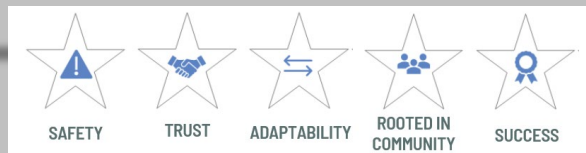




# Budget Report And Operating Plan

2024



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[www.salinaairport.com](http://www.salinaairport.com) | [www.flysalina.com](http://www.flysalina.com)



**PROPOSED**

**2024 BUDGET REPORT and OPERATING PLAN  
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**APPENDIX**

A	2024 SAA Rates and Charges
B	2024 SAA Board Meeting & Holiday Calendar



## Mission Statement

To be a trusted global leader propelling economic growth for aerospace, business, industry, and military by strengthening partnerships.





## *Code of Ethics Statement*

All members of the Salina Airport Authority Board of Directors and Staff are entrusted to ensure that all Salina Regional Airport and Salina Airport Industrial Center stakeholders' interests are appropriately balanced, protected and preserved. This Code of Ethics Statement provides the principles that Salina Airport Authority Board members and Staff are expected to adhere to and advocate. They embody rules regarding the responsibility of all Board members and employees to the Salina Airport Authority, the public and other stakeholders.

Members of the Salina Airport Authority Board of Directors and Staff will:

1. Act with honesty and integrity, avoiding actual or apparent conflicts of interest in personal and professional relationships.
2. Provide constituents with information that is accurate, complete, objective, relevant, timely, and understandable.
3. Comply with rules and regulations of federal, state and local governments, and other appropriate private and public regulatory agencies.
4. Act in good faith; responsibly; and with due care, competence, and diligence, without misrepresenting material facts or allowing one's independent judgment to be subordinated.
5. Respect the confidentiality of information acquired in the course of one's work except when authorized or otherwise legally obligated to disclose. Confidential information acquired in the course of one's work will not be used for personal advantage.
6. Share knowledge and maintain skills important and relevant to constituents' needs.
7. Proactively promote ethical behavior as a responsible partner among peers, in the work environment, and in the community.
8. Achieve responsible use of and control over all assets and resources employed or entrusted.
9. Salina Airport Authority executive management also acknowledge and adhere to the American Association of Airport Executives Code of Ethics in the performance of their duties.

# 2024 Top 16 Goals by Core Value



**SAFETY:** Approach each day's tasks with attention and dedication to the safety of staff, airport users, tenants, and the public. Safety goals are achieved by means of planning and execution.

1. Enhance Safety Measures: Implement comprehensive safety protocols and procedures to ensure the well-being of staff, airport users, tenants, and the public. Continuously review and improve safety practices through regular training, inspections, and evaluations.
2. Schilling Air Force Base Environmental Cleanup Project: Relates to the core value of "Safety" by addressing environmental hazards and contaminants present at the former air force base, which may pose risks to human health and the environment.
3. Fuel Facility Construction: Relates to the core value of "Safety" by prioritizing the safety of staff, airport users, tenants, and the public through the implementation of safer modern above ground aircraft fuel facility.
4. Runway 12/30 Rehabilitation Construction & Design: Relates to the core value of "Safety" by improving the runway condition and lighting for aircraft use.
5. Develop AFFF transition plans for ARFF vehicles and hangar fire suppression systems.



**TRUST:** Trust is earned by adhering to the SAA's Code of Ethics and commitment to fair and equitable treatment of all individuals, organizations, and entities.

6. Promote Ethical Conduct: Uphold the SAA's Code of Ethics and ensure fair and equitable treatment of all individuals, organizations, and entities. Build a culture of trust and integrity, reinforcing ethical behavior at all levels of the organization.
7. 2023 Audit / CAFR: Relates to the core value of "Trust" by ensuring financial accountability and transparency through a successful audit and the achievement of a certificate of achievement from the Government Finance Officers Association (GFOA).



**ADAPTABILITY:** An important factor for economic and organizational success is the ability to adapt to fit changing local and world events. To meet the challenges of change, SAA board members and staff members are committed to make affective adjustments to goals and objectives.

8. Promote Adaptability: Embrace a proactive approach to adapt to changing local and global events. Invest in modern infrastructure and cutting-edge technology to meet the evolving needs of the aerospace, business, industry, and military sectors. Continuously assess market trends, technological advancements, and regulatory changes to make effective adjustments to goals and objectives, ensuring the airport remains competitive and responsive to evolving needs.
9. SLN airfield development: Relates to the core value of "Adaptability" by making effective adjustments to goals and objectives to meet the changing needs of the aviation industry and ensure the airport remains competitive.
10. Select New Fire Suppression System and Alarm Inspection Partner: Relates to the core value of "Adaptability" by making effective adjustments to meet the needs of SAA facilities.





**ROOTED IN COMMUNITY:** The SAA's goals and objectives are intended to result in a positive economic impact through partnerships that lead to business and jobs growth. The Airport Authority's partnerships also help improve the Salina community's quality of life.

11. Drive Economic Growth: Develop strategies and initiatives that attract new businesses, industries, and investments to the airport. Work closely with local and regional economic development organizations to create a conducive environment for business growth, resulting in increased job opportunities and economic prosperity.
12. SLN North Ramp development: Relates to the core value of "Rooted in Community" by contributing to the economic impact through partnerships, leading to business and job growth in the community.
13. Launch the Aviation Innovation & Maintenance (AIM) Center training programs: Relates to the core value of "Rooted in Community" by taking ownership of the AIM Center with clear direction while partnering with stakeholders and organizations to address the aviation workforce issue, providing Salina with stable talent for years to come.
14. Legislative Aviation Advocacy for the Kansas Air Service Development (KASD) Fund: This incentive program will support all commercial service airports in Kansas to maintain competitiveness by providing Minimum Revenue Guarantees, market reports and regional development.



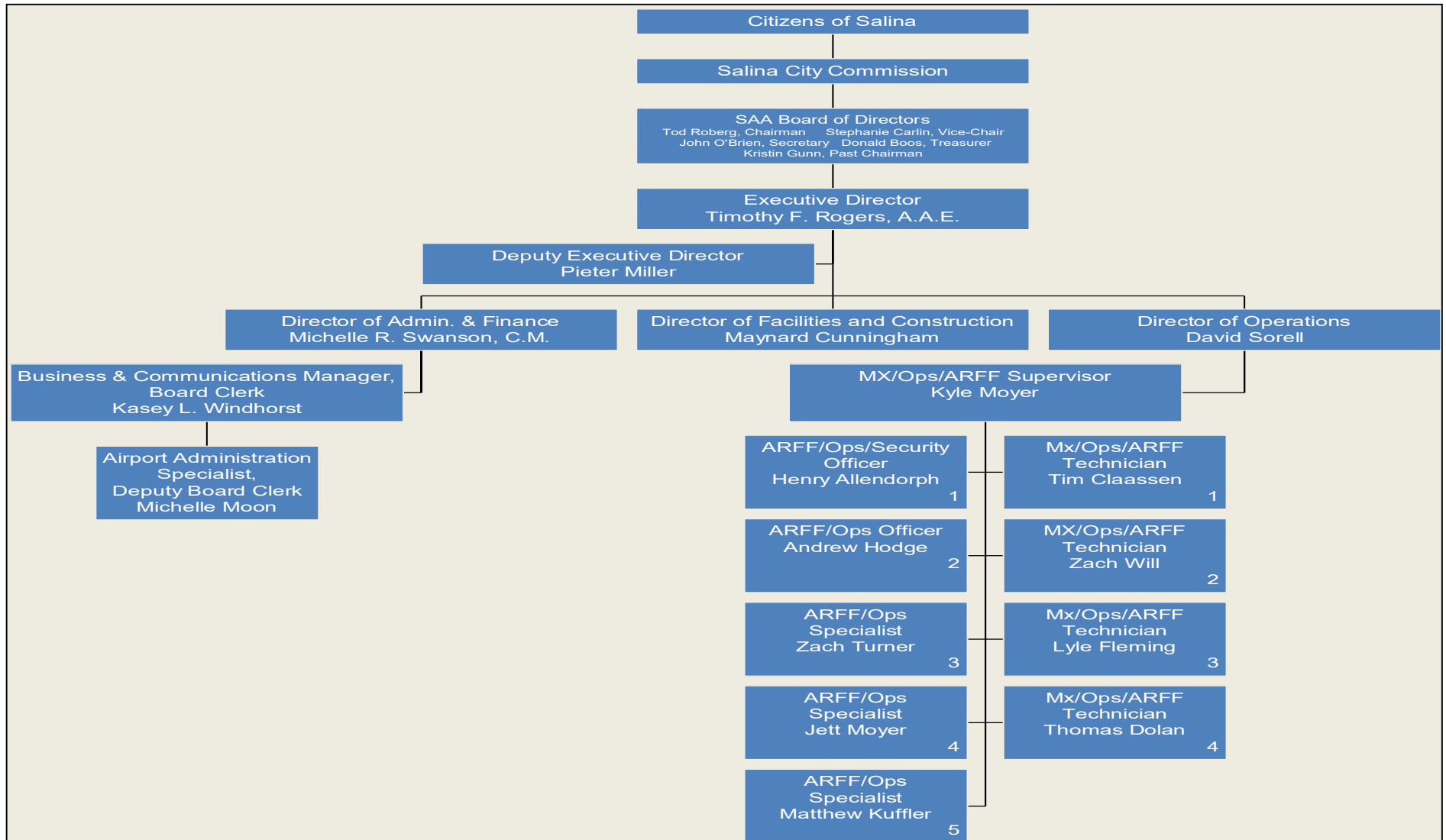
**SUCCESS:** The Airport Authority's success is measured by the success of its tenants, community partners, clients, and staff members.

15. Measure Success Through Stakeholders: Gauge the success of the Airport Authority by evaluating the success of tenants, community partners, clients, and staff members. Continuously strive to create an environment that enables the achievement of their goals and fosters professional development.
16. Maintain \$1.8M operating cash / reserve fund balance: Relates to the core value of "Success" by maintaining a healthy financial position and ensuring the airport's ability to meet operational needs and unexpected challenges.



# SALINA Airport Authority

January 2024



# Salina Airport Authority

Wages and Salaries

Revised 12/13/2023

## 2024 Staffing and Compensation Plan



Base Salaries / Compensation		2021 Budget	2022 Budget	2023 Budget	Proposed 2024 Budget	+/- Budget	% Budget	+/- \$	+/- %
(Admin. Salary Exp.) Acct. No. 550						Over 2023		Three year annual avg.	
Total Administrative Salaries and Compensation		\$ 516,062	\$ 550,000	\$ 599,693	\$ 671,000	\$ 71,307	11.9%	\$ 51,646	10.0%
(Maintenance Salary Exp.) Acct. No. 660									
Total Maintenance Salaries and Compensation		\$ 380,187	\$ 382,124	\$ 399,024	\$ 470,000	\$ 70,976	17.8%	\$ 29,938	7.9%
<b>TOTALS</b>		<b>\$ 896,249</b>	<b>\$ 932,124</b>	<b>\$ 998,717</b>	<b>\$ 1,141,000</b>	<b>\$ 142,283</b>	<b>14.2%</b>	<b>\$ 81,584</b>	<b>9.1%</b>

Employee Name	Title	Years of Service
(Admin. Salary Exp.) Acct. No. 550		
Timothy F. Rogers, A.A.E.	Executive Director	38 years
Pieter Miller, C.M.	Deputy Executive Director	2 months
Michelle R. Swanson, C.M.	Director of Administration & Finance	27 years
Maynard Cunningham	Director of Facilities and Construction	2 years
David Sorell	Manager of Operations	11 years
Kasey L. Windhorst	Business and Communications Manager	19 years
Michelle Moon	Airport Administration Specialist	2 years
(Maintenance Salary Exp.) Acct. No. 660		
Kyle Moyer	Maintenance/Operations/ARFF Supervisor	11 years
Tim Claassen	Maintenance/Operations/ARFF Technician	3 years
Zach Will	Maintenance/Operations/ARFF Technician	1 year
Lyle Fleming	Maintenance/Operations/ARFF Technician	1 year
Thomas Dolan	Maintenance/Operations/ARFF Technician	4 months
Andrew Hodge	ARFF/Operations Officer	3 years
Henry Allendorph	ARFF/Operations/Security Officer	1 year
Zach Turner	ARFF/Operations Specialist	7 years
Jett Moyer	ARFF/Operations Specialist	3 years



## 2024 BUDGET SUMMARY

12/15/2023

	2021 Budget	2021 Actual	2022 Budget	2022 Actual	2023 Budget	Preliminary 2024 Budget	2023/2024	
							+/-	%
<b>Operating Income</b>								
Airfield revenue								
Fuel Flowage Fees	\$ 185,000	\$ 180,417	\$ 180,000	\$ 213,067	\$ 180,000	\$ 205,000	\$ 25,000	13.9%
Hangar rent	660,000	803,610	815,000	976,846	943,000	1,145,000	202,000	21.4%
Landing fees	30,000	30,047	30,450	39,249	30,550	31,000	450	1.5%
Ramp rent	57,335	63,881	65,000	66,254	67,000	68,500	1,500	2.2%
<b>Total Airfield revenue</b>	<b>932,335</b>	<b>1,077,955</b>	<b>1,090,450</b>	<b>1,295,416</b>	<b>1,220,550</b>	<b>1,449,500</b>	<b>228,950</b>	<b>18.8%</b>
Building and land rent								
Agri land rent	66,760	63,638	67,000	63,863	71,000	71,000	0	0.0%
Building rents	1,121,750	1,296,523	1,350,000	1,368,488	1,415,000	1,505,000	90,000	6.4%
Land rent	242,010	260,315	270,000	245,650	235,000	245,000	10,000	4.3%
Tank rent	13,500	14,163	14,040	14,641	14,640	20,000	5,360	36.6%
<b>Total Building and land rent</b>	<b>1,444,020</b>	<b>1,634,639</b>	<b>1,701,040</b>	<b>1,692,642</b>	<b>1,735,640</b>	<b>1,841,000</b>	<b>105,360</b>	<b>6.1%</b>
Other revenue								
Airport Promotion	25,000	20,000	25,000	20,000	20,000	20,000	0	0.0%
Commissions	21,060	21,381	19,000	26,619	20,000	25,000	5,000	25.0%
Other income	77,000	79,692	74,000	83,899	75,000	75,000	0	0.0%
<b>Total Other revenue</b>	<b>123,060</b>	<b>121,073</b>	<b>118,000</b>	<b>130,518</b>	<b>115,000</b>	<b>120,000</b>	<b>5,000</b>	<b>4.3%</b>
<b>Gross Operating Income</b>	<b>\$ 2,499,415</b>	<b>\$ 2,833,667</b>	<b>\$ 2,909,490</b>	<b>\$ 3,118,576</b>	<b>\$ 3,071,190</b>	<b>\$ 3,410,500</b>	<b>\$ 339,310</b>	<b>11.05%</b>
<b>Operating Expense</b>								
Administrative expenses								
A/E, consultants, brokers	32,000	38,249	34,000	89,315	46,667	85,000	38,333	82.1%
Airport promotion	100,000	230,943	245,000	254,191	251,000	255,000	4,000	1.6%
Bad Debt Expense	5,000	107	5,000	-	5,000	5,000	-	0.0%
Computer/Network Admin.	30,000	30,062	28,500	40,734	52,320	55,000	2,680	5.1%
Dues and subscriptions	25,000	30,653	27,500	34,724	29,170	30,000	830	2.8%
Employee retirement	85,345	61,544	80,088	142,507	92,483	117,354	24,871	26.9%
FICA and medicare tax expense	65,840	68,468	67,157	72,480	73,313	86,000	12,687	17.3%
Industrial development	43,500	31,000	60,000	57,500	60,000	60,000	-	0.0%
Insurance, property/liability	205,000	204,106	230,000	198,527	225,000	240,000	15,000	6.7%
Insurance, medical	215,000	194,650	220,000	217,830	222,000	244,000	22,000	9.9%
Kansas unemployment tax	1,000	9,342	1,000	978	1,000	1,000	-	0.0%
Legal and accounting	37,000	55,169	45,900	58,383	60,000	61,000	1,000	1.7%
Office salaries	516,062	575,076	550,000	615,897	599,693	671,000	71,307	11.9%
Office Supplies	6,500	8,222	8,155	11,015	10,000	10,500	500	5.0%
Other administrative expense	15,000	17,941	18,000	12,646	14,850	15,000	150	1.0%
Postage	2,500	1,116	2,040	1,503	2,000	2,000	-	0.0%
Property appraisal expense	-	-	-	-	-	-	-	0.0%
Property tax expense	170,854	136,383	144,565	147,174	145,000	150,000	5,000	3.4%
Special Events	1,000	2,498	1,500	1,554	2,000	2,000	-	0.0%
Telephone	16,000	25,386	25,000	21,287	28,200	28,500	300	1.1%
Training	5,000	2,520	10,000	7,970	11,350	12,000	650	5.7%
Travel and meetings	10,000	10,590	10,000	13,709	15,000	15,000	-	0.0%
<b>Total Administrative expenses</b>	<b>\$ 1,587,601</b>	<b>\$ 1,734,025</b>	<b>\$ 1,813,405</b>	<b>\$ 1,999,924</b>	<b>\$ 1,946,046</b>	<b>\$ 2,145,354</b>	<b>\$ 199,308</b>	<b>10.2%</b>
Maintenance expenses								
Airfield maintenance	50,000	38,861	50,000	56,476	50,000	52,500	2,500	5.0%
Airport Security	2,500	6,582	8,000	377	2,500	2,600	100	4.0%
Building maintenance	75,000	150,087	150,000	230,196	185,000	200,000	15,000	8.1%
Equipment fuel and repairs	60,000	101,396	90,000	84,585	80,000	90,000	10,000	12.5%
Fire Services	25,500	22,798	31,750	21,018	32,000	35,000	3,000	9.4%
Grounds maintenance	7,500	14,255	15,000	17,687	22,000	23,000	1,000	4.5%
Maintenance salaries	380,187	345,746	382,124	383,515	399,024	470,000	70,976	17.8%
Other maintenance expenses	25,000	18,555	20,000	26,463	22,000	22,500	500	2.3%
Snow removal expense	20,000	9,200	20,000	22,135	20,000	22,500	2,500	12.5%
Utilities	220,000	369,491	300,000	293,787	280,000	290,000	10,000	3.6%
<b>Total Maintenance expenses</b>	<b>865,687</b>	<b>1,076,971</b>	<b>1,066,874</b>	<b>1,136,239</b>	<b>1,092,524</b>	<b>1,208,100</b>	<b>115,576</b>	<b>10.6%</b>
<b>Total Expense</b>	<b>2,453,288</b>	<b>2,810,996</b>	<b>2,880,279</b>	<b>3,136,163</b>	<b>3,038,570</b>	<b>3,353,454</b>	<b>314,884</b>	<b>10.4%</b>
<b>Total Operating Net Before Depreciation</b>	<b>\$ 46,127</b>	<b>\$ 22,671</b>	<b>\$ 29,211</b>	<b>\$ (17,587)</b>	<b>\$ 32,620</b>	<b>\$ 57,046</b>	<b>\$ 24,426</b>	<b>74.9%</b>

	A	B	C	D	E	F
2	<b>A/E Consultants, Brokers - 500</b>					
3	Salina Airport Authority					
4	2024 Sub-Category Detail Budget					
5						
6	<b>Item Description</b>	2023 Budget	2023 Projected Actual			2024 Budget
7	Broker Fees	\$ -	\$ 9,660			\$ -
8	Dragun (environmental compliance services)	10,000	8,000			5,000
9	Dreiling Aviation Services, LLC (aviation consulting services)	6,500	40,000			42,500
10	FHSU Docking Institute Reported updated every 3-years; scheduled for 2024					17,650
11	<sup>1</sup> Foulston Siefkin, LLP (government affairs consultant)	9,167	9,167			9,167
12	Hutton (on call design services)	7,500	850			8,000
13	Jetlaw (EAS Services)	10,000	-			
14	Manley Structural Engineers	1,000	-			2,000
15	Miscellaneous survey work	2,500	2,000			683
16	Total Estimated A/E Consultants, Brokers Expense	\$ 46,667	\$ 69,677			\$ 85,000
17						
18	<sup>1</sup> Total engagement - \$55,000 shared by City, County, SAA, Chamber, SCEDO & K-State					
19	<b>Airport Promotion - 502</b>					
20	Salina Airport Authority					
21	2024 Sub-Category Detail Budget					
22						
23	<b>Item Description</b>	2023 Budget	2023 Projected Actual			2024 Budget
24	Airline ticket giveaways					
25	Apparel	-	12,000			5,000
26	Arkstar Consulting	78,000	78,000			86,190
27	Arkstar Marketing/Ads	5,000	5,000			3,000
28	Arkstar Travel Reimbursement	2,000	2,000			1,500
29	Chamber Banquet & Day at the Capital	3,500	3,500			3,500
30	Q1 Media & Media Visions / Media Buys	122,650	122,650			119,000
31	Fly Kansas Air Tour		2,750			-
32	Fort Riley Family and MWR	11,400	11,400			11,400
33	Hangar Network	650	650			-
34	Newsletter (contract reporter)	5,200	5,200			5,200
35	OAG Terminal Flight Information Displays	6,000	6,000			6,568
36	Promotion supplies (paper, cardstock)	500	500			542
37	Salina 311 publishing partner	6,200	2,500			-
38	Salina Country Club LPGA Sponsorship					
39	Salina Liberty game day sponsorship	2,500	2,500			2,500
40	Terminal Food & Beverage	600	600			600
41	Terminal photos					
42	TPEC Sponsorship	5,800	9,000			9,000
43	Website	1,000	1,000			1,000
44	Total Estimated Airport Promotion Expense	\$ 251,000	\$ 265,250			\$ 255,000
45						
46						
47	<b>Computer / Network Admin. - 510</b>					
48	Salina Airport Authority					
49	2024 Sub-Category Detail Budget					
50						
51	<b>Item Description</b>	2023 Budget	2023 Projected Actual			2024 Budget
52	AutoCAD subscription renewal	\$ 775	\$ 680			700
53	Credits (FOL pass through)	(3,000)	(2,100)			-3,000
54	GoToMeeting (VTC meeting software subscription)	400	350			400
55	GoToRoom Board Rally Subscription	480	468			500
56	Lease Query (Lease management software)	8,600	10,400			11,000
57	Nex-tech (Internet service at Terminal Bldg. ARFF Station and Maint. Shop, Hangars)	8,500	5,000			5,500
58	Nex-tech IT support (on-call)	5,500	3,650			4,135
59	Nex-tech Network Backup, Server and Firewall Rental	10,800	10,800			10,800
60	Nex-tech Security as a Service (Terminal Cameras)	15,300	20,000			20,000
61	Office 365 Subscription & domain renewals (17 licenses) Moved from dues and subscriptions	3,800	3,100			4,000
62	Time Value software	65	60			65
63	Web hosting, domain renewals, SSL certificates	600	515			600
64	Misc. computer supplies	500	360			300
65	Total Estimated Computer / Network Admin. Expense	\$ 52,320	\$ 53,283			\$ 55,000

	A	B	C	D	E	F
1						
2	<b>Dues &amp; Subscriptions - 515</b>					
3	Salina Airport Authority					
4	2024 Sub-Category Detail Budget					
5						
6	Item Description	2023 Budget		2023 Projected Actual		2024 Budget
7	AAAE memberships	\$ 550		\$ 550		\$ 1,100
8	Adobe Acrobat	700		910		1,500
9	Aircraft Owners & Pilot Association (AOPA)	210		180		210
10	Airport News & Training Network (ANTN-Digicast) Subscription	2,500		2,400		2,700
11	Century Business Systems (Copier Services Agreements and Copier Leases)	2,350		2,350		2,350
12	Constant Contacts	720		530		700
13	Cox Cable TV (B120)	2,000		1,800		2,000
14	Document Resources (shredding & recycling service)	450		430		450
15	Dropbox			199		200
16	eGold Fax Subscription	370		365		370
17	Gov't Finance Officers Association Swanson	175		160		175
18	Intuit Qb payroll / tax tables	900		1,800		1,980
19	Keating & Associates (Cafeterial plan admin fees)	825		780		825
20	KS Association of Airports	100		100		100
21	KS Hunting Licenses	100		100		100
22	KS Gov. Information Network of KS	135		130		135
23	KDHE (UST tank permits)	350		321		350
24	LoopNet (online real estate listing)	5,500		6,000		7,000
25	Military Affairs Council	250		250		250
26	Newspapers.com	85		150		150
27	Salina Country Club Dues (transferred to 530 in 2013)	5,600		-		
28	Salina Journal (online only)	135		120		140
29	Salina 311			3,000		
30	SAMs Club membership	500		475		500
31	The Business Journal	165		145		170
32	Time Value software subscription (transferred to 510)					
33	US Contract Tower Association (USCTA)	2,800		2,700		2,800
34	USA Today	175		160		170
35	Wall Street Journal online	525		510		525
36	Other	1,000		385		3,050
37	Total Estimated Dues & Subscription Expense	\$29,170		\$27,000		\$30,000
38						

<b>Employee Retirement - 520</b>				
Salina Airport Authority				
<i>2024 Sub-Category Detail Budget</i>				
Item Description	2024 Budget			
Admin KPERS Wages	\$ 675,344			
Maint/ARFF KPERS Wages	468,460			
Total KPERS Wages	1,143,804			
Jan - Dec Employer Contribution Rate	9.26%			
Jan - Dec Death/Disability Rate	1.00%			
Total Employer Contribution Rate	10.26%			
Total Estimated KPERS Expense	\$ 117,354			
<b>FICA - 523</b>				
Salina Airport Authority				
<i>2024 Sub-Category Detail Budget</i>				
Item Description	2024 Budget			
Admin Social Security Wages	\$ 675,344			
Maint. Social Security Wages	468,460			
Less Section 125 Plan Estimate	(19,930)			
Total Social Security Wages	\$ 1,123,874			
Social Security Employer Tax Rate	6.20%			
<b>Total Social Security Tax Expense</b>	<b>\$ 69,680</b>			
Item Description				
Admin Medicare Wages	\$ 675,344			
Maint. Medicare Wages	468,460			
Less Section 125 Plan Estimate	(19,930)			
Total Medicare Wages	\$ 1,123,874			
Medicare Employer Tax Rate	1.45%			
Total Medicare Tax Expense	\$ 16,296			
Total Estimated FICA Expense	\$ 85,976			

	A	B	C	D	E	F	G
1	<b>Industrial Dev. - 525</b>						
2	Salina Airport Authority						
3	<i>2024 Sub-Category Detail Budget</i>						
4							
5	Item Description	2023 Budget		20223 Projected Actual		2024 Budget	
6	Salina Community Economic Development Organization	\$ 50,000		\$ 50,000		\$ 50,000	
7	GMC/KDC						
8	Salina Chamber Workforce Development and Recruitment / Strategic Planning	7,500		7,500		5,400	
9	Other (Team KS Marketing Event, etc.)	2,500		2,500		4,600	
10	Total Estimated Industrial Dev. Expense	\$ 60,000		\$ 60,000		\$ 60,000	
11							
12	*Potential governmental affairs representative for 2022; scope and TBD						
13							
14	SCEDO - historical						
15	2016	15,000					
16	2017	25,000					
17	2018	50,000					
18	2019	20,000					
19	2020	20,500					
20	2021	21,000					
21							
22	Final year of current members agreement						
23	2024	50,000					

	A	B	C	D	E	F	G	H	I	J
1	<b>Insurance - Medical - 530</b>									
2	Salina Airport Authority									
3	2024 Sub-Category Detail Budget									
4										
5	Item Description	Qty	Unit Monthly		2023 Budget		Qty	Unit Monthly		2024 Budget
6	Medical/Dental/Prescription									
7	Single	4	\$ 597		\$ 28,656		7	\$ 642		\$ 53,928
8	Employee plus 1	5	1,332		79,920		3.5	1,432		60,144
9	Family	6	1,600		115,200		6	1,720		123,840
10										
11	Less (Non-Exempt) Employee Contribution (Single)	4	(20)		(960)		7	(20)		(1,680)
12	Less (Non-Exempt) Employee Contribution (Employee plus 1)	3	(80)		(2,880)		3	(80)		(2,880)
13	Less (Non-Exempt) Employee Contribution (Family)	1	(100)		(1,200)		1	(100)		(1,200)
14										
15	Health/Wellness Memberships				2,500					8,500
16										
17										
18	City of Salina (Life) - \$.14 per \$1,000 annual salary rounded to nearest \$1,000	15	133		1,598		17	102		1,224
19	City of Salina (Life-dependent)	15	3.084		555		17	3.084		629
20										
21	Genworth Life Policy				235					
22										
23	Round				876					1,495
24										
25	Total Estimated Insurance-Medical Expense				\$ 224,500					\$ 244,000
26										

	A	B	C	D	E	F
1						
2	<b>KS Unemployment - 540</b>					
3	Salina Airport Authority					
4	<i>2024 Sub-Category Detail Budget</i>					
5						
6	Item Description	2024 Budget				
7	Admin Taxable Wages	\$ 675,344				
8	Maint. Taxable Wages	468,460				
9	Less Section 125 Plan, Aflac	(19,930)				
10	Total Taxable Wages	1,123,874				
11	SUTA Tax Rate	0.001000				
12	Total SUTA Tax Expense	\$1,124				
13						
14	<b>Legal &amp; Accounting - 545</b>					
15	Salina Airport Authority					
16	<i>2024 Sub-Category Detail Budget</i>					
17						
18	Item Description	2023 Budget	2023 Projected Actual		2043 Budget	
19	Annual Audit	\$ 24,272	\$ 24,272		\$ 27,209	
20	Clark, Mize & Linville, Legal Fees	27,000	25,000		27,791	
21	Gilmore and Bell	1,500	-		1,000	
22	Stinson, Leonard, Street	3,500	-		1,000	
23	Woods & Durham, Y/E assistance and fixed assets	3,728	3,575		4,000	
24	Total Estimated Legal & Accounting	\$60,000	\$52,847		\$61,000	
25						
26	<b>Office Supplies - 555</b>					
27	Salina Airport Authority					
28	<i>2024 Sub-Category Detail Budget</i>					
29						
30	Item Description	2023 Budget	2023 Projected Actual		2024 Budget	
31	Century Business System (service/supplies agreement - X2 docu centers)	\$ 5,000	\$ 5,000		\$ 5,000	
32	Paper, general office supplies	5,000	4,000		5,500	
33		\$10,000	\$9,000		\$10,500	
34						

	A	B	C	D	E	F
1						
2	<b>Other Admin. - 560</b>					
3	Salina Airport Authority					
4	<i>2024 Sub-Category Detail Budget</i>					
5						
6	Item Description	2023 Budget	2023 Projected Actual			2024 Budget
7	Awards, Recognition Items	\$ 1,000	\$ 900			\$ 1,000
8	Advertising / Legal Notices / Job Notices	1,500	1,300			1,500
9	Bank equip/fees	100	90			100
10	Drug screening and physicals	750	500			750
11	GFOA/CAFR submittal	500	460			500
12	Merchant Processing Fees	9,000	8,500			9,100
13	Misc Permits (rezoning, etc.)	500	1,000			500
14	MVR reports	300	200			300
15	Water / coffee conf. room	700	650			700
16	Other	500	500			550
17	Total Other Admin. Expense	\$14,850	\$14,100			\$15,000
18						
19	<b>Postage - 565</b>					
20	Salina Airport Authority					
21	<i>2024 Sub-Category Detail Budget</i>					
22						
23	Item Description	2023 Budget	2023 Projected Actual			2024 Budget
24	USPS	\$ 1,500	\$ 1,300			\$ 1,500
25	Fed-Ex	300	300			200
26	UPS	100	100			200
27	Other	140	100			100
28	Total Estimated Postage Expense	\$2,040	\$1,800			\$2,000
29						
30						
31	<b>Property Appraisal Expense - 570</b>					
32	Salina Airport Authority					
33	<i>2024 Sub-Category Detail Budget</i>					
34						
35	Item Description	2023 Budget	2023 Projected Actual			2024 Budget
36		\$ -				\$ -
37						
38						
39	Total Estimated Property Appraisal Expense	\$0.00	\$0.00			\$0.00



	A	B	C	D	E	F	G
1							
2	<b>Special Events- 580</b>						
3	Salina Airport Authority						
4	2024 Sub-Category Detail Budget						
5							
6	Item Description		2023 Budget		2023 Projected Actual		2024 Budget
7	Candy Canes & Airplanes		\$ 300		\$ 100		\$ 300
8	Project Salina		525		785		785
9	Christmas activities Terminal Bldg.		350		100		100
10	Salina Liberty Military Appreciation Night				300		300
11	Press conferences		150				
12	Crossroads marathon - employee team		375		325		375
13	Other		300		-		140
14			\$ 2,000		\$ 1,610		\$ 2,000
15							
16							
17							
18	<b>Telephone - 585</b>						
19	Salina Airport Authority						
20	2024 Sub-Category Detail Budget						
21							
22	Item Description		2023 Budget		2023 Projected Actual		2024 Budget
23	Cox - fire alarm phone lines (B620 & B655)		\$ 1,500				\$ 1,500
24	Executive Answering Service		1,000		970		1,000
25	Nex-Tech Wireless (cell & wireless devices)		9,000		6,500		9,000
26	Telephone lines, incl. fire alarm lines (B120, H600, H606, B700, B1021, B959)		16,500		13,000		16,800
27	Misc. phone supplies		200		256		200
28			\$28,200		\$20,726		\$28,500
29							
30							
31							
32	<b>Training - 590</b>						
33	Salina Airport Authority						
34	2024 Sub-Category Detail Budget						
35							
36	Item Description		2023 Budget		2023 Projected Actual		2024 Budget
37	4-States Airport Conference Registration		\$ 1,000		\$ 1,000		\$ 1,000
38	AAAE		1,200		800		1,400
39	Airport Security Coordinator Training		1,000		800		1,000
40	ANTN (transferred to 515)						
41	ASOS Training		1,500		-		1,500
42	CPR		1,500		1,450		1,500
43	Cybersecurity training		1,000		-		1,500
44	Fire Ext. Technician		200				200
45	GFOA-Annual GAAP Update		200		135		200
46	KAA Conference		750		750		750
47	Wildlife Hazard		2,500		2,300		2,500
48	Other		500		-		450
49			\$11,350		\$7,235		\$12,000

	A	B	C	D	E	F
1						
2	<b>Travel &amp; Meetings - 595</b>					
3	Salina Airport Authority					
4	<i>2024 Sub-Category Detail Budget</i>					
5						
6	Item Description	2023 Budget		2023 Projected Actual		2024 Budget
7	Luncheons	\$ 2,000		\$ 1,900		\$ 2,000
8	Conference and Registration Fees	2,500		1,800		2,500
9	Hotel and travel expenses	6,500		4,700		6,500
10	Mileage Reimbursement	2,500		1,700		2,500
11	Other	1,500				1,500
12		\$15,000		\$10,100		\$15,000

	A	B	C	D	E	F	G
2	<b>Airfield Maintenance - 600</b>						
3	Salina Airport Authority						
4	2024 Sub-Category Detail Budget						
5							
6	Item Description	2023 Budget	2023 Projected Actual		2024 Budget		
7	Lighting and signage	\$ 11,000	\$ 14,000		\$ 14,500		
8	Pavement maintenance and patching	16,500	6,000		6,500		
9	Pavement markings	5,000	13,000		12,500		
10	Perimeter fencing, gate card readers	2,000	7,800		5,000		
11	Vegetation Control	13,000	12,000		12,500		
12	Wildlife control	1,000	50		500		
13	Windsocks, PAPIs	1,500	1,000		1,000		
14	Total Estimated Airfield Maintenance Expense	\$50,000	\$53,850		\$52,500		
15							
16	<b>Airfield Security - 610</b>						
17	Salina Airport Authority						
18	2024 Sub-Category Detail Budget						
19							
20	Item Description	2023 Budget	2023 Projected Actual		2024 Budget		
21	Badge materials	\$ 500	\$ -		\$ 500		
22	Card readers for proximity gates (transferred to 600)	-					
23	Keypads		900		500		
24	Gate card signage		80		500		
25	CHRC/STAs	1,000			-		
26	Gate cards	350	500		500		
27	Other	650	300		600		
28	Total Estimated Airport Security Expense	\$2,500	\$1,780		\$2,600		
29							
30							
31							
32	<b>Building Maintenance - 620</b>						
33	Salina Airport Authority						
34	2024 Sub-Category Detail Budget						
35							
36	Item Description	2023 Budget	2023 Projected Actual		2024 Budget		
37	Bldg keys/cores	\$ 8,000	\$ 8,000		\$ 8,000		
38	Cleaning / janitorial supplies (all buildings)	25,000	43,000		39,500		
39	Doors (overhead, personnel, bldg. interior) and windows	15,000	34,000		25,000		
40	Electrical and lighting	17,500	16,000		16,000		
41	Fire Alarm Monitoring and servicing	9,785	15,000		15,000		
42	Fire extinguishers inspections, servicing and replacements	4,120	5,000		5,000		
43	Fire Suppression system testing, maint. & repairs	25,000	35,000		35,000		
44	H600 Elevator	1,030	1,000		1,000		
45	HVAC / ventilation systems	23,000	18,000		20,000		
46	Painting	1,545	1,800		3,000		
47	Parking lot / sidewalks	103	1,000		1,000		
48	PH 305 statistical inventory (SIR) services	4,120	1,000		1,000		
49	Plumbing / drinking water systems / service lines / ice machines	25,750	15,000		16,000		
50	Pumphouse 305 and self-serve avgas station	2,421	3,000		1,000		
51	Roofing	-	500		1,000		
52	Signage		6,000		3,500		
53	Termite / pest control	6,180	6,500		7,000		
54	Other Bldg Mx	16,446	1,500		2,000		
55	Total Estimated Bldg. Maintenance Expense	\$185,000	\$211,300		\$200,000		
56							

	A	B	C	D	E	F	G
1							
2	<b>Equip., Fuel &amp; Repairs - 630</b>						
3	Salina Airport Authority						
4	<i>2024 Sub-Category Detail Budget</i>						
5							
6	Item Description		2023 Budget		2023 Projected Actual		2024 Budget
7	Batteries		\$ 3,500		\$ 2,500		\$ 3,938
8	Communications equipment		4,000		3,900		4,500
9	Equipment Rental (Airgas cylinder, lifts)		3,800		4,000		4,275
10	Filters/oil/fluids		3,500		3,955		3,938
11	Fire Trucks		6,000		6,780		6,750
12	Fuel		25,000		27,500		29,212
13	Mowers/tractors		4,000		4,520		4,500
14	Other large equipment (k-loader, air stairs, man lift, fork lift)		3,500		2,500		3,938
15	Other small equipment (air compressors, floor scrubbers, sealers, chain saws)		3,500		2,800		3,938
16	Snow removal equipment		5,000		5,650		5,625
17	Tires		5,000		5,650		5,625
18	Vans, smaller trucks, pathfinders		4,500		5,085		5,063
19	Vehicle allowance		8,700		8,700		8,700
20	Total Estimated Equip., Fuel & Repair Expense		\$80,000		\$83,540		\$90,000
21							
22	<b>Fire Services - 640</b>						
23	Salina Airport Authority						
24	<i>2024 Sub-Category Detail Budget</i>						
25							
26	Item Description		2023 Budget		2023 Projected Actual		2024 Budget
27	Mobile ARFF Trainer		\$ 18,000		\$ 18,000		\$ 19,500
28	Propane for ARFF Trainer		1,500		660		1,500
29	ARFF Training offsite		7,500		-		7,500
30	City of Salina - After Hour Standby		1,500		-		1,500
31	Full Scale Exercise / Tabletops		1,650		400		2,000
32	Misc. Supplies, (first aid kits)		1,850		3,000		3,000
33	Total Other Fire Services Expense		\$32,000		\$22,060		\$35,000
34							

	A	B	C	D	E	F	G
1							
2	<b>Grounds Maintenance Expense - 650</b>						
3	Salina Airport Authority						
4	<i>2024 Sub-Category Detail Budget</i>						
5							
6	Item Description		2023 Budget		2023 Projected Actual		2024 Budget
7	Weed control / chemicals		\$ 2,000		\$ 3,000		\$ 5,000
8	Contract weed control, mulching		15,000		8,300		10,500
9	Contract mowing		2,500		-		2,500
10	Landscaping supplies		2,000		3,000		4,000
11	Other		500		700		1,000
12	Total Grounds Mx. Expense		\$22,000		\$15,000		\$23,000
13							
14							
15	<b>Other Maintenance Expense - 670</b>						
16	Salina Airport Authority						
17	<i>2024 Sub-Category Detail Budget</i>						
18							
19	Item Description		2023 Budget		2023 Projected Actual		2024 Budget
20	Trash Services		\$ 9,000		\$ 5,000		\$ 7,000
21	Uniforms (ARFF & MX)		11,000		13,000		13,500
22	Misc. tools & supplies		2,000		1,000		2,000
23	Total Other Mx. Expense		\$22,000		\$19,000		\$22,500
24							
25	<b>Snow Removal Expense - 680</b>						
26	Salina Airport Authority						
27	<i>2024 Sub-Category Detail Budget</i>						
28							
29	Item Description		2023 Budget		2023 Projected Actual		2024 Budget
30	Urea (airfield pavement treatment)		\$ 9,500		\$ 6,000		\$ 10,500
31	Salt (sidwalk treatment)		750		500		1,500
32	Contract snow removal (non-airside)		9,750		1,000		10,500
33	Total Snow Removal Mx. Expense		\$20,000		\$7,500		\$22,500

10/30/23

Accrual Basis

# Salina Airport Authority Capital Asset Additions Budget

Jan 1 - Dec. 31, 2024

	Dec 31, 24
<b>ASSETS</b>	
<b>Fixed Assets</b>	
Fixed assets at cost	
10-000 · Airfield	
10-039 · AIP-48 Rwy 12/30 Rehab Design	36,500.00
10-039b · AIP-XX Rwy 12/30 Rehab Const.	7,177,810.00
10-040 · Airfield Improvements	50,000.00
10-048 · AIP-XX Term. Parking Lot Design	100,000.00
10-050 · AIP-XX Term. Bldg. Exp. Design	250,000.00
10-051 · AIP-49 Fuel Farm Construction	5,969,226.00
10-052 · Fuel Farm Construction-Non Fed	1,065,042.00
10-053 · AIP-XX AFFF to F3 Transition	50,000.00
10-054 · AIP-XX SRE Equip A/E & Acq.	1,777,324.00
10-061 · Airfield Security	10,000.00
10-091 · GA Hangar Construction	700,000.00
Total 10-000 · Airfield	17,185,902.00
20-000 · Buildings & Improvements	
20-100 · Building improvements	
20-108 · Bldg. 394 Parking Lot Imps.	35,000.00
20-112 · Bldg. 520 Imps.	20,000.00
20-135 · Bldg. #1021 Facility Imps.	35,000.00
20-140 · Hangar 504 Improvements	15,000.00
20-150 · Hangar 600 Improvements	20,000.00
20-155 · Hangar 606 Rehabilitation	15,000.00
20-160 · Hangar 626 Rehabilitation	235,000.00
20-190 · Hangar 959 Rehabilitation	25,000.00
20-195 · Bldg. Imps. Other	50,000.00
Total 20-100 · Building improvements	450,000.00
20-200 · Bldg. 120 Terminal building	
20-295 · Terminal Bldg. Other	20,000.00
Total 20-200 · Bldg. 120 Terminal building	20,000.00
20-300 · FBO Improvements	
20-305 · Hangar 409-1 Imps Avflight So.	15,000.00
20-310 · Bldg. 700 Imps. Avflight North	20,000.00
Total 20-300 · FBO Improvements	35,000.00
20-500 · Pumphouse 305	10,000.00
Total 20-000 · Buildings & Improvements	515,000.00
30-000 · Equipment	
30-010 · Airfield Equipment	15,000.00
30-015 · ARFF equipment	25,000.00
30-025 · Communications equipment	20,000.00
30-030 · Industrial center equipment	25,000.00
30-035 · Computer equipment	15,000.00
30-045 · Office equipment	7,500.00
30-050 · Shop equipment	15,000.00
30-060 · Vehicles	15,000.00
30-095 · Other Equipment	20,000.00
Total 30-000 · Equipment	157,500.00
40-000 · Land	
40-010 · Airport Indust. Cent. Imps.	25,000.00
40-075 · Rail Spur Imps.	25,000.00
Total 40-000 · Land	50,000.00
Total Fixed assets at cost	17,908,402.00



## HANGAR / MISSION OPERATING FACILITY PRICING

### January 1, 2024

Forward Operating Location (FOL) Activity

Facility	Hangar Floor SF	Door Height Clearance	Office / Multi-Use SF	Total SF	Rate/SF Office	Rate/SF Hangar	Total Facility Rate/SF	Daily Rate 100% Usage	Daily Rate 50% Usage	Daily Rate Hangar Only	Daily Rate Office Only
Hangar 509	27,673	19'10"	17,859	45,532	\$ 13.50	\$ 6.80	\$ 9.45	\$ 1,170	\$ 585	\$ 510	\$ 660
Hangar 600	42,052	28'	26,256	68,308	\$ 19.30	\$ 9.55	\$ 13.30	\$ 2,480	\$ 1,240	\$ 1,100	\$ 1,380
Hangar 626	35,867	34'4"	11,321	47,188	\$ 17.95	\$ 9.15	\$ 11.70	\$ 1,510	\$ 755	\$ 890	\$ 550
Hangar 703	25,882	30'	0	25,882	NA	\$ 5.40	\$ 5.40	\$ 380	\$ 190	\$ 380	NA

#### The above hangar rental includes the following:

1. The use of SLN runways, taxiways and designated aircraft parking aprons. The SAA and mission planners will coordinate to designate ramp space to accommodate mission aircraft. As soon as possible, provide the SAA with the mission concept of operations and number/type of aircraft.
2. The use of up to 3 storage bunkers, and one building for the storage and assembly of practice ordnance. Upon receipt of the list of ordnance to be used, the SAA can assist the unit(s) in obtaining the appropriate explosives facility licenses.
3. 120 six ft. tables and 300 folding chairs. (Subject to availability; coordinate needs early with SAA to reserve tables and chairs).
4. 12 Flight gear lockers
5. All electricity, natural gas, water and trash services.
6. The use of hangar restrooms within the leased facilities; all consumables to be stocked and supplied by the SAA during the mission.
7. Two refrigerators and 2 microwaves; coordinate early to reserve appliances.
8. Issuance of building and airfield access keys and gate cards as per mission planner instructions.

#### Rates for missions not leasing 50% or more of an aircraft hangar facility

Rate for mission use of airfield including apron space and/or FARP locations - \$300 / day

Rate for mission use of ordnance storage bunkers, lockers and/or assembly building no.1080 - \$200 / day

Rate for mission use of ammo bunker (#1067) only - \$65/day



## HANGAR / MISSION OPERATING FACILITY PRICING

### Forward Operating Location (FOL) Activity

#### Additional services available through the SAA

1. Internet speed as follows (rate is per hangar, per month):
  - a.) 20/20 - \$500
  - b.) 100/100 - \$650
  - c.) 500/500 - \$825
2. Long distance telephone call capability (codes issued per unit's request and ease in tracking utilization) - \$.069/minute
3. Telephone lines - \$90 per line per month.  
30 Toshiba phones (Subject to availability; coordinate early to reserve phones)
4. Printer/copier rental as follows (rate is per unit, per month, one month minimum, paper available for \$50/case):
  - a.) 35/45 PPM, color copier/printer - \$950
  - b.) 35/45 PPM, back/white copier/printer - \$875Add \$325 for hard drive removal and surrender to unit.
5. Janitorial services - \$330 per day per facility for detail restroom cleaning and trash removal (can specify certain dates and times for services). For detail office / hangar cleaning services, please contact the SAA for pricing.
6. Port-a-potties - \$200 per week (includes 1 service), Hand wash stations \$250 per week, Hand sanitizing stations (set of 2 per station) \$185 per week
7. Utilization of SAA Logistics and Ground Services Support Equipment - \$225 per day (see separate GSE schedule for equipment listing detail).
8. Handheld programable portable UHF/VHF Radios - \$25 per day/per radio

*Missions/deployments extending over 30 days may qualify for a price discount, please contact the Salina Airport Authority (SAA) for extended stay rate quotes.*

*In the event of partial occupancy, the SAA reserves the right to lease the remaining sq. ft. to other units, organizations and aircraft operators.*

**Facility and pricing structure subject to hangar availability. Contact the SAA in the early stages of mission planning to insure availability and reserve the facilities and dates.**

Salina Regional Airport operated by:  
**Salina Airport Authority (SAA)**  
3237 Arnold Ave., Salina, KS 67401  
Shelli Swanson, Director of Admin. & Finance  
shellis@salair.org  
785-827-3914 or 785-577-4647

***Your trusted, experienced partners in forward operating location training and missions***







## HANGAR / MISSION OPERATING FACILITY PRICING

### Forward Operating Location (FOL) Activity

#### Services provided by other SAA partners and contact information:

Aircraft Fuel	SLN FBO and DoD contract fuel provider: Avflight Salina; Julie Yager-Zucker, Operations Manager 785-825-6739
Aircraft Support Equipment	Avflight Salina; Julie Yager-Zucker, Operations Manager 785-825-6739 - for all equipment not available on SAA equipment list.
Air Traffic Control	Salina Air Traffic Control Tower, 785-825-4806
Machine Shop Services	Scientific Engineering, Jim Pratt, 785-827-7071
Food Service; Catering	Kansas State University Food Service Provider; AmeriServ, Kate Chambers, 785-826-2922 or Avflight Salina; Julie Yager-Zucker, Operations Manager 785-825-6739
Recreation; Fitness	Kansas State University Recreation Center, Kyle Chamberlin, 785-826-2662
Rental Cars	Hertz, 785-827-7237; Enterprise, 785-825-1100
Lodging	KSARNG Billeting - Jennifer Short 785-646-3311/3312; Candlewood Suites, Taylor Munoz, 785-823-6939; Hilton Garden Inn, Dana Bronson, 785-309-0440, Ext. 7152; Baymont Inn and Suites, Kimberly or Cindi, 785-823-6900; Quality Inn and Suites, Tammy Surface, 785-825-2111; Courtyard by Marriott, Leslie Lawson, 785-309-1300; La Quinta Inn and Suites, Becky Senger, 785-827-9000; Holiday Inn, Nicholyn Strome, 785-404-6767; Hampton Inn, Monica Batazor, 785-823-9800; Comfort Suites, Bart Garrett, 785-404-6944; Fairfield Inn and Suites, 785-515-5333; Homewood Suites, Jenny McClellan, 785-515-2601. For large scale events, please contact Jo Ann McClure at the Salina Chamber's Convention and Visitors Bureau 785-827-9301
Gases	Airgas, 785-823-8100

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## Hangar Rates and Charges - Transient Aircraft Storage

Hangar 600

Door Clearance 100' (W) and 28' (H)

Rates applicable for storage of aircraft only and do not include charges by FBOs for Aircraft handling.

As of January 1, 2024

Aircraft Type	Daily/Overnight Rate
Helicopters and single engine pistons	\$85
Single Engine turbo-props and piston twins	\$110
Twin engine turbo-prop	\$130
Large Turbo-Props/Business Jets	
Up to 2500 sq.ft.	\$180
Beechjet 400, Premier I, CJ-I/2, Citation 500, Citation Jet	
Citation 550, Mustang, Falcon 10, Delfin L-29, Exlipse 500	
1124 Westwind, Learjet 24/25/28/29/31/35/36/55	
Diamond I, T-38 Talon, Hawker 400XP/700,	
Jet Commander 1121, Sabreliner 65	
2500 to 5000 sq.ft.	\$220
Challenger 300/600/601/604, Casa C-212-200, Gulfstream I	
Citation III/v/VI/VII/X, Excel, Sovereign, Falcon 20/50/900/2000	
Dornier 328 Turbo-prop/Jet, Brasilla, EMB 123/300, Hansa	
Galaxy, Astra, IAI G-150, Phenom 300/500, CJ-3,	
Learjet 45/60, Jetstar I/II, Hawker 800/800XP/850XP/1000/4000	
5000 to 7500 sq.ft.	\$245
Gulfstream II/III/IV, DC-3, Dash 8, Falcon 7X, Rockwell 2000	
Casa CN-235, Embraier ERJ 135-/145, Antonov AN-26	
ATR 42-500, Canadair Regional Jet, Fokker Fellowship	
British Aerospace BAE 146-200, HS 748	
7500 and up sq.ft.	\$265
Global Express, Convair 440/580, Dash 7	
Fokker 50/100, Fokker Frienship, Gulfstriem V	
British Aerospace BAC 111-500	
Military Jets (small)	\$195
Military Jets (large)	\$270

Discounts available for longer-term storage



## Hangar Rates and Charges - Transient Aircraft Storage

**Hangar 509**

**Door Clearance 95' (W) and 23' (H)**

**Rates applicable for storage of aircraft only and do not include charges by FBOs for Aircraft handling.**

As of January 1, 2024

<b>Aircraft Type</b>	<b>Daily/Overnight Rate</b>
Helicopters and single engine pistons	\$75
Single Engine turbo-props and piston twins	\$90
Twin engine turbo-prop	\$100
Large Turbo-Props/Business Jets	
<i>Up to 2500 sq.ft.</i>	\$160
<i>Beechjet 400, Premier I, CJ-I/2, Citation 500, Citation Jet</i>	
<i>Citation 550, Mustang, Falcon 10, Delfin L-29, Eclipse 500</i>	
<i>1124 Westwind, Learjet 24/25/28/29/31/35/36/55</i>	
<i>Diamond I, T-38 Talon, Hawker 400XP/700,</i>	
<i>Jet Commander 1121, Sabreliner 65</i>	
<i>2500 to 5000 sq.ft.</i>	\$180
<i>Challenger 300/600/601/604, Casa C-212-200, Gulfstream I</i>	
<i>Citation III/v/VI/VII/X, Excel, Sovereign, Falcon 20/50/900/2000</i>	
<i>Dornier 328 Turbo-prop/Jet, Brasilla, EMB 123/300, Hansa</i>	
<i>Galaxy, Astra, IAI G-150, Phenom 300/500, CJ-3,</i>	
<i>Learjet 45/60, Jetstar I/II, Hawker 800/800XP/850XP/1000/4000</i>	
<i>5000 to 7500 sq.ft.</i>	\$190
<i>Gulfstream II/III/IV, DC-3, Dash 8, Falcon 7X, Rockwell 2000</i>	
<i>Casa CN-235, Embraer ERJ 135-/145, Antonov AN-26</i>	
<i>ATR 42-500, Canadair Regional Jet, Fokker Fellowship</i>	
<i>British Aerospace BAE 146-200, HS 748</i>	
<i>7500 and up sq.ft.</i>	\$215
<i>Global Express, Convair 440/580, Dash 7</i>	
<i>Fokker 50/100, Fokker Friendship, Gulfstream V</i>	
<i>British Aerospace BAC 111-500</i>	
Military Jets (small)	\$160
Military Jets (large)	\$205

**Discounts available for longer term storage**



## Hangar Rates and Charges - Transient Aircraft Storage

Hangar 703

**Door Clearance 140' (W) and 30' (H)**

**Rates applicable for storage of aircraft only and do not include charges by FBOs for Aircraft handling.**

As of January 1, 2024

Aircraft Type	Daily/Overnight Rate
Helicopters and single engine pistons	\$75
Single Engine turbo-props and piston twins	\$90
Twin engine turbo-prop	\$100
Large Turbo-Props/Business Jets	
<i>Up to 2500 sq.ft.</i>	\$160
<i>Beechjet 400, Premier I, CJ-I/2, Citation 500, Citation Jet</i>	
<i>Citation 550, Mustang, Falcon 10, Delfin L-29, Eclipse 500</i>	
<i>1124 Westwind, Learjet 24/25/28/29/31/35/36/55</i>	
<i>Diamond I, T-38 Talon, Hawker 400XP/700,</i>	
<i>Jet Commander 1121, Sabreliner 65</i>	
<i>2500 to 5000 sq.ft.</i>	\$180
<i>Challenger 300/600/601/604, Casa C-212-200, Gulfstream I</i>	
<i>Citation III/v/VI/VII/X, Excel, Sovereign, Falcon 20/50/900/2000</i>	
<i>Dornier 328 Turbo-prop/Jet, Brasilla, EMB 123/300, Hansa</i>	
<i>Galaxy, Astra, IAI G-150, Phenom 300/500, CJ-3,</i>	
<i>Learjet 45/60, Jetstar I/II, Hawker 800/800XP/850XP/1000/4000</i>	
<i>5000 to 7500 sq.ft.</i>	\$190
<i>Gulfstream II/III/IV, DC-3, Dash 8, Falcon 7X, Rockwell 2000</i>	
<i>Casa CN-235, Embraer ERJ 135-/145, Antonov AN-26</i>	
<i>ATR 42-500, Canadair Regional Jet, Fokker Fellowship</i>	
<i>British Aerospace BAE 146-200, HS 748</i>	
<i>7500 and up sq.ft.</i>	\$215
<i>Global Express, Convair 440/580, Dash 7</i>	
<i>Fokker 50/100, Fokker Friendship, Gulfstream V</i>	
<i>British Aerospace BAC 111-500</i>	
Military Jets (small)	\$160
Military Jets (large)	\$205

**Discounts available for longer term storage**

# Salina Airport Authority

## Other Income Fee Schedule

Effective January 1, 2024

Gate cards	\$ 25.00 per key (new or replacement)
Telephone service	\$ 0.095 per minute (long distance)
Facility keys	\$ 20.00 per key (new or replacement)
Lock change	\$ 65.00 per door
Finance Charge on overdue balances	\$75 or 6% of the overdue balance
Air Terminal Conference Room (Wifi and TV Included)	\$ 125.00 per day \$ 25.00 per hour
Air Carrier Ramp / Background Check Fee	
Security Threat Assessment (STA)	\$ 20.00 per employee
Criminal History Record Check (CHRC)	\$ 45.00 per employee
Photocopies	\$ 0.15 per page
Fax Services	
Outgoing	\$ 5.00 for first page \$ 2.00 per page after first
Incoming	\$ 1.00 per page
Notary service	\$ 20.00 per signature
NSF Check	\$ 40.00 each
Self-fuel permit fee	\$ 700.00
Fuel Spill Clean up	
Man hour	\$ 95.00
Small Equip.	\$ 50.00 per hour
Large Equip.	\$ 85.00 per hour
Consumables	at cost
Ag Operator Fee	\$ 790.00 per year
Airfield Escort Fee	\$ 75.00 per hour (min. of 1 hr.)
AOA Driving Training	\$ 75.00 per class
Fuel Flowage Fee	\$ 0.0953 per gallon
Signatory Landing Fees	\$.75 <60,000lbs. (per 1,000 lbs. per landing) \$1.45 >60,000lbs.
Non-Signatory Landing Fees	\$ 2.35 (per 1,000 lbs. per landing)
ARFF Standby Fee	\$ 95.00 per hour
ARFF Index C/D/E Fee	\$ 975.00 per flight
Terminal Use Fee (Public Charter)	\$ 975.00 per flight
Terminal Security (Public Charter)	\$ 775.00 per flight (includes LEO)
Maintenance Service Fee	\$ 95.00 per hour plus supplies & equipment (for items the responsibility of tenant)
Other contract services	7.50% plus cost

\* Minimum of 1 hour for equipment rental

# Ground Support Equipment & Logistics

*As of January 1, 2024*



**For questions, or to rent GSE or  
Logistics Services, please contact  
Shelli Swanson at  
785-827-3914 or email  
[shellis@salair.org](mailto:shellis@salair.org)**



# Ground Support Equipment and Logistics Fees

- Minimum of 1 hour for equipment rental
- Rates include delivery and return of equipment to any facility on the Airport.
- Equipment will be positioned fueled.
- Refueling, refilling or recharging required is responsibility of lessee.



Multiple day FOL activities qualify for the  
**\$225 per day logistics rate**  
accessing all equipment on this schedule.



# Vehicles and Storage

## Description:

Chevy 12 Passenger Van  
Rate: \$55/HR, \$170/Day



## Description:

GMC Box Truck  
L 23'9" W 7'9" H 8'6"  
Rate: \$55/HR, \$170/Day



## Description:

International Semi  
Flatbed Truck  
Rate: \$55/HR, \$170/Day



## Description:

1986 International  
Series Stake Bed Truck  
Rate: \$55/HR, \$170/Day



## Description:

10K All-Terrain Forklift  
15' Height Range  
Rate: \$70/HR, \$170/Day



## Description:

Bucket Truck Lift,  
65' Height range  
Rate: \$70/HR, \$170/Day







# Ground Support Equipment

## Description:

PS1: F350, Self propelled,  
Passenger Air Stair  
See attachment for height range  
Rate: \$165/Day



## Description:

PS4: Self-propelled,  
Passenger Air Stair  
See attachment for height range  
Rate: \$165/Day



## Description:

150 passenger stair,  
towable  
Rate: \$165/Day



## Description:

S&S Tug, Mobile Belt  
Loader, 11' Height Range  
Rate: \$165/Day

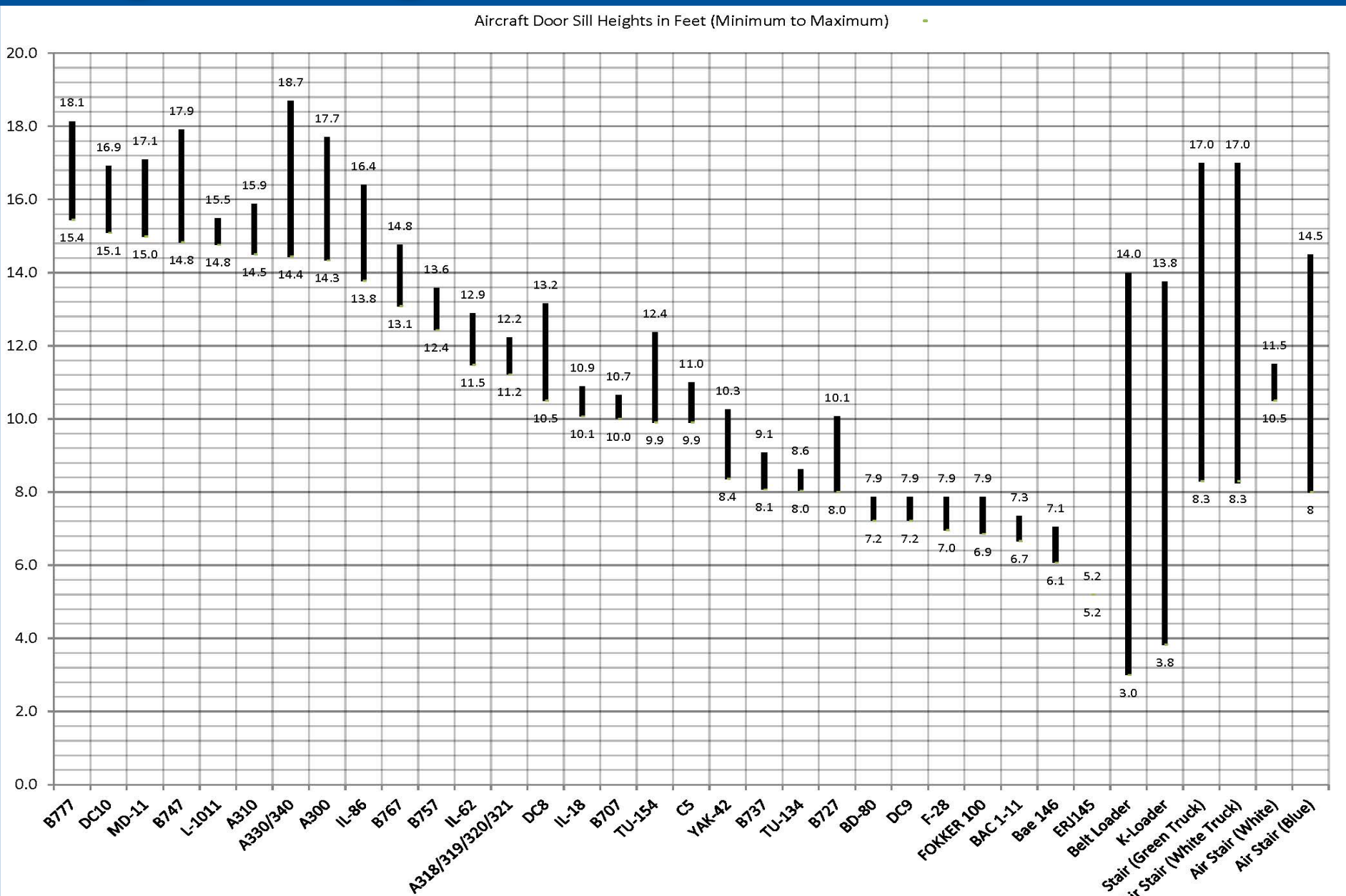


## Description:

Portable Loading Ramp  
L 36' x W 7'  
Rate: \$70/Hr, \$160/Day



# Height Range



# Ground Support Equipment

## Description:

4K Forklift,  
10.3' Height Range  
Rate: \$70/HR, \$170/Day



## Description:

10K Forklift,  
12.6' Height Range  
Rate: \$70/HR, \$170/Day



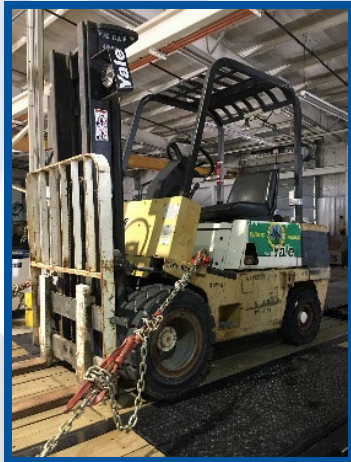
## Description:

10K Forklift,  
8.25' Height Range  
Rate: \$70/HR, \$170/Day



## Description:

4K Forklift,  
9.5' Height Range  
Rate: \$70/HR, \$170/Day



## Description:

Man Lift Cage for forklift  
Rate: \$30/HR, \$75/Day





# Ground Support Equipment

## Description:

Hobart AC Ground Power  
Unit 400 Hz Solid State  
460 VAC 50-60Hz, 45 KVA  
Rate: \$50/HR, \$130/Day



## Description:

Hobart AC Ground Power  
Unit 28 VDC Solid State,  
3ph/208-230-460V/60Hz  
Rate: \$50/HR, \$130/Day



## Description:

Conex Box  
Quantity: 2  
Rate: \$25/Day



## Description:

Jack up Work Stand, 10'  
Height Range  
Rate: \$65/HR, \$160/Day



## Description:

3 sets of Portable Flood  
Lamp  
35' tall  
Rate: \$70/HR, \$200/Day



## Description:

Flood Lamp 30' tall  
Rate: \$70/HR, \$200/Day



# Ground Support Equipment

## Description:

Aircraft Tug  
4,000 lbs. Weight Limit  
Rate: \$55/HR, \$215/Day



## Description:

Genie Scissor Lift  
72" x 72" Platform  
36 ft. Working Height Max.  
750 lbs. lift capacity  
Rate: \$70/HR, \$170/Day



## Description:

Northwestern tug  
4,000 lbs. Weight Limit  
Rate: \$55/HR, \$215/Day



## Description:

Bobtail tug  
5,500 lbs. Weight Limit  
Rate: \$55/HR, \$215/Day



## Description:

Folding Chairs  
(Qty 300)  
6' White Tables  
(Qty 120)



# 2024 CALENDAR OF EVENTS

## January

1	New Year's Day/ Holiday
15	Martin Luther King Junior Day
17	8 a.m. Board of Directors Meeting

## February

19	President's Day
21	8 a.m. Board of Directors Meeting

## March

20	8 a.m. Board of Directors Meeting
29	Good Friday

## April

17	8 a.m. Board of Directors Meeting
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## May

15	8 a.m. Board of Directors Meeting
27	Memorial Day

## June

19	Juneteenth National Independence Day
26	8 a.m. Board of Directors Meeting

## July

4	Independence Day
17	8 a.m. Board of Directors Meeting

## August

21	8 a.m. Board of Directors Meeting
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## September

2	Labor Day
18	8 a.m. Board of Directors Meeting

## October

14	Columbus Day
16	8 a.m. Board of Directors Meeting

## November

11	Veterans Day
20	8 a.m. Board of Directors Meeting
28	Thanksgiving Day
29	Thanksgiving Day Holiday

## December

4	Special Board Meeting – Study Session
18	8 a.m. Board of Directors Meeting
24	Christmas Holiday
25	Christmas Day Holiday

