Salina Airport Authority **Board of Directors Regular Meeting**

OCTOBER 21, 2020

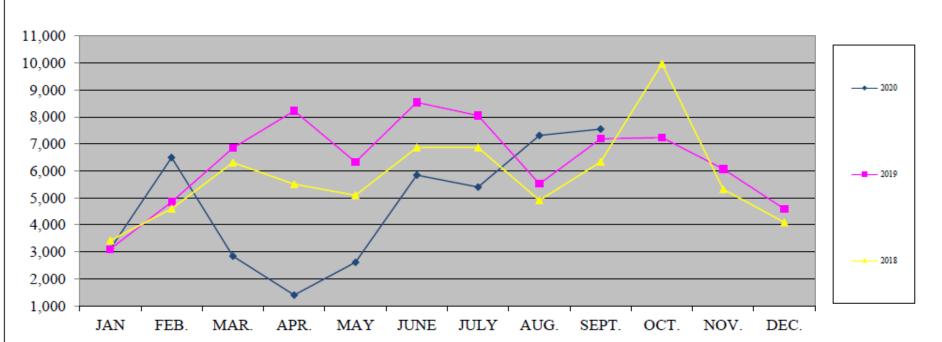




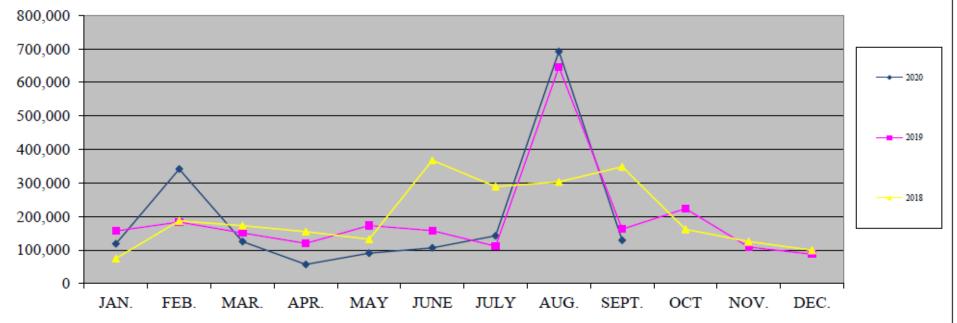
Review of Airport Activity and Financial Reports for the Month ending September 30, 2020

TIM ROGERS, A.A.E. SHELLI SWANSON, C.M.

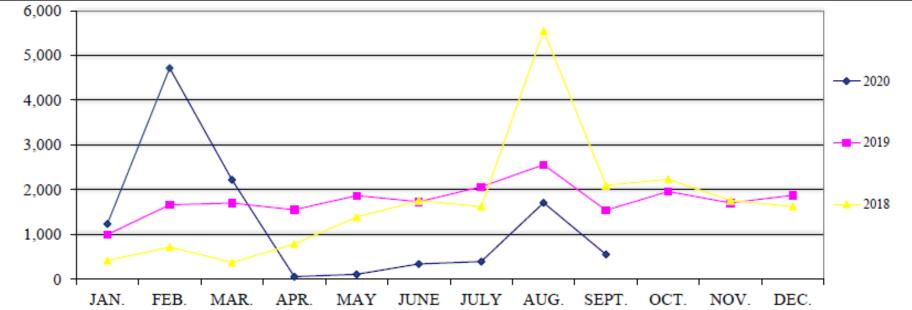






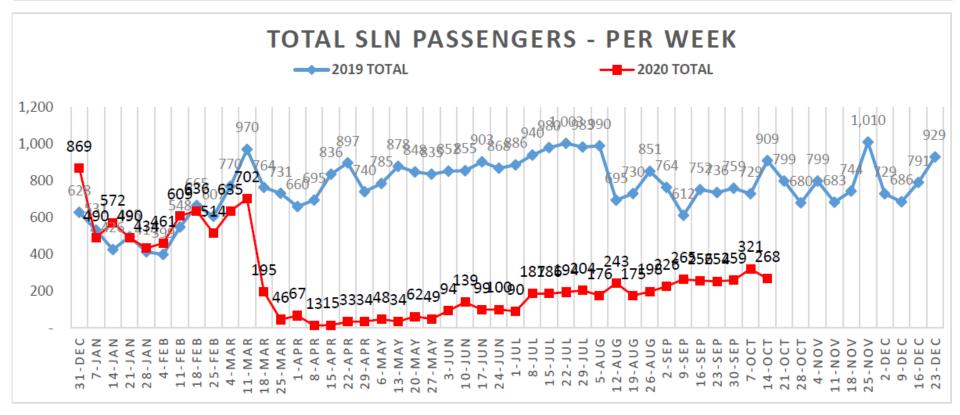






2019 - 2020 SkyWest Airlines

Weekly Enplane and Deplane (Monday thru Sunday) Note: SKW EAS service at SLN started on April 9, 2018



* Passenger numbers reported are unaudited by SKW and subject to change

Financial Reports

Salina Airport Authority **Profit & Loss Prev Year Comparison** January through September 2020

11:04 AM

10/16/2020

Accrual Basis

| | Jan - Sep 20 | Jan - Sep 19 | \$ Change | % Change |
|-------------------------------|-------------------|--------------|---------------|------------|
| Ordinary Income/Expense | | | | |
| Income | | | | |
| Total Airfield revenue | 728,683.84 | 717,173.56 | 11,510.28 | 1.61% |
| Total Building and land rent | 1,168,669.81 | 1,024,679.54 | 143,990.27 | 14.05% |
| Total Other revenue | 147,111.20 | 113,453.53 | 33,657.67 | 29.67% |
| Total Income | 2,044,464.85 | 1,855,306.63 | 189,158.22 | 10.2% |
| Gross Profit | 2,044,464.85 | 1,855,306.63 | 189,158.22 | 10.2% |
| Expense | | | | |
| Total Administrative expenses | 1,129,129.06 | 1,139,776.42 | -10,647.36 | -0.93% |
| | Jan - Sep 20 | Jan - Sep 19 | \$ Change | % Change |
| Total Maintenance expenses | <u>592,995.12</u> | 637,201.74 | -44,206.62 | -6.94% |
| Total Expense | 1,722,124.18 | 1,776,978.16 | -54,853.98 | -3.09% |
| Net Ordinary Income | 322,340.67 | 78,328.47 | 244,012.20 | 311.52% |
| Other Income/Expense | | | | |
| Total Other Income | 1,000,169.39 | 2,549,950.60 | -1,549,781.21 | -60.78% |
| Total Other Expense | 2,616,169.55 | 2,620,585.72 | -4,416.17 | -0.17% |
| Net Other Income | -1,616,000.16 | -70,635.12 | -1,545,365.04 | -2,187.81% |
| Net Income | -1,293,659.49 | 7,693.35 | -1,301,352.84 | -16,915.3% |

Financial Reports

Salina Airport Authority Capital Additions Budget vs. Actual

As of September 30, 2020

4:55 PM

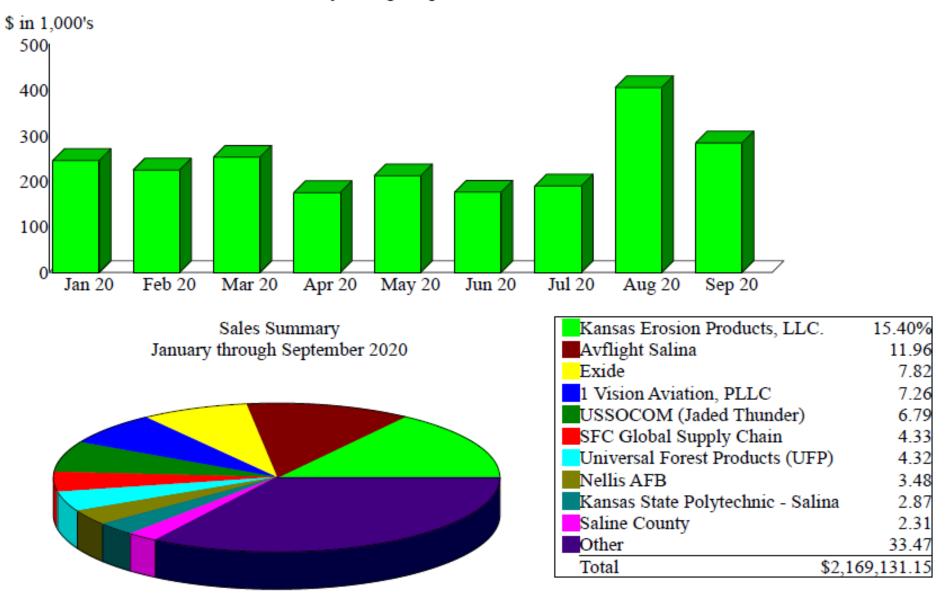
10/15/2020

Accrual Basis

| | Sept 20 | Jan - Sep 20 | Annual Budget | +/- Annual Budget | % of Annual Budget |
|--------------------------------|---------|--------------|------------------|----------------------|-----------------------|
| ASSETS | | | | | |
| Fixed Assets | | | | | |
| Fixed assets at cost | | | | | |
| Total Airfeid | 162,239 | 514,449 | 480,000 | 34,449 | 107% |
| Total Buildings & Improvements | 196,549 | 345,137 | 705,000 | -359,863 | 49% |
| Total Equipment | 0 | 53,341 | 23,501 | 29,840 | 227% |
| Total Land | 3,459 | 139,159 | 75,001 | 64,158 | 186% |
| Total Fixed assets at cost | 362,247 | 1,052,086 | 1,283,502 | -231,416 | 82% |

Sales by Month January through September 2020

| Dol | lar | Sal | les |
|-----|-----|-----|-----|
| | | | |



Sales by Month January through September 2020

| \$ in 1,000's 500 | |
|---|---|
| 400 | |
| 300 | |
| | |
| 200 | |
| 100 | |
| | |
| ⁰⁴ Jan20 Feb20 Mar20 Apr20 May20 | Jun20 Jul20 Aug20 Sep20 |
| Sales Summary | FFF-Avflight Salina (Fuel Flowage Fee @ 6.53% |
| January through September 2020 | H-00959-1 (Hangar Facility H959 - 2044 S 5.76 |
| | B-01021 (Building #1021 located at 3600 5.73 |
| | Utility Reimbursement (Utility Reimburse 5.70 |
| | B-00655-3 (Bldg. #655 (56,961 SF) - 2656 4.83 |
| | B-00620-1 (Building #620 (30,000 SF) an 3.92 |
| | H-0600-1 (Hangar 600 - 20,217 sq. ft.) 3.84 |
| | B-00626-1 (Manufacturing facility #626 (2.98 |
| | B-00655-4 (Bldg. #655 (33,992 SF) - 2656 2.70 |
| | H-00409-1 (FBO Hangar - 2010 Rogers Ct.) 2.49 |
| | Other 55.52 |
| | Total \$2,169,131.15 |

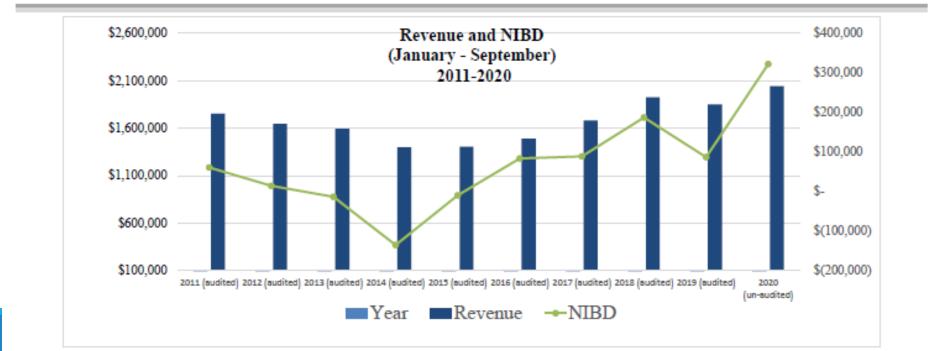
Dollar Sales

Review of the SAA's January through September 2020 (Q3) 10-year trend analysis

Shelli Swanson, C.M.

10-Year Operating Revenue and Expense Analysis January - September 2011-2020

| | 2011 (audited) | 2012 (audited) | 2013 (audited) | 2014 (audited) | 2015 (audited) | 2016 (audited) | 2017 (audited) | 2018 (audited) | 2019 (audited) | 2020 (un-audited) |
|--------------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|-------------------|----------------------|
| TOTAL REVENUES | | | | | | | | | | |
| OPERATING REVENUES | | | | | | | | | | |
| Airfield | \$ 493,596 | \$ 420,167 | \$ 327,248 | \$ 388,353 | \$ 396,194 | \$ 435,091 | \$ 388,023 | \$ 437,089 | \$ 568,385 | 579,547 |
| Fuel flowage fees | 127,525 | 139,492 | 97,983 | 85,808 | 115,915 | 113,033 | 163,501 | 162,608 | 148,738 | 149,136 |
| Building and land rent | 1,103,454 | 1,044,850 | 1,122,137 | 895,024 | 822,297 | 879,289 | 1,004,581 | 1,047,811 | 1,024,780 | 1,168,670 |
| Other revenue | 28,868 | 43,304 | 45,790 | 29,744 | 69,904 | 61,203 | 126,919 | 280,492 | 109,639 | 147,111 |
| TOTAL OPERATING REVENUES | 1,753,443 | 1,647,812 | 1,593,159 | 1,398,928 | 1,404,310 | 1,488,616 | 1,683,024 | 1,928,000 | 1,851,542 | 2,044,464 |
| TOTAL EXPENSES | | | | | | | | | | |
| OPERATING EXPENSES | | | | | | | | | | |
| Administrative | 1,092,579 | 973,085 | 918,078 | 885,838 | 883,408 | 913,010 | 947,584 | 1,141,922 | 1,134,432 | 1,129,128 |
| Maintenance | 600,013 | 660,305 | 688,460 | 648,395 | 530,706 | 491,809 | 646,560 | 598,724 | 630,304 | 592,994 |
| TOTAL OPERATING EXPENSES | 1,692,593 | 1,633,390 | 1,606,538 | 1,534,232 | 1,414,114 | 1,404,820 | 1,594,144 | 1,740,646 | 1,764,736 | 1,722,122 |
| OPERATING INCOME BEFORE DEPRECIATION | \$ 60,850 | \$ 14,422 | \$ (13,379) | \$(135,304) | \$ (9,803) | \$ 83,796 | \$ 88,880 | \$ 187,354 | \$ 86,806 | \$ 322,342 |



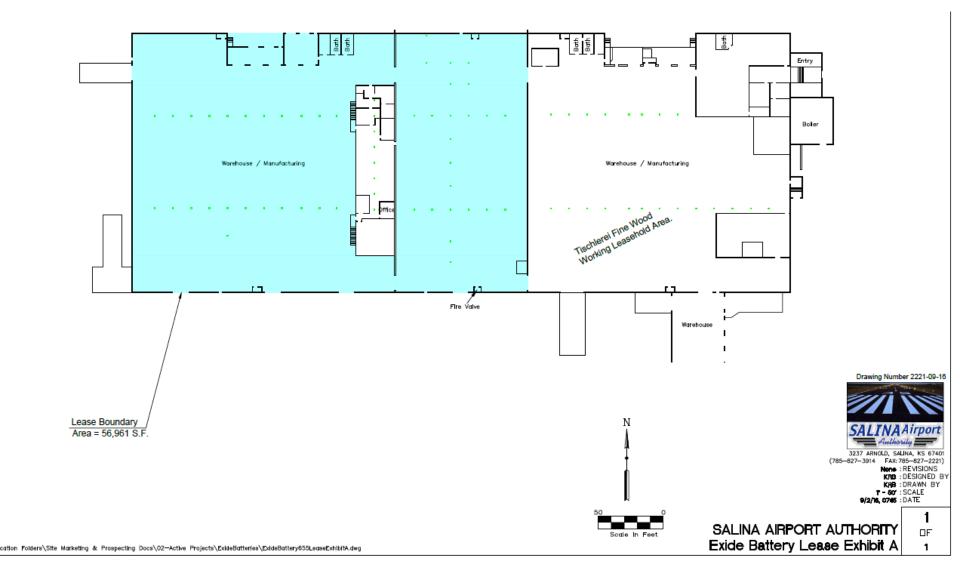
Presentation of CY 2021 Operating Revenue Projections

SHELLI SWANSON, C.M.

| 5/2020 | | | | | | | |
|------------------------------|----|------------|--------------|--------------|-------------------|-------------|-----|
| | 20 |)18 Actual | 2019 Actual | 2020 Budget | Projected 2021 | 2020/2 | 021 |
| perating Income | | | | | | +/- | % |
| Airfield revenue | | | | | | | |
| Fuel Flowage Fees | \$ | 194,647 | \$ 185,249 | \$ 202,000 | \$ 185,000 | \$ (17,000) | -8 |
| Hangar rent | | 478,573 | 652,896 | 645,000 | 660,000 | 15,000 | 2 |
| Landing fees | | 60,238 | 35,693 | 25,500 | 30,000 | 4,500 | 17 |
| Ramp rent | | 47,298 | 54,085 | 50,250 | 57,335 | 7,085 | 14 |
| Total Airfield revenue | | 780,756 | 927,923 | 922,750 | 932,335 | 9,585 | |
| Building and land rent | | | | | | | |
| Agri land rent | | 70,689 | 72,673 | 56,000 | 66,760 | 10,760 | 1 |
| Building rents | | 1,089,002 | 1,045,989 | 1,100,000 | 1,121,750 | 21,750 | |
| Land rent | | 210,955 | 217,490 | 230,593 | 242,010 | 11,417 | |
| Tank rent | | 12,636 | 13,635 | 11,970 | 13,500 | 1,530 | 1 |
| Total Building and land rent | | 1,383,282 | 1,349,787 | 1,398,563 | 1,444,020 | 45,457 | |
| Other revenue | | |] | + + | | | |
| Airport Promotion | | 144,863 | 68,380 | 70,000 | 25,000 | -45,000 | -6 |
| Commissions | | 25,746 | | - | 21,060 | -14,040 | -4 |
| Other income | | 165,246 | | | | | 1 |
| Total Other revenue | | 335,855 | 155,249 | 170,100 | 123,060 | -47,040 | -2 |
| ss Operating Income | \$ | 2,499,893 | \$ 2,432,959 | \$ 2,491,413 | \$ 2,499,415 | \$ 8,002 | |

Review and Approval of a lease agreement with Stryten Salina, LLC for building B655 warehouse space

SHELLI SWANSON, C.M.



Consideration of bids received for the purchase of airfield maintenance and operations equipment

KASEY WINDHORST

SHELLI SWANSON, C.M.





Airfield Equipment Replacement and Reset





Bid Summary

| Item | Supplier | Bid |
|--|--------------------|----------|
| (1) Skid loader with seven (7) attachments | Bobcat | \$76,774 |
| (1) Skid loader pavement markings remover | Keystone Flatliner | \$46,800 |
| (2) Zero-turn mowers | Hometown Outdoor | \$31,898 |
| | Power | |
| (1) AFFF testing equipment | No Foam System | \$38,686 |
| (1) 200 lb. skid mount, dry chem extinguisher | Air & Fire Systems | \$4,040 |
| (1) 200-gallon skid mount, water tank/pump | Kimtek Corporation | \$10,185 |

Aqueous Film Forming Foam (AFFF) No Foam Testing System Proposals

| No-Foam Systems | Model P-500 Series (All 4 ARFF Vehicles) | \$38,685.29 |
|-----------------|---|-------------|
| E-One | Ecologic Foam Test System (All 4 ARFF Vehicles) | \$35,330.00 |
| Osh-Kosh | Eco Test System (Oshkosh Striker ARFF Vehicle only) | \$25,696.32 |

Skid Loader Bid Tab

| | Foley Equipment | United Rentals | Prarie Land | Robert | Kan-Eauip | Carrico | Carrico |
|---|---------------------------------------|----------------|--|--|--|---------------------|-----------------|
| | CAT | Takeuchi | John Deere | Bobcat | CASE | John Deer | John Deere |
| | 242D3 | TL10V2-CRH | 324G | S66 | SV280B | 320G | 324G |
| Specs | REP | REP | REP | REP | RFP | RFP | RFP |
| 1. Turbocharged, liquid cooled 4-cylinder diesel | yea | yea | yes | yes | yes | yes | yea |
| Minimum 70 net HP Machine operating weiht shall be a minimum | yea | yea | yes | yes | no | no (66 net) | yea |
| Machine operating weint shall be a minimum weiht of 6.500 | | vez | VER | | VED | yes (7150) | VER |
| 4. Pressurized oil system with spin-on filter | yea yea | yea yea | yea yea | yea yea | y 60 y 60 | yes (7150) | yea |
| 5. Engine block heater | yea | yea | VED | yea | VER | VER | VER |
| 6. 25 gallon fuel tank | VER | no-21.5 gal | no - 21 gal | yea | Vea | no (21 gal) | no (21 gal) |
| 7. Lights, 2 front, 2 side, 2 rear. LED if available | VED | VED | no - 1 rear | yea | V60 | yes | VED |
| 8. LED safety beacon mounted to roof | yea | yes | no - hao beacon (not LED) | yea | yea | yes | yea |
| 9. Dome light | yea | yes | yes | yea | yes | yes | yea |
| 10. 12-volt power plug socket | yea | yea | yes | yea | yes | yes | yea |
| 11. Cab shall have both heat and air conditioning | yes | yes | yes | yes | yes | yes | yea |
| 12. AM/FM Radio | yea | yes | yes | yea | yes | yea (bluetooth) | yes (bluetooth) |
| Loader and Linkage | | | | | | | |
| Loader arms shall be a vertical lift design | yea | yes | yes | yeo | yes | yes | yea |
| Operating load shall be a minimum of 1750 lbs. | yea | yes | yea | yes | yes | yee (2190 lbs) | yea (2690 lba) |
| Loader bucket shall be heavy duty with a bolt on autoine adapt | i | | | | | | i i |
| cuttting edge. | yea | yea | yea | yes | yes | yes | yes |
| Bucket shall be compatible with Bobcat attachments | | | | vez | VED | 1 | vea |
| | yee | yea | yea | yea | yea | yes | yea |
| Hydraulics and Controls | | | | | | | |
| Unit shall have a high flowe pump with a minimun 23 GPM | | | | | | veo (30 gpm) | vea (32 apm) |
| 18. Auxiliary hydraulic disconnects, compatible with | yea | yes | yes | yes | yes | yes (50 gpm) | yea (52 gpm) |
| Bobcat attachments | VED | yes | no - needo harneoting | vea | ves | yes | VCD |
| 19. Electic over hydraulic programmable controls, | , | yes | no - necus nornesting | 752 | 960 | 960 | 700 |
| programmable ISO or H-pattern | VER | | VED | yea | VED | VER | VER |
| 20. Shall have a hand and foot-controlled throttle | VER | yes | VED | vea | VER | , | VER |
| Instrumentation | | | | / | / | | |
| 21. Digital cluster shall monitor hours, fuel, engine | | | no - uses some non | | | | |
| and oil temp | yea | yea | digital guageo | yea | yes | yes | yea |
| 22. The cluster shall have a diagnostic feature | yea | yes | yes | yea | yes | yes | yea |
| 23. A security lock-out shall be included (keypad or | | | | | | | |
| other) | yea | yes | yes | yes | yes | yes | yea |
| 24. Warranty | yea | | yes | yes | yee | yea | yea |
| | | | | ² 2 year warranty | or 2000 hra; | | |
| | | | | bumper to bumper. Hydraulice warranty | hydraulic warranty is the same. Also an | | |
| ""Warranty Notes"" | ² premier warranty-2 year, | | *24 months or 2000 hrs. | 2 years bumper to | option for | | |
| | 2000 hr w/travel. Hydraulico | | whichever comeo first. | bumper. Extended | emissions | | *2 year |
| | included in premier warranty, | | Hydraulico are covered in | warranties available | warranty; 36 | *2 year warranty or | warranty or |
| - · · · · · | EXCEPT operator damage | | standard warranty | upon request. | month/3000 hr | 3000 hra: \$443 | 3000 hrs: \$566 |
| Quote (price per unit) | \$44,570.76 | \$59,807.43 | \$48,500.00 | \$44,073.00 | \$43,973.00 | \$42,100.00 | \$44,255.00 |
| Attachments | | | | | | | |
| Attachments 1. Angle Broom | \$8,560 | 1 | \$6,500 | \$4,646.64 | \$7,600 | \$5,946 | \$5,946 |
| Angle broom Open front industrial brush saw cutter | \$14,362 | | \$6,250 | \$5,261,48 | \$7,600 \$11,830 | \$10,115 | \$10,115 |
| Open front industrial brush saw cutter Backhoe | \$14,302 \$18,032 | | \$15,250 | \$4,040.16 | \$12,060 | \$13,458 | \$13,458 |
| 5. Pavement Planner | \$19,663 | | \$15,250 | \$9,110.12 | \$15,226 | \$15,913 | \$15,913 |
| 6. Jack Hammer | B4 w/bracket - \$6,612 | | \$9,900 | \$5,232.60 | \$8,200 | \$9,415 | \$9,415 |
| 6. Bucket with teeth | \$1,838 | \$1,908 | \$1,400 | \$1,152.36 | \$2,100 | \$1,070 | \$1,070 |
| 7. Box Blade | 84" - \$18,975 | | \$3,200 | \$3,258.12 | \$2,540 | \$2,552 | \$2,550 |
| | | | | | | | |
| Total price with all attachments | \$132,612.76 | \$61,715.43 | \$107,750 | \$76,774 | \$103,529 | \$100,569 | \$102,722 |
| NOTES: | Thas options with attachments | | ¹ jack hammar requires protection door; not included 'open front industrial brush saw cutter requires protection door; not | | ² has options with attachments; would want to discuss before placing an order | | |
| | additional to sale price | | included | | | | |

Smith Manufacturing - Marking Removal and attachements Quote and spec sheets

Flatliner - Line grinding attachment FL24 \$39,500 24" cutting width
Spec Sheet
FL36 \$46,500 36" cutting width
FL48 \$53,800 48" cutting width

\$49,529.92

Zero-Turn Radius Riding Mower Bid Tab

| | Pioneer Farm & Ranch Husqvarna Z572X | Prarie Land John Deere Z994R | Prarie Land John Deere Z997R | Crasshopper | Hometown Outdoor Power Crasshopper 900D-1.3L w/3472 PF 2-A | Hometown Outdoor Power Crasshopper 400D -1.3L 72" 1-B | Hometown Outdoor Power Crasshopper 400D -1.3L 72" 1-A | Carrico John Deere Z997R Diesel | Carrico John Deere Z994R Diesel |
|---|--|------------------------------------|------------------------------------|---------------------------|--|---|---|--|---------------------------------------|
| Specs | <u>RFP</u> | RFP | RFP | RFP | RFP | RFP | RFP | RFP | <u>RFP</u> |
| 1. New or demo model | Yes | yes | yes | yes | yes | yes | yes | yes | yes |
| 2. Front deck 72" or Mid-mount 72" deck | Yes | yes | yes | yes | yes | yes | yes | yes | yes |
| 3. Deck lift: Hydraulic | no | yes | yes | | | | | yes (electric) | ! ! |
| 3a. Deck lift Manual | yes | no | | yes | yes | yes | yes | no | yes |
| 4. Engine: Diesel – minimum 25 HP | no | yes | no | yes | yes | yes | yes | yes (37.4) | no (24.7) |
| 5. Deck Construction: 10 gauge-top, 7 gauge- | i i | i | | i | | i | i | | i i |
| skirt with anti-scalp rollers | Yes | yes | yes | yes | yes | yes | yes | yes | yes |
| Cutting Height: 1" to 6" | Yes | no - 1"-5.5" | no - 1.5"-5" | yes | yes | yes | yes | yes | yes |
| Spindle assembly: Cast Iron or case | | | | | | | | | |
| aluminum | Yes | yes | yes | yes | yes | yes | yes | yes | yes |
| 8. Drive system: Hydrostatic | Yes | yes | yes | yes | yes | yes | yes | yes | yes |
| 9. Steering: Hydraulically dampened twin | !!! | | | | - | | - | | ! ! |
| levers | Yes | yes | yes | yes | yes | yes | yes | yes | yes |
| 10. Drive tires: Bar type | Yes | no | yes | yes | yes | yes | yes | yes (tweel) | yes (tweel tires) |
| 11. Rear dolly wheels: 2 set apart | Yes | yes | no | yes | yes | yes | yes | yes | yes |
| 12. Gauges: Temperature, alternator, hour | i i | | | | | | | | 1 |
| meter | Yes | yes | yes | yes | yes | yes | yes | yes | yes |
| 13. Safety Features: Roll protection system - | | | | | - | | | | |
| double post | Yes | yes | yes | yes | yes | yes | yes | yes | yes |
| 14. Murphy switches or warning lights for | !!! | | | | | | | | ! ! |
| engine | Yes | yes | yes | yes | yes | yes | yes | yes | yes |
| 15. 1 set of spare blades | Yes | yes | yes | yes | yes | yes | yes | yes | yes |
| 16. 1 shop and parts manual | Yes | yes | yes | yes | yes | yes | yes | yes | yes |
| | 5 year or 1500 hrs. transferable and | | | 3 vear or 1250 hrs (2 | 3 vear or 1250 hrs (2 | 3 vear or 1250 hrs (2 | 3 vear or 1250 hrs (2 | 3 year's or 1500 hrs, no hour limit | 3 year's or 1500 hrs. no hour |
| 17. Warranty | lifetime warranty on | | | years full warranty - 3rd | | | years full warranty - 3rd | | limit the first 24 |
| | deck | 3 year or 1500 hrs | 3 years of 1500 hrs | year parts only) | year parts only) | year parts only) | year parts only) | months | months |
| Quote (price per unit) | \$11,199 | \$13,500 | \$17,750 | \$18,569 | \$17,232 | \$15,949 | \$14.804 | \$18,000 | \$14.018 |
| Trade-In Value | TBD | 3000 | 3000 | 3000 | 3000 | 3000 | 3000 | 2880 | 2900 |
| Total price per unit | TBD | 10500 | 14750 | 15569 | 14232 | 12949 | 11804 | 15120 | 11118 |
| rotar price per unit | TDU | 10500 | 14730 | 10000 | 14202 | 12343 | 11004 | 19120 | 11110 |
| | | | | *533580 - premier | *533580 - premier | *533580 - premier | *533580 - premier | *tweel rear tires in | |

| *add tweels tor \$85 | | after demo *533542 - tweels - | *533580 - premier suspension, seat requested after demo *533542 - tweels - requested | *533580 - premier suspension, seat requested after demo *533542 - tweels - requested | *533580 - premier suspension, seat requested after demo *533542 - tweels - requested | *tweel rear tires in leiu of bar type (as requested) | |
|----------------------|--|----------------------------------|--|--|--|--|--|
|----------------------|--|----------------------------------|--|--|--|--|--|

Presentation of the Terminal Area Master Plan for the Salina Regional Airport

TIM ROGERS, A.A.E.

STEVE BENSON

Salina Municipal Airport J Kennedy Air Terminal

in a start of the





Terminal Area Master Plan

Exhibit 3A Terminal Facility Requirements

| | | | PLANNING HORIZONS | | | | | |
|--|------|-----------|-------------------|--------------|--------|--------|--|--|
| | | | Current | Intermediate | Long | High | | |
| | Unit | Available | 22,000 | 33,000 | 40,000 | 65,000 | | |
| DEPARTURES PROCESSING | | | | | | | | |
| FUNCTIONAL AREA TOTAL | | | | | | | | |
| Total Programmed Functional Area | SF | 11,099 | 12,950 | 15,960 | 20,610 | 26,210 | | |
| BUILDING SYSTEMS/SUPPORT | | | | | | | | |
| Mechanical/HVAC | SF | 225 | 390 | 480 | 620 | 790 | | |
| General Circulation/Stairwells/Storage | SF | 1,158 | 1,170 | 1,440 | 1,850 | 2,360 | | |
| TOTAL TERMINAL | | | | | | | | |
| Gross Building Area | SF | 12,482 | 14,510 | 17,880 | 23,080 | 29,360 | | |



Coffman Associates

Figure C1 TSA Checkpoint Throughput at U.S. Airports

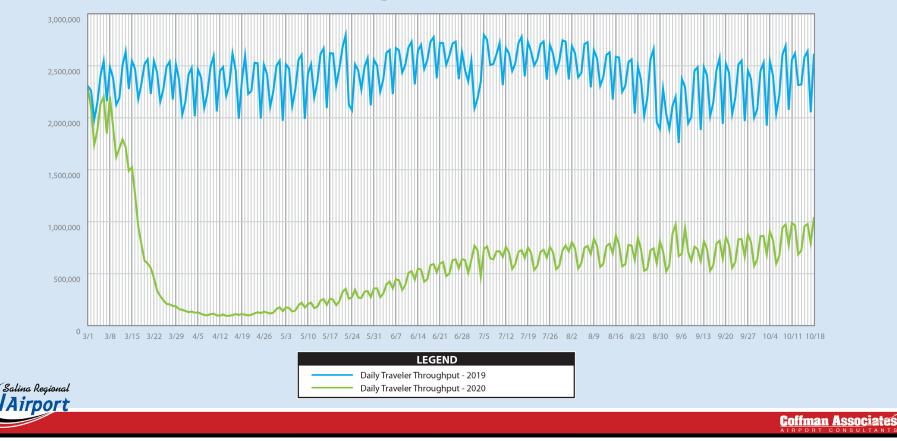
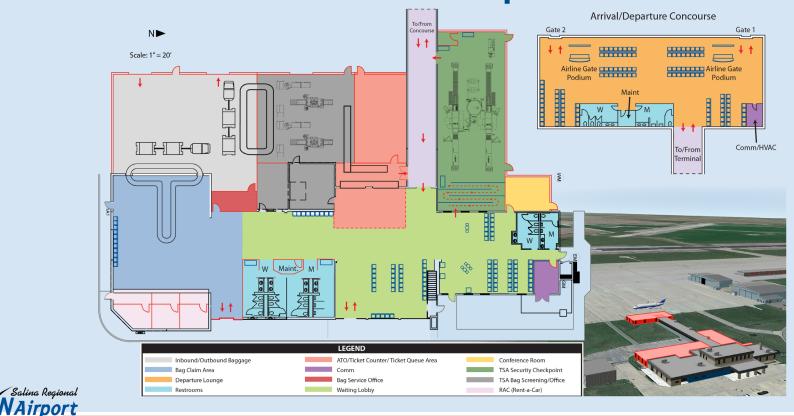


Figure C2 SLN Monthly Scheduled Enplanements





Exhibit 5A Recommended Terminal Concept



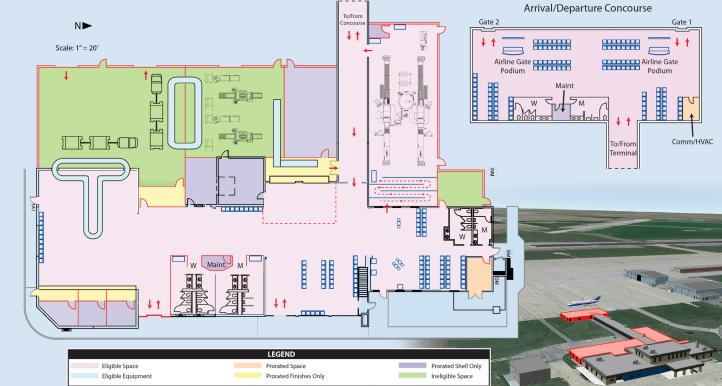
Coffman Associates

Exhibit 5B Parking and Loop Road Development Staging





Exhibit 5C Terminal Funding Eligibilities





Coffman Associates

Terminal Area Cost and Funding Summary

| | Development Cost | Eligible Percentage | Total Eligible | Maximum FAA Participation @90% | Minimum Authority Cost |
|-----------------------|---------------------|------------------------|-------------------|--------------------------------------|------------------------------|
| Terminal Building | \$8,559,000 | 90% | \$7,692,873 | \$6,923,586 | \$1,635,414 |
| Parking and Loop Road | \$3,189,000 | 100% | \$3,189,000 | \$2,870,100 | \$318,900 |
| Total Terminal Area | \$11,748,000 | 93 % | \$10,881,873 | \$9,793,686 | \$1,954,314 |



Coffman Associates

Salina Municipal Airport J Kennedy Air Terminal

in a start of the





Terminal Area Master Plan

Review and Discussion of Runway 17/35 Rehabilitation and Funding Options

SHELLI SWANSON, C.M.

TIM ROGERS, A.A.E

KENNY BIEKER

Project Goals

Maintain runway length (12,300 ft) and width (150 ft with 20 ft shoulders).

Minimize Runway 17/35 downtime.

Utilize full aircraft fleet mix.

Construction by end of 2022.

Entitlements FY 21-23 (\$3.57M) + local match (\$397k) = \$3.96M

Meet FAA runway design criteria.



Runway Strength Analysis

FAA Design Criteria

- 1. Model concrete pavement as undefined section with strength (E value) from Falling Weight Deflectometer.
- 2. Minimum of 10-year design life using FAARFIELD.

Aircraft Fleet Mix

- 1. Aircraft usage provided by Coffman & Associates.
- 2. Goal is to analyze runway utilizing full fleet.
- 3. Will analyze a reduced fleet to meet strength, if necessary.

Alternative 2. "GlobalFlyer" Reconstruct 1,000 ft & Resurface 1,000 ft

| | 1. | $\Big)$ |
|------------------|----|---------|
| $\left(\right)$ | 2. | $\Big)$ |

3.

4.

| | Project Goals | | | | | |
|--|-------------------------|--------------|--|--|--|--|
| Remove pavement & replace with a new | Project Budget | ≈\$4.6M | | | | |
| pavement section. | Runway Downtime | ≈110 days | | | | |
| Resurface and thicken area near Taxiway C. | Complete by 2022 | \checkmark | | | | |
| Grade correction not included. | Maintain Existing Size | \checkmark | | | | |
| Does not include resurfacing remaining | Use Full Aircraft Fleet | \checkmark | | | | |
| 5.500 ft of runway. | FAA Grade Criteria | No | | | | |

Strengthen runway (full fleet) Cannot improve grades



Salina Regional Airport / KSLN AIP Funding Updated: 10/20/2020

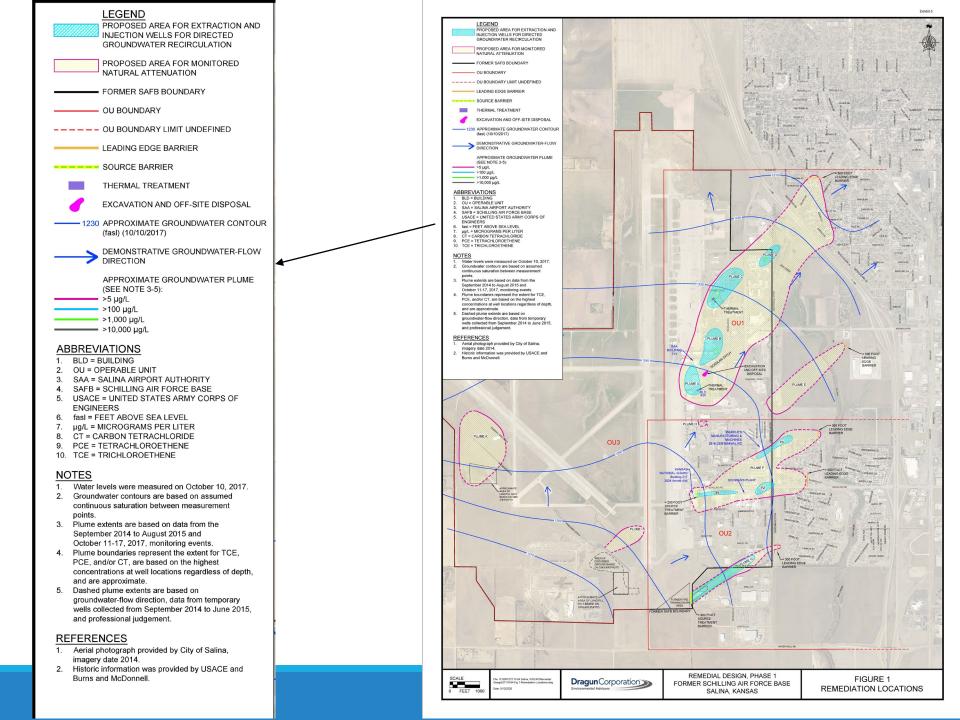
FUNDS

| | | | FAA Entitlement | | FAA Di | iscretionary | | | | |
|------|--------------|--|-----------------|-----------|--------|---------------|----|--------------|----|-------|
| CY | Enplanements | Description | Activity | | 1 | Balance Activ | | ctivity TOTA | | TOTAL |
| 2016 | 3,883 | FFY 2018 Entitlements | \$ | - | \$ | - | \$ | - | \$ | - |
| 2018 | | AIP 3-20-0072-040-2018 (ARFF Class V Vehicle)) | | | | | | 682,821 | | |
| 2017 | 13,850 | FFY 2019 Entitlements | 1 | ,000,000 | | 1,000,000 | | | | |
| 2019 | | AIP 3-20-0072-040-2019 (Terminal Master Plan) | (19 | 6,189.00) | | 803,811 | | | | |
| 2018 | 20,299 | FFY 2020 Entitlements | 1,00 | 0,000.00 | | 1,803,811 | | | | |
| 2019 | 16,026 | FFY 2021 Entitlements | 1,00 | 0,000.00 | | 2,803,811 | | | | |

Review and Approval of the Former Schilling Air Force Base Site **Environmental Project** Management Agreement

TIM ROGERS, A.A.E.

BENGSTON



Directors' Forum

ALAN EICHELBERGER, CHAIRMAN

Visitor's Forum

ALAN EICHELBERGER, CHAIRMAN

Staff Reports

TIM ROGERS, A.A.E.

Announcements

KASEY WINDHORST



Adjournment

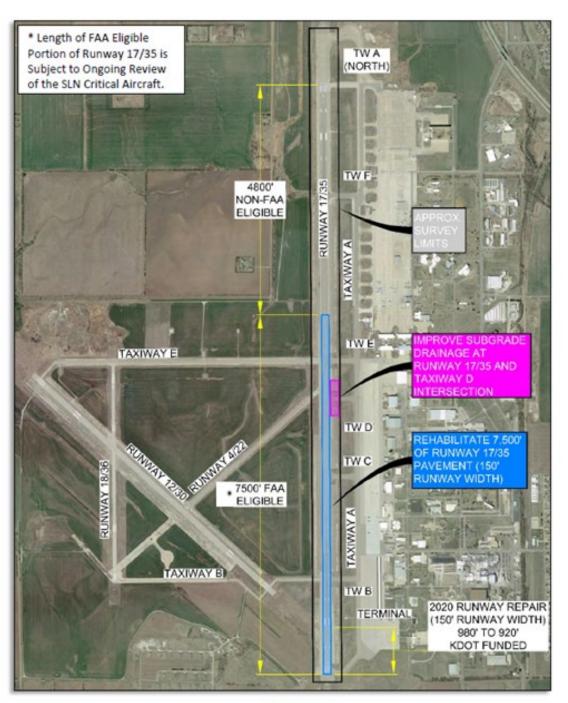


EXHIBIT NO. 1

Runway Grade Investigation

- 1. Runway does not have a crowned cross section.
- 2. Longitudinal grades vary greatly.

3.

Improve Drainage @ Cross Slope Transitions

