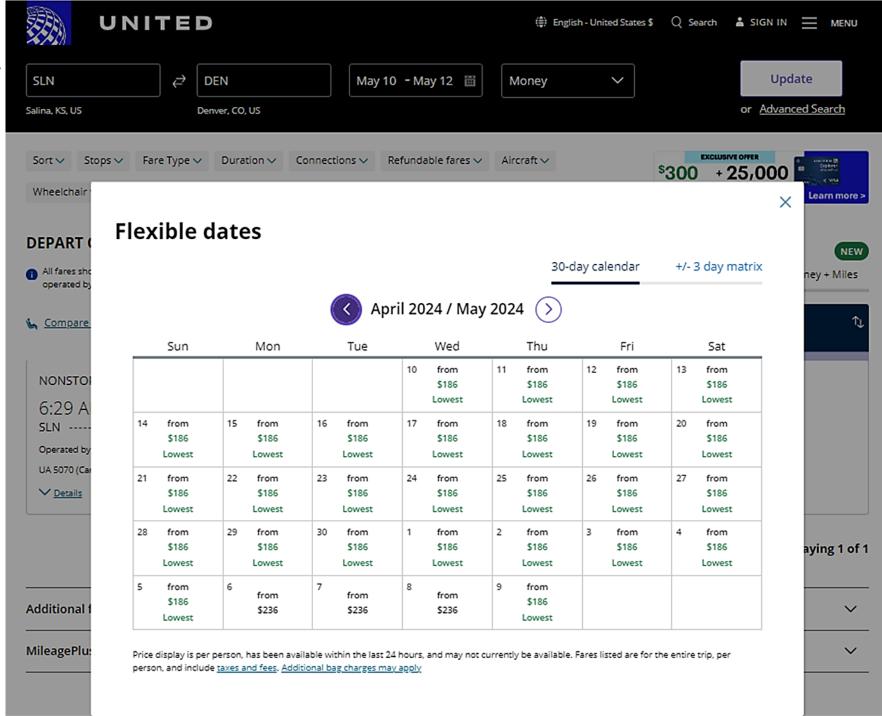
#### Salina Airport Authority Board of Directors Annual Meeting

Wednesday, March 20, 2024



Charting the course for global success.







- Determine that a quorum is present and confirm that the meeting notice has been published.
- Recognition of Guests.
- Additions to the agenda and agenda overview.



## Acceptance of Appointment and Oath of Office

Tod Roberg Ryan Commerford

Kasey Windhorst







Review of airport activity and approval of financial reports for the month ending February 29,2024.

Tim Rogers, A.A.E. Shelli Swanson, C.M.

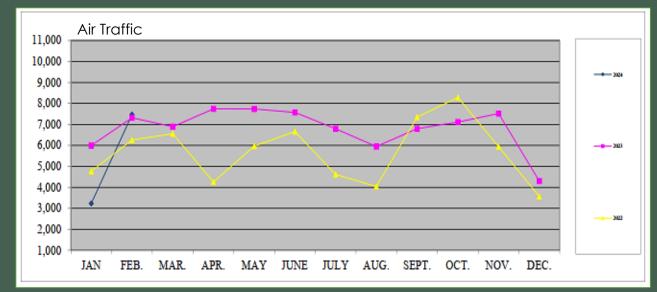


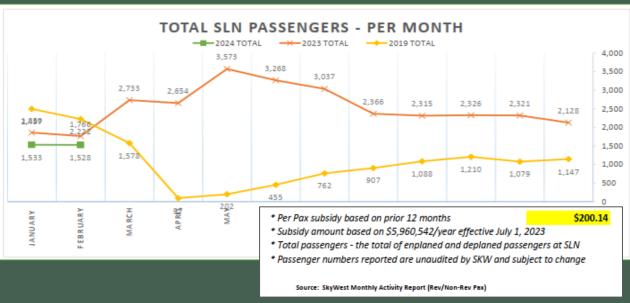
#### 2024 FOL Calendar

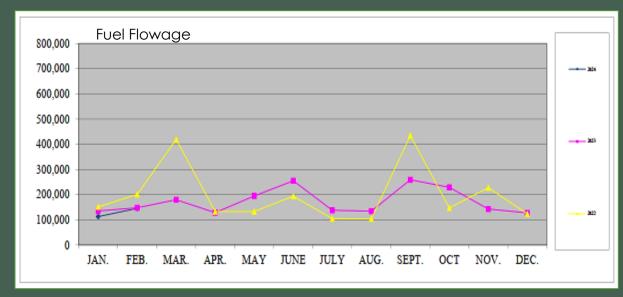
Salina Regional Airport 3/19/2024 10:23

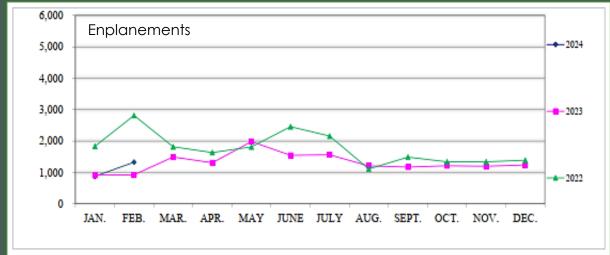
Project Start: 1/1/2024 Show Week: 1

AIM Center Spring Semester - Classroom at H600 1/2/2024 5/1/2024 Go Hangar 600, Room 214, evenings  USAF AFSOC GSU CAS 2.0 1/11/2024 1/20/2024 1/11/2024 1/20/2024 Contract O H509 and H600 BLDG 808  Girl Scouts - B412 2/1/2024 4/1/2024 Contract BLDG 412	21 28 Oc Oc 24 24 43 44
FOL Activity    PLAN   FLAN   START   FND   Status   TYPE   1   2   3   4   5   6   7   8   9   10   11   12   13   14   15   16   17   18   19   20   21   22   23   24   25   26   27   28   29   30   31   32   33   34   35   36   37   38   39   40   41   41   41   41   41   41   41	43 44
AIM Center Spring Semester - Classroom at H600	43 44
USAF AFSOC GSU CAS 2.0  1/11/2024 1/12024 1/20/2024 1/11/2024 1/20/2024 1/11/2024 1/20/2024 1/120/2	
USAF AFSOC GSU CAS 2.0  1/11/2024 1/12024 1/20/2024 1/11/2024 1/20/2024 1/11/2024 1/20/2024 1/120/2	1 3
USAF AFSOC GSU CAS 2.0  1/11/2024  1/20/2024  1/120/2024  1/1/2024  1/120/2024	
Girl Scouts - B412 2/1/2024 4/1/2024 Contract BLDG 412	
Nellis AFB TE 3/15/2024 4/6/2024 Contract O H600 - EAST SIDE H600 - EAST SIDE	
KSU / NIST - Bidg 939 3/25/2024 4/13/2024 Contract Building 939 Building 939	
KSU / NIST - H509 4/5/2024 4/12/2024 Contract R H509 (100%)	
KSU / NIST - B1027 1/15/2024 3/27/2024 Contract B1027 B1027	
Bell Helicopter - Crosswind Testing 4/1/2024 5/1/2024 Tentative Y H600 - southwest bay, 1st and 2nd floors, east offices	
17/35 Runway Closed 4/15/2024 4/29/2024 x 0700 on 4/15/24 - 0700 4/29/24	
Whiteman AFB 5/5/2024 5/6/2024 Go P Airfield only	
Davis-Monthan 5/26/2024 6/10/2024 Tentative Y H600 H600	
Gunslinger 6/1/2024 6/30/2024 Tentative O H600 (East 2/3 hangar; East 1st and 2nd floor offices)	
IAC/US Nationals 9/17/2024 9/28/2024 Contract R H509	
USAF AFSOC CAS 1.0  10/14/2024 10/25/2024 Contract  O H509 and H600  O H509 and H600	
10/14/2024 10/25/2024 O H509 and H600	
Jaded Thunder - spring 2025	



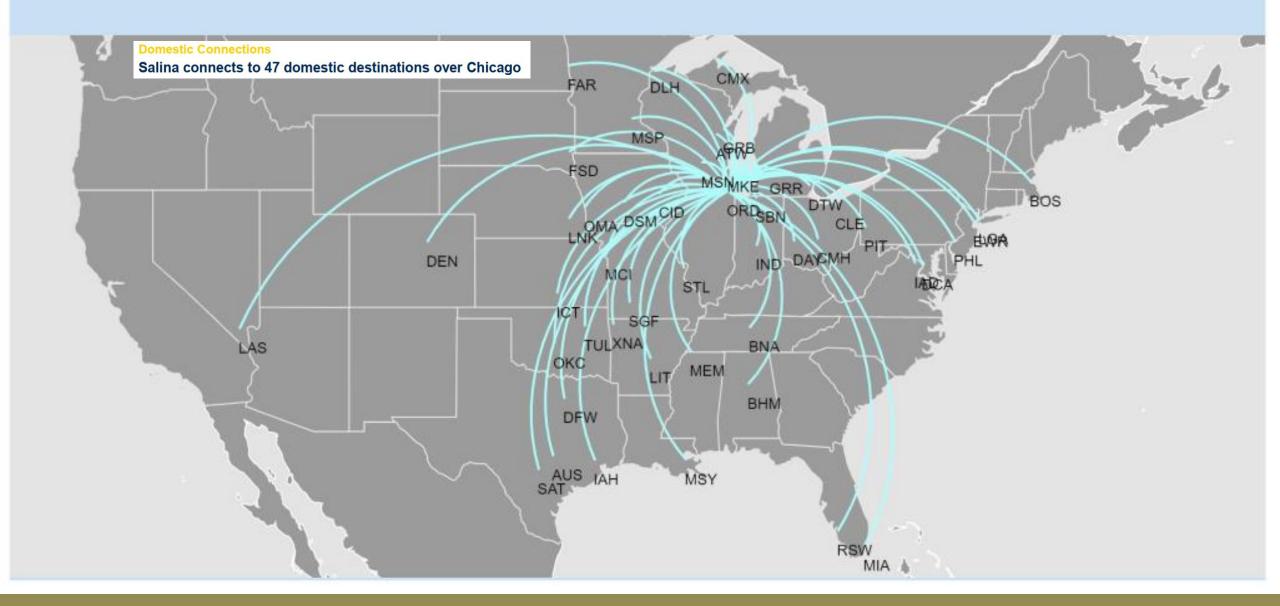








#### 47 unique domestic city pairs connect both ways over Chicago (ORD)



#### 78 unique domestic city pairs connect both ways over Denver (DEN)



#### Map of unique international city pairs

Connecting both ways over Denver (DEN) and Chicago O Hare (ORD), flying with either United Airlines or one of its Star Alliance partners



# FEBRUARY 2024

FINANCIAL STATEMENTS



FEBRUARY 2024

FINANCIAL STATEMENTS

Moody's Credit Opinion -Salina Airport Authority, KS / 8 May 2023

#### 03/14/2024

# Salina Airport Authority Statement of Net Position Prev Year Comparison

As of February 29, 2024

	Feb 29, 24	Jan 31, 24	\$ Change	Feb 28, 23	\$ Change	% Change
ASSETS						
Current Assets						
Total Checking/Savings	12,002,550	13,872,462	-1,869,912	4,255,466	7,747,084	182%
Total Accounts Receivable	154,037	177,557	-23,520	94,305	59,732	63%
Total Other Current Assets	4,199,728	4,227,340	-27,612	2,509,874	1,689,854	67%
Total Current Assets	16,356,315	18,277,359	-1,921,044	6,859,645	9,496,670	138%
Total Fixed Assets	53,869,559	53,632,690	236,869	48,200,369	5,669,190	12%
Total Other Assets	4,030,638	4,030,638	0	4,157,749	-127,111	-3%
TOTAL ASSETS	74,256,512	75,940,687	-1,684,175	59,217,763	15,038,749	25%
LIABILITIES & EQUITY						
Liabilities						
Total Current Liabilities	10,351,446	12,056,030	-1,704,584	11,327,585	-976,139	-9%
Total Long Term Liabilities	35,919,058	35,919,058	0	21,212,877	14,706,181	69%
Total Liabilities	46,270,504	47,975,088	-1,704,584	32,540,462	13,730,042	42%
Total Equity	27,986,008	27,965,598	20,410	26,677,306	1,308,702	5%
TOTAL LIABILITIES & EQUITY	74,256,512	75,940,686	-1,684,174	59,217,768	15,038,744	25%

# Salina Airport Authority Profit & Loss Prev Year Comparison

January through February 2024

1:54 PM 03/14/2024 Accrual Basis

	Jan - Feb 24	Jan - Feb 23	\$ Change	% Change
Ordinary Income/Expense				
Income				
Total Airfield revenue	209,895	194,337	15,558	8%
Total Building and land rent	289,655	310,723	-21,068	-7%
Total Other revenue	13,331	8,770	4,561	52%
Total Income	512,881	513,830	-949	-0%
Gross Profit	512,881	513,830	-949	-0%
Expense				
<b>Total Administrative expenses</b>	314,763	288,180	26,583	9%
Total Maintenance expenses	187,556	181,147	6,409	4%
Total Expense	502,319	469,327	32,992	7%
Net Ordinary Income	10,562	44,503	-33,941	-76%
Other Income/Expense				
Total Other Income	706,556	600,889	105,667	18%
Total Other Expense	739,716	589,181	150,535	26%
Net Other Income	-33,160	11,708	-44,868	-383%
et Income	-22,598	56,211	-78,809	-140%

# Salina Airport Authority Capital Additions Budget vs. Actual

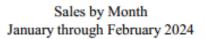
As of February 29, 2024

1:57 PM

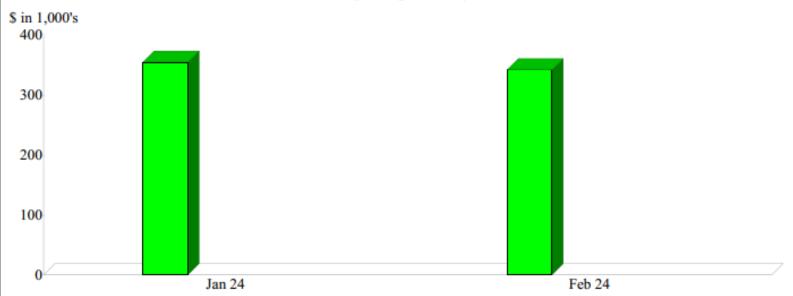
03/14/2024

**Accrual Basis** 

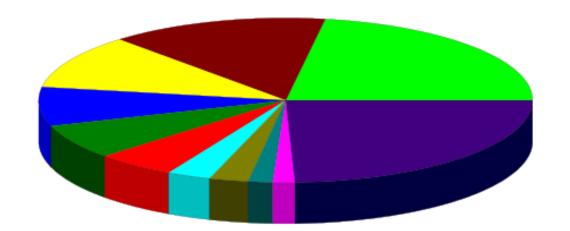
	Feb 24	Jan - Feb 24	Annual Budget	+/- Annual Budget	% of Annual Budget
ASSETS					
Fixed Assets					
Fixed assets at cost					
Total Airfeld	112,456	135,782	17,360,902	-17,225,120	1%
Total Buildings & Improvements	233,087	615,924	3,988,100	-3,372,176	15%
Total Equipment	141,325	227,887	1,880,500	-1,652,613	12%
Total Land	0	0	50,000	-50,000	0%
Total Fixed assets at cost	486,868	979,593	23,279,502	-22,299,909	4%



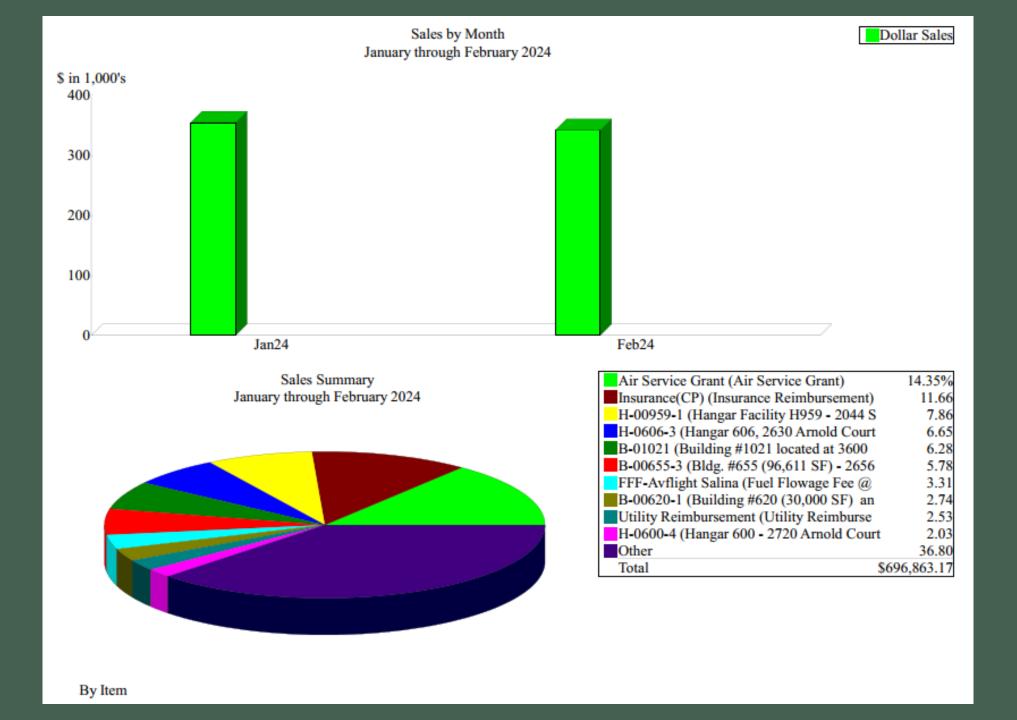




Sales Summary January through February 2024



1 Vision Aviation, PLLC	22.48%
Saline County	14.35
Kansas Erosion Products, LLC.	10.78
Avflight Salina	7.78
Stryten Salina, LLC	6.85
Universal Forest Products (UFP	) 5.28
AFSOC	2.88
K-State Salina	2.63
Durham School Service, L.P.	1.59
The Sherwin-Willams Company	y 1.52
Other	23.85
Total	\$696,863.17





Consideration of renewal of a lease agreement with Wichita Winwater Works Co.

*Winwater* 

Building B723 and 2.11 acres of land

Shelli Swanson, C.M.

- Safety
- Trust
- Adaptability
- Rooted in Community
- Success



# Consideration and approval of contract with Superior Plumbing

### Hangar H509

Maynard Cunningham

- Safety
- Trust
- Adaptability
- Rooted in Community
- Success





1655B Wall St. Salina, Kansas 67401 (785) 823-2673 www.boretecsalina.com

2/19/24

Salina Airport Authority 2720 Arnold Ave Salina, KS 67401

Attn:

Ref: Hanger 509 Sewer Line

This price is for boring a new sewer service from the North side of the hanger, going East for approximately 340' to the city main. Price includes the following:

4" Sch 40 PVC

(3) Cleanouts on new line

Tie into city main
Concrete removal and replacement

Equipment, labor and materials

Bid price without tax: \$13,400.00

Thanks, Chad McClain



1655 B Wall Street Salina, Kansas 67401 (785) 827-5611 www.spsalina.com

February 19, 2024

Salina Airport Authority 2720 Arnold Ave Salina, KS 67401

Ref: Hangar 509 Repipe northwest restrooms

Thank you for the opportunity to bid on the above referenced project.

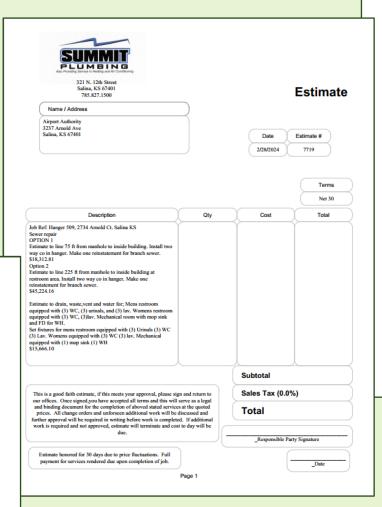
The following bid is for new underground plumbing for both Women's and Men's restroom along with tying into vents. Piping to 5' outside of building.

Total bid price without tax, including all material and labor necessary for job completion \$13.100.00

Please contact us if you have any questions.

Thank you,

Preston McNeal Superior Plumbing Co.





645 E. Crawford, Suite E8 Salina, KS 67401 Tel (785) 825-1224 gcloyd@smokyhillconst.com

March 7, 2024

Salina Airport Authority 3237 Arnold Salina, KS 67401 785-827-3914 Attn: Maynard Cunningham

RE: Hangar 509 Sewer

Dear Maynard,

Smoky Hill Construction is pleased to quote the following items of work for this project. Our scope and pricing include the following:

- · Sales tax not included
- Permits not included
- · Excludes any hazardous materials removal
- Includes 4" restrained joint DR 18 Pipe
- · Bore from NW corner of building to existing sewer main
- · Connection at building by others
- · Testing of sewer main
- · Patching of paved areas disturbed for bore pits

Total for worked performed as described \$24,950

Smoky Hill thanks you for the opportunity to bid on this project and looks forward to hearing from you

Yours Truly Smoky Hill, LLC

Garett Clove

Project:	H509 Plumbing (V	West Restro	ooms)
	Salina Airport Autho	rity	
Contractor:	Superior Plumbing/Boretec	Summit Plumbing	Smoky Hill
Restroom Plumbing	\$13,100	\$15,666	n/a
Sewer Pipe Installation (Boring)	\$13,400	n/a	\$24,950
Sewer Pipe Restoration Lining	n/a	\$45,224	n/a
Recommendation	X		



# Aviation Innovation and Maintenance

CENTER OF EXCELLENCE AT SLN

# Aviation Innovation and Maintenance Center at SLN (AIM Center) update.

- Pieter Miller, C.M.
- Shelli Swanson, C.M.

- Safety
- Trust
- Adaptability
- Rooted in Community
- Success



CENTER OF EXCELLENCE AT SLN



Thursday, March 7th 2024

#### Industry Reception

Welcome - Tim Rogers, SAA Executive Director

Address - Mike Beene, Assistant Secretary of Commerce

Message from Lead Instructor - Chad Robbs

Presentation of Micro-Credentials -

Tim Rogers, SAA Executive Director

Mike Beene, Assistant Secretary of Commerce

Ray Seif, Director of Aviation, KDOT

Final Address - Tim Rogers, SAA Executive Director

Photos, Networking, Student Showcase

**Event Conclusion** 



CENTER OF EXCELLENCE AT SLN

## raduates

Abelardo Arceo Alejandro Mendiola **Austin Wayne Lehman** Benjamin Swanson Conrado Caldera Rodriguez Dayton Linenberger Dinah G. Roth Joshua Timson Seth Fredde

Our heartfelt thanks to all the families, friends, and industry leaders who have supported our students on this journey. We extend our deepest gratitude to the AIM committee members. Your unwavering guidance, thoughtful insights, steadfast support, and generous investment of time have been the cornerstone of developing a program of excellence.





HOME NEWS SPORTS WEATHER JOBS COMMUNITY LISTEN LIVE

#### First Aviation Maintenance Students Graduate

By KSAL Staff | O March 7, 2024



#### AIM Center of Excellence celebrates first program graduation

Posted Mar 12, 2024 11:04 AM



#### By OLIVIA BERGMEIER

Salina Post

Salina Airport Authority Executive Director Tim Rogers addresses the first class to graduate from the Aviation Innovation and Maintenance Center of Excellence, or AIM, on Thursday, March 7, at the Salina Airport Authority Hangar 600. Photo by Olivia Bergmeier

#### SALINA JOURNAL

News ] Sports Entertainment Opinion Advertise Obituaries eNewspaper Legals 💟

#### **AIM Center for Excellence at Salina** airport graduates first set of students



**Charles Rankin** 

Published 4:11 a.m. CT March 10, 2024 | Updated 4:11 a.m. CT March 10, 2024



Nine students, their friends and family, aviation and industry leaders and more gathered as the first cohort of the Aviation Innovation and Maintenance (AIM) Center of Excellence in Salina graduated Thursday.

With the backdrop of a locally-owned and maintained Cessna Citation jet, the graduation ceremony was hosted in Hangar 600 and was the culmination of a sixweek pre-apprenticeship program at the Salina Regional Airport that exposed the nine students to the growing industry of aviation maintenance.

# Election of officers and affiliated board liaison assignments for 2024 – 2025

### Tod Roberg

- Safety
- Trust
- Adaptability
- Rooted in Community
- Success

Slate of Officers 2024-2025	
Chair	Stephanie Carlin
Vice-Chair	Donald Boos
Secretary	John O'Brien
Treasurer	Ryan Commerford
Past Chair	Tod Roberg

Affiliated Board Assignments	
AIM Center Steering Committee (SAA board liaison)	John O'Brien
Salina Area Chamber of Commerce Board of Directors (SAA board liaison)	Stephanie Carlin
Schilling Project Executive Group (SAA board liaison)	Donald Boos
Salina Community Economic Development Organization (SAA board liaison)	Ryan Commerford

1000-

# Consideration of SAA Resolution 24-02

# designating the various bank depositories of the Salina Airport Authority

Shelli Swanson, C.M. Kasey Windhorst

- Safety
- Trust
- Adaptability
- Rooted in Community
- Success



Project AAERO overview and discussion

Advanced Aviation & Engineering Research Operations

- Safety
- Trust
- Adaptability
- Rooted in Community
- Success



#### SLN Airspace - UAS & AAM Ops

Transportation Planning: Regional Research and Development

**Project Name** 

Advanced Aviation & Engineering Research Operations (AAERO): Enhancing UAS & AAM Safety & Integration at SLN

Project Recipient

Salina Airport Authority Timothy F. Rogers Executive Director

#### **Project Purpose**

AAERO seeks to pioneer the future of Uncrewed Aircraft Systems (UAS) and Advanced Air Mobility (AAM) operations at Salina Regional Airport (SLN) and its surrounding airspace. This forward-looking study is aimed at identifying the most effective approaches for Air Traffic Control (ATC) surveillance and the implementation of sense and avoid technologies. By focusing on SLN's Class D airspace and beyond, the project will produce actionable recommendations for the integration of procedures and equipment essential for routine UAS & AAM operations. Serving as a model for similar initiatives, AAERO is poised to propel the UAS & AAM industry forward, bolster Kansas's aerospace sector, and support burgeoning UAS & AAM endeavors at SLN, including those of GA-ASI.

#### **Project Detail**

AAERO is a comprehensive study designed to augment existing efforts to meet the ATC surveillance and sense and avoid requirements for UAS & AAM within and around SLN. The study is anticipated to deliver a set of guidelines on the necessary procedures and technologies, such as systems offered by Raytheon, Saab, SRC, uAvionix or others to facilitate regular UAS & AAM operations. This initiative will not only serve as a benchmark for future projects but also support the growth of the UAS & AAM industry, enhance the capabilities of Kansas aerospace firms, and foster new developments in UAS & AAM at SLN.

#### Member Request: \$1M

#### Infrastructure: \$843,111

Surveillance Sensors, Command and Control Radios, Ground Based Radar Station, Communication Network System.

#### Operations: \$268,000

Airborne Detect and Avoid, Ground Control Station, Maintenance Monitoring, Research & Technical Services.

#### **Location of Activity**

The study will focus on Salina, Kansas, specifically linking the Smoky Hill Air National Guard Range Military Operations Area (MOA) with the Salina Regional Airport (SLN) Class D Airspace.

#### **Project Purpose**

AAERO seeks to pioneer the future of Uncrewed Aircraft Systems (UAS) and Advanced Air Mobility (AAM) operations at Salina Regional Airport (SLN) and its surrounding airspace. This forward-looking study is aimed at identifying the most effective approaches for Air Traffic Control (ATC) surveillance and the implementation of sense and avoid technologies. By focusing on SLN's Class D airspace and beyond, the project will produce actionable recommendations for the integration of procedures and equipment essential for routine UAS & AAM operations. Serving as a model for similar initiatives, AAERO is poised to propel the UAS & AAM industry forward, bolster Kansas's aerospace sector, and support burgeoning UAS & AAM endeavors at SLN, including those of GA-ASI.

#### **Project Detail**

AAERO is a comprehensive study designed to augment existing efforts to meet the ATC surveillance and sense and avoid requirements for UAS & AAM within and around SLN. The study is anticipated to deliver a set of guidelines on the necessary procedures and technologies, such as systems offered by Raytheon, Saab, SRC, uAvionix or others to facilitate regular UAS & AAM operations. This initiative will not only serve as a benchmark for future projects but also support the growth of the UAS & AAM industry, enhance the capabilities of Kansas aerospace firms, and foster new developments in UAS & AAM at SLN.

#### **Member Request: \$1M**

#### Infrastructure: \$843,111

Surveillance Sensors, Command and Control Radios, Ground Based Radar Station, Communication Network System.

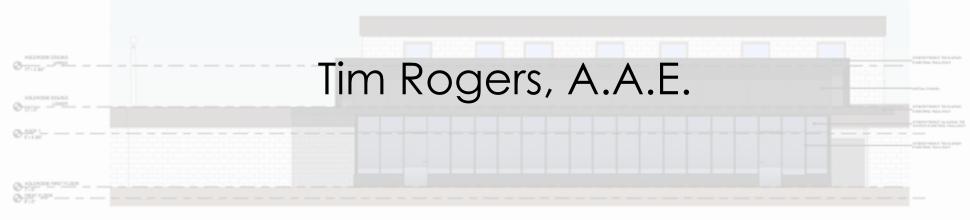
#### **Operations: \$268,000**

Airborne Detect and Avoid, Ground Control Station, Maintenance Monitoring, Research & Technical Services.

#### **Location of Activity**

The study will focus on Salina, Kansas, specifically linking the Smoky Hill Air National Guard Range Military Operations Area (MOA) with the Salina Regional Airport (SLN) Class D Airspace.







#### CONSTRUCTION PLANS FOR IMPROVEMENTS TO

#### SALINA AIRPORT AUTHORITY

WOOLPERT

30%

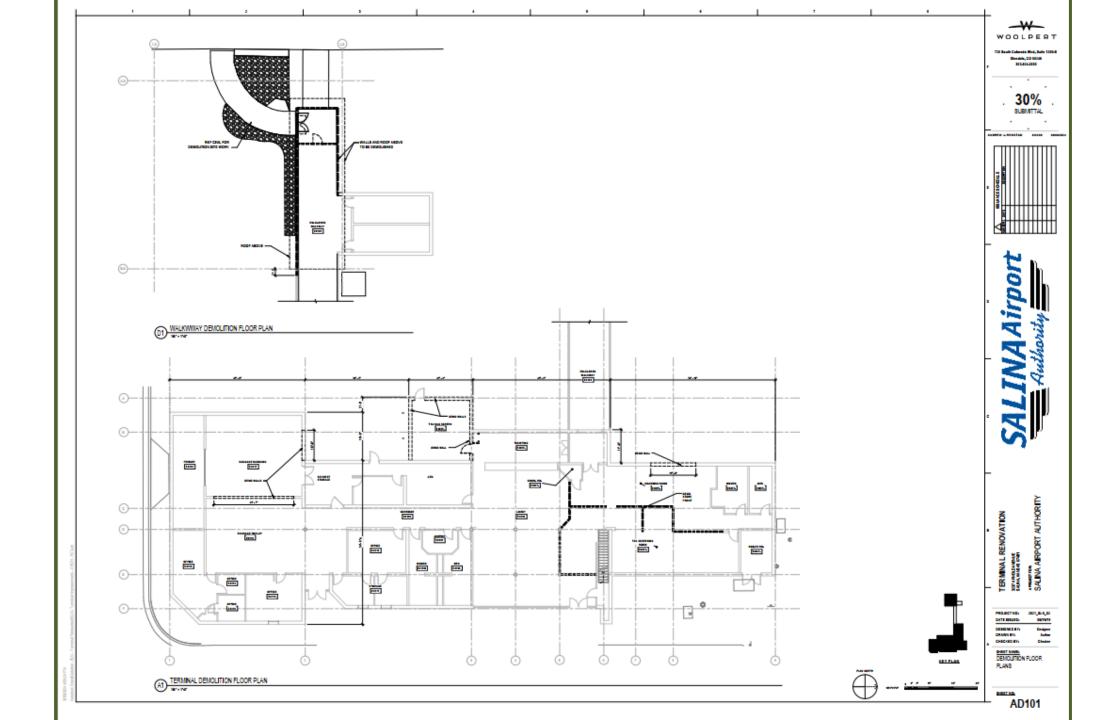
SUBMITTAL

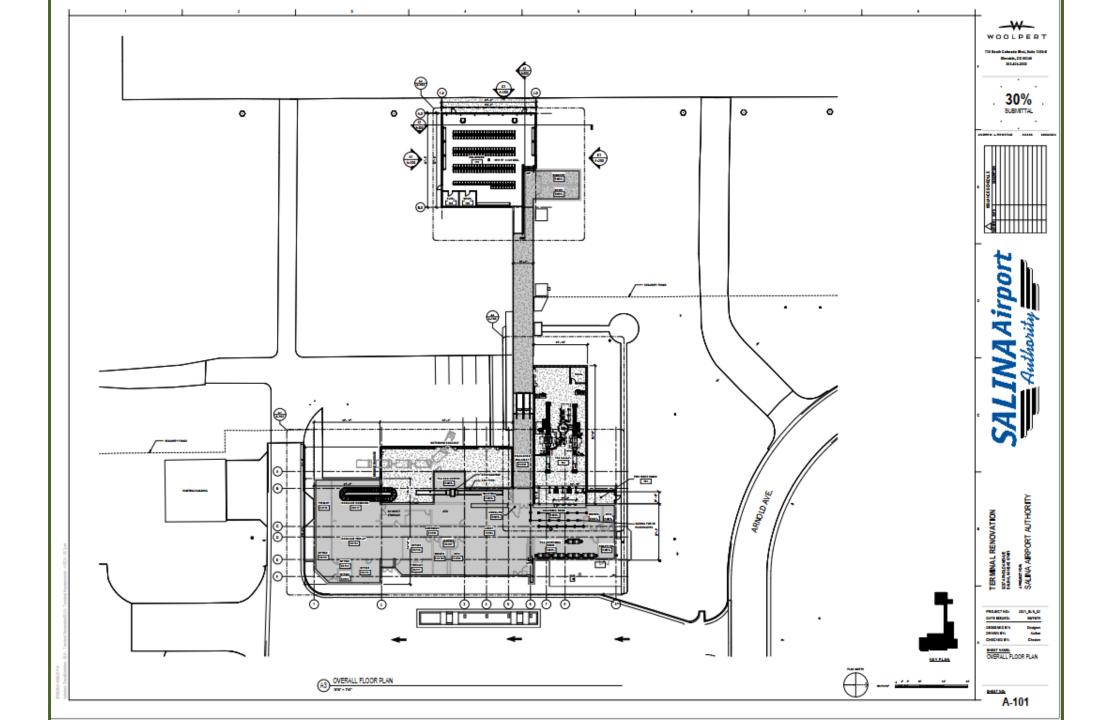
SALINA, KANSAS

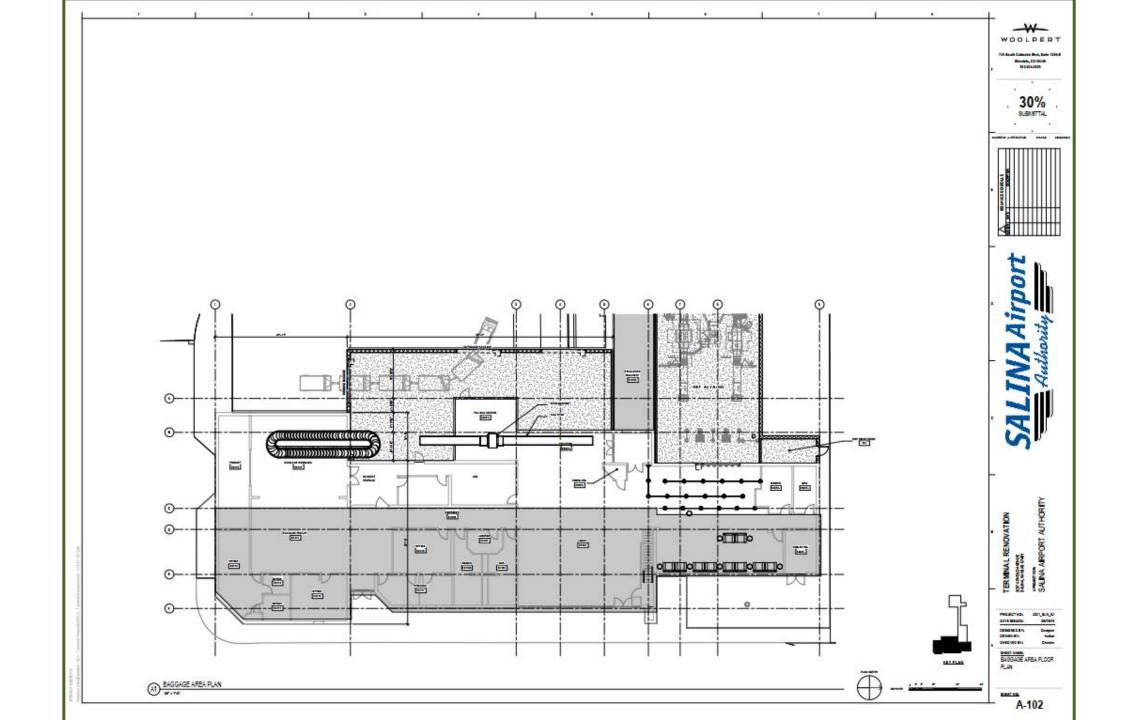
#### TERMINAL RENOVATION

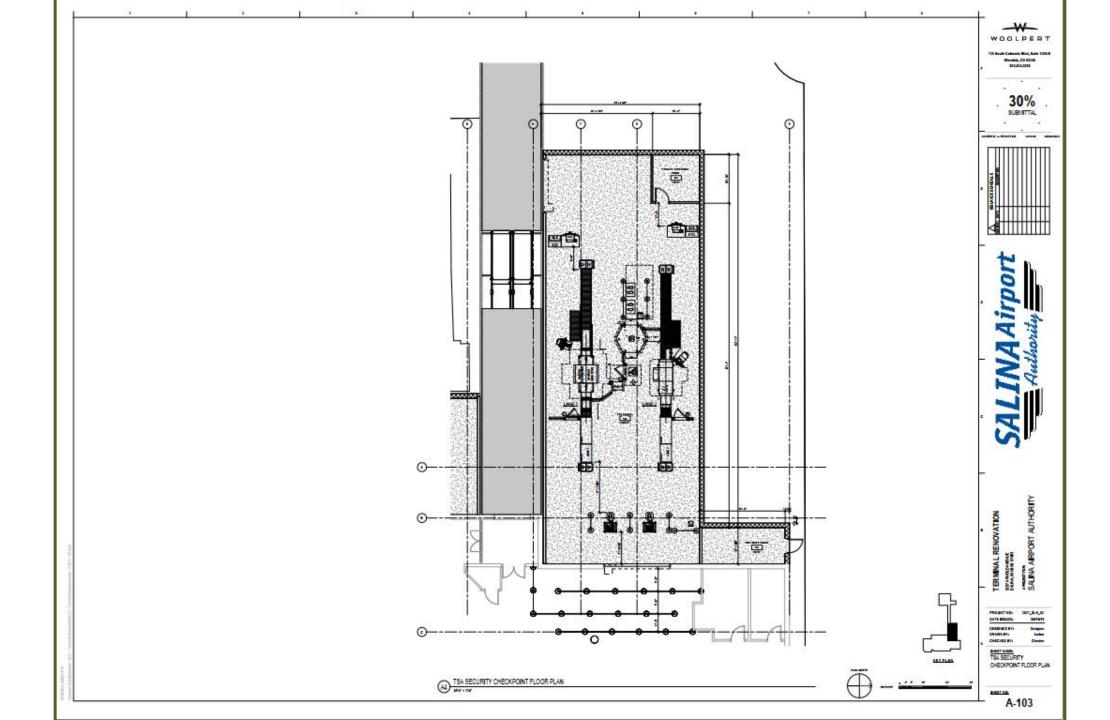
PROJECT NO. 2021\_SLN\_02 FAA PROJ NO. AIP-3-20-0072-054/055-2024

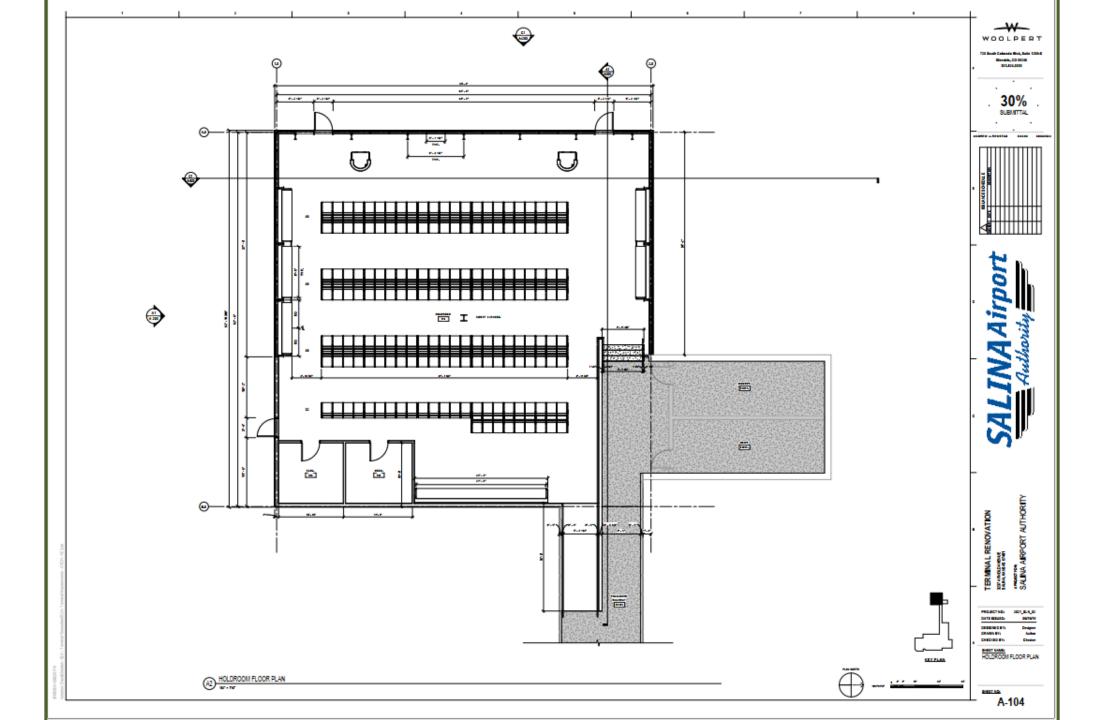


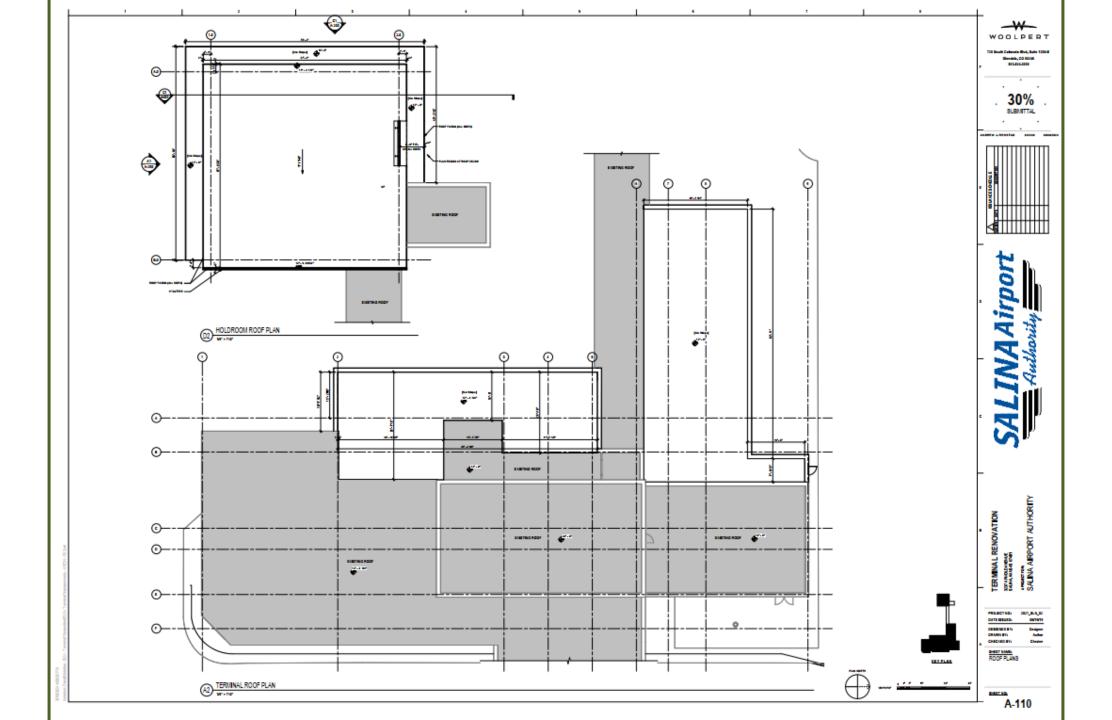


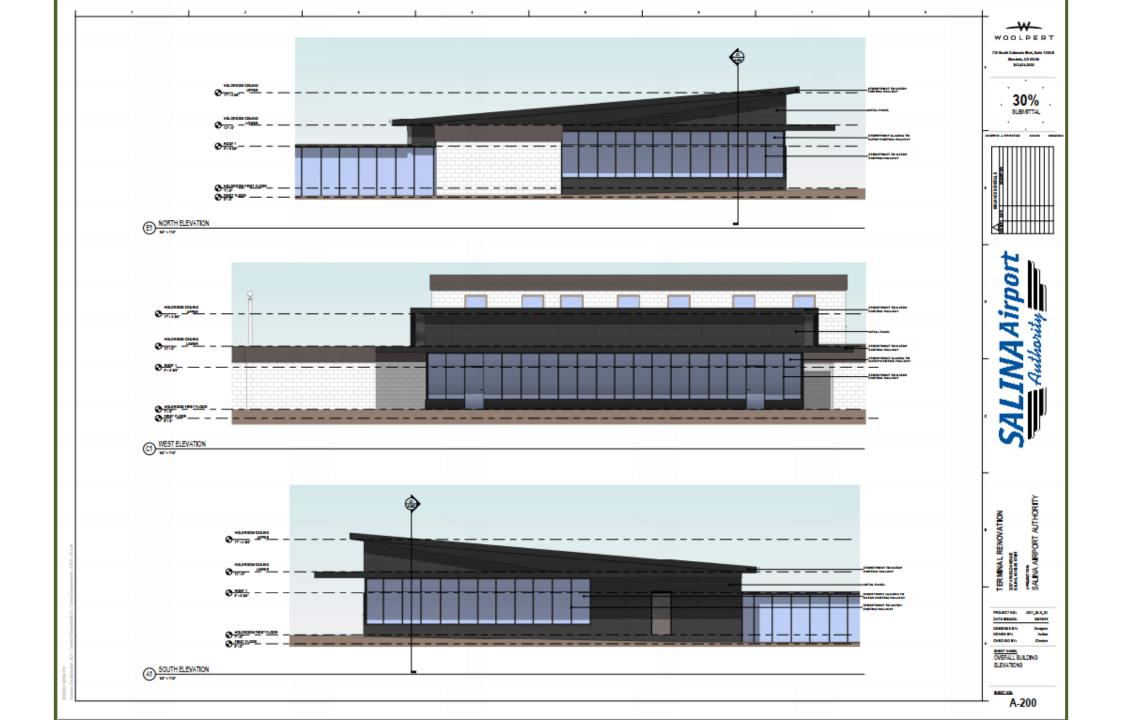


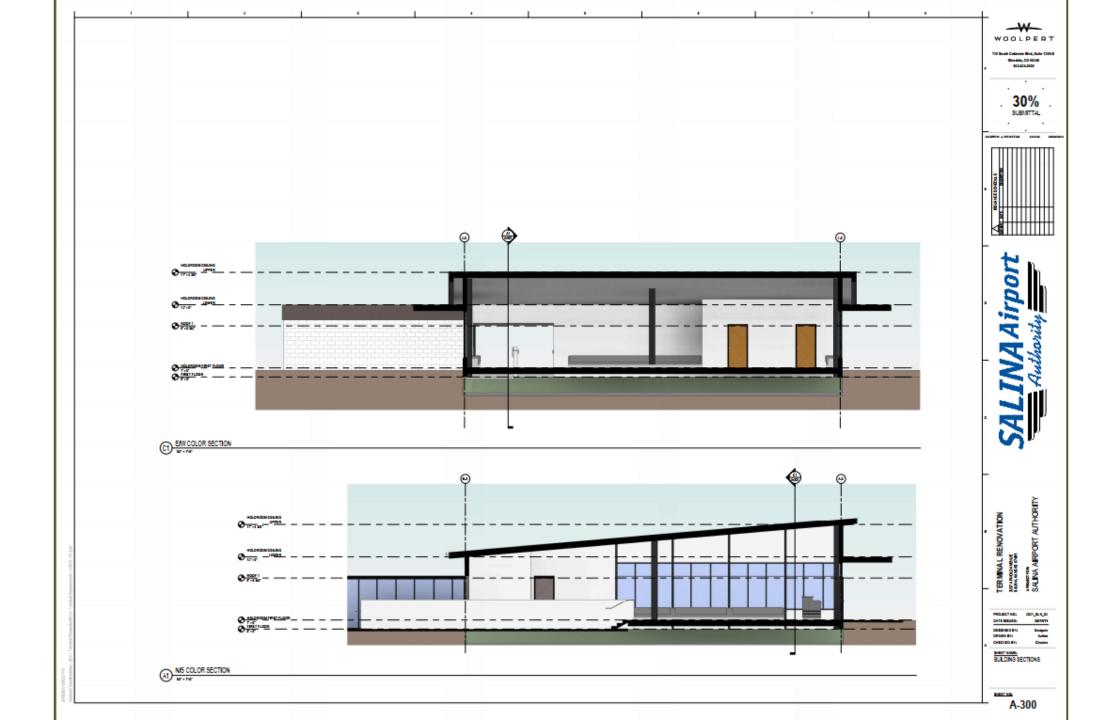














# Director's Forum

Tod Roberg



# Presentation of the 2024 Chairman's Award for Excellence









**Tod Roberg** 







## Announcements

Kasey Windhorst

Vision	Mission
Charting the course for global success.	To be a trusted global leader propelling economic growth for aerospace, business, industry, and military by strengthening partnerships.
Values	Goals

#### **Regular Board Meetings:**

- Wednesday, April 17, 2024, 8:00 a.m.
- Wednesday, May 15, 2024, 8:00 a.m.
- Wednesday, June 26, 2024, 8:00 a.m.



# 4 LINA Airpo



Executive Session
Tim Rogers, A.A.E.

Industrial Center

## Adjournment

## Tod Roberg, Chair

