

DATE: February 10, 2023
TO: SAA Board of Directors
FROM: Tim Rogers and Shelli Swanson
SUBJECT: **February 15, 2023, SAA Regular Board Meeting**

Enclosed are items for your review prior to Wednesday's meeting. Please note that the meeting will be held in the **first-floor conference room, Hangar 600, 2720 Arnold Ct.** A map showing the location of Hangar 600 is enclosed in your board meeting packet. The meeting is also available via the following GoTo link.

<https://meet.goto.com/salinaairport/salina-airport-authority-board-meeting>

Wednesday's meeting will feature discussion concerning the following 2023 Airport Authority priorities and objectives:

- Meeting 2023 operating revenue, operating expenses, and capital expenditures goals
- Air service development and growth
- Federal and State funding for storm damage repairs and mitigation
- City of Salina, Saline County, Salina Chamber, and SCEDO partnership
- Hangar H626 rehabilitation and future use

Please note the following agenda comments.

Agenda Item #5 – Review of Airport Activity and Financial Reports for the Month Ending January 31, 2023 (Rogers and Swanson)

Airport Activity – Air Traffic (Rogers)

The Salina air traffic control tower (ATCT) recorded 5,993 operations during January 2023 which was a 26% increase as compared to the January 2022 total of 4,764.

Airport Activity – Fuel Flowage (Rogers)

The January 2023 fuel flowage came in at 134,955 gallons which was 11% less than the January 2022 total of 151,697 gallons.

Airport Activity – Passenger Enplanements (Rogers)

During January 2023 SkyWest enplaned 842 passengers, which was a 32% decrease from the January 2022 total of 1,233 passengers. The January 2023 total passenger count was 1,859 which was a 26% decrease as compared to the January 2022 total of 2,526.

Financial Reports – Comments and Notes (Swanson)

Highlights from the January 2023 financials include:

- Unrestricted cash in bank at \$2,735,691. This balance includes two certificates of deposits totaling \$1,750,000 and earning 4.458%.
- Other current assets include \$233,065 in grants receivable representing the request for

reimbursement from the FAA for final grant funds under the 2022 award for the rehabilitation of the south 7,500' of Rwy. 17/35 that was completed last fall. The total final project cost was \$4,428,163. The total grant award to-date is \$4,227,132 and we are awaiting an FAA grant award for an additional \$191,590 to close-out the project.

- The notable balance in accounts payable is attributable to the Betis Asphalt final progress payment for the above-mentioned project in the amount of \$374,318 which will be paid from the grant receivable and local grant match funds until the \$191,590 is realized.
- January income came in \$21,981 ahead of 2022 and is tracking within 1% of budget projections.
- Total operating expenses came in 21% under budget and are running 9.85% less than 2022 or \$21,968. We do expect this spread to shrink as a result of preparing the financials earlier than normal in the month before all Jan. payable invoices were in hand.
- January net operating income before depreciation equaled \$52,340.

The \$283,802 in contributed capital for the month included reimbursement from FEMA for building repairs associated with the Dec. 15, 2021 wind storm.

The disbursements from the 2021-1 and 2022-1 GO Temporary Note project fund accounts during January are included as a separate report in the enclosed financial statements.

Financial Reports – January Significant Expenditures/Payables Report Enclosed

Financial Reports – Accounts Receivable Past Due 31 days or more as of February 10, 2023 (Swanson)

Account	Amount	Days	Comments
AGCO Corporation	\$9,020	31-90	Building rent & finance charges
Allegiant Air Charter	\$2,446	>90	Landing Fess & ARFF coverage
Enel Green Power	\$1,987	31-90	Building rent & finance charges
Hentzen Coatings	\$4,100	31-60	Building rent
iAero Airways	\$3,619	31-90	Landing Fees & ARFF coverage

Agenda Item #6 – Consideration and Approval of a First Amendment to the Salina Community Economic Development Organization, Inc. Members Agreement (Rogers and Bengtson)

The Salina Airport Authority is a founding member of the Salina Community Economic Development Organization, Inc. (SCEDO) along with the City of Salina, Saline County, and the Salina Area Chamber of Commerce. The **Members Agreement** outlines duties and responsibilities of the SCEDO. One of SCEDO's responsibilities is financial reporting to the **Members** per Section 14.3 Audit of the **Members Agreement**. As originally drafted, Section 14.3 does not clearly define the type of audit or financial statement review. Currently SCEDO finances do not justify the need for a full financial statement audit. Until the SCEDO receives federal or state grants that require a full financial statement audit a financial statement review by a certified public accountant is more appropriate. The American Institute of Certified Public Accountants (AICPA) sets the standards for either a review or an audit of financial statements. The proposed amendment provides the SCEDO board with better direction concerning financial reporting requirements.

Recommendation: Approval of the proposed **First Amendment to the Salina Community Economic Development Organization, Inc. Members Agreement**

Agenda Item #7 – Salina Scheduled Air Service Update and Outlook Report (Rogers and Foss)

Air service consultant Gary Foss will attend the meeting in person to provide a scheduled air service update. Gary's update will include an industry overview, 2022 activity at Salina, the pending renewal of the USDOT Essential Air Service (EAS) subsidy contract for Salina. Of greater interest will be a look at Salina's air service future.

Agenda Item #8 – Consideration and Approval of an Aircraft Fleet Maintenance Agreement with SkyWest Airlines. (Rogers and Foss)

Enclosed is my memorandum to the SCEDO concerning the strategy of starting up a SkyWest Airlines/SkyWest Charter Airlines overnight maintenance base. Also enclosed is the city commission "Blue Sheet" that provides additional information concerning the need to offer SkyWest an incentive to finalize the airline's decision to designate the Salina Regional Airport as an overnight maintenance base.

Since the January 18, 2023 SAA board meeting, the SCEDO voted unanimously to recommend the proposed incentive, the city commission voted unanimously to fund the incentive and the county commissioners voted unanimously to fund the incentive.

The City and County funding will be by means of written project funding agreements.

The **Aircraft Fleet Maintenance Agreement** provides for the following:

- A term of one-year effective from the date the Agreement is approved and signed by the Authority.
- The flow of aircraft to/from SLN for overnight maintenance.
- The agreement is contingent upon the award of a new USDOT EAS subsidy contract for SLN.
- The agreement is contingent upon the start of overnight maintenance at SLN by December 31, 2023.
- A maximum reimbursement of \$900,000 for administrative, training, travel, and equipment expenses incurred to establish and startup a SLN overnight maintenance base.
- Eligible startup expenses include:
 - Training
 - Maintenance equipment and tooling
 - Travel expense
 - Ground service equipment
 - FAA certification and approvals
 - Administrative expense

Please note that the cost of **aircraft parts** associated with the startup of an overnight maintenance base **are not eligible** for reimbursement.

Gary Foss and I will be able to answer questions that you may have about the proposed **Aircraft Fleet Maintenance Agreement** and associated financial incentive.

Recommendation: Approval of a Salina Airport Authority \$100,000 contribution to fund the proposed SkyWest Airlines **Aircraft Fleet Maintenance Agreement** in partnership with the City of Salina and Saline County.

Agenda Item #9 - An Update on FEMA and State of Kansas Disaster Repair, Recovery, and Mitigation Funding for GA Hangar Construction (Swanson and Cunningham)

At the meeting we will provide an update on the estimated amount of FEMA and State of Kansas funding that will become available for GA hangar construction. The update will include an updated cost estimate for new GA hangar construction.

Agenda Item #10 - Hangar H626 Rehabilitation Design and Future Use Update. (Rogers and Cunningham)

Hangar H626 design is progressing well. A letter of intent has been signed with a potential tenant. Work has also started on an Economic Development Administration (EDA) grant to fund H626 improvements for the addition of an aviation worker apprenticeship and job training center that would occupy a portion of H626.

Agenda Item #11 - Consideration of SAA Resolution No. 23-03 Recognizing Al Eichelberger for Six Years of Service as a Member of the Salina Airport Authority Board of Directors. (Roberg)

Agenda Item #12 - Consideration of SAA Resolution No. 23-02 Recognizing Kent Buer for Six Years of Service as a Member of the Salina Airport Authority Board of Directors. (Roberg)

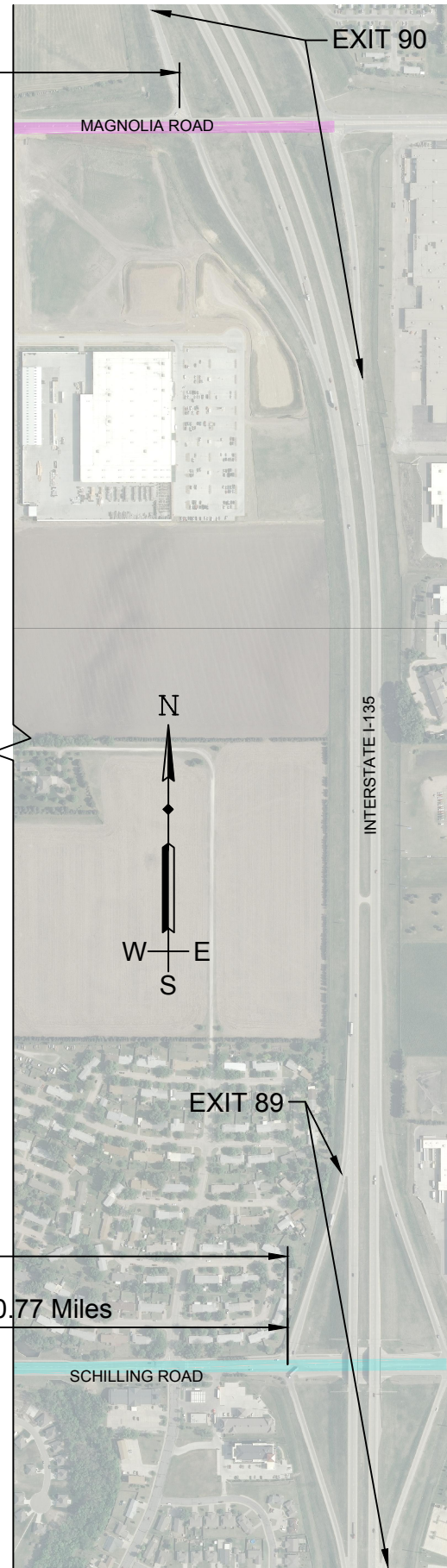
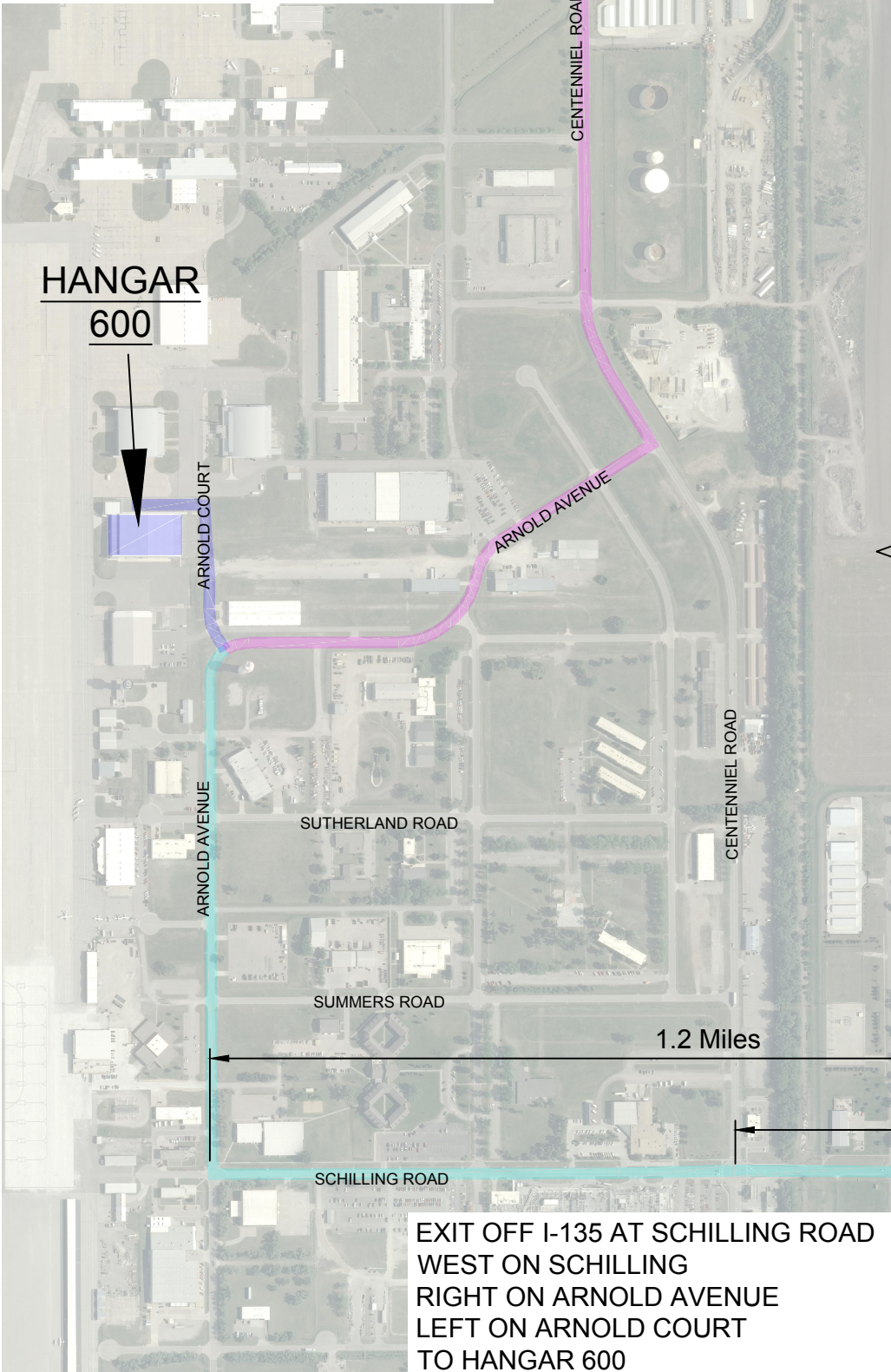
Agenda Item #13 - Presentation of the 2023 Chairman's Award for Excellence (Buer)

The recipient of the **2023 Chairman's Award for Excellence** will be announced at the board meeting.

Please let me know if you had questions that you would like me to prepare for prior to the board meeting.

DIRECTIONS TO HANGAR 600 (2720 ARNOLD COURT)

EXIT OFF I-135 AT MAGNOLIA ROAD
WEST ON MAGNOLIA
LEFT ON CENTENNIAL
RIGHT ON ARNOLD AVENUE
RIGHT ON ARNOLD COURT
TO HANGAR 600



DATE: February 10, 2023
TO: Tim Rogers
FROM: Maynard Cunningham
SUBJECT: February 15, 2023, SAA Regular Board Meeting

Facilities and Construction Notes

New Projects

- **B412 (Century Business Systems, Dragun, FAA, Syring Golf)** – SAA maintenance personnel began a small project to make improvements to the common use break room and kitchenette area and found the sewer plumbing to be in poor condition. Superior Plumbing removed portions of the concrete floors to access and replace all the sewer pipes from the east men's and women's restrooms, breakroom, and floor drains out to the sewer main.
- **H959 (1 Vision Aviation)** –
 - **Office Tower Fire Suppression Wet System Updates** – A fire suppression system pipe froze and leaked water in the west tower at Hangar 959 on December 24, 2022. A technical sales engineer and a service technician from Johnson Controls were on site January 5, 2023, to review the tower office fire suppression systems to determine options to convert the current wet system to an antifreeze, or pre-action system similar to the systems serving the hangar bay areas. Proposals have been delayed but are expected this week identifying options and component availability lead times.
 - **Hangar Bay Heating Improvements** – A proposal was received January 12, 2023, from Callabresi to review for additional tube heaters in personnel work areas in the hangar bays around the towers. Upon review of the proposal with the tenant, it was determined there was a need for high intensity infrared heaters in the southwest bay area. Heaters were installed February 1-13, 2023. The new heaters are located to enable 1 Vision to begin work on B767 jets for a new customer.

Current Projects

- **H626 (Hangar Rehabilitation)** –
 - **Rehabilitation Design** – SAA, Hutton, and Architect One personnel have conducted weekly design progress meetings. Notable items included in the current design are new hangar bay doors at the north entrance to the hangar, new restrooms, hangar bay lighting, hangar bay heating, and a fire suppression system. A recessed loading dock exists in the southwest area of the south hangar doors. An end wall will be built in this area so the dock can remain, and the hangar doors will be replaced east of the dock.
 - **Boiler Room Demolition** – A public notice for demolition and removal of the boiler room equipment will be published seeking bids for completing the project. After equipment and piping are removed, the room can then be utilized in the overall design of the aircraft hangar.
- **H959 (1 Vision Aviation)** –
 - **KDHE Permit** – SAA, Dragun and partner Environmental Partners visited 1 Vision's hangar bay December 15, 2022, and met with 1 Vision personnel to review processes, coatings, and permit requirements, if any. From Dragun's review, it has been determined that the coatings

in use meet state requirements, and the volume calculations indicate that 1 Vision's annual usage is below state regulation thresholds.

- Johnson Controls Inc. arrived February 10, 2023 to continue diagnosing the two remaining trouble alarms on the fire alarm control panel. The aircraft located where the lift needs to be positioned to gain access to the communication cables, junction boxes and heat detectors mounted 70' above the hangar floor was able to be moved.
- **PH305 (SLN Fuel Facility) AIP-47** – SAA, Jviation, and Roundtable personnel have conducted weekly design progress meetings sharing information, providing updates to the plans, and identifying tasks of the design project team. 30% design plans and the Construction Safety Phasing Plan (CSPP) were submitted to FAA for review December 19, 2022. Partial comments were received from the FAA February 6, 2023. 60% drawing plans submittals are in process, which includes working to better define estimated probable construction costs.
- **Runway 12/30 AIP-48** – Jviation provided the updated Runway 12/30 Rehabilitation Scope of Work for SAA review. The design agreement will be submitted by March 1, 2023, for review by the FAA before a design grant can be awarded.

Special Projects

- **December 15, 2021, Windstorm** - Multiple properties were damaged in the windstorm. Roofing, siding, and other mitigation repairs have been completed at multiple sites to protect from weather. Bids are still being solicited for repairs from the windstorm.
 - **D Hangars** – All data has been submitted to the FEMA portal and forwarded for Consolidated Resources Center (CRC) review. While the CRC continues the review process, the Program Delivery Manager provided a draft scope of work and Cost Estimating Format (CEF) for the Project.
 - **Multiple Locations** – SAA is coordinating with FEMA to determine available funding for debris removal, temporary and emergency protective measures, permanent repairs, and mitigation, etc. All the storm damages were separated into seven FEMA Projects. At this time, six of seven Projects have been completed and obligated for funds to SAA.
- **AIT and CTX Devices at SLN** - TSA approval has been received for an Advanced Imaging Technology (AIT) device, commonly referred to as full body scanner technology, and a computed tomography explosives (CTX) detection device for checked baggage at the airport terminal building to improve passenger and bag screening. A TSA Site Survey Team was at SLN Wednesday, November 2, 2022, to review the location and accommodations prepared for the AIT device. The AIT device installation schedule has been moved to February 23, 2023. The CTX installation is scheduled for February 27, 2023.
- **ACARS at SLN Terminal Building** – A field service technician with Collins Aerospace performed a site survey January 25, 2023, to assess the location for installing components for a new Aircraft Communications Addressing and Reporting System (ACARS) Ground Radio Station at SLN airport terminal building. ACARS is a digital datalink system for transmission of messages between aircraft and ground stations.

Completed Projects

- **B595 (Hentzen Coatings-Unit A, 1 Vision Aviation-Unit B) Renovation** - The delayed HVAC unit at Building 595-B was set February 6, 2023. Final connections are scheduled to be completed February 22nd, and the manufacturer's technician is scheduled to perform the unit startup February 23rd.



BUSINESS AND COMMUNICATIONS MANAGER

3237 Arnold Ave.

Salina, Kansas 67401

Telephone (785) 827-3914 • FAX (785) 827-2221 • E-Mail kaseyw@salinaairport.com

DATE: February 10, 2023
TO: Tim Rogers, Executive Director
FROM: Kasey L. Windhorst
SUBJECT: February Board Meeting Update

Staffing

We are pleased to announce we have filled the vacant full-time Aircraft Rescue Fire Fighting (ARFF) and Operations Specialist position. Jon "JD" Tran accepted the position and will start his employment with the Salina Airport Authority on Monday, February 13th. JD has multiple years of experience in equipment operations and maintenance, welding and currently serves as a volunteer fire fighter at RFD #1. JD will be a great addition to our team. We are excited to have him on board.

Short-term Leasing Activity

At the end of January, SAA entered into a 1-year lease agreement with ARINC Incorporated for space at the Salina Regional Airport to install aeronautical communications equipment serving the aviation industry with Aircraft Communications Addressing and Reporting System (ACARS) and/or air-ground communication service. The lease will generate \$1,200 per year and is effective February 1, 2023 through January 31, 2024.

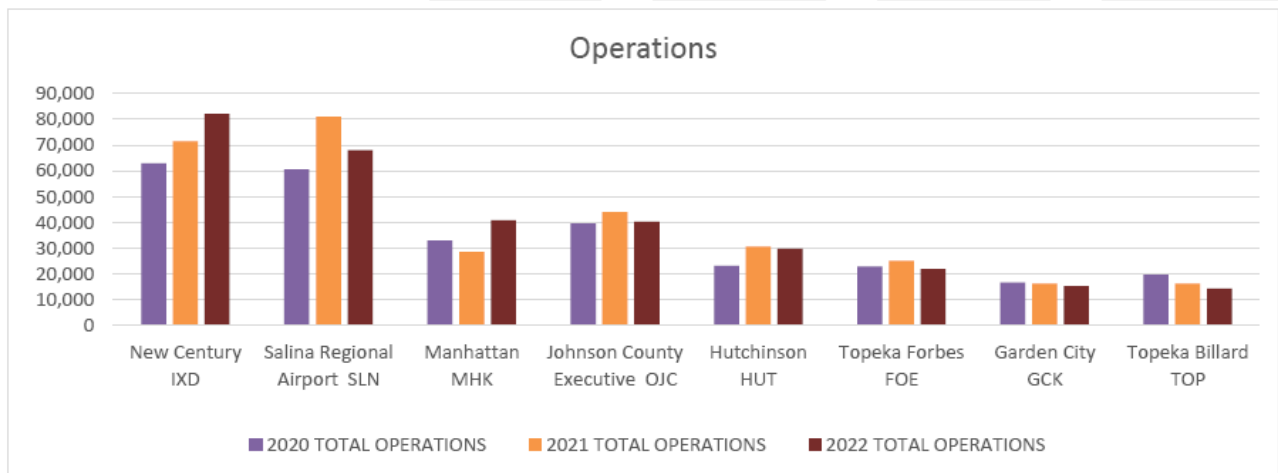
On February 2, 2023, the SAA executed a month-to-month lease agreement with Schwan's Global Supply Chain for temporary tractor-trailer parking. The agreement is effective Feb. 2023 through January 2024, with a rental rate of \$395 per month and is for approx. 19,000 SF (0.44 acres) located directly to the north of the current spice plant.

SAA staff recently submitted a letter of agreement to Kansas State University for the upcoming KSU/National Institute of Science and Technology (NIST) 4.0 UAS First Responder Indoor Challenge. The event will take place in Hangar 600 from April 25th – May 6th and will generate an additional \$18,457 in revenue.

2022 Year-End Airport Activity Reports

As part of our annual review of airport activity, SAA staff collects data from surrounding airports to compare prior year-to-date total operations and fuel flowage at selected airports. Below is the comparison report for total operations from 2020 – 2022. The decrease in operations at SLN is a result of the temporary runway closure during the 2022 calendar year.

AIRPORT		2020 TOTAL OPERATIONS	2021 TOTAL OPERATIONS	2022 TOTAL OPERATIONS	2021 ~ 2022 % Change
OPERATIONS	New Century IXD	62,887	71,440	82,121	15%
	Salina Regional Airport SLN	60,448	80,970	68,042	-16%
	Manhattan MHK	32,802	28,499	40,772	43%
	Johnson County Executive OJC	39,474	43,895	40,249	-8%
	Hutchinson HUT	23,146	30,555	29,717	-3%
	Topeka Forbes FOE	22,718	24,979	21,849	-13%
	Garden City GCK	16,614	16,252	15,237	-6%
	Topeka Billard TOP	19,715	16,094	14,268	-11%
TOTALS		214,917	241,244	230,134	-5%



The fuel flowage comparison report will be finalized and available for the March board meeting.

Employee Training

A few SAA staff members will attend the upcoming Active Shooter Security Workshop presented by Saline County Department of Emergency Management and Cybersecurity and Infrastructure Security Agency on February 15th at Webster Conference Center. The workshop topics include active shooter preparedness, crisis communication, See Something Say Something, tactical first aid and AED registry.

Announcements

Below are the upcoming scheduled board meetings. All board meetings will be held at Hangar H600, Room 100.

Wednesday, March 15, 2023, 8:00 a.m.
Wednesday, April 19, 2023, 8:00 a.m.
Wednesday, May 17, 2023, 8:00 a.m.
Wednesday, June 21, 2023, 8:00 a.m.

Annual Board Meeting
Regular Board Meeting
Regular Board Meeting
Regular Board Meeting

SALINA AIRPORT AUTHORITY REGULAR BOARD MEETING
Hangar H600, First Floor Conference Room
2720 Arnold Court

February 15, 2023 – 8:00 AM

AGENDA

Action Items: (Buer)

1. Call to order, determine that a quorum is present and confirm that the meeting notice has been published. (Buer)
2. Recognition of guests. (Buer)
3. Additions to the agenda and agenda overview. (Rogers)
4. Approval of the minutes of the January 18, 2023, regular board meeting. (Buer)
5. Review of airport activity and financial reports for the month and year ending January 31, 2023. (Rogers and Swanson)
6. Consideration and approval of a **First Amendment to the Salina Community Economic Development Organization, Inc. Members Agreement**. (Rogers and Bengtson)
7. Scheduled air service update and outlook report. (Rogers and Foss)
8. Consideration and approval of an **Aircraft Fleet Maintenance Agreement** with SkyWest Airlines. (Rogers and Foss)

Staff Reports: (Rogers)

9. Review of the status of FEMA disaster recovery and mitigation funding. (Swanson and Cunningham)
10. Hangar H626 rehabilitation design and future use update. (Rogers and Cunningham)

Board Resolutions: (Roberg)

11. Consideration of SAA Resolution No. 23-03 recognizing Al Eichelberger for six years of service as a member of the Salina Airport Authority board of directors. (Roberg)
12. Consideration of SAA Resolution No. 23-02 recognizing Kent Buer for six years of service as a member of the Salina Airport Authority board of directors. (Roberg)



Directors' Forum: (Buer)

13. Presentation of the **2023 Chairman's Award for Excellence** (Buer)

Visitor's Questions and Comments: (Buer)

Announcements: (Windhorst)

Adjournment: (Buer)

**MINUTES OF THE REGULAR MEETING OF THE BOARD
OF DIRECTORS OF THE SALINA AIRPORT AUTHORITY
JANUARY 18, 2023
HANGAR 600, ROOM 100**

Call to Order

Chair Kent Buer called the meeting to order at 8:05 A.M. and confirmed that a quorum was present. Business and Communications Manager Kasey Windhorst stated that the meeting notice and board packets were published on Friday, January 13, 2023. An amended agenda was published and distributed the following Monday, January 16, 2023.

Attendance

Attendance was taken. Present were Chair Buer, Directors Roberg, Carlin, Eichelberger and Gunn (via GTM). Executive Director Tim Rogers; Director of Administration and Finance Shelli Swanson; Director of Facilities and Construction Maynard Cunningham; Business and Communications Manager Kasey Windhorst; Airport Administration Specialist Michelle Moon; and Attorney Greg Bengtson attended. Guests were Mitch Robinson, Salina Community Economic Development Organization, Julie Yager-Zucker, Avflight Salina, and Saline County Commissioner Bob Vidricksen (via GTM).

Additions to the Agenda

Chair Buer asked if there were any additions to the agenda. Executive Director Rogers stated that there were no additions to the amended agenda. Rogers then provided an overview of the agenda items.

Minutes

Chair Buer asked if the board members had additions or corrections to the minutes. Director Carlin moved to approve the minutes of the December 21, 2022 regular board meeting as written. Director Roberg seconded the motion. Motion carried 5-0.

Airport Activity

Executive Director Rogers reported the air traffic for calendar year 2022 ended 15% below CY 2021 due to the mid-year runway closure. For the year-to-date, a total of 68,262 operations have occurred at Salina Airport which is 16% less than the December 2021 year-to-date total of 80,970. Fuel flowage for December 2022, while experiencing the seasonal decrease in K-State flights, remained above December 2021. For the year-to-date, a total of 2,371,174 gallons have been delivered at the airport which is 13% more than the December 2021 year-to-date total of 2,096,198. The total number of passenger enplanements for calendar year 2022 was up 8% over 2021 at 21,283 inclusive of charter and commercial flights. Rogers reviewed a comparative fares report provided by ArkStar Group. The report stated that Salina fares are consistently less expensive than other airports in the area (64% less on one-way flights, 33% less for round-trip tickets). Rogers noted that TSA's installation of automated screening devices will positively impact the passenger experience through the security checkpoint. With the addition of the global ACARS system at Salina, pilots and crews will receive critical flight plan and weather information through digital messaging.

Financial Reports

Director of Administration and Finance Swanson reviewed the financial reports ending December 31, 2022 and the preliminary 2022 financial statements. Unrestricted cash in bank is at \$2,121,471. Total 2022 operating income came in at \$3,186,839 or 10% over budget projections while total operating expenses came in 7% over budget. Net operating income before depreciation equaled \$111,937 for the year. Swanson commented on the disbursements from the 2021-1 and 2022-1 GO temp note project fund accounts and reviewed significant expenditures during the month of December. Director Buer directed the staff to file the financials for audit.

2023 SAA Insurance Coverages

Rogers reviewed the annual insurance renewal process for 2023. Swanson summarized the coverages and highlighted on the premium summary for 2023 as compared to 2022. With Lockton's expertise, SAA was able to secure the 2023 cyber coverage at a total premium of \$5,627 which is lower than the 2022 premium of \$5,892. Total 2023 premiums for 2023 came in at \$285,237 compared to \$260,306 in 2022.

SAA Resolution 23-01

Rogers reviewed the proposed SAA resolution 23-01, designating the positions of Salina Airport Authority Board Clerk and Deputy Board Clerk, allowing specified staff to attest board meeting documents. Director Eichelberger made the motion to adopt the resolution, Director Roberg seconded. Motion carried 5 – 0.

Directors' Forum

Rogers relayed the search by the Chamber of Commerce for a SAA board member to sit on the Chamber's CEO Search Committee. Director Roberg will serve on the Chamber's CEO search committee on behalf of the SAA.

Staff Reports

Rogers reviewed the status of the FEMA disaster recovery and mitigation funding. Hangar 626 siding replacement is approved. Two projects remain (\$62,000): reconstruction of the 9 GA hangars; and repairs to Bldgs. 120, 620, 504, 713, Runway, 35 PAPI, airfield perimeter fencing and gates.

Rogers provided an overview of the Salina Chamber of Commerce 2023 legislative agenda, the top priority being the K-State Advanced Immersive Research for Emergent Systems Center (K-AIRES Center), and the Airport Authority's participation.

Rogers updated the board on the status of H626 rehab design project. Rehabilitation design will include replacing the front and back hangar doors with tail doors; removing inside modifications to return the back walls to concrete; constructing restrooms on the east side of the hangar; and improving the fire suppression, electrical and heating systems.

Announcements

Windhorst announced that The Garage Automotive Museum is hosting an open event to the public on January 18th from 4 – 6 P.M., revealing the new "Driven to Serve" display. The airport has equipment on loan to the Garage that is part of the exhibit.

Director Roberg exited the meeting at 9:15 A.M.

Executive Session

At 9:15 A.M. Director Carlin made the following motion:

I move that the Salina Airport Authority board of directors recess into executive session for twenty (20) minutes to discuss the subject of a potential economic development expansion project based upon the need to discuss data relating to the financial affairs or trade secrets of corporations, partnerships, trusts, and individual proprietorships pursuant to K.S.A. 75-4319(b)(4). The open meeting will resume in this room at 9:35 A.M.

Director Eichelberger second the motion. The motion passed unanimously.

The open meeting resumed at 9:35 A.M.

There was no board action following the executive session.

Upon a motion duly made, the meeting adjourned at 9:35 A.M.

Minutes approved at the February 15, 2023, board meeting.

Kasey L. Windhorst, Board Clerk

(SEAL)

SALINA AIRPORT AUTHORITY
AIRPORT ACTIVITY REPORT
2023

AIR TRAFFIC/ATCT

January, 2023	5,993 Operations 593 Instrument Operations 508 Peak Day
January, 2022	4,764 Operations 631 Instrument Operations 369 Peak Day
January 2023 - January 2023	5,993 Operations
January 2022 - January 2022	4,764 Operations
January 2021 - January 2021	3,996 Operations

FUEL FLOWAGE

January, 2023	134,955 Gallons
January, 2022	151,697 Gallons
January 2023 - January 2023	134,954 Gallons
January 2022 - January 2022	151,697 Gallons
January 2021 - January 2021	118,268 Gallons

		Avflight	
KSU-S	Avflight Salina	Military/Gov't Portion	Self-fuel Station Portion
8,243	126,711	27,771	313
8,792	142,905	12,511	318
8,243	126,711	27,771	313
8,792	142,905	12,511	318
5,403	112,865	12,171	207

SkyWest Airlines

ENPLANEMENTS	DEPLANEMENTS	TOTAL
January, 2023	842 Passengers	1,017 Passengers
January, 2022	1,233 Passengers	1,293 Passengers
January 2023 - January 2023	842 Passengers	
January 2022 - January 2022	1,233 Passengers	
January 2021 - January 2021	388 Passengers	

ENPLANEMENTS - Charter Flights

January, 2023	68 Passengers
January, 2022	600 Passengers
January 2023 - January 2023	68 Passengers
January 2022 - January 2022	600 Passengers
January 2021 - January 2021	250 Passengers

TOTAL ENPLANEMENTS - Scheduled Flights & Charter Flights

January, 2023	910 Passengers
January, 2022	1,833 Passengers
January 2023 - January 2023	910 Passengers
January 2022 - January 2022	1,833 Passengers
January 2021 - January 2021	638 Passengers

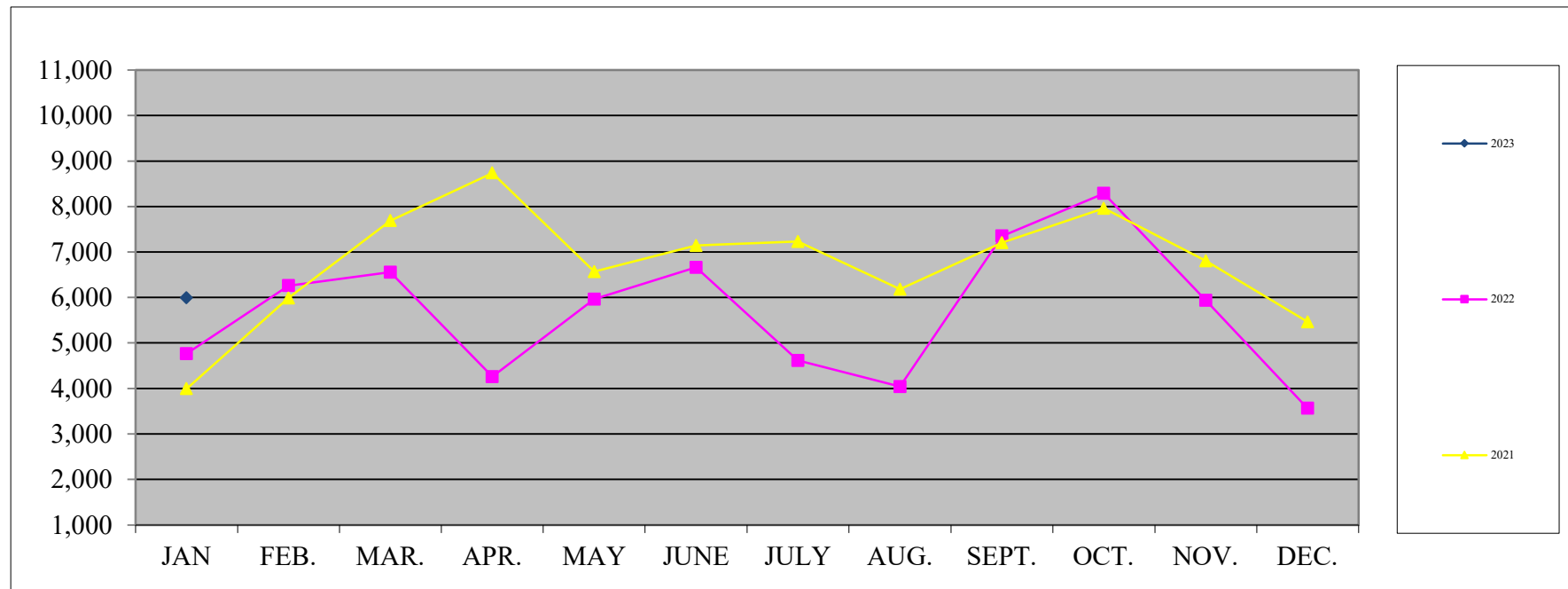
AIRPORT TRAFFIC RECORD

2022 - 2023

	ITINERANT					LOCAL			
	AC	AT	GA	MI	Total Itinerant	Civil	Military	Total Local	Total Operations
2023									
January, 23	125	1,650	655	267	2,697	3,018	278	3,296	5,993
February, 23									
March, 23									
April, 23									
May, 23									
June, 23									
July, 23									
August, 23									
September, 23									
October, 23									
November, 23									
December, 23									
Totals January - January	125	1,650	655	267	2,697	3,018	278	3,296	5,993
2022									
January, 22	124	1,618	610	156	2,508	2,062	194	2,256	4,764
February, 22									
March, 22									
April, 22									
May, 22									
June, 22									
July, 22									
August, 22									
September, 22									
October, 22									
November, 22									
December, 22									
Totals January - January	124	1,618	610	156	2,508	2,062	194	2,256	4,764
Difference	1	32	45	111	189	956	84	1,040	1,229
YTD % Change	1%	2%	7%	71%	8%	46%	43%	46%	26%
Legend:	AC: Air Carrier		AT: Air Taxi						
	GA: General Aviation		MI: Military						

AIR TRAFFIC

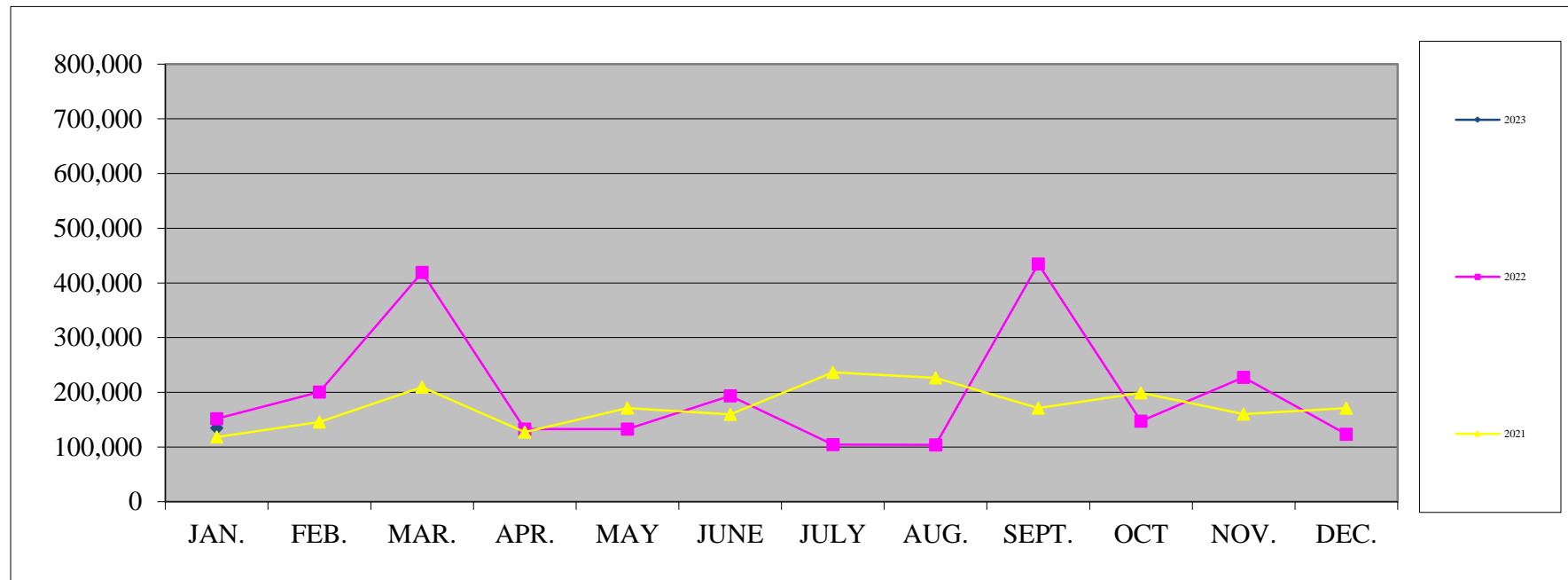
	<u>JAN</u>	<u>FEB.</u>	<u>MAR.</u>	<u>APR.</u>	<u>MAY</u>	<u>JUNE</u>	<u>JULY</u>	<u>AUG.</u>	<u>SEPT.</u>	<u>OCT.</u>	<u>NOV.</u>	<u>DEC.</u>	<u>TOTAL</u>
2023	<u>5,993</u>												<u>5,993</u>
2022	4,764	6,260	6,557	4,258	5,965	6,660	4,613	4,040	7,352	8,289	5,940	3,564	68,262
2021	3,996	5,989	7,688	8,739	6,570	7,142	7,230	6,181	7,206	7,958	6,808	5,463	80,970
2020	3,109	6,494	2,841	1,398	2,614	5,846	5,399	7,318	7,550	8,532	5,078	4,269	60,448
2019	3,102	4,852	6,848	8,225	6,328	8,541	8,051	5,520	7,187	7,240	6,072	4,587	76,553
2018	3,418	4,601	6,312	5,510	5,094	6,865	6,865	4,910	6,336	9,974	5,317	4,091	69,293
2017	3,539	6,598	5,329	5,340	4,253	4,338	3,613	4,717	7,081	6,177	6,062	4,094	61,141
2016	4,422	7,789	7,962	7,312	6,898	8,011	5,877	4,789	7,593	6,052	5,458	4,948	77,111
2015	6,918	7,133	8,557	8,870	8,022	7,268	8,089	5,426	8,846	11,367	8,753	7,101	96,350
2014	6,511	6,887	7,143	8,426	8,365	7,234	7,423	5,756	9,035	10,496	8,316	5,509	91,101
2013	5,341	7,146	7,440	7,349	7,336	8,291	6,696	6,694	8,755	10,136	7,946	7,001	90,131



FUEL FLOWAGE

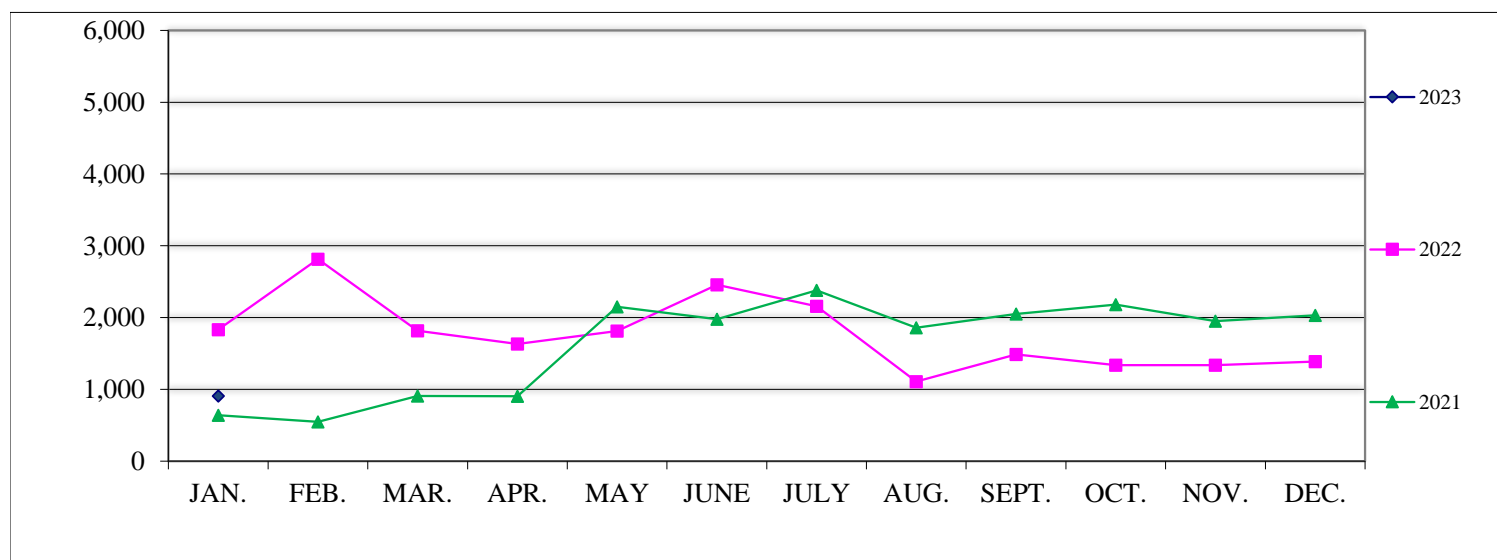
Gallons of Fuel Sold at SLN

	<u>JAN.</u>	<u>FEB.</u>	<u>MAR.</u>	<u>APR.</u>	<u>MAY</u>	<u>JUNE</u>	<u>JULY</u>	<u>AUG.</u>	<u>SEPT.</u>	<u>OCT</u>	<u>NOV.</u>	<u>DEC.</u>	<u>TOTAL</u>
2023	<u>134,955</u>												<u>134,955</u>
2022	151,697	200,550	418,947	132,791	132,881	193,611	104,328	103,932	434,725	147,216	227,214	123,281	2,371,173
2021	118,269	145,726	209,376	127,107	171,289	159,725	236,452	226,367	171,259	199,197	160,279	171,150	2,096,198
2020	118,337	341,329	124,865	56,765	90,326	105,987	142,234	692,613	128,710	208,081	170,893	114,869	2,295,009
2019	156,531	183,334	150,881	119,745	172,835	157,376	111,147	645,834	161,888	223,382	108,525	87,182	2,278,659
2018	74,807	186,507	172,561	154,513	131,941	367,663	288,977	303,273	348,454	161,563	125,129	99,437	2,414,825
2017	115,075	588,072	203,387	149,134	143,801	211,351	160,134	126,751	418,616	172,614	200,050	133,173	2,622,158
2016	80,221	136,763	130,990	94,673	153,410	132,964	208,846	375,330	137,906	126,983	100,764	182,062	1,860,912
2015	176,746	188,406	290,470	132,543	128,100	126,428	237,782	108,581	143,816	717,601	147,853	89,277	2,487,603
2014	115,573	135,651	112,694	95,549	110,387	282,468	103,108	83,757	91,423	652,207	90,948	97,295	1,971,061
2013	139,227	165,167	138,056	121,295	120,083	282,743	134,677	137,840	126,523	134,024	151,427	106,917	1,757,981



ENPLANEMENTS

	<u>JAN.</u>	<u>FEB.</u>	<u>MAR.</u>	<u>APR.</u>	<u>MAY</u>	<u>JUNE</u>	<u>JULY</u>	<u>AUG.</u>	<u>SEPT.</u>	<u>OCT.</u>	<u>NOV.</u>	<u>DEC.</u>	<u>TOTAL</u>
2023	910												910
2022	1,833	2,815	1,815	1,634	1,813	2,458	2,157	1,109	1,486	1,338	1,339	1,386	21,183
2021	638	548	909	904	2,151	1,979	2,379	1,859	2,050	2,182	1,949	2,032	19,407
2020	1,232	4,716	2,219	52	105	338	392	1,705	552	624	602	628	10,561
2019	996	1,659	1,698	1,548	1,865	1,727	2,065	2,556	1,540	1,958	1,703	1,874	21,189
2018	414	715	370	783	1,387	1,751	1,623	5,553	2,095	2,230	1,756	1,622	20,299
2017	720	1,344	731	756	761	852	793	746	3,874	946	1,229	1,207	13,959
2016	36	0	0	0	0	104	372	910	637	558	574	692	3,883
2015	528	107	4,550	531	122	88	77	79	61	3,574	592	80	10,389
2014	145	109	140	135	175	403	282	223	178	431	157	178	2,556
2013	166	191	205	214	243	218	202	205	161	178	212	243	2,438



****Adjustment based on Nonscheduled/On-Demand Air Carrier Filings FAA Form 1800-31**

***SALINA** Airport*

Authority

JANUARY 2023

FINANCIAL STATEMENTS

Salina Airport Authority
Statement of Net Position Prev Year Comparison
As of January 31, 2023

02/13/2023

	Jan 31, 23	Dec 31, 22	\$ Change	Jan 31, 22	\$ Change	% Change
ASSETS						
Current Assets						
Checking/Savings						
Cash in Bank-Bond Funds	995,867	995,068	799	2,321,453	-1,325,586	-57%
Cash in bank-Operating Funds	2,735,691	2,121,471	614,220	2,345,838	389,853	17%
Cash in Bank - Mill Levy	1,322,483	468,461	854,022	2,447,505	-1,125,022	-46%
Total Checking/Savings	5,054,041	3,585,000	1,469,041	7,114,796	-2,060,755	-29%
Accounts Receivable						
Accounts Receivable	82,619	88,938	-6,319	98,856	-16,237	-16%
Total Accounts Receivable	82,619	88,938	-6,319	98,856	-16,237	-16%
Other Current Assets						
Agri Land Receivable	71,000	0	71,000	66,760	4,240	6%
Mill Levy receivable	1,257,673	0	1,257,673	1,184,701	72,972	6%
Other current assets	429,206	304,811	124,395	236,363	192,843	82%
Undeposited Funds	2,905	2,905	0	26,764	-23,859	-89%
Total Other Current Assets	1,760,784	307,716	1,453,068	1,514,588	246,196	16%
Total Current Assets	6,897,444	3,981,654	2,915,790	8,728,240	-1,830,796	-21%
Fixed Assets						
Fixed assets at cost	101,901,777	101,816,790	84,987	92,888,742	9,013,035	10%
Less accumulated depreciation	-53,157,274	-52,907,274	-250,000	-50,244,317	-2,912,957	-6%
Total Fixed Assets	48,744,503	48,909,516	-165,013	42,644,425	6,100,078	14%
Other Assets						
Deferred Outflow of Resources	1,085,654	1,085,654	0	1,085,654	0	0%
Total Other Assets	1,085,654	1,085,654	0	1,085,654	0	0%
TOTAL ASSETS	56,727,601	53,976,824	2,750,777	52,458,319	4,269,282	8%
LIABILITIES & EQUITY						
Liabilities						
Current Liabilities						
Accounts Payable						
Accounts payable	484,693	512,682	-27,989	385,970	98,723	26%
Total Accounts Payable	484,693	512,682	-27,989	385,970	98,723	26%
Credit Cards						
Total Credit Cards	0	2,851	-2,851	-123	123	100%
Other Current Liabilities						
Accrued debt interest payable	233,226	194,893	38,333	233,284	-58	-0%
Debt, current portion	8,397,157	8,397,157	0	1,710,800	6,686,357	391%
Deferred Agri Land Revenue	65,083	0	65,083	61,197	3,886	6%
Deferred Mill Levy revenue	2,505,132	0	2,505,132	2,251,384	253,748	11%
Other current liabilities	207,854	290,507	-82,653	226,618	-18,764	-8%
Total Other Current Liabilities	11,408,452	8,882,557	2,525,895	4,483,283	6,925,169	154%
Total Current Liabilities	11,893,145	9,398,090	2,495,055	4,869,130	7,024,015	144%
Long Term Liabilities						
Debt - Long Term	24,906,300	24,927,207	-20,907	25,617,773	-711,473	-3%
Deferred Inflows of Resources	229,504	229,504	0	229,504	0	0%
Less current portion	-8,397,157	-8,397,157	0	-1,710,800	-6,686,357	-391%
Net OPEB Liability (KPERs)	13,911	13,911	0	13,911	0	0%
Net Pension Liability	509,789	509,789	0	509,789	0	0%
Security Deposits Returnable	128,146	128,146	0	94,726	33,420	35%
Total Long Term Liabilities	17,390,493	17,411,400	-20,907	24,754,903	-7,364,410	-30%
Total Liabilities	29,283,638	26,809,490	2,474,148	29,624,033	-340,395	-1%
Equity						
Invested in Capital Assets net	22,842,336	22,610,045	232,291	17,250,596	5,591,740	32%
Net assets, Designated	90,000	90,000	0	90,000	0	0%
Net assets, Unrestricted	4,234,998	134,586	4,100,412	5,494,036	-1,259,038	-23%
Net Income	276,630	4,332,703	-4,056,073	-346	276,976	80,051%
Total Equity	27,443,964	27,167,334	276,630	22,834,286	4,609,678	20%
TOTAL LIABILITIES & EQUITY	56,727,602	53,976,824	2,750,778	52,458,319	4,269,283	8%

Salina Airport Authority
Profit & Loss Budget Performance
January 2023

7:48 AM
02/13/2023
Accrual Basis

	Jan 23	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
Ordinary Income/Expense					
Income					
Airfield revenue					
Fuel Flowage Fees	11,687	15,000	-3,313	78%	180,000
Hangar rent	52,730	78,583	-25,853	67%	943,000
Landing fees	2,156	2,546	-390	85%	30,550
Ramp rent	6,292	5,583	709	113%	67,000
Total Airfield revenue	72,865	101,712	-28,847	72%	1,220,550
Building and land rent					
Agri land rent	5,917	5,917	0	100%	71,000
Building rents - Long Term					
Short-term leasing	39,954	47,167	-7,213	85%	566,000
Building rents - Long Term - Other	112,488	70,750	41,738	159%	849,000
Total Building rents - Long Term	152,442	117,917	34,525	129%	1,415,000
Land rent					
Basic Land Rent	10,615	10,631	-16	100%	127,574
Property tax - tenant share	9,167	8,952	215	102%	107,426
Total Land rent	19,782	19,583	199	101%	235,000
Tank rent	1,220	1,220	0	100%	14,640
Total Building and land rent	179,361	144,637	34,724	124%	1,735,640
Other revenue					
Airport Marketing	0	1,667	-1,667	0%	20,000
ARFF Training	0	0	0	0%	0
Commissions	0	1,667	-1,667	0%	20,000
Other income	1,111	6,250	-5,139	18%	75,000
Total Other revenue	1,111	9,584	-8,473	12%	115,000
Total Income	253,337	255,933	-2,596	99%	3,071,190
Gross Profit	253,337	255,933	-2,596	99%	3,071,190
Expense					
Administrative expenses					
A/E, consultants, brokers	2,516	3,889	-1,373	65%	46,667
Airport promotion	13,604	20,917	-7,313	65%	251,000
Bad Debt Expense	0	417	-417	0%	5,000
Computer/Network Admin.	3,700	4,360	-660	85%	52,320
Dues and subscriptions	621	2,431	-1,810	26%	29,170
Employee retirement	6,532	7,707	-1,175	85%	92,483
FICA and medicare tax expense	5,174	6,109	-935	85%	73,313
Industrial development	4,792	5,000	-208	96%	60,000
Insurance , property	19,167	18,750	417	102%	225,000
Insurance, medical	16,575	18,500	-1,925	90%	222,000
Kansas unemployment tax	0	83	-83	0%	1,000
Legal and accounting	2,310	5,000	-2,690	46%	60,000
Office salaries	41,141	49,974	-8,833	82%	599,693
Office Supplies	178	833	-655	21%	10,000
Other administrative expense	719	1,238	-519	58%	14,850
Postage	0	167	-167	0%	2,000
Property appraisal expense	0	0	0	0%	0
Property tax expense	12,083	12,083	0	100%	145,000
Special Events	0	167	-167	0%	2,000
Telephone	1,695	2,350	-655	72%	28,200
Training	0	946	-946	0%	11,350
Travel and meetings	0	1,250	-1,250	0%	15,000
Total Administrative expenses	130,807	162,171	-31,364	81%	1,946,046

	Jan 23	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
Maintenance expenses					
Airfield maintenance	1,269	4,167	-2,898	30%	50,000
Airport Security	0	208	-208	0%	2,500
Building maintenance	10,665	15,417	-4,752	69%	185,000
Equipment fuel and repairs	7,566	6,667	899	113%	80,000
Fire Services	0	2,667	-2,667	0%	32,000
Grounds maintenance	619	1,833	-1,214	34%	22,000
Maintenance salaries	26,163	33,252	-7,089	79%	399,024
Other maintenance expenses	1,666	1,833	-167	91%	22,000
Snow removal expense	413	1,667	-1,254	25%	20,000
Utilities	21,829	23,333	-1,504	94%	280,000
Total Maintenance expenses	70,190	91,044	-20,854	77%	1,092,524
Total Expense	200,997	253,215	-52,218	79%	3,038,570
Net Ordinary Income	52,340	2,718	49,622	1,926%	32,620
Other Income/Expense					
Other Income					
Capital contributed	283,802	208,333	75,469	136%	2,500,000
Gain on sale of assets	0	0	0	0%	0
Interest income					
Interest income on deposits	4,621	3,000	1,621	154%	36,000
Total Interest income	4,621	3,000	1,621	154%	36,000
Mill levy income	230,457	227,739	2,718	101%	2,732,871
Total Other Income	518,880	439,072	79,808	118%	5,268,871
Other Expense					
Debt interest expense net					
Bond issue cost	0	0	0	0%	105,000
Interest Expense on Debt	44,591	44,590	1	100%	535,086
Total Debt interest expense net	44,591	44,590	1	100%	640,086
Depreciation expense	250,000	250,000	0	100%	3,000,000
Total Other Expense	294,591	294,590	1	100%	3,640,086
Net Other Income	224,289	144,482	79,807	155%	1,628,785
Net Income	276,629	147,200	129,429	188%	1,661,405

Salina Airport Authority
Profit & Loss Prev Year Comparison
January 2023

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02/13/2023
Accrual Basis

	Jan 23	Jan 22	\$ Change	% Change
Ordinary Income/Expense				
Income				
Airfield revenue				
Fuel Flowage Fees	11,687.07	13,136.96	-1,449.89	-11.04%
Hangar rent	52,730.27	59,923.93	-7,193.66	-12.01%
Landing fees	2,155.50	3,226.05	-1,070.55	-33.19%
Ramp rent	6,292.00	5,435.00	857.00	15.77%
Total Airfield revenue	72,864.84	81,721.94	-8,857.10	-10.84%
Building and land rent				
Agri land rent	5,916.67	5,563.33	353.34	6.35%
Building rents - Long Term				
Short-term leasing	39,954.00	37,769.00	2,185.00	5.79%
Building rents - Long Term - Other	112,488.19	77,761.84	34,726.35	44.66%
Total Building rents - Long Term	152,442.19	115,530.84	36,911.35	31.95%
Land rent				
Basic Land Rent	10,614.97	12,241.23	-1,626.26	-13.29%
Property tax - tenant share	9,166.67	8,952.21	214.46	2.4%
Total Land rent	19,781.64	21,193.44	-1,411.80	-6.66%
Tank rent	1,220.00	1,220.00	0.00	0.0%
Total Building and land rent	179,360.50	143,507.61	35,852.89	24.98%
Other revenue				
Commissions	0.00	1,717.58	-1,717.58	-100.0%
Other income	1,110.88	4,407.85	-3,296.97	-74.8%
Total Other revenue	1,110.88	6,125.43	-5,014.55	-81.86%
Total Income	253,336.22	231,354.98	21,981.24	9.5%
Gross Profit	253,336.22	231,354.98	21,981.24	9.5%
Expense				
Administrative expenses				
A/E, consultants, brokers	2,515.50	0.00	2,515.50	100.0%
Airport promotion				
Air Serv. Mktg - SAA	13,106.32	3,000.00	10,106.32	336.88%
Airport promotion - Other	497.50	669.88	-172.38	-25.73%
Total Airport promotion	13,603.82	3,669.88	9,933.94	270.69%
Computer/Network Admin.	3,700.48	2,664.74	1,035.74	38.87%
Dues and subscriptions	620.99	1,865.81	-1,244.82	-66.72%
Employee retirement	6,531.82	6,289.22	242.60	3.86%
FICA and medicare tax expense	5,173.54	5,269.77	-96.23	-1.83%
Industrial development	4,791.67	4,791.67	0.00	0.0%
Insurance , property	19,166.67	19,485.67	-319.00	-1.64%
Insurance, medical	16,575.28	16,233.36	341.92	2.11%
Legal and accounting	2,310.00	2,246.20	63.80	2.84%
Office salaries	41,141.04	39,961.62	1,179.42	2.95%
Office Supplies	178.41	771.35	-592.94	-76.87%
Other administrative expense				
Merchant Processing Fees	642.21	867.12	-224.91	-25.94%
Other administrative expense - Other	77.08	165.19	-88.11	-53.34%
Total Other administrative expense	719.29	1,032.31	-313.02	-30.32%
Payroll expenses	0.00	0.00	0.00	0.0%
Postage	0.00	136.72	-136.72	-100.0%
Property tax expense	12,083.33	12,047.08	36.25	0.3%
Telephone	1,694.55	1,855.54	-160.99	-8.68%
Travel and meetings	0.00	523.13	-523.13	-100.0%
Total Administrative expenses	130,806.39	118,844.07	11,962.32	10.07%

	Jan 23	Jan 22	\$ Change	% Change
Maintenance expenses				
Airfield maintenance	1,268.65	4,183.48	-2,914.83	-69.68%
Building maintenance	10,665.05	18,483.23	-7,818.18	-42.3%
Equipment fuel and repairs	7,566.43	12,073.98	-4,507.55	-37.33%
Fire Services	0.00	687.50	-687.50	-100.0%
Grounds maintenance	619.41	14.26	605.15	4,243.69%
Maintenance salaries	26,162.51	29,733.89	-3,571.38	-12.01%
Other maintenance expenses	1,666.23	1,732.81	-66.58	-3.84%
Snow removal expense	412.50	2,612.50	-2,200.00	-84.21%
Utilities	21,829.01	34,598.29	-12,769.28	-36.91%
Total Maintenance expenses	70,189.79	104,119.94	-33,930.15	-32.59%
Uncategorized Expenses	0.00	0.00	0.00	0.0%
Total Expense	200,996.18	222,964.01	-21,967.83	-9.85%
Net Ordinary Income	52,340.04	8,390.97	43,949.07	523.77%
Other Income/Expense				
Other Income				
Capital contributed				
ARPA Grant No. 45 - Equipment	0.00	0.00	0.00	0.0%
ARPA Grant No. 45 - Operating	0.00	75,271.79	-75,271.79	-100.0%
Capital contributed - Other	283,802.33	0.00	283,802.33	100.0%
Total Capital contributed	283,802.33	75,271.79	208,530.54	277.04%
Interest income				
Interest income on deposits	4,621.35	451.23	4,170.12	924.17%
Total Interest income	4,621.35	451.23	4,170.12	924.17%
Mill levy income	230,456.91	204,671.25	25,785.66	12.6%
Total Other Income	518,880.59	280,394.27	238,486.32	85.05%
Other Expense				
Debt interest expense net				
Interest Expense on Debt	44,590.50	47,044.20	-2,453.70	-5.22%
Total Debt interest expense net	44,590.50	47,044.20	-2,453.70	-5.22%
Depreciation expense	250,000.00	242,086.96	7,913.04	3.27%
Total Other Expense	294,590.50	289,131.16	5,459.34	1.89%
Net Other Income	224,290.09	-8,736.89	233,026.98	2,667.16%
Net Income	276,630.13	-345.92	276,976.05	80,069.4%

Salina Airport Authority
Capital Additions Budget vs. Actual
As of January 31, 2023

2:47 PM
02/14/2023
Accrual Basis

	Jan 23'	Annual Budget	+/- Annual Budget	% of Annual Budget
ASSETS				
Fixed Assets				
Fixed assets at cost				
10-000 · Airfield				
10-025 · Rwy 17/35 - 12/30 LED Lighting	29,054	30,000	-946	97%
10-039 · AIP-XX Rwy 12/30 Rehab Design	0	375,000	-375,000	0%
10-042 · AIP-42 Rwy 17/35 Rehab	0	10,000	-10,000	0%
10-047 · AIP-47 Pumphouse 305	0	200,000	-200,000	0%
10-048 · AIP-48 Terminal Parking Lot Reh	1,750	560,000	-558,250	0%
Total 10-000 · Airfield	30,804	1,175,000	-1,144,196	3%
20-000 · Buildings & Improvements				
20-100 · Building improvements				
20-110 · Bldg. 412 Imps.	102	25,000	-24,898	0%
20-112 · Bldg. 520 Imps.	1,415	20,000	-18,585	7%
20-160 · Hangar 626 Rehabilitation	24,600	221,000	-196,400	11%
20-195 · Bldg. Imps. Other	12,206	75,000	-62,794	16%
Total 20-100 · Building improvements	38,323	341,000	-302,677	11%
20-200 · Bldg. 120 Terminal building				
20-013 · Concourse Imps.	7,200	20,000	-12,800	36%
Total 20-200 · Bldg. 120 Terminal building	7,200	20,000	-12,800	36%
20-300 · FBO Improvements				
20-305 · Hangar 409-1 Imps Avflight So.	0	20,000	-20,000	0%
20-310 · Bldg. 700 Imps. Avflight North	0	20,000	-20,000	0%
Total 20-300 · FBO Improvements	0	40,000	-40,000	0%
20-500 · Pumphouse 305	0	15,000	-15,000	0%
Total 20-000 · Buildings & Improvements	45,523	416,000	-370,477	11%
30-000 · Equipment				
30-010 · Airfield Equipment	0	15,000	-15,000	0%
30-015 · ARFF equipment	0	25,000	-25,000	0%
30-025 · Communications equipment	0	20,000	-20,000	0%
30-030 · Industrial center equipment	0	25,000	-25,000	0%
30-035 · Computer equipment	0	15,000	-15,000	0%
30-045 · Office equipment	0	7,500	-7,500	0%
30-050 · Shop equipment	7,900	15,000	-7,100	53%
30-055 · Terminal bldg equipment	0	10,000	-10,000	0%
30-095 · Other Equipment	0	15,000	-15,000	0%
Total 30-000 · Equipment	7,900	147,500	-139,600	5%
40-000 · Land				
40-010 · Airport Indust. Cent. Imps.	0	15,000	-15,000	0%
40-075 · Rail Spur Imps.	0	20,000	-20,000	0%
Total 40-000 · Land	0	35,000	-35,000	0%
TOTAL ASSETS	84,227	1,773,500	-1,689,273	5%

02/13/23

Salina Airport Authority

Significant Capital Expenditures Detail

January 2023

Type	Date	Name	Memo	Amount	Balance
Fixed assets at cost					
Airfield					
AIP-48 Terminal Parking Lot Reh					
Bill	01/06/2023	Lochner Inc	AIP-48 Terminal Parking Rehab/Expand, Preliminary Phase	1,750.00	1,750.00
Total AIP-48 Terminal Parking Lot Reh				1,750.00	1,750.00
Rwys 17/35 - 12/30 LED Lighting					
Bill	01/23/2023	Border States Industries, Inc.	RAB-FXLEDMT FA 213-346W TRN 4K-5K 120-27	29,054.32	29,054.32
Total Rwys 17/35 - 12/30 LED Lighting				29,054.32	29,054.32
Total Airfield				30,804.32	30,804.32
Buildings & Improvements					
Bldg. 120 Terminal building					
Concourse Imps.					
Bill	01/09/2023	Accurate Electric Inc	Terminal building - run power for CTX machine, upgrade lobby cabinet...	7,200.00	7,200.00
Total Concourse Imps.				7,200.00	7,200.00
Total Bldg. 120 Terminal building				7,200.00	7,200.00
Building improvements					
Bldg. 412 Imps.					
Bill	01/25/2023	Construction Rental, Inc.	B412 Kitchen - Tile Stripper, blade	102.30	102.30
Total Bldg. 412 Imps.				102.30	102.30
Bldg. 520 Imps.					
Bill	01/17/2023	Luminous Neon Inc.	Progress payment 2 of 2 - B520 Exterior bldg. sign (Flotation)	707.71	707.71
Total Bldg. 520 Imps.				707.71	707.71
Bldg. Imps. Other					
Bill	01/06/2023	Cheney Door Company, Inc.	ARFF Station -chain hoist right side opener, parts and installation	2,469.00	2,469.00
Bill	01/09/2023	Callabresi Heating & Cooling, Inc.	B394 - Installation of HVAC Rooftop unit	9,737.00	12,206.00
Total Bldg. Imps. Other				12,206.00	12,206.00
Hangar 626 Rehabilitation					
Bill	01/13/2023	Hutton Corporation	SAA Hangar 626 Remodel Design Contract	24,600.00	24,600.00
Total Hangar 626 Rehabilitation				24,600.00	24,600.00
Building improvements - Other					
Bill	01/23/2023	Callabresi Heating & Cooling, Inc.	B520, Unit A (Room 106 maintenance closet). Trouble shoot "no heat"...	1,631.00	1,631.00
Total Building improvements - Other				1,631.00	1,631.00
Total Building improvements				39,247.01	39,247.01
Total Buildings & Improvements				46,447.01	46,447.01
Equipment					
Shop equipment					
Bill	01/09/2023	Circle E Auction LLC	2022 Industrias America 100R grader blade	7,900.00	7,900.00
Total Shop equipment				7,900.00	7,900.00
Total Equipment				7,900.00	7,900.00
Total Fixed assets at cost				85,151.33	85,151.33
TOTAL				85,151.33	85,151.33

Salina Airport Authority

Distributions from the GO Temp Note Project Funds

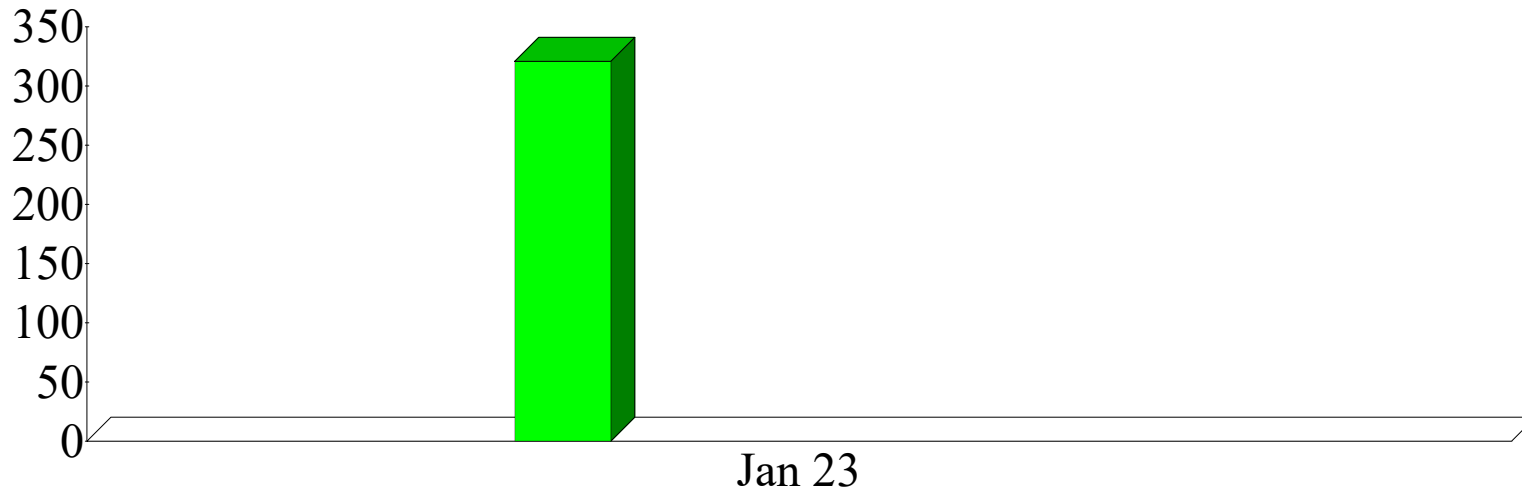
As of January 31, 2023

Type	Date	Name	Memo	Debit	Credit	Balance
Cash in Bank-Bond Funds						995,067.79
BSB 2021-1 GO Temp Note (8146)						214,478.09
Deposit	01/31/2023		Interest	36.43		214,514.52
Total BSB 2021-1 GO Temp Note (8146)				36.43	0.00	214,514.52
BSB 2022-1 GO Temp Note (9668)						780,589.70
Deposit	01/31/2023		Interest	762.47		781,352.17
Total BSB 2022-1 GO Temp Note (9668)				762.47	0.00	781,352.17
Total Cash in Bank-Bond Funds				798.90	0.00	995,866.69
TOTAL				798.90	0.00	995,866.69

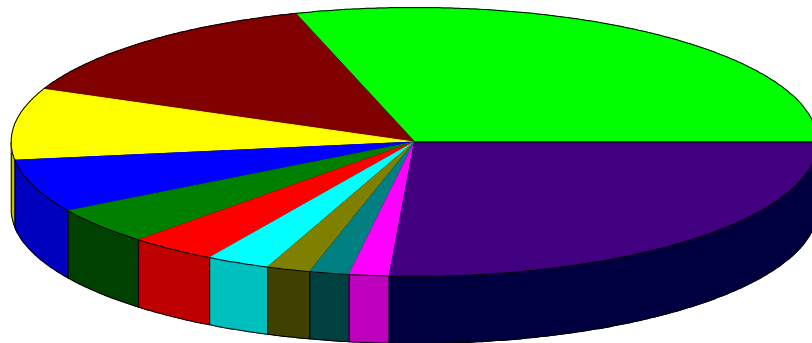
Sales by Month
January 2023

 Dollar Sales

\$ in 1,000's



Sales Summary
January 2023



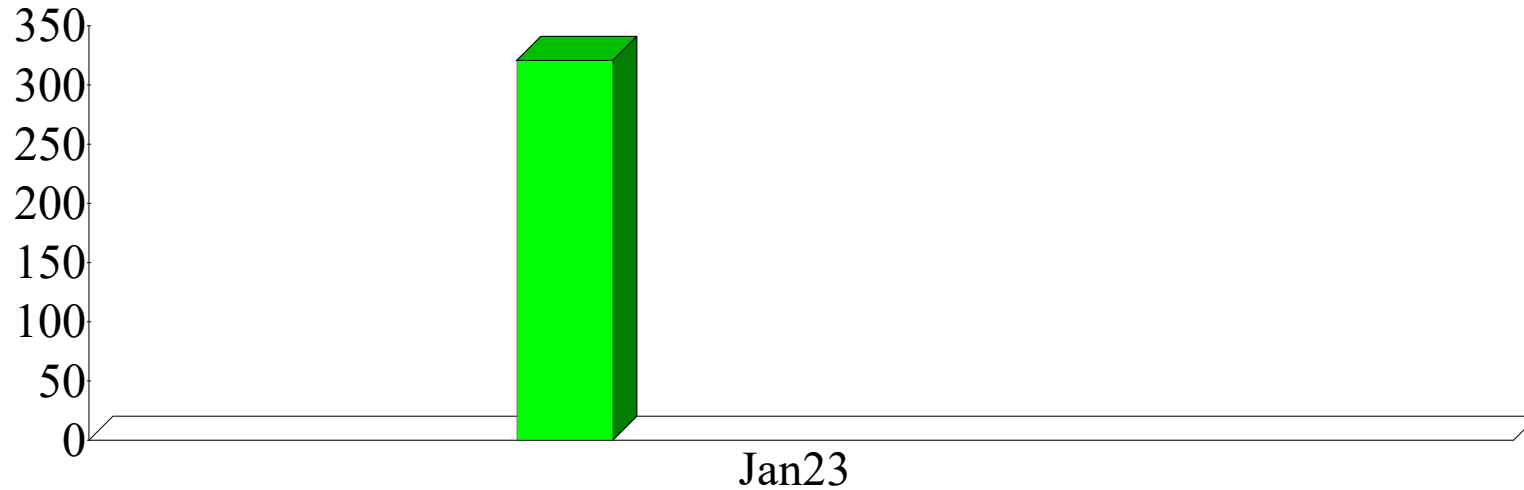
By Customer

 1 Vision Aviation, PLLC	29.82%
 Kansas Erosion Products, LLC.	13.98
 Avflight Salina	8.74
 Stryten Salina, LLC	6.47
 Universal Forest Products (UFP)	4.58
 SFC Global Supply Chain	3.65
 K-State Salina	2.59
 Hentzen Coatings, Inc.	1.87
 Durham School Service, L.P.	1.73
 Gartner Refrigeration, Inc.	1.64
 Other	24.94
Total	\$320,948.81

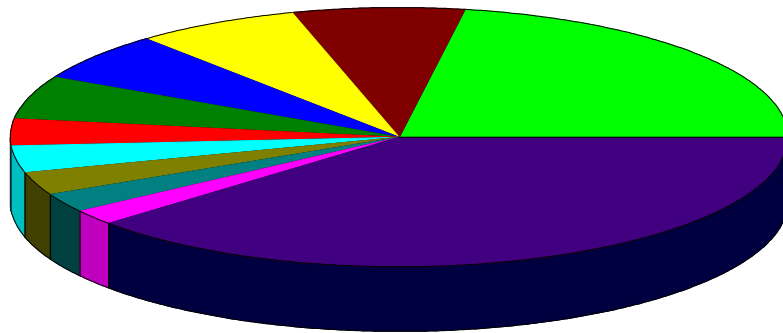
Sales by Month
January 2023

■ Dollar Sales

\$ in 1,000's



Sales Summary
January 2023



By Item

■ Insurance(CP) (Insurance Reimburs	22.35%
■ H-0606-3 (Hangar 606, 2630 Arnold C	7.22
■ H-00959-1 (Hangar Facility H959 - 20	6.86
■ B-01021 (Building #1021 located at 36	6.15
■ B-00655-3 (Bldg. #655 (96,611 SF) - 2	5.47
■ FFF-Avflight Salina (Fuel Flowage Fee	3.42
■ Utility Reimbursement (Utility Reimbu	3.41
■ B-00620-1 (Building #620 (30,000 SF)	2.97
■ B-00626-1 (Manufacturing facility #62	2.52
■ H-00409-1 (FBO Hangar - 2010 Roger	2.01
■ Other	37.61
Total	\$320,948.81

DATE: January 25, 2023

TO: SCEDO Board of Directors

FROM: Tim Rogers

SUBJECT: **Salina and Saline County Air Service Development**

A Salina and Saline County economic development priority is scheduled air service development. The Salina Airport Authority has the responsibility to lead efforts to improve scheduled air service that is a key element to our community's economic growth and quality of life. The announcement of the start of United Express regional jet service in 2018 included the following statement:

"There are few greater contributions to economic development than quality air service. United Express jet service to both Chicago and Denver will increase trade activity to and from Salina and North Central Kansas by enabling faster and easier movement of passengers to more locations. Quality air service helps with business recruitment, business retention, and quality of life."

Since 2018, the Salina Regional Airport has recorded steadily increasing passenger enplanement numbers and provided Salina area travelers with access to national and international destinations. Whether for personal or business travel, Salina visitors have access to our community as never before.

Existing service to Denver (DEN) and Chicago (ORD) is subsidized by a contract between SkyWest Airlines and the USDOT. The annual subsidy is currently at \$3.3M per year and is scheduled for renewal on or before July 1, 2023. There is a possibility of additional, non-subsidized scheduled flights at the Salina Regional Airport if SkyWest Airlines/SkyWest Charter (SkyWest/SWC) decides to use SLN as an overnight aircraft maintenance base. The SkyWest/SWC fleet of CRJ-200 jets are required to go into overnight maintenance every third night.

The CRJ200 regional jet operated by SkyWest/SWC requires overnight maintenance checks every third night per approved FAA operating specifications. SLN's central location and proximity to United's DEN, ORD, and Houston (IAH) hubs makes the airport an option for an overnight maintenance base. A SLN maintenance base provides SkyWest/SWC flexible options for flowing the airline's fleet of 140 CRJ200 jets through SLN on scheduled flights to/from DEN, ORD, and IAH.

SkyWest/SWC has the option to perform overnight maintenance at one of 13 existing, SkyWest owned maintenance bases. A \$900K incentive would tip the overnight maintenance base decision to SLN's favor. A SLN overnight maintenance base would initially result in scheduled flights to/from DEN, ORD, and IAH with a possibility of additional DEN and ORD flights as the need for overnight maintenance increases.

Communities that have airline maintenance bases benefit from the fact that airline maintenance flights to/from the maintenance base are a cost of doing business. Passenger revenue offsets the cost of moving a jet through the maintenance base. A good example of a city benefiting from a maintenance base is Springfield, MO. In the late 1990s American Airlines set an American Eagle maintenance base at the Springfield – Branson National Airport (SGF). SGF has far more scheduled, nonstop American Eagle flights to/from DFW (6) and ORD (2) than would be usually scheduled. Without a maintenance base, SGF would likely have only 2 to 3 DFW/ORD flights. The SGF schedule is not built to meet passenger demand. The American Eagle SGF schedule is built to meet maintenance needs. The availability of eight (8) nonstop flights is a benefit of the maintenance base at SGF.

For comparison, the cost to build and startup a new maintenance base from the ground up would exceed \$25M for hangar construction alone.

A \$900K incentive would be funded by the Salina Airport Authority (\$100K), Saline County (\$400K) and the City of Salina (\$400K). City and County funds would be provided to the Airport Authority to reimburse SkyWest/SWC for maintenance base startup costs.

SkyWest/SWC would contract with 1 Vision Aviation Salina for overnight maintenance services. The airline is already a 1 Vision customer, and the overnight maintenance would be an extension of an existing contract between SkyWest/SWC and 1 Vision.

The Airport Authority would enter into a written **Aircraft Fleet Maintenance Agreement** with SkyWest/SWC. The agreement would provide for the reimbursement of the following startup costs:

- Costs associated with initial FAA certification and approval of SLN operations specifications
- SkyWest/SWC training for SLN maintenance base operations specifications compliance
- Aircraft maintenance equipment
- Ground service equipment such as passenger loading ramps, ground power units, and tugs
- Travel expenses associate with SLN maintenance base startup

The agreement would be for a one-time incentive and not subject to renewal or extension. Initial start-up will be for three (3) jets with the potential to grow to six (6) to eight (8) per night. Additional overnight maintenance would be added without the need for additional financial support. As noted in the Springfield, MO example, once established a maintenance base becomes a part of an airline's daily operations. This would be the airline's first overnight maintenance work outsourced to a third party.

The current SkyWest/SWC schedule at SLN is:

- Seven (7) daily one stop flights (tagged with Hays) to and from DEN
- Seven (7) daily one stop flights (tagged with Hays) to and from ORD

The initial schedule associated with SkyWest/SWC **Aircraft Fleet Maintenance Agreement** would be:

- Seven (7) daily nonstop flights to and from SLN to ORD
- Seven (7) daily nonstop flights to and from SLN to DEN
- Four (4) weekly nonstop flights to and from SLN to IAH

The DEN and ORD flights would be subsidized by the USDOT EAS Program contract for Salina. The IAH flights are not subsidized. All flights will carry the United Airlines code share and operate as United Express. The Hays tag and stops would be discontinued.

Timing is critical. First, local approvals for the funding needed for a \$900K incentive are required. Appropriation of funds by the Airport Authority, County, and City is needed before SkyWest/SWC signs the **Aircraft Fleet Maintenance Agreement**. Again, incentive funding is the “but for” element of a SkyWest/SWC decision to start-up SLN overnight maintenance. The airline’s decision is contingent on the proposed incentive. As a reminder, the incentive is for the startup of SLN overnight maintenance and not for a specific flight schedule that a minimum revenue guarantee (MRG) agreement would fund.

Timely approval of the proposed incentive and a signed agreement with SkyWest/SWC is needed to enable SkyWest/SWC to work with United Airlines to plan and schedule a new SLN flight schedule. New flight schedules and gate assignments for SLN to/from DEN and ORD flights need to be developed. SkyWest/SWC and United will need to build a new schedule, gate assignments, and fares for SLN to/from IAH flights. Below is a timeline that leads to the start of overnight maintenance flights and associated flight schedules. The timeline is subject to change and contingent on finalizing a signed **Aircraft Fleet Maintenance Agreement** with SkyWest/SWC.

Timeline – (Subject to Change)

January 26 – SCEDO board recommendation to the Salina city commission

February 6 – City commission consideration

February 7 – County commission consideration

February 13 – City commission final action

February 14 – County commission final action

February 15 – SAA board consideration and final action. Consideration of the SkyWest/SWC **Aircraft Fleet Maintenance Agreement**

February 17 – SkyWest signs and submits SWC Aircraft Fleet Maintenance Agreement

March 1 – USDOT deadline for proposals for a new SLN EAS Program subsidy contract

April 1 – United and SkyWest finalize schedules and gating for SLN nonstop flights to DEN (7 per week), ORD (7 per week)

April 15 - United and SkyWest finalize schedules, fares, and gating for SLN nonstop flights to IAH (4 per week)

May 1 – SLN nonstop flights to DEN (7 per week), ORD (7 per week) and IAH (4 per week) become available for sale via United.com and GDS.

June 1 to June 30 - SLN nonstop flights to DEN (7 per week), ORD (7 per week) and IAH (4 per week) start operating. The start of IAH service coincides with the summer suspension of American Eagle DFW flights at MHK due to runway construction. IAH start of service requires more internal work by United and SkyWest on schedule, local and connecting fares, and gating. The start of IAH flights may follow the start of new DEN and ORD schedules.

The Salina Airport Authority requests that the Salina Community Economic Development Organization adopt a motion recommending that the Salina City Commission approved a \$400K expenditure that funds the proposed SkyWest/SWC **Aircraft Fleet Maintenance Agreement** in partnership with the Salina Airport Authority and Saline County. The recommended motion is:



I move that the Salina Community Economic Development Organization board of directors recommend to the Salina City Commission that the City contribute \$400,000 to fund a proposed \$900,000 economic development incentive and agreement with SkyWest Airlines/SkyWest Charter contingent upon the City's funding would matched by \$400,000 from Saline County and \$100,000 from the Salina Airport Authority.

CITY OF SALINA

REQUEST FOR CITY COMMISSION ACTION

DATE
2/6/2022

TIME
4:00 P.M.

AGENDA SECTION NO: 6	ORIGINATING ORGANIZATION: Salina Community Economic Development Organization	FISCAL APPROVAL: BY: 
ITEM NO: 6 Page 1	BY: Mitch Robinson, Exec Dir.	FINAL APPROVAL: BY: 

ITEM: Consideration of Salina Community Economic Development Organization Board of Directors recommendation regarding the City of Salina's participation in the funding of a proposed agreement with SkyWest Airlines/SkyWest Charter for use of the Salina Regional Airport as an overnight maintenance base.

BACKGROUND:

The community economic development team meets each month to discuss current and potential economic development projects and related planning efforts for the community. For the past year SAA Executive Director Tim Rogers has been providing updates relating to SkyWest's potential changes to air service for Salina. These updates have changed over time relating to the U.S. DOT EAS Program that provides financial assistance to SkyWest Airlines for air service to both Denver and Chicago operating as United Express. Over the past few months flight service to Houston has resurfaced as a possible option, providing a third hub for area residents to access via United Express. This option had been discussed prior to COVID 19, but further discussions stopped at that time. Access to Houston would provide connections to the southern United States, Mexico, South America, and the Caribbean. Numerous Salina businesses have customers, clients, and suppliers in the Houston area with many of them working in the oil and gas industry. The Houston connection has been a top priority based on surveys of area residents and businesses and the high numbers of area residents currently flying to Houston via other routes.

As this discussion advanced locally the possible use of Salina Regional Airport as an overnight maintenance base for SkyWest was considered. This would allow SkyWest's aircraft to receive FAA required overnight maintenance and safety checks. Aircraft would flow through Salina Regional Airport on scheduled passenger flights to/from United's Denver, Chicago and Houston hubs. Mr. Rogers provided additional information concerning the needs for maintenance checks every three days as required by the FAA regulations. These checks would be provided overnight, requiring early morning departures and late evening arrivals of the multiple flights. Service on the aircraft would be completed during the overnight hours by 1 Vision Aviation employees per a contract with SkyWest Airlines/SkyWest Charter.

Just within the past few weeks the discussion shifted to the need for an incentive to finalize the SkyWest Airline/SkyWest Charter decision. Mr. Rogers presented the need for \$900,000 for the airline to start a new Salina Regional Airport maintenance base. The cash donation would cover the airline's costs associated with the startup of the Salina maintenance base and would come from the City (\$400,000), County (\$400,000) and Airport Authority (\$100,000). Based on past history, maintenance hubs cost approximately \$15 million. A hangar that would meet the needs of this size project would cost \$25 million today.

FUTURE GROWTH / JOB ESTIMATES / WAGE ESTIMATES:

The job numbers for this project to start will be six employees for 1 Vision Aviation, or two per aircraft each evening they are checked. As the number of planes increase, more staff will have to be available

CITY OF SALINA

REQUEST FOR CITY COMMISSION ACTION

DATE
2/6/2022

TIME
4:00 P.M.

AGENDA SECTION NO:	ORIGINATING ORGANIZATION: Salina Community Economic Development Organization	FISCAL APPROVAL: BY:
ITEM NO: Page 2	BY: Mitch Robinson, Exec Dir.	FINAL APPROVAL: BY:

for the maintenance activities. No timetable for growth has been established at this time. Each maintenance hub has expenses related to the startup that can be broken down into four areas:

1. Administrative costs related to FAA paperwork as well as airline requirements.
2. Training of both airline staff and contractor staff to know both company and FAA requirements and guidelines for repairs.
3. Parts that are needed to keep aircraft flying based on the inspections performed by the maintenance crew.
4. Equipment which can range from basic luggage related equipment, and items needed for maintenance of the aircraft.

SCEDO ACTION:

Daran Neuschafer made a motion:

I move that the Salina Community Economic Development Organization board of directors recommend to the Salina City Commission that the City provide a cash donation \$400,000 for the proposed \$900,000 agreement with SkyWest Airlines/SkyWest Charter contingent upon the City's cash donation would be matched by \$400,000 from Saline County and \$100,000 from the Salina Airport Authority.

The motion was seconded by Max Wellbrock-Talley. The motion carried 8 – 0.

FISCAL NOTE / WSU IMPACT STUDY:

The City of Salina allocates 3.9% of the special sales tax proceeds to economic development and maintains an economic development fund balance. There are currently on-going annual commitments of \$275,000 to the SCEDO, \$60,000 to Salina Downtown Inc and additional \$60,000 to the SDI façade grant program which totals \$395,000 of annual expenses in comparison to \$423,000 or proceeds realized in 2022 for a net fund balance increase of \$28,000 in 2022. In 2022, the City Commission authorized a fund transfer of \$750,000 to replenish the fund balance after providing cash incentives to SFC Global. Based upon the original balance, the fund transfer, and the net proceeds from 2022, the current economic development fund balance is approximately \$898,000. As noted above, the current request is \$400,000 of funding from the City in coordination with an additional \$400,000 from Saline County and \$100,000 from the Salina Airport Authority.

The Wichita State University's Center for Economic Development and Business Research (CEDBR) completed an economic impact analysis for this project. Attached is the CEDBR Impact Study.

Comparing this project to previous Industrial Revenue Bond projects is not an apples-to-apples comparison. This is not a manufacturing project. At this point the contractor will only be providing 6 positions to service the three incoming aircraft. We have limited amount of information to do a full impact study. The results show a 0.97 Benefit-Cost Ratio (bottom of page 2) for the first 10 years.

The Salina Community Economic Development Board of Directors did not have this impact study as part of their review process when the board met for the January 26th meeting. The Executive Director will be advising board members of this study and its results.

CITY OF SALINA
REQUEST FOR CITY COMMISSION ACTION

DATE
2/6/2022

TIME
4:00 P.M.

AGENDA SECTION NO:	ORIGINATING ORGANIZATION: Salina Community Economic Development Organization	FISCAL APPROVAL: BY:
ITEM NO: Page 3	BY: Mitch Robinson, Exec Dir.	FINAL APPROVAL: BY:

COMMENTS RECEIVED FROM SALINA AIRPORT AUTHORITY EXECUTIVE DIRECTOR

The following comments were received from Salina Airport Authority Executive Director, Tim Rogers:

An air service development incentive is different from a manufacturing expansion project incentive. I believe that it is important note that the WSU analysis is geared to new and expanding manufacturing projects. A small detail is that the WSU report used a conservative, average wage of \$25 per hour for the overnight maintenance crew. The wage rate range provided by 1 Vision for overnight maintenance checks and maintenance is \$27 to \$32 per hour. The long term impact of an airline, overnight maintenance base exceeds an analysis for a business expansion.

There are ancillary benefits of better air service. Much like adding a new highway interchange, adding the capability to schedule new flights to/from Salina and multiple United Airlines hubs leads to business retention, business recruitment, worker/talent recruitment and quality of life. These benefits are difficult to measure by means of a benefit cost analysis. I can offer the example of a New Mexico community that is putting up \$7M for a minimum revenue guarantee (MRG) for 2 daily flights to/from DEN. I firmly believe that Salina/Saline County in partnership with the Airport Authority is using available capabilities and resources to make a low risk (as compared to a MRG) decision on how to improve scheduled air service by means of an incentive to start up a SLN overnight maintenance base.

Another important consideration is that the establishment of an overnight maintenance base and the resulting passenger growth moves Salina away from the need to rely on an EAS Program subsidy. Passenger growth is the key to a lower subsidy. An example is Garden City (GCK). GCK's 2021 passengers' enplanements was 28,525. The current GCK EAS subsidy is \$1,220,724 per year. By comparison, SLN's 2021 passengers' enplanements was 19,407. The current SLN is \$3,310,166 per year. More flights, more passengers offers Salina the opportunity for greater air service stability in the long term.

COMMISSION ACTION OR RECOMMENDED ACTION:

Staff has identified the following options for the City Commission's consideration:

- 1.) Approve a motion:
 - (a) accepting and concurring with the SCEDO recommendation;
 - (b) Authorizing the reallocation of \$400,000 of Economic Development Funds to provide the City's portion of the contribution to the project as recommended and
 - (c) Authorizing the City Manager to execute an agreement for the use such funds.
- 2.) Approve the motion with amendments as the City Commission deems appropriate.
- 3.) Postpone consideration of the recommendation to a specified date and time and provide staff direction regarding additional information or amendments the City Commission would like to request for their further consideration.

**SALINA AIRPORT AUTHORITY
RESOLUTION 23-03**

**A RESOLUTION EXPRESSING GRATITUDE AND APPRECIATION TO
ALAN EICHELBERGER FOR HIS SERVICE RENDERED TO THE
CITY OF SALINA AND ITS CITIZENS**

WHEREAS, Alan Eichelberger, in his capacity as a member of the Board of Directors of the Salina Airport Authority, has unselfishly and with great ability served the City of Salina for a period of six (6) years (February 14, 2017 to February 28, 2023); and,

WHEREAS, because of his efforts and dedication many lasting improvements have been made to the Salina Regional Airport and the Salina Airport Industrial Center; and,

WHEREAS, the City of Salina has been made a better place to live because of his work and efforts on behalf of his community.

NOW THEREFORE, BE IT RESOLVED by the Board of Directors of the Salina Airport Authority:

Section 1. That the Board of Directors of the Salina Airport Authority, by the adoption of this resolution, expresses its gratitude and appreciation to Alan Eichelberger for his faithful and dedicated service to the citizens of Salina, Kansas, as a member of the Board of Directors for the Salina Airport Authority.

Section 2. That the Vice-chair of the Board of Directors is hereby instructed to file the contents of this resolution with the official records of the Salina Airport Authority and to forward a copy of the resolution to Alan Eichelberger.

Adopted by the Board of Directors of the Salina Airport Authority on this 15th day of February 2023.

Kristin Gunn, Past Chair

CERTIFICATION OF VICE-CHAIR

I, Tod Roberg, the duly appointed, qualified, Salina Airport Authority Vice-chair, Salina, Kansas, do hereby certify that the foregoing Resolution was duly adopted, and that said Resolution has been compared by me with the original thereof on file and of record in the office of the Airport Authority, and is a true copy of the whole of said original.

IN WITNESS WHEREOF, I have hereunto set my hand and the seal of the Salina Airport Authority, Salina, Kansas, this 15th day of February 2023.

Tod Roberg, Vice-chair

**SALINA AIRPORT AUTHORITY
RESOLUTION 23-02**

**A RESOLUTION EXPRESSING GRATITUDE AND APPRECIATION TO
KENT BUER FOR HIS SERVICE RENDERED TO THE
CITY OF SALINA AND ITS CITIZENS**

WHEREAS, Kent Buer, in his capacity as a member of the Board of Directors of the Salina Airport Authority, has unselfishly and with great ability served the City of Salina for a period of six (6) years (February 14, 2017 to February 28, 2023); and,

WHEREAS, because of his efforts and dedication many lasting improvements have been made to the Salina Regional Airport and the Salina Airport Industrial Center; and,

WHEREAS, the City of Salina has been made a better place to live because of his work and efforts on behalf of his community.

NOW THEREFORE, BE IT RESOLVED by the Board of Directors of the Salina Airport Authority:

Section 1. That the Board of Directors of the Salina Airport Authority, by the adoption of this resolution, expresses its gratitude and appreciation to Kent Buer for his faithful and dedicated service to the citizens of Salina, Kansas, as a member of the Board of Directors for the Salina Airport Authority.

Section 2. That the Vice-chair of the Board of Directors is hereby instructed to file the contents of this resolution with the official records of the Salina Airport Authority and to forward a copy of the resolution to Kent Buer.

Adopted by the Board of Directors of the Salina Airport Authority on this 15th day of February 2023.

Kristin Gunn, Past Chair

CERTIFICATION OF VICE-CHAIR

I, Tod Roberg, the duly appointed, qualified, Salina Airport Authority Vice-chair, Salina, Kansas, do hereby certify that the foregoing Resolution was duly adopted, and that said Resolution has been compared by me with the original thereof on file and of record in the office of the Airport Authority, and is a true copy of the whole of said original.

IN WITNESS WHEREOF, I have hereunto set my hand and the seal of the Salina Airport Authority, Salina, Kansas, this 15th day of February 2023.

Tod Roberg, Vice-chair