



SALINA Airport

Authority



Salina Regional
SLN Airport



Fly
SLN Airport



Charting the course for global success.

Salina Airport Authority
Board of Directors
Regular Meeting
Wednesday, December 20, 2023



DETERMINE THAT A QUORUM IS PRESENT AND CONFIRM THAT THE MEETING NOTICE HAS BEEN PUBLISHED.

RECOGNITION OF GUESTS.

ADDITIONS TO THE AGENDA AND AGENDA OVERVIEW.

Call to order.

Tod Roberg, Chair

Approval of the minutes of
the November 15, 2023
regular board meeting.

Tod Roberg, Chair



SAFETY



TRUST



ADAPTABILITY



ROOTED IN
COMMUNITY



SUCCESS

Approval of airport activity and financial reports for the month ending November 30, 2023.

Tim Rogers, A.A.E.

Shelli Swanson, C.M.





NOVEMBER 2023

FINANCIAL STATEMENTS

NOVEMBER 2023

FINANCIAL STATEMENTS

Moody's Credit Opinion -
Salina Airport Authority, KS /
8 May 2023

Salina Airport Authority

Statement of Net Position Prev Year Comparison

12/13/2023

As of November 30, 2023

	Nov 30, 23	Oct 31, 23	\$ Change	Nov 30, 22	\$ Change	% Change
ASSETS						
Current Assets						
Total Checking/Savings	9,667,321	10,067,773	-400,452	3,720,590	5,946,731	160%
Total Accounts Receivable	138,584	99,050	39,534	192,178	-53,594	-28%
Total Other Current Assets	830,630	876,376	-45,746	996,282	-165,652	-17%
Total Current Assets	10,636,535	11,043,199	-406,664	4,909,050	5,727,485	117%
Total Fixed Assets	51,187,510	50,775,636	411,874	48,737,253	2,450,257	5%
Total Other Assets	4,157,749	4,157,749	0	4,416,660	-258,911	-6%
TOTAL ASSETS	65,981,794	65,976,584	5,210	58,062,963	7,918,831	14%
LIABILITIES & EQUITY						
Liabilities						
Total Current Liabilities	3,033,745	3,043,116	-9,371	3,237,489	-203,744	-6%
Total Long Term Liabilities	35,960,186	35,960,186	0	28,298,967	7,661,219	27%
Total Liabilities	38,993,931	39,003,302	-9,371	31,536,456	7,457,475	24%
Total Equity	26,987,861	26,973,280	14,581	26,526,507	461,354	2%
TOTAL LIABILITIES & EQUITY	65,981,792	65,976,582	5,210	58,062,963	7,918,829	14%

Salina Airport Authority
Profit & Loss Prev Year Comparison
 January through November 2023

6:45 PM
 12/13/2023
 Accrual Basis

	Jan - Nov 23	Jan - Nov 22	\$ Change	% Change
Ordinary Income/Expense				
Income				
Total Airfield revenue	1,264,576	1,208,072	56,504	5%
Total Building and land rent	1,660,072	1,617,780	42,292	3%
Total Other revenue	104,508	126,181	-21,673	-17%
Total Income	3,029,156	2,952,033	77,123	3%
Gross Profit	3,029,156	2,952,033	77,123	3%
Expense				
Total Administrative expenses	1,838,157	1,756,586	81,571	5%
Total Maintenance expenses	946,535	1,015,606	-69,071	-7%
Total Expense	2,784,692	2,772,192	12,500	0%
Net Ordinary Income	244,464	179,841	64,623	36%
Other Income/Expense				
Total Other Income	3,538,222	6,695,783	-3,157,561	-47%
Total Other Expense	3,403,962	3,270,977	132,985	4%
Net Other Income	134,260	3,424,806	-3,290,546	-96%
Net Income	378,724	3,604,647	-3,225,923	-89%

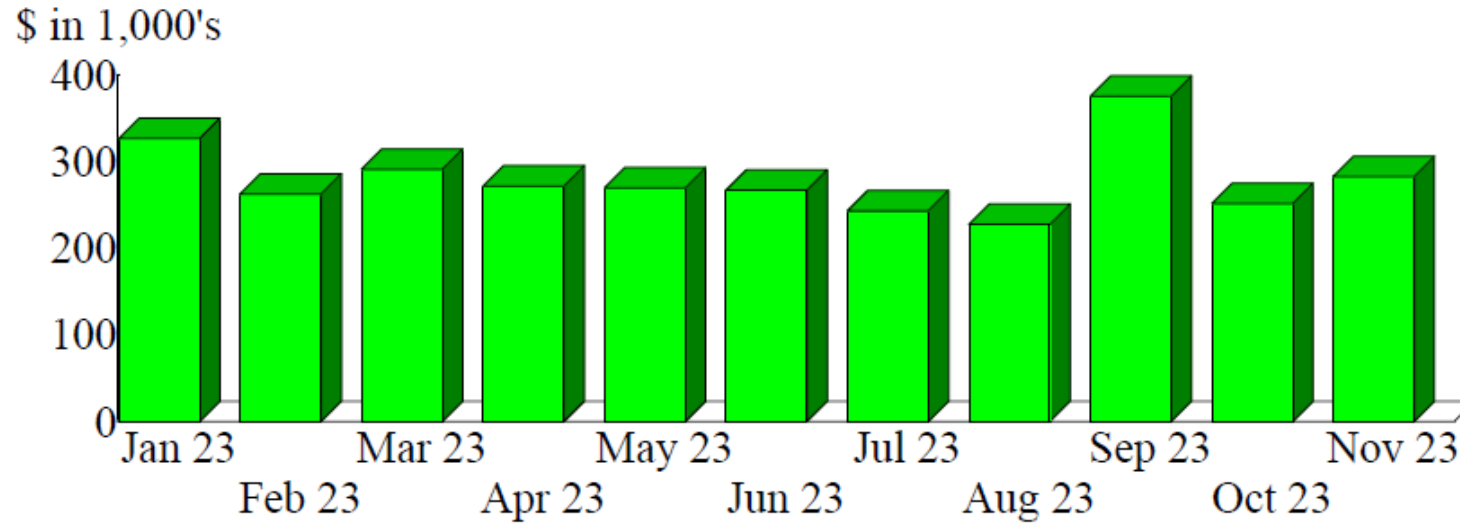
Salina Airport Authority
Capital Additions Budget vs. Actual
 As of November 30, 2023

6:56 PM
 12/13/2023
 Accrual Basis

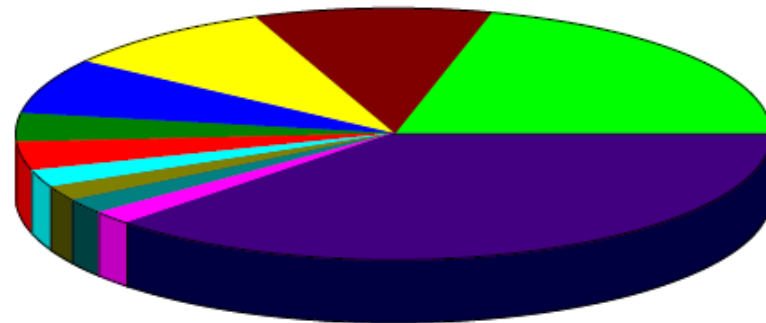
	Nov 23	Jan-Nov 23	Annual Budget	+/- Annual Budget	% of Annual Budget
ASSETS					
Fixed Assets					
Fixed assets at cost					
Total Airfeld	97,635	2,103,946	14,585,804	-12,481,858	14%
Total Buildings & Improvements	541,738	3,139,057	5,325,000	-2,185,943	59%
Total Equipment	22,502	86,780	147,500	-60,720	59%
Total Land	0	1,955	35,000	-33,045	6%
Total Fixed assets at cost	661,875	5,331,738	20,093,304	-14,761,566	27%

Sales by Month
January through November 2023

Dollar Sales



Sales Summary
January through November 2023

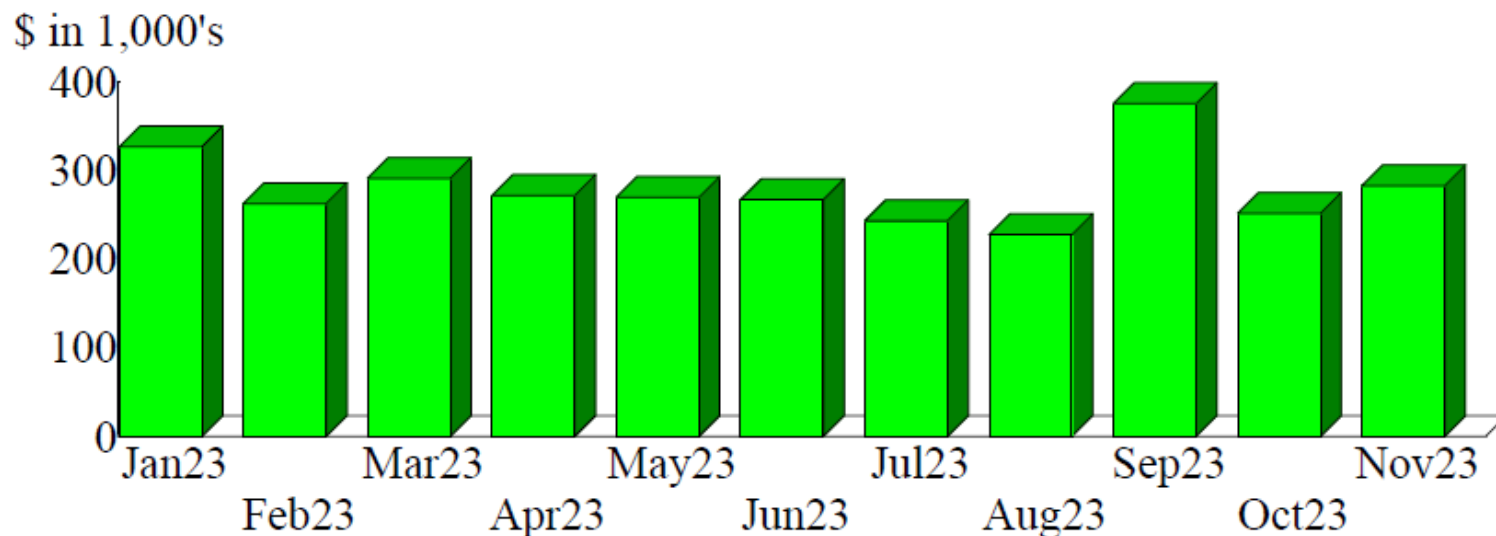


1 Vision Aviation, PLLC	20.95%
Avflight Salina	10.32
Kansas Erosion Products, LLC.	9.28
Stryten Salina, LLC	7.29
Universal Forest Products (UFP)	3.80
K-State Salina	3.77
SFC Global Supply Chain	2.36
Durham School Service, L.P.	2.00
Nellis AFB	1.94
Gartner Refrigeration, Inc.	1.89
Other	36.39
Total	\$3,064,385.72

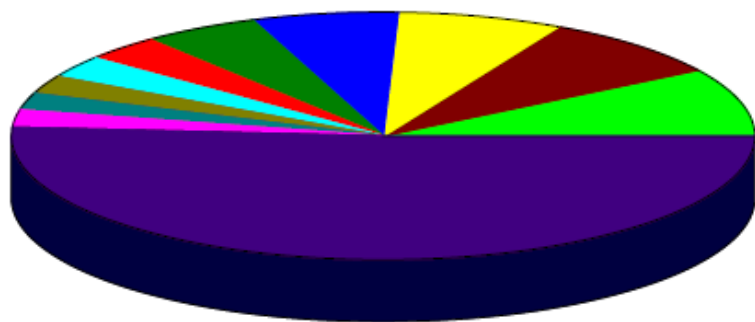
By Customer

Sales by Month
January through November 2023

Dollar Sales



Sales Summary
January through November 2023



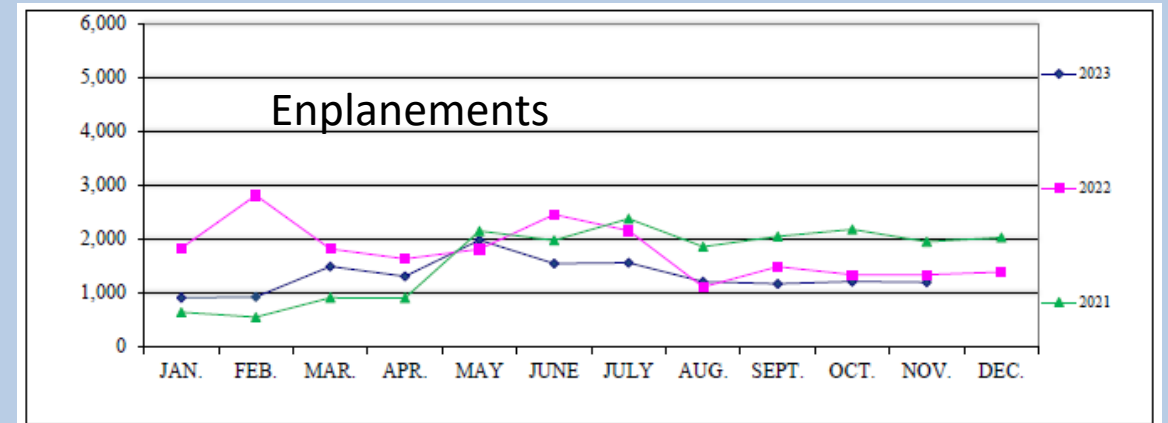
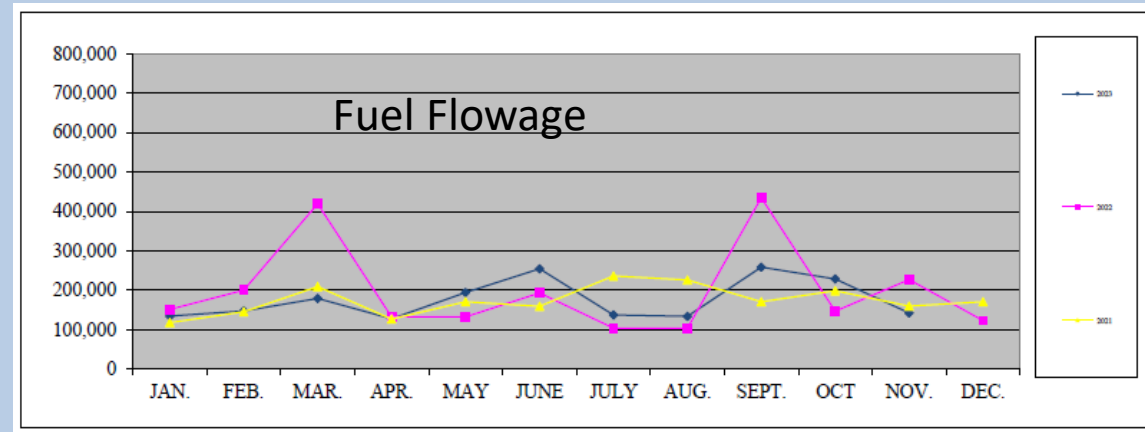
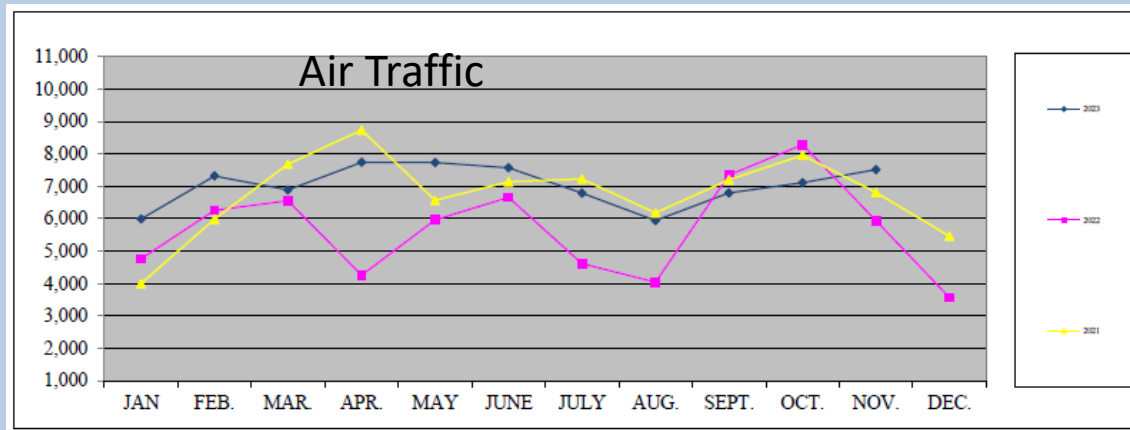
H-00959-1 (Hangar Facility H959 - 2	9.01%
H-0606-3 (Hangar 606, 2630 Arnold Co	8.32
B-01021 (Building #1021 located at 360	7.22
B-00655-3 (Bldg. #655 (96,611 SF) - 20	6.47
FFF-Avflight Salina (Fuel Flowage Fee	5.24
B-00620-1 (Building #620 (30,000 SF)	3.43
H-0600-1 (Hangar 600 - 20,217 sq. ft.)	3.02
H-0600-4 (Hangar 600 - 2720 Arnold C	2.44
Insurance(CP) (Insurance Reimburseme	2.34
H-00409-1 (FBO Hangar - 2010 Rogers	2.32
Other	50.20
Total	\$3,064,385.72

By Item

Airport Activity

Tim Rogers, A.A.E.

- ★ Safety
- ★ Trust
- ★ Adaptability
- ★ Rooted in Community
- ★ Success



SAFETY



TRUST



ADAPTABILITY



ROOTED IN
COMMUNITY



SUCCESS

SLN Overnight Flight Update

Tim Rogers, A.A.E.



Airport Authority and SkyWest Incentive Agreement

OVERNIGHT FLIGHT AGREEMENT

This Agreement is made and entered into this _____ day of _____, 2023, by and between SkyWest Airlines, Inc. (SKW), whose affiliated companies are doing business as United Express, and the Salina Airport Authority (Authority).

WITNESSETH:

WHEREAS, SKW has been asked to reschedule the existing mid-day Salina Regional Airport (SLN) flight that operates to/from Denver International Airport (DEN) flight to a nonstop overnight flight where the aircraft remains overnight (RON) at SLN; and

WHEREAS, SKW will incur an estimated \$3 million in RON flight startup costs related to flight crew, aircraft maintenance, air crew training, ground station staff training, and air crew hotel expense; and

WHEREAS, SKW seeks a one-time reimbursement of a portion of the SLN RON start-up costs as an inducement to schedule a SLN RON flight; and

WHEREAS, the Authority can reimburse SKW for up to \$900,000 in RON flight start-up costs; and

WHEREAS, the offer to reimburse SKW up to \$900,000 in RON start-up costs provides SKW the incentive to operate a nonstop, seven (7) day per week, SLN to/from DEN RON flight possible and that the flight will operate for the duration of the airline's three year, SLN USDOT EAS contract effective January 1, 2024.

WHEREAS, SKW would initiate the nonstop, SLN to/from DEN RON flight as soon as possible and that the flight will operate for the duration of the airline's three year, SLN USDOT EAS contract effective January 1, 2024.

NOW THEREFORE, in consideration of the premises and of the mutual obligations and undertakings hereinafter set forth, the parties agree as follows:

1. SKW will establish an SLN to/from DEN RON flight utilizing CRJ-200 aircraft.
2. SKW will schedule the SLN RON flight to operate nonstop days per week to provide SLN an early morning departure to DEN and an evening arrival from DEN.
3. The Authority will reimburse SKW up to a maximum of \$900,000 for expenses incurred and related to RON flight start-up. The reimbursement will be over a 12-month period starting at the effective date of this agreement.
4. SKW will submit monthly invoices and supporting documents to the Authority for reimbursement of RON flight start-up expenses.

5. The Authority will reimburse SKW for RON flight start-up expenses on the basis of overnight flights completed per month at a rate of \$2,500 per completed RON flight.

6. This Agreement shall be governed by the laws of the State of Kansas. Exclusive venue for any claims, suits or any other action arising from or connected in any way to this Agreement, or the performance of this Agreement shall be in Kansas.

7. Neither party will be responsible to the other party for its failure to perform its responsibilities hereunder in the event and to the extent that such performance is delayed or prevented for a period of at least fifteen consecutive business days, by any cause beyond its control and not caused by the party claiming relief hereunder, including, without limitation, acts of God, public enemies, war, insurrection, acts or orders of governmental authorities, fire, flood, explosion, riots or the recovery from such cause ("Force Majeure"). Either party may terminate this Agreement immediately if the other Party is unable to perform its obligations hereunder due to any such event, which continues for a period of thirty (30) consecutive days or more.

8. All notices, demands, requests, consents, and approvals by either party to this agreement shall be made in writing and sent by U.S. mail, or by recognized overnight courier, or by hand delivery, or by facsimile transmission (if confirmed by email, overnight courier, or hand deliver). All such notices shall be addressed as follows:

Salina Airport Authority
3237 Arnold Ave.
Salina, KS 67401
Attn: Timothy F. Rogers

SkyWest Airlines, Inc.
444 South River Road
St. George, UT 84790
Attn: Daniel Belmont

IN WITNESS WHEREOF, the parties hereto affix their duly authorized signatures as of the date set forth on the first page of this Agreement.

SALINA AIRPORT AUTHORITY

By: _____
Timothy F. Rogers, Executive Director

SKYWEST AIRLINES, Inc

By: _____

Date _____

Daniel Belmont, Director of Market Development

Date _____

DRAFT

Consideration and approval of a ground lease agreement

HANGER 724

With the Kansas Board of Regents related to the acquisition and construction of the K-AIRES Center

NEW KAIRES BUILDING

AEROSPACE AND TECHNOLOGY CAMPUS

Tim Rogers, A.A.E.
Greg Bengtson

- ★ Safety
- ★ Trust
- ★ Adaptability
- ★ Rooted in Community
- ★ Success

RESOLUTION NO. 23-18

A RESOLUTION APPROVING A GROUND LEASE FOR THE ACQUISITION, CONSTRUCTION AND EQUIPPING OF THE K-AIRES CENTER.

WHEREAS, the Salina Airport Authority (the "Authority"), the State of Kansas, acting through the Department of Commerce (the "State"), and Kansas State University, particularly Kansas State University Polytechnic Campus in Salina, Kansas (the "University") have determined that the acquisition and construction (collectively the "Procurement") of the Kansas Advanced Immersive Research for Emerging Systems Center (the "K-AIRES Center") is in furtherance of and aligned with the collective interest of the Authority, the State and the University; and

and WHEREAS, the Authority is primarily responsible for the Procurement of the K-AIRES Center;

WHEREAS, title to the real property upon which the K-AIRES Center is to be located (the "Land") is held by the Kansas Board of Regents, on behalf of the University; and

WHEREAS, in order to facilitate the Procurement of the K-AIRES Center, the Board of Directors of the Authority has deemed it necessary and advisable for the Authority to enter into a Ground Lease with the Kansas Board of Regents pursuant to which the Authority, as lessee, will lease the Land from the Board of Regents, as lessor, upon the terms and conditions set forth in the Ground Lease; and

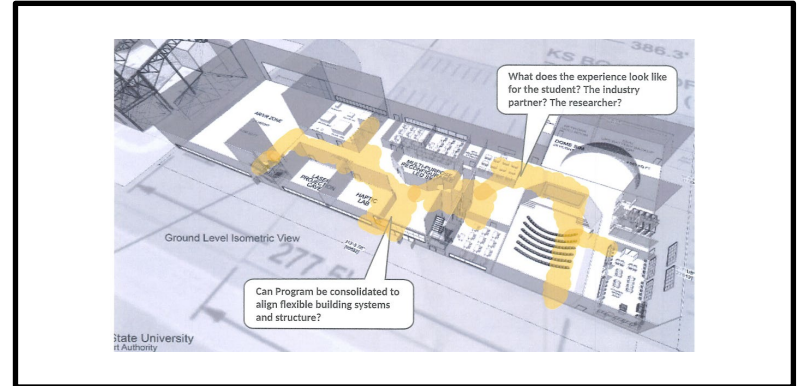
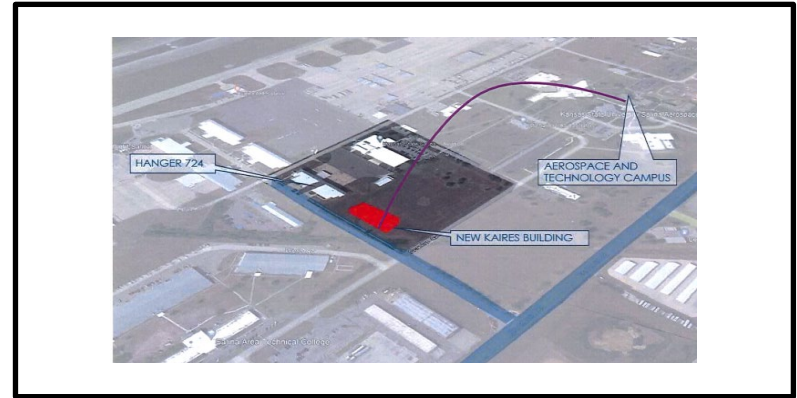
WHEREAS, a form of the Ground Lease has been presented to the Board of Directors of the Authority in connection herewith.

NOW, THEREFORE, BE IT RESOLVED BY THE BOARD OF DIRECTORS OF THE SALINA AIRPORT AUTHORITY, SALINA, KANSAS, AS FOLLOWS:

Section 1. Approval. The Ground Lease is approved in substantially the form presented. The Chair is authorized to execute the Ground Lease on behalf the Authority with such changes as may be approved by the Executive Director and counsel to the Authority. The Chair's execution of the Ground Lease shall constitute conclusive evidence of such approval.

Section 2. Further Authority. The Chair, Executive Director, counsel to the Authority and other officers and representatives of the Authority are hereby authorized and directed to execute such documents and take such other action as may be necessary to carry out the intent hereof. To the extent applicable, the transactions described in this Resolution may be conducted, and documents related to the Ground Lease may be sent, received, executed, and stored, by electronic means or transmissions. Copies, telecopies, electronic files and other reproductions of original executed documents (or documents executed by electronic means or transmissions) shall be deemed to be authentic and valid counterparts of such documents for all purposes, including the filing of any claim, action or suit in the appropriate court of law.

Section 3. Effectiveness. This Resolution shall be in full force and effect from and after its adoption.



Consideration and approval of a lease renewal agreement

Universal Forest Products

Shelli Swanson, C.M.
Maynard Cunningham



UFP INDUSTRIES

- ★ Safety
- ★ Trust
- ★ Adaptability
- ★ Rooted in Community
- ★ [Success](#)

LEASE AGREEMENT

This Lease Agreement (the "Lease"), made and entered into this ____ day of December, 2023, by and between the SALINA AIRPORT AUTHORITY of Salina, Saline County, Kansas, (the "Authority"), and UFP HARRISONVILLE, LLC., a corporation, authorized to do business in Kansas, with principal offices located at 2600 Precision Drive, Harrisonville, MO 64701, ("Lessee"), WITNESSETH:

RECITALS

- A. The Lessee has been a Tenant of the Authority since February 29, 2012, in Building 620 and on adjacent land all located at the Salina Airport Industrial Center located within the City of Salina, Saline County, Kansas ("2012 Lease").
- B. The 2012 Lease has been amended by six (6) difference addendums and is currently expiring on April 30, 2024- ("Amendments") (collectively the 2012 Lease and Amendments hereafter defined as "Original Lease").
- C. Due to Lessee's current and future growth opportunities, Lessee desires to expand the land area included in the leased Premises and requests the Authority to construct certain capital improvements.
- D. The Authority has developed plans to construct capital improvements. The capital improvements will be constructed in three separate phases identified as: Phase I Improvements, Phase II Improvements, and Phase III Improvements ("hereafter defined").
- E. The Authority and Lessee wish to terminate the Original Lease, as of 11:59 pm on April 30, 2024, and enter into this new Lease as follows:

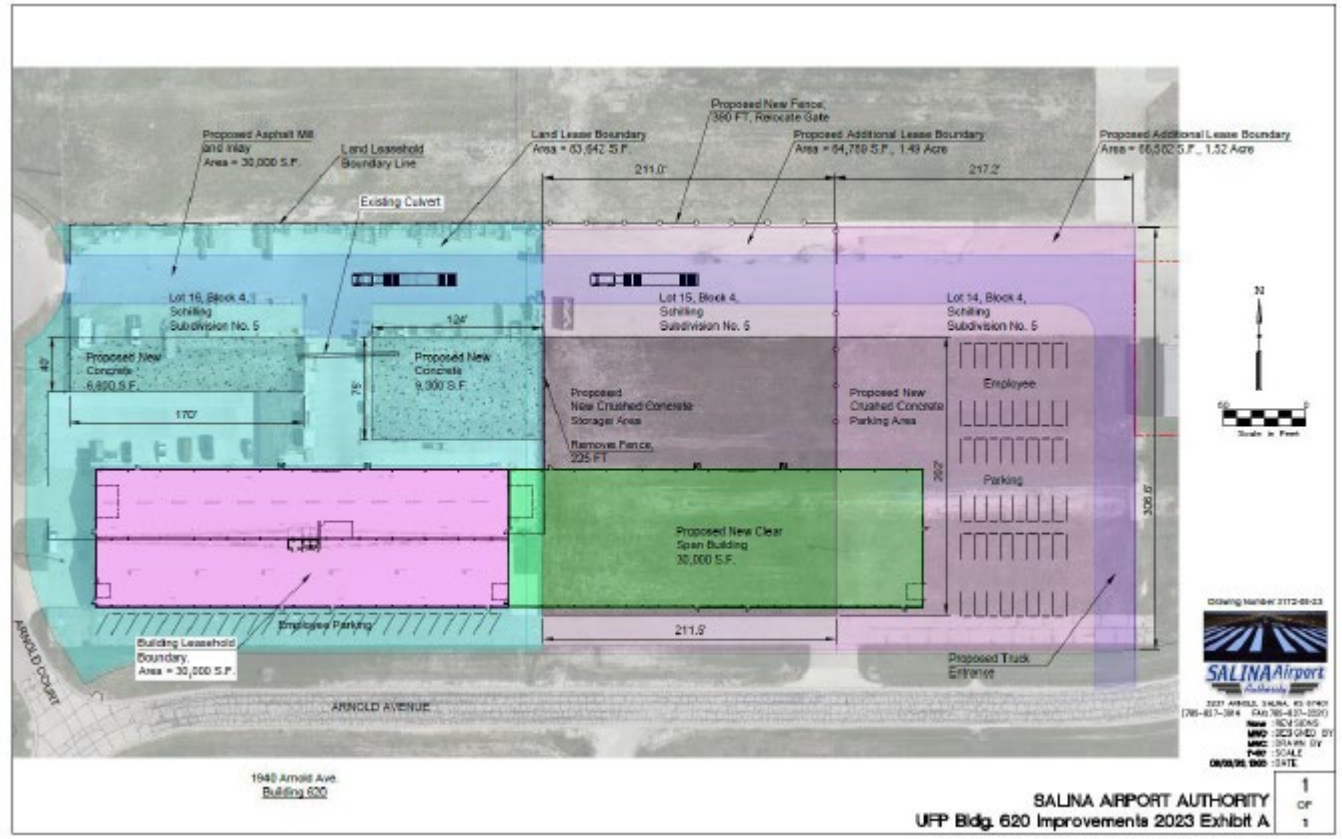
1. Property Description.

- 1.1. Legal Description of Leased Tract. The Authority in consideration of the rents, covenants, agreements, and conditions hereinafter agreed to be paid and performed by the Lessee, leases unto the Lessee the following described premises:

Building 620 containing approximately 30,000 sq. ft. and the adjacent land containing approximately 3.41 acres, legally described as Lots 15 and 16 of Block 4, Schilling Subdivision No. 5 to the City of Salina, Saline County, Kansas as further depicted on the attached Exhibit A.

together with any improvements to be constructed thereon and the appurtenances thereunto belonging, as depicted on the attached Exhibit A (the "Premises").

UFP Future Growth



Phase II and III Improvements currently under discussion are generally described as follows:

Phase II Improvements:

- Fire suppression updates to Premises
- Construction of proposed employee parking lot
- Construction of additional restrooms

Phase III Improvements:

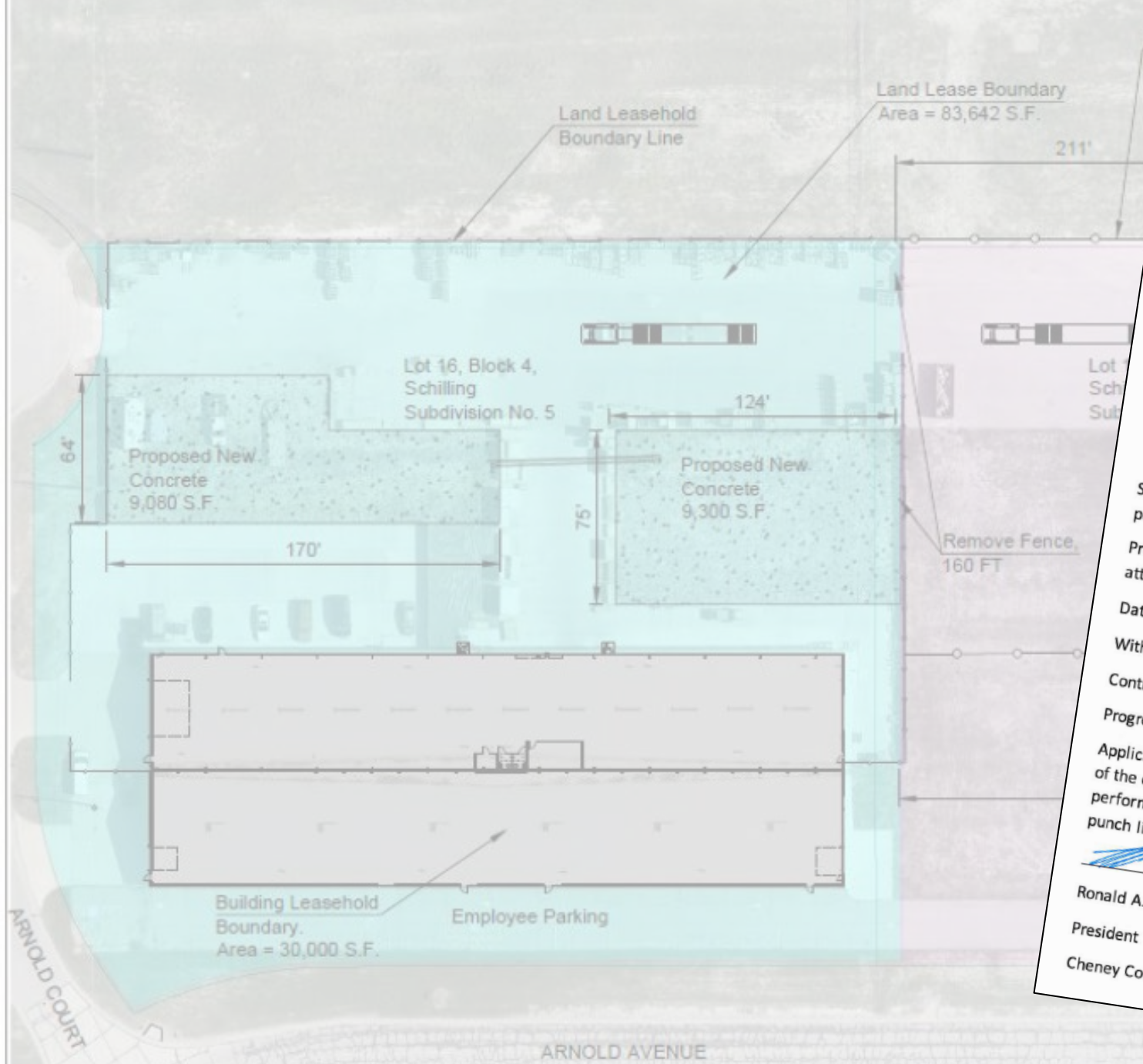
- Construction of new 30,000 Sq. ft. building to the east of existing building structure.

Consideration of a proposal for Building B620 Improvements

Shelli Swanson, C.M.
Maynard Cunningham

- Safety
- Trust
- **Adaptability**
- Rooted in Community
- Success





CHENEY

Construction Inc.®

November 22, 2023

Michelle Swanson, C.M.
 Salina Airport Authority
 3237 Arnold Ave.
 Salina, KS 67401

Project Name: SAA Building 620 North Paving Areas and Fence Modifications

Scope of Work: Construct North concrete work per plans and new chain link fence configuration per the owner-produced drawing of the fence east of the existing building. Provide design build documents to construct north concrete paving and fencing per the attached drawings.

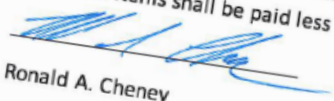
Date of Commencement and Time to Complete: To Be Determined.

With favorable weather conditions, this project should be completed in 60 days.

Contract Sum: \$166,800

Progress Payments

Application for Payment shall show the percentage of completion of each portion of the work as of the end of the period covered by the Application for Payment. Ten percent retainage of work performed shall be held until substantial completion of the project. At this time, the value of punch list items shall be paid less until punch list items are completed.


 Ronald A. Cheney
 President

Cheney Construction Inc.

Print:

Title:

Salina Airport Authority

AIM Center Update

Pieter Miller, C.M.

Lindsey Dreiling, Ph.D.

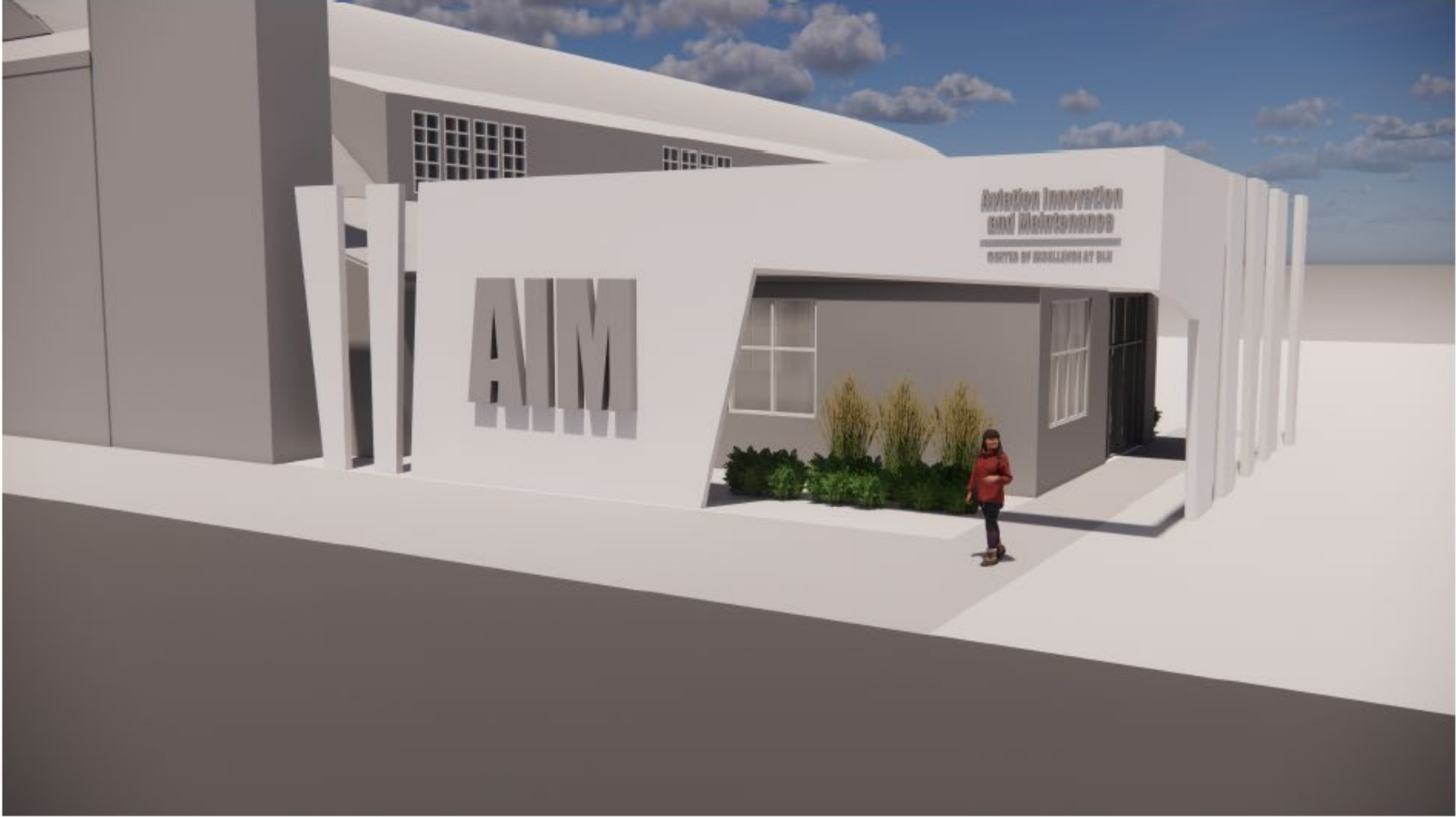


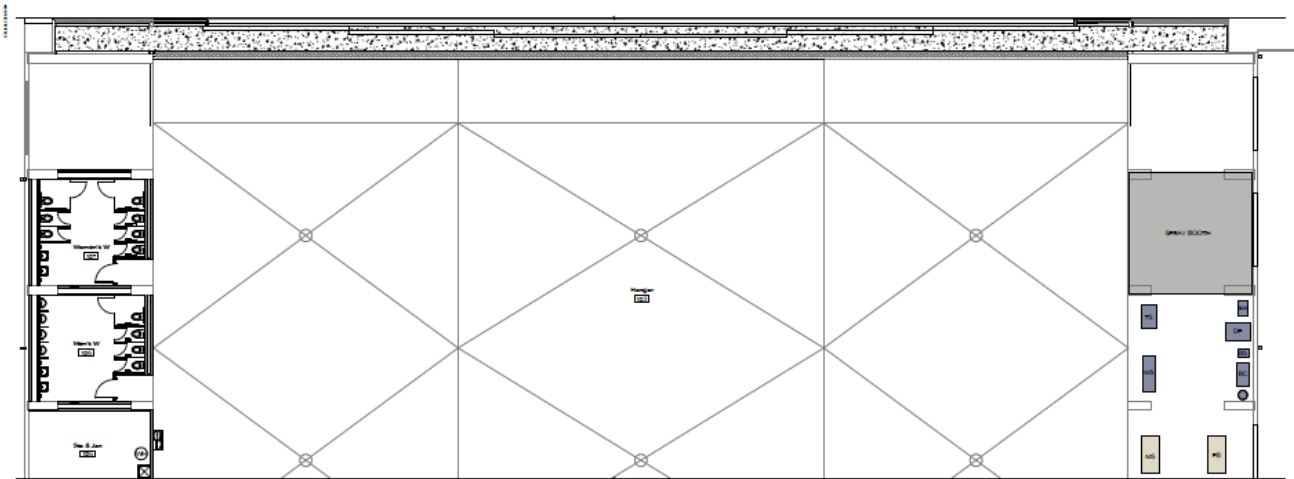
Aviation Innovation and Maintenance

CENTER OF EXCELLENCE AT SLN

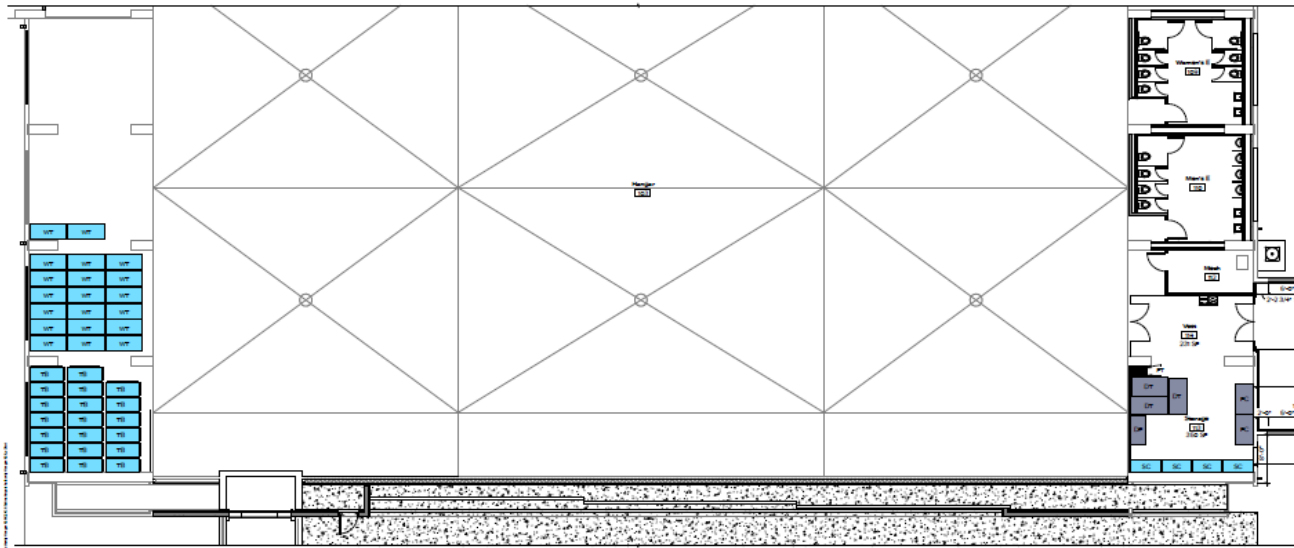
- ★ Safety
- ★ Trust
- ★ Adaptability
- ★ Rooted in Community
- ★ Success







2 NORTH Partial Plan
SCALE: 1/8" = 1'-0"



1 SOUTH Partial Plan
SCALE: 1/8" = 1'-0"

EQUIPMENT

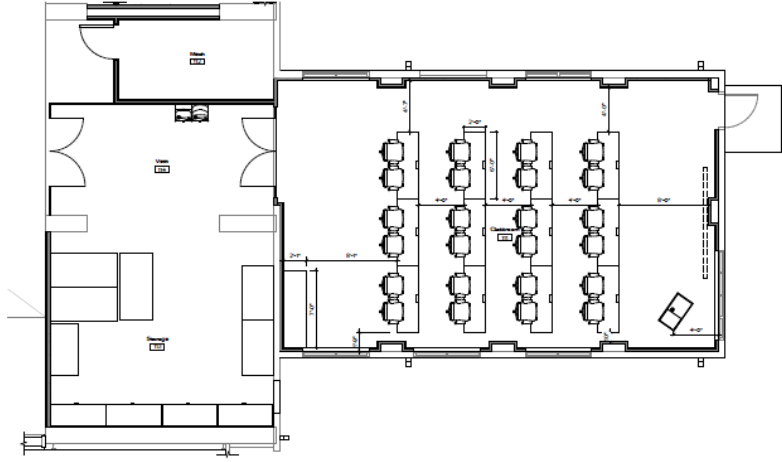
- GENERAL CLASSROOM
- COMPOSITES
- SHEET METAL
- FABIT

KEY

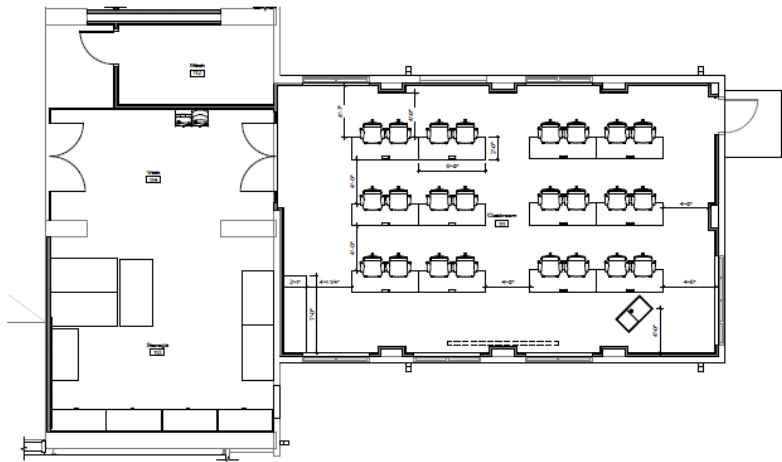
- WT = WORKSTATION TABLE (72" X 30")
- TS = ROLLING TOOLBOX (80" X 48")
- SC = STORAGE CABINETS (80" X 24")
- BC = BENCH CABINET (48" X 24")
- PC = PLANNABLES CABINET (80" X 24")
- BD = BAND SAW (80" X 20")
- DT = DOWNDRAFT TABLE (72" X 30")
- DP = DRILL PRESS (80" X 48")
- BDG = BELTDRIVE SANDER (24" X 18")
- WDS = WET TILE SAW (72" X 24")
- TS = TABLE SAW (48" X 30")
- PT = PROCESSING TABLE (80" X 30")
- CP = CHIP PRESS (80" X 30")
- MF = METAL PAWLOANE (80" X 30")
- MS = METAL SHEAR (80" X 30")



AIM Center of Excellence at SLN
 Project No: 100111-0001-0001-20-03
 Space Plan
 Date: 02/03/20
 SP02



② OPTION TWO - 24 SEATS
Floor Plan
SCALE: 1/4" = 1'-0"

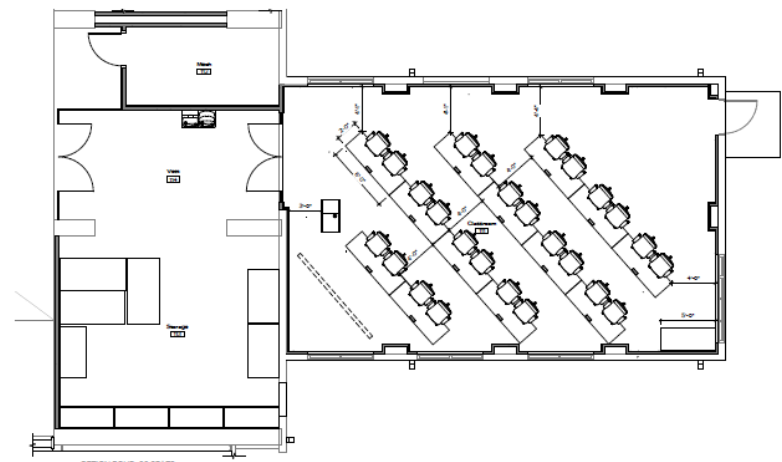


① OPTION ONE - 24 SEATS
Floor Plan
SCALE: 1/4" = 1'-0"

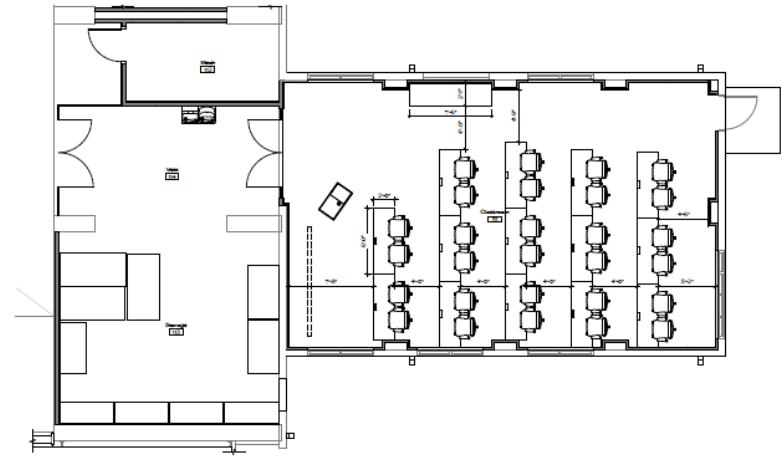
AO
Architect
One

1901
1902
1903
1904

AIM Center of
Excellence at SLN
Project No. 201003
Date 10/10/23
Space Plan
SP03



② OPTION FOUR - 28 SEATS
Floor Plan
SCALE: 1/4" = 1'-0"

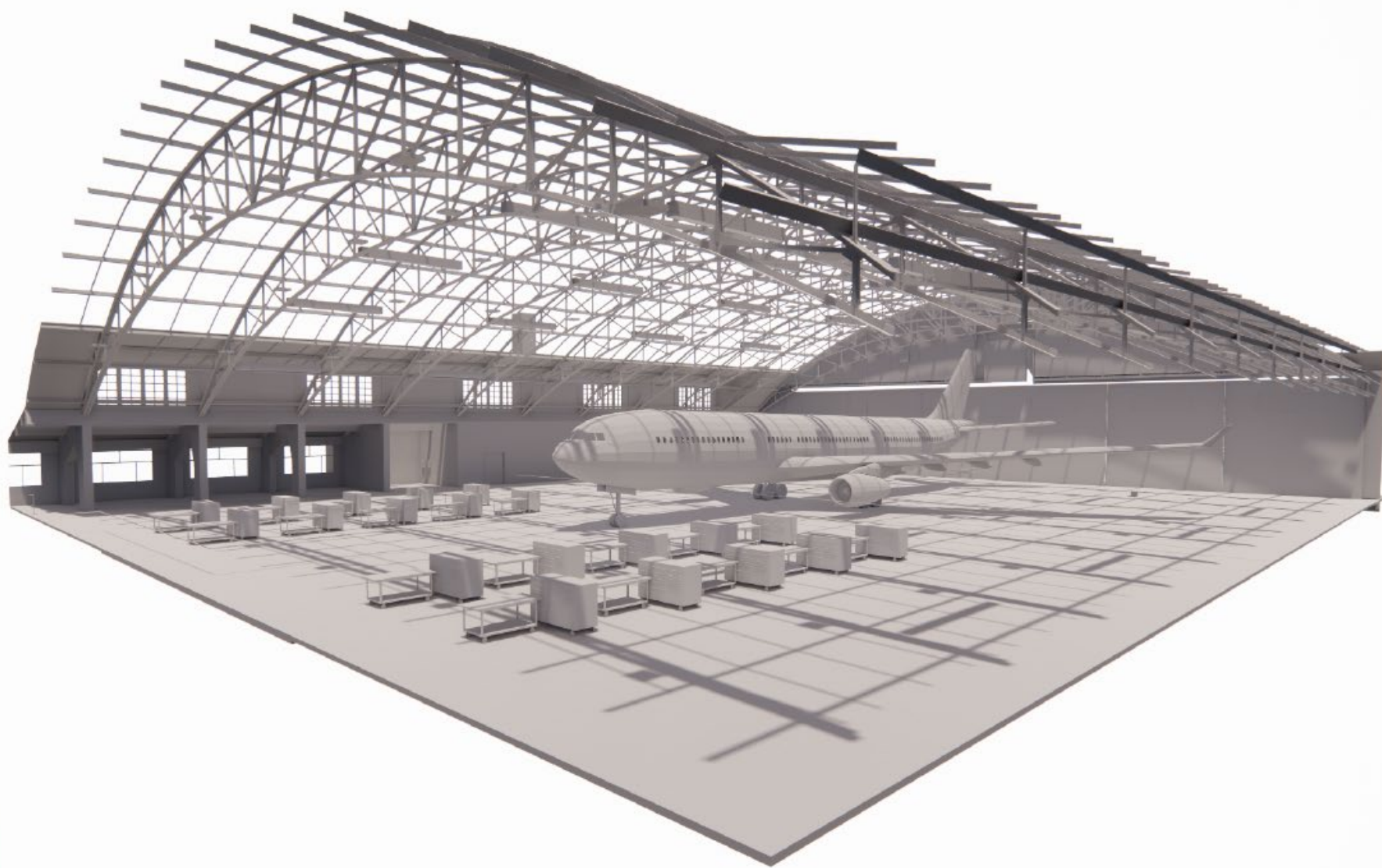


① OPTION THREE - 28 SEATS
Floor Plan
SCALE: 1/4" = 1'-0"

AO
Architect
One

1901
1902
1903
1904

AIM Center of
Excellence at SLN
Project No. 201003
Date 10/10/23
Space Plan
SP04



AO
Architect
One

Typical
Elevation
Kansas City
MO 64111
www.aooe.com

AIM Center of
Excellence at SLN

Project:
2020 Arnold Center
Kansas, Kansas

Space Plan

Date: 12/10/22

SP01

SAA Resolution No. 23-18

Reappointing Jim Maes to a second three-year term on the SCEDO board of Directors

Kasey Windhorst

- ★ Safety
- ★ Trust
- ★ Adaptability
- ★ Rooted in Community
- ★ Success

SALINA
KANSAS



Salina Community
Economic Development
Organization



SALINA AIRPORT AUTHORITY

SAA RESOLUTION NO. 23-19

A RESOLUTION REAPPOINTING JAMES C. MAES TO THE BOARD OF DIRECTORS FOR THE SALINA COMMUNITY ECONOMIC DEVELOPMENT ORGANIZATION, INC.

WHEREAS, the Salina Airport Authority has entered into an agreement with the City of Salina, Saline County, and the Salina Area Chamber of Commerce to form and establish the Salina Community Economic Development Organization, Inc. (Corporation) in accordance with a written Members Agreement dated November 17, 2015; and

WHEREAS, the respective governing boards of the City of Salina, Saline County, Airport Authority and Salina Chamber of Commerce have taken action to approve the Members Agreement.; and

WHEREAS, in accordance with the Members Agreement the Salina Airport Authority Board of Directors appointed James C. Maes to a three (3) year term from February 1, 2021 – January 31, 2023 to the board of directors of the Corporation; and

WHEREAS, James C. Maes is eligible for reappointment for a 2nd full three (3) year term from February 1, 2024 – January 31, 2027 to the board of directors of the Corporation; and

NOW THEREFORE, BE IT RESOLVED BY THE GOVERNING BODY OF THE SALINA AIRPORT AUTHORITY THAT:

1. James C. Maes is hereby reappointed for a 2nd three (3) year term from February 1, 2024 – January 31, 2024 on the board of directors of the Salina Community Economic Development Organization, Inc. Such term shall coincide with the annual meeting of the directors of the Corporation.

ADOPTED by the Board of Directors of the Salina Airport Authority this 20th day of December, 2023.

2024 Operating Plan and Budget

Shelli Swanson, C.M.

Vision	Mission
Charting the course for global success.	To be a trusted global leader propelling economic growth for aerospace, business, industry, and military by strengthening partnerships.
Values	Goals
Safety Trust Adaptability Rooted in Community Success	Achievable goals that are guided by STARS values and supported by annual budget decisions.

- ★ Safety
- ★ Trust
- ★ Adaptability
- ★ Rooted in Community
- ★ Success

2024 BUDGET SUMMARY

	2021 Budget	2021 Actual	2022 Budget	2022 Actual	2023 Budget	Preliminary 2024 Budget	2023/2024	
							+/-	%
Operating Income								
Airfield revenue								
Fuel Flowage Fees	\$ 185,000	\$ 180,417	\$ 180,000	\$ 213,067	\$ 180,000	\$ 205,000	\$ 25,000	13.9%
Hangar rent	660,000	803,610	815,000	976,846	943,000	1,145,000	202,000	21.4%
Landing fees	30,000	30,047	30,450	39,249	30,550	31,000	450	1.5%
Ramp rent	57,335	63,881	65,000	66,254	67,000	68,500	1,500	2.2%
Total Airfield revenue	932,335	1,077,955	1,090,450	1,295,416	1,220,550	1,449,500	228,950	18.8%
Building and land rent								
Agri land rent	66,760	63,638	67,000	63,863	71,000	71,000	0	0.0%
Building rents	1,121,750	1,296,523	1,350,000	1,368,488	1,415,000	1,505,000	90,000	6.4%
Land rent	242,010	260,315	270,000	245,650	235,000	245,000	10,000	4.3%
Tank rent	13,500	14,163	14,040	14,641	14,640	20,000	5,360	36.6%
Total Building and land rent	1,444,020	1,634,639	1,701,040	1,692,642	1,735,640	1,841,000	105,360	6.1%
Other revenue								
Airport Promotion	25,000	20,000	25,000	20,000	20,000	20,000	0	0.0%
Commissions	21,060	21,381	19,000	26,619	20,000	25,000	5,000	25.0%
Other income	77,000	79,692	74,000	83,899	75,000	75,000	0	0.0%
Total Other revenue	123,060	121,073	118,000	130,518	115,000	120,000	5,000	4.3%
Gross Operating Income	\$ 2,499,415	\$ 2,833,667	\$ 2,909,490	\$ 3,118,576	\$ 3,071,190	\$ 3,410,500	\$ 339,310	11.05%
Operating Expense								
Administrative expenses								
A/E, consultants, brokers	32,000	38,249	34,000	89,315	46,667	85,000	38,333	82.1%
Airport promotion	100,000	230,943	245,000	254,191	251,000	255,000	4,000	1.6%
Bad Debt Expense	5,000	107	5,000	-	5,000	5,000	-	0.0%
Computer/Network Admin.	30,000	30,062	28,500	40,734	52,320	55,000	2,680	5.1%
Dues and subscriptions	25,000	30,653	27,500	34,724	29,170	30,000	830	2.8%
Employee retirement	85,345	61,544	80,088	142,507	92,483	117,354	24,871	26.9%
FICA and medicare tax expense	65,840	68,468	67,157	72,480	73,313	86,000	12,687	17.3%
Industrial development	43,500	31,000	60,000	57,500	60,000	60,000	-	0.0%
Insurance, property/liability	205,000	204,106	230,000	198,527	225,000	240,000	15,000	6.7%
Insurance, medical	215,000	194,650	220,000	217,830	222,000	244,000	22,000	9.9%
Kansas unemployment tax	1,000	9,342	1,000	978	1,000	1,000	-	0.0%
Legal and accounting	37,000	55,169	45,900	58,383	60,000	61,000	1,000	1.7%
Office salaries	516,062	575,076	550,000	615,897	599,693	671,000	71,307	11.9%
Office Supplies	6,500	8,222	8,155	11,015	10,000	10,500	500	5.0%
Other administrative expense	15,000	17,941	18,000	12,646	14,850	15,000	150	1.0%
Postage	2,500	1,116	2,040	1,503	2,000	2,000	-	0.0%
Property appraisal expense	-	-	-	-	-	-	-	0.0%
Property tax expense	170,854	136,383	144,565	147,174	145,000	150,000	5,000	3.4%
Special Events	1,000	2,498	1,500	1,554	2,000	2,000	-	0.0%
Telephone	16,000	25,386	25,000	21,287	28,200	28,500	300	1.1%
Training	5,000	2,520	10,000	7,970	11,350	12,000	650	5.7%
Travel and meetings	10,000	10,590	10,000	13,709	15,000	15,000	-	0.0%
Total Administrative expenses	\$ 1,587,601	\$ 1,734,025	\$ 1,813,405	\$ 1,999,924	\$ 1,946,046	\$ 2,145,354	\$ 199,308	10.2%
Maintenance expenses								
Airfield maintenance	50,000	38,861	50,000	56,476	50,000	52,500	2,500	5.0%
Airport Security	2,500	6,582	8,000	377	2,500	2,600	100	4.0%
Building maintenance	75,000	150,087	150,000	230,196	185,000	200,000	15,000	8.1%
Equipment fuel and repairs	60,000	101,396	90,000	84,585	80,000	90,000	10,000	12.5%
Fire Services	25,500	22,798	31,750	21,018	32,000	35,000	3,000	9.4%
Grounds maintenance	7,500	14,255	15,000	17,687	22,000	23,000	1,000	4.5%
Maintenance salaries	380,187	345,746	382,124	383,515	399,024	470,000	70,976	17.8%
Other maintenance expenses	25,000	18,555	20,000	26,463	22,000	22,500	500	2.3%
Snow removal expense	20,000	9,200	20,000	22,135	20,000	22,500	2,500	12.5%
Utilities	220,000	369,491	300,000	293,787	280,000	290,000	10,000	3.6%
Total Maintenance expenses	865,687	1,076,971	1,066,874	1,136,239	1,092,524	1,208,100	115,576	10.6%
Total Expense	2,453,288	2,810,996	2,880,279	3,136,163	3,038,570	3,353,454	314,884	10.4%
Total Operating Net Before Depreciation	\$ 46,127	\$ 22,671	\$ 29,211	\$ (17,587)	\$ 32,620	\$ 57,046	\$ 24,426	74.9%



Staff Reports

Tim Rogers A.A.E.

Star Recognition – Adaptability



SAFETY



TRUST



ADAPTABILITY



ROOTED IN
COMMUNITY



SUCCESS

Andrew Hodge

Recognized by Shelli Swanson, Director of Administration and Finance

Presented By Tim Rogers, Executive Director

Service Date 9/30/23

During K-State's Girls in Aviation Event,

- Called on to give a last-minute presentation.
- Provided first aid to a visitor in need.





Directors' Forum
Tod Roberg

Visitor's Questions and Comments

Tod Roberg



A man with white hair and glasses, wearing a dark grey graduation gown over a white shirt and a red and white striped tie, stands at a wooden podium. He is speaking into a microphone. Behind him are two banners: a purple one on the left and a white one on the right, both featuring the text "KANSAS STATE UNIVERSITY" and the university's seal. The seal depicts a figure holding a sheaf of wheat and a plow, with the motto "RULE BY OBEYING NATURE" and the words "KANSAS STATE UNIVERSITY OF AGRICULTURE" and "SCIENCE" visible.

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Announcements

Kasey Windhorst

Regular Board Meetings:

- Wednesday, January 17, 2024, 8:00 a.m.
- Wednesday, February 21, 2024, 8:00 a.m.
- Wednesday, March 20, 2024, 8:00 a.m.



Signatures: Chair



Executive Session

Tod Roberg





Adjournment
Tod Roberg