

DATE: July 14, 2023
TO: SAA Board of Directors
FROM: Tim Rogers and Shelli Swanson
SUBJECT: **July 19, 2023 SAA Regular Board Meeting**

Enclosed are items for your review prior to Wednesday's meeting. Please note that the meeting will be held in the **first-floor conference room, Hangar 600, 2720 Arnold Ct.** A map showing the location of Hangar 600 is enclosed in your board meeting packet. The meeting is also available via the following GoTo link.

<https://meet.goto.com/salinaairport/salina-airport-authority-board-meeting>

Wednesday's meeting will feature discussion concerning the following Airport Authority **STARS** objectives:

- Airport Authority strategic planning and staff succession planning
- Excellence in financial reporting
- 2024 budget preparation
- Air service development
- Support community partners and work force training projects

Please note the following agenda item comments.

Agenda Item #5 – Airport Activity Reports and Financial Statement Reports for the Month Ending June 30, 2023 (Rogers and Swanson)

Airport Activity – Air Traffic (Rogers)

The Salina air traffic control tower (ATCT) recorded 7,572 operations during June 2023 which was a 14% increase as compared to the June 2022 total of 6,660. For the year-to-date, a total of 43,252 operations have occurred at Salina Airport which is 25% more than the June 2022 YTD total of 34,464. **The steady increase in ATCT operations is a result of continued growth of the K-State Salina professional pilot training operations.**

Airport Activity – Fuel Flowage (Rogers)

The June 2023 fuel flowage came in at 254,599 gallons which was 31% more than the June 2022 total of 193,610 gallons. For the year-to-date, a total of 1,039,611 gallons have been delivered at the Airport which is 15% less than the June 2022 YTD total of 1,230,478 gallons. **The combination of civil and charter flights and recent military training boosted fuel deliveries during a historically slow month.**

Airport Activity – Passenger Enplanements (Rogers)

During June 2023 SkyWest enplaned 1,544 passengers, which was a 33% decrease over the June 2022 total of 2,325 passengers. The June 2023 total passenger count was 3,268 which was a 25% decrease as compared to the June 2022 total of 4,375. Total June 2023 YTD passenger enplanements on SkyWest flights totaled 7,692 which was a 24% decrease as compared to the June 2022 YTD total of 10,170. As a result of efforts by Gary Foss, SkyWest and **United fixed an issue with the July and August schedules.**

The changes coupled with new Denver and Chicago set us up for a strong finish to the calendar year. At the meeting we'll share the most recent "connect analysis" that details the improvement in connection opportunities at DEN and ORD.

Financial Reports – Comments and Notes (Swanson)

Highlights from the June 30, 2023, financials include:

- Unrestricted cash in bank at \$1,288,550 (Cash in bank operating funds less security deposits returnable.)
- On June 7, the SAA closed on the sale of the 2023 GO bonds resulting in the \$9.4 million increase in bond proceeds on deposit and the associated increase in long-term liabilities. The sale also resulted in the long-term financing of all temporary notes.
- Interest income on deposits reached \$72,018.
- Total YTD income came in 1% over the same period in 2022 and is tracking 7% or \$112,463 ahead of the 2023 budget projections.
- Total operating expenses came in 6% under budget and are down 3% or \$37,984 less than 2022.
- Net operating income before depreciation equaled \$217,572 at the end of June, which is ahead of budget by \$201,260.

The disbursements from the 2021-1 and 2022-1 GO Temporary Note project fund accounts during June are included as a separate report in the enclosed financial statements.

Financial Reports – June 2023 Significant Expenditures/Payables Report Enclosed

Financial Reports – Accounts Receivable Past Due 31 days or more as of July 14, 2023 (Swanson)

Account	Amount	Days	Comments
AGCO Corporation	\$2,933	61>90	Building rental & finance charges
Enel Green Power	\$4,170	31>90	Building rental & finance charges
Max Alan Hale	\$282	31-90	Hangar rental
Michael Haverfield	\$500	31-60	Pasture rental
Kansas Military Board	\$2,165	31>90	Building rental
One Office Solutions	\$600	60-90	Building rental
Sherwin Williams Company	\$1,961	31-60	Utility reimbursement

Short-term Leasing Activity

On June 28, the SAA entered into a 6-day Lease Agreement with Fort Riley's Combat Aviation Brigade for the leasing of Hangar 509 in support of a 1st ID deployment of equipment. This short-term rental will generate \$7,020 in hangar revenue.

Agenda Item #6 – Review and Consideration of Air Carrier Proposal submitted to the USDOT for Salina Essential Air Service. (Rogers and Foss)

Enclosed is a copy of the city commission "blue sheet" that summarizes the EAS proposals submitted to the USDOT on July 6. We do want to submit a community comment letter from the Airport Authority in conjunction with the City and County. Gary Foss will call into the meeting to provide more information and answer questions that you may have.

Recommendation: Approval of the draft USDOT community comments letter.

Agenda Item #7 – Presentation of the Airport Authority’s 2022 Annual Comprehensive Financial Report. (Swanson)

Below is a link to the Airport Authority’s 2022 Annual Comprehensive Financial Report. The report (audit) has been completed to meet the financial reporting standards of the Government Finance Officer Association (GFOA). The report’s financial statements have been prepared in conformity with generally accepted accounting principles (GAAP) for state and local governments.

<https://www.salinaairport.com/media/37124/2022-acfr-web.pdf>

Shelli Swanson and Jami Benyshek, CPA with Adam Brown will present the results of the Authority’s annual financial audit and resulting Annual Comprehensive Financial Report to the board at the meeting.

Agenda Item #8 – Review of the Airport Authority’s 2024 G.O. Bond Debt Service Schedule and Mill Levy Requirements. (Rogers and Swanson)

Enclosed is the updated summary of 2024 G.O. bond debt service payments and resulting mill levy requirements for each bond issue. The updated summary considers the most recent Saline County Clerk report on City of Salina assessed valuation. There have been no changes in the debt service scheduled for the outstanding G.O. Bond issues. Review of the G.O. bond debt service schedule and mill levy requirements sets the stage for considering SAA board action on a **Notice of Revenue Neutral Rate Intent**.

Agenda Item #9 – Consideration of SAA’s Intent to Exceed the Revenue Neutral Rate for the 2023 Mill Levy for the Budget Year 2024. (Rogers and Swanson)

Kansas law requires public entities to declare intent to set a property tax mill levy that would generate more tax revenue than the entity’s prior year mill levy rate. (K.S.A. 79-1460, 79-1801, 79-2024, and 79-2925(c)). A declaration of intent does not set the public entities mill levy. The declaration of intent provides for public notice of the possibility of a mill levy that is not a “Revenue Neutral Rate.” By adopting a notice of intent, the Salina Airport Authority declares its intent to consider a 2023 mill levy that would exceed its 2022 mill levy. The SAA’s 2022 certified mill levy rate is 4.968 generating an estimated \$2,732,871. The projected 2023 mill levy rate is 6.3042 that would generate an estimated \$3,488,837. A notice of intent also sets a date for a public hearing to provide an opportunity for public comment concerning the SAA’s 2024 mill levy budget. The date of this year’s public hearing would be August 30, 2023.

Please note that the proposed mill levy of 6.3042 mill would be the maximum levied by the Airport Authority. The final mill levy amount may be less than 6.3042 mills.

The Salina Airport Authority uses mill levy funds for general obligation bond (G.O.) debt service and for federal and state grant matching funds. At the meeting Shelli and I will review the 2023 projections for G.O bond debt service and requirement for federal and state grant matching funds.

Recommendation: Approval of the **Notice of Revenue Neutral Intent** certification to be submitted to the Saline County Clerk and authorize Chair Roberg to sign the notice.

Agenda Item #10 – Consideration and Approval of the Transfer of Lot 9, Block 4, Schilling Subdivision No. 5, City of Salina (1.72 acres) to the Salina Area Technical College for the Construction of a New Building for the Industrial Maintenance and Automation Program.
(Rogers)

Since our May 17 board meeting, Salina Area Technical College has advised me that the college does need Lot 9 for the construction of a new building for the Industrial Maintenance and Automation Program. Lot 9 is needed for utilities that will serve the new building and future expansion. As you may recall, at the March 10, 2021, the SAA board approved the transfer of both Lot 8 and Lot 9 to SATC.

Salina Area Technical College (SATC) Request to Acquire SAA Property

Rogers presented five options regarding the acquisition of the Airport Authority's property located adjacent to the SATC campus. The property of interest is Lots 8 (1.57 acres) and 9 (1.72 acres), Block 4, Subdivision No. 5, Schilling Subdivision. The acquisition of the SAA's two lots totaling 3.29 acres would permit SATC to proceed with fund raising efforts to construct a new education building for health care and childcare education/training programs. The board consensus is to consider option #4, to donate lots 8 and 9 at no cost with development to occur within three (3) years. SATC will provide additional plans for Bldg. G. Director Gunn moved to approve the acceptance of option #4, to donate lots 8 and 9 to SATC. Director Buer seconded. Motion passed unanimously.

As discussed at the May 17 board meeting, SATC has successfully secured funding for the design and construction of the new building. Building design is underway and site geotechnical work has been completed.

Enclosed is a draft **Kansas Warranty Deed** that would transfer **Lot 9** to SATC. The deed includes an aerial easement that limits construction on **Lot 9** to a maximum height of 1,437 feet above sea level or approximately 180 feet above ground elevation.

Recommendation: Approval of the transfer of Lot 9, Block 4, Schilling Subdivision No. 5, City of Salina (1.72 acres) to the Salina Area Technical College for the Construction of a New Building for the Industrial Maintenance and Automation Program by means of a Kansas Warranty Deed.

Agenda Item #11 – Review and Discussion of Airport Authority 2024 Goals by Core Values (STARS) (Rogers and Dreiling)

At the meeting Lindsey Drieling and I will present the completed version of 2024 STARS goals. The completed version incorporates SAA board and additional staff additions. The completed version also includes 2024 STARS goals overview and prioritizes goals.

Agenda Item #12 – Executive Session. (Rogers and Drieling)

During an executive session Lindsey and I will review the assessment of applicants for deputy executive director's position. We received 12 applications. Following initial screening we have identified four individuals as finalists for the position. During the executive session we'll review the qualifications of the finalists and plans for finalist interviews.

Please let me know if you had questions that you would like me to prepare for prior to the board meeting.

SALINA AIRPORT AUTHORITY REGULAR BOARD MEETING
Hangar H600, First Floor Conference Room
2720 Arnold Court

July 19, 2023 – 8:00 AM

AGENDA

Call to Order: (Roberg)

1. Call to order, determine that a quorum is present and confirm that a meeting notice has been published. (Roberg)
2. Recognition of guests. (Roberg)
3. Additions to the agenda and agenda overview. (Rogers)

Action Items: (Roberg)

4. Approval of the minutes of the June 21, 2023, regular board meeting. (Roberg)
5. Approval of airport activity, financial reports and ten-year trend analysis for the month ending June 30, 2023. (Rogers and Swanson)
6. Review and consideration of air carrier, Essential Air Service (EAS) Program proposals submitted to the USDOT. (Rogers and Foss)
7. Presentation of the Airport Authority's calendar year 2022 Annual Comprehensive Financial Report. (Swanson)
8. Review of the SAA's 2024 G.O bond debt schedule and resulting mill requirements for G.O. bond debt payments. (Rogers and Swanson)
9. Review of the Airport Authority's 2023 Notice of Revenue Neutral Rate Intent. (Rogers and Swanson)
10. Approval of the transfer of Lot 9, Block 4, Schilling Subdivision No.5, City of Salina (1.72 acres) to the Salina Area Technical College for the construction of a new building for the industrial maintenance and automation program. (Rogers)

Strategic Planning: (Rogers and Dreiling)

11. Review and discussion of the Airport Authority's 2024 Goals by Core Values.

Staff Reports: (Rogers)

Directors' Forum: (Roberg)

Visitor's Questions and Comments: (Roberg)



Announcements: (Windhorst)

Executive Session: (Rogers)

12. An executive session of the board of directors to discuss matters of non-elected personnel.
(Rogers)

I move that the Salina Airport Authority board of directors' recess into executive session for fifteen (15) minutes to discuss the subject of applicants for the position of deputy executive director and matters affecting the privacy interests of other individual employees based upon the need to discuss personnel matters of non-elected personnel pursuant to K.S.A. 75-4319(b)(1). The open meeting will resume in this room at _____ AM.

Adjournment: (Roberg)



**MINUTES OF THE REGULAR MEETING OF THE BOARD
OF DIRECTORS OF THE SALINA AIRPORT AUTHORITY
JUNE 21, 2023
HANGAR 600, ROOM 100**

Call to Order

Chair Tod Roberg called the meeting to order at 8:00 A.M. and confirmed that a quorum was present. Business and Communications Manager Kasey Windhorst distributed and published the meeting notice and board packet on Friday, June 16, 2023.

Attendance

Attendance was taken. Present were Directors Roberg, Carlin, Gunn, O'Brien and Boos. Executive Director Tim Rogers; Director of Administration and Finance Shelli Swanson; Director of Facilities and Construction Maynard Cunningham; Business and Communications Manager Kasey Windhorst; Airport Administration Specialist Michelle Moon; and Attorney Greg Bengtson attended. Guests were Lindsey Dreiling, Dreiling Aviation Services; Cody Heiman, First Bank Kansas; Tim Unruh, Reporting Points Contributor; Saline County Commissioner Bob Vidricksen (via VTC); and City of Salina Commissioner Trent Davis (via VTC).

Agenda

Executive Director Rogers provided an overview of the agenda.

Minutes

Director Gunn moved to approve the minutes of the May 17, 2023 regular board meeting as presented. Director Boos seconded the motion. Motion carried 5 – 0.

Airport Activity

Rogers summarized the report from Gary Foss, Arkstar, for the current period. Enplanements for the year remain down due to the tag with Hays. May enplanements improved, closing the gap from -15% to -8%, reflecting a successful social media marketing blitz. Inbound passengers are up, showing the temporary use of SLN by Ft. Riley for onboarding soldiers. Fares are mostly within +/- \$75.00 of regional airports, keeping the cost to fly out of SLN competitive. Rogers reviewed key performance indicators. EAS proposals are due July 6, 2023 and the deadline will not be extended by DOT.

Financial Review

Swanson provided the review of financial activity ending May 31, 2023. Total income year-to-date is 8% over 2022 and 7% ahead of the 2023 budget. Total operating expenses are 6% under budget. Net operating income before depreciation equaled \$179,060 and ahead of budget by \$165,469. Swanson reviewed the significant capital expenditures and disbursements from the 2021-1 and 2022-1 GO Temp note project fund accounts during the month of May. Chair Roberg directed staff to file the financials for audit.

Resolution 23-10

Rogers reviewed Salina Airport Authority Resolution 23-10. The resolution states the intent of the airport authority to levy a tax, not to exceed one mill, providing the matching funds for state and federal grants. Rogers noted that the funds raised by a 1-mill tax levy would be used to provide a required local match for airfield improvement projects such as the M.J. Kennedy Terminal Building expansion and the rehabilitation of Runway 12/30. Bengston recapped the legal process, confirming the required public notice and that the tax is subject to public petition.

Director Gunn moved to approve Resolution 23-10 and authorize Chair Roberg to sign the resolution. Director Carlin seconded. The motion was carried, 5 – 0.

Resolution 23-11

Swanson reviewed Salina Airport Authority Resolution 23-11 and the bidding process by banks to hold SAA funds. Five (5) proposals were received with Equity Bank submitting a rate of 5.22%. Staff will provide the bid tab to the board. The GO Bond funds will be transferred from the Kansas Municipal Investment Pool to Equity Bank, following the board's approval of the resolution. Director Boos moved to approve Resolution 23-11 and authorize Chair Roberg to sign the resolution, director Gunn seconded. The motion carried, 5 – 0.

Strategic Planning

Lindsey Dreiling presented the draft of the 2024 goals linked to the STARS core values. Dreiling discussed how the goals will be achieved through budget, prioritizing and planning. Prior to the July board meeting, Dreiling will distribute a survey to the board, prioritizing and consolidating goals.

Staff Reports

Swanson reviewed the dates listed on the Salina Airport Authority board meeting calendar to meet deadlines to prepare for the 2024 budget.

Rogers and Dreiling reviewed the ALOFT grant award and application process. Dreiling discussed the 2-year program schedule. Swanson explained the pre-award process, procurement

procedures and policies. Dreiling noted a survey of local aviation industry employers provided the list of skills and equipment needed for the six-week program curriculum. Rogers noted that the target participants include military personnel separating from service, high school students wanting to go directly into the workforce, and non-traditional students exploring aviation technical education. The first class is scheduled to begin in the 4th quarter of 2023.

Rogers stated that a formal steering committee is needed. Director O'Brien agreed to be the board liaison to the Aviation Workforce Recruitment Steering Committee.

Announcements

Rogers encouraged attending the Smoky Hill Air National Guard Range open house, scheduled for August 5, 2023. Gates open at 8:00 A.M. with demonstrations from 10:00 A.M. to 3:00 P.M.

Airport Facility Tour

Rogers presented a video of a potential fire suppression system to be used at Hangar 626. IFP's Titan 1230 system is replacing the foam system formerly used.

Salina Airport Authority board and staff toured the rehabilitation of Hangar 626.

Director Gunn moved to adjourn, seconded by Director Boos. The meeting was adjourned at 10:02 A.M.

Minutes approved at the July 19, 2023 board meeting.

SALINA AIRPORT AUTHORITY

AIRPORT ACTIVITY REPORT

2023

AIR TRAFFIC/ATCT

June, 2023	7,572 Operations 731 Instrument Operations 496 Peak Day
June, 2022	6,660 Operations 860 Instrument Operations 488 Peak Day
January 2023 - June 2023	43,252 Operations
January 2022 - June 2022	34,464 Operations
January 2021 - June 2021	40,124 Operations

FUEL FLOWAGE

June, 2023	254,599 Gallons
June, 2022	193,610 Gallons
January 2023 - June 2023	1,039,611 Gallons
January 2022 - June 2022	1,230,478 Gallons
January 2021 - June 2021	931,494 Gallons

		Avflight	
		Military/Gov't	Self-fuel
KSU-S	Avflight Salina	Portion	Station Portion
7,500	247,099	127,599	199
9,814	183,796	81,739	662
62,901	976,710	299,445	1,605
62,601	1,167,877	387,616	2,017
62,595	868,899	138,322	2,355

SkyWest Airlines

ENPLANEMENTS	DEPLANEMENTS	TOTAL
June, 2023	1,544 Passengers	1,724 Passengers
June, 2022	2,325 Passengers	2,050 Passengers
January 2023 - June 2023	7,692 Passengers	
January 2022 - June 2022	10,170 Passengers	
January 2021 - June 2021	6,267 Passengers	

ENPLANEMENTS - Charter Flights

June, 2023	0 Passengers
June, 2022	133 Passengers
January 2023 - June 2023	462 Passengers
January 2022 - June 2022	2,198 Passengers
January 2021 - June 2021	862 Passengers

TOTAL ENPLANEMENTS - Scheduled Flights & Charter Flights

June, 2023	1,544 Passengers
June, 2022	2,458 Passengers
January 2023 - June 2023	8,154 Passengers
January 2022 - June 2022	12,368 Passengers
January 2021 - June 2021	7,129 Passengers

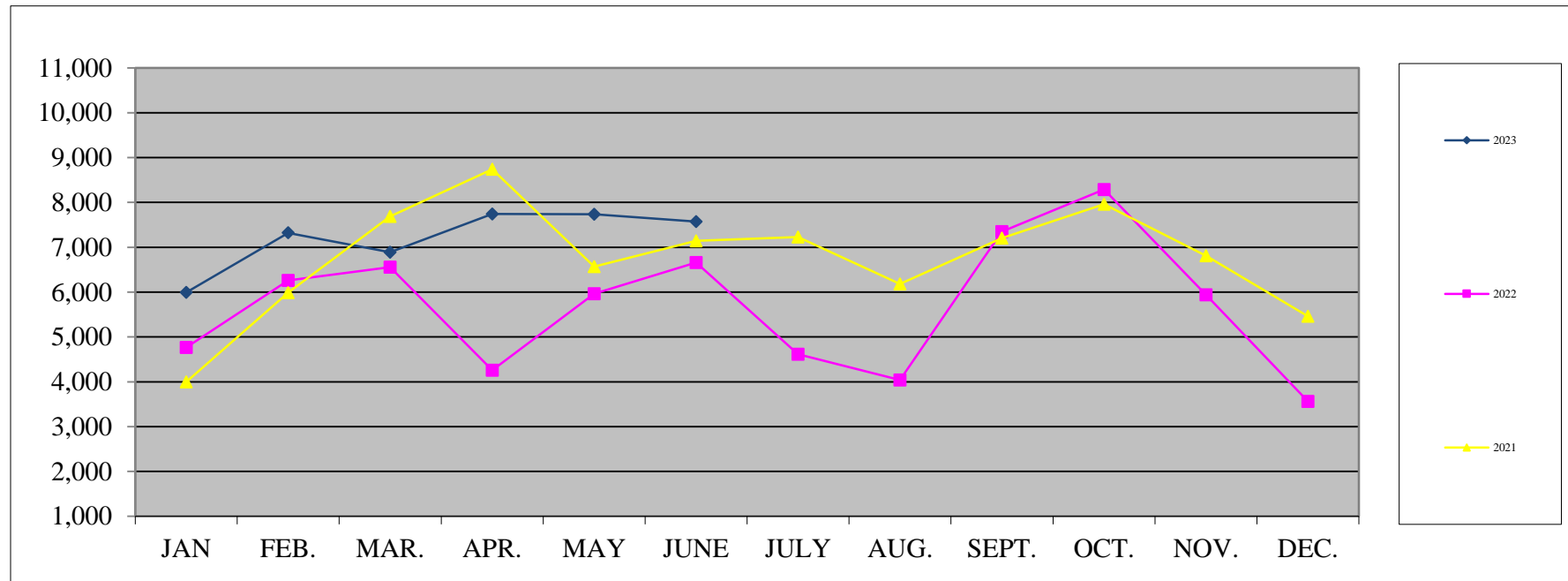
AIRPORT TRAFFIC RECORD

2022 - 2023

	ITINERANT					LOCAL			
	AC	AT	GA	MI	Total Itinerant	Civil	Military	Total Local	Total Operations
2023									
January, 23	125	1,650	655	267	2,697	3,018	278	3,296	5,993
February, 23	130	2,351	701	299	3,481	3,615	224	3,839	7,320
March, 23	138	1,757	652	349	2,896	3,766	228	3,994	6,890
April, 23	130	2,074	759	348	3,311	4,246	186	4,432	7,743
May, 23	128	1,893	898	341	3,260	4,184	290	4,474	7,734
June, 23	133	1,930	856	373	3,292	4,010	270	4,280	7,572
July, 23									
August, 23									
September, 23									
October, 23									
November, 23									
December, 23									
Totals January - June	784	11,655	4,521	1,977	18,937	22,839	1,476	24,315	43,252
2022									
January, 22	124	1,618	610	156	2,508	2,062	194	2,256	4,764
February, 22	128	2,269	680	151	3,228	2,974	58	3,032	6,260
March, 22	131	2,009	722	329	3,191	3,188	178	3,366	6,557
April, 22	176	1,876	616	151	2,819	1,381	58	1,439	4,258
May, 22	186	1,617	711	176	2,690	3,093	182	3,275	5,965
June, 22	178	1,782	749	450	3,159	3,209	292	3,501	6,660
July, 22									
August, 22									
September, 22									
October, 22									
November, 22									
December, 22									
Totals January - June	923	11,171	4,088	1,413	17,595	15,907	962	16,869	34,464
Difference	-139	484	433	564	1,342	6,932	514	7,446	8,788
YTD % Change	-15%	4%	11%	40%	8%	44%	53%	44%	25%
Legend:	AC: Air Carrier		AT: Air Taxi						
	GA: General Aviation		MI: Military						

AIR TRAFFIC

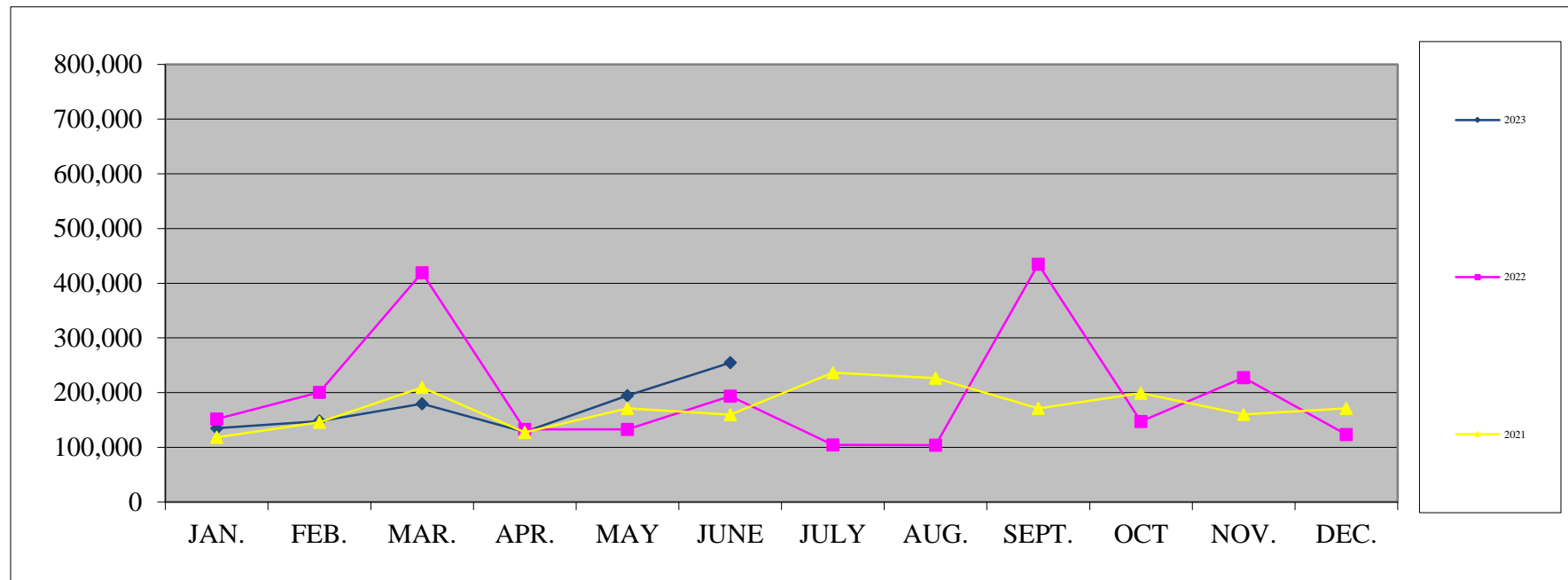
	<u>JAN</u>	<u>FEB.</u>	<u>MAR.</u>	<u>APR.</u>	<u>MAY</u>	<u>JUNE</u>	<u>JULY</u>	<u>AUG.</u>	<u>SEPT.</u>	<u>OCT.</u>	<u>NOV.</u>	<u>DEC.</u>	<u>TOTAL</u>
2023	5,993	7,320	6,890	7,743	7,734	7,572							43,252
2022	4,764	6,260	6,557	4,258	5,965	6,660	4,613	4,040	7,352	8,289	5,940	3,564	68,262
2021	3,996	5,989	7,688	8,739	6,570	7,142	7,230	6,181	7,206	7,958	6,808	5,463	80,970
2020	3,109	6,494	2,841	1,398	2,614	5,846	5,399	7,318	7,550	8,532	5,078	4,269	60,448
2019	3,102	4,852	6,848	8,225	6,328	8,541	8,051	5,520	7,187	7,240	6,072	4,587	76,553
2018	3,418	4,601	6,312	5,510	5,094	6,865	6,865	4,910	6,336	9,974	5,317	4,091	69,293
2017	3,539	6,598	5,329	5,340	4,253	4,338	3,613	4,717	7,081	6,177	6,062	4,094	61,141
2016	4,422	7,789	7,962	7,312	6,898	8,011	5,877	4,789	7,593	6,052	5,458	4,948	77,111
2015	6,918	7,133	8,557	8,870	8,022	7,268	8,089	5,426	8,846	11,367	8,753	7,101	96,350
2014	6,511	6,887	7,143	8,426	8,365	7,234	7,423	5,756	9,035	10,496	8,316	5,509	91,101
2013	5,341	7,146	7,440	7,349	7,336	8,291	6,696	6,694	8,755	10,136	7,946	7,001	90,131



FUEL FLOWAGE

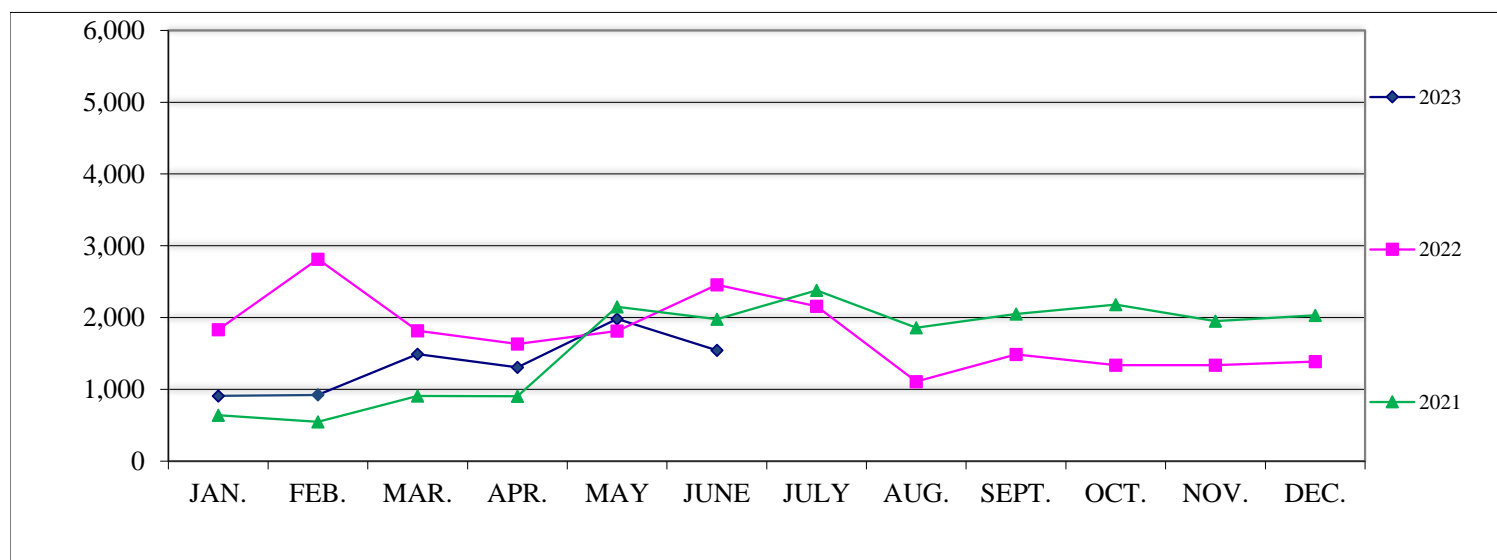
Gallons of Fuel Sold at SLN

	<u>JAN.</u>	<u>FEB.</u>	<u>MAR.</u>	<u>APR.</u>	<u>MAY</u>	<u>JUNE</u>	<u>JULY</u>	<u>AUG.</u>	<u>SEPT.</u>	<u>OCT</u>	<u>NOV.</u>	<u>DEC.</u>	<u>TOTAL</u>
2023	134,955	147,775	179,414	128,122	194,746	254,599							1,039,611
2022	151,697	200,550	418,947	132,791	132,881	193,611	104,328	103,932	434,725	147,216	227,214	123,281	2,371,173
2021	118,269	145,726	209,376	127,107	171,289	159,725	236,452	226,367	171,259	199,197	160,279	171,150	2,096,198
2020	118,337	341,329	124,865	56,765	90,326	105,987	142,234	692,613	128,710	208,081	170,893	114,869	2,295,009
2019	156,531	183,334	150,881	119,745	172,835	157,376	111,147	645,834	161,888	223,382	108,525	87,182	2,278,659
2018	74,807	186,507	172,561	154,513	131,941	367,663	288,977	303,273	348,454	161,563	125,129	99,437	2,414,825
2017	115,075	588,072	203,387	149,134	143,801	211,351	160,134	126,751	418,616	172,614	200,050	133,173	2,622,158
2016	80,221	136,763	130,990	94,673	153,410	132,964	208,846	375,330	137,906	126,983	100,764	182,062	1,860,912
2015	176,746	188,406	290,470	132,543	128,100	126,428	237,782	108,581	143,816	717,601	147,853	89,277	2,487,603
2014	115,573	135,651	112,694	95,549	110,387	282,468	103,108	83,757	91,423	652,207	90,948	97,295	1,971,061
2013	139,227	165,167	138,056	121,295	120,083	282,743	134,677	137,840	126,523	134,024	151,427	106,917	1,757,981



ENPLANEMENTS

	<u>JAN.</u>	<u>FEB.</u>	<u>MAR.</u>	<u>APR.</u>	<u>MAY</u>	<u>JUNE</u>	<u>JULY</u>	<u>AUG.</u>	<u>SEPT.</u>	<u>OCT.</u>	<u>NOV.</u>	<u>DEC.</u>	<u>TOTAL</u>
2023	910	922	1,489	1,307	1,982	1,544							8,154
2022	1,833	2,815	1,815	1,634	1,813	2,458	2,157	1,109	1,486	1,338	1,339	1,386	21,183
2021	638	548	909	904	2,151	1,979	2,379	1,859	2,050	2,182	1,949	2,032	19,407
2020	1,232	4,716	2,219	52	105	338	392	1,705	552	624	602	628	10,561
2019	996	1,659	1,698	1,548	1,865	1,727	2,065	2,556	1,540	1,958	1,703	1,874	21,189
2018	414	715	370	783	1,387	1,751	1,623	5,553	2,095	2,230	1,756	1,622	20,299
2017	720	1,344	731	756	761	852	793	746	3,874	946	1,229	1,207	13,959
2016	36	0	0	0	0	104	372	910	637	558	574	692	3,883
2015	528	107	4,550	531	122	88	77	79	61	3,574	592	80	10,389
2014	145	109	140	135	175	403	282	223	178	431	157	178	2,556
2013	166	191	205	214	243	218	202	205	161	178	212	243	2,438



****Adjustment based on Nonscheduled/On-Demand Air Carrier Filings FAA Form 1800-31**

SALINA Airport *Authority*

JUNE 2023

FINANCIAL STATEMENTS

Moody's Credit Opinion -
Salina Airport Authority, KS /
8 May 2023

Salina Airport Authority
Statement of Net Position Prev Year Comparison
As of June 30, 2023

07/14/2023

	Jun 30, 23	May 31, 23	\$ Change	Jun 30, 22	\$ Change	% Change
ASSETS						
Current Assets						
Checking/Savings						
Cash in Bank-Bond Funds	10,015,148	578,742	9,436,406	1,576,916	8,438,232	535%
Cash in bank-Operating Funds	1,413,262	1,742,904	-329,642	1,887,234	-473,972	-25%
Cash in Bank - Mill Levy	2,554,178	2,573,046	-18,868	2,668,051	-113,873	-4%
Total Checking/Savings	13,982,588	4,894,692	9,087,896	6,132,201	7,850,387	128%
Accounts Receivable						
Accounts Receivable	119,459	116,390	3,069	222,672	-103,213	-46%
Total Accounts Receivable	119,459	116,390	3,069	222,672	-103,213	-46%
Other Current Assets						
Agri Land Receivable	71,000	71,000	0	66,760	4,240	6%
Mill Levy receivable	235,117	235,117	0	281,658	-46,541	-17%
Other current assets	1,083,043	1,095,283	-12,240	1,141,607	-58,564	-5%
Undeposited Funds	7,130	11,752	-4,622	9,800	-2,670	-27%
Total Other Current Assets	1,396,290	1,413,152	-16,862	1,499,825	-103,535	-7%
Total Current Assets	15,498,337	6,424,234	9,074,103	7,854,698	7,643,639	97%
Fixed Assets						
Fixed assets at cost	103,482,953	103,253,003	229,950	95,533,031	7,949,922	8%
Less accumulated depreciation	-54,953,721	-54,703,721	-250,000	-51,454,752	-3,498,969	-7%
Total Fixed Assets	48,529,232	48,549,282	-20,050	44,078,279	4,450,953	10%
Other Assets						
Deferred Outflow of Resources	1,147,779	1,147,779	0	1,085,654	62,125	6%
Other assets	3,009,970	3,009,970	0	3,331,006	-321,036	-10%
Total Other Assets	4,157,749	4,157,749	0	4,416,660	-258,911	-6%
TOTAL ASSETS	68,185,318	59,131,265	9,054,053	56,349,637	11,835,681	21%
LIABILITIES & EQUITY						
Liabilities						
Current Liabilities						
Accounts Payable						
Accounts payable	291,620	426,142	-134,522	173,299	118,321	68%
Total Accounts Payable	291,620	426,142	-134,522	173,299	118,321	68%
Credit Cards						
Total Credit Cards	0	4,204	-4,204	-111	111	100%
Other Current Liabilities						
Accrued debt interest payable	164,088	149,195	14,893	187,413	-23,325	-12%
Debt, current portion	-1,710,000	8,397,157	-10,107,157	1,710,800	-3,420,800	-200%
Deferred Agri Land Revenue	35,500	41,417	-5,917	33,380	2,120	6%
Deferred Mill Levy revenue	1,366,436	1,594,175	-227,739	1,228,028	138,408	11%
Other current liabilities	228,843	209,594	19,249	221,767	7,076	3%
Total Other Current Liabilities	84,867	10,391,538	-10,306,671	3,381,388	-3,296,521	-97%
Total Current Liabilities	376,487	10,821,884	-10,445,397	3,554,576	-3,178,089	-89%
Long Term Liabilities						
Debt - Long Term	34,760,646	25,243,583	9,517,063	25,617,773	9,142,873	36%
Deferred inflows of Resources	3,621,787	3,621,787	0	4,430,714	-808,927	-18%
Less current portion	1,710,000	-8,397,157	10,107,157	-1,710,800	3,420,800	200%
Net OPEB Liability (KPERs)	9,003	9,003	0	13,911	-4,908	-35%
Net Pension Liability	942,015	942,015	0	509,789	432,226	85%
Security Deposits Returnable	124,712	124,712	0	94,064	30,648	33%
Total Long Term Liabilities	41,168,163	21,543,943	19,624,220	28,955,451	12,212,712	42%
Total Liabilities	41,544,650	32,365,827	9,178,823	32,510,027	9,034,623	28%
Equity						
Invested in Capital Assets net	24,570,627	24,325,734	244,893	21,689,409	2,881,218	13%
Net assets, Designated	90,000	90,000	0	90,000	0	0%
Net assets, Unrestricted	1,948,417	2,193,311	-244,894	1,142,457	805,960	71%
Net Income	31,623	156,393	-124,770	917,744	-886,121	-97%
Total Equity	26,640,667	26,765,438	-124,771	23,839,610	2,801,057	12%
TOTAL LIABILITIES & EQUITY	68,185,317	59,131,265	9,054,052	56,349,637	11,835,680	21%

Salina Airport Authority
Profit & Loss Budget Performance
June 2023

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07/14/2023
Accrual Basis

	Jun 23	Jan - Jun 23	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
Ordinary Income/Expense						
Income						
Airfield revenue						
Fuel Flowage Fees	22,048	92,639	90,000	2,639	103%	180,000
Hangar rent	90,639	523,145	471,500	51,645	111%	943,000
Landing fees	2,429	13,176	15,275	-2,099	86%	30,550
Ramp rent	6,266	38,403	33,500	4,903	115%	67,000
Total Airfield revenue	121,382	667,363	610,275	57,088	109%	1,220,550
Building and land rent						
Agri land rent	5,917	36,000	35,500	500	101%	71,000
Building rents - Long Term						
Short-term leasing	29,710	222,064	283,000	-60,936	78%	566,000
Building rents - Long Term - Other	89,003	531,449	424,500	106,949	125%	849,000
Total Building rents - Long Term	118,713	753,513	707,500	46,013	107%	1,415,000
Land rent						
Basic Land Rent	11,208	69,636	63,787	5,849	109%	127,574
Property tax - tenant share	9,167	55,000	53,713	1,287	102%	107,426
Total Land rent	20,375	124,636	117,500	7,136	106%	235,000
Tank rent	1,220	7,320	7,320	0	100%	14,640
Total Building and land rent	146,225	921,469	867,820	53,649	106%	1,735,640
Other revenue						
Airport Marketing	0	20,000	10,000	10,000	200%	20,000
ARFF Training	0	0	0	0	0%	0
Commissions	0	9,423	10,000	-577	94%	20,000
Other income	5,000	29,803	37,500	-7,697	79%	75,000
Total Other revenue	5,000	59,226	57,500	1,726	103%	115,000
Total Income	272,607	1,648,058	1,535,595	112,463	107%	3,071,190
Gross Income	272,607	1,648,058	1,535,595	112,463	107%	3,071,190
Expense						
Administrative expenses						
A/E, consultants, brokers	14,562	42,365	23,333	19,032	182%	46,667
Airport promotion	22,942	125,841	125,500	341	100%	251,000
Bad Debt Expense	0	0	2,500	-2,500	0%	5,000
Computer/Network Admin.	3,762	22,284	26,160	-3,876	85%	52,320
Dues and subscriptions	1,876	15,202	14,585	617	104%	29,170
Employee retirement	7,100	45,719	46,241	-522	99%	92,483
FICA and medicare tax expense	5,627	36,306	36,656	-350	99%	73,313
Industrial development	4,792	28,750	30,000	-1,250	96%	60,000
Insurance , property	18,750	112,917	112,500	417	100%	225,000
Insurance, medical	18,423	89,145	111,000	-21,855	80%	222,000
Kansas unemployment tax	229	475	500	-25	95%	1,000
Legal and accounting	1,091	20,428	30,000	-9,572	68%	60,000
Office salaries	41,781	279,058	299,846	-20,788	93%	599,693
Office Supplies	1,107	3,463	5,000	-1,537	69%	10,000
Other administrative expense	1,804	6,744	7,425	-681	91%	14,850
Postage	462	1,071	1,000	71	107%	2,000
Property appraisal expense	0	0	0	0	0%	0
Property tax expense	12,083	72,500	72,500	0	100%	145,000
Special Events	0	480	1,000	-520	48%	2,000
Telephone	1,599	9,640	14,100	-4,460	68%	28,200
Training	295	2,245	5,675	-3,430	40%	11,350
Travel and meetings	1,794	1,817	7,500	-5,683	24%	15,000
Total Administrative expenses	160,079	916,450	973,021	-56,571	94%	1,946,046

	<u>Jun 23</u>	<u>Jan - Jun 23</u>	<u>YTD Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
Maintenance expenses						
Airfield maintenance	3,595	21,143	25,000	-3,857	85%	50,000
Airport Security	80	1,426	1,250	176	114%	2,500
Building maintenance	14,211	104,889	92,500	12,389	113%	185,000
Equipment fuel and repairs	6,945	47,785	40,000	7,785	119%	80,000
Fire Services	351	1,443	16,000	-14,557	9%	32,000
Grounds maintenance	150	9,766	11,000	-1,234	89%	22,000
Maintenance salaries	32,108	197,322	199,512	-2,190	99%	399,024
Other maintenance expenses	1,633	9,713	11,000	-1,287	88%	22,000
Snow removal expense	0	413	10,000	-9,587	4%	20,000
Utilities	14,049	120,136	140,000	-19,864	86%	280,000
Total Maintenance expenses	73,122	514,036	546,262	-32,226	94%	1,092,524
Total Expense	233,201	1,430,486	1,519,283	-88,797	94%	3,038,570
Net Ordinary Income	39,406	217,572	16,312	201,260	1,334%	32,620
Other Income/Expense						
Other Income						
Capital contributed	0	273,298	1,250,000	-976,702	22%	2,500,000
Gain on sale of assets	0	23,970	0	23,970	100%	0
Interest income						
Int. Income -2023 Bond Proceeds	24,253	24,253	13,000	11,253	187%	26,000
Interest income on deposits	9,967	47,765	5,000	42,765	955%	10,000
Total Interest income	34,220	72,018	18,000	54,018	400%	36,000
Mill levy income	227,739	1,372,856	1,366,436	6,420	100%	2,732,871
Total Other Income	261,959	1,742,142	2,634,436	-892,294	66%	5,268,871
Other Expense						
Debt interest expense net						
Bond issue cost	131,547	160,553	105,000	55,553	153%	105,000
Interest Expense on Debt	44,591	267,543	267,543	0	100%	535,086
Total Debt interest expense net	176,138	428,096	372,543	55,553	115%	640,086
Depreciation expense	250,000	1,500,000	1,500,000	0	100%	3,000,000
Total Other Expense	426,138	1,928,096	1,872,543	55,553	103%	3,640,086
Net Other Income	-164,179	-185,954	761,893	-947,847	-24%	1,628,785
Net Income	-124,773	31,618	778,205	-746,587	4%	1,661,405

Salina Airport Authority
Profit & Loss Prev Year Comparison
January through June 2023

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07/14/2023
Accrual Basis

	Jan - Jun 23	Jan - Jun 22	\$ Change	% Change
Ordinary Income/Expense				
Income				
Airfield revenue				
Fuel Flowage Fees	92,639	110,013	-17,374	-16%
Hangar rent	523,145	514,993	8,152	2%
Landing fees	13,176	25,048	-11,872	-47%
Ramp rent	38,403	33,710	4,693	14%
Total Airfield revenue	667,363	683,764	-16,401	-2%
Building and land rent				
Agri land rent	36,000	33,880	2,120	6%
Building rents - Long Term				
Short-term leasing	222,064	229,024	-6,960	-3%
Building rents - Long Term - Other	531,449	462,954	68,495	15%
Total Building rents - Long Term	753,513	691,978	61,535	9%
Land rent				
Basic Land Rent	69,636	84,877	-15,241	-18%
Property tax - tenant share	55,000	53,713	1,287	2%
Total Land rent	124,636	138,590	-13,954	-10%
Tank rent	7,320	7,320	0	0%
Total Building and land rent	921,469	871,768	49,701	6%
Other revenue				
Airport Marketing	20,000	0	20,000	100%
Commissions	9,423	12,329	-2,906	-24%
Other income	29,803	56,805	-27,002	-48%
Total Other revenue	59,226	69,134	-9,908	-14%
Uncategorized Income	0	0	0	0%
Total Income	1,648,058	1,624,666	23,392	1%
Gross Income	1,648,058	1,624,666	23,392	1%
Expense				
Administrative expenses				
A/E, consultants, brokers	42,365	32,132	10,233	32%
Airport promotion				
Air Serv. Mktg - SAA	121,289	115,441	5,848	5%
Airport promotion - Other	4,551	4,196	355	8%
Total Airport promotion	125,840	119,637	6,203	5%
Computer/Network Admin.	22,284	16,616	5,668	34%
Dues and subscriptions	15,202	15,896	-694	-4%
Employee retirement	45,719	41,587	4,132	10%
FICA and medicare tax expense	36,306	35,263	1,043	3%
Industrial development	28,750	28,750	0	0%
Insurance , property	112,917	115,915	-2,998	-3%
Insurance, medical	89,145	97,660	-8,515	-9%
Kansas unemployment tax	475	209	266	127%
Legal and accounting	20,428	19,565	863	4%
Office salaries	279,058	264,994	14,064	5%
Office Supplies	3,463	5,492	-2,029	-37%
Other administrative expense				
Merchant Processing Fees	4,161	3,790	371	10%
Other administrative expense - Other	2,583	2,225	358	16%
Total Other administrative expense	6,744	6,015	729	12%
Postage	1,071	677	394	58%
Property tax expense	72,500	72,282	218	0%
Special Events	480	1,004	-524	-52%
Telephone	9,640	9,663	-23	-0%
Training	2,245	1,545	700	45%
Travel and meetings	1,817	8,843	-7,026	-79%
Total Administrative expenses	916,449	893,745	22,704	3%

	Jan - Jun 23	Jan - Jun 22	\$ Change	% Change
Maintenance expenses				
Airfield maintenance	21,143	20,323	820	4%
Airport Security	1,426	377	1,049	278%
Building maintenance	104,889	123,427	-18,538	-15%
Equipment fuel and repairs	47,785	42,211	5,574	13%
Fire Services	1,443	4,753	-3,310	-70%
Grounds maintenance	9,766	16,787	-7,021	-42%
Maintenance salaries	197,322	200,594	-3,272	-2%
Other maintenance expenses	9,713	6,932	2,781	40%
Snow removal expense	413	8,740	-8,327	-95%
Utilities	120,136	150,580	-30,444	-20%
Total Maintenance expenses	514,036	574,724	-60,688	-11%
Uncategorized Expenses	0	0	0	0%
Total Expense	1,430,485	1,468,469	-37,984	-3%
Net Ordinary Income	217,573	156,197	61,376	39%
Other Income/Expense				
Other Income				
Capital contributed				
ARPA Grant No. 45 - Equipment	0	0	0	0%
ARPA Grant No. 45 - Operating	0	75,272	-75,272	-100%
Capital contributed - Other	273,298	1,233,342	-960,044	-78%
Total Capital contributed	273,298	1,308,614	-1,035,316	-79%
Gain on sale of assets	23,970	0	23,970	100%
Interest income				
Int. Income -2023 Bond Proceeds	24,253	0	24,253	100%
Interest income on deposits	47,765	2,272	45,493	2,002%
Total Interest income	72,018	2,272	69,746	3,070%
Mill levy income	1,372,856	1,228,028	144,828	12%
Total Other Income	1,742,142	2,538,914	-796,772	-31%
Other Expense				
2021-05-26 Storm Damage Repairs	0	7,107	-7,107	-100%
2021-12-15 Storm Damage Repairs	0	33,787	-33,787	-100%
Debt interest expense net				
Bond issue cost	160,553	1,685	158,868	9,428%
Interest Expense on Debt	267,543	282,265	-14,722	-5%
Total Debt interest expense net	428,096	283,950	144,146	51%
Depreciation expense	1,500,000	1,452,522	47,478	3%
Total Other Expense	1,928,096	1,777,366	150,730	8%
Net Other Income	-185,954	761,548	-947,502	-124%
Net Income	31,619	917,745	-886,126	-97%

Salina Airport Authority
Capital Additions Budget vs. Actual
As of June 30, 2023

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07/14/2023
Accrual Basis

	June 23	Jan - June 23	Annual Budget	+/- Annual Budget	% of Annual Budget
ASSETS					
Fixed Assets					
Fixed assets at cost					
Airfield					
AIP-42 Rwy 17/35 Rehab		8,947	50,410	-41,463	18%
AIP-47 Fuel Farm-A/E & Bidding		187,307	200,000	-12,693	94%
AIP-48 Rwy 12/30 Rehab Design		0	375,000	-375,000	0%
AIP-49 Fuel Farm Construction		3,133	8,417,585	-8,414,452	0%
AIP-XX AFFF to F3 Transition		3,055	25,000	-21,945	12%
AIP-XX Terminal Bldg. Expansion		52,259	55,000	-2,741	95%
AIP-XX Terminal Parking Lot Reh	12,800	20,900	560,000	-539,100	4%
Airfield Improvements		14,058	50,000	-35,942	28%
Fuel Farm Construction-Non Fed	6,230	26,250	1,860,000	-1,833,750	1%
GA Hangar Construction	64,000	267,194	2,912,809	-2,645,615	9%
Rwys 17/35 - 12/30 LED Lighting		57,128	30,000	27,128	190%
Total Airfield	83,030	640,231	14,535,804	-13,895,573	4%
Buildings & Improvements					
Bldg. 120 Terminal building					
Concourse Imps.		7,200	20,000	-12,800	36%
Total Bldg. 120 Terminal building	0	7,200	20,000	-12,800	36%
Building improvements					
Bldg. 412 Imps.		28,375	25,000	3,375	114%
Bldg. 520 Imps.		708	20,000	-19,292	4%
Bldg. Imps. Other		26,708	75,000	-48,292	36%
Hangar 626 Rehabilitation	145,189	645,804	5,020,000	-4,374,196	13%
Hangar 959 Rehabilitation		58,750	100,000	-41,250	59%
Total Building improvements	145,189	760,345	5,240,000	-4,479,655	15%
FBO Improvements					
Bldg. 700 Imps. Avflight North		0	20,000	-20,000	0%
Hangar 409-1 Imps Avflight So.		0	20,000	-20,000	0%
Total FBO Improvements	0	0	40,000	-40,000	0%
Pumphouse 305		5,069	15,000	-9,931	34%
Total Buildings & Improvements	145,189	772,614	5,315,000	-4,542,386	15%
Equipment					
Airfield Equipment		1,150	15,000	-13,850	8%
ARFF equipment	1,732	1,732	25,000	-23,268	7%
Communications equipment		0	20,000	-20,000	0%
Computer equipment		0	15,000	-15,000	0%
Industrial center equipment		0	25,000	-25,000	0%
Office equipment		0	7,500	-7,500	0%
Other Equipment		0	15,000	-15,000	0%
Shop equipment		7,900	15,000	-7,100	53%
Terminal bldg equipment		0	10,000	-10,000	0%
Total Equipment	1,732	10,782	147,500	-136,718	7%
Land					
Airport Indust. Cent. Imps.		1,955	15,000	-13,045	13%
Rail Spur Imps.		0	20,000	-20,000	0%
Total Land	0	1,955	35,000	-33,045	6%
Total Fixed assets at cost	229,951	1,425,582	20,033,304	-18,607,722	7%

Salina Airport Authority

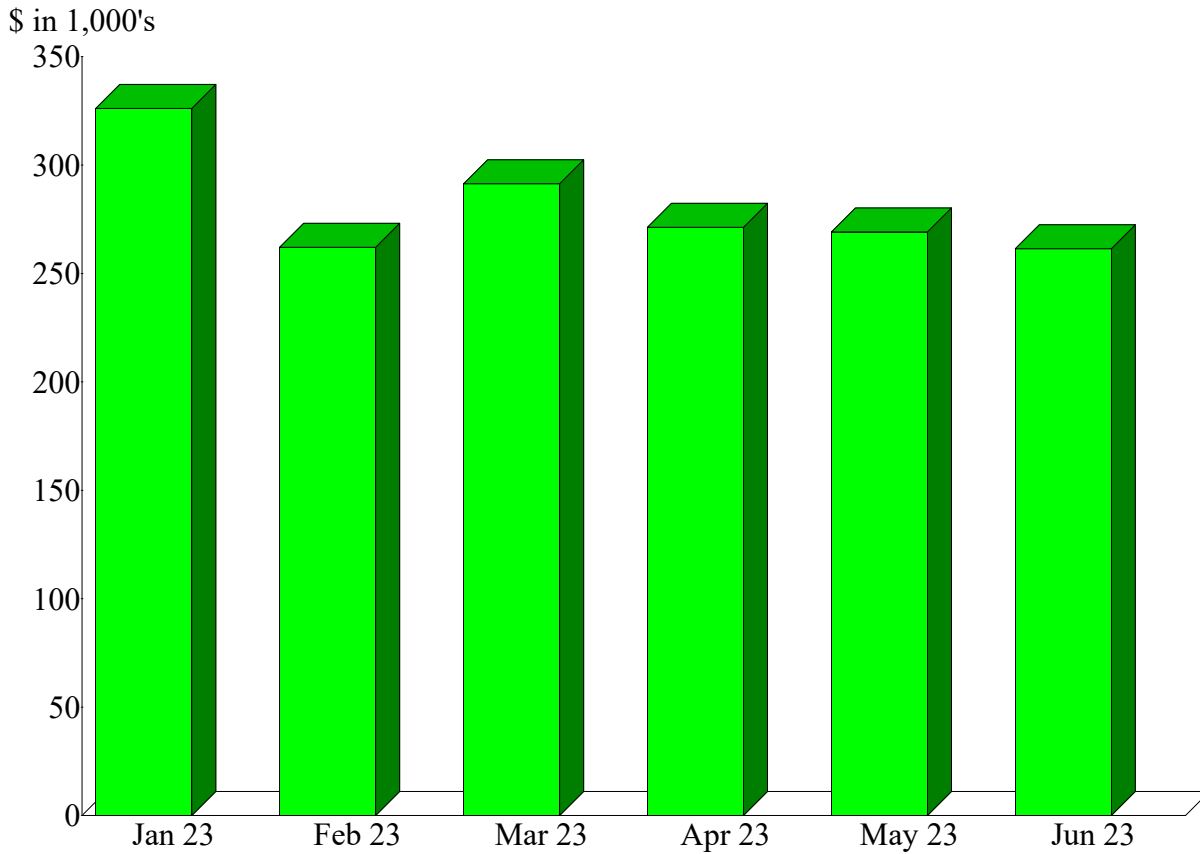
Significant Capital Expenditures Detail

June 2023

Type	Date	Name	Memo	Amount	Balance
Fixed assets at cost					
Airfield					
AIP-XX Terminal Parking Lot Reh					
Bill	06/30/2023	Lochner Inc	AIP-48 Terminal Parking Rehab/Expand, Preliminary Phase (FINAL)	12,800.00	12,800.00
Total AIP-XX Terminal Parking Lot Reh				12,800.00	12,800.00
Fuel Farm Construction-Non Fed					
Bill	06/01/2023	Fastenal Company Inc.	Anchors and Epoxy for Pole Shed	652.94	652.94
Bill	06/01/2023	United Rentals (North America), I...	Forklift - Used during shed relocation	3,398.48	4,051.42
Bill	06/08/2023	Fastenal Company Inc.	Relocate pole shed from gate C1 to MX shop	631.80	4,683.22
Bill	06/15/2023	Fastenal Company Inc.	Pole Shed - self drilling screws w/washers	250.80	4,934.02
Bill	06/20/2023	Fastenal Company Inc.	Pole Shed - self drilling screws	305.20	5,239.22
Bill	06/23/2023	Accurate Electric Inc	Labor, materials to install temp Gate C1 wiring to allow shed removal	990.45	6,229.67
Total Fuel Farm Construction-Non Fed				6,229.67	6,229.67
GA Hangar Construction					
Bill	06/15/2023	Bret Givens Construction, Inc.	Ga Hangar Construction (Bond and Foundation Drawings)	64,000.00	64,000.00
Total GA Hangar Construction				64,000.00	64,000.00
Total Airfield				83,029.67	83,029.67
Buildings & Improvements					
Building improvements					
Hangar 626 Rehabilitation					
Bill	06/30/2023	Hutton Corporation	SAA Hangar 626 Remodel Design Contract	7,380.00	7,380.00
Bill	06/30/2023	Hutton Corporation	Pay Est #3 - Hangar H626 Renovations	137,808.94	145,188.94
Total Hangar 626 Rehabilitation				145,188.94	145,188.94
Total Building improvements				145,188.94	145,188.94
Total Buildings & Improvements				145,188.94	145,188.94
Equipment					
ARFF equipment					
Bill	06/27/2023	Global ARFF Services	ARFF #4 2019 Oshkosh Global Striker - replacement motor, freight	1,731.85	1,731.85
Total ARFF equipment				1,731.85	1,731.85
Total Equipment				1,731.85	1,731.85
Total Fixed assets at cost				229,950.46	229,950.46
TOTAL				229,950.46	229,950.46

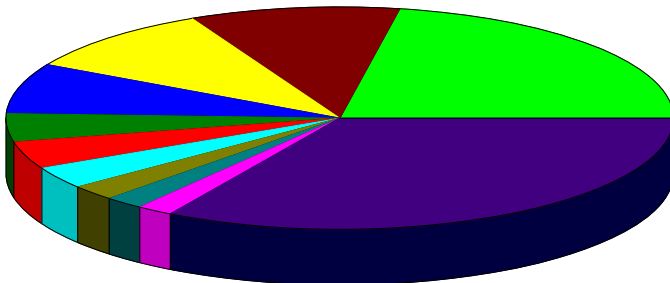
Sales by Month
January through June 2023

Dollar Sales



Sales Summary
January through June 2023

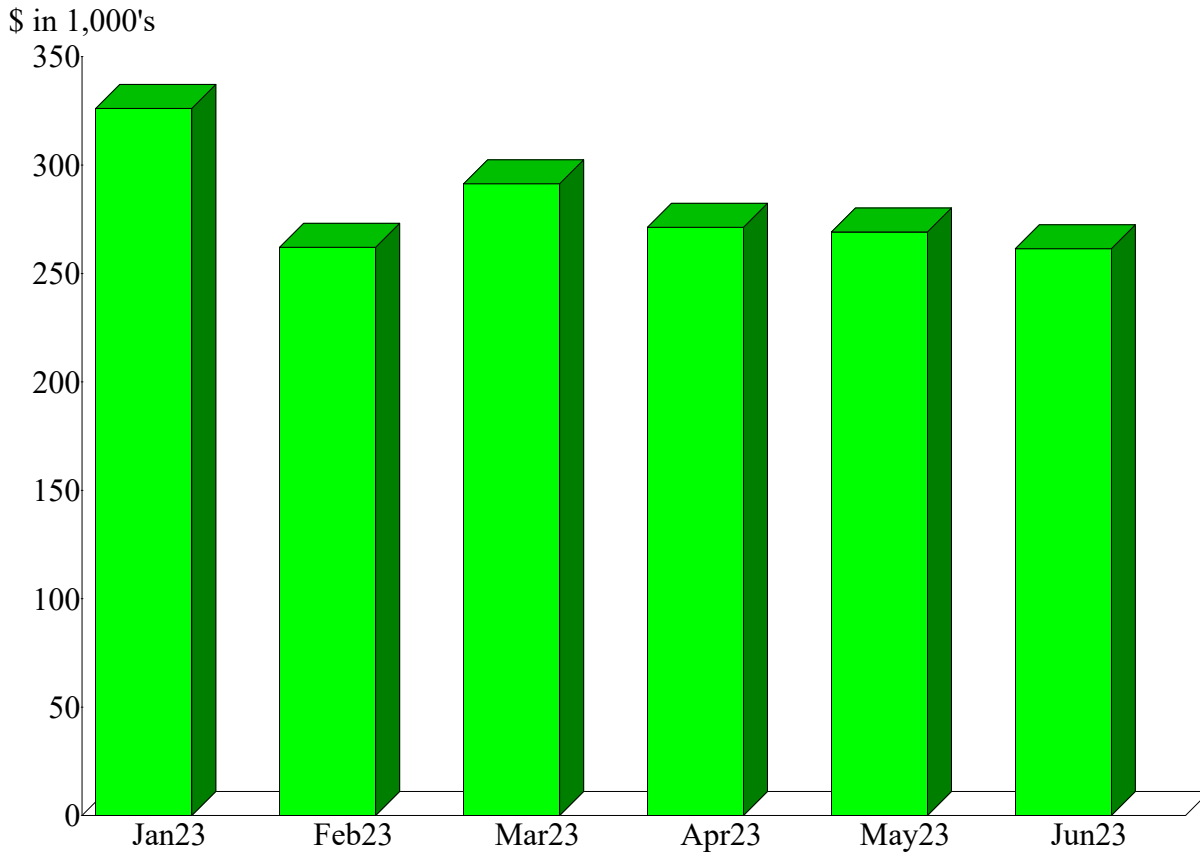
1 Vision Aviation, PLLC	22.23%
Avflight Salina	10.28
Kansas Erosion Products, LLC.	9.73
Stryten Salina, LLC	7.33
K-State Salina	4.17
Universal Forest Products (UFP)	4.00
SFC Global Supply Chain	3.32
SkyWest Airlines, Inc.	2.31
Durham School Service, L.P.	1.98
Gartner Refrigeration, Inc.	1.87
Other	32.77
Total	\$1,681,540.72



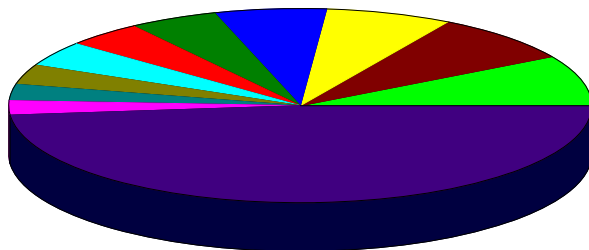
By Customer

Sales by Month
January through June 2023

Dollar Sales



Sales Summary
January through June 2023



H-00959-1 (Hangar Facility H959 - 2044 S	8.45%
H-0606-3 (Hangar 606, 2630 Arnold Court	8.27
B-01021 (Building #1021 located at 3600	7.04
B-00655-3 (Bldg. #655 (96,611 SF) - 2656	6.27
FFF-Avflight Salina (Fuel Flowage Fee @	5.03
H-0600-1 (Hangar 600 - 20,217 sq. ft.)	4.31
Insurance(CP) (Insurance Reimbursement)	4.27
B-00620-1 (Building #620 (30,000 SF) an	3.41
Utility Reimbursement (Utility Reimburse	2.74
B-00626-1 (Manufacturing facility #626 (2.41
Other	47.82
Total	\$1,681,540.72

By Item

1:20 PM

07/14/23

Accrual Basis

Salina Airport Authority
Distributions from the GO Temp Note Project Funds
As of June 30, 2023

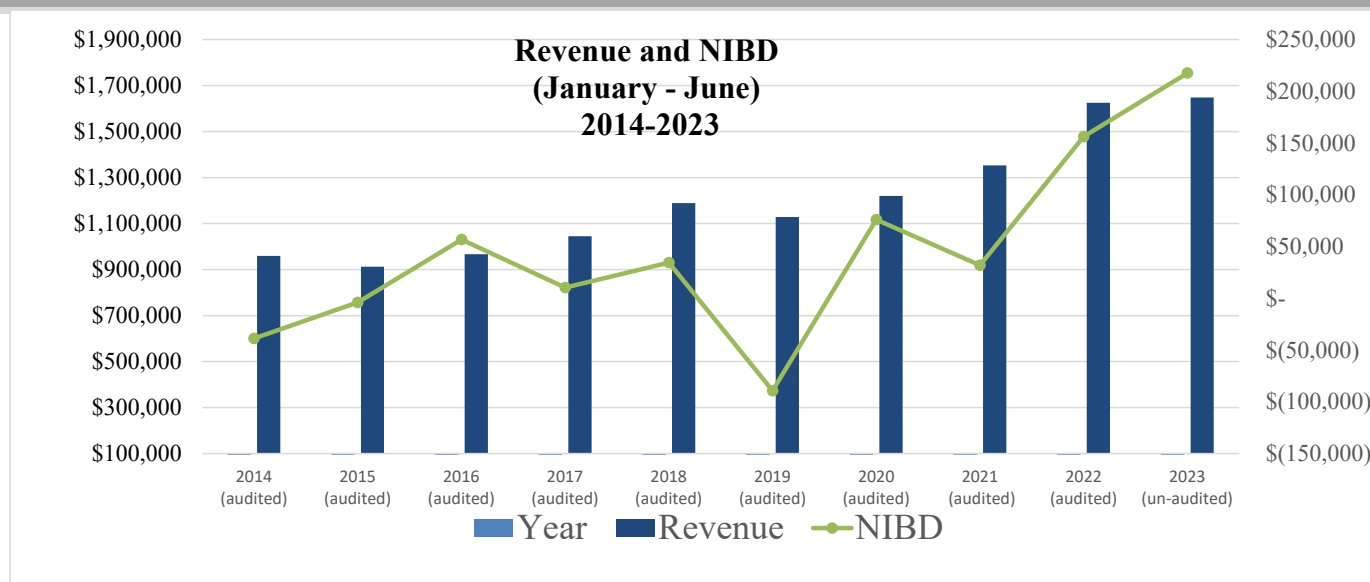
Type	Date	Name	Memo	Debit	Credit	Balance
Cash in Bank-Bond Funds						578,742.33
BSB 2021-1 GO Temp Note (8146)						-27.24
Deposit	06/30/2023		Interest	27.24		0.00
Total BSB 2021-1 GO Temp Note (8146)				27.24	0.00	0.00
BSB 2022-1 GO Temp Note (9668)						578,769.57
Bill Pmt -Check	06/08/2023	Hutton Corporation	H626 rehabilitation project (MRO) Design fee		12,300.00	566,469.57
Bill Pmt -Check	06/27/2023	Hutton Corporation	Hangar 626 Renovations, estimates #1 and #2		292,757.33	273,712.24
Bill Pmt -Check	06/27/2023	T & R Dirt Construction Inc	Hangar 626 Boiler Room Equip Demo & Removal		19,375.00	254,337.24
Deposit	06/30/2023		Interest	540.08		254,877.32
Total BSB 2022-1 GO Temp Note (9668)				540.08	324,432.33	254,877.32
Total Cash in Bank-Bond Funds				567.32	324,432.33	254,877.32
TOTAL				567.32	324,432.33	254,877.32

10-Year Operating Revenue and Expense Analysis

January - June

2014-2023

	2014 (audited)	2015 (audited)	2016 (audited)	2017 (audited)	2018 (audited)	2019 (audited)	2020 (audited)	2021 (audited)	2022 (audited)	2023 (un-audited)
<u>TOTAL REVENUES</u>										
OPERATING REVENUES										
Airfield	\$ 278,180	\$ 257,321	\$ 292,985	\$ 237,612	\$ 253,513	\$ 352,268	\$ 307,186	\$ 394,206	\$ 573,751	\$ 574,724
Fuel flowage fees	64,507	79,396	58,222	109,377	88,269	76,117	69,388	79,132	110,013	92,639
Building and land rent	594,919	541,427	563,152	634,949	696,793	642,555	741,966	842,296	871,768	921,469
Other revenue	22,115	34,657	52,318	63,476	150,053	57,158	102,149	37,365	69,134	59,226
TOTAL OPERATING REVENUES	959,721	912,801	966,677	1,045,414	1,188,628	1,128,098	1,220,689	1,352,999	1,624,666	1,648,058
<u>TOTAL EXPENSES</u>										
OPERATING EXPENSES										
Administrative	556,505	558,319	587,062	614,504	745,200	752,183	748,114	786,279	893,745	916,449
Maintenance	441,955	358,561	322,917	420,575	408,962	465,151	396,538	534,829	574,724	514,036
TOTAL OPERATING EXPENSES	998,460	916,880	909,979	1,035,079	1,154,162	1,217,334	1,144,652	1,321,108	1,468,469	1,430,485
OPERATING INCOME BEFORE DEPRECIATION	\$ (38,739)	\$ (4,079)	\$ 56,698	\$ 10,335	\$ 34,466	\$ (89,236)	\$ 76,037	\$ 31,891	\$ 156,197	\$ 217,573





CITY OF SALINA

REQUEST FOR CITY COMMISSION ACTION

DATE
7/17/2023

TIME
4:00 P.M.

AGENDA SECTION NO: 6	ORIGINATING DEPARTMENT: City Manager's Office	FISCAL APPROVAL: BY: 
ITEM NO: 4 Page 1	BY: Mike Schrage, City Manager	FINAL APPROVAL: BY: 

ITEM: USDOT Essential Air Service Request for Proposals Response Community Comment Letter Authorization

BACKGROUND:

The following background information has been provided by Tim Rogers, Salina Airport Authority Executive Director. Mr. Rogers will be in attendance at the City Commission meeting to make a presentation and respond to questions from the City Commission and the public.

Scheduled air service for Salina and Saline County is partially funded by the USDOT Essential Air Service (EAS) Program. EAS Program funding meets an airline's gap between revenue and expenses at a community. The EAS Program does not require a local match. Salina has been eligible for EAS Program subsidy since the early 1980s. An EAS Program subsidy contract is between the USDOT and the selected air carrier. An air carrier selection is the result of airline responses to an RFP issued by the USDOT. Air carrier proposals received by the USDOT are shared with the community and each community has an opportunity to comment on the proposals. USDOT takes community comments into consideration before making an air carrier selection. Funding for an EAS contract comes directly from the USDOT to the selected air carrier per a contract between the USDOT and the airline.

SkyWest Airlines has been providing scheduled, United Express air service at the Salina Regional Airport since April 2018. The airline's current contract with the USDOT is for daily flights to/from Denver and Chicago at an annual subsidy rate of \$3,310,166. The current, multi-year contract is scheduled to expire on September 30, 2023.

It is worth noting that the USDOT and EAS Program air carriers have had difficulty with the airline proposal process due to the ongoing, national pilot shortage. For several EAS communities, the USDOT has not received proposals for either continued service or replacement service due to lack of pilots.

In advance of the expiration of the SkyWest contract the USDOT requested proposals from interested air carriers for a new Salina EAS program contract. Air carrier proposals were due on July 6, 2023. The USDOT received proposals from SkyWest Charter (a new SkyWest airlines subsidiary) and Denver Air Connection. The proposals are attached.

The USDOT indicated that both the SkyWest Charter and the Denver Air Connection proposals are not acceptable as presented. The SkyWest Charter proposal is not acceptable since the SkyWest subsidiary has yet to receive a final air carrier fitness determination by the USDOT. The SkyWest Charter application for operating authority is expected to be approved by the end of this calendar year. Other than the lack of final USDOT operating authority, the SkyWest Charter proposal meets community needs and requirements for scheduled air service.

CITY OF SALINA

REQUEST FOR CITY COMMISSION ACTION

DATE
7/17/2023

TIME
4:00 P.M.

AGENDA SECTION NO:	ORIGINATING DEPARTMENT: City Manager's Office	FISCAL APPROVAL: BY:
ITEM NO: Page 2	BY: Mike Schrage, City Manager	FINAL APPROVAL: BY:

The Denver Air Connection proposal is not acceptable since it is contingent on a July 1, 2024, start date. A replacement air carrier is expected to start service with 3 months after selection. Also, the Denver Air Connection per passenger subsidy would be \$380 which would be greater than the statutory, eligibility limit of \$200 per passenger.

Since the proposals received are not viable, the USDOT will schedule a new date for Salina proposals. The new proposal due date will probably be in January 2024. In the meantime, SkyWest will continue to operate daily United Express flights per a contract extension.

As you may recall, The City, County and Airport Authority have approved funding to establish a SkyWest Charter overnight maintenance hub at the Salina Airport. The local incentive is contingent on SkyWest Charter being selected for the next multi-year USDOT EAS contract to serve Salina.

The enclosed draft of a community comment letter is an appropriate response to the recently completed proposal process. Community comments from the city commission is a key component in the USDOT's air carrier selection process. The community response has been coordinated with the USDOT EAS Program staff and is consistent with their assessment of the proposals.

FISCAL NOTE:

There is not direct fiscal impact to the City of Salina related to this action item.

COMMISSION ACTION OR RECOMMENDED ACTION:

Staff has identified the following options for the City Commission's consideration:

- 1.) Authorize the Mayor to execute the attached community comment letter as presented.
- 2.) Authorize the Mayor to execute the attached community comment letter with amendments as the City Commission deems appropriate.
- 3.) Postpone consideration of the attached community comment letter to a specified date and time and provide staff direction regarding additional information, amendments or public comment processes the City Commission would like to request for their further consideration.
- 4.) Take no action resulting in a community comment letter not being submitted by the City of Salina on behalf of the community.

Staff recommends Option #1.

CC: Tim Rogers, Salina Airport Authority Executive Director

July 17, 2023

Mr. Michael Martin
United States Department of Transportation
Essential Air Service (EAS) Program
1200 New Jersey Avenue, SE
Washington, DC 20590
Via: Email to Michael.F.Martin@dot.gov

Re: DOT-OST-2002-11376, Salina Community Comments Concerning Air Carrier Proposals

Dear Mr. Martin:

The Salina City Commission has reviewed the July 6, 2023, EAS Program proposals submitted by SkyWest Charter (SWC) and Denver Air Connection (DAC) to the USDOT for subsidized air service at the Salina Regional Airport (SLN). The community appreciates the interest that both air carriers expressed in serving Salina, but both proposals are determined to be not viable.

The Denver Air Connection proposal states that the airline would not be able to start service until July 1, 2024. Delaying the start of DAC flights until July 1, 2024, is an unreasonable contingency and indicates that the air carrier lacks the resources currently to start new EAS contract flights.

An additional community concern is the fact that a DAC EAS contract at \$9.475M would result in a per passenger subsidy rate of \$380. The current statutory per passenger subsidy cap for SLN is \$200 per passenger. The community is not willing to recommend the selection of an air carrier that would place Salina at risk of losing EAS Program eligibility.

The SkyWest Charter proposal is not viable since the airline has yet to receive USDOT, Part 135 commuter authority. The SWC proposal does meet Salina, Saline County and North Central Kansas air service needs. If SWC had the required USDOT fitness operating authority the community preference would be for the SWC proposal.

Since both the DAC and SWC proposals are not viable for further consideration, the Salina community requests that the USDOT schedule a new date for air carrier proposals. The community further recommends that the current contract with SkyWest Airlines operating as United Express be extended through the next request for SLN proposals.

Respectively submitted,



July 6, 2023

Michael Martin
United States Department of Transportation
Office of Aviation Analysis
1200 New Jersey Ave SE
Washington, DC 20590

SkyWest Charter's Essential Air Service Proposal for Salina, KS
Docket DOT-OST-2002-11376

Dear Mr. Martin:

SkyWest Charter, LLC (SWC) welcomes the opportunity to provide subsidized essential air service to the Salina (SLN) community for a two-year term contingent upon the approval of SWC's Commuter Authority application which is currently pending before USDOT.

Service will be provided on 30-seat CRJ200 jet aircraft and conducted as 14 CFR Part 380 public charters with 6 weekly round trips serving Denver International Airport (DEN) and 6 weekly round trips serving Chicago O'Hare (ORD). Flights will be operated under an agreement with United Airlines. All flights will be timed to depart and arrive DEN and ORD to facilitate seamless connections to United's network.

SWC will work closely with USDOT and the community on the necessary EAS waivers for the implementation of SWC service as described above.

Thank you for your consideration.

A handwritten signature in black ink, appearing to read 'Brad Link'.

Brad Link
Director of Operations
SkyWest Charter, LLC



SkyWest Charter
Essential Air Service Bid
7/6/2023

	ORD SLN	DEN SLN	SLN
Number of round trips per week	6	6	12
Aircraft type	CRJ-30 Seat	CRJ-30 Seat	CRJ-30 Seat
Passenger Revenue			
Passengers	15,912	15,912	31,824
Average fare	\$ 110.00	\$ 106.00	\$ 108.00
Revenue	\$ 1,750,320	\$ 1,686,672	\$ 3,436,992
Block Time			
Trip block time (minutes)	114	90	102
Total scheduled block time	1,186	936	2,122
Total completed block time	1,150	908	2,058
RPMS			
Passengers	15,912	15,912	31,824
Stage length	559	383	471
Total RPMs	8,894,808	6,094,296	14,989,104
ASMs			
Scheduled departures	624	624	1,248
Completed departures	605	605	1,211
Stage length	559	383	471
Available Seats	30	30	30
Total ASMs	10,464,480	7,169,760	17,634,240
Revenue	\$ 1,750,320	\$ 1,686,672	\$ 3,436,992
Marketing Costs	\$ 10,000	\$ 10,000	\$ 20,000
Direct operating expenses	\$ 3,297,737	\$ 2,648,552	\$ 5,946,290
Departure related	\$ 1,497,771	\$ 1,497,771	\$ 2,995,543
ASM related	\$ 97,529	\$ 66,822	\$ 164,351
Total expenses	\$ 4,903,038	\$ 4,223,146	\$ 9,126,184
Operating income (loss)	\$ (3,152,718)	\$ (2,536,474)	\$ (5,689,192)
5% profit margin	\$ 245,152	\$ 211,157	\$ 456,309
Annual subsidy requirement	\$ 3,397,870	\$ 2,747,631	\$ 6,145,501
Effective Subsidy rate per unit			
Subsidy per trip	\$ 5,614	\$ 4,539	\$ 5,077
Subsidy per passenger	\$ 214	\$ 173	\$ 193
Load factor	85%	85%	85%



July 6, 2023

Todd M. Homan, Director
United States Department of Transportation
Office of Aviation Analysis
1200 New Jersey Ave SE
Washington, D.C. 20590

Re: Response to Order 2022-3-8/Proposal to Provide Essential Air Service at
Salina, Kansas

Via e-mail to: EAS@dot.gov and Kevin.Schlemmer@dot.gov

Dear Mr. Homan,

Attached is Denver Air Connection's proposal to provide air service at Salina, Kansas to Denver International Airport (DEN) and Chicago O'Hare International Airport (ORD) or Dallas Fort Worth International Airport (DFW).

If we are selected, we will provide vital support to the regional economy with scheduled passenger service on our safe and reliable 30-seat Dornier Jet and 50-seat Embraer EMB-145 aircraft with service and schedules tailored to the community's needs.

Our reliable service will provide the Salina region with options to access the world's most comprehensive route network of United Airlines, American Airlines, and other major carriers through Denver International and Chicago O'Hare International or Dallas Fort Worth International. Our service is dedicated to the community to ensure seat availability and direct flights to and from Denver with an option to include Chicago or Dallas. The communities we service praise our excellent completion rates and on-time performance rate.

As directed by the RFP, we will offer the Salina community 12 non-stop round-trip flights per week for a new 2 term with a 4 year option. **Service scheduled to begin on July 1, 2024.** We will work closely with local leadership to set a schedule that balances operationa and regulatory needs with community desires and connectivity to the national transportation system. Denver Air Connection believes this proposal meets the needs of the community and provides the best overall option for air service to the Salina community with reliable connectivity at Denver, Colorado and Chicago, Illinois or Dallas, Texas.

Thank you for your consideration.

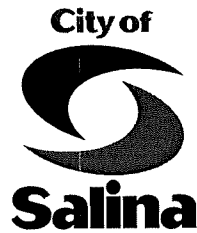
Marcus Hesting,
Director of Finance
Denver Air Connection

13252 E. Control Tower Rd. / Englewood Colorado 80112 / O: 303.768.9626 / M: 720.635.5903
mhesting@keylimeair.com / denverairconnection.com

Bid Proposal

The proposal is for a two-year term with a four-year option.

Denver Air Connection	Option 1	Option 2
Essential Air Service Bid	DEN	DEN-6, ORD or DFW-6
ERJ145 / 328Jet round trips / week	12	12 (6 RT Each)
Aircraft Data	ERJ145/328Jet	ERJ145/328Jet
Block Hours	1,753	2,003
Available Seats	62,400	62,400
Load Factor	37%	40%
Passenger Revenue		
Passengers	23,088	24,960
Average Fare	<u>99.00</u>	<u>99.00</u>
Revenue	2,285,712	2,471,040
Expenses		
Aircraft Lease	858,000	858,000
Crew Cost	1,900,734	1,900,734
Maintenance	997,521	1,136,173
Insurance	667,200	667,200
Overhead Facilities/Supplies/Staff	1,152,000	1,152,000
DEN Operating Expense	444,818	296,505
ORD/DFW Operating Expense	-	636,316
SLN Operating Expense	444,044	444,044
Deice, Catering and Misc.	163,440	172,800
Marketing	20,000	20,000
Set-Up	20,000	20,000
Fuel Cost	<u>3,564,288</u>	<u>4,073,472</u>
Total Expense	10,232,045	11,377,244
Annual Subsidy Requirement		
Operating Income	(7,946,333)	(8,906,204)
Profit (5%)	<u>511,602</u>	<u>568,862</u>
Total Subsidy	8,457,935	9,475,066
Effective Subsidy Rates		
Subsidy per Trip (97% completion)	6,987	7,827
Subsidy per Passenger	366	380
6% Annual subsidy increase		



**SALINA CITY COMMISSION
REGULAR MEETING AGENDA
CITY-COUNTY BUILDING, 300 W. ASH, ROOM 107
SALINA, KANSAS
JULY 17, 2023
4:00 P.M.**

1. CALL TO ORDER

- a. Mayor request staff confirmation that the Kansas Open Meeting Act required notice has been properly provided.
- b. Roll call.

2. PLEDGE OF ALLEGIANCE AND MOMENT OF SILENCE

3. AWARDS AND PROCLAMATIONS

4. PUBLIC HEARINGS AND ITEMS SCHEDULED FOR A CERTAIN TIME

5. CONSENT AGENDA

- (5.1) Approve the minutes of the meeting of July 10, 2023.
- (5.2) Award the bid for project number 23018A, 2023 Minor Concrete - Pavement Repair for \$96,428.90 with a 5% (\$4,821.45) construction contingency for a total project authorization not to exceed \$101,250.35 and authorizing the City Manager to execute a contract with Morgan Brothers Construction of La Crosse, Kansas, upon fulfillment of all prerequisites under the bid documents.

6. ADMINISTRATION

- (6.1) Approve Ordinance No. 23-11162, on second reading, changing the zoning district classification of a 12.64 acre tract of land located on the east side of North Ohio Street from C-7 (Highway Commercial) and A-1 (Agricultural) to I-2 (Light Industrial) to allow a utility company/contractor to relocate to the former Harley-Davidson dealership site.
- (6.2) Authorize publication of the Notice of Budget Hearing for the 2024 budget which sets August 28, 2023 as the date for public hearing to exceed the Revenue Neutral Rate and the date for public hearing on the 2024 budget, and establishes the maximum limits of the 2024 budget.
- (6.3) Consider bids received for project number 23006, 2023 Broadway Medians.
- (6.4) USDOT Essential Air Service Request for Proposals Response Community Comment Letter Authorization.

7. DEVELOPMENT BUSINESS

8. OTHER BUSINESS

9. CITIZENS FORUM

10. ADJOURNMENT

June 30, 2023

To the Board of Directors
Salina Airport Authority
Salina, Kansas

Governance Letter

We have audited the financial statements of the business-type activities of **Salina Airport Authority** for the year ended December 31, 2022. Professional standards require that we provide you with information about our responsibilities under generally accepted auditing standards, *Government Auditing Standards* and the Uniform Guidance, as well as certain information related to the planned scope and timing of our audit. We have communicated such information in our letter to you dated November 7, 2022. Professional standards also require that we communicate to you the following information related to our audit.

Significant Audit Matters

Qualitative Aspects of Accounting Practices

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by **Salina Airport Authority** are described in Note 1 to the financial statements. As described in Note 1, in 2022, the Authority implemented several GASB standards. Accordingly, the accounting changes have been applied as described in Note 1. We noted no transactions entered into by the Authority during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimates affecting the financial statements were for estimated useful lives for depreciation expense, deferred outflows of resources, deferred inflows of resources, net pension liability, net OPEB liability and compensated absences.

The financial statement disclosures are neutral, consistent, and clear.

Difficulties Encountered in Performing the Audit

We encountered no significant difficulties in dealing with management in performing and completing our audit.

Corrected and Uncorrected Misstatements

Professional standards require us to accumulate all misstatements identified during the audit, other than those that are clearly trivial, and communicate them to the appropriate level of management. The attached schedule summarizes uncorrected misstatements of the financial statements. Management has determined that their effects are immaterial, both individually and in the aggregate, to the financial statements taken as a whole. The uncorrected misstatements or the matters underlying them could potentially cause future period financial statements to be materially misstated, even though, in our judgment, such uncorrected misstatements are immaterial to the financial statements under audit.

Disagreements with Management

For purposes of this letter, a disagreement with management is a disagreement on a financial accounting, reporting or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditors' report. We are pleased to report that no such disagreements arose during the course of our audit.

Management Representations

We have requested certain representations from management that are included in the management representation letter dated June 30, 2023.

Management Consultations with Other Independent Accountants

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the Authority's financial statements or a determination of the type of auditors' opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

Other Audit Findings or Issues

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the Authority's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

There were no changes to our initial assessment of risks of material misstatements to the financial statements, which were communicated to you in our letter dated March 17, 2023.

Other Matters

We applied certain limited procedures to management's discussion and analysis, schedule of employer's proportionate share of the net pension liability, schedule of employer contributions, and schedule of changes in death and disability total OPEB liability and related ratios, which is required supplementary information (RSI) that supplements the basic financial statements. Our procedures consisted of inquiries of management regarding the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other

Salina Airport Authority

Page 3

June 30, 2023

knowledge we obtained during our audit of the basic financial statements. We did not audit the RSI and do not express an opinion or provide any assurance on the RSI.

We were engaged to report on supplementary information, which accompanies the financial statements but is not RSI. With respect to this supplementary information, we made certain inquiries of management and evaluated the form, content, and methods of preparing the information to determine that the information complies with accounting principles generally accepted in the United States of America, the method of preparing it has not changed from the prior period, and the information is appropriate and complete in relation to our audit of the financial statements. We compared and reconciled the supplementary information to the underlying accounting records used to prepare the financial statements or to the financial statements themselves.

We were not engaged to report on the introductory and statistical sections, which accompany the financial statements but are not RSI. Such information has not been subjected to the auditing procedures applied in the audit of the basic financial statements, and accordingly, we do not express an opinion or provide any assurance on it.

We would like to express our appreciation for the opportunity to perform the December 31, 2022 audit for **Salina Airport Authority** and to the employees for the cooperation and assistance given to us during the audit.

Restriction on Use

This information is intended solely for the use of management, the Board of Directors, others within the organization, and applicable federal agencies, and is not intended to be, and should not be, used by anyone other than these specified parties.

A handwritten signature in black ink that reads "Adams Brown, LLC". The signature is written in a cursive, flowing style.

ADAMSBROWN, LLC

Certified Public Accountants

Great Bend, Kansas

AdamsBrown, LLC Audit Approach	Entity: Year:	Salina Airport Authority December 31, 2022	
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Opinion unit: Business-Type Activities
The following table lists audit differences exceeding: 16,000

			Financial Statement Effect - Debit (Credit)				
Description (Nature) of Audit Difference	Factual (F), Judgemental (J) or Projects (P)	W/P Ref.	Total Assets	Total Liabilities	Equity	Revenues	Expenditures
GASB 87 Leases - 2021 PPAAdj.	F	K-08	37,805	(38,557)	(752)		
GASB 87 Leases - 2022 Ending Adjust	F	K-08	20,575	(20,930)			(355)
GASB 87 Leases - 2022 Missed Lease	F	E-04.017	17,576	(17,576)			
Total Unadjusted Audit Differences - Current Year			75,956	(77,063)	(752)	-	(355)
Effect of Unadjusted Audit Differences - Prior Year							
Net Audit Differences			75,956	(77,063)	(752)	-	(355)

MISSTATEMENT OR OMISSION OF DISCLOSURE:

Accumulate and describe any misstatements of disclosures, including qualitative and quantitative disclosures, that entered into your evaluation of whether uncorrected accumulated misstatements are material, individually or in the aggregate, in relation to specific accounts and disclosures and to the opinion unit financial statements as a

None

Bond and Interest Fund Mill Levy Projection

Salina Airport Authority

Debt Service and Levy Requirements

Year	Annual Debt Service Payments								Reductions to Levy Amount				Net Debt Service to Levy	Assessed Valuation (3)	Mill Levy
	Outstanding Bonds and Notes						Series 2023-A,B,C Bonds	Aggregate Debt Service	Other Operating Revenues (1)	GA Box Hangar Revenues	Motor Vehicle Taxes (2)	Total Reductions			
	Bonds Series 2015-A	Bonds Series 2017-A	Bonds Series 2017-B	Bonds Series 2019-A	Bonds Series 2021-A	Total Outstanding									
2023													1,982,031	496,759,566	3.990
2024	91,043	1,705,600	165,550	77,043	175,305	2,214,540	847,994	3,062,534	(85,000)		(265,500)	(350,500)	2,712,034	499,243,364	5.432
2025	93,195	1,703,160	164,800	80,385	179,580	2,221,120	687,562	2,908,682	(85,000)	(75,000)	(341,591)	(501,591)	2,407,092	501,739,581	4.797
2026		1,522,598	449,050	78,530	178,455	2,228,633	687,562	2,916,195	(85,000)	(75,000)	(310,920)	(470,920)	2,445,275	504,248,279	4.849
2027		1,248,883	714,750	76,605	176,955	2,217,193	687,562	2,904,755	(85,000)	(76,875)	(315,145)	(477,020)	2,427,735	506,769,520	4.791
2028		1,245,333	717,200	79,575	175,305	2,217,413	687,562	2,904,975	(85,000)	(76,875)	(313,681)	(475,556)	2,429,419	509,303,368	4.770
2029		1,244,738	719,050	77,325	178,355	2,219,468	687,562	2,907,030	(85,000)	(78,797)	(314,181)	(477,978)	2,429,052	511,849,884	4.746
2030		1,291,875	675,300		176,030	2,143,205	687,562	2,830,767	(85,000)	(78,797)	(314,473)	(478,270)	2,352,498	514,409,134	4.573
2031			1,967,300		178,705	2,146,005	687,562	2,833,567	(85,000)	(80,767)	(306,965)	(472,732)	2,360,835	516,981,179	4.567
2032					175,985	175,985	1,787,562	1,963,547	(85,000)	(80,767)	(308,149)	(473,916)	1,489,631	519,566,085	2.867
2033					178,265	178,265	1,784,313	1,962,578	(85,000)	(82,786)	(217,976)	(385,762)	1,576,815	522,163,916	3.020
2034					180,130	180,130	1,784,200	1,964,330	(85,000)	(82,786)	(227,447)	(395,233)	1,569,097	524,774,735	2.990
2035					176,900	176,900	1,786,000	1,962,900	(85,000)	(84,856)	(226,946)	(396,802)	1,566,098	527,398,609	2.969
2036					178,500	178,500	1,785,800	1,964,300	(85,000)	(84,856)	(226,942)	(396,797)	1,567,503	530,035,602	2.957
2037					-	-	1,783,600	1,783,600	(85,000)	(86,977)	(227,401)	(399,378)	1,384,222	532,685,780	2.599
2038					-	-	1,784,400	1,784,400	(85,000)	(86,977)	(208,398)	(380,375)	1,404,025	535,349,209	2.623
2039					-	-	1,788,000	1,788,000	(85,000)	(89,151)	(210,801)	(384,952)	1,403,048	538,025,955	2.608
2040					-	-	1,784,200	1,784,200	(85,000)	(89,151)	(211,010)	(385,161)	1,399,039	540,716,085	2.587
2041					-	-	1,788,200	1,788,200	(85,000)	(91,380)	(210,900)	(387,280)	1,400,920	543,419,665	2.578
2042					-	-	1,784,600	1,784,600	(85,000)	(91,380)	(211,414)	(387,794)	1,396,806	546,136,764	2.558
2043					-	-	1,783,600	1,783,600	(85,000)	(93,665)	(211,296)	(389,960)	1,393,640	548,867,447	2.539
Total	184,238	9,962,185	5,573,000	469,463	2,308,470	18,497,355	27,085,406	45,582,761	(1,700,000)	(1,586,843)	(5,181,137)	(8,467,980)	39,096,812		

Assumptions:

- (1) Represents transfer of operating revenues into Bond & Interest Fund.
- (2) Based on Authority's estimated share of countywide motor vehicle tax collections.
- (3) Assessed valuation grows annually at rate of: 0.50%

2023 Mill Levy Analysis for Calculation
(Funding 2024 Budget)

		2023		2022		+/-
Revised - 07/14/2023		Mill Levy \$	Mills	Mills Certified	Mill	%
July 1, 2023 Estimated Assessed Valuation	\$ 511,302,867					
(Less TIF & Pending Exemptions)						
2024 GO Bond P&I Payments	3,062,534					
Less other operating revenue	(85,000)					
Less MV Tax Est. Collections	(265,500)					
Total Mill Levy \$ for 2023 Debt Service Fund		2,712,034	5.304	3.9900	1.3142	32.94%
Federal / State Grant Match		511,303	1.000	0.9780	0.0220	2.25%
TOTAL Estimated Mill Levy		\$ 3,223,337				
Plus estimated MV Tax Collections	265,500.00					
Total anticipated mill levy receipts	\$ 3,488,837					
Total Mills			6.3042	4.968	1.34	26.90%
Total Mills - Final Certified			-			



Saline County Clerk/Election Office

Jamie R Doss – County Clerk/Election Officer

Phone: (785) 309-5820

300 W Ash St, Rm 215

FAX: (785) 309-5826

P.O. Box 5040

E-mail: dossj@salinecountyks.gov

Salina, KS 67402-5040

www.salinecountyks.org

Notice of Revenue Neutral Rate Intent

PURSUANT TO K.S.A 79-1460, 79-1801, 79-2024, 79-2925c

THE GOVERNING BODY OF Salina Airport Authority, HEREBY NOTIFIES THE
SALINE COUNTY CLERK THE REVENUE NEUTRAL RATE INTENT;

X Yes, we intend to exceed the Revenue Neutral Rate and our proposed mill levy
rate is 6.3042. The date of our hearing is August 30, 2023 at 4:00 PM AM/PM
and will be held at H600, Rm 100, 2720 Arnold Ct. address in Salina, Kansas.

 No, we do not plan to exceed the Revenue Neutral Rate and will submit our
budget to the County Clerk on or before August 25, 2023.

WITNESS my hand and official seal on _____, 2023.

(Seal)

Clerk or Officer of Governing Body

NOTE: Notice required to be sent to County Clerk on or before 5 p.m. on July 20, otherwise Revenue Neutral Rate cannot be exceeded. Signed notice may be scanned and sent electronically.

KANSAS WARRANTY DEED

(Including Aerial Easement, Height Limitation, Site Development and Restricted Use Covenants and Nonrenewable Resources Reservation)

On this ____ day of July 2023, the **Salina Airport Authority**, a Kansas public corporation, ("Grantor"), conveys and warrants to the **Board of Trustees of the Salina Area Technical College**, a Kansas public technical college, ("Grantee"), all of the following-described real estate in Saline County, Kansas:

Lot 9 (1.72 acres), Block 4, Schilling Subdivision No. 5 to the City of Salina, Saline County, Kansas, (containing 74,923 sq. ft., more or less and hereinafter referred to as the "Premises")

CONSIDERATION: A gift pursuant to K.S.A. 27-320(e), being both consistent with the mission of the Salina Airport Authority and in furtherance of the public interest served by the Salina Area Technical College.

SUBJECT TO zoning or deed restrictions and easements of record; and

FURTHER SUBJECT TO the following reservation of aerial easement and height limitation:

Grantor hereby reserves unto itself, its successors and assigns, for the use and benefit of the public, a free and unrestricted right of flight for the passage of aircraft in the airspace above the surface of the Premises herein conveyed, together with the right to cause in said airspace such noise as may be inherent in the operation of aircraft, now known or hereafter used for navigation of or flight in the air, using said airspace or land at, taking off from, or operating on or about the Salina Regional Airport (the "Aerial Easement"). Therefore, under no circumstances shall the finished elevation of any structure or the height of any equipment on the Premises exceed 1,437.7 ft. above sea level.

FURTHER SUBJECT TO the following covenant regarding site development and plan review:

Grantee covenants that Grantor's Board of Directors must approve any site development and building construction plans based on their architectural review prior to commencement of any construction.

FURTHER SUBJECT TO the following covenant restricting use:

The Premises and any improvements constructed thereon shall not be used or operated as an "Adult-Oriented Business" as defined by ordinance of the City of Salina, Kansas, ("City") or the substantial equivalent of an Adult-Oriented Business as that term or its definition may, from time to time, be amended by the governing body of the City.

FURTHER SUBJECT TO the following reservation of nonrenewable resources:

Grantor reserves to itself, its successors, and assigns, all of the oil, gas, and minerals in and under the surface of said land, including the right of ingress and egress and use of so much of the surface thereof as may be reasonably necessary for the operation so long as such right does not interfere with the intended use of the property.

The reservation of aerial easement, height limitation, site development and restricted use covenants, and nonrenewable resources reservation, as set forth above shall run with and be binding upon the Premises, in perpetuity.

SALINA AIRPORT AUTHORITY

By: _____
Tod Roberg, Chairman

ATTEST:

Board Clerk

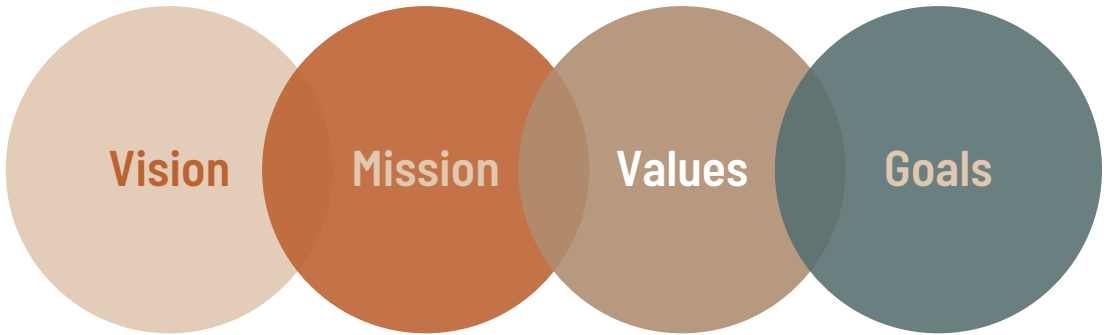
STATE OF KANSAS, SALINE COUNTY, ss:

BE IT REMEMBERED, that on this ____ day of _____, 2023, before me, the undersigned, a notary public in and for the county and state aforesaid, came Tod Roberg, Chairman of the Salina Airport Authority, and Kasey Windhorst, Board Clerk, who are personally known to me to be the same persons who executed as such officers the within instrument of writing and on behalf of the Salina Airport Authority, and such persons duly acknowledged the execution of the same on behalf of the Authority.

IN WITNESS WHEREOF, I have hereunto subscribed my name and affixed my official seal the day and year last above written.

Notary Public
Printed name: _____

Salina Airport Authority Strategic Planning



We continue to strategically plan for the future, creating a map to success. With input from our SAA Board, SAA Employees, SAA Leadership, and trusted partners, we set our vision, mission and values to provide clarity and strategic alignment between our purpose, values and goals. These provide a framework for decision-making, prioritization, organizational growth, and will assist in creating a successful future!

Vision	Mission
Charting the course for global success.	To be a trusted global leader propelling economic growth for aerospace, business, industry, and military by strengthening partnerships.
Values	Goals
Safety Trust Adaptability Rooted in Community Success	Continue building on the 2023 priorities and 2024 Goals outlined below

DATE: July 14, 2023
TO: Tim Rogers
FROM: Maynard Cunningham
SUBJECT: **July 19, 2023, SAA Regular Board Meeting**

Facilities and Construction Notes

New Projects

- **H504 (Former LifeSave Hangar)** – SAA maintenance personnel are currently installing new flooring in the 1st floor living area. The previous carpet was damaged from rainwater getting into the area due to poor drainage on the exterior of the hangar. Maintenance personnel will also be performing site work on the east and south side of the hangar to improve drainage, so rainwater does not get into the facility in the future.
- **PH305 (SLN Fuel Facility Construction) AIP-49** –The grant application for construction of the SLN Fuel Facility was submitted to the FAA June 5, 2023. The base bid which includes relocation of the self-fuel station, new fuel facility construction (120,000 gallons Jet-A, 12,000 gallons Avgas, 20,000 gallons de-fuel, and demolition of existing fuel facility above-ground equipment were included in the grant application.

Current Projects

- **H626 (Hangar Rehabilitation) – Rehabilitation Construction –**



Hutton was selected as the Construction Manager at Risk (CMAR) for the Hangar 626 Rehabilitation. Masonry subcontractor CL Masonry is nearing completion of the CMU block infill areas where windows were removed. Plumbing rough-in has been completed for the new restrooms. The original hangar door rails and concrete are in the process of being removed so new rails can be set to accommodate the new hangar doors.

- **H959 (1 Vision Aviation)** – Air Discharge Analysis – SAA, Dragun and partner Environmental Partners visited 1 Vision's hangar bay December 15, 2022, and met with 1 Vision personnel to review processes, coatings, and air discharge analysis requirements. From Dragun's review, it has been determined that the coatings in use and the volume calculations indicate that 1 Vision's annual usage is below state regulation thresholds. An updated hangar layout and current paint volume projections were recently provided to Dragun and Environmental Partners for review. Dragun has recommended seeking a Kansas Department of Health and Environment (KDHE) air discharge permit for the painting operations regardless of whether the permit is required by regulation.

- **General Aviation Hangars (C-Hangars)** – The site survey has been completed and preliminary engineering design site plans have been received. SAA has received the building plans and footing drawings. Upon review of the footing drawings, updates are required to the site plans. Final site plans are scheduled to be completed this week. Electrical plans are in process.
- **Runway 12/30 AIP-48** – SAA received an award offer from the FAA on May 15, 2023 for design of the rehabilitation of Runway 12/30, including asphalt mill and overlay, edge lighting, lighted guidance signs, and removal of portions of excess pavement. Jviation is the engineering consultant performing the design. Formulation work including surveying and scanning the runway and associated areas was completed June 5-9, 2023. SAA, Jviation, and FAA personnel met at Salina Regional Airport July 12, 2023 for a design meeting and site tour of the project.

Special Projects

- **Former SAFB (Schilling Air Force Base) Environmental Cleanup Project – Plume B Excavation** – Excavation of a site near Building 614, as part of the Former SAFB environmental cleanup project, requires relocation of utilities for SAA Building 614 (maintenance shop) prior to the site excavation. Dragun Corp. has developed the scope of work and will seek contractor bids for the utility relocation including water, sewer, gas, and overhead electric power lines. An access agreement with a company has been established for them to perform a pilot study to test ground water treatment technology at one of the existing monitoring well sites located on K-State Salina property.
- **CTX Devices at SLN** - TSA approval has been received for a computed tomography explosives (CTX) detection device for checked baggage at the airport terminal building to improve passenger and bag screening. CTX device installation has been delayed due to the unit needing to be recertified.

Completed Projects

- **ACARS at SLN Terminal Building** – Collins Aerospace completed installation of the Aircraft Communications Addressing and Reporting System (ACARS) Ground Radio Station components at SLN airport terminal building June 22, 2023. ACARS is a digital datalink system for transmission of messages between aircraft and ground stations.

DATE: July 14, 2023

TO: Tim Rogers, Executive Director

FROM: Kasey L. Windhorst

SUBJECT: July Board Meeting Update

SAA/SLN FCT Letter of Agreements (LOA)

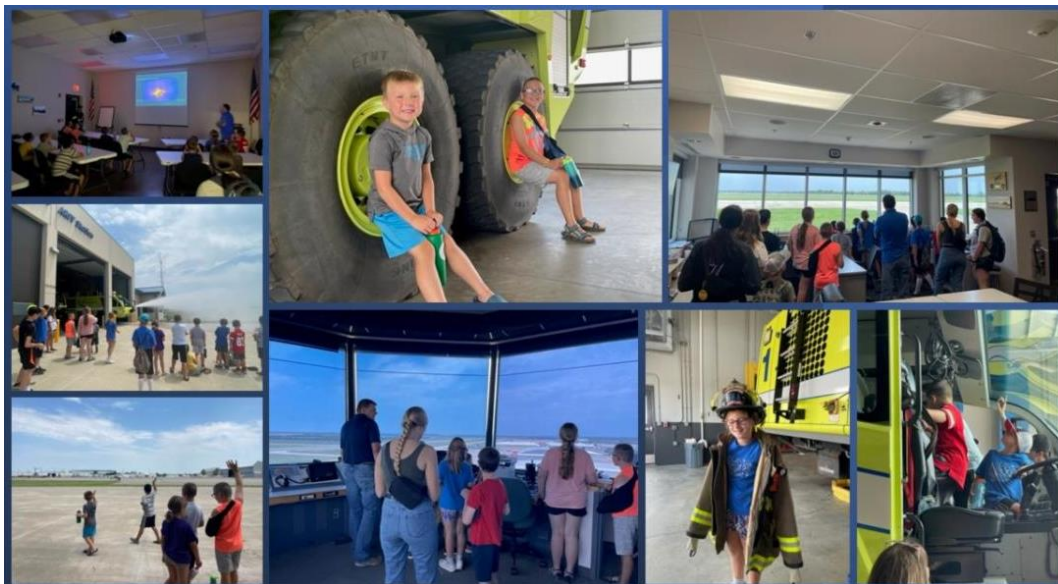
SAA staff updated the following Letter of Agreements (LOA) between the Salina Airport Authority and SLN Federal Contract Tower (SLN FCT) during the month.

1. Emergency Services/Aircraft Response Procedures – This LOA established responsibilities and procedures for responding to aircraft emergencies at Salina Regional Airport and Airport Industrial Center properties within the immediate vicinity of the airport. The update included revisions to the alert information provided by SLN FCT.
2. International Aerobatic Club (IAC) Operating Procedures – This LOA between IAC, SAA and SLN FCT summarizes the understanding of the agreement regarding the management of power and glider aircraft participating in the 2023 U. S. National Aerobatic Championships at the Salina Regional Airport, Salina, KS from Thursday, September 24, 2023 – Saturday, September 30, 2023.

Revisions to the Emergency Services/Aircraft Response Procedures LOA also required changes to be made in the Airport Certification Manual (ACM) and resubmitted to the FAA for approval.

Airport Tours

Summer is a busy time of year for tours. SAA staff hosted over thirty kids from the Assaria summer youth program. Children ranging in age from 1st – 5th grade visited the Salina Regional Airport for a tour of the Air Traffic Control Tower and the Aircraft Rescue and Fire Fighting (ARFF) station.



In addition to the summer camp tours, SAA ARFF staff provided tours to newly hired SkyWest Airlines and Transportation Security Administration (TSA) employees. The tour consisted of the flight line, Air Traffic Control Tower (ATCT) and ARFF station. These tours allow airport employees to familiarize themselves with the Salina Regional Airport and an overview of the Salina Airport Authority.

SAA Staff

At the end of July, we will have one vacant full-time Maintenance/Operations and ARFF Technician position due to an employee resignation. The position is being advertised and is posted on the SAA website at the following link under employment opportunities.

<https://www.salinaairport.com/public-information.aspx>

Announcements

Below are the upcoming regular scheduled board meetings and special board meetings through the end of the year. All board meetings will be held at Hangar H600, Room 100.

Wednesday, July 19, 2023, 8:00 a.m.	Regular Board Meeting
Wednesday, August 16, 2023, 8:00 a.m.	Regular Board Meeting
Wednesday, August 30, 2023, 4:00 p.m.	Special Board Meeting
Wednesday, September 20, 2023, 8:00 a.m.	Regular Board Meeting
Wednesday, October 18, 2023, 8:00 a.m.	Regular Board Meeting
Wednesday, November 15, 2023, 8:00 a.m.	Regular Board Meeting
Wednesday, December 20, 2023, 8:00 a.m.	Regular Board Meeting