



Charting the course for global success.

Salina Airport Authority
Board of Directors
Regular Meeting
Wednesday, November 15, 2023

Call to order.



DETERMINE THAT A QUORUM IS PRESENT
AND CONFIRM THAT THE MEETING NOTICE
HAS BEEN PUBLISHED.



RECOGNITION OF GUESTS.



ADDITIONS TO THE AGENDA AND AGENDA
OVERVIEW.

Tod Roberg, Chair

Approval of the minutes of the October 18, 2023 regular board meeting.

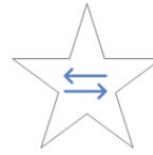
Tod Roberg, Chair



SAFETY



TRUST



ADAPTABILITY



ROOTED IN
COMMUNITY



SUCCESS



Approval of airport activity and financial reports for the month ending October 31, 2023.

Tim Rogers, A.A.E.

Shelli Swanson, C.M.



SAFETY



TRUST



ADAPTABILITY



ROOTED IN
COMMUNITY



SUCCESS

SkyWest Update

Tim Rogers, A.A.E.

- ★ Safety
- ★ Trust
- ★ Adaptability
- ★ Rooted in Community
- ★ Success





Salina Air Service Objectives

- ☒ Maintain 50-seat regional jet service
- ☒ Maintain DEN and ORD flights
- ☒ End the SLN and HYS tag
- ☒ Maintain the United Airlines affiliation and code share
- ☒ Continued national and international connecting flights
- ☒ Increase passenger enplanements
- ☒ Retain EAS Program eligibility
- ☒ Return of an overnight DEN flight
- ☐ Add nonstop service to/from IAH



OCTOBER 2023

FINANCIAL STATEMENTS

OCTOBER 2023

FINANCIAL STATEMENTS

Moody's Credit Opinion -
Salina Airport Authority, KS /
8 May 2023

Salina Airport Authority
Statement of Net Position Prev Year Comparison

11/09/2023

As of October 31, 2023

	Oct 31, 23	Sep 30, 23	\$ Change	Oct 31, 22	\$ Change	% Change
ASSETS						
Current Assets						
Total Checking/Savings	10,067,776	12,003,579	-1,935,803	4,049,653	6,018,123	149%
Total Accounts Receivable	105,938	188,448	-82,510	105,350	588	1%
Total Other Current Assets	876,376	879,669	-3,293	1,097,112	-220,736	-20%
Total Current Assets	11,050,090	13,071,696	-2,021,606	5,252,115	5,797,975	110%
Total Fixed Assets	50,414,154	49,962,281	451,873	48,318,482	2,095,672	4%
Total Other Assets	4,157,749	4,157,749	0	4,416,660	-258,911	-6%
TOTAL ASSETS	65,621,993	67,191,726	-1,569,733	57,987,257	7,634,736	13%
LIABILITIES & EQUITY						
Liabilities						
Total Current Liabilities	2,661,695	4,219,413	-1,557,718	3,169,972	-508,277	-16%
Total Long Term Liabilities	35,960,186	35,960,334	-148	28,298,967	7,661,219	27%
Total Liabilities	38,621,881	40,179,747	-1,557,866	31,468,939	7,152,942	23%
Total Equity	27,000,111	27,011,980	-11,869	26,518,318	481,793	2%
TOTAL LIABILITIES & EQUITY	65,621,992	67,191,727	-1,569,735	57,987,257	7,634,735	13%

Salina Airport Authority
Profit & Loss Prev Year Comparison
 January through October 2023

6:31 AM
 11/09/2023
 Accrual Basis

	Jan - Oct 23	Jan - Oct 22	\$ Change	% Change
Ordinary Income/Expense				
Income				
Total Airfield revenue	1,139,212	1,093,761	45,451	4%
Total Building and land rent	1,515,885	1,463,932	51,953	4%
Total Other revenue	93,976	121,989	-28,013	-23%
Total Income	2,749,073	2,679,682	69,391	3%
Gross Income	2,749,073	2,679,682	69,391	3%
Expense				
Total Administrative expenses	1,663,109	1,616,688	46,421	3%
Total Maintenance expenses	863,125	908,524	-45,399	-5%
Total Expense	2,526,234	2,525,212	1,022	0%
Net Ordinary Income	222,839	154,470	68,369	44%
Other Income/Expense				
Other Income				
Total Other Income	3,275,828	6,423,829	-3,148,001	-49%
Other Expense				
Total Other Expense	3,107,601	2,981,846	125,755	4%
Net Other Income	168,227	3,441,983	-3,273,756	-95%
Net Income	391,066	3,596,453	-3,205,387	-89%

Salina Airport Authority

Capital Additions Budget vs. Actual

As of October 31, 2023

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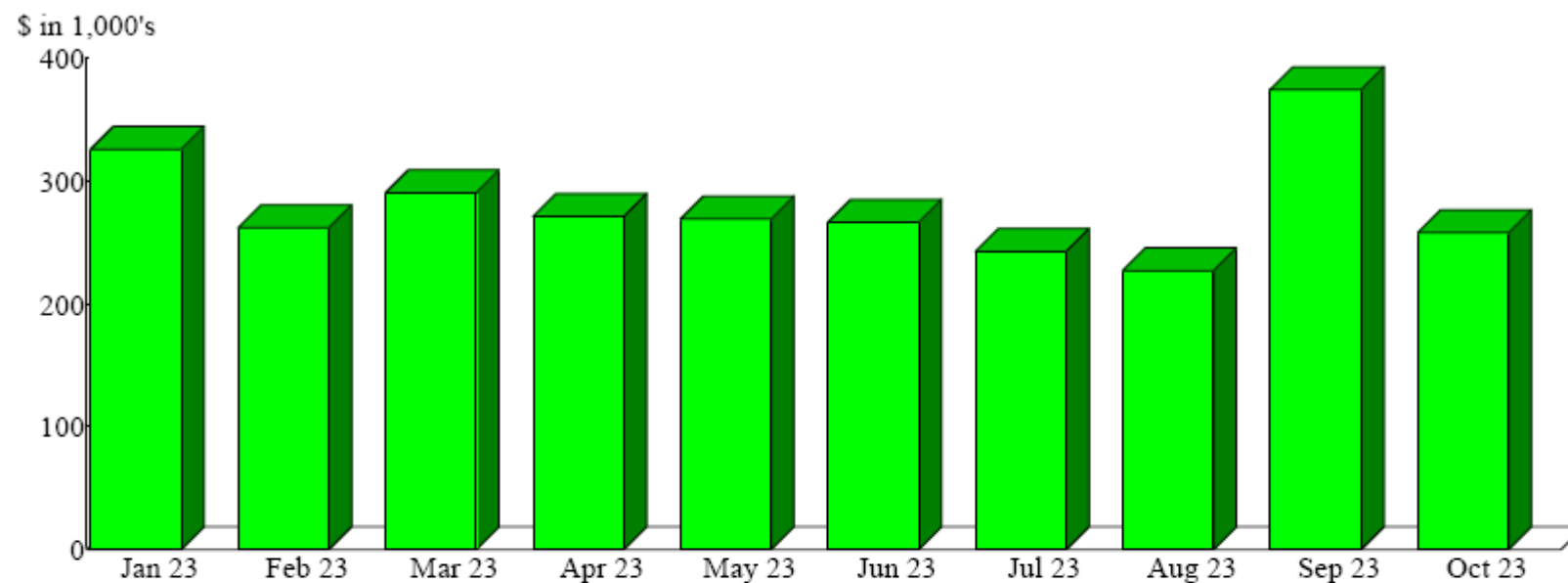
11/09/2023

Accrual Basis

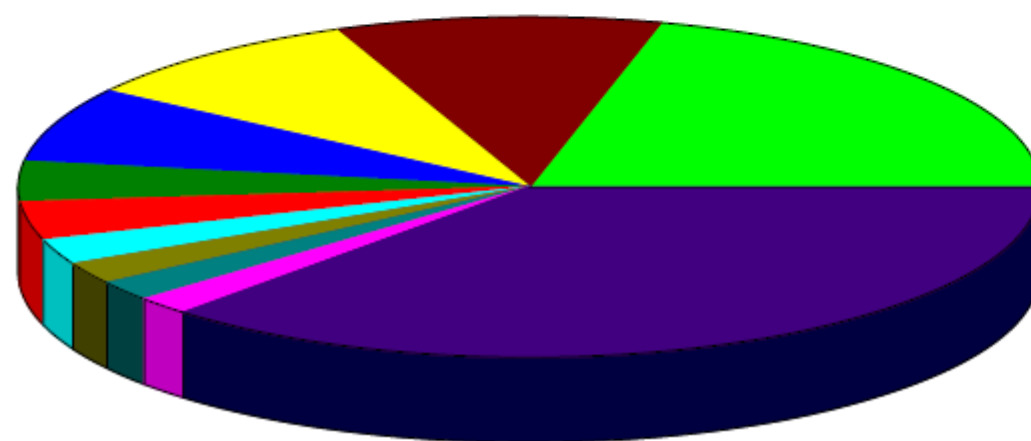
	Oct. 23	Jan - Oct 23	Budget	\$ Over Budget	% of Budget
ASSETS					
Fixed Assets					
Fixed assets at cost					
Total Airfield	681,923	1,992,294	14,580,804	-12,588,510	14%
Total Buildings & Improvements	0	2,252,840	5,325,000	-3,072,160	42%
Total Equipment	20,098	61,381	147,500	-86,119	42%
Total Land	0	1,955	35,000	-33,045	6%
Total Fixed assets at cost	702,020	4,308,470	20,088,304	-15,779,834	21%

Sales by Month
January through October 2023

Dollar Sales



Sales Summary
January through October 2023

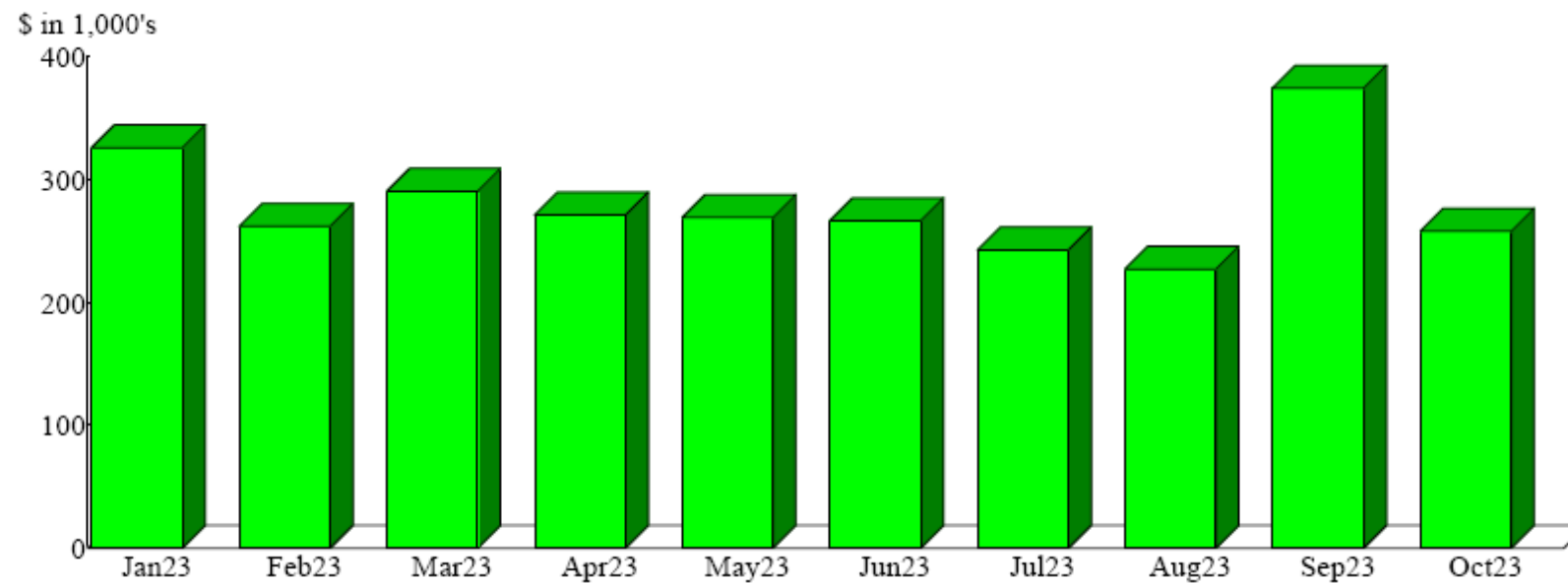


1 Vision Aviation, PLLC	20.96%
Avflight Salina	10.40
Kansas Erosion Products, LLC.	9.27
Stryten Salina, LLC	7.22
Universal Forest Products (UFP)	3.83
K-State Salina	3.82
SFC Global Supply Chain	2.48
Nellis AFB	2.14
Durham School Service, L.P.	2.00
Gartner Refrigeration, Inc.	1.89
Other	36.00
Total	\$2,788,835.75

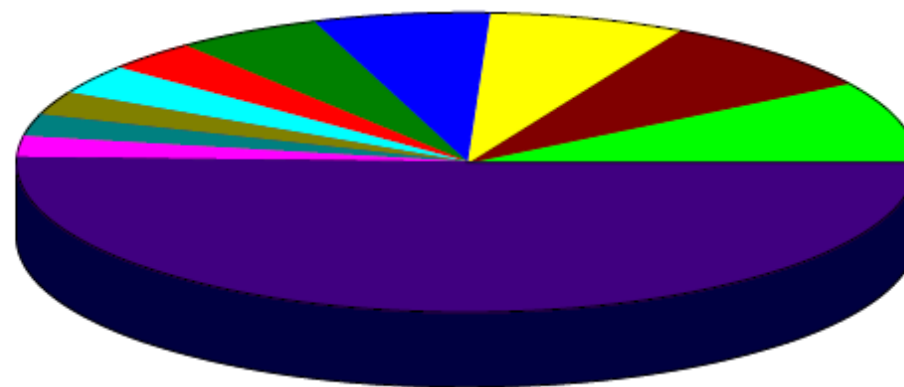
By Customer

Sales by Month
January through October 2023

Dollar Sales



Sales Summary
January through October 2023



H-00959-1 (Hangar Facility H959 - 2044 S	8.92%
H-0606-3 (Hangar 606, 2630 Arnold Court	8.31
B-01021 (Building #1021 located at 3600	7.15
B-00655-3 (Bldg. #655 (96,611 SF) - 2656	6.39
FFF-Avflight Salina (Fuel Flowage Fee @	5.31
B-00620-1 (Building #620 (30,000 SF) an	3.42
H-0600-1 (Hangar 600 - 20,217 sq. ft.)	3.32
Insurance(CP) (Insurance Reimbursement)	2.57
H-0600-4 (Hangar 600 - 2720 Arnold Court	2.42
H-00409-1 (FBO Hangar - 2010 Rogers Ct.)	2.31
Other	49.88
Total	\$2,788,835.75

By Item

Consideration of Proposals Received for Salina Airport Authority Taxable General Obligation Temporary Notes; Approval of Resolution No. 23-17

*Authorizing the Sale of taxable general
obligation bonds temporary notes, Series
2023-1 to finance the fuel farm construction*

Shelli Swanson, C.M.
Mitch Walter, Gilmore & Bell, P.C.
David Arteberry, Stiefel, Nicolaus &
Company, Inc.

- ★ [Safety](#)
- ★ Trust
- ★ Adaptability
- ★ Rooted in Community
- ★ Success



\$5,000,000
(subject to change)
Salina Airport Authority
Taxable General Obligation Temporary Notes
Series 2023-1

TERMS SHEET

PRINCIPAL:	\$5,000,000 (subject to change)
MATURITY:	December 1, 2024
RATE:	Fix Rate, To Be Determined
DATED AND DELIVERY DATE:	On or about December 6, 2023
INTEREST PAYMENTS:	At maturity or earlier optional redemption. Interest calculated on a 30/360 day count basis.
OPTIONAL REDEMPTION:	Callable August 1, 2024 and anytime thereafter in whole or in part @ 100% plus accrued interest.
SECURITY:	To be repaid from the issuance of general obligation bonds or notes and, if not so paid, from the Authority's ability to levy unlimited ad valorem property taxes.
PROJECT:	The Board of Directors of the Authority has authorized the construction of a new above-ground aviation fuel facility (the "Project"), which includes decommissioning the existing fuel facility and installation of a new fueling system and supporting access road and all other improvements necessary and related thereto. The total cost of the Project is estimated to be \$9,920,000, with \$5,000,000 being provided from proceeds from the sale of the Notes and the balance being provided from previously issued general obligation bonds and federal grant funds.
FORM AND DENOMINATIONS:	<p>The Authority will prepare registered physical certificate(s) in the full principal amount of the Notes that will be delivered to the successful purchaser(s) at closing.</p> <p>The Authority will consider issuing the Notes in "book-entry only" form only if the purchaser a.) is a DTC member institution and b.) receives approval from the Authority prior to submitting an executed Terms Sheet. All costs associated with such method of delivery will be the sole responsibility of the purchaser.</p>
PAYING AGENT AND BOND REGISTRAR:	Kansas State Treasurer
BOND COUNSEL	Gilmore & Bell, P.C.
MUNICIPAL ADVISOR:	Stifel, Nicolaus & Company
RATING:	Not Rated
SEC RULE 15C2-12 EXEMPTION:	Because the Authority intends to directly place the Notes with a financial institution, the Authority has not prepared an official statement for the Notes and is not making a continuing disclosure undertaking under SEC Rule 15c2-12, with respect to this issue. By signing this Terms Sheet the Institution(s) listed below acknowledge(s) that they (a) are capable of evaluating credit risks of the Notes; (b) and have obtained necessary information to evaluate the structure and credit of the Notes; (c) have not relied on representations of the Authority or its representatives to make the decision to purchase the Notes; and (d) do not intend to sell or redistribute the Notes
TAX STATUS:	Interest on the Notes is <u>not</u> exempt from federal income taxation. Interest on the Notes is exempt from Kansas state income taxation.



Sunflower Bank

UMB



**Central
National Bank**

Money for Life

**FIRST
BANK**



KANSAS

**THE
BENNINGTON
STATE BANK**

\$5,000,000
Salina Airport Authority
Taxable General Obligation Temporary Notes
Series 2023-1

Bid Tabulation Sheet

Proposal Date: November 7, 2023
Dated and Delivery: December 6, 2023
Principal & Interest Due: December 1, 2024 (or earlier call)
First Call Date: August 1, 2024

Bidder	Net Interest Cost*	Total Interest Cost
1. Sunflower Bank	5.201%*	\$256,458.33*
2. First Bank	6.125%	\$301,996.53
3. Central National Bank	6.488%	\$319,894.44
4. Bennington State Bank	6.850%	\$337,743.06
5. UMB	7.000%	\$345,138.89

* Includes estimated coupon rate of 5.10% plus \$5,000 of bank legal fees. Actual coupon rate will be 0.23% less than 1 year US Treasury rate.



James Manning
Managing Director Public Finance & Tax Exempt
Direct: 602-300-0759 | Office: 480-676-8648
James.Manning@SunflowerBank.com
355 E. Germann Rd., Ste. 110 | Gilbert, AZ 85297

November 6, 2023

Re: \$5,000,000 request to provide financing for Salina Airport Authority Aviation Fuel Facility Project

Sunflower Bank, N.A., (the "Bank", or "SBNA") is pleased to present this confidential proposal to provide financing to the Salina Airport Authority, in the amount and on the terms and conditions as outlined below. This is not a commitment to lend and is subject to additional due diligence and documentation satisfactory to the Bank.

Lender: Sunflower Bank, N.A.

Borrower: Salina Airport Authority (the "Authority")

Issue: \$5,000,000 (subject to change) Taxable General Obligation Temporal "Note"

Loan Purpose: Construction of a new above-ground aviation fuel facility (the "Facility") and installation of a new fuel access road and all other improvements necessary and related thereto.

Security: To be repaid from the issuance of general obligation bonds or notes of the Authority's ability to levy unlimited ad valorem property taxes.

Funding/Dated Date: Closing to occur on or about December 6, 2023

Term: 1 year

Interest Rate: Taxable Fixed rate of 5.15%, rate is indicative as of November 3, 2023. If not accepted, rate will be locked in for up to 30 days based on 1 year Treasury.

Origination Fee: None

Payments: At maturity or earlier optional redemption. Interest calculated on a 30/360 basis.

Amortization: All accrued interest and principal will be due at maturity.

Prepayment: Callable August 1, 2024, and anytime thereafter in whole or in part @ 10%.

Banking Relationship: It is expected that the Authority's primary banking relationship will continue with Sunflower Bank.

Reporting Requirements: Annual audit inclusive of the most recent assessed valuation and taxpayer information.

within 270 days of FYE.

While the terms of this proposal have been discussed with all individuals involved in final approval, the conditions and terms within this proposal remain subject to formal underwriting and credit approval by the Bank. It is expected that formal credit approval can be provided within 2 weeks of acceptance of this proposal.

Credit Approval: Kansas State Treasurer
Gilmore & Bell, P.C.

Paying Agent: Stifel, Nicolaus & Company

Bond Counsel: Borrower to pay all fees associated with the proper due diligence, underwriting and documentation of the Note as applicable including, but not limited to, legal fees and acceptance of its sale.

Municipal Advisor: Bank shall require Qualified Bond Counsel to document and Bank Counsel's review and acceptance at its sole discretion.

Fees: The Lender retains the right to assign its interest in the Note to an "accredited investor" within the meaning of the Uniform Securities Act and to sell or assign participation interests in each Bond to an "accredited investor" within the meaning of the Uniform Securities Act.

Documentation: Neither the Lender nor its affiliates provide tax advice, and to sell or assign participation interests in each Bond and delivery of a signed investor letter in the form required by the Lender.

Assignment: The Lender is not a registered municipal advisor as defined under the Securities Reform and Consumer Protection Act and its related rules. The Lender is not providing any advice, advice, promotion, marketing, or recommendation by any person or persons addressed herein or for the purpose of avoiding or circumventing any securities laws.

IRS Disclosure: The Lender is not a registered municipal advisor as defined under the Securities Reform and Consumer Protection Act and its related rules. The Lender is not providing any advice, advice, promotion, marketing, or recommendation by any person or persons addressed herein or for the purpose of avoiding or circumventing any securities laws.

Advisory Disclosure: The Lender is not a registered municipal advisor as defined under the Securities Reform and Consumer Protection Act and its related rules. The Lender is not providing any advice, advice, promotion, marketing, or recommendation by any person or persons addressed herein or for the purpose of avoiding or circumventing any securities laws.

SUNFLOWER PUBLIC FINANCE & TAX EXEMPT SPECIALTY LENDING FINANCING PROPOSAL

If you find this proposal acceptable, please confirm by signing below and returning this letter. Thank you for your consideration and please contact me if you have any questions regarding the proposal. Unless accepted by the Authority or extended in writing by the Lender, this proposal shall expire on November 28, 2023. Once accepted, this proposal shall expire and along with any rate lock that may be in place, if the loan has not closed by January 15, 2024.

Sincerely,
James Manning
Managing Director - Public Finance & Tax-Exempt Specialty Lending

Cheryl Campbell
Market President

The undersigned hereby accepts and agrees to the terms of this financial proposal.

Agreed to and Accepted by:

OBLIGOR:

Salina Airport Authority

By: _____

Title: _____

Date: _____

RESOLUTION NO. 23-17

OF

THE SALINA AIRPORT AUTHORITY (SALINA, KANSAS)

ADOPTED

NOVEMBER 15, 2023

TAXABLE GENERAL OBLIGATION TEMPORARY NOTES
SERIES 2023-1

RESOLUTION NO. 23-17

A RESOLUTION AUTHORIZING AND DIRECTING THE ISSUANCE, SALE AND DELIVERY OF TAXABLE GENERAL OBLIGATION TEMPORARY NOTES, SERIES 2023-1, OF THE SALINA AIRPORT AUTHORITY (SALINA, KANSAS); PROVIDING FOR THE LEVY AND COLLECTION OF AN ANNUAL TAX, IF NECESSARY, FOR THE PURPOSE OF PAYING THE PRINCIPAL OF AND INTEREST ON SAID NOTES AS THEY BECOME DUE; MAKING CERTAIN COVENANTS AND AGREEMENTS TO PROVIDE FOR THE PAYMENT AND SECURITY THEREOF; AND AUTHORIZING CERTAIN OTHER DOCUMENTS AND ACTIONS CONNECTED THEREWITH.

WHEREAS, the Salina Airport Authority (Salina, Kansas) (the "Issuer") is a legally constituted public airport authority duly created, organized and existing under the Constitution and laws of the State of Kansas, including specifically K.S.A. 27-315 *et seq.*; and

WHEREAS, pursuant to the provisions of the laws of the State of Kansas applicable thereto, by proceedings duly had, the governing body of the Issuer has authorized the following improvements (the "Improvements") to be made:

<u>Project Description</u>	<u>Resolution No.</u>	<u>Authority (K.S.A.)</u>	<u>Amount</u>
Aviation Fuel Facility Project Improvements	23-12	K.S.A. 27-315 to 27-326 inclusive	\$5,000,000*
*exclusive of costs of issuance and financing costs; Aviation Fuel Facility improvements authorized pursuant to Resolution No. 23-12 are in addition to those previously authorized pursuant to Resolution No. 23-04.			

WHEREAS, the governing body of the Issuer is authorized by law to issue general obligation Notes to pay a portion of the costs of the Improvements; and

WHEREAS, it is necessary for the Issuer to provide cash funds (from time to time) to meet its obligations incurred in constructing the Improvements prior to the completion thereof and the issuance of the Issuer's general obligation Notes, and it is desirable and in the interest of the Issuer that such funds be raised by the issuance of temporary notes of the Issuer pursuant to the Act; and

WHEREAS, the Issuer hereby finds and determines that it is necessary to authorize the issuance and delivery of the Notes in as set forth on *Exhibit B* hereto to pay a portion of the costs of the Improvements.

Consideration of Land Purchase Agreement

Tim Rogers, A.A.E.

Shelli Swanson, C.M.



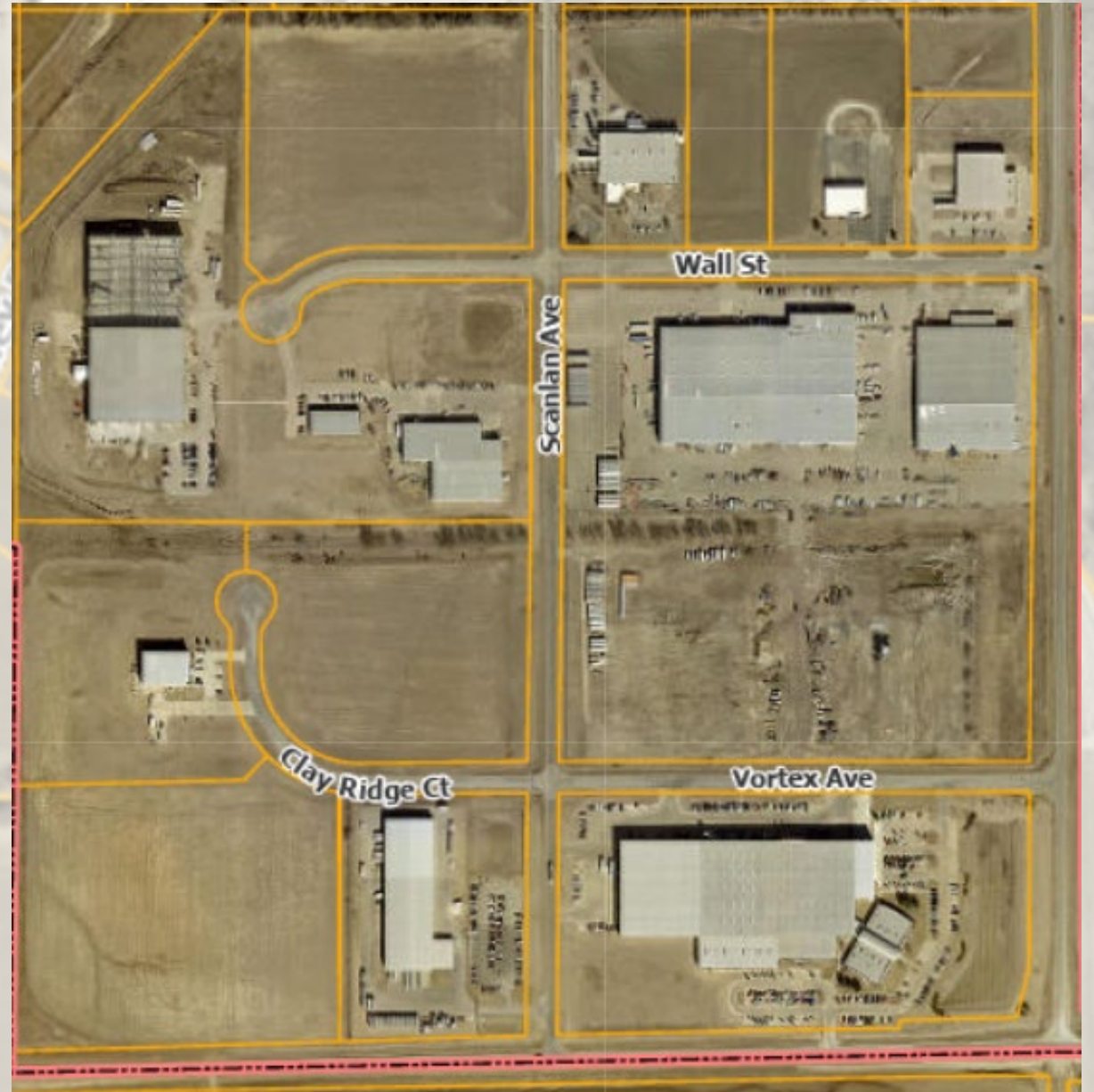
- ★ Safety
- ★ Trust
- ★ Adaptability
- ★ Rooted in Community
- ★ Success



SUPERIOR
CONTRACTING & MANUFACTURING SERVICES CO

Lot 2, Block 1, Airport
Industrial Center
Subdivision, City of Salina,
Saline County

Approx. 9.33 acres



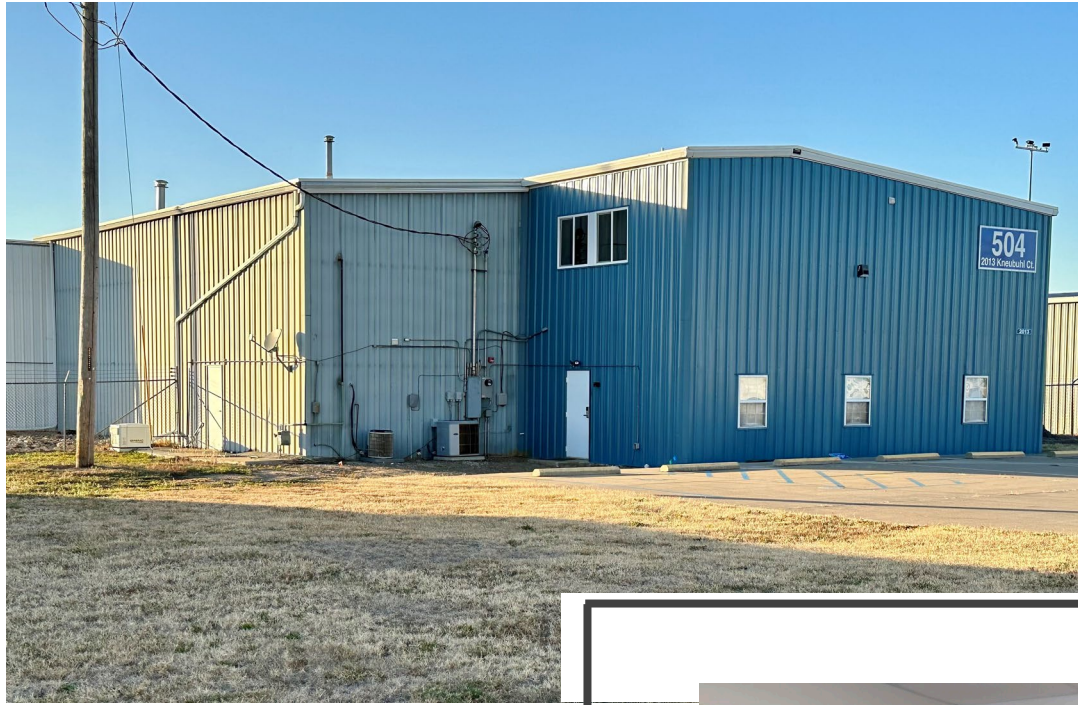
Consideration of bids for stormwater drainage improvements

Pieter Miller, C.M.

Maynard Cunningham



- Safety
- Trust
- Adaptability
- Rooted in Community
- Success



**NOTICE TO CONTRACTORS
REQUEST FOR BIDS**

November 1st, 2023

Subject: Bids are being requested by 2 PM CDT on November 10th, 2023, by Salina Airport Authority, 3237 Arnold Ct., Salina, Kansas 67401, for furnishing all labor, materials and equipment and performing all work necessary for:

1. Hangar 504 Drainage Improvements:

- Construction services to provide sidewalk, parking, and drainage improvements at 2013 Kneubuhl Ct. The project includes concrete demolition and removal, site grading, curb and gutter, and concrete pavement.

Project: Hangar 504 Drainage Improvements				
Salina Airport Authority				
Contractor:	James Coy Construction	T&R Dirt Construction	Smoky Hill Construction	
Bid	\$20,678	\$34,915	\$23,057	
Recommendation	James Coy Construction			

Consideration of the Phase 1 purchase of equipment required for AIM Center

*Aviation maintenance skill building and
instruction*

Pieter Miller, C.M.
Shelli Swanson, C.M.
Lindsey Dreiling, Ph.D.



- ★ Safety
- ★ Trust
- ★ Adaptability
- ★ Rooted in Community
- ★ Success



AIM CoE Min. Equipment & Supply List

Aviation Training Hanger Equipment & Supplies Description

Course	Quantity	Preferred	Model
Sheetmetal			
	1		3 ft sheet metal bender
	1		3 ft shear
			Material, Supplies
	25		Riveting Kits
	25		Sheet Metal Tool Kits

Electricity/ Electronics/ Avionics

	2		Resistor Kit
	25		Jumper Wire Kit
	25		Training Board
	5		Hook up wire kit (22awg)
	5		Hook up wire kit (14awg)
	150		Led Project: lights, battery packs, holders, drivers or resistors, switches
	1		CES 631 Analog Electronics Lab Trainer
	1		Aircraft Basic Electricity Panel AE38
	1		12V Electrical Training Systems
			PB-600 Global Specialties Maker/DIY, Educational
	1		Wrapstor A6200 Wrap Printer
	1		HP DesignJet T630 Large Format Wireless Plotter
	2		HX4 Tool Kit with 45 Die Sets
	4		AFMB Tool Kit with Positioners
	2		EXTECH Mill Ohmmeter
			Avionic Service Case
	4		GPS Networking HNRKIT 110 Volt GPS Re-Radiating Kit
	1		PSIM-104 Pilot Static Isolation Manifold
	2		Wire Spool Rack Unit
	2		Wire Spool Cart
	4		Fluke 115
	1		Fiber Optic Tooling
	1		Pin Extractor Tool Kit
	3		Weller Soldering Station
	4		Heat Gun With Shield
	1		Wiring System Maintenance Kit
	1		Wiring System Maintenance Kit

Composites

	4		Dual Zone Hot Bonders
			Ultrasound Inspection System
			Thermography Inspection System
			20x10 Open faced sanding booth
			Material Storage Freezer
			Flam Cabinets, standard flam cabinet 2 shelf for small items, 3 shelves
	4		Portable Vacuum Pump, 3 cfm vac pumps from harbor freight
	1		Vertical Band Saw
	3		Pneumatic routers
	4		Pneumatic grinders
	4		Pneumatic sanders
			Drill Press, bench top press Grizzly 14" drill press
			Belt/Disk Sander, 6" x 48" belt and 9" disk sander combo
			Dust Collection (Mobile), 110v portable dust collection self or
			Misc Process Tables (debulk, flat sheet, vibration), 8' plastic
			Misc Shop Supplies, Associated Industries out of Wichita
			Misc Paint Tools
			Misc Hand Tools, pliers, wrenches, screwdrivers, etc
			Misc Bodyshop Tools, Stick it hand blocks, roll holders, etc
			Misc Clamps, spring and hand grip clamps from Menards
	4		Downdraft tables on wheels
	1		10in Wet Tile Saw, rigid 10" with stand
			Misc lamination tools, Associated Industries out of Wild
	1		Table Saw
	10		Heat blankets
	4		Drill Motor

Course	Quantity	Preferred	Model
	4		Carbide Router Bits
	4		Vacuum mini shop vac
	4		Countersink Cages
	4		Kevlar scissors
	2		Scale (calibrated)
	2		Filtration HEPA cyclone dust collector
	1		Auto Clave
	1		Bench top Curing Oven 2'x2', programmable with vacuum
	1		Specialized Router
	1		Laser cutter
	1		4"x4" Water Jet
	2		3D Printers
	1		3D Scanner & FARO arm
	1		Band saw with diamond blade
	1		Oscillating multi cutter - hand cutting
	1		Sand blast cabinet with vacuum to contain filter dust
			Polishing Tools
			Kevlar sheers
			Long straight edges
			Adjustable Angle Scissor Sharpener
			Vacuum pump timers
			Materials (Different grains)
Paint			
			Air Compressor 30 HP W/DRYER, FILTER AND TANK
			20x20 Spray Booth Enclosure
			Gun cleaning station
	4		Paint tank with Spray Guns
	4		ESD paint guns with hoses
			Paint Supplies
			Paint Tools, Ingersoll Rand random orbit sanders Get local or amazon
General			
	4		Locking Tool Boxes, project carts
	4		Classroom Full Tool Sets
			Box of Safety Glasses
			Box of Ear Plugs
			Disposable Mechanics Gloves
			Rotary Vertical Storage for rolled materials
			Storage Cabinets, Industrial 36x18x72
			Racks/Shelves for Student Projects, flore glas is a decent source although others
			Work Tables, global industry 60 x 30 with wheels
	10		Assorted aircraft maintenance ladders and stands
Student			
	150		Textbook- ASA Mechanics Handbook - (Students keep)
			FAA Aviation Maintenance Tech Digital Handbook
	150		Starter Tool Kit- Case and Socket Set - (Students keep)
	150		Plier Set (Student's keep)
	150		Digital Multimeters (Student's keep)
Industry			
	1		GPU 400 Hz 120KVA dual cart
	1		GPU 28VDC UDC cart
	1		Aircraft push back tug
	2		Aircraft Airstairs
	1		Indoor walk-in freezer
	1		Heat Vacuum Applicators 6' x 12' Hinged lift design/upper infrared lamp heat
	2		Boom lifts
	3		Scissor lifts
	1		Hydraulic Power Unit 30gpm
	1		Forklift
	1		3/4 ton Truck with Tommy Lift
	2		Aircraft jacks
	2		Jack extension tubes
	2		Aircraft jacks
			Craftsman Channel Lock Kobalt
			Item #894483, Iv
			Zoro #: G302384
			Item #2343069, I
			Unitron
			Unitron
			GT1628
			Clyde
			Kolpak
			13F2820
			Contech
			Genie
			PKT-1006-CT
			Skyjack
			Omega
			S-60x
			Starline
			SJ4730
			Toyota
			SL-550-30C
			Chevrolet
			Tronair
			Tronair
			Tronair
			870450
			8811008-4

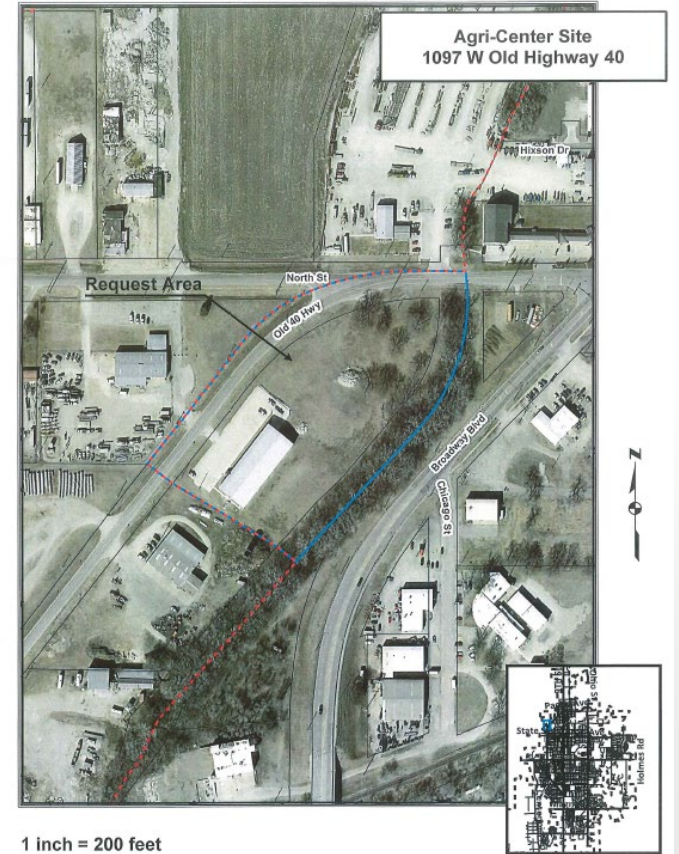
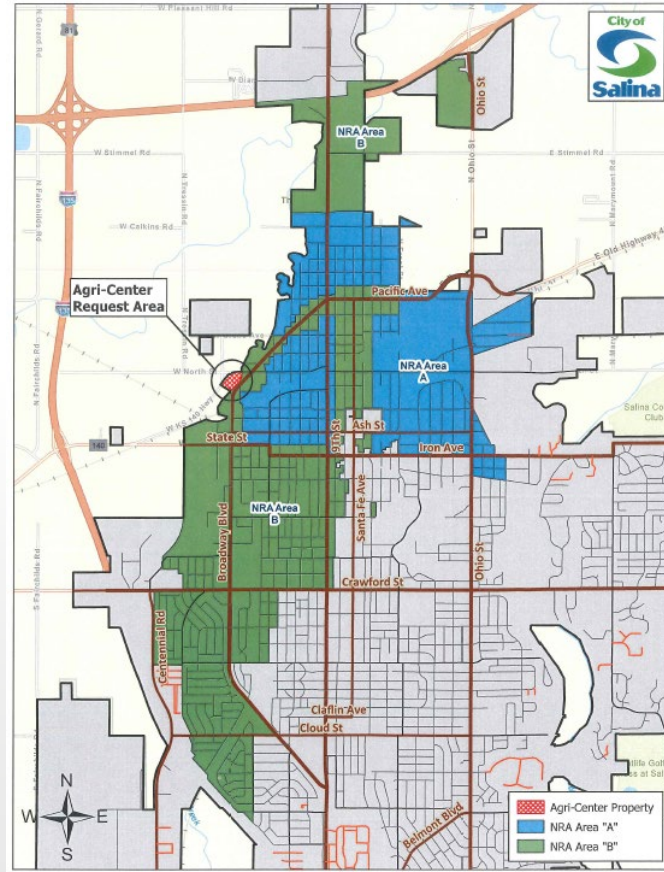
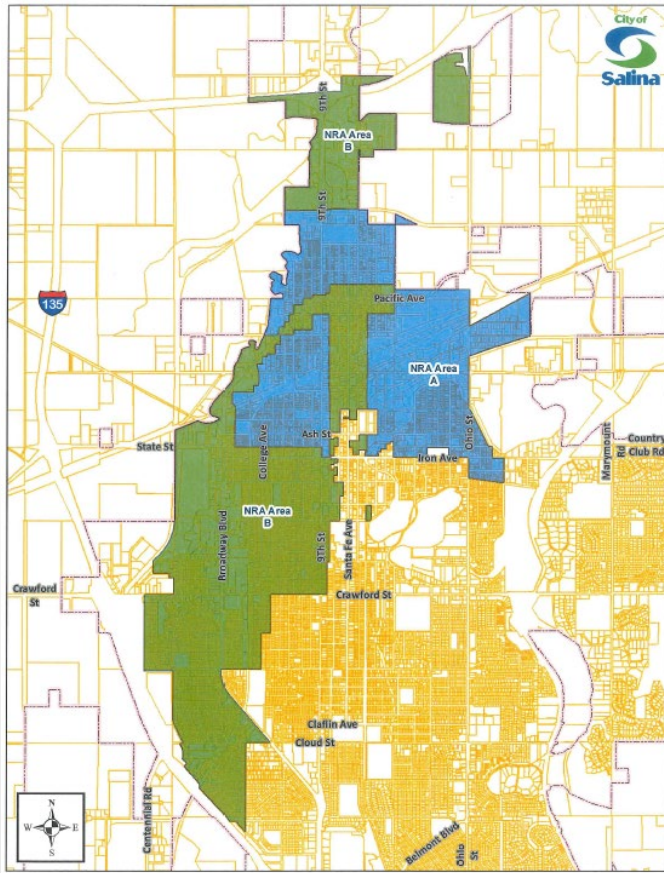
- LOCKING TOOLBOXES, PROJECT CARTS
- CLASSROOM FULL TOOL SETS
- BOX OF SAFETY GLASSES
- BOX OF EAR PLUGS
- DISPOSABLE MECHANICS GLOVES
- ROTARY VERTICAL STORAGE FOR ROLLED MATERIALS
- STORAGE CABINETS, INDUSTRIAL 36X18X72
- RACKS/SHELVES FOR STUDENT PROJECTS
- WORKTABLES, GLOBAL INDUSTRY 60 X 30 WITH WHEELS
- ASSORTED AIRCRAFT MAINTENANCE LADDERS AND STANDS

City of Salina Neighborhood Revitalization Plan

Tim Rogers, A.A.E.

- ★ Safety
- ★ Trust
- ★ Adaptability
- ★ Rooted in Community
- ★ Success





2024 Operating Plan and Budget

Shelli Swanson, C.M.

Vision	Mission
Charting the course for global success.	To be a trusted global leader propelling economic growth for aerospace, business, industry, and military by strengthening partnerships.
Values	Goals
Safety Trust Adaptability Rooted in Community Success	Achievable goals that are guided by STARS values and supported by annual budget decisions.



2024 Legislative Agenda

We advocate and elevate our members' economic prosperity and are the catalyst for our community's future.

Located at the crossroads of I-70 and I-135, Salina has a population of 47,000 and serves as a regional hub to our labor basin of Saline and twelve other counties. We are not a metropolitan community, and yet our current level of connectivity and commerce doesn't classify us as rural either. We punch above our weight consistently in terms of investment and innovation, and have creatively leveraged public/private partnerships to make bold advancements in industry, education, infrastructure, and quality of life. We boast investments of over \$1 billion in the last five years, and continue to see rapid job and wage growth.

Our progress in these last few years has included collaborative efforts with our community partners and the state legislature to address many of our key development priorities. This has included:

- A \$25 million match grant for housing development that addresses the tremendous job growth and need for workforce housing. This project will bring over 500 units of multi-family housing to key geographic areas in Salina.
- Three (\$3) million raised by the Salina Area United Way and major employers to create and fund the Early Childhood Initiative Fund; almost \$2 million of this funding was from the Kansas Children's Cabinet. This fund specifically will support childcare workers and expansion in our community.
- The recruitment and investment of Pure Imagination to the Kansas State University-Salina campus and the Kansas Advanced Immersive Research for Emergent Systems (K-AIRES) Center. The first phase of this \$42 million project will bring high tech, high wage jobs to Salina as well as further tech businesses and industry.

While housing and childcare continue to remain high priorities for business, we also are looking at infrastructure projects, as well as a continued focus on access to healthcare, mental health care, and substance abuse services for workforce support and development.





Staff Reports

Tim Rogers A.A.E.



Project Update

- FAA FAST SAF grant application
- K-AIRES Center architectural and engineering firm selection process
- Airport Authority Staff Recognition

PROJECT BUDGET

SALINA REGIONAL AIRPORT
SALINA AIRPORT AUTHORITY
SALINA, KANSAS

Construct Sustainable Aviation Fuel (SAF) Storage and Distribution Facility (110,000 gallons)
F.A.A. A.I.P. P.N 3-20-0072-0XX-2024

November 13, 2023

COSTS:

ENGINEERING SERVICES

Construction Observation and Admin.

Engineering Services Total = \$ 14,425.00 \$ 129,825.00 \$ 144,250.00

CONSTRUCTION

Construction of three 30,000 SAF Tanks and one 20,000 Defuel Tank

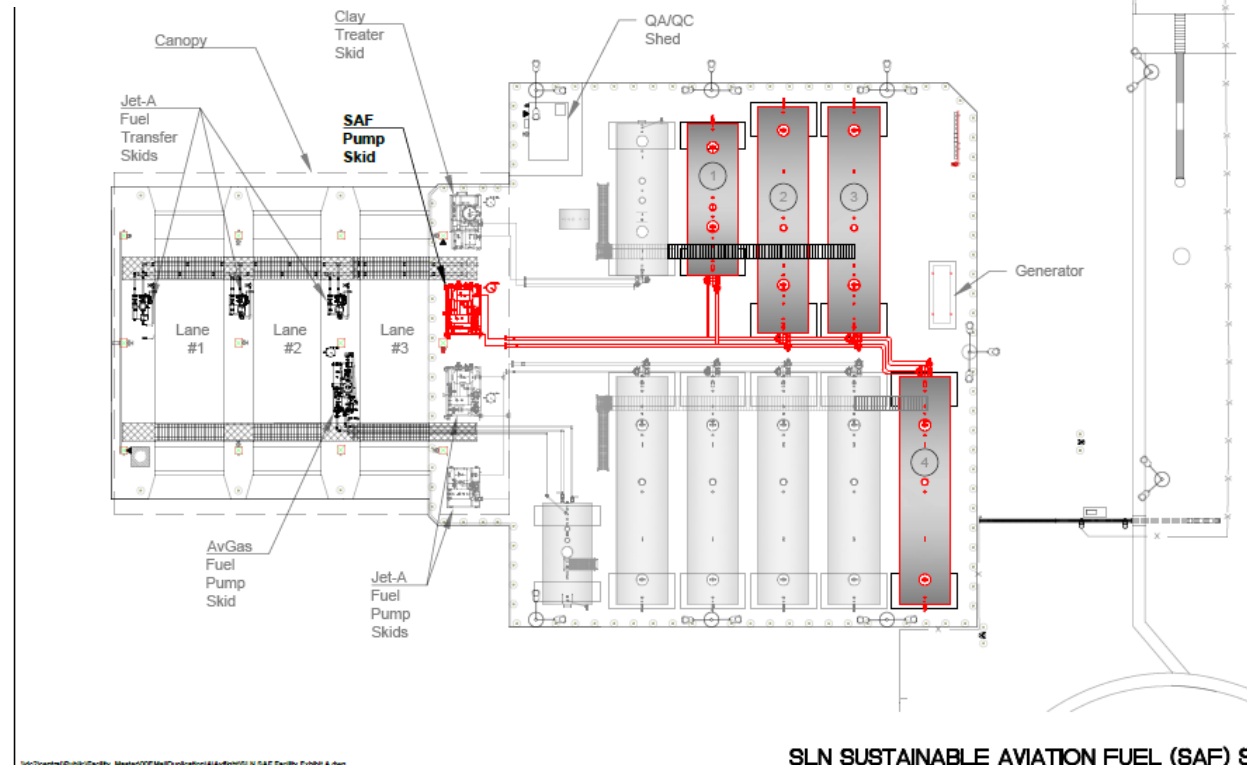
Construction Services Total+ \$ 197,000.00 \$ 1,773,000.00 \$ 1,970,000.00

TOTAL PROJECT COST = \$ 211,425.00 \$ 1,902,825.00 \$ 2,114,250.00
10.00% 90.00% 100.00%

FUNDING		
Sponsor Funding	FAA - FAST SAF Grant Funding	Total Project Cost

Tank #	Fuel	Gallons
1	SAF	20,000
2	SAF	30,000
3	SAF	30,000
4	SAF	30,000

FUNCTION	Lane 1	Lane 2	Lane 3	NOTES
SAF RECEIPT (UNLOADING)			X	TRANSFER FUEL FROM FUEL TRANSPORT TRUCKS TO TANKS (TRUCKS ENTER FROM THE SOUTH)
SAF ISSUE (LOADING)			X	TRANSFER FUEL FROM FUEL TANKS TO REFUELER TRUCKS (TRUCKS ENTER FROM THE NORTH)



Drawing Number 3190-10-23
SALINA Airport
Authority
3237 ARNOLD, SALINA, KS 67401
(785-827-3914 FAX: 785-827-2221)
None : REVISIONS
MWC : DESIGNED BY
MWC : DRAWN BY
n/a : SCALE
10/27/23, 9:00 : DATE

Statement of Qualifications
SALINA REGIONAL AIRPORT
SALINA, KANSAS

K-AIRES Center - Architectural Consultants

SALINA AIRPORT AUTHORITY
October 31, 2023



	<i>Architect / Engineer</i>	<i>Address</i>	<i>City</i>	<i>State</i>	<i>Zip</i>	<i>POC</i>	<i>PH#</i>	<i>Email</i>
1	Arup	35 E Wacker Dr., STE 1800	Chicago	IL	60601	Ryan Biziorek	312.849.6368	Ryan.Biziorek@arup.com
2	Wellner Architects, Inc.	1627 Main St, #100	Kansas City	MO	64108	Emily Foster	816.381.9041	efoster@wellner.com
3	WSDG	262 Martin Avenue	Highland	NY	12528	Joshua Morris	845.691.9300 X 309	joshua.morris@wsdg.com
4	Burns & McDonnell	9400 Ward Pkwy	Kansas City	MO	64114	Trevor Hoiland	816.810.9847	thoiland@bumsmcd.com
5	SHoP Architects International Architects Atelier (IAA)	233 Broadway 11th Floor	New York	NY	10279	Amy White	917.210.6893	alw@shoparc.com
6		912 Broadway Blvd, STE 300	Kansas City	MO	64105	Majid Amirahmadi	816.471.6522	MAJID@I-A-A.COM
7		1010 Lincoln Mall, STE 200	Lincoln	NE	68508-2883	Jennifer Koolen	402.477.9291	jennifer.koolen@clarkenersen.com
8	Clark & Enersen Lamar Johnson Collaborative	2101 Broadway Blvd., Suite 22	Kansas City	MO	64108	Joe Keal	913-620-0251	KealJ@theljc.com
9	Multistudio	4200 Pennsylvania Ave.	Kansas City	MO	64111	Jay Currie Campbell	816-701-5448	Jay.Currie.Campbell@multi.studio



SALINA ***Airport***
Authority

Star Recognition – Adaptability



Zachary Turner

Recognized by Tim Rogers, Executive Director

Presented By Tim Rogers, Executive Director

Service Date 10/16/23

- For mindful execution of daily duties with extraordinary attention to surroundings,
- Identifying and mitigating fire damage to a facility.



Star Recognition – Adaptability



Andrew Hodge

Recognized by Shelli Swanson, Director of Administration and Finance

Presented By Tim Rogers, Executive Director

Service Date 9/30/23

- During K-State's Girls in Aviation Event,
- Called on to give a last-minute presentation.
 - Provided first aid to a visitor in need.



Directors' Forum

Tod Roberg



Visitor's Questions and Comments

Tod Roberg





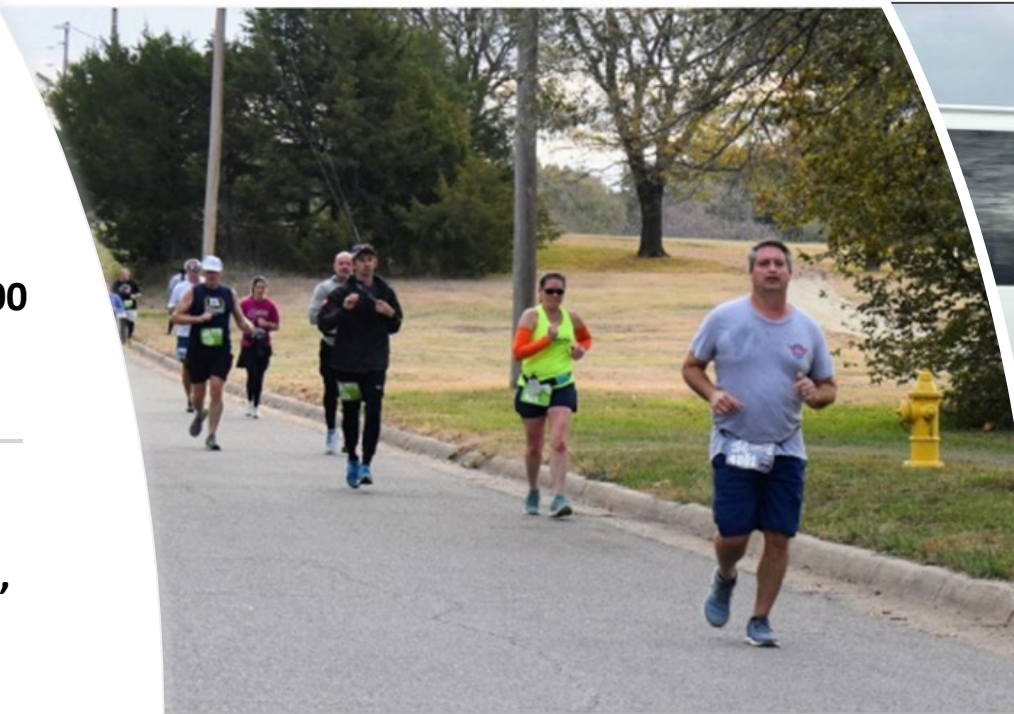
Announcements

Kasey Windhorst

Candy Canes and Airplanes
Saturday, December 2, 2023, 1:00
p.m.

Regular Board Meetings:

- **Wednesday, December 20, 2023, 8:00 a.m.**
- **Wednesday, January 17, 2024, 8:00 a.m.**
- **Wednesday, February 21, 2024, 8:00 a.m.**
- **Wednesday, March 20, 2024, 8:00 a.m.**



Signatures

- Chair



A background image featuring several American flags waving in the wind. The scene is captured during sunset or sunrise, with a warm, golden light illuminating the flags and creating a bokeh effect in the background. The flags are the primary visual element, with their stars and stripes clearly visible.

Executive Session

Tod Roberg



Adjournment

Tod Roberg