EXECUTIVE DIRECTOR



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DATE: March 16, 2018

TO: SAA Board of Directors

FROM: Tim Rogers and Shelli Swanson

SUBJECT: March 21, 2018 SAA Annual Board Meeting

Enclosed are items for your review prior to Wednesday's meeting. Please note that the meeting will be held in the **second-floor conference room, Hangar 600, 2720 Arnold Ct**. A map showing the location of Hangar 600 is enclosed in your board meeting packet.

The meeting will be the board's annual meeting at which time one newly appointed board member, Kristin Gunn, and reappointed board member, Troy Vancil will be seated. The board members will also elect officers for 2018 – 2019.

The meeting agenda includes a board member tour of the M.J. Kennedy Air Terminal. The terminal building lobby and airline offices are being modified in advance of the start of United Express flights on April 9. The airport authority board will recess the open meeting in the hangar H600 second floor conference room and reconvene the open meeting in the terminal building lobby. The board meeting will adjourn following the terminal building tour.

Please note the following agenda comments.

Agenda Item #4 - Acceptance of Appointment and Oath of Office for Kristin Gunn and Troy Vancil(Weisel)

Enclosed is a copy of the Acceptance of Appointment and Oath of Office for newly appointed Airport Authority board member, Kristin Gunn and reappointed board member, Troy Vancil. Kristin Gunn is a retired USD 305 science instructor. Her previous civic service includes chairing the former Schilling AFB Restoration Advisory Board, citizen liaison to the Salina Public Entities CEO working group, the Salina Housing Authority, Salina Planning Commission and the Salina City Commission. As a city commissioner Kristen served as Salina's mayor three times – 1998, 2002 and 2003.

Troy Vancil is the owner of Boulder Polishing, LLC. Boulder Polishing is the region's leader in commercial, industrial and artistic concrete surface polishing. Troy's previous civic service includes two previous three-year terms on the Airport Authority board of directors, the Salina Housing Authority board of directors and the Friends of the River board of directors.

<u>Agenda Item #6 – Review of airport activity and financial reports for the month ending February 28, 2017</u> (Rogers and Swanson)

<u>Airport Activity – Air Traffic</u> (Rogers)

The Salina air traffic control tower (ATCT) recorded 4,601 operations during February 2018 which was a 30% decrease as compared to the February 2017 total of 6,598. For the year-to-date, a total of 8,019 operations have occurred at the Salina Airport which is 21% less than the February 2017 YTD total of 10,137.

<u>Airport Activity – Fuel Flowage</u> (Rogers)

Twelve months ago, the Salina Airport was the site of a Jaded Thunder training exercise. Jaded Thunder 2017 accounted for over 461,000 gallons of aviation fuel delivered during February 2017. February 2018 fuel flowage came in at 186,507gallons which is 68% less than the February 2017 total of 588,072 gallons. For the year to date a total of 261,312 gallons have been delivered which is 62% less than the 2017 YTD total of 703,146 gallons.

During the remainder of 2018, total fuel flowage number will increase due to smaller military aviation units scheduled to deploy to Salina and pending Ft. Riley charter flights. I expect 2018 fuel flowage totals to catch up with 2017 activity by the end of the November 2018.

<u>Airport Activity – Passenger Enplanements</u> (Rogers)

Great Lakes recorded a disappointing 613 total passengers during February 2018 which was a 53% drop as compared to 1,317 total passengers during February 2017. The air carrier completed 93% of scheduled flights during February 2018 as compared to a 100% completion rate during February 2017.

Financial Reports – Comments and Notes (Swanson)

At the end of February, the SAA remitted from our debt-service fund, the first of the 2018 semi-annual interest payments on our outstanding long-term general obligation bonds in the amount of \$406,346 to the Kansas State Treasurer's office. Funding for the Authority's outstanding general obligation bonds is derived from the 2017 mill levy.

In reviewing the February financial statements, you will note that total operating revenue arrived at 1% over budget with total operating expenses tracking 6% under budget. Total airfield revenue is down \$61,649 compared to 2017, when the SAA hosted Jaded Thunder which generated over \$90,966 in facility rental income. 2018 YTD net operating income before depreciation equaled \$19,519. Total capital expenditures for the month were \$24,837 with \$89,630 expended on fixed assets year-to-date.

Financial Reports - February 2018 Significant Expenditures/Payables Report Enclosed

Financial Reports – Accounts Receivable Past Due 31 days or more as of March 16, 2018 (Swanson)

Account	Amount	<u>Days</u>	Comments
Belcher, Terry	\$155	31-90	T-hangar rent
Exide	\$1,538	31>90	Utility reimbursement & Fin. Chgs
Great Lakes Airlines	\$1,250	31-60	Building rental
Tischlerei	\$29,201	31>90	Building rental & Finance charges
Xtra Airways	\$285	61-90	Landing Fees

Short-term Leasing Activity

Jan. 25-Mar. 15, the SAA hosted the 582d Operational Support Squadron from FE Warren AFB. This activity generated \$42,550 in hangar revenue and \$8,280 in other income (SAA equipment rental). The total community economic impact from the training exercise that included 42 personnel staying in our hotels, rental cars and making other purchases, was in excess of \$270,000.

Agenda Item #7 – Former Schilling AFB Project Briefing and Update (Rogers and Bengtson)

Matt Schroeder with the Dragun Corporation will join the meeting via conference call to update the board on the status of the Schilling Project's Remedial Investigation (RI) and Feasibility Study (FS) phases of work. The RI and FS work has been substantially completed. The FS defines options and recommendations for site cleanup. The recommendations are based, in part, by the results of several pilot tests that have been completed during 2016 and 2017. The FS report will be the basis for a KDHE issued Record of Decision (ROD) that is scheduled to be issued this year. Once KDHE issues their CAD, the Salina Public Entities will be able to request another round of U.S. District Court supervised meditation with the U.S. Department of Justice who represents the Department of Defense.

As a reminder, the City of Salina, Salina Airport Authority, USD-305 and K-State Polytechnic are completing the former Schilling AFB RI/FS/CAD pursuant to a U.S District Court Consent Decree. The Consent Decree provided for federal funding in the amount of \$8,426,700 and local funding of \$936,300. The total RI/FS/CAD project is set at \$9,363,000. As of March 2018, the project is on schedule and under budget.

Agenda Item #8 – Consideration of SAA Resolution No. 18-01 (Weisel)

Enclosed is a copy of a resolution recognizing Katie Platten for her years of service on the Airport Authority

board of directors. Later, SAA staff will present Katie with a tokens of appreciation for her term as board chair and contributions to the Salina Airport Authority's success.

Agenda Item #9 - Election of SAA Board of Directors Officers and Board Assignments for 2018-2019 (Weisel)

The recommended slate of officers for 2018-2019 is as follows:

Chair	Brian Weisel
Vice-Chair	Kent Buer
Secretary	Alan Eichelberger
Treasurer	Kristin Gunn
Past Chairman	Troy Vancil

The recommended committee assignments for 2018-2019 are as follows:

Salina Area Chamber of Commerce Board of Directors	Brian Weisel
SAA Finance and Audit Committee	Kristin Gunn Alan Eichelberger
Air Service Working Group	Kent Buer Troy Vancil
Salina Community Economic Developmet Organization	Brian Weisel

Agenda Item #10 – SAA Resolution No. 18-02 (Swanson)

Enclosed is a copy of the 2018 resolution that designates the banks used by the Airport Authority. The resolution also specifies individuals authorized to sign SAA checks and defines the number of signatures required on each check.

STAFF REPORTS

Events (Windhorst)

Salina Airport Authority and SkyWest Airlines hosted a Business After Hours at the M.J. Kennedy Air Terminal Building on Thursday, February 22nd. Over 150 Chamber members attended the event and had the opportunity to discuss upcoming flights to Chicago and Denver as well as meet key leaders from SkyWest Airlines and ArkStar Group. The event was a huge success.

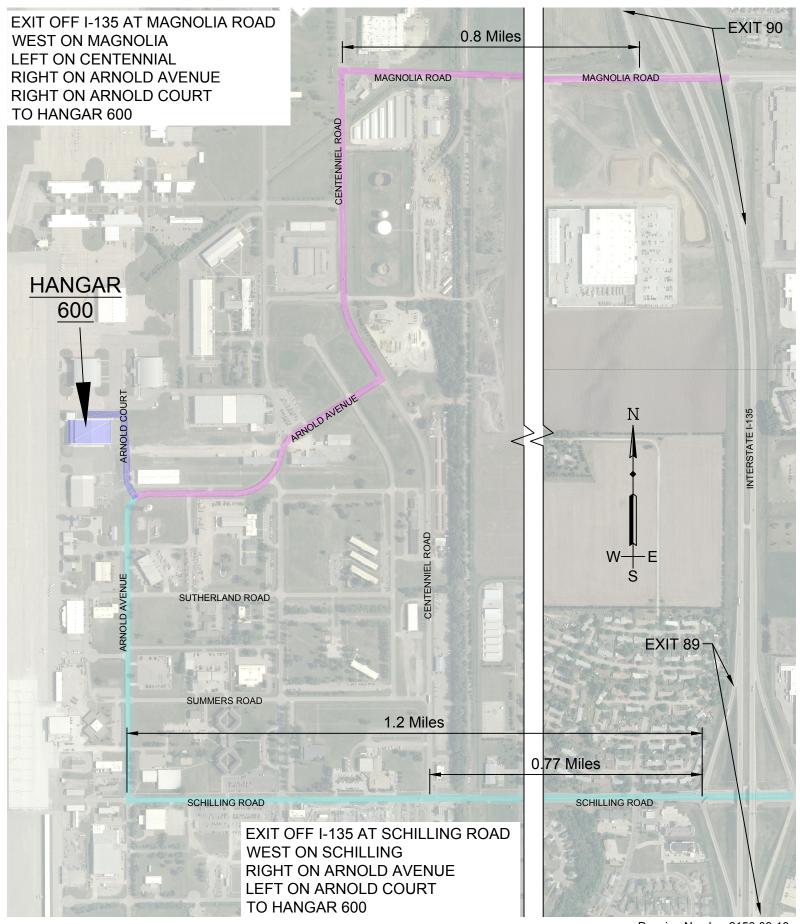
The Fossett Plaza dedication and ribbon cutting is scheduled for Thursday, March 22nd at 1:30p.m. Fossett Plaza was constructed to honor adventurer Steve Fossett who became the first pilot to fly solo, non-stop around the world in the Global Flyer from the Salina Airport. The sculpture was designed and crafted by B&B Metal Arts of Hoisington, KS. The dedication will feature comments by Dr. Dennis Kuhlman, retired K-State Salina Dean and sculpture artist, Bruce Bitter.

M.J. Kennedy Air Terminal Building Tour

The Terminal Building lobby is undergoing changes in advance of the start on United Express flights on April 9. The SAA board of directors will view first hand airline office changes and new passenger check-in podiums in the Terminal Building lobby.

Please contact me if you have any questions or comments.

DIRECTIONS TO HANGAR 600 (2720 ARNOLD COURT)



SALINA AIRPORT AUTHORITY ANNUAL BOARD MEETING

Hangar H600, Second Floor Conference Room 2720 Arnold Court March 21, 2018 – 8:00 AM

AGENDA

Action Items

- 1. Call to order and determine a quorum is present. (Weisel)
- 2. Recognition of guests. (Weisel)
- 3. Additions to the agenda. (Rogers)
- 4. Acceptance of Appointment and Oath and Office by Kristin Gunn and Troy Vancil. (Weisel)
- 5. Approval of the minutes of the February 21, 2018 regular board meeting. (Weisel)
- 6. Review of airport activity and financial reports for the month ending February 28, 2018. (Rogers and Swanson)
- 7. Former Schilling AFB Project briefing and update (Rogers and Bengtson)
- 8. Consideration of SAA Resolution 18-01 recognizing Katie Platten for three years of service as a member of the Salina Airport Authority board of directors. (Weisel)
- 9. Election of officers and board member committee assignments for 2018 2019. (Weisel)
- 10. Consideration of SAA Resolution 18-02 designating the various bank depositories of the Salina Airport Authority. (Swanson)

Directors' Forum (Weisel)

Visitor's Questions and Comments (Weisel)

Staff Reports (Rogers)

- Fossett Plaza dedication and ribbon cutting event schedule. (Rogers)
- Aviation business recruitment update. (Rogers and Swanson)
- SkyWest Airlines d/b/a United Express update (Rogers)

Announcements (Windhorst)

M.J. Kennedy Air Terminal Tour (Rogers)

Adjournment (Weisel)







ACCEPTANCE OF APPOINTMENT

The Undersigned hereby certifies that she is qualified to accept the appointment and does hereby accept her appointment as a member of the Board of Directors of the Salina Airport Authority of the City of Salina, Kansas, for a term of Three (3) years commencing on the 21st day of March, 2018 and ending on the 28th day of February, 2021 in accordance with and subject to the policies and standards governing the qualifications, appointments and conduct of the members of the aforesaid Board of Directors of the Salina Airport Authority of the City of Salina, Saline County, Kansas, all as provided for by the Ordinance of the City of Salina, Kansas, and the General Statutes of Kansas.

WITNESS my hand this 21st day of March, 2018.

Kristin Gunn
OATH OF OFFICE
STATE OF KANSAS, SALINE COUNTY, ss:
I do solemnly swear (or I do solemnly, sincerely and truly declare and affirm) that I will support the Constitution of the United States and the Constitution of the State of Kansas and faithfully discharge the duties as a member of the Board of Directors of the Salina Airport Authority. So help me God (or, and this I do under the pains and penalties of perjury).
Kristin Gunn
Subscribed and sworn (affirmed) to before me this 21st day of March, 2018.
Notary Public
My Appointment expires
Filed with me this day of, A.D., 2018.
City Clerk

ACCEPTANCE OF APPOINTMENT

The Undersigned hereby certifies that he is qualified to accept the appointment and does hereby accept his appointment as a member of the Board of Directors of the Salina Airport Authority of the City of Salina, Kansas, for a term of three (3) years commencing on the 21st day of March, 2018 and ending on the 28th day of February, 2021 in accordance with and subject to the policies and standards governing the qualifications, appointments and conduct of the members of the aforesaid Board of Directors of the Salina Airport Authority of the City of Salina, Saline County, Kansas, all as provided for by the Ordinance of the City of Salina, Kansas, and the General Statutes of Kansas.

WITNESS my hand this 21st day of March, 2018.

	Troy Vancil
OATH OI	F OFFICE
STATE OF KANSAS, SALINE COUNTY, ss:	
support the Constitution of the United States a	sincerely and truly declare and affirm) that I will and the Constitution of the State of Kansas and of the Board of Directors of the Salina Airport der the pains and penalties of perjury).
	Troy Vancil
Subscribed and sworn (affirmed) to befo	ore me this 21st day of March, 2018.
	Notary Public
My Appointment expires	·
Filed with me this day of	, A.D., 2018.
	City Clerk

MINUTES OF THE REGULAR MEETING OF THE BOARD OF DIRECTORS OF THE SALINA AIRPORT AUTHORITY FEBRUARY 21, 2018 HANGAR 600 SECOND FLOOR CONFERENCE ROOM

Call to Order

The meeting was called to order at 8:00 AM by acting Chairman Brian Weisel.

Attendance

Attendance was taken. Directors Buer, Weisel and Vancil (via telecom) were present. Also present were Executive Director Tim Rogers; Director of Administration and Finance Shelli Swanson; Director of Facilities and Construction Kenny Bieker; Business and Communications Manager Kasey Windhorst, and Administrative Assistant Kaycie Taylor and Board Attorney Greg Bengston. Mike Schrage, Deputy City Manager; Trent Davis, City Commissioner; Kristin Gunn, Incoming Board Member; Bob Vidricksen, Saline County Commissioner; Mitch Robinson, Salina Community Economic Development Organization; Pete Brundgardt, Salina Community Economic Development Organization; Diana Kotecki, The ArkStar Group; Michael Bunn, based aircraft owner; were guests.

Additions to the Agenda

Acting Chairman Weisel asked if there were any additions to the agenda. Executive Director Rogers stated that there were no additions to the agenda.

Minutes

Acting Chairman Weisel asked if the board members had additions or corrections to the minutes of the January 17, 2018 regular board meeting. Director Buer moved, seconded by Director Vancil, to approve the minutes of the January 17, 2018 regular board meeting. Motion passed unanimously.

Airport Activity and Financial Reports

Executive Director Rogers reported on airport activity for the month of January 2018. The January 2018 air traffic count decreased 3% to 3,418 operations as compared to the January 2017 total of 3,539. The decrease is due to the drop in enrollment at Kansas State Polytechnic flight training program. January 2018 fuel flowage was 74,807 gallons, which was a 35% decrease as compared to the January 2017 total of 115,074 gallons. Rogers anticipates an increase in February 2018 due to the upcoming Ft. Riley APOE charter flights and additional military flight operations. Great Lakes enplanements dropped to 414 passengers, which was a 35% decrease as compared to January 2017 total of 561 passengers. The airline's total passenger count was 923 which was a 21% decrease over the December 2017 total of 1,175. Rogers stated that he is confident that Great Lakes will complete their obligation and that there will be a smooth transition from Great Lakes to SkyWest d/b/a United Express on April 9, 2018.

Director of Administration and Finance Swanson reported on the preliminary financials for the month ending January 31, 2018. On January 19, 2018 the Salina Airport Authority received mill levy proceeds in the amount of \$1,231,556, representing the first of two primary disbursements made by the Saline County Treasurer's office annually. At the end of January,

total operating income exceeded budget by 5% and is tracking ahead of 2017 by \$41,463.00. The leasing of Hangar 509 to the 582d Helicopter Group from FE Warren Airforce Base contributed \$37,000 to hangar rental income. This is the second year in a row for the 582d to operate out of Salina Regional Airport for their air crew training. Total administration expense for the month of January 2018 came in at 10% under budget while total operating expenses arrived at 12% under budget. Swanson reviewed significant capital expenditure. Acting Chairman Weisel directed the staff to file the financials for audit.

City of Salina Neighborhood Revitalization Plan

Executive Director Rogers introduced Deputy City Manager, Mike Schrage, who reviewed the proposed revisions to the Salina Neighborhood Revitalization Plan. Rogers stated the impact on the Salina Airport Authority is approximately \$2500 annually. Rogers recommended approval of the revisions to the City of Salina Neighborhood Revitalization Plan. Director Buer moved to consent to the revisions to the City of Salina Neighborhood Revitalization Plan, Director Vancil seconded. Motion passed unanimously.

Prospect Activity and Recruitment Priorities

Executive Director Rogers reviewed the prospect activity summary report and recruitment priorities. The priorities for recruiting new aviation business activity to the Salina Airport are:

- Regional jet MRO
- Business jet MRO
- Unmanned aircraft MRO
- Avionics sales, installation and service
- Aircraft modification and service
- Aircraft flight test and certification
- Aircraft completion center (interiors and paint)
- Aircraft manufacturing, assembly and delivery

Improved national, regional and state economic conditions have resulted in an increase in aviation business prospect activity. As the aviation industry sector emerges from a bad economic cycle, interest in available hangar space at the Salina Airport has increased. Rogers stated the board will be updated on a quarterly basis.

Salina Community Economic Development Organization Update

Executive Director Rogers reviewed the Members Agreement for the establishment of Salina Community Economic Development Organization (SCEDO). The SCEDO is entering its third year of operations. The Members Agreement (City, County, Airport Authority and Chamber) that outlines certain key dates and deadlines to be met by the SCEDO. The Members commitment to provide financial support for the 2019-2021 funding cycle is due on or before August 1.

- March 1 Submit to the SCEDO Members an annual financial report for CY 2017. The annual report shall include the following:
 - o Statistics on programming and services provided
 - o Audited year-end (CY 2017) financial statements. If unaudited, the audited financial statements shall be submitted to the Members on or before June 30.

- o Additional information relevant to the financial status of the SCEDO.
- May 15 Provide the Members a proposed program of work and budget consistent with the Strategic Plan for the 2019-2021 three-year funding cycle. On or before **August 1**, 2018, the Members shall enter into an agreement addressing their respective and collective contributions to the financial support of the SCEDO for the 2019-2021 three-year funding cycle (the "Three-Year Member Funding Agreement").
- October 1 The SCEDO adopts an annual budget for the use of funds not to exceed Member-contributed funding plus funding from other funding sources. The approved SCEDO budget is to be distributed to the Members no later than October 1.
- **December 31** Report to the Members final changes and updates to the 2019 Strategic Plan.

Rogers stated that a recommendation for SCEDO funding during the 2019 to 2021 funding cycle will be presented to the board by no later than the July 18, 2018 board meeting.

Mitch Robinson, SCEDO Executive Director briefed the board on SCEDO activity, accomplishments, and marketing efforts.

Staff Reports

I. Annual Airport Certification Inspection

Executive Director Rogers commented on the recently completed two-day FAA annual airport certification inspection. As a FAR Part 139 certificated airport, the Salina Airport is inspected annually to determine compliance with federal law, regulation, guidance and the SLN Airport Certification Manual. Rogers reviewed the following items of correction.

- Sign face replacement and changes to existing airfield guidance signs
- Painting aircraft hold markings on Runway 4/22
- Pumphouse P305 repairs
- Aircraft movement area vehicle driver training for two SAA staff members

II. SkyWest Airlines d/b/a United Express

Rogers updated the board on the SkyWest Airlines d/b/a United Express transition. The United, SkyWest and SAA transition team are holding weekly conference calls to coordinate the start of United Express flights on April 9. On Thursday, February 22 the Airport Authority and SkyWest will be hosting a Chamber After Hours at the M.J. Kennedy Air Terminal. SkyWest managing director, Greg Atkin will attend the event with The ArkStar Group's Gary Foss and Diana Kotecki.

III. Taxiway Bravo Reconstruction

Rogers updated the board on the Taxiway Bravo Reconstruction project. A pre-construction meeting was held on February 15, 2018. The contractor is scheduled to start on March 26. The project will require a 14-day closure of Runway 17/35 in April. The closure will impact both air traffic and fuel flowage numbers for April 2018.

IV. ARFF Vehicle Purchase

Rogers reported on a Federal Aviation Administration grant application for Aircraft Rescue and

Firefighting (ARFF) equipment. Rogers discussed key dates and funding.	
Upon a motion duly made, the meeting adjourned at 9:18 A.M.	
Minutes approved at the March 21, 2018, Board Meeting.	
Secretary	
	(SEAL)

SALINA AIRPORT AUTHORITY AIRPORT ACTIVITY REPORT 2018

AIR TRAFFIC/ATCT

February, 2018 4,601 Operations

690 Instrument Operations

377 Peak Day

February, 2017 6,598 Operations

962 Instrument Operations

371 Peak Day

January 2018 - February 2018 8,019 Operations January 2017 - February 2017 10,137 Operations Januaty 2016 - February 2016 12,211 Operations

FUEL	FT	$\Omega W \Lambda$	CF

102212011102	
February, 2018	186,507 Gallons
February, 2017	588,072 Gallons
January 2018 - February 2018	261,312 Gallons
January 2017 - February 2017	703,146 Gallons
January 2016 - February 2016	216,983 Gallons

		Avflig	ht
			Self-fuel
	Avflight	Military/Gov't	Station
KSU-S	Salina	Portion	Portion
5,720	180,786	94,232	533
12,262	575,810	461,371	926
10,280	251,032	107,193	919
18,415	684,731	477,603	1,209
18,098	198,885	15,321	1,309

Great Lakes	ENPLANEMENTS	DEPLANEMENTS	TOTAL
February, 2018	314 Passengers	299 Passengers	613
February, 2017	641 Passengers	676 Passengers	1,317

January 2018 - February 2018 728 Passengers January 2017 - February 2017 1,202 Passengers January 2016 - February 2016 36 Passengers

ENPLANEMENTS - Charter Flights

February, 2018	401 Passengers
February, 2017	703 Passengers
January 2018 - February 2018	401 Passengers
January 2017 - February 2017	862 Passengers
January 2016 - February 2016	0 Passengers

TOTAL ENPLANEMENTS - Scheduled Flights & Charter Flights

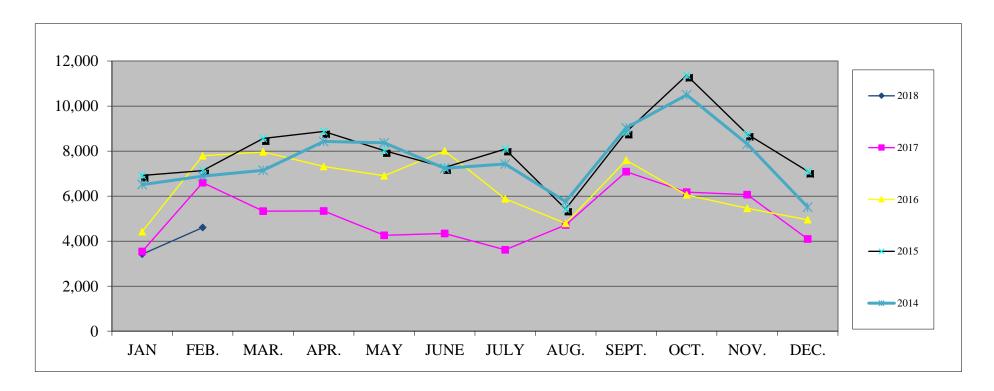
February, 2018	715 Passengers
February, 2017	1,344 Passengers
January 2018 - February 2018	1,129 Passengers
January 2017 - February 2017	2,064 Passengers
January 2016 - February 2016	36 Passengers

AIRPORT TRAFFIC RECORD 2017 - 2018

		1	IT INER A	NT			LOCAL		
	AC	AT	GA	MI	Total Itinerant	Civil	Military	Total Local	Total Operations
2018	AC	AI	<u> </u>	1411	1 Otal Hillerant	CIVII	wiiitary	Total Local	Total Operations
January, 18	0	1,068	587	205	1,860	1,390	168	1,558	3,418
February, 18	17	1,282	541	316	anconoconoconoconoconoconoconoconoconoco	0.0000000000000000000000000000000000000		2,445	4,601
March, 18									7
April, 18									
May, 18		······					•	>	
June, 18		·····							
July, 18									
August, 18		······			:				
September, 18									
October, 18			•••••••						
November, 18									
December, 18									
Totals January - February	17	2,350	1,128	521	4,016	3,493	510	4,003	8,019
2017	1								
January, 17	5	1,154	585	141	1,885	1,438	216	1,654	3,539
February, 17	25	2,062	751	831	3,669	2,553	·····	2,929	6,598
March, 17									
April, 17									
May, 17									
June, 17									
July, 17									
August, 17									
September, 17		}							
October, 17		}							
November, 17					į				
December, 17	~								
Totals January - February	30	3,216	1,336	972	5,554	3,991	592	4,583	10,137
Difference	-13	-866	-208	-451	-1,538	-498	-82	-580	-2,118
YTD % Change	-43%	-27%	-16%	-46%	-28%	-12%	-14%	-13%	-21%
Legend:	AC: Air Ca	rrier		AT: Air Ta	axi				
	GA: Genera			MI: Milita					

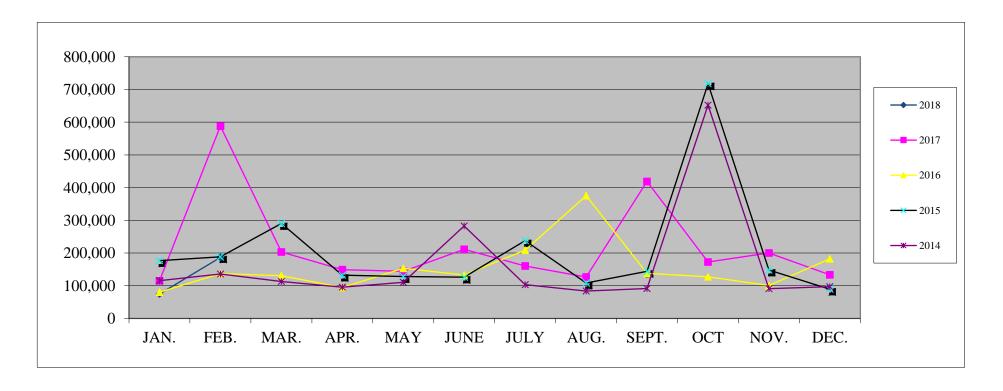
AIR TRAFFIC

	<u>JAN</u>	FEB.	MAR.	APR.	MAY	<u>JUNE</u>	<u>JULY</u>	AUG.	SEPT.	OCT.	NOV.	DEC.	TOTAL
2018	3,418	4,601											8,019
2017	3,539	6,598	5,329	5,340	4,253	4,338	3,613	4,717	7,081	6,177	6,062	4,094	61,141
2016	4,422	7,789	7,962	7,312	6,898	8,011	5,877	4,789	7,593	6,052	5,458	4,948	77,111
2015	6,918	7,133	8,557	8,870	8,022	7,268	8,089	5,426	8,846	11,367	8,753	7,101	96,350
2014	6,511	6,887	7,143	8,426	8,365	7,234	7,423	5,756	9,035	10,496	8,316	5,509	91,101
2013	5,341	7,146	7,440	7,349	7,336	8,291	6,696	6,694	8,755	10,136	7,946	7,001	90,131
2012	4,642	6,700	8,189	8,002	11,819	7,532	7,635	7,802	10,478	10,292	8,838	5,409	97,338
2011	3,088	3,880	4,632	5,671	5,418	6,379	5,639	4,804	9,355	9,249	6,138	4,954	69,207
2010	2,760	4,430	5,743	5,964	4,611	4,572	4,364	4,009	6,816	7,653	5,100	4,429	60,451
2009	4,345	6,822	5,675	5,888	6,209	5,883	5,082	3,860	6,470	5,258	5,775	3,795	65,062
2008	4,233	6,749	6,063	6,291	5,530	6,345	5,356	4,112	7,425	8,125	6,571	4,775	71,575



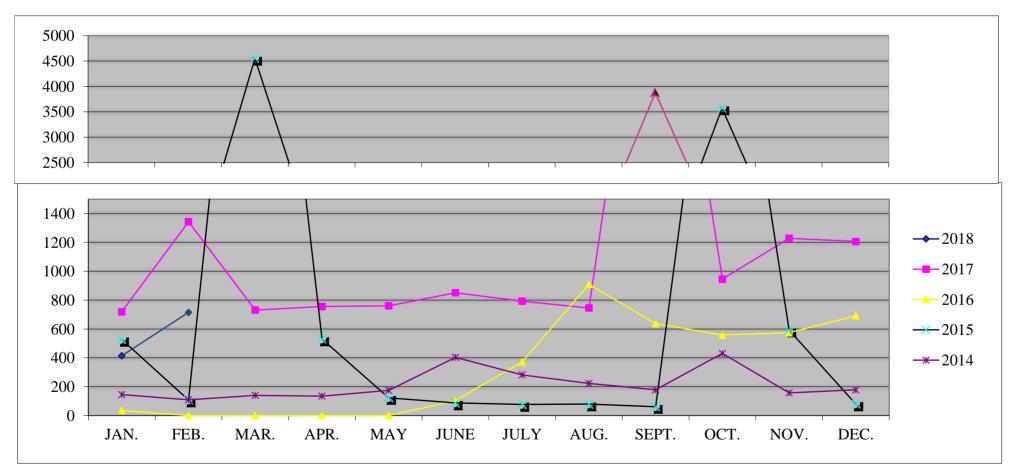
FUEL FLOWAGE
Gallons of Fuel Sold at SLN

	JAN.	FEB.	MAR.	APR.	MAY	<u>JUNE</u>	<u>JULY</u>	AUG.	SEPT.	<u>OCT</u>	NOV.	DEC.	TOTAL
2018	74,807	<u>186,507</u>											<u>261,314</u>
2017	115,075	588,072	203,387	149,134	143,801	211,351	160,134	126,751	418,616	172,614	200,050	133,173	2,622,158
2016	80,221	136,763	130,990	94,673	153,410	132,964	208,846	375,330	137,906	126,983	100,764	182,062	1,860,912
2015	176,746	188,406	290,470	132,543	128,100	126,428	237,782	108,581	143,816	717,601	147,853	89,277	2,487,603
2014	115,573	135,651	112,694	95,549	110,387	282,468	103,108	83,757	91,423	652,207	90,948	97,295	1,971,061
2013	139,227	165,167	138,056	121,295	120,083	282,743	134,677	137,840	126,523	134,024	151,427	106,917	1,757,981
2012	136,995	163,253	303,472	142,770	307,541	365,938	162,584	169,534	163,515	149,404	287,619	241,424	2,594,049
2011	158,199	175,703	311,254	168,490	141,986	261,097	246,687	202,390	178,133	172,586	203,684	166,461	2,386,670
2010	140,149	174,668	276,837	195,019	195,859	333,684	271,029	212,013	170,735	209,067	315,010	269,921	2,763,991
2009	202,765	239,649	182,205	183,738	192,029	306,421	222,991	145,268	171,251	216,190	256,904	162,174	2,481,585
2008	240,060	298,097	293,841	231,396	212,675	319,814	218,666	236,294	245,330	374,857	236,718	206,767	3,114,515



ENPLANEMENTS

													<u>FAA</u>	
	JAN.	FEB.	MAR.	APR.	MAY	JUNE	JULY	AUG.	SEPT.	OCT.	NOV.	DEC.	Adjustment	TOTAL
2018	414	<u>715</u>												<u>1,129</u>
2017	720	1,344	731	756	761	852	793	746	3,874	946	1,229	1,207		13,959
2016	36	0	0	0	0	104	372	910	637	558	574	692	84	3,967
2015	528	107	4,550	531	122	88	77	79	61	3,574	592	80	-310	10,079
2014	145	109	140	135	175	403	282	223	178	431	157	178	-158	2,398
2013	166	191	205	214	243	218	202	205	161	178	212	243	391	2,829
2012	237	249	247	216	287	213	174	198	151	187	229	335	803	3,526
2011	146	156	205	181	254	258	261	234	225	287	264	234	152	2,857
2010	81	97	139	116	668	166	162	154	178	436	234	510	203	3,144
2009	224	227	275	223	232	210	225	242	439	190	223	129	29	2,868
2008	228	147	224	283	372	396	393	450	524	930	309	398	516	5,170
2007	109	81	133	107	185	226	221	285	241	325	679	353	1,182	4,127



^{**}Adjustment based on Nonscheduled/On-Demand Air Carrier Filings FAA Form 1800-31

Salina Airport Authority Statement of Net Assets Prev Year Comparison As of February 28, 2018

03/16/2018

	Feb 28, 18	Jan 31, 18	\$ Change	Feb 28, 17	\$ Change	% Change
ASSETS						
Current Assets						
Checking/Savings						
Cash in Bank - Bond Funds	1,310,530	1,310,144	386	565,600	744,930 (1)	132%
Cash in bank & Petty Cash-Op	846,542	1,325,674	<mark>(2)</mark> -479,132	860,175	-13,633	-2%
Total Checking/Savings	2,157,072	2,635,818	-478,746	1,425,775	731,297	51%
Accounts Receivable						
Accounts Receivable	235,326	212,745	22,581	229,243	6,083	3%
Total Accounts Receivable	235,326	212,745	22,581	229,243	6,083	3%
Other Current Assets						
Agri Land Receivable	55,000	55,000	0	56,000	-1,000	-2%
Mill Levy receivable	900,804	900,804	0	1,001,767	-100,963	-10%
Other current assets	150,877	154,265	-3,388	138,159	12,718	9%
Undeposited Funds	3,450	0	3,450	0	3,450	100%
Total Other Current Assets	1,110,131	1,110,069	62	1,195,926	-85,795	-7%
Total Current Assets	3,502,529	3,958,632	-456,103	2,850,944	651,585	23%
Fixed Assets						
Fixed assets at cost	85,306,981	85,276,577	30,404	83,590,774	1,716,207	2%
Less accumulated depreciation	-42,475,015	-42,250,115	-224,900	-39,779,565	-2,695,450	-7%
Total Fixed Assets	42,831,966	43,026,462	-194,496	43,811,209	-979,243	-2%
Other Assets						
Irrevocable Escrow 2017-A&B	1,270,661	1,270,661	0	0	1,270,661	100%
Other assets	0	1,259	-1,259	22,928	-22,928	-100%
Total Other Assets TOTAL ASSETS	1,270,661 47,605,156	1,271,920 48,257,014	-1,259 -651,858	22,928 46,685,081	1,247,733 920,075	5,442% 2%
LIABILITIES & EQUITY	41,000,100	40,201,014		40,000,001	320,010	270
Liabilities						
Current Liabilities						
Accounts Payable						
Accounts payable	74,714	81,217	-6,503	150,952	-76,238	-51%
Total Accounts Payable	74,714	81,217	-6,503	150,952	-76,238	-51%
Credit Cards	,		5,555	,	,	
Sam's Club Discover	8,745	7,846	899	3,159	5,586	177%
VISA - Sunflower Bank, N.A T	0	469	-469	0	0	0%
Total Credit Cards	8,745	8,315	430	3,159	5,586	177%
Other Current Liabilities	-,	-,-		.,	.,	
Accrued debt interest payable	39,905	384,012	-344,107	10,053	29,852	297%
Debt, current portion	1,067,153	1,067,153	0	1,109,894	-42,741	-4%
Deferred Agri Land Revenue	45,833	50,417	-4,584	46,667	-834	-2%
Deferred Mill Levy revenue	1,776,967	1,954,663	-177,696	1,733,125	43,842	3%
Other current liabilities	129,409	142,318	-12,909	191,691	-62,282	-32%
Total Other Current Liabilities	3,059,267	3,598,563	-539,296	3,091,430	-32,163	-1%
Total Current Liabilities	3,142,726	3,688,095	-545,369	3,245,541	-102,815	-3%
Long Term Liabilities						
Debt - Long Term	24,077,182	24,077,182	0	22,438,536	1,638,646	7%
Less current portion	-1,067,153	-1,067,153	0	-1,109,894	42,741	4%
Security Deposits Returnable	49,436	49,436	0	44,904	4,532	10%
Total Long Term Liabilities	23,059,465	23,059,465	0	21,373,546	1,685,919	8%
Total Liabilities	26,202,191	26,747,560	-545,369	24,619,087	1,583,104	6%
Equity	-, - , -	-, ,	,	,,	,,	
Invested in Capital Assets net	18,749,068	18,949,130	-200,062	21,339,037	-2,589,969	-12%
Net assets, Designated		90,000	0	90,000	0	0%
	90,000				-	- 7-
Net assets, Unrestricted	2,762,022	2,561,960	200,062	806,480	1,955,542	242%
Net assets, Unrestricted Net Income			200,062 -106,491	806,480 -169,523	1,955,542 -28,604	242% -17%
	2,762,022	2,561,960				

Salina Airport Authority Profit & Loss Budget Performance February 2018

	Feb 18	Jan - Feb 18	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
dinary Income/Expense						
Income						
Airfield revenue					(0)	
Fuel Flowage Fees	15,216	22,266	33,000	-10,734	(3) 67%	198,000
Hangar rent	25,997	87,298	72,500	14,798	120%	435,000
Landing fees	2,094	2,800	2,500	300	112%	15,00
Ramp rent	3,614	7,228	8,330	-1,102	87%	50,00
Total Airfield revenue	46,921	119,592	116,330	3,262	(4) 103%	698,00
Building and land rent						
Agri land rent	4,583	9,167	9,167	0	100%	55,00
Building rents - Long Term						
Short-term leasing	26,688	47,776	35,000	12,776	137%	210,00
Building rents - Long Term - Other	66,891	135,390	143,825	-8,435	94%	862,95
Total Building rents - Long Term	93,579	183,166	178,825	4,341	(5) 102%	1,072,95
Land rent						
Basic Land Rent	8,283	16,438	15,000	1,438	110%	90,00
Property tax - tenant share	10,019	20,038	20,000	38	100%	120,00
Total Land rent	18,302	36,476	35,000	1,476	104%	210,00
Tank rent	828	1,656	1,583	73	105%	9,50
Total Building and land rent	117,292	230,465	224,575	5,890	103%	1,347,45
Other revenue	,	·	•	,		
Airport Marketing	5,883	11,083	13,083	-2,000	85%	78,50
Commissions	1,214	2,333	5,833	-3,500	40%	35,0
Other income	2,901	12,243	10,833	1,410	113%	65,0
Total Other revenue	9,998	25,659	29,749	-4,090	86%	178,50
Total Income	174,211	375,716	370,654	5,062	101%	2,223,95
Gross Income	174,211	375,716	370,654	5,062	1010/	2,223,95
Expense	17-7,211	0,0,710	070,004	0,002	(6) 101%	2,220,00
Administrative expenses						
A/E, consultants, brokers	0	16,072	4,667	11,405	(7) 344%	28,00
Airport promotion	7,266	14,022	14,416	-394	97%	86,50
Computer/Network Admin.	1,575	917	2,292	-1,375	40%	13,75
•				-1,373		
Dues and subscriptions	1,689	3,969	4,250		93%	25,50
Employee retirement	5,607	11,117	12,551	-1,434	89%	75,30
FICA and medicare tax expense	4,474	8,878	10,096	-1,218	88%	60,57
Industrial development	0	6,250	8,333	-2,083	75%	50,00
Insurance , property	13,238	9,964	25,375	-15,411	39%	152,2
Insurance, medical	16,982	33,614	37,439	-3,825	90%	224,63
Kansas unemployment tax	0	0	167	-167	0%	1,00
Legal and accounting	2,388	3,778	5,417	-1,639	70%	32,50
Office salaries	34,995	71,467	81,337	-9,870	88%	488,02
Office Supplies	1,566	2,461	1,167	1,294	211%	7,00
Other administrative expense						
Merchant Processing Fees	197	250	75	175	333%	45
Other administrative expense - Other	793	968	758	210	128%	4,55
Total Other administrative expense	990	1,218	833	385	146%	5,00
Postage	600	673	500	173	135%	3,00
Property tax expense	12,083	24,167	24,167	0	100%	145,00
Special Events	0	0	167	-167	0%	1,00
Telephone	1,425	2,879	2,917	-38	99%	17,50
Training	0	0	833	-833	0%	5,00
Travel and meetings	66	710	4.047	-1,207	37%	11,50
Traver and meetings	00	710	1,917	-1,207	31 76	11,50

	Feb 18	Jan - Feb 18	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
Maintenance expenses						
Airfield maintenance	4,050	4,131	5,000	-869	83%	30,000
Airport Security	58	403	83	320	486%	500
Building maintenance	8,046	15,260	7,917	7,343	193%	47,500
Equipment fuel and repairs	4,959	10,966	10,833	133	101%	65,000
Fire Services	500	500	3,333	-2,833	15%	20,000
Grounds maintenance	0	0	667	-667	0%	4,000
Maintenance salaries	24,917	49,915	56,945	-7,030	88%	341,670
Other maintenance expenses	1,297	1,902	3,333	-1,431	57%	20,000
Snow removal expense	1,785	3,439	3,667	-228	94%	22,000
Utilities	21,060	57,525	46,500	11,025	124%	200,000
Total Maintenance expenses	66,672	144,041	138,278	5,763	(9) 104%	750,670
Total Expense	171,616	356,197	377,119	-20,922	(10) 94%	2,183,707
Net Ordinary Income	2,595	(11) 19,519	-6,465	25,984	-302%	40,243
Other Income/Expense						
Other Income						
Capital contributed	0	0	226,817	-226,817	0%	1,360,902
Gain on sale of assets	0	0	0	0	0%	25,000
Interest income						
Interest income on deposits	426	894	167	727	535%	1,000
Total Interest income	426	894	167	727	535%	1,000
Mill levy income	177,697	355,393	355,393	0	100%	2,132,360
Total Other Income	178,123	356,287	582,377	-226,090	61%	3,519,262
Other Expense						
Debt interest expense net						
Bond issue cost	0	-417	0	-417	100%	0
Interest Expense on Debt	62,240	124,480	124,480	0	100%	746,879
Total Debt interest expense net	62,240	124,063	124,480	-417	100%	746,879
Depreciation expense	224,900	449,800	449,800	0	100%	2,698,800
Total Other Expense	287,140	573,863	574,280	-417	100%	3,445,679
Net Other Income	-109,017	-217,576	8,097	-225,673	-2,687%	73,583
Net Income	-106,422	-198,057	1,632	-199,689	-12,136%	113,826

Salina Airport Authority Profit & Loss YTD Comparison

January through February 2018

2:37 PM 03/16/2018 Accrual Basis

	Jan - Feb 18	Jan - Feb 17	\$ Change	% Change
Ordinary Income/Expense				
Income				
Airfield revenue				
Fuel Flowage Fees	22,266	53,943	-31,677	-59%
Hangar rent	87,298	114,231	-26,933	-24%
Landing fees	2,800	4,229	-1,429	-34%
Ramp rent	7,228	8,838	-1,610	-18%
Total Airfield revenue	(<mark>12)</mark> 119,592	181,241	-61,649	-34%
Building and land rent				
Agri land rent	9,167	9,333	-166	-2%
Building rents - Long Term				
Short-term leasing	47,776	41,230	6,546	16%
Building rents - Long Term - Other	135,390	127,075	8,315	7%
Total Building rents - Long Term	183,166	168,305	14,861	9%
Land rent				
Basic Land Rent	16,438	17,144	-706	-4%
Property tax - tenant share	20,038	20,000	38	0%
Total Land rent	36,476	37,144	-668	-2%
Tank rent	1,656	1,616	40	2%
Total Building and land rent	230,465	216,398	14,067	7%
Other revenue				
Airport Marketing	11,083	11,907	-824	-7%
Commissions	2,333	18,606	-16,273	-87%
Other income	12,243	4,330	7,913	183%
Total Other revenue	25,659	34,843	-9,184	-26%
Total Income	375,716	432,482	-56,766	-13%
Gross Income	13) 375,716	432,482	-56,766	-13%
Expense				
Administrative expenses				
A/E, consultants, brokers	16,072	0	16,072	100%
Airport promotion	14,022	15,077	-1,055	-7%
Computer/Network Admin.	917	2,868	-1,951	-68%
Dues and subscriptions	3,969	2,887	1,082	37%
Employee retirement	11,117	9,716	1,401	14%
FICA and medicare tax expense	8,878	8,606	272	3%
Industrial development	6,250	6,250	0	0%
Insurance , property	9,964	18,550	-8,586	-46%
Insurance, medical	33,614	32,523	1,091	3%
Legal and accounting	3,778	3,743	35	1%
Office Supplies	71,451	65,454	5,997	9%
Office Supplies	2,477	1,135	1,342	118%
Other administrative expense Merchant Processing Fees	250	60	100	2470/
· ·	250	60	190 -909	317%
Other administrative expense - Other		1,877		-48%
Total Other administrative expense	1,218	1,937	-719	-37%
Postage	673	432	241	56%
Property tax expense	24,167	26,667	-2,500	-9% 5%
Telephone	2,949	2,819	130	5%
Travel and meetings	710	587	123	21%
Total Administrative expenses	212,226	199,251	12,975	(14) 7%

	Jan - Feb 18	Jan - Feb 17	\$ Change	% Change
Maintenance expenses				
Airfield maintenance	4,131	1,219	2,912	239%
Airport Security	403	0	403	100%
Building maintenance	15,260	17,347	-2,087	-12%
Equipment fuel and repairs	10,966	6,141	4,825	79%
Fire Services	500	0	500	100%
Grounds maintenance	0	919	-919	-100%
Maintenance salaries	49,915	48,932	983	2%
Other maintenance expenses	1,902	3,437	-1,535	-45%
Snow removal expense	3,439	514	2,925	569%
Utilities	57,525	65,924	-8,399	-13%
Total Maintenance expenses	144,041	144,433	-392	-0%
Total Expense	356,267	343,684	12,583	(15) 4%
Net Ordinary Income	(16) 19,449	88,798	-69,349	-78%
Other Income/Expense				
Other Income				
Interest income				
Interest income on deposits	894	174	720	414%
Total Interest income	894	174	720	414%
Mill levy income	355,393	346,410	8,983	3%
Total Other Income	356,287	346,584	9,703	3%
Other Expense				
Debt interest expense net				
Bond issue cost	-417	0	-417	-100%
Interest Expense on Debt	124,480	155,773	-31,293	-20%
Total Debt interest expense net	124,063	155,773	-31,710	-20%
Depreciation expense	449,800	449,130	670	0%
Total Other Expense	573,863	604,903	-31,040	-5%
Net Other Income	-217,576	-258,319	40,743	16%
Net Income	-198,127	-169,521	-28,606	-17%

Salina Airport Authority Capital Additions Budget vs. Actual

As of February 28, 2018

12:34 PM 03/16/2018 Accrual Basis

	Feb 18	Jan - Feb 18	Annual Budget	+/- Annual Budget	% of Annual Budget
ASSETS					
Fixed Assets					
Fixed assets at cost					
Airfeld					
AIP-36 Txy E Rehab Const. Ph 1		0	30,054	-30,054	0%
AIP-38 Txy B Rehab Const. Ph 2		0	1,423,837	-1,423,837	0%
AIP-39 ARFF Vehicle Acquisition		0	98,500	-98,500	0%
Airfield Improvements	18,524	18,524	40,000	-21,476	46%
KAIP-19 Rwy 12/30 Slurry Seal		0	150,000	-150,000	0%
Total Airfeld	(15) 18,524	18,524	1,742,391	-1,723,867	1%
Buildings & Improvements					
Building improvements					
Bldg. Imps. Other	2,150	2,150	45,000	-42,850	5%
Total Building improvements	2,150	2,150	45,000	-42,850	5%
Total Buildings & Improvements	2,150	2,150	45,000	-42,850	5%
Equipment					
ARFF equipment		51,825	25,650	26,175	202%
Communications equipment	3,719	3,719	2,500	1,219	149%
Computer equipment		0	2,500	-2,500	0%
Shop equipment		0	26,000	-26,000	0%
Total Equipment	3,719	55,544	56,650	-1,106	98%
Land					
Airport Indust. Cent. Imps.	0	0	10,000	-10,000	0%
Environmental					
Environmental - SAFB	384	9,592	15,000	-5,408	64%
Total Environmental	384	9,592	15,000	-5,408	64%
West Beechcraft Road Imps.	60	3,820	1,178,000	-1,174,180	0%
Total Land	444	13,412	1,203,000	-1,189,588	1%
Total Fixed assets at cost	24,837	89,630	3,047,041	-2,957,411	3%

Salina Airport Authority Significant Capital Expenditures Detail February 2018

Туре	Date	Name	Memo	Amount	Balance
ixed assets at co Airfeld Airfield Imp	rovements				
Bill	02/28/2018	Paving Maintenance Supply,	Roadsaver for Taxiway Bravo	18,524.43	18,524.43
	Improvements	3		18,524.43	18,524.43
Total Airfeld				18,524.43	18,524.43
Bldg. Im	provements provements ps. Other				
Bill Bill	02/09/2018 02/28/2018	Design Central, Inc. DMA Architects, PA	Term. Building seating B120 SkyWest Remodel Building Permit (16)	1,700.00 450.00	1,700.00 2,150.00
Total Blo	g. Imps. Other			2,150.00	2,150.00
Total Buildin	g improvemen	ts		2,150.00	2,150.00
Total Buildings 8	& Improvement	S		2,150.00	2,150.00
Equipment Communica	ations equipm	ent			
Bill		Double Check Company, Inc.	Replacement of VR Keypads and Alarm Repair (17)	3,719.00	3,719.0
Total Comm	unications equ	ipment		3,719.00	3,719.00
Total Equipmen	t			3,719.00	3,719.0
Land Environmer Environ	ntal mental - SAFE	3			
Bill Bill	02/06/2018 02/28/2018	Clark, Mize & Linville Clark, Mize & Linville	Environmental legal fees,Jan 2018 Env. legal fees - February 2018	283.90 100.20	283.9 384.1
Total En	vironmental - S	SAFB		384.10	384.1
Total Enviro	nmental			384.10	384.1
West Beech	ocraft Road Im 02/22/2018		NOI - Beechcraft Road KDHE NOI permit fee - 2018	60.00	60.0
Total West E	Beechcraft Roa	d Imps.		60.00	60.0
Total Land				444.10	444.1
Total Fixed assets a	at cost			24,837.53	24,837.5
AL				24,837.53	24,837.53

SALINA AIRPORT AUTHORITY RESOLUTION 18-01

A RESOLUTION EXPRESSING GRATITUDE AND APPRECIATION TO KATHERINE M. PLATTEN, FOR HER SERVICES RENDERED TO THE CITY OF SALINA AND ITS CITIZENS

WHEREAS, Katherine M. Platten, in her capacity as a member of the Board of Directors of the Salina Airport Authority, has unselfishly and with great ability served the City of Salina for a period of three (3) years (March 1, 2015 to February 28, 2018); and,

WHEREAS, as a result of her efforts many lasting improvements have been made to the Salina Regional Airport and the Salina Airport Industrial Center; and,

WHEREAS, the City of Salina has been made a better place to live because of her work and efforts on behalf of her community.

NOW THEREFORE, BE IT RESOLVED by the Board of Directors of the Salina Airport Authority:

<u>Section 1.</u> That the Board of Directors of the Salina Airport Authority, by the adoption of this resolution, expresses its gratitude and appreciation to Katherine M. Platten for her faithful and dedicated service to the citizens of Salina, Kansas, as a member of the Board of Directors to the Salina Airport Authority.

<u>Section 2.</u> That the Secretary of the Board of Directors is hereby instructed to file the contents of this resolution with the official records of the Salina Airport Authority and to forward a copy of the resolution to Katherine M. Platten.

Δ	donted	hy the	Board o	of Directors	of the Salina	Airport Authority of	nn this 21st a	lay of March	2018
$\overline{}$	luopicu	DV HIG	Dualu u	ハ レルせいいう	UI LIIC Jaillia	AIIDUIL AULIUILIV I	אוו נוווס בוסנינ	Jav di iviai Gii.	2010.

Brian Weise	el, Vice Chairman	

CERTIFICATION OF SECRETARY

I, Kent D. Buer, the duly appointed, qualified, Salina Airport Authority Secretary, Salina, Kansas, do hereby certify that the foregoing Resolution was duly adopted and that said Resolution has been compared by me with the original thereof on file and of record in the office of the Airport Authority, and is a true copy of the whole of said original.

IN WITNESS WHEREOF, I have hereunto set my hand and the seal of the Salina Airport Authority, Salina, Kansas, this 21st day of March, 2018.

Kent D.	Buer.	Secretary

SALINA AIRPORT AUTHORITY RESOLUTION 18-02

A RESOLUTION DESIGNATING THE DEPOSITORIES FOR FUNDS OF THE SALINA AIRPORT AUTHORITY AND DESIGNATING THE INDIVIDUALS AUTHORIZED TO SIGN CHECKS ON SAID ACCOUNTS AND DIRECTING HOW SAID CHECKS ARE TO BE SIGNED:

BE IT RESOLVED, that Sunflower Bank, N.A., UMB National Bank of America, First Bank Kansas, Bank of America, N.A., and Bennington State Bank, all of Salina, Kansas be and are hereby designated depositories of the Salina Airport Authority and that funds so deposited may be withdrawn upon a check, draft, note or other order of the Authority.

BE IT FURTHER RESOLVED, that all checks, drafts, notes or orders drawn against said accounts be signed by either the Chairman, Vice-Chairman, Secretary, Treasurer, or Past Chairman, and either the Executive Director, Director of Administration and Finance or Director of Facilities and Construction.

Brian Weisel
Kent Buer
Alan Eichelberger
Kristin Gunn
Troy L. Vancil
Timothy F. Rogers, A.A.E.
Michelle R. Swanson, C.M.
Kenneth R. Bieker

Chairman
Vice-Chairman
Secretary
Treasurer
Past - Chairman
Executive Director
Director of Administration and Finance
Director of Facilities and Construction

BE IT FURTHER RESOLVED, that all of the above banks are authorized and directed to honor and charge to the account of the Authority all checks drawn against the account of the Authority which bear the actual signature of at least one of the above named persons and may bear the facsimile signatures of two of the other named persons, after specimens of such facsimile signatures have been filed with the above designated banks, unless such banks have been notified of the limitation or qualification upon the use of such specimen facsimile signatures by anyone of the aforesaid officers of the Authority.

BE IT FURTHER RESOLVED, that said banks are hereby authorized and directed to honor and pay all checks, drafts, notes or orders so drawn, whether such checks, drafts, notes or orders be payable to the order of any such person signing and/or countersigning said checks, drafts, notes or orders, or any of such persons in their individual capacities or not, and whether such checks, drafts, notes or orders are deposited to the individual credit of any of the other officers or not. This resolution shall continue in force and said banks may consider the facts concerning the holders of said office, respectively, and their signatures to be and continue as set forth in the certificate of the Secretary or Treasurer, accompanying a copy of this resolution when delivered to said banks or in any similar subsequent certificate, until written notice to the contrary is duly served on said banks.

Adopted by the Board of Directors of the Salina Airport Authority on this 21st day of March, 2018.

Brian Weisel, Chairman







CERTIFICATION OF SECRETARY

I, Alan Eichelberger, the duly appointed, qualified, Salina Airport Authority Secretary, Salina, Kansas, do hereby certify that the foregoing Resolution was duly adopted at a meeting of the Salina Airport Authority, Salina, Kansas held on the 21st day of March, 2018, and that said Resolution has been compared by me with the original thereof on file and of record in the office of the Airport Authority, and is a true copy of the whole of said original.

IN WITNESS WHEREOF, I have hereunto set my hand and the seal of the Salina Airport Authority, Salina, Kansas, this 21st of March, 2018.

Alan Eichelberger, Secretary





