Salina Regional Airport and Airport Industrial Area Overview

By Timothy Rogers. A.A.E. Executive Director Salina Airport Authority



Salína's growing economy.

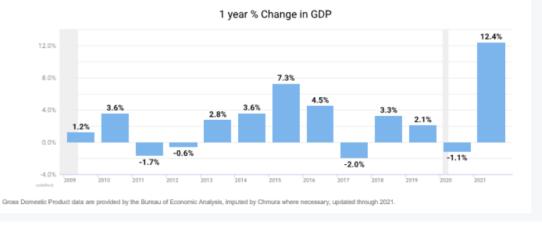
Salina Area Chamber of Commerce

Saline County GDP grew by \$341 million in 2021; Salina sees first population increase in almost a decade

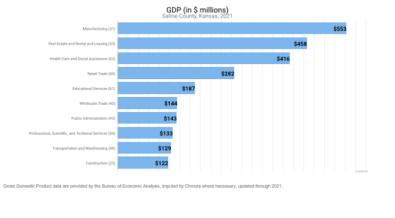
Feb 21, 2023 — 2 min read

Gross Domestic Product

Gross Domestic Product (GDP) is the total value of goods and services produced by a region. In 2021, nominal GDF Saline County, Kansas expanded 12.4%. This follows a contraction of 1.1% in 2020. As of 2021, total GDP in Saline County, Kansas was \$3,087,082,000.



Of the sectors in Saline County, Kansas, Manufacturing contributed the largest portion of GDP in 2021, \$553,252,000 The next-largest contributions came from Real Estate and Rental and Leasing (\$457,782,000); Health Care and Social Assistance (\$416,223,000); and Retail Trade (\$281,850,000).



While other Kansas counties saw growth, comparatively Saline County saw the highest percentage change in growth. Shawnee County (Topeka) GDP went up 10.2 percent, Sedgwick County (Wichita) increased by 9.1 percent, Riley County (Manhattan) by 8.7 percent, and Reno County (Hutchinson) by 8.6 percent. Saline County's economy did contract in 2020 by 1.1 percent during the height of business shutdowns, after seeing incremental gains in 2018 and 2019 of 3.3 percent and 2.1 percent growth, respectively. The drastic growth seems to be indicative of high demands for goods and services, including housing and retail trade. Manufacturing, real estate, health care, and retail trade make up over 55 percent of the GDP for the County.

https://salina311.com/saline-county-gdp-grew-by-341-million-in-2021-salina-sees-first-population-increase-in-almost-a-decade/

Housing Growth

Identified housing need – The 2022 City of Salina housing study has projected 1,357 units needed by 2025. The housing study projected that owner-occupied vs. renter-occupied need to be exactly 50/50 (678 each).

Subdivisions currently underway – TOTAL UNITS: ~450

- South View Estates- 42 single family homes, and 66 townhome units, \$190-\$225k range
- Aero Plains- 150 townhome units, \$225-\$250k range
- Cedar Ridge (Phase II)- 14 units, \$250-\$350k range
- Cedar Point- 22 units, \$300k+ range
- Magnolia Hills (Phase II)- 16 units, \$250k+ range
- Stone Lake (Phase III)- 45 units- mix of owner-occupied houses and 2 apartment buildings, \$250k+ for homes*
- Wheatland Valley (Phase 1)- 27 units, \$185k-\$250k range
- Community Housing Development Project- 50-100 units of higher density, workforce housing

Apartment complex development underway – TOTAL UNITS: ~630

- Lee Lofts (Phase II)- 80 units, market rate
- State of Kansas Grant (Developer Agreement underway)- 500 units, market rate
- Del Ray Mobile Home Park- 50 units, all new park with new units, \$625/mo.

A growing list of businesses and organizations.

133 Airport / Industrial Center Businesses & Organizations78 Salina Airport Authority Tenants



- 1 Vision Aviation A+ Aviation Services
- Ag Services
- ARINC Inc./Collins Aerospace
- Avilight Salina Corporation
- Blue Beacon International Flight Department
- Bombardier Learjet, Inc. Central States Enterprises
- Centurion Aviation
- Civil Air Patrol
- Crop Service Center
- Enterprise Rent-A-Car
- Federal Aviation Administration
- Ft. Riley, KS
- **Garmin International**
- - Access Storage, Inc. Accurate Electric
- AGCO Corporation
- Airport Apartments
- All Saints Orthodox Christian Church Alltell Newco No. 4, LLC
- APAC Automation & Controls Integration
- Belcher Industries Berry Material Handling Bimbo Bakeries Boretee LLC Brown Farms
- Callabresi Heating & Cooling
- Cash-Wa Direct Century Business Systems Choices Network, Inc.
- Choices Network, Inc. City of Salina City Wide Self Storage
- City Wide Self Storage Classics Auto Body
- Cross-Midwest Tire Co.
 Davis Automotive & Towing
- Daws, Inc.
- Dragun Corporation
- Durham School Services
- Enel Green Power
 Exapta Solutions, Inc.
- Exapta Solutions, In FedEx Express
- FedEx Freight
- Flotration Technologies
- Forbes Bros. Timberline Const., Inc.
 Gartner Refrigeration
- Garmer Refrigerati
 Geocore, LLC
- Geoprobe Systems
- Girl Scouts GT Midwest
- Harbin Construction
- Heineken Electric Hutton Construction
- IBT Industrial Solutions
- J & R Enterprises
- Kansas Erosion Products, LLC
 Kansas Highway Patrol
- Kansas National Guard
- KO Storage
- L & R Farms L & S Builders
- Lass Farms
- Laminous Neon Art & Design Systems
- Matrix Electronic Measuring, Inc.
- McIntire Welding
- Midwest Concrete
- Milenium, Inc.

* Airport Authority Tenants

Undeted 7/24/2025

BUSINESSES and ORGANIZATIONS



- Heinen Brothers
 Hertz / LAG Rentals
- Hertz / LAG Rentals
 Houser Custom Ag, Inc.
- Jet Stream
- Kansas Army National Guard AASF #2
- Kansas State University Salina Aerospace and Technology Campus
- Midwest Air Traffic Control Services
- Plains Environmental
- Planemasters, Ltd
- RMA Engineering
- Salina Aircraft Services
- Schilling Aviation Services
- SkyWest Airlines d/b/a United Airlines
- Transportation Security Administration
- Tyree Ag

SALINAAirport

- Miller Pipeline, LLC
- Nex-Tech
- Oards Auto Repair Occupational Center of Central Kansas (OCCK, Inc.)
- One Office Solutions
- Ovation Cabinetry, Inc. Penske Truck Leasing
- Pestinger Distributing Co. Power Ad Company Precision Machine & Welding
- Quivera Gun Club Salina Adult Education (USD 305) Salina Area Technical College Salina Auto Auction
- Salina Machine Salina Mini Storage Salina Rescue Mission
- Salina Vortex Corporation Salina Waste Systems, Inc.
- Saline County Bird Dog Assoc. Saline County Shops
- Schwans Company
- Scientific Engineering Sherwin Williams
- Smoky Hill Winery Smoky Hill, L.L.C.
- Snak-Atak
- Solution Outreach Center (OCCK, Inc.) South Industrial Welding, Fabrication, Installation Specialized Metal Fab
- * State of Kansas Drivers License Office Storage Mart
- Stryten Salina
- Suda, Inc.
- Sunflower Restaurant Supply Superior Contracting & Manufacturing Services Superior Plumbing & Heating Co. Superior Pump & Electric Motor Service
- Superior Fump a
 Syring Golf
- T & R Dirt Construction
- Tool Time
- Triangle Trucking Turbocharger Solutionals Inernational Unifirst
- United Rentals, LLC
- Universal Forest Products, Inc.

Winwater Works Co

Veris Technologies

80 Salina Airport Authority Tenants

Waddle's Manufacturing, Inc. (Innovators West)

136 Airport / Industrial Center Businesses & Organizations

Since 1965

- Waters, Inc. Wilson Farms
- Wilson Farms Wimer Hay Winfield United



The Report

- Prepared by Preston Gilson, Ph. D., Senior Policy Fellow, Docking Institute of Public Affairs, Fort Hays State University.
- More than 100 businesses and organizations surveved.
- Data collected from survey responses, private data sources, and public data sources.
- Calendar year 2019 is the most recent year for all available economic data.
- The economic impact model used was IMPLAN. IMPLAN software and its data base calculates appropriate industry level multipliers at the county level.
- Total economic activity is reported as gross regional product (GRP). The 2019 Saline County GRP was 3,057,429,480.

About the Salina Regional Airport and Airport Industrial Center

- Site of the former Schilling AFB.
- Since 1965 the Salina Airport and Airport Industrial Center has been used to support private businesses, educational institutions, military units, governmental entities, and nonprofits.
- Home for more than 100 businesses and organizations.



Total Economic Impact Private businesses, public education institutions, military units, governmental units, and nonprofits.	\$1,297,934,889
Percent of Saline County GRP	42%
Total Employment Direct, indirect, and induced	7,005 jobs
Percent of Saline County Employ- ment	17.6%
Average Annual Wage/Salary	\$58,450
Average Hourly Wage	\$28.10

Total Economic Impact on Saline County

LIFESAVE ir Methods SAS BOMBARDIER KANSAS STATE SALINA TECH Her AVELTEHT Geon IIATERS STRYTEN SkyW ILLER PIPELINE FedEx **Iniversal Forest Products** Kansas WINFIELD SALINAAirport Exosion

A significant part of the local economy.

Total Economic Impact on Saline County

Total Economic Impact Private businesses, public education \$1,297,934,889 institutions, military units, governmental units, and nonprofits. Percent of Saline County GRP 42%

Total Employment 7,005 jobs Direct, indirect, and induced Percent of Saline County Employ-17.6% ment Average Annual Wage/Salary \$58,450 Average Hourly Wage \$28.10

Multíple busíness expansions underway.

SLN Airport Industrial Center Growth and Development

- Schwan's Food Company *
- Geoprobe Systems
- Superior Group
- Universal Forest Products *
- Durham School Services *
- Flotration Technologies *
- Kansas Erosion Products *
- Stryten Salina *

* SAA Tenants





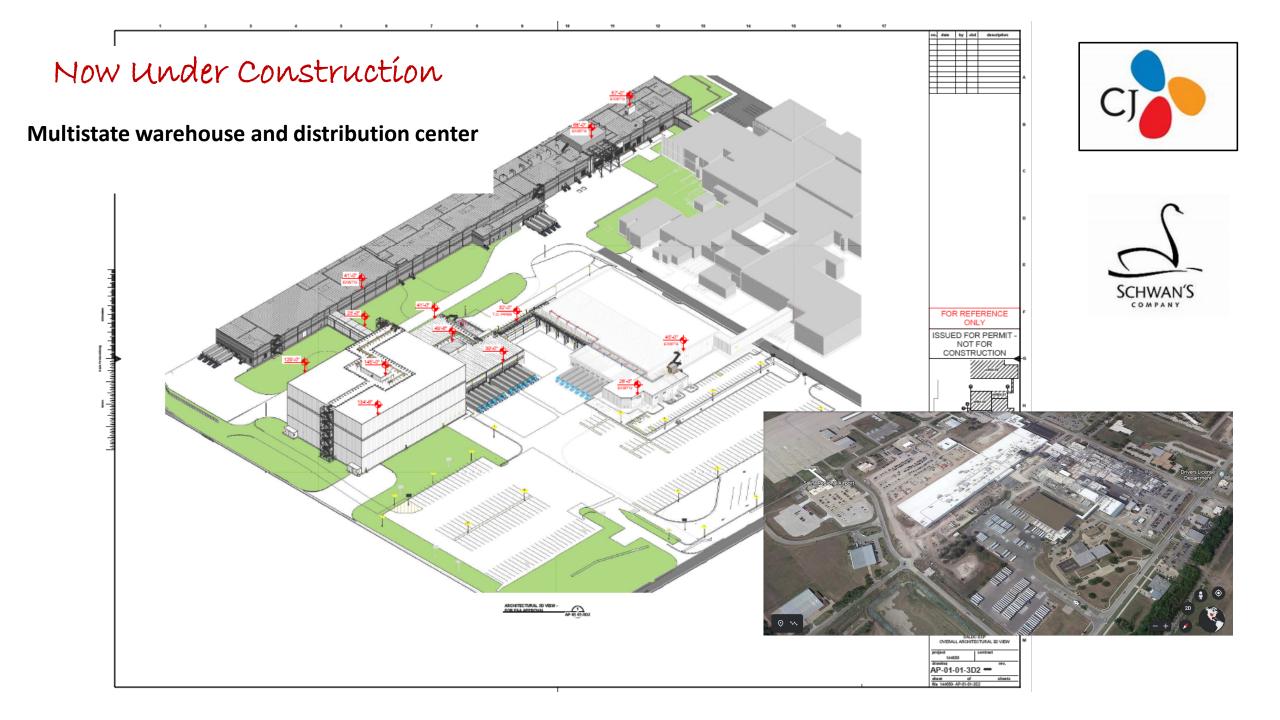
Schwan's Food Company Growth

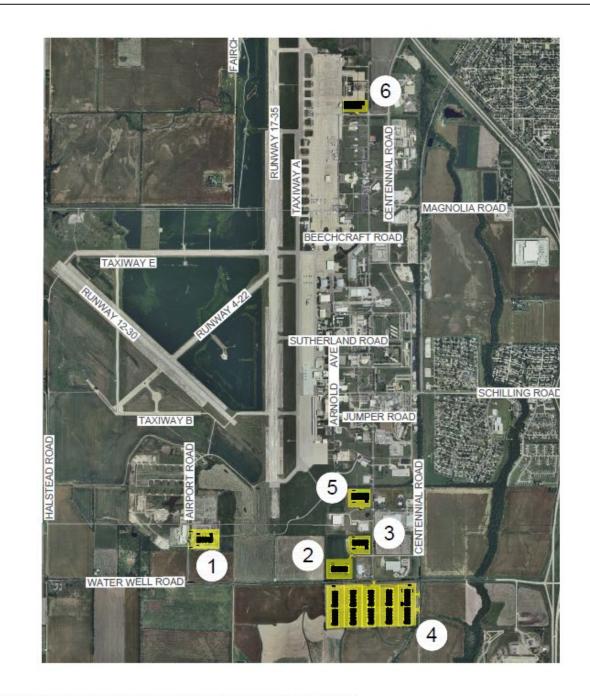
- 200,000 SF Expansion
- \$600M \$800M expansion
- World's largest frozen pizza production facility
- Multistate warehouse and distribution center





Hot link to Google Earth





Access to Interstates 1-135 and 1-70

- New warehouse and distribution center facilities construction
- Sites for construction of over 1M square feet of new warehouse space



The Salina Regional Airport By the Numbers









Operated by SkyWest Airlines

SkyWest Airlines

Daily flights to United Airlines' Denver and Chicago Hubs



Airport Business Growth





MIDWESTATC



SLN Aviation Business Growth and Development

- Garmin
- Schilling Aviation Services
- Salina Aircraft Services
- Avflight Salina
- 1 Vision Aviation Salina
- SkyWest Airlines
- K-State Salina
- Ag Operators
- Military Operations







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CHILLING AVIATION SERVICES





Operated by SkyWest Airlines

Salína Aír Traffic Control Tower

- FAA Contract Tower
- 7:00 a.m. 11:00 p.m. (local)
- Radar Equipped





SLN Flight Test Center

Flight test work by

- Bombardier
- Textron
- Honda Jet
- NIAR WERX
- Dynamic
 Aviation







Aírborne Science Missions

NASA, NOAA and NCAR use SLN for climate and atmospheric research missions.





United Airlines Diversion Airport





ACARS at SLN 136.975 / 131.550



Salina Refueling & Ground Support Services

Special Events



Andrews AFB Special Air Missions

Senator Bob Dole Arrival

December 13, 2021

SLN MRO Businesses

1 Vision Aviation Salina

- AerCap Leasing
- Aircraft paint
- DoD contracts
- Heavy Checks
- Return to Service
- Avionics
- Modifications





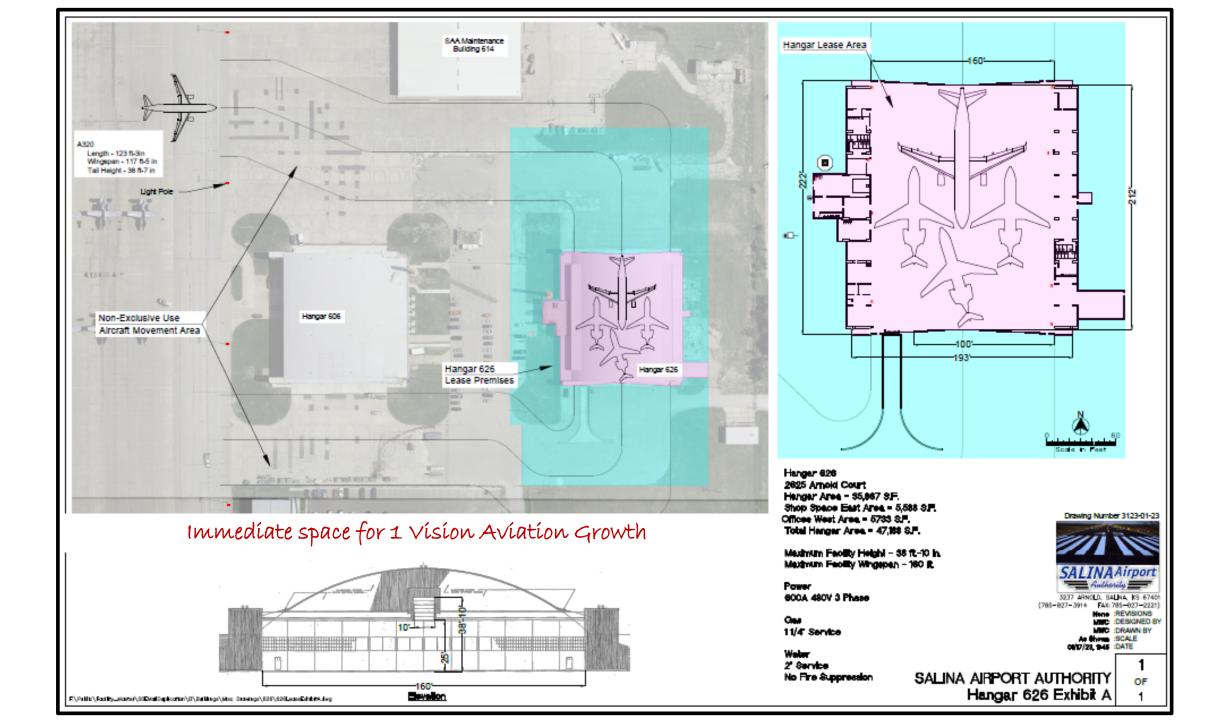


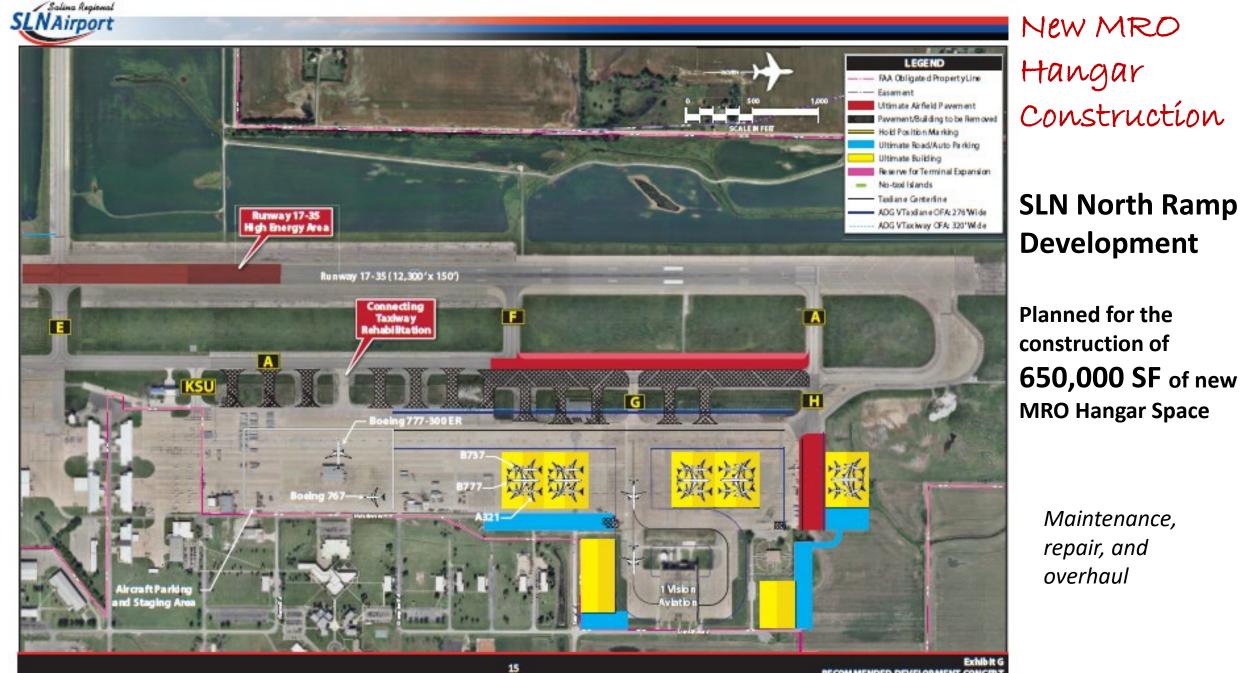
Schilling Aviation Services

- Airframe and Power Plant Maintenance
- Mechanic services for
 - Single engine piston
 - ✓ Multi-engine
 - ✓ Turbine engine
 - ✓ Business jet aircraft
- Aircraft rental
- Flight instruction

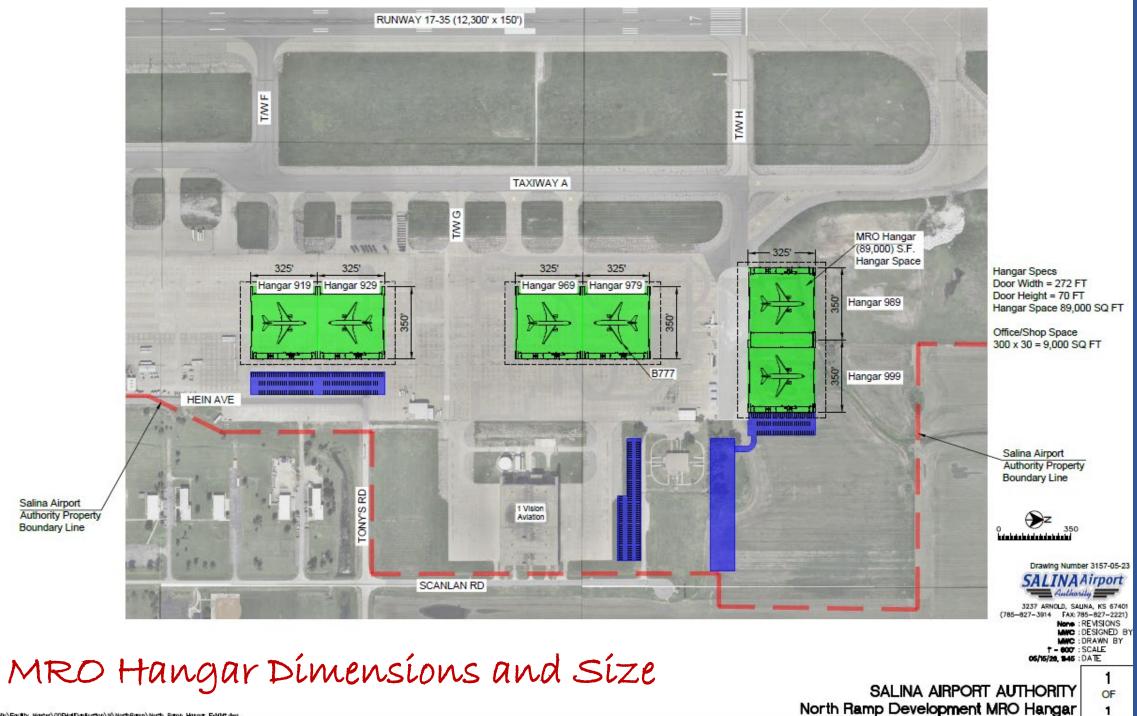






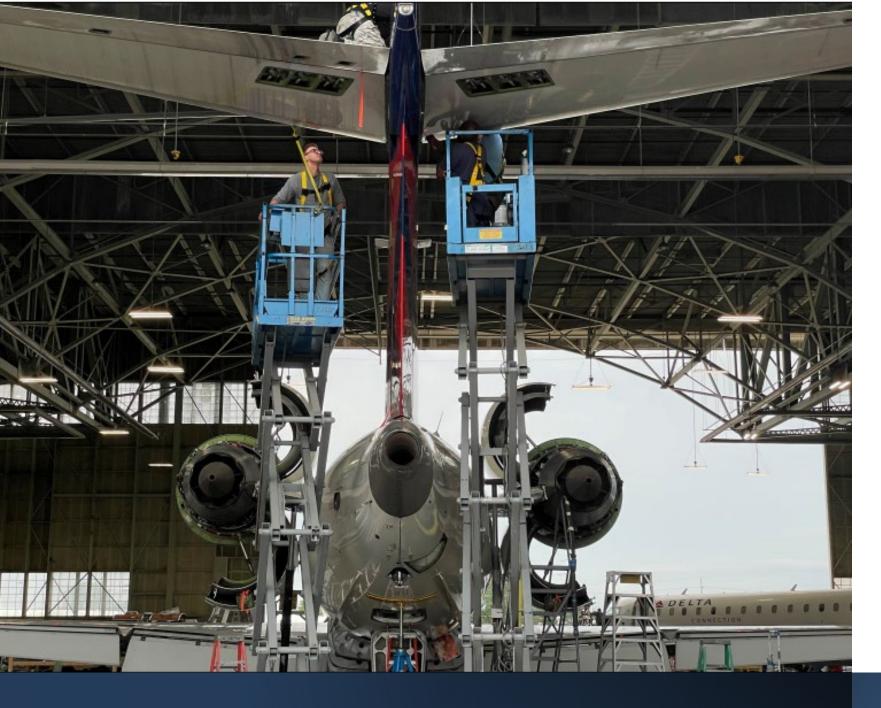


RECOMMENDED DEVELOPMENT CONCEPT



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- Apprenticeship training
- Shared facilities for aviation workforce training
- Best practices and advanced technology training
- Leadership training
- Airframe and power plant
- Hydraulics
- Avionics
- Composites

Professional Pilot Training 400 Student Pilots

K-State Salína ís a leader ín Professíonal Aírlíne Pílot Training.

NB15KE



Aerospace Innovation and Simulation

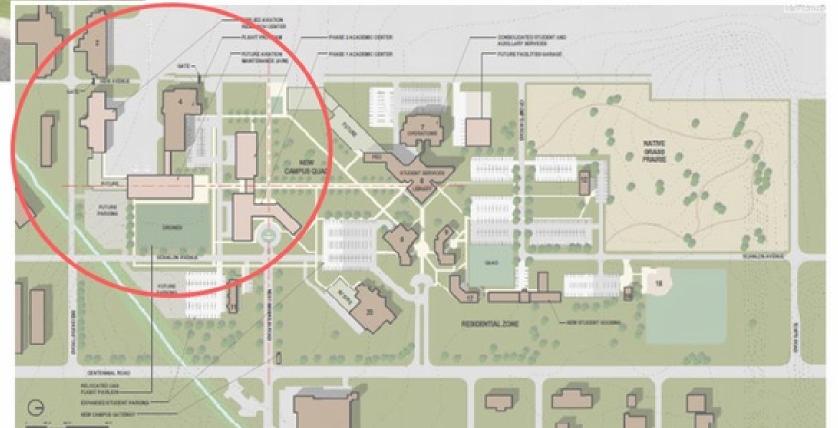


K-State Salina Aviation and Aerospace Campus growth to be supported by construction of a new 58,400 SF Facility to be home for the K-AIRES Center



- World leading simulations
- Aerospace
- Advanced Manufacturing
- Department of Defense
- Immersive Environments

- Department of Defense
- K-State Salina
- Tyrell Corporation
- Intel
- NVIDIA
- General Atomics ASI



Kansas Advanced Immersíve Research for Emergent Systems (K-AIRES) Center

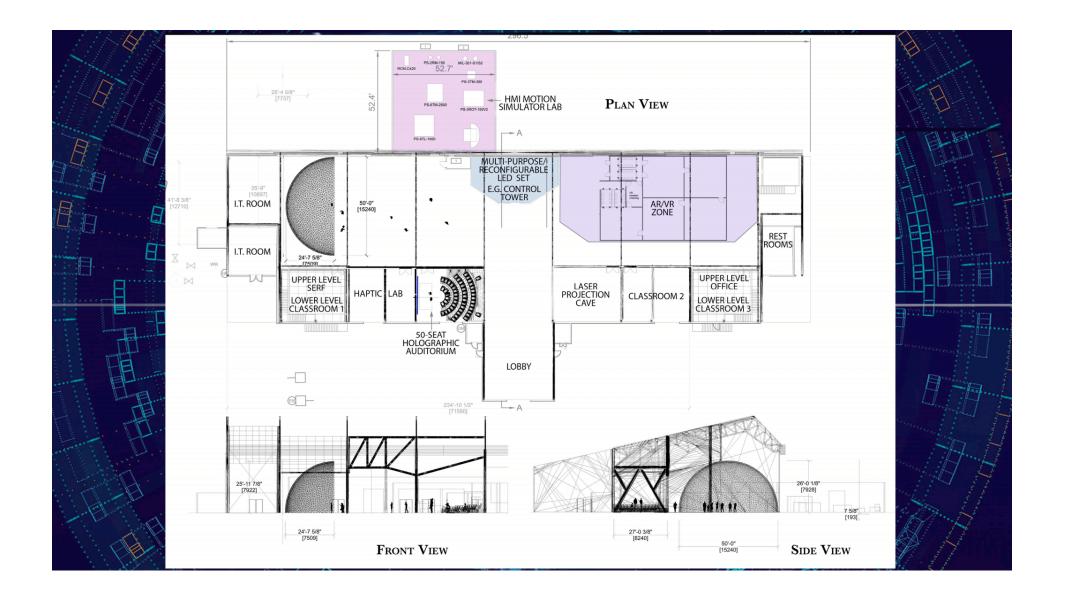
- 58,451 SF
- \$38.3 M

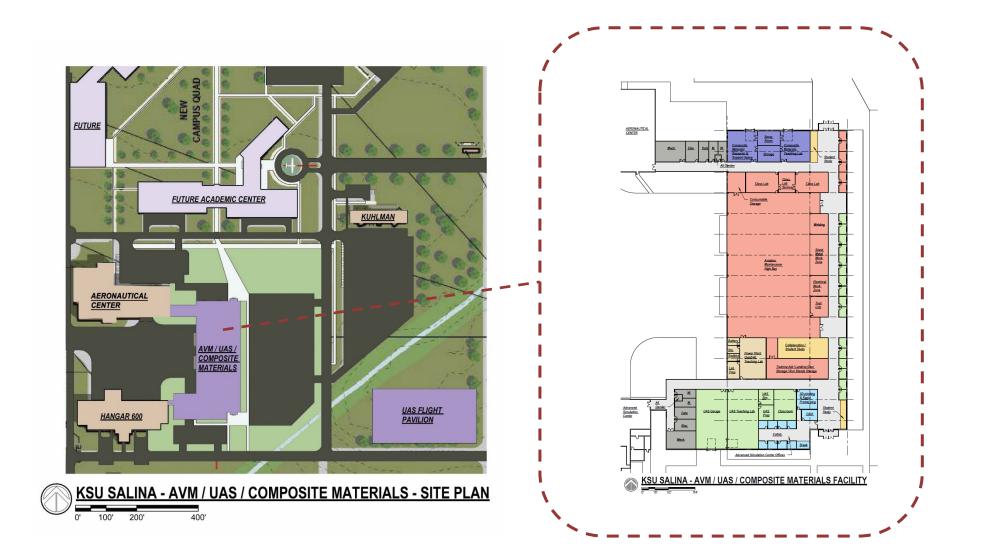




KANSAS ADVANCED SIMULATION CENTER \$50M
 AVIATION TRAINING CENTER OF EXCELLENCE \$30M
 MODEL FACTORY TEACHING & RESEARCH CENTER \$28M











SLN Military Aviation



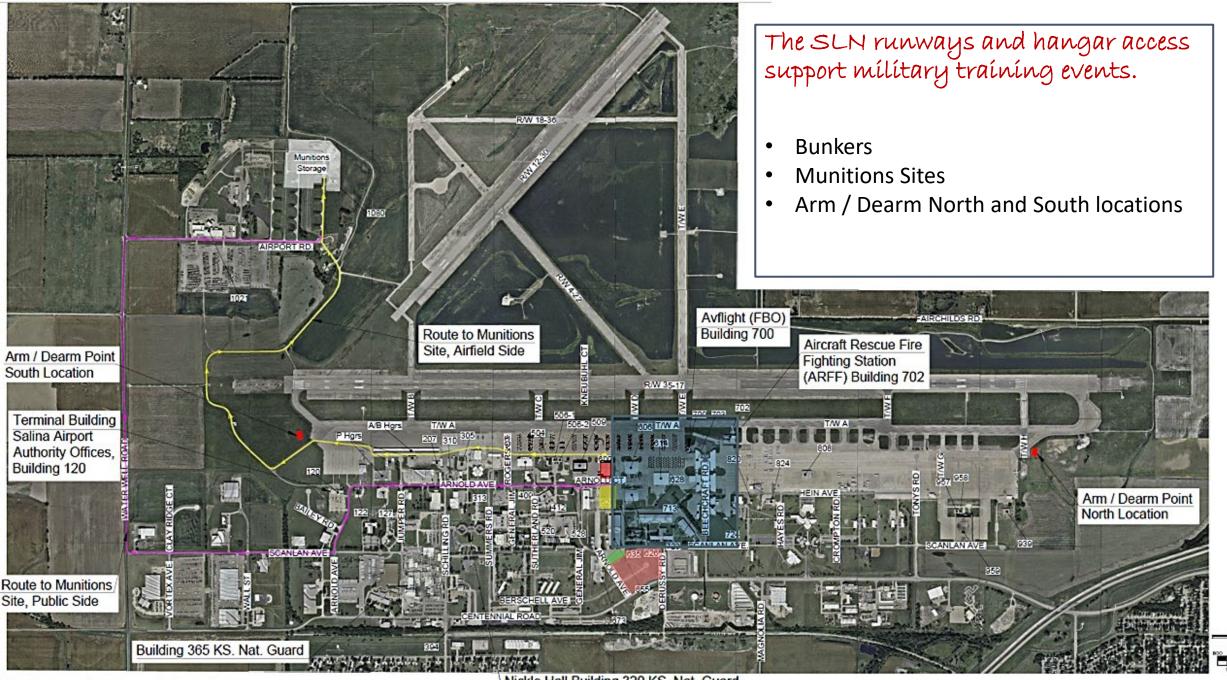
The average annual economic impact of military training events exceeds \$2.4M

Military Operations

- Ft. Riley APOE Flights
- New AASF#2 facility construction
- Smoky Hill Weapons Range



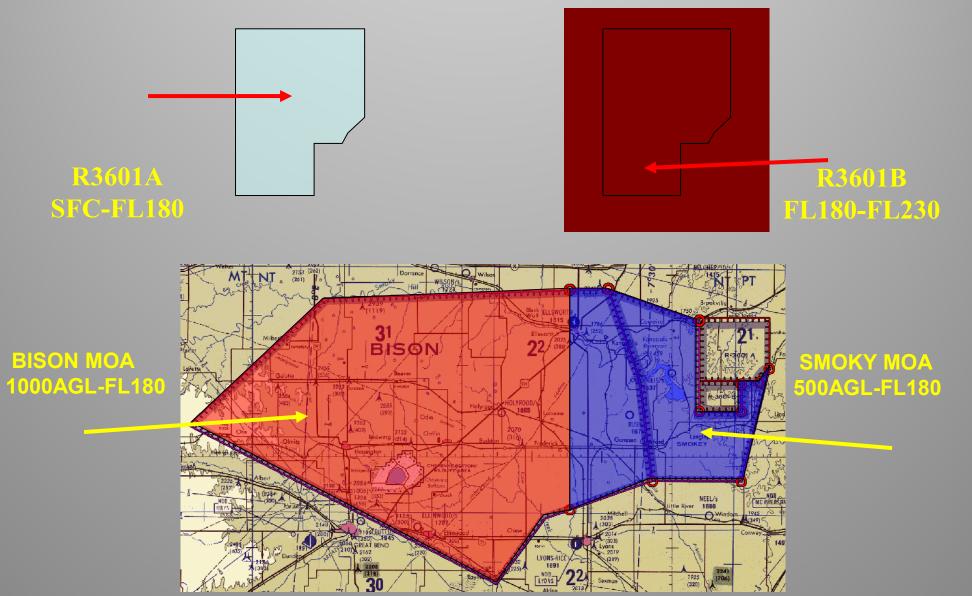
The proximity of the Smoky Hill ANG Range draws military aircraft units to SLN.



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Nickle Hall Building 320 KS. Nat. Guard

SMOKY AIRSPACE



BMOC ASPC



 DODGE:
 FL100-500

 DRIFTER:
 FL100-500

 HIGH PLAINS:
 FL100-500

 TWISTER:
 FL100-500

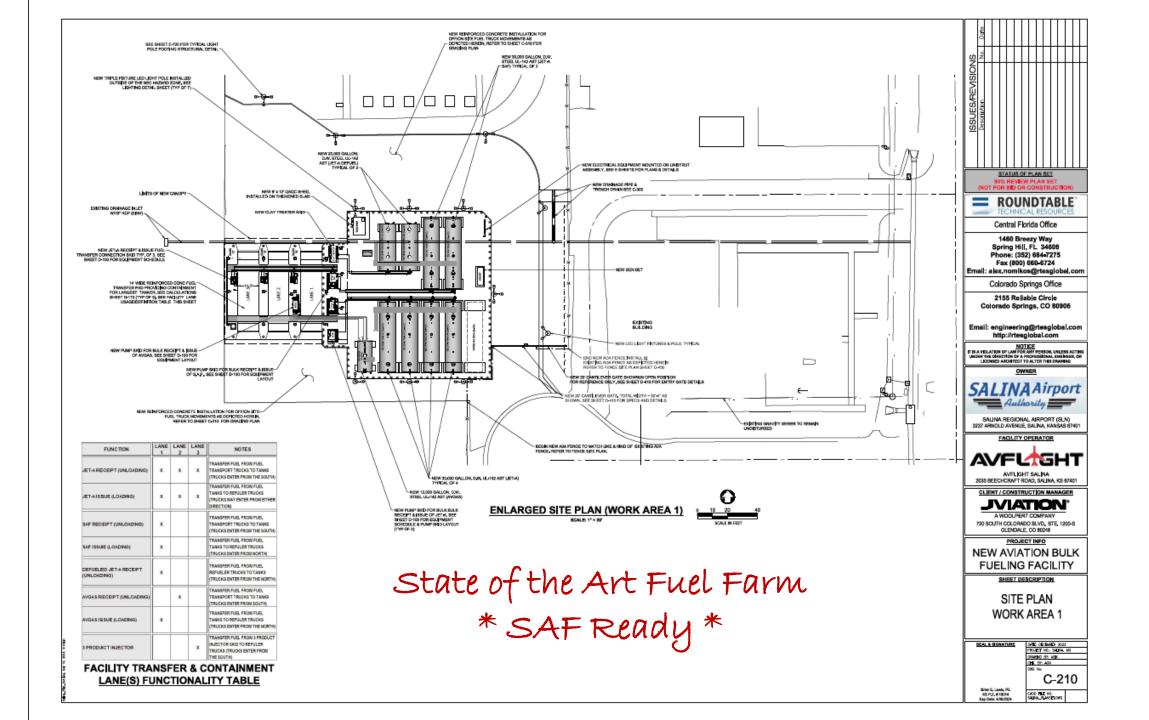
BMOC STIPULATIONS: NOV-APR ONLY 138TH FW ONLY ENTIRE BMOC 12 TIMES ANNUALLY TWISTER/HIGH PLAINS: 60 TIMES

Typical Airspace is Bison/Smoky/R3601 Only: SFC-FL230

SLN Airfield Development

AIP Priorities

- Fuel farm design and construction
- Runway 12/30 rehabilitation design and construction
- SLN terminal building expansion





Fuel farm construction will result in 200,000 gallons of new above ground storage tanks, covered loading and unloading truck lanes and storage for SAF jet fuel. Expected cost: \$5M.

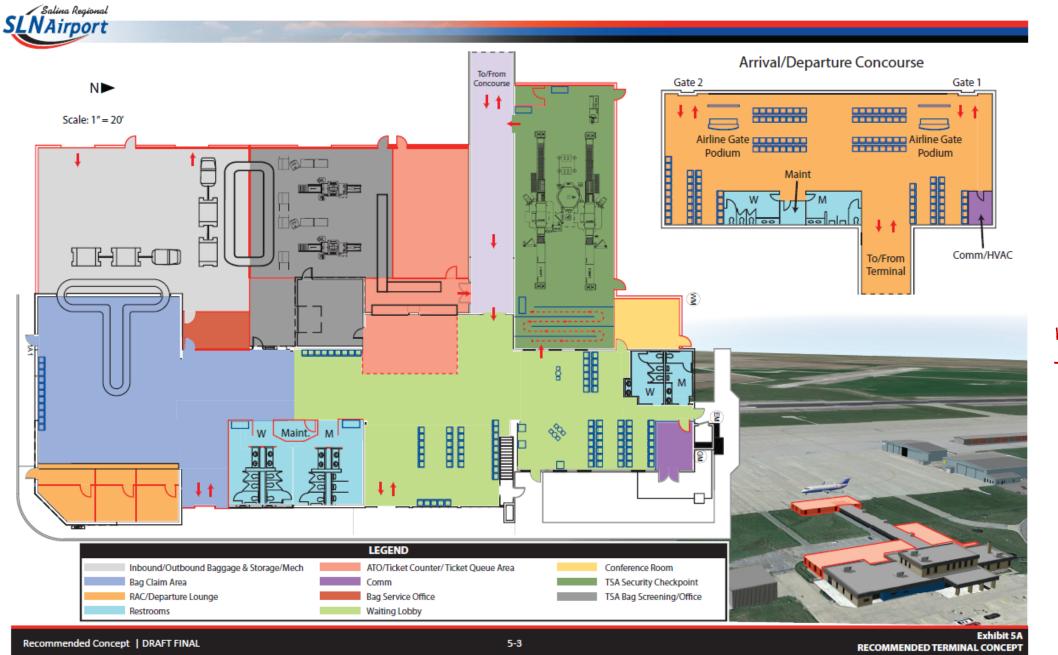


Ongoing Airfield Improvements

The rehabilitation of Runway 12/30 is an essential project.

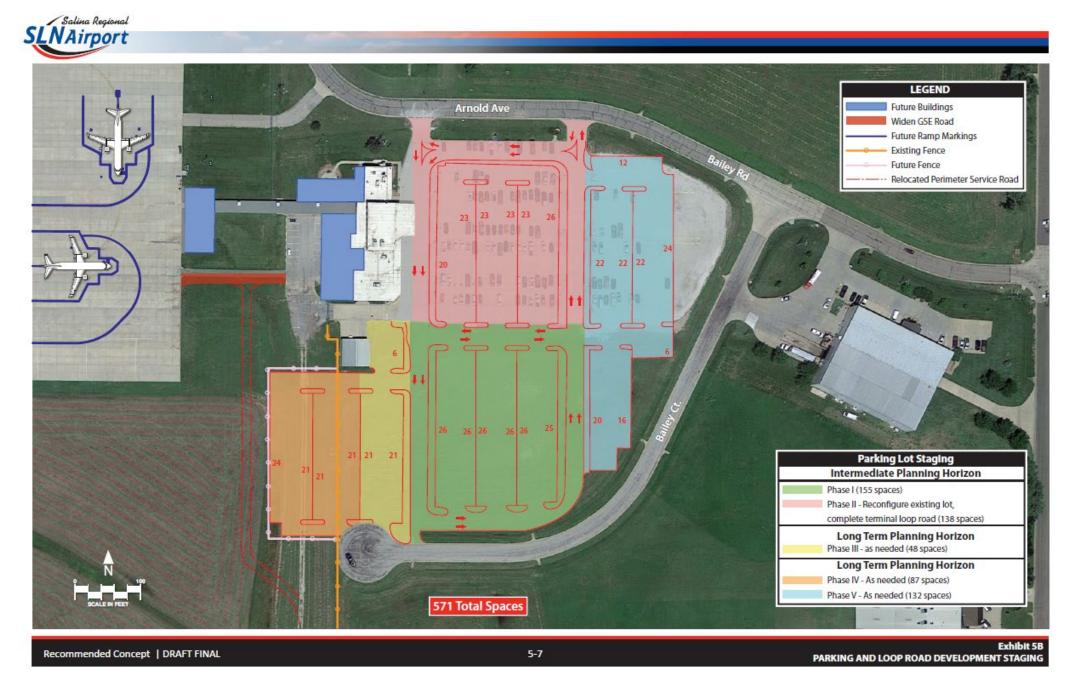
The runway is the airport's crosswind runway and handles traffic when Runway 17/35 is closed.

Estimated cost: \$7.5M



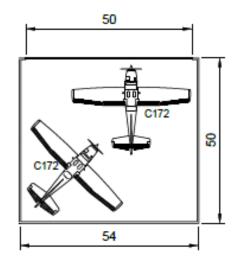
The SLN terminal building expansion will meet the needs and requirements for passenger growth.

Estímated cost: \$12M.



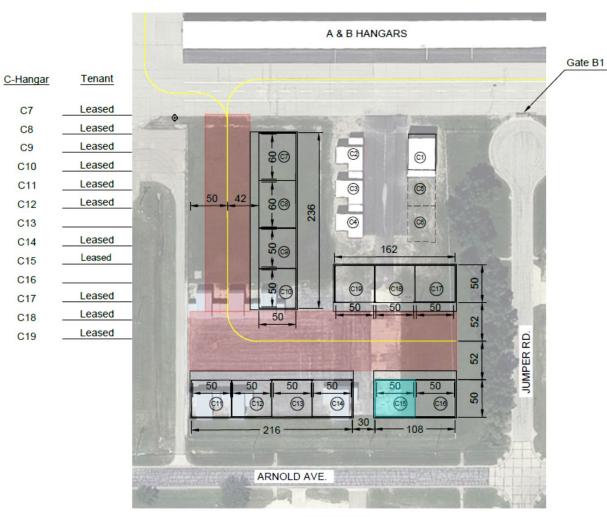
The expansion of terminal building parking will meet forecasted passenger growth.

General Aviation Growth

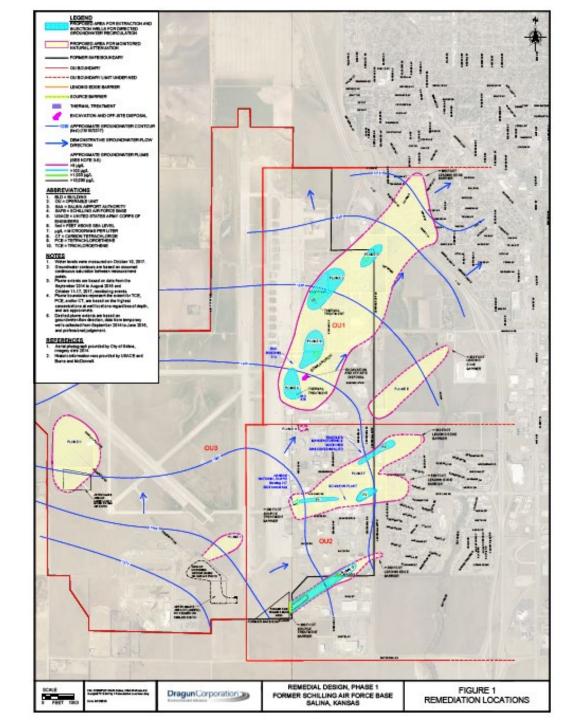


Box Hangar 54' Wide x 50' Deep 50' x 15' High Hydraulic Door Roof is Sloped to The Rear





C-HANGARS Site Layout



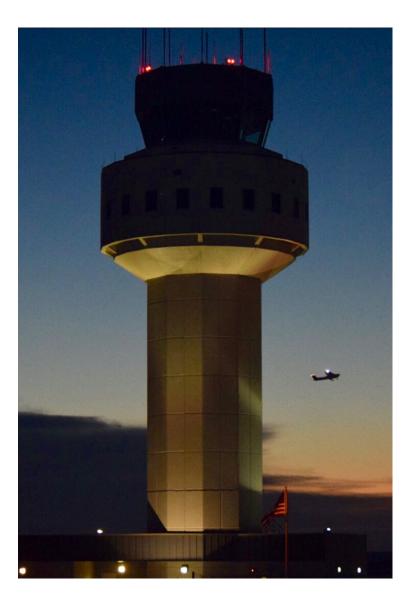
Envíronmental Stewardshíp

- Former Schilling AFB Project
- \$70M Clean up Underway
- Supports continued Salina Regional Airport and Airport Industrial Area growth

Questions & Discussion

AVFL GH

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Salina, Kansas, USA