

DATE: January 13, 2023
TO: SAA Board of Directors
FROM: Tim Rogers and Shelli Swanson
SUBJECT: **January 18, 2023, SAA Regular Board Meeting**

Enclosed are items for your review prior to Wednesday's meeting. Please note that the meeting will be held in the **first-floor conference room, Hangar 600, 2720 Arnold Ct.** A map showing the location of Hangar 600 is enclosed in your board meeting packet. The meeting is also available via the following GoTo link.

<https://meet.goto.com/salinaairport/salina-airport-authority-board-meeting>

Wednesday's meeting will feature discussion concerning the following 2023 Airport Authority operating plan priorities.

- Provide comprehensive insurance coverages for SAA operations
- Efficient administration of SAA records and documents
- Federal and State funding for storm damage repairs and mitigation
- City of Salina, Saline County, Salina Chamber, K-State Salina and SCEDO partnership
- Hangar H626 rehabilitation

Please note the following agenda comments.

Agenda Item #5 – Review of Airport Activity and Financial Reports for the Month and Year Ending December 31, 2022 (Rogers and Swanson)

Airport Activity – Air Traffic (Rogers)

The Salina air traffic control tower (ATCT) recorded 3,564 operations during December 2022 which was a 35% decrease as compared to the December 2021 total of 5,463. For the year-to-date, a total of 68,262 operations have occurred at Salina Airport which is 16% less than the December 2021 YTD total of 80,970.

Airport Activity – Fuel Flowage (Rogers)

The December 2022 fuel flowage came in at 123,281 gallons which was 28% less than the December 2021 total of 171,150 gallons. For the year-to-date, a total of 2,371,174 gallons have been delivered at the Airport which is 13% more than the December 2021 YTD total of 2,096,198 gallons.

Airport Activity – Passenger Enplanements (Rogers)

During December 2022 SkyWest enplaned 2,318 passengers, which was a 35% decrease over the December 2021 total of 2,032 passengers. The December 2022 total passenger count was 2,445 which was a 37% decrease as compared to the December 2021 total of 3,918. Total 2022 YTD passenger enplanements on SkyWest flights totaled 18,458 which was a .6% increase as compared to the 2021 YTD total of 18,353. The 2022 YTD total for scheduled and charter flight enplanements is 21,283 passengers which is an 8% increase when compared to the 2021 YTD total of 19,580 passengers.

Financial Reports – Comments and Notes (Swanson)

The beginning of a new year brings about our usual fiscal year close-out activity necessary to bring you the preliminary December 31 financial statements. In addition to working on tax and informational returns, W-2s, 1099s and other year-end activity, we continue to work on items such as the Net KPERS OPEB and pension liabilities (reports are not available from KPERS until January 31, 2023) final depreciation schedules, and calculations. Additionally, we anticipate having a few invoices for work that was done in December trickling in between now and the end of January. As is our normal procedure, we will highlight any significant changes from the preliminary statements enclosed in your packet today, to the final audited statements as presented in the comprehensive annual financial report.

Highlights from the December 2022 financials include:

- Unrestricted cash in bank at \$2,121,471
- Total 2022 operating income came in at \$3,186,839 which is \$293,113 over the same period in 2021 and over the 2022 budget projections by 10% or \$277,349.
- Total operating expenses came in 7% over budget which is 9.4% more than 2021 or \$263,905
- Net operating income before depreciation equaled \$111,937 for the year.

The disbursements from the 2021-1 and 2022-1 GO Temporary Note project fund accounts during December are included as a separate report in the enclosed financial statements.

Financial Reports – December Significant Expenditures/Payables Report Enclosed

Financial Reports – Accounts Receivable Past Due 31 days or more as of January 13, 2023 (Swanson)

Account	Amount	Days	Comments
Agco	\$4,510	31-60	Warehouse rental
Allegiant Air Charter	\$2,446	61-90	Landing fees
Kelly Dunn	\$117	31-60	Hangar rental
Enel Green Power	\$1,157	31->90	Warehouse rental
iAero Airways	\$1,192	31-60	Landing fees

Short-term Leasing Activity

On January 10, the SAA executed a 2-week lease with Blue Air Training in support of terminal attack controller course training flights from the Airport. This agreement will generate \$9,035 in hangar and equipment rental. These contract training folks bring two OV-10 Bronco aircraft and base on the east side of Hangar 600. SAA staff is working on contracts and plans for two additional training exercises in 2023.

On January 12, the SAA entered into a one-year agreement with Salina Tech for the leasing of 3.67 acres on the north ramp for their professional truck driving program. This agreement will generate \$750/month or \$9,000 in annual land rent.

Agenda Item #6 – Review of 2023 SAA Insurance Coverages (Rogers and Swanson)

Enclosed is a summary of 2023 property and liability insurance coverages that are in place as of January 1, 2023. The Lockton Companies team has again performed above expectations to market and secure coverage at competitive premiums. More significant is the fact that Lockton has access to markets and underwriters that few other brokers can offer. The Airport Authority benefits from year-round access to Lockton's in-house experts on airport liability and environmental issues. This past year Lockton's expertise was essential in securing continued cyber insurance coverage. The bonus was that the 2023 cyber coverage premium was secured at a total premium of \$5,627, which is even a bit lower than the 2022 premium.

Shelli and I look forward to answering questions that you may have concerning the SAA's 2023 insurance coverages.

Agenda Item #7 – Approval of SAA Resolution No. 23-01 Designating the Positions of Salina Airport Authority Board Clerk and Deputy Board Clerk (Rogers)

To more efficiently administer SAA documents that need an attestation, I recommend that the Airport Authority designate a SAA board clerk and SAA deputy board clerk. The City of Salina and USD-305 use board clerks to perform routine duties such as attesting board officer signatures on leases, agreements, and contracts. A board clerk also certifies documents such as minutes and copies of certain documents.

K.S.A. 13-518 defines the duties of city clerks and was used to draft SAA Resolution No. 23-01. The duties detailed in the resolution are the duties that apply to the SAA and would be performed by a SAA board clerk and/or SAA deputy board clerk. A clerk and deputy clerk are designated since one of the two individuals are usually able to attend regular and special SAA board meetings.

Recommendation: Approval of proposed SAA Resolution No. 23-01

Staff Reports (Rogers)

Enclosed are the following:

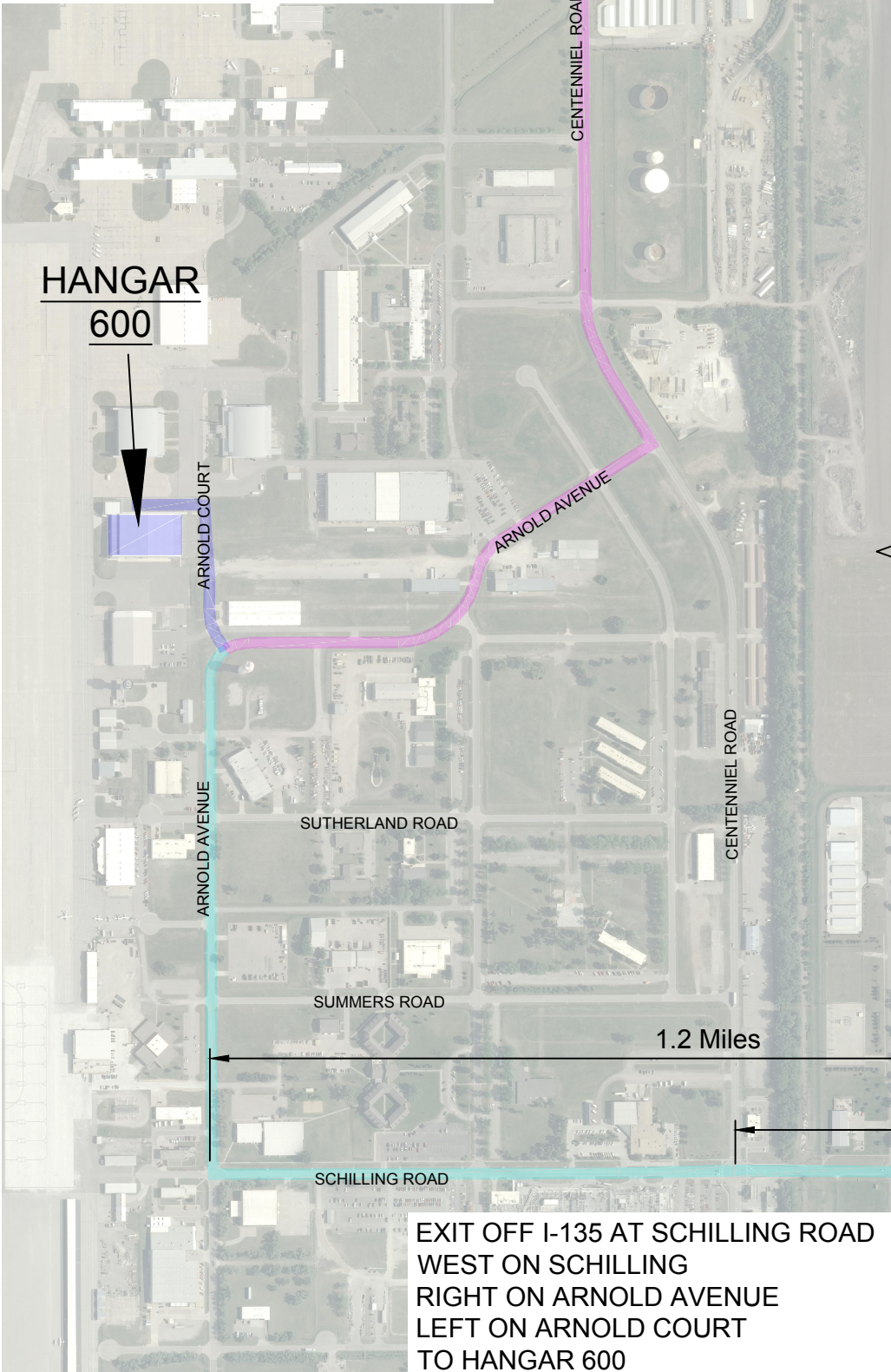
- An update chart showing FEMA disaster repair, recovery, and mitigation funds that have been obligated.
- The most recent version of the 2023 Legislative Agenda as prepared by the Salina Area Chamber of Commerce.

At the meeting we will review the 30% plan set for the H626 rehabilitation project.

Please let me know if you had questions that you would like me to prepare for prior to the board meeting.

DIRECTIONS TO HANGAR 600 (2720 ARNOLD COURT)

EXIT OFF I-135 AT MAGNOLIA ROAD
WEST ON MAGNOLIA
LEFT ON CENTENNIAL
RIGHT ON ARNOLD AVENUE
RIGHT ON ARNOLD COURT
TO HANGAR 600



EXIT OFF I-135 AT SCHILLING ROAD
WEST ON SCHILLING
RIGHT ON ARNOLD AVENUE
LEFT ON ARNOLD COURT
TO HANGAR 600



DATE: January 13, 2023
TO: Tim Rogers
FROM: Maynard Cunningham
SUBJECT: **January 18, 2023, SAA Regular Board Meeting**

Facilities and Construction Notes

New Projects

- **B120 SLN Terminal Building** – A field service technician with Collins Aerospace contacted SAA with a request to begin the process of installing a new Aircraft Communications Addressing and Reporting System (ACARS) Ground Radio Station at SLN airport terminal building. ACARS is a digital datalink system for transmission of messages between aircraft and ground stations. A site survey is scheduled for January 25, 2023.
- **H959 (1 Vision Aviation) –**
 - **Office Tower Fire Suppression Wet System Updates** – A fire suppression system pipe froze and leaked water in the west tower at Hangar 959 on December 24, 2022. Superior Plumbing repaired the pipe and replaced the service port valve. A fire alarm service technician from Johnson Controls was on site January 4, 2023, to assist in bringing the fire alarm control panel online and operational. A technical sales engineer and a service technician from Johnson Controls were on site January 5, 2023, to review the tower office fire suppression systems to determine options to convert the current wet system to an antifreeze, or pre-action system similar to the systems serving the hangar bay areas. Proposals are expected this week identifying options and component availability lead times.
 - **Hangar Bay Heating Improvements** – Callabresi serviced all the tube heaters in the hangar bay areas from December 26-29, 2022. Cleaning and minor adjustments were made to improve their operation. A proposal was received January 12, 2023, from Callabresi for review for additional tube heaters in personnel work areas in the hangar bays around the towers.

Current Projects

- **H626 (Hangar Rehabilitation) –**
 - **Rehabilitation Design** – SAA, Hutton, and Architect One personnel have conducted weekly design progress meetings. Notable items included in the current design are new hangar bay doors at the north entrance to the hangar, new restrooms, hangar bay lighting, hangar bay heating, and a fire suppression system. A recessed loading dock exists in the southwest area of the south hangar doors. An end wall will be built in this area so the dock can remain, and the hangar doors will be replaced east of the dock.
 - **Boiler Room Demolition** – A public notice for demolition and removal of the boiler room equipment will be published seeking bids for completing the project. After equipment and piping are removed, the room can then be utilized in the overall design of the aircraft hangar.

- **H959 (1 Vision Aviation) –**
 - KDHE Permit – SAA and 1 Vision Aviation are providing information to Dragun to determine KDHE air permit requirements at Hangar 959. SAA, Dragun and partner Environmental Partners visited 1 Vision’s hangar bay December 15, 2022, and met with 1 Vision personnel to review processes, coatings, and permit requirements, if any. From Dragun’s review, it has been determined that the coatings in use meet state requirements, and the volume calculations indicate that 1 Vision’s annual usage is below state regulation thresholds.
 - Johnson Controls Inc. has not been able to return since October 14, 2022, to continue diagnosing the two remaining trouble alarms on the fire alarm control panel due to aircraft located where the lift needs to be positioned to gain access to the communication cables, junction boxes and heat detectors mounted 70’ above the hangar floor. Parts have been received but the aircraft has not been able to be moved.
- **PH305 (SLN Fuel Facility) AIP-47** – SAA, Jviation, and Roundtable personnel have conducted weekly design progress meetings sharing information, providing updates to the plans, and identifying tasks of the design project team. 30% design plans and the Construction Safety Phasing Plan (CSPP) were submitted to FAA for review December 19, 2022.
- **Runway 12/30 AIP-48** – Jviation provided the updated Runway 12/30 Rehabilitation Scope of Work for SAA review. The design agreement will be submitted after the 1st of the new year, for review by the FAA before a design grant can be awarded.

Special Projects

- **December 15, 2021, Windstorm** - Multiple properties were damaged in the windstorm. Roofing, siding, and other mitigation repairs have been completed at multiple sites to protect from weather. Bids are still being solicited for repairs from the windstorm.
 - **D Hangars** – All data has been submitted to the FEMA portal and forwarded for Consolidated Resources Center (CRC) review.
 - **Multiple Locations** – SAA is coordinating with FEMA to determine available funding for debris removal, temporary and emergency protective measures, permanent repairs, and mitigation, etc. All the storm damages were separated into seven FEMA Projects. At this time, five of seven Projects have been completed and obligated for funds to SAA. The other projects have been submitted to FEMA CRC for review.
- **AIT and CTX Devices at SLN** - TSA approval has been received for an Advanced Imaging Technology (AIT) device, commonly referred to as full body scanner technology, and a computed tomography explosives (CTX) detection device for checked baggage at the airport terminal building to improve passenger and bag screening. A TSA Site Survey Team was at SLN Wednesday, November 2, 2022, to review the location and accommodations prepared for the AIT device. The AIT device installation schedule has been moved to February 23, 2023.

Completed Projects

- **B595 (Hentzen Coatings-Unit A, 1 Vision Aviation-Unit B) Renovation** - Building renovations were substantially completed October 1, 2022, and an inspection by the City of Salina Building Services and Salina Fire Marshal’s office was conducted. A Temporary Certificate of Occupancy (TCO) was received October 4, 2022, and extensions have been received due to delayed delivery of the ground mounted HVAC unit for the north space scheduled for a February 3, 2023, ship date. A temporary heating unit is in place until it arrives.
- **H606, B655(Stryten), H626** – Cheney Construction completed work on the repairs at Building 655 Friday, December 09, 2022, and completed work at Hangar 606 the last week in December 2022. Hangar 626 repairs will be included in the scope of work for the hangar rehabilitation.



BUSINESS AND COMMUNICATIONS MANAGER

3237 Arnold Ave.

Salina, Kansas 67401

Telephone (785) 827-3914 • FAX (785) 827-2221 • E-Mail kaseyw@salinaairport.com

DATE: January 13, 2023

TO: Tim Rogers, Executive Director

FROM: Kasey L. Windhorst

SUBJECT: January Board Meeting Update

Year-End Airport Activity Reports

During the month of December, SAA staff have been busy completing year-end airport activity reports. The following report details total fuel delivered at SLN during the 2022 calendar year. The total of 2,433,134 gallons of fuel delivered for the year includes 92.86% Jet A fuel (2,259,334 gallons) and 7.14% of Avgas (173,800 gallons).

	Avflight Salina			SLN Self-Fuel Station		KSUS Avgas	Blue Beacon International			Total
	Avgas	Jet A Civilian	Jet A Military	Avgas	Total	Avgas	Avgas	Jet A	Total	
January	2,870	127,206	12,511	318	142,905	8,792	0	0	0	151,697
February	2,379	150,180	35,096	324	187,979	12,571	0	16,209	16,209	216,759
March	6,126	183,978	217,425	200	407,729	11,220	0	8,063	8,063	427,012
April	3,193	95,435	22,184	297	121,109	11,681	0	8,029	8,029	140,819
May	3,039	102,446	18,661	213	124,359	8,523	0	0	0	132,882
June	3,593	97,803	81,739	662	183,796	9,814	0	7,434	7,434	201,044
July	4,267	77,813	11,542	466	94,088	10,239	0	0	0	104,328
August	2,951	79,191	13,472	337	95,951	7,981	0	7,475	7,475	111,407
September	4,214	101,776	313,413	300	419,703	15,022	0	7,449	7,449	442,174
October	8,741	99,698	24,217	236	132,891	14,325	0	7,298	7,298	154,514
November	2,776	107,341	107,961	167	218,245	8,969	0	0	0	227,214
December	2,633	92,604	23,685	185	119,107	4,175	0	0	0	123,281
	46,782	1,315,471	881,906	3,705	2,247,863	123,313	0	61,957	61,957	2,433,134
TOTAL	26.92%	58.22%	39.03%	2.13%	92.39%	70.95%	0.00%	2.74%	2.55%	

Total Avgas=	173,800	7.14%
Total JetA=	2,259,334	92.86%
	2,433,134	100.00%

Below is the comparison report of total fuel delivered at SLN in CY 2022 as compared to CY 2021.

SLN			
		Fuel Delivered	Fuel Delivered
		2021	2022
		(gallons)	(gallons)
FBO		1,967,132	2,247,863
KSUS		129,064	123,313
Blue Beacon		53,667	61,957
Total Fuel Delivered at SLN		2,149,864	2,433,134

Wildlife Permits

SAA staff recently renewed both Federal and State wildlife permits per our Wildlife Hazard Management Plan (WHMP). SAA must maintain a US Department of Interior Fish and Wildlife Service Migratory Bird Depredation Permit under Code of Federal Regulations Title 50- Wildlife and Fisheries, Part 13 – General Permit Procedures and Part 21 – Migratory Bird Permits. Depredation activities under the permit are submitted annually and reviewed with the SAA wildlife biologist for any necessary species additions or number increases for species already listed on the permit.

The Kansas Department of Wildlife and Parks (KDWP) allows taking of non-protected wildlife and deer due to safety risk. SAA maintains state permits for the mitigation of nuisance wildlife and deer presenting a hazard to aircraft operations. SLN uses several methods of wildlife control including aggressive habitat management, hazing with pyrotechnics and lethal methods as needed. Loomacres Wildlife Management reviews our WHMP and provides annual training to our personnel, including rules and regulations for dealing with wildlife on airports, species identification and population trends, wildlife population and habitat management and technological advances in bird strike avoidance techniques.

Employee Training

During the December all employee meeting, SAA personnel completed training related to “Human Trafficking Prevention at Airports”. The purpose of the training was to show employees how to recognize some of human trafficking’s key indicators and be able to report to LEO, when needed. Training was provided by American Association of Airport Executives (AAAE) via ANTN Digicast video training system.

Staffing

We are currently accepting applications for one (1) full-time Aircraft Rescue Fire Fighting (ARFF) and Operations Specialist due to an employee relocating out of state. The full job description and employment application may be found on the SAA website <https://www.salinaairport.com/> , visit the public information link under employment opportunities.

Announcements

Salina Airport Authority has loaned equipment to The Garage Automotive Museum for the upcoming “Driven to Serve” exhibit. The exhibit will feature our 1966 F350 one-ton service truck and a 1995 Harlan Tug. The display is open to the public from January 19, 2023 through April 30, 2023. As a donor, SAA staff and board members can view the exhibit at The Garage (134 South 4th Street) prior to the public on Wednesday, January 18th from 4:00p.m. – 6:00p.m. at no charge.

Below are the regular scheduled board meetings for the 1st quarter of 2023. All board meetings will be held at Hangar H600, Room 100.

Wednesday, January 18, 2023, 8:00 a.m.
Wednesday, February 15, 2023, 8:00 a.m.
Wednesday, March 15, 2023, 8:00 a.m.

Regular Board Meeting
Regular Board Meeting
Annual Board Meeting

SALINA AIRPORT AUTHORITY REGULAR BOARD MEETING
Hangar H600, First Floor Conference Room
2720 Arnold Court

January 18, 2023 – 8:00 AM

AMENDED AGENDA

Action Items: (Buer)

1. Call to order, determine that a quorum is present and confirm that the meeting notice has been published. (Buer)
2. Recognition of guests. (Buer)
3. Additions to the agenda and agenda overview. (Rogers)
4. Approval of the minutes of the December 21, 2022, regular board meeting. (Buer)
5. Review of airport activity and financial reports for the month and year ending December 31, 2022. (Rogers and Swanson)
6. Review of 2023 Salina Airport Authority insurance coverages. (Rogers and Swanson)
7. Consideration of SAA Resolution No. 23-01 designating the positions of Salina Airport Authority Board Clerk and Deputy Board Clerk. (Rogers)

Directors' Forum: (Buer)

Staff Reports: (Rogers)

- Review of the status of FEMA disaster recovery and mitigation funding. (Swanson and Cunningham)
- Review of the Salina Area Chamber of Commerce, 2023 Legislative Agenda (Rogers)
- Hangar H626 rehabilitation design update. (Rogers and Cunningham)

Visitor's Questions and Comments: (Buer)

Announcements: (Windhorst)



Executive Session: (Buer)

8. An executive session of the board of directors to discuss trade secrets and financial affairs of a corporation. (Buer)

I move that the Airport Authority board of directors recess into an executive session for twenty (20) minutes to discuss the subject of a potential economic development expansion project based upon the need to discuss data relating to the financial affairs or trade secrets of corporations, partnerships, trusts and individual proprietorships pursuant to K.S.A. 75-4319(b)(4). The open meeting will resume in this room at ____ AM.

Airport Authority board action will not be taken concerning the executive session discussion following the executive session.

Adjournment: (Buer)



**MINUTES OF THE REGULAR MEETING OF THE BOARD
OF DIRECTORS OF THE SALINA AIRPORT AUTHORITY
DECEMBER 21, 2022
HANGAR 600, ROOM 100**

Call to Order

Chair Kent Buer called the meeting to order at 8:00 A.M. and confirmed that a quorum was present. Business and Communications Manager Kasey Windhorst stated that the meeting notice and board packets were published on Friday, December 16, 2022.

Attendance

Attendance was taken. Chair Buer, Directors Roberg, Carlin, Eichelberger (via GTM) and Gunn (via GTM) were present. Executive Director Tim Rogers; Director of Administration and Finance Shelli Swanson; Director of Facilities and Construction Maynard Cunningham; Business and Communications Manager Kasey Windhorst; and Attorney Greg Bengtson attended. Guests attending were Mitch Robinson, Salina Community Economic Development Organization, Julie Yager-Zucker, Avflight Salina, and Saline County Commissioner Bob Vidricksen (via GTM).

Additions to the Agenda

Chair Buer asked if there were any additions to the agenda. Executive Director Rogers stated that an executive session has been added to the agenda. Rogers then provided an overview of the agenda items.

Minutes

Chair Buer asked if the board members had additions or corrections to the minutes. Director Carlin moved to approve the minutes of the November 16, 2022 regular board meeting and the minutes of the December 5, 2022 special board meeting as written. Director Gunn seconded the motion. Motion carried 5-0.

Airport Activity

Executive Director Rogers reported on air traffic, fuel flowage and enplanements for the month of November 2022. Salina air traffic control tower (ATCT) recorded 5,940 operations in November 2022 which was a 12% decrease compared to the same period last year. The decrease is due to the end of the semester at KSU Salina. Fuel flowage came in at 227,214 gallons which was 42% more than the November 2021 total. SkyWest enplaned 1,318 passengers during November 2022 which was a 32% decrease compared to November 2021. For year-to-date 17,140 total passengers have enplaned flights at SLN which is 5% higher than that November 2021 year-to-date total. Rogers noted EAS bids were originally due on December 20, 2022 but DOT extended the deadline to March 1, 2023.

Financial Reports

Director of Administration and Finance Swanson reviewed the financials ending November 30, 2022. The airport met the goal of \$1.8M in cash reserves. Total year-to-date income came in \$275,538 over the same period in 2021 and is tracking 11% or \$283,035 over budget projections. Total operating expenses came in 5% over budget projections and are running 7.6% more than the 2021 year-to-date total. Proposals are being accepted from local banks on \$1M for investment

income potential for CY 2023. Swanson reviewed the significant capital expenses and disbursements from the 2021-1 and 2022-1 GO temp note project fund accounts during the month of November. Net operating income before depreciation is \$179,272. Chair Buer directed the staff to file the financials for audit.

Agricultural Land Lease – Persigehl

Rogers provided an overview of the agricultural land leases at the airport. Swanson reviewed the proposed terms of the Persigehl lease. Director Eichelberger moved to approve the proposed 10-year agricultural land lease with David Persigehl for approximately 115.74 acres of land on the Salina Regional Airport and authorize Chair Buer to sign the lease agreement. Director Gunn seconded the motion. Motion carried 5 – 0.

Agricultural Land Lease – Breer

Swanson reviewed the proposed lease agreement with L&R Farms. Director Roberg moved to approve the proposed 10-year agricultural land lease with Larry R. Breer (d/b/a L & R Farms) for approximately 111.33 acres of land on the Salina Regional Airport and authorize Chair Buer to sign the lease agreement; Director Carlin seconded the motion. Motion carried 5 – 0.

Agricultural Land Lease –Kejr

Swanson reviewed the proposed lease agreement with Kejr Farms. Director Gunn moved, seconded by Director Roberg to approve the proposed 10-year agricultural land lease with Joe Kejr, d/b/a Kejr Farms, for approximately 453.08 acres of land on the Salina Regional Airport and authorize Chair Buer to sign the lease agreement. Motion carried 5 – 0.

Agricultural Land Lease –Laas

Swanson reviewed the proposed lease agreement with Mark and Brent Laas. Director Carlin moved to approve the proposed 10-year agricultural land lease with Mark L. Laas and Brent Laas for approximately 371.99 acres of land on the Salina Regional Airport and authorize Chair Buer to sign the lease agreement. Director Eichelberger seconded the motion and the motion carried 5 – 0.

Agricultural Land Lease –Came

Swanson reviewed the Came family lease and the proposed lease agreement. Director Eichelberger moved to approve the proposed 10-year agricultural land lease with the Came Family for approximately 83.79 acres of land at the Salina Regional Airport and authorize Chair Buer to sign the lease agreement. Director Carlin seconded the motion and the motion carried 5 – 0.

Director Eichelberger exited the meeting.

Agricultural Land Lease –Wilson

Swanson reviewed the Wilson family lease and the proposed lease agreement. Director Gunn moved to approve the proposed 10-year agricultural land lease with Richard and Sandra Wilson for approximately 46.15 acres of land at the Salina Regional Airport and authorize Chair Buer to sign the lease agreement. Director Carlin seconded the motion and the motion carried 4 – 0.

2023 Operating Plan and Budget

Rogers reviewed the background of the Salina Airport Authority and the mission statement. Director Carlin requested staff to update the mission statement based on community impact of the Salina Airport Authority. Rogers commented on budget adjustments to airport promotion, cyber insurance premiums and salaries. Director Gunn moved to approve the proposed 2023 Operating Plan and Budget. Director Carlin seconded the motion. Motion carried 4 – 0.

Staff Reports

Rogers reviewed the status of the FEMA disaster recovery and mitigation funding. Four (4) projects are obligated by FEMA and three (3) projects are pending which include the following.

1. Hangar 626 siding replacement
2. Reconstruct (9) GA hangars
3. Repairs on Bldg. Nos. 120, 620, 504, 713, Runway, 35 PAPI, airfield perimeter fencing and gates.

Attorney Bengtson reported on the Salina Mini Storage Partnership. The status of Limited Partnership was forfeited in 2019. Bengtson reviewed the statute and his discussion with the Smith's legal counsel. Smith's legal counsel will amend the consent per the Salina Airport Authority's request.

Rogers updated the board on the K-State Salina Kansas Advanced Immersive Research for Emergent Systems Center (K-AIRES) project. Salina airport authority staff is working in partnership with K-State Salina staff on the project and potential growth.

Announcements

Rogers announced that Salina Airport Authority and APAC – Kansas Inc. (Shears) received the first-place award in the 2022 miscellaneous paving category from the Kansas Asphalt Pavement Association (KAPA) during the 66th annual asphalt paving conference in Lawrence on December 8th. The award is for the paving work completed on Runway 17/35 and the outstanding contribution as the owner in the construction of asphalt pavement for airport sites in Kansas.

Executive Session

At 9:55 A.M. Director Carlin made the following motion:

I move that the Salina Airport Authority board of directors recess into executive session for fifteen (15) minutes to discuss the subject of the Executive Director's annual performance evaluation and matters affecting the privacy interests of other individual employees based upon the need to discuss personnel matters of non-elected personnel pursuant to K.S.A. 75-4319(b)(1). The open meeting will resume in this room at 10:10 A.M.

Director Gunn second the motion. The motion passed unanimously.

The open meeting resumed at 10:10 A.M.

Upon a motion duly made, the meeting adjourned at 10:11 A.M.

Minutes approved at the January 18, 2023, board meeting.

By: _____

(SEAL)

SALINA AIRPORT AUTHORITY
AIRPORT ACTIVITY REPORT
2022

AIR TRAFFIC/ATCT

December, 2022	3,564 Operations 717 Instrument Operations 370 Peak Day
December, 2021	5,463 Operations 755 Instrument Operations 433 Peak Day
January 2022 - December 2022	68,262 Operations
January 2021 - December 2021	80,970 Operations
January 2020 - December 2020	60,448 Operations

FUEL FLOWAGE

December, 2022	123,281 Gallons
December, 2021	171,150 Gallons
January 2022 - December 2022	2,371,174 Gallons
January 2021 - December 2021	2,096,198 Gallons
January 2020 - December 2020	2,295,009 Gallons

		Avflight	
		Military/Gov't	Self-fuel
KSU-S	Avflight Salina	Portion	Station Portion
December, 2022	4,175	119,107	23,685
December, 2021	6,012	165,138	31,212
January 2022 - December 2022	123,312	2,247,862	881,906
January 2021 - December 2021	129,066	1,967,132	396,564
January 2020 - December 2020	88,403	2,206,606	843,589

SkyWest Airlines

ENPLANEMENTS

DEPLANEMENTS

TOTAL

December, 2022	1,318 Passengers
December, 2021	2,032 Passengers
January 2022 - December 2022	18,458 Passengers
January 2021 - December 2021	18,353 Passengers
January 2020 - December 2020	7,877 Passengers

ENPLANEMENTS - Charter Flights

December, 2022	68 Passengers
December, 2021	0 Passengers
January 2022 - December 2022	2,725 Passengers
January 2021 - December 2021	1,227 Passengers
January 2020 - December 2020	5,288 Passengers

TOTAL ENPLANEMENTS - Scheduled Flights & Charter Flights

December, 2022	1,386 Passengers
December, 2021	2,032 Passengers
January 2022 - December 2022	21,183 Passengers
January 2021 - December 2021	19,580 Passengers
January 2020 - December 2020	13,165 Passengers

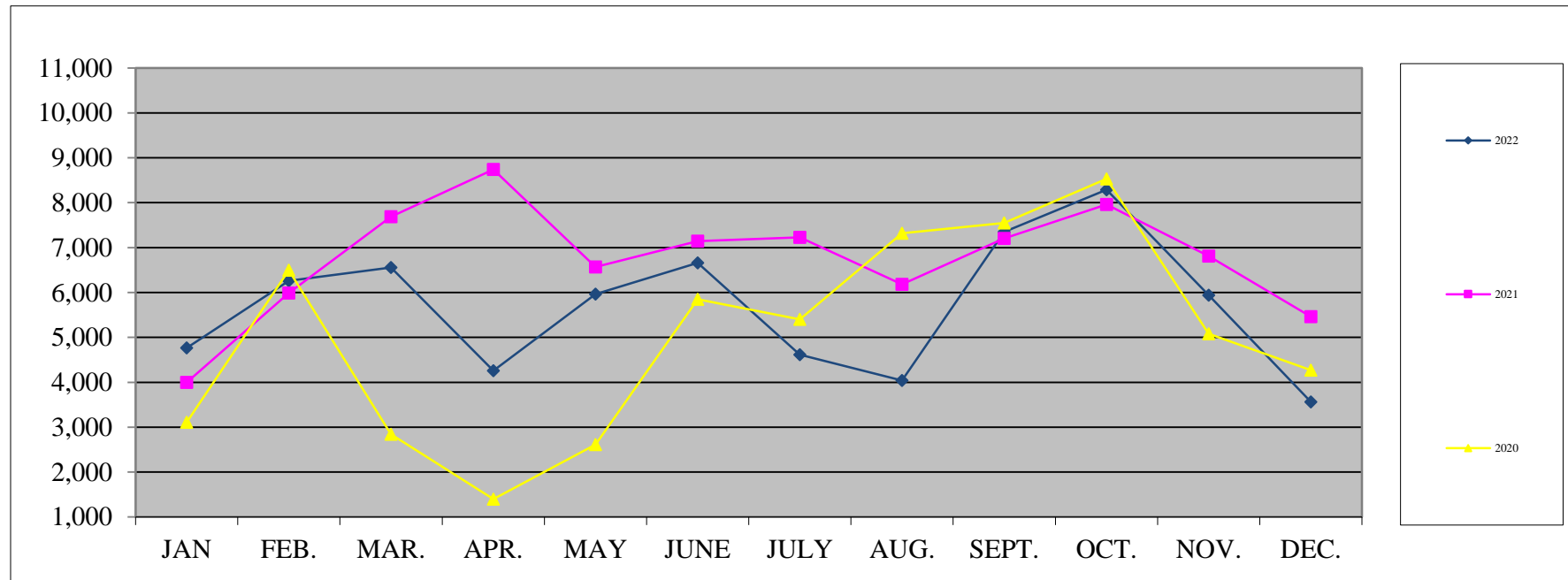
AIRPORT TRAFFIC RECORD

2021 - 2022

	ITINERANT					LOCAL			
	AC	AT	GA	MI	Total Itinerant	Civil	Military	Total Local	Total Operations
2022									
January, 22	124	1,618	610	156	2,508	2,062	194	2,256	4,764
February, 22	128	2,269	680	151	3,228	2,974	58	3,032	6,260
March, 22	131	2,009	722	329	3,191	3,188	178	3,366	6,557
April, 22	176	1,876	616	151	2,819	1,381	58	1,439	4,258
May, 22	186	1,617	711	176	2,690	3,093	182	3,275	5,965
June, 22	178	1,782	749	450	3,159	3,209	292	3,501	6,660
July, 22	148	1,508	773	88	2,517	2,040	56	2,096	4,613
August, 22	122	1,392	644	168	2,326	1,630	84	1,714	4,040
September, 22	140	2,305	1,058	673	4,176	2,912	264	3,176	7,352
October, 22	140	2,622	1,451	182	4,395	3,802	92	3,894	8,289
November, 22	124	1,560	699	269	2,652	3,210	78	3,288	5,940
December, 22	134	816	623	283	1,856	1,444	264	1,708	3,564
Totals January - December	1,731	21,374	9,336	3,076	35,517	30,945	1,800	32,745	68,262
2021									
January, 21	131	1,074	540	161	1,906	1,968	122	2,090	3,996
February, 21	109	1,966	533	218	2,826	2,863	300	3,163	5,989
March, 21	113	2,286	743	340	3,482	3,804	402	4,206	7,688
April, 21	120	2,534	743	196	3,593	4,966	180	5,146	8,739
May, 21	132	1,767	847	272	3,018	3,274	278	3,552	6,570
June, 21	141	2,327	876	154	3,498	3,522	122	3,644	7,142
July, 21	129	2,063	845	189	3,226	3,874	130	4,004	7,230
August, 21	132	1,694	898	193	2,917	3,120	144	3,264	6,181
September, 21	130	2,528	1,859	164	4,681	2,467	58	2,525	7,206
October, 21	131	2,231	852	230	3,444	4,432	82	4,514	7,958
November, 21	120	2,141	792	167	3,220	3,434	154	3,588	6,808
December, 21	121	1,611	750	132	2,614	2,769	80	2,849	5,463
Totals January - December	1,509	24,222	10,278	2,416	38,425	40,493	2,052	42,545	80,970
Difference	222	-2,848	-942	660	-2,908	-9,548	-252	-9,800	-12,708
YTD % Change	15%	-12%	-9%	27%	-8%	-24%	-12%	-23%	-16%
Legend:	AC: Air Carrier		AT: Air Taxi						
	GA: General Aviation		MI: Military						

AIR TRAFFIC

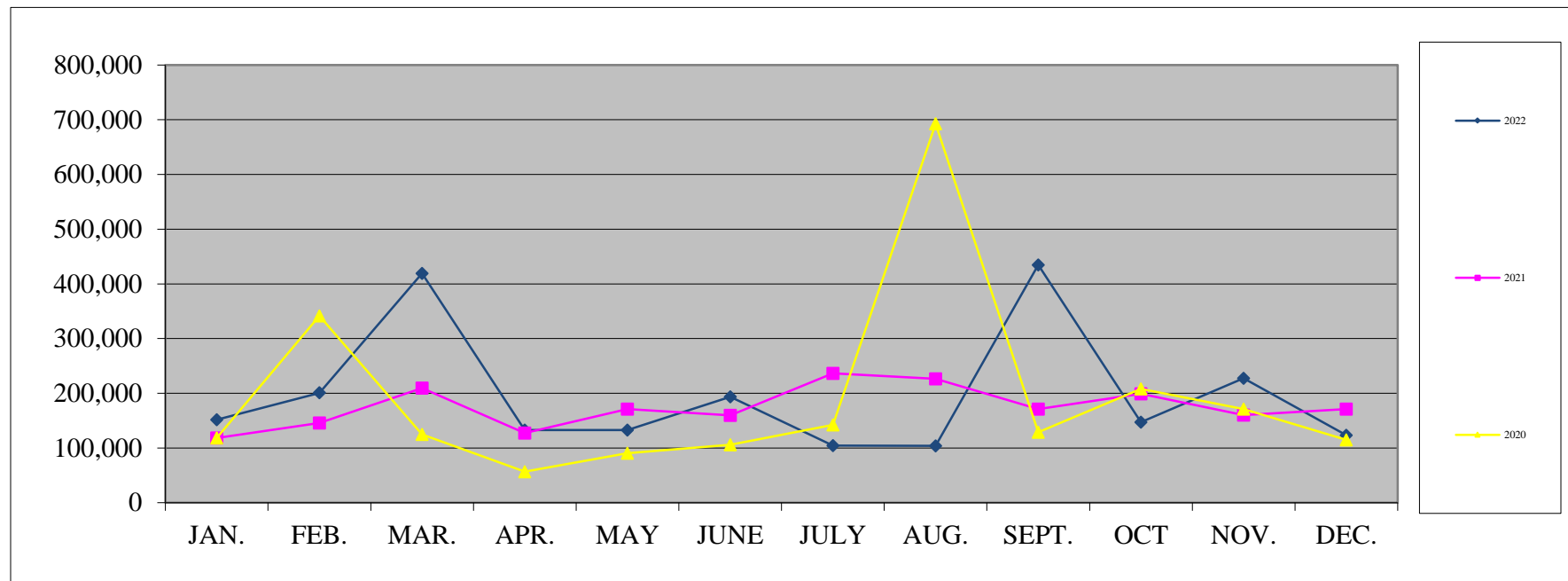
	<u>JAN</u>	<u>FEB.</u>	<u>MAR.</u>	<u>APR.</u>	<u>MAY</u>	<u>JUNE</u>	<u>JULY</u>	<u>AUG.</u>	<u>SEPT.</u>	<u>OCT.</u>	<u>NOV.</u>	<u>DEC.</u>	<u>TOTAL</u>
2022	4,764	6,260	6,557	4,258	5,965	6,660	4,613	4,040	7,352	8,289	5,940	3,564	68,262
2021	3,996	5,989	7,688	8,739	6,570	7,142	7,230	6,181	7,206	7,958	6,808	5,463	80,970
2020	3,109	6,494	2,841	1,398	2,614	5,846	5,399	7,318	7,550	8,532	5,078	4,269	60,448
2019	3,102	4,852	6,848	8,225	6,328	8,541	8,051	5,520	7,187	7,240	6,072	4,587	76,553
2018	3,418	4,601	6,312	5,510	5,094	6,865	6,865	4,910	6,336	9,974	5,317	4,091	69,293
2017	3,539	6,598	5,329	5,340	4,253	4,338	3,613	4,717	7,081	6,177	6,062	4,094	61,141
2016	4,422	7,789	7,962	7,312	6,898	8,011	5,877	4,789	7,593	6,052	5,458	4,948	77,111
2015	6,918	7,133	8,557	8,870	8,022	7,268	8,089	5,426	8,846	11,367	8,753	7,101	96,350
2014	6,511	6,887	7,143	8,426	8,365	7,234	7,423	5,756	9,035	10,496	8,316	5,509	91,101
2013	5,341	7,146	7,440	7,349	7,336	8,291	6,696	6,694	8,755	10,136	7,946	7,001	90,131
2012	4,642	6,700	8,189	8,002	11,819	7,532	7,635	7,802	10,478	10,292	8,838	5,409	97,338



FUEL FLOWAGE

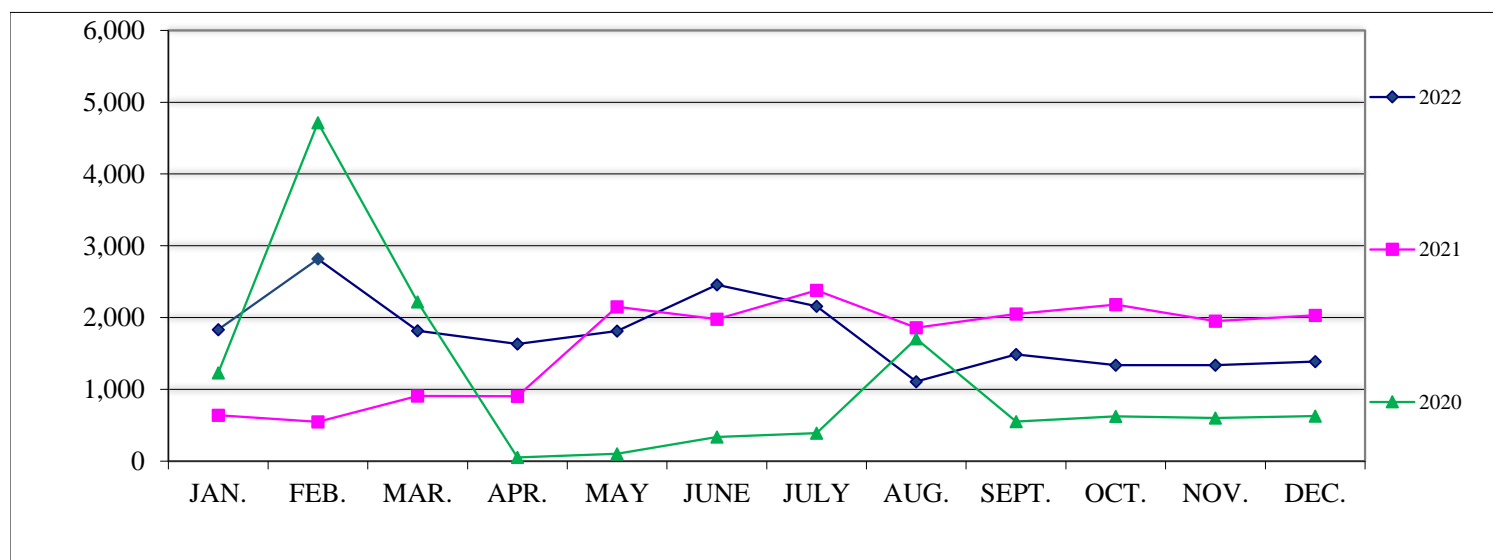
Gallons of Fuel Sold at SLN

	<u>JAN.</u>	<u>FEB.</u>	<u>MAR.</u>	<u>APR.</u>	<u>MAY</u>	<u>JUNE</u>	<u>JULY</u>	<u>AUG.</u>	<u>SEPT.</u>	<u>OCT</u>	<u>NOV.</u>	<u>DEC.</u>	<u>TOTAL</u>
2022	151,697	200,550	418,947	132,791	132,881	193,611	104,328	103,932	434,725	147,216	227,214	123,281	2,371,173
2021	118,269	145,726	209,376	127,107	171,289	159,725	236,452	226,367	171,259	199,197	160,279	171,150	2,096,198
2020	118,337	341,329	124,865	56,765	90,326	105,987	142,234	692,613	128,710	208,081	170,893	114,869	2,295,009
2019	156,531	183,334	150,881	119,745	172,835	157,376	111,147	645,834	161,888	223,382	108,525	87,182	2,278,659
2018	74,807	186,507	172,561	154,513	131,941	367,663	288,977	303,273	348,454	161,563	125,129	99,437	2,414,825
2017	115,075	588,072	203,387	149,134	143,801	211,351	160,134	126,751	418,616	172,614	200,050	133,173	2,622,158
2016	80,221	136,763	130,990	94,673	153,410	132,964	208,846	375,330	137,906	126,983	100,764	182,062	1,860,912
2015	176,746	188,406	290,470	132,543	128,100	126,428	237,782	108,581	143,816	717,601	147,853	89,277	2,487,603
2014	115,573	135,651	112,694	95,549	110,387	282,468	103,108	83,757	91,423	652,207	90,948	97,295	1,971,061
2013	139,227	165,167	138,056	121,295	120,083	282,743	134,677	137,840	126,523	134,024	151,427	106,917	1,757,981
2012	136,995	163,253	303,472	142,770	307,541	365,938	162,584	169,534	163,515	149,404	287,619	241,424	2,594,049



ENPLANEMENTS

	<u>JAN.</u>	<u>FEB.</u>	<u>MAR.</u>	<u>APR.</u>	<u>MAY</u>	<u>JUNE</u>	<u>JULY</u>	<u>AUG.</u>	<u>SEPT.</u>	<u>OCT.</u>	<u>NOV.</u>	<u>DEC.</u>	<u>TOTAL</u>
2022	1,833	2,815	1,815	1,634	1,813	2,458	2,157	1,109	1,486	1,338	1,339	1,386	21,183
2021	638	548	909	904	2,151	1,979	2,379	1,859	2,050	2,182	1,949	2,032	19,580
2020	1,232	4,716	2,219	52	105	338	392	1,705	552	624	602	628	13,165
2019	996	1,659	1,698	1,548	1,865	1,727	2,065	2,556	1,540	1,958	1,703	1,874	21,189
2018	414	715	370	783	1,387	1,751	1,623	5,553	2,095	2,230	1,756	1,622	20,299
2017	720	1,344	731	756	761	852	793	746	3,874	946	1,229	1,207	13,959
2016	36	0	0	0	0	104	372	910	637	558	574	692	3,883
2015	528	107	4,550	531	122	88	77	79	61	3,574	592	80	10,389
2014	145	109	140	135	175	403	282	223	178	431	157	178	2,556
2013	166	191	205	214	243	218	202	205	161	178	212	243	2,438
2012	237	249	247	216	287	213	174	198	151	187	229	335	2,723



****Adjustment based on Nonscheduled/On-Demand Air Carrier Filings FAA Form 1800-31**

***SALINA** Airport*

Authority

DECEMBER 2022

PRELIMINARY

2022 FINANCIAL STATEMENTS

Salina Airport Authority
Statement of Net Position Prev Year Comparison
As of December 31, 2022

01/13/2023

	Dec 31, 22	Nov 30, 22	\$ Change	Dec 31, 21	\$ Change	% Change
ASSETS						
Current Assets						
Checking/Savings						
Cash in Bank-Bond Funds	995,068	1,019,481	-24,413	2,651,156	-1,656,088	-62%
Cash in bank-Operating Funds	2,121,471	1,966,244	155,227	1,833,363	288,108	16%
Cash in Bank - Mill Levy	468,461	734,865	-266,404	818,646	-350,185	-43%
Total Checking/Savings	3,585,000	3,720,590	-135,590	5,303,165	-1,718,165	-32%
Accounts Receivable						
Accounts Receivable	84,855	192,003	-107,148	92,559	-7,704	-8%
Total Accounts Receivable	84,855	192,003	-107,148	92,559	-7,704	-8%
Other Current Assets						
Other current assets	2,442	28,617	-26,175	1,469,995	-1,467,553	-100%
Undeposited Funds	2,905	10,222	-7,317	602	2,303	383%
Total Other Current Assets	5,347	38,839	-33,492	1,470,597	-1,465,250	-100%
Total Current Assets	3,675,202	3,951,432	-276,230	6,866,321	-3,191,119	-46%
Fixed Assets						
Fixed assets at cost	101,439,594	101,411,210	28,384	92,529,748	8,909,846	10%
Less accumulated depreciation	-52,907,274	-52,665,187	-242,087	-50,002,230	-2,905,044	-6%
Total Fixed Assets	48,532,320	48,746,023	-213,703	42,527,518	6,004,802	14%
Other Assets						
Deferred Outflow of Resources	1,085,654	1,085,654	0	1,085,654	0	0%
Total Other Assets	1,085,654	1,085,654	0	1,085,654	0	0%
TOTAL ASSETS	53,293,176	53,783,109	-489,933	50,479,493	2,813,683	6%
LIABILITIES & EQUITY						
Liabilities						
Current Liabilities						
Accounts Payable						
Accounts payable	117,315	851,571	-734,256	759,263	-641,948	-85%
Total Accounts Payable	117,315	851,571	-734,256	759,263	-641,948	-85%
Credit Cards						
Sam's Club Discover	0	2,780	-2,780	-515	515	100%
VISA - Sunflower Bank, N.A. - S	0	918	-918	0	0	0%
Total Credit Cards	0	3,698	-3,698	-515	515	100%
Other Current Liabilities						
Accrued debt interest payable	180,141	133,097	47,044	193,171	-13,030	-7%
Debt, current portion	1,710,800	1,710,800	0	1,710,800	0	0%
Deferred Mill Levy revenue	0	196,542	-196,542	0	0	0%
Other current liabilities	284,886	297,781	-12,895	209,962	74,924	36%
Total Other Current Liabilities	2,175,827	2,338,220	-162,393	2,113,933	61,894	3%
Total Current Liabilities	2,293,142	3,193,489	-900,347	2,872,681	-579,539	-20%
Long Term Liabilities						
Debt - Long Term	24,927,207	24,927,207	0	25,638,006	-710,799	-3%
Deferred Inflows of Resources	229,504	229,504	0	229,504	0	0%
Less current portion	-1,710,800	-1,710,800	0	-1,710,800	0	0%
Net OPEB Liability (KPERS)	13,911	13,911	0	13,911	0	0%
Net Pension Liability	509,789	509,789	0	509,789	0	0%
Security Deposits Returnable	128,146	128,146	0	91,771	36,375	40%
Total Long Term Liabilities	24,097,757	24,097,757	0	24,772,181	-674,424	-3%
Total Liabilities	26,390,899	27,291,246	-900,347	27,644,862	-1,253,963	-5%
Equity						
Invested in Capital Assets net	22,610,045	22,720,863	-110,818	16,844,171	5,765,874	34%
Net assets, Designated	90,000	90,000	0	90,000	0	0%
Net assets, Unrestricted	134,586	23,768	110,818	4,263,012	-4,128,426	-97%
Net Income	4,067,647	3,657,232	410,415	1,637,448	2,430,199	148%
Total Equity	26,902,278	26,491,863	410,415	22,834,631	4,067,647	18%
TOTAL LIABILITIES & EQUITY	53,293,177	53,783,109	-489,932	50,479,493	2,813,684	6%

Salina Airport Authority
Profit & Loss Budget Performance
December 2022

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01/13/2023
Accrual Basis

	Dec 22	Jan - Dec 22	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
Ordinary Income/Expense						
Income						
Airfield revenue						
Fuel Flowage Fees	10,676	212,262	180,000	32,262	118%	180,000
Hangar rent	50,965	935,951	815,000	120,951	115%	815,000
Landing fees	2,125	39,249	30,450	8,799	129%	30,450
Ramp rent	5,542	66,748	65,000	1,748	103%	65,000
Total Airfield revenue	69,308	1,254,210	1,090,450	163,760	115%	1,090,450
Building and land rent						
Agri land rent	0	67,965	67,000	965	101%	67,000
Building rents - Long Term						
Short-term leasing	40,364	468,763	532,450	-63,687	88%	532,450
Building rents - Long Term - Other	111,468	1,000,458	817,550	182,908	122%	817,550
Total Building rents - Long Term	151,832	1,469,221	1,350,000	119,221	109%	1,350,000
Land rent						
Basic Land Rent	10,865	149,239	162,573	-13,334	92%	162,573
Property tax - tenant share	0	103,801	107,427	-3,626	97%	107,427
Total Land rent	10,865	253,040	270,000	-16,960	94%	270,000
Tank rent	1,220	14,640	14,040	600	104%	14,040
Total Building and land rent	163,917	1,804,866	1,701,040	103,826	106%	1,701,040
Other revenue						
Airport Marketing	0	20,000	25,000	-5,000	80%	25,000
ARFF Training	0	5,610	0	5,610	100%	0
Commissions	0	23,875	19,000	4,875	126%	19,000
Other income	1,756	78,278	74,000	4,278	106%	74,000
Total Other revenue	1,756	127,763	118,000	9,763	108%	118,000
Total Income	234,981	3,186,839	2,909,490	277,349	110%	2,909,490
Gross Income	234,981	3,186,839	2,909,490	277,349	110%	2,909,490
Expense						
Administrative expenses						
A/E, consultants, brokers	11,749	89,315	34,000	55,315	263%	34,000
Airport promotion	24,542	254,059	245,000	9,059	104%	245,000
Bad Debt Expense	0	0	5,000	-5,000	0%	5,000
Computer/Network Admin.	3,397	40,462	28,500	11,962	142%	28,500
Dues and subscriptions	1,277	32,131	27,500	4,631	117%	27,500
Employee retirement	10,557	91,966	80,088	11,878	115%	80,088
FICA and medicare tax expense	6,307	71,652	67,157	4,495	107%	67,157
Industrial development	4,792	57,500	60,000	-2,500	96%	60,000
Insurance , property	19,167	231,015	230,000	1,015	100%	230,000
Insurance, medical	17,520	198,527	220,000	-21,473	90%	220,000
Kansas unemployment tax	0	715	1,000	-285	72%	1,000
Legal and accounting	2,442	58,386	45,900	12,486	127%	45,900
Office salaries	79,960	612,817	550,000	62,817	111%	550,000
Office Supplies	1,300	11,005	8,155	2,850	135%	8,155
Other administrative expense	828	12,622	18,000	-5,378	70%	18,000
Postage	0	1,503	2,040	-537	74%	2,040
Property tax expense	12,047	147,174	144,565	2,609	102%	144,565
Special Events	0	1,553	1,500	53	104%	1,500
Telephone	1,723	21,132	25,000	-3,868	85%	25,000
Training	295	7,813	10,000	-2,187	78%	10,000
Travel and meetings	386	13,118	10,000	3,118	131%	10,000
Total Administrative expenses	198,289	1,954,465	1,813,405	141,060	108%	1,813,405

	Dec 22	Jan - Dec 22	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
Maintenance expenses						
Airfield maintenance	607	56,304	50,000	6,304	113%	50,000
Airport Security	0	382	8,000	-7,618	5%	8,000
Building maintenance	32,435	229,838	150,000	79,838	153%	150,000
Equipment fuel and repairs	5,905	84,204	90,000	-5,796	94%	90,000
Fire Services	0	21,018	31,750	-10,732	66%	31,750
Grounds maintenance	27	17,687	15,000	2,687	118%	15,000
Maintenance salaries	29,968	381,803	382,124	-321	100%	382,124
Other maintenance expenses	1,834	26,396	20,000	6,396	132%	20,000
Snow removal expense	6,105	21,538	20,000	1,538	108%	20,000
Utilities	27,192	281,267	300,000	-18,733	94%	300,000
Total Maintenance expenses	<u>104,073</u>	<u>1,120,437</u>	<u>1,066,874</u>	<u>53,563</u>	<u>105%</u>	<u>1,066,874</u>
Total Expense	<u>302,362</u>	<u>3,074,902</u>	<u>2,880,279</u>	<u>194,623</u>	<u>107%</u>	<u>2,880,279</u>
Net Ordinary Income	-67,381	111,937	29,211	82,726	383%	29,211
Other Income/Expense						
Other Income						
Capital contributed	569,557	4,996,875	6,183,632	-1,186,757	81%	6,183,632
Gain on sale of assets	0	0	20,000	-20,000	0%	20,000
Interest income						
Interest income on deposits	<u>827</u>	<u>8,383</u>	<u>1,500</u>	<u>6,883</u>	<u>559%</u>	<u>1,500</u>
Total Interest income	<u>827</u>	<u>8,383</u>	<u>1,500</u>	<u>6,883</u>	<u>559%</u>	<u>1,500</u>
Mill levy income	<u>196,542</u>	<u>2,431,667</u>	<u>2,456,055</u>	<u>-24,388</u>	<u>99%</u>	<u>2,456,055</u>
Total Other Income	<u>766,926</u>	<u>7,436,925</u>	<u>8,661,187</u>	<u>-1,224,262</u>	<u>86%</u>	<u>8,661,187</u>
Other Expense						
Debt interest expense net						
Bond issue cost	0	11,640	45,000	-33,360	26%	45,000
Interest Expense on Debt	<u>47,044</u>	<u>564,530</u>	<u>564,530</u>	<u>0</u>	<u>100%</u>	<u>564,530</u>
Total Debt interest expense net	<u>47,044</u>	<u>576,170</u>	<u>609,530</u>	<u>-33,360</u>	<u>95%</u>	<u>609,530</u>
Depreciation expense	<u>242,087</u>	<u>2,905,044</u>	<u>2,905,044</u>	<u>0</u>	<u>100%</u>	<u>2,905,044</u>
Total Other Expense	<u>289,131</u>	<u>3,481,214</u>	<u>3,514,574</u>	<u>-33,360</u>	<u>99%</u>	<u>3,514,574</u>
Net Other Income	<u>477,795</u>	<u>3,955,711</u>	<u>5,146,613</u>	<u>-1,190,902</u>	<u>77%</u>	<u>5,146,613</u>
Net Income	<u><u>410,414</u></u>	<u><u>4,067,648</u></u>	<u><u>5,175,824</u></u>	<u><u>-1,108,176</u></u>	<u><u>79%</u></u>	<u><u>5,175,824</u></u>

Salina Airport Authority
Profit & Loss Prev Year Comparison
January through December 2022

12:13 PM
01/13/2023
Accrual Basis

	Jan - Dec 22	Jan - Dec 21	\$ Change	% Change
Ordinary Income/Expense				
Income				
Airfield revenue				
Fuel Flowage Fees	212,261.88	180,416.60	31,845.28	17.65%
Hangar rent	935,950.79	808,801.80	127,148.99	15.72%
Landing fees	39,248.59	30,046.80	9,201.79	30.63%
Ramp rent	66,748.00	64,342.00	2,406.00	3.74%
Total Airfield revenue	1,254,209.26	1,083,607.20	170,602.06	15.74%
Building and land rent				
Agri land rent	67,964.56	67,462.54	502.02	0.74%
Building rents - Long Term				
Short-term leasing	468,763.00	400,971.96	67,791.04	16.91%
Building rents - Long Term - Other	1,000,458.10	941,526.98	58,931.12	6.26%
Total Building rents - Long Term	1,469,221.10	1,342,498.94	126,722.16	9.44%
Land rent				
Basic Land Rent	149,239.30	163,574.20	-14,334.90	-8.76%
Property tax - tenant share	103,801.16	101,345.76	2,455.40	2.42%
Land rent - Other	0.00	0.00	0.00	0.0%
Total Land rent	253,040.46	264,919.96	-11,879.50	-4.48%
Tank rent	14,640.00	14,163.00	477.00	3.37%
Total Building and land rent	1,804,866.12	1,689,044.44	115,821.68	6.86%
Other revenue				
Airport Marketing	20,000.00	20,000.00	0.00	0.0%
ARFF Training	5,610.00	2,460.00	3,150.00	128.05%
Commissions	23,874.54	21,381.44	2,493.10	11.66%
Other income	78,277.64	77,231.06	1,046.58	1.36%
Total Other revenue	127,762.18	121,072.50	6,689.68	5.53%
Uncategorized Income	0.00	0.00	0.00	0.0%
Total Income	3,186,837.56	2,893,724.14	293,113.42	10.13%
Gross Profit	3,186,837.56	2,893,724.14	293,113.42	10.13%
Expense				
Administrative expenses				
A/E, consultants, brokers	89,315.37	38,249.05	51,066.32	133.51%
Airport promotion				
Air Serv. Mktg - SAA	245,308.81	225,726.65	19,582.16	8.68%
Airport promotion - Other	8,750.35	5,216.18	3,534.17	67.75%
Total Airport promotion	254,059.16	230,942.83	23,116.33	10.01%
Bad Debt Expense	0.00	107.00	-107.00	-100.0%
Computer/Network Admin.	40,461.92	30,061.53	10,400.39	34.6%
Dues and subscriptions	32,131.12	30,653.10	1,478.02	4.82%
Employee retirement	91,966.19	61,544.38	30,421.81	49.43%
FICA and medicare tax expense	71,651.52	68,467.89	3,183.63	4.65%
Industrial development	57,500.04	31,000.00	26,500.04	85.48%
Insurance , property	231,014.84	204,106.36	26,908.48	13.18%
Insurance, medical	198,526.98	194,650.25	3,876.73	1.99%
Kansas unemployment tax	715.43	9,342.04	-8,626.61	-92.34%
Legal and accounting	58,385.80	55,168.80	3,217.00	5.83%
Office salaries	612,816.91	574,735.23	38,081.68	6.63%
Office Supplies	11,004.54	8,222.11	2,782.43	33.84%
Other administrative expense				
Merchant Processing Fees	7,286.90	10,976.53	-3,689.63	-33.61%
Other administrative expense - Other	5,335.15	6,963.84	-1,628.69	-23.39%
Total Other administrative expense	12,622.05	17,940.37	-5,318.32	-29.64%

	Jan - Dec 22	Jan - Dec 21	\$ Change	% Change
Payroll expenses	0.00	0.00	0.00	0.0%
Postage	1,503.27	1,115.80	387.47	34.73%
Property tax expense	147,174.00	136,382.70	10,791.30	7.91%
Special Events	1,552.59	2,497.73	-945.14	-37.84%
Telephone	21,131.56	25,385.99	-4,254.43	-16.76%
Training	7,813.46	2,519.95	5,293.51	210.06%
Travel and meetings	13,117.71	10,589.84	2,527.87	23.87%
Total Administrative expenses	1,954,464.46	1,733,682.95	220,781.51	12.74%
Maintenance expenses				
Airfield maintenance	56,304.27	38,861.13	17,443.14	44.89%
Airport Security	382.36	6,581.68	-6,199.32	-94.19%
Building maintenance	229,838.31	150,087.37	79,750.94	53.14%
Equipment fuel and repairs	84,203.87	101,396.01	-17,192.14	-16.96%
Fire Services	21,017.50	22,797.67	-1,780.17	-7.81%
Grounds maintenance	17,686.72	14,254.94	3,431.78	24.07%
Maintenance salaries				
COVID-19 Compensation	0.00	343.00	-343.00	-100.0%
Maintenance salaries - Other	381,802.53	345,745.99	36,056.54	10.43%
Total Maintenance salaries	381,802.53	346,088.99	35,713.54	10.32%
Other maintenance expenses	26,396.05	18,554.45	7,841.60	42.26%
Snow removal expense	21,538.20	9,200.07	12,338.13	134.11%
Utilities	281,267.48	369,491.40	-88,223.92	-23.88%
Total Maintenance expenses	1,120,437.29	1,077,313.71	43,123.58	4.0%
Uncategorized Expenses	0.00	0.00	0.00	0.0%
Total Expense	3,074,901.75	2,810,996.66	263,905.09	9.39%
Net Ordinary Income	111,935.81	82,727.48	29,208.33	35.31%
Other Income/Expense				
Other Income				
Capital contributed				
ARPA Grant No. 45 - Equipment	0.00	20,367.73	-20,367.73	-100.0%
ARPA Grant No. 45 - Operating	75,271.79	983,347.48	-908,075.69	-92.35%
CARES Grant No. 41 - Operating	0.00	183,669.53	-183,669.53	-100.0%
CRRSAA Grant No. 43 - Equipment	0.00	280,763.77	-280,763.77	-100.0%
CRRSAA Grant No. 43 - Operating	0.00	724,703.23	-724,703.23	-100.0%
Capital contributed - Other	4,921,603.63	524,325.27	4,397,278.36	838.66%
Total Capital contributed	4,996,875.42	2,717,177.01	2,279,698.41	83.9%
Gain on sale of assets	0.00	154,773.60	-154,773.60	-100.0%
Interest income				
Interest income on deposits	8,382.80	1,311.36	7,071.44	539.25%
Total Interest income	8,382.80	1,311.36	7,071.44	539.25%
Mill levy income	2,431,667.19	2,570,656.97	-138,989.78	-5.41%
Total Other Income	7,436,925.41	5,443,918.94	1,993,006.47	36.61%
Other Expense				
Debt interest expense net				
Bond issue cost	11,640.00	84,269.72	-72,629.72	-86.19%
Interest Expense on Debt	564,530.40	738,944.72	-174,414.32	-23.6%
Total Debt interest expense net	576,170.40	823,214.44	-247,044.04	-30.01%
Depreciation expense	2,905,043.52	3,065,983.83	-160,940.31	-5.25%
Total Other Expense	3,481,213.92	3,889,198.27	-407,984.35	-10.49%
Net Other Income	3,955,711.49	1,554,720.67	2,400,990.82	154.43%
Net Income	4,067,647.30	1,637,448.15	2,430,199.15	148.41%

Salina Airport Authority
Capital Additions Budget vs. Actual
As of December 31, 2022

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01/13/2023
Accrual Basis

	Dec 22	Jan - Dec 22	Annual Budget	+/- Annual Budget	% of Annual Budget
ASSETS					
Fixed Assets					
Fixed assets at cost					
Airfield					
AIP-42 Rwy 17/35 Rehab		3,544,855	3,872,315	-327,460	92%
AIP-47 Pumphouse 305		112,278	380,957	-268,679	29%
AIP-48 Terminal Parking Lot Reh	2,100	2,490	562,500	-560,010	0%
AIP-XX Rwy 12/30 Rehab Design	1,180	46,973	285,250	-238,277	16%
AIP-XX Terminal Bldg. Expansion		10,064	1,393,302	-1,383,238	1%
Airfield Improvements		47,258	50,000	-2,742	95%
GA Hangar Construction		0	730,000	-730,000	0%
GA Hangar taxilane		0	113,172	-113,172	0%
GA Hangars Design		0	17,694	-17,694	0%
KAIP-2022 Rwy 17/35 N 4,800ft.		1,734,850	1,691,185	43,665	103%
North Ramp Development		13,098	7,500	5,598	175%
Rwys 17/35 - 12/30 LED Lighting		130,513	175,000	-44,487	75%
Total Airfield	3,280	5,642,379	9,278,875	-3,636,496	61%
Buildings & Improvements					
Bldg. 120 Terminal building					
Concourse Imps.		311,023	393,107	-82,084	79%
South overflow parking lot A/E		20,600	18,500	2,100	111%
South overflow parking lot const		150,637	155,170	-4,533	97%
Terminal Bldg. Other		8,360	15,000	-6,640	56%
Total Bldg. 120 Terminal building	0	490,620	581,777	-91,157	84%
Building improvements					
2021-12-15 Storm Damage		239,534	1,000,000	-760,466	24%
Bldg. #1021 Facility Imps.		135,624	151,891	-16,267	89%
Bldg. 394 Parking Lot Imps.		0	50,000	-50,000	0%
Bldg. 412 Imps.		24,300	35,000	-10,700	69%
Bldg. 520 Imps.		87,311	50,000	37,311	175%
Bldg. 595 Improvements Const.		1,771,905	1,664,000	107,905	106%
Bldg. 595 Improvements Design		99,700	99,700	0	100%
Bldg. 655 Improvements		29,253	40,000	-10,747	73%
Bldg. Imps. Other	16,904	66,691	45,000	21,691	148%
Hangar #509 Imps.		0	20,000	-20,000	0%
Hangar 600 Improvements	7,567	69,027	16,490	52,537	419%
Hangar 626 Rehabilitation	633	145,561	246,000	-100,439	59%
Hangar 959 Rehabilitation		61,485	32,725	28,760	188%
Total Building improvements	25,104	2,730,391	3,450,806	-720,415	79%
FBO Improvements					
Bldg. 700 Imps. Avflight North		23,331	45,000	-21,669	52%
Hangar 409-1 Imps Avflight So.		0	10,000	-10,000	0%
Total FBO Improvements	0	23,331	55,000	-31,669	42%
Total Buildings & Improvements	25,104	3,244,342	4,087,583	-843,241	79%

	Dec 22	Jan - Dec 22	Annual Budget	+/- Annual Budget	% of Annual Budget
Equipment					
Airfield Equipment		0	15,000	-15,000	0%
ARFF equipment		8,596	25,000	-16,404	34%
Communications equipment		7,609	20,000	-12,391	38%
Computer equipment		3,334	25,000	-21,666	13%
Industrial center equipment		0	15,000	-15,000	0%
Office equipment		0	7,500	-7,500	0%
Other Equipment		0	5,000	-5,000	0%
Shop equipment		3,585	20,000	-16,415	18%
Terminal bldg equipment		0	10,000	-10,000	0%
Vehicles		0	25,000	-25,000	0%
Total Equipment	0	23,124	167,500	-144,376	14%
Land					
Airport Indust. Cent. Imps.					
AIC-City-Wide Storage Tract Imp		0	15,000	-15,000	0%
Airport Indust. Cent. Imps. - Other		0	3,000	-3,000	0%
Total Airport Indust. Cent. Imps.		0	18,000	-18,000	0%
Rail Spur Imps.		0	20,000	-20,000	0%
Total Land	0	0	38,000	-38,000	0%
Total Fixed assets at cost	28,384	8,909,845	13,571,958	-4,662,113	66%

Salina Airport Authority
Significant Capital Expenditures Detail
December 2022

Type	Date	Name	Memo	Amount	Balance
Fixed assets at cost					
Airfield					
AIP-48 Terminal Parking Lot Reh					
Bill	12/09/2022	Lochner Inc	Progress Estimate 1 - Services from 11/12/22 - 12/9/22	2,100.00	2,100.00
Total AIP-48 Terminal Parking Lot Reh				2,100.00	2,100.00
AIP-XX Rwy 12/30 Rehab Design					
Bill	12/19/2022	Independent Fee Estimates, LLC	Rwy 12/30 Rehab design and bidding services - pavement and lightin...	1,180.00	1,180.00
Total AIP-XX Rwy 12/30 Rehab Design				1,180.00	1,180.00
Total Airfield				3,280.00	3,280.00
Buildings & Improvements					
Building Improvements					
Bldg. Imps. Other					
Bill	12/28/2022	Callabresi Heating & Cooling, Inc.	Install Carrier Unit with Trane Roof Top Unit	7,188.00	7,188.00
Bill	12/29/2022	Pestinger Heating & Air, Inc.	B820 - Project 633-12-22 - Replace Lennox RTU and thermostat for HV...	9,716.00	16,904.00
Total Bldg. Imps. Other				16,904.00	16,904.00
Hangar 600 Improvements					
Bill	12/30/2022	Callabresi Heating & Cooling, Inc.	H600 Install BHP9 Heat Pump System	7,567.00	7,567.00
Total Hangar 600 Improvements				7,567.00	7,567.00
Hangar 626 Rehabilitation					
Bill	12/05/2022	Hutton Corporation	H626 FEMA/Insurance	632.50	632.50
Total Hangar 626 Rehabilitation				632.50	632.50
Total Building improvements				25,103.50	25,103.50
Total Buildings & Improvements				25,103.50	25,103.50
Total Fixed assets at cost				28,383.50	28,383.50
TOTAL				28,383.50	28,383.50

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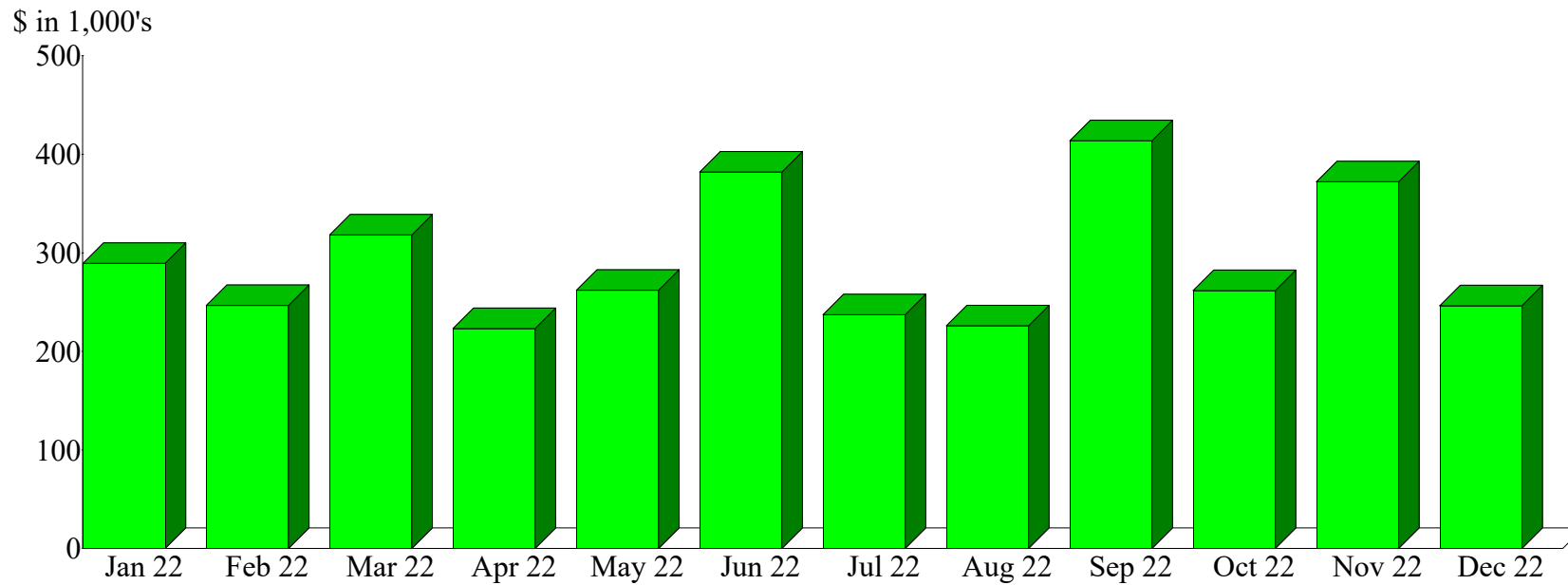
Accrual Basis

Salina Airport Authority
Distributions from the GO Temp Note Project Funds
As of December 31, 2022

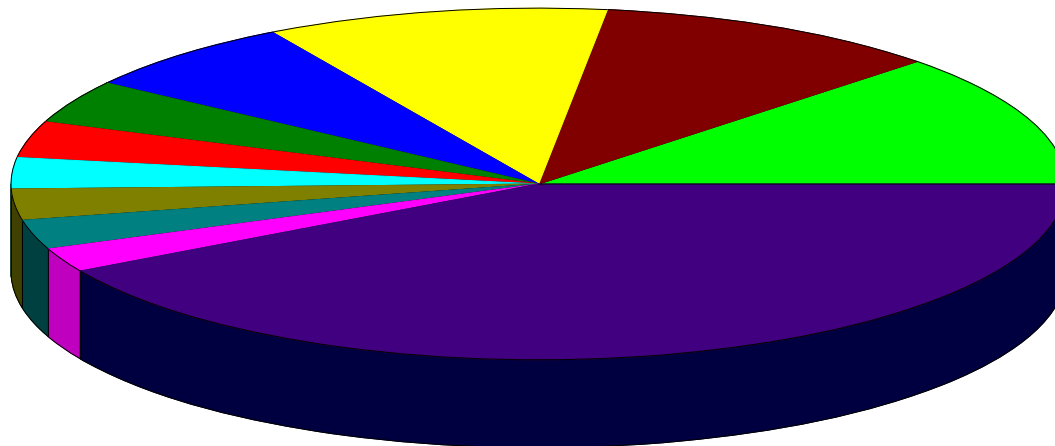
Type	Date	Name	Memo	Debit	Credit	Balance
Cash in Bank-Bond Funds						1,019,480.68
BSB 2021-1 GO Temp Note (8146)						214,441.67
Deposit	12/31/2022		Interest	36.42		214,478.09
Total BSB 2021-1 GO Temp Note (8146)				36.42	0.00	214,478.09
BSB 2022-1 GO Temp Note (9668)						805,039.01
Bill Pmt -Check	12/22/2022	Hutton Corporation	Hangar 626 Progress Payment A/E		24,600.00	780,439.01
Bill Pmt -Check	12/28/2022	Hutton Corporation			632.50	779,806.51
Deposit	12/31/2022		Interest	783.19		780,589.70
Total BSB 2022-1 GO Temp Note (9668)				783.19	25,232.50	780,589.70
Total Cash in Bank-Bond Funds				819.61	25,232.50	995,067.79
TOTAL				819.61	25,232.50	995,067.79

Sales by Month
January through December 2022

Dollar Sales



Sales Summary
January through December 2022

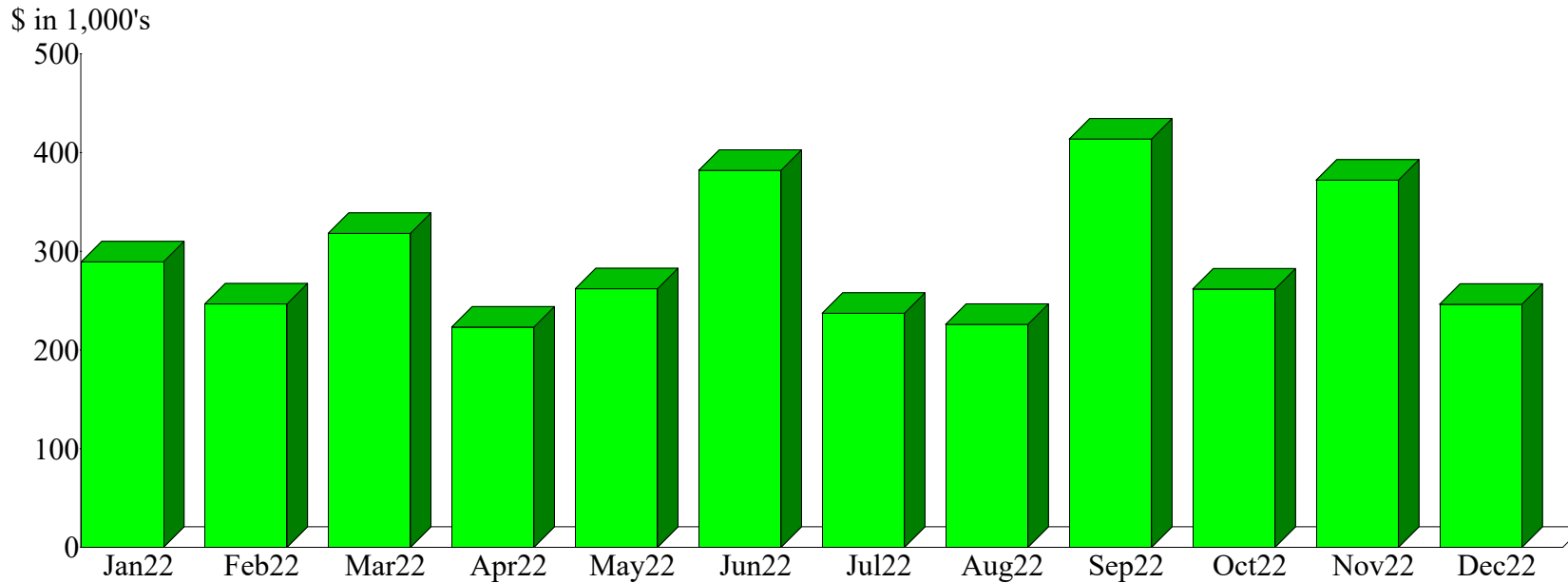


1 Vision Aviation, PLLC	12.34%
Kansas Erosion Products, LLC.	10.78
Avflight Salina	10.58
Stryten Salina, LLC	6.92
SFC Global Supply Chain	4.03
Universal Forest Products (UFP)	3.39
K-State Salina	2.97
NASA	2.95
USSOCOM (Jaded Thunder)	2.77
Marine Forces Reserve MAG-49	2.36
Other	40.91
Total	\$3,478,147.69

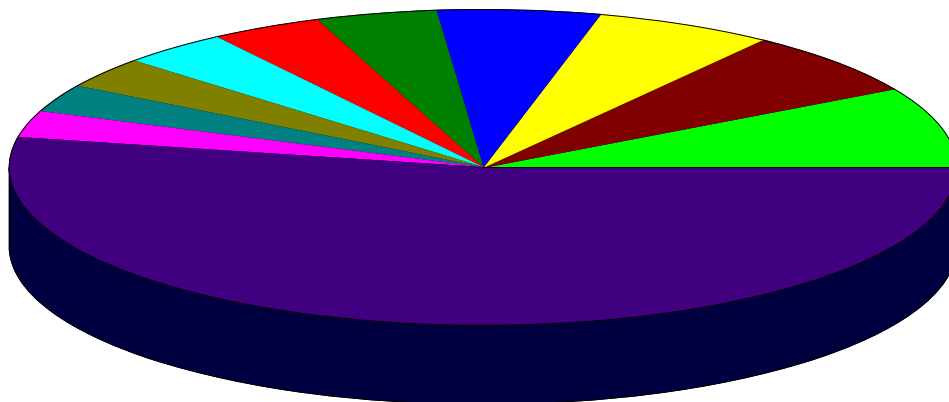
By Customer

Sales by Month
January through December 2022

Dollar Sales



Sales Summary
January through December 2022



H-00959-1 (Hangar Facility H959 - 2044 S	8.38%
B-01021 (Building #1021 located at 3600	6.81
B-00655-3 (Bldg. #655 (96,611 SF) - 2656	6.06
FFF-Avflight Salina (Fuel Flowage Fee @	5.60
Utility Reimbursement (Utility Reimburse	4.20
H-0606-1 (Hangar 606 - 2630 Arnold Ct.	3.89
H-0600-1 (Hangar 600 - 20,217 sq. ft.)	3.79
B-00620-1 (Building #620 (30,000 SF) an	3.29
pptx (2022 Real Estate Taxes (see attach	2.98
B-00626-1 (Manufacturing facility #626 (2.79
Other	52.21
Total	\$3,478,147.69

By Item

SALINA AIRPORT AUTHORITY
PROPERTY AND LIABILITY INSURANCE
JANUARY 1, 2021 TO JANUARY 1, 2022

AGENCY:
POLICY PERIOD:

LOCKTON COMPANIES
01/01/2022 - 2023
(Expiring)

LOCKTON COMPANIES
01/01/2023 - 2024
(Renewal)

PREMIUM SUMMARY -

PROPERTY: INCL.. ENGINEERING FEE	\$	167,564	\$	188,979
BUSINESS INCOME / EXTRA EXPENSE:		Included in Property		Included in Property
CONTRACTORS EQUIPMENT:	\$	7,254	\$	7,975
CRIME:	\$	1,085	\$	1,085
AVIATION & GENERAL LIABILITY:	\$	4,600	\$	5,300
HANGARKEEPERS LIABILITY:		Included		Included
EMPLOYEE BENEFIT LIABILITY:		Included		Included
PUBLIC OFFICIAL LIABILITY:	\$	5,899	\$	5,899
EMPLOYMENT PRACTICES LIABILITY:		Included		Included
AUTOMOBILE LIABILITY:	\$	38,548	\$	40,780
AUTOMOBILE PHYSICAL DAMAGE:		Included		Included
WORKERS' COMPENSATION :	\$	8,236	\$	8,364
UNDERGROUND STORAGE TANK:	\$	1,728	\$	1,728
CYBER LIABILITY	\$	5,892	\$	5,627
BROKER FEE:	\$	19,500	\$	19,500
TOTAL	\$	260,306	\$	285,237

PROPERTY

INSURER & BEST RATING:	Zurich A+: XV	Zurich A+: XV
LIMIT:	\$70,000,000	\$70,000,000
BLANKET:	Yes, Building and Contents	Yes, Building and Contents
RISK OF DIRECT PHYSICAL LOSS:	Yes	Yes
AGREED AMOUNT:	Yes	Yes
REPLACEMENT COST:	Yes	Yes
VACANCY CLAUSE:	NO VACANCY CLAUSE	NO VACANCY CLAUSE
POLLUTION CLEAN-UP CAUSED BY INSURED PERIL:	\$200,000	\$200,000
PROPERTY IN TRANSIT LIMIT:	\$500,000	\$500,000
INCL. BUILDING ORDINANCE & LAW:	Replacement of Undamaged-\$5,000,000 Demolition of Undamaged-Included Incr. Cost of Construction-Included	Replacement of Undamaged-\$5,000,000 Demolition of Undamaged-Included Incr. Cost of Construction-Included
INCL. UNINTENTIONAL E&O IN SCHEDULE:	Yes	Yes
INCL. PROPERTY IN THE OPEN:	Yes, within 1,000 feet of premises	Yes, within 1,000 feet of premises
INCL. EQUIPMENT BREAKDOWN:	Yes Policy limit	Yes Policy limit
ACCOUNTS RECEIVABLE LIMIT:	Actual Loss Sustained	Actual Loss Sustained

SALINA AIRPORT AUTHORITY
PROPERTY AND LIABILITY INSURANCE
JANUARY 1, 2021 TO JANUARY 1, 2022

AGENCY:
POLICY PERIOD:

LOCKTON COMPANIES
01/01/2022 - 2023
(Expiring)

LOCKTON COMPANIES
01/01/2023 - 2024
(Renewal)

VALUABLE PAPERS & RECORDS:	\$1,000,000 Limit	\$1,000,000 Limit
TREES, SHRUBS & PLANTS:	\$250,000	\$250,000
NEWLY ACQUIRED PROPERTY:	\$2,500,000 Building Limit Included-Personal Property 90 Days to Report	\$2,500,000 Building Limit Included-Personal Property 90 Days to Report
DATA PROCESSING:	\$500,000 Limit	\$500,000 Limit
TERRORISM:	Included	Included
DEDUCTIBLE:	\$100,000 AOP/ Wind/Hail \$200,000/3% all locations except 2044 Scanlan Ave will be \$500,000/3% \$100,000 water/liquid	\$100,000 AOP/ Wind/Hail \$200,000/3% all locations except 2044 Scanlan Ave will be \$500,000/3% \$100,000 water/liquid
PROPERTY ANNUAL PREMIUM:	\$161,564	\$ 186,979
ENGINEERING FEE:	\$6,000 (0.2193 Rate)	\$2,000 (0.2193 Rate)

<u>EARTHQUAKE</u>	\$5,000,000 Earthquake Limit \$5,000,000 Annual Aggregate \$100,000 Deductible Includes Earth Movement Included	\$5,000,000 Earthquake Limit \$5,000,000 Annual Aggregate \$100,000 Deductible Includes Earth Movement Included
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<u>FLOOD</u>	\$5,000,000 Flood Limit \$100,000 Deductible Excludes Zone A Included	\$5,000,000 Flood Limit \$100,000 Deductible Excludes Zone A Included
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BUSINESS INCOME / EXTRA EXPENSE

ALL SCHEDULED LOCATIONS:	Yes	Yes
LIMIT:	Business Income - Incl. in property limit Extra Expense - \$1,000,000	Business Income - Incl. in property limit Extra Expense - \$1,000,000
LIMIT PER LOCATION:	Blanket	Blanket
RISK OF DIRECT PHYSICAL LOSS:	Yes	Yes
PERIOD OF INDEMNITY:	12 months	12 months
ALLOCATION OF VALUES:	None	None
COINSURANCE:	None	None
ORDINARY PAYROLL:	90 days not to exceed \$1,000,000	90 days not to exceed \$1,000,000
EE DEDUCTIBLE:	Included in property deductible	Included in property deductible
BI DEDUCTIBLE:	Included in property deductible	Included in property deductible
ANNUAL PREMIUM:	Included in property premium	Included in property premium

SALINA AIRPORT AUTHORITY
PROPERTY AND LIABILITY INSURANCE
 JANUARY 1, 2021 TO JANUARY 1, 2022

AGENCY:
 POLICY PERIOD:

LOCKTON COMPANIES
 01/01/2022 - 2023
(Expiring)

LOCKTON COMPANIES
 01/01/2023 - 2024
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CONTRACTORS EQUIPMENT

GENERAL CONDITIONS

INSURER & BEST RATING:	Cincinnati Insurance Company A+ XV	Cincinnati Insurance Company A+ XV
ALL RISK OF DIRECT PHYSICAL LOSS:	Yes	Yes
VALUATION:	Functional RC	Functional RC
COINSURANCE PROVISION:	80%	80%

CONTRACTOR'S EQUIPMENT

LIMIT:	\$1,615,851 Scheduled \$25,000 or 30% of Scheduled Newly Aquired \$10,000 Unscheduled \$5,000 Unscheduled Max per item \$25,000 Rental Expense Reimbursement \$100,000 Debris Removal \$50,000 Pollutant Clean Up	\$1,966,535 Scheduled \$25,000 or 30% of Scheduled Newly Aquired \$10,000 Unscheduled \$5,000 Unscheduled Max per item \$25,000 Rental Expense Reimbursement \$100,000 Debris Removal \$50,000 Pollutant Clean Up
CONT. EQUIP. DEDUCTIBLE:	\$1,000 Per Occurrence	\$1,000 Per Occurrence
CONT. EQUIPMENT PREMIUM:	\$7,254	\$7,975

EMPLOYEE TOOLS

LIMIT:	Included in Miscellaneous Unscheduled	Included in Miscellaneous Unscheduled
EMPLOYEE TOOLS DEDUCTIBLE:	\$1,000 Per Occurrence	\$1,000 Per Occurrence
SCHEDULED PROP. PREMIUM:	Included	Included

CRIME COVERAGE

INSURER & BEST RATING:	Hartford A+ XV	Hartford A+ XV
PUBLIC EMPLOYEES BLANKET TYPE FORM "O":	\$250,000 Blanket Coverage	\$250,000 Blanket Coverage
FORGERY & ALTERATION:	\$250,000 Per Loss	\$250,000 Per Loss
MONEY AND SECURITIES (THEFT, DISAPPEARANCE & DESTRUCTION:	\$100,000 Inside \$100,000 Outside	\$100,000 Inside \$100,000 Outside
COMPUTER / FUNDS TRANSFER FRAUD:	\$250,000 Per Loss	\$250,000 Per Loss
SOCIAL ENGINEERING:	\$15,000 Limit	\$15,000 Limit
DEDUCTIBLE:	\$2,500 (\$5,000 Social Engineering)	\$2,500 (\$5,000 Social Engineering)
CRIME PREMIUM:	\$1,085	\$1,085

SALINA AIRPORT AUTHORITY
PROPERTY AND LIABILITY INSURANCE
JANUARY 1, 2021 TO JANUARY 1, 2022

AGENCY:
POLICY PERIOD:

LOCKTON COMPANIES
01/01/2022 - 2023
(Expiring)

LOCKTON COMPANIES
01/01/2023 - 2024
(Renewal)

AVIATION & GENERAL LIABILITY:

INSURER & BEST RATING:	Old Republic Insurance Co. A+XII	Old Republic Insurance Co. A+XII
OCCURRENCE COVERAGE:	Yes	Yes
LIMITS -	\$2,000,000 Each Occurrence, BI&PD \$2,000,000 Aggregate Prod/Comp Ops \$2,000,000 Incidental Medical Malpractice \$2,000,000 Personal & Adv. Injury Agg. \$2,000,000 General Aggregate \$250,000 Fire Damage Legal \$1,000 per person/\$5,000 occurrence	\$2,000,000 Each Occurrence, BI&PD \$2,000,000 Aggregate Prod/Comp Ops \$2,000,000 Incidental Medical Malpractice \$2,000,000 Personal & Adv. Injury Agg. \$2,000,000 General Aggregate \$250,000 Fire Damage Legal \$1,000 per person/\$5,000 occurrence
DEDUCTIBLE:	None	None
TORT CAP ENDORSEMENT:	Declined by SAA	Declined by SAA
SUPPLEMENTARY DEFENSE COSTS:	Yes	Yes
INCL. SPECIAL EVENTS:	Yes	Yes
INCLUDE MOBILE EQUIPMENT INCLUDING STAIRS & BELT ROLLERS:	Yes	Yes
INCLUDES SPRAYING OF CHEMICALS:	Yes	Yes
INCL. ON-AIRPORT PREMISES AUTO COVERAGE ENDORSEMENT:	Yes	Yes
TERRORISM:	Not Included	Not Included
AVIATION & G.L. ANNUAL PREMIUM:	\$4,600	\$5,300

SALINA AIRPORT AUTHORITY
PROPERTY AND LIABILITY INSURANCE
JANUARY 1, 2021 TO JANUARY 1, 2022

AGENCY:
POLICY PERIOD:

LOCKTON COMPANIES
01/01/2022 - 2023
(Expiring)

LOCKTON COMPANIES
01/01/2023 - 2024
(Renewal)

HANGARKEEPERS LIABILITY

COVERAGE FORM:	Occurrence	Occurrence
LIMITS:	\$1,000,000 Each Aircraft \$1,000,000 Each Loss	\$1,000,000 Each Aircraft \$1,000,000 Each Loss
DEDUCTIBLE:	None	None
HANG. LIABILITY ANNUAL PREMIUM:	Included	Included

EMPLOYEE BENEFIT LIABILITY

COVERAGE FORM:	Occurrence	Occurrence
LIMITS:	\$2,000,000 Each Claim \$2,000,000 Aggregate	\$2,000,000 Each Claim \$2,000,000 Aggregate
DEDUCTIBLE:	None	None
E.B.L. ANNUAL PREMIUM:	Included	Included

**PUBLIC OFFICIAL LIABILITY /
EMPLOYMENT PRACTICES LIABILITY**

INSURER & BEST RATING:	ACE American Insurance Co.	ACE American Insurance Co.
FORM:	Claims Made	Claims Made
RETRO DATE:	Full Prior Acts	Full Prior Acts
LIMITS OF LIABILITY :	\$2,000,000 Each claim \$2,000,000 Aggregate	\$2,000,000 Each claim \$2,000,000 Aggregate
DEDUCTIBLE :	\$10,000 Each Claims	\$10,000 Each Claims
WRONGFUL ACT COVERAGE:	Yes	Yes
CRISIS MANAGEMENT:	25,000	25,000
"PAY ON BEHALF OF INSURED":	Yes	Yes
INSURER'S DUTY TO DEFEND:	Yes	Yes
INCLUDES DISCRIMINATION:	Yes	Yes
INCLUDES CIVIL RIGHTS VIOLATIONS:	Yes	Yes
INCL. SEXUAL HARASSMENT (NO B.I.):	Yes	Yes
INCL. EMPLOYMENT PRACTICES:	Yes	Yes

SALINA AIRPORT AUTHORITY
PROPERTY AND LIABILITY INSURANCE
 JANUARY 1, 2021 TO JANUARY 1, 2022

AGENCY:
 POLICY PERIOD:

LOCKTON COMPANIES
 01/01/2022 - 2023
(Expiring)

LOCKTON COMPANIES
 01/01/2023 - 2024
(Renewal)

INCLUDES AUTHORIZED VOLUNTEERS:	Yes	Yes
INCL. BOARDS, EMPLOYEES AND ENTITY:	Yes	Yes
SEVERABILITY EXCEPT FOR SIGNOR:	Yes	Yes
INCLUDE DEFENSE COVERAGE FOR NON-MONETARY DEMANDS:	Yes	Yes
DEDUCTIBLE INCLUDES LOSS ADJUSTMENT EXPENSES:	Yes	Yes
AWARDED PLAINTIFF FEES INCLUDED AS "DAMAGES":	Yes	Yes
INCL. EEOC / KHRC MEDIATION DEFENSE & SETTLEMENTS:	Yes	Yes
ANNUAL PREMIUM:	\$5,899	\$5,899

AUTOMOBILE

INSURER & BEST RATING:	Cincinnati Insurance Company A+XV	Cincinnati Insurance Company A+XV
LIABILITY LIMITS:	\$1,000,000 Combined Single Limit	\$1,000,000 Combined Single Limit
INCL. TORT LIABILITY ENDORSEMENT:	No	No
UNINSURED/UNDER. MOTORIST:	\$1,000,000 Combined Single Limit	\$1,000,000 Combined Single Limit
MEDICAL PAYMENTS:	\$5,000 All Vehicles	\$5,000 All Vehicles
SYMBOL "ONE" LIABILITY (ANY AUTO):	NO / Symbol 7 Scheduled vehicles	NO / Symbol 7 Scheduled vehicles
TERRORISM:	Included	Included
AUTO LIABILITY ANNUAL PREMIUM:	\$38,548	\$40,780

AUTO PHYSICAL DAMAGE

PER SCHEDULE:	Yes	Yes
AUTO PHYSICAL DAMAGE DEDUCT - COMPREHENSIVE: COLLISION:	Excludes vehicles 10+ years old (Coverage includes Fire Trucks) \$1,000 other/ \$2,500 Fire Trucks \$1000 other/ \$2,500 Fire Trucks	Excludes vehicles 10+ years old (Coverage includes Fire Trucks) \$1,000 other/ \$2,500 Fire Trucks \$1000 other/ \$2,500 Fire Trucks
PHYS. DAMAGE ANNUAL PREMIUM:	Included	Included

SALINA AIRPORT AUTHORITY
PROPERTY AND LIABILITY INSURANCE
JANUARY 1, 2021 TO JANUARY 1, 2022

AGENCY:
POLICY PERIOD:

LOCKTON COMPANIES
01/01/2022 - 2023
(Expiring)

LOCKTON COMPANIES
01/01/2023 - 2024
(Renewal)

HIRED PHYSICAL DAMAGE

LIMIT:	ACV	ACV
DEDUCTIBLE:	\$1,000 Comprehensive \$1,000 Collision	\$1,000 Comprehensive \$1,000 Collision
ANNUAL PREMIUM:	Included	Included

WORKERS' COMPENSATION

INSURER AND BEST RATING:	Old Republic A+ XII	Old Republic A+ XII
EMPLOYER'S LIABILITY LIMITS:	\$1,000,000 Each Accident \$1,000,000 Disease-Policy Limit \$1,000,000 Disease-Each Employee	\$1,000,000 Each Accident \$1,000,000 Disease-Policy Limit \$1,000,000 Disease-Each Employee
EMF / PAYROLL UTILIZED:	.84 (793,560 payroll)	(871,015 payroll)
EST. ANNUAL PREMIUM:	\$8,236	\$8,364

UNDERGROUND STORAGE TANK LIABILITY

INSURER AND BEST RATING:	Great American Alliance A+XIII	Great American Alliance A+XIII
LIMITS:	\$1,000,000 Per Environmental Incident \$1,000,000 Annual Aggregate \$100,000 Defense per Environmental Incident	\$1,000,000 Per Environmental Incident \$1,000,000 Annual Aggregate \$100,000 Defense per Environmental Incident
DEDUCTIBLE:	\$5,000 Per Incident	\$5,000 Per Incident
ANNUAL PREMIUM:	\$1,728	\$1,728

CYBER LIABILITY COVERAGE

INSURER AND BEST RATING:	Beazley Insurance Co.	
LIMITS:	\$2,000,000 Aggregate Policy Limit \$2,000,000 Network Security/Privacy Injury \$2,000,000 Privacy Regulation & Fines \$2,000,000 PCI DSS Fines & Penalties \$2,000,000 Media Liability \$2,000,000 Cyber Extortion \$2,000,000 Business Interruption \$2,000,000 Data Restoration \$1,000,000 Reputational Harm \$2,500 EACH CLAIM	
SELF-INSURED RETENTION		
14 MONTH PREM 11-2-20 to 01-01-22	\$4,977	\$4,977
Carrier Administrative Fee	\$550	\$300
Kansas Surplus Lines Tax	\$365	\$350
Total Premium	\$5,892	\$5,627

SALINA AIRPORT AUTHORITY
RESOLUTION 23- 01

**A RESOLUTION DESIGNATING THE POSITIONS OF SALINA AIRPORT AUTHORITY BOARD CLERK
AND DEPUTY CLERK, DESIGNATING THE GENERAL DUTIES OF THE CLERK AND DEPUTY CLERK
AND DESIGNATING THE INDIVIDUALS
ASSIGNED THE DUTES OF CLERK AND DEPUTY CLERK**

WHEREAS a variety of Salina Airport Authority documents require that an individual attest to the signature of a Salina Airport Authority board officer, the Salina Airport Authority's executive director or the Salina Airport Authority's director of finance and administration; and

WHEREAS the Salina Airport Authority intends to establish procedures for the efficient administration of Salina Airport Authority documents and records; and:

WHEREAS current Salina Airport Authority staff members have the capability to perform the general duties of a clerk to the Salina Airport Authority board of directors.

**NOW THEREFORE BE IT RESOLVED BY THE SALINA AIRPORT AUTHORITY BOARD OF DIRECTORS,
AS FOLLOWS:**

Section 1. The general duties of the Salina Airport Authority board clerk and deputy clerk shall include but not be limited to:

- a. Publishing and posting public notices and agendas for all Salina Airport Authority board of directors' public meetings.
- b. Attending all Salina Airport Authority public meetings.
- c. Keeping and preserving the corporate seal of the Salina Airport Authority
- d. Keeping a true record of Salina Airport Authority board of directors' public meetings.
- e. Keeping a record of all official acts of the Salina Airport Authority board of directors.
- f. Attesting to the board's record of proceedings, official acts, resolutions, and official documents.

Section 2. The Salina Airport Authority board clerk and deputy clerk shall perform their duties under the supervision of the Salina Airport Authority executive director and the Salina Airport Authority director of finance and administration.

Section 3. The following Salina Airport Authority employees are designated as board clerk and deputy board clerk:

- a. **Board Clerk** - Kasey L. Windhorst, Business and Communications Manager
- b. **Deputy Board Clerk** – Michelle Moon, Airport Administration Specialist

Adopted by the Board of Directors of the Salina Airport Authority on this _____ day of January 2023.

By:

Attest:

Chairman



FEMA Projects

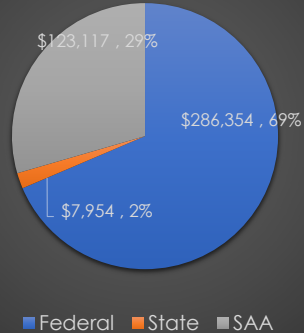
Status Update - December 19, 2022

Project No.	Category	Title	Project Status	Funding Status	Federal	State	SAA	Total
674392	Category E - Buildings, Permanent Work	Roof damage, Bldgs. 412, 517 & 939	Work completed	Obligated	\$ 150,972	\$ 4,194	\$ 12,581	\$ 167,747
673015	Category B - Emergency Protective Measures	Facility wide emergency protective measures	Work completed	Obligated	5,958	165	496	6,620
673010	Category A - Debris Removal	Facility wide debris removal	Work completed	Obligated	3,585	100	299	3,984
674925	Category E - Buildings, Permanent Work	Bldgs. 655 and 606 repairs	Work under contract	Obligated	62,893	1,747	5,241	69,881
676387	Category E - Buildings, Permanent Work	Hangar 626 siding replacement	Work to be completed during hangar rehabilitation	Obligated	62,946	1,749	104,499	169,194
673020	Category E - Buildings, Permanent Work	Bldgs. 120, 620, 713, 504, PAPIs, A&B hangars, perimeter fencing and gates repairs	Work completed	Pending CRC review	62,214	1,728	5,184	69,126
676385	Category E - Buildings, Permanent Work	General Aviation hangars reconstruction	Not started-pending FEMA review and funding determination	Pending PDMG scope & cost routing (Specialized project type)	1,815,356	50,427	151,280	2,017,062
					<u>\$ 2,163,924</u>	<u>\$ 60,109</u>	<u>\$ 279,581</u>	<u>\$ 2,503,614</u>
					86.4%	2.4%	11.2%	

FEMA Obligated Projects (5)

Projects:

- 1.) Roof replacements: Bldgs. 412, 517, & 939
- 2.) Facility wide emergency protective measures
- 3.) Facility wide debris removal
- 4.) Hangar 606 and Bldg. 655 repairs
- 5.) Hangar 626 metal siding

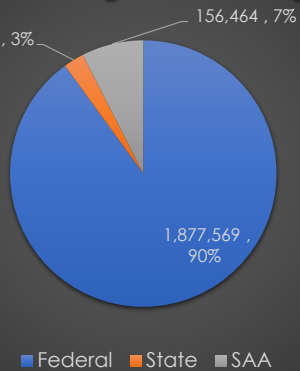


	Federal	State	SAA	Total
Obligated	\$ 286,354	\$ 7,954	\$ 123,117	417,425
Non-Obligated	1,877,569	52,155	156,464	<u>2,086,188</u>
				2,503,614

Projects Pending FEMA Obligation (2)

Projects:

- 1.) Reconstruct 9 GA Hangars
- 2.) Repairs on Bldg. Nos. 120, 620, Hangars 504, 713, Rwy. 35 PAPI, airfield perimeter fencing and gates



2023 Legislative Agenda

We advocate and elevate our members' economic prosperity and are the catalyst for our community's future.

Located at the crossroads of I-70 and I-135, Salina has a population of 47,000 and serves as a regional hub to our labor basin of Saline and twelve other counties. We are not a metropolitan community, and yet our current level of connectivity and commerce doesn't classify us as rural either. We punch above our weight consistently in terms of investment and innovation, and have creatively leveraged public/private partnerships to make bold advancements in industry, education, infrastructure, and quality of life. We boast investments of over \$1 billion in the last five years, and continue to see rapid job and wage growth.

The **Salina Area Chamber of Commerce** and our community partners provide economic development, workforce opportunity, education options, healthcare access, and transportation support to this broad region.

The **City of Salina** is one of the area's top employers and manages major quality of life and amenities projects. **Saline County** maintains a 1,077-mile road network with 220 bridges, is nearing completion of construction on an \$89.6 million jail facility (the largest infrastructure investment in county history), and annually invests more than \$3.3 million in public and mental health and social services. **Salina Public Schools** is the 12th largest school district in the state and prepares 81% of the regional workforce. The **Salina Community Economic Development Organization** works in new business recruitment, as well as entrepreneurial development. The **Salina Airport Authority** provides \$1.3 billion economic impact to Saline County, and creates 42% of the county's Gross Regional Product (GRP). The **Salina Regional Healthcare Center** is the health care hub of North Central Kansas with a full scope of specialized clinics and three affiliate critical access hospitals in Abilene, Concordia and Lindsborg. **Salina Area Technical College, Kansas Wesleyan University, and Kansas State University-Salina** all provide over \$100 million in economic impact combined and provide a significant number of graduates to work in fields critical to the health of our communities. And the **Kansas University School of Medicine-Salina** and the **Kansas University School of Nursing-Salina** provide the only rural medicine internships and residencies in the state.

The 2023 Legislative Agenda focuses on eight priorities for regional growth, economic development, community health, and overall quality of life for Salina and the area.



Drive Regional Success & Economic Development



Strengthen a Skilled Workforce



Establish Affordable, Quality Housing



Fortify Transportation Initiatives



Invest in Education



Enhance Quality of Life & Community Amenities



Ensure Affordable Healthcare & Mental Health Resources



Secure Access to Early Childhood Programming & Childcare

For more information, please contact Renee Duxler,
Director of Economic & Workforce Development at: rduxler@salinakansas.org

www.salinakansas.org | 120 W. Ash, Salina, KS 67401 | (785) 827-9301

State Funding Requests

Summary

- The Kansas Advanced Immersive Research for Emergent Systems (K-AIRES) Center is the inaugural teaching and research facility of the Aerospace, Manufacturing, and Entertainment Collaborative (AMEC) in Salina. Community entities are working to recruit Tyrell Corporation to Salina to advance the state's capabilities and expertise in advanced simulation and immersive reality. A competitive recruitment package from the state is required to secure Tyrell's relocation to Kansas. The comprehensive package should include efforts to address facility needs, equipment, technology, and workforce and staffing incentives to successfully compete with the other states courting the company (New Mexico and California). If successful, the Salina area will realize an estimated creation of over 100 jobs at an average salary of \$150,000 per year within five (5) years, and the state of Kansas will gain an asset that enhances its competitiveness to attract smart manufacturing and aerospace industry to the state, and bolster the ability to support high impact defense research, projects, and contracts.

Summary of K-AIRES legislative request:

Facility	\$22,602,217
Equipment	\$17,100,000
Workforce	<u>\$10,198,588</u>
Total Request:	\$49,900,805

*Priorities addressed: Drive Regional Success & Economic Development,
Strengthen a Skilled Workforce, Invest in Education*

- In addition, infrastructure and improvements are necessary for both Magnolia Road and Holmes Road in Salina. Magnolia Rd. provides connectivity to major areas of industry, commerce, and education, as well as new residential development. Improvements include lighting, multimodal transportation, connectivity, and other amenities that make it safer for driving and walking. Holmes Road is currently a dirt road that provides connectivity to 1,264 acres of land that is developable for new housing (a critical need in Salina). Improvements would include upgrading the street and connecting the area to public water and sewer infrastructure that is not currently accessible.

Total Infrastructure Request: \$21M

*Priorities addressed: Fortify Transportation Initiatives, Enhance Quality of Life
& Community Amenities, Establish Affordable, Quality Housing*

State Funding Request-

Kansas Advanced Immersive Research for Emergent Systems Center (K-AIRES)

In partnership with the Salina Airport Authority, the Kansas Advanced Immersive Research for Emergent Systems (K-AIRES) Center will bring world-leading simulation and artificial intelligence capabilities to the major industry sectors of Kansas, with a heightened focus on aerospace, advanced manufacturing, and defense. Anchoring the south side of K-State Salina's Innovation Ramp, the Center will couple K-State Salina's existing expertise in crewed aviation, uncrewed aircraft systems, robotics, automation, and machine learning with Tyrell Corporation's strength and reputation in immersive environments and simulated training and entertainment. The facility will expand the quality and fidelity of simulation capabilities with high-definition large format displays, multi-purpose reconfigurable LED sets, motion platforms suites, an AR/VR development laboratory, a haptics laboratory, a holographic auditorium, 3-D model and rendering stations, motion capture capabilities, and a laser projection cave. Student classrooms, collaborative research spaces, and a K-12 STEM recruitment attraction are also included in the Center.

Once complete, this facility will provide exciting and engaging ways to educate and train students in the enabling technologies of the future. The foundational components of this facility will allow faculty and researchers to leverage immersive environments to reimagine what 21st-century education should be: the hands-on application of embedded industry projects with collaborative, multidisciplinary problem-solving driving the learning experience. Large-scale research grants, sponsored research projects, and targeted industry partnerships will support the growth of local and state workforce and economic development.

This facility will pair aerospace and advanced manufacturing professionals with programming experts and entertainment storytellers. Through 3-D augmented, virtual and mixed reality, this distinctive collaboration will produce real-world simulations that place individuals in designed scenarios. The intentional construction of a realistic, immersive environment allows students, researchers, and industry partners to evaluate human factor responses and situational awareness, validate product designs for rapid prototyping, reduce technical risks by identifying gaps in safety and performance, and increase efficiencies through specialized process training and modeling.

The facility will also leverage artificial intelligence to operate computer-based modeling and simulation scenarios. These simulated scenarios will support the education and research associated with scalable integrated data structures that support autonomous systems and cyber operations in aerospace, advanced air mobility, and smart manufacturing. These integrated computing, analytics, data, and information processing capabilities can also enable researchers to rapidly deploy model-based simulations that can evaluate productivity, performance, and risk in industry operations.

Due to a compressed workforce and rapidly changing infrastructure, aerospace and advanced manufacturing are stressed. The technologies driving the national airspace, manufacturing, and supply chain sectors are not built to compete at the pace the international economy now demands. There is tremendous opportunity in this crisis to innovate and integrate intellectual creativity across disparate domains to design the future. This facility will exploit the subtle intersection between engineering and entertainment to enable the acceleration of technological solutions to the urgent workforce, security and societal needs.

State Funding Request- K-AIRES Facility Proposal

The Opportunity – Tyrell Corporation and their commercial operation, Pure Imagination Studios (pistudios.com), is a world leader in advanced imaging, virtual reality, artificial intelligence, and simulation. The company's innovative technology supports the film production industry, digital media productions, advanced manufacturing, the global aerospace industry, and the U.S. Department of Defense. Tyrell Corporation has selected the Salina Airport Industrial Center as a potential location for its new advanced simulation R&D and production center. The center would be known as the Kansas Advanced Immersive Research for Emergent Systems Center (K-AIRES).

By attracting Tyrell Corporation to Kansas and specifically the Salina area, it will result in an estimated creation of over 100 new jobs at an average salary of \$150,000 per year (\$72.00 per hour) within five (5) years. The company will also see an ability to attract Fortune 100 technology companies to utilize the K-AIRES and invest in Kansas.

Project Partners – The State of Kansas, Kansas State University-Salina, Salina Airport Authority, City of Salina, Saline County, Salina Area Chamber of Commerce, and the Salina Community Economic Development Corporation.

Local Support and Impact – In addition to drawing new business activity to Kansas, Tyrell Corporation will support the growing aviation and advanced technology programs at the K-State Salina Aerospace and Technology Campus, CJ Group's Schwan's Food Company Salina plant, Kubota's Great Plains Manufacturing plants in Kansas, 1 Vision Aviation (Salina's world class Kansas MRO center), and General Atomics Aeronautical Systems, Inc. at the Salina Regional Airport.

Facility Requirements – The K-AIRES Center requires a total of 58,415 SF of existing and new construction space for use by Tyrell Corporation and all follow-on activities. The Salina Airport Authority's existing hangar H724 (30,655 SF) provides space for expanded aircraft maintenance training and application of new simulation airframe and power plant simulation technology. A new 27,750 SF constructed adjacent to hangar H724 will house advanced simulation R&D activity and advanced manufacturing simulation training. The total cost for hangar H724 remodeling and new construction is estimated to be **\$22,602,217**. The estimated cost includes A&E design fees, bond issue costs and costs for construction.

Project Financing – The Salina Airport Authority can issue leasehold revenue bonds to finance K-AIRES Center construction. Project financing would include both hangar H724 rehabilitation work and new building construction as follows:

Hangar H724 Rehabilitation (30,665 SF)	\$8,876,319
New K-AIRES Construction (27,750 SF)	\$12,525,897
Rehabilitation and Construction (58,415 SF)	\$21,402,217
Leasehold Revenue Bond Issuance Costs	<u>\$200,000</u>

Total Project Cost **\$22,602,217**

State Funding Request- K-AIRES Facility Proposal

In 2023 -2024, a \$22.6 million project can again be financed by means of Salina Airport Authority leasehold revenue bond financing. The proposed terms are (these are estimates):

Project cost: \$22,602,217

Lease term: Twenty (20) years

Option to purchase: Lessee can pay off the unamortized balance on a selected date or the annual anniversary of the lease

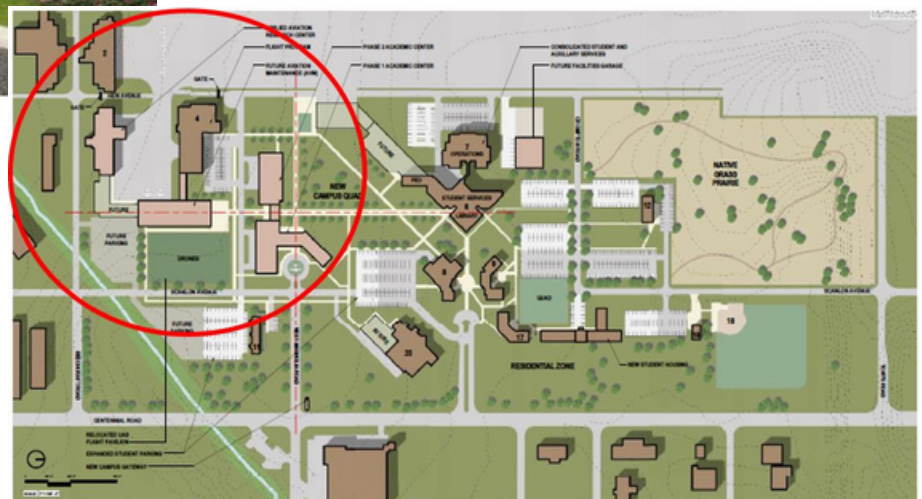
Annual bond payment: \$2,201,500 per year

Annual administrative fee: \$95,000 per year

Annual lease payment: \$2,296,500 per year

Ownership of improvements: State of Kansas at end of twenty (20) years

Kansas Legislature Action Requested – Approval of a 20-year, \$2,296,500 per year rental lease agreement between the State of Kansas and the Salina Airport Authority for the construction of the K-AIRES to bring Tyrell Corporation with the creation of over 100 new direct jobs at an average salary of \$150,000 per year (\$72.00 per hour) to the Salina economy. This critical investment will be the catalyst to support bringing new film production industry, digital media productions, advanced manufacturing, the global aerospace industry, and the U.S. Department of Defense projects, jobs, and additional payroll to the benefit the State of Kansas economy as well.



State Funding Request- K-AIRES Equipment Proposal

Equipment Requirements – High tech equipment is required to equip the facility with the capabilities for Tyrell to conduct work and research. Equipment requirements are outlined per space allocation.

Haptic Lab	\$1,200,000
Holographic Auditorium	\$3,000,000
Dome Screen	\$7,000,000
Motion Simulator Bay	\$800,000
AR/VR Volumetric Zone	\$300,000
Laser Projection Cave	\$1,500,000
LED Set	\$1,125,000
Classroom IT Suites	\$375,000
Network Infrastructure & Control Center	\$1,000,000
Contingency	<u>\$800,000</u>

Total Equipment Cost **\$17,100,000**

Kansas Legislature Action Requested – Approval of \$17,100,000 for equipment and technology infrastructure to support facility capabilities, and attract Tyrell Corporation as the anchor tenant. This critical investment will be the catalyst to support bringing new film production industry, digital media productions, advanced manufacturing, the global aerospace industry, and the U.S. Department of Defense projects, jobs, and additional payroll to the benefit the State of Kansas economy as well.

State Funding Request- K-AIRES Workforce Proposal

Staffing Requirements – Highly trained and specialized staffing will be required for Tyrell as the anchor tenant at this facility. A recruitment package should include dollars to attract exceptionally skilled workers to Kansas.

Core and Subject Matter Expert Team Members	\$7,327,213
IT Staff	\$1,210,875
Faculty and Education Support	<u>\$1,660,500</u>

Total Workforce Cost **\$10,198,588**

Kansas Legislature Action Requested – Approval of \$10,198,588 over four years for Tyrell's staffing and capacity building to support facility capabilities. This critical investment will be the catalyst to support bringing new film production industry, digital media productions, advanced manufacturing, the global aerospace industry, and the U.S. Department of Defense projects, jobs, and additional payroll to the benefit the State of Kansas economy as well.

	Year 1	Year 2	Year 3	Year 4
Distribution Schedule	\$1,700,000	\$1,935,000	\$3,201,750	\$3,361,838
			Total	\$10,198,588

Traditional Kansas Department of Commerce tax abatement incentives for equipment investment will not meet the immediate need to staff and equip Tyrell's proposed Kansas location. Furthermore, these are the similar proposals being offered by New Mexico and California and therefore these specific requests are what are necessary to be competitive.

State Funding Request- Magnolia Road Improvements

Magnolia Road: Critical Perimeter Road Upgrade/Reconstruction

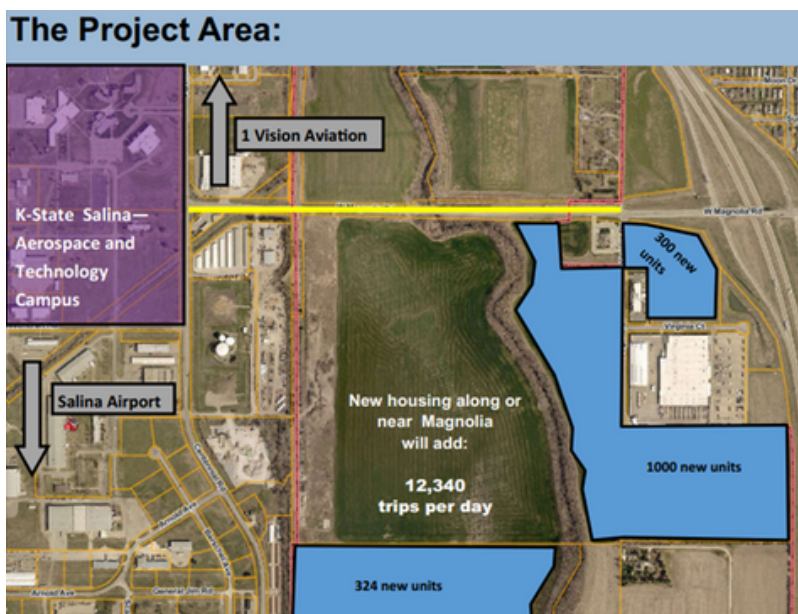
Magnolia is the main route from the interstate to the campus of K-State-Salina Aerospace and Technology Campus, Salina Area Technical College, and the Salina Airport and industrial complex. The road is a narrow two-lane road with no curbs and no shoulders with steep ditches along the route from the interstate. Magnolia gets high usage of both semi-trucks and passenger vehicles. The area lacks multimodal transportation connectivity to the retail and commercial areas for Salina east of I-135 (grocery stores, Salina mall, eating establishments, etc.).

A new residential subdivision is expected to be developed in this area that will add over 12,000 trips a day. Magnolia road improvements are necessary as it becomes a link for students, residents, employees, airline passengers, members of the military, businesses, and industries throughout the City and region.

The City of Salina is seeking \$10 million for one mile of improvements to Magnolia Road. Funding would specifically address:

- Upgrading 4,200 feet of three-lane roadway with medians and turn lanes
- 10 foot hike and bike trail (south side) , 5 foot sidewalk (north side)
- Street lighting, landscaping, public art
- Bridge and culvert replacements
- Channel realignment
- Railroad crossing widening and improvements

This project was not approved during the first round of BASE grant funding, but is being considered for round two (BASE 2.0). There may be some opportunity for Kansas Department of Transportation (KDOT) as a phased project, pulling from several of their funding sources.



State Funding Request- Holmes Road Improvements

Holmes Road: Critical Perimeter Road and Utility Upgrades Required for Housing

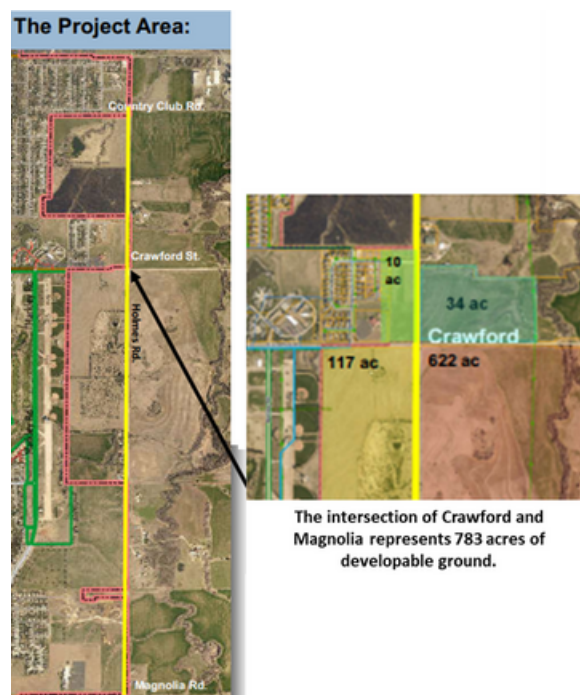
Holmes Road is an unpaved road flanking the Eastern most border of the City. The portion of Holmes Road that is being considered for upgrades is a three-mile stretch from Magnolia Road to the South to Country Club Road to the North.

This project would include upgrading the street and connecting the area to public water and sewer infrastructure that is not currently assessable. Upgrades to this section of Holmes Road would create 1,264 acres of development ready property that would encourage private developers to invest in Salina and increase the housing stock to meet current and future housing needs of the community.

The City of Salina is seeking \$11 million to improve a three-mile stretch of Holmes Road. To include widening and paving of Holmes Road and providing water and sewer access to all properties adjacent to the Road. This project would provide the following benefit:

- Create 1,264 new acres of developable land for housing
- Speed up the development process by creating development-ready properties
- Keep housing affordable by removing benefit district costs
- Allow for better design and maintenance of infrastructure because of a comprehensive approach
- Provide funding for a project that does not qualify for typical state or federal programs

This project was not approved during the first round of BASE grant funding, but is being considered for round two (BASE 2.0). Most Kansas Department of Transportation (KDOT) or federal funding options are tied directly to economic development, and not a match for this project.



Federal Funding Requests

Summary

- The State of Kansas and Salina/Saline County have adopted economic development strategic plans that target the aerospace industry for business and job growth. We have the capability to build off the successful growth by 1 Vision Aviation to attract more MRO business and jobs. We support a Salina Airport Authority federal grant application for renovations to hangars H606 and H626 or the construction of new MRO hangars at the Salina Regional Airport for the establishment of the Kansas MRO Center of Excellence.

Total Request: \$11.2M

*Priorities addressed: Drive Regional Success & Economic Development,
Fortify Transportation Initiatives, Strengthen a Skilled Workforce*

- The City of Salina has been working with the U.S. Army Corps of Engineers (USACE) to develop a project that will reestablish the flow of the Smoky Hill River through the community and provide environmental lift along the Old Smoky Hill River channel. The total investment for the Revised Feasibility Study, Design and Implementation of this project is estimated at \$21.3 million. The federal cost share is \$13.7 million and the non-federal cost share is \$7.6 million.

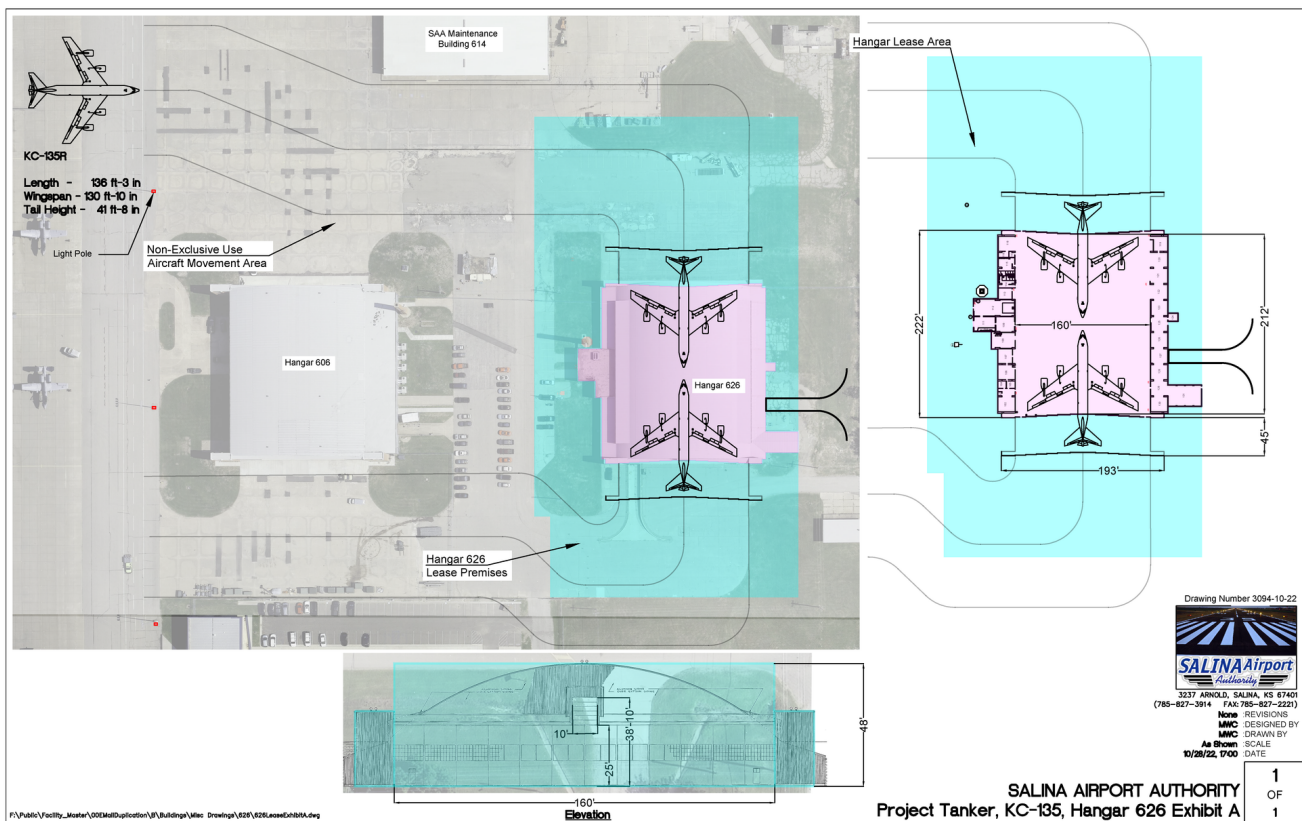
Total Request: \$13.7M

*Priorities addressed: Drive Regional Success & Economic Development,
Enhance Quality of Life & Community Amenities*

Federal Funding Request- MRO Center Of Excellence

Kansas MRO Center of Excellence

The Salina Airport Authority is in the process of completing architectural and engineering design work to rehabilitate a former U.S. Air Force maintenance hangar at the Salina Regional Airport. Hangar H626 is ideal for locating an aircraft maintenance apprenticeship and training program in partnership with the K-State Salina Aerospace and Technology Campus. The total cost to design and rehabilitate H626 and surrounding aircraft taxi-lanes, aircraft aprons and employee/student parking is \$14M. The Airport Authority intends to apply for a \$11.2M Economic Development Administration grant to fund 80% of total project costs.



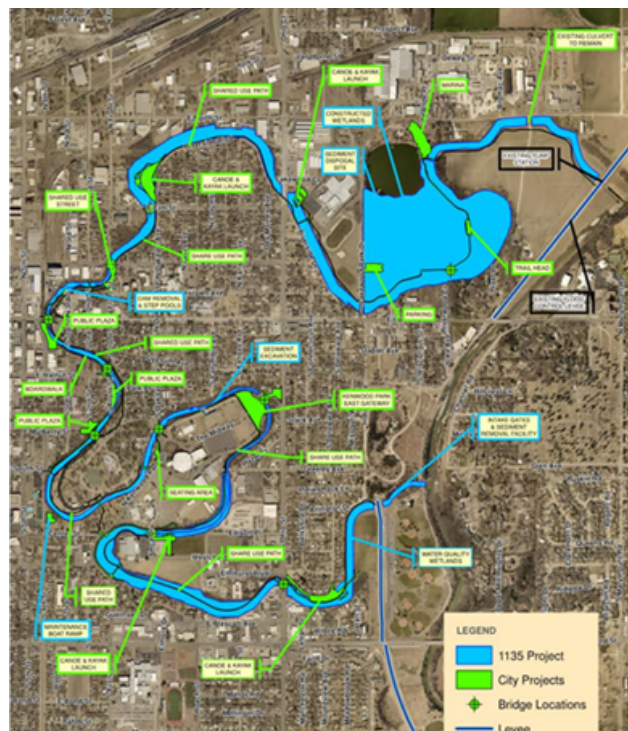
Federal Funding Request- River Renovation Project

Smoky Hill River Aquatic Ecosystem Restoration

The City of Salina has been working with the U.S. Army Corps of Engineers (USACE) to develop a project that will reestablish the flow of the Smoky Hill River through the community and provide environmental lift along the Old Smoky Hill River channel. The total investment for the Revised Feasibility Study, Design and Implementation of this project is estimated at \$21.3 million. The federal cost share is \$13.7 million and the non-federal cost share is \$7.6 million.

The proposed ecosystem restoration project intends to restore and significantly increase in-stream, riparian and wetland habitat along 6.8 miles of remnant river channel. The remnant channel consists of a combination of open water, and low quality emergent and woody wetlands totaling about 50 acres in the 6.8 mile length. Upstream river flows of the Smoky Hill River into the remnant channel are limited by the levee intake valve and other obstructions to flow, which reduces the normal seasonal flushing flows that maintain a healthy river system. Aquatic life usage of the remnant channel, and movements to and from the Smoky Hill River, are limited and the remnant channel habitat is degraded. The project includes opportunities for aquatic habitat restoration and creation along the remnant channel as follows:

- Flowing river for 6.8 miles throughout Salina.
- Entrance works, sediment basins and water quality wetlands.
- Sediment removal and disposal.
- Channel shaping, pools and riffles.
- Bank stability and vegetation management.



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State Policy Priorities

Enhance Quality of Life & Community Amenities

Local Autonomy and Control

Our local governing bodies and school districts know our communities and understand the nuances of how policy will affect us best. We support all efforts to allow for local control whenever possible.

Sales Tax Revenue in STAR Bond Districts

The reduction and elimination of the state food sales tax threatens the financial success and viability of existing STAR Bond project districts that include groceries by eliminating a source of revenue pledged to repay the bonds. We support creation of a long-term funding mechanism to ensure state reimbursement of lost funds caused by the reduction and elimination of the state share of food sales tax in impacted STAR Bond districts.

Funding for Kansas Wesleyan University's Community Resilience Hub

The Kansas Wesleyan University (KWU) Community Resilience Hub is focused on promoting food security, local food systems, and transitioning to regenerative agriculture for farmers. We support KWU's request for a 3-year, \$1 million per year appropriation to the Resilience Hub for these activities.

Strengthen a Skilled Workforce

College Affordability and the Kansas Comprehensive Grant

The Kansas Comprehensive Grant (KCG) program is both a highly efficient and a highly effective use of state dollars to support higher education and recruit students to our schools. We support efforts to fund the KCG, but we also encourage Kansas legislators to first look to enhance this program that supports students' freedom of choice among all Kansas public and non-profit institutions, prior to implementing any new student need-based aid initiatives that are tied to any one particular sector of higher education.

Investment in K-12 Public Education

Quality public education is required to ensure an educated workforce. Salina Public Schools educates 81% of the school-age students in Salina. With over 70 percent of the jobs in today's workforce requiring more than a high school diploma, it is critical that students leave K-12 education prepared for postsecondary school. The school finance formula, as currently written, accounts for adequate and equitable funding of K-12 schools. The weightings in the formula for Career and Technical Education, bilingual education, transportation, at-risk, and high density at-risk funding are critical to ensure equitable funding. We support the existing school funding formula, as well as funding special education at 92 percent of excess cost as required by Kansas law.

State Policy Priorities, cont.

Ensure Affordable Healthcare & Mental Health Resources

Expansion of Medicaid

Expansion states have realized sustainability of federal funds for expansion, while Kansas has missed out on \$5.5 billion in federal funding. Medicaid expansion is an effective, sure-fire way to provide non-emergency healthcare, help 150,000 of Kansas residents and workforce afford medicine, and stabilize costs for hospitals. We support efforts to expand Medicaid.

Improve Mental Healthcare

The increasing number of mental health crises patients is a heavy burden on our local law enforcement entities, health care entities, and educational institutions. We support having a robust behavioral health care infrastructure that includes targeted resources for patients before they are in crisis, and sufficient crisis beds ensuring patients are not forced to wait hours or days for an available bed.

Fortify Transportation Initiatives

Increased Funding for Kansas Airport Improvement Program

Increased funding is needed for Kansas airports. For over a decade the KDOT Kansas Airport Improvement Program has been stuck at \$5 million. We support an FY 2024 increase to \$10 million to adequately fund the State's airport system.

Establish Affordable Quality Housing

Infrastructure to Support Residential Development

The availability of funding to improve, or extend, infrastructure for new housing developments is limited. We support the creation of programs that would assist municipalities in funding infrastructure specifically for residential developments to support our growing need for quality housing.

Secure Access to Early Childhood Programming & Childcare

Childcare and Early Education Programming

Kansas families, communities, and employers need high quality childcare and early education programming, and the demand is significant. Quality early education is the most cost-effective and efficient way to prepare children to succeed in school and life. We support initiatives to constructively and creatively invest in childcare programs and workers.

Drive Regional Success & Economic Development

Preservation and Funding of Incentive Programs

Economic Development incentive programs are critical to the recruitment of new and expansion of existing businesses. We support the preservation of Angel Investors Network, Promoting Employment Across Kansas (PEAK), High Performance Incentive Program (HPIP), Sales Tax and Revenue (STAR) Bonds, and Job Creation Fund (JCF).

Federal Policy Priorities

Strengthen A Skilled Workforce

Doubling the Pell Grant

The Pell Grant is one of the most affordable and effective programs to provide college grants to students with need. With inflation and the rising costs of education, Pell Grants no longer cover a large portion of the cost of attending. More than 400 students combined from our local postsecondary schools qualified for and received Pell Grant dollars this last year. We support doubling the Pell Grant to not only continue to provide affordable education, but also as an investment in workforce.

Federal Special Education Funding

Today's special education students represent over 20 percent of tomorrow's workforce. There is no doubt that preparing students with disabilities for their substantial role in society's economic health is critical. All children, including those with disabilities, have a right to a free appropriate public education (FAPE). School districts are required to provide this, including any special education services necessary to achieve a FAPE, to students with disabilities. While the federal government has committed to cover up to 40 percent of the excess cost of providing students their essential IDEA-mandated special education services, most estimates place the federal contribution at 14-16 percent. The shortfall places the burden of meeting the federal IDEA law on Kansans at both the state and local levels. Specifically, this causes Salina Public Schools to divert over 2.4 million general fund dollars every year to cover the unfunded excess cost of special education for Salina students. This money should be supporting the development of a strong workforce by providing education to all students. We support federal special education funding at 40 percent of the excess cost of special education services.

Ensure Affordable Healthcare & Mental Health Resources

Abolish the COVID Vaccine Mandate

As a Chamber and community, we support and represent many businesses with 100 employees and over. Our county has an extremely tight labor market and the proposed vaccine mandates and/or weekly testing by OSHA is a direct threat to many businesses in the community. The Emergency Temporary Order has the potential to severely compromise the operational integrity of critical business operations in Saline County through a loss of labor resources. Although we fully believe in vaccine efficacy, we support the abolishment of the Emergency Temporary Order by OSHA on vaccine mandates and weekly testing.

We would additionally support efforts to limit any government authority to impose masking and vaccine mandates that create an unfair competitive environment between hospitals and other businesses offering health care services.

Federal Policy Priorities, cont.

Drive Regional Success & Economic Development

Farm Bill Reauthorization

The Farm Bill intersects with a multitude of priorities for our region, including healthcare, poverty, climate change, and school foods. We support reauthorization of the Farm Bill for 2023.

Funding for Kansas Wesleyan University's Community Resilience Hub

The Kansas Wesleyan University (KWU) Community Resilience Hub is focused on promoting food security, local food systems, and transitioning to regenerative agriculture for farmers. We support KWU's request for a 3-year, \$2 million per year appropriation to the Resilience Hub for these activities.

Fortify Transportation Initiatives

Federal Aviation Administration Funding and Support

The effectiveness of the multi-year Federal Aviation Administration (FAA) reauthorization bill is contingent on full appropriations of the FAA's authorized programs. Programs and functions such as the Airport Improvement Program, the Federal Contract Tower Program, airway facilities maintenance, aircraft certification and safety enforcement impact the Salina Regional Airport, Kansas State University-Salina, United/SkyWest Airlines, 1 Vision Aviation Salina, and aviation businesses based at the Salina Airport. We support full funding for FAA programs, as well as specifically requesting that authorization and appropriations bills for the Federal Contract Tower Program should be specific about the program and limit the FAA's discretion over program budget cuts.

We also support the passage of bi-partisan, five-year FAA reauthorization legislation that provides for aviation industry stability, predictable funding for FAA programs and operations and supports the national air transportation system.

U.S. Department of Transportation Essential Air Service Funding

The Essential Air Service (EAS) program subsidizes air service at the Salina Regional Airport for the benefit of Salina, Saline County and North Central Kansas residents. Full funding will allow United and SkyWest the ability to continue to offer Denver and Chicago flights for the region, a crucial support for economic and workforce development. We support full EAS program funding.