

**DATE:** June 12, 2020  
**TO:** SAA Board of Directors  
**FROM:** Tim Rogers and Shelli Swanson  
**SUBJECT:** **June 17, 2020 Regular Board Meeting**

Transmitted with this memo are items for your review prior to Wednesday's meeting.

Now that Saline County is in Phase 3 of the local Reopening Plan, the Airport Authority board of directors will return to holding public, in-person meetings. To accommodate social distancing recommendations, the meeting will be held in Room 100 at Hangar H600, 2720 Arnold Ct. Room 100 provides room for the recommended distancing of board members, staff, and visitors.

Please note the following agenda comments.

**Agenda Item #5 – Review of Airport Activity and Financial Reports for the Month Ending May 31, 2020** (Rogers and Swanson)

**Airport Activity – Air Traffic** (Rogers)

The Salina air traffic control tower (ATCT) recorded 2,614 operations during May 2020 which was a 59% decrease as compared to the May 2019 total of 6,328. For the year-to-date, a total of 16,456 operations have occurred at the Salina Airport which is 44% less than the May 2019 YTD total of 29,355. K-State Aviation professional pilot training flights resumed on May 20 and Runway 17/35 heavy maintenance work was completed on May 5. Airfield operations have slowly been returning to pre-COVID19 levels.

**Airport Activity – Fuel Flowage** (Rogers)

The May 2020 fuel flowage came in at 90,326 gallons which was 48% less than the May 2019 total of 172,835 gallons. For the year-to-date, a total of 731,622 gallons has been delivered on the Airport which is 7% less than the 2019 YTD total of 783,326 gallons. Military FOL and training flights resumed during May and will continue to increase during the summer months.

**Airport Activity – Passenger Count** (Rogers)

During May 2020 SkyWest enplaned 105 passengers, which was a 94% decrease as compared to the May 2019 total of 1,865 passengers. The May YTD total passenger count was 202 which was a 94% decrease as compared to the May 2019 YTD total of 3,725. The July 6 schedule change will restore SLN to/from ORD service. Adding back ORD flights will also restore Salina connections to over 100 U.S. destinations.

**Financial Reports – Comments and Notes** (Swanson)

As we ended May, total operating income arrived within 1% of budget and is tracking \$73,806 ahead of the same period in 2019. Administrative expenses ended up 6% under budget while maintenance expenses arrived 8% under bringing total operating costs under budget 7% or \$65,764. YTD net operating income before depreciation equaled 87,634.

The Authority received its first reimbursement under the CARES Act grant on May 29 in the amount of \$438,388. The grant funding is reported in contributed capital on the profit and loss statement under other income and are for the purpose of reimbursing the Authority for airport operation and maintenance expenditures.

**Financial Reports – May 2020 Significant Expenditures/Payables Report Enclosed**

**Short-term Leasing Activity** (Swanson)

On June 4, 2020, the SAA executed an Airport Use Agreement with Heinen Brothers Agra Service, Inc. Heinen Brothers operate an agricultural service company specializing in aerial application. Heinen will be responsible for paying the annual permit fee of \$750 in addition to the fuel flowage fee of \$.0815/gallon for all fuel delivered to its ag tractor while operating from SLN. This is the second aerial applicator basing out of SLN this spring/summer.

**Financial Reports – Accounts Receivable Past Due 31 days or more as of June 12, 2020** (Swanson)

Account	Amount	Days	Comments
Brown, Shane	\$482	31-90	Storage Igloo Rent
Centurion Aviation	\$40	61-90	Finance Charges
Exide	\$42,147	31-90	Building Rental & Utilities <i>(pre-petition claims submitted)</i>
Hertz Corp.	\$245	31-60	Facility Rental
US Cellular	\$200	61-90	Mowing Charge

**Agenda Item #6 – 2019 Comprehensive Annual Financial Report Update** (Swanson)

The Airport Authority’s 2019 Comprehensive Annual Financial Report (CAFR) is now a completed document. Enclosed is a copy of the CAFR’s **Independent Auditors’ Report** for your review. The 2019 CAFR can be viewed at: <https://www.salinaairport.com/media/36394/2019-saa-cafr.pdf>

Shelli and I will be prepared to answer questions concerning the 2019 CAFR.

**Agenda Item #7 – An Overview of the Status of the U.S. Airline Industry** (Rogers)

Air service consultant Gary Foss is preparing a report on the status of the U.S. airline industry and expectations for recovery post-COVID19. I will review the results of Gary’s findings with you at Wednesday’s meeting.

**Agenda Item #8 – Review of M.J. Kennedy Air Terminal Requirements** (Rogers and Swanson)

At the meeting I’ll review the preferred alternatives for building and parking lot improvements at the M.J. Kennedy Air Terminal. The preferred alternatives are a result of the Coffman Associates terminal building requirements study that is nearing completion.

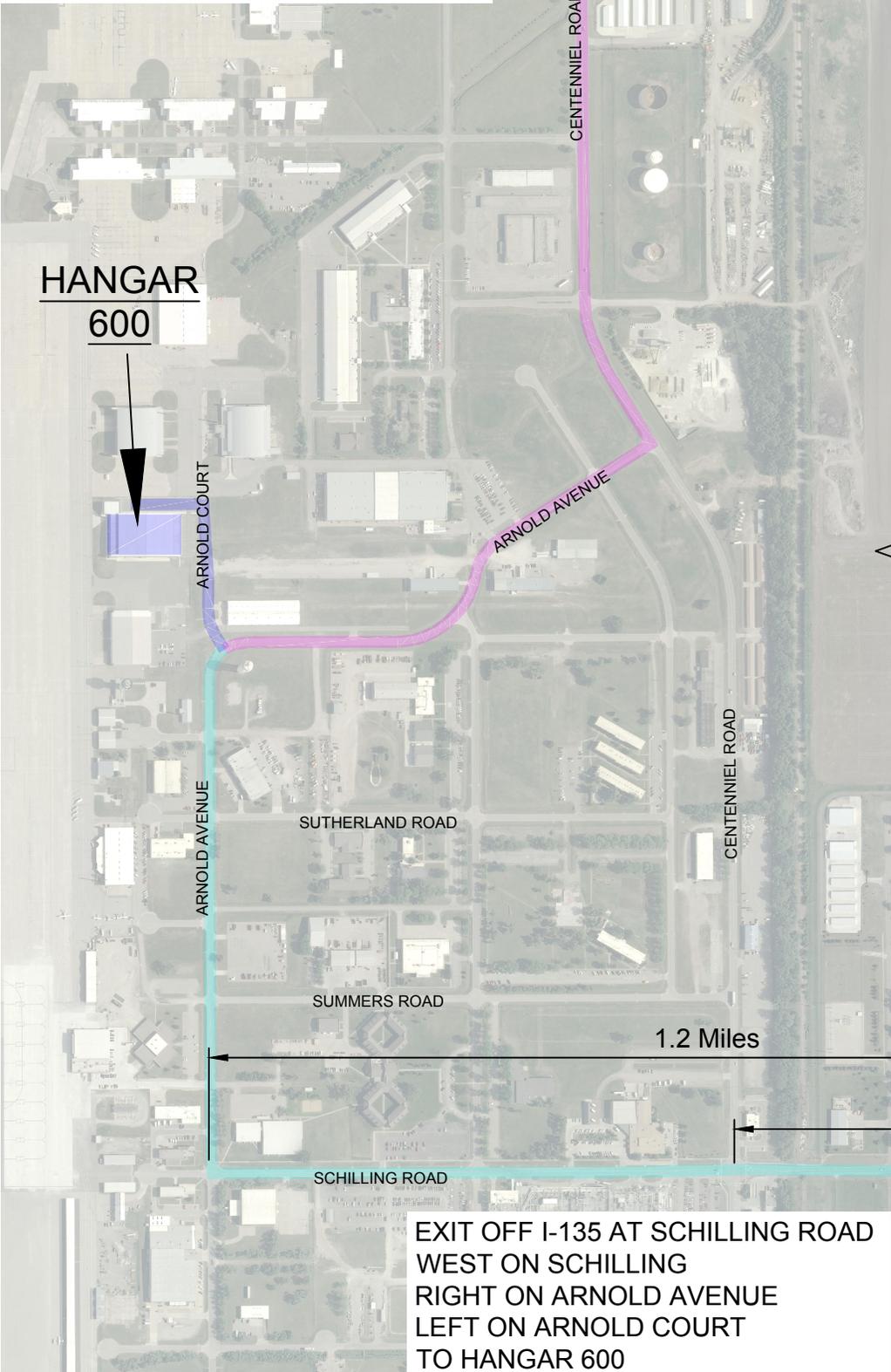
**Agenda Item #9 – SAA Staffing Requirements and Recruitment Efforts** (Rogers)

Enclosed is a copy of the current organizational chart for the Salina Airport Authority. As of June 26 we will have four vacancies in the ARFF/Operations job classification and two vacancies on the maintenance staff (ARFF is the acronym for Aircraft Rescue and Firefighting) The priority is to hire and train two ARFF/Operations specialists. It has been surprisingly difficult to attract qualified job applicants for the ARFF/Operations position. At the meeting I’ll review options being considered as an alternative to recruiting and hiring full-time ARFF/Operations employees.

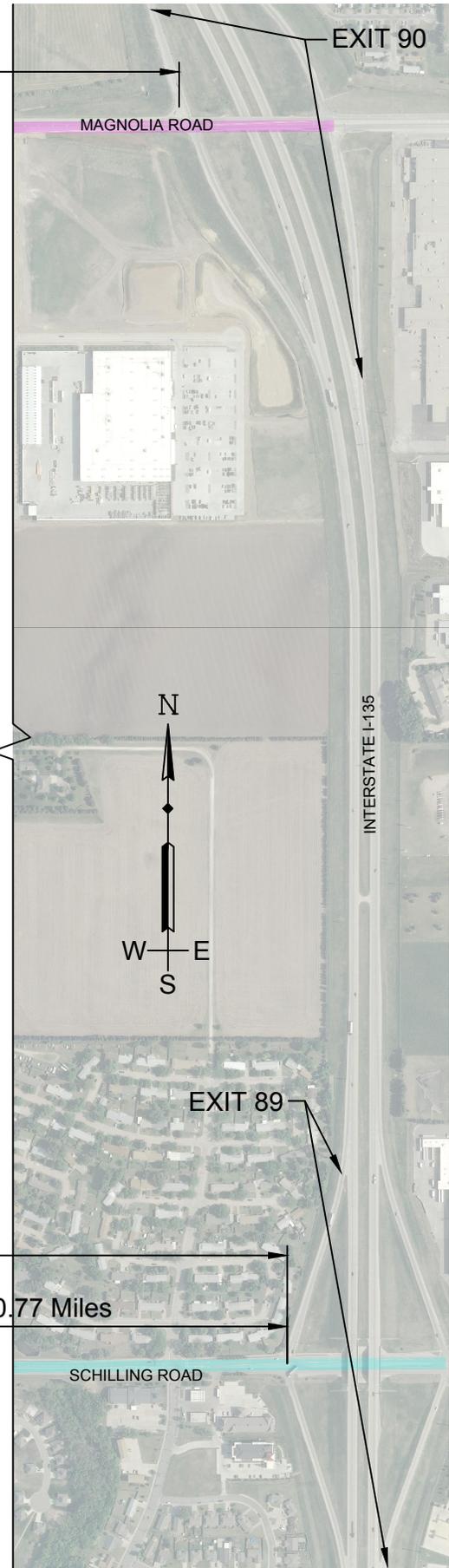
Please contact me if you have any questions or comments.

# DIRECTIONS TO HANGAR 600 (2720 ARNOLD COURT)

EXIT OFF I-135 AT MAGNOLIA ROAD  
WEST ON MAGNOLIA  
LEFT ON CENTENNIAL  
RIGHT ON ARNOLD AVENUE  
RIGHT ON ARNOLD COURT  
TO HANGAR 600



EXIT OFF I-135 AT SCHILLING ROAD  
WEST ON SCHILLING  
RIGHT ON ARNOLD AVENUE  
LEFT ON ARNOLD COURT  
TO HANGAR 600



**SALINA AIRPORT AUTHORITY ANNUAL BOARD MEETING**  
**Hangar H600, First Floor Conference Room**  
**2720 Arnold Court**

**June 17, 2020 – 8:00 AM**

**AGENDA**

**Action Items**

1. Call to order, determine that a quorum is present and confirm that the meeting notice has been published. (Eichelberger)
2. Recognition of guests. (Eichelberger)
3. Additions to the agenda and agenda overview. (Rogers)
4. Approval of the minutes of the May 20, 2020 regular board meeting and June 10, 2020 Special Board Meeting. (Eichelberger)
5. Review of airport activity and financial reports for the month ending May 31, 2020. (Rogers and Swanson)
6. 2019 Comprehensive Annual Financial Report completion update. (Swanson)
7. Airline industry recovery status and Fly SLN marketing updates. (Rogers)
8. Review of M.J. Kennedy Air Terminal requirements and estimated costs. (Rogers)
9. Salina Airport Authority staffing requirements and recruitment efforts. (Rogers and Swanson)

**Directors' Forum** (Eichelberger)

**Visitor's Questions and Comments** (Eichelberger)

**Staff Reports** (Rogers)

- New aircraft storage hangar construction project
- Building B824 renovation project

**Announcements** (Windhorst)

**Adjournment** (Eichelberger)



**MINUTES OF THE REGULAR MEETING OF THE BOARD  
OF DIRECTORS OF THE SALINA AIRPORT AUTHORITY  
MAY 20, 2020  
VIA GOTO MEETING VIDEO AND AUDIO LINK**

**Call to Order**

The meeting was called to order at 8:00 AM by Chairman Alan Eichelberger. Business and Communications Manager Kasey Windhorst completed roll call and confirmed that a quorum was present. Windhorst noted the board meeting notice was published and distributed on Friday, May 15<sup>th</sup>. The news release was distributed to the media on Monday, May 18<sup>th</sup> and the board meeting slide deck and draft 2019 CAFR was published and distributed on Wednesday, May 20<sup>th</sup>.

**Meeting Procedures**

Executive Director Rogers reviewed the following meeting procedures (K.A.R. 16-20-1 concerning open meetings during an emergency declaration).

- a. Mute all participant microphones, phones or other electronic devices.
- b. SAA board members, staff and presenters are required to state the individual's name each time the individual begins to speak or vote.
- c. The **Visitor's Forum** that follows the **Directors' Forum** is the time for public comment.
- d. Each board motion will be clearly stated before a board vote and the results of the vote will be announced.
- e. All motions will identify the SAA board officer and/or staff member authorized to sign a legally binding document for the Airport Authority.
- f. The meeting will be recorded (video and audio) and posted to the Airport Authority's web site.

**Attendance**

Roll call attendance was taken. Chairman Eichelberger was present. Directors Buer, Gunn, Vancil and Weisel attended via video conference. Also present were Executive Director Tim Rogers; Director of Administration and Finance Shelli Swanson and Business and Communications Manager Kasey Windhorst. Attorney Greg Bengtson; Danielle Hollingshead, Adams, Brown, Beran & Ball; Mitch Robinson, Salina Community Economic Development Organization; Melissa Hodges, Salina City Commissioner; Jay Hatchett, SLN ATCT; Julie Yager-Zucker, Avflight Salina and Michael Bunn, T-hangar tenant were guests via video conference.

**Additions to the Agenda**

Chairman Eichelberger asked if there were any additions. Executive Director Rogers stated there were no additions.

**Minutes**

Chairman Eichelberger asked if the board members had additions or corrections to the minutes of the May 6, 2020 special board meeting. Director Vancil moved, seconded by Director Weisel to approve the minutes of the May 6, 2020 special board meeting.

Roll call vote: Director Buer – Aye, Chairman Eichelberger – Aye, Director Gunn – Aye, Director Vancil - Aye and Director Weisel - Aye. Motion passed unanimously.

### **Airport Activity and Financial Reports**

Executive Director Rogers reported on airport activity for the month of April 2020. The Salina Air Traffic Control Tower (ATCT) recorded 1,398 operations during April 2020 which was a 83% decrease as compared to the April 2019 total of 8,225. Year-to-date total operations are tracking 40% less than the same period last year. Rogers noted the suspension of K-State Aviation professional pilot training flights, FOL/aviation event cancellations and the Runway 17/35 closure are reflected in the April traffic count. Fuel Flowage for April 2020 came in at 56,765 gallons which was a decrease of 52% compared to the April 2019 total of 119,745. SkyWest enplaned a total of 52 passengers in the month of April which is a 97% decrease compared to the April 2019 total of 1,548 passengers. The May 1 schedule change reduced service to one daily flight to/from Denver. Gary Foss, Managing Partner of the ArkStar Group is working closely with United to resume flights to the pre-COVID schedule. The economic impact of COVID-19 is reflected in operations, fuel flowage and enplanements.

Director of Administration and Finance Swanson reported on the financials for the month of April 2020. Total operating revenue came in slightly under by budget by 2% or \$14,085. Building leasing activity is making up for the decrease in fuel sales and hangar rent. Total administrative expenses and total maintenance expenses arrived under budget by 7% or \$56,487. Net operating income before depreciation arrived at nearly \$66,000 at the end of April 2020. Swanson commented on the short-term leasing activity which included a short-term lease with Vestas American Wind Technology for a portion of Bldg. 724. The short-term lease will generate \$8,700 for 5,000 SF of space over the lease term. Chairman Eichelberger directed staff to file the financials for audit.

### **2019 Comprehensive Annual Financial Report**

Swanson introduced Danielle Hollingshed, CPA with Adams, Brown, Beran & Ball. Swanson noted the draft 2019 Comprehensive Annual Financial Report (CAFR) can be reviewed online at [https://www.salinaairport.com/media/36380/draft\\_cafr.pdf](https://www.salinaairport.com/media/36380/draft_cafr.pdf). Swanson highlighted several significant items reported in the CAFR and asked the board to review the Notes to Financial Statements on pages 24-49. Hollingshed reviewed procedures and mentioned the SAA had no internal control findings or recommendations during the 2019 audit. Swanson noted the final CAFR will be finalized by June 2020.

### **SAA Resolution 20-02**

Executive Director Rogers presented SAA Resolution 20-02 that declares the Airport Authority's intent to levy a tax not to exceed one (1) mill to qualify for and match a Federal Aviation Administration Airport Improvement Program grant for the rehabilitation of Runway 17/35. The resolution provides that the Airport Authority will publish notice of the intent to levy a tax not to exceed one (1) mill and is subject to petition.

Director Gunn moved, seconded by Director Vancil, to approve Resolution 20-02.

Roll call vote: Director Buer – Aye, Chairman Eichelberger – Aye, Director Gunn – Aye,

Director Vancil - Aye and Director Weisel - Aye. Motion passed unanimously.

**Renovation Projects Building B1021 and B824**

Rogers reviewed the proposed building expansion project for B1021 and building renovation project for B824. Kansas Erosion LLC is looking at expanding their existing facility at Building B1021, 3600 Airport Road. The proposed plan includes an additional area of nearly 30,000 SF. Kansas Erosion has been a principal customer of the SAA since 2015 and leasing over 100,000 SF of space at the Airport Industrial Center. SAA staff will be obtaining bids and finalize project budget. The building renovation project at B824 involves a transportation company interested in leasing office and shop space at the Airport Industrial Center. The proposed plan at B824 also includes vehicle storage up to 85 vehicles. SAA staff is continuing work with both prospects.

**Aircraft Storage Hangar Construction**

Rogers reviewed the project and scope of work for the new aircraft storage hangars to be constructed. The north ramp location on Tony’s Road provides enough space to accommodate 52 units at an estimated cost of \$6M. The estimated monthly rental rate would be \$675/month and would require a prelease agreement of three years. The second location on the south ramp located off Jumper Road would provide space for up to five box hangars at an estimated cost of \$600K. The estimated monthly rental would be \$575 with a prelease requirement of three years. Rogers reviewed project financing options and commented on the next steps to proceed ahead with the project. Current hangar tenants and waiting list aircraft owners will be contacted to determine interest in constructing five box hangars at the south ramp location.

**Adjournment**

Director Gunn moved, seconded by Director Vancil, to adjourn the meeting.

Roll call vote: Director Buer – Aye, Chairman Eichelberger – Aye, Director Gunn – Aye, Director Vancil - Aye and Director Weisel - Aye. Motion passed unanimously.

The meeting adjourned at 8:54 A.M.

Minutes approved at the June 17, 2020 Board Meeting.

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Secretary

(SEAL)

**MINUTES OF THE SPECIAL MEETING OF THE BOARD  
OF DIRECTORS OF THE SALINA AIRPORT AUTHORITY  
JUNE 10, 2020  
HANGAR 600 FIRST FLOOR CONFERENCE ROOM**

**Call to Order**

The meeting was called to order at 3:00 PM by Chairman Alan Eichelberger. Chairman Eichelberger confirmed that a quorum was present. Business and Communications Manager Kasey Windhorst noted the board meeting notice and media news release was published and distributed on Thursday, June 4<sup>th</sup>.

**Attendance**

Attendance was taken. Chairman Eichelberger, Directors Buer, Vancil and Weisel were present. Direction Gunn attended via conference call. Also present were Executive Director Tim Rogers; Director of Administration and Finance Shelli Swanson; Business and Communications Manager Kasey Windhorst and Attorney Greg Bengtson. Andy Davis, Stinson attended via conference call.

**Additions to the Agenda**

Chairman Eichelberger asked if there were any additions. Executive Director Rogers stated there were no additions.

**Executive Session**

At 3:10 PM Director Weisel moved the following:

I move that the Salina Airport Authority Board of Directors recess into an executive session for thirty (30) minutes to discuss with Andy Davis, environmental counsel for the Salina Public Entities and Greg Bengtson, Airport Authority legal counsel, the subject of confidential mediation with representatives of the U.S. Department of Justice and U.S. Army Corps of Engineers associated with pending litigation in U.S. District Court relating to the former Schilling Air Force Base environmental matter based upon the need for consultation with an attorney for the public bodies which would be deemed privileged in the attorney-client relationship pursuant to K.S.A. 45-7319(b)(2). The open meeting will resume in this room at 3:40 PM

Director Vancil seconded the motion. Motion passed unanimously.

The open meeting resumed at 3:40 PM

Executive Director Rogers asked the board members if additional executive session time was needed for consultation with attorneys Bengtson and Davis.

At 3:45 PM Director Weisel moved the following:

I move that the Salina Airport Authority Board of Directors recess into an executive session for five (5) minutes to discuss with Andy Davis, environmental counsel for the Salina Public Entities and Greg Bengtson, Airport Authority legal counsel, the subject of confidential mediation with

representatives of the U.S. Department of Justice and U.S. Army Corps of Engineers associated with pending litigation in U.S. District Court relating to the former Schilling Air Force Base environmental matter based upon the need for consultation with an attorney for the public bodies which would be deemed privileged in the attorney-client relationship pursuant to K.S.A. 45-7319(b)(2). The open meeting will resume in this room at 3:50 PM

Director Vancil seconded the motion. Motion passed unanimously.

The open meeting resumed at 3:50 PM

Upon a motion duly made, the meeting adjourned at 3:50 PM

Minutes approved at the June 17, 2020 Board Meeting.

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Secretary

(SEAL)

**SALINA AIRPORT AUTHORITY  
AIRPORT ACTIVITY REPORT  
2020**

**AIR TRAFFIC/ATCT**

May , 2020	2,614 Operations 436 Instrument Operations 310 Peak Day
May , 2019	6,328 Operations 796 Instrument Operations 482 Peak Day
January 2020 - May 2020	16,456 Operations
January 2019 - May 2019	29,355 Operations
January 2018 - May 2018	24,935 Operations

**FUEL FLOWAGE**

May , 2020	90,326 Gallons
May , 2019	172,835 Gallons
January 2020 - May 2020	731,622 Gallons
January 2019 - May 2019	783,326 Gallons
January 2018 - May 2018	720,327 Gallons

		Avflight	
		Military/Gov't	Self-fuel
KSU-S	Avflight Salina	Portion	Station Portion
2,294	88,032	42,070	95
6,814	166,021	65,124	304
20,754	710,868	126,006	606
38,468	744,858	223,647	1,994
34,253	686,074	256,653	2,852

**SkyWest Airlines**

May , 2020	105 Passengers
May , 2019	1,865 Passengers
January 2020 - May 2020	4,375 Passengers
January 2019 - May 2019	7,182 Passengers
January 2018 - May 2018	3,268 Passengers

**ENPLANEMENTS**

**DEPLANEMENTS**

**TOTAL**

97 Passengers	202
1,860 Passengers	3,725

**ENPLANEMENTS - Charter Flights**

May , 2020	0 Passengers
May , 2019	0 Passengers
January 2020 - May 2020	3,949 Passengers
January 2019 - May 2019	584 Passengers
January 2018 - May 2018	401 Passengers

**TOTAL ENPLANEMENTS - Scheduled Flights & Charter Flights**

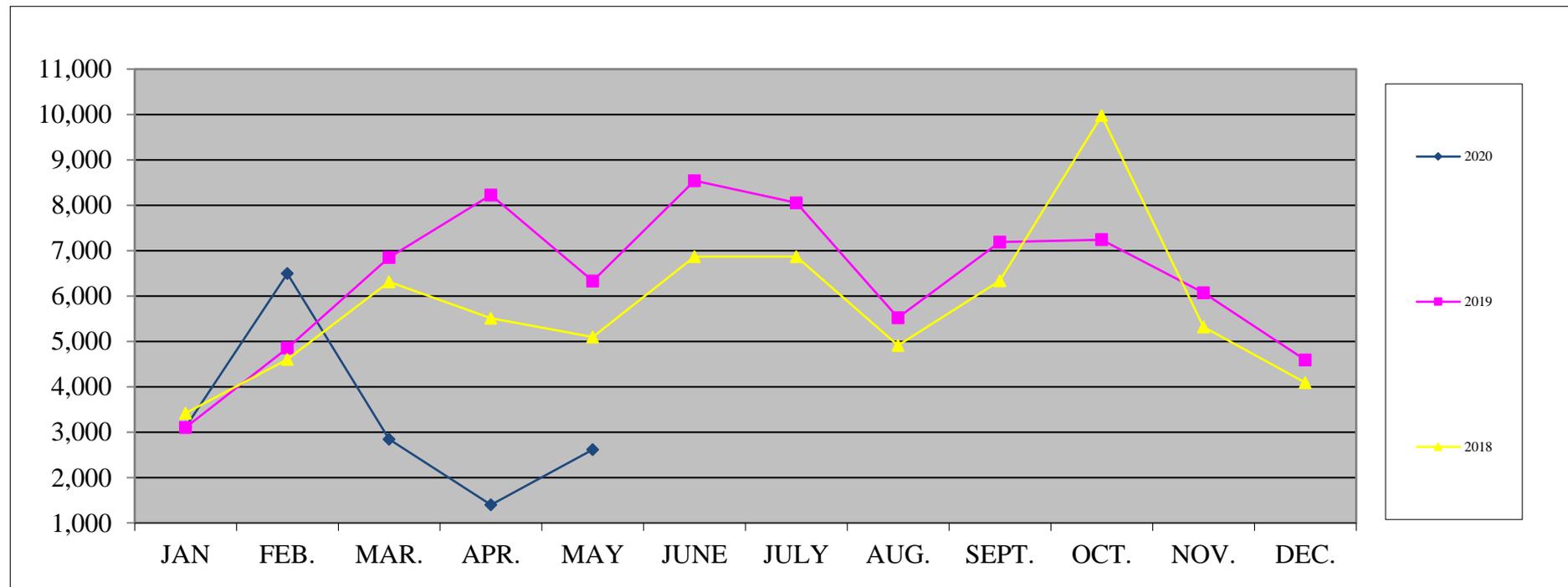
May , 2020	105 Passengers
May , 2019	1,865 Passengers
January 2020 - May 2020	8,324 Passengers
January 2019 - May 2019	7,766 Passengers
January 2018 - May 2018	3,669 Passengers

**AIRPORT TRAFFIC RECORD**  
**2019 - 2020**

	ITINERANT					LOCAL			Total Operations
	AC	AT	GA	MI	Total Itinerant	Civil	Military	Total Local	
<b>2020</b>									
January, 20	134	675	488	252	1,549	1,192	368	1,560	3,109
February, 20	125	2,095	594	222	3,036	3,196	262	3,458	6,494
March, 20	121	642	531	183	1,477	1,140	224	1,364	2,841
April, 20	131	52	410	139	732	378	288	666	1,398
May, 20	78	436	534	270	1,318	868	428	1,296	2,614
June, 20									
July, 20									
August, 20									
September, 20									
October, 20									
November, 20									
December, 20									
<b>Totals January - May</b>	<b>589</b>	<b>3,900</b>	<b>2,557</b>	<b>1,066</b>	<b>8,112</b>	<b>6,774</b>	<b>1,570</b>	<b>8,344</b>	<b>16,456</b>
<b>2019</b>									
January, 19	61	819	600	258	1,738	992	372	1,364	3,102
February, 19	104	1,553	555	211	2,423	2,232	197	2,429	4,852
March, 19	115	1,765	790	147	2,817	3,811	220	4,031	6,848
April, 19	104	2,112	966	232	3,414	4,608	203	4,811	8,225
May, 19	118	1,464	939	235	2,756	3,328	244	3,572	6,328
June, 19									
July, 19									
August, 19									
September, 19									
October, 19									
November, 19									
December, 19									
<b>Totals January - May</b>	<b>502</b>	<b>7,713</b>	<b>3,850</b>	<b>1,083</b>	<b>13,148</b>	<b>14,971</b>	<b>1,236</b>	<b>16,207</b>	<b>29,355</b>
<b>Difference</b>	<b>87</b>	<b>-3,813</b>	<b>-1,293</b>	<b>-17</b>	<b>-5,036</b>	<b>-8,197</b>	<b>334</b>	<b>-7,863</b>	<b>-12,899</b>
<b>YTD % Change</b>	<b>17%</b>	<b>-49%</b>	<b>-34%</b>	<b>-2%</b>	<b>-38%</b>	<b>-55%</b>	<b>27%</b>	<b>-49%</b>	<b>-44%</b>
<b>Legend:</b>	<b>AC: Air Carrier</b>			<b>AT: Air Taxi</b>					
	<b>GA: General Aviation</b>			<b>MI: Military</b>					

**AIR TRAFFIC**

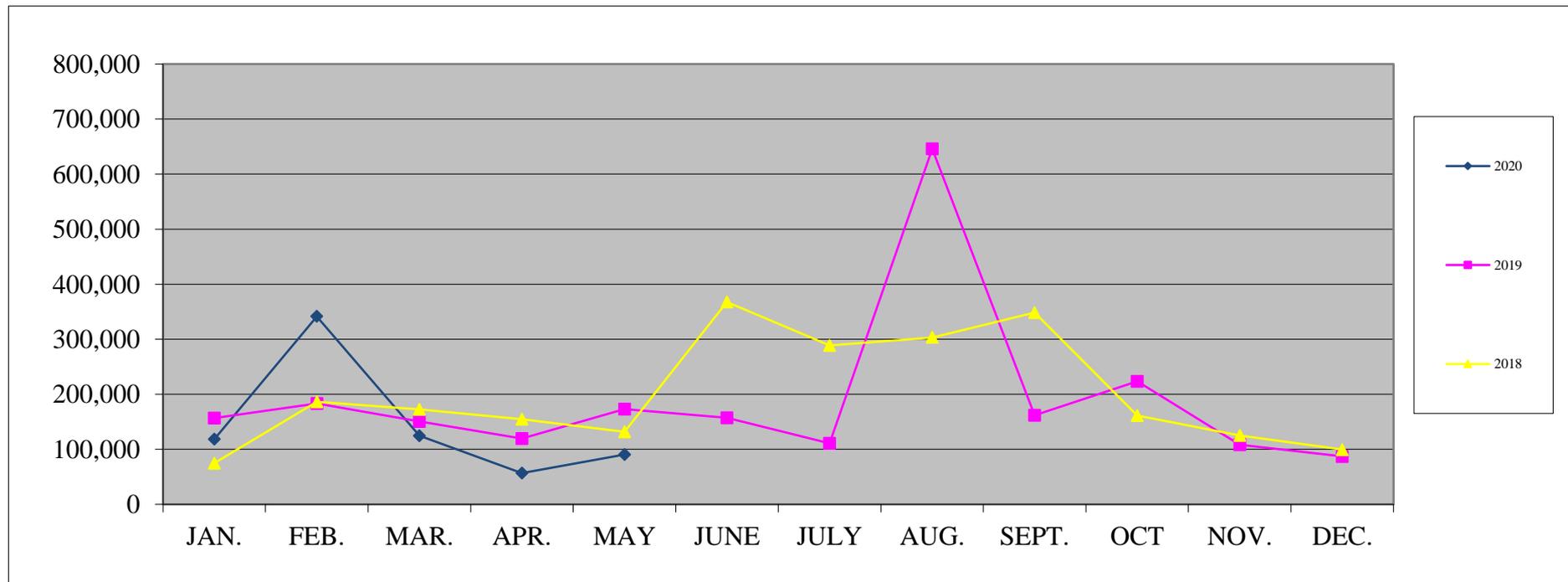
	<u>JAN</u>	<u>FEB.</u>	<u>MAR.</u>	<u>APR.</u>	<u>MAY</u>	<u>JUNE</u>	<u>JULY</u>	<u>AUG.</u>	<u>SEPT.</u>	<u>OCT.</u>	<u>NOV.</u>	<u>DEC.</u>	<u>TOTAL</u>
<b>2020</b>	3,109	6,494	2,841	1,398	<b>2,614</b>								<b>16,456</b>
<b>2019</b>	3,102	4,852	6,848	8,225	6,328	8,541	8,051	5,520	7,187	7,240	6,072	4,587	76,553
<b>2018</b>	3,418	4,601	6,312	5,510	5,094	6,865	6,865	4,910	6,336	9,974	5,317	4,091	69,293
<b>2017</b>	3,539	6,598	5,329	5,340	4,253	4,338	3,613	4,717	7,081	6,177	6,062	4,094	61,141
<b>2016</b>	4,422	7,789	7,962	7,312	6,898	8,011	5,877	4,789	7,593	6,052	5,458	4,948	77,111
<b>2015</b>	6,918	7,133	8,557	8,870	8,022	7,268	8,089	5,426	8,846	11,367	8,753	7,101	96,350
<b>2014</b>	6,511	6,887	7,143	8,426	8,365	7,234	7,423	5,756	9,035	10,496	8,316	5,509	91,101
<b>2013</b>	5,341	7,146	7,440	7,349	7,336	8,291	6,696	6,694	8,755	10,136	7,946	7,001	90,131
<b>2012</b>	4,642	6,700	8,189	8,002	11,819	7,532	7,635	7,802	10,478	10,292	8,838	5,409	97,338
<b>2011</b>	3,088	3,880	4,632	5,671	5,418	6,379	5,639	4,804	9,355	9,249	6,138	4,954	69,207
<b>2010</b>	2,760	4,430	5,743	5,964	4,611	4,572	4,364	4,009	6,816	7,653	5,100	4,429	60,451



**FUEL FLOWAGE**

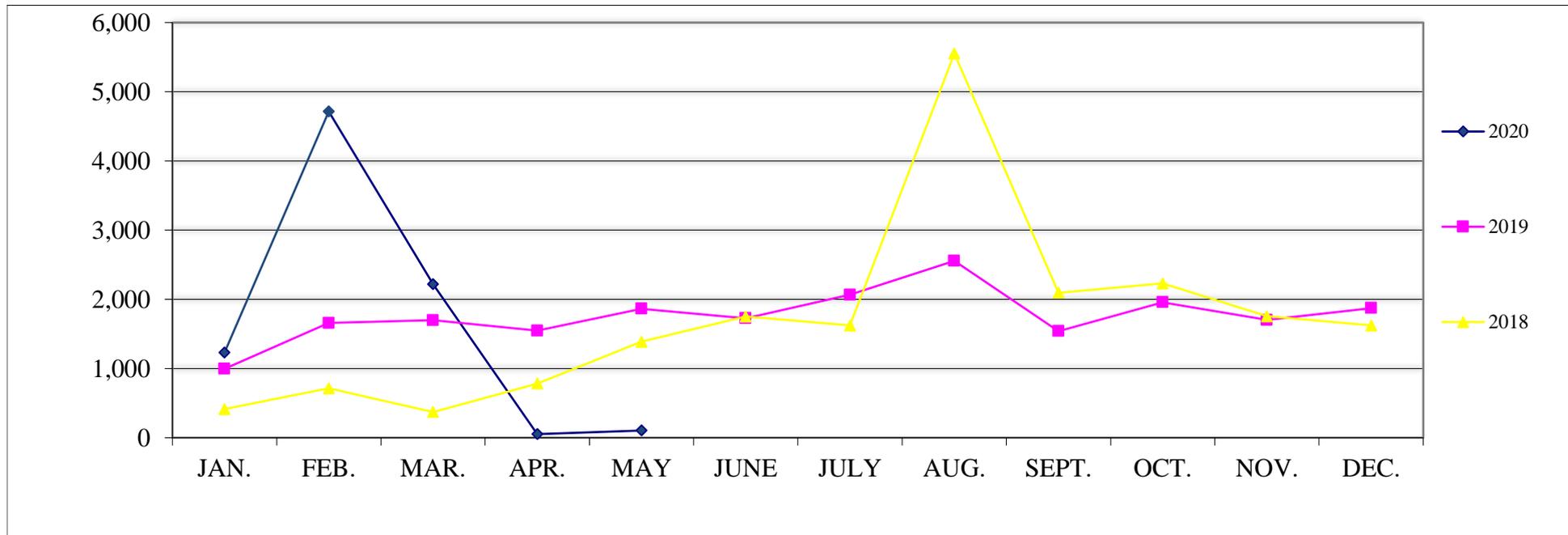
Gallons of Fuel Sold at SLN

	<u>JAN.</u>	<u>FEB.</u>	<u>MAR.</u>	<u>APR.</u>	<u>MAY</u>	<u>JUNE</u>	<u>JULY</u>	<u>AUG.</u>	<u>SEPT.</u>	<u>OCT</u>	<u>NOV.</u>	<u>DEC.</u>	<u>TOTAL</u>
<b>2020</b>	118,337	341,329	124,865	56,765	<b>90,326</b>								<b>731,622</b>
<b>2019</b>	156,531	183,334	150,881	119,745	172,835	157,376	111,147	645,834	161,888	223,382	108,525	87,182	2,278,659
<b>2018</b>	74,807	186,507	172,561	154,513	131,941	367,663	288,977	303,273	348,454	161,563	125,129	99,437	2,414,825
<b>2017</b>	115,075	588,072	203,387	149,134	143,801	211,351	160,134	126,751	418,616	172,614	200,050	133,173	2,622,158
<b>2016</b>	80,221	136,763	130,990	94,673	153,410	132,964	208,846	375,330	137,906	126,983	100,764	182,062	1,860,912
<b>2015</b>	176,746	188,406	290,470	132,543	128,100	126,428	237,782	108,581	143,816	717,601	147,853	89,277	2,487,603
<b>2014</b>	115,573	135,651	112,694	95,549	110,387	282,468	103,108	83,757	91,423	652,207	90,948	97,295	1,971,061
<b>2013</b>	139,227	165,167	138,056	121,295	120,083	282,743	134,677	137,840	126,523	134,024	151,427	106,917	1,757,981
<b>2012</b>	136,995	163,253	303,472	142,770	307,541	365,938	162,584	169,534	163,515	149,404	287,619	241,424	2,594,049
<b>2011</b>	158,199	175,703	311,254	168,490	141,986	261,097	246,687	202,390	178,133	172,586	203,684	166,461	2,386,670
<b>2010</b>	140,149	174,668	276,837	195,019	195,859	333,684	271,029	212,013	170,735	209,067	315,010	269,921	2,763,991



## ENPLANEMENTS

	<u>JAN.</u>	<u>FEB.</u>	<u>MAR.</u>	<u>APR.</u>	<u>MAY</u>	<u>JUNE</u>	<u>JULY</u>	<u>AUG.</u>	<u>SEPT.</u>	<u>OCT.</u>	<u>NOV.</u>	<u>DEC.</u>	<u>FAA</u> <u>Adjustment</u>	<u>TOTAL</u>
<b>2020</b>	1,232	4,716	2,219	52	<b>105</b>									<b>8,324</b>
<b>2019</b>	996	1,659	1,698	1,548	1,865	1,727	2,065	2,556	1,540	1,958	1,703	1,874		21,189
<b>2018</b>	414	715	370	783	1,387	1,751	1,623	5,553	2,095	2,230	1,756	1,622	-4,322	15,977
<b>2017</b>	720	1,344	731	756	761	852	793	746	3,874	946	1,229	1,207	-109	13,850
<b>2016</b>	36	0	0	0	0	104	372	910	637	558	574	692	84	3,967
<b>2015</b>	528	107	4,550	531	122	88	77	79	61	3,574	592	80	-310	10,079
<b>2014</b>	145	109	140	135	175	403	282	223	178	431	157	178	-158	2,398
<b>2013</b>	166	191	205	214	243	218	202	205	161	178	212	243	391	2,829
<b>2012</b>	237	249	247	216	287	213	174	198	151	187	229	335	803	3,526
<b>2011</b>	146	156	205	181	254	258	261	234	225	287	264	234	152	2,857
<b>2010</b>	81	97	139	116	668	166	162	154	178	436	234	510	203	3,144



\*\*Adjustment based on Nonscheduled/On-Demand Air Carrier Filings FAA Form 1800-31

**Salina Airport Authority**  
**Statement of Net Assets Prev Year Comparison**  
As of May 31, 2020

06/11/2020

	May 31, 20	Apr 30, 20	\$ Change	May 31, 19	\$ Change	% Change
<b>ASSETS</b>						
<b>Current Assets</b>						
<b>Checking/Savings</b>						
Cash in Bank-Bond Funds	210,399	210,399	0	0	210,399	100%
Cash in bank-Operating Funds	540,160	159,595	380,565	60,928	479,232	787%
Cash in Bank - Mill Levy	2,057,161	1,149,572	907,589	1,589,555	467,606	29%
<b>Total Checking/Savings</b>	<b>1 2,807,720</b>	<b>1,519,566</b>	<b>1,288,154</b>	<b>1,650,483</b>	<b>1,157,237</b>	<b>70%</b>
<b>Accounts Receivable</b>						
Accounts Receivable	130,226	122,887	7,339	57,186	73,040	128%
<b>Total Accounts Receivable</b>	<b>130,226</b>	<b>122,887</b>	<b>7,339</b>	<b>57,186</b>	<b>73,040</b>	<b>128%</b>
<b>Other Current Assets</b>						
Agri Land Receivable	56,000	56,000	0	56,000	0	0%
Mill Levy receivable	258,580	1,205,687	-947,107	222,366	36,214	16%
Other current assets	168,459	174,833	-6,374	163,469	4,990	3%
Undeposited Funds	8,740	0	8,740	110	8,630	7,845%
<b>Total Other Current Assets</b>	<b>491,779</b>	<b>1,436,520</b>	<b>-944,741</b>	<b>441,945</b>	<b>49,834</b>	<b>11%</b>
<b>Total Current Assets</b>	<b>3,429,725</b>	<b>3,078,973</b>	<b>350,752</b>	<b>2,149,614</b>	<b>1,280,111</b>	<b>60%</b>
<b>Fixed Assets</b>						
Fixed assets at cost	92,065,748	91,802,122	263,626	88,479,571	3,586,177	4%
Less accumulated depreciation	-48,591,467	-48,358,780	-232,687	-45,676,034	-2,915,433	-6%
<b>Total Fixed Assets</b>	<b>43,474,281</b>	<b>43,443,342</b>	<b>30,939</b>	<b>42,803,537</b>	<b>670,744</b>	<b>2%</b>
<b>Other Assets</b>						
Deferred Outflow of Resources	1,276,204	1,276,204	0	1,381,850	-105,646	-8%
<b>Total Other Assets</b>	<b>1,276,204</b>	<b>1,276,204</b>	<b>0</b>	<b>1,381,850</b>	<b>-105,646</b>	<b>-8%</b>
<b>TOTAL ASSETS</b>	<b>2 48,180,210</b>	<b>47,798,519</b>	<b>381,691</b>	<b>46,335,001</b>	<b>1,845,209</b>	<b>4%</b>
<b>LIABILITIES &amp; EQUITY</b>						
<b>Liabilities</b>						
<b>Current Liabilities</b>						
<b>Accounts Payable</b>						
Accounts payable	72,452	146,091	-73,639	96,512	-24,060	-25%
<b>Total Accounts Payable</b>	<b>72,452</b>	<b>146,091</b>	<b>-73,639</b>	<b>96,512</b>	<b>-24,060</b>	<b>-25%</b>
<b>Total Credit Cards</b>	<b>0</b>	<b>-1,018</b>	<b>1,018</b>	<b>1,315</b>	<b>-1,315</b>	<b>-100%</b>
<b>Other Current Liabilities</b>						
Accrued debt interest payable	151,487	98,475	53,012	157,541	-6,054	-4%
Debt, current portion	1,427,350	1,427,350	0	1,969,153	-541,803	-28%
Deferred Agri Land Revenue	32,667	37,333	-4,666	32,667	0	0%
Deferred Mill Levy revenue	1,556,046	1,778,339	-222,293	1,398,602	157,444	11%
Other current liabilities	186,605	221,389	-34,784	234,940	-48,335	-21%
<b>Total Other Current Liabilities</b>	<b>3,354,155</b>	<b>3,562,886</b>	<b>-208,731</b>	<b>3,792,903</b>	<b>-438,748</b>	<b>-12%</b>
<b>Total Current Liabilities</b>	<b>3,426,607</b>	<b>3,707,959</b>	<b>-281,352</b>	<b>3,890,730</b>	<b>-464,123</b>	<b>-12%</b>
<b>Long Term Liabilities</b>						
Debt - Long Term	22,412,102	22,412,102	0	21,369,845	1,042,257	5%
Deferred Inflows of Resources	41,412	41,412	0	68,366	-26,954	-39%
Less current portion	-1,427,350	-1,427,350	0	-1,969,153	541,803	28%
Net OPEB Liability (KPERs)	13,338	13,338	0	11,126	2,212	20%
Net Pension Liability	632,856	632,856	0	605,630	27,226	4%
Security Deposits Returnable	68,063	66,613	1,450	47,898	20,165	42%
<b>Total Long Term Liabilities</b>	<b>21,740,421</b>	<b>21,738,971</b>	<b>1,450</b>	<b>20,133,712</b>	<b>1,606,709</b>	<b>8%</b>
<b>Total Liabilities</b>	<b>3 25,167,028</b>	<b>25,446,930</b>	<b>-279,902</b>	<b>24,024,442</b>	<b>1,142,586</b>	<b>5%</b>
<b>Equity</b>						
Invested in Capital Assets net	21,062,179	21,017,447	44,732	22,265,895	-1,203,716	-5%
Net assets, Designated	90,000	90,000	0	90,000	0	0%
Net assets, Unrestricted	1,350,606	1,395,338	-44,732	-256,763	1,607,369	626%
Net Income	510,398	-151,196	661,594	211,426	298,972	141%
<b>Total Equity</b>	<b>23,013,183</b>	<b>22,351,589</b>	<b>661,594</b>	<b>22,310,558</b>	<b>702,625</b>	<b>3%</b>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>4 48,180,211</b>	<b>47,798,519</b>	<b>381,692</b>	<b>46,335,000</b>	<b>1,845,211</b>	<b>4%</b>

Salina Airport Authority  
**Profit & Loss Budget Performance**  
 May 2020

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 06/11/2020  
 Accrual Basis

	May 20	Jan - May 20	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
<b>Ordinary Income/Expense</b>						
<b>Income</b>						
<b>Airfield revenue</b>						
Fuel Flowage Fees	7,362	60,740	84,167	-23,427	72%	202,000
Hangar rent	55,321	207,393	268,750	-61,357	77%	645,000
Landing fees	978	23,218	10,625	12,593	219%	25,500
Ramp rent	4,410	27,650	20,938	6,712	132%	50,250
<b>Total Airfield revenue</b>	<b>68,071</b>	<b>319,001</b>	<b>384,480</b>	<b>-65,479</b>	<b>83%</b>	<b>922,750</b>
<b>Building and land rent</b>						
Agri land rent	4,667	23,333	23,333	0	100%	56,000
<b>Building rents - Long Term</b>						
Short-term leasing	36,007	152,512	126,750	25,762	120%	304,200
Building rents - Long Term - Other	68,777	340,353	331,583	8,770	103%	795,800
<b>Total Building rents - Long Term</b>	<b>104,784</b>	<b>492,865</b>	<b>458,333</b>	<b>34,532</b>	<b>108%</b>	<b>1,100,000</b>
<b>Land rent</b>						
Basic Land Rent	9,856	47,678	44,455	3,223	107%	106,693
Property tax - tenant share	10,325	51,625	51,625	0	100%	123,900
<b>Total Land rent</b>	<b>20,181</b>	<b>99,303</b>	<b>96,080</b>	<b>3,223</b>	<b>103%</b>	<b>230,593</b>
Tank rent	1,161	5,805	4,988	817	116%	11,970
<b>Total Building and land rent</b>	<b>130,793</b>	<b>621,306</b>	<b>582,734</b>	<b>38,572</b>	<b>107%</b>	<b>1,398,563</b>
<b>Other revenue</b>						
Airport Marketing	5,330	43,715	29,167	14,548	150%	70,000
Commissions	0	4,237	14,625	-10,388	29%	35,100
Other income	10,560	42,494	27,083	15,411	157%	65,000
<b>Total Other revenue</b>	<b>15,890</b>	<b>90,446</b>	<b>70,875</b>	<b>19,571</b>	<b>128%</b>	<b>170,100</b>
<b>Total Income</b>	<b>214,754</b>	<b>1,030,753</b>	<b>1,038,089</b>	<b>-7,336</b>	<b>99%</b>	<b>2,491,413</b>
<b>Gross Income</b>	<b>5 214,754</b>	<b>1,030,753</b>	<b>1,038,089</b>	<b>-7,336</b>	<b>99%</b>	<b>2,491,413</b>
<b>Expense</b>						
<b>Administrative expenses</b>						
A/E, consultants, brokers	0	0	8,958	-8,958	0%	21,500
Airport promotion	10,661	72,855	56,250	16,605	130%	135,000
Bad Debt Expense	0	0	4,167	-4,167	0%	10,000
Computer/Network Admin.	2,212	15,300	8,333	6,967	184%	20,000
Dues and subscriptions	1,894	9,204	10,000	-796	92%	24,000
Employee retirement	7,694	30,429	35,208	-4,779	86%	84,500
FICA and medicare tax expense	6,274	24,281	27,162	-2,881	89%	65,188
Industrial development	0	14,000	17,917	-3,917	78%	43,000
Insurance , property	14,948	70,007	74,740	-4,733	94%	179,375
Insurance, medical	12,997	70,600	95,156	-24,556	74%	228,375
Kansas unemployment tax	0	179	417	-238	43%	1,000
Legal and accounting	0	18,576	14,583	3,993	127%	35,000
Office salaries	54,394	202,022	211,291	-9,269	96%	507,099
Office Supplies	36	2,121	2,500	-379	85%	6,000
Other administrative expense	732	5,215	4,531	684	115%	10,875
Postage	0	489	1,042	-553	47%	2,500
Property tax expense	13,823	69,116	69,116	0	100%	165,878
Special Events	0	0	417	-417	0%	1,000
Telephone	1,592	8,242	7,708	534	107%	18,500
Training	0	0	2,083	-2,083	0%	5,000
Travel and meetings	0	4,897	5,000	-103	98%	12,000
<b>Total Administrative expenses</b>	<b>6 127,257</b>	<b>617,533</b>	<b>656,579</b>	<b>-39,046</b>	<b>94%</b>	<b>1,575,790</b>

	<u>May 20</u>	<u>Jan - May 20</u>	<u>YTD Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
<b>Maintenance expenses</b>						
<b>Airfield maintenance</b>	6,873	40,934	12,917	28,017	317%	31,000
<b>Airport Security</b>	462	533	1,667	-1,134	32%	4,000
<b>Building maintenance</b>	9,577	29,891	20,833	9,058	143%	50,000
<b>Equipment fuel and repairs</b>	2,450	29,032	37,708	-8,676	77%	90,500
<b>Fire Services</b>	0	2,815	7,708	-4,893	37%	18,500
<b>Grounds maintenance</b>	0	2,747	1,875	872	147%	4,500
<b>Maintenance salaries</b>	28,615	120,693	158,763	-38,070	76%	381,032
<b>Other maintenance expenses</b>	1,185	4,556	6,667	-2,111	68%	16,000
<b>Snow removal expense</b>	0	2,413	8,333	-5,920	29%	20,000
<b>Utilities</b>	10,008	91,972	95,833	-3,861	96%	230,000
<b>Total Maintenance expenses</b>	<u>59,170</u>	<u>325,586</u>	<u>352,304</u>	<u>-26,718</u>	<u>92%</u>	<u>845,532</u>
<b>Total Expense</b>	<b>7</b> <u>186,427</u>	<u>943,119</u>	<u>1,008,883</u>	<u>-65,764</u>	<u>93%</u>	<u>2,421,322</u>
<b>Net Ordinary Income</b>	<u>28,327</u>	<u>87,634</u>	<u>29,206</u>	<u>58,428</u>	<u>300%</u>	<u>70,091</u>
<b>Other Income/Expense</b>						
<b>Other Income</b>						
<b>Capital contributed</b>	<b>8</b> 696,558	737,453	1,436,868	-699,415	51%	3,448,484
<b>Interest income</b>						
<b>Interest income on deposits</b>	115	1,052	750	302	140%	1,800
<b>Total Interest income</b>	<u>115</u>	<u>1,052</u>	<u>750</u>	<u>302</u>	<u>140%</u>	<u>1,800</u>
<b>Mill levy income</b>	<u>222,292</u>	<u>1,112,750</u>	<u>1,111,462</u>	<u>1,288</u>	<u>100%</u>	<u>2,667,508</u>
<b>Total Other Income</b>	<u>918,965</u>	<u>1,851,255</u>	<u>2,549,080</u>	<u>-697,825</u>	<u>73%</u>	<u>6,117,792</u>
<b>Other Expense</b>						
<b>Debt interest expense net</b>						
<b>Interest Expense on Debt</b>	<u>53,012</u>	<u>265,059</u>	<u>265,059</u>	<u>0</u>	<u>100%</u>	<u>636,142</u>
<b>Total Debt interest expense net</b>	<u>53,012</u>	<u>265,059</u>	<u>265,059</u>	<u>0</u>	<u>100%</u>	<u>636,142</u>
<b>Depreciation expense</b>	<u>232,686</u>	<u>1,163,432</u>	<u>1,163,432</u>	<u>0</u>	<u>100%</u>	<u>2,792,237</u>
<b>Total Other Expense</b>	<u>285,698</u>	<u>1,428,491</u>	<u>1,428,491</u>	<u>0</u>	<u>100%</u>	<u>3,428,379</u>
<b>Net Other Income</b>	<u>633,267</u>	<u>422,764</u>	<u>1,120,589</u>	<u>-697,825</u>	<u>38%</u>	<u>2,689,413</u>
<b>Net Income</b>	<b><u>661,594</u></b>	<b><u>510,398</u></b>	<b><u>1,149,795</u></b>	<b><u>-639,397</u></b>	<b><u>44%</u></b>	<b><u>2,759,504</u></b>

Salina Airport Authority  
**Profit & Loss Prev Year Comparison**  
 January through May 2020

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 06/11/2020  
 Accrual Basis

	Jan - May 20	Jan - May 19	\$ Change	% Change
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>Airfield revenue</b>				
Fuel Flowage Fees	60,740.37	63,778.78	-3,038.41	-4.76%
Hangar rent	207,393.00	270,567.17	-63,174.17	-23.35%
Landing fees	23,218.40	16,124.40	7,094.00	44.0%
Ramp rent	27,650.00	21,345.00	6,305.00	29.54%
<b>Total Airfield revenue</b>	<b>319,001.77</b>	<b>371,815.35</b>	<b>-52,813.58</b>	<b>-14.2%</b>
<b>Building and land rent</b>				
Agri land rent	23,333.35	23,878.35	-545.00	-2.28%
<b>Building rents - Long Term</b>				
Short-term leasing	152,511.90	119,077.50	33,434.40	28.08%
Building rents - Long Term - Other	340,352.61	290,235.96	50,116.65	17.27%
<b>Total Building rents - Long Term</b>	<b>492,864.51</b>	<b>409,313.46</b>	<b>83,551.05</b>	<b>20.41%</b>
<b>Land rent</b>				
Basic Land Rent	47,678.21	44,997.20	2,681.01	5.96%
Property tax - tenant share	51,624.60	51,624.60	0.00	0.0%
Land rent - Other	0.00	0.00	0.00	0.0%
<b>Total Land rent</b>	<b>99,302.81</b>	<b>96,621.80</b>	<b>2,681.01</b>	<b>2.78%</b>
Tank rent	5,805.00	5,640.00	165.00	2.93%
<b>Total Building and land rent</b>	<b>621,305.67</b>	<b>535,453.61</b>	<b>85,852.06</b>	<b>16.03%</b>
<b>Other revenue</b>				
Airport Marketing	43,714.54	20,129.31	23,585.23	117.17%
Commissions	4,236.83	8,819.18	-4,582.35	-51.96%
Other income	42,494.10	20,729.06	21,765.04	105.0%
<b>Total Other revenue</b>	<b>90,445.47</b>	<b>49,677.55</b>	<b>40,767.92</b>	<b>82.07%</b>
<b>Total Income</b>	<b>1,030,752.91</b>	<b>956,946.51</b>	<b>73,806.40</b>	<b>7.71%</b>
<b>Gross Profit</b>	<b>1,030,752.91</b>	<b>956,946.51</b>	<b>73,806.40</b>	<b>7.71%</b>
<b>Expense</b>				
<b>Administrative expenses</b>				
A/E, consultants, brokers	0.00	19,424.00	-19,424.00	-100.0%
<b>Airport promotion</b>				
Air Serv. Mktg - City	3,410.54	20,129.31	-16,718.77	-83.06%
Air Serv. Mktg - County	30,904.00	5,902.26	25,001.74	423.6%
Air Serv. Mktg - SAA	35,307.86	39,694.30	-4,386.44	-11.05%
Airport promotion - Other	3,232.13	2,356.26	875.87	37.17%
<b>Total Airport promotion</b>	<b>72,854.53</b>	<b>68,082.13</b>	<b>4,772.40</b>	<b>7.01%</b>
Bad Debt Expense	0.00	6,765.16	-6,765.16	-100.0%
Computer/Network Admin.	15,299.62	7,148.16	8,151.46	114.04%
Dues and subscriptions	9,204.45	9,551.52	-347.07	-3.63%
Employee retirement	30,429.11	34,693.82	-4,264.71	-12.29%
FICA and medicare tax expense	24,280.98	26,424.41	-2,143.43	-8.11%
Industrial development	14,000.00	17,321.43	-3,321.43	-19.18%
Insurance , property	70,007.42	69,279.38	728.04	1.05%
Insurance, medical	70,600.14	83,549.66	-12,949.52	-15.5%
Kansas unemployment tax	178.88	188.20	-9.32	-4.95%
Legal and accounting	18,575.80	15,462.60	3,113.20	20.13%
Office salaries	202,021.86	198,689.84	3,332.02	1.68%
Office Supplies	2,120.95	2,961.87	-840.92	-28.39%
<b>Other administrative expense</b>				
Merchant Processing Fees	4,098.00	1,526.74	2,571.26	168.42%
Other administrative expense - Other	1,116.51	2,121.20	-1,004.69	-47.36%
<b>Total Other administrative expense</b>	<b>5,214.51</b>	<b>3,647.94</b>	<b>1,566.57</b>	<b>42.94%</b>
Postage	488.62	716.03	-227.41	-31.76%
Property tax expense	69,115.85	67,760.40	1,355.45	2.0%
Special Events	0.00	437.90	-437.90	-100.0%
Telephone	8,242.04	7,877.00	365.04	4.63%
Training	0.00	250.00	-250.00	-100.0%
Travel and meetings	4,897.38	2,171.98	2,725.40	125.48%
<b>Total Administrative expenses</b>	<b>617,532.14</b>	<b>642,403.43</b>	<b>-24,871.29</b>	<b>-3.87%</b>

	Jan - May 20	Jan - May 19	\$ Change	% Change
<b>Maintenance expenses</b>				
Airfield maintenance	40,934.35	21,632.66	19,301.69	89.23%
Airport Security	533.29	1,725.63	-1,192.34	-69.1%
Building maintenance	29,891.20	42,054.27	-12,163.07	-28.92%
Equipment fuel and repairs	29,032.30	39,051.42	-10,019.12	-25.66%
Fire Services	2,814.88	146.38	2,668.50	1,823.0%
Grounds maintenance	2,747.19	5,880.53	-3,133.34	-53.28%
Maintenance salaries	120,692.62	152,566.03	-31,873.41	-20.89%
Other maintenance expenses	4,555.76	5,084.55	-528.79	-10.4%
Snow removal expense	2,413.14	20,443.71	-18,030.57	-88.2%
Utilities	91,972.31	102,463.72	-10,491.41	-10.24%
<b>Total Maintenance expenses</b>	<b>325,587.04</b>	<b>391,048.90</b>	<b>-65,461.86</b>	<b>-16.74%</b>
Uncategorized Expenses	0.00	0.00	0.00	0.0%
<b>Total Expense</b>	<b>943,119.18</b>	<b>1,033,452.33</b>	<b>-90,333.15</b>	<b>-8.74%</b>
Net Ordinary Income	87,633.73	-76,505.82	164,139.55	214.55%
<b>Other Income/Expense</b>				
<b>Other Income</b>				
Capital contributed				
CARES Grant 3-20-0072-041-2020	438,388.58	0.00	438,388.58	100.0%
Capital contributed - Other	299,064.00	681,823.00	-382,759.00	-56.14%
<b>Total Capital contributed</b>	<b>737,452.58</b>	<b>681,823.00</b>	<b>55,629.58</b>	<b>8.16%</b>
Gain on sale of assets	0.00	21,262.93	-21,262.93	-100.0%
Interest income				
Interest income on deposits	1,052.21	251.05	801.16	319.12%
<b>Total Interest income</b>	<b>1,052.21</b>	<b>251.05</b>	<b>801.16</b>	<b>319.12%</b>
Mill levy income	1,112,750.38	1,000,005.93	112,744.45	11.27%
<b>Total Other Income</b>	<b>1,851,255.17</b>	<b>1,703,342.91</b>	<b>147,912.26</b>	<b>8.68%</b>
<b>Other Expense</b>				
Debt interest expense net				
Bond issue cost	0.00	188.10	-188.10	-100.0%
Interest Expense on Debt	265,059.00	268,572.90	-3,513.90	-1.31%
<b>Total Debt interest expense net</b>	<b>265,059.00</b>	<b>268,761.00</b>	<b>-3,702.00</b>	<b>-1.38%</b>
Depreciation expense	1,163,432.25	1,146,650.00	16,782.25	1.46%
<b>Total Other Expense</b>	<b>1,428,491.25</b>	<b>1,415,411.00</b>	<b>13,080.25</b>	<b>0.92%</b>
Net Other Income	422,763.92	287,931.91	134,832.01	46.83%
<b>Net Income</b>	<b>510,397.65</b>	<b>211,426.09</b>	<b>298,971.56</b>	<b>141.41%</b>

Salina Airport Authority  
**Capital Additions Budget vs. Actual**  
As of May 31, 2020

4:16 PM  
06/11/2020  
Accrual Basis

	<u>May 20</u>	<u>Jan - May 20</u>	<u>Annual Budget</u>	<u>+/- Annual Budget</u>	<u>% of Annual Budget</u>
<b>ASSETS</b>					
<b>Fixed Assets</b>					
<b>Fixed assets at cost</b>					
<b>Airfield</b>					
AIP-40 Terminal Master Plan	7,575	45,842	10,000	35,842	458%
AIP-41 Rwy 17/35 Rehab	2,840	5,340	225,000	-219,660	2%
Airfield Improvements		38,725	20,000	18,725	194%
Rwy 17/35 Improvements	220,902	227,316	250,000	-22,684	91%
<b>Total Airfield</b>	<u>231,317</u>	<u>317,223</u>	<u>505,000</u>	<u>-187,777</u>	<u>63%</u>
<b>Buildings &amp; Improvements</b>					
<b>Building improvements</b>					
Bldg. Imps. Other		24,090	20,000	4,090	120%
Hangar 504 Improvements		19,235	25,000	-5,765	77%
Hangar 959 Rehabilitation		6,880	200,000	-193,120	3%
<b>Total Building improvements</b>	<u>0</u>	<u>50,205</u>	<u>245,000</u>	<u>-194,795</u>	<u>20%</u>
<b>Total Buildings &amp; Improvements</b>	<u>0</u>	<u>50,205</u>	<u>245,000</u>	<u>-194,795</u>	<u>20%</u>
<b>Equipment</b>					
Computer equipment	2,275	2,275	7,500	-5,225	30%
Other Equipment	16,500	20,517	16,000	4,517	128%
Vehicles		24,850	1	24,849	2,485,000%
<b>Total Equipment</b>	<u>18,775</u>	<u>47,642</u>	<u>23,501</u>	<u>24,141</u>	<u>203%</u>
<b>Land</b>					
<b>Environmental</b>					
Environmental - SAFB	13,534	111,878	75,000	36,878	149%
<b>Total Environmental</b>	<u>13,534</u>	<u>111,878</u>	<u>75,000</u>	<u>36,878</u>	<u>149%</u>
<b>Total Land</b>	<u>13,534</u>	<u>111,878</u>	<u>75,000</u>	<u>36,878</u>	<u>149%</u>
<b>Total Fixed assets at cost</b>	<u>263,626</u>	<u>526,948</u>	<u>848,501</u>	<u>-321,553</u>	<u>62%</u>

# Salina Airport Authority

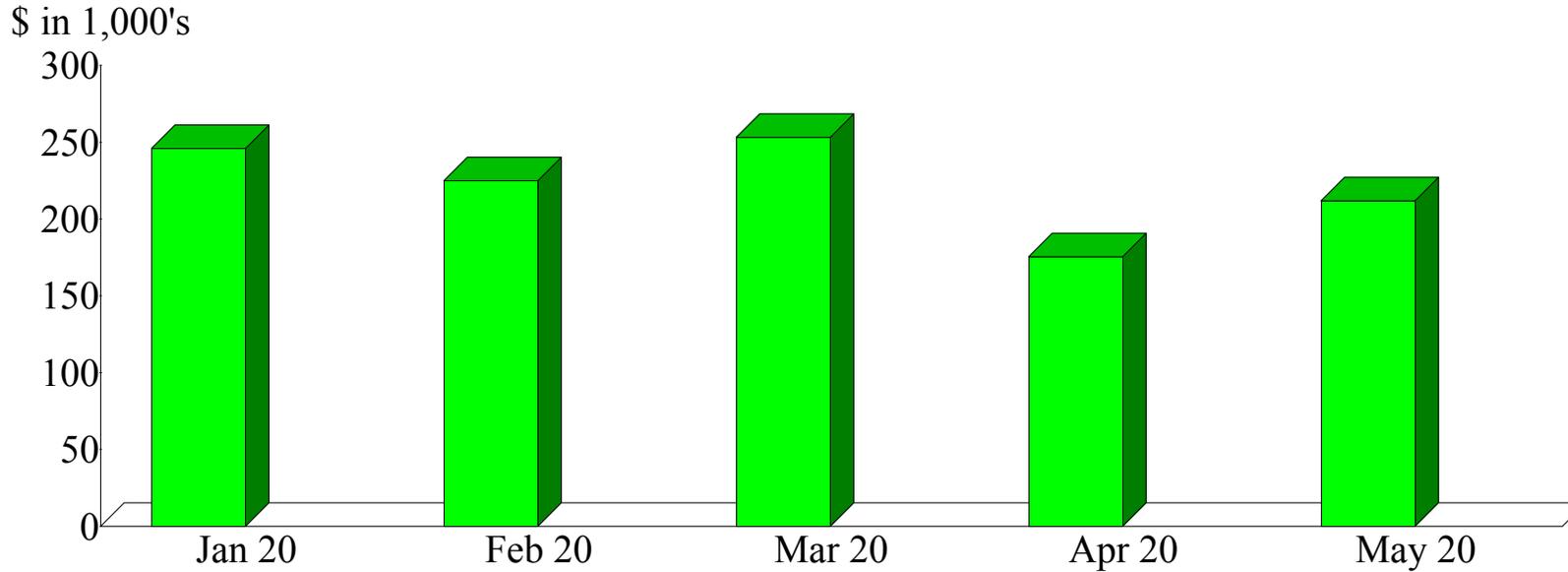
## Significant Capital Expenditures Detail

### May 2020

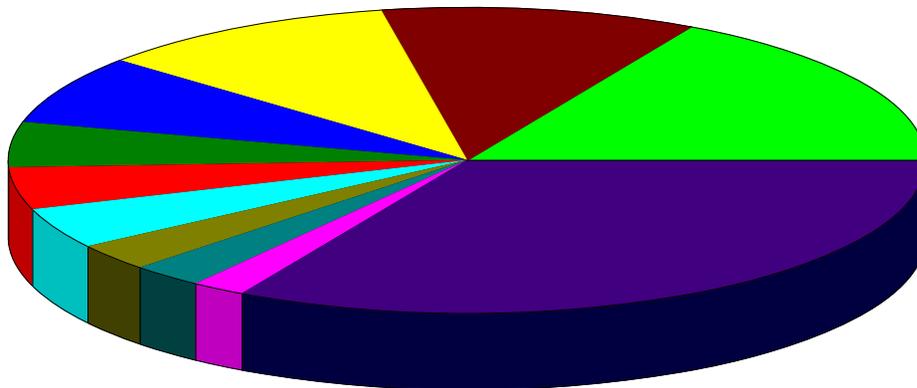
Type	Date	Name	Memo	Amount	Balance
<b>Fixed assets at cost</b>					
<b>Airfield</b>					
<b>AIP-40 Terminal Master Plan</b>					
Bill	05/31/2020	Coffman Associates, Inc.	Terminal Master Plan Update - May 2020	7,575.00	7,575.00
Total AIP-40 Terminal Master Plan				7,575.00	7,575.00
<b>AIP-41 Rwy 17/35 Rehab</b>					
Bill	05/20/2020	Independent Fee Estimates,...	Independent Fee Estimate (AIP 42)	2,840.00	2,840.00
Total AIP-41 Rwy 17/35 Rehab				2,840.00	2,840.00
<b>Rwy 17/35 Improvements</b>					
Bill	05/01/2020	Cillessen & Sons, Inc.	Rwy 17/35 Restripe (Black & White)	19,455.60	19,455.60
Bill	05/04/2020	APAC-Kansas, Inc., Shears ...	Runway 17/35 2.5" Mill & Inlay	201,446.17	220,901.77
Total Rwy 17/35 Improvements				220,901.77	220,901.77
Total Airfield				231,316.77	231,316.77
<b>Equipment</b>					
<b>Computer equipment</b>					
Bill	05/22/2020	Nex-Tech Communications	Lenovo ThinkPad (SS laptop)	2,274.50	2,274.50
Total Computer equipment				2,274.50	2,274.50
<b>Other Equipment</b>					
Bill	05/11/2020	Crafco, Inc.	Graco Linelazer 5900 2 gun standard with bead kit	8,700.00	8,700.00
Bill	05/11/2020	Crafco, Inc.	Graco Linelazer 5900 2 gun standard with bead kit	7,800.00	16,500.00
Total Other Equipment				16,500.00	16,500.00
Total Equipment				18,774.50	18,774.50
<b>Land</b>					
<b>Environmental</b>					
<b>Environmental - SAFB</b>					
Bill	05/31/2020	Stinson Leonard Street, LLP	Professional Services through 05/31/2020	9,926.00	9,926.00
Bill	05/31/2020	Stinson Leonard Street, LLP	Dragun - Preperations for Mediation and Mediation Particip...	3,608.43	13,534.43
Total Environmental - SAFB				13,534.43	13,534.43
Total Environmental				13,534.43	13,534.43
Total Land				13,534.43	13,534.43
Total Fixed assets at cost				263,625.70	263,625.70
<b>TOTAL</b>				<b>263,625.70</b>	<b>263,625.70</b>

### Sales by Month January through May 2020

■ Dollar Sales



### Sales Summary January through May 2020

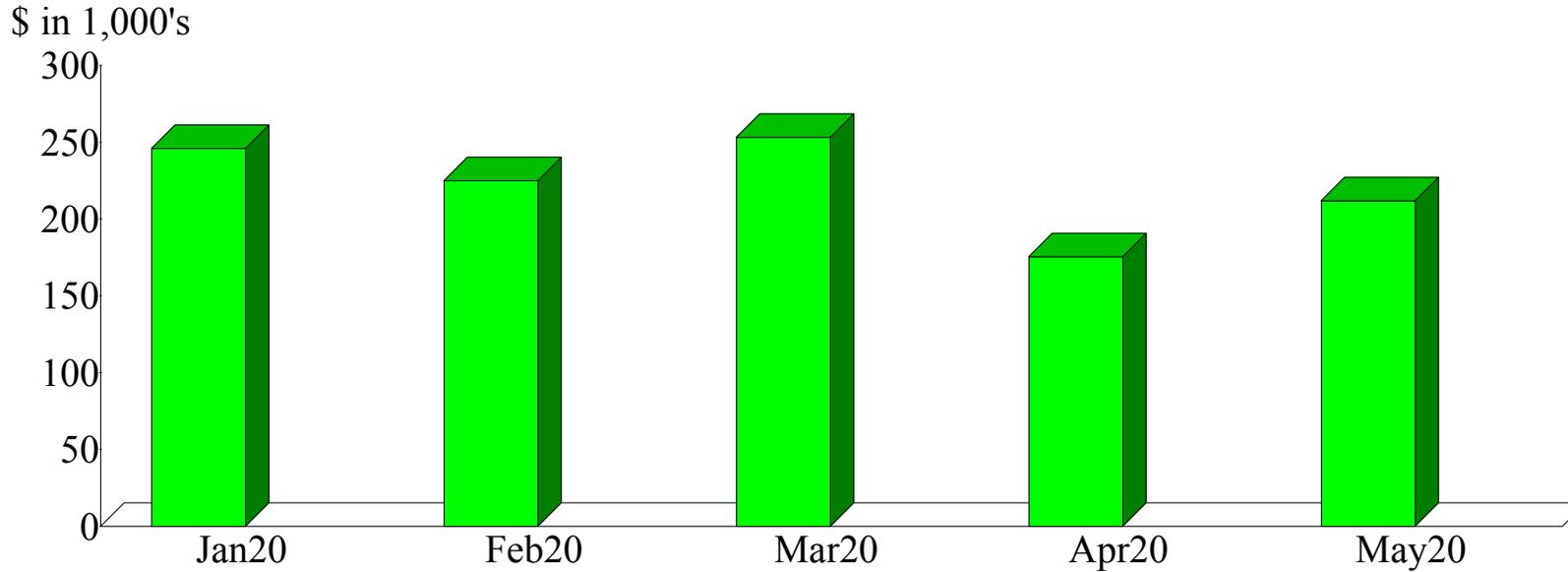


<span style="color: green;">■</span> Kansas Erosion Products, LLC.	16.95%
<span style="color: darkred;">■</span> Avflight Salina	11.22
<span style="color: yellow;">■</span> Exide	10.70
<span style="color: blue;">■</span> 1 Vision Aviation, PLLC	7.40
<span style="color: darkgreen;">■</span> Universal Forest Products (UFP)	4.86
<span style="color: red;">■</span> Saline County	4.50
<span style="color: cyan;">■</span> Nellis AFB	4.33
<span style="color: brown;">■</span> SFC Global Supply Chain	2.98
<span style="color: teal;">■</span> Kansas State Polytechnic - Salina	2.67
<span style="color: magenta;">■</span> SkyWest Airlines, Inc.	1.97
<span style="color: darkblue;">■</span> Other	32.42
<b>Total</b>	<b>\$1,111,472.06</b>

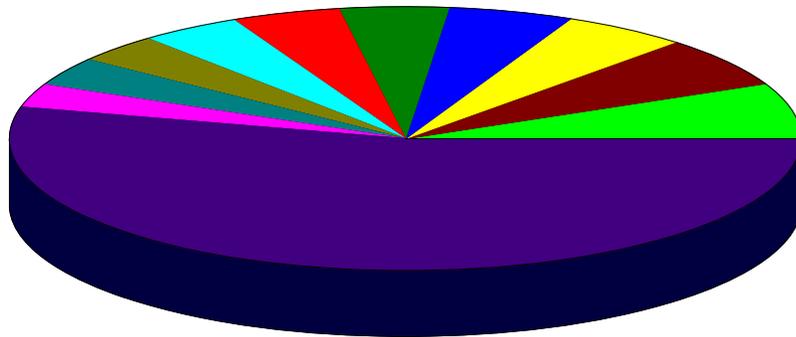
By Customer

### Sales by Month January through May 2020

■ Dollar Sales



### Sales Summary January through May 2020



<span style="color: green;">■</span> Utility Reimbursement (Utility Reimburse	6.96%
<span style="color: darkred;">■</span> B-01021 (Building #1021 located at 3600	6.21
<span style="color: yellow;">■</span> B-00655-3 (Bldg. #655 (56,961 SF) - 2656	5.23
<span style="color: blue;">■</span> FFF-Avflight Salina (Fuel Flowage Fee @	5.21
<span style="color: darkgreen;">■</span> Air Service Marketing (Fly Salina - Air	4.50
<span style="color: red;">■</span> H-00959-1 (Hangar Facility H959 - 2044 S	4.50
<span style="color: cyan;">■</span> B-00620-1 (Building #620 (30,000 SF) an	4.22
<span style="color: olive;">■</span> B-00626-1 (Manufacturing facility #626 (	3.64
<span style="color: teal;">■</span> Insurance(CP) (Insurance Reimbursement)	3.53
<span style="color: magenta;">■</span> B-00655-4 (Bldg. #655 (33,992 SF) - 2656	2.93
<span style="color: purple;">■</span> Other	53.06
<b>Total</b>	<b>\$1,111,472.06</b>

By Item



Phone (620) 792-2428 ■ Fax (620) 792-5559 ■ [www.abbb.com](http://www.abbb.com)

2006 Broadway Ave. ■ Suite 2A ■ P.O. Drawer J

Great Bend, Kansas 67530-4043

Certified  
Public  
Accountants

## INDEPENDENT AUDITORS' REPORT

To the Board of Directors  
**Salina Airport Authority**  
Salina, Kansas

We have audited the accompanying financial statements of the business-type activities of **Salina Airport Authority**, a component unit of the City of Salina, Kansas, as of and for the year ended December 31, 2019, and the related notes to the financial statements, which collectively comprise the Authority's basic financial statements as listed in the table of contents.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of the financial statements that are free from material misstatement, whether due to fraud or error.

### Auditors' Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the *Kansas Municipal Audit and Accounting Guide*. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities of **Salina Airport Authority**, as of December 31, 2019, and the respective changes in financial position and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

**Other Matters**

*Required Supplementary Information*

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and required supplementary information listed in the table of contents be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

*Other Information*

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise **Salina Airport Authority's** basic financial statements. The introductory section, supplemental information, and statistical section are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The supplementary information is the responsibility of management and was derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the combining and individual nonmajor fund financial statements are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

The introductory and statistical sections have not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on them.

**Prior Period Financial Statements**

The financial statements of **Salina Airport Authority** as of December 31, 2018, were audited by Mize Houser & Company P.A. and whose report dated September 25, 2019 expressed an unmodified opinion on those statements.

*Adams, Brown, Beran & Ball, Chartered*

**ADAMS, BROWN, BERAN & BALL, CHTD.**

Certified Public Accountants

June 8, 2020

# SALINA Airport Authority

July 2020

