

DATE: December 16, 2022
TO: SAA Board of Directors
FROM: Tim Rogers and Shelli Swanson
SUBJECT: **December 21, 2022, SAA Regular Board Meeting**

Enclosed are items for your review prior to Wednesday's meeting. Please note that the meeting will be held in the **first-floor conference room, Hangar 600, 2720 Arnold Ct.** A map showing the location of Hangar 600 is enclosed in your board meeting packet. The meeting is also available via the following GoToMeeting link.

<https://meet.goto.com/salinaairport/salina-airport-authority-board-meeting>

Wednesday's meeting will feature discussion concerning the following 2022 Airport Authority operating plan priorities.

- Compatible non-aeronautical uses of Salina Regional Airport land.
- Approval of the SAA's 2023 Operating Plan and Budget.

Farming operations are considered compatible, non-aeronautical use of airport land. Airport farming operations in the areas surrounding runways and taxiways are considered a best management practice if conducted within FAA guidelines and restrictions. The ability to farm airport property provides an airport sponsor a source of non-aeronautical operating revenue that offsets airfield ground maintenance expenses.

The SLN airfield (runways, taxiways, runway safety areas, etc.) is comprised of 2,501 acres. The SAA can farm approximately 1,281 acres of airfield property and generate approximately \$71,000 in annual revenue paid by eight tenant farmers. Production includes hay and a limited number of non-cereal grain crops such as soybeans. Wheat and corn are not permitted crops. SAA staff works with tenants and USDA staff to rotate crops that limit wildlife attraction. Livestock grazing is not permitted. Farming 1,281 acres eliminates the need to mow the farming tracts at an estimated annual cost of \$35,000.

The SAA's tenant farmers have been long term and trusted partners. Several are now second/third generation. Each tenant must comply with FAA runway safety area restrictions, SAA airfield access procedures, and be able to work with SAA operations staff and air traffic control tower controllers. The tenants accommodate the SAA's need to, at times, prioritize aircraft operations and airport construction over farming operations. In short, farming operations at SLN are unlike any other farming operation in Saline County. All the lease agreements to be considered at the meeting are for tenants who have completed 10-year lease terms and desire to continue SLN farming operations for another 10 years.

Setting cash rent rates per acre considers the restrictions and limitations associated with SLN farming operations. USDA cash rents for non-irrigated crop land (Saline County) is the starting point for pricing SLN farmland. The 2022 USDA average cash rent for non-irrigated crop land (Salina County) is \$63.00 per acre. A 10% discount to the USDA average accounts for the fact that crop and operating

restrictions apply to SLN farm operations. The negotiated 2022 SLN cash rent is \$57.00 per acre. The current SLN cash rent is \$55.00. The cash rent rate will be adjusted at the sixth crop year as was done in the expiring ten-year agreements when the rent increased from \$43 to \$55 per acre.

Please note the following agenda comments.

Agenda Item #5 – Review of Airport Activity and Financial Reports for the Month Ending November 30, 2022. (Rogers)

Airport Activity – Air Traffic (Rogers)

The Salina air traffic control tower (ATCT) recorded 5,940 operations during November 2022 which was a 12% decrease as compared to the November 2021 total of 6,808. For the year-to-date, a total of 64,698 operations have occurred at Salina Airport which is 14% less than the November 2021 YTD total of 75,507. Aircraft operations during December will decrease due to the end of the Fall semester at K-State Salina.

Airport Activity – Fuel Flowage (Rogers)

The November 2022 fuel flowage came in at 227,214 gallons which was 42% more than the November 2021 total of 160,279 gallons. For the year-to-date, a total of 2,247,892 gallons have been delivered which is 17% more than the November 2021 YTD total of 1,925,048 gallons. Avflight will see an increase in business and charter jets that use SLN as a refueling stop enroute to/from Colorado ski resorts.

Airport Activity – Passenger Enplanements (Rogers)

During November 2022 SkyWest enplaned 1,318 passengers, which was a 32% decrease from the November 2021 total of 1,949 passengers. The November 2022 total passenger count was 2,657 which was a 32% decrease from the November 2021 total passenger count of 3,893. For the year-to-date, a total of 17,140 passengers have enplaned United Express flights which is 5% more than the November 2021 YTD total of 16,321 enplaned passengers. Next year, for 112 days between May 12 and August 31, American Airlines will not serve MHK due to a runway reconstruction project at the airport. Gary Foss and I have started to work with SkyWest and United to add capacity at SLN to meet increased demand out of the MHK market.

Financial Reports – Comments and Notes (Swanson)

Highlights from the November 2022 financials include:

- Unrestricted cash in bank at \$1,966,244
- Total YTD income came in \$275,538 over the same period in 2021 (10.3%) and is tracking over (11%, \$283,035) the 2022 budget projections.
- Total operating expenses came in 5% over budget and are running 7.6% more than 2021 or \$194,686.
- Net operating income before depreciation equaled \$179,272 YTD at the end of November.

With the interest rate environment improving significantly for deposits, we have requested rate proposals from local financial institutions for our unrestricted and available cash on hand. The proposals are due on Tuesday, Dec. 20 and we will have an update at the Board meeting. It is anticipated that investment income for 2023 will be approximately \$80,000.

The disbursements from the 2021-1 and 2022-1 GO Temporary Note project fund accounts during November are included as a separate report in the enclosed financial statements.

Financial Reports – Accounts Receivable Past Due 31 days or more as of December 16 ,2022
(Swanson)

Account	Amount	Days	Comments
Allegiant Air Charter	\$2,445.99	31-60	Landing fees
Enel Green Power	\$627	31-90	Building rent
Max Alan Hale	\$186	31-60	Hangar rent and finance charges

Short-term Leasing Activity

In early December, Pomp's Tire Services, Inc. exercised their 1-year option to renew their lease for Units F & G at the Salina Development Center (SDC). The lease generates \$3,186 in monthly income and the rate for the renewal was adjusted according to the biennial change in the CPI as per the base lease agreement. The rate adjustment equaled a 14.4% increase over the expiring rate established in 2020. Pomp's has been occupying the 5,409 sq. ft. area since 2016, and is a valued tenant at the SDC providing tire services to other businesses and organizations at the Airport/Airport Industrial Center.

Agenda Item #6 – Consideration of an Agricultural Land Lease with David Persigehl. (Swanson)

Tenant farmer David Persigehl's leasehold consists of two tracts, the first is within the south approach of Runway 17/35 and the second is the 80-acre tract of undeveloped ground south of Waterwell Rd. Mr. Persigehl has been farming on the Airport going back to at least 1995 and the basic terms of the proposed new Lease Agreement are as follows:

Term: 10 years
Effective Date: January 1, 2023
Rental: Cash rent = \$57/acre or \$6,597.18 per year
Adjustment: 6th crop year according to mutually agreed upon rate.
Acreage: 115.74 acres

Recommendation: Approval of the proposed 10-year agricultural land lease with David Persigehl for approximately 115.74 acres of land on the Salina Regional Airport and authorize Chair Buer to sign the lease agreement.

Agenda Item #7 – Consideration of an Agricultural Land Lease with Larry R. Breer, d/b/a L & R Farms. (Swanson)

L&R Farms and the Breer family have been producers at the Airport as far back as 1986. Mr. Breer's leasehold consists of eight tracts that include three tracts within the undeveloped Airport Industrial Center Subdivision area to the north of Waterwell Road and west of Centennial. The five airfield tracts are located to the south of Taxiway Bravo. The basic terms of the proposed new Lease Agreement with L&R Farms are as follows:

Term: 10 years
Effective Date: January 1, 2023
Rental: Cash rent = \$57/acre or \$6,345.81 per year
Adjustment: 6th crop year according to mutually agreed upon rate.
Acreage: 111.33 acres

Recommendation: Approval of the proposed 10-year agricultural land lease with Larry R. Breer (d/b/a L & R Farms) for approximately 111.33 acres of land on the Salina Regional Airport and authorize Chair Buer to sign the lease agreement.

Agenda Item #8 – Consideration of an Agricultural Land Lease with Joe Kejr, d/b/a Kejr Farms.

(Swanson)

Tenant farmer Joe Kejr's leasehold consists of twelve tracts of which the majority are located on the west side of the airfield and a few smaller parcels situated between Runways 12/30 and 18/36. The Kejr family farm has been operating on the Airport going back as far as 1993 and the basic terms of the proposed new Lease Agreement are as follows:

Term: 10 years
Effective Date: January 1, 2023
Rental: Cash rent = \$57/acre or \$25,825.56 per year
Adjustment: 6th crop year according to mutually agreed upon rate.
Acreage: 453.08 acres

Recommendation: Approval of the proposed 10-year agricultural land lease with Joe Kejr, d/b/a Kejr Farms, for approximately 453.08 acres of land on the Salina Regional Airport and authorize Chair Buer to sign the lease agreement.

Agenda Item #9 – Consideration of an Agricultural Land Lease with Mark L. Laas and Brent Laas.

(Swanson)

Tenant farmers and brothers, Mark and Brent Laas' leasehold consists of 11 tracts, with the largest tracts in the middle of the airfield and the Airport's runway/taxiway system. The smaller tracts run along the west side of Runway 17/35. The Laas family has been farming on the Airport going back as far as 1991 with a lease agreement with Mark and Brent's father, Rudolph Laas. The basic terms of the enclosed proposed new Lease Agreement are as follows:

Term: 10 years
Effective Date: January 1, 2023
Rental: Cash rent = \$57/acre or \$21,203.43 per year
Adjustment: 6th crop year according to mutually agreed upon rate.
Acreage: 371.99 acres

Recommendation: Approval of the proposed 10-year agricultural land lease with Mark L. Laas and Brent Laas for approximately 371.99 acres of land on the Salina Regional Airport and authorize Chair Buer to sign the lease agreement.

Agenda Item #10– Consideration of an Agricultural Land Lease with Came Family Farms.

(Swanson)

The Came family has operated at the Airport as far back as 1996. The enclosed agreement with the Came Family Farms, (a Kansas general partnership) provides for a leasehold consisting of 3 tracts located on the north end of the Airport. The Came family also farms the adjacent Hocking property which consists of 144 acres from the north of Airport Tract 6C to Crawford St. and 106 acres adjacent to I-135 north and east of Airport Tract 6B. The basic terms of the proposed new Lease Agreement with the Came Family Farms are as follows:

Term: 10 years
Effective Date: January 1, 2023
Rental: Cash rent = \$57/acre or \$4,776.03 per year
Adjustment: 6th crop year according to mutually agreed upon rate.
Acreage: 83.79 acres

Agenda Item #11 – Consideration of an Agricultural Land Lease with Richard D. and Sandra K. Wilson (Swanson)

The Wilson family has been involved in agricultural operations at the Airport as far back as the late 1980's when Mrs. Wilson's father, Virgil Holcomb, led the family farming. The current Wilson leasehold consists of two tracts in the north and west areas of the Airport. The basic terms of the proposed new Lease Agreement with Richard and Sandra Wilson are as follows:

Term:	10 years
Effective Date:	January 1, 2023
Rental:	Cash rent = \$57/acre or \$2,630.55 per year
Adjustment:	6 th crop year according to mutually agreed upon rate.
Acreage:	46.15 acres

Recommendation: Approval of the proposed 10-year agricultural land lease with Richard and Sandra Wilson for approximately 46.15 acres of land at the Salina Regional Airport and authorize Chair Buer to sign the lease agreement.

Agenda Item #12 – Review and Discussion of the SAA's 2023 Operating Plan and Budget. (Rogers and Swanson)

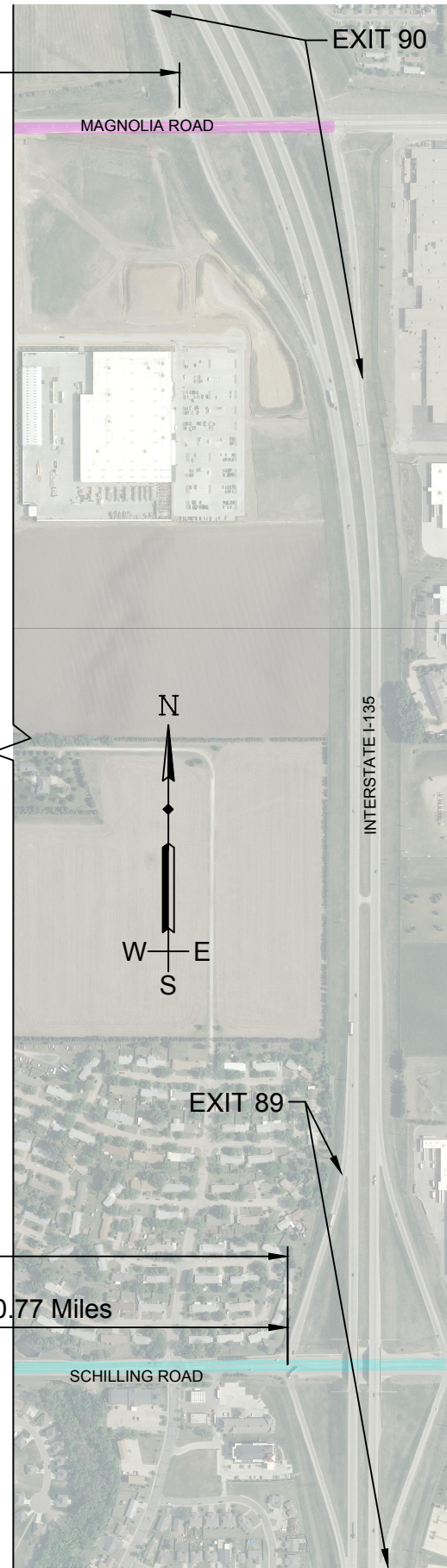
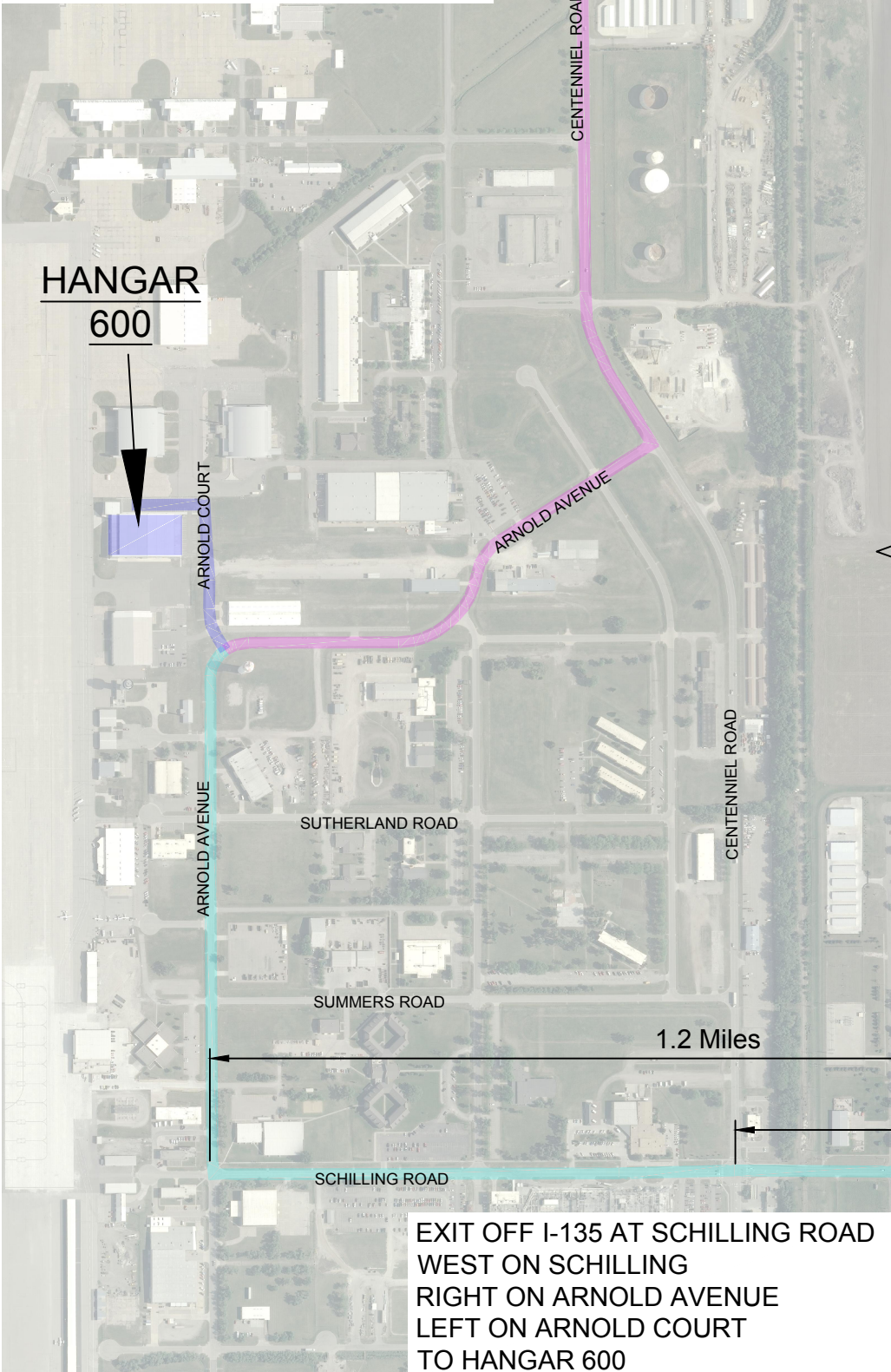
Enclosed is the final version of the SAA's 2023 Operating Plan and Budget. Shelli and I will be prepared to answer final questions concerning the document. SAA board of directors' approval will pave the way for a successful 2023.

Recommendation: Approval of the proposed 2023 Operating Plan and Budget.

Please let me know if you had questions that you would like me to prepare for prior to the board meeting.

DIRECTIONS TO HANGAR 600 (2720 ARNOLD COURT)

EXIT OFF I-135 AT MAGNOLIA ROAD
WEST ON MAGNOLIA
LEFT ON CENTENNIAL
RIGHT ON ARNOLD AVENUE
RIGHT ON ARNOLD COURT
TO HANGAR 600



DATE: December 16, 2022
TO: Tim Rogers
FROM: Maynard Cunningham
SUBJECT: **December 21, 2022, SAA Regular Board Meeting**

Facilities and Construction Notes

New Projects

- **H626 (Hangar Rehabilitation) –**
 - **Rehabilitation Design** – SAA and Architect One personnel participated in a site visit at Hangar 626 November 2, 2022. After consideration of conceptual design and agreement addendum from Hutton, SAA will not proceed with design of hangar additions to the north and south of the existing hangar. Notable items included in the current design are new hangar bay doors at the north entrance to the hangar, an end wall to replace the hangar doors on the south, new restrooms, hangar bay lighting, hangar bay heating, and a fire suppression system.
 - **Boiler Room Demolition** – A public notice for demolition and removal of the boiler room equipment will be published seeking bids for completing the project. After equipment and piping are removed, the room can then be utilized in the overall design of the aircraft hangar.

Current Projects

- **H959 (1 Vision Aviation) –**
 - KDHE Permit – SAA and 1 Vision Aviation are providing information to Dragun to determine KDHE air permit requirements at Hangar 959. SAA, Dragun and partner Environmental Partners visited 1 Vision's hangar bay December 15, 2022 and met with 1 Vision personnel to review processes, coatings, and permit requirements, if any. From Dragun's review, it has been determined that the coatings in use meet state requirements, and the volume calculations indicate that 1 Vision's annual usage is below state regulation thresholds.
 - Johnson Controls Inc. has not been able to return since October 14, 2022, to continue diagnosing trouble alarms on the fire alarm control panel due to aircraft located where the lift needs to be positioned to gain access to the communication cables, junction boxes and heat detectors mounted 70' above the hangar floor. Parts have been received and the aircraft currently in the area where the technician needs access should be able to be moved by next week.
- **PH305 (SLN Fuel Facility) AIP-47** – SAA, Aviation, and Roundtable personnel have conducted weekly design progress meetings sharing information, providing updates to the plans, and identifying tasks of the design project team. Additional survey work was performed the week of December 12, 2022. 30% design plans and the Construction Safety Phasing Plan (CSPP) are under review by SAA personnel and will be submitted to FAA soon.

- **Runway 12/30 AIP-48** – Aviation provided the updated Runway 12/30 Rehabilitation Scope of Work for SAA review. The design agreement will be submitted after the 1st of the new year, for review by the FAA before a design grant can be awarded.

Special Projects

- **December 15, 2021, Windstorm** - Multiple properties were damaged in the windstorm. Roofing, siding, and other mitigation repairs have been completed at multiple sites to protect from weather. Bids are still being solicited for repairs from the windstorm.
 - **D Hangars** – An estimate from a contractor for pre-storm condition repair costs was received by SAA. SAA personnel are uploading data to the FEMA portal as part of the process to determine possible funding.
 - **Multiple Locations** – SAA is coordinating with FEMA to determine available funding for debris removal, temporary and emergency protective measures, permanent repairs, and mitigation, etc. All the storm damages were separated into seven FEMA Projects. At this time, four of seven Projects have been completed and obligated for funds to SAA. The other projects have been submitted to FEMA Consolidated Resources Center(CRC) for review.
 - **H606, B655(Stryten), H626** – Cheney Construction has been selected from bids received to complete storm damage repair to the west interior wall of Hangar 606 and the southwest exterior wall of Building 655. Cheney completed work on the repairs at Building 655 Friday, December 09, 2022, and began work at Hangar 606 Monday, December 12, 2022. Hangar 626 repairs will be included in the scope of work for the hangar rehabilitation.
- **AIT and CTX Devices at SLN** - TSA approval has been received for an Advanced Imaging Technology(AIT) device, commonly referred to as full body scanner technology, and a computed tomography explosives(CTX) detection device for checked baggage at the airport terminal building to improve passenger and bag screening. A TSA Site Survey Team was at SLN Wednesday, November 2, 2022, to review the location and accommodations prepared for the AIT device. The AIT device is scheduled to be installed January 30 to February 1, 2023.



AIT



CTX

Completed Projects

- **B595 (Hentzen Coatings-Unit A, 1 Vision Aviation-Unit B) Renovation** - Building renovations were substantially completed October 1, 2022, and an inspection by the City of Salina Building Services and Salina Fire Marshal's office was conducted. A Temporary Certificate of Occupancy(TCO) was received October 4, 2022, and extensions have been received due to delayed delivery of the ground mounted HVAC unit for the north space scheduled in January 2023. A temporary heating unit is in place until it arrives.
- **B120 Terminal Building** – New exterior cameras arrived and were installed around the SLN Terminal Building December 8-14, 2022. The new and relocated exterior cameras will optimize viewing areas in all directions around the terminal building and parking lot.

**BUSINESS AND COMMUNICATIONS MANAGER**

3237 Arnold Ave.

Salina, Kansas 67401

Telephone (785) 827-3914 • FAX (785) 827-2221 • E-Mail kaseyw@salinaairport.com

DATE: December 16, 2022

TO: Tim Rogers, Executive Director

FROM: Kasey L. Windhorst

SUBJECT: December Board Meeting Update

National Based Aircraft Inventory Program

In 2006, the Federal Aviation Administration (FAA) began documenting the national inventory of based aircraft at all non-primary airports using the n-numbers for each aircraft. A based aircraft is defined as an aircraft that is operational and airworthy, and typically based on the airport for the majority of the year. To be eligible for funding through the Federal Airport Improvement Program (AIP) and Bipartisan Infrastructure Law (BIL) programs, one of the requirements is an annual update of current inventory.

SAA staff updated the FAA National Based Aircraft Inventory program report for the Salina Regional Airport during the month of December which resulted in an increase from 87 aircraft validated in CY2021 to 110 aircraft validated for CY2022. The increase is due to aircraft based at 1 Vision Aviation and the recent addition of aircraft to the K-State Salina fleet.

COUNT DATA						
Aircraft Type	Airport Inventory	Commented Aircraft	Duplicates Other Airports	N-Numbers Not Found	Not Validated Total	Validated Inventory
Single Engine	98	0	12	0	12	86
Multi Engine	9	0	2	0	2	7
Jet	13	0	0	0	0	13
Helicopter	4	0	0	0	0	4
N-Numbers Not Found	10	0	0	10	10	Not Counted
Total Single, Multi, Jet, and Heli	134	0	14	10	24	110
Glider	0					
Military	0					
Ultra-light	0					
Non 5010 aircraft types	0					
Total Found in FAA Acft. Reg. Data	134					

Airport Security

SAA staff recently updated the Airport Security Program (ASP) for the Salina Regional Airport. Per TSA-NA-14-01B, the ASP was amended to include the addition of reporting of Unmanned Aircraft Systems incidents to the Transportation Security Administration (TSA).

Employee Training

During the month, SAA ARFF, operations, and maintenance personnel partnered with K-State Salina UAS pilots to conduct unmanned aircraft systems (UAS) training. The simulated alert of a mock airplane crash allowed UAS pilots to assess the crash prior to the arrival of ARFF personnel on the scene allowing ARFF crew to be better prepared upon arrival. UAS scan a larger area from above and can use thermal imaging in the event the crash occurs at night. This was the first simulated training at SLN to use UASs and was a huge success. Additional plans for future SLN training events with SAA and KSU to use UAS technology are underway.



Staffing

We are currently accepting applications for one (1) full-time Aircraft Rescue Fire Fighting (ARFF) and Operations Specialist due to an employee relocating out of state. The full job description and employment application can be found on the SAA website <https://www.salinaairport.com/>, visit the public information link under employment opportunities.

Announcements

The Salina Airport Authority and APAC – Kansas Inc. (Shears) received the first-place award in the 2022 miscellaneous paving category from the Kansas Asphalt Pavement Association (KAPA) during the 66th annual asphalt paving conference in Lawrence on December 8th. The award is for the paving work completed on Runway 17/35 and the outstanding contribution as the owner in the construction of asphalt pavement for airport sites in Kansas. Aviation, the Authority's pavement engineer, performed construction management services on the project.

Below are the regular scheduled board meetings for the 1st quarter of 2023. All board meetings will be held at Hangar H600, Room 100.

Wednesday, January 18, 2023, 8:00 a.m.
Wednesday, February 15, 2023, 8:00 a.m.
Wednesday, March 15, 2023, 8:00 a.m.

Regular Board Meeting
Regular Board Meeting
Annual Board Meeting

SALINA AIRPORT AUTHORITY REGULAR BOARD MEETING
Hangar H600, First Floor Conference Room
2720 Arnold Court

December 21, 2022 – 8:00 AM

AGENDA

Action Items: (Buer)

1. Call to order, determine that a quorum is present and confirm that the meeting notice has been published. (Buer)
2. Recognition of guests. (Buer)
3. Additions to the agenda and agenda overview. (Rogers)
4. Approval of the minutes of the November 16, 2022, regular board meeting and December 5, 2022, special board meeting. (Buer)
5. Review of airport activity and financial reports for the month ending November 30, 2022. (Rogers and Swanson)
6. Consideration of a 10-year (crop years) agricultural land lease with David Persigehl for approximately 115.74 acres of land located on the Salina Regional Airport. (Swanson)
7. Consideration of a 10-year (crop years) agricultural land lease with Larry R. Breer, d/b/a L & R Farms, for approximately 111.33 acres of land located on the Salina Regional Airport. (Swanson)
8. Consideration of a 10-year (crop years) agricultural land lease with Joe Kejr, d/b/a Kejr Farms, for approximately 453.08 acres of land located on the Salina Regional Airport. (Swanson)
9. Consideration of a 10-year (crop years) agricultural land lease with Mark L. Laas and Brent Laas for approximately 371.99 acres of land located on the Salina Regional Airport. (Swanson)
10. Consideration of a 10-year (crop years) agricultural land lease with Came Family Farms for approximately 83.79 acres of land located on the Salina Regional Airport. (Swanson)
11. Consideration of a 10-year (crop years) agricultural land lease with Richard D. and Sandra K. Wilson for approximately 46.15 acres of land located on the Salina Regional Airport. (Swanson)
12. Approval of the SAA's 2023 Operating Plan and Budget. (Rogers and Swanson)

Directors' Forum: (Buer)



Staff Reports: (Rogers)

- Review of the status of FEMA disaster recovery and mitigation funding. (Swanson and Cunningham)
- Salina Mini-Storage lease assignments update (Bengtson)
- Update on the K-State Salina Kansas Advanced Immersive Research for Emergent Systems Center (K-AIRES) (Rogers)

Visitor's Questions and Comments: (Buer)

Announcements: (Windhorst)

Adjournment: (Buer)



**MINUTES OF THE REGULAR MEETING OF THE BOARD
OF DIRECTORS OF THE SALINA AIRPORT AUTHORITY
NOVEMBER 16, 2022
HANGAR 600, ROOM 100**

Call to Order

Chair Kent Buer called the meeting to order at 8:00 A.M. and confirmed that a quorum was present. Business and Communications Manager Kasey Windhorst stated that the meeting notice and board packets were published on Thursday, November 10, 2022.

Attendance

Attendance was taken. Chair Buer, Directors Carlin, Gunn, Eichelberger and Roberg (via GTM) were present. Executive Director Tim Rogers; Director of Administration and Finance Shelli Swanson; Director of Facilities and Construction Maynard Cunningham; Business and Communications Manager Kasey Windhorst; Administration Specialist Michelle Moon; and Attorney Greg Bengtson attended. Mitch Robinson, Salina Community Economic Development Organization, Julie Yager-Zucker, Avflight Salina, Eric Brown and Renee Duxler, Salina Chamber of Commerce, Matt Schroeder, Dragun Corporation (via GTM), and Mike Hoppock, City Commissioner (via GTM) were attending guests.

Additions to the Agenda

Chair Buer asked if there were any additions to the agenda. Executive Director Rogers stated that the agenda did not have any additions. Rogers then provided an overview of the agenda items.

Minutes

Chair Buer asked if the board members had additions or corrections to the minutes. Director Gunn moved to approve the minutes of the October 19, 2022 regular board meeting and the minutes of the November 2, 2022 special board meeting as written. Director Carlin seconded the motion. Motion carried 5-0.

Airport Activity

Executive Director Rogers reviewed the October 2022 airport traffic activity, fuel flowage and enplanements. Salina air traffic control tower (ATCT) recorded 8,289 operations during October 2022 which was a 4% increase as compared to the October 2021 total of 7,958. Aircraft operations are back to expected levels following the completion of the Runway 17/35 resurfacing project and installation of new LED runway lights. October 2022 fuel flowage came in at 147,216 gallons which was 26% less than the October 2021 total of 199,197 gallons. For the year-to-date, a total of 2,020,678 gallons have been delivered which is 14% more than the October 2021 YTD total of 1,764,769 gallons. SkyWest enplaned 1,270 passengers during the month of October, which was a 35% decrease over the October 2021 total of 1,967 passengers. For the year-to-date, a total of 15,822 passengers have enplaned United Express flights which is 10% more than the October 2021 YTD total of 14,372 enplaned passengers. The October 2022 decrease in passenger enplanements reflects the continued negative impact of the routing and scheduling tag with Hays. Rogers discussed the upcoming SkyWest schedule change for December and the updated market review provided by Arkstar Group.

Financial Reports

Director of Administration and Finance Swanson reviewed the financials ending October 31, 2022. Assets are up 18% year-over-year, unrestricted cash in the bank is \$1,890,364. Total year-to-date income came in at \$240,252 over the same period in 2021 and is tracking 11% or \$258,255 over budget projections. Total operating expense came in 4% over budget and are running 7.1% more than 2021 or \$166,326. Net operating income before depreciation equaled \$176,592 year-to-date at the end of October. Swanson commented on the disbursements from the 2021-1 and 2022-1 GO Temp Note project fund accounts and highlighted on significant expenditures. Chair Buer directed the staff to file the financials for audit.

Financial Audit Engagement Letter

Swanson reviewed the AdamsBrown CPA engagement letter, proposing audit service for the years ending December 31, 2022, 2023 and 2024. The proposed scope of work will result in a Comprehensive Annual Financial Report that meets all local, state and federal requirements associated with an entity that is funded by a combinations of lease revenue, tax dollars, bond funds, state grants and federal grants. Director Carlin moved, and Director Gunn seconded the motion, to approve the proposed letter of engagement from the AdamsBrown CPA firm (Great Bend office) for the audit of Salina Airport Authority financial statements for the years ending December 31, 2022, 2023 and 2024. Motion carried 5-0.

Salina Mini-Storage Land Lease Assignment

Swanson provided a history of the lease with Salina Mini-Storage. Bengtson reviewed the Leasehold Assignment documents between the Salina Airport Authority and Larry W. Smith and Susan Joy Smith, aka S. Joy Smith, Trustees of the Larry W. Smith Trust. Bengtson highlighted the leasehold assignment modifications and acceptance of leasehold assignment by trustees. Director Eichelberger moved to approve the proposed Salina Mini-Storage Land Lease Consent to Leasehold Agreement. Director Gunn seconded the motion. Director Carlin requested additional discussion with Smiths' legal counsel regarding the status of Salina Mini-Storage, L.P. Attorney Bengtson will report on the status of Salina Mini-Storage, L.P. at the next regular board meeting.

Salina Area Chamber of Commerce workforce recruitment update

Rogers introduced Salina Area Chamber of Commerce President and CEO Eric Brown and Renee Duxler, Director of Economic and Workforce Development. Duxler updated the board on the Imagine Salina campaign including Saline County's economic growth in the labor market, web trends, school-to-career partnerships, business expansion and retention, project open, housing update, childcare and priorities. Imagine Salina is in the 4th year of the 5-year program.

Rogers reviewed the Foulston Siefkin LLP consulting agreement. Eric Sexton will represent Salina's economic interests in Topeka. The total agreement is \$55,000/year and will be billed to the Chamber. The Chamber will bill the community partners (City of Salina, Saline County, SCEDO, K-State Salina, and Salina Airport Authority) \$9,166/each for Mr. Sexton's services. The total airport authority commitment to the Salina Chamber of Commerce is \$16,700 for calendar year 2023.

Former Schilling AFB Project Update

Rogers introduced Matt Schroeder, Dragun Corporation project engineer. Schroeder provided an update to the board on the groundwater plume locations, remedial design, CAD remediation plan, current activities and the upcoming schedule for 2023. Schroeder anticipates that if KDHE approves the plan/design, Dragun will begin moving the contaminated soil of plume B in the second quarter of 2023.

Request for Special Board Meeting

Due to timing, Rogers recommends a special board meeting on December 5, 2022 at 4:00 p.m. to discuss the remaining agenda items 10 – 12 of the November 16, 2022 agenda, with the addition of an executive session. SAA board members confirmed availability for the special board meeting on December 5, 2022.

Directors' Forum

Director Eichelberger requested an update of the general aviation hangar project. Swanson responded that FEMA is still reviewing data. Swanson does anticipate a response by FEMA by the end of the year.

Staff Reports

Rogers stated that there were no further staff reports.

Announcements

Windhorst reminded the board of the upcoming Candy Canes & Airplanes event and the next regular board meeting.

Upon a motion duly made, the meeting adjourned at 10:05 A.M.

Minutes approved at the December 21, 2022, board meeting.

By: _____

(SEAL)

**MINUTES OF THE SPECIAL MEETING OF THE BOARD
OF DIRECTORS OF THE SALINA AIRPORT AUTHORITY
DECEMBER 5, 2022
HANGAR 600, ROOM 100**

Call to Order

The meeting was called to order at 4:00 PM by Chair Buer. Business and Communications Manager Kasey Windhorst confirmed that a quorum was present. Windhorst stated that the board meeting notice was published and distributed on Friday, December 2, 2022.

Attendance

Attendance was taken. Chair Buer, Directors Gunn, Carlin (via VTC), Roberg and Eichelberger were present. Executive Director Tim Rogers; Director of Administration and Finance Shelli Swanson; Director of Facilities and Construction Maynard Cunningham; Business and Communications Manager Kasey Windhorst and Administration Specialist Michelle Moon were in attendance. No guest attended in person or via VTC.

Additions to the Agenda

Chair Buer asked if there were any additions to the agenda. Executive Director Rogers stated there were no additions to the agenda. Rogers provided an overview of the agenda.

City of Salina request to consent to the annexation of a tract of land

Executive Director Rogers provided an overview of the project and reviewed the proposed location of the property located in the Schilling subdivision. Director Eichelberger moved to give consent to the annexation of a 20 ft. x 1,018 ft strip of SAA owned property and authorize the executive director to submit a letter of consent to the City of Salina. Director Gunn seconded the motion. The motion carried 5–0.

SAA's 2023 Operating Plan and Budget

Rogers distributed and commented on the updated 2023 Operating Plan and Budget. Proposed changes include increases in consulting fees, airport promotion and insurance expenses. The 2023 cost for commercial liability and cyber insurance will increase 10.3% from \$202,768 to \$223,714 for calendar year 2023.

Appointment to the Salina Community Economic Development Organization Board of Directors

Director Rogers reviewed qualifications for Brian Weisel as a potential candidate for appointment to the Salina Community Economic Development Organization (SCEDO) board of directors for a three-year term that will begin on February 1, 2023. Director Gunn moved to appoint Brian Weisel to the Salina Community Economic Development Organization Board of Directors for the upcoming term, Director Eichelberger seconded the motion. Vote carried 5 – 0.

Executive Session

At 4:17 PM Director Gunn moved the following:

I move that the Salina Airport Authority board of directors recess into executive session for twenty (20) minutes to discuss the subject of the Executive Director's annual performance evaluation and matters affecting the privacy interests of other individual employees based upon the need to discuss personnel matters of non-elected personnel pursuant to K.S.A. 75-4319(b)(1). The open meeting will resume in this room at 4:37 PM.

Director Roberg second the motion. The motion passed unanimously.
The open meeting resumed at 4:37 PM.

Director Carlin motioned to extend the executive session for fifteen (15) minutes to discuss the subject of the Executive Director's annual performance evaluation and matters affecting the privacy interests of other individual employees based upon the need to discuss personnel matters of non-elected personnel pursuant to K.S.A. 75-4319(b)(1). The open meeting will resume in this room at 4:52 PM.

The motion was seconded by Director Gunn. The motion passed unanimously.
The open meeting resumed at 4:52 P.M.

Director Gunn moved to approve an executive director's 2022 performance bonus in the amount of \$20,000.00 to be paid in December 2022, confirm the executive director's 2023 base salary of \$151,182.00 to be effective January 1, 2023, and to continue the executive director's employment contract for calendar year 2023. Director Roberg seconded the motion. The motion passed unanimously.

Upon a motion duly made, the meeting adjourned at 4:59 P.M.

Minutes approved at the December 21, 2022 Board Meeting.

By: _____

(SEAL)

SALINA AIRPORT AUTHORITY
AIRPORT ACTIVITY REPORT
2022

AIR TRAFFIC/ATCT

November, 2022	5,940 Operations 770 Instrument Operations 427 Peak Day
November, 2021	6,808 Operations 708 Instrument Operations 499 Peak Day
January 2022 - November 2022	64,698 Operations
January 2021 - November 2021	75,507 Operations
January 2020 - November 2020	56,179 Operations

FUEL FLOWAGE

November, 2022	227,214 Gallons
November, 2021	160,279 Gallons
January 2022 - November 2022	2,247,892 Gallons
January 2021 - November 2021	1,925,048 Gallons
January 2020 - November 2020	2,180,258 Gallons

		Avflight	
		Military/Gov't	Self-fuel
KSU-S	Avflight Salina	Portion	Station Portion
8,969	218,245	107,961	167
12,260	148,019	16,416	827
119,137	2,128,755	858,221	3,520
123,054	1,801,994	365,352	5,801
83,740	2,096,518	821,956	2,985

SkyWest Airlines

ENPLANEMENTS

November, 2022	1,318 Passengers
November, 2021	1,949 Passengers
January 2022 - November 2022	17,140 Passengers
January 2021 - November 2021	16,321 Passengers
January 2020 - November 2020	7,249 Passengers

DEPLANEMENTS

TOTAL

1,339 Passengers
1,944 Passengers
3,893

ENPLANEMENTS - Charter Flights

November, 2022	21 Passengers
November, 2021	0 Passengers
January 2022 - November 2022	2,657 Passengers
January 2021 - November 2021	1,227 Passengers
January 2020 - November 2020	5,288 Passengers

TOTAL ENPLANEMENTS - Scheduled Flights & Charter Flights

November, 2022	1,339 Passengers
November, 2021	1,949 Passengers
January 2022 - November 2022	19,797 Passengers
January 2021 - November 2021	17,548 Passengers
January 2020 - November 2020	12,537 Passengers

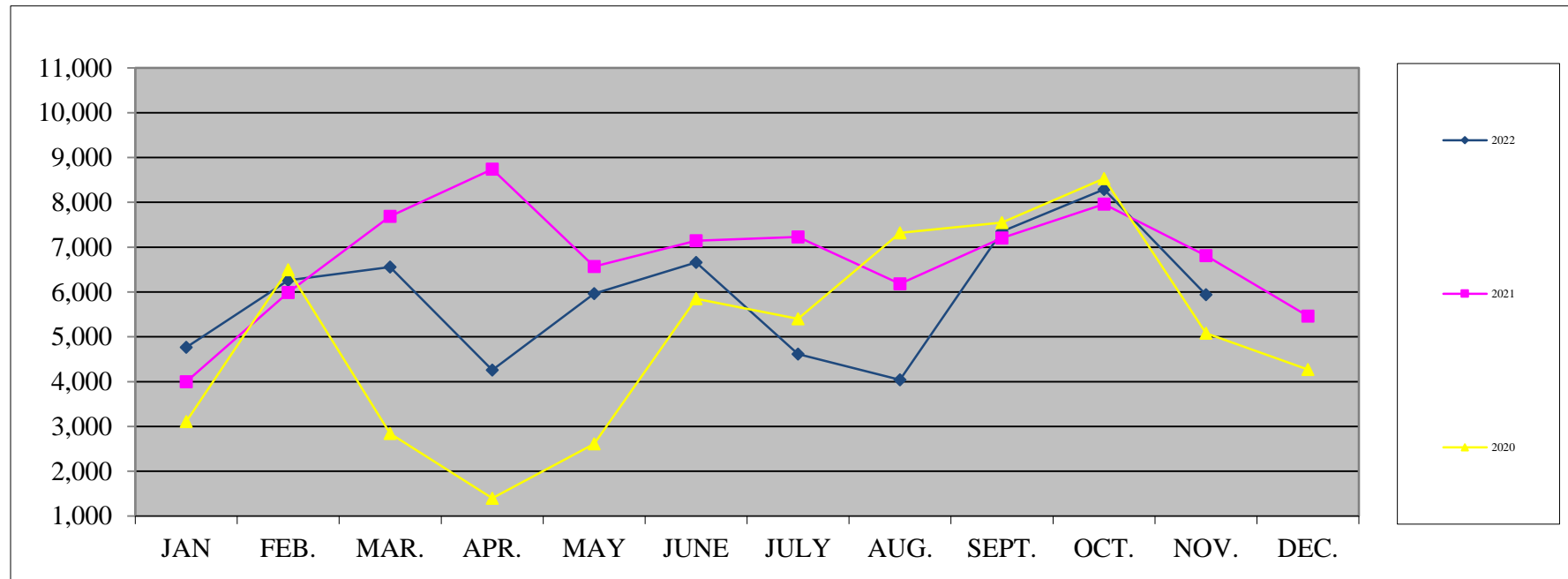
AIRPORT TRAFFIC RECORD

2021 - 2022

	ITINERANT					LOCAL			
	AC	AT	GA	MI	Total Itinerant	Civil	Military	Total Local	Total Operations
2022									
January, 22	124	1,618	610	156	2,508	2,062	194	2,256	4,764
February, 22	128	2,269	680	151	3,228	2,974	58	3,032	6,260
March, 22	131	2,009	722	329	3,191	3,188	178	3,366	6,557
April, 22	176	1,876	616	151	2,819	1,381	58	1,439	4,258
May, 22	186	1,617	711	176	2,690	3,093	182	3,275	5,965
June, 22	178	1,782	749	450	3,159	3,209	292	3,501	6,660
July, 22	148	1,508	773	88	2,517	2,040	56	2,096	4,613
August, 22	122	1,392	644	168	2,326	1,630	84	1,714	4,040
September, 22	140	2,305	1,058	673	4,176	2,912	264	3,176	7,352
October, 22	140	2,622	1,451	182	4,395	3,802	92	3,894	8,289
November, 22	124	1,560	699	269	2,652	3,210	78	3,288	5,940
December, 22									
Totals January - November	1,597	20,558	8,713	2,793	33,661	29,501	1,536	31,037	64,698
2021									
January, 21	131	1,074	540	161	1,906	1,968	122	2,090	3,996
February, 21	109	1,966	533	218	2,826	2,863	300	3,163	5,989
March, 21	113	2,286	743	340	3,482	3,804	402	4,206	7,688
April, 21	120	2,534	743	196	3,593	4,966	180	5,146	8,739
May, 21	132	1,767	847	272	3,018	3,274	278	3,552	6,570
June, 21	141	2,327	876	154	3,498	3,522	122	3,644	7,142
July, 21	129	2,063	845	189	3,226	3,874	130	4,004	7,230
August, 21	132	1,694	898	193	2,917	3,120	144	3,264	6,181
September, 21	130	2,528	1,859	164	4,681	2,467	58	2,525	7,206
October, 21	131	2,231	852	230	3,444	4,432	82	4,514	7,958
November, 21	120	2,141	792	167	3,220	3,434	154	3,588	6,808
December, 21									
Totals January - November	1,388	22,611	9,528	2,284	35,811	37,724	1,972	39,696	75,507
Difference	209	-2,053	-815	509	-2,150	-8,223	-436	-8,659	-10,809
YTD % Change	15%	-9%	-9%	22%	-6%	-22%	-22%	-22%	-14%
Legend:	AC: Air Carrier		AT: Air Taxi						
	GA: General Aviation		MI: Military						

AIR TRAFFIC

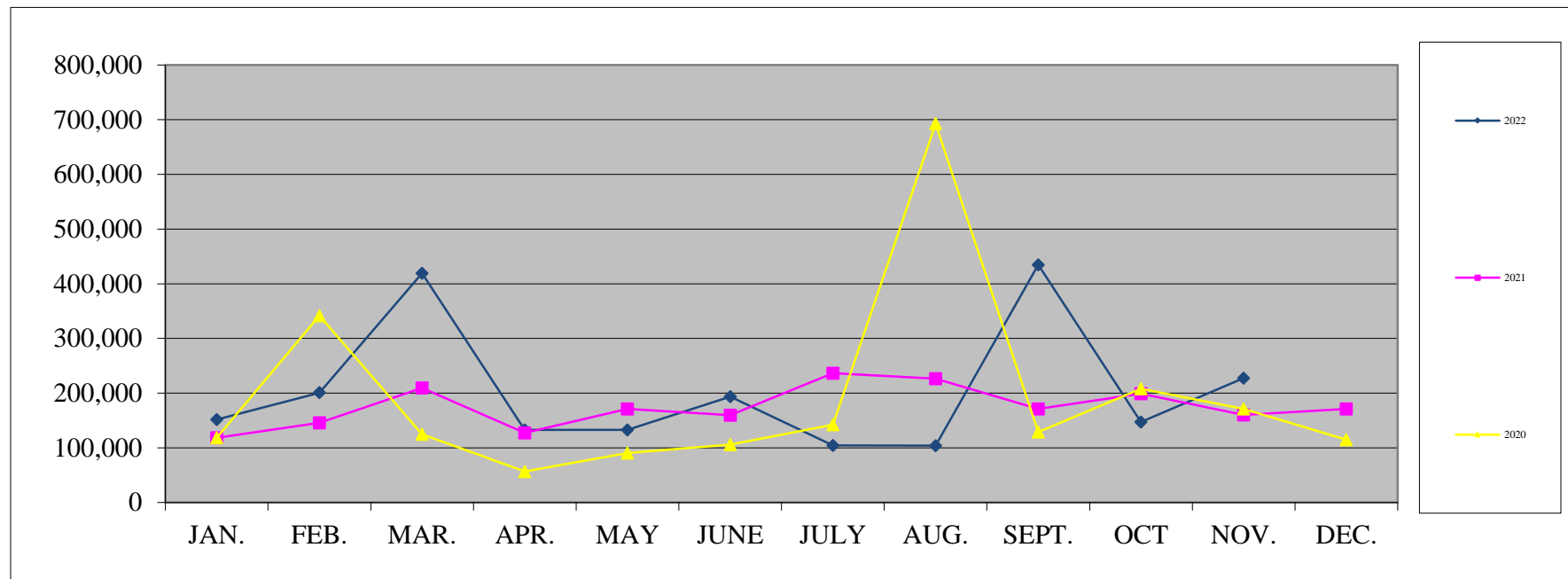
	<u>JAN</u>	<u>FEB.</u>	<u>MAR.</u>	<u>APR.</u>	<u>MAY</u>	<u>JUNE</u>	<u>JULY</u>	<u>AUG.</u>	<u>SEPT.</u>	<u>OCT.</u>	<u>NOV.</u>	<u>DEC.</u>	<u>TOTAL</u>
2022	4,764	6,260	6,557	4,258	5,965	6,660	4,613	4,040	7,352	8,289	5,940		64,698
2021	3,996	5,989	7,688	8,739	6,570	7,142	7,230	6,181	7,206	7,958	6,808	5,463	80,970
2020	3,109	6,494	2,841	1,398	2,614	5,846	5,399	7,318	7,550	8,532	5,078	4,269	60,448
2019	3,102	4,852	6,848	8,225	6,328	8,541	8,051	5,520	7,187	7,240	6,072	4,587	76,553
2018	3,418	4,601	6,312	5,510	5,094	6,865	6,865	4,910	6,336	9,974	5,317	4,091	69,293
2017	3,539	6,598	5,329	5,340	4,253	4,338	3,613	4,717	7,081	6,177	6,062	4,094	61,141
2016	4,422	7,789	7,962	7,312	6,898	8,011	5,877	4,789	7,593	6,052	5,458	4,948	77,111
2015	6,918	7,133	8,557	8,870	8,022	7,268	8,089	5,426	8,846	11,367	8,753	7,101	96,350
2014	6,511	6,887	7,143	8,426	8,365	7,234	7,423	5,756	9,035	10,496	8,316	5,509	91,101
2013	5,341	7,146	7,440	7,349	7,336	8,291	6,696	6,694	8,755	10,136	7,946	7,001	90,131
2012	4,642	6,700	8,189	8,002	11,819	7,532	7,635	7,802	10,478	10,292	8,838	5,409	97,338



FUEL FLOWAGE

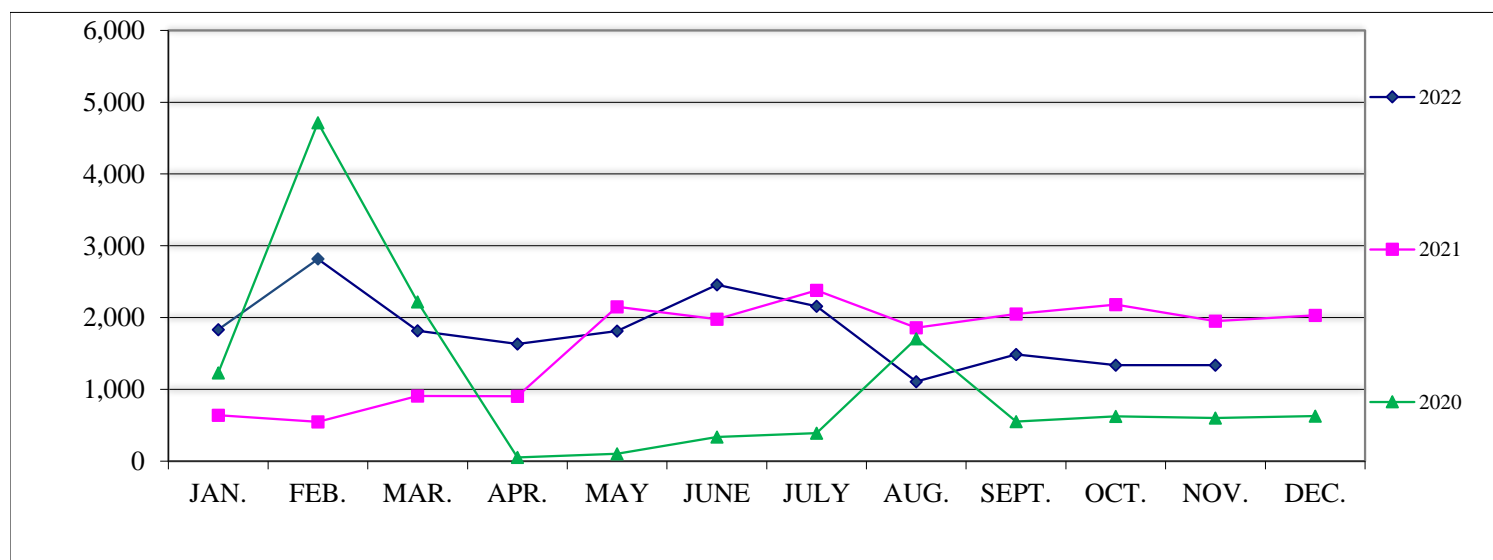
Gallons of Fuel Sold at SLN

	<u>JAN.</u>	<u>FEB.</u>	<u>MAR.</u>	<u>APR.</u>	<u>MAY</u>	<u>JUNE</u>	<u>JULY</u>	<u>AUG.</u>	<u>SEPT.</u>	<u>OCT</u>	<u>NOV.</u>	<u>DEC.</u>	<u>TOTAL</u>
2022	151,697	200,550	418,947	132,791	132,881	193,611	104,328	103,932	434,725	147,216	227,214		2,247,892
2021	118,269	145,726	209,376	127,107	171,289	159,725	236,452	226,367	171,259	199,197	160,279	171,150	2,096,198
2020	118,337	341,329	124,865	56,765	90,326	105,987	142,234	692,613	128,710	208,081	170,893	114,869	2,295,009
2019	156,531	183,334	150,881	119,745	172,835	157,376	111,147	645,834	161,888	223,382	108,525	87,182	2,278,659
2018	74,807	186,507	172,561	154,513	131,941	367,663	288,977	303,273	348,454	161,563	125,129	99,437	2,414,825
2017	115,075	588,072	203,387	149,134	143,801	211,351	160,134	126,751	418,616	172,614	200,050	133,173	2,622,158
2016	80,221	136,763	130,990	94,673	153,410	132,964	208,846	375,330	137,906	126,983	100,764	182,062	1,860,912
2015	176,746	188,406	290,470	132,543	128,100	126,428	237,782	108,581	143,816	717,601	147,853	89,277	2,487,603
2014	115,573	135,651	112,694	95,549	110,387	282,468	103,108	83,757	91,423	652,207	90,948	97,295	1,971,061
2013	139,227	165,167	138,056	121,295	120,083	282,743	134,677	137,840	126,523	134,024	151,427	106,917	1,757,981
2012	136,995	163,253	303,472	142,770	307,541	365,938	162,584	169,534	163,515	149,404	287,619	241,424	2,594,049



ENPLANEMENTS

	<u>JAN.</u>	<u>FEB.</u>	<u>MAR.</u>	<u>APR.</u>	<u>MAY</u>	<u>JUNE</u>	<u>JULY</u>	<u>AUG.</u>	<u>SEPT.</u>	<u>OCT.</u>	<u>NOV.</u>	<u>DEC.</u>	<u>TOTAL</u>
2022	1,833	2,815	1,815	1,634	1,813	2,458	2,157	1,109	1,486	1,338	1,339		19,797
2021	638	548	909	904	2,151	1,979	2,379	1,859	2,050	2,182	1,949	2,032	19,580
2020	1,232	4,716	2,219	52	105	338	392	1,705	552	624	602	628	13,165
2019	996	1,659	1,698	1,548	1,865	1,727	2,065	2,556	1,540	1,958	1,703	1,874	21,189
2018	414	715	370	783	1,387	1,751	1,623	5,553	2,095	2,230	1,756	1,622	20,299
2017	720	1,344	731	756	761	852	793	746	3,874	946	1,229	1,207	13,959
2016	36	0	0	0	0	104	372	910	637	558	574	692	3,883
2015	528	107	4,550	531	122	88	77	79	61	3,574	592	80	10,389
2014	145	109	140	135	175	403	282	223	178	431	157	178	2,556
2013	166	191	205	214	243	218	202	205	161	178	212	243	2,438
2012	237	249	247	216	287	213	174	198	151	187	229	335	2,723



****Adjustment based on Nonscheduled/On-Demand Air Carrier Filings FAA Form 1800-31**

SALINA Airport *Authority*

November
2022

FINANCIAL STATEMENTS

Salina Airport Authority
Statement of Net Position Prev Year Comparison
As of November 30, 2022

12/15/2022

	Nov 30, 22	Oct 31, 22	\$ Change	Nov 30, 21	\$ Change	% Change
ASSETS						
Current Assets						
Checking/Savings						
Cash in Bank-Bond Funds	1,019,481	1,404,517	-385,036	2,800,833	-1,781,352	-64%
Cash in bank-Operating Funds	1,966,244	1,890,364	75,880	1,956,079	10,165	1%
Cash in Bank - Mill Levy	734,865	754,772	-19,907	818,635	-83,770	-10%
Total Checking/Savings	3,720,590	4,049,653	-329,063	5,575,547	-1,854,957	-33%
Accounts Receivable						
Accounts Receivable	188,929	105,290	83,639	161,776	27,153	17%
Total Accounts Receivable	188,929	105,290	83,639	161,776	27,153	17%
Other Current Assets						
Other current assets	28,617	136,412	-107,795	29,609	-992	-3%
Undeposited Funds	10,222	3,257	6,965	54,194	-43,972	-81%
Total Other Current Assets	38,839	139,669	-100,830	83,803	-44,964	-54%
Total Current Assets	3,948,358	4,294,612	-346,254	5,821,126	-1,872,768	-32%
Fixed Assets						
Fixed assets at cost	101,332,738	100,788,639	544,099	95,335,525	5,997,213	6%
Less accumulated depreciation	-52,665,187	-52,423,100	-242,087	-53,055,044	389,857	1%
Total Fixed Assets	48,667,551	48,365,539	302,012	42,280,481	6,387,070	15%
Other Assets						
Deferred Outflow of Resources	1,085,654	1,085,654	0	1,232,712	-147,058	-12%
Total Other Assets	1,085,654	1,085,654	0	1,232,712	-147,058	-12%
TOTAL ASSETS	53,701,563	53,745,805	-44,242	49,334,319	4,367,244	9%
LIABILITIES & EQUITY						
Liabilities						
Current Liabilities						
Accounts Payable						
Accounts payable	851,323	644,513	206,810	334,232	517,091	155%
Total Accounts Payable	851,323	644,513	206,810	334,232	517,091	155%
Credit Cards						
Total Credit Cards	918	-459	1,377	950	-32	-3%
Other Current Liabilities						
Accrued debt interest payable	133,097	86,052	47,045	170,594	-37,497	-22%
Debt, current portion	1,710,800	1,710,800	0	1,670,000	40,800	2%
Deferred Mill Levy revenue	196,542	393,084	-196,542	211,222	-14,680	-7%
Other current liabilities	297,781	335,492	-37,711	259,708	38,073	15%
Total Other Current Liabilities	2,338,220	2,525,428	-187,208	2,311,524	26,696	1%
Total Current Liabilities	3,190,461	3,169,482	20,979	2,646,706	543,755	21%
Long Term Liabilities						
Debt - Long Term	24,927,207	24,927,207	0	25,640,403	-713,196	-3%
Deferred Inflows of Resources	229,504	229,504	0	66,426	163,078	246%
Less current portion	-1,710,800	-1,710,800	0	-1,670,000	-40,800	-2%
Net OPEB Liability (KPERS)	13,911	13,911	0	13,924	-13	-0%
Net Pension Liability	509,789	509,789	0	715,670	-205,881	-29%
Security Deposits Returnable	128,146	128,146	0	92,501	35,645	39%
Total Long Term Liabilities	24,097,757	24,097,757	0	24,858,924	-761,167	-3%
Total Liabilities	27,288,218	27,267,239	20,979	27,505,630	-217,412	-1%
Equity						
Invested in Capital Assets net	22,720,863	23,438,332	-717,469	16,553,824	6,167,039	37%
Net assets, Designated	90,000	90,000	0	90,000	0	0%
Net assets, Unrestricted	23,768	-693,701	717,469	4,553,359	-4,529,591	-99%
Net Income	3,578,714	3,643,934	-65,220	631,508	2,947,206	467%
Total Equity	26,413,345	26,478,565	-65,220	21,828,691	4,584,654	21%
TOTAL LIABILITIES & EQUITY	53,701,563	53,745,804	-44,241	49,334,321	4,367,242	9%

Salina Airport Authority
Profit & Loss Budget Performance
November 2022

3:59 PM
12/15/2022
Accrual Basis

	Nov 22	Jan - Nov 22	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
Ordinary Income/Expense						
Income						
Airfield revenue						
Fuel Flowage Fees	19,748	201,586	165,000	36,586	122%	180,000
Hangar rent	63,470	884,986	747,083	137,903	118%	815,000
Landing fees	2,380	37,124	27,913	9,211	133%	30,450
Ramp rent	5,542	61,206	59,583	1,623	103%	65,000
Total Airfield revenue	91,140	1,184,902	999,579	185,323	119%	1,090,450
Building and land rent						
Agri land rent	0	67,965	61,417	6,548	111%	67,000
Building rents - Long Term						
Short-term leasing	39,894	428,279	488,079	-59,800	88%	532,450
Building rents - Long Term - Other	111,067	888,990	749,421	139,569	119%	817,550
Total Building rents - Long Term	150,961	1,317,269	1,237,500	79,769	106%	1,350,000
Land rent						
Basic Land Rent	10,498	138,375	149,025	-10,650	93%	162,573
Property tax - tenant share	14,279	103,801	98,474	5,327	105%	107,427
Total Land rent	24,777	242,176	247,499	-5,323	98%	270,000
Tank rent	1,220	13,420	12,870	550	104%	14,040
Total Building and land rent	176,958	1,640,830	1,559,286	81,544	105%	1,701,040
Other revenue						
Airport Marketing	0	20,000	22,917	-2,917	87%	25,000
ARFF Training	0	5,610	0	5,610	100%	0
Commissions	0	22,029	17,417	4,612	126%	19,000
Other income	2,346	76,696	67,833	8,863	113%	74,000
Total Other revenue	2,346	124,335	108,167	16,168	115%	118,000
Total Income	270,444	2,950,067	2,667,032	283,035	111%	2,909,490
Gross Profit	270,444	2,950,067	2,667,032	283,035	111%	2,909,490
Expense						
Administrative expenses						
A/E, consultants, brokers	1,794	77,567	31,167	46,400	249%	34,000
Airport promotion	17,970	228,292	224,583	3,709	102%	245,000
Bad Debt Expense	0	0	4,583	-4,583	0%	5,000
Computer/Network Admin.	1,183	37,064	26,125	10,939	142%	28,500
Dues and subscriptions	1,596	29,889	25,208	4,681	119%	27,500
Employee retirement	6,927	81,409	73,414	7,995	111%	80,088
FICA and medicare tax expense	5,106	65,345	61,561	3,784	106%	67,157
Industrial development	4,792	52,708	55,000	-2,292	96%	60,000
Insurance , property	19,167	211,848	210,833	1,015	100%	230,000
Insurance, medical	16,877	181,007	201,667	-20,660	90%	220,000
Kansas unemployment tax	0	715	917	-202	78%	1,000
Legal and accounting	4,921	55,944	42,075	13,869	133%	45,900
Office salaries	39,975	532,857	504,167	28,690	106%	550,000
Office Supplies	0	9,704	7,475	2,229	130%	8,155
Other administrative expense	495	11,774	16,500	-4,726	71%	18,000
Postage	400	1,477	1,870	-393	79%	2,040
Property tax expense	14,656	135,127	132,518	2,609	102%	144,565
Special Events	0	1,553	1,375	178	113%	1,500
Telephone	1,319	19,408	22,917	-3,509	85%	25,000
Training	75	7,518	9,167	-1,649	82%	10,000
Travel and meetings	0	12,732	9,167	3,565	139%	10,000
Total Administrative expenses	137,253	1,753,938	1,662,289	91,649	106%	1,813,405

	Nov 22	Jan - Nov 22	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
Maintenance expenses						
Airfield maintenance	6,092	55,697	45,833	9,864	122%	50,000
Airport Security	0	382	7,333	-6,951	5%	8,000
Building maintenance	18,007	197,700	137,500	60,200	144%	150,000
Equipment fuel and repairs	10,098	77,211	82,500	-5,289	94%	90,000
Fire Services	16,000	21,018	29,104	-8,086	72%	31,750
Grounds maintenance	-316	17,660	13,750	3,910	128%	15,000
Maintenance salaries	28,947	351,835	350,280	1,555	100%	382,124
Other maintenance expenses	1,020	24,562	18,333	6,229	134%	20,000
Snow removal expense	6,693	15,433	18,333	-2,900	84%	20,000
Utilities	20,105	255,359	275,000	-19,641	93%	300,000
Total Maintenance expenses	106,646	1,016,857	977,966	38,891	104%	1,066,874
Total Expense	243,899	2,770,795	2,640,255	130,540	105%	2,880,279
Net Ordinary Income	26,545	179,272	26,777	152,495	670%	29,211
Other Income/Expense						
Other Income						
Capital contributed	0	4,348,846	5,668,329	-1,319,483	77%	6,183,632
Gain on sale of assets	0	0	20,000	-20,000	0%	20,000
Interest income						
Interest income on deposits	823	7,556	1,375	6,181	550%	1,500
Total Interest income	823	7,556	1,375	6,181	550%	1,500
Mill levy income	196,542	2,235,125	2,251,384	-16,259	99%	2,456,055
Total Other Income	197,365	6,591,527	7,941,088	-1,349,561	83%	8,661,187
Other Expense						
Debt interest expense net						
Bond issue cost	0	11,640	45,000	-33,360	26%	45,000
Interest Expense on Debt	47,044	517,486	517,486	0	100%	564,530
Total Debt interest expense net	47,044	529,126	562,486	-33,360	94%	609,530
Depreciation expense	242,087	2,662,957	2,662,957	0	100%	2,905,044
Total Other Expense	289,131	3,192,083	3,225,443	-33,360	99%	3,514,574
Net Other Income	-91,766	3,399,444	4,715,645	-1,316,201	72%	5,146,613
Net Income	-65,221	3,578,716	4,742,422	-1,163,706	75%	5,175,824

Salina Airport Authority
Profit & Loss Prev Year Comparison
January through November 2022

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12/15/2022
Accrual Basis

	Jan - Nov 22	Jan - Nov 21	\$ Change	% Change
Ordinary Income/Expense				
Income				
Airfield revenue				
Fuel Flowage Fees	201,585.73	164,152.30	37,433.43	22.8%
Hangar rent	884,985.52	750,351.37	134,634.15	17.94%
Landing fees	37,123.64	28,133.10	8,990.54	31.96%
Ramp rent	61,206.00	58,907.00	2,299.00	3.9%
Total Airfield revenue	1,184,900.89	1,001,543.77	183,357.12	18.31%
Building and land rent				
Agri land rent	67,964.56	67,462.54	502.02	0.74%
Building rents - Long Term				
Short-term leasing	428,279.00	363,202.96	65,076.04	17.92%
Building rents - Long Term - Other	888,989.91	864,556.14	24,433.77	2.83%
Total Building rents - Long Term	1,317,268.91	1,227,759.10	89,509.81	7.29%
Land rent				
Basic Land Rent	138,374.59	151,676.62	-13,302.03	-8.77%
Property tax - tenant share	103,801.16	101,345.76	2,455.40	2.42%
Land rent - Other	0.00	0.00	0.00	0.0%
Total Land rent	242,175.75	253,022.38	-10,846.63	-4.29%
Tank rent	13,420.00	12,943.00	477.00	3.69%
Total Building and land rent	1,640,829.22	1,561,187.02	79,642.20	5.1%
Other revenue				
Airport Marketing	20,000.00	20,000.00	0.00	0.0%
ARFF Training	5,610.00	2,460.00	3,150.00	128.05%
Commissions	22,028.93	18,504.52	3,524.41	19.05%
Other income	76,696.16	70,832.19	5,863.97	8.28%
Total Other revenue	124,335.09	111,796.71	12,538.38	11.22%
Uncategorized Income	0.00	0.00	0.00	0.0%
Total Income	2,950,065.20	2,674,527.50	275,537.70	10.3%
Gross Profit	2,950,065.20	2,674,527.50	275,537.70	10.3%
Expense				
Administrative expenses				
A/E, consultants, brokers	77,566.80	35,234.05	42,332.75	120.15%
Airport promotion				
Air Serv. Mktg - SAA	220,519.41	201,625.37	18,894.04	9.37%
Airport promotion - Other	7,772.67	4,753.01	3,019.66	63.53%
Total Airport promotion	228,292.08	206,378.38	21,913.70	10.62%
Bad Debt Expense	0.00	107.00	-107.00	-100.0%
Computer/Network Admin.	37,064.46	26,893.08	10,171.38	37.82%
Dues and subscriptions	29,888.65	28,381.22	1,507.43	5.31%
Employee retirement	81,409.39	74,624.86	6,784.53	9.09%
FICA and medicare tax expense	65,344.74	61,827.57	3,517.17	5.69%
Industrial development	52,708.37	28,625.00	24,083.37	84.13%
Insurance , property	211,848.17	186,909.63	24,938.54	13.34%
Insurance, medical	181,006.58	178,406.67	2,599.91	1.46%
Kansas unemployment tax	715.43	6,365.27	-5,649.84	-88.76%
Legal and accounting	55,943.80	53,954.70	1,989.10	3.69%
Office salaries	532,857.25	496,934.54	35,922.71	7.23%
Office Supplies	9,704.42	6,993.81	2,710.61	38.76%
Other administrative expense				
Merchant Processing Fees	6,929.15	10,007.67	-3,078.52	-30.76%
Other administrative expense - Other	4,845.14	6,823.96	-1,978.82	-29.0%
Total Other administrative expense	11,774.29	16,831.63	-5,057.34	-30.05%
Payroll expenses	0.00	0.00	0.00	0.0%
Postage	1,476.64	1,115.80	360.84	32.34%
Property tax expense	135,126.92	136,382.70	-1,255.78	-0.92%
Special Events	1,552.59	2,082.98	-530.39	-25.46%
Telephone	19,408.23	23,537.81	-4,129.58	-17.54%
Training	7,518.46	469.95	7,048.51	1,499.84%
Travel and meetings	12,731.71	10,643.28	2,088.43	19.62%
Total Administrative expenses	1,753,938.98	1,582,699.93	171,239.05	10.82%

	Jan - Nov 22	Jan - Nov 21	\$ Change	% Change
Maintenance expenses				
Airfield maintenance	55,697.29	38,236.21	17,461.08	45.67%
Airport Security	382.36	5,920.43	-5,538.07	-93.54%
Building maintenance	197,699.95	134,243.18	63,456.77	47.27%
Equipment fuel and repairs	77,210.63	94,431.63	-17,221.00	-18.24%
Fire Services	21,017.50	22,496.38	-1,478.88	-6.57%
Grounds maintenance	17,659.72	13,559.94	4,099.78	30.23%
Maintenance salaries				
COVID-19 Compensation	0.00	343.00	-343.00	-100.0%
Maintenance salaries - Other	351,834.95	313,614.89	38,220.06	12.19%
Total Maintenance salaries	351,834.95	313,957.89	37,877.06	12.06%
Other maintenance expenses	24,561.71	17,619.21	6,942.50	39.4%
Snow removal expense	15,433.20	9,100.74	6,332.46	69.58%
Utilities	255,358.50	343,843.29	-88,484.79	-25.73%
Total Maintenance expenses	1,016,855.81	993,408.90	23,446.91	2.36%
Uncategorized Expenses	0.00	0.00	0.00	0.0%
Total Expense	2,770,794.79	2,576,108.83	194,685.96	7.56%
Net Ordinary Income	179,270.41	98,418.67	80,851.74	82.15%
Other Income/Expense				
Other Income				
Capital contributed				
ARPA Grant No. 45 - Equipment	0.00	0.00	0.00	0.0%
ARPA Grant No. 45 - Operating	75,271.79	0.00	75,271.79	100.0%
CARES Grant No. 41 - Operating	0.00	183,669.53	-183,669.53	-100.0%
CRRSAA Grant No. 43 - Equipment	0.00	280,763.77	-280,763.77	-100.0%
CRRSAA Grant No. 43 - Operating	0.00	724,703.23	-724,703.23	-100.0%
Capital contributed - Other	4,273,573.72	75,110.27	4,198,463.45	5,589.73%
Total Capital contributed	4,348,845.51	1,264,246.80	3,084,598.71	243.99%
Gain on sale of assets	0.00	193,240.00	-193,240.00	-100.0%
Interest income				
Interest income on deposits	7,555.67	834.06	6,721.61	805.89%
Total Interest income	7,555.67	834.06	6,721.61	805.89%
Mill levy income	2,235,125.21	2,359,434.59	-124,309.38	-5.27%
Total Other Income	6,591,526.39	3,817,755.45	2,773,770.94	72.65%
Other Expense				
Debt interest expense net				
Bond issue cost	11,640.00	84,269.72	-72,629.72	-86.19%
Interest Expense on Debt	517,486.20	589,655.00	-72,168.80	-12.24%
Total Debt interest expense net	529,126.20	673,924.72	-144,798.52	-21.49%
Depreciation expense	2,662,956.56	2,610,741.87	52,214.69	2.0%
Total Other Expense	3,192,082.76	3,284,666.59	-92,583.83	-2.82%
Net Other Income	3,399,443.63	533,088.86	2,866,354.77	537.69%
Net Income	3,578,714.04	631,507.53	2,947,206.51	466.69%

Salina Airport Authority
Capital Additions Budget vs. Actual
As of November 30, 2022

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12/15/2022
Accrual Basis

	Nov 22	Jan - Nov 22	Annual Budget	+/- Annual Budget	% of Annual Budget
ASSETS					
Fixed Assets					
Fixed assets at cost					
Airfield					
AIP-42 Rwy 17/35 Rehab	302,848	3,544,855	3,872,315	-327,460	92%
AIP-47 Pumphouse 305	91,829	112,278	380,957	-268,679	29%
AIP-48 Terminal Parking Lot Reh		2,490	562,500	-560,010	0%
AIP-XX Rwy 12/30 Rehab Design		45,793	285,250	-239,457	16%
AIP-XX Terminal Bldg. Expansion		10,064	1,393,302	-1,383,238	1%
Airfield Improvements		47,258	50,000	-2,742	95%
GA Hangar Construction		0	730,000	-730,000	0%
GA Hangar taxilane		0	113,172	-113,172	0%
GA Hangars Design		0	17,694	-17,694	0%
KAIP-2022 Rwy 17/35 N 4,800ft.	173,401	1,734,850	1,691,185	43,665	103%
North Ramp Development		13,098	7,500	5,598	175%
Rwys 17/35 - 12/30 LED Lighting		130,513	175,000	-44,487	75%
Total Airfield	568,078	5,641,199	9,278,875	-3,637,676	61%
Buildings & Improvements					
Bldg. 120 Terminal building					
Concourse Imps.		311,023	393,107	-82,084	79%
South overflow parking lot A/E		18,500	18,500	0	100%
South overflow parking lt const		150,637	155,170	-4,533	97%
Terminal Bldg. Other		8,360	15,000	-6,640	56%
Total Bldg. 120 Terminal building	0	488,520	581,777	-93,257	84%
Building improvements					
2021-12-15 Storm Damage		161,062	1,000,000	-838,938	16%
Bldg. #1021 Facility Imps.		135,624	151,891	-16,267	89%
Bldg. 394 Parking Lot Imps.		0	50,000	-50,000	0%
Bldg. 412 Imps.		24,300	35,000	-10,700	69%
Bldg. 520 Imps.		87,311	50,000	37,311	175%
Bldg. 595 Improvements Const.		1,771,905	1,664,000	107,905	106%
Bldg. 595 Improvements Design		99,700	99,700	0	100%
Bldg. 655 Improvements		29,253	40,000	-10,747	73%
Bldg. Imps. Other		49,787	45,000	4,787	111%
Hangar #509 Imps.		0	20,000	-20,000	0%
Hangar 600 Improvements		61,460	16,490	44,970	373%
Hangar 626 Rehabilitation	24,600	144,928	246,000	-101,072	59%
Hangar 959 Rehabilitation		61,485	32,725	28,760	188%
Total Building improvements	24,600	2,626,815	3,450,806	-823,991	76%
FBO Improvements					
Bldg. 700 Imps. Avflight North		23,331	45,000	-21,669	52%
Hangar 409-1 Imps Avflight So.		0	10,000	-10,000	0%
Total FBO Improvements	0	23,331	55,000	-31,669	42%
Total Buildings & Improvements	24,600	3,138,666	4,087,583	-948,917	77%

	Nov 22	Jan - Nov 22	Annual Budget	+/- Annual Budget	% of Annual Budget
Equipment					
Airfield Equipment		0	15,000	-15,000	0%
ARFF equipment	26,009	8,596	25,000	-16,404	34%
Communications equipment		7,609	20,000	-12,391	38%
Computer equipment		3,334	25,000	-21,666	13%
Industrial center equipment		0	15,000	-15,000	0%
Office equipment		0	7,500	-7,500	0%
Other Equipment		0	5,000	-5,000	0%
Shop equipment		3,585	20,000	-16,415	18%
Terminal bldg equipment		0	10,000	-10,000	0%
Vehicles		0	25,000	-25,000	0%
Total Equipment	26,009	23,124	167,500	-144,376	14%
Land					
Airport Indust. Cent. Imps.					
AIC-City-Wide Storage Tract Imp		0	15,000	-15,000	0%
Airport Indust. Cent. Imps. - Other		0	3,000	-3,000	0%
Total Airport Indust. Cent. Imps.	0	0	18,000	-18,000	0%
Rail Spur Imps.		0	20,000	-20,000	0%
Total Land	0	0	38,000	-38,000	0%
Total Fixed assets at cost	618,687	8,802,989	13,571,958	-4,768,969	65%

Salina Airport Authority

Significant Capital Expenditures Detail

November 2022

Type	Date	Name	Memo	Amount	Balance
Fixed assets at cost					
Airfield					
AIP-42 Rwy 17/35 Rehab					
Bill	11/01/2022	Bettis Asphalt & Construction, Inc.	AIP 42 - Rwy 17/35 rehab - South 7,500	302,848.02	302,848.02
		Total AIP-42 Rwy 17/35 Rehab		302,848.02	302,848.02
AIP-47 Pumphouse 305					
Bill	11/30/2022	Jviation Inc	Fuel Farm - engineering and consulting srvc	91,829.31	91,829.31
		Total AIP-47 Pumphouse 305		91,829.31	91,829.31
KAIP-2022 Rwy 17/35 N 4,800ft.					
Bill	11/30/2022	APAC-Kansas, Inc., Shears Div.	Runway 17/35 North 4800 rehab pavement - Final payment (2 of 2)	173,401.35	173,401.35
		Total KAIP-2022 Rwy 17/35 N 4,800ft.		173,401.35	173,401.35
		Total Airfield		568,078.68	568,078.68
Buildings & Improvements					
Building improvements					
Hangar 626 Rehabilitation					
Bill	11/30/2022	Hutton Corporation	SAA Hangar 626 Remodel Design Contract - Est. 1	24,600.00	24,600.00
		Total Hangar 626 Rehabilitation		24,600.00	24,600.00
		Total Building improvements		24,600.00	24,600.00
		Total Buildings & Improvements		24,600.00	24,600.00
Equipment					
ARFF equipment					
Bill	11/22/2022	Weis Fire & Safety Equip. LLC	ARFF2 - WAT-5 / Waterous CXVK pump/gearbox Installed; Valve rep...	26,008.89	26,008.89
		Total ARFF equipment		26,008.89	26,008.89
		Total Equipment		26,008.89	26,008.89
		Total Fixed assets at cost		618,687.57	618,687.57
TOTAL				618,687.57	618,687.57

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12/15/22

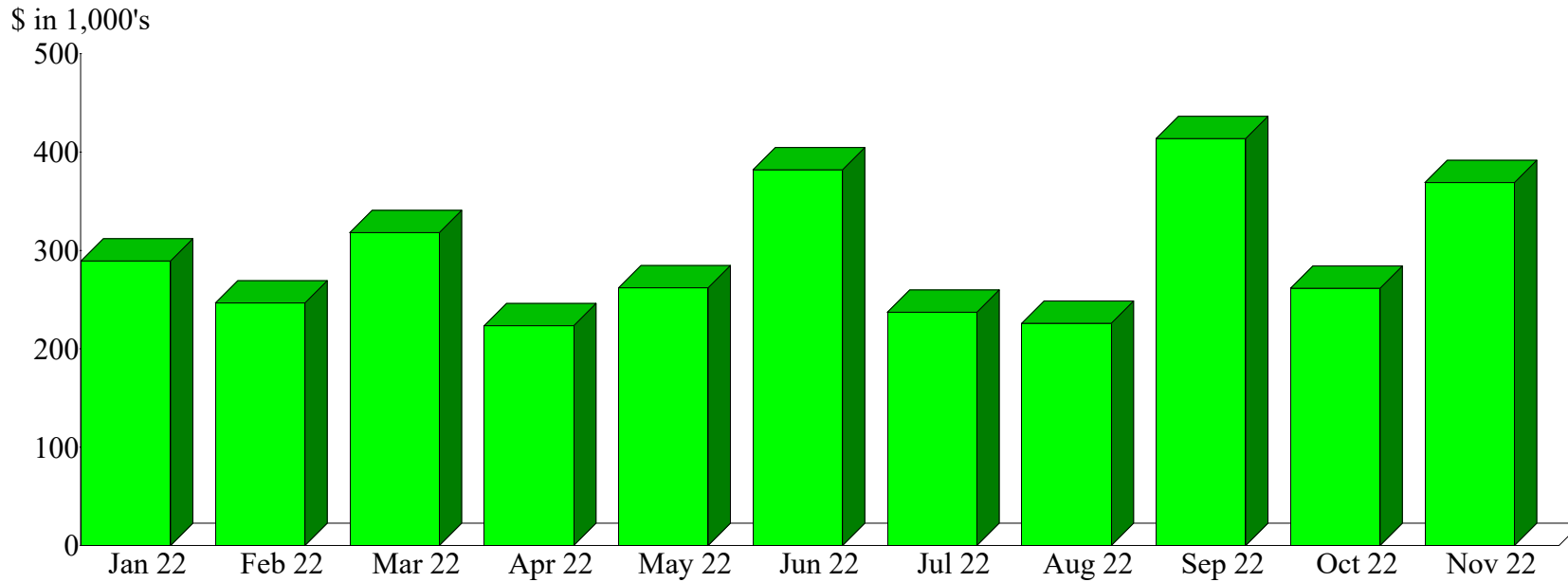
Accrual Basis

Salina Airport Authority
Distributions from the GO Temp Note Project Funds
As of November 30, 2022

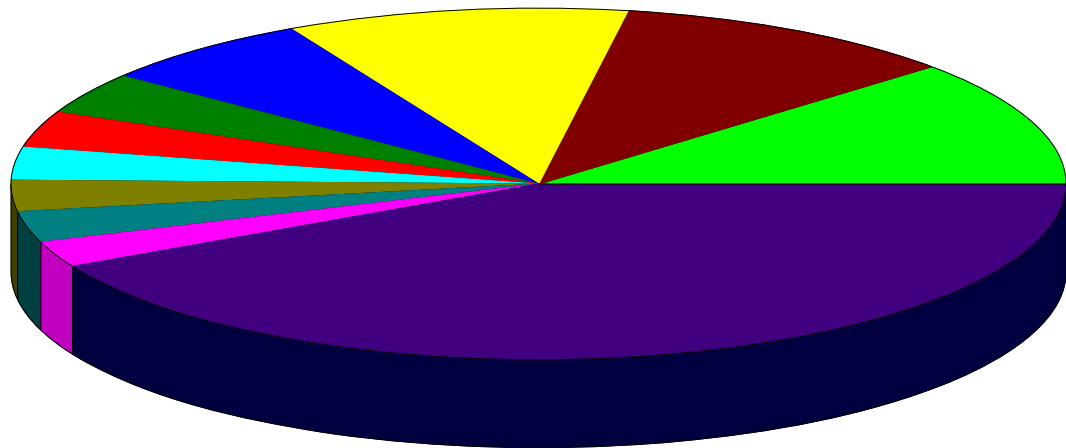
Type	Date	Name	Memo	Debit	Credit	Balance
Cash in Bank-Bond Funds						1,404,517.24
BSB 2021-1 GO Temp Note (8146)						600,238.44
Bill Pmt -Check	11/03/2022	Cheney Construction Inc.	SAA Bldg 595 22005 Progress Payment # 7		385,851.04	214,387.40
Deposit	11/30/2022		Interest	54.27		214,441.67
Total BSB 2021-1 GO Temp Note (8146)				54.27	385,851.04	214,441.67
BSB 2022-1 GO Temp Note (9668)						804,278.80
Deposit	11/30/2022		Interest	760.21		805,039.01
Total BSB 2022-1 GO Temp Note (9668)				760.21	0.00	805,039.01
Total Cash in Bank-Bond Funds				814.48	385,851.04	1,019,480.68
TOTAL				814.48	385,851.04	1,019,480.68

Sales by Month
January through November 2022

Dollar Sales



Sales Summary
January through November 2022

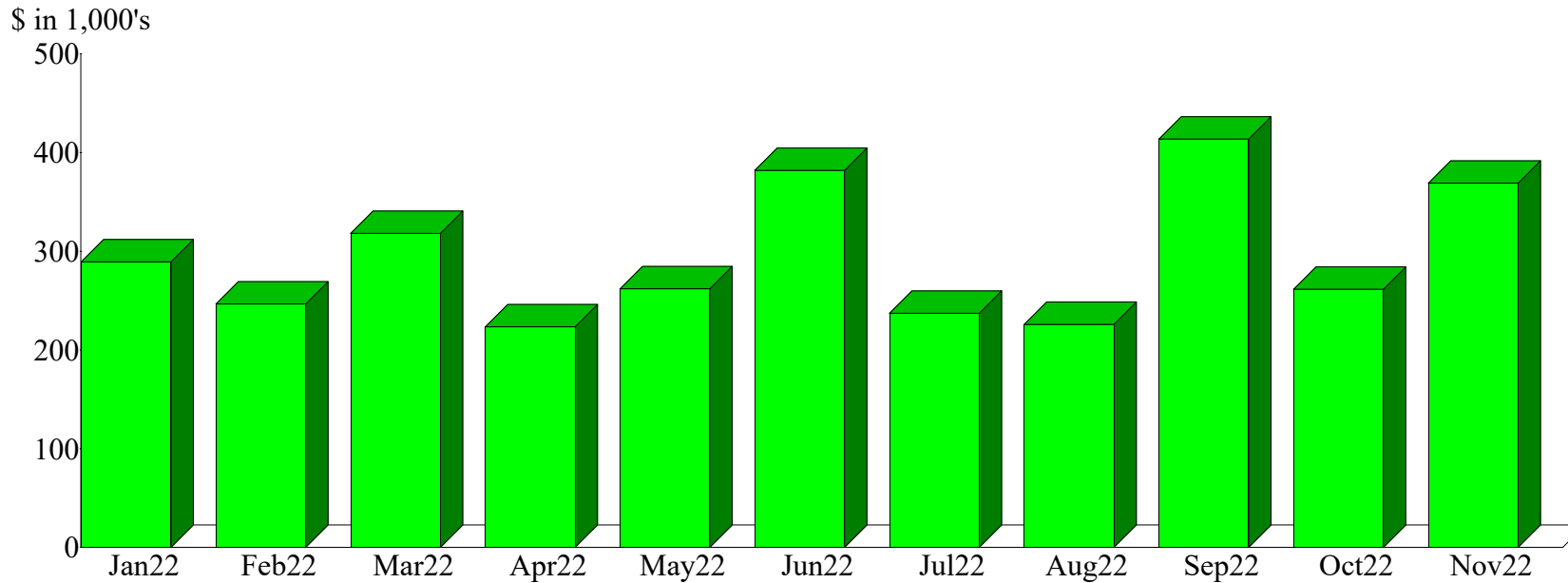


1 Vision Aviation, PLLC	11.64%
Kansas Erosion Products, LLC.	10.75
Avflight Salina	10.60
Stryten Salina, LLC	6.81
SFC Global Supply Chain	3.97
Universal Forest Products (UFP)	3.36
NASA	3.17
USSOCOM (Jaded Thunder)	2.98
K-State Salina	2.95
Marine Forces Reserve MAG-49	2.54
Other	41.22
Total	\$3,228,845.10

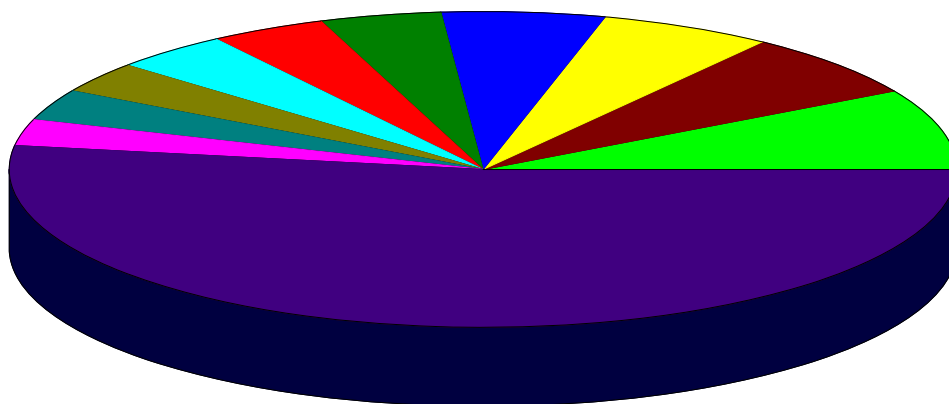
By Customer

Sales by Month
January through November 2022

Dollar Sales



Sales Summary
January through November 2022



H-00959-1 (Hangar Facility H959 - 2044 S	8.35%
B-01021 (Building #1021 located at 3600	6.72
B-00655-3 (Bldg. #655 (96,611 SF) - 2656	5.99
FFF-Avflight Salina (Fuel Flowage Fee @	5.71
H-0606-1 (Hangar 606 - 2630 Arnold Ct.	4.19
Utility Reimbursement (Utility Reimburse	4.14
H-0600-1 (Hangar 600 - 20,217 sq. ft.)	4.05
B-00620-1 (Building #620 (30,000 SF) an	3.25
pptx (2022 Real Estate Taxes (see attach	3.21
B-00626-1 (Manufacturing facility #626 (2.76
Other	51.64
Total	\$3,228,845.10

By Item

LEASE AGREEMENT

This agricultural Lease Agreement ("Agreement"), made and entered into this 9 day of December, 2022 by and between the **SALINA AIRPORT AUTHORITY**, Salina, Saline County, Kansas, (the "Authority"), and **DAVID PERSIGEHL** of Saline County, Kansas, (the "Lessee"), WITNESSETH:

RECITALS

- A. David Persigehl has been a long-term agricultural producer and tenant of the Authority.
- B. The lease agreement dated September 18, 2012, between the Authority and David Persigehl shall expire on December 31, 2022.
- C. The parties wish to enter into a ten-year lease of the Premises.
- D. As certain species of wildlife can pose a threat to aircraft safety, the Authority continues to make significant changes relative to the mitigation of certain wildlife groups on the Salina Regional Airport (the "Airport") and therefore, farming practices on the Airport, including restrictions on crop varieties, are included in this Lease Agreement.

NOW THEREFORE, the parties agree:

That the Authority, in consideration of the rents, covenants, agreements, and conditions herein stipulated to be paid and performed by the Lessee does hereby let and lease unto the Lessee the following described premises, to wit:

Approximately 115.74 acres located at the Salina Regional Airport and Airport Industrial Center, Salina, Saline County, Kansas (FSA Farm #4068 and 2155) as further depicted on the attached Exhibit A.

together with the appurtenances thereto (the "Premises").

1. Term of Agreement. This Agreement shall be for a term of ten (10) crop years, commencing on January 1, 2023, and terminating on December 31, 2032, subject however, to the earlier termination pursuant to the terms of this Agreement.

2. Use of Premises. Lessee agrees to use the Premises exclusively for agricultural purposes. Crop production shall be limited to non-cereal grain varieties. In addition, Lessee agrees that no livestock will be permitted to graze on the Premises, unless approved by the Authority in writing. Any request by the Lessee to make any other use of the Premises shall require prior approval by the Authority and renegotiation of the terms of this Agreement.

3. Rental. Lessee agrees to pay the Authority annual cash rent for the Premises of fifty-seven (\$57) per tillable acre or a total of six thousand five hundred and ninety-seven dollars and 18/100 (\$6,597.18) per year, due and payable on or before October 31st of each crop year during the first five-years of the Lease. Parties agree to review and renegotiate the cash rental (60) days prior to the sixth (6th) crop year rental due date, to a mutually agreed upon rate. In the event a mutually agreed upon rate cannot be reached, either party may terminate the Lease. The first annual rental payment date will be October 31, 2023.

4. Care of Premises. Lessee covenants to farm and care for the Premises in accordance with good farming and soil conservation practices. Lessee will not commit or permit waste thereon by virtue or failure to properly protect the Premises from wind or water erosion.

5. Airport Protection. Lessee agrees that crops grown in the approach areas at the ends of any runway shall be restricted to low-growing, non-cereal varieties and that no crops shall be grown within the distances from runways and taxiways as specified in the table below:

Runway Data	Runway 17-35	Runway 12-30	Runway 18-36	Runway 4-22
Object Free Area Distance from Runway End	1, 000'	1,000'	300'	300'
Object Free Area Distance from Runway Centerline	400'	400'	250'	250'
Taxiways East of Runway 17-35 - Object Free Area Distance from Taxiway Centerline	93'			
Taxiways West of Runway 17-35 - Object Free Area Distance from Taxiway Centerline		66'	66'	66'

nor in such a way as to obstruct the line of sight at an elevation of five feet (5') above the runway centerline between any point on a runway to any point on an intersecting runway when both points fall within the runway visibility zone. It is further understood and agreed that the runway visibility zone is that area included within boundaries defined by the perimeter formed by connecting those points on intersecting runways which fall midway between the runway intersection and the runway ends.

Lessee agrees that baled crops shall be stored in the designated areas as depicted on the Attached Exhibit A and shall be removed from storage sites within 30 days from crop baling.

Lessee agrees that in the event that blowing dust from the Premises obstructs the vision of aircraft using the runways that it will, upon notification by the Authority, perform the accepted tillage practices to stop wind erosion of the soil.

Lessee agrees that the rights granted hereunder will not be exercised in such a way as to interfere with or adversely affect the use, operation, maintenance, or development of the airport.

Lessee agrees to annually participate in the Authority's driver training and airport operations area course. Lessee shall submit to the Authority a letter stating to the affirmative that all employees or farm help have completed the Authority's AOA course.

6. Taxes. Authority agrees to pay any real estate taxes which may be levied against the Premises during the term of this Agreement.

7. Liability Insurance. Lessee agrees to procure and maintain public liability insurance covering its use and operations on the Premises covered hereby, naming the Authority as an additional insured thereunder, with limits of not less than the maximum liability for claims which could be asserted against the Authority, for any number of claims arising out of a single occurrence or accident under the Kansas Tort Claims Act, as it now exists or may hereafter be amended, and will from time to time increase such limits in such manner as may be necessary to at all times during the term of this Agreement maintain such limits at the then maximum liability for such claims under the Kansas Tort Claims Act. The policy shall provide that such insurance may not be canceled by issuer thereof without at least ten (10) days written notice to Authority. Lessee shall deliver to the Authority a certificate of such insurance.

8. Termination of Agreement. The Authority reserves the right to terminate this Agreement as to all or any portion of the Premises in the event the Premises or any portion thereof are needed for airport purposes, or for the use of the Authority, or any other political subdivision. In the event the Authority desires to terminate the Agreement as to all or any portion of the Premises, then the Authority shall give the Lessee thirty (30) days written notice of its intention to do so and shall describe the portion of the Premises affected thereby. In the event the Agreement is canceled as to all or any portion of the Premises, then the Authority agrees to reimburse Lessee for the fair and reasonable value of the preparation (tillage) of the land, value of seed used, and the actual cost for fertilize, herbicides, or pest control substances applied on that Premises to which the Agreement is canceled.

9. Breach of Agreement. In the event the Lessee shall fail to pay the rental due hereunder or comply with any substantial term, condition, or covenant of this Agreement within ten (10) days after written notice so to do has been mailed to him by the Authority, or in the event the Lessee abandons the Premises before the end of the term, or in the event the Lessee is adjudged bankrupt or insolvent or makes an assignment for the benefit of creditors or commits any act of bankruptcy, any of such events shall be deemed an immediate breach and forfeiture of this Agreement and all unpaid installments of rent and other expenses herein provided for shall immediately become due and payable.

10. Surrender of Possession. Parties agree that upon completion of the term of this Agreement, or upon termination of this Agreement pursuant to paragraph 8, or forfeiture of this Agreement pursuant to paragraph 9, Lessee shall immediately surrender possession of the Premises to the Authority.

11. Waiver. Waiver by the Authority of any breach of this Agreement shall not be construed as a continuing waiver of a subsequent breach nor imply further indulgence.

12. Liens. Lessee shall pay, satisfy, and discharge all liens and obligations of any nature and kind whatsoever created by or the obligations of the Lessee which shall attach to or be imposed upon the Premises and shall indemnify, save, and hold harmless the Authority from such payment and from all damages and expenses attendant thereto.

13. Assignment or Subleasing Prohibited. This Agreement is unique to the capabilities of Lessee. Consequently, Lessee shall not: (a) assign this Agreement or any interest therein, (b) sublet the Premises or any part thereof, or (c) allow any other person to occupy or use the Premises or any portion thereof.

14. Notices. All notices to be given pursuant to this Agreement shall be addressed to the parties as follows:

Authority	Salina Airport Authority Salina Airport Terminal Building 3237 Arnold Salina, KS 67401
------------------	---

Lessee	David Persigehl 3005 W. Farrelly Rd. Smolan, KS 67456
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or as may from time to time be directed by the parties. Notice shall be deemed to have been duly given if and when enclosed in a properly sealed envelope or wrapper addressed as indicated above and mailed by registered or certified mail with postage prepaid.

15. General Clauses.

a. Lessee shall comply with all applicable laws, ordinances, and regulations of the state, county, and municipality wherein the Premises are located with regard to construction, sanitation, licenses, or permits to do business and all other matters.

b. Lessee will not permit any person to hunt upon the Premises.

c. Lessee agrees that any property of the Authority damaged or destroyed as a result of the actionable negligence of the Lessee, incident with the Lessee's use and occupancy of the Premises shall be commensurable in damages to the satisfaction of the Authority or in lieu of such repair or replacement, the Lessee shall, if so required by the

Authority, pay to the Authority money in an amount sufficient to compensate for the loss sustained by the Authority by reason of damage or destruction of the property.

d. In the event Lessee fails or neglects to procure the insurance required by this Agreement, to pay the premiums thereon, or to properly maintain and keep in force insurance, the Authority shall have the right and privilege to procure such insurance and pay the premiums. Any premiums paid shall be deemed as additional rental and shall be due and payable with the next installment of rent due hereunder.

e. Lessee acknowledges that it has inspected and knows the condition of the leased property and it is understood that the same is hereby leased without any representation or warranty by the Authority whatsoever, and without obligation on the part of the Authority to make any alterations, repairs, or additions thereto.

f. Lessee shall not use or permit to be used any portion of the property under its control for signs, billboards, or displays.

g. Lessee shall not be the agent of the Authority in making repairs or other improvements to the Premises, and no mechanics liens or claims shall be valid against the Authority or against the interest of the Authority in the Premises.

h. The Lessee must at all times keep the leased Premises in a safe, clean, wholesome condition, comply in all respects to all government, health, and police requirements. Lessee will remove, at its own expense, any rubbish which may accumulate on the Premises incident to Lessee's use and occupancy of the Premises.

IN WITNESS WHEREOF, the respective parties have executed this Agreement all on the date and year hereinafter indicated.

SALINA AIRPORT AUTHORITY

Date _____

By: _____
Kent Buer
Chairman of Board of Directors

ATTEST

Date _____

By: _____

Dated 12-9-22

By David Persigehl
David Persigehl

LEASE AGREEMENT

This agricultural Lease Agreement ("Agreement"), made and entered into this ____ day of _____, 2022 by and between the **SALINA AIRPORT AUTHORITY**, Salina, Saline County, Kansas, (the "Authority"), and **LARRY R. BREER d/b/a L & R FARMS**, of 7164 E Crawford, Saline County, Kansas, (the "Lessee"), WITNESSETH:

RECITALS

- A. L & R Farms has been a long-term agricultural producer and tenant of the Authority.
- B. The lease agreement dated November 29, 2012, between L & R Farms and the Authority shall terminate on 12/31/2022.
- C. The parties wish to enter into a new Lease for the Premises for a ten-year term.
- D. As certain species of wildlife can pose a threat to aircraft safety, the Authority continues to make significant changes relative to the mitigation of certain wildlife groups on the Salina Regional Airport (the "Airport") and therefore, farming practices on the Airport, including restrictions on crop varieties, are included in this Lease Agreement.

NOW THEREFORE, the parties agree:

That the Authority, in consideration of the rents, covenants, agreements, and conditions herein stipulated to be paid and performed by the Lessee does hereby let and lease unto the Lessee the following described premises, to wit:

Approximately 111.33 acres located at the Salina Regional Airport in the Schilling Subdivision to the City of Salina, Saline County, Kansas (FSA Farm #3888) as further depicted on the attached Exhibit A.

together with the appurtenances thereto (the "Premises").

1. Term of Agreement. This Agreement shall be for a term of ten (10) crop years, commencing on January 1, 2023, and terminating on December 31, 2032, subject however, to the earlier termination pursuant to the terms of this Agreement.

2. Use of Premises. Lessee agrees to use the Premises exclusively for agricultural purposes. Crop production shall be limited to non-cereal grain varieties. In addition, lessee agrees that no livestock will be permitted to graze on the Premises. Any request by the Lessee to make any other use of the Premises shall require prior approval by the Authority and renegotiation of the terms of this Agreement.

3. Rental. Lessee agrees to pay the Authority annual cash rent for the Premises of fifty-seven (\$57) per tillable acre or a total of six thousand three hundred and forty-five dollars and 81/100 (\$6,345.81) per year, due and payable on or before October 31st of each crop year during the first five-years of the Lease. Parties agree to review and renegotiate the cash rental (60) days prior to the sixth (6th) crop year rental due date, to a mutually agreed upon rate. In the event a mutually agreed upon rate cannot be reached, either party may terminate the Lease. The first annual rental payment date will be October 31, 2023.

4. Care of Premises. Lessee covenants to farm and care for the Premises in accordance with good farming and soil conservation practices. Lessee will not commit or permit waste thereon by virtue or failure to properly protect the Premises from wind or water erosion.

5. Airport Protection. Lessee agrees that crops grown in the approach areas at the ends of any runway shall be restricted to low-growing, non-cereal varieties and that no crops shall be grown within the distances from runways and taxiways as specified in the table below:

Runway Data	Runway 17-35	Runway 12-30	Runway 18-36	Runway 4-22
Object Free Area Distance from Runway End	1, 000'	1,000'	300'	300'
Object Free Area Distance from Runway Centerline	400'	400'	250'	250'
Taxiways East of Runway 17-35 - Object Free Area Distance from Taxiway Centerline	93'			
Taxiways West of Runway 17-35 - Object Free Area Distance from Taxiway Centerline		66'	66'	66'

nor in such a way as to obstruct the line of sight at an elevation of five feet (5') above the runway centerline between any point on a runway to any point on an intersecting runway when both points fall within the runway visibility zone. It is further understood and agreed that the runway visibility zone is that area included within boundaries defined by the perimeter formed by connecting those points on intersecting runways which fall midway between the runway intersection and the runway ends.

Lessee agrees that baled crops shall be stored in the designated areas as depicted on the Attached Exhibit A and shall be removed from storage sites within 30 days from crop baling.

Lessee agrees that in the event that blowing dust from the Premises obstructs the vision of aircraft using the runways that it will upon notification by the Authority, perform the accepted tillage practices to stop wind erosion of the soil.

Lessee agrees that the rights granted hereunder will not be exercised in such a way as to interfere with or adversely affect the use, operation, maintenance, or development of the airport.

Lessee agrees to annually participate in the Authority's driver training and airport operations area course. Lessee shall submit to the Authority a letter stating to the affirmative that all employees or farm help have completed the Authority's AOA course.

6. Taxes. Authority agrees to pay any real estate taxes which may be levied against the Premises during the term of this Agreement.

7. Liability Insurance. Lessee agrees to procure and maintain public liability insurance covering its use and operations on the Premises covered hereby, naming the Authority as an additional insured thereunder, with limits of not less than the maximum liability for claims which could be asserted against the Authority, for any number of claims arising out of a single occurrence or accident under the Kansas Tort Claims Act, as it now exists or may hereafter be amended, and will from time to time increase such limits in such manner as may be necessary to at all times during the term of this Agreement maintain such limits at the then maximum liability for such claims under the Kansas Tort Claims Act. The policy shall provide that such insurance may not be canceled by issuer thereof without at least ten (10) days written notice to Authority. Lessee shall deliver to the Authority a certificate of such insurance.

8. Termination of Agreement. The Authority reserves the right to terminate this Agreement as to all or any portion of the Premises in the event the Premises or any portion thereof are needed for airport purposes, or for the use of the Authority, or any other political subdivision. In the event the Authority desires to terminate the Agreement as to all or any portion of the Premises, then the Authority shall give the Lessee thirty (30) days written notice of its intention to do so and shall describe the portion of the Premises affected thereby. In the event the Agreement is canceled as to all or any portion of the Premises, then the Authority agrees to reimburse Lessee for the fair and reasonable value of the preparation (tillage) of the land, value of seed used, and the actual cost for fertilize, herbicides, or pest control substances applied on that Premises to which the Agreement is canceled.

9. Breach of Agreement. In the event the Lessee shall fail to pay the rental due hereunder or comply with any substantial term, condition, or covenant of this Agreement within ten (10) days after written notice so to do has been mailed to him by the Authority, or in the event the Lessee abandons the Premises before the end of the term, or in the event the Lessee is adjudged bankrupt or insolvent or makes an assignment for the benefit of creditors or commits any act of bankruptcy, any of such events shall be deemed an immediate breach and forfeiture of this Agreement and all unpaid installments of rent and other expenses herein provided for shall immediately become due and payable.

10. Surrender of Possession. Parties agree that upon completion of the term of this Agreement, or upon termination of this Agreement pursuant to paragraph 8, or forfeiture of this Agreement pursuant to paragraph 9, Lessee shall immediately surrender possession of the Premises to the Authority.

11. Waiver. Waiver by the Authority of any breach of this Agreement shall not be construed as a continuing waiver of a subsequent breach nor imply further indulgence.

12. Liens. Lessee shall pay, satisfy, and discharge all liens and obligations of any nature and kind whatsoever created by or the obligations of the Lessee which shall attach to or be imposed upon the Premises and shall indemnify, save, and hold harmless the Authority from such payment and from all damages and expenses attendant thereto.

13. Assignment or Subleasing Prohibited. This Agreement is unique to the capabilities of Lessee. Consequently, Lessee shall not: (a) assign this Agreement or any interest therein, (b) sublet the Premises or any part thereof, or (c) allow any other person to occupy or use the Premises or any portion thereof.

14. Notices. All notices to be given pursuant to this Agreement shall be addressed to the parties as follows:

Authority	Salina Airport Authority Salina Airport Terminal Building 3237 Arnold Salina, KS 67401
------------------	---

Lessee	Larry R. Breer d/b/a L & R Farms 7164 E. Crawford Salina, Ks 67401
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or as may from time to time be directed by the parties. Notice shall be deemed to have been duly given if and when enclosed in a properly sealed envelope or wrapper addressed as indicated above and mailed by registered or certified mail with postage prepaid.

15. General Clauses.

a. Lessee shall comply with all applicable laws, ordinances, and regulations of the state, county, and municipality wherein the Premises are located with regard to construction, sanitation, licenses, or permits to do business and all other matters.

b. Lessee will not permit any person to hunt upon the Premises.

c. Lessee agrees that any property of the Authority damaged or destroyed as a result of the actionable negligence of the Lessee, incident with the Lessee's use and

occupancy of the Premises shall be commensurable in damages to the satisfaction of the Authority or in lieu of such repair or replacement, the Lessee shall, if so required by the Authority, pay to the Authority money in an amount sufficient to compensate for the loss sustained by the Authority by reason of damage or destruction of the property.

d. In the event Lessee fails or neglects to procure the insurance required by this Agreement, to pay the premiums thereon, or to properly maintain and keep in force insurance, the Authority shall have the right and privilege to procure such insurance and pay the premiums. Any premiums paid shall be deemed as additional rental and shall be due and payable with the next installment of rent due hereunder.

e. Lessee acknowledges that it has inspected and knows the condition of the leased property and it is understood that the same is hereby leased without any representation or warranty by the Authority whatsoever, and without obligation on the part of the Authority to make any alterations, repairs, or additions thereto.

f. Lessee shall not use or permit to be used any portion of the property under its control for signs, billboards, or displays.

g. Lessee shall not be the agent of the Authority in making repairs or other improvements to the Premises, and no mechanics liens or claims shall be valid against the Authority or against the interest of the Authority in the Premises.

h. The Lessee must at all times keep the leased Premises in a safe, clean, wholesome condition, comply in all respects to all government, health, and police requirements. Lessee will remove, at its own expense, any rubbish which may accumulate on the Premises incident to Lessee's use and occupancy of the Premises.

IN WITNESS WHEREOF, the respective parties have executed this Agreement all on the date and year hereinafter indicated.

SALINA AIRPORT AUTHORITY

Date _____

By: _____
Kent Buer
Chairman of Board of Directors

ATTEST

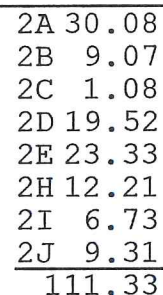
Date _____

By: _____

L & R FARMS

Dated 12/8/22

By Larry R. Breer
Larry R. Breer



LEASE AGREEMENT

This agricultural Lease Agreement ("Agreement"), made and entered into this ____ day of _____, 2022 by and between the **SALINA AIRPORT AUTHORITY**, Salina, Saline County, Kansas, (the "Authority"), and **JOE KEJR d/b/a KEJR FARMS** of 10143 W. Stimmel Road, Brookville, Kansas 67425 (the "Lessee"), WITNESSETH:

RECITALS

- A. Joe Kejr has been long-term agricultural producer and tenant of the Authority.
- B. The lease agreement dated December 19, 2012, between the parties shall terminate on December 31, 2022.
- C. The parties wish to renew the terminating Lease for the Premises for a ten-year term.
- D. As certain species of wildlife can pose a threat to aircraft safety, the Authority continues to make significant changes relative to the mitigation of certain wildlife groups on the Salina Regional Airport (the "Airport") and therefore, farming practices on the Airport, including restrictions on crop varieties, are included in this Lease Agreement.

NOW THEREFORE, the parties agree:

That the Authority, in consideration of the rents, covenants, agreements, and conditions herein stipulated to be paid and performed by the Lessee does hereby let and lease unto the Lessee the following described premises, to wit:

Approximately 453.08 acres located at the Salina Regional Airport in the Schilling Subdivision to the City of Salina, Saline County, Kansas (FSA Farm #3523) as further depicted on the attached Exhibit A.

together with the appurtenances thereto (the "Premises").

1. Term of Agreement. This Agreement shall be for a term of ten (10) crop years, commencing on January 1, 2023 and terminating on December 31, 2032; subject however, to the earlier termination pursuant to the terms of this Agreement.

2. Use of Premises. Lessee agrees to use the Premises exclusively for agricultural purposes. Crop production shall be limited to non-cereal grain varieties. In addition, Lessee agrees that no livestock will be permitted to graze on the Premises. Any request by the Lessee to make any other use of the Premises shall require prior approval by the Authority and renegotiation of the terms of this Agreement.

3. Rental. Lessee agrees to pay the Authority annual cash rent for the Premises of fifty-seven (\$57) per tillable acre or a total of twenty-five thousand eight hundred and twenty-

five dollars and 56/100 (\$25,825.56) per year, due and payable on or before October 31st of each crop year during the first five-years of the Lease. Parties agree to review and renegotiate the cash rental (60) days prior to the sixth (6th) crop year rental due date, to a mutually agreed upon rate. In the event a mutually agreed upon rate cannot be reached, either party may terminate the Lease. The first annual rental payment date will be October 31, 2023.

4. Care of Premises. Lessee covenants to farm and care for the Premises in accordance with good farming and soil conservation practices. Lessee will not commit or permit waste thereon by virtue or failure to properly protect the Premises from wind or water erosion.

5. Airport Protection. Lessee agrees that crops grown in the approach areas at the ends of any runway shall be restricted to low-growing, non-cereal varieties and that no crops shall be grown within the distances from runways and taxiways as specified in the table below:

Runway Data	Runway 17-35	Runway 12-30	Runway 18-36	Runway 4-22
Object Free Area Distance from Runway End	1, 000'	1,000'	300'	300'
Object Free Area Distance from Runway Centerline	400'	400'	250'	250'
Taxiways East of Runway 17-35 - Object Free Area Distance from Taxiway Centerline	93'			
Taxiways West of Runway 17-35 - Object Free Area Distance from Taxiway Centerline		66'	66'	66'

nor in such a way as to obstruct the line of sight at an elevation of five feet (5') above the runway centerline between any point on a runway to any point on an intersecting runway when both points fall within the runway visibility zone. It is further understood and agreed that the runway visibility zone is that area included within boundaries defined by the perimeter formed by connecting those points on intersecting runways which fall midway between the runway intersection and the runway ends.

Lessee agrees that baled crops shall be stored in the designated areas as depicted on the Attached Exhibit A and shall be removed from storage sites within 30 days from crop baling.

Lessee agrees that in the event that blowing dust from the Premises obstructs the vision of aircraft using the runways that it will upon notification by the Authority, perform the accepted tillage practices to stop wind erosion of the soil.

Lessee agrees that the rights granted hereunder will not be exercised in such a way as to interfere with or adversely affect the use, operation, maintenance, or development of the airport.

Lessee agrees to annually participate in the Authority's driver training and airport operations area course. Lessee shall submit to the Authority a letter stating to the affirmative that all employees or farm help have completed the Authority's AOA course.

6. Taxes. Authority agrees to pay any real estate taxes which may be levied against the Premises during the term of this Agreement.

7. Liability Insurance. Lessee agrees to procure and maintain public liability insurance covering its use and operations on the Premises covered hereby, naming the Authority as an additional insured thereunder, with limits of not less than the maximum liability for claims which could be asserted against the Authority, for any number of claims arising out of a single occurrence or accident under the Kansas Tort Claims Act, as it now exists or may hereafter be amended, and will from time to time increase such limits in such manner as may be necessary to at all times during the term of this Agreement maintain such limits at the then maximum liability for such claims under the Kansas Tort Claims Act. The policy shall provide that such insurance may not be canceled by issuer thereof without at least ten (10) days written notice to Authority. Lessee shall deliver to the Authority a certificate of such insurance.

8. Termination of Agreement. The Authority reserves the right to terminate this Agreement as to all or any portion of the Premises in the event the Premises or any portion thereof are needed for airport purposes, or for the use of the Authority, or any other political subdivision. In the event the Authority desires to terminate the Agreement as to all or any portion of the Premises, then the Authority shall give the Lessee thirty (30) days written notice of its intention to do so and shall describe the portion of the Premises affected thereby. In the event the Agreement is canceled as to all or any portion of the Premises, then the Authority agrees to reimburse Lessee for the fair and reasonable value of the preparation (tillage) of the land, value of seed used, and the actual cost for fertilize, herbicides, or pest control substances applied on that Premises to which the Agreement is canceled.

9. Breach of Agreement. In the event the Lessee shall fail to pay the rental due hereunder or comply with any substantial term, condition, or covenant of this Agreement within ten (10) days after written notice so to do has been mailed to him by the Authority, or in the event the Lessee abandons the Premises before the end of the term, or in the event the Lessee is adjudged bankrupt or insolvent or makes an assignment for the benefit of creditors or commits any act of bankruptcy, any of such events shall be deemed an immediate breach and forfeiture of this Agreement and all unpaid installments of rent and other expenses herein provided for shall immediately become due and payable.

10. Surrender of Possession. Parties agree that upon completion of the term of this Agreement, or upon termination of this Agreement pursuant to paragraph 8, or forfeiture of this Agreement pursuant to paragraph 9, Lessee shall immediately surrender possession of the Premises to the Authority.

11. Waiver. Waiver by the Authority of any breach of this Agreement shall not be construed as a continuing waiver of a subsequent breach nor imply further indulgence.

12. Liens. Lessee shall pay, satisfy, and discharge all liens and obligations of any nature and kind whatsoever created by or the obligations of the Lessee which shall attach to or be imposed upon the Premises and shall indemnify, save, and hold harmless the Authority from such payment and from all damages and expenses attendant thereto.

13. Assignment or Subleasing Prohibited. This Agreement is unique to the capabilities of Lessee. Consequently, Lessee shall not: (a) assign this Agreement or any interest therein, (b) sublet the Premises or any part thereof, or (c) allow any other person to occupy or use the Premises or any portion thereof.

14. Notices. All notices to be given pursuant to this Agreement shall be addressed to the parties as follows:

Authority	Salina Airport Authority Salina Airport Terminal Building 3237 Arnold Salina, KS 67401
------------------	---

Lessee	Joe Kejr, d/b/a Kejr Farms 10143 W. Stimmel Road Brookville, KS 67425
---------------	---

or as may from time to time be directed by the parties. Notice shall be deemed to have been duly given if and when enclosed in a properly sealed envelope or wrapper addressed as indicated above and mailed by registered or certified mail with postage prepaid.

15. General Clauses.

a. Lessee shall comply with all applicable laws, ordinances, and regulations of the state, county, and municipality wherein the Premises are located with regard to construction, sanitation, licenses, or permits to do business and all other matters.

b. Lessee will not permit any person to hunt upon the Premises.

c. Lessee agrees that any property of the Authority damaged or destroyed as a result of the actionable negligence of the Lessee, incident with the Lessee's use and occupancy of the Premises shall be commensurable in damages to the satisfaction of the

Authority or in lieu of such repair or replacement, the Lessee shall, if so required by the Authority, pay to the Authority money in an amount sufficient to compensate for the loss sustained by the Authority by reason of damage or destruction of the property.

d. In the event Lessee fails or neglects to procure the insurance required by this Agreement, to pay the premiums thereon, or to properly maintain and keep in force insurance, the Authority shall have the right and privilege to procure such insurance and pay the premiums. Any premiums paid shall be deemed as additional rental and shall be due and payable with the next installment of rent due hereunder.

e. Lessee acknowledges that it has inspected and knows the condition of the leased property and it is understood that the same is hereby leased without any representation or warranty by the Authority whatsoever, and without obligation on the part of the Authority to make any alterations, repairs, or additions thereto.

f. Lessee shall not use or permit to be used any portion of the property under its control for signs, billboards, or displays.

g. Lessee shall not be the agent of the Authority in making repairs or other improvements to the Premises, and no mechanics liens or claims shall be valid against the Authority or against the interest of the Authority in the Premises.

h. The Lessee must at all times keep the leased Premises in a safe, clean, wholesome condition, comply in all respects to all government, health, and police requirements. Lessee will remove, at its own expense, any rubbish which may accumulate on the Premises incident to Lessee's use and occupancy of the Premises.

IN WITNESS WHEREOF, the respective parties have executed this Agreement all on the date and year hereinafter indicated.

SALINA AIRPORT AUTHORITY

Date _____

By: _____

Kent Buer

Chairman of Board of Directors

ATTEST

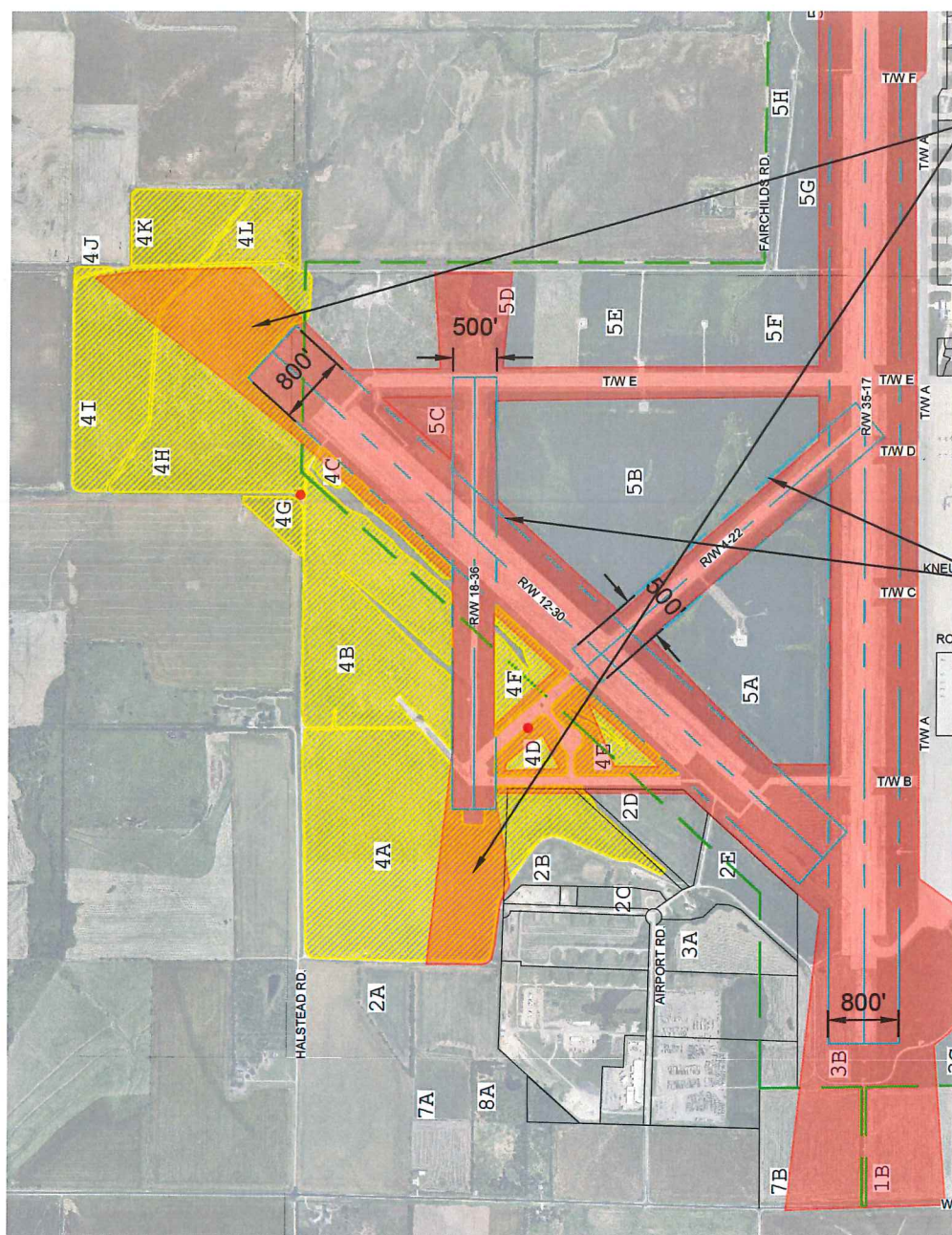
Date _____

By: _____

KEJR FARMS

Dated 11-29-22

By 
Joe Kejr



Note:
Any crops cut within these safety areas shall be bailed and stored outside the safety area boundary's but remain within the leasehold boundary.

Unless you're passing through the gate do not leave any gates unlocked or in the open position at any time.

Crops cannot be planted within these limits.

Joe
Kejr

4A	141.23
4B	81.85
4C	7.93
4D	8.95
4E	15.83
4F	12.78
4G	5.71
4H	93.42
4I	49.05
4J	0.71
4K	20.67
4L	14.95
<hr/>	
	453.08

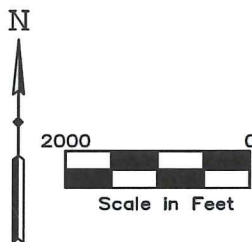
Crop Clearance From Runway Centerlines

17-35 & 12-30

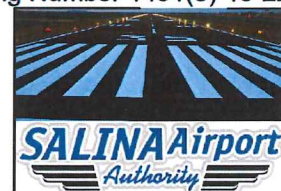
400' from center of Runway each way
1,000' from each end of Runway

4-22 & 18-36

250' from center of Runway each way
300' from each end of Runway



Drawing Number 1481(3)-10-22



3237 ARNOLD, SALINA, KS 67401
(785-827-3914 FAX: 785-827-2221)

None : REVISIONS

MWC : DESIGNED BY

MWC : DRAWN BY

T = 2000' : SCALE

10/19/22, 1038 : DATE

SALINA AIRPORT AUTHORITY
Joe Kejr Farm Grounds Exhibit A

1
OF
1

LEASE AGREEMENT

This agricultural Lease Agreement ("Agreement"), made and entered into this ____ day of _____, 2022 by and between the **SALINA AIRPORT AUTHORITY**, Salina, Saline County, Kansas, (the "Authority"), and **MARK L. LAAS AND BRENT E. LAAS** of Saline County, Kansas, (the "Lessee"), WITNESSETH:

RECITALS

- A. Mark and Brent Laas have been long-term agricultural producers and tenants of the Authority.
- B. The lease agreement dated September 19, 2012, between Mark and Brent Laas and the Authority is set to expire on December 31, 2022.
- C. The parties wish to renew the expiring Lease for the Premises for another ten-year term.
- D. As certain species of wildlife can pose a threat to aircraft safety, the Authority continues to make significant changes relative to the mitigation of certain wildlife groups on the Salina Regional Airport (the "Airport") and therefore, farming practices on the Airport, including restrictions on crop varieties, are included in this Lease Agreement.

NOW THEREFORE, the parties agree:

That the Authority, in consideration of the rents, covenants, agreements, and conditions herein stipulated to be paid and performed by the Lessee does hereby let and lease unto the Lessee the following described premises, to wit:

Approximately 371.99 acres located at the Salina Regional Airport in the Schilling Subdivision to the City of Salina, Saline County, Kansas (FSA Farm #3244) as further depicted on the attached Exhibit A.

together with the appurtenances thereto (the "Premises").

1. Term of Agreement. This Agreement shall be for a term of ten (10) crop years, commencing on January 1, 2023, and terminating on December 31, 2032, subject however, to the earlier termination pursuant to the terms of this Agreement.

2. Use of Premises. Lessee agrees to use the Premises exclusively for agricultural purposes. Crop production shall be limited to non-cereal grain varieties. In addition, Lessee agrees that no livestock will be permitted to graze on the Premises. Any request by the Lessee to make any other use of the Premises shall require prior approval by the Authority and renegotiation of the terms of this Agreement.

3. Rental. Lessee agrees to pay the Authority annual cash rent for the Premises of fifty-seven (\$57) per tillable acre or a total of twenty-one thousand two hundred and three dollars and 43/100 (\$21,203.43) per year, due and payable on or before October 31st of each crop year during the first five-years of the Lease. Parties agree to review and renegotiate the cash rental (60) days prior to the sixth (6th) crop year rental due date, to a mutually agreed upon rate. In the event a mutually agreed upon rate cannot be reached, either party may terminate the Lease. The first annual rental payment date will be October 31, 2023.

4. Care of Premises. Lessee covenants to farm and care for the Premises in accordance with good farming and soil conservation practices. Lessee will not commit or permit waste thereon by virtue or failure to properly protect the Premises from wind or water erosion.

5. Airport Protection. Lessee agrees that crops grown in the approach areas at the ends of any runway shall be restricted to low-growing, non-cereal varieties and that no crops shall be grown within the distances from runways and taxiways as specified in the table below:

Runway Data	Runway 17-35	Runway 12-30	Runway 18-36	Runway 4-22
Object Free Area Distance from Runway End	1, 000'	1,000'	300'	300'
Object Free Area Distance from Runway Centerline	400'	400'	250'	250'
Taxiways East of Runway 17-35 - Object Free Area Distance from Taxiway Centerline	93'			
Taxiways West of Runway 17-35 - Object Free Area Distance from Taxiway Centerline		66'	66'	66'

nor in such a way as to obstruct the line of sight at an elevation of five feet (5') above the runway centerline between any point on a runway to any point on an intersecting runway when both points fall within the runway visibility zone. It is further understood and agreed that the runway visibility zone is that area included within boundaries defined by the perimeter formed by connecting those points on intersecting runways which fall midway between the runway intersection and the runway ends.

Lessee agrees that baled crops shall be stored in the designated areas as depicted on the Attached Exhibit A and shall be removed from storage sites within 30 days from crop baling.

Lessee agrees that in the event that blowing dust from the Premises obstructs the vision of aircraft using the runways that it will upon notification by the Authority, perform the accepted tillage practices to stop wind erosion of the soil.

Lessee agrees that the rights granted hereunder will not be exercised in such a way as to interfere with or adversely affect the use, operation, maintenance, or development of the airport.

Lessee agrees to annually participate in the Authority's driver training and airport operations area course. Lessee shall submit to the Authority a letter stating to the affirmative that all employees or farm help have completed the Authority's AOA course.

6. Taxes. Authority agrees to pay any real estate taxes which may be levied against the Premises during the term of this Agreement.

7. Liability Insurance. Lessee agrees to procure and maintain public liability insurance covering its use and operations on the Premises covered hereby, naming the Authority as an additional insured thereunder, with limits of not less than the maximum liability for claims which could be asserted against the Authority, for any number of claims arising out of a single occurrence or accident under the Kansas Tort Claims Act, as it now exists or may hereafter be amended, and will from time to time increase such limits in such manner as may be necessary to at all times during the term of this Agreement maintain such limits at the then maximum liability for such claims under the Kansas Tort Claims Act. The policy shall provide that such insurance may not be canceled by issuer thereof without at least ten (10) days written notice to Authority. Lessee shall deliver to the Authority a certificate of such insurance.

8. Termination of Agreement. The Authority reserves the right to terminate this Agreement as to all or any portion of the Premises in the event the Premises or any portion thereof are needed for airport purposes, or for the use of the Authority, or any other political subdivision. In the event the Authority desires to terminate the Agreement as to all or any portion of the Premises, then the Authority shall give the Lessee thirty (30) days written notice of its intention to do so and shall describe the portion of the Premises affected thereby. In the event the Agreement is canceled as to all or any portion of the Premises, then the Authority agrees to reimburse Lessee for the fair and reasonable value of the preparation (tillage) of the land, value of seed used, and the actual cost for fertilize, herbicides, or pest control substances applied on that Premises to which the Agreement is canceled.

9. Breach of Agreement. In the event the Lessee shall fail to pay the rental due hereunder or comply with any substantial term, condition, or covenant of this Agreement within ten (10) days after written notice so to do has been mailed to him by the Authority, or in the event the Lessee abandons the Premises before the end of the term, or in the event the Lessee is adjudged bankrupt or insolvent or makes an assignment for the benefit of creditors or commits any act of bankruptcy, any of such events shall be deemed an immediate breach and forfeiture of this Agreement and all unpaid installments of rent and other expenses herein provided for shall immediately become due and payable.

10. Surrender of Possession. Parties agree that upon completion of the term of this Agreement, or upon termination of this Agreement pursuant to paragraph 8, or forfeiture of this Agreement pursuant to paragraph 9, Lessee shall immediately surrender possession of the Premises to the Authority.

11. Waiver. Waiver by the Authority of any breach of this Agreement shall not be construed as a continuing waiver of a subsequent breach nor imply further indulgence.

12. Liens. Lessee shall pay, satisfy, and discharge all liens and obligations of any nature and kind whatsoever created by or the obligations of the Lessee which shall attach to or be imposed upon the Premises and shall indemnify, save, and hold harmless the Authority from such payment and from all damages and expenses attendant thereto.

13. Assignment or Subleasing Prohibited. This Agreement is unique to the capabilities of Lessee. Consequently, Lessee shall not: (a) assign this Agreement or any interest therein, (b) sublet the Premises or any part thereof, or (c) allow any other person to occupy or use the Premises or any portion thereof.

14. Notices. All notices to be given pursuant to this Agreement shall be addressed to the parties as follows:

Authority	Salina Airport Authority Salina Airport Terminal Building 3237 Arnold Salina, KS 67401
------------------	---

Lessee	Mark L. Laas Brent E. Laas 2101 S. Reese Rd. Brookville, KS 67425-9712
---------------	---

or as may from time to time be directed by the parties. Notice shall be deemed to have been duly given if and when enclosed in a properly sealed envelope or wrapper addressed as indicated above and mailed by registered or certified mail with postage prepaid.

15. General Clauses.

a. Lessee shall comply with all applicable laws, ordinances, and regulations of the state, county, and municipality wherein the Premises are located with regard to construction, sanitation, licenses, or permits to do business and all other matters.

b. Lessee will not permit any person to hunt upon the Premises.

c. Lessee agrees that any property of the Authority damaged or destroyed as a result of the actionable negligence of the Lessee, incident with the Lessee's use and

occupancy of the Premises shall be commensurable in damages to the satisfaction of the Authority or in lieu of such repair or replacement, the Lessee shall, if so required by the Authority, pay to the Authority money in an amount sufficient to compensate for the loss sustained by the Authority by reason of damage or destruction of the property.

d. In the event Lessee fails or neglects to procure the insurance required by this Agreement, to pay the premiums thereon, or to properly maintain and keep in force insurance, the Authority shall have the right and privilege to procure such insurance and pay the premiums. Any premiums paid shall be deemed as additional rental and shall be due and payable with the next installment of rent due hereunder.

e. Lessee acknowledges that it has inspected and knows the condition of the leased property and it is understood that the same is hereby leased without any representation or warranty by the Authority whatsoever, and without obligation on the part of the Authority to make any alterations, repairs, or additions thereto.

f. Lessee shall not use or permit to be used any portion of the property under its control for signs, billboards, or displays.

g. Lessee shall not be the agent of the Authority in making repairs or other improvements to the Premises, and no mechanics liens or claims shall be valid against the Authority or against the interest of the Authority in the Premises.

h. The Lessee must at all times keep the leased Premises in a safe, clean, wholesome condition, comply in all respects to all government, health, and police requirements. Lessee will remove, at its own expense, any rubbish which may accumulate on the Premises incident to Lessee's use and occupancy of the Premises.

IN WITNESS WHEREOF, the respective parties have executed this Agreement all on the date and year hereinafter indicated.

SALINA AIRPORT AUTHORITY

Date _____

By: _____
Kent Buer
Chairman of Board of Directors

ATTEST

Date _____

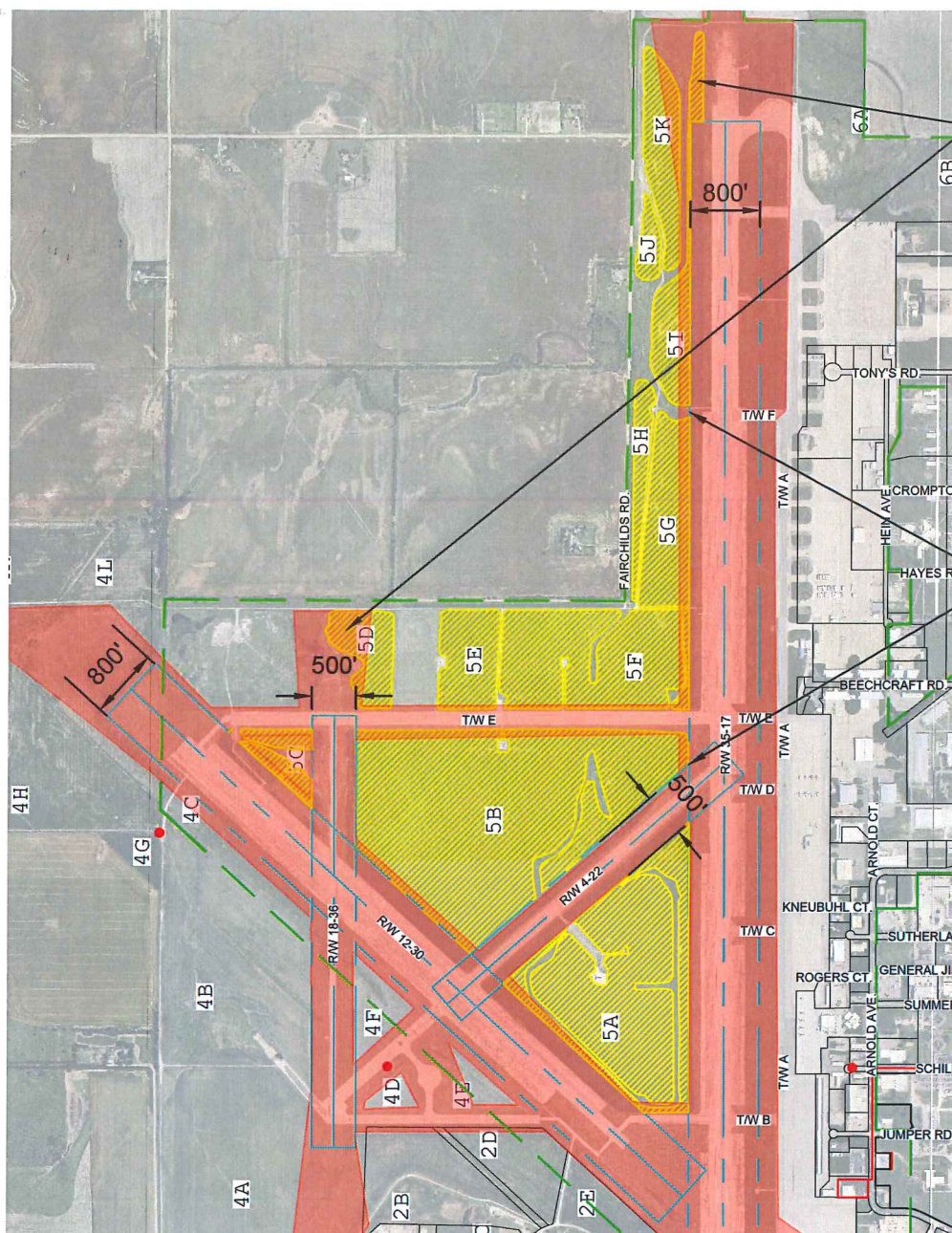
By: _____

Dated 11-25-22

By 11 2 2
Mark L. Laas

Dated 11-25-22

By [Signature]
Brent E. Laas



Note:

Any crops cut within these safety areas shall be bailed and stored outside the safety area boundary's but remain within the leasehold boundary.

Unless you're passing through the gate do not leave any gates unlocked or in the open position at any time.

Crops cannot be planted within these limits.

Brent Laas

5A	75.91
5B	136.31
5C	7.30
5D	13.49
5E	16.86
5F	51.60
5G	23.81
5H	7.99
5I	17.12
5J	4.28
5K	17.32
	371.99

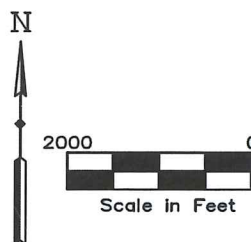
Crop Clearance From Runway Centerlines

17-35 & 12-30

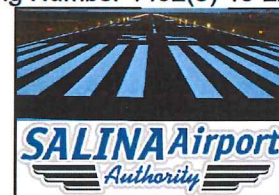
400' from center of Runway each way
1,000' from each end of Runway

4-22 & 18-36

250' from center of Runway each way
300' from each end of Runway



Drawing Number 1482(3)-10-22



3237 ARNOLD, SALINA, KS 67401
(785-827-3914 FAX: 785-827-2221)

None : REVISIONS

MWC : DESIGNED BY

MWC : DRAWN BY

T - 2000' : SCALE

10/19/22, 10-36 : DATE

SALINA AIRPORT AUTHORITY
Brent Laas Farm Grounds Exhibit A

1
OF
1

LEASE AGREEMENT

This agricultural Lease Agreement ("Agreement"), made and entered into this ____ day of _____, 2022 by and between the **SALINA AIRPORT AUTHORITY**, Salina, Saline County, Kansas, (the "Authority"), and **CAME FAMILY FARMS**, a Kansas General Partnership, with principal offices located at 3472 W. Shipton Rd., Salina, Kansas 67401, located in Saline County, Kansas, (the "Lessee"), WITNESSETH:

RECITALS

- A. The Came family has been a long-term agricultural producer and tenant of the Authority.
- B. The lease agreement dated October 17, 2012, between the Authority and Came Farms, Inc. shall terminate on December 31, 2022.
- C. The parties wish to enter into a new Lease Agreement for a ten-year term.
- D. As certain species of wildlife can pose a threat to aircraft safety, the Authority continues to make significant changes relative to the mitigation of certain wildlife groups on the Salina Regional Airport (the "Airport") and therefore, farming practices on the Airport, including restrictions on crop varieties, are included in this Lease Agreement.

NOW THEREFORE, the parties agree:

That the Authority, in consideration of the rents, covenants, agreements, and conditions herein stipulated to be paid and performed by the Lessee does hereby let and lease unto the Lessee the following described premises, to wit:

Approximately 83.79 acres located at the Salina Regional Airport in the Schilling Subdivision to the City of Salina, Saline County, Kansas (FSA Farm #4128) as further depicted on the attached Exhibit A.

together with the appurtenances thereto (the "Premises").

1. **Term of Agreement.** This Agreement shall be for a term of ten (10) crop years, commencing on January 1, 2023, and terminating on December 31, 2032; subject however, to the earlier termination pursuant to the terms of this Agreement.

2. **Use of Premises.** Lessee agrees to use the Premises exclusively for agricultural purposes. Crop production shall be limited to non-cereal grain varieties. In addition, Lessee agrees that no livestock will be permitted to graze on the Premises. Any request by the Lessee to make any other use of the Premises shall require prior approval by the Authority and renegotiation of the terms of this Agreement.

3. Rental. Lessee agrees to pay the Authority annual cash rent for the Premises of fifty-seven (\$57) per tillable acre or a total of four thousand seven hundred and seventy-six dollars and 03/100 (\$4,776.03) per year, due and payable on or before October 31st of each crop year during the first five-years of the Lease. Parties agree to review and renegotiate the cash rental (60) days prior to the sixth (6th) crop year rental due date, to a mutually agreed upon rate. In the event a mutually agreed upon rate cannot be reached, either party may terminate the Lease. The first annual rental payment date will be October 31, 2023.

4. Care of Premises. Lessee covenants to farm and care for the Premises in accordance with good farming and soil conservation practices. Lessee will not commit or permit waste thereon by virtue or failure to properly protect the Premises from wind or water erosion.

5. Airport Protection. Lessee agrees that crops grown in the approach areas at the ends of any runway shall be restricted to low-growing, non-cereal varieties and that no crops shall be grown within the distances from runways and taxiways as specified in the table below:

Runway Data	Runway 17-35	Runway 12-30	Runway 18-36	Runway 4-22
Object Free Area Distance from Runway End	1, 000'	1,000'	300'	300'
Object Free Area Distance from Runway Centerline	400'	400'	250'	250'
Taxiways East of Runway 17-35 - Object Free Area Distance from Taxiway Centerline	93'			
Taxiways West of Runway 17-35 - Object Free Area Distance from Taxiway Centerline		66'	66'	66'

nor in such a way as to obstruct the line of sight at an elevation of five feet (5') above the runway centerline between any point on a runway to any point on an intersecting runway when both points fall within the runway visibility zone. It is further understood and agreed that the runway visibility zone is that area included within boundaries defined by the perimeter formed by connecting those points on intersecting runways which fall midway between the runway intersection and the runway ends.

Lessee agrees that baled crops shall be stored in the designated areas as depicted on the Attached Exhibit A and shall be removed from storage sites within 30 days from crop baling.

Lessee agrees that in the event that blowing dust from the Premises obstructs the vision of aircraft using the runways that it will, upon notification by the Authority, perform the accepted tillage practices to stop wind erosion of the soil.

Lessee agrees that the rights granted hereunder will not be exercised in such a way as to interfere with or adversely affect the use, operation, maintenance, or development of the airport.

Lessee agrees to annually participate in the Authority's driver training and airport operations area course. Lessee shall submit to the Authority a letter stating to the affirmative that all employees or farm help have completed the Authority's AOA course.

6. Taxes. Authority agrees to pay any real estate taxes which may be levied against the Premises during the term of this Agreement.

7. Liability Insurance. Lessee agrees to procure and maintain public liability insurance covering its use and operations on the Premises covered hereby, naming the Authority as an additional insured thereunder, with limits of not less than the maximum liability for claims which could be asserted against the Authority, for any number of claims arising out of a single occurrence or accident under the Kansas Tort Claims Act, as it now exists or may hereafter be amended, and will from time to time increase such limits in such manner as may be necessary to at all times during the term of this Agreement maintain such limits at the then maximum liability for such claims under the Kansas Tort Claims Act. The policy shall provide that such insurance may not be canceled by issuer thereof without at least ten (10) days written notice to Authority. Lessee shall deliver to the Authority a certificate of such insurance.

8. Termination of Agreement. The Authority reserves the right to terminate this Agreement as to all or any portion of the Premises in the event the Premises or any portion thereof are needed for airport purposes, or for the use of the Authority, or any other political subdivision. In the event the Authority desires to terminate the Agreement as to all or any portion of the Premises, then the Authority shall give the Lessee thirty (30) days written notice of its intention to do so and shall describe the portion of the Premises affected thereby. In the event the Agreement is canceled as to all or any portion of the Premises, then the Authority agrees to reimburse Lessee for the fair and reasonable value of the preparation (tillage) of the land, value of seed used, and the actual cost for fertilize, herbicides, or pest control substances applied on that Premises to which the Agreement is canceled.

9. Breach of Agreement. In the event the Lessee shall fail to pay the rental due hereunder or comply with any substantial term, condition, or covenant of this Agreement within ten (10) days after written notice so to do has been mailed to him by the Authority, or in the event the Lessee abandons the Premises before the end of the term, or in the event the Lessee is adjudged bankrupt or insolvent or makes an assignment for the benefit of creditors or commits any act of bankruptcy, any of such events shall be deemed an immediate breach and forfeiture of this Agreement and all unpaid installments of rent and other expenses herein provided for shall immediately become due and payable.

10. Surrender of Possession. Parties agree that upon completion of the term of this Agreement, or upon termination of this Agreement pursuant to paragraph 8, or forfeiture of this Agreement pursuant to paragraph 9, Lessee shall immediately surrender possession of the Premises to the Authority.

11. Waiver. Waiver by the Authority of any breach of this Agreement shall not be construed as a continuing waiver of a subsequent breach nor imply further indulgence.

12. Liens. Lessee shall pay, satisfy, and discharge all liens and obligations of any nature and kind whatsoever created by or the obligations of the Lessee which shall attach to or be imposed upon the Premises and shall indemnify, save, and hold harmless the Authority from such payment and from all damages and expenses attendant thereto.

13. Assignment or Subleasing Prohibited. This Agreement is unique to the capabilities of Lessee. Consequently, Lessee shall not: (a) assign this Agreement or any interest therein, (b) sublet the Premises or any part thereof, or (c) allow any other person to occupy or use the Premises or any portion thereof.

14. Notices. All notices to be given pursuant to this Agreement shall be addressed to the parties as follows:

Authority	Salina Airport Authority Salina Airport Terminal Building 3237 Arnold Salina, KS 67401
Lessee	Came Family Farms, General Partnership 3472 W Shipton Rd. Salina, KS 67401

or as may from time to time be directed by the parties. Notice shall be deemed to have been duly given if and when enclosed in a properly sealed envelope or wrapper addressed as indicated above and mailed by registered or certified mail with postage prepaid.

15. General Clauses.

a. Lessee shall comply with all applicable laws, ordinances, and regulations of the state, county, and municipality wherein the Premises are located with regard to construction, sanitation, licenses, or permits to do business and all other matters.

b. Lessee will not permit any person to hunt upon the Premises.

c. Lessee agrees that any property of the Authority damaged or destroyed as a result of the actionable negligence of the Lessee, incident with the Lessee's use and occupancy of the Premises shall be commensurable in damages to the satisfaction of the Authority or in lieu of such repair or replacement, the Lessee shall, if so required by the

Authority, pay to the Authority money in an amount sufficient to compensate for the loss sustained by the Authority by reason of damage or destruction of the property.

d. In the event Lessee fails or neglects to procure the insurance required by this Agreement, to pay the premiums thereon, or to properly maintain and keep in force insurance, the Authority shall have the right and privilege to procure such insurance and pay the premiums. Any premiums paid shall be deemed as additional rental and shall be due and payable with the next installment of rent due hereunder.

e. Lessee acknowledges that it has inspected and knows the condition of the leased property and it is understood that the same is hereby leased without any representation or warranty by the Authority whatsoever, and without obligation on the part of the Authority to make any alterations, repairs, or additions thereto.

f. Lessee shall not use or permit to be used any portion of the property under its control for signs, billboards, or displays.

g. Lessee shall not be the agent of the Authority in making repairs or other improvements to the Premises, and no mechanics liens or claims shall be valid against the Authority or against the interest of the Authority in the Premises.

h. The Lessee must at all times keep the leased Premises in a safe, clean, wholesome condition, comply in all respects to all government, health, and police requirements. Lessee will remove, at its own expense, any rubbish which may accumulate on the Premises incident to Lessee's use and occupancy of the Premises.

IN WITNESS WHEREOF, the respective parties have executed this Agreement all on the date and year hereinafter indicated.

SALINA AIRPORT AUTHORITY

Date _____

By: _____

Kent Buer

Chairman of Board of Directors

ATTEST

Date _____

By: _____

CAME FAMILY FARMS

W. W. Came, LLC

By: William W. Came
William W. Came
Chairman

L. L. Came, LLC

By: Laurie L. Came
Laurie L. Came
Chairman

Came Family Producers, LLC

By: Darcy L. Bradley
Darcy L. Bradley
Chairman

K. A. Came, LLC

By: Kyle A. Came
Kyle A. Came
Chairman

J. E. Came, LLC

By: Joel E. Came
Joel E. Came
Chairman

D. W. Came, LLC

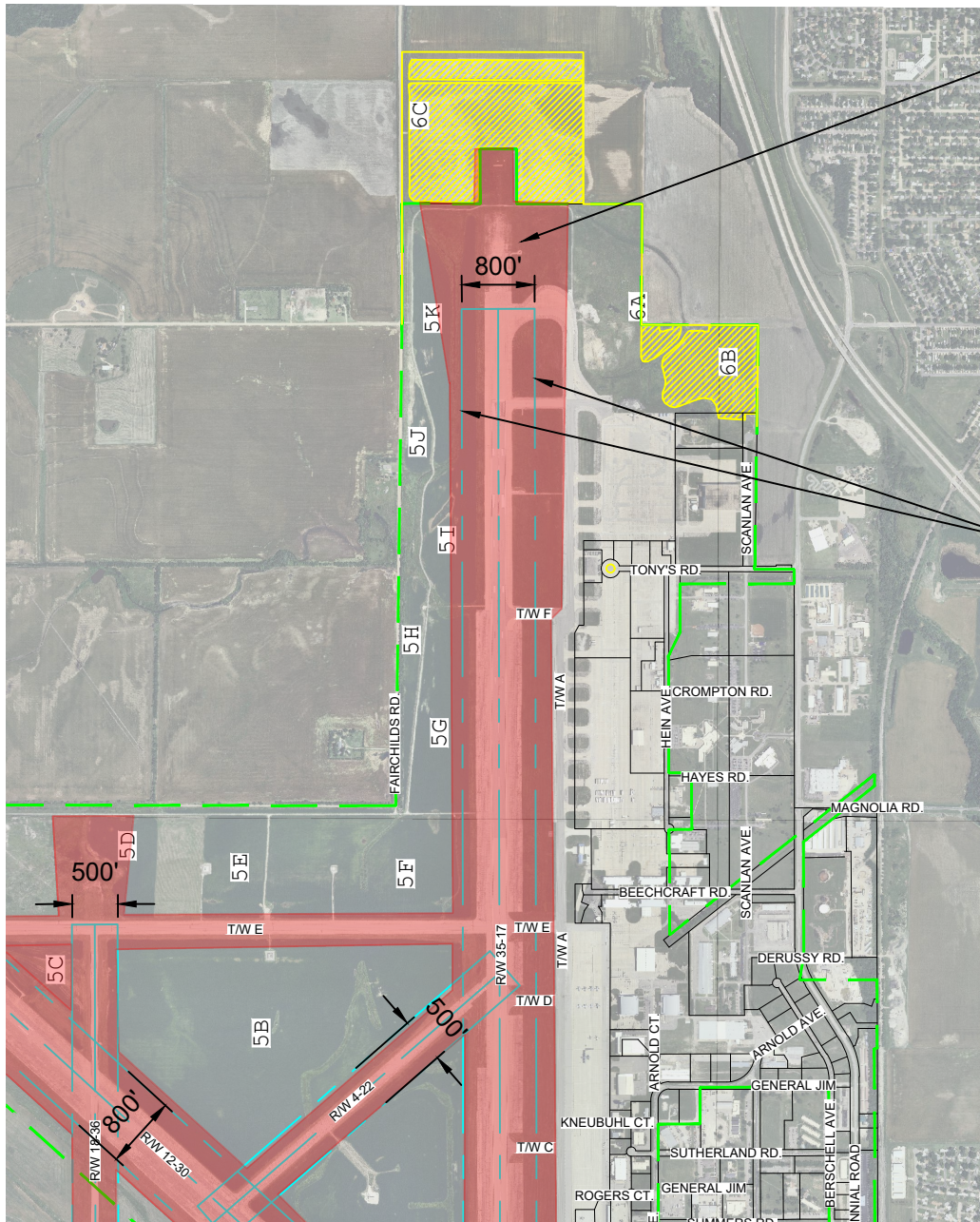
By: Dakota W. Came
Dakota W. Came
Chairman

O. S. Bradley, LLC

By: Owen S. Bradley
Owen S. Bradley
Chairman

S. L. Came, LLC

By: Spencer L. Came
Spencer L. Came
Chairman



Note:
Any crops cut within these safety areas shall be bailed and stored outside the safety area boundary's but remain within the leasehold boundary.

Unless you're passing through the gate do not leave any gates unlocked or in the open position at any time.

Crops cannot be planted within these limits.

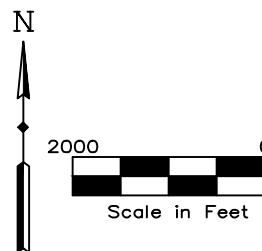
Bill
Came

6A	2.74
6B	19.97
6C	61.08
	<u>83.79</u>

Crop Clearance From Runway Centerlines

17-35 & 12-30
400' from center of Runway each way
1,000' from each end of Runway

4-22 & 18-36
250' from center of Runway each way
300' from each end of Runway



Drawing Number 1509(3)-10-22



3237 ARNOLD, SALINA, KS 67401
(785-827-3914 FAX: 785-827-2221)

None : REVISIONS
MWC : DESIGNED BY
MWC : DRAWN BY
1" = 2000' : SCALE
10/19/22, 1634 : DATE

SALINA AIRPORT AUTHORITY
Bill Came Farm Grounds Exhibit A

1
OF
1

LEASE AGREEMENT

This agricultural Lease Agreement ("Agreement"), made and entered into this 8 day of ~~December~~, 2022 by and between the **SALINA AIRPORT AUTHORITY**, Salina, Saline County, Kansas, (the "Authority"), and **RICHARD D. AND SANDRA K. WILSON** of Saline County, Kansas, (the "Lessee"), WITNESSETH:

RECITALS

- A. Richard and Sandra Wilson have been long-term agricultural producers and tenants of the Authority.
- B. The Authority and Lessee entered into an agricultural lease dated December 14, 2012 which is set to expire on December 31, 2022.
- C. The parties wish to enter into a new Lease for the Premises for a term of ten years.
- D. As certain species of wildlife can pose a threat to aircraft safety, the Authority continues to make significant changes relative to the mitigation of certain wildlife groups on the Salina Regional Airport (the "Airport") and therefore, farming practices on the Airport, including restrictions on crop varieties, are included in this Lease Agreement.

NOW THEREFORE, the parties agree:

That the Authority, in consideration of the rents, covenants, agreements, and conditions herein stipulated to be paid and performed by the Lessee does hereby let and lease unto the Lessee the following described premises, to wit:

Tract 1: Approximately 34.87 acres located at the Salina Regional Airport, Salina, Saline County, Kansas (FSA Farm #4048) as further depicted on the attached Exhibit A.

Tract 2: Approximately 11.28 acres located at the Salina Regional Airport, Salina, Saline County, Kansas (FSA Farm #2947) as further depicted on the attached Exhibit A.

together with the appurtenances thereto (the "Premises").

1. Term of Agreement. This Agreement shall be for a term of nearly crop (10) years, commencing on January 1, 2023, and terminating on December 31, 2032, subject however, to the earlier termination pursuant to the terms of this Agreement.

2. Use of Premises. Lessee agrees to use the Premises exclusively for agricultural purposes. In addition, Lessee agrees that no livestock will be permitted to graze on the Premises, without the prior written permission of the Authority. Any request by the Lessee to make any

other use of the Premises shall require prior approval by the Authority and renegotiation of the terms of this Agreement.

3. Rental. Lessee agrees to pay the Authority annual cash rent for the Premises of fifty-seven (\$57) per tillable acre or a total of two thousand six hundred and thirty dollars and 55/100 (\$2,630.55) per year, due and payable on or before October 31st of each crop year during the first five-years of the Lease. Parties agree to review and renegotiate the cash rental (60) days prior to the sixth (6th) crop year rental due date, to a mutually agreed upon rate. In the event a mutually agreed upon rate cannot be reached, either party may terminate the Lease. The first annual rental payment date will be October 31, 2023

4. Care of Premises. Lessee covenants to farm and care for the Premises in accordance with good farming and soil conservation practices. Lessee will not commit or permit waste thereon by virtue or failure to properly protect the Premises from wind or water erosion.

5. Airport Protection. Lessee agrees that crops grown in the approach areas at the ends of any runway shall be restricted to low-growing, non-cereal varieties and that no crops shall be grown within the distances from runways and taxiways as specified in the table below:

Runway Data	Runway 17-35	Runway 12-30	Runway 18-36	Runway 4-22
Object Free Area Distance from Runway End	1,000'	1,000'	300'	300'
Object Free Area Distance from Runway Centerline	400'	400'	250'	250'
Taxiways East of Runway 17-35 - Object Free Area Distance from Taxiway Centerline	93'			
Taxiways West of Runway 17-35 - Object Free Area Distance from Taxiway Centerline		66'	66'	66'

nor in such a way as to obstruct the line of sight at an elevation of five feet (5') above the runway centerline between any point on a runway to any point on an intersecting runway when both points fall within the runway visibility zone. It is further understood and agreed that the runway visibility zone is that area included within boundaries defined by the perimeter formed by connecting those points on intersecting runways which fall midway between the runway intersection and the runway ends.

Lessee agrees that baled crops shall be stored in the designated areas as depicted on the Attached Exhibit A and shall be removed from storage sites within 30 days from crop baling.

Lessee agrees that in the event that blowing dust from the Premises obstructs the vision of aircraft using the runways that it will, upon notification by the Authority, perform the accepted tillage practices to stop wind erosion of the soil.

Lessee agrees that the rights granted hereunder will not be exercised in such a way as to interfere with or adversely affect the use, operation, maintenance, or development of the airport.

Lessee agrees to annually participate in the Authority's driver training and airport operations area course. Lessee shall submit to the Authority a letter stating to the affirmative that all employees or farm help have completed the Authority's AOA course.

6. Taxes. Authority agrees to pay any real estate taxes which may be levied against the Premises during the term of this Agreement.

7. Liability Insurance. Lessee agrees to procure and maintain public liability insurance covering its use and operations on the Premises covered hereby, naming the Authority as an additional insured thereunder, with limits of not less than the maximum liability for claims which could be asserted against the Authority, for any number of claims arising out of a single occurrence or accident under the Kansas Tort Claims Act, as it now exists or may hereafter be amended, and will from time to time increase such limits in such manner as may be necessary to at all times during the term of this Agreement maintain such limits at the then maximum liability for such claims under the Kansas Tort Claims Act. The policy shall provide that such insurance may not be canceled by issuer thereof without at least ten (10) days written notice to Authority. Lessee shall deliver to the Authority a certificate of such insurance.

8. Termination of Agreement. The Authority reserves the right to terminate this Agreement as to all or any portion of the Premises in the event the Premises or any portion thereof are needed for airport purposes, or for the use of the Authority, or any other political subdivision. In the event the Authority desires to terminate the Agreement as to all or any portion of the Premises, then the Authority shall give the Lessee thirty (30) days written notice of its intention to do so and shall describe the portion of the Premises affected thereby. In the event the Agreement is canceled as to all or any portion of the Premises, then the Authority agrees to reimburse Lessee for the fair and reasonable value of the preparation (tillage) of the land, value of seed used, and the actual cost for fertilize, herbicides, or pest control substances applied on that Premises to which the Agreement is canceled.

9. Breach of Agreement. In the event the Lessee shall fail to pay the rental due hereunder or comply with any substantial term, condition, or covenant of this Agreement within ten (10) days after written notice so to do has been mailed to him by the Authority, or in the event the Lessee abandons the Premises before the end of the term, or in the event the Lessee is adjudged bankrupt or insolvent or makes an assignment for the benefit of creditors or commits any act of bankruptcy, any of such events shall be deemed an immediate breach and forfeiture of

this Agreement and all unpaid installments of rent and other expenses herein provided for shall immediately become due and payable.

10. Surrender of Possession. Parties agree that upon completion of the term of this Agreement, or upon termination of this Agreement pursuant to paragraph 8, or forfeiture of this Agreement pursuant to paragraph 9, Lessee shall immediately surrender possession of the Premises to the Authority.

11. Waiver. Waiver by the Authority of any breach of this Agreement shall not be construed as a continuing waiver of a subsequent breach nor imply further indulgence.

12. Liens. Lessee shall pay, satisfy, and discharge all liens and obligations of any nature and kind whatsoever created by or the obligations of the Lessee which shall attach to or be imposed upon the Premises and shall indemnify, save, and hold harmless the Authority from such payment and from all damages and expenses attendant thereto.

13. Assignment or Subleasing Prohibited. This Agreement is unique to the capabilities of Lessee. Consequently, Lessee shall not: (a) assign this Agreement or any interest therein, (b) sublet the Premises or any part thereof, or (c) allow any other person to occupy or use the Premises or any portion thereof.

14. Notices. All notices to be given pursuant to this Agreement shall be addressed to the parties as follows:

Authority	Salina Airport Authority Salina Airport Terminal Building 3237 Arnold Salina, KS 67401
------------------	---

Lessee	Richard Wilson Sandra K. Wilson 7708 W. Waterwell Road Salina, KS 67401
---------------	--

or as may from time to time be directed by the parties. Notice shall be deemed to have been duly given if and when enclosed in a properly sealed envelope or wrapper addressed as indicated above and mailed by registered or certified mail with postage prepaid.

15. General Clauses.

a. Lessee shall comply with all applicable laws, ordinances, and regulations of the state, county, and municipality wherein the Premises are located with regard to construction, sanitation, licenses, or permits to do business and all other matters.

b. Lessee will not permit any person to hunt upon the Premises.

c. Lessee agrees that any property of the Authority damaged or destroyed as a result of the actionable negligence of the Lessee, incident with the Lessee's use and occupancy of the Premises shall be commensurable in damages to the satisfaction of the Authority or in lieu of such repair or replacement, the Lessee shall, if so required by the Authority, pay to the Authority money in an amount sufficient to compensate for the loss sustained by the Authority by reason of damage or destruction of the property.

d. In the event Lessee fails or neglects to procure the insurance required by this Agreement, to pay the premiums thereon, or to properly maintain and keep in force insurance, the Authority shall have the right and privilege to procure such insurance and pay the premiums. Any premiums paid shall be deemed as additional rental and shall be due and payable with the next installment of rent due hereunder.

e. Lessee acknowledges that it has inspected and knows the condition of the leased property and it is understood that the same is hereby leased without any representation or warranty by the Authority whatsoever, and without obligation on the part of the Authority to make any alterations, repairs, or additions thereto.

f. Lessee shall not use or permit to be used any portion of the property under its control for signs, billboards, or displays.

g. Lessee shall not be the agent of the Authority in making repairs or other improvements to the Premises, and no mechanics liens or claims shall be valid against the Authority or against the interest of the Authority in the Premises.

h. The Lessee must at all times keep the leased Premises in a safe, clean, wholesome condition, comply in all respects to all government, health, and police requirements. Lessee will remove, at its own expense, any rubbish which may accumulate on the Premises incident to Lessee's use and occupancy of the Premises.

IN WITNESS WHEREOF, the respective parties have executed this Agreement all on the date and year hereinafter indicated.

SALINA AIRPORT AUTHORITY

Date _____

By: _____
Kent Buer
Chairman of Board of Directors

ATTEST

Date _____

By: _____

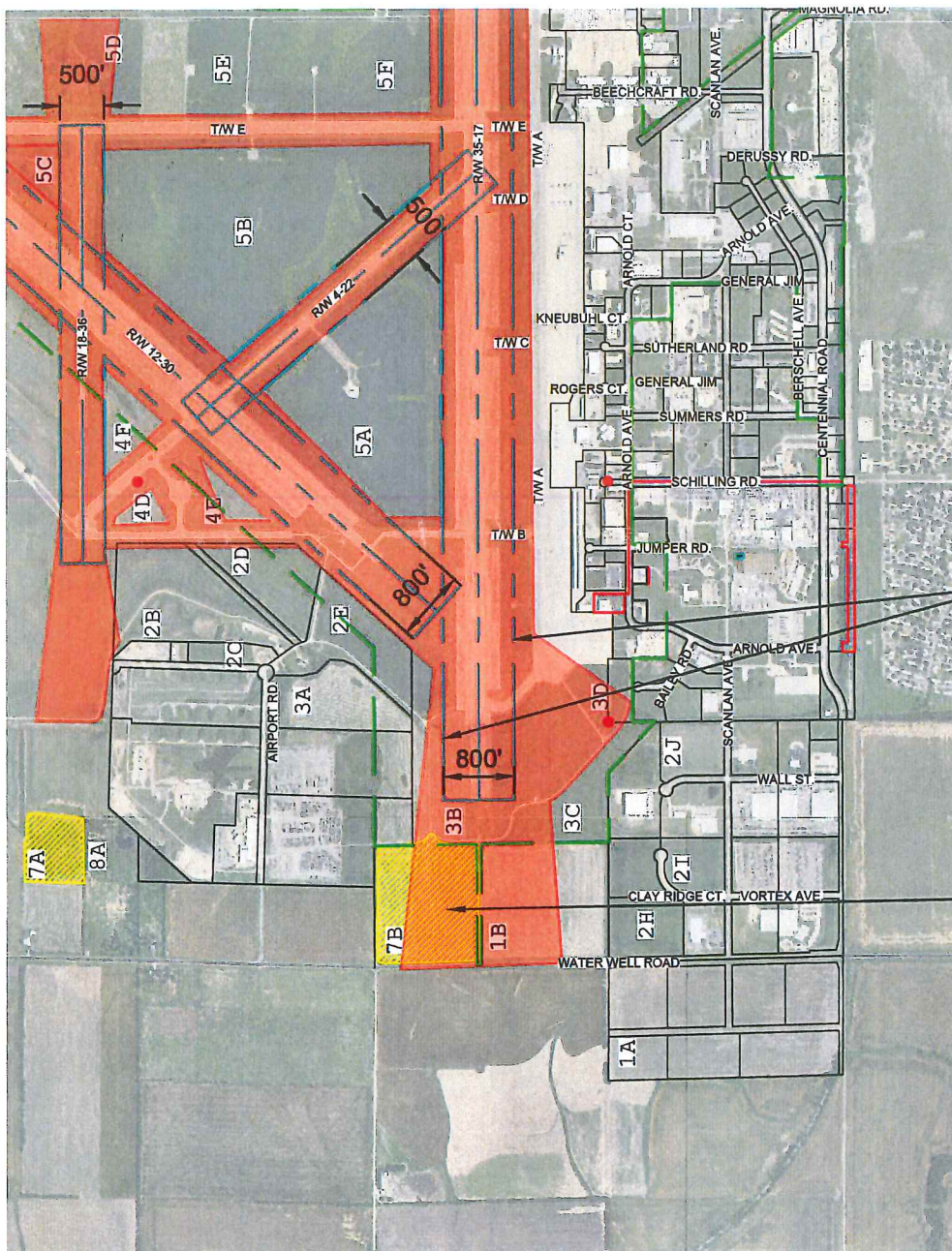
RICHARD D. AND SANDRA K. WILSON

Dated 12-5-22

By Richard D. Wilson
Richard D. Wilson

Dated 12-5-22

By Sandra K. Wilson
Sandra K. Wilson



Crops cannot be
planted within
these limits.

Richard
Wilson

7A	11.28
7B	34.87
	46.15

Note:

Any crops cut within these
safety areas shall be bailed
and stored outside the
safety area boundary's but
remain within the leasehold
boundary.

Unless you're passing
through the gate do not
leave any gates unlocked
or in the open position at
any time.

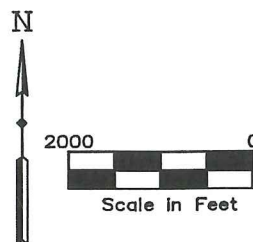
Crop Clearance From Runway Centerlines

17-35 & 12-30

400' from center of Runway each way
1,000' from each end of Runway

4-22 & 18-36

250' from center of Runway each way
300' from each end of Runway



Drawing Number 1513(3)-10-22



3237 ARNOLD, SALINA, KS 67401
(785-827-3914 FAX: 785-827-2221)

None : REVISIONS
MWC : DESIGNED BY
MWC : DRAWN BY

T = 2000' : SCALE
10/10/22, 1030 : DATE

SALINA AIRPORT AUTHORITY
Richard Wilson Farm Grounds Exhibit A

1
OF
1



Budget Report And Operating Plan

2023

As of 12-21-2022

3237 Arnold Ave | Salina, Kansas | 785-827-3914
www.salinaairport.com | www.flysalina.com



2023 BUDGET REPORT and OPERATING PLAN TABLE OF CONTENTS

SECTION	DOCUMENT
1	SAA Mission Statement and Code of Ethics Statement
2	2023 Priorities
3	2023 SAA Staffing Plan
4	2023 Operating Budget & Capital Expenditures Budget

APPENDIX

A	2023 SAA Rates and Charges
B	2023 SAA Board Meeting & Holiday Calendar



Mission Statement

Develop and operate the premier Airport and Airport Industrial Center in the State of Kansas. Provide the citizens of the City of Salina, Saline County and North Central Kansas with safe and efficient access to the national air transportation system. The SAA will also be proactive in providing the citizens of the City of Salina and Saline County with an aviation service center and industrial center that supports business and industry which, in turn, provides jobs and payroll that benefit the region. The Airport Authority's economic development efforts will be in partnership with the City of Salina, Saline County, the Salina Area Chamber of Commerce, Salina Community Economic Development Organization, K-State University Salina Aerospace and Technology Campus, Salina Area Technical College, Kansas Wesleyan University, and the State of Kansas.





Code of Ethics Statement

All members of the Salina Airport Authority Board of Directors and Staff are entrusted to ensure that all Salina Regional Airport and Salina Airport Industrial Center stakeholders' interests are appropriately balanced, protected and preserved. This Code of Ethics Statement provides the principles that Salina Airport Authority Board members and Staff are expected to adhere to and advocate. They embody rules regarding the responsibility of all Board members and employees to the Salina Airport Authority, the public and other stakeholders.

Members of the Salina Airport Authority Board of Directors and Staff will:

1. Act with honesty and integrity, avoiding actual or apparent conflicts of interest in personal and professional relationships.
2. Provide constituents with information that is accurate, complete, objective, relevant, timely, and understandable.
3. Comply with rules and regulations of federal, state and local governments, and other appropriate private and public regulatory agencies.
4. Act in good faith; responsibly; and with due care, competence, and diligence, without misrepresenting material facts or allowing one's independent judgment to be subordinated.
5. Respect the confidentiality of information acquired in the course of one's work except when authorized or otherwise legally obligated to disclose. Confidential information acquired in the course of one's work will not be used for personal advantage.
6. Share knowledge and maintain skills important and relevant to constituents' needs.
7. Proactively promote ethical behavior as a responsible partner among peers, in the work environment, and in the community.
8. Achieve responsible use of and control over all assets and resources employed or entrusted.
9. Salina Airport Authority executive management also acknowledge and adhere to the American Association of Airport Executives Code of Ethics in the performance of their duties.

M.J. Kennedy Air Terminal Bldg.

- ➔ Secure grant funding for design and construction of the Terminal Building and parking lot expansion
- ➔ Terminal building security—updated SPD/SCSO LEO Agreement

Airport Operations

- ➔ Promote maximum air traffic through KSLN (UA, transients, military, etc.)
- ➔ Attract special events (aerobatic competition, etc.)
- ➔ Support scheduled 2023 FOL deployments (Military, federal agencies, DOD contractors and OEMS)
- ➔ In partnership with Avflight, continue fuel flowage stabilization and growth
- ➔ Continued air service development and growth
- ➔ Support Kansas National Guard and Ft. Riley missions and operations that rely on access to SLN
- ➔ Complete AASF#2 relocation plan
- ➔ Complete an assessment of the need for aircraft arresting system for future F-35 operations

Airfield

- ➔ Secure grant funding and complete design of Runway 12/30 rehabilitation
- ➔ Complete design and secure grant funding to commence construction of the SLN fuel farm project
- ➔ General aviation aircraft storage hangars construction
- ➔ Negotiate snow removal equipment (SRE) specification development contract
- ➔ Complete design and construction upgrades to Hangar 626 to support new aircraft MRO operations
- ➔ Aircraft parking apron repairs
- ➔ Complete the transition to LED lighting

Airport Industrial Center

- ➔ Drive for maximum occupancy in Airport Authority buildings
- ➔ Continued support of current Airport/Industrial center business and industry
- ➔ Airport & Industrial area operations, maintenance and development
- ➔ Refresh marketing material for available airport and airport industrial center facilities
- ➔ Promote SAA industrial center growth and job creation
- ➔ Complete platting and annexation for the development of 80 acres south of Water Well Rd.
- ➔ Support continued Schwan's Food Co. expansions

Facilities Maintenance and Development

- ➔ Develop a systematic facilities maintenance and inspection program for the 1.6 million sq. ft. of building space, drainage structures, rail spur, and perimeter fencing. Key 2023 areas of focus in this plan include:
 - ➔ Develop plan for Bldg. 673 warehouse
 - ➔ Hangar and building roof replacements
 - ➔ Hangar and building HVAC upgrades and replacements
 - ➔ Facility asbestos abatement and removal
 - ➔ Airport and Industrial Center deferred maintenance

Former Schilling Air Force Base Environmental Project

- ➔ KDHE approval of final work plans, bid remedial action work, and start all phases of remediation actions (RA)
- ➔ Partner with SPE Staff and project consultants to identify new PFAS/PFOS clean-up technologies

Finance / Admin

- ➔ Issue GO Bonds for the Hangar 626 rehabilitation construction
- ➔ Update Disadvantaged Business Enterprise (DBE) Program
- ➔ Implement Cybersecurity Plan—Phase II
- ➔ 2022 Audit/CAFR
- ➔ Compliance with new GASB 87 (Leases)
- ➔ Maintain \$1.8M operating cash/reserve fund balance
- ➔ Maintain Aa3 on GOULD
- ➔ Continued leasing activity to achieve a 90% building occupancy rate
- ➔ Reduce turnover rate of ARFF and maintenance staff
- ➔ Prepare to maximize available grant funding opportunities through the Federal Aviation Administration, Economic Development Administration and the Kansas Department of Transportation

Staffing

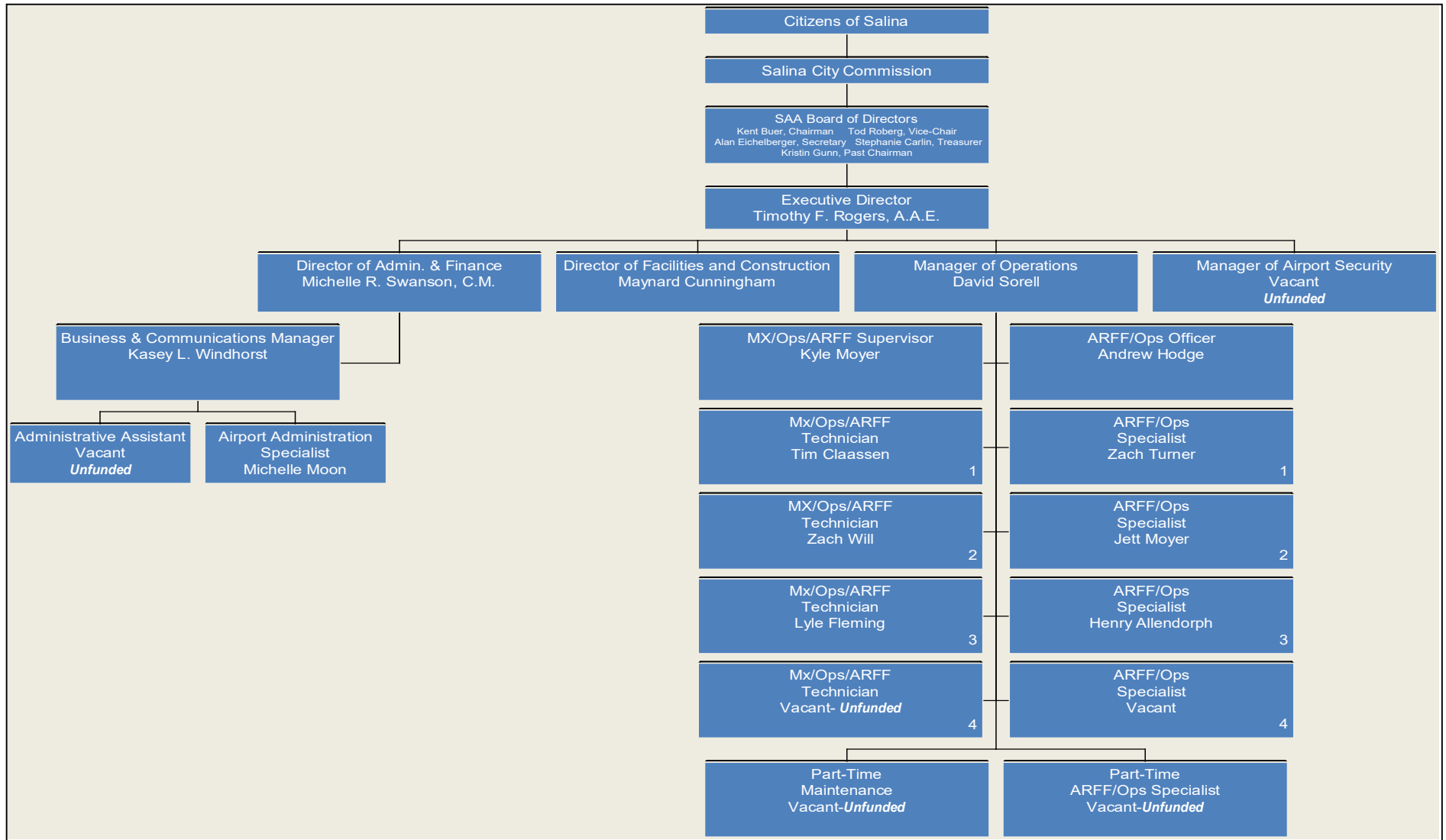
- ➔ Staff management and development and future replacements (Succession Planning)
- ➔ Employee satisfaction analysis
- ➔ Develop employee morale and job satisfaction program

Partnerships

- ➔ Continue to be a lead partner and trusted advisor with Kansas State University Salina Aerospace and Technology Campus aviation programs as their future growth will be a catalyst for significant economic activity in Saline County
- ➔ Expand partnership with Salina Area Technical College in meeting business and industry labor requirements
- ➔ Continued relationships with City of Salina, Saline County, Salina Economic Dev. Organization, Salina Area Chamber of Commerce and the State of Kansas
- ➔ Contract with Salina Area Chamber of Commerce for services to meet aerospace workforce recruitment and housing needs
- ➔ Continue partnership with Kansas State University Salina Aerospace and Technology Campus to support the Kansas Advanced Immersive Research for Emergent Systems (K-AIRES) initiative
- ➔ Expand strategic partnership and support 1 Vision Aviation
- ➔ Continue alliance with NIAR WERX

SALINA Airport Authority

January 2023



Salina Airport Authority

Wages and Salaries

Revised 12/15/2022

2023 Staffing and Compensation Plan



Base Salaries / Compensation		2020 Budget	2021 Budget	2022 Budget	Proposed 2023 Budget	+/- Budget	% Budget	+/- \$	+/- %
(Admin. Salary Exp.) Acct. No. 550						Over 2022		Three year annual avg.	
Total Administrative Salaries and Compensation		\$ 507,099	\$ 516,062	\$ 550,000	\$ 599,693	\$ 49,693	9.0%	\$ 30,865	6.1%
(Maintenance Salary Exp.) Acct. No. 660									
Total Maintenance Salaries and Compensation		\$ 381,032	\$ 380,187	\$ 382,124	\$ 399,024	\$ 16,900	4.4%	\$ 5,997	1.6%
TOTALS		\$ 888,131	\$ 896,249	\$ 932,124	\$ 998,717	\$ 66,593	7.1%	\$ 36,862	4.2%

Employee Name	Title	Years of Service
(Admin. Salary Exp.) Acct. No. 550		
Timothy F. Rogers, A.A.E.	Executive Director	37 years
Michelle R. Swanson, C.M.	Director of Administration & Finance	26 years
Maynard Cunningham	Director of Facilities and Construction	1 year
David Sorell	Manager of Operations	10 years
Kasey L. Windhorst	Business and Communications Manager	18 years
Michelle Moon	Airport Administration Specialist	1 year
(Maintenance Salary Exp.) Acct. No. 660		
Kyle Moyer	Maintenance/Operations/ARFF Supervisor	10 years
Tim Claassen	Maintenance/Operations/ARFF Technician	2 years
Zach Will	Maintenance/Operations/ARFF Technician	8 months
Lyle Fleming	Maintenance/Operations/ARFF Technician	2 months
Andrew Hodge	ARFF/Operations Officer	2 years
Zach Turner	ARFF/Operations Specialist	6 years
Jett Moyer	ARFF/Operations Specialist	2 years
Henry Allendorph	ARFF/Operations Specialist	9 months

Salina Airport Authority
2023
Budget Summary

12/15/2022									
								2022/2023	
	2020 Budget	2020 Actual	2021 Budget	2021 Actual	2022 Budget	2023 Budget			
Operating Income								+/-	%
Airfield revenue									
Fuel Flowage Fees	\$ 202,000	\$ 190,668	\$ 185,000	\$ 180,416	\$ 180,000	\$ 180,000	\$ -	0.0%	
Hangar rent	645,000	634,594	660,000	808,802	815,000	943,000	128,000	15.7%	
Landing fees	25,500	55,856	30,000	30,047	30,450	30,550	100	0.3%	
Ramp rent	50,250	60,120	57,335	64,342	65,000	67,000	2,000	3.1%	
Total Airfield revenue	922,750	941,238	932,335	1,083,607	1,090,450	1,220,550	130,100	11.9%	
Building and land rent									
Agri land rent	56,000	67,683	66,760	67,463	67,000	71,000	4,000	6.0%	
Building rents	1,100,000	1,221,999	1,121,750	1,342,498	1,350,000	1,415,000	65,000	4.8%	
Land rent	230,593	240,100	242,010	264,920	270,000	235,000	-35,000	-13.0%	
Tank rent	11,970	13,974	13,500	14,163	14,040	14,640	600	4.3%	
Total Building and land rent	1,398,563	1,543,756	1,444,020	1,689,044	1,701,040	1,735,640	34,600	2.0%	
Other revenue									
Airport Promotion	70,000	60,420	25,000	20,000	25,000	20,000	-5,000	-20.0%	
Commissions	35,100	14,999	21,060	21,381	19,000	20,000	1,000	5.3%	
Other income	65,000	91,933	77,000	79,692	74,000	75,000	1,000	1.4%	
Total Other revenue	170,100	167,352	123,060	121,073	118,000	115,000	-3,000	-2.5%	
Gross Operating Income	\$ 2,491,413	\$ 2,652,346	\$ 2,499,415	\$ 2,893,724	\$ 2,909,490	\$ 3,071,190	\$ 161,700	5.6%	
Operating Expense									
Administrative expenses									
A/E, consultants, brokers	21,500	15,830	32,000	38,249	34,000	46,667	12,667	37.3%	
Airport promotion	135,000	194,563	100,000	230,943	245,000	251,000	6,000	2.4%	
Bad Debt Expense	10,000	54,847	5,000	107	5,000	5,000	-	0.0%	
Computer/Network Admin.	20,000	42,730	30,000	30,062	28,500	52,320	23,820	83.6%	
Dues and subscriptions	24,000	26,388	25,000	30,653	27,500	29,170	1,670	6.1%	
Employee retirement	84,500	100,855	85,345	61,544	80,088	92,483	12,395	15.5%	
FICA and medicare tax expense	65,188	56,065	65,840	68,468	67,157	73,313	6,156	9.2%	
Industrial development	43,000	28,000	43,500	31,000	60,000	60,000	-	0.0%	
Insurance, property/liability	179,375	174,784	205,000	204,106	230,000	225,000	(5,000)	-2.2%	
Insurance, medical	228,375	172,253	215,000	194,650	220,000	222,000	2,000	0.9%	
Kansas unemployment tax	1,000	802	1,000	9,342	1,000	1,000	-	0.0%	
Legal and accounting	35,000	32,810	37,000	55,169	45,900	60,000	14,100	30.7%	
Office salaries	507,099	546,022	516,062	575,076	550,000	599,693	49,693	9.0%	
Office Supplies	6,000	6,647	6,500	8,222	8,155	10,000	1,845	22.6%	
Other administrative expense	10,875	14,607	15,000	17,941	18,000	14,850	(3,150)	-17.5%	
Postage	2,500	1,648	2,500	1,116	2,040	2,000	(40)	-2.0%	
Property appraisal expense	-	-	-	-	-	-	-	-	
Property tax expense	165,878	130,562	170,854	136,383	144,565	145,000	435	0.3%	
Special Events	1,000	-	1,000	2,498	1,500	2,000	500	33.3%	
Telephone	18,500	16,729	16,000	25,386	25,000	28,200	3,200	12.8%	
Training	5,000	4,405	5,000	2,520	10,000	11,350	1,350	13.5%	
Travel and meetings	12,000	9,473	10,000	10,590	10,000	15,000	5,000	50.0%	
Total Administrative expenses	\$ 1,575,790	\$ 1,630,020	\$ 1,587,601	\$ 1,734,025	\$ 1,813,405	\$ 1,946,046	\$ 132,641	7.3%	
Maintenance expenses									
Airfield maintenance	31,000	70,644	50,000	38,861	50,000	50,000	0	0.0%	
Airport Security	4,000	666	2,500	6,582	8,000	2,500	-5,500	-68.8%	
Building maintenance	50,000	118,472	75,000	150,087	150,000	185,000	35,000	23.3%	
Equipment fuel and repairs	90,500	72,011	60,000	101,396	90,000	80,000	-10,000	-11.1%	
Fire Services	18,500	21,936	25,500	22,798	31,750	32,000	250	0.8%	
Grounds maintenance	4,500	10,960	7,500	14,255	15,000	22,000	7,000	46.7%	
Maintenance salaries	381,032	299,035	380,187	345,746	382,124	399,024	16,900	4.4%	
Other maintenance expenses	16,000	23,084	25,000	18,555	20,000	22,000	2,000	10.0%	
Snow removal expense	20,000	4,599	20,000	9,200	20,000	20,000	0	0.0%	
Utilities	230,000	220,298	220,000	369,491	300,000	280,000	-20,000	-6.7%	
Total Maintenance expenses	845,532	841,705	865,687	1,076,971	1,066,874	1,092,524	25,650	2.4%	
Total Expense	2,421,322	2,471,725	2,453,288	2,810,996	2,880,279	3,038,570	158,291	5.5%	
Total Operating Net Before Depreciation	\$ 70,091	\$ 180,621	\$ 46,127	\$ 82,728	\$ 29,211	\$ 32,620	\$ 3,409	11.7%	

	A	B	C	D	E	F
2	A/E Consultants, Brokers - 500					
3	Salina Airport Authority					
4	2023 Sub-Category Detail Budget					
5						
6	Item Description	2022 Budget	2022 Projected Actual			2023 Budget
7	Broker Fees	\$ 15,000				
8	Dragun (environmental compliance services)	10,000	10,000			10,000
9	Dreiling Aviation Services, LLC (aviation consulting services)		6,500			6,500
10	FHSU Docking Institute Reported updated every 3-years; scheduled for 2024					
11	¹ Foulston Siefkin, LLP (government affairs consultant)					9,167
12	Hutton (on call design services)	5,000	70,000			7,500
13	Jetlaw (EAS Services)		6,500			10,000
14	Manley Structural Engineers	1,000	200			1,000
15	Miscellaneous survey work	3,000				2,500
16	Total Estimated A/E Consultants, Brokers Expense	\$ 34,000	\$ 93,200			\$ 46,667
17						
18	¹ Total engagement - \$55,000 shared by City, County, SAA, Chamber, SCEDO & K-State					
19	Airport Promotion - 502					
20	Salina Airport Authority					
21	2023 Sub-Category Detail Budget					
22						
23	Item Description	2022 Budget	2022 Projected Actual			2023 Budget
24	Airline ticket giveaways	\$ 1,000	\$ 800			
25	Apparel	500	725			-
26	Arkstar Consulting	66,000	66,000			78,000
27	Arkstar Marketing/Ads	2,000	20,000			5,000
28	Arkstar Travel Reimbursement	2,000	2,000			2,000
29	Chamber Banquet & Day at the Capital	1,000	3,020			3,500
30	Q1 Media & Media Visions / Media Buys	150,000	135,000			122,650
31	Fort Riley Family and MWR		10,450			11,400
32	Hangar Network	500	500			650
33	Newsletter (contract reporter)	9,500	5,000			5,200
34	OAG Terminal Flight Information Displays	5,000	5,426			6,000
35	Promotion supplies (paper, cardstock)	500				500
36	Salina 311 publishing partner		6,000			6,200
37	Salina Country Club LPGA Sponsorship		2,785			
38	Salina Liberty game day sponsorship		2,500			2,500
39	Terminal Food & Beverage	500	580			600
40	Terminal photos					
41	TPEC Sponsorship	5,500	5,750			5,800
42	Website	1,000	500			1,000
43	Total Estimated Airport Promotion Expense	\$ 245,000	\$ 267,036			\$ 251,000
44						
45						
46	Computer / Network Admin. - 510					
47	Salina Airport Authority					
48	2023 Sub-Category Detail Budget					
49						
50	Item Description	2022 Budget	2022 Projected Actual			2023 Budget
51	AutoCAD subscription renewal	\$ 700	\$ 680			\$ 775
52	Credits (FOL pass through)		\$ (8,500)			\$ (3,000)
53	GoToMeeting (VTC meeting software subscription)		350			400
54	GoToRoom Board Rally Subscription		431			480
55	Lease Query (Lease management software)	8,400	8,400			8,600
56	Nex-tech (Internet service at Terminal Bldg. ARFF Station and Maint. Shop, Hangars)	3,000	11,000			8,500
57	Nex-tech IT support (on-call)	4,700	5,000			5,500
58	Nex-tech Network Backup, Server and Firewall Rental	10,800	10,800			10,800
59	Nex-tech Security as a Service (Terminal Cameras)		5,720			15,300
60	Office 365 Subscription & domain renewals (17 licenses) Moved from dues and subscriptions	-	3,100			3,800
61	Time Value software					65
62	Web hosting, domain renewals, SSL certificates	800	515			600
63	Misc. computer supplies	100	360			500
64	Total Estimated Computer / Network Admin. Expense	\$ 28,500	\$ 37,856			\$ 52,320

	A	B	C	D	E	F
1						
2	Dues & Subscriptions - 515					
3	Salina Airport Authority					
4	2023 Sub-Category Detail Budget					
5						
6	Item Description	2022 Budget		2022 Projected Actual		2023 Budget
7	AAAE dues Rogers	\$ 275		\$ 275		\$ 275
8	AAAE dues Swanson	275		275		275
9	Adobe Acrobat	600		688		700
10	Aircraft Owners & Pilot Association (AOPA)	165		180		210
11	Airport News & Training Network (ANTN) Subscription			2,400		2,500
12	Century Business Systems (Copier Services Agreements and Copier Leases)	2,350		2,288		2,350
13	Constant Contacts	650		663		720
14	Cox Cable TV (B120)	1,750		1,910		2,000
15	Document Resources (shredding & recycling service)	360		418		450
16	Dropbox			199		
17	eGold Fax Subscription	365		365		370
18	Gov't Finance Officers Association Swanson	160		160		175
19	Intuit Qb payroll / tax tables	700		850		900
20	Keating & Associates (Cafeterial plan admin fees)	690		780		825
21	KS Association of Airports	100		100		100
22	KS Hunting Licenses	30		100		100
23	KS Gov. Information Network of KS			130		135
24	KDHE (UST tank permits)	300		321		350
25	LoopNet (online real estate listing)	5,125		5,125		5,500
26	Military Affairs Council	250		250		250
27	Newspapers.com			75		85
28	Office 365 Licenses (SHI,Inc.) transferred to 510	3,000				
29	Salina Country Club Dues (Business membership)	5,700		5,178		5,600
30	Salina Journal (online only)	120		120		135
31	SAMs Club membership	425		465		500
32	The Business Journal	135		145		165
33	Time Value software subscription (transferred to 510)	60				
34	US Contract Tower Association (USCTA)	2,700		2,700		2,800
35	USA Today			160		175
36	Wall Street Journal online	470		510		525
37	Other	745				1,000
38	Total Estimated Dues & Subscription Expense	\$27,500		\$26,830		\$29,170
39						

Employee Retirement - 520				
Salina Airport Authority				
<i>2023 Sub-Category Detail Budget</i>				
Item Description	2023 Budget			
Admin KPERS Wages	\$ 586,768			
Maint/ARFF KPERS Wages	393,961			
Total KPERS Wages	980,729			
Jan - Dec Employer Contribution Rate	8.43%			
Jan - Dec Death/Disability Rate	1.00%			
Total Employer Contribution Rate	9.43%			
Total Estimated KPERS Expense	\$ 92,483			
FICA - 523				
Salina Airport Authority				
<i>2023 Sub-Category Detail Budget</i>				
Item Description	2023 Budget			
Admin Social Security Wages	\$ 576,866			
Maint. Social Security Wages	399,024			
Less Section 125 Plan Estimate	(19,930)			
Total Social Security Wages	\$ 955,960			
Social Security Employer Tax Rate	6.20%			
Total Social Security Tax Expense	\$ 59,269			
Item Description				
Admin Medicare Wages	\$ 589,393			
Maint. Medicare Wages	399,024			
Less Section 125 Plan Estimate	(19,930)			
Total Medicare Wages	\$ 968,487			
Medicare Employer Tax Rate	1.45%			
Total Medicare Tax Expense	\$ 14,043			
Total Estimated FICA Expense	\$ 73,313			

	A	B	C	D	E	F	G
1	Industrial Dev. - 525						
2	Salina Airport Authority						
3	<i>2023 Sub-Category Detail Budget</i>						
4							
5	Item Description	2022 Budget		2022 Projected Actual		2023 Budget	
6	Salina Community Economic Development Organization	\$ 50,000		\$ 50,000		\$ 50,000	
7	GMC/KDC						
8	Salina Chamber Workforce Development and Recruitment Services Contract	7,500		7,500		7,500	
9	Other (Team KS Marketing Event, etc.)	2,500		2,500		2,500	
10	Total Estimated Industrial Dev. Expense	\$ 60,000		\$ 60,000		\$ 60,000	
11							
12	*Potential governmental affairs representative for 2022; scope and TBD						
13							
14	SCEDO - historical						
15	2016	15,000					
16	2017	25,000					
17	2018	50,000					
18	2019	20,000					
19	2020	20,500					
20	2021	21,000					
21							
22	Final year of current members agreement						
23	2024	50,000					

	A	B	C	D	E	F	G	H	I	J
1	Insurance - Medical - 530									
2	Salina Airport Authority									
3	2023 Sub-Category Detail Budget									
4										
5	Item Description	Qty	Unit Monthly		2022 Budget		Qty	Unit Monthly		2023 Budget
6	Medical/Dental/Prescription									
7	Single	6	\$ 597		\$ 42,984		4	\$ 597		\$ 28,656
8	Employee plus 1	5	1,332		79,920		5	1,332		79,920
9	Family	5	1,600		96,000		6	1,600		115,200
10										
11	Less (Non-Exempt) Employee Contribution (Single)	6	(20)		(1,440)		4	(20)		(960)
12	Less (Non-Exempt) Employee Contribution (Employee plus 1)	3	(80)		(2,880)		3	(80)		(2,880)
13	Less (Non-Exempt) Employee Contribution (Family)	1	(100)		(1,200)		1	(100)		(1,200)
14										
15	Health/Wellness Memberships				3,500			2,500		
16										
17										
18	City of Salina (Life) - \$.14 per \$1,000 annual salary rounded to nearest \$1,000	15	123		1,852		15	133		1,598
19	City of Salina (Life-dependent)	15	3.084		555		15	3.084		555
20										
21	Genworth Life Policy				235					235
22										
23	Round to nearest 000				474					876
24										
25	Total Estimated Insurance-Medical Expense				\$ 220,000					\$ 222,000

Commercial Property / Liability Insurance Expense Analysis 2019-2023

Revised 12-15-2022

	2019 Actual	2020 Actual	2021 Actual	2022 Actual As of 11-15-2022	2023 Quoted	+/- Expiring	% Expiring
Commercial Property							
Invoiced / Quoted	110,859.00	125,149.00	147,402.00	167,563.81	188,979.00	21,415.19	12.8%
Addition of GA Hangar Restroom				319.00		(319.00)	-100.0%
Addition of Bldg. 595 (BI)				50.00			0.0%
Inland Marine	3,055.00	5,994.00	5,994.00	7,254.00	7,975.00	721.00	9.9%
Inland Marine Audit						-	
Remove Bldg. 824			(1,007.00)			-	
Remove Bldg. 313			(667.00)			-	
Total Commercial Property Insurance Expense	113,914.00	131,143.00	151,722.00	175,186.81	196,954.00	21,767.19	12.4%
Auto Policy							
Invoiced / Quoted	24,685.00	34,290.00	36,882.80	38,548.00	40,780.00	2,232.00	5.8%
Add DRMO Dump Truck						-	
Add vehicles to policy	743.00	2,312.00	20,769.60			-	
Delete sold vehicles	(1,388.00)					-	
Total Commercial Auto Policy Expense	24,040.00	36,602.00	57,652.40	38,548.00	40,780.00	2,232.00	5.8%
Commercial Aviation and General Liability (Airport & Industrial Center Liability), including hangarkeeper's							
Invoiced / Quoted	2,635.00	3,162.00	3,700.00	4,600.00	5,300.00	700.00	15.2%
Public Officials Errors and Omissions							
Invoiced / Quoted	4,315.30	5,390.80	5,899.30	5,899.30	5,899.00	(0.30)	0.0%
Worker's Compensation							
Invoiced / Quoted	16,210.80	14,722.20	13,150.80	8,235.90	8,364.00	128.10	1.6%
Workers' comp audit & mod rating credit	1,135.80	(725.40)	(2,813.40)	595.80	-	(595.80)	-100.0%
Workers Comp KS Rate Change or Dividend							
Total Worker's Compensation Expense	17,346.60	13,996.80	10,337.40	8,831.70	8,364.00	(467.70)	-5.3%
UST Liability							
Invoiced / Quoted (Commission Deletion)	1,425.60	1,576.80	1,728.00	1,728.00	1,728.00	-	0.0%
Crime							
Invoiced / Quoted	1,084.60	1,084.60	1,084.60	1,084.60	1,085.00	0.40	0.0%
Cyber Liability Coverage							
Invoiced / Quoted		2,532.34	2,532.34	5,891.80	6,200.00	308.20	5.2%
(Adjustment - 14 month policy 11-01-2020 / 12-31-2021)		(2,170.58)	(361.76)			-	
(Credit for commission deletion)			(347.10)	(265.00)		265	
Total Cyber Liability		361.76	1,823.48	5,626.80	6,200.00	573.20	10.2%
Other							
Notary Renewals	-	50.00	50.00	50.00	50.00	-	0.0%
Total Property/Liability Insurance Premiums	164,761.10	193,367.76	233,997.18	241,555.21	266,360.00	24,804.79	10.3%
Broker Fee (Lockton - current contract through 10-31-24)	18,000.00	18,500.00	19,000.00	19,000.00	19,500.00	500.00	2.6%
Risk Manager Fee (Charlesworth - non-renewed in 2020)	6,600.00	2,200.00	-	-		-	
Total Property/Liability Insurance Premiums & Fees	189,361.10	214,067.76	252,997.18	260,555.21	285,860.00	25,304.79	9.7%
Commercial Property Insured Billed as Additional Tenant Rental	(16,948.88)	(39,283.55)	(48,890.82)	(57,787.01)	(71,737.80)	(13,950.79)	24.1%
Previous Year Adjustments/Credits							
Net Property/Liability Insurance Expense	172,412.22	174,784.21	204,106.36	202,768.20	214,122.20	11,354.00	5.6%
Budget	175,000.00	179,375.00	205,000.00	230,000.00	225,000.00	(5,000.00)	-2.2%
+/- Actual vs. Budget	(2,587.78)	(4,590.79)	(893.64)	(27,231.80)	(10,877.80)	16,354.00	-60.1%
NATA Good Experience Return							
KS UST Policy Dividend							
Net Property/Liability Insurance Expense After Returns & Dividends	172,412.22	174,784.21	204,106.36	202,768.20	214,122.20	11,354.00	5.6%

Notes:

¹ Cyber liability policy was secured for the first time with the 2021 insurance program (14 month policy with an effective date of 11-2-20.)

	A	B	C	D	E	F
1						
2	KS Unemployment - 540					
3	Salina Airport Authority					
4	<i>2023 Sub-Category Detail Budget</i>					
5						
6	Item Description	2023 Budget				
7	Admin Taxable Wages	\$ 589,393				
8	Maint. Taxable Wages	399,024				
9	Less Section 125 Plan, Aflac	(19,930)				
10	Total Taxable Wages	968,487				
11	SUTA Tax Rate	0.001000				
12	Total SUTA Tax Expense	\$968				
13						
14	Legal & Accounting - 545					
15	Salina Airport Authority					
16	<i>2023 Sub-Category Detail Budget</i>					
17						
18	Item Description	2022 Budget	2022 Projected Actual		2023 Budget	
19	Annual Audit	\$ 21,100	\$ 21,100		\$ 24,272	
20	Clark, Mize & Linville, Legal Fees	21,000	25,000		27,000	
21	Gilmore and Bell	800	1,500		1,500	
22	Stinson, Leonard, Street		6,500		3,500	
23	Woods & Durham, Y/E assistance and fixed assets	3,000	3,310		3,728	
24	Total Estimated Legal & Accounting	\$45,900	\$57,410		\$60,000	
25						
26	Office Supplies - 555					
27	Salina Airport Authority					
28	<i>2023 Sub-Category Detail Budget</i>					
29						
30	Item Description	2022 Budget	2022 Projected Actual		2023 Budget	
31	Century Business System (service/supplies agreement - X2 docu centers)	\$ 3,400	\$ 5,000		\$ 5,000	
32	Paper, general office supplies	4,755	5,000		5,000	
33		\$8,155	\$10,000		\$10,000	
34						

	A	B	C	D	E	F
1						
2	Other Admin. - 560					
3	Salina Airport Authority					
4	<i>2023 Sub-Category Detail Budget</i>					
5						
6	Item Description	2022 Budget	2022 Projected Actual			2023 Budget
7	Awards, Recognition Items	\$ 2,000	\$ 900			\$ 1,000
8	Advertising / Legal Notices / Job Notices		1,300			1,500
9	Bank equip/fees	500	90			100
10	Drug screening and physicals	850	500			750
11	GFOA/CAFR submittal	400	460			500
12	Merchant Processing Fees	11,000	8,500			9,000
13	Misc Permits (rezoning, etc.)	1,000	1,000			500
14	MVR reports	450	200			300
15	Water / coffee conf. room	1,300	650			700
16	Other	500	500			500
17	Total Other Admin. Expense	\$18,000	\$14,100			\$14,850
18						
19	Postage - 565					
20	Salina Airport Authority					
21	<i>2023 Sub-Category Detail Budget</i>					
22						
23	Item Description	2022 Budget	2022 Projected Actual			2023 Budget
24	USPS	\$ 1,500	\$ 1,300			\$ 1,500
25	Fed-Ex	300	300			200
26	UPS	100	100			200
27	Other	140	100			100
28	Total Estimated Postage Expense	\$2,040	\$1,800			\$2,000
29						
30						
31	Property Appraisal Expense - 570					
32	Salina Airport Authority					
33	<i>2023 Sub-Category Detail Budget</i>					
34						
35	Item Description	2022 Budget	2022 Projected Actual			2023 Budget
36		\$ -				\$ -
37						
38						
39	Total Estimated Property Appraisal Expense	\$0.00	\$0.00			\$0.00

	A	B	C	D	E	F	G
1							
2	Special Events- 580						
3	Salina Airport Authority						
4	<i>2023 Sub-Category Detail Budget</i>						
5							
6	Item Description		2022 Budget		2022 Projected Actual		2023 Budget
7	Candy Canes & Airplanes		\$ 250		\$ 300		\$ 300
8	Fly Kansas Air Tour		500				525
9	Christmas activities Terminal Bldg.		350		250		350
10	Press conferences		150				150
11	Parade supplies		150				
12	Crossroads marathon - employee team				375		375
13	6' Tables				900		
14	Other		100		100		300
15			\$ 1,500		\$ 1,925		\$ 2,000
16							
17							
18							
19	Telephone - 585						
20	Salina Airport Authority						
21	<i>2023 Sub-Category Detail Budget</i>						
22							
23	Item Description		2022 Budget		2022 Projected Actual		2023 Budget
24	Cox - fire alarm phone lines (B620 & B655)		\$ 1,500		\$ 1,500		\$ 1,500
25	Executive Answering Service		850		980		1,000
26	Nex-Tech Wireless (cell & wireless devices)		5,650		8,100		9,000
27	Telephone lines, incl. fire alarm lines (B120, H600, H606, B700, B1021, B959)		16,000		15,650		16,500
28	Fax line transferred to 515)		400				
29	Misc. phone supplies		600		150		200
30			\$25,000		\$26,380		\$28,200
31							
32							
33							
34	Training - 590						
35	Salina Airport Authority						
36	<i>2023 Sub-Category Detail Budget</i>						
37							
38	Item Description		2022 Budget		2022 Projected Actual		2023 Budget
39	4-States Airport Conference Registration		\$ 1,000		\$ 1,000		\$ 1,000
40	AAAE		1,200		-		1,200
41	Airport Security Coordinator Training		250		2,195		1,000
42	ANTN (transferred to 515)		1,300				
43	ASOS Training		1,500		-		1,500
44	CPR		1,000		1,450		1,500
45	Cybersecurity training		950		-		1,000
46	Fire Ext. Technician		200				200
47	GFOA-Annual GAAP Update		150		150		200
48	KAA Conference		750		750		750
49	Wildlife Hazard		1,200		2,300		2,500
50	Other		500		500		500
51			\$10,000		\$8,345		\$11,350

	A	B	C	D	E	F
1						
2	Travel & Meetings - 595					
3	Salina Airport Authority					
4	<i>2023 Sub-Category Detail Budget</i>					
5						
6	Item Description	2022 Budget		2022 Projected Actual		2023 Budget
7	Luncheons	\$ 1,500		\$ 2,000		\$ 2,000
8	Conference and Registration Fees	3,500		1,630		2,500
9	Hotel and travel expenses	3,000		6,500		6,500
10	Mileage Reimbursement	500		2,500		2,500
11	Other	1,500		1,500		1,500
12		\$10,000		\$14,130		\$15,000

	A	B	C	D	E	F	G
2	Airfield Maintenance - 600						
3	Salina Airport Authority						
4	2023 Sub-Category Detail Budget						
5							
6	Item Description	2022 Budget	2022	Projected Actual	2023 Budget		
7	Lighting and signage	\$ 11,250	\$	16,500	\$ 11,000		
8	Pavement maintenance and patching	8,900		22,000	16,500		
9	Pavement markings	12,000		5,000	5,000		
10	Perimeter fencing, gate card readers	6,000		2,000	2,000		
11	Vegetation Control	4,500		13,000	13,000		
12	Wildlife control	3,000		-	1,000		
13	Windssocks, PAPIs	4,350		1,500	1,500		
14	Total Estimated Airfield Maintenance Expense	\$50,000		\$60,000	\$50,000		
15							
16	Airfield Security - 610						
17	Salina Airport Authority						
18	2023 Sub-Category Detail Budget						
19							
20	Item Description	2022 Budget	2022	Projected Actual	2023 Budget		
21	Badge materials	\$ 1,500	\$	-	\$ 500		
22	Card readers for proximity gates (transferred to 600)	2,500		50	-		
23	CHRC/STAs	3,000		500	1,000		
24	Gate cards	350		-	350		
25	Other	650			650		
26	Total Estimated Airport Security Expense	\$8,000		\$550	\$2,500		
27							
28	*Considering LEO at security checkpoint 6 hours per day, 365 days per year - \$65/hour; \$142,350/year. TSA LEO reimbursement program would provide \$20/hour resulting in net expense of \$98,550						
29							
30	Building Maintenance - 620						
31	Salina Airport Authority						
32	2023 Sub-Category Detail Budget						
33							
34	Item Description	2022 Budget	2022	Projected Actual	2023 Budget		
35	Bldg keys/cores	\$ 3,000	\$	8,000	\$ 8,000		
36	Cleaning / janitorial supplies (all buildings)	33,500		30,885	25,000		
37	Doors (overhead, personnel, bldg. interior) and windows	15,000		25,000	15,000		
38	Electrical and lighting	15,000		18,000	17,500		
39	Fire Alarm Monitoring and servicing	5,000		9,500	9,785		
40	Fire extinguishers inspections, servicing and replacements	8,500		4,000	4,120		
41	Fire Suppression system testing, maint. & repairs	20,000		45,000	25,000		
42	H600 Elevator	2,000		1,000	1,030		
43	HVAC / ventilation systems	15,000		25,000	23,000		
44	Painting	2,500		1,500	1,545		
45	Parking lot / sidewalks	10,000		100	103		
46	PH 305 statistical inventory (SIR) services	1,500		4,000	4,120		
47	Plumbing / drinking water systems / service lines / ice machines	10,000		25,000	25,750		
48	Pumphouse 305 and self-serve avgas station	2,500		2,350	2,421		
49	Roofing	1,500		-	-		
50	Termite / pest control	5,000		6,000	6,180		
51	Other Bldg Mx			20,000	16,446		
52	Total Estimated Bldg. Maintenance Expense	\$150,000		\$225,335	\$185,000		
53							

	A	B	C	D	E	F	G
1							
2	Equip., Fuel & Repairs - 630						
3	Salina Airport Authority						
4	<i>2023 Sub-Category Detail Budget</i>						
5							
6	Item Description		2022 Budget		2022 Projected Actual		2023 Budget
7	Batteries		\$ 3,500		\$ 1,600		\$ 3,500
8	Communications equipment		6,000		2,750		4,000
9	Equipment Rental (Airgas cylinder, lifts)		3,800		2,500		3,800
10	Filters/oil/fluids		3,500		2,100		3,500
11	Fire Trucks		6,000		3,500		6,000
12	Fuel		30,000		22,000		25,000
13	Mowers/tractors		5,500		2,500		4,000
14	Other large equipment (k-loader, air stairs, man lift, fork lift)		5,000		3,500		3,500
15	Other small equipment (air compressors, floor scrubbers, sealers, chain saws)		3,500		2,500		3,500
16	Snow removal equipment		5,000		2,500		5,000
17	Tires		5,000		2,500		5,000
18	Vans, smaller trucks, pathfinders		4,500		3,350		4,500
19	Vehicle allowance		8,700		8,700		8,700
20	Total Estimated Equip., Fuel & Repair Expense		\$90,000		\$60,000		\$80,000
21							
22	Fire Services - 640						
23	Salina Airport Authority						
24	<i>2023 Sub-Category Detail Budget</i>						
25							
26	Item Description		2022 Budget		2022 Projected Actual		2023 Budget
27	Mobile ARFF Trainer		\$ 18,000		\$ 18,000		\$ 18,000
28	Propane for ARFF Trainer		1,500		1,500		1,500
29	ARFF Training offsite		7,500		7,500		7,500
30	City of Salina - After Hour Standby		1,500		1,500		1,500
31	Full Scale Exercise / Tabletops		1,650		1,650		1,650
32	Misc. Supplies, (first aid kits)		1,600		1,600		1,850
33	Total Other Fire Services Expense		\$31,750		\$31,750		\$32,000
34							

	A	B	C	D	E	F	G
1							
2	Grounds Maintenance Expense - 650						
3	Salina Airport Authority						
4	<i>2023 Sub-Category Detail Budget</i>						
5							
6	Item Description	2022 Budget		2022 Projected Actual		2023 Budget	
7	Weed control / chemicals	\$ 3,000		\$ 2,000		\$ 2,000	
8	Contract weed control, mulching	8,000		15,000		15,000	
9	Contract mowing	1,500		1,500		2,500	
10	Landscaping supplies	2,000		2,000		2,000	
11	Other	500		500		500	
12	Total Grounds Mx. Expense	\$15,000		\$21,000		\$22,000	
13							
14							
15	Other Maintenance Expense - 670						
16	Salina Airport Authority						
17	<i>2023 Sub-Category Detail Budget</i>						
18							
19	Item Description	2022 Budget		2022 Projected Actual		2023 Budget	
20	Trash Services	\$ 8,000		\$ 10,000		\$ 9,000	
21	Uniforms (ARFF & MX)	11,000		12,000		11,000	
22	Misc. tools & supplies	1,000		3,000		2,000	
23	Total Other Mx. Expense	\$20,000		\$25,000		\$22,000	
24							
25	Snow Removal Expense - 680						
26	Salina Airport Authority						
27	<i>2023 Sub-Category Detail Budget</i>						
28							
29	Item Description	2022 Budget		2022 Projected Actual		2023 Budget	
30	Urea (airfield pavement treatment)	\$ 9,500		\$ 9,500		\$ 9,500	
31	Salt (sidwalk treatment)	750		750		750	
32	Contract snow removal (non-airside)	9,750		9,750		9,750	
33	Total Snow Removal Mx. Expense	\$20,000		\$20,000		\$20,000	

Salina Airport Authority
Summary of Funding for Airport Capital Improvement Projects
and Allocation of Anticipated 2023 Mill Levy Receipts for Local Match

	<u>Total</u>	<u>FAA</u>	<u>SAA</u>
<u>Fuel Farm - (MAP)</u>			
Design	\$ 378,057	\$ 300,000	\$ 78,057
Construction	5,177,692	4,659,923	517,769
Total	\$ 5,555,749	\$ 4,959,923	\$ 595,826

<u>Runway 12/30 - (BIL & Entitlement)</u>			
Design	\$ 351,646	\$ 316,481	\$ 35,165
Construction	5,525,853	4,973,268	552,585
Total	\$ 5,877,499	\$ 5,289,749	\$ 587,750

<u>Terminal Bldg. Project (BIL)</u>			
Building Expansion			
Design	\$ 1,337,421	\$ 1,203,679	\$ 133,742
Construction	7,221,579	6,499,421	722,158
Subtotal	8,559,000	7,703,100	855,900
Parking Lot Expansion			
Design	234,000	210,600	23,400
Construction	2,955,000	2,659,500	295,500
Subtotal	3,189,000	2,870,100	318,900
Total	\$ 11,748,000	\$ 10,573,200	\$ 1,174,800

Estimated 2023 Mill Levy Receipts	\$ 485,340	\$ 2,030,760.5	Federal share design all (Fuel farm, 12/30 & Terminal incl. parking)
Local match for design	\$ (270,364)	1,934,787.70	Balance of 1 Mill for Construction of Fuel Farm
Local match available for construction in 2023 Phase 1 of Fuel Farm Construction	(214,976)	\$ 3,965,548.2	Total estimated Fed share of possible projects for 2023
	\$ -		

State and Federal Grant Funding Summary

Calendar Year	FAA ACIP Years 1-5	Project	Estimated Total Project Cost	Grant \$	Agency	Grant Program	Grant Status	SAA Local Share
2022	1-5	Runway 17/35, South 7,500 ft (design and construction)	\$ 4,321,531	\$ 4,227,132	FAA	AIP Entitlement	Awarded 6-23-2021	\$ 94,399
2022		Runway 17/35, North 4,800 ft (construction)	1,782,887	1,298,279	KDOT	KDOT Economic Development	Award notification received 2-14-2022	484,608
2023	1-5	Fuel Farm (design and construction)	5,555,749	5,000,174	FAA	AIP MAP	ACIP update submitted on 3-8-2022 Grant application for design submitted on 4-15-2022	555,575
2023	1-5	Rehabilitate Runway 12/30 (design and construction)	5,877,499	5,289,749	FAA	BIL AIG	ACIP update submitted on 3-8-2022	587,750
2024	1-5	Construct or improve Terminal Bldg. parking lot (design and construction)	3,189,000	2,870,100	FAA	AIP MAP	ACIP update submitted on 3-8-2022	318,900
2025	1-5	Terminal Bldg. Expansion (design and construction)	8,559,000	8,131,050	FAA	BIL ATP	ACIP update submitted on 3-8-2022	427,950
2025-2026	1-5	Rehabilitate T/W's A, B, C, D, E & from Rwy 35 to T/W G (design and construction)	4,889,750	4,400,775	FAA	AIP Entitlement	ACIP update submitted on 3-8-2022	488,975
2027	1-5	Acquire snow removal equipment (design and construction)	1,430,000	1,287,000	FAA	AIP MAP	ACIP update submitted on 3-8-2022	143,000
2027	6-11	Upgrade Runways 17-35 lighting systems (design and construction)	715,951	644,356	FAA	AIP Entitlement	ACIP update submitted on 3-8-2022	71,595
2027	6-11	Upgrade Runways 12-30 lighting systems (design and construction)	435,000	391,500	FAA	AIP Entitlement	ACIP update submitted on 3-8-2022	43,500
			\$ 36,756,367	\$ 33,540,115				\$ 3,216,252

Mill Levy / Matching Grant Funds

Local Funds

Balance as of 1-1-2022		\$ 354,608		
Grant receipts / reimbursement for prev year expenditures		388,415		
Anticipated tax receipts through 12-31-2022		420,000	Expected \$84,958 in AIP entitlements (FFY 2023)	
		1,163,023		
Expenditures				
2022		Runway 17/35, South 7,500 ft (design and construction)	(94,399)	
2022		Runway 17/35, North 4,800 ft construction	(484,608)	
2022		Terminal Bldg. Expansion (environmental planning -FAA 163 Determination / NEPA / SHPO)	(7,768)	Non participating costs
2022		Terminal Bldg. Parking south overflow (design)	(18,500)	Non participating costs
2022		Terminal Bldg. Parking south overflow (construction)	(141,650)	Non participating costs
2022		North Ramp MRO study (alternatives assessment and updated ALP)	(7,500)	Non participating costs
2022		North Ramp MRO environmental planning services (NEPA categorical exclusion and Section 106 consultation)	(6,064)	Non participating costs
2022		Runways 17/35 and 12/30 LED lighting	(128,595)	Non participating costs
2022		12-15-2022 Storm Damage (FEMA match)	(150,000)	
2022		Pre-Tank Removal Environmental Site Assessment Work Plan	(11,200)	Non participating costs
2022		Rwy 12/30 pavement investigation	(75,000)	Non participating costs
		2022 Total Anticipated Match Required	(1,125,284)	
Projected Balance at 12-31-2022			37,739	
Anticipated 2023 tax receipts			485,340	
Anticipated entitlement (reimbursement for AIP 42 - 2021 entitlements)			84,958	
2023		Fuel Farm (design)	(78,057)	
2023		Rehabilitate Runway 12/30 (design)	(35,165)	
2023		Construct or improve Terminal Bldg. parking lot (design)	(23,400)	
2023		Terminal Bldg. Expansion (design)	(133,742)	
2023		Terminal Bldg. Parking Lot Design	(23,400)	
		2023 Total Anticipated Match Required	(270,364)	
Projected Balance at 12-31-2023			337,673	
Anticipated 2024 tax receipts			492,620	
2024		Fuel Farm (construction)	(517,769)	
2024		Construct or improve Terminal Bldg. parking lot (construction)	(295,500)	
2024		Rehabilitate Runway 12/30 (construction)	(552,585)	
		2024 Total Anticipated Match Required	(848,085)	
Projected Balance at 12-31-2024			(17,792)	
Anticipated 2025 tax receipts			500,009	
2025		Terminal Bldg. Expansion (design and construction)	(427,950)	
2025		Rehabilitate T/W's A, B, C, D, E & from Rwy 35 to T/W G (Phase 1)	(244,488)	
		2025 Total Anticipated Match Required	(672,438)	
Projected Balance at 12-31-2025			(190,220)	

Terms Legend

Bipartisan Infrastructure Law (BIL)

Airports Terminal Program (ATP)
Airports Infrastructure Grants (AIG)

Federal Aviation Administration (FAA)

Airport Improvement Program (AIP)

Military Airport Program (MAP)

Airport Capital Improvement Program (ACIP)

Notes:

1. All costs are stated in 2022 dollars
2. Non-participating costs are grant ineligible components of the



HANGAR / MISSION OPERATING FACILITY PRICING

January 1, 2023

Forward Operating Location (FOL) Activity

Facility	Hangar Floor SF	Door Height Clearance	Office / Multi-Use SF	Total SF	Rate/SF Office	Rate/SF Hangar	Total Facility Rate/SF	Daily Rate 100% Usage	Daily Rate 50% Usage	Daily Rate Hangar Only	Daily Rate Office Only
Hangar 509	27,673	19'10"	17,859	45,532	\$ 13.45	\$ 6.75	\$ 9.40	\$ 1,170	\$ 585	\$ 510	\$ 650
Hangar 600	42,052	28'	26,256	68,308	\$ 19.30	\$ 9.55	\$ 13.25	\$ 2,470	\$ 1,235	\$ 1,100	\$ 1,380
Hangar 626	35,867	34'4"	11,321	47,188	\$ 17.90	\$ 9.10	\$ 11.65	\$ 1,500	\$ 750	\$ 890	\$ 550
Hangar 703	25,882	30'	0	25,882	NA	\$ 5.35	\$ 5.35	\$ 370	\$ 185	\$ 370	NA

The above hangar rental includes the following:

1. The use of SLN runways, taxiways and designated aircraft parking aprons. The SAA and mission planners will coordinate to designate ramp space to accommodate mission aircraft. As soon as possible, provide the SAA with the mission concept of operations and number/type of aircraft.
2. The use of up to 3 storage bunkers, and one building for the storage and assembly of practice ordnance. Upon receipt of the list of ordnance to be used, the SAA can assist the unit(s) in obtaining the appropriate explosives facility licenses.
3. 120 six ft. tables and 300 folding chairs. (Subject to availability; coordinate needs early with SAA to reserve tables and chairs).
4. 12 Flight gear lockers
5. All electricity, natural gas, water and trash services.
6. The use of hangar restrooms within the leased facilities; all consumables to be stocked and supplied by the SAA during the mission.
7. Two refrigerators and 2 microwaves; coordinate early to reserve appliances.
8. Issuance of building and airfield access keys and gate cards as per mission planner instructions.

Rates for missions not leasing 50% or more of an aircraft hangar facility

Rate for mission use of airfield including apron space and/or FARP locations - \$300 / day

Rate for mission use of ordnance storage bunkers, lockers and/or assembly building no.1080 - \$200 / day

Rate for mission use of ammo bunker (#1067) only - \$65/day



HANGAR / MISSION OPERATING FACILITY PRICING

Forward Operating Location (FOL) Activity

Additional services available through the SAA

1. Internet speed as follows (rate is per hangar, per month):
a.) 20/20 - \$500 b.) 100/100 - \$650 c.) 500/500 - \$825
2. Long distance telephone call capability (codes issued per unit's request and ease in tracking utilization) - \$.069/minute
3. Telephone lines - \$90 per line per month.
30 Toshiba phones (Subject to availability; coordinate early to reserve phones)
4. Printer/copier rental as follows (rate is per unit, per month, one month minimum, paper available for \$50/case):
a.) 35/45 PPM, color copier/printer - \$950 b.) 35/45 PPM, back/white copier/printer - \$875
Add \$325 for hard drive removal and surrender to unit.
5. Janitorial services - \$325 per day per facility for detail restroom cleaning and trash removal (can specify certain dates and times for services). For detail office / hangar cleaning services, please contact the SAA for pricing.
6. Port-a-potties - \$200 per week (includes 1 service), Hand wash stations \$250 per week, Hand sanitizing stations (set of 2 per station) \$185 per week
7. Utilization of SAA Logistics and Ground Services Support Equipment - \$195 per day (see separate GSE schedule for equipment listing detail).
8. Handheld programable portable UHF/VHF Radios - \$25 per day/per radio

Missions/deployments extending over 30 days may qualify for a price discount, please contact the Salina Airport Authority (SAA) for extended stay rate quotes.

In the event of partial occupancy, the SAA reserves the right to lease the remaining sq. ft. to other units, organizations and aircraft operators.

Facility and pricing structure subject to hangar availability. Contact the SAA in the early stages of mission planning to insure availability and reserve the facilities and dates.

Salina Regional Airport operated by:
Salina Airport Authority (SAA)
3237 Arnold Ave., Salina, KS 67401
Shelli Swanson, Director of Admin. & Finance
shellis@salair.org
785-827-3914 or 785-577-4647

Your trusted, experienced partners in forward operating location training and missions





HANGAR / MISSION OPERATING FACILITY PRICING

Forward Operating Location (FOL) Activity

Services provided by other SAA partners and contact information:

Aircraft Fuel	SLN FBO and DoD contract fuel provider: Avflight Salina; Julie Yager-Zuker, Operations Manager 785-825-6739
Aircraft Support Equipment	Avflight Salina; Julie Yager-Zuker, Operations Manager 785-825-6739 - for all equipment not available on SAA equipment list.
Air Traffic Control	Salina Air Traffic Control Tower, 785-825-4806
Machine Shop Services	Scientific Engineering, Jim Pratt, 785-827-7071
Food Service; Catering	Kansas State University Food Service Provider; AmeriServ, Kate Chambers, 785-826-2922 or Avflight Salina; Julie Yager-Zuker, Operations Manager 785-825-6739
Recreation; Fitness	Kansas State University Recreation Center, Kyle Chamberlin, 785-826-2662
Rental Cars	Hertz, 785-827-7237; Enterprise, 785-825-1100
Lodging	KSARNG Billeting - Jennifer Short 785-646-3311/3312; Candlewood Suites, Taylor Munoz, 785-823-6939; Hilton Garden Inn, Dana Bronson, 785-309-0440, Ext. 7152; Baymont Inn and Suites, Kimberely or Cindi, 785-823-6900; Quality Inn and Suites, Tammy Surface, 785-825-2111; Courtyard by Marriott, Leslie Lawson, 785-309-1300; La Quinta Inn and Suites, Becky Senger, 785-827-9000; Holiday Inn, Nicholyn Strome, 785-404-6767; Hampton Inn, Monica Batazor, 785-823-9800; Comfort Suites, Bart Garrett, 785-404-6944; Fairfield Inn and Suites, 785-515-5333; Homewood Suites, Jenny McClellan, 785-515-2601. For large scale events, please contact Jo Ann McClure at the Salina Chamber's Convention and Visitors Bureau 785-827-9301
Gases	Airgas, 785-823-8100

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Your trusted, experienced partners in forward operating location training and missions





Hangar Rates and Charges - Transient Aircraft Storage

Hangar 600

Door Clearance 100' (W) and 28' (H)

Rates applicable for storage of aircraft only and do not include charges by FBOs for Aircraft handling.

As of January 1, 2023

Aircraft Type	Daily/Overnight Rate
Helicopters and single engine pistons	\$85
Single Engine turbo-props and piston twins	\$100
Twin engine turbo-prop	\$125
Large Turbo-Props/Business Jets	
Up to 2500 sq.ft.	\$175
Beechjet 400, Premier I, CJ-I/2, Citation 500, Citation Jet	
Citation 550, Mustang, Falcon 10, Delfin L-29, Exlipse 500	
1124 Westwind, Learjet 24/25/28/29/31/35/36/55	
Diamond I, T-38 Talon, Hawker 400XP/700,	
Jet Commander 1121, Sabreliner 65	
2500 to 5000 sq.ft.	\$210
Challenger 300/600/601/604, Casa C-212-200, Gulfstream I	
Citation III/v/VI/VII/X, Excel, Sovereign, Falcon 20/50/900/2000	
Dornier 328 Turbo-prop/Jet, Brasilla, EMB 123/300, Hansa	
Galaxy, Astra, IAI G-150, Phenom 300/500, CJ-3,	
Learjet 45/60, Jetstar I/II, Hawker 800/800XP/850XP/1000/4000	
5000 to 7500 sq.ft.	\$240
Gulfstream II/III/IV, DC-3, Dash 8, Falcon 7X, Rockwell 2000	
Casa CN-235, Embraier ERJ 135-/145, Antonov AN-26	
ATR 42-500, Canadair Regional Jet, Fokker Fellowship	
British Aerospace BAE 146-200, HS 748	
7500 and up sq.ft.	\$260
Global Express, Convair 440/580, Dash 7	
Fokker 50/100, Fokker Frienship, Gulfstriem V	
British Aerospace BAC 111-500	
Military Jets (small)	\$195
Military Jets (large)	\$265

Discounts available for longer-term storage



Hangar Rates and Charges - Transient Aircraft Storage

Hangar 509

Door Clearance 95' (W) and 23' (H)

Rates applicable for storage of aircraft only and do not include charges by FBOs for Aircraft handling.

As of January 1, 2023

Aircraft Type	Daily/Overnight Rate
Helicopters and single engine pistons	\$70
Single Engine turbo-props and piston twins	\$85
Twin engine turbo-prop	\$95
Large Turbo-Props/Business Jets	
Up to 2500 sq.ft.	\$155
<i>Beechjet 400, Premier I, CJ-I/2, Citation 500, Citation Jet</i>	
<i>Citation 550, Mustang, Falcon 10, Delfin L-29, Exlipse 500</i>	
<i>1124 Westwind, Learjet 24/25/28/29/31/35/36/55</i>	
<i>Diamond I, T-38 Talon, Hawker 400XP/700,</i>	
<i>Jet Commander 1121, Sabreliner 65</i>	
2500 to 5000 sq.ft.	\$175
<i>Challenger 300/600/601/604, Casa C-212-200, Gulfstream I</i>	
<i>Citation IIII/v/VI/VII/X, Excel, Sovereign, Falcon 20/50/900/2000</i>	
<i>Dornier 328 Turbo-prop/Jet, Brasilla, EMB 123/300, Hansa</i>	
<i>Galaxy, Astra, IAI G-150, Phenom 300/500, CJ-3,</i>	
<i>Learjet 45/60, Jetstar I/II, Hawker 800/800XP/850XP/1000/4000</i>	
5000 to 7500 sq.ft.	\$185
<i>Gulfstream II/III/IV, DC-3, Dash 8, Falcon 7X, Rockwell 2000</i>	
<i>Casa CN-235, Embraier ERJ 135-/145, Antonov AN-26</i>	
<i>ATR 42-500, Canadair Regional Jet, Fokker Fellowship</i>	
<i>British Aerospace BAE 146-200, HS 748</i>	
7500 and up sq.ft.	\$210
<i>Global Express, Convair 440/580, Dash 7</i>	
<i>Fokker 50/100, Fokker Frienship, Gulfstriem V</i>	
<i>British Aerospace BAC 111-500</i>	
Military Jets (small)	\$155
Military Jets (large)	\$200

Discounts available for longer term storage



Hangar Rates and Charges - Transient Aircraft Storage

Hangar 703

Door Clearance 140' (W) and 30' (H)

Rates applicable for storage of aircraft only and do not include charges by FBOs for Aircraft handling.

As of January 1, 2023

Aircraft Type	Daily/Overnight Rate
Helicopters and single engine pistons	\$70
Single Engine turbo-props and piston twins	\$85
Twin engine turbo-prop	\$95
Large Turbo-Props/Business Jets	
Up to 2500 sq.ft.	\$155
<i>Beechjet 400, Premier I, CJ-I/2, Citation 500, Citation Jet</i>	
<i>Citation 550, Mustang, Falcon 10, Delfin L-29, Exlipse 500</i>	
<i>1124 Westwind, Learjet 24/25/28/29/31/35/36/55</i>	
<i>Diamond I, T-38 Talon, Hawker 400XP/700,</i>	
<i>Jet Commander 1121, Sabreliner 65</i>	
2500 to 5000 sq.ft.	\$175
<i>Challenger 300/600/601/604, Casa C-212-200, Gulfstream I</i>	
<i>Citation IIII/v/VI/VII/X, Excel, Sovereign, Falcon 20/50/900/2000</i>	
<i>Dornier 328 Turbo-prop/Jet, Brasilla, EMB 123/300, Hansa</i>	
<i>Galaxy, Astra, IAI G-150, Phenom 300/500, CJ-3,</i>	
<i>Learjet 45/60, Jetstar I/II, Hawker 800/800XP/850XP/1000/4000</i>	
5000 to 7500 sq.ft.	\$185
<i>Gulfstream II/III/IV, DC-3, Dash 8, Falcon 7X, Rockwell 2000</i>	
<i>Casa CN-235, Embraier ERJ 135-/145, Antonov AN-26</i>	
<i>ATR 42-500, Canadair Regional Jet, Fokker Fellowship</i>	
<i>British Aerospace BAE 146-200, HS 748</i>	
7500 and up sq.ft.	\$210
<i>Global Express, Convair 440/580, Dash 7</i>	
<i>Fokker 50/100, Fokker Frienship, Gulfstriem V</i>	
<i>British Aerospace BAC 111-500</i>	
Military Jets (small)	\$155
Military Jets (large)	\$200

Discounts available for longer term storage



T-Hangar Rates and Charges

Rates applicable for storage of aircraft only and do not include charges by FBOs for Aircraft handling.

As of Jan. 1, 2023

Hangar Type	Monthly Rate
(A) T-hangars	\$97
(B) T-hangars	\$97
(D) Box hangars	\$120
- D5, D6, D7, D8	
(C) Box hangars	\$178
- C1	
(P) T-hangars	\$97
- P13 T-hangar	\$120
- P30, P31, P32	\$142

Salina Airport Authority

Other Income Fee Schedule

Effective January 1, 2023

Gate cards	\$ 25.00	per key (new or replacement)
Telephone service	\$ 0.095	per minute (long distance)
Facility keys	\$ 20.00	per key (new or replacement)
Lock change	\$ 65.00	per door
Finance Charge on overdue balances	\$75 or 6% of the overdue balance	
Air Terminal Conference Room (Wifi and TV Included)	\$ 125.00	per day
	\$ 25.00	per hour
Air Carrier Ramp / Background Check Fee		
Security Threat Assessment (STA)	\$ 20.00	per employee
Criminal History Record Check (CHRC)	\$ 45.00	per employee
Photocopies	\$ 0.15	per page
Fax Services		
Outgoing	\$ 5.00	for first page
	\$ 2.00	per page after first
Incoming	\$ 1.00	per page
Notary service	\$ 10.00	per signature
NSF Check	\$ 40.00	each
Self-fuel permit fee	\$ 675.00	
Fuel Spill Clean up		
Man hour	\$ 95.00	
Small Equip.	\$ 50.00	per hour
Large Equip.	\$ 85.00	per hour
Consumables		at cost
Ag Operator Fee	\$ 775.00	per year
Airfield Escort Fee	\$ 60.00	per hour (min. of 1 hr.)
AOA Driving Training	\$ 75.00	per class
Fuel Flowage Fee	\$ 0.0866	per gallon
Signatory Landing Fees	\$.75	<60,000lbs.
(per 1,000 lbs. per landing)	\$ 1.45	>60,000lbs.
Non-Signatory Landing Fees	\$ 2.25	
(per 1,000 lbs. per landing)		
ARFF Standby Fee	\$ 95.00	per hour
ARFF Index C/D/E Fee	\$ 975.00	per flight
Terminal Use Fee (Public Charter)	\$ 975.00	per flight
Terminal Security (Public Charter)	\$ 775.00	per flight (includes LEO)
Maintenance Service Fee	\$ 95.00	per hour
		plus supplies & equipment
		(for items the responsibility of tenant)
Other contract services	7.50%	plus cost

* Minimum of 1 hour for equipment rental

Ground Support Equipment & Logistics

As of January 1, 2023



**For questions, or to rent GSE or
Logistics Services, please contact
Shelli Swanson at
785-827-3914 or email
shellis@salair.org**



Vehicles and Storage

Description:
12 Passenger Van

Chevy



Description:
GMC Box Truck
L 23'9" W 7'9" H
8'6"



Description:
International Semi
Flatbed Truck



Description:
1986 International
Series Stake Bed Truck



Description:
10K All-Terrain Forklift
15' Height Range



Description:
Conex Box
Quantity: 2



Ground Support Equipment

Description:

PS1: F350, Self propelled,
Passenger Air Stair
See attachment for height range



Description:

PS4: Self-propelled,
Passenger Air Stair
See attachment for height range



Description:

Bucket Truck Lift,
65' Height range



Description:

S&S Tug, Mobile Belt
Loader, 11' Height Range



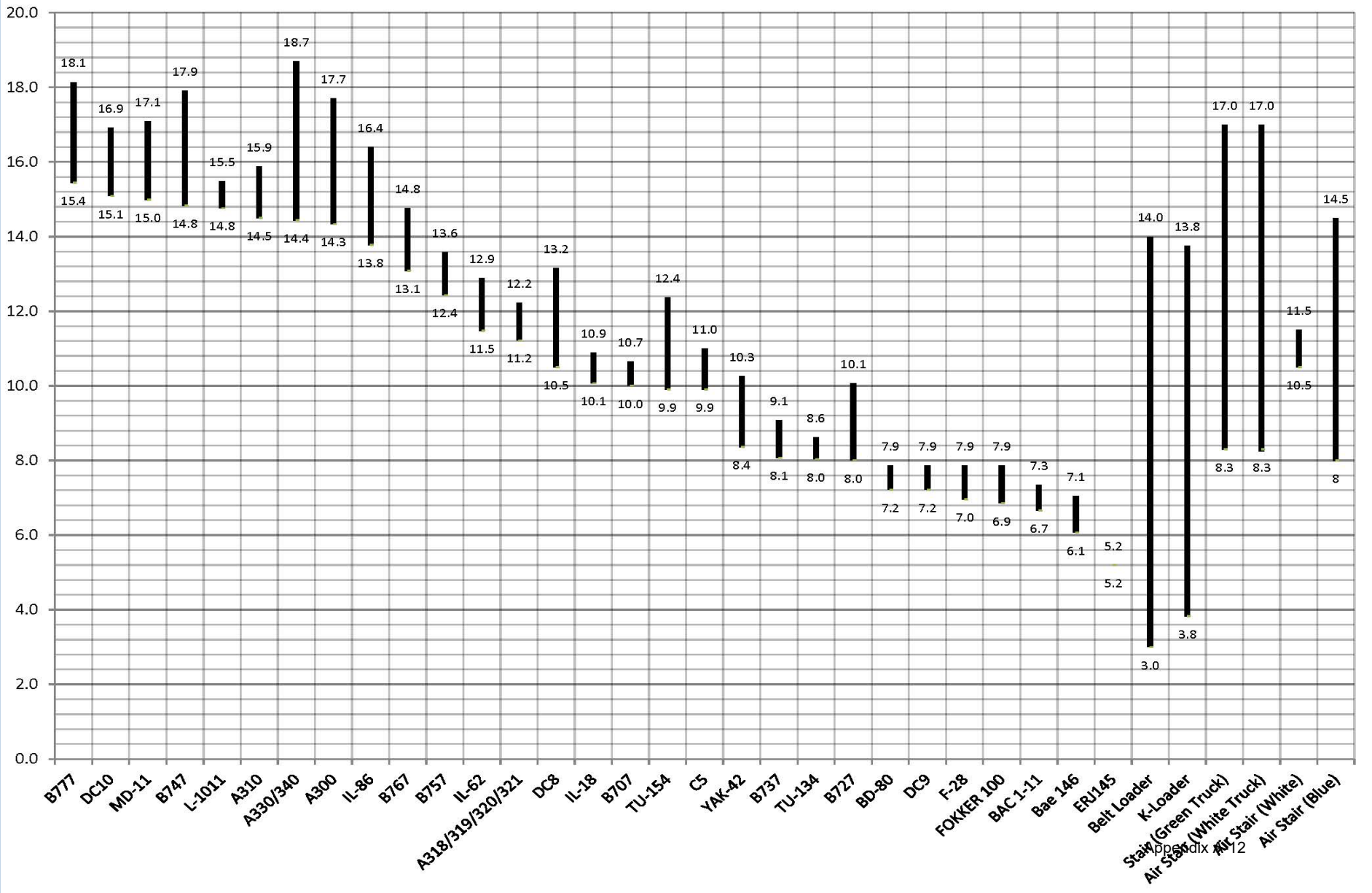
Description:

Portable Loading
Ramp
L 36' x W 7'



Height Range

Aircraft Door Sill Heights in Feet (Minimum to Maximum)



Ground Support Equipment

Description:

4K Forklift,
10.3' Height Range



Description:

10K Forklift,
12.6' Height Range



Description:

10K Forklift,
8.25' Height Range



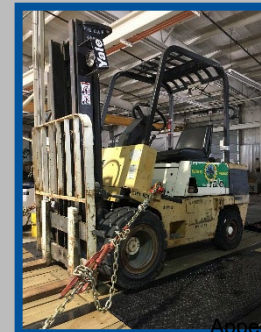
Description:

Man Lift Cage
for fork lift



Description:

4K Forklift,
9.5' Height Range



Ground Support Equipment

Description: Hobart
AC Ground Power Unit
400 Hz Solid State 460
VAC 50-60Hz
45 KVA



Description:
11, Tri-max wheeled
fire extinguishers



Description: Hobart
AC Ground Power Unit
28 VDC Solid State,
3ph/208-230-
460V/60Hz



Description:
Flood Lamp 30' tall



Description:
3 sets of Portable
Flood Lamp
35' tall



Description:
Jack up Work Stand,
10' Height Range



Ground Support Equipment

Description:

Aircraft Tug
4,000 lbs.' Weight Limit



Description:

Scissor Lift
38 ft. Working Height Max.
32 ft. Platform Height



Description:

Bobtail tug
5,000 lbs. Weight Limit



Description:




Northwestern tug
4,000 lbs. Weight Limit



Description:

Folding Chairs (Qty 300)
6' White Tables (Qty 120)

Ground Support Equipment and Logistics Fee Schedule

Equipment 	Hourly Rate 	Daily Rate 
AC Ground Power Units	\$ 50	\$ 130
Air Stairs	n/a	165
Aircraft Tugs	55	215
Belt Loader	n/a	165
Boom Lift	70	165
Deicer Vehicles (per aircraft)		165
FOD Busters (ea)	40	75
Forklifts	70	170
Jack up Work Stand	65	160
K-Loaders	70	170
Man Lift Cage	30	75
Portable Flood Lights	70	200
Portable Loading Ramp	70	160
Tri-Max Wheeled Fire Extinguishers (12)	45	110
Vehicles	55	170

Multiple day FOL activities qualify for the \$225 per day logistics rate which includes access to all equipment on this schedule.

*Rates include delivery and return of equipment to any facility on the Airport.

*Equipment will be positioned fueled.

*Refueling, refilling or recharging required is responsibility of lessee.

* Minimum of 1 hour for equipment rental



2023 CALENDAR OF EVENTS

January

2	New Year's Day/ Holiday
16	Martin Luther King Junior Day
18	8 a.m. Board of Directors Meeting

February

15	8 a.m. Board of Directors Meeting
20	President's Day

March

15	8 a.m. Board of Directors Meeting
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April

7	Good Friday
19	8 a.m. Board of Directors Meeting

May

17	8 a.m. Board of Directors Meeting
29	Memorial Day

June

19	Juneteenth National Independence Day
21	8 a.m. Board of Directors Meeting

July

4	Independence Day
19	8 a.m. Board of Directors Meeting

August

16	8 a.m. Board of Directors Meeting
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September

4	Labor Day
20	8 a.m. Board of Directors Meeting

October

9	Columbus Day
18	8 a.m. Board of Directors Meeting

November

10	Veterans Day
15	8 a.m. Board of Directors Meeting
23	Thanksgiving Day
24	Thanksgiving Day Holiday

December

20	8 a.m. Board of Directors Meeting
25	Christmas Day Holiday
26	Christmas Holiday

