Salina Airport Authority Board of Directors Regular Meeting Charting the course for global success.









Agenda Overview Pieter Miller, C.M.

STARS Core Values Alignment:

Safety

Agenda Item #7 – Budget Adjustments for Snow Removal Materials: Transitioning to more effective deicing products enhances safety for airfield operations during severe winter conditions, ensuring runways and taxiways remain operational and secure.

Trust

Agenda Item #6 – Airport Apartment Lease Approval: Builds trust through transparent lease agreements and clear expectations, fostering confidence in SAA's commitment to responsible property management.

Adaptability

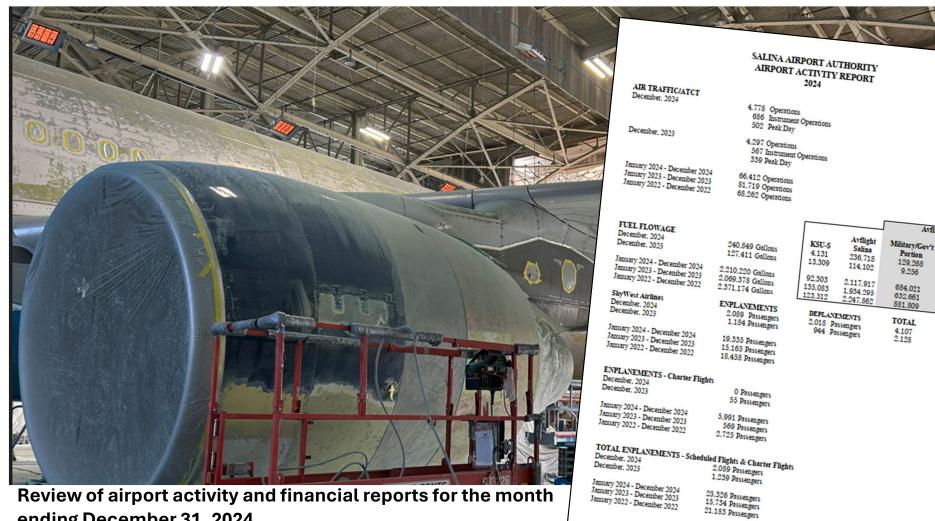
Agenda Item #10 – Hangar 509 HVAC Update: Demonstrates adaptability by responding to tenant needs and upgrading infrastructure to support Jaded Thunder operations, ensuring SLN remains a flexible and reliable partner.

Success

Agenda Item #8 – Annual Comprehensive Financial Report (ACFR): Highlights the Authority's financial achievements and strategic planning, and its ongoing commitment to regional economic success and operational excellence.



Approval of the minutes of December 18, 2024 regular board meeting.



Avflight

9.256

Self-fuel

Station

Portion

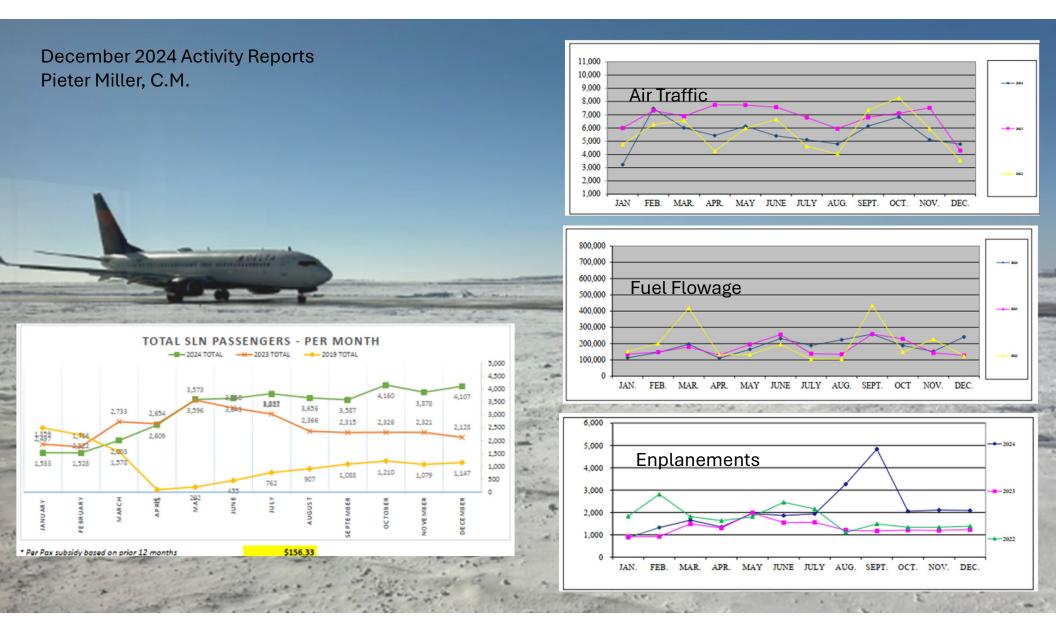
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ending December 31, 2024. Pieter Miller, C.M. Shelli Swanson, C.M.



	2025	FOL	Cal	lend	a
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Salina Regional Airport 1/14/2025 10:43

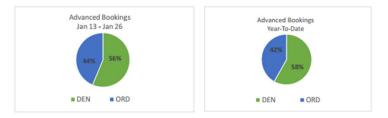
Project St

Project Start: 1/1/2025 Show Week: 1

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FOL Activity	PLAN START	PLAN END	LOA Status	TYPE	1	2	3	4	5	6	7	8	9 1	1	1 12	1	14	15	1				21 2	-	-	1	1
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Military	1/14/2025	1/16/2025	Contract	U		_					_				ne	00.	-CA	51	SIU								
Military	2/25/2025	3/14/2025	Contract	0											He	00	EA	ST	SID								
12/30 Runway Closed	3/15/2025	4/15/2025	Estmated	x																							
Military	3/24/2025	4/10/2025	Contract	0																							
Military	3/24/2025	4/10/2025	Contract	R																							
Textron Wet Flight Test Certification RWY 12/30	4/15/2025	4/29/2025	Tentative	R																							
KHP Academy Training at B939	3/5/2025	3/6/2025																									
KHP Academy Training at B939	4/29/2025	4/30/2025																									
KHP Academy Training at B939	5/27/2025	5/28/2025																									

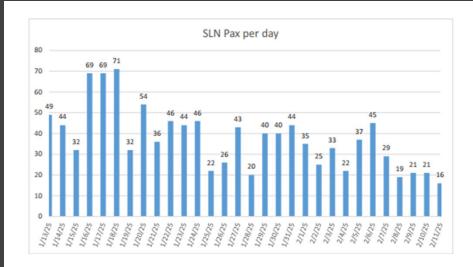
1 8 15 22 29 5 12 19 26 5 12 19 28 2 9 16 23 30 7 14 21 28 4 11 18 25

					2024	SkyWes	t Airline	25						
						ookings - parison (D								
	Mon	Tue	Wed	Thu	Fri	Sat	Sun	Mon	Tue	Wed	Thu	Fri	Sat	Sun
	1/13	1/14	1/15	1/16	1/17	1/18	1/19	1/20	1/21	1/22	1/23	1/24	1/25	1/26
DEN	27	25	20	26	39	38	15	24	29	22	35	26	14	12
ORD	22	19	12	43	30	33	17	30	7	24	9	20	8	14
Total SLN Pax per day	49	44	32	69	69	71	32	54	36	46	44	46	22	26
SLN Load Factor	49%	44%	32%	69%	69%	71%	32%	54%	36%	46%	44%	46%	22%	26%



		2/1/25 - 2/12/2	5	
Flight #	Departure	From	То	Arrival
DEN 5124	6:25 a.m.	SLN (Salina)	DEN (Denver)	7:04 a.m.
ORD 5139	10:10 a.m.	SLN (Salina)	ORD (Chicago)	12:03 p.m.
ORD 5021	4:20 p.m.	ORD (Chicago)	SLN (Salina)	<mark>6:26 p.m.</mark>
DEN 5125	5:00 p.m.	DEN Denver	SLN (Salina)	<mark>7:23 p.m.</mark>

	2	2/13/25 - 2/28/2	5	
Flight #	Departure	From	То	Arrival
DEN 5124	6:32 a.m.	SLN (Salina)	DEN (Denver)	7:11 a.m.
ORD 5139	10:10 a.m.	SLN (Salina)	ORD (Chicago)	12:03 p.m.
ORD 5021	4:17 p.m.	ORD (Chicago)	SLN (Salina)	<mark>6:23 p.m.</mark>
DEN 5125	5:04 p.m.	DEN Denver	SLN (Salina)	<mark>7:27 p.m.</mark>



Financial Reports

Shelli Swanson, C.M.



DECEMBER 2024

PRELIMINARY FINANCIAL STATEMENTS

Prepared 12/15/2024

DECEMBER 2024

PRELIMINARY FINANCIAL STATEMENTS

Prepared 12/15/2024

<u>Møody's Credit Opinion -</u> Salina Airport Authority, KS / <u>8 May 2023</u>

Salina Airport Authority Statement of Net Position Prev Year Comparison As of December 31, 2024

01/13/2025

	Dec 31, 24	Nov 30, 24	\$ Change	Dec 31, 23	\$ Change	% Change
ASSETS						
Current Assets						
Total Checking/Savings	4,780,831	5,252,904	-472,073	13,117,330	-8,336,499	-64%
Total Accounts Receivable	181,297	131,018	50,279	123,633	57,664	47%
Other Current Assets	911,283	1,080,012	-168,729	2,158,553	-1,247,270	-58%
Total Current Assets	5,873,411	6,463,934	-590,523	15,399,516	-9,526,105	-62%
Total Fixed Assets	63,803,594	63,841,805	-38,211	52,377,772	11,425,822	22%
Total Other Assets	5,509,217	5,509,217	0	5,509,217	0	0%
TOTAL ASSETS	75,186,222	75,814,956	-628,734	73,286,505	1,899,717	3%
LIABILITIES & EQUITY						
Liabilities						
Total Current Liabilities	8,570,406	10,029,888	-1,459,482	9,080,779	-510,373	-6%
Total Long Term Liabilities	35,985,559	35,985,800	-241	37,744,676	-1,759,117	-5%
Total Liabilities	44,555,965	46,015,688	-1,459,723	46,825,455	-2,269,490	-5%
Total Equity	30,630,257	29,799,268	830,989	26,461,049	4,169,208	16%
TOTAL LIABILITIES & EQUITY	75,186,222	75,814,956	-628,734	73,286,504	1,899,718	3%

Salina Airport Authority Profit & Loss Prev Year Comparison

January through December 2024

8:19 AM

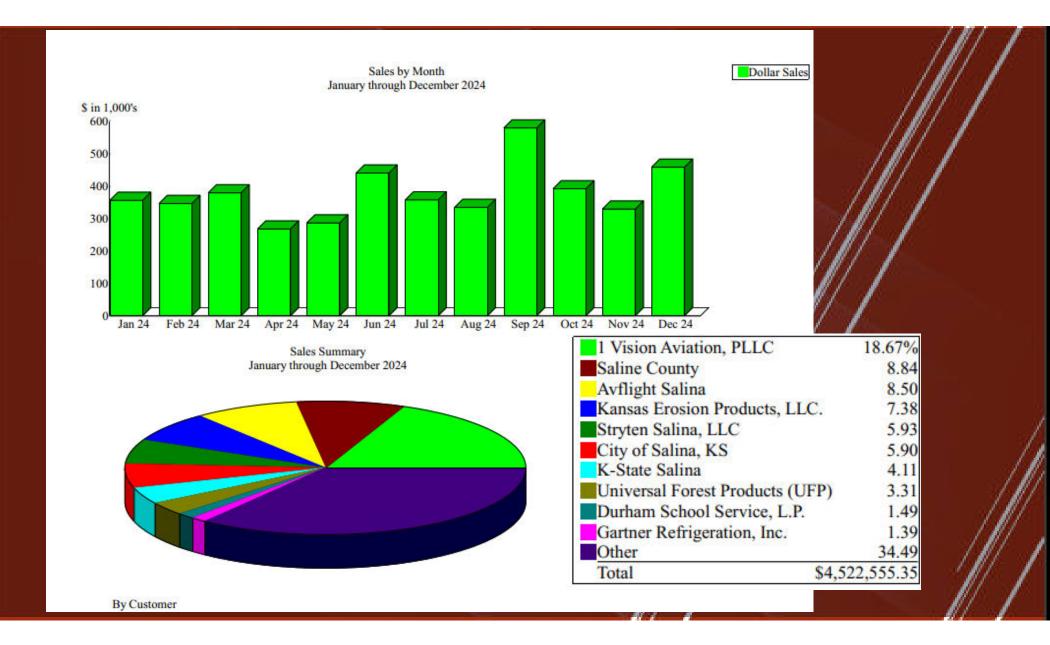
01/13/2025

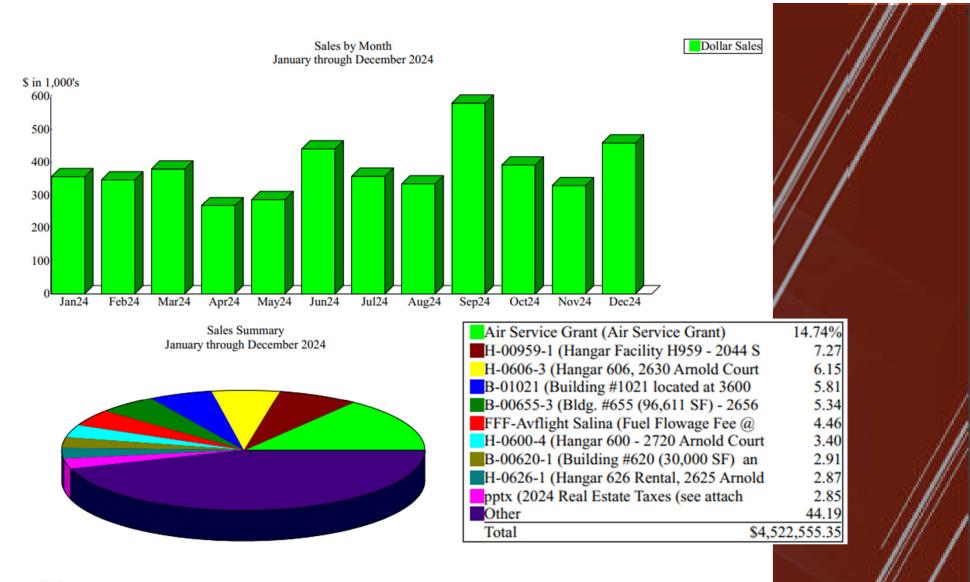
Accrual Basis

	Jan - Dec 24	Jan - Dec 23	\$ Change	% Change
Ordinary Income/Expense				
Income				
Total Airfield revenue	1,672,592	1,370,318	302,274	22%
Total Building and land rent	1,791,321	1,784,109	7,212	0%
Total Other revenue	173,775	110,528	63,247	57%
Total Income	3,637,688	3,264,955	372,733	11%
Gross Profit	3,637,688	3,264,955	372,733	11%
Expense				
Total Administrative expenses	2,160,036	2,130,568	29,468	1%
Total Maintenance expenses	1,188,401	1,037,367	151,034	15%
Uncategorized Expenses	0	0	0	0%
Total Expense	3,348,437	3,167,935	180,502	6%
Net Ordinary Income	289,251	97,020	192,231	198%
Other Income/Expense				
Total Other Income	9,500,196	5,228,599	4,271,597	82%
Total Other Expense	5,620,244	5,485,661	134,583	2%
Net Other Income	3,879,952	-257,062	4,137,014	1,609%
t Income	4,169,203	-160,042	4,329,245	2,705%

Salina Airport Authority	8:28 AM
Capital Additions Budget vs. Actual	01/13/2025
As of December 31, 2024	Accrual Basis

	Dec 24	Jan - Dec 24	Budget	\$ Over Budget	% of Budget
ASSETS			e		
Fixed Assets					
Fixed assets at cost					
Total Buildings & Improvements	67,975	3,702,255	4,448,100	-745,845	83%
Total Equipment	7,874	384,536	1,880,500	-1,495,964	20%
Total Land	135,691	582,122	925,000	-342,878	63%
Total Fixed assets at cost	211,789	14,314,639	32,940,812	-18,626,173	43%





By Item

	24 Draft POS distributed	for comment
	POS and other inform	
	31 CUSIP numbers appl	
<u>February</u>	13 Pre-rating and due di	
	14 Draft notice of sale (Date
	Rating conference ca	January 15 Board brief Rating call
	Draft Note Resolution	SOLVE Dis 24 Draft POS of
		POS and ot
	18 Finalize Note sizing	31 CUSIP num February 13 Pre-rating a
	Due Diligence Quest	14 Draft notice Rating conf
		Draft Note 1
	21 Comments due on PC	18 Finalize No
	NOS and POS forwar	Due Diliger 21 Comments
		NOS and P Receive rati
	Receive rating from r	24 POS distrib
	24 POS distributed to po	28 Comments of March 4 Note sale da
	24 POS distributed to pe	Final terms
	28 Comments due on dra	Final Note 1
10.00		5 Results of s Board adop
March	4 Note sale date	Transcript a
	Final terms incorpora	6 Final Offici 11 Transcript o
	-	18 Note printin
	Final Note Resolution	Note registr 19 Closing arra
	5 Results of sale preser	21 Transcript a
		Notes forwa 26 Closing and
	Board adopts Note R	
		I = Issuer, Salina Airport Aut BC = Bond Counsel, Gilmore
	Transcript assembly	MA = Municipal Advisor, Sti
	6 Final Official Statem	STIFEL Public Finance
	11 Transcript completed	and Iorwarde

	Salina Airport Authority General Obligation Temporary	Notes	
	Calendar of Events - Series 202	5-1&2	
Date	Activity	Responsible Party	
January		IMA	Janu
<u>February</u>	Rating call scheduled SOLVE Disclosure review report ordered, if needed 24 Draft POS distributed for comment POS and other information forwarded to Moody's 31 CUSIP numbers applied 13 Pre-rating and due diligence meeting (on or before this date) 14 Draft notice of sale ("NOS") distributed Rating conference call (on or before this date) Draft Note Resolutions distributed 18 Finalize Note sizing Due Diligence Questionnaire completed 21 Comments due on POS and NOS	MA MA MA IMA IMA BC IMA/BC BC IMA IMA IMA IMA	S M T W 3 6 7 2 12 13 14 1 12 13 14 1 12 13 14 1 12 2 2 2 2 26 27 22 2 2 S M T W M 2 3 4 9 2 9 10 12 12 2
March	NOS and POS forwarded to Bloomberg and The Bond Buyer Receive rating from rating agency 24 POS distributed to potential bidders 28 Comments due on draft Note Resolutions 4 Note sale date	MA I/MA MA I/BC/MA I/BC/MA	16 17 10 19 25 24 25 26 Mar 5 M T W
	Final terms incorporated into Note Resolutions Final Note Resolutions Forwarded to Authority S Results of sale presented to Board at special meeting Board adopts Note Resolutions Transcript assembly begins 6 Final Official Statement printed 11 Transcript completed and forwarded to Attorney General 13 Note printing complete: Notes forwarded to State Treasurer Note registration instructions to State Treasurer Note registration instructions to State Treasurer 19 Closing arrangements distributed in writing 21 Transcript approved Notes forwarded to DTC 26 Closing and delivery of funds	BC BC IMA I BC BC BC MA I/BC/MA	2 9 4 9 9 10 11 11 16 17 12 13 23 24 25 21 30 51 1 1
BC = Bond C	lina Airport Authority Counsel, Gilmore & Bell ipal Advisor, Stifel, Nicolaus & Company		
and 10	Iwarded to Attorney General		

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	March					
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25	24	25	26	27	25	29
50	51					

Action Items Pieter Miller, C.M.

- 6. Consideration of 2025 Budget Adjustments for SAA Property/Liability Insurance Renewals and Snow Removal Expenses
- 7. Approval request for Hangar 509 HVAC update bids
- 8. Consideration of a Lease Termination Agreement with Airport Apartments, LLC
- 9. Consideration of a Lease Agreement with R & S Property Group, LLC d/b/a Airport Apartments
- 10. Presentation of the 2023 Annual Comprehensive Financial Report (ACFR) and Audit
- 11. Formal review and action regarding waterline utility easement vacation

Consideration of 2025 Budget Adjustment

Pieter Miller, C.M. Shelli Swanson, C.M.

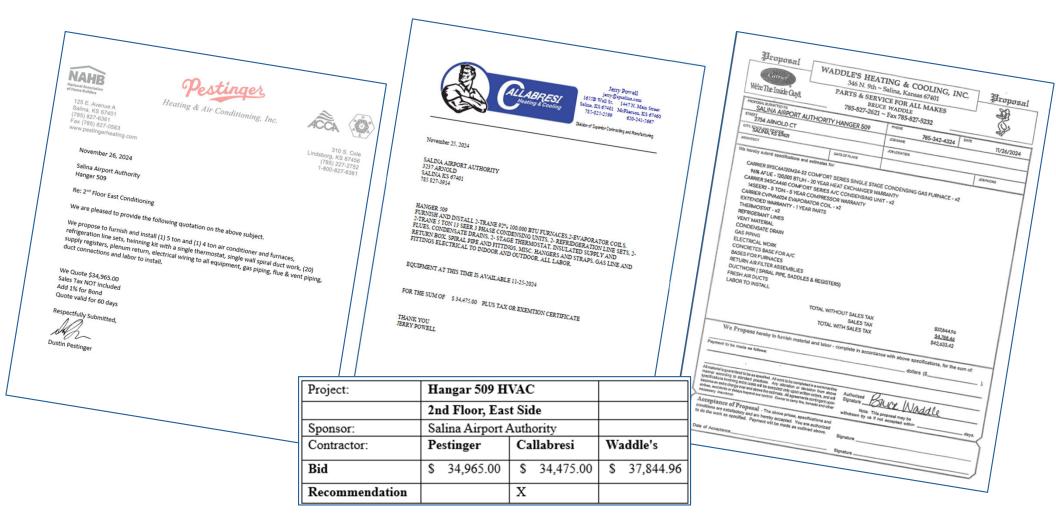






Approval request for Hangar 509 HVAC update bids

Maynard Cunningham





Consideration of a Lease Termination Agreement

Airport Apartments, LLC

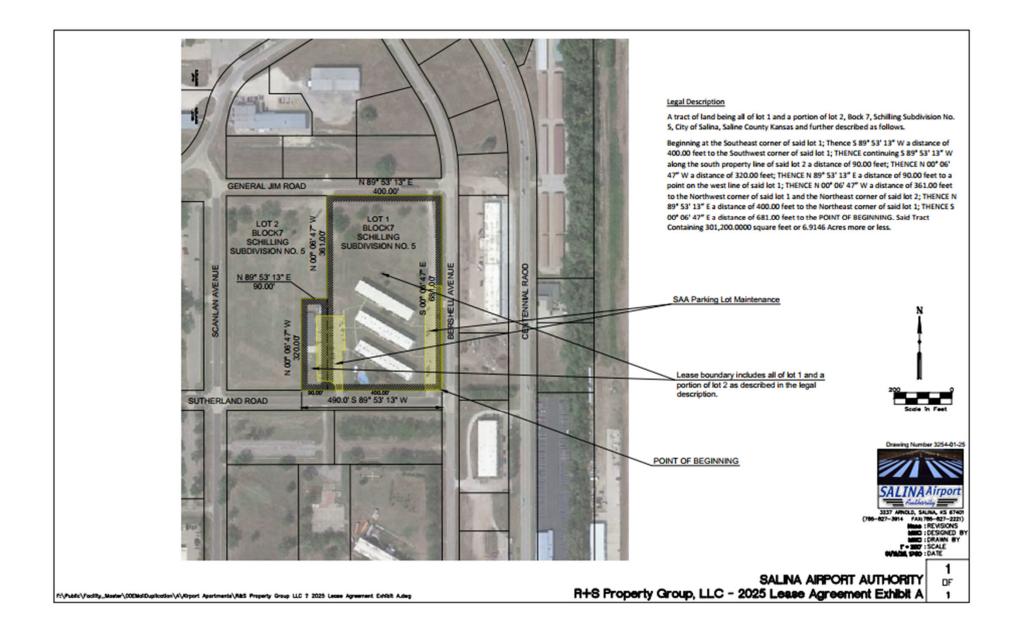
Shelli Swanson, C.M.

Consideration of a Lease Agreement

R & S Property Group LLC d/b/a Airport Apartments

Shelli Swanson, C.M.

Proposed Term:	February 1, 2025, to January 31, 2074 (49 years)
Basic Rental:	\$860 per monthAdditional 3% of gross revenues
Rate Adjustment:	Every two years CPI
Lessee Responsibility:	 Payment of all real estate taxes Commercial property insurance, utilities, and environmental compliance Routine maintenance, including repairs to ensure the premises remain in good order
SAA Responsibility:	 Pre-2025 environmental cleanup and structural maintenance of the parking lots
Ownership Transition:	 The three buildings, collectively known as the "Airport Apartments," will transfer to R&S Property Group, LLC January 31, 2074.
Permitted Use:	Operation of residential apartments and associated lawful activities





Presentation of the 2023 Annual Comprehensive Financial Report and Audit

Shelli Swanson, C.M. Jami Benyshek

Formal review and action regarding waterline utility easement vacation

Pieter Miller, C.M.

TO: THE GOVERNING BODY City of Salina, Kansas

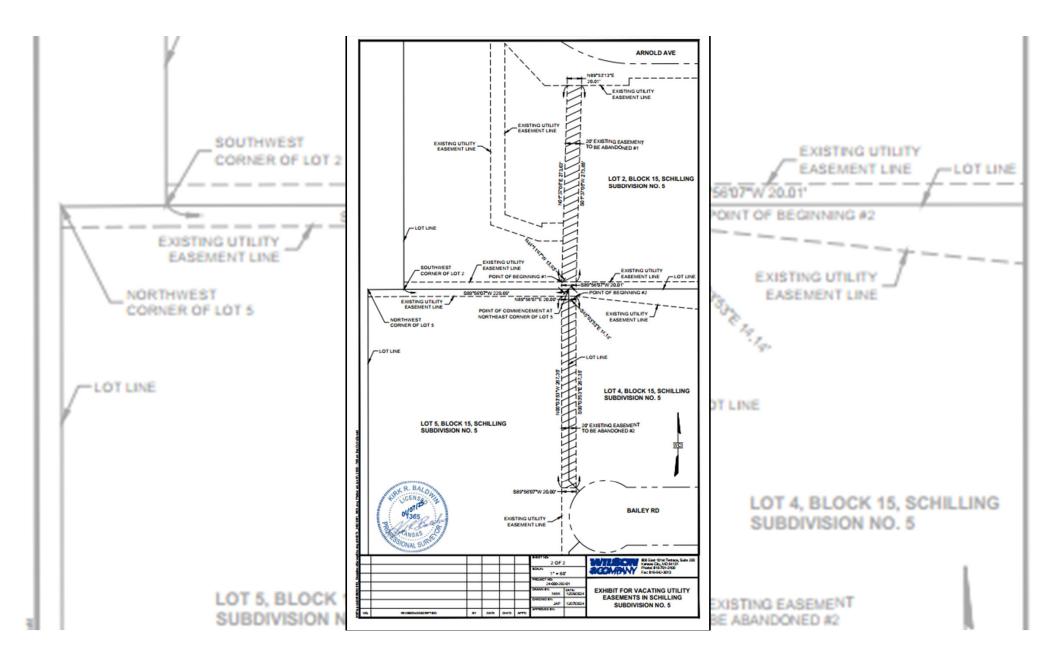
> We, the undersigned, being residents and property ow do hereby petition your honorable body for:

> Vacating the utility easement in Lots 2 and 5 of So relocation of the water line that it previously server the easement designation from the property recorrestrictions associated with the easement.

Telephone Number:

Respectfully Submitted By:

	LEGAL DESCRIPTION #1:						
	All that part of Lot Two (2), Block Fifteen (15), Schilling Subdivision Number Five (5), located in the Northeast One-Quarter (1/4) of Section Three (3), Township Fifteen (15) South, Range Three (3) West of the Sixth (8th) Principal Meridian, lying in Saline County, Kansas, being a Twenty (20) feet wide corridor more particularly described as follows:						
	Commencing at the Northeast corner of Lot Five (5), in said Block Fifteen (15), from which the Southwest corner of said Lot Two (2) bears S 89' 56' 07" W a distance of 229.69 feet; Thence N 44° 11' 47" W a distance of 13.93 feet to the intersection of the North line of an existing utility easement and the West line of an existing utility easement, said point also being the Point of Beginning:	SPACE					
	Thence N 01° 37' 05° E, along said West line and said West line Extended, a distance of 273.63 feet to the South line of an existing utility easement; Thence N 89' 53' 13° E, along said South line extended, a distance of 20.01 feet to the East line of an existing utility easement; Thence S 01° 37' 05° W, along said East line, a distance of 273.65 feet to the North line of an existing utility easement; Thence S 89' 56' 07° W, along said North line extended, a distance of 20.01 feet to the Point of Beginning:	_					
	Said tract contains 5,473 square feet or 0.13 acres, more or less.						
	Legal description prepared by a licensed land surveyor, Kirk R. Baldwin, LS-1365 on 01/06/2025.						
perty own	LEGAL DESCRIPTION #2:						
1.5 of Sc	All that part of Lot Four (4) and Lot Five (5), all in Block Fifteen (15), Schilling Subdivision Number Five (5), located in the Northeast One-Quarter (14) of Section Three (3), Township Fifteen (15) South, Range Three (3) West of the Soth (6th) Principal Meridian, lying in Saline County, Kansas, being a Twenty (20) feet wide corridor more particularly described as follows:						
ly serve ty record	Commencing at the Northeast corner of said Lot Five (5), from which the Southwest corner of Lot Two (2), in said Block Fifteen (15), bears S 80° 56° 07° W a distance of 229.69 feet: Thence S 45° 03° 53° E a distance of 14.14 feet to the intersection of the South line of an existing utility easement and the East line of an existing utility easement, said point also being the Point of Beginning:						
.,	Thence S 00° 03' 53° E, along said East line, a distance of 267.35 feet to a point on the Southwest line of said Let Ever (A):						
	of said Lot Four (4); Thence S 89° 56° 07° W, leaving said Southwest line, a distance of 20.00 feet to a point on the West line of an Existing utility easement; Thence N 00° 03° 53° W, along said West line, a distance of 267.35 feet to the South line of an existing utility easement; Thence N 89° 56° 07° E, along said South line extended, a distance of 20.00 feet to the Point of Beginning;						
	Said tract contains 5,347 square feet or 0.12 acres, more or less.						
	Legal description prepared by a licensed land surveyor, Kirk R. Baldwin, LS-1365 on 01/06/2025						
	AND CONSTRUCTION OF THE STRUCTURE OF THE						
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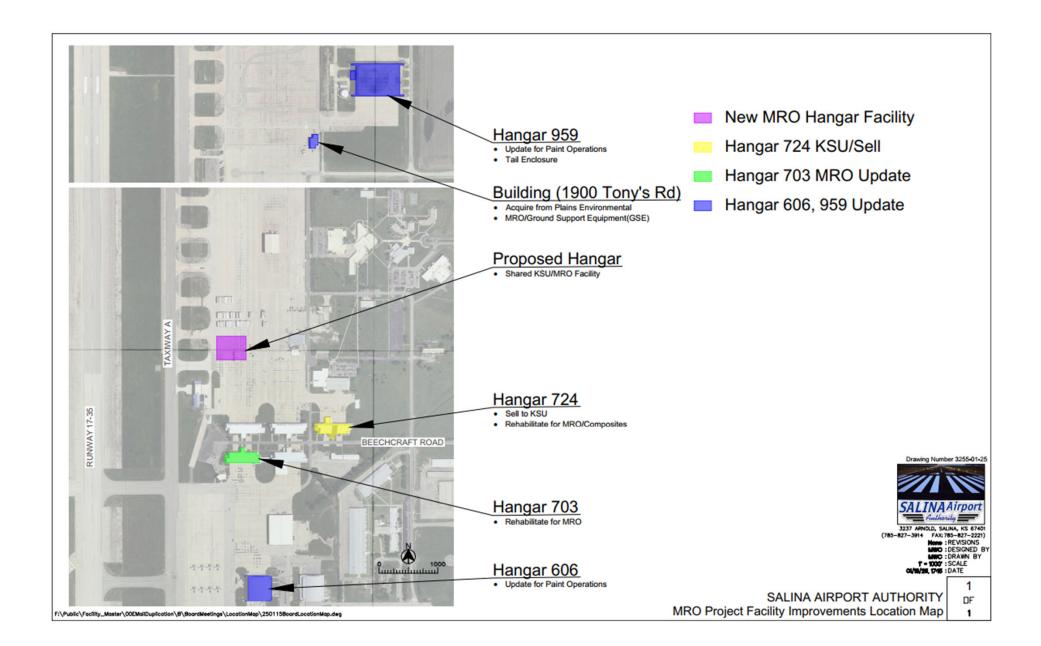




Staff Reports

- Project 80 Update
- MRO Project Update









Visitor's Questions and Comments Stephanie Carlin, Chair

Board Meeting Schedule	
Wednesday, February 19, 2025	8:00 a.m. Regular Board Meeting
Wednesday, March 5, 2025	8:00 a.m. Special Board Meeting Present results of the sale of the 2025 GOTN issue and adopt the note resolution
Wednesday, March 19, 2025	8:00 a.m. Annual Board Meting

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Announcements

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Kasey Windhorst

