

**MINUTES OF THE REGULAR MEETING OF THE BOARD
OF DIRECTORS OF THE SALINA AIRPORT AUTHORITY
JUNE 15, 2022
HANGAR 600, ROOM 100**

Call to Order

The meeting was called to order at 8:00 A.M. by Chair Kent Buer. Chair Buer confirmed that a quorum was present. Business and Communications Manager Kasey Windhorst stated the board meeting notice and packet was published and distributed on Friday, June 10, 2022.

Attendance

Attendance was taken. Chair Buer, Directors Roberg, Gunn, Carlin, and Eichelberger were present. Executive Director Tim Rogers; Business and Communications Manager Kasey Windhorst; Airport Administration Specialist Michelle Moon; and Attorney Greg Bengtson attended. Guests were Julie Yager-Zucker and Aaron Maurer, Avflight; David Arteberry, Stiefel; Mitch Robinson, Salina Community Economic Development Organization; and Michael Bunn, based pilot. Attending via GTM were guests Gary Foss, ArkStar; and Mitch Walter, Gilmore & Bell.

Additions to the Agenda

Chair Buer asked if there were any additions to the agenda. Executive Director Rogers stated there were no additions to the agenda. Rogers provided an overview of the agenda.

Minutes

Chair Buer asked if the board members had additions or corrections to the minutes. Director Gunn moved to approve the minutes of the May 18, 2022, regular board meeting, Director Carlin

seconded the motion. Motion carried 5-0.

Airport Activity

Executive Director Rogers reviewed the airport activity during the month of May 2022. SLN ATCT recorded 5,965 operations during the month which was 9% decrease compared to May 2021. KSU flight operations have returned to normal. May 2022 fuel flowage came in at 132,882 gallons which was 22% less than the May 2021 total of 171,290 gallons. Fuel flowage is tracking 34% ahead of last year for year to date. Rogers anticipates fuel flowage will slow while the runway is closed for construction in July but also anticipates quickly catching up after the runway reopens. Enplanements are looking good for both commercial and charter flights. Passengers boarding at SLN for the month is holding steady with 1,813 passengers during the month of May. Total passengers per week is trending ahead of prior years. Rogers noted that SkyWest's subsidy is \$68.63/passenger. In advanced bookings, Salina passengers are not being affected by the Hays tag as sales show approximately 15 Salina bookings to each Hays ticket. The Connecting Passengers report documents that almost all of the passengers boarding at SLN are flying to Denver and Chicago to connect with flights to other destinations.

Financial Reports

Rogers reviewed the financial reports for the month ending May 31, 2022. Unrestricted cash in the bank is ahead of target at \$2,118,173 exceeding our 2022 goal of \$1,800,000. Total year-to-date income came in \$143,583 ahead of 2021 year-to-date and is tracking 5% over the 2022 budget projections. Total operating expenses came in 2% under budget and is running 4.29% less than 2021 or \$52,480. Rogers reviewed capital expenditures during the month and disbursements from

the 2021-1 GO temporary note project fund account during the month of May. Rogers stated that the second FAA/ARPA grant installment for the 17-35 project FY2022 funding has been received and reviewed the multi-year grant budget reflecting the ARPA funds to cover the 2022 local match and the letter from the FAA amending the grant to provide for the 2022 funding.

SAA Resolution No. 22-05

Executive Director Rogers presented SAA Resolution No. 22-05 and provided an overview of 2022-2027 capital improvement projects. This resolution declares an intent to levy up to a 1-mil property tax is required by K.S.A 27-322(b). The declaration of intent does not commit the Airport Authority to a 1-mill tax levy for federal and state matching funds at this time. The declaration of intent allows for public comment before final action by the Airport Authority at the September 21, 2022, board meeting. A motion was made by Director Gunn to accept SAA Resolution No. 22-05 declaring the airport authority's intent to levy a 1-mill tax to provide matching funds for federal or state grants and authorize Chair Buer to sign the resolution. Seconded by Director Eichelberger. Motion passed unanimously.

Review and consideration of bids received for the sale of Salina Airport Authority taxable,

General Obligation, Temporary Notes, Series 2022-01, in the amount of \$1,000,000.

Executive Director Rogers provided an overview of the hangar H626 improvements and reviewed the bid tab for the three bids received on June 3, 2022. Bennington State Bank submitted the low bid at 2.25% which results in a total interest cost of \$22,125 for the \$1,000,000 temp note issue. Funding is required to move forward on hangar improvement project. David Arteberry, Stiefel, reviewed the bid process and bids received.

Director Carlin moved to accept the bid of 2.25% (\$22,125 total interest cost) submitted by Bennington State Bank for the sale of \$1,000,000, taxable, general obligation, temporary notes, Series 2022-01 to Bennington State Bank. Director Gunn seconded the motion. Motion carried 5-0.

SAA Resolution No. 22-06

Rogers presented SAA Resolution No. 22-06 to the board. This resolution authorizes and directs the issuance, sale, and delivery of the SAA's Series 2022-1 general obligation temporary notes. The SAA board of directors and the Salina city commission previously authorized \$12,250,000 in general obligation bond funding for hangar H606 and H626 improvements in support of air carrier and corporate aircraft MRO growth at the Salina Regional Airport. The sale of \$1,000,000 in general obligation temporary notes will fund the design of improvements needed to convert H626 to an aircraft paint hangar. A full and complete project design will lead to obtaining construction bids that will determine the actual cost of converting H626 to an aircraft paint hangar. Director Gunn moved to adopt Resolution 22-06, authorizing and directing the issuance, sale and delivery of taxable General Obligation temporary Notes, Series 2022-1, of the Salina Airport Authority (Salina, Kansas); providing for the levy and collection of an annual tax, if necessary, for the purpose of paying the principal of and interest on said notes as they become due; making certain covenants and agreements to provide for the payment and security thereof; and authorizing certain other documents and actions connected therewith be adopted as presented and authorize Chair Buer to sign said Resolution and the Note Purchase Agreement between the Salina Airport Authority and The Bennington State Bank, Salina, KS. Director Eichelberger seconded. Motion

carried unanimously.

EAS Program Air Carrier selection process update and discussion.

Executive Director Rogers invited Gary Foss, ArkStar to provide the update to the board. Foss stated that SkyWest is waiting on the FAA to approve a new operating authority before making any further decisions on resending the notice to vacate service. Five other communities formerly served by SkyWest have selected another service, taking them out of the SkyWest commitment. Statistics prove that the partnership of SkyWest at SLN is strong, and SkyWest wants to stay in this market.

Upon a motion duly made, the meeting adjourned at 8:53 A.M.

Minutes approved at the July 20, 2022, board meeting.

Alan Eichelberger, Secretary

(SEAL)