



Budget Report And Operating Plan

2025



**2025 BUDGET REPORT and OPERATING PLAN
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SALINA Airport Authority

Mission Statement

To be a trusted global leader propelling economic growth for aerospace, business, industry, and military by strengthening partnerships.





Code of Ethics Statement

All members of the Salina Airport Authority Board of Directors and Staff are entrusted to ensure that all Salina Regional Airport and Salina Airport Industrial Center stakeholders' interests are appropriately balanced, protected and preserved. This Code of Ethics Statement provides the principles that Salina Airport Authority Board members and Staff are expected to adhere to and advocate. They embody rules regarding the responsibility of all Board members and employees to the Salina Airport Authority, the public and other stakeholders.

Members of the Salina Airport Authority Board of Directors and Staff will:

1. Act with honesty and integrity, avoiding actual or apparent conflicts of interest in personal and professional relationships.
2. Provide constituents with information that is accurate, complete, objective, relevant, timely, and understandable.
3. Comply with rules and regulations of federal, state and local governments, and other appropriate private and public regulatory agencies.
4. Act in good faith; responsibly; and with due care, competence, and diligence, without misrepresenting material facts or allowing one's independent judgment to be subordinated.
5. Respect the confidentiality of information acquired in the course of one's work except when authorized or otherwise legally obligated to disclose. Confidential information acquired in the course of one's work will not be used for personal advantage.
6. Share knowledge and maintain skills important and relevant to constituents' needs.
7. Proactively promote ethical behavior as a responsible partner among peers, in the work environment, and in the community.
8. Achieve responsible use of and control over all assets and resources employed or entrusted.
9. Salina Airport Authority executive management also acknowledge and adhere to the American Association of Airport Executives Code of Ethics in the performance of their duties.

2025 Top 13 Goals by Core Value



SAFETY: Approach each day's tasks with attention and dedication to the safety of staff, airport users, tenants, and the public.

- 1. Enhance Safety Across the Airport**
 - **Implement updated safety protocols:** Utilize comprehensive training, digital record-keeping systems, and routine audits to strengthen safety measures for staff and tenants.
 - **Complete Runway 12/30 Rehabilitation:** Finalize construction with improved lighting, enhanced surface quality, and compliance with FAA standards. These upgrades will reduce safety risks and ensure operational reliability.
 - **Advance the Schilling Environmental Cleanup:** Focus on addressing legacy hazards, including contamination mitigation, to ensure a safe environment for the surrounding community.
- 2. Transition to PFAS-Free AFFF (Aqueous Film Forming Foam)**
 - Replace legacy AFFF fire suppression systems with environmentally compliant, PFAS-free alternatives, ensuring alignment with evolving FAA safety and environmental standards.
 - Provide specialized training for ARFF (Aircraft Rescue and Firefighting) personnel to safely and effectively use the new systems.
 - Coordinate the safe disposal of existing PFAS-based foams, mitigating environmental risks and ensuring regulatory compliance.
- 3. Expand Aircraft Tracking with ADS-B Coverage**
 - Partner with the FAA and other stakeholders to enhance Automatic Dependent Surveillance-Broadcast (ADS-B) coverage. This initiative will improve air traffic safety, benefiting pilots, controllers, and operational staff.



TRUST: Trust is earned by adhering to the SAA's Code of Ethics and commitment to fair and equitable treatment of all individuals, organizations, and entities.

- 1. Promote Financial Accountability**
 - Achieve a **Certificate of Excellence in Financial Reporting** through rigorous audits and transparent financial practices.
 - Publish clear and consistent updates on ongoing initiatives, such as Project 80 and airfield improvements, to reinforce stakeholder confidence.
- 2. Strengthen Stakeholder Communication**
 - Foster open communication with tenants, government agencies, and community leaders. For example, maintain regular meetings to update stakeholders on key projects, progress milestones, and challenges.
 - Highlight transparency in tenant relations by addressing concerns promptly and ensuring equitable treatment in lease agreements and partnerships.



ADAPTABILITY: Adapt to evolving industry and community needs, ensuring the airport remains competitive in a dynamic aviation environment.

- 1. Advance SLN Airfield Development**
 - Update airfield layouts to accommodate MRO expansion by updating existing facilities and partnering with airfield tenants to meet facility needs.
 - Collaborate with regulatory bodies to integrate Advanced Air Mobility (AAM) and Unmanned Aircraft Systems (UAS) technologies into airfield planning.
- 2. Facilitate Sustainable Aviation Innovation**
 - Continue to build partnership with Textron eAviation to support testing of the Nexus eVTOL program, positioning SLN as a hub for green aviation technologies.
 - Invest in infrastructure improvements, such as installing energy-efficient lighting in hangars and facilities, and supporting renewable energy projects, to meet sustainability goals.





ROOTED IN COMMUNITY: The Airport Authority’s goals aim to create positive economic impacts and improve the quality of life in Salina.

1. **Drive Economic Growth**
 - Complete **Project 80 development**, including infrastructure construction, to attract new tenants and increase regional employment opportunities.
 - Partner with local economic development organizations to secure investments and support long-term job growth in the Airport Industrial Center.
2. **Expand AIM Center Operations**
 - Strengthen educational partnerships to increase enrollment and continue to develop and adjust specialized training programs. These programs will address workforce gaps in aviation maintenance and innovation.
 - Invest in resources, such as additional classroom space and advanced equipment, to support high-quality aviation training, workforce development and MRO expansion.
3. **Foster Regional Collaboration**
 - Work with Salina-area organizations to showcase the Airport Industrial Center as a premier location for business growth and innovation. For example, host tours and public engagements to potential tenants and stakeholders.



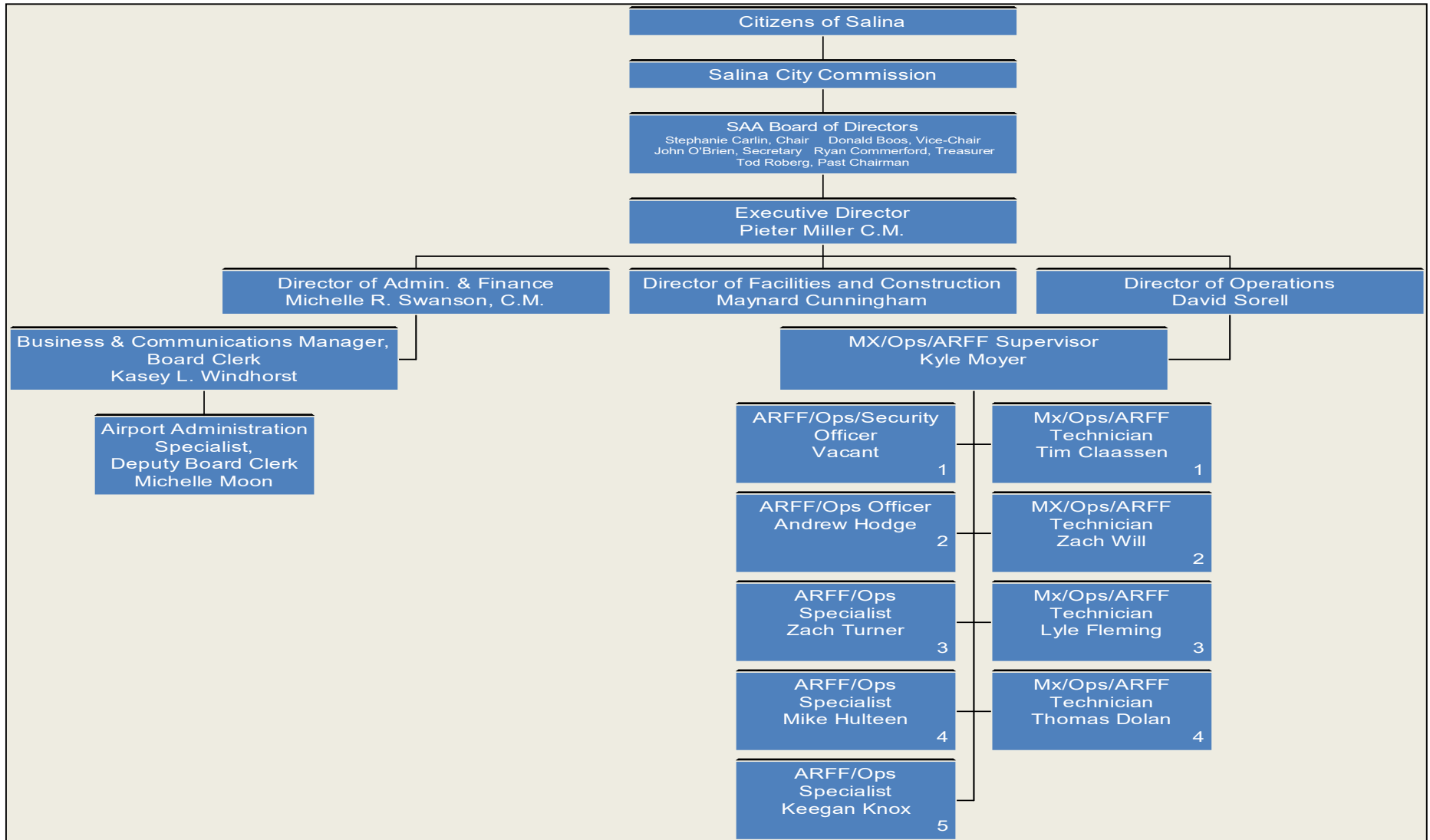
SUCCESS: The Airport Authority’s success is reflected in the achievements of its tenants, community partners, and staff.

1. **Maintain Financial Stability**
 - Preserve a **\$1.8M operating reserve**, ensuring the airport’s ability to meet operational demands and unforeseen challenges.
 - Proactively seek grant funding opportunities from the FAA, Economic Development Administration, and Kansas Department of Transportation to finance critical projects.
2. **Support Tenant Success**
 - Collaborate with tenants like 1 Vision, AvFlight, KSU-Salina, SkyWest and Textron to meet their operational goals, such as providing the necessary infrastructure for maintenance and sustainable aviation initiatives.
 - Actively monitor and respond to tenant feedback to improve facilities and support business growth.
3. **Measure and Celebrate Achievements**
 - Develop Key Performance Indicators (KPIs) for major projects and programs, ensuring alignment with strategic goals. For instance, track AIM Center graduate employment rates or Project 80’s job creation impact.
 - Share success stories with stakeholders through reports, community events, and media outreach, reinforcing the value of airport initiatives.



SALINA Airport Authority

January 2025



2025 BUDGET SUMMARY

12/16/2025

			2024					
	2022 Actual	2023 Actual	2024 Budget	Projected Actual	2025 Budget	2024/2025 Budget	+/-	%
Operating Income								
Airfield revenue								
Fuel Flowage Fees	\$ 213,067	\$ 188,330	\$ 205,000	\$ 210,000	\$ 215,000	\$ 10,000	4.9%	
Hangar rent	976,846	1,080,230	1,145,000	1,285,000	1,300,000	155,000	13.5%	
Landing fees	39,249	25,866	31,000	60,000	40,000	9,000	29.0%	
Ramp rent	66,254	75,892	68,500	75,000	76,500	8,000	11.7%	
Total Airfield revenue	1,295,416	1,370,318	1,449,500	1,630,000	1,631,500	182,000	12.6%	
Building and land rent								
Agri land rent	63,863	67,120	71,000	64,000	58,500	-12,500	-17.6%	
Building rents	1,368,488	1,437,609	1,505,000	1,450,000	1,460,000	-45,000	-3.0%	
Land rent	245,650	264,481	245,000	265,000	270,000	25,000	10.2%	
Tank rent	14,641	14,898	20,000	16,000	78,000	58,000	290.0%	
Total Building and land rent	1,692,642	1,784,108	1,841,000	1,795,000	1,866,500	25,500	1.4%	
Other revenue								
Airport Promotion	20,000	20,000	20,000	20,000	20,000	0	0.0%	
Commissions	26,619	31,750	25,000	30,000	32,000	7,000	28.0%	
Other income	83,899	58,778	75,000	140,000	100,000	25,000	33.3%	
Total Other revenue	130,518	110,528	120,000	190,000	152,000	32,000	26.7%	
Gross Operating Income	\$ 3,118,576	\$ 3,264,954	\$ 3,410,500	\$ 3,615,000	\$ 3,650,000	\$ 239,500	7.02%	
Operating Expense								
Administrative expenses								
A/E, consultants, brokers	89,315	70,573	85,000	90,000	86,500	1,500	1.8%	
Airport promotion	254,191	279,899	255,000	254,990	256,800	1,800	0.7%	
Bad Debt Expense	-	-	5,000	620	5,000	-	0.0%	
Computer/Network Admin.	40,734	48,190	55,000	51,000	70,000	15,000	27.3%	
Dues and subscriptions	34,724	27,152	30,000	30,000	40,000	10,000	33.3%	
Employee retirement	142,507	166,625	117,354	120,500	120,000	2,646	2.3%	
FICA and medicare tax expense	72,480	79,111	86,000	89,000	87,000	1,000	1.2%	
Industrial development	57,500	57,500	60,000	60,000	65,000	5,000	8.3%	
Insurance, property/liability	198,527	201,689	240,000	235,000	258,500	18,500	7.7%	
Insurance, medical	217,830	218,263	244,000	250,000	275,000	31,000	12.7%	
Kansas unemployment tax	978	1,080	1,000	1,000	1,000	-	0.0%	
Legal and accounting	58,383	54,532	61,000	50,000	75,000	14,000	23.0%	
Office salaries	615,897	693,164	671,000	700,000	685,000	14,000	2.1%	
Office Supplies	11,015	7,605	10,500	12,000	12,500	2,000	19.0%	
Other administrative expense	12,646	12,452	15,000	18,000	20,000	5,000	33.3%	
Postage	1,503	1,650	2,000	1,150	1,500	(500)	-25.0%	
Property appraisal expense	-	-	-	-	-	-	0.0%	
Property tax expense	147,174	167,760	150,000	169,839	180,000	30,000	20.0%	
Special Events	1,554	1,099	2,000	15,000	10,000	8,000	400.0%	
Telephone	21,287	18,656	28,500	19,150	20,000	(8,500)	-29.8%	
Training	7,970	5,464	12,000	4,400	10,000	(2,000)	-16.7%	
Travel and meetings	13,709	6,055	15,000	13,585	15,000	-	0.0%	
Total Administrative expenses	\$ 1,999,924	\$ 2,118,519	\$ 2,145,354	\$ 2,185,234	\$ 2,293,800	\$ 148,446	6.92%	
Maintenance expenses								
Airfield maintenance	56,476	51,436	52,500	80,000	65,000	12,500	23.8%	
Airport Security	377	1,648	2,600	1,735	3,000	400	15.4%	
Building maintenance	230,196	204,372	200,000	270,870	260,000	60,000	30.0%	
Equipment fuel and repairs	84,585	86,366	90,000	128,460	115,000	25,000	27.8%	
Fire Services	21,018	19,646	35,000	20,575	22,500	-12,500	-35.7%	
Grounds maintenance	17,687	14,980	23,000	5,000	15,000	-8,000	-34.8%	
Maintenance salaries	383,515	416,893	470,000	457,500	460,000	-10,000	-2.1%	
Other maintenance expenses	26,463	19,349	22,500	22,000	23,000	500	2.2%	
Snow removal expense	22,135	5,494	22,500	2,780	25,000	2,500	11.1%	
Utilities	293,787	217,182	290,000	245,000	262,150	-27,850	-9.6%	
Total Maintenance expenses	1,136,239	1,037,366	1,208,100	1,233,920	1,250,650	42,550	3.5%	
Total Expense	3,136,163	3,155,885	3,353,454	3,419,154	3,544,450	190,996	5.7%	
Total Operating Net Before Depreciation	\$ (17,587)	\$ 109,069	\$ 57,046	\$ 195,846	\$ 105,550	\$ 48,504	85.0%	

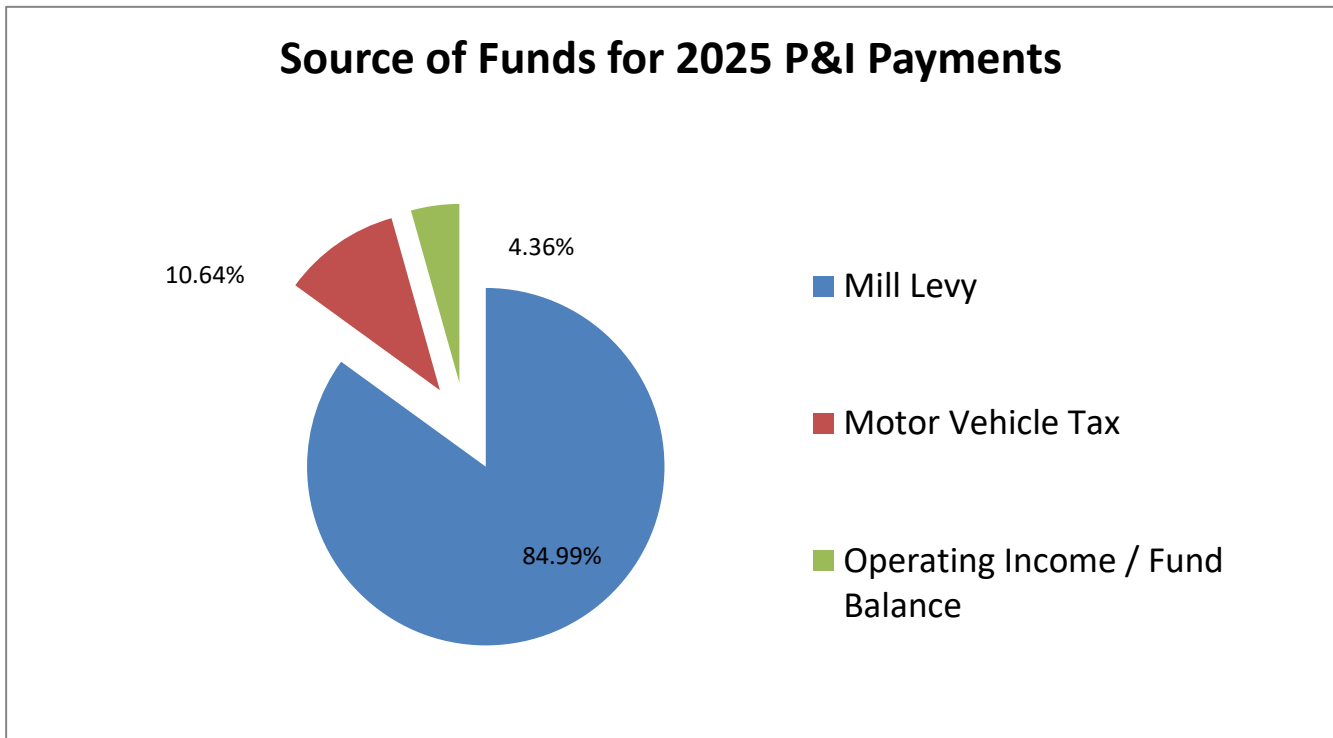


			2024		2024/2025		
	2022 Actual	2023 Actual	2024 Budget	Projected Actual	2025 Budget	Budget	
Non Operating Income / Expense							
Capital Contributed	5,447,345	1,956,562	14,491,664	4,300,000	18,240,000	3,748,336	25.9%
Interest Income on Deposits	8,383	317,703	204,000	415,000	200,000	-4,000	-2.0%
Interest Income - Leases	105,299	219,533	250,000	265,000	270,000	20,000	8.0%
Mill Levy	2,431,667	2,719,303	3,488,837	3,485,000	3,350,473	-138,364	-4.0%
AIM Center Income	0	0	6,600	3,600	10,000	3,400	51.5%
Gain (Loss) on sale of assets	60,778	15,498	850,000	475,000	450,000	-400,000	-47.1%
Bond Issue Costs	-11,640	-464,709	-50,000	-25,000	-210,000	-160,000	320.0%
Interest Expense	-708,917	-977,488	-1,438,296	-1,440,000	-2,615,000	-1,176,704	81.8%
Depreciation Expense	-3,472,824	-3,839,916	-3,240,000	-3,900,000	-4,000,000	-760,000	23.5%
Wind Damage Repairs	-155,326	-14,704	0	0	0	0	0.0%
SkyWest Overnight Flight			-810,000	-810,000	-90,000	720,000	-88.9%
AIM Center Expenses	0	-188,843	-244,738	-336,000	-350,000	-105,262	43.0%
Total Non Operating Income/Expense	\$ 3,704,765	\$ (257,061)	\$ 13,508,067	\$ 2,432,600	\$ 15,255,473	\$ 1,747,406	12.9%
Net Income	\$ 3,687,178	\$ (147,992)	\$ 13,565,113	\$ 2,628,446	\$ 15,361,023	\$ 13,713,105	603.4%



Salina Airport Authority
2025 Debt Service Payments Analysis
Sources of Repayment

2025 Payment Schedule and & Source of Funds				
Long-Term Liability	Mill Levy	Motor Vehicle Tax	Operating Income / Fund Balance	Total
Bond Series 2015 A	93,195			93,195
Bond Series 2017-A	1,703,160			1,703,160
Bond Series 2017-B	164,800			164,800
Bond Series 2019-A	80,385			80,385
Bond Series 2021-A	179,580			179,580
Bond Series 2023-A	43,000			43,000
Bond Series 2023-B	254,163	116,200		370,363
Bond Series 2023-C		199,200	75,000	274,200
2020-Lease Purchase Agreement			54,328	54,328
Totals	<u><u>\$ 2,518,283</u></u>	<u><u>\$ 315,400</u></u>	<u><u>\$ 129,328</u></u>	<u><u>\$ 2,963,011</u></u>



Salina Airport Authority
Capital Additions Budget
Jan - December 2025

	Budget
ASSETS	
Fixed Assets	
Fixed assets at cost	
10-000 - Airfield	
10-040 - Airfield Improvements	\$ 100,000
10-048 - AIP-48 Rwy 12/30 Rehab Design	7,500
10-049 - AIP-49 Fuel Farm Construction	790,000
10-0491 - Fuel Farm Construction-Non Fed	1,100,000
10-050 - AIP-50-51 SRE Equip A/E & Acq.	1,311,612
10-052 - AIP 52-53 Rwy 12-30 Const.	5,846,917
10-054 - AIP-54 Term. Parking Lot Design	256,095
10-055 - AIP-55 Term. Bldg. A/E and Cnst	8,120,000
10-056 - AIP 56 Term. Bldg. Pk Lot Const	2,443,060
10-058 - AIP-XX AFFF to F3 Transition	50,000
10-061 - Airfield Security	35,000
10-115 - North Ramp Development	4,000,000
Total 10-000 - Airfield	24,060,184
20-000 - Buildings & Improvements	
20-100 - Building improvements	
20-108 - Bldg. 394 Imps.	47,000
20-135 - Bldg. #1021 Facility Imps.	65,000
20-137 - Hangar 125 (Acquisition)	460,000
20-145 - Hangar #509 Imps.	50,000
20-150 - Hangar 600 Improvements	15,000
20-195 - Bldg. Imps. Other	45,000
Total 20-100 - Building improvements	682,000
20-200 - Bldg. 120 Terminal building	
20-013 - Concourse Imps.	30,000
Total 20-200 - Bldg. 120 Terminal building	30,000
20-300 - FBO Improvements	
20-310 - Bldg. 700 Imps. Avflight North	50,000
Total 20-300 - FBO Improvements	50,000
Total 20-000 - Buildings & Improvements	762,000
30-000 - Equipment	
30-010 - Airfield Equipment	15,000
30-015 - ARFF equipment	5,000
30-025 - Communications equipment	15,000
30-030 - Industrial center equipment	10,000
30-035 - Computer equipment	50,000
30-045 - Office equipment	5,000
30-050 - Shop equipment	25,000
30-055 - Terminal bldg equipment	10,000
30-060 - Vehicles	30,000
Total 30-000 - Equipment	165,000
40-000 - Land	
40-010 - Airport Indust. Cent. Imps.	
40-011 - AIC-Project 80	5,600,000
40-010 - Airport Indust. Cent. Imps. - Other	15,000
Total 40-010 - Airport Indust. Cent. Imps.	5,615,000
40-075 - Rail Spur Imps.	15,000
Total 40-000 - Land	5,630,000
Total Fixed assets at cost	\$ 30,617,184



HANGAR / MISSION OPERATING FACILITY PRICING January 1, 2025

Forward Operating Location (FOL) Activity

Facility	Hangar Floor SF	Door Height Clearance	Office / Multi-Use SF	Total SF	Rate/SF Office	Rate/SF Hangar	Total Facility Rate/SF	Daily Rate 100% Usage	Daily Rate 50% Usage	Daily Rate Hangar Only	Daily Rate Office Only
Hangar 509	27,673	19'10"	17,859	45,532	\$ 13.95	\$ 7.05	\$ 9.75	\$ 1,210	\$ 605	\$ 530	\$ 680
Hangar 600	42,052	28'	26,256	68,308	\$ 19.95	\$ 9.90	\$ 13.75	\$ 2,570	\$ 1,285	\$ 1,140	\$ 1,430
Hangar 626	35,867	34'4"	11,321	47,188	\$ 18.55	\$ 9.45	\$ 12.10	\$ 1,560	\$ 780	\$ 920	\$ 570
Hangar 703	25,882	30'	0	25,882	NA	\$ 5.95	\$ 5.95	\$ 420	\$ 210	\$ 420	NA

The above hangar rental includes the following:

1. The use of SLN runways, taxiways and designated aircraft parking aprons. The SAA and mission planners will coordinate to designate ramp space to accommodate mission aircraft. As soon as possible, provide the SAA with the mission concept of operations and number/type of aircraft.
2. The use of up to 3 storage bunkers, and one building for the storage and assembly of practice ordnance. Upon receipt of the list of ordnance to be used, the SAA can assist the unit(s) in obtaining the appropriate explosives facility licenses.
3. 120 six ft. tables and 300 folding chairs. (Subject to availability; coordinate needs early with SAA to reserve tables and chairs).
4. 12 Flight gear lockers
5. All electricity, natural gas, water and trash services.
6. The use of hangar restrooms within the leased facilities; all consumables to be stocked and supplied by the SAA during the mission.
7. Two refrigerators and 2 microwaves; coordinate early to reserve appliances.
8. Issuance of building and airfield access keys and gate cards as per mission planner instructions.

Rates for missions not leasing 50% or more of an aircraft hangar facility

Rate for mission use of airfield including apron space and/or FARP locations - \$325 / day

Rate for mission use of ordnance storage bunkers, lockers and/or assembly building no.1080 - \$210 / day

Rate for mission use of ammo bunker (#1067) only - \$65/day



HANGAR / MISSION OPERATING FACILITY PRICING

Forward Operating Location (FOL) Activity

Additional services available through the SAA

- Internet speed as follows (rate is per hangar, per month):
a.) 20/20 - \$500 b.) 100/100 - \$650 c.) 500/500 - \$825
- Long distance telephone call capability (codes issued per unit's request and ease in tracking utilization) - \$.069/minute
- Telephone lines - \$90 per line per month.
30 Toshiba phones (Subject to availability; coordinate early to reserve phones)
- Printer/copier rental as follows (rate is per unit, per month, one month minimum, paper available for \$50/case):
a.) 35/45 PPM, color copier/printer - \$950 b.) 35/45 PPM, back/white copier/printer - \$875
Add \$325 for hard drive removal and surrender to unit.
- Janitorial services - \$330 per day per facility for detail restroom cleaning and trash removal (can specify certain dates and times for services). For detail office / hangar cleaning services, please contact the SAA for pricing.
- Port-a-potties - \$200 per week (includes 1 service), Hand wash stations \$250 per week, Hand sanitizing stations (set of 2 per station) \$185 per week
- Utilization of SAA Logistics and Ground Services Support Equipment - \$225 per day (see separate GSE schedule for equipment listing detail).
- Handheld programable portable UHF/VHF Radios - \$25 per day/per radio

Missions/deployments extending over 30 days may qualify for a price discount, please contact the Salina Airport Authority (SAA) for extended stay rate quotes.

In the event of partial occupancy, the SAA reserves the right to lease the remaining sq. ft. to other units, organizations and aircraft operators.

Facility and pricing structure subject to hangar availability. Contact the SAA in the early stages of mission planning to insure availability and reserve the facilities and dates.

Salina Regional Airport operated by:
Salina Airport Authority (SAA)
3237 Arnold Ave., Salina, KS 67401
Shelli Swanson, Director of Admin. & Finance
shellis@salair.org
785-827-3914 or 785-577-4647

Your trusted, experienced partners in forward operating location training and missions





HANGAR / MISSION OPERATING FACILITY PRICING

Forward Operating Location (FOL) Activity

Services provided by other SAA partners and contact information:

Aircraft Fuel	SLN FBO and DoD contract fuel provider: Avflight Salina; Julie Yager-Zucker, Operations Manager 785-825-6739
Aircraft Support Equipment	Avflight Salina; Julie Yager-Zucker, Operations Manager 785-825-6739 - for all equipment not available on SAA equipment list.
Air Traffic Control	Salina Air Traffic Control Tower, 785-825-4806
Machine Shop Services	Scientific Engineering, Jim Pratt, 785-827-7071
Food Service; Catering	Kansas State University Food Service Provider; AmeriServ, Kate Chambers, 785-826-2922 or Avflight Salina; Julie Yager-Zucker, Operations Manager 785-825-6739
Recreation; Fitness	Kansas State University Recreation Center, Kyle Chamberlin, 785-826-2662
Rental Cars	Hertz, 785-827-7237; Enterprise, 785-825-1100
Lodging	KSARNG Billeting - Jennifer Short 785-646-3311/3312; Candlewood Suites, Taylor Munoz, 785-823-6939; Hilton Garden Inn, Dana Bronson, 785-309-0440, Ext. 7152; Baymont Inn and Suites, Kimberely or Cindi, 785-823-6900; Quality Inn and Suites, Tammy Surface, 785-825-2111; Courtyard by Marriott, Leslie Lawson, 785-309-1300; La Quinta Inn and Suites, Becky Senger, 785-827-9000; Holiday Inn, Nicholyn Strome, 785-404-6767; Hampton Inn, Monica Batazor, 785-823-9800; Comfort Suites, Bart Garrett, 785-404-6944; Fairfield Inn and Suites, 785-515-5333; Homewood Suites, Jenny McClellan, 785-515-2601. For large scale events, please contact Jo Ann McClure at the Salina Chamber's Convention and Visitors Bureau 785-827-9301
Gases	Airgas, 785-823-8100

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Your trusted, experienced partners in forward operating location training and missions





Hangar Rates and Charges - Transient Aircraft Storage

Hangar 509

Door Clearance 95' (W) and 23' (H)

Rates applicable for storage of aircraft only and do not include charges by FBOs for Aircraft handling.

As of January 1, 2025

Aircraft Type	Daily/Overnight Rate
Helicopters and single engine pistons	\$80
Single Engine turbo-props and piston twins	\$95
Twin engine turbo-prop	\$110
Large Turbo-Props/Business Jets	
<i>Up to 2500 sq.ft.</i>	\$180
<i>Beechjet 400, Premier I, CJ-I/2, Citation 500, Citation Jet</i>	
<i>Citation 550, Mustang, Falcon 10, Delfin L-29, Exlipse 500</i>	
<i>1124 Westwind, Learjet 24/25/28/29/31/35/36/55</i>	
<i>Diamond I, T-38 Talon, Hawker 400XP/700,</i>	
<i>Jet Commander 1121, Sabreliner 65</i>	
<i>2500 to 5000 sq.ft.</i>	\$210
<i>Challenger 300/600/601/604, Casa C-212-200, Gulfstream I</i>	
<i>Citation III/v/VII/VIII/X, Excel, Sovereign, Falcon 20/50/900/2000</i>	
<i>Dornier 328 Turbo-prop/Jet, Brasilla, EMB 123/300, Hansa</i>	
<i>Galaxy, Astra, IAI G-150, Phenom 300/500, CJ-3,</i>	
<i>Learjet 45/60, Jetstar I/II, Hawker 800/800XP/850XP/1000/4000</i>	
<i>5000 to 7500 sq.ft.</i>	\$230
<i>Gulfstream II/III/IV, DC-3, Dash 8, Falcon 7X, Rockwell 2000</i>	
<i>Casa CN-235, Embraier ERJ 135-/145, Antonov AN-26</i>	
<i>ATR 42-500, Canadair Regional Jet, Fokker Fellowship</i>	
<i>British Aerospace BAE 146-200, HS 748</i>	
<i>7500 and up sq.ft.</i>	\$265
<i>Global Express, Convair 440/580, Dash 7</i>	
<i>Fokker 50/100, Fokker Frienship, Gulfstriem V</i>	
<i>British Aerospace BAC 111-500</i>	
Military Jets (small)	\$170
Military Jets (large)	\$275

Discounts available for longer term storage



**Hangar Rates and Charges - Transient Aircraft Storage
Hangar 600**

Door Clearance 100' (W) and 28' (H)

Rates applicable for storage of aircraft only and do not include charges by FBOs for Aircraft handling.

As of January 1, 2025

Aircraft Type	Daily/Overnight Rate
Helicopters and single engine pistons	\$90
Single Engine turbo-props and piston twins	\$115
Twin engine turbo-prop	\$135
Large Turbo-Props/Business Jets	
Up to 2500 sq.ft.	\$190
<i>Beechjet 400, Premier I, CJ-I/2, Citation 500, Citation Jet</i>	
<i>Citation 550, Mustang, Falcon 10, Delfin L-29, Eclipse 500</i>	
<i>1124 Westwind, Learjet 24/25/28/29/31/35/36/55</i>	
<i>Diamond I, T-38 Talon, Hawker 400XP/700,</i>	
<i>Jet Commander 1121, Sabreliner 65</i>	
2500 to 5000 sq.ft.	\$235
<i>Challenger 300/600/601/604, Casa C-212-200, Gulfstream I</i>	
<i>Citation III/IV/VII/X, Excel, Sovereign, Falcon 20/50/900/2000</i>	
<i>Dornier 328 Turbo-prop/Jet, Brasilla, EMB 123/300, Hansa</i>	
<i>Galaxy, Astra, IAI G-150, Phenom 300/500, CJ-3,</i>	
<i>Learjet 45/60, Jetstar I/II, Hawker 800/800XP/850XP/1000/4000</i>	
5000 to 7500 sq.ft.	\$255
<i>Gulfstream II/III/IV, DC-3, Dash 8, Falcon 7X, Rockwell 2000</i>	
<i>Casa CN-235, Embraier ERJ 135-/145, Antonov AN-26</i>	
<i>ATR 42-500, Canadair Regional Jet, Fokker Fellowship</i>	
<i>British Aerospace BAE 146-200, HS 748</i>	
7500 and up sq.ft.	\$280
<i>Global Express, Convair 440/580, Dash 7</i>	
<i>Fokker 50/100, Fokker Friendship, Gulfstream V</i>	
<i>British Aerospace BAC 111-500</i>	
Military Jets (small)	\$210
Military Jets (large)	\$325

Discounts available for longer-term storage



Hangar Rates and Charges - Transient Aircraft Storage

Hangar 703

Door Clearance 140' (W) and 30' (H)

Rates applicable for storage of aircraft only and do not include charges by FBOs for Aircraft handling.

As of January 1, 2025

Aircraft Type	Daily/Overnight Rate
Helicopters and single engine pistons	\$80
Single Engine turbo-props and piston twins	\$95
Twin engine turbo-prop	\$110
Large Turbo-Props/Business Jets	
<i>Up to 2500 sq.ft.</i>	\$180
<i>Beechjet 400, Premier I, CJ-I/2, Citation 500, Citation Jet</i>	
<i>Citation 550, Mustang, Falcon 10, Delfin L-29, Exlipse 500</i>	
<i>1124 Westwind, Learjet 24/25/28/29/31/35/36/55</i>	
<i>Diamond I, T-38 Talon, Hawker 400XP/700,</i>	
<i>Jet Commander 1121, Sabreliner 65</i>	
<i>2500 to 5000 sq.ft.</i>	\$210
<i>Challenger 300/600/601/604, Casa C-212-200, Gulfstream I</i>	
<i>Citation III/v/VII/VIII/X, Excel, Sovereign, Falcon 20/50/900/2000</i>	
<i>Dornier 328 Turbo-prop/Jet, Brasilla, EMB 123/300, Hansa</i>	
<i>Galaxy, Astra, IAI G-150, Phenom 300/500, CJ-3,</i>	
<i>Learjet 45/60, Jetstar I/II, Hawker 800/800XP/850XP/1000/4000</i>	
<i>5000 to 7500 sq.ft.</i>	\$230
<i>Gulfstream II/III/IV, DC-3, Dash 8, Falcon 7X, Rockwell 2000</i>	
<i>Casa CN-235, Embraier ERJ 135-/145, Antonov AN-26</i>	
<i>ATR 42-500, Canadair Regional Jet, Fokker Fellowship</i>	
<i>British Aerospace BAE 146-200, HS 748</i>	
<i>7500 and up sq.ft.</i>	\$265
<i>Global Express, Convair 440/580, Dash 7</i>	
<i>Fokker 50/100, Fokker Frienship, Gulfstriem V</i>	
<i>British Aerospace BAC 111-500</i>	
Military Jets (small)	\$170
Military Jets (large)	\$275

Discounts available for longer term storage



GA Hangar Rates and Charges

Rates applicable for storage of aircraft only and do not include charges by FBOs for Aircraft handling.

As of Jan. 1, 2025

Hangar Type	Monthly Rate
(A) T-hangars	\$110
(B) T-hangars	\$110
(C) Box hangars	
- C1	\$201
- C2, C3, C4	\$161
- C7, C8 (60ft.x 50ft. units)	\$595
- C9 - C19 (50ft.x 50ft. units)	\$575



GA Hangar Rates and Charges

Rates applicable for storage of aircraft only and do not include charges by FBOs for Aircraft handling.

As of Jan. 1, 2025

Hangar Type	Monthly Rate
(A) T-hangars	\$110
(B) T-hangars	\$110
(D) Box hangars	\$120
- D5, D6	
(C) Box hangars	
- C1	\$201
- C2, C3, C4	\$161
- C7, C-8 (60ft.x 50ft. units)	\$595
- C9 - C19 (50ft.x 50ft.)	\$575

Salina Airport Authority

Other Income Fee Schedule

Effective January 1, 2025

Gate cards	\$ 25.00 per key (new or replacement)
Telephone service	\$ 0.095 per minute (long distance)
Facility keys	\$ 20.00 per key (new or replacement)
Lock change	\$ 65.00 per door
GA Hangar Fob	\$ 160.00 per Fob
Finance Charge on overdue balances	\$75 or 6% of the overdue balance
Air Terminal Conference Room (Wifi and TV Included)	\$ 125.00 per day \$ 25.00 per hour
Air Carrier Ramp / Background Check Fee	
Security Threat Assessment (STA)	\$ 20.00 per employee
Criminal History Record Check (CHRC)	\$ 45.00 per employee
Photocopies	\$ 0.15 per page
Fax Services	
Outgoing	\$ 5.00 for first page \$ 2.00 per page after first
Incoming	\$ 1.00 per page
Notary service	\$ 20.00 per signature
NSF Check	\$ 40.00 each
Self-fuel permit fee	\$ 700.00
Fuel Spill Clean up	
Man hour	\$ 95.00
Small Equip.	\$ 50.00 per hour
Large Equip.	\$ 85.00 per hour
Consumables	at cost
Ag Operator Fee	\$ 790.00 per year
Airfield Escort Fee	\$ 75.00 per hour (min. of 1 hr.)
AOA Driving Training	\$ 75.00 per class
Fuel Flowage Fee	\$ 0.0953 per gallon
Signatory Landing Fees	\$.75 <60,000lbs. (per 1,000 lbs. per landing) \$1.45 >60,000lbs.
Non-Signatory Landing Fees	\$ 2.35 (per 1,000 lbs. per landing)
ARFF Standby Fee	\$ 95.00 per hour
ARFF Index C/D/E Fee	\$ 975.00 per flight
Terminal Use Fee (Public Charter)	\$ 975.00 per flight
Terminal Security (Public Charter)	\$ 775.00 per flight (includes LEO)
Maintenance Service Fee	\$ 95.00 per hour plus supplies & equipment (for items the responsibility of tenant)
Other contract services	7.50% plus cost

* Minimum of 1 hour for equipment rental

Ground Support Equipment & Logistics

As of January 1, 2025



**For questions, or to rent GSE or
Logistics Services, please contact
Shelli Swanson at
785-827-3914 or email
shellis@salair.org**



Ground Support Equipment and Logistics Fees

- Minimum of 1 hour for equipment rental
- Rates include delivery and return of equipment to any facility on the Airport.
- Equipment will be positioned fueled.
- Refueling, refilling or recharging required is responsibility of lessee.



Multiple day FOL activities qualify for the
\$225 per day logistics rate
accessing all equipment on this schedule.

Vehicles and Storage

Description:

Chevy 12 Passenger Van
Rate: \$55/HR, \$170/Day



Description:

GMC Box Truck
L 23'9" W 7'9" H 8'6"
Rate: \$55/HR, \$170/Day



Description:

International Semi
Flatbed Truck
Rate: \$55/HR, \$170/Day



Description:

1986 International
Series Stake Bed Truck
Rate: \$55/HR, \$170/Day



Description:

10K All-Terrain Forklift
15' Height Range
Rate: \$70/HR, \$170/Day



Description:

Bucket Truck Lift,
65' Height range
Rate: \$70/HR, \$170/Day



Ground Support Equipment

Description:

PS1: F350, Self propelled,
Passenger Air Stair
See attachment for height range
Rate: \$165/Day



Description:

PS4: Self-propelled,
Passenger Air Stair
See attachment for height range
Rate: \$165/Day



Description:

150 passenger stair,
towable
Rate: \$165/Day



Description:

S&S Tug, Mobile Belt
Loader, 11' Height Range
Rate: \$165/Day



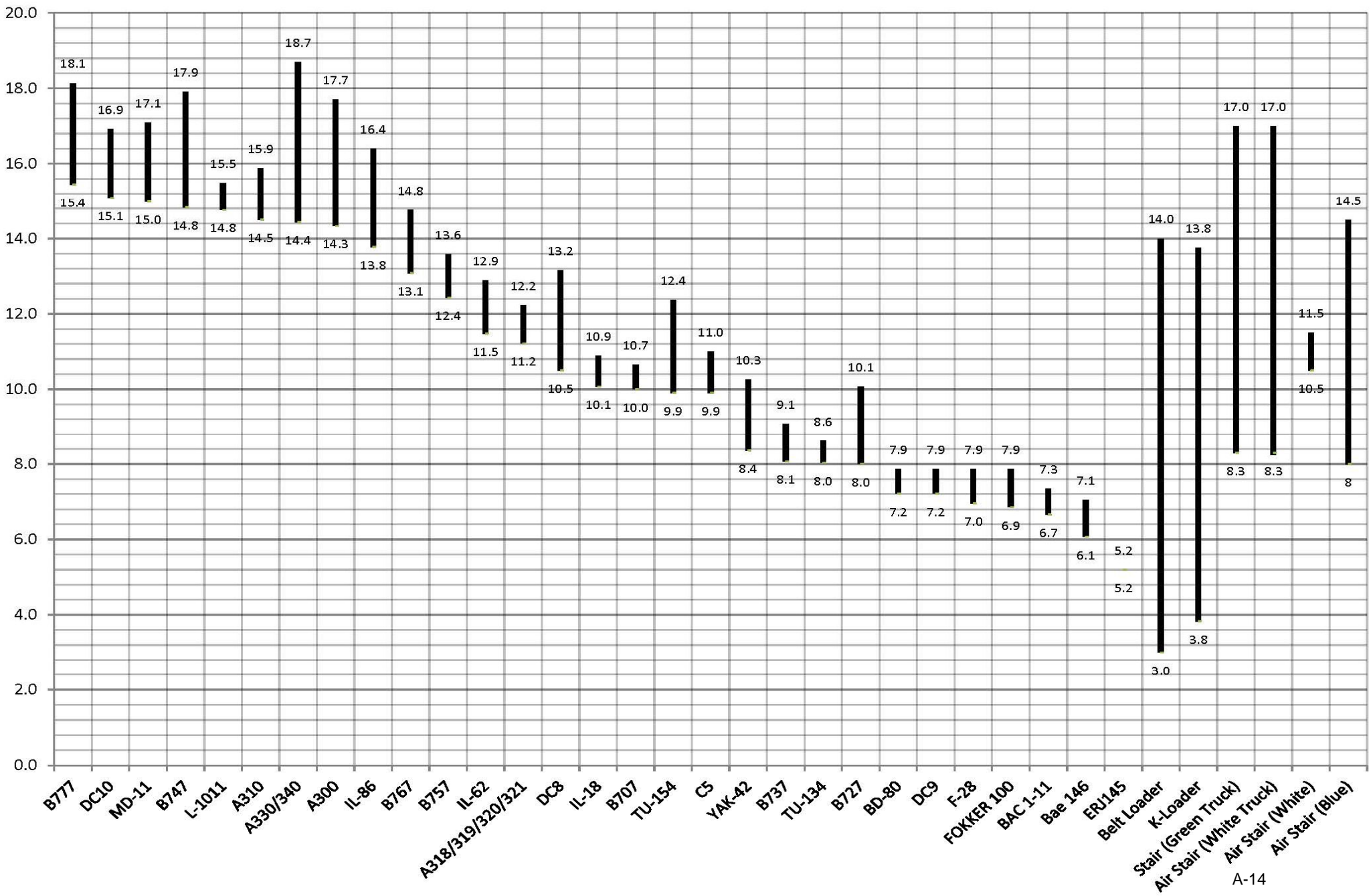
Description:

Portable Loading Ramp
L 36' x W 7'
Rate: \$70/Hr, \$160/Day



Height Range

Aircraft Door Sill Heights in Feet (Minimum to Maximum)



Ground Support Equipment

Description:

4K Forklift,
10.3' Height Range
Rate: \$70/HR, \$170/Day



Description:

10K Forklift,
12.6' Height Range
Rate: \$70/HR, \$170/Day



Description:

10K Forklift,
8.25' Height Range
Rate: \$70/HR, \$170/Day



Description:

4K Forklift,
9.5' Height Range
Rate: \$70/HR, \$170/Day



Description:

Man Lift Cage for forklift
Rate: \$30/HR, \$75/Day



Ground Support Equipment

Description:

Hobart AC Ground Power Unit 400 Hz Solid State 460 VAC 50-60Hz, 45 KVA
Rate: \$50/HR, \$130/Day



Description:

Hobart AC Ground Power Unit 28 VDC Solid State, 3ph/208-230-460V/60Hz
Rate: \$50/HR, \$130/Day



Description:

Conex Box
Quantity: 2
Rate: \$25/Day



Description:

Jack up Work Stand, 10' Height Range
Rate: \$65/HR, \$160/Day



Description:

3 sets of Portable Flood Lamp
35' tall
Rate: \$70/HR, \$200/Day



Description:

Flood Lamp 30' tall
Rate: \$70/HR, \$200/Day



Ground Support Equipment

Description:

Aircraft Tug
4,000 lbs. Weight Limit
Rate: \$55/HR, \$215/Day



Description:

Genie Scissor Lift
72" x 72" Platform
36 ft. Working Height Max.
750 lbs. lift capacity
Rate: \$70/HR, \$170/Day



Description:

Northwestern tug
4,000 lbs. Weight Limit
Rate: \$55/HR, \$215/Day



Description:

DRASH M Series
Shelter (Qty 3)
Rate: \$25/day/unit



Description:

Bobtail tug
5,500 lbs. Weight Limit
Rate: \$55/HR, \$215/Day



Description:

Folding Chairs (Qty 300)
6' White Tables (Qty 120)



2025 CALENDAR OF EVENTS

January

1	New Year's Day/ Holiday
15	8 a.m. Board of Directors Meeting
20	Martin Luther King Junior Day

February

17	President's Day
19	8 a.m. Board of Directors Meeting

March

19	8 a.m. Board of Directors Meeting
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April

16	8 a.m. Board of Directors Meeting
18	Good Friday

May

21	8 a.m. Board of Directors Meeting
26	Memorial Day

June

18	8 a.m. Board of Directors Meeting
19	Juneteenth National Independence Day

July

4	Independence Day
16	8 a.m. Board of Directors Meeting

August

20	8 a.m. Board of Directors Meeting
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September

1	Labor Day
17	8 a.m. Board of Directors Meeting

October

13	Columbus Day
15	8 a.m. Board of Directors Meeting

November

11	Veterans Day
19	8 a.m. Board of Directors Meeting
27	Thanksgiving Day
28	Thanksgiving Day Holiday

December

3	Special Board Meeting – Study Session
17	8 a.m. Board of Directors Meeting
24	Christmas Holiday
25	Christmas Day Holiday

