

**MINUTES OF THE REGULAR MEETING OF THE BOARD OF
DIRECTORS OF THE SALINA AIRPORT AUTHORITY
JANUARY 20, 2010
M. J. KENNEDY AIR TERMINAL CONFERENCE ROOM**

Call to Order

The meeting was called to order at 8:00 A.M. by Chairman Miller.

Attendance

Attendance was taken. Chairman Miller, Directors Thompson, Hardman, Hassler and Vancil were present. Also present were Executive Director Tim Rogers; Manager of Administration and Finance Shelli Swanson; Manager of Operations David Wiles; Manager of Facilities and Construction Kenny Bieker; Manager of Public Affairs and Communications Melissa McCoy; Executive Assistant Kasey Windhorst and Board Attorney Greg Bengtson. Bruce Boyle, SLN ATCT; Saline County Commissioner Randy Duncan; Aaron White, Salina Area Chamber of Commerce and Tim Unruh, Salina Journal were guests.

Additions to the Agenda

Chairman Miller asked if there were additions to the Agenda. Executive Director Rogers stated that there were no additions to the agenda.

Minutes

Chairman Miller asked if the Board members had any additions or corrections to the minutes of the December 16, 2009 regular Board meeting. Director Hardman moved, seconded by Director Vancil to approve the minutes of the December 16, 2008 meeting as prepared. Motion passed unanimously.

Airport Activity and Financial Reports

Executive Director Rogers reviewed air traffic, fuel flowage and passenger enplanements for the month and year ending December 31, 2009. Rogers commented on the 5-year and 10-year averages for all airport activity at SLN. Total operations resulted in a 20% decrease due to severe winter weather. Year-to-date totals in fuel flowage reported a 20% drop (2,481,585) as compared to the 2008 total of 3,114,516. Rogers remarked on passenger enplanements for the month of December 2009 and noted a decrease of 67% as compared with December 2008. Rogers anticipates a great impact in passenger enplanements with the upcoming EAS (Essential Air Service) grant for 2010-2012.

Manager of Administration and Finance Swanson distributed and reviewed the preliminary financial statements for the month and year ending December 31, 2009. Swanson highlighted several significant items noting total income is 9% under budget while maintenance expense came in at 4% over budget. Director Thompson inquired as to the calculation of projected 09 hangar revenue. Swanson stated only a partial portion of the year was reported in revenue for Hangar No. 600. Chairman Miller directed the staff to file the financials for audit.

2010 Audit Committee

Executive Director Rogers presented and discussed the 2010 audit committee schedule for the audit of the Salina Airport Authority's 2009 financial statements. Rogers recommended the appointment of Dr. Hassler and Director Hardman as members to serve on the audit committee. Final completion of the audit is scheduled for December 30th. Chairman Miller inquired on the

rotation of ongoing and incoming board members to serve on the committee. Rogers stated the rotation would include the outgoing and incoming treasurer. Miller suggested the change of new board to come on as secretary for the board of Directors as opposed to the treasurer position. Vancil indicated the position as treasurer was a good start to his term as board member. Rogers reported all options would be reviewed and considered.

Director Thompson recommended the appointment of the 2010 audit committee to include Director Hassler, Director Hardman and Executive Director Rogers. Seconded by Director Vancil. Motion passed unanimously.

2010 SAA Budget Summary

Executive Director Rogers presented the 2010 Salina Airport Authority Budget summary report and noted no significant changes have been made since the preliminary distribution in December 09. Rogers summarized significant goals and objectives for 2010. Director Miller inquired on the CIP (Capital Improvement Plan) and suggested the relocation of the terminal building landscape improvements to be moved from 2011 to 2010.

Director Vancil questioned several issues related to the marketing and recruiting plan. Rogers noted he would be working with the Kansas Department of Commerce with potential prospects located on the west coast.

Director Hardman approved the approval of the 2010 Salina Airport Authority Budget Summary. Seconded by Director Vancil. Motion passed unanimously. Rogers stated he appreciated all comments and suggestions from the Board.

Visitor's Questions and Comments

Saline County Commissioner Randy Duncan updated the Board on ongoing projects with the County and the changes at the Saline county Emergency Management office.

Air Traffic Control Tower Manager Bruce Boyle commented on the Federal Contract Tower Program contract renewals announced and was pleased to report that SLN ATCT will continue to be operated by Midwest ATC for the next five (5) years.

Staff Reports

Manager of Facilities and Construction Bieker briefed the Board on the upcoming demolition of buildings located on the north ramp. Bids have been requested from contractors to include the salvage value of the buildings to be removed. The project has been separated into phases and will be brought back to board for final approval at a later date.

Manager of Operations Wiles reported on the installation of security cameras that have been installed in the terminal building. The new cameras are capable of storing images for up to a maximum of 5 days.

Manager of Public Affairs and Communication McCoy presented the SLN Aviation Service Center prospectus to the board. McCoy noted all links are interactive and changes are updated immediately. Rogers suggested the addition of all board members biography's to be included in presentation.

Executive Session

At 9:00 A.M. Director Thompson moved to recess the open meeting until 9:20 A.M for an executive session for the following:

1. Discussing matters of non-elected personnel. The subject to be discussed is the executive director's 2009 job performance and professional development review.

Director Hardman seconded the motion. Motion carried unanimously.

The Open meeting resumed at 9:20 A.M.

Upon a motion duly made, the meeting adjourned at 9:30 A.M.

Minutes approved at the February 17, 2010 Board meeting.

Secretary

(SEAL)