

PROPOSAL FORM

TO: Mr. Timothy Roger, AAE
Executive Director
Salina Airport Authority
Salina, KS

The undersigned, in compliance with the request for proposals for the following services:

**2022 / 2023 Snow Removal Services
Salina Regional Airport / Airport Industrial Center**

hereby proposes to furnish all labor, permits, material, machinery, tools, supplies and equipment to faithfully perform all work required for the services as specified in the attached Exhibit A documents for the following prices:

Equipment Type (i.e. Skid loader with 8' snow pusher)

(Please provide a list of all equipment that may be used)

Rate per hour

Ice Control (including application)

Rate per lb.

Additional Fee(s) if applicable

Rate

ACKNOWLEDGEMENTS BY PROPOSER

- a. The PROPOSER acknowledges and accepts the OWNER’S right to reject any or all proposals and to waive any minor informality in any Proposal or solicitation procedure.
- b. The PROPOSER acknowledges and accepts the OWNER’S right to hold all Proposals for purposes of review and evaluation and not issue a Purchase Order for a period not to exceed thirty (30) calendar days from the stated date for receipt of proposals.

REPRESENTATIONS BY PROPOSER

- c. By submittal of a proposal (proposal), the PROPOSER represents the following:
- d. The PROPOSER has read and thoroughly examined the proposal documents including the exhibits.
- e. The PROPOSER has a complete understanding of the terms and conditions required for the satisfactory performance of the work.
- f. The PROPOSER has fully informed themselves of the sites, site conditions and the surrounding areas.
- g. The PROPOSER has familiarized themselves of the requirements of working on an operating airport and understands the conditions that may in any manner affect cost, progress, or performance of the work.
- h. The PROPOSER has correlated their observations with that of the project documents.
- i. **The PROPOSER carries the insurance policies and limits as per the attached Exhibit B and has included a Certificate of Insurance (COI) with this proposal form.**

ATTACHMENTS TO THIS PROPOSAL

The following documents are attached to and made a part of this Proposal:

1. Exhibit A – Snow removal priority areas and detailed site plan drawings
2. Exhibit B - SAA contractor insurance requirements.

SIGNATURE OF PROPOSER

Company Name: _____
Point of Contact: _____
Address: _____
City, St., Zip _____
Phone No.: _____
Email Address: _____

Printed Name of Authorized Official

Signature of Authorized Official

Date: _____

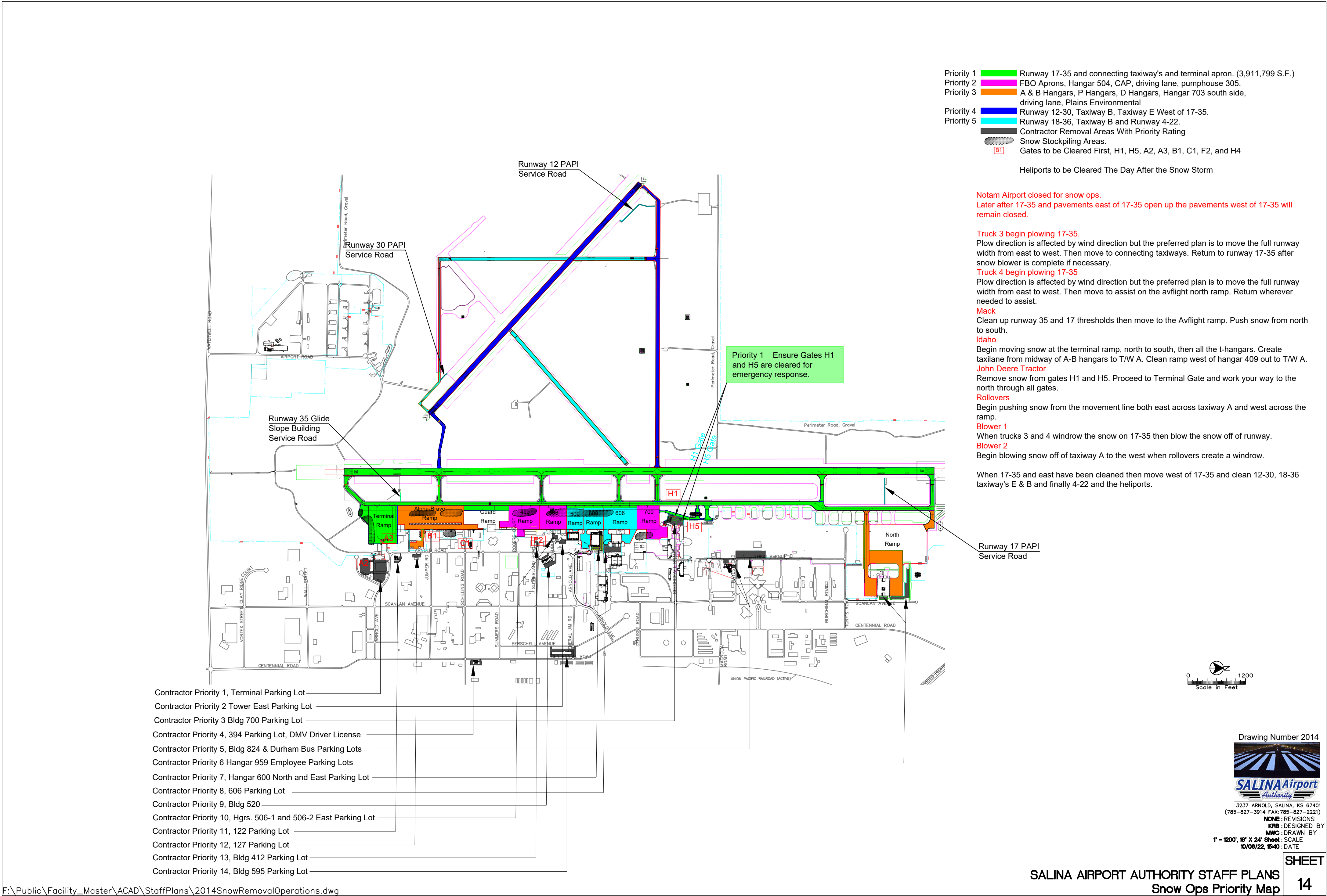
Revised (10-06-2022)

The SAA will notify contractor if snow removal services are needed at any of the following priority locations. The services will include Ice Control (Salt) treatment (after snow removal) at all locations except the overflow parking lot in Priority 1 and all of Priority Area No. 9. Pre-treatment may also be requested by the SAA.

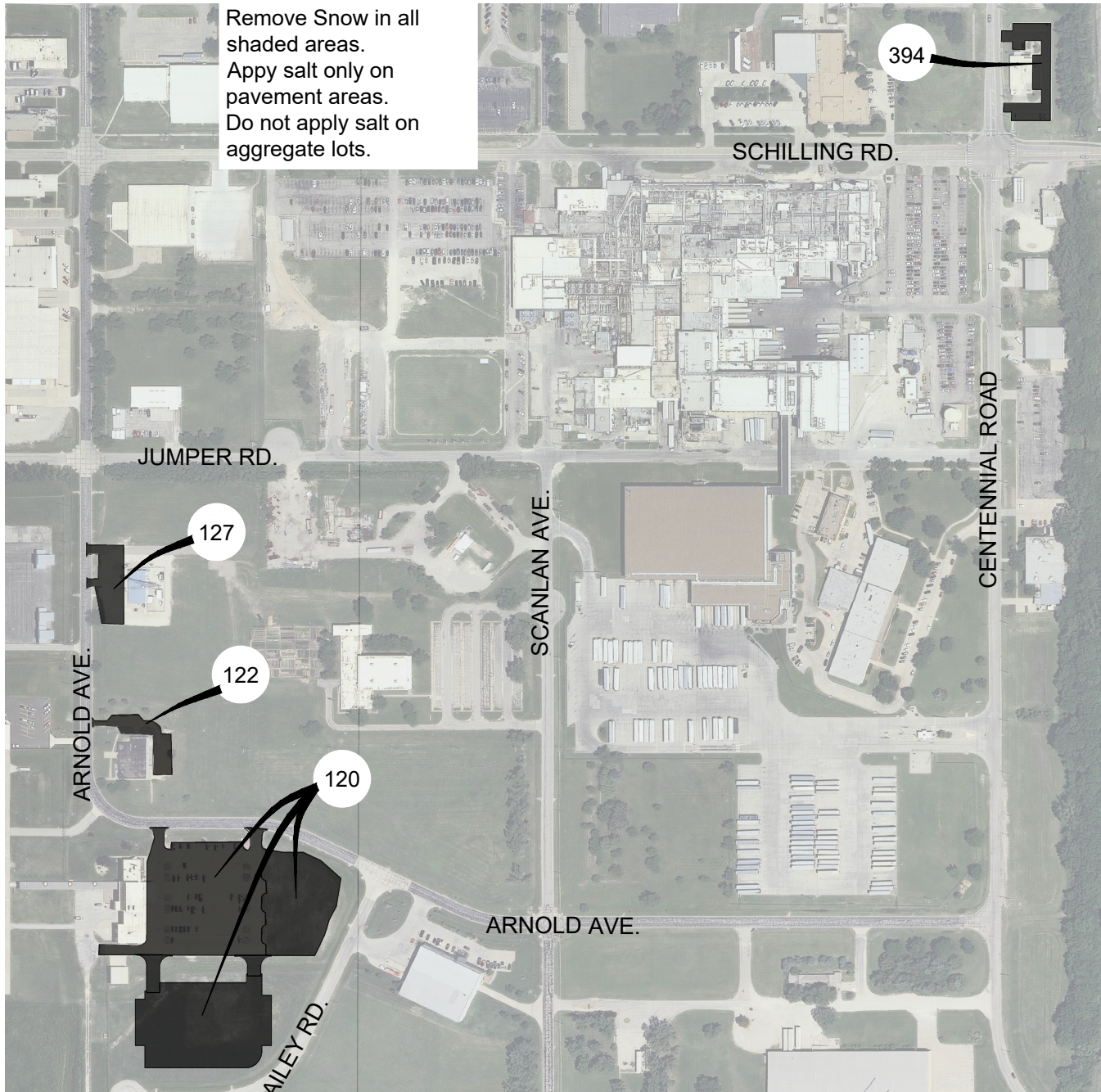
- **Priority 1:** Salina Regional Airport, M.J. Kennedy Air Terminal Bldg. (B120), 3237 Arnold Ave. This area includes the paved parking lot and the overflow parking lots to the south and east.
- **Priority 2:** Salina Air Traffic Control Tower parking lot, east side, 2727 Arnold Ave.
- **Priority 3:** Avflight North, (B700), north parking lot; entire parking lot area and west end of Beechcraft Road north of Avflight, 2035 Beechcraft Road.
- **Priority 4:** Salina Driver's License Office, Bldg. 394, 2941 Centennial Rd.
- **Priority 5:** Durham Services, Bldg. 824 and bus and vehicle parking lot, 2359 Hein Ave.
- **Priority 6:** Hangar 959, employee parking lots, 2044 Scanlan Ave.
- **Priority 7:** Hangar 600, north and east parking lots, 2720 Arnold Court.
- **Priority 8:** Hangar 606 parking lot, 2630 Arnold Ct.
- **Priority 9:** Salina Development Center (B520), west parking stalls and east tenant parking lot and loading dock area, 2775 Arnold Ave.
- **Priority 10:** Hangar 506-1 and 506-2 east parking lot, 2010 A and B Kneubuhl Court
- **Priority 11:** Water's True Value Corporate Offices, (B122) north and east parking lot, Bldg. 122, 3213 Arnold Ave.
- **Priority 12:** Alltel/U.S. Cellular, (B127), west parking lot, 3119 Arnold. Ave.
- **Priority 13:** Building B412 parking lot, 2804 Arnold Avenue
- **Priority 14:** Building 595 parking lot, 2761 Berschel

SAA Contact Information:

Maynard Cunningham
Director of Facilities and Construction
Salina Airport Authority
Cell: 785-342-4324



Remove Snow in all shaded areas.
 Apply salt only on pavement areas.
 Do not apply salt on aggregate lots.



Locations

Building 394

Building 127

Building 122

Building 120



Drawing Number 2555-10-22



3237 ARNOLD, SALINA, KS 67401
 (785-827-3914 FAX: 785-827-2221)

None : REVISIONS

KRB : DESIGNED BY

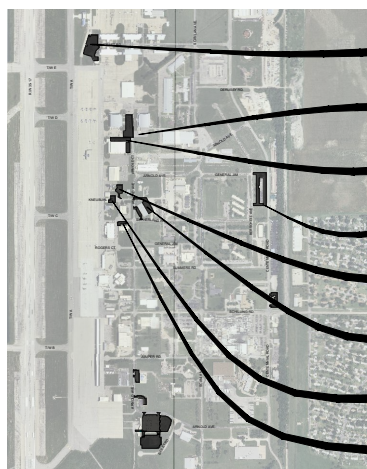
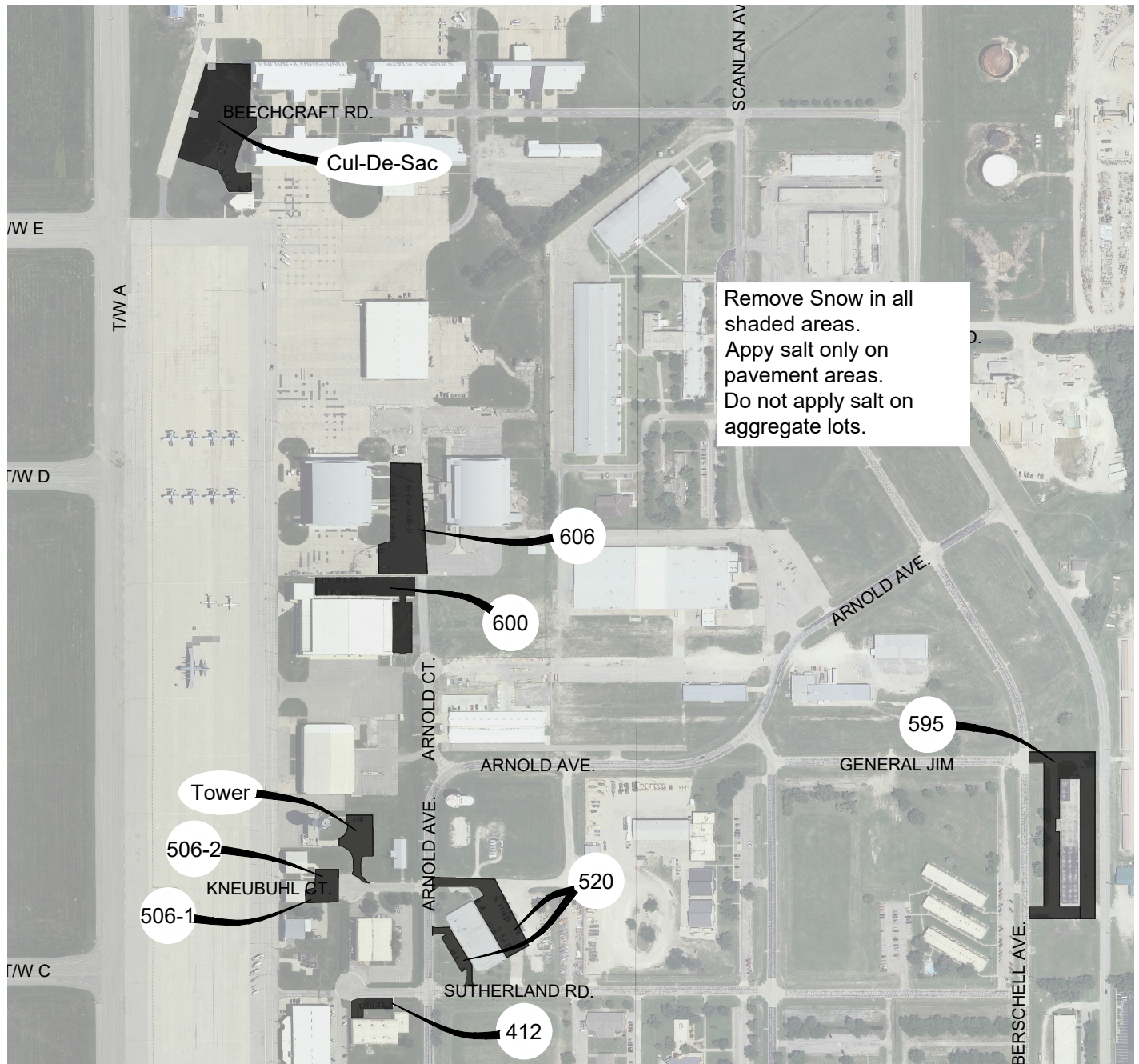
MWC : DRAWN BY

None : SCALE

10/06/22, 16:40 : DATE

SALINA AIRPORT AUTHORITY Buildings 120, 122, 127 And 394 Snow And Ice Control Plan

1
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 3



- Locations
- Building 700 Beechcraft Rd. Cul-De-Sac --
 - Building 606
 - Building 600
 - Building 595
 - Building Control Tower
 - Building 520
 - Hangars 506-1 & 506-2
 - Building 412



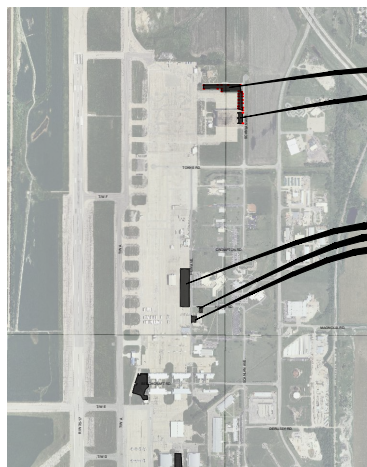
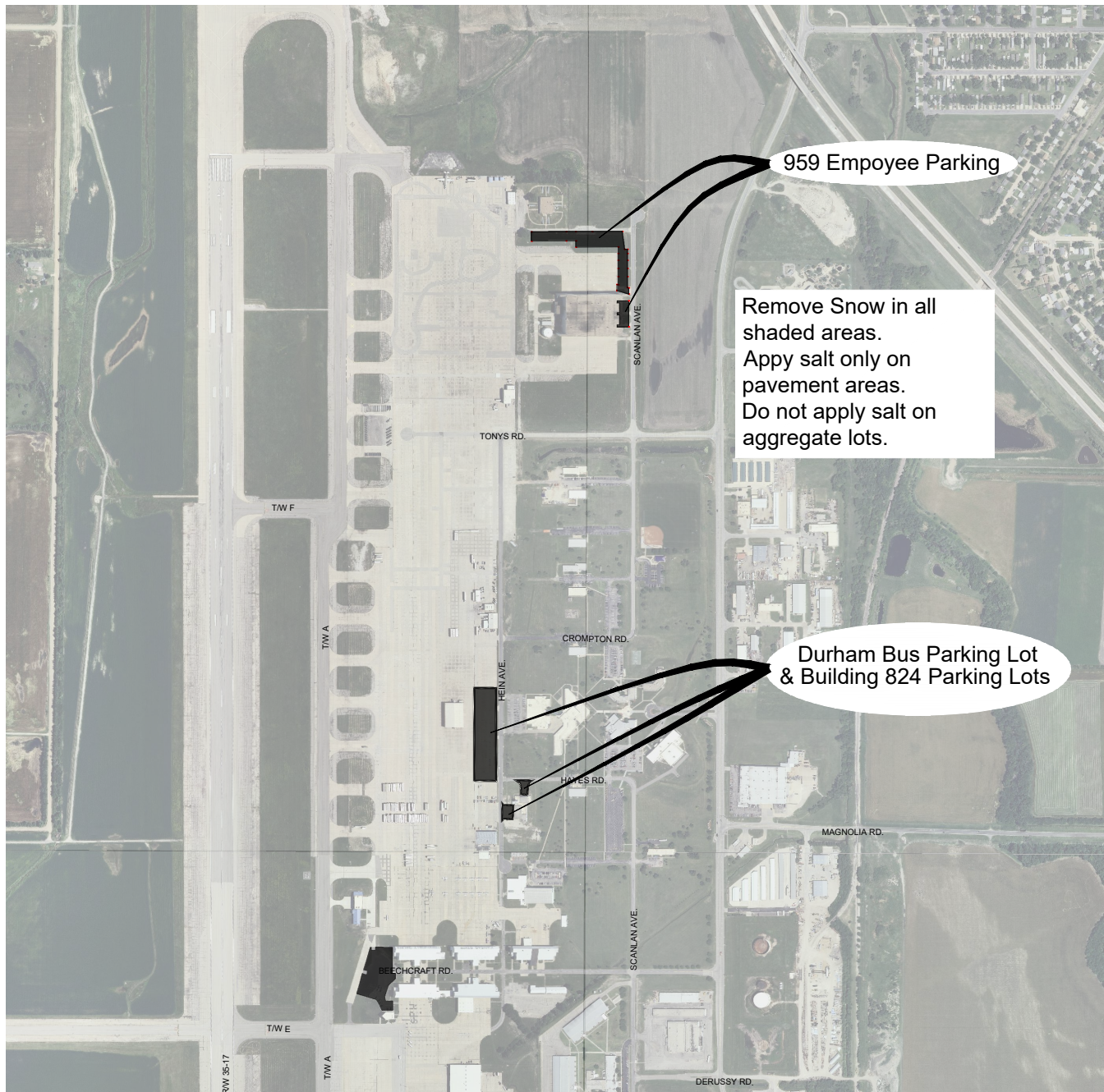
Drawing Number 2556-10-22



3237 ARNOLD, SALINA, KS 67401
 (785-827-3914 FAX: 785-827-2221)
None : REVISIONS
KRB : DESIGNED BY
MWC : DRAWN BY
None : SCALE
 10/06/22, 16:25 : DATE

SALINA AIRPORT AUTHORITY **412, 506-1, 506-2, 595, Tower, 600 And 606 Snow And Ice Plan**

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Locations

Hangar 959 Employee
Parking Lots

Durham Bus Parking Lot
& Building 824 Parking Lots



Drawing Number 2690-10-22



3237 ARNOLD, SALINA, KS 67401
(785-827-3914 FAX: 785-827-2221)

None : REVISIONS

KRB : DESIGNED BY

MWC : DRAWN BY

None : SCALE

10/06/22, 16:40 : DATE

SALINA AIRPORT AUTHORITY

Hgr 959, Bldg. 824 and Bus Parking Lot Snow and Ice Control Plan

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INSURANCE

1. The Contractor shall secure and maintain throughout the duration of the project at the Salina Regional Airport, insurance of such types and in such amounts as may be necessary to protect himself against all hazards or risks of loss as hereinafter designated and specified. The form and limits of such insurance, together with the underwriter thereof in each case, shall be approved by the Authority but, regardless of such approval, it shall be the responsibility of the Contractor to maintain adequate insurance coverage at all times. Failure of the Contractor to maintain such coverage shall not relieve him of any contractual responsibility or obligation.
 - a. If a part of the contract work is to be sublet, the Contractor shall:
 - i. Cover any and all subcontractors in his insurance policies, or
 - ii. Require each subcontractor not so covered to secure insurance, which will protect said subcontractor against all applicable hazards or risks of loss designated herein.
 - b. The Contractor and all Subcontractors prior to starting any construction work for or in connection with this Contract shall file certificates of insurance with the Authority. Said certificates shall confirm a notice of cancellation endorsement and state that thirty (30) days written notice will be given the Authority before any policy covered thereby is changed or cancelled.
2. Workers' Compensation and Employers' Liability Insurance. This insurance shall protect the Contractor against any and all claims brought under the Workers' Compensation Law for the state or states involved in work performed under this Contract. It shall also protect the Contractor against claims for injury to, disease or death of workers engaged in work under this Contract, which, for any reason, may not fall within the provisions of the Workers' Compensation Act.

Limits of coverage for Workers' Compensation and Employers' Liability insurance coverage under this policy shall be not less than the following:

Workers' Compensation	Statutory
Employers' Liability	\$500,000 (each accident)
	\$500,000 (disease-policy limit)
	\$500,000 (disease-each employee)

The policy shall include a Waiver of Subrogation in favor of the Authority, where such requirement is allowed by law.

3. Commercial General Liability Insurance. This insurance, to be on an occurrence form, shall protect the Contractor against any and all claims arising from injuries to members of the public or damage to property of others arising out of any act or omission of the Contractor, his agents, employees or subcontractor, in connection with the operation or performance of the work for and in connection with this Contract.

The property damage liability coverage under this policy shall contain no exclusion relative to blasting, explosion, collapse of buildings, or damage to underground property.

The Salina Airport Authority will be named additional insureds with respect to the work being performed by the Contractor under this policy.

The Contractor agrees that its insurance policies will be amended to be primary without right of contribution from the Authority or its insurance policies, that the contractors insurance policies will be amended to state that its insurer agrees to waive its right of subrogation against the Authority all amounts

of claims, losses or damages resulting from deductible clauses or self-insured retentions shall be for the account of the contractor, where such requirements are allowed by law.

Liability limits for general liability coverage under this policy shall be not less than the following:

General Aggregate	\$ 2,000,000
Products and Completed Operations Aggregate	\$ 2,000,000
Personal Injury and Advertising Injury	\$ 1,000,000
Each Occurrence	\$ 1,000,000
Fire Damage (any one fire)	\$ 100,000
Medical Payments (any one person)	\$ 5,000

If the Contractor's general liability coverage contains a general aggregate limit, such general aggregate shall apply separately to each project.

4. Comprehensive Automobile Liability Insurance. This insurance shall protect the Contractor against any and all claims arising from injuries to members of the public or damage to property of others arising from the use of automobiles and trucks in connection with the performance of work under this Contract, and shall cover the operation on or off the site of the work of all motor vehicles licensed for highway use, whether they are owned, non-owned, or hired by the Contractor.

Liability limits for automobile insurance coverage under this policy shall not be less than the following:

Combined Single Limit (Bodily Injury & Property Damage)	\$ 1,000,000 each occurrence
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The Salina Airport Authority will be named additional insured with respect to the work being performed by the Contractor under this policy.

INDEMNIFICATION AND HOLD HARMLESS

To the fullest extent permitted by law, the contractor shall indemnify and hold harmless the Authority, its affiliates and its officers, directors, employees, agents, representatives, guests and invitees ("Authority Indemnities") from and against all claims, damages, losses, liabilities, fines, penalties, costs and expenses (including attorney's fees, consultant costs, environmental investigation, remedial or removal costs and natural resource damages) arising out of, relating to or resulting from (i) contractor's occupancy on Authority property and or work on Authority's project; (ii) any breach of the Contract; (iii) any leak, spill or other release or disposal of or exposure to (A) any goods while being transported or delivered by Contractor or (B) any other materials, substances or chemicals that Contractor or any of its sub contractors or vendors bring onto Authority property; and/or (v) the acts, omissions, negligence or willful misconduct of any persons used or employed directly or indirectly by Contractor, subcontractor or any vendor. The indemnification obligations under this section shall not be limited in any way by the limits of any insurance coverage or limitation on the amount or type of damages, compensation or benefits payable by, for or to Contractor, any sub contractor, or any other person under any insurance policy, workers' compensation acts, disability acts or other employee benefit acts.

In claims against any person or entity indemnified under this Section by an employee of the Contractor, a subcontractor, anyone directly or indirectly employed by them or anyone for whose acts they may be liable, the indemnification obligation under this section shall not be limited by a limitation or amount or type of damages, compensation or benefits payable by or for Contractor, or sub contractor under workers' compensation acts, disability benefit acts or other employee benefit acts.