

# Budget Report And Operating Plan



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# **Mission Statement**

Develop and operate the premier Airport and Airport Industrial Center in the State of Kansas. Provide the citizens of the City of Salina, Saline County and North Central Kansas with safe and efficient access to the national air transportation system. The SAA will also be proactive in providing the citizens of the City of Salina and Saline County with an aviation service center and industrial center that supports business and industry which, in turn, provides jobs and payroll that benefit the region. The Airport Authority's economic development efforts will be in partnership with the City of Salina, Saline County, the Salina Area Chamber of Commerce, Salina Community Economic Development Organization, K-State Polytechnic, Salina Area Technical College, and the State of Kansas.





# Code of Ethics Statement

All members of the Salina Airport Authority Board of Directors and Staff are entrusted to ensure that all Salina Regional Airport and Salina Airport Industrial Center stakeholders' interests are appropriately balanced, protected and preserved. This Code of Ethics Statement provides the principles that Salina Airport Authority Board members and Staff are expected to adhere to and advocate. They embody rules regarding the responsibility of all Board members and employees to the Salina Airport Authority, the public and other stakeholders.

Members of the Salina Airport Authority Board of Directors and Staff will:

- 1. Act with honesty and integrity, avoiding actual or apparent conflicts of interest in personal and professional relationships.
- 2. Provide constituents with information that is accurate, complete, objective, relevant, timely, and understandable.
- 3. Comply with rules and regulations of federal, state and local governments, and other appropriate private and public regulatory agencies.
- 4. Act in good faith; responsibly; and with due care, competence, and diligence, without misrepresenting material facts or allowing one's independent judgment to be subordinated.
- 5. Respect the confidentiality of information acquired in the course of one's work except when authorized or otherwise legally obligated to disclose. Confidential information acquired in the course of one's work will not be used for personal advantage.
- 6. Share knowledge and maintain skills important and relevant to constituents' needs.
- 7. Proactively promote ethical behavior as a responsible partner among peers, in the work environment, and in the community.
- 8. Achieve responsible use of and control over all assets and resources employed or entrusted.
- 9. Salina Airport Authority executive management also acknowledge and adhere to the American Association of Airport Executives Code of Ethics in the performance of their duties.

# **2021 Priorities**



### M.J. Kennedy Air Terminal Bldg.

→ Terminal remodel and expansion

### **Airport Operations**

- → Promote maximum air traffic through KSLN (UA, transients, military, etc.)
- → Attract special events (aerobatic competition, etc.)
- → Support scheduled 2021 FOL deployments
- → In partnership with Avflight, continue fuel flowage growth
- → Continue enhancement of air service
- → Support Ft. Riley APOE/D operations

### Airfield

- → Runway 17/35 rehabilitation, engineering design
- → Complete project design of general aviation aircraft storage hangars, obtain construction bids, secure project financing, pre-lease units and construct units.
- → New openers for gates
- → Airfield sign LED upgrade

### **Airport Industrial Center**

- → Drive for maximum occupancy in Airport Authority buildings
- → Continued support of current Airport/Industrial center business and industry
- → Airport & Industrial area operations, maintenance and development
- → Market and lease available airport and airport industrial center buildings and space
- → Promote SAA industrial center growth and job creation

### **Facilities Maintenance Action Plan**

- → Develop a systematic facilities maintenance and inspection program for the 1.6 million sq. ft. of building space, drainage structures, rail spur, and perimeter fencing. Key 2021 areas of focus in this plan include:
  - → Hangar 626 rehabilitation
  - → Hangar and building roof replacements
  - → Hangar and building HVAC upgrades and replacements
  - → Facility asbestos abatement and removal

### Former Schilling Air Force Base Environmental Project

 $\rightarrow$  Complete the remedial design (RD) and begin the remedial action (RA) work

# 2021 Priorities cont'd



### Finance / Admin

- → Standard environmental report for prospective and new tenants
- → Hangar 626 rehabilitation EDA grant application
- → SLN/SAIC Economic Impact Analysis
- → Cybersecurity
- → 2020 Audit/CAFR
- → Compliance with new GASB 87 (Leases)
- → Formalize and implement operating cash/reserve fund balance policy
- → Maintain Aa3 on GOULD and removal of negative outlook
- → Continued leasing activity to achieve an 85% building occupancy rate
- $\Rightarrow$  Reduce turnover rate ARFF crew by 50%
- → Secure \$2M grant funding to retire 2020-1 GO Temporary Notes
- → Secure FAA MAP grant funding for Terminal Bldg. renovation/expansion
- → Secure FAA AIP grant funding for Rwy. 17/35 rehabilitation expansion

### Staffing

- → Staff management and development and future replacements
- → Update job descriptions for executive staff
- → Develop assistant manager of operations position description
- → Maintain 2-year staffing plan
- ✤ In-depth wage and benefits review
- → Employee satisfaction analysis
- → Implement employee morale and job satisfaction program
- → Recruit and hire one ARFF/Operations specialist and create the new position of assistant operations manager

### Partnerships

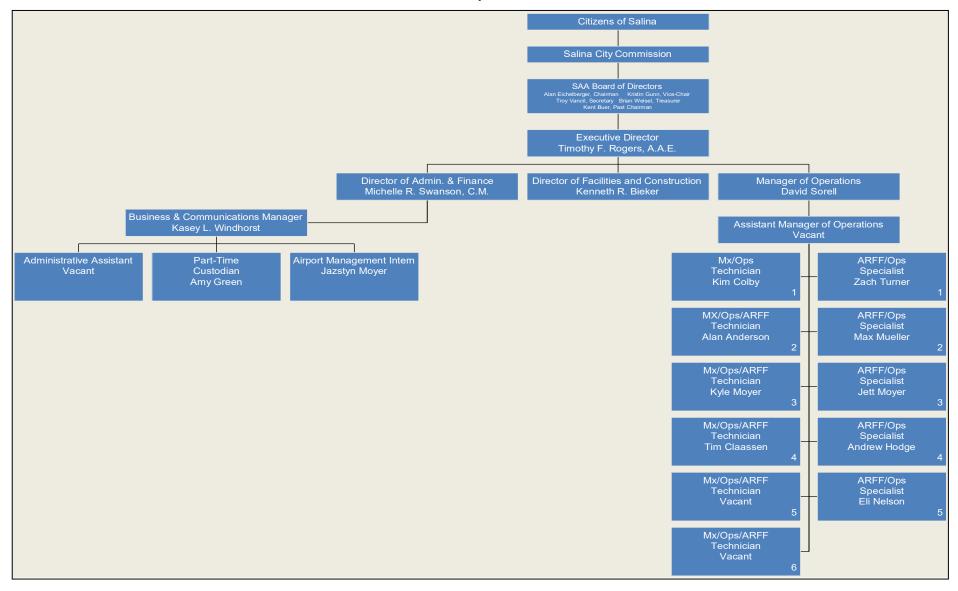
- → Continue to be a lead partner and trusted advisor with K-State Polytechnic aviation programs as their future growth will be a catalyst for significant economic activity in Saline County
- → Continued relationships with City, County, Salina Economic Dev. Organization & Chamber Partners
- → Contract with Salina Area Chamber of Commerce for services to meet aerospace workforce recruitment and housing needs
- → Continue partnership with General Atomics Aeronautical Services to support the Kansas Simulation Center initiative
- → Expand strategic partnership and support 1 Vision Aviation

#### SAA Building and Hangar Leasing - December 1, 2020 SCORECARD

| Leased Properties Sin                            | ice March      | 2012 > 1-year term or great  |                       |                       |                | g l                            | December 1, 2020 SCORECA   |                  |                                |        |                              |                                      |
|--|----------------|--|-----------------------|-----------------------|----------------|--------------------------------|--|------------------|--------------------------------|--------|------------------------------|--------------------------------------|
| *  |                |  |                       | Mandala               |                | Estimated                      |  | Current          | Batantial Nam                  |        | Remaining Space Classific    |                                      |
| Building/Hangar                                  | <u>Sq. Ft.</u> | Use  | Current<br>Lease Rate | Monthly<br>Lease Rate | Lease Type     | Annual Holding<br>Cost Savings | Comments   | Lease<br>Revenue | Potential New<br>Lease Revenue | Office | Manufacturing /<br>Warehouse | <u>Aviation/</u><br><u>Aerospace</u> |
|  |                |  |                       |                       |                |                                | Leased to Waters, Inc Effective 10-15-2013; 10 year<br>firm with two additional 5-year terms; rate adjustments       |                  |                                |        |                              |                                      |
|  |                |  |                       |                       |                |                                | every five years. Initial lease rate of \$4.14. per SF per<br>year when including commercial property insurance      |                  |                                |        |                              |                                      |
| 122  | 6,034          | Office   | 4.42                  | 2,223                 | Net            | 8,500                          |  |                  |                                |        |                              |                                      |
|  |                |  |                       |                       |                |                                |  |                  |                                |        |                              |                                      |
|  | 4.605          |  |                       |                       |                |                                | Leased to Federal Aviation Administration effective Oct.<br>1, 2020. Three year agreement for this one-room lease in |                  |                                |        |                              |                                      |
| 412  | 1,697          | Warehouse  | 8.00                  | 1,131                 | Gross          | 0                              | Bldg. 412  | 13,576           |                                |        |                              |                                      |
|  |                | Aircraft Storage and Crew Facility<br>for Air Medical Transport        |                       |                       |                |                                | Leased to AirMD, LLC d/b/a LifeSave effective 11-01-   |                  |                                |        |                              |                                      |
| 504  | 5,617          | Operation  | 4.12                  | 1,930                 | Net            | 15,950                         | 2019; 5 year firm with three 5-year options.<br>Leased to Miller Pipeline effective 4-1-2017; 3-year firm            | 23,160           |                                |        |                              |                                      |
| 506-1  | 4,900          | Utility construction shop/equipment<br>storage                         | 5.08                  | 2,075                 | Net            | 7,500                          | with one year option that includes rate adjustment to<br>\$5.08/SF per year.   | 24,900           |                                |        |                              |                                      |
|  |                | 6  |                       |                       |                |                                | Leased to private aircraft owner effective 9-1-2018; 2-  |                  |                                |        |                              |                                      |
| 506-2  | 4,900          | Aircraft Storage   | 3.29                  | 1,345                 | Net            | 7,500                          | year firm.   | 16,140           |                                |        |                              |                                      |
|  |                | Office/Warehouse/Light   |                       |                       |                |                                | Leased to Cross-Midwest Tire -effective 4-1-15; 1 year   |                  |                                |        |                              |                                      |
| 520, Unit F                                      | 2,540          | Manufacturing  | 5.96                  | 1,262                 | Modified Gross | 1,200                          | term with four 1-year options. Biennial CPI adjustments  | 15,147           |                                |        |                              |                                      |
|  |                | Office/Warehouse/Light   |                       |                       |                |                                | Leased to Cross-Midwest Tire -effective 4-1-15; 1 year   |                  |                                |        |                              |                                      |
| 520, Unit G                                      | 2,869          | Manufacturing  | 5.96                  | 1,426                 | Modified Gross | 1,200                          | term with four 1-year options. Biennial CPI adjustments  | 17,109           |                                |        |                              |                                      |
| 600  | 9,734          | Office/Hangar/Multi-purpose  | 5.68                  | 4,610                 | Modified Gross | 5,000                          | Leased to Kansas State University Polytechnic-Interim<br>Applied Aviation Research Center                            | 55,320           |                                |        |                              |                                      |
| 000  | 2,734          | Oncernangarmunt-purpose  | 5.00                  | 4,010                 | Modified Cross | 5,000                          | Leased to Universal Forest Products effective 5/1/12 ;   | 55,520           |                                |        |                              |                                      |
| 620  | 30,000         | Light manufacturing or warehouse                                       | 3.74                  | 9,350                 | Net            | 18,500                         | entered into their third 3-year term on 11-1-18  | 112,200          |                                |        |                              |                                      |
|  |                |  |                       |                       |                |                                | Leased to KS Erosion Products effective Jan. 1, 2019 for   |                  |                                |        |                              |                                      |
| 655  | 33,992         | Warehouse  | 2.30                  | 6,515                 | Modified Gross | 8,500                          | short-term storage. New two year lease effective Dec. 1, 2019  | 78,180           |                                |        |                              |                                      |
|  |                |  |                       |                       |                |                                |  |                  |                                |        |                              |                                      |
| 655  | 56,961         | Warehouse  | 2.10                  | 9,970                 | Modified Gross | 20,000                         | Leased to Stryten Manufacturing for battery storage -<br>three - year lease effective Oct. 1, 2020.                  | 119,640          |                                |        |                              |                                      |
|  |                |  |                       |                       |                |                                | Leased to Wichita Winwater Works Co effective  |                  |                                |        |                              |                                      |
| 723  | 9,359          | Machine shop or warehouse  | 3.44                  | 2,680                 | Net            | 13,907                         | 4/1/14; 2 year term lease with options.  | 32,160           |                                |        |                              |                                      |
|  |                | Office and warehouse or vehicle  |                       |                       |                |                                | Leased to Durham School Services effective 9-1-2020 -  |                  |                                |        |                              |                                      |
| 824  | 12,353         | maintenance  | 4.53                  | 4,667                 | Net            | 25,000                         | five year term with 3, five year options   |                  | 55,996                         |        | 12353                        |                                      |
| 0.50   | 100 50 1       | Aircraft maintenance repair and  |                       | ~~~~                  |                |                                | Leased to 1 Vision Aviation effective July 1, 2019; 5  |                  |                                |        |                              |                                      |
| 959  | 129,734        | overhaul   | 2.18                  | 23,545                | Net            | 200,000                        | year firm lease term with three 5-year options.  | 282,540          |                                |        |                              |                                      |
| 1021   | 1,202          | Office   | 5.51                  | 552                   | Modified Gross | 500                            | Leased to Quality Drive Away as bus disptach center.   | 6,624            |                                |        |                              |                                      |
| 1021   | 30,496         | Warehouse facility - erosion control<br>wattles and blankets           | 1.40                  | 3,550                 | Net            | 23,000                         | Leased to Ks Erosion Control, LLC., for product<br>storage.  | 42,600           |                                |        |                              |                                      |
|  |                |  |                       | 0,000                 |                | 25,000                         | Leased to Ks Erosion Control, LLC., 75.5 month term  | 12,000           |                                |        |                              |                                      |
| 1021   | 34,863         | Manufacturing facility - erosion<br>control wattles and blankets       | 4.75                  | 13,800                | Net            | 33,248                         | with graduated rental schedule from \$0.00-<br>\$4.75/SF/YR. Total term rent \$902,078                               | 165,600          |                                |        |                              |                                      |
|  | 377,251        |  | 2.73                  |                       |                |                                | · · · · · · · · · · · · · · · · · · ·  |                  |                                |        |                              |                                      |
| Total Long-term Leased<br>Leased Properties - Cl |                | ort-term (1 month - 1 year)  | 2.75                  | 90,631                |                | 389,505                        |  | 1,031,572        |                                |        |                              |                                      |
|  | 1              |  |                       |                       | -              | •<br>•                         |  | 1                |                                |        | 1                            |                                      |
| 394  | 3,951          | Office   | 5.37                  | 1,920                 | Modified Gross | 12,500                         | Leased to Kansas Dept. of Motor Vehicles (includes<br>31,250 sq. ft. ramp space for driver training)                 | 23,040           |                                |        |                              |                                      |
|  |                |  |                       |                       |                |                                | Leased to Professional Graphics Inc. for one year with   |                  |                                |        |                              |                                      |
| 412  | 3,483          | Vehicle graphic/decal installation                                     | 5.96                  | 1,730                 | Modified Gross | 6,000                          | an option for one additional year.   | 20,760           |                                |        |                              |                                      |
| 626  | 47,188         | Warehousing / Hangar   | 2.06                  | 8,090                 | Modified Gross | 18,500                         | Leased to Schwan's - One year agreement  | 97,080           |                                |        |                              |                                      |
| 713  | 42,649         | Warehouse  | 1.83                  | 6,515                 | Modified Gross | 5,000                          | Leased to Kansas Erosion for finished product storage<br>Leased to Vestas American Wind Technology for parts         | 78,180           |                                |        |                              |                                      |
| 724  | 5,000          | Warehouse  | 3.48                  | 1,450                 | Modified Gross | 1,000                          | storage  | 17,400           |                                |        |                              |                                      |
| Total Short-term Leased                          | 102,271        |  | 2.67                  | 19,705                |                | 43,000                         |  | 236,460          |                                |        |                              |                                      |
| Properties Available                             | e for Leas     | e  |                       |                       |                |                                |  |                  |                                |        |                              |                                      |
| 313  | 11,884         | Office/Warehouse/Light<br>Manufacturing                                | 5.15                  | 5,100                 | Net            |                                |  |                  | 61,203                         |        | 11,884                       |                                      |
| 412  | 7,445          | Manufacturing<br>Office/Warehouse/Light<br>Manufacturing               | 6.00                  | 3,723                 | Net            | -                              | Facility became available Oct. 1, 2016   |                  | 44,670                         | 2,120  | 8,037                        |                                      |
| 412<br>520-A                                     | 5,350          | Office/Light manufacturing   | 5.75                  | 2,564                 | Modified Gross |                                | Facility became available Oct. 2017  |                  | 30,763                         | 5,350  | 0,037                        |                                      |
| 509  | 45,532         | Business jet, Regional jet MRO,<br>Flight training or aircraft storage | 5.85                  | 22,204                | Modified Gross |                                | Facility became available on March 15, 2019  |                  | 266,412                        | 5,550  |                              | 45,53                                |
| 595  | 20,000         | Warehouse  | 4.00                  | 6,667                 | Net            |                                | Facility being vacated by Schwan's   |                  | 80,000                         |        | 80,000                       |                                      |
| 600 (SF remaining)                               | 53,760         | Business jet, Regional jet MRO,<br>Flight training or aircraft storage | 6.30                  | 28,224                | Net            | _                              |  |                  | 338,688                        |        | 00,000                       | 53,76                                |
| 606  | 49,222         | Warehousing  | 6.30                  | 25,842                | Modified Gross | _                              | Facility became vacant March 2012 and has been<br>leased for various short-term occupancies.                         |                  | 310,099                        |        |                              | 49,22                                |
| 655  | 8,969          | Office   | 4.50                  | 3,363                 | Net            | -                              | Became available on Jan. 1, 2018   |                  | 40,361                         | 8,969  |                              |                                      |
| 673  | 8,583          | Warehouse  | 1.00                  | 715                   | Net            | -                              |  |                  | 8,583                          | .,     | 8,583                        |                                      |
| 724  | 25,665         | Warehousing  | 1.95                  | 4,171                 | Modified Gross | -                              |  |                  | 50,047                         |        | 25,665                       |                                      |
| 820  | 2,256          | Office   | 14.75                 | 2,773                 | Net            |                                | Facility became available Mar. 1, 2018   |                  | 33,276                         | 2,256  |                              |                                      |
|  |                |  |                       |                       |                |                                |  |                  |                                |        |                              |                                      |
| 1021 (SF remaining)                              | 3,331          | Office   | 5.50                  | 1,527                 | Net            | -                              |  |                  | 18,321                         | 3,100  |                              |                                      |
| Fotal Available For Lease                        | 241,997        |  | 5.30                  | 106,868               |                |                                |  |                  | 1,282,420                      | 21,795 | 134,169                      | 148,51                               |
| Total SAA Bldg. Sq. Ft.                          | 1,163,471      | Compared to Fall 2016  |                       | to April 201          | 4              |                                |  |                  |                                |        |                              |                                      |
| Total Leased<br>Vacancy                          | 921,474<br>21% | 699,241<br>40%   | 677,355<br>42%        |                       |                |                                |  |                  |                                |        |                              |                                      |
| Occupancy<br>Occupancy >1 year                   | 79%<br>70%     | 60%  | 58%                   |                       |                |                                |  |                  |                                |        |                              |                                      |
| Balance to 2020 Goal of<br>80% occupancy         | 9,303          |  |                       |                       |                |                                |  |                  |                                |        |                              |                                      |
|  |                |  |                       |                       |                | •                              | <i>.</i>   |                  |                                |        | • •                          |                                      |



January 2021



# Salina Airport Authority Wages and Salaries Revised 12/10/2021

# 2021 Staffing and Compensation Plan



| Base Salaries / Compensation                   | 2018<br>Budget |      | 2019<br>Budget | 2020<br>Budget | P  | roposed 2021<br>Budget | +/- E | Budget | % Budget | +/- \$       | +/- %      |
|--|----------------|------|----------------|----------------|----|------------------------|-------|--------|----------|--------------|------------|
| (Admin. Salary Exp.) Acct. No. 550             |                |      |                |                |    |                        |       | Over 2 | 020      | Three year a | nnual avg. |
| Total Administrative Salaries and Compensation | \$ 488,02      | 0\$  | 497,780        | \$<br>507,099  | \$ | 516,062                | \$    | 8,963  | 1.8%     | \$<br>9,347  | 1.9%       |
| (Maintenance Salary Exp.) Acct. No. 660        |                |      |                |                |    |                        |       |        |          |              |            |
| Total Maintenance Salaries and Compensation    | \$ 308,91      | 0\$  | 364,950        | \$<br>381,032  | \$ | 380,187                | \$    | (845)  | -0.2%    | \$<br>14,255 | 7.7%       |
| TOTALS   | \$ 796,93      | 0 \$ | 862,730        | \$<br>888,131  | \$ | 896,249                | \$    | 8,118  | 0.9%     | \$<br>24,441 | 4.2%       |

| Employee Name                           | Title                                   | Years of Service |
|---|---|------------------|
| (Admin. Salary Exp.) Acct. No. 550      |   |                  |
| Timothy F. Rogers, A.A.E.               | Executive Director                      | 35 years         |
| Michelle R. Swanson, C.M.               | Director of Administration & Finance    | 24 years         |
| Kenneth R. Bieker                       | Director of Facilities and Construction | 12 years         |
| David Sorell                            | Manager of Operations                   | 8 years          |
| Kasey L. Windhorst                      | Business and Communications Manager     | 16 years         |
| Jazstyn Moyer                           | Airport Management Intern               | 4 months         |
| (Maintenance Salary Exp.) Acct. No. 660 |   |                  |
| Kim Colby                               | Maintenance/Operations Technician       | 35 years         |
| Alan Anderson                           | Maintenance/Operations/ARFF Technician  | 10 years         |
| Kyle Moyer                              | Maintenance/Operations/ARFF Technician  | 8 years          |
| Tim Claassen                            | Maintenance/Operations/ARFF Technician  | 6 months         |
| Zach Turner                             | ARFF/Operations Specialist              | 4 years          |
| Max Mueller                             | ARFF/Operations Specialist              | 5 months         |
| Jett Moyer                              | ARFF/Operations Specialist              | 4 months         |
| Andrew Hodge                            | ARFF/Operations Specialist              | 2 months         |
| Amy Green                               | Part-Time Custodian                     | 1 year           |



# Timothy F. Rogers, A.A.E. Executive Director

Tim Rogers, A.A.E. leads the successful and vibrant regional airport and airport industrial center at Salina, Kan. As Executive Director of the Salina Airport Authority since 1985, he manages the Salina Regional Airport and the Salina Airport Industrial Center. Known as America's Fuel Stop, the Salina Regional Airport is a familiar cross-country refueling location for



thousands of aircraft of all types. Tim's leadership was also instrumental in Steve Fossett's selection of the Salina Regional Airport as mission control and the launch/landing site for the GlobalFlyer's record setting flights.

In addition to supporting civilian aviation, the Salina Airport and Airport Industrial Center is actively involved in military operations. The Airport Industrial Center is home to the Kansas National Guard's Great Plains Joint Training Center. The GPJTC is affiliated with the Smoky Hill Weapons Range, Crisis City, the Kansas Regional Training Institute and the 284th Air Support Operations Squadron.

In partnership with the Salina Area Chamber of Commerce, the Airport Authority is aggressively recruiting aviation service businesses to the SLN Aviation Service Center with an attractive incentives package.

Over 100 businesses and organizations at the Salina Airport Industrial Center account for over 6,450 jobs. As a result of Tim's direction, the Salina Airport Industrial Center has been transformed from a former military base to a modern, urban industrial center.

Tim has worked to promote the growth and development of the nation's system of airports and the FAA's Contract Tower Program.

Tim has been in airport and industrial center management for more than 40 years. He obtained a degree in Business Administration and History from the University of Kansas and attended Washburn School of Law. Tim was designated an Accredited Airport Executive with the completion of an accreditation process administered by the American Association of Airport Executives.

#### Tim's current professional and volunteer boards include:

#### National

• American Association of Airport Executives Contract Tower Association Policy Board, Past Chairman

#### State Government

- Kansas Military Affairs Council, member
- KDOT Kansas Forward Advisory Group, member

#### Local

• K-State Polytechnic Dean's Advisory Council

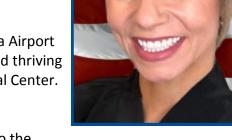
#### Awards & Recognitions

- Awarded the Kansas National Guard Patriot Medal
- Awarded the American Association of Airport Executive's Distinguished Service Award
- Selected to the Salina Business Hall of Fame



# Michelle Swanson, C.M. Director of Administration and Finance

As Director of Administration and Finance of the Salina Airport Authority, Michelle Swanson helps lead the vibrant and thriving Salina Regional Airport and the Salina Airport Industrial Center.



Michelle is committed to the existing businesses and

organizations at the airport and serves as a resource to the

entities not only in financial related matters, but also with issues related to human resources, marketing and business expansions. Michelle has experience in working with airport businesses throughout all stages of a company life cycle.

Michelle has worked in financial management for more than 2 decades.

She obtained her B.S. in Business from Fort Hays State University in 1991 and her B.A. in Accounting from Kansas Wesleyan University in 2008. She began working for the Salina Airport Authority in 1998.

Michelle's proficiency was instrumental in the selection of the Salina Airport as Mission Control and the launch/landing site for Virgin Atlantic Global Flyer's international record attempt to fly around the world solo, non-stop, and non-refueled.

#### Michelle has participated in the following professional organizations:

- American Association of Airport Executives, Certified Member
- 2020/2021 President Kansas Association of Airports
- Kansas Aviation Advisory and Review Committee
- Kansas State University Adjunct Professor

#### Non-profit and civic leadership roles include:

- Salina Area Technical College Foundation Board Member
- Catechist St. Elizabeth Ann Seton Church
- United Way Past Chairman for Government Agency Fund Raising
- Salina Area Chamber of Commerce Leadership Salina 1999 Graduate
- Greater Salina Community Foundation Past Board Member



# Kenny Bieker Director of Facilities and Construction

As the Director of Facilities and Construction, Kenny Bieker is responsible for managing nearly 900,000 square feet of existing manufacturing, warehouse, hangar and office space at the Salina Regional Airport and Airport Industrial Center. Management of existing facilities is overseeing the



maintenance and development of the facility structures and systems necessary to ensure the Authority's assets and infrastructure are well maintained and in compliance with applicable laws and regulations.

Bieker's responsibilities also include overseeing design and construction activity for airport facilities and pavement projects. Bieker joined the Salina Airport Authority staff in 2008 after working on Salina Regional Airport projects as a construction observer and inspector for a number of years. Bieker started working on Airport Authority projects in the early 1990s as a materials tester. Bieker assisted in the design and construction of several airport projects, including runway construction, runway rehabilitation and general aviation ramp repair.

Bieker has more than 35 years of experience as an engineering technician with more than 30 years involving airports. He has served in the capacities of drafter, detailer, surveyor and observer. He served in a survey party for four years before becoming a survey party chief. He served as party chief for three years and then became involved in construction inspection. He has served in the capacity of resident observer for numerous airport projects in Kansas, Missouri, Iowa and Oklahoma. His projects have involved concrete and asphalt pavement as well as concrete box structures and large earthwork fills.

#### **Professional Memberships and Registrations:**

KDHE Underground Storage Tank Operator



# David Sorrell Manager of Operations

As Manager of Operations, David Sorell is responsible for managing the operations, maintenance, aircraft rescue and firefighting, and security activities at the Salina Regional Airport and Salina Airport Industrial Center. He is responsible for FAR Part 139 and ensuring airport/industrial center compliance with federal, state and local regulations.



Sorell joins the Salina Airport Authority after a number of years with the State of Kansas DOFE Training Site in the maintenance department. Prior to his time with the State, Sorell had multiple years of experience in the construction industry.

The Salina Airport Industrial Center is one of the nation's most progressive airport industrial parks. More than 100 businesses and organizations at the Salina Airport Industrial Center employ more than 6,450 people. The Salina Airport Industrial Center has been transformed from a former military base to a modern, urban industrial center.

#### **Certifications:**

- AAAE Airport Security Coordinator
- AAAE Airport Safety and Operations Specialist
- Tank Management Services (TMS) Underground Storage Tank Operator
- USDA Wildlife Services Wildlife Hazard Identification and Management
- NATA Safety 1<sup>st</sup> Fuel Safety Supervisor and Professional Line Services
- KS Fire & Rescue Training Institute Part 139 Airport Fire Fighter

#### Awards:

- Safety Services Company (SS) Safety Recognition Award
- Salina Army Aviation Support Facility Certification of Appreciation



# Kasey L. Windhorst Business and Communications Manager

As Business and Communications Manager, Kasey Windhorst fully utilizes her exceptional customer service and organizational skills for the Salina Airport Authority. The Airport Authority's staff particularly appreciates Kasey's coordination and support skills as they work together to grow the vibrant and thriving Salina Regional Airport and Salina Airport Industrial Center.



Kasey provides high-level executive support for the Airport Authority and outstanding customer service to businesses and organizations at the airport and airport industrial center. Kasey efficiently and quickly processes information requests, prepares reports and performs accounting duties including accounts payable, accounts receivable and payroll. In addition, Kasey assist with issues related to human resources, marketing and communications.

Kasey came to the Salina Airport Authority in 2004 and brings with her several years of experience as an administrative assistant. She obtained her Office Assistant/Administrative Assistant degree from Wichita Area Technical College in 2002. She obtained her Bachelor of Science degree in Business Management at Kansas Wesleyan University. Before joining the Airport Authority, Kasey worked as a sales administrative assistant at a local, nationally known company, and as a receptionist for a national tax preparation business. Kasey's organizational skills have been instrumental in the growth of the Salina Regional Airport and Salina Airport Industrial Center.

#### Non-profit and civic leadership roles include:

- Salina Area Chamber of Commerce Leadership Salina 2013 graduate
- Salina Human Resource Management Association (SHRMA) Member Program/Professional Development Chair Marketing/ Social Committee
- Salina Area United Way Internal Coordinator
- Project Salina Team Leader

#### **Certifications:**

- Certified AAAE Airport Security Coordinator
- Licensed Internal Revenue Tax Preparer
- State of Kansas Notary of the Public



# Jazstyn Moyer Airport Management Intern

As an Airport Management Intern at the Salina Airport Authority, Jazstyn Moyer participates and assists in daily operations of the Salina Regional Airport and Salina Airport Industrial Center.



Jazstyn provides administrative support for the executive staff and service to businesses, organizations, and customers of the Salina Regional Airport. Jazstyn effectively and efficiently deals with manners of correspondence, prepares important documents, directs inquiries, and assists in day to day tasks of airport management.

Jazstyn graduated from Ulysses High School in 2018 and will graduate from Kansas State University Polytechnic in 2021 with her Airport Management degree and minors in Aviation Safety and Business. She began working for the Salina Airport Authority in 2019.

#### Professional organization participation:

- Certified AAAE Airport Security Coordinator
- Co-Chair of the K-State Polytechnic University AAAE Student Chapter
- President of the K-State Polytechnic University Student Chapter of Women in Aviation

#### Non-profit and civic leadership roles include:

• Big Brothers Big Sisters Volunteer



**Tim Rogers Executive Director** 

Length of Service: 35 Years





Communications Manager

Length of Service: 16 Years

785-827-3914 785-342-6217 cell



Shelli Swanson Director of Admin & Finance

Length of Service: 24 Years

785-827-3914 785-577-4647 cell

**David Sorell** 

785-342-9217 cell

**Alan Anderson** 

785-829-8583 cell

Mx/Ops/ARFF Technician

Length of Service: 10 Years

Manager of Operations

Length of Service: 8 Years







Length of Service: 12 Years

785-827-3914 785-342-4324 cell

Jazstyn Moyer Airport Management Intern

Length of Service: 4 months

Length of Service: 35 Years

785-827-3914

**Kim Colby** 

Mx/Ops Technician



**Tim Claassen** Mx/Ops/ARFF Technician

Length of Service: 6 months





Kyle Moyer Mx/Ops/ARFF Technician

Length of Service: 8 Years





Amy Green Custodian

Length of Service: 1 Year

785-827-3914







Length of Service: 4 Years

785-833-2271 cell

Jett Moyer ARFF/Operations Specialist

Length of Service: 5 months

620-952-1143 cell





785-827-3361

Max Mueller ARFF/Operations Specialist

Length of Service: 5 months

571-723-2930

Andrew Hodge ARFF/Operations Specialist

Length of Service: 2 months

812-655-2684



#### Salina Airport Authority 2021 Budget Summary

| 2/11/2020                                    |                    | -                                       | -            |                                      |                         |                   |      |
|--|--------------------|---|--------------|--------------------------------------|-------------------------|-------------------|------|
| 2/11/2020                                    |                    |   |              |                                      |                         |                   |      |
|  | 2018 Actual        | 2019 Actual                             | 2020 Budget  | Projected<br>2020 Actual             | Proposed<br>2021 Budget | 2020/2<br>(Budget |      |
| Operating Income                             |                    |   |              |                                      |                         | +/-               | %    |
| Airfield revenue                             |                    |   |              |                                      |                         | •7                | ,,,  |
| Fuel Flowage Fees                            | \$ 194,647         | \$ 185.249                              | \$ 202,000   | \$ 202,000                           | \$ 185,000              | \$ (17,000)       | -8.4 |
| -  |                    | 1                                       |              |                                      |                         | , ,               |      |
| Hangar rent                                  | 478,573            |   | 645,000      | 645,000                              | 660,000                 | 15,000            | 2.3  |
| Landing fees                                 | 60,238             |   | 25,500       |                                      |                         | 4,500             | 17.  |
| Ramp rent                                    | 47,298             |   | 50,250       |                                      |                         | 7,085             | 14.1 |
| Total Airfield revenue                       | 780,756            | 5 927,923                               | 922,750      | 957,000                              | 932,335                 | 9,585             | 1.   |
| Building and land rent                       |                    |   |              |                                      |                         |                   |      |
| Agri land rent                               | 70,689             | 72,673                                  | 56,000       | 65,759                               | 66,760                  | 10,760            | 19   |
|  | 1,089,002          |   | 1,100,000    |                                      |                         | 21,750            |      |
| Building rents                               |                    |   |              |                                      |                         |                   | 2    |
| Land rent                                    | 210,955            |   | 230,593      | 263,740                              |                         | 11,417            | 5    |
| Tank rent                                    | 12,630             |   | 11,970       |                                      |                         | 1,530             | 12   |
| Total Building and land rent                 | 1,383,282          | 2 1,349,787                             | 1,398,563    | 1,561,353                            | 1,444,020               | 45,457            | 3    |
| Other revenue                                |                    |   |              |                                      |                         |                   |      |
| Airport Promotion                            | 144,863            | 3 68,380                                | 70,000       | 60,420                               | 25,000                  | -45,000           | -64  |
| Commissions                                  | 25,746             |   | 35,100       |                                      | 23,000                  | -43,000           | -04  |
|  |                    |   |              |                                      |                         | 1                 | -    |
| Other income                                 | 165,246            |   | 65,000       | 90,000                               |                         | 12,000            | 18   |
| Total Other revenue                          | 335,855            |   | 170,100      |                                      | 123,060                 | -47,040           | -27  |
| oss Operating Income                         | \$ 2,499,893       | \$ 2,432,959                            | \$ 2,491,413 | \$ 2,682,773                         | \$ 2,499,415            | \$ 8,002          | (    |
| perating Expense                             |                    |   |              |                                      |                         |                   |      |
| Administrative expenses                      |                    |   |              |                                      |                         |                   |      |
| A/E, consultants, brokers                    | 21,072             | 33,401                                  | 21,500       | 15,000                               | 32,000                  | 10,500            | 48   |
| Airport promotion                            | 232,500            | 159,176                                 | 135,000      | 175,000                              | 100,000                 | (35,000)          | -25  |
| Bad Debt Expense                             | 10,390             |   | 10,000       | 47,000                               | 5,000                   | (5,000)           | -50  |
| Computer/Network Admin.                      | 13,809             |   | 20,000       | 43,000                               | 30,000                  | 10,000            | 50   |
| Dues and subscriptions                       | 23,165             |   | 24,000       | 25,000                               | 25,000                  | 1,000             |      |
|  |                    |   |              |                                      |                         |                   | 4    |
| Employee retirement                          | 39,856             |   | 84,500       | 80,275                               | 85,345                  | 845               | 1    |
| FICA and medicare tax expense                | 60,404             |   | 65,188       | 61,929                               | 65,840                  | 652               | 1    |
| Industrial development                       | 50,000             |   | 43,000       | 43,000                               | 43,500                  | 500               | 1    |
| Insurance, property/liability                | 148,115            | 188,029                                 | 179,375      | 179,375                              | 205,000                 | 25,625            | 14   |
| Insurance, medical                           | 210,799            | 172,412                                 | 228,375      | 194,119                              | 215,000                 | (13,375)          | -5   |
| Kansas unemployment tax                      | 815                | 818                                     | 1,000        | 950                                  | 1,000                   | -                 | (    |
| Legal and accounting                         | 43,055             |   | 35,000       | 36,400                               | 37,000                  | 2,000             | [    |
| Office salaries                              | 506,160            |   | 507,099      | 507,099                              | 516,062                 | 8,963             | 1    |
|  |                    |   |              |                                      |                         | ,                 | 8    |
| Office Supplies                              | 13,317             |   | 6,000        | 6,150                                | 6,500                   | 500               |      |
| Other administrative expense                 | 9,835              |   | 10,875       | 14,355                               | 15,000                  | 4,125             | 37   |
| Postage                                      | 4,025              | 2,077                                   | 2,500        | 2,500                                | 2,500                   | -                 | (    |
| Property appraisal expense                   | -                  | -                                       | -            | -                                    | -                       | -                 | (    |
| Property tax expense                         | 145,976            | 142,350                                 | 165,878      | 165,878                              | 170,854                 | 4,976             |      |
| Special Events                               | 436                | 2,084                                   | 1,000        | 1,000                                | 1,000                   | -                 | (    |
| Telephone                                    | 19,133             |   | 18,500       | 15,725                               | 16,000                  | (2,500)           | -13  |
| Training                                     | 6,639              |   | 5,000        | 5,300                                | 5,000                   | -                 | (    |
| Travel and meetings                          | 8,013              |   | 12,000       | 9,600                                | 10,000                  | (2,000)           | -16  |
| Total Administrative expenses                | \$ 1,567,514       |   |              |                                      |                         |                   | (    |
|  |                    |   |              |                                      |                         |                   |      |
| Maintenance expenses<br>Airfield maintenance | 32,025             | 26,315                                  | 31,000       | 74,000                               | 50,000                  | 19,000            | 61   |
| Airport Security                             | 2,414              |   | 4,000        |                                      |                         | -1,500            | -37  |
|  |                    |   |              | ,                                    |                         |                   |      |
| Building maintenance                         | 83,586             |   | 50,000       | 1                                    |                         |                   | 50   |
| Equipment fuel and repairs                   | 111,685            |   | 90,500       |                                      |                         | -30,500           | -33  |
| Fire Services                                | 16,521             |   | 18,500       |                                      |                         |                   |      |
| Grounds maintenance                          | 3,416              |   | 4,500        |                                      |                         |                   | 66   |
| Maintenance salaries                         | 344,740            | 323,608                                 | 381,032      | 304,826                              | 380,187                 | -845              | -(   |
| Other maintenance expenses                   | 14,803             |   | 16,000       | 24,000                               | 25,000                  | 9,000             | 56   |
| Snow removal expense                         | 5,674              |   | 20,000       | 20,000                               |                         | 0                 |      |
| Utilities                                    | 248,792            |   | 230,000      |                                      |                         |                   | -4   |
| Total Maintenance expenses                   | 863,650            |   | 845,532      | 833,826                              |                         | 20,155            | 2    |
| tal Expense                                  | 2,431,170          |   | 2,421,322    | 2,462,480                            |                         |                   | 1    |
|  | _,)                | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | .,,          | .,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | .,,                     | ,: 00             |      |
| tal Operating Not Pafara Danus sisting       | \$ 69.722          | ¢ 77.500                                | ¢ 70.001     | ¢ 220.202                            | ¢ 46107                 | ¢ (22.06.4)       | 2.   |
| otal Operating Net Before Depreciatior       | <b>1</b> \$ 68,723 | \$ 77,526                               | \$ 70,091    | \$ 220,293                           | \$ 46,127               | \$ (23,964)       | -34  |

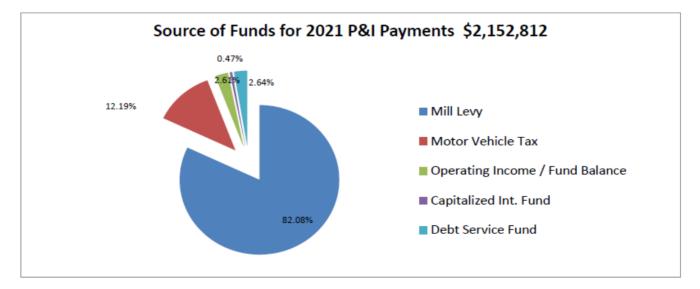
#### Salina Airport Authority 2021 Budget Summary

|                                    | 2018 Actual | 2019 Actual | 2020 Budget  | Projected<br>2020 Actual | Proposed<br>2021 Budget | 2020/20<br>(Budget ) |        |
|------------------------------------|-------------|-------------|--------------|--------------------------|-------------------------|----------------------|--------|
| Non Operating Income / Expense     | _           |             |              |                          |                         | +/-                  | %      |
| Capital Contributed                | 1,474,356   | 1,727,674   | 3,161,220    | 1,700,000                | 525,000                 | -1,175,000           | -37.2% |
| Gain (Loss) on sale of assets      | 5,375       | 21,263      | 0            | -2,305,610               | 20,000                  | 2,325,610            | -      |
| Interest Income on Deposits        | 3,744       | 17,954      | 1,650        | 1,700                    | 1,500                   | -200                 | -12.1% |
| Mill Levy                          | 2,338,967   | 2,371,463   | 2,445,216    | 2,447,789                | 2,534,669               | 86,880               | 3.6%   |
| Bond Issue Costs                   | 0           | -73,185     | -40,000      | -44,885                  | -45,000                 | 115                  | 0.3%   |
| Interest Expense                   | -827,143    | -840,389    | -636,142     | -636,142                 | -643,250                | 7,108                | 1.1%   |
| Depreciation Expense               | -2,761,019  | -2,898,650  | -2,729,237   | -2,792,237               | -2,848,082              | 55,845               | 2.0%   |
| Total Non Operating Income/Expense | \$ 234,280  | \$ 326,130  | \$ 2,202,707 | \$ (1,629,385)           | \$ (455,163)            | \$ 1,300,358         | 59.0%  |
| Net Income                         | \$ 303,003  | \$ 403,656  | \$ 2,272,798 | \$ (1,409,092)           | \$ (409,036)            | \$ 1,276,394         | 56.2%  |

#### Debt Service (principal & interest) & Special Assessments

Salina Airport Authority 2021 Debt Service Payments Analysis Sources of Repayment

|                                  | 2            | 2021 Payment Schedule and & Source of Funds - \$2,152,812 |                          |                         |                                       |              |  |  |  |
|----------------------------------|--------------|---|--------------------------|-------------------------|---------------------------------------|--------------|--|--|--|
| Long-Term Liability              | Mill Levy    | Motor Vehicle<br>Tax                                      | Capitalized<br>Int. Fund | Debt<br>Service<br>Fund | Operating<br>Income / Fund<br>Balance | Total        |  |  |  |
| 2015-A                           | 188,368      |   |                          |                         |                                       | 188,368      |  |  |  |
| 2017-A                           | 366,958      |   |                          |                         |                                       | 366,958      |  |  |  |
| 2017-В                           | 167,300      |   |                          |                         |                                       | 167,300      |  |  |  |
| 2019-A                           | 76,483       |   |                          |                         |                                       | 76,483       |  |  |  |
| 2019-В                           | 967,974      | 262,506   |                          |                         |                                       | 1,230,480    |  |  |  |
| 2019-1 Temp Notes 1              |              |   | 56,250                   |                         |                                       | 56,250       |  |  |  |
| 2020-1 Temp Notes                |              |   |                          | 10,080                  |                                       | 10,080       |  |  |  |
| 2020-Lease Purchase Agreement    |              |   |                          |                         | 54,328                                | 54,328       |  |  |  |
| Special Assessments (Hangar 600) |              |   |                          |                         | 2,565                                 | 2,565        |  |  |  |
| Totals                           | \$ 1,767,083 | \$ 262,506  | \$ 56,250                | \$ 10,080               | \$ 56,893                             | \$ 2,152,812 |  |  |  |



Notes:

1. The 2019-1 Temp notes mature 9-1-2021 and will be permanently financed with GO Bonds

|     | А  | В  | С            | D                   | E                | Н                                |                   | J                | К           | L               | М     | N                     |
|-----|--|--|--------------|---------------------|------------------|----------------------------------|-------------------|------------------|-------------|-----------------|-------|-----------------------|
| 1   | Salina Airport Authority, Sali               | na, KS   |              |                     | SIN              | alina Regional<br><b>Airport</b> |                   | SA/              | ΤΝΔΑ        | irport<br>enter |       |                       |
| 2   | Updated for 2021 Capital Budget P            | rogramming - Preliminary; subject to 2020 year end balance                 | es           |                     |                  | nipor c                          |                   | 2                | ndustrial C | enter           |       |                       |
| 3   | 12/9/2020                                    |  |              |                     |                  |                                  |                   | -                |             |                 |       |                       |
| 4   |  |  |              |                     | C                | osts                             |                   |                  | FUN         | IDING           |       |                       |
| 5   | CAPITAL PROJECT<br>BUDGET                    | PROJECT DESCRIPTION  | PN           | REMARKS             | TOTAL<br>PROJECT | FY<br>PROJECTED                  | FAA/KDOT<br>GRANT | BOND<br>PROCEEDS | MILL LEVY   | OPERATING       | OTHER | TBD                   |
| 86  | FISCAL YEAR 2021                             |  |              |                     |                  |                                  |                   |                  |             |                 |       |                       |
| 87  |  | Design - Rehabilitate Rwy 17/35 (South 7,500+/-') -<br>Continued from 2020 | 3-20-0072-42 | Design              | 654,502          | 470,000                          | 423,000           |                  | 47,000      |                 |       |                       |
| 88  | Airfield                                     | Design - Rehabilitate Rwy 17/35 (North 4,800"+/-')                         |              | Design              | 100,000          | 100,000                          |                   |                  | 100,000     |                 |       |                       |
| 89  | Airfield Pavement Imps.                      | Other pavement repairs (aprons, ramps, taxiways, heaves)                   |              |                     | 25,000           | 25,000                           |                   |                  |             | 25,000          |       |                       |
|     | Airfield Lighting, Signage & Access<br>Imps. | LED signs, gate openers  |              |                     | 20,000           | 20,000                           |                   |                  |             | 20,000          |       |                       |
| 91  | Terminal Bldg.                               | MJ Kennedy Air Terminal Remodel and Expansion                              |              | In development      |                  |                                  |                   |                  |             |                 |       |                       |
| 92  | GA aircraft storage hangars                  | Project design and construction  |              | In development      |                  |                                  |                   |                  |             |                 |       |                       |
| 93  | Bldg. 394 Imps.                              | Sidewalk to CDL lot, IT room security, HVAC                                |              | Salina DMV location | 15,000           | 15,000                           |                   |                  |             | 15,000          |       | <b>ا</b> ـــــــــــا |
| 94  | Other Bldg. Imps.                            | HVAC, roofing, asbestos abatement  |              |                     | 30,000           | 30,000                           |                   |                  |             | 30,000          |       | <b>ا</b> ـــــــــــا |
| 95  | Hangar 626                                   | Conversion to aeronautical use   |              | In development      |                  |                                  |                   |                  |             |                 |       | <b>ا</b> ـــــــــــا |
| 96  | Other Hangar Imps.                           | HVAC, roofing, asbestos abatement  |              |                     | 40,000           | 40,000                           |                   |                  |             | 40,000          |       | ļ]                    |
| 97  | ARFF Equipment                               | Aircraft Rescue and Firefighting tools and equipment                       |              |                     | 10,000           | 10,000                           |                   |                  |             | 10,000          |       | ļ]                    |
| 98  | Comm Equipment                               | ARFF/MX radios   |              |                     | 10,000           | 10,000                           |                   |                  |             | 10,000          |       | ļ                     |
| 99  | Computer Equipment                           | Scheduled computer equip. replacements                                     |              |                     | 15,000           | 15,000                           |                   |                  |             | 15,000          |       |                       |
| 100 | Office Equipment                             | Board room, terminal bldg. furniture                                       |              |                     | 10,000           | 10,000                           |                   |                  |             | 10,000          |       |                       |
| 101 | Other Equipment                              | Contingency ARFF/Mx tools and equipment                                    |              |                     | 15,000           | 15,000                           |                   |                  |             | 15,000          |       |                       |
| 102 | Shop Equipment                               | Building and hangar maintenance tools and equipment                        |              |                     | 15,000           | 15,000                           |                   |                  |             | 15,000          |       |                       |
| 103 | Railroad Imps.                               | Rail spur upgrades   |              |                     | 10,000           | 10,000                           |                   |                  |             | 10,000          |       |                       |
| 104 | Airport Industrial Center Imps.              | Contingency for AICS signgage, water/sewer/fire service line improvements  |              |                     | 15,000           | 15,000                           |                   |                  |             | 15,000          |       |                       |
| 105 | 2021 SUBTOTAL                                |  |              |                     | \$ 984,502       | \$ 800,000                       | \$ 423,000        | \$-              | \$ 147,000  | \$ 230,000      | \$-   | \$ -                  |

# Salina Airport Authority

# Other Income Fee Schedule

Effective January 1, 2021

| Gate cards                              | \$      | 20.00     | per key (new or replacement)             |
|---|---------|-----------|--|
| Telephone service                       | \$      | 0.085     | per minute (long distance)               |
| Facility keys                           | \$      | 15 00     | per key (new or replacement)             |
| Lock change                             | \$      |           | per door                                 |
| Look ondinge                            | Ψ       | 00.00     |  |
| Finance Charge on overdue balances      | \$7     | 5 or 6% ( | of the overdue balance                   |
| Air Terminal Conference Room            |         |           |  |
| (Wifi and TV Included)                  | \$      | 125.00    | per day                                  |
| ,<br>,                                  | \$      |           | per hour                                 |
|   |         |           | 1  |
| Air Carrier Ramp / Background Check Fee |         |           |  |
| Security Threat Assessment (STA)        | \$      | 20.00     | per employee                             |
| Criminal History Record Check (CHRC)    | \$      |           | per employee                             |
|   | Ψ       | 40.00     | per employee                             |
| Photocopies                             | \$      | 0 15      | per page                                 |
| 1 hotocopies                            | Ψ       | 0.15      | per page                                 |
| Fax Services                            |         |           |  |
| Outgoing                                | \$      | 5 00      | for first page                           |
| Outgoing                                | φ<br>\$ |           |  |
| Incoming                                |         |           | per page after first                     |
| Incoming                                | \$      | 1.00      | per page                                 |
| Notony convice                          | ¢       | E 00      | nor eigneture                            |
| Notary service                          | \$      | 5.00      | per signature                            |
|   | •       | 05.00     |  |
| NSF Check                               | \$      | 35.00     | each                                     |
|   | •       | 050.00    |  |
| Self-fuel permit fee                    | \$      | 650.00    |  |
|   |         |           |  |
| Fuel Spill Clean up                     |         |           |  |
| Man hour                                | \$      | 95.00     |  |
| Small Equip.                            | \$      |           | per hour                                 |
| Large Equip.                            | \$      | 75.00     | per hour                                 |
| Consumables                             | á       | at cost   |  |
|   |         |           |  |
|   |         |           |  |
| Airfield Escort Fee                     | \$      | 55.00     | per hour (min. of 1 hr.)                 |
|   |         |           |  |
| AOA Driving Training                    | \$      | 75.00     | per class                                |
|   |         |           |  |
| Fuel Flowage Fee                        | \$      | 0.0815    | per gallon                               |
|   |         |           |  |
| Signatory Landing Fees                  | \$.6    | 65 <60,00 | 00lbs.                                   |
| (per 1,000 lbs. per landing)            | \$1     | .25 >60,0 | 000lbs.                                  |
|   |         |           |  |
| Non-Signatory Landing Fees              | \$      | 1.95      |  |
| (per 1,000 lbs. per landing)            |         |           |  |
|   |         |           |  |
| ARFF Standby Fee                        | \$      | 95.00     | per hour                                 |
| ARFF Index C/D/E Fee                    | \$      | 950.00    | per flight                               |
|   |         |           | -  |
| Terminal Use Fee (Public Charter)       | \$      | 950.00    | per flight                               |
| · · · /                                 |         |           | -  |
| Terminal Security (Public Charter)      | \$      | 750.00    | per flight (includes LEO)                |
|   |         |           |  |
| Maintenance Service Fee                 | \$      | 95.00     | per hour                                 |
|   | ŕ       |           | plus supplies & equipment                |
|   |         |           | (for items the responsibility of tenant) |
|   |         |           | ,,,                                      |
| Other contract services                 |         | 7,50%     | plus cost                                |
|   |         |           |  |

\* Minimum of 1 hour for equipment rental



# Hangar Rates and Charges - Transient Aircraft Storage Hangar 509

Door Clearance 95' (W) and 23' (H) Rates applicable for storage of aircraft only and do not include charges by FBOs for Aircraft handling.

As of January 1, 2021

| Aircraft Type  | Daily/Overnight Rate |
|--|----------------------|
| Helicopters and single engine pistons                            | \$65                 |
| Single Engine turbo-props and piston twins                       | \$80                 |
| Twin engine turbo-prop   | \$90                 |
| Large Turbo-Props/Business Jets                                  |                      |
| Up to 2500 sq.ft.  | \$145                |
| Beechjet 400, Premier I, CJ-I/2, Citation 500, Citation Jet      |                      |
| Citation 550, Mustang, Falcon 10, Delfin L-29, Exlipse 500       |                      |
| 1124 Westwind, Learjet 24/25/28/29/31/35/36/55                   |                      |
| Diamond I, T-38 Talon, Hawker 400XP/700,                         |                      |
| Jet Commander 1121, Sabreliner 65                                |                      |
| 2500 to 5000 sq.ft.  | \$165                |
| Challenger 300/600/601/604, Casa C-212-200, Gulfstream I         |                      |
| Citation III/v/VI/VII/X, Excel, Sovereign, Falcon 20/50/900/2000 |                      |
| Dornier 328 Turbo-prop/Jet, Brasilla, EMB 123/300, Hansa         |                      |
| Galaxy, Astra, IAI G-150, Phenom 300/500, CJ-3,                  |                      |
| Learjet 45/60, Jetstar I/II, Hawker 800/800XP/850XP/1000/4000    | )                    |
| 5000 to 7500 sq.ft.  | \$175                |
| Gulfstream II/III/IV, DC-3, Dash 8, Falcon 7X, Rockwell 2000     |                      |
| Casa CN-235, Embraier ERJ 135-/145, Antonov AN-26                |                      |
| ATR 42-500, Canadair Regional Jet, Fokker Fellowship             |                      |
| British Aerospace BAE 146-200, HS 748                            |                      |
| 7500 and up sq.ft.   | \$195                |
| Global Express, Convair 440/580, Dash 7                          |                      |
| Fokker 50/100, Fokker Frienship, Gulfstriem V                    |                      |
| British Aerospace BAC 111-500                                    |                      |
| Military Jets (small)  | \$145                |
| Military Jets (large)  | \$185                |

Discounts available for longer term storage



#### Hangar Rates and Charges - Transient Aircraft Storage Hangar 600

Door Clearance 100' (W) and 28' (H)

Rates applicable for storage of aircraft only and do not include charges by FBOs for Aircraft handling.

As of January 1, 2021

| Aircraft Type  | Daily/Overnight Rate |
|--|----------------------|
| Helicopters and single engine pistons                            | \$85                 |
| Single Engine turbo-props and piston twins                       | \$95                 |
| Twin engine turbo-prop   | \$115                |
| Large Turbo-Props/Business Jets                                  |                      |
| Up to 2500 sq.ft.  | \$165                |
| Beechjet 400, Premier I, CJ-I/2, Citation 500, Citation Jet      |                      |
| Citation 550, Mustang, Falcon 10, Delfin L-29, Exlipse 500       |                      |
| 1124 Westwind, Learjet 24/25/28/29/31/35/36/55                   |                      |
| Diamond I, T-38 Talon, Hawker 400XP/700,                         |                      |
| Jet Commander 1121, Sabreliner 65                                |                      |
| 2500 to 5000 sq.ft.  | \$195                |
| Challenger 300/600/601/604, Casa C-212-200, Gulfstream I         |                      |
| Citation III/v/VI/VII/X, Excel, Sovereign, Falcon 20/50/900/2000 |                      |
| Dornier 328 Turbo-prop/Jet, Brasilla, EMB 123/300, Hansa         |                      |
| Galaxy, Astra, IAI G-150, Phenom 300/500, CJ-3,                  |                      |
| Learjet 45/60, Jetstar I/II, Hawker 800/800XP/850XP/1000/4000    |                      |
| 5000 to 7500 sq.ft.  | \$225                |
| Gulfstream II/III/IV, DC-3, Dash 8, Falcon 7X, Rockwell 2000     |                      |
| Casa CN-235, Embraier ERJ 135-/145, Antonov AN-26                |                      |
| ATR 42-500, Canadair Regional Jet, Fokker Fellowship             |                      |
| British Aerospace BAE 146-200, HS 748                            |                      |
| 7500 and up sq.ft.   | \$245                |
| Global Express, Convair 440/580, Dash 7                          |                      |
| Fokker 50/100, Fokker Frienship, Gulfstriem V                    |                      |
| British Aerospace BAC 111-500                                    |                      |
| Military Jets (small)  | \$185                |
| Military Jets (large)  | \$250                |

Discounts available for longer-term storage



#### Hangar Rates and Charges - Transient Aircraft Storage Hangar 606

Door Clearance 154' (W) and 34'4" (H)

Rates applicable for storage of aircraft only and do not include charges by FBOs for Aircraft handling.

As of January 1, 2021

| Aircraft Type  | Daily/Overnight Rate |
|--|----------------------|
| Helicopters and single engine pistons                            | \$85                 |
| Single Engine turbo-props and piston twins                       | \$95                 |
| Twin engine turbo-prop   | \$115                |
| Large Turbo-Props/Business Jets                                  |                      |
| Up to 2500 sq.ft.  | \$165                |
| Beechjet 400, Premier I, CJ-I/2, Citation 500, Citation Jet      |                      |
| Citation 550, Mustang, Falcon 10,Delfin L-29, Exlipse 500        |                      |
| 1124 Westwind, Learjet 24/25/28/29/31/35/36/55                   |                      |
| Diamond I, T-38 Talon, Hawker 400XP/700,                         |                      |
| Jet Commander 1121, Sabreliner 65                                |                      |
| 2500 to 5000 sq.ft.  | \$195                |
| Challenger 300/600/601/604, Casa C-212-200, Gulfstream I         |                      |
| Citation III/v/VI/VII/X, Excel, Sovereign, Falcon 20/50/900/2000 |                      |
| Dornier 328 Turbo-prop/Jet, Brasilla, EMB 123/300, Hansa         |                      |
| Galaxy, Astra, IAI G-150, Phenom 300/500, CJ-3,                  |                      |
| Learjet 45/60, Jetstar I/II, Hawker 800/800XP/850XP/1000/4000    |                      |
| 5000 to 7500 sq.ft.  | \$225                |
| Gulfstream II/III/IV, DC-3, Dash 8, Falcon 7X, Rockwell 2000     |                      |
| Casa CN-235, Embraier ERJ 135-/145, Antonov AN-26                |                      |
| ATR 42-500, Canadair Regional Jet, Fokker Fellowship             |                      |
| British Aerospace BAE 146-200, HS 748                            |                      |
| 7500 and up sq.ft.   | \$245                |
| Global Express, Convair 440/580, Dash 7                          |                      |
| Fokker 50/100, Fokker Frienship, Gulfstriem V                    |                      |
| British Aerospace BAC 111-500                                    |                      |
| Military Jets (small)  | \$185                |
| Military Jets (large)  | \$250                |

Discounts available for longer-term storage



#### Hangar Rates and Charges - Transient Aircraft Storage Hangar 703 Door Clearance 140' (W) and 30' (H)

Rates applicable for storage of aircraft only and do not include charges by FBOs for Aircraft handling.

As of January 1, 2021

| Aircraft Type  | Daily/Overnight Rate |
|--|----------------------|
| Helicopters and single engine pistons                            | \$65                 |
| Single Engine turbo-props and piston twins                       | \$80                 |
| Twin engine turbo-prop   | \$90                 |
| Large Turbo-Props/Business Jets                                  |                      |
| Up to 2500 sq.ft.  | \$145                |
| Beechjet 400, Premier I, CJ-I/2, Citation 500, Citation Jet      |                      |
| Citation 550, Mustang, Falcon 10, Delfin L-29, Exlipse 500       |                      |
| 1124 Westwind, Learjet 24/25/28/29/31/35/36/55                   |                      |
| Diamond I, T-38 Talon, Hawker 400XP/700,                         |                      |
| Jet Commander 1121, Sabreliner 65                                |                      |
| 2500 to 5000 sq.ft.  | \$165                |
| Challenger 300/600/601/604, Casa C-212-200, Gulfstream I         |                      |
| Citation III/v/VI/VII/X, Excel, Sovereign, Falcon 20/50/900/2000 |                      |
| Dornier 328 Turbo-prop/Jet, Brasilla, EMB 123/300, Hansa         |                      |
| Galaxy, Astra, IAI G-150, Phenom 300/500, CJ-3,                  |                      |
| Learjet 45/60, Jetstar I/II, Hawker 800/800XP/850XP/1000/4000    | )                    |
| 5000 to 7500 sq.ft.  | \$175                |
| Gulfstream II/III/IV, DC-3, Dash 8, Falcon 7X, Rockwell 2000     |                      |
| Casa CN-235, Embraier ERJ 135-/145, Antonov AN-26                |                      |
| ATR 42-500, Canadair Regional Jet, Fokker Fellowship             |                      |
| British Aerospace BAE 146-200, HS 748                            |                      |
| 7500 and up sq.ft.   | \$195                |
| Global Express, Convair 440/580, Dash 7                          |                      |
| Fokker 50/100, Fokker Frienship, Gulfstriem V                    |                      |
| British Aerospace BAC 111-500                                    |                      |
| Military Jets (small)  | \$140                |
| Military Jets (large)  | \$185                |

Discounts available for longer term storage



## **T-Hangar Rates and Charges**

Rates applicable for storage of aircraft only and do not include charges by FBOs for Aircraft handling.

As of Jan. 1, 2021

| Hangar Type      | Monthly Rate |
|------------------|--------------|
| (A) T-hangars    | \$93         |
|                  |              |
| (B) T-hangars    | \$93         |
|                  |              |
| (D) Box hangars  | \$115        |
| - D5, D6, D7, D8 |              |
|                  |              |
| (C) Box hangars  | \$170        |
| - C1             |              |
|                  |              |
| (P) T-hangars    | \$93         |
| - P13 T-hangar   | \$115        |
| - P30, P31, P32  | \$136        |
|                  |              |
|                  |              |
|                  |              |
|                  |              |
|                  |              |
|                  |              |
|                  |              |
|                  |              |



# HANGAR / MISSION OPERATING FACILITY PRICING January 1, 2021

Forward Operating Location (FOL) Activity

| Facility   | Hangar<br>Floor SF | Door Height<br>Clearance | Office /<br>Multi-Use<br>SF | Total SF | Rate/SF<br>Office | e/SF<br>1gar | tal Facility<br>Rate/SF | Daily Rate<br>100% Usage | Da | iily Rate 50%<br>Usage | Daily Rate<br>Hangar Only | aily Rate<br>Office<br>Only |
|------------|--------------------|--------------------------|-----------------------------|----------|-------------------|--------------|-------------------------|--------------------------|----|------------------------|---------------------------|-----------------------------|
| Hangar 509 | 27,673             | 19'10"                   | 17,859                      | 45,532   | \$ 12.65          | \$<br>6.35   | \$<br>8.85              | \$ 1,100                 | \$ | 550                    | \$ 480                    | \$<br>610                   |
| Hangar 606 | 34,932             | 34'4"                    | 14,290                      | 49,222   | \$ 16.85          | \$<br>8.50   | \$<br>10.95             | \$ 1,470                 | \$ | 735                    | \$ 810                    | \$<br>650                   |
| Hangar 600 | 42,052             | 28'                      | 26,256                      | 68,308   | \$ 18.20          | \$<br>9.00   | \$<br>12.50             | \$ 2,330                 | \$ | 1,165                  | \$ 1,030                  | \$<br>1,300                 |
| Hangar 703 | 25,882             |                          | 0                           | 25,882   | NA                | \$<br>5.05   | \$<br>5.05              | \$ 350                   | \$ | 175                    | \$ 350                    | NA                          |
| Hangar 959 | 89,513             | 58'                      | 40,220                      | 129,733  | \$ 13.00          | \$<br>9.85   | \$<br>10.50             | \$ 3,730                 | \$ | 1,865                  | \$ 2,410                  | \$<br>1,430                 |

#### The above hangar rental includes the following:

1. The use of SLN runways, taxiways and designated aircraft parking aprons. The SAA and mission planners will coordinate to designate ramp space to accommodate mission aircraft. As soon as possible, provide the SAA with the mission concept of operations and number/type of aircraft.

2. The use of up to 3 storage bunkers, and one building for the storage and assembly of practice ordnance. Upon receipt of the list of ordnance to be used, the SAA can assist the unit(s) in obtaining the appropriate explosives facility licenses.

- 3. 130 six ft. tables and 300 folding chairs. (Subject to availability; coordinate needs early with SAA to reserve tables and chairs).
- 4. 12 Flight gear lockers
- 5. All electricity, natural gas, water and trash services.
- 6. The use of hangar restrooms within the leased facilities; all consumables to be stocked and supplied by the SAA during the mission.
- 7. Two refrigerators and 2 microwaves; coordinate early to reserve appliances.
- 8. Issuance of building and airfield access keys and gate cards as per mission planner instructions.

#### Rates for missions not leasing hangar facilities

Rate for mission use of airfield including apron space and/or FARP locations - \$275 / day

Rate for mission use of ordnance storage bunkers, lockers and/or assembly building no.1080 - \$150 / day

Salina Airport Authority(SAA) Operator of:



# HANGAR / MISSION OPERATING FACILITY PRICING

Forward Operating Location (FOL) Activity

#### Additional services available through the SAA

1. Internet speed as follows (rate is per hangar, per month):

a.) 20/20 - \$475 b.) 100/100 - \$595 c.) 500/500 - \$790

- 2. Long distance telephone call capability (codes issued per unit's request and ease in tracking utilization) \$.069/minute
- Telephone lines \$75 per line per month.
  30 Toshiba phones (Subject to availability; coordinate early to reserve phones
- 4. Printer/copier rental as follows (rate is per unit, per month, one month minimum, paper available for \$50/case):
  - a.) 35/45 PPM, color copier/printer \$900 b.) 35/45 PPM, back/white copier/printer \$825
  - Add \$295 for hard drive removal and surrender to unit.

5. Janitorial services - \$285 per day per facility for detail restroom cleaning and trash removal (can specify certain dates and times for services). For detail office / hangar cleaning services, please contact the SAA for pricing.

- 6. Port-a-potties \$185 per week (includes 1 service)
- 7. Utilization of SAA Logistics and Ground Services Support Equipment \$195 per day (see separate GSE schedule for equipment listing detail).
- 8. Handheld programable portable UHF/VHF Radios \$15 per day/per radio

Missions/deployments extending over 30 days may qualify for a price discount, please contact the Salina Airport Authority (SAA) for extended stay rate quotes.

In the event of partial occupancy, the SAA reserves the right to lease the remaining sq. ft. to other units, organizations and aircraft operators.

Facility and pricing structure subject to hangar availability. Contact the SAA in the early stages of mission planning to insure availability and reserve the facilities and dates.

Salina Regional Airport operated by: Salina Airport Authority (SAA) 3237 Arnold Ave., Salina, KS 67401 Shelli Swanson, Director of Admin. & Finance shellis@salair.org 785-827-3914 or 785-577-4647



Your trusted, experienced partners in forward operating location training and missions

Salina Airport Authority(SAA) Operator of:



# HANGAR / MISSION OPERATING FACILITY PRICING

Forward Operating Location (FOL) Activity

#### Services provided by other SAA partners and contact information:

| Aircraft Fuel                                     | SLN FBO and DoD contract fuel provider: Avflight Salina; Julie Yager-Zuker, Operations Manager 785-825-6739   |
|---|---|
| Aircraft Support Equipment<br>Air Traffic Control | Avflight Salina; Julie Yager-Zuker, Operations Manager 785-825-6739 - for all equipment not available on SAA equipment list.<br>Salina Air Traffic Control Tower, 785-825-4806  |
| Machine Shop Services                             | Scientific Engineering, Jim Pratt, 785-827-7071   |
| Food Service; Catering                            | Kansas State University Food Service Provider; AmeriServ, Kate Chambers, 785-826-2922 or Avflight Salina; Julie Yager-Zuker, Operations Manager 785-825-<br>6739  |
| Recreation; Fitness                               | Kansas State University Recreation Center, Kyle Chamberlin, 785-826-2662  |
| Rental Cars                                       | Hertz, 785-827-7237; Enterprise, 785-825-1100   |
| Lodging   | KSARNG Billeting - Jennifer Short 785-646-3311/3312; Candlewood Suites, Taylor Munoz, 785-823-6939; Hilton Garden Inn, Dana Bronson, 785-309-0440,<br>Ext. 7152,Baymont Inn and Suites, Kimberely or Cindi, 785-823-6900; Quality Inn and Suites, Tammy Surface, 785-825-2111; Courtyard by Marriott, Leslie<br>Lawson, 785-309-1300; La Quinta Inn and Suites, Becky Senger, 785-827-9000; Holiday Inn, Nicholyn Strome, 785-404-6767; Hampton Inn, Monica Batazor,<br>785-823-9800; Comfort Suites, Bart Garrett, 785-404-6944; Fairfield Inn and Suites, 785-515-5333; Homewood Suites, Jenn Reitz, 785-515-2600. For large<br>scale events, please contact Jo Ann McClure at the Salina Chamber's Convention and Visitors Bureau 785-827-9301 |
| Gases   | Airgas, 785-823-8100  |
|   | Salina Regional Airport operated by:<br>Salina Airport Authority (SAA)<br>3237 Arnold Ave., Salina, KS 67401<br>Shelli Swanson, Director of Admin. & Finance<br>shellis@salair.org<br>785-827-3914 or 785-577-4647<br>Your trusted, experienced partners in forward operating location training and missions  |

# **Ground Support Equipment** & Logistics As of January 1, 2021



For questions, or to rent GSE or Logistics Services, please contact Shelli Swanson at 785-827-3914 or email shellis@salair.org



Appendix A 10

# **Vehicles and Storage**

Description: Chevy 12 Passenger Van



Description: GMC Box Truck L 23'9" W 7'9" H 8'6"



Description: International Semi Flatbed Truck



Description: 1986 International Series Stake Bed Truck



Description: 10K All-Terrain Forklift 15' Height Range



Description: Conex Box Quantity: 2



Appendix A 11

#### **Description**:

PS1: F350, Self propelled, Passenger Air Stair See attachment for height range



## Description:

PS4: Self-propelled, Passenger Air Stair See attachment for height range



**Description**: PS2: Passenger Aircraft Air Stair See attachment for height range



Description: S&S Tug, Mobile Belt Loader, 11' Height Range



#### **Description**:

PS3: 150 Passenger Air Stair, Towable See attachment for height range



Description: Portable Loading Ramp L 36' x W 7'



# **Height Range**

20.0 18.7 18.1 17.9 17.7 18.0 16.9 17.1 17.0 17.0 16.4 15.9 16.0 14.8 15.4 14.5 15.1 15.0 14.0 14.8 14.8 13.8 13.6 14.0 14.5 14.4 14.3 13.2 12.9 13.8 12.4 12.2 13.1 12.0 11. 12.4 11.0 10.9 10.7 11.5 10.3 11.2 10.1 10.0 10.5 10.510.1 10.0 9.1 9.9 9.9 8.6 7.9 7.9 7.9 7.9 8.0 8.4 7.3 8.3 8.3 8.1 8.0 7.1 8.0 8 7.2 7.2 7.0 6.9 6.7 6.0 5.2 6.1 5.2 4.0 3.8 3.0 2.0 0.0 AI Stall White Tuck Arstailwhite AISSAILBUR Appendix A 13

Aircraft Door Sill Heights in Feet (Minimum to Maximum)

.

Description:

Grey 2K Forklift, 10.8' Height Range



Description: 10K Forklift, 12.6' Height Range



Description: 4K Forklift, 10.3' Height Range



Description: 10K Forklift, 8.25' Height Range



Description: Man Lift Cage for fork lift



Description: 4K Forklift, 9.5' Height Range



Description: Hobart AC Ground Power Unit 400 Hz Solid State 460 VAC 50-60Hz 45 KVA



Description: 11, Tri-max wheeled fire extinguishers

TRI-MAX 30 COMPRESSION ARE FORM PORTABLE FIRE SUPPRESSION SYSTEM 30 Gallons of Solution Expands to Approx 600 Gal Of Finished Foam Product



Description: Hobart AC Ground Power Unit 28 VDC Solid State, 3ph/208-230-460V/60Hz



Description: Flood Lamp 30' tall



Description: 3 sets of Portable Flood Lamp 35' tall



Description: Jack up Work Stand, 10' Height Range



### Description:

Landoll Type I De-Icer Mil & Civ Aircraft Up to B757 40.5' 1,640 gallons 165 gallons type IV anti-Ice



Description: MB2 Aircraft tug 15 Ton Weight Limit



Description: Aircraft Tug 4,000 lbs.' Weight Limit



Description: Bobtail tug 5,000 lbs. Weight Limit



#### Description: Bucket Truck Lift,

52' Height range



Description: Northwestern tug 4,000 lbs. Weight Limit



Appendix A 16

# Ground Support Equipment and Logistics Fee Schedule

| Equipment                               | ΨÎ | Hourly Rate | Daily Rate 📘       | · |
|---|----|-------------|--------------------|---|
| AC Ground Power Units                   |    | 45          | 120                |   |
| Air Stairs                              |    | n/a         | 155                | ; |
| Aircraft Tugs                           |    | 50          | 200                |   |
| Belt Loader                             |    | n/a         | 155                | ; |
| Boom Lift                               |    | 65          | 155                | ; |
| Deicer Vehicles                         |    |             | 155 (per aircraft) |   |
| FOD Busters (ea)                        |    | 35          | 70                 |   |
| Forklifts                               |    | 65          | 160                | 1 |
| Jack up Work Stand                      |    | 60          | 150                |   |
| K-Loaders                               |    | 65          | 160                | 1 |
| Man Lift Cage                           |    | 25          | 70                 |   |
| Portable Flood Lights                   |    | 65          | 190                | 1 |
| Portable Loading Ramp                   |    | 65          | 150                |   |
| Tri-Max Wheeled Fire Extinguishers (12) |    | 40          | 100                |   |
| Vehicles                                | \$ | 5 50        | \$ 160             |   |

Multiple day FOL activities qualify for the \$195 per day logistics rate which includes access to all equipment on this schedule.

- \*Rates include delivery and return of equipment to any facility on the Airport.
- \*Equipment will be positioned fueled.
- \*Fuel included, with the exception of vehicles.



# 2021 CALENDAR OF EVENTS

# January1New Year's Day/ Holiday208 a.m. Board of Directors Meeting18Martin Luther King Junior Day

# February

| 15 | Presidents Day                    |
|----|-----------------------------------|
| 17 | 8 a.m. Board of Directors Meeting |
|    |                                   |

# March

| 17 | 8 a.m. Board of Directors Meeting |
|----|-----------------------------------|
|    |                                   |

# April

| 21 | 8 a.m. Board of Directors Meeting |
|----|-----------------------------------|
| 2  | Good Friday                       |

# May

| 19 | 8 a.m. Board of Directors Meeting |
|----|-----------------------------------|
| 31 | Memorial Day                      |
|    |                                   |

# June

16 8 a.m. Board of Directors Meeting

# July

| 4  | Independence Day                  |
|----|-----------------------------------|
| 21 | 8 a.m. Board of Directors Meeting |



# August

# September

- 6 Labor Day
- 15 8 a.m. Board of Directors Meeting

# October

| 11 | Columbus Day                      |
|----|-----------------------------------|
| 20 | 8 a.m. Board of Directors Meeting |

# November

| 11       | Veterans Day                      |
|----------|-----------------------------------|
| 17       | 8 a.m. Board of Directors Meeting |
| 25       | Thanksgiving Day                  |
| 26       | Thanksgiving Day Holiday          |
| December |                                   |
| 15       | 8 a.m. Board of Directors Meeting |
|          |                                   |

- 24 Christmas Holiday
- 27 Christmas Holiday



3237 Arnold Ave | Salina, Kansas | 785-827-3914 www.salinaairport.com | www.flysalina.com