

DATE: March 14, 2022
TO: SAA Board of Directors
FROM: Tim Rogers and Shelli Swanson
SUBJECT: **March 16, 2022, SAA Annual Board Meeting**

Enclosed are items for your review prior to Wednesday's meeting. Please note that the meeting will be held in the **first-floor conference room, Hangar 600, 2720 Arnold Ct.** A map showing the location of Hangar 600 is enclosed in your board meeting packet. The meeting is also available via the following GoToMeeting link.

<https://meet.goto.com/870836453>

Wednesday's meeting will feature discussion concerning the following 2022 Airport Authority operating plan priorities.

- Development of a Salina Regional Airport aircraft MRO hub
- Air service development
- Salina Regional Airport improvements

Please note the following agenda comments.

Agenda Item #4 – Acceptance of Appointment and Oath of Office by Stephanie Carlin. (Rogers)

The Salina City Commission appointed Stephanie Linzell Carlin to a three (3) year term on the Salina Airport board of directors to succeed Brian Weisel. Stephanie is a long-term resident of Salina and has been an active community member. Her community service includes the Greater Salina Community Foundation (board chair), Salina Chamber of Commerce, the Salina United Way, and Ashby House. She is a 2001 Leadership Salina graduate.

Stephanie is an Accredited Senior Appraiser with the American Society of Appraisers. Her specialties are business valuation, and business advisory services regarding ownership transition and succession planning. She is the founding member of Salina based C5 Business Advisors.

At the meeting Stephanie will sign her Acceptance of Appointment to a three-year term and Oath of Office.

Agenda Item #6 – Review of Airport Activity and Financial Reports for the Month Ending February 28, 2022. (Rogers and Swanson)

Airport Activity – Air Traffic (Rogers)

The Salina air traffic control tower (ATCT) recorded 6,260 operations during February 2022 which was a 4.5% increase as compared to the February 2021 total of 5,989. For the year-to-date, a total of 11,024 operations have occurred at the Salina Airport which is 10% more than the February 2021 YTD total of 9,985. K-State professional pilot flight training continues to be a significant contributor to the SLN ATCT traffic count.

Airport Activity – Fuel Flowage (Rogers)

The February 2022 fuel flowage came in at 200,550 gallons which was 38% more than the February 2021 total of 145,726 gallons. For the year to date a total of 352,247 gallons have been delivered which is 33% more than the 2021 YTD total of 263,995 gallons. Ft. Riley military cargo aircraft flights resumed this past month which will result in an increase in March 2022 fuel flowage fees.

Airport Activity – Passenger Enplanements (Rogers)

During February 2022 SkyWest enplaned 1,350 passengers, which was a 226% increase over the February 2021 total of 413 passengers. The February 2022 total passenger count was 2,647 which was a 239% increase over the February 2021 YTD total of 781. United Express enplanements continue to recover at a rate higher than the national average.

Financial Reports – Comments and Notes (Swanson)

Highlights from the February 2022 financials include:

- Unrestricted cash in bank at \$2,342,186.
- Total YTD income came in \$46,823 over the first two months in 2021 (11%) and is tracking slightly (3%, \$13,811) under the 2022 budget projections.
- Total operating expenses came in 6% under budget and are down 19.5% from 2021 or \$109,581 less.
- Net operating income before depreciation equaled \$18,319 at the end of Feb.

At the end of February, the SAA remitted \$281,092 to the State Treasurer's office for the semi-annual interest payments on the Authority's outstanding general obligation bonds.

The 2021 financial statement audit fieldwork by the independent auditing firm of Adams Brown is scheduled for March 23, 2022.

The below table represents disbursements from the 2021-1 GO Temporary Note project fund account during February 2022.

Salina Airport Authority Account QuickReport As of February 28, 2022							
Type	Date	Num	Name	Memo	Split	Amount	Balance
Cash in Bank-Bond Funds							2,321,453.02
BSB 2021-1 GO Temp Note (8146)							2,321,453.02
Bill Pmt -Check	02/11/2022	1012	Design Central LLC	Terminal Concourse Furniture	Accounts pa...	-1,440.00	2,320,013.02
Bill Pmt -Check	02/11/2022	1013	Hutton Corporation	Terminal Concourse Progress Payment No. 6	Accounts pa...	-197,105.66	2,122,907.36
Bill Pmt -Check	02/11/2022	1014	Hutton Corporation	Terminal Concourse Progress Payment No. 7	Accounts pa...	-21,250.00	2,101,657.36
Deposit	02/28/2022			Interest	Interest incom...	347.73	2,102,005.09
Total BSB 2021-1 GO Temp Note (8146)							-219,447.93
Total Cash in Bank-Bond Funds							-219,447.93
TOTAL							-219,447.93

Financial Reports – Accounts Receivable Past Due 31 days or more as of March 14, 2022 (Swanson)

Account	Amount	Days	Comments
Brown, Shane	\$510	61-90	Storage Igloo rent
Federal Aviation Administration	\$1,050	31-60	Level 2 cleaning fee
Sierra Nevada Corporation	\$570	>90	Equipment rental

Short-term Leasing Activity

On February 28, the SAA was awarded a \$102,481 leasing contract from the NASA-Ames Research Center for the leasing of Hangar 606 and ground support equipment this summer (May 4-July 3). The SAA will be welcoming back NASA and the ER-2 for the 2nd year of the multi-agency Dynamics and Chemistry of the Summer Stratosphere ("DCOTSS") project.

On March 2, the SAA leased portions of Hangar 600 to the Fort Riley 1st Infantry Division in support of air cargo movement for the post. This 18-day agreement will generate \$9,270 in rental income. This activity is a result of our support of Fort Riley's Installation Transportation Office as an airport of embarkation/debarkation for the Big Red One.

Lastly, in early March, the SAA renewed the lease for Hangar 506-1 with Miller Pipeline. The one-year renewal commences effective April 1 at a rate of \$2,270/month for the 4,900 sq. ft. facility.

Agenda Item #7 – Scheduled Air Service Update and Discussion. (Rogers and Foss)

Air service consultant Gary Foss will join us via GoToMeeting for a scheduled air service update. Enclosed is a copy of the USDOT Order prohibiting SkyWest from terminating SLN service until a replacement air carrier is selected. Key dates to keep in mind are:

- March 10, 2022 – SkyWest submits a **Notice of Termination** to the USDOT
- March 11, 2022 – USDOT issues an **Order Prohibiting Termination of Service and Requesting Proposals**
- April 11, 2022 – Deadline for interested air carriers to submit proposals to the USDOT
- April TBD – Deadline for community comments
- May TBD – USDOT air carrier selection
- June/July TBD – Transition from SkyWest to replacement air carrier

Gary and I will review the plan for contacting candidate, replacement air carriers. The critical tool used for the air carrier recruitment is the recently completed SLN True Market Study. The study will be available for review at the board meeting.

Agenda Item #8 –Review Bids Received for Building B595 Remodeling and Prospective Tenants. (Rogers and Swanson)

Enclosed is a copy of the bids received for the B595 remodeling and improvements project. The project's scope of work and financing has been approved by previous board action. Bids were received from Cheney Construction and Hall Construction. The bid from Hall cannot be considered since the company was not able to secure the required statutory bid and performance bonds. Since Hall cannot be considered, the sole bid is \$1,957,000 submitted by Cheney. The architect's estimate was \$1,891,107. Cheney can have the work substantial complete by July 2022 to meet a tight schedule for one of two prospective tenants.

The 20,000 SF warehouse/light manufacturing building will be divided in Unit A and Unit B. Lease terms have been discussed with two prospective tenants who are interested in Unit A and Unit B respectively. Both prospective tenants are opening Salina locations to support a major manufacturer. One of the prospective tenants needs to occupy a portion of B595 by the end of July 2022.

Recommendation: Acceptance of the sole, complete bid submitted by Cheney Construction in the amount of \$1,957,000 and authorize the executive director to sign the B595 remodel project contract documents.

Agenda Item #9 – Runway 17/35 Construction Update and Consideration of Change Order No. 1 For the North 4,800 Feet of Resurfacing Project. (Rogers and Swanson)

Enclosed is a copy of Change Order No.1 for the resurfacing of the north 4,800 feet of Runway 17/35. The original bid for the project was \$1,622,849 on July 29, 2021. The KDOT grant funding the project was not awarded until February 14, 2022. The delay in a grant KDOT grant award resulted in project cost increases (asphalt oil and airfield markings paint) in the amount of \$37,550. Approval of Change Order

No.1 increases the SAA's local share of construction costs to \$375,787 (22%). The KDOT share will drop to 78% (\$1,352,948). Enclosed is an update project budget (Sources and Uses of Funds).

Agenda Item #10 - Review of Calendar Year 2022 – 2027 Airport Improvement Projects and Associated Project Budgets and Funding Sources (federal and local shares). (Rogers and Swanson)

At the meeting Shelli and I will review an updated schedule for FAA grant funding for planned Salina Regional Airport improvement projects such as fuel farm construction, terminal building parking lot expansion, terminal building expansion, and Runway 12/30 rehabilitation.

Agenda Item #11 - An Executive Session of the Board of Directors to Discuss Trade Secrets of a Corporation. (Gunn)

An executive session is scheduled for the purpose of discussing the financial affairs and trade secrets of a company interested in leasing property from the Salina Airport Authority.

Recommended Motion:

I move that the Airport Authority board of directors recess into an executive session for fifteen (15) minutes to discuss the subject of an economic development expansion project based upon the need to discuss data relating to the financial affairs or trade secrets of corporations, partnerships, trusts and individual proprietorships pursuant to K.S.A. 75-4319(b)(4). The open meeting will resume in this room at ____ AM.

Agenda Item #12 – Consideration of SAA Resolution No. 22-02 Providing Statutory Authority for the Issuance of Salina Airport Authority General Obligation Bonds to Finance Certain MRO Hangar Improvements (Rogers and Swanson)

This is a continuation of a similar agenda item considered at the board's February 16 meeting and rescheduled for our March 16 meeting. Enclosed is a copy of the revised resolution that better describes the Airport Authority's authority to issue general obligation bonds instead of "Approving" the issuance of general obligation bonds. Resolution No. 22-02 is only the first step in a bond issue. The next steps include negotiated lease agreements for the hangars to be improved and public bids for the bonds. Also enclosed is a copy of the preliminary uses of the proceeds of the proposed bond issue.

At our meeting I'll be able to provide you with details concerning lease terms being considered by two prospective tenants for hangars H606 and H626 respectively. Approval of the resolution will enable SAA staff to continue lease negotiations. Approval also allows bond counsel and financial advisors to proceed with the steps needed to prepare for a bond issue. Bond counsel will join the meeting via GoToMeeting to answer board member questions.

Recommendation: Approval of SAA Resolution No. 22-02

Agenda Item #13 - Election of officers and board member committee assignments for 2022-2023. (Gunn)

The recommended slate of officers for 2022 – 2023 is as follows:

Chair	Kent Buer
Vice-Chair	Tod Roberg
Secretary	Al Eichelberger
Treasurer	Stephanie Carlin
Past Chairman	Kristin Gunn

The recommended committee assignments for 2022 -2023 are as follows:

Salina Area Chamber of Commerce Board of Directors (ex officio member)	Kent Buer
Schilling Project Executive Group (SAA board liaison)	Kristin Gunn
Salina Community Economic Developmet Organization (SAA board liaison)	Tod Roberg

Agenda Item #14 – Consideration of SAA Resolution No. 22-03 (Swanson)

Enclosed is a copy of the 2022 resolution that designates the banks used by the Airport Authority. The resolution also specifies individuals authorized to sign SAA checks and defines the number of signatures required on each check.

Recommendation: Approval of SAA Resolution No. 22-03

Agenda Item #15

The SAA board members reference manual has been revised and updated. The revisions and updates will be reviewed at Wednesday's meeting. Below is the link to the updated SAA board member reference.

<https://www.salinaairport.com/media/36743/boardreferencemanual-2022.pdf>

Please contact us if you have any questions or comments.

DATE: March 10, 2022

TO: Tim Rogers, SAA Board of Directors

FROM: Maynard Cunningham

SUBJECT: **March 16, 2022, SAA Regular Board Meeting**

Facilities and Construction Notes

New Projects

- **B595 Renovation** - The bid opening was held February 18, 2022. Two contractors provided bids for the project, Hall Construction and Cheney Construction. Cheney Construction was awarded the contract due to Hall Construction not being able to provide an adequate bond.
- **H606 Paint Booth (1 Vision Aviation)** - A follow up meeting was held on February 23, 2022, at Hangar 606 with Hutton and 1 Vision personnel to review and discuss SAA's request for a design proposal for a paint booth facility to be built within the hangar. The paint booth facility includes the paint booth enclosure, lighting, air intake, filtration, and exhaust systems to provide the tenant capabilities and capacity to paint multiple narrow body regional and corporate jets.
- **Airport Terminal South Overflow Parking Lot (150 additional spaces)** - Lochner has provided plans and specifications for the south overflow temporary parking lot at the airport terminal. These plans and specifications will be packaged advertised for bids from contractors to perform construction this spring.
- **Runway 17/35 North 4800 ft.** – Rehabilitation of the north 4800 ft. of Runway 17/35 will begin March 28, 2022 and is scheduled through April 29, 2022. The rehabilitation includes milling 2.5" of the existing runway and overlaying new asphalt. Runway 17/35 will be closed during the rehabilitation project.

Current Projects

- **H959 (1 Vision Aviation)** - A project is in process to reduce heating and cooling costs at H959. The project includes installation of 38 destratification fans and new hangar door seals. Destratification fans have been installed in three of the six planned zones.
- **H409 (Schilling Aviation)** - Parts are due March 21, 2022 to repair one of the south hangar door's track and wheels.
- **H600 (SAA Conference Room)** - Security storefront walls and doors have been installed, awaiting the glass to arrive to complete the project in Hangar 600 conference room.

- **Terminal Building** – Security cameras have been installed in the baggage claim, lobby, TSA, and concourse areas of the SLN Terminal Building. Exterior cameras are on back-order to be installed at a later date.

Special Projects

- **December 15, 2021, Windstorm** - Multiple properties were damaged in the windstorm. Roofing, siding, and other mitigation repairs have been completed at multiple sites to protect from weather. Bids are still being solicited for repairs from the windstorm.
 - **PAPI Lights (Precision Approach Path Indicator)** – Since the day of the windstorm the PAPIs have not functioned properly. An electrician was on site recently to perform an inspection and diagnosis. Electronic components are on order to repair the lights.
- **AIT and CTX Devices at SLN** - TSA approval has been received for AIT and CTX devices at the airport terminal building to improve passenger and bag screening. Contractors have installed electrical power to the necessary locations and moved the storefront wall in the TSA screening area to accommodate the AIT device when it arrives. The scheduled time to install electrical power and data lines then move the Skywest ticket counter is set for the week of April 4, 2022, to allow room for the CTX device.
- **Fire Suppression Systems** - Johnson Controls has been contracted to complete 5-yr inspections and compliance repairs on multiple SAA building fire suppression systems. 5-yr internal inspections have been completed at B1021 (Kansas Erosion Products), B655 (Stryten), Hangar 600, B702 (ARFF Station), B620 (Universal Forest Products), Hangar 509, Hangar 606, H504 (LifeSave).

Completed Projects

- **B655 (Stryten)** - The water main for the fire suppression system has been replaced.
- **H504 (LifeSave)** – Replacement of the east and south exterior siding of Hangar 504, and minor interior repairs resulting from the December 15, 2021, windstorm have been completed.
- **Perimeter Fence and Gates** - A contractor has repaired approximately 200' of the west perimeter fence, 175' of fence at B620 (Universal Forest Products), and replaced two damaged gates that were inoperable.
- **Terminal Building** - Concourse renovations and new restrooms have been substantially completed, less the FEMA doors. A punch list walk through will be completed soon to finalize this project.
- **Fire Suppression Systems** - 5-yr internal inspections have been completed at B1021 (Kansas Erosion Products), B655 (Stryten), Hangar 600, B702 (ARFF Station), B620 (Universal Forest Products), Hangar 509, Hangar 606, H504 (LifeSave).

SALINA AIRPORT AUTHORITY ANNUAL BOARD MEETING
Hangar H600, First Floor Conference Room
2720 Arnold Court
Or
Online Via GoToMeeting

March 16, 2022 – 8:00 AM

AGENDA

Action Items

1. Call to order and determine that a quorum is present and confirm that the meeting notice has been published. (Gunn)
2. Recognition of guests. (Gunn)
3. Additions to the agenda and agenda overview. (Rogers)
4. Acceptance of Appointment and Oath and Office by Stephanie Carlin. (Rogers)
5. Approval of the minutes of the February 16, 2022, regular board meeting. (Gunn)
6. Review of airport activity and financial reports for the month ending February 28, 2022. (Rogers and Swanson)
7. Scheduled air service update and discussion (Rogers and Foss)
8. Review of bids received for building B595 remodeling and prospective tenants. (Rogers and Swanson)
9. Runway 17/35 construction update and consideration of Change Order No.1 for north 4,800 ft. of resurfacing. (Rogers and Swanson)
10. Review of calendar year 2022 – 2027 airport improvement projects and associated project budgets and funding sources (federal and local shares). (Rogers and Swanson)
11. An executive session of the board of directors to discuss trade secrets of a corporation. (Gunn)

I move that the Airport Authority board of directors recess into an executive session for fifteen (15) minutes to discuss the subject of an economic development expansion project based upon the need to discuss data relating to the financial affairs or trade secrets of corporations, partnerships, trusts and individual proprietorships pursuant to K.S.A. 75-4319(b)(4). The open meeting will resume in this room at ____ AM.



12. Review of proposed MRO hangar improvements and consideration of SAA Resolution No. 22-02 approving the issuance of general obligation bonds for the purpose of financing MRO hangar improvements at the Salina Regional Airport. (Rogers and Swanson)
13. Election of officers and board member committee assignments for 2022-2023. (Gunn)
14. Consideration of SAA Resolution 22-03 designating the various bank depositories of the Salina Airport Authority. (Swanson)
15. Review of the SAA Board of Directors Reference Manual (Rogers)

Directors' Forum (Gunn)

16. Chair recognition (Buer)

Visitor's Questions and Comments (Gunn)

Staff Reports (Rogers)

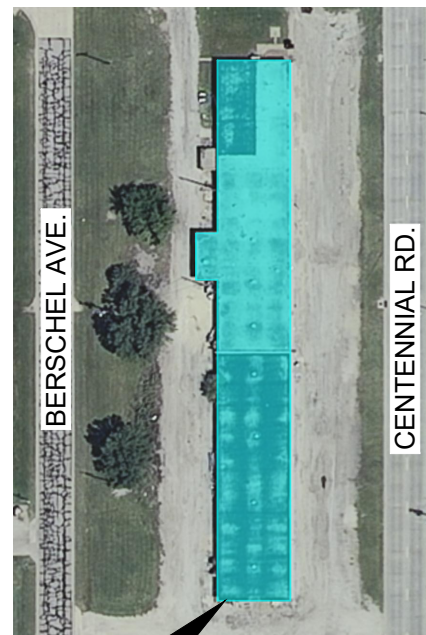
Announcements (Windhorst)

Adjournment (Gunn)





Runway 17-35
North 4800 Ft.



Building 595

Drawing Number 3048-03-22



3237 ARNOLD, SALINA, KS 67401
(785-827-3914 FAX: 785-827-2221)
None : REVISIONS
MWC : DESIGNED BY
MWC : DRAWN BY
1" = 2000' : SCALE
03/11/22, 15:45 : DATE



ACCEPTANCE OF APPOINTMENT

The Undersigned hereby certifies that she is qualified to accept the appointment and does hereby accept her appointment as a member of the Board of Directors of the Salina Airport Authority of the City of Salina, Kansas, for a term of Three (3) years commencing on the 16th day of March, 2022 and ending on the 28th day of February, 2025 in accordance with and subject to the policies and standards governing the qualifications, appointments and conduct of the members of the aforesaid Board of Directors of the Salina Airport Authority of the City of Salina, Saline County, Kansas, all as provided for by the Ordinance of the City of Salina, Kansas, and the General Statutes of Kansas.

WITNESS my hand this 16th day of March, 2022.

Stephanie Carlin

OATH OF OFFICE

STATE OF KANSAS, SALINE COUNTY, ss:

I do solemnly swear (or I do solemnly, sincerely and truly declare and affirm) that I will support the Constitution of the United States and the Constitution of the State of Kansas and faithfully discharge the duties as a member of the Board of Directors of the Salina Airport Authority. So help me God (or, and this I do under the pains and penalties of perjury).

Stephanie Carlin

Subscribed and sworn (affirmed) to before me this 16th day of March, 2022.

Notary Public

My Appointment expires _____.

Filed with me this _____ day of _____, A.D., 2022.

City Clerk

**MINUTES OF THE REGULAR MEETING OF THE BOARD
OF DIRECTORS OF THE SALINA AIRPORT AUTHORITY
FEBRUARY 16, 2022
HANGAR 600, ROOM 100**

Call to Order

The meeting was called to order at 8:00 A.M. by Chair Kristin Gunn. Chair Gunn confirmed that a quorum was present. Business and Communications Manager Kasey Windhorst stated that the board meeting notice was published and distributed on Friday, February 11, 2022.

Attendance

Attendance was taken. Chair Gunn, Directors Bauer, Weisel, and Eichelberger were present, Director Roberg attended via video conference. Executive Director Tim Rogers; Director of Administration and Finance Shelli Swanson; Director of Facilities and Construction Maynard Cunningham; Business and Communications Manager Kasey Windhorst; Airport Administration Specialist Michelle Moon; and Attorney Greg Bengtson were present. Julie Yager-Zucker, Avflight Salina, attended as guest. Renee Duxler, Salina Chamber of Commerce, attended the meeting via video conference.

Additions to the Agenda

Chair Gunn asked if there were any additions to the agenda. Executive Director Rogers stated one addition under Staff Reports to discuss prospect activity.

Minutes

Chair Gunn asked if the board members had additions or corrections to the minutes. Director Eichelberger moved, seconded by Director Buer, to approve the minutes of the January 19, 2022 regular board meeting. Motion carried 5-0.

Airport Activity

Executive Director Rogers stated that there was an increase in air traffic, fuel flowage and enplanements for the month of January. The Salina air traffic control tower (ATCT) recorded 4,764 operations during January 2022 which was a 19% increase as compared to the January 2021 total of 3,996. Fuel flowage came in at 151,697 gallons which was 28% more than the January 2021 total of 118,268 gallons. During January 2022, SkyWest enplaned 1,233 passengers, which was a 218% increase over the January 2021 total of 388 passengers. The January total passenger count was 2,526 which was a 193% increase over the January 2021 YTD total of 863. Rogers noted SkyWest is reducing scheduled flights system wide due to the nationwide pilot shortage. Rogers discussed the budget for Airport Promotion. Advertising was a major factor in retaining passengers throughout 2020 and 2021, enabling SLN to grow in the market area. Preliminary budget for 2022 media buys requires a budget increase from \$35,000 to \$120,000 for calendar year 2022.

Financial Reports

Director of Administration and Finance Swanson provided the financial reports for the month ending January 31, 2022. Total operating revenue came within 5% of budget and is tracking 7.9%

ahead of January 2021. Total administrative expenses arrived 19% under budget with total maintenance expenses over budget 11%, bringing total operating expenses under budget by 7% or 16,561. Comparatively, total expenses are over 2021 just .92%. Net income before depreciation was \$17,465 for the first month of the new year. Swanson reviewed significant capital expenditures for the month of January 2022.

Resolution 22-02

Rogers reviewed the scope of work for improvements needed at hangar 606 and hangar 626 to accommodate tenant expansions. The hangar improvements would bring in new MRO work to the Salina Airport and add additional aircraft modification maintenance, repair and overhaul jobs. Total cost for the hangar improvements and surrounding airfield pavement is an estimated \$9,850,000. Resolution 22-02 is an indication of intent and allows staff, bond counsel and financial advisors to proceed with next steps. Due to concerns regarding the resolution's wording, Director Eichelberger made a motion to postpone further discussion of Resolution 22-02 to the March 16, 2022, board meeting. The Motion was seconded by Director Weisel. Carried 5-0.

Public Entity Liability Insurance Policy

Director of Administration and Finance Swanson presented and reviewed the Westchester ACE American Insurance Company Public Entity Liability insurance policy issued for SAA board of directors and staff for calendar year 2022.

Resolution No. 22-01

Director Gunn presented Resolution 22-01 to the board expressing gratitude and appreciation to Brian Weisel for his service rendered to the City of Salina and its citizens. Director Buer moved to approve SAA Resolution No. 22-01, seconded by Director Eichelberger. Motion passed unanimously.

Staff Reports

Rogers reported on development interest in the 80 acres near Water Well and Centennial and additional prospect activity at the Salina Regional Airport and Airport Industrial Center.

Rogers reviewed the upcoming FOL calendar of events and airfield construction projects. The KAIP Grant from KDOT was awarded on Monday, February 14, 2022, allowing for the construction to be scheduled for the north 4,800 ft of runway 17/35. AIP funding for the south 7,500 ft. of Runway of 17/35 is already in place. Rogers requested authorization from the board to execute the construction contracts for the north end of Runway 17/35. Director Weisel motioned to authorize Executive Director Rogers to sign the contracts for construction on runway 17/35, with APAC for \$ 1,622,849 and with Jviation for \$ 68,336. Director Bauer seconded. Motion carried 4 – 0.

Director of Administration and Finance Swanson presented an appreciation award to Julie Yager-Zuker, Avflight Salina, recognizing her 30 years of dedicated service to Salina and the air industry on behalf of the board and airport authority staff.

Following staff photographs, and upon a motion duly made, the meeting adjourned at 9:27 A.M.

Minutes approved at the March 16, 2022 board meeting.

Secretary

(SEAL)

SALINA AIRPORT AUTHORITY
AIRPORT ACTIVITY REPORT
2022

AIR TRAFFIC/ATCT

February, 2022	6,260 Operations 614 Instrument Operations 387 Peak Day
February, 2021	5,989 Operations 563 Instrument Operations 520 Peak Day
January 2022 - February 2022	11,024 Operations
January 2021 - February 2021	9,985 Operations
January 2020 - February 2020	9,603 Operations

FUEL FLOWAGE

February, 2022	200,550 Gallons
February, 2021	145,726 Gallons
January 2022 - February 2022	352,247 Gallons
January 2021 - February 2021	263,995 Gallons
January 2020 - February 2020	459,666 Gallons

		Avflight	
KSU-S	Avflight Salina	Military/Gov't Portion	Self-fuel Station Portion
12,571	187,979	35,096	324
9,940	135,786	30,818	277
21,363	330,884	47,607	642
15,343	248,652	42,989	484
14,173	445,493	68,132	41

SkyWest Airlines

ENPLANEMENTS

DEPLANEMENTS

TOTAL

February, 2022	1,350 Passengers
February, 2021	413 Passengers
January 2022 - February 2022	2,583 Passengers
January 2021 - February 2021	801 Passengers
January 2020 - February 2020	2,344 Passengers

February, 2022	1297 Passengers
February, 2021	368 Passengers

February, 2022	2,647
February, 2021	781

ENPLANEMENTS - Charter Flights

February, 2022	1,465 Passengers
February, 2021	135 Passengers
January 2022 - February 2022	2,065 Passengers
January 2021 - February 2021	385 Passengers
January 2020 - February 2020	3,604 Passengers

TOTAL ENPLANEMENTS - Scheduled Flights & Charter Flights

February, 2022	2,815 Passengers
February, 2021	548 Passengers
January 2022 - February 2022	4,648 Passengers
January 2021 - February 2021	1,186 Passengers
January 2020 - February 2020	5,948 Passengers

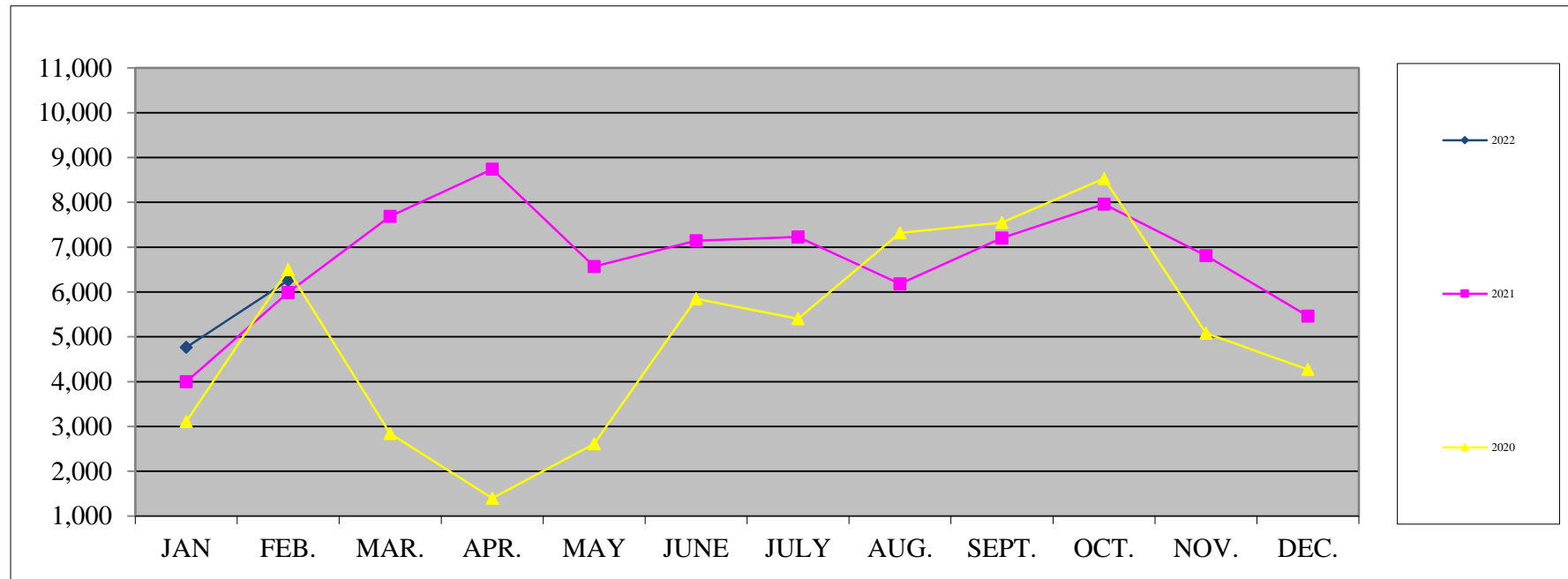
AIRPORT TRAFFIC RECORD

2021 - 2022

	ITINERANT					LOCAL			
	AC	AT	GA	MI	Total Itinerant	Civil	Military	Total Local	Total Operations
2022									
January, 22	124	1,618	610	156	2,508	2,062	194	2,256	4,764
February, 22	128	2,269	680	151	3,228	2,974	58	3,032	6,260
March, 22									
April, 22									
May, 22									
June, 22									
July, 22									
August, 22									
September, 22									
October, 22									
November, 22									
December, 22									
Totals January - February	252	3,887	1,290	307	5,736	5,036	252	5,288	11,024
2021									
January, 21	131	1,074	540	161	1,906	1,968	122	2,090	3,996
February, 21	109	1,966	533	218	2,826	2,863	300	3,163	5,989
March, 21									
April, 21									
May, 21									
June, 21									
July, 21									
August, 21									
September, 21									
October, 21									
November, 21									
December, 21									
Totals January - February	240	3,040	1,073	379	4,732	4,831	422	5,253	9,985
Difference	12	847	217	-72	1,004	205	-170	35	1,039
YTD % Change	5%	28%	20%	-19%	21%	4%	-40%	1%	10%
Legend:	AC: Air Carrier		AT: Air Taxi						
	GA: General Aviation		MI: Military						

AIR TRAFFIC

	<u>JAN</u>	<u>FEB.</u>	<u>MAR.</u>	<u>APR.</u>	<u>MAY</u>	<u>JUNE</u>	<u>JULY</u>	<u>AUG.</u>	<u>SEPT.</u>	<u>OCT.</u>	<u>NOV.</u>	<u>DEC.</u>	<u>TOTAL</u>
2022	4,764	6,260											11,024
2021	3,996	5,989	7,688	8,739	6,570	7,142	7,230	6,181	7,206	7,958	6,808	5,463	80,970
2020	3,109	6,494	2,841	1,398	2,614	5,846	5,399	7,318	7,550	8,532	5,078	4,269	60,448
2019	3,102	4,852	6,848	8,225	6,328	8,541	8,051	5,520	7,187	7,240	6,072	4,587	76,553
2018	3,418	4,601	6,312	5,510	5,094	6,865	6,865	4,910	6,336	9,974	5,317	4,091	69,293
2017	3,539	6,598	5,329	5,340	4,253	4,338	3,613	4,717	7,081	6,177	6,062	4,094	61,141
2016	4,422	7,789	7,962	7,312	6,898	8,011	5,877	4,789	7,593	6,052	5,458	4,948	77,111
2015	6,918	7,133	8,557	8,870	8,022	7,268	8,089	5,426	8,846	11,367	8,753	7,101	96,350
2014	6,511	6,887	7,143	8,426	8,365	7,234	7,423	5,756	9,035	10,496	8,316	5,509	91,101
2013	5,341	7,146	7,440	7,349	7,336	8,291	6,696	6,694	8,755	10,136	7,946	7,001	90,131
2012	4,642	6,700	8,189	8,002	11,819	7,532	7,635	7,802	10,478	10,292	8,838	5,409	97,338



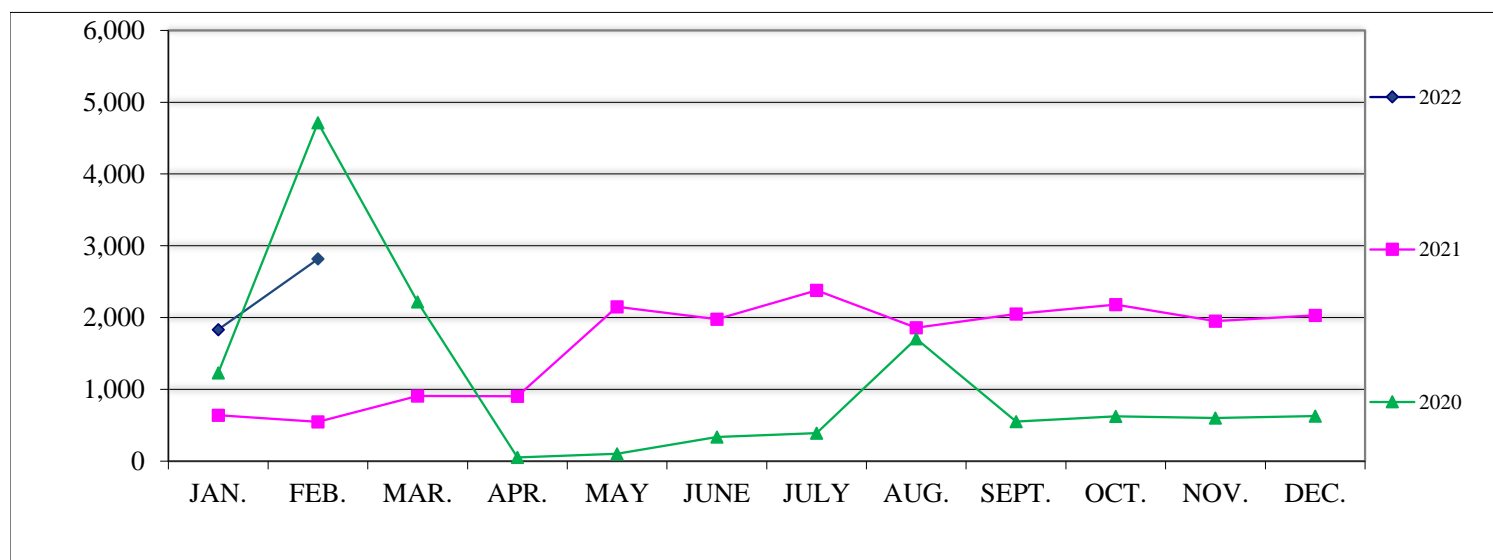
Gallons of Fuel Sold at SLN

The chart displays monthly sales data for three years. The Y-axis represents sales volume, ranging from 0 to 800,000 in increments of 100,000. The X-axis lists the months from January to December. The 2020 series (yellow line with triangles) shows a sharp peak in August, reaching nearly 700,000. The 2021 series (magenta line with squares) and 2022 series (dark blue line with diamonds) show more moderate sales, with 2022 peaking in February and 2021 showing a slight increase in July and August.

Month	2020	2021	2022
JAN.	120,000	120,000	150,000
FEB.	340,000	140,000	200,000
MAR.	120,000	210,000	190,000
APR.	50,000	120,000	180,000
MAY	90,000	170,000	190,000
JUNE	100,000	160,000	190,000
JULY	140,000	230,000	200,000
AUG.	690,000	220,000	200,000
SEPT.	120,000	170,000	180,000
OCT.	200,000	200,000	190,000
NOV.	160,000	160,000	180,000
DEC.	110,000	170,000	190,000

ENPLANEMENTS

	<u>JAN.</u>	<u>FEB.</u>	<u>MAR.</u>	<u>APR.</u>	<u>MAY</u>	<u>JUNE</u>	<u>JULY</u>	<u>AUG.</u>	<u>SEPT.</u>	<u>OCT.</u>	<u>NOV.</u>	<u>DEC.</u>	<u>TOTAL</u>
2022	1,833	2,815											4,648
2021	638	548	909	904	2,151	1,979	2,379	1,859	2,050	2,182	1,949	2,032	19,580
2020	1,232	4,716	2,219	52	105	338	392	1,705	552	624	602	628	13,165
2019	996	1,659	1,698	1,548	1,865	1,727	2,065	2,556	1,540	1,958	1,703	1,874	21,189
2018	414	715	370	783	1,387	1,751	1,623	5,553	2,095	2,230	1,756	1,622	20,299
2017	720	1,344	731	756	761	852	793	746	3,874	946	1,229	1,207	13,959
2016	36	0	0	0	0	104	372	910	637	558	574	692	3,883
2015	528	107	4,550	531	122	88	77	79	61	3,574	592	80	10,389
2014	145	109	140	135	175	403	282	223	178	431	157	178	2,556
2013	166	191	205	214	243	218	202	205	161	178	212	243	2,438
2012	237	249	247	216	287	213	174	198	151	187	229	335	2,723



****Adjustment based on Nonscheduled/On-Demand Air Carrier Filings FAA Form 1800-31**

Salina Airport Authority
Statement of Net Assets Prev Year Comparison

03/11/2022

As of February 28, 2022

	Feb 28, 22	Jan 31, 22	\$ Change	Feb 28, 21	\$ Change	% Change
ASSETS						
Current Assets						
Checking/Savings						
Cash in Bank-Bond Funds	2,102,005	2,321,453	-219,448	112,094	1,989,911	1,775%
Cash in bank-Operating Funds	2,342,186	2,345,838	-3,652	1,149,679	1,192,507	104%
Cash in Bank - Mill Levy	2,166,442	2,447,505	-281,063	1,503,682	662,760	44%
Total Checking/Savings	1 6,610,633	7,114,796	-504,163	2,765,455	3,845,178	139%
Accounts Receivable						
Accounts Receivable	102,643	98,856	3,787	81,366	21,277	26%
Total Accounts Receivable	102,643	98,856	3,787	81,366	21,277	26%
Other Current Assets						
Agri Land Receivable	66,760	66,760	0	66,760	0	0%
Mill Levy receivable	1,184,701	1,184,701	0	1,269,043	-84,342	-7%
Other current assets	220,624	235,504	-14,880	396,184	-175,560	-44%
Undeposited Funds	3,833	26,764	-22,931	8,156	-4,323	-53%
Total Other Current Assets	1,475,918	1,513,729	-37,811	1,740,143	-264,225	-15%
Total Current Assets	8,189,194	8,727,381	-538,187	4,586,964	3,602,230	79%
Fixed Assets						
Fixed assets at cost	96,636,252	96,438,583	197,669	93,184,412	3,451,840	4%
Less accumulated depreciation	-53,776,558	-53,534,471	-242,087	-50,918,982	-2,857,576	-6%
Total Fixed Assets	42,859,694	42,904,112	-44,418	42,265,430	594,264	1%
Other Assets						
Deferred Outflow of Resources	1,106,168	1,106,168	0	1,232,712	-126,544	-10%
Total Other Assets	1,106,168	1,106,168	0	1,232,712	-126,544	-10%
TOTAL ASSETS	2 52,155,056	52,737,661	-582,605	48,085,106	4,069,950	8%
LIABILITIES & EQUITY						
Liabilities						
Current Liabilities						
Accounts Payable						
Accounts payable	321,475	390,351	-68,876	425,895	-104,420	-25%
Total Accounts Payable	321,475	390,351	-68,876	425,895	-104,420	-25%
Total Credit Cards	0	-119	119	4,650	-4,650	-100%
Other Current Liabilities						
Accrued debt interest payable	-764	233,284	-234,048	3,369	-4,133	-123%
Debt, current portion	1,710,800	1,710,800	0	3,772,397	-2,061,597	-55%
Deferred Agri Land Revenue	55,633	61,197	-5,564	55,633	0	0%
Deferred Mill Levy revenue	2,046,713	2,251,384	-204,671	2,112,224	-65,511	-3%
Other current liabilities	227,192	226,618	574	179,750	47,442	26%
Total Other Current Liabilities	4,039,574	4,483,283	-443,709	6,123,373	-2,083,799	-34%
Total Current Liabilities	4,361,049	4,873,515	-512,466	6,553,918	-2,192,869	-33%
Long Term Liabilities						
Debt - Long Term	25,617,773	25,617,773	0	23,523,853	2,093,920	9%
Deferred Inflows of Resources	66,426	66,426	0	66,426	0	0%
Less current portion	-1,710,800	-1,710,800	0	-3,772,397	2,061,597	55%
Net OPEB Liability (KPERS)	13,924	13,924	0	13,924	0	0%
Net Pension Liability	715,670	715,670	0	715,670	0	0%
Security Deposits Returnable	94,726	94,726	0	83,896	10,830	13%
Total Long Term Liabilities	24,797,719	24,797,719	0	20,631,372	4,166,347	20%
Total Liabilities	3 29,158,768	29,671,234	-512,466	27,185,290	1,973,478	7%
Equity						
Invested in Capital Assets net	17,241,921	17,250,596	-8,675	18,616,690	-1,374,769	-7%
Net assets, Designated	90,000	90,000	0	90,000	0	0%
Net assets, Unrestricted	4,285,957	4,277,282	8,675	2,490,493	1,795,464	72%
Net Income	1,378,410	1,448,548	-70,138	-297,367	1,675,777	564%
Total Equity	22,996,288	23,066,426	-70,138	20,899,816	2,096,472	10%
TOTAL LIABILITIES & EQUITY	4 52,155,056	52,737,660	-582,604	48,085,106	4,069,950	8%

Salina Airport Authority
Profit & Loss Budget Performance
February 2022

4:24 PM
03/11/2022
Accrual Basis

	Feb 22	Jan - Feb 22	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
Ordinary Income/Expense						
Income						
Airfield revenue						
Fuel Flowage Fees	18,069	31,206	30,000	1,206	104%	180,000
Hangar rent	60,294	120,218	135,833	-15,615	89%	815,000
Landing fees	4,824	8,050	5,075	2,975	159%	30,450
Ramp rent	5,435	10,870	10,833	37	100%	65,000
Total Airfield revenue	5 88,622	170,344	181,741	-11,397	94%	1,090,450
Building and land rent						
Agri land rent	5,563	11,127	11,167	-40	100%	67,000
Building rents - Long Term						
Short-term leasing	37,769	75,538	88,742	-13,204	85%	532,450
Building rents - Long Term - Other	76,742	154,504	136,258	18,246	113%	817,550
Total Building rents - Long Term	114,511	230,042	225,000	5,042	102%	1,350,000
Land rent						
Basic Land Rent	12,018	24,260	27,096	-2,836	90%	162,573
Property tax - tenant share	8,952	17,904	17,905	-1	100%	107,427
Total Land rent	20,970	42,164	45,001	-2,837	94%	270,000
Tank rent	1,220	2,440	2,340	100	104%	14,040
Total Building and land rent	6 142,264	285,773	283,508	2,265	101%	1,701,040
Other revenue						
Airport Marketing	0	0	4,167	-4,167	0%	25,000
ARFF Training	0	0	0	0	0%	0
Commissions	1,006	2,724	3,167	-443	86%	19,000
Other income	7,856	12,264	12,333	-69	99%	74,000
Total Other revenue	8,862	14,988	19,667	-4,679	76%	118,000
Total Income	239,748	471,105	484,916	-13,811	97%	2,909,490
Gross Profit	7 239,748	471,105	484,916	-13,811	97%	2,909,490
Expense						
Administrative expenses						
A/E, consultants, brokers	1,915	1,915	5,667	-3,752	34%	34,000
Airport promotion	27,356	31,026	40,833	-9,807	76%	245,000
Bad Debt Expense	0	0	833	-833	0%	5,000
Computer/Network Admin.	1,803	4,467	4,750	-283	94%	28,500
Dues and subscriptions	1,198	2,903	4,583	-1,680	63%	27,500
Employee retirement	6,399	12,688	13,348	-660	95%	80,088
FICA and medicare tax expense	5,364	10,634	11,193	-559	95%	67,157
Industrial development	4,792	9,583	10,000	-417	96%	60,000
Insurance , property	19,762	39,248	38,333	915	102%	230,000
Insurance, medical	16,274	32,507	36,667	-4,160	89%	220,000
Kansas unemployment tax	0	0	167	-167	0%	1,000
Legal and accounting	3,552	5,958	7,650	-1,692	78%	45,900
Office salaries	39,975	79,937	91,667	-11,730	87%	550,000
Office Supplies	115	887	1,359	-472	65%	8,155
Other administrative expense	789	1,821	3,000	-1,179	61%	18,000
Postage	0	137	340	-203	40%	2,040
Property tax expense	12,047	24,094	24,094	0	100%	144,565
Special Events	0	0	250	-250	0%	1,500
Telephone	677	2,532	4,167	-1,635	61%	25,000
Training	500	500	1,667	-1,167	30%	10,000
Travel and meetings	281	804	1,667	-863	48%	10,000
Total Administrative expenses	8 142,799	261,641	302,235	-40,594	87%	1,813,405

	Feb 22	Jan - Feb 22	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
Maintenance expenses						
Airfield maintenance	374	4,557	8,333	-3,776	55%	50,000
Airport Security	0	0	1,333	-1,333	0%	8,000
Building maintenance	21,652	44,520	25,000	19,520	178%	150,000
Equipment fuel and repairs	4,130	15,856	15,000	856	106%	90,000
Fire Services	0	688	5,292	-4,604	13%	31,750
Grounds maintenance	26	40	2,500	-2,460	2%	15,000
Maintenance salaries	30,920	60,654	63,687	-3,033	95%	382,124
Other maintenance expenses	906	2,639	3,333	-694	79%	20,000
Snow removal expense	3,098	5,710	3,333	2,377	171%	20,000
Utilities	21,883	56,481	50,000	6,481	113%	300,000
Total Maintenance expenses	82,989	191,145	177,811	13,334	107%	1,066,874
Total Expense	225,788	452,786	480,046	-27,260	94%	2,880,279
Net Ordinary Income	13,960	18,319	4,870	13,449	376%	29,211
Other Income/Expense						
Other Income						
Capital contributed	0	1,528,202	1,030,605	497,597	148%	6,183,632
Gain on sale of assets	0	0	0	0	0%	20,000
Interest income						
Interest income on deposits	379	830	250	580	332%	1,500
Total Interest income	379	830	250	580	332%	1,500
Mill levy income	204,671	409,343	409,343	0	100%	2,456,055
Total Other Income	205,050	1,938,375	1,440,198	498,177	135%	8,661,187
Other Expense						
Debt interest expense net						
Bond issue cost	19	19	0	19	100%	45,000
Interest Expense on Debt	47,044	94,088	94,088	0	100%	564,530
Total Debt interest expense net	47,063	94,107	94,088	19	100%	609,530
Depreciation expense	242,087	484,174	484,174	0	100%	2,905,044
Total Other Expense	289,150	578,281	578,262	19	100%	3,514,574
Net Other Income	-84,100	1,360,094	861,936	498,158	158%	5,146,613
Net Income	-70,140	1,378,413	866,806	511,607	159%	5,175,824

Salina Airport Authority
Profit & Loss Prev Year Comparison
January through February 2022

4:23 PM
03/11/2022
Accrual Basis

	Jan - Feb 22	Jan - Feb 21	\$ Change	% Change
Ordinary Income/Expense				
Income				
Airfield revenue				
Fuel Flowage Fees	31,205.56	21,515.51	9,690.05	45.04%
Hangar rent	120,217.86	101,567.86	18,650.00	18.36%
Landing fees	8,049.73	4,910.30	3,139.43	63.94%
Ramp rent	10,870.00	10,586.00	284.00	2.68%
Total Airfield revenue	170,343.15	138,579.67	31,763.48	22.92%
Building and land rent				
Agri land rent	11,126.66	11,126.66	0.00	0.0%
Building rents - Long Term				
Short-term leasing	75,538.00	72,934.02	2,603.98	3.57%
Building rents - Long Term - Other	154,503.68	148,558.21	5,945.47	4.0%
Total Building rents - Long Term	230,041.68	221,492.23	8,549.45	3.86%
Land rent				
Basic Land Rent	24,259.62	26,093.93	-1,834.31	-7.03%
Property tax - tenant share	17,904.42	18,904.00	-999.58	-5.29%
Total Land rent	42,164.04	44,997.93	-2,833.89	-6.3%
Tank rent	2,440.00	2,334.00	106.00	4.54%
Total Building and land rent	285,772.38	279,950.82	5,821.56	2.08%
Other revenue				
Commissions	2,723.91	859.47	1,864.44	216.93%
Other income	12,263.73	4,890.00	7,373.73	150.79%
Total Other revenue	14,987.64	5,749.47	9,238.17	160.68%
Total Income	471,103.17	424,279.96	46,823.21	11.04%
Gross Profit	471,103.17	424,279.96	46,823.21	11.04%
Expense				
Administrative expenses				
A/E, consultants, brokers	1,915.00	10,460.00	-8,545.00	-81.69%
Airport promotion				
Air Serv. Mktg - SAA	29,903.50	19,281.95	10,621.55	55.09%
Airport promotion - Other	1,122.08	0.00	1,122.08	100.0%
Total Airport promotion	31,025.58	19,281.95	11,743.63	60.91%
Computer/Network Admin.	4,467.37	4,523.39	-56.02	-1.24%
Dues and subscriptions	2,903.39	3,365.80	-462.41	-13.74%
Employee retirement	12,688.03	12,205.17	482.86	3.96%
FICA and medicare tax expense	10,633.79	9,450.85	1,182.94	12.52%
Industrial development	9,583.34	4,750.00	4,833.34	101.76%
Insurance , property	39,248.14	34,166.66	5,081.48	14.87%
Insurance, medical	32,507.40	33,489.78	-982.38	-2.93%
Legal and accounting	5,958.20	11,844.25	-5,886.05	-49.7%
Office salaries	79,936.84	74,502.72	5,434.12	7.29%
Office Supplies	886.50	1,476.18	-589.68	-39.95%
Other administrative expense				
Merchant Processing Fees	1,636.12	1,449.07	187.05	12.91%
Other administrative expense - Other	185.19	663.27	-478.08	-72.08%
Total Other administrative expense	1,821.31	2,112.34	-291.03	-13.78%
Postage	136.72	91.84	44.88	48.87%
Property tax expense	24,094.16	28,475.66	-4,381.50	-15.39%
Telephone	2,532.30	3,935.71	-1,403.41	-35.66%
Training	500.00	70.95	429.05	604.72%
Travel and meetings	803.93	156.51	647.42	413.66%
Total Administrative expenses	261,642.00	254,359.76	7,282.24	2.86%

	Jan - Feb 22	Jan - Feb 21	\$ Change	% Change
Maintenance expenses				
Airfield maintenance	4,557.29	5,937.76	-1,380.47	-23.25%
Airport Security	0.00	197.58	-197.58	-100.0%
Building maintenance	44,519.67	28,819.65	15,700.02	54.48%
Equipment fuel and repairs	15,856.28	16,039.54	-183.26	-1.14%
Fire Services	687.50	473.07	214.43	45.33%
Grounds maintenance	40.36	385.72	-345.36	-89.54%
Maintenance salaries				
COVID-19 Compensation	0.00	343.00	-343.00	-100.0%
Maintenance salaries - Other	60,653.64	51,346.51	9,307.13	18.13%
Total Maintenance salaries	60,653.64	51,689.51	8,964.13	17.34%
Other maintenance expenses	2,638.56	4,169.85	-1,531.29	-36.72%
Snow removal expense	5,710.00	2,684.74	3,025.26	112.68%
Utilities	56,481.07	197,610.30	-141,129.23	-71.42%
Total Maintenance expenses	191,144.37	308,007.72	-116,863.35	-37.94%
Uncategorized Expenses	0.00	0.00	0.00	0.0%
Total Expense	452,786.37	562,367.48	-109,581.11	-19.49%
Net Ordinary Income	18,316.80	-138,087.52	156,404.32	113.27%
Other Income/Expense				
Other Income				
Capital contributed				
ARPA Grant No. 45 - Equipment	20,367.73	0.00	20,367.73	100.0%
ARPA Grant No. 45 - Operating	1,058,619.27	0.00	1,058,619.27	100.0%
Capital contributed - Other	449,215.00	0.00	449,215.00	100.0%
Total Capital contributed	1,528,202.00	0.00	1,528,202.00	100.0%
Interest income				
Interest income on deposits	830.01	165.70	664.31	400.91%
Total Interest income	830.01	165.70	664.31	400.91%
Mill levy income	409,342.50	422,444.84	-13,102.34	-3.1%
Total Other Income	1,938,374.51	422,610.54	1,515,763.97	358.67%
Other Expense				
Debt interest expense net				
Bond issue cost	18.50	0.00	18.50	100.0%
Interest Expense on Debt	94,088.40	107,210.00	-13,121.60	-12.24%
Total Debt interest expense net	94,106.90	107,210.00	-13,103.10	-12.22%
Depreciation expense	484,173.92	474,680.34	9,493.58	2.0%
Total Other Expense	578,280.82	581,890.34	-3,609.52	-0.62%
Net Other Income	1,360,093.69	-159,279.80	1,519,373.49	953.9%
Net Income	<u>1,378,410.49</u>	<u>-297,367.32</u>	<u>1,675,777.81</u>	<u>563.54%</u>

Salina Airport Authority
Capital Additions Budget vs. Actual
As of February 28, 2022

4:51 PM
03/11/2022
Accrual Basis

	Feb 22	Jan - Feb 22	Annual Budget	+/- Annual Budget	% of Annual Budget
ASSETS					
Fixed Assets					
Fixed assets at cost					
Airfield					
AIP-42 Rwy 17/35 Rehab		0	3,872,315	-3,872,315	0%
AIP-47 Pumpphouse 305	5,128	12,649	380,957	-368,308	3%
AIP-48 Terminal Parking Lot Reh	2,490	2,490	562,500	-560,010	0%
AIP-XX Rwy 12/30 Rehab Design		30,934	285,250	-254,316	11%
Airfield Improvements		0	50,000	-50,000	0%
GA Hangar Construction		0	730,000	-730,000	0%
GA Hangar taxilane		0	113,172	-113,172	0%
GA Hangars Design		0	17,694	-17,694	0%
KAIIP-2022 Rwy 17/35 N 4,800ft.		0	1,691,185	-1,691,185	0%
North Ramp Development		0	7,500	-7,500	0%
Rwys 17/35 - 12/30 LED Lighting		0	175,000	-175,000	0%
Total Airfield	7,618	46,073	7,885,573	-7,839,500	1%
Buildings & Improvements					
Bldg. 120 Terminal building					
Concourse Imps.	22,706	228,271	393,107	-164,836	58%
South overflow parking lot A/E	11,400	13,900	18,500	-4,600	75%
South overflow parking lt const		0	155,170	-155,170	0%
Terminal Bldg. Other		0	15,000	-15,000	0%
Total Bldg. 120 Terminal building	34,106	242,171	581,777	-339,606	42%
Building improvements					
2021-12-15 Storm Damage	20,423	31,650	1,000,000	-968,350	3%
Bldg. #1021 Facility Imps.	88,179	88,179	151,891	-63,712	58%
Bldg. 394 Parking Lot Imps.		0	50,000	-50,000	0%
Bldg. 412 Imps.		0	35,000	-35,000	0%
Bldg. 520 Imps.		13,338	50,000	-36,662	27%
Bldg. 595 Improvements Const.		0	1,664,000	-1,664,000	0%
Bldg. 595 Improvements Design	34,000	72,200	80,700	-8,500	89%
Bldg. 655 Improvements	2,745	6,753	40,000	-33,247	17%
Bldg. Imps. Other		27,942	45,000	-17,058	62%
Hangar #509 Imps.		0	20,000	-20,000	0%
Hangar 600 Improvements	4,460	4,460	16,490	-12,030	27%
Hangar 959 Rehabilitation	1,410	19,946	32,725	-12,779	61%
Total Building improvements	151,217	264,468	3,185,806	-2,921,338	8%
FBO Improvements					
Bldg. 700 Imps. Avflight North		0	45,000	-45,000	0%
Hangar 409-1 Imps Avflight So.		0	10,000	-10,000	0%
Total FBO Improvements		0	55,000	-55,000	0%
Total Buildings & Improvements	185,323	506,639	3,822,583	-3,315,944	13%
Equipment					
Airfield Equipment		0	15,000	-15,000	0%
ARFF equipment		0	25,000	-25,000	0%
Communications equipment	4,299	4,299	20,000	-15,701	21%
Computer equipment		0	25,000	-25,000	0%
Industrial center equipment		0	15,000	-15,000	0%
Office equipment		0	7,500	-7,500	0%
Other Equipment		0	5,000	-5,000	0%
Shop equipment		0	20,000	-20,000	0%
Terminal bldg equipment		0	10,000	-10,000	0%
Vehicles		0	25,000	-25,000	0%
Total Equipment	4,299	4,299	167,500	-163,201	3%
Land					
Airport Indust. Cent. Imps.					
AIC-City-Wide Storage Tract Imp		0	15,000	-15,000	0%
Airport Indust. Cent. Imps. - Other		0	3,000	-3,000	0%
Total Airport Indust. Cent. Imps.		0	18,000	-18,000	0%
Rail Spur Imps.		0	20,000	-20,000	0%
Total Land		0	38,000	-38,000	0%
Total Fixed assets at cost	197,240	557,011	11,913,656	-11,356,645	5%

Salina Airport Authority

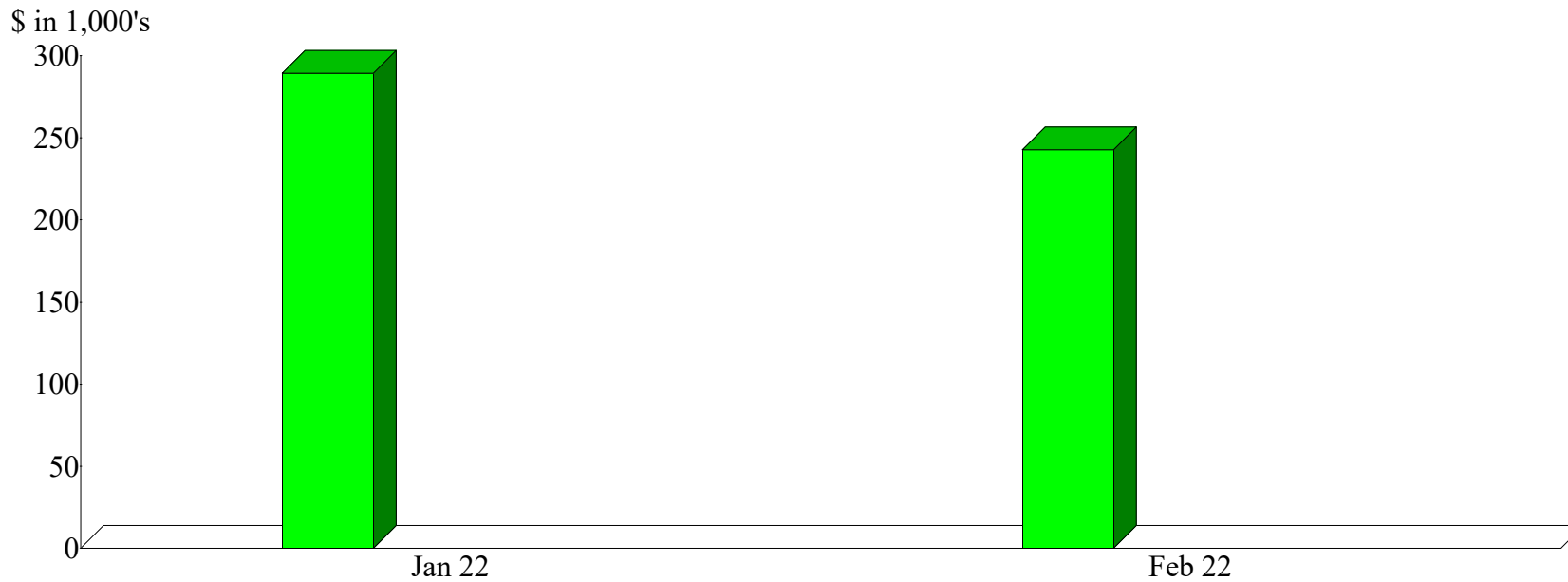
Significant Capital Expenditures Detail

February 2022

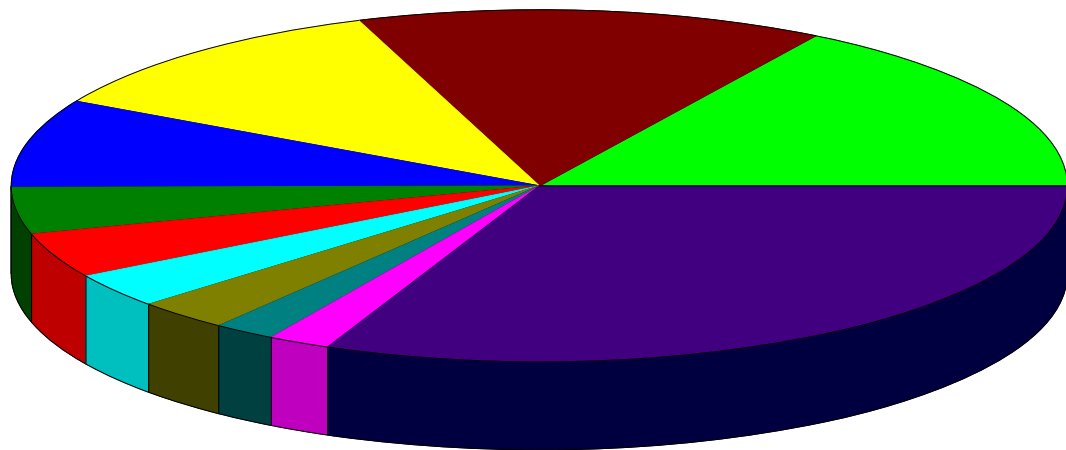
Type	Date	Name	Memo	Amount	Balance
Fixed assets at cost					
Airfield					
AIP-47 Pumphouse 305					
Bill	02/28/2022	Dragun Corp	Project 0311-00-02 - PH305	5,128.40	5,128.40
Total AIP-47 Pumphouse 305				5,128.40	5,128.40
AIP-48 Terminal Parking Lot Reh					
Bill	02/14/2022	Independent Fee Estimates, LLC	Term. Bldg. Parking Lot Rehab and Expansion	2,490.00	2,490.00
Total AIP-48 Terminal Parking Lot Reh				2,490.00	2,490.00
Total Airfield				7,618.40	7,618.40
Buildings & Improvements					
Bldg. 120 Terminal building					
Concourse Imps.					
Bill	02/14/2022	Sage Products, Inc.	Floor Stand Dispensers	441.90	441.90
Bill	02/28/2022	Salina Blueprint, Inc.	Replace Monitors with LCD Displays - Concourse Imps.	360.00	801.90
Bill	02/28/2022	Hutton Corporation	Concourse Remodel project - Progress payment no. 7	21,903.62	22,705.52
Total Concourse Imps.				22,705.52	22,705.52
South overflow parking lot A/E					
Bill	02/28/2022	Lochner Inc	A/E - Construct South Overflow Parking Lot - Term. Bldg.	11,400.00	11,400.00
Total South overflow parking lot A/E				11,400.00	11,400.00
Total Bldg. 120 Terminal building				34,105.52	34,105.52
Building Improvements					
2021-12-15 Storm Damage					
Bill	02/07/2022	Lowe's Business Account Inc	Wind storm damage repairs	228.33	228.33
Bill	02/08/2022	Lampton Welding Supply Co., Inc.	A/B Hangar repairs - storm damage	124.21	352.54
Bill	02/21/2022	Dellinger Fence Co.	Fence repairs - Storm Damage	7,611.67	7,964.21
Bill	02/28/2022	Callabresi Heating & Cooling, Inc.	Install Tran-4 Ton	12,459.00	20,423.21
Total 2021-12-15 Storm Damage				20,423.21	20,423.21
Bldg. #1021 Facility Imps.					
Bldg. #1021 Imp. Construction					
Bill	02/16/2022	Hutton Corporation	Bldg. 1021 Office Improvements	88,179.16	88,179.16
Total Bldg. #1021 Imp. Construction				88,179.16	88,179.16
Total Bldg. #1021 Facility Imps.				88,179.16	88,179.16
Bldg. 595 Improvements Design					
Bill	02/03/2022	Hutton Corporation	B595 design fee	21,250.00	21,250.00
Bill	02/28/2022	Hutton Corporation	Bldg. 595 Design Fee - progress pymnt no. 4	12,750.00	34,000.00
Total Bldg. 595 Improvements Design				34,000.00	34,000.00
Bldg. 655 Improvements					
Bill	02/25/2022	Johnson Controls, L.P.	B655 Fire suppression system improvements (upgrade heads)	2,744.73	2,744.73
Total Bldg. 655 Improvements				2,744.73	2,744.73
Hangar 600 Improvements					
Bill	02/03/2022	Johnson Controls, L.P.	H606 fire suppression system pressure gauge replacement and upgrade	4,460.00	4,460.00
Total Hangar 600 Improvements				4,460.00	4,460.00
Hangar 959 Rehabilitation					
Bill	02/15/2022	Johnson Controls, L.P.	H959 Fire Suppression System flow switch replacement and upgrade	1,410.00	1,410.00
Total Hangar 959 Rehabilitation				1,410.00	1,410.00
Total Building improvements				151,217.10	151,217.10
Total Buildings & Improvements				185,322.62	185,322.62
Equipment					
Communications equipment					
Bill	02/08/2022	LogMeIn USA, Inc	GoToRoom - Logitech Hardware	4,299.00	4,299.00
Total Communications equipment				4,299.00	4,299.00
Total Equipment				4,299.00	4,299.00
Total Fixed assets at cost				197,240.02	197,240.02
TOTAL				197,240.02	197,240.02

Sales by Month
January through February 2022

Dollar Sales



Sales Summary
January through February 2022

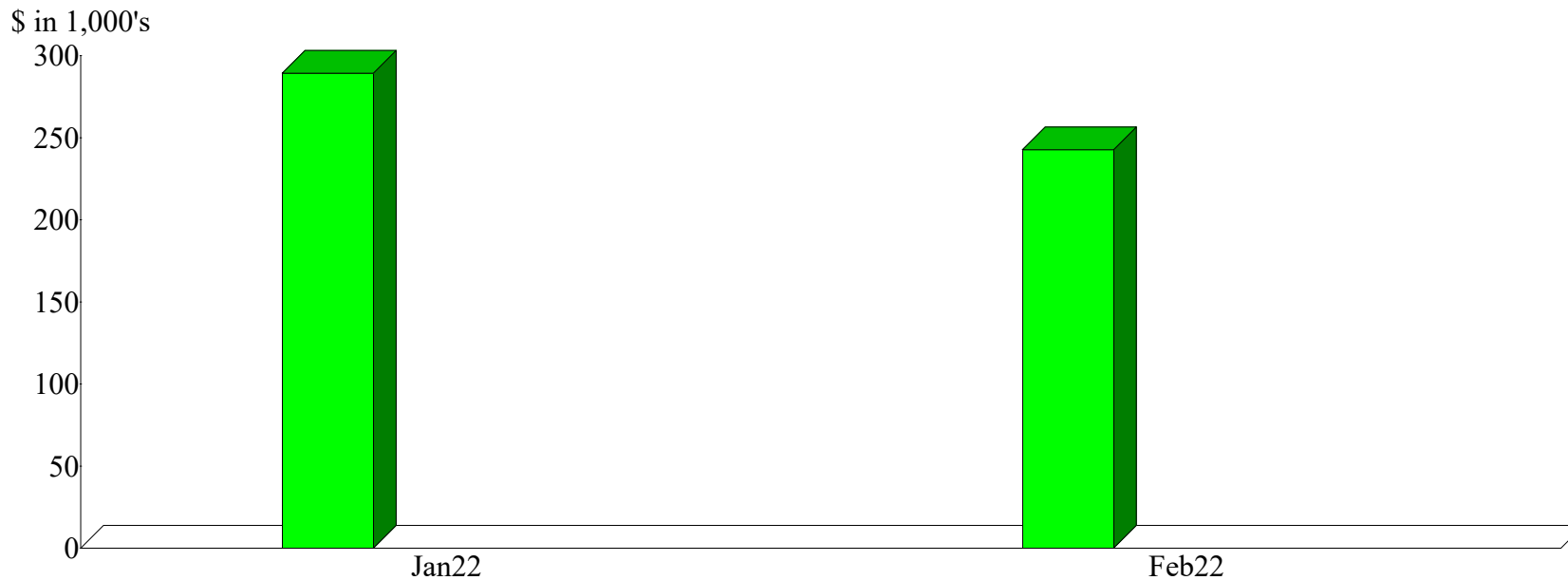


Kansas Erosion Products, LLC.	16.24%
1 Vision Aviation, PLLC	14.42
Avflight Salina	11.53
Stryten Salina, LLC	8.12
SFC Global Supply Chain	4.35
Universal Forest Products (UFP)	4.22
K-State Salina	3.26
108th Aviation Regiment	2.89
Durham School Service, L.P.	2.02
Gartner Refrigeration, Inc.	1.97
Other	30.97
Total	\$532,056.41

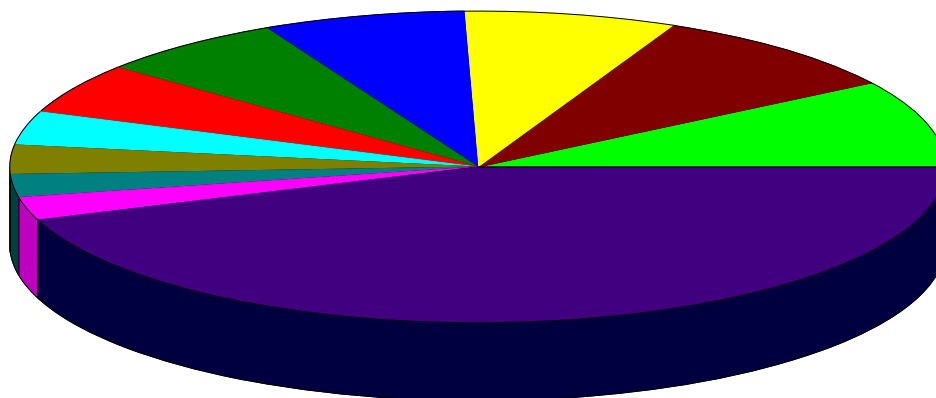
By Customer

Sales by Month
January through February 2022

Dollar Sales



Sales Summary
January through February 2022



H-00959-1 (Hangar Facility H959 - 2044 S	9.21%
Insurance(CP) (Insurance Reimbursement)	9.21
B-01021 (Building #1021 located at 3600	7.41
Utility Reimbursement (Utility Reimburse	7.15
B-00655-3 (Bldg. #655 (96,611 SF) - 2656	6.60
FFF-Avflight Salina (Fuel Flowage Fee @	5.39
B-00620-1 (Building #620 (30,000 SF) an	3.59
B-00626-1 (Manufacturing facility #626 (3.04
H-00409-1 (FBO Hangar - 2010 Rogers Ct.)	2.43
H-0600-4 (Hangar 600 - 2720 Arnold Court	2.42
Other	43.55
Total	\$532,056.41

By Item



**UNITED STATES OF AMERICA
DEPARTMENT OF TRANSPORTATION
OFFICE OF THE SECRETARY
WASHINGTON, D.C.**

Issued by the Department of Transportation
on the 11th of March, 2022

Essential Air Service at:

**ALAMOSA, COLORADO
CAPE GIRARDEAU, MISSOURI
CLARKSBURG, WEST VIRGINIA
DECATUR, ILLINOIS
DEVILS LAKE, NORTH DAKOTA
DODGE CITY, KANSAS
EAU CLAIRE, WISCONSIN
FORT DODGE, IOWA
FORT LEONARD WOOD, MISSOURI
GREENBRIER/LEWISBURG, WEST VIRGINIA
HANCOCK/HOUGHTON, MICHIGAN
HATTIESBURG/LAUREL, MISSISSIPPI
HAYS, KANSAS
JAMESTOWN, NORTH DAKOTA
JOHNSTOWN, PENNSYLVANIA
JOPLIN, MISSOURI
KEARNEY, NEBRASKA
LIBERAL, KANSAS
MASON CITY, IOWA
MERIDIAN, MISSISSIPPI
MUSKEGON, MICHIGAN
NORTH PLATTE, NEBRASKA
PADUCAH, KENTUCKY
PUEBLO, COLORADO
SALINA, KANSAS
SCOTTSBLUFF, NEBRASKA
SIOUX CITY, IOWA
STAUNTON, VIRGINIA
VICTORIA, TEXAS**

**DOT-OST-1997-2960
DOT-OST-1996-1559
DOT-OST-2005-20736
DOT-OST-2006-23929
DOT-OST-1997-2785
DOT-OST-1998-3502
DOT-OST-2009-0306
DOT-OST-2001-10682
DOT-OST-1996-1167
DOT-OST-2003-15553
DOT-OST-2009-0302
DOT-OST-2001-10685
DOT-OST-1998-3497
DOT-OST-1997-2785
DOT-OST-2002-11451
DOT-OST-2006-23932
DOT-OST-1996-1715
DOT-OST-1998-3498
DOT-OST-2001-10684
DOT-OST-2008-0112
DOT-OST-2009-0301
DOT-OST-1999-5173
DOT-OST-2009-0299
DOT-OST-1999-6589
DOT-OST-2002-11376
DOT-OST-2003-14535
DOT-OST-2011-0131
DOT-OST-2002-11378
DOT-OST-2005-20454**

Under 49 U.S.C. § 47131 *et seq.*

**ORDER PROHIBITING TERMINATION OF SERVICE AND
REQUESTING PROPOSALS**

Summary

By this Order, the U.S. Department of Transportation (the Department) is: (1) prohibiting SkyWest Airlines, Inc. (SkyWest) from terminating its Essential Air Service (EAS) at all 29 communities listed in the caption above, and requiring that it continue the level of service required under the series of orders listed below until the conclusion of this EAS selection case, and (2) requesting proposals from air carriers interested in providing EAS at any or all 29 communities beginning within 60 to 90 days of the Department's issuance of an air carrier selection order, with or without subsidy. Air carriers should file proposals no later than April 11, 2022.

Background

By a series of orders, the Department selected SkyWest to provide EAS at all 29 communities for two- or three-year terms, using 50-seat CRJ-200 aircraft, serving large hub airports, under the United Express brand, with 12 to 14 round trips per week. See chart below.

On March 10, 2022, SkyWest, in accordance with the requirements of 49 U.S.C. § 41734(a), filed a 90-day notice of its intent to terminate service at all 29 communities, effective June 8, 2022, stating: "Although SkyWest Airlines, Inc. would prefer to continue providing scheduled air service to these cities, the pilot staffing challenges across the airline industry preclude us from doing so."

In a virtual meeting between SkyWest and the Department, SkyWest indicated it would work with the Department during the termination process and replacement carrier proceedings.

The complete public file for EAS at all 29 communities may be accessed online through the Federal Docket Management System at www.regulations.gov by entering the community's docket number in the "Search" field.

Orders selecting SkyWest and years of terms completed as of March 1, 2022

State	EAS Community	Annual contract	Currently	Hub(s)	Number of	Contract Dates		Contract Terms (Years)	
		Subsidy rates	Effective			Start	End	As	Completed as of
		Mar. 1, 2022	Rate Order	Served	weekly			Awarded	March 1, 2022
CO	Alamosa	\$3,505,574	2020-7-18	DEN	12	10/01/20	09/30/22	2.0	1.4
MO	Cape Girardeau	\$3,465,213	2021-8-7	ORD	12	12/01/21	11/30/24	3.0	0.2
WV	Clarksburg	\$2,998,996	2021-9-14	IAD/ORD	12	11/01/21	10/31/24	3.0	0.3
IL	Decatur	\$3,572,841	2021-11-7	ORD	12	02/01/22	01/31/25	3.0	0.1
ND	Devils Lake	\$4,374,843	2020-7-1	DEN	12	07/01/20	06/30/23	3.0	1.7
KS	Dodge City	\$3,774,652	2019-12-9	DEN	12	02/13/20	01/31/23	3.0	2.0
WI	Eau Claire	\$2,363,769	2020-2-1	ORD	14	02/01/20	01/31/23	3.0	2.1
IA	Fort Dodge	\$3,071,656	2020-12-12	DEN/ORD	12	03/01/21	02/29/24	3.0	1.0
MO	Fort Leonard Wood	\$3,467,553	2021-7-14	ORD	12	10/01/21	09/30/24	3.0	0.4
MI	Hancock/Houghton	\$2,204,520	2020-2-1	ORD	14	02/01/20	01/31/23	3.0	2.1
MS	Hattiesburg/Laurel	\$3,648,856	2020-9-25	IAH	12	11/01/20	10/31/23	3.0	1.3
KS	Hays	\$3,642,585	2021-3-28	DEN	12	08/01/21	07/31/24	3.0	0.6
ND	Jamestown	\$3,100,464	2020-7-1	DEN	12	07/01/20	06/30/23	3.0	1.7
PA	Johnstown	\$3,424,020	2020-9-24	IAD/ORD	12	12/03/20	10/31/23	2.9	1.2
MO	Joplin	\$1,222,934	2021-3-2	DEN/ORD	12	06/01/21	05/31/24	3.0	0.7
NE	Kearney	\$3,638,264	2020-6-10	DEN/ORD	12	09/01/20	08/31/23	3.0	1.5
WV	Lewisburg (Greenbrier)	\$3,758,289	2021-6-16	IAD/ORD	12	04/01/20	03/31/23	3.0	1.9
KS	Liberal	\$3,788,409	2019-12-9	DEN	12	02/01/20	01/31/23	3.0	2.1
IA	Mason City	\$3,006,057	2020-12-12	ORD	12	03/01/21	02/29/24	3.0	1.0
MS	Meridian	\$3,322,219	2020-9-25	IAH	12	11/01/20	10/31/23	3.0	1.3
MI	Muskegon	\$3,174,790	2020-2-1	ORD	14	02/01/20	01/31/23	3.0	2.1
NE	North Platte	\$3,419,349	2019-10-15	DEN	12	02/01/20	01/31/23	3.0	2.1
KY	Paducah	\$3,117,436	2020-2-1	ORD	14	02/01/20	01/31/23	3.0	2.1
CO	Pueblo	\$2,784,664	2019-11-21	DEN	12	12/01/19	11/30/22	3.0	2.2
KS	Salina	\$3,310,166	2020-1-15	DEN/ORD	12	04/01/20	03/31/23	3.0	1.9
NE	Scottsbluff	\$2,989,039	2019-10-15	DEN	12	02/01/20	01/31/23	3.0	2.1
IA	Sioux City	\$1,479,891	2021-3-1	DEN/ORD	12	04/01/21	03/31/24	3.0	0.9
VA	Staunton	\$3,238,406	2020-3-11	IAD/ORD	12	04/01/20	03/31/23	3.0	1.9
TX	Victoria	\$3,248,291	2020-9-27	IAH	12	11/01/20	10/31/23	3.0	1.3

SkyWest's Prior Notice of Reductions

On February 2, 2022, the Department received notice of SkyWest's intent to reduce service frequencies at 16 communities (some included in the list above) from 12 weekly round trips to 10 weekly round trips, and at two other communities from 12 weekly round trips to seven weekly round trips. In the notice, SkyWest stated that, while it wants to maintain 12 flights per week at the 18 communities, "the staffing imbalance caused by the COVID-19 pandemic hampers SkyWest's ability to meet this schedule." SkyWest stated the reductions would help the air carrier maintain reliable service, as otherwise it would be offering schedules that may result in extended delays or cancellation. In the email attached to the notice, SkyWest stated it would load the revised schedules that same day to be effective in March, though no specific effective dates were noted for the proposed reductions. SkyWest provided a copy of the notice to the affected 18 communities. SkyWest loaded its schedule with the reductions later that night.

Congress has specified, under 49 U.S.C. § 41732(b)(1)(A), that basic EAS for each of the communities served by SkyWest shall include a minimum of two daily round trips six days a week. This statutory requirement is reflected in the terms of the Department's contracts with SkyWest.

Under 49 U.S.C. § 41732(c), Congress has given the Department limited discretion to waive this required level of service, but only if an eligible community requests the waiver, and only for a

limited period of time. Congress has specified that the Department's discretion to consider a reduction in basic EAS at individual EAS eligible communities is triggered not by a request from an air carrier providing EAS, but by a request from the EAS eligible community. In a February 23, 2022 letter, the Department explained that, to consider SkyWest's request, the Department must receive a request from each affected community consistent with 49 U.S.C. § 41732(c).

Due to SkyWest's March 10th notice, the Department now must issue a hold-in order as described below for the 29 communities.

Hold-In

Basic EAS requirements guarantee a minimum of two round trips a day, six days a week, to a large- or medium-hub airport.¹ SkyWest's proposed termination of service would cause all 29 communities to be left with no EAS at the conclusion of the 90-day hold-in period; therefore, the Department is required by 49 U.S.C. § 41734 to prohibit SkyWest from terminating such service at the end of its 90-day notice period on June 8, 2022.² In accordance with 49 U.S.C. § 41734(b) and (c), the Department will require SkyWest to continue to maintain the level of service required under the relevant selection orders for additional 30-day periods until a replacement air carrier commences full EAS at the community. Failure to comply with these minimum service requirements and their continuation as required by Departmental order may result in referral of the matter to the Department's Office of Aviation Enforcement and Proceedings. The Department notes that, at communities where SkyWest is providing 14 round trips per week (Eau Claire, Houghton/Hancock, Muskegon, and Paducah), operation by SkyWest of 12 round trips per week will comply with 49 U.S.C. § 41732(b)(1)(A).

Request for Proposals: General Requirements

The Department is requesting proposals from air carriers interested in providing EAS at any or all 29 communities, with subsidy support if necessary, for a new contract period beginning within 60 to 90 days after an air carrier selection order is issued, which is intended to follow an expedited carrier selection proceeding here. Air carriers should file their proposals no later than April 11, 2022. The proposals will then be uploaded to www.regulations.gov, thereby making them public. Shortly afterwards, the Department will provide a summary of the proposals to the community and ask them to submit their final comments.

The Department expects clear, well-documented proposals that will facilitate their evaluation by the community and the EAS team.³ Air carrier proposals should be submitted to the Department

¹ 49 U.S.C. § 41732 (a) & (b)(1).

² In accordance with 49 U.S.C. § 41734(c), the Department will extend SkyWest's service obligation for successive 30-day periods as necessary.

³ In selecting an air carrier to provide subsidized EAS for an eligible place not in Alaska, 49 U.S.C. § 41733(c)(1) directs the Department to consider five factors: (A) service reliability of the applicant air carrier; (B) the existence of contractual and marketing arrangements with a larger air carrier at the hub; (C) the existence of interline arrangements with a larger air carrier at the hub; (D) the preferences of the actual and potential users of the EAS, giving substantial weight to the views of the elected officials representing the users; and (E) whether the air carrier has included a plan in its proposal to market its EAS to the community. The Further Extending Government Funding Act, Pub. L. No. 117-70 (December 3, 2021), authorizes the Department to consider the relative subsidy requirements of the applicant air carriers. Interested air carriers should also be aware that the general provisions governing EAS will be included in

with all materials merged into a single document. In addition, proposals should be formatted to be viewed online. In order to evaluate air carrier proposals, the Department requires that air carriers adequately describe the service being proposed and the annual amount of subsidy being requested, if any. The Department requests that proposals include information concerning proposed schedules, projected block hours, and financial data supporting subsidy requests including information on projected expenses and revenues. In cases where an air carrier proposes to provide EAS without subsidy and the Department determines that basic EAS, as required by 49 U.S.C. § 41732, can be reliably provided without such compensation, the Department typically will not proceed with the air carrier selection case. Instead, the Department will simply rely on that air carrier's subsidy-free service as proposed. Lastly, the Department expects that air carriers will have completed due diligence regarding any community-specific operational requirements. Air carriers should prepare their proposals with every expectation that, should they be selected by the Department, they will be able to commence full EAS as described in their proposal on the first day of the new contract term.

Interested air carriers should prepare their proposals with the understanding that their initial proposals will represent their *final* and *only* proposals. However, the Department retains the discretion to negotiate proposals with air carriers when it deems it desirable; in such cases, the Department will give all applicants the same opportunity. The Department also retains the discretion to re-solicit a new round of proposals, in the event that all proposals received are rejected due to being unreasonable or unrealistic.

Proposals should provide sufficient capacity to accommodate historical levels of traffic with, as a general matter, service up to two airports that provide numerous connecting opportunities to the national air transportation system.⁴ When crafting a proposal, the air carrier should ensure that the proposed hub best meets the air service needs of the community. In order to assist air carriers in developing traffic and revenue projections for their proposals, the Department has provided a brief summary of recent historical passengers in Appendix B.⁵ The Department encourages air carriers to work with the community as they prepare their proposals in order to craft a service proposal that meets the community's needs with subsidy requirements that remain competitive. The Department will fully consider the views of the community and State before making an air carrier decision.

Air carriers may propose more than one service option. They can also propose service options different from what the community currently receives—lengths of contract terms or hub airports,

the selection order as part of the Department's authorization of subsidy for the selected service. Appendix C of this Order contains those general provisions.

4 Ordinarily, where the proposal is for EAS from the community to one airport, that airport must be a medium- or large-hub, and where the proposal is for EAS to two airports, at least one of those airports must be a medium- or large hub. 49 U.S.C. § 41732(a)(1); 14 CFR 398.2(b)(1). For basic EAS where the nearest hub airport is more than 400 miles from the eligible place, however, service to a small hub or nonhub airport is acceptable. See 49 U.S.C. § 41732(a)(2). In some cases, the Department may require service to two hubs, at least one of which must be a large- or medium-hub. See 14 CFR 398.2(b)(3). In the case of a community receiving two total round trips per day, the Department expects that at least one round trip per day will be to a medium or large hub airport, as medium and large hub airports provide better access to the national air transportation system.

5 Source: Bureau of Transportation Statistics, Schedule T-100. Passenger traffic since March 2020 has been dramatically affected by the COVID-19 public health emergency.

for example. However, proposals should have at least one option that complies with the weekly capacity described below, and compliant with all legal requirements.

Air carriers should note that it is a federal crime to knowingly and willfully make materially false, fictitious, or fraudulent statements, entries, or representations in an EAS proposal submitted to the Department.⁶

Request for Proposals: Specific Requirements

The Department expects proposals that meet basic EAS requirements and are consistent with what the community currently receives. If smaller aircraft (e.g. 9-seats) are contemplated, the Department will consider additional round trips.⁷

Community Requests for Certain Waivers

Title 49 U.S.C. § 41732(c) states: “Notwithstanding section 41733(e), upon request by an eligible place, the Secretary may waive, in whole or in part, subsections (a) and (b) of this section or subsections (a) through (c) of section 41734. A waiver issued under this subsection shall remain in effect for a limited period of time, as determined by the Secretary.” For example, a community could request a waiver from the Department for its air carrier to provide fewer than two daily round trips six days per week⁸ if it is a highly seasonal market and doing so would facilitate a more reasonable subsidy rate or would better match the community’s demand. A community could also request a waiver from the requirement for air carriers to provide service with at least two engines and using two pilots.⁹ Waiver requests by the community may be submitted with an air carrier’s proposal or during the community comment period, after proposals are received.

Community and State Comments

Each of the 29 communities and associated states are welcome to submit comments at any time. The Department encourages interested air carriers to contact the community *before* they submit their proposals so that they can tailor them to the community’s needs, as they will not be able to amend them after the due date.

After the due date, the proposals will be uploaded to www.regulations.gov, thereby making them public. Shortly afterwards, the Department will notify the community of the proposals and ask them to submit their comments by a specific date.

⁶ 18 U.S.C. § 1001.

⁷ For an eligible place not in Alaska, 49 U.S.C. § 41732(b)(3) establishes a 15-seat requirement for aircraft, subject to exceptions, if daily boardings at the place in any calendar year from 1976-1986 were more than 11 passengers. This requirement was stricken for the current fiscal year by the Consolidated Appropriations Act, 2021, Pub. L. No. 116-260 (December 27, 2020).

⁸ 49 U.S.C. § 41732(b)(1)(A).

⁹ 49 U.S.C. § 41732(b)(5).

Other Air Carrier Requirements

The Department is responsible for implementing various federal statutes governing lobbying activities, drug-free workplaces, and nondiscrimination.¹⁰ Consequently, all air carriers receiving subsidy for EAS must certify that they are in compliance with Department regulations regarding drug-free workplaces and nondiscrimination, and those air carriers whose subsidies exceed \$100,000 over the life of the contract must also certify that they are in compliance with the regulations governing lobbying activities. Because the Department is prohibited from paying subsidy to air carriers that do not submit these documents, all air carriers that plan to submit proposals involving subsidy should be aware that the selected air carrier will be required to complete the required certifications. Interested air carriers requiring more detailed information regarding these requirements should contact the Office of Aviation Analysis at (202) 366-5903.¹¹

This Order is issued under authority delegated by the Secretary of Transportation in 49 CFR § 1.25a(b)(6)(ii)(D).

ACCORDINGLY,

1. The Department prohibits SkyWest Airlines, Inc. from terminating service at all 29 communities, as established by the series of orders on page 3 of this Order, until a replacement air carrier begins full Essential Air Service at each community;
2. The Department requests that air carriers interested in providing Essential Air Service at any or all of the 29 communities, submit their proposals, with or without subsidy, no later than April 11, 2022. The proposals should be e-mailed to: EAS@dot.gov, and Kevin.Schlemmer@dot.gov with the title “Proposal to Provide EAS at [community/communities of interest]”;¹²
3. In the event that the Department does not secure another air carrier to provide Essential Air Service at a community listed in this Order, the Department, pursuant to 49 U.S.C. § 41734(b), prohibits SkyWest Airlines, Inc., from terminating service at the points where replacement service is not secured for the 30-day period from June 8, 2022, through July 8, 2022 (and for additional 30-day periods as necessary), or until the date on which another air carrier begins EAS at the community/communities, whichever occurs earlier. See Appendix D;
4. These dockets will remain open until further order of the Department; and

10 The regulations applicable to these areas are: (1) 49 CFR Part 20 – New restrictions on lobbying; (2) 49 CFR Part 21 – Nondiscrimination in federally-assisted programs of the Department of Transportation – Effectuation of title VI of the Civil Rights Act of 1964; 49 CFR Part 27 – Nondiscrimination on the basis of disability in programs and activities receiving or benefiting from federal financial assistance; and 14 CFR Part 382 – Nondiscrimination on the basis of disability in air travel; (3) 49 CFR Part 32 – Government-wide requirements for drug free workplace; and (4) 2 CFR Part 1200 – Government-wide debarment and suspension (non-procurement).

11 The certifications are available online under “Reports and Publications” at <http://www.transportation.gov/office-policy/aviation-policy/essential-air-service-reports>.

12 Questions regarding filings in response to this Order may be directed to Mr. Kevin Schlemmer at (202) 366-3176 or kevin.schlemmer@dot.gov.

5. The Department will serve this Order on the mayors of all 29 communities, the airport managers or directors at all 29 airports serving the communities, SkyWest Airlines, Inc., and the courtesy distribution list for requests for proposals for EAS communities.

By:

Joel Szabat
Deputy Assistant Secretary
for Aviation and International Affairs

(SEAL)

*An electronic version of this document is available
online at www.regulations.gov.*

MAP OF AFFECTED COMMUNITIES AND HUB AIRPORTS



ALS – Alamosa, CO
 CGI – Cape Girardeau, MO
 CKB – Clarksburg, WV
 DEC – Decatur, IL
 DVL – Devils Lake, ND
 DDC – Dodge City, KS
 EAU – Eau Claire, WI
 FOD – Fort Dodge, IA
 TBN – Fort Leonard Wood, MO
 CMX – Houghton/Hancock, MI
 PIB – Hattiesburg/Laurel, MS
 HYS – Hays, KS
 JMS – Jamestown, ND
 JST – Johnstown, PA
 JLN – Joplin, MO
 EAR – Kearney, NE
 LWB – Greenbrier/Lewisburg, WV
 LBL – Liberal, KS
 MCW – Mason City, IA
 MEI – Meridian, MS
 MKG – Muskegon, MI
 LBF – North Platte, NE
 PAH – Paducah, KY
 PUB – Pueblo, CO
 SLN – Salina, KS
 BFF – Scottsbluff, NE
 SUX – Sioux City, IA
 SHD – Staunton, VA
 VCT – Victoria, TX

Map generated by the [Great Circle Mapper](#) - copyright © [Karl L. Swartz](#)

Passenger Traffic at all 29 Communities (FY2018 through FY2021)¹
(by alphabetical order, by community)

		YE 09/30/18		YE 09/30/19		YE 09/30/20		YE 09/30/21	
		YE 09/30/18	Enplanements/	YE 09/30/19	Enplanements/	YE 09/30/20	Enplanements/	YE 09/30/21	Enplanements/
State	EAS Community	Pax Total	Day	Pax Total	Day	Pax Total	Day	Pax Total	Day
CO	Alamosa	13,324	21.3	14,208	22.7	10,298	16.5	19,426	31.0
MO	Cape Girardeau	14,822	23.7	23,648	37.8	12,605	20.1	14,632	23.4
WV	Clarksburg	26,590	46.5	38,274	61.1	18,942	30.3	21,976	35.1
IL	Decatur	17,348	27.7	17,066	27.3	9,143	14.6	13,342	21.3
ND	Devils Lake	12,593	20.1	13,397	21.4	9,358	14.9	10,794	17.2
KS	Dodge City	5,445	10.0	9,219	14.7	6,384	10.2	13,065	20.9
WI	Eau Claire	41,692	66.6	43,936	70.2	25,480	40.7	30,807	49.2
IA	Fort Dodge	14,891	23.8	15,491	24.7	9,512	15.2	11,216	17.9
MO	Fort Leonard Wood	15,299	24.4	10,056	16.1	5,906	9.4	12,591	20.1
MI	Hancock/Houghton	46,089	73.6	47,542	75.9	29,920	47.8	35,159	56.2
MS	Hattiesburg/Laurel	18,519	29.6	18,093	28.9	19,618	31.3	21,171	33.8
KS	Hays	22,862	36.5	31,301	50.0	18,082	28.9	17,739	28.3
ND	Jamestown	25,753	41.1	23,158	37.0	15,080	24.1	19,682	31.4
PA	Johnstown	8,316	13.3	11,291	18.0	7,976	12.7	12,382	19.8
MO	Joplin							16,285	77.5
NE	Kearney	1,484	33.7	36,300	58.0	31,467	50.3	39,128	62.5
WV	Lewisburg (Greenbrier)	15,483	24.7	24,531	39.2	11,993	19.2	17,892	28.6
KS	Liberal	6,826	14.4	12,532	20.0	8,346	13.3	10,411	16.6
IA	Mason City	16,133	25.8	16,071	25.7	9,360	15.0	12,976	20.7
MS	Meridian	37,485	59.9	35,948	57.4	24,239	38.7	18,996	30.3
MI	Muskegon	31,605	50.5	36,156	57.8	17,313	27.7	20,385	32.6
NE	North Platte	18,049	43.6	30,887	49.3	18,749	30.0	23,177	37.0
KY	Paducah	41,124	65.7	38,539	61.6	19,402	31.0	21,556	34.4
CO	Pueblo	14,577	23.3	21,125	33.7	14,173	22.6	14,297	22.8
KS	Salina	20,292	33.6	29,830	47.7	16,519	26.4	28,170	45.0
NE	Scottsbluff	17,269	41.7	33,064	52.8	19,924	31.8	21,055	33.6
IA	Sioux City							31,689	100.9
VA	Staunton	15,884	25.4	32,272	51.6	19,027	30.4	20,085	32.1
TX	Victoria	4,944	7.9	9,199	14.7	7,044	11.3	9,730	15.5

¹ Source: Bureau of Transportation Statistics: Schedule T-100 Market data. Additional traffic information may be found at <https://www.transtats.bts.gov/Homepage.asp>.

Example of General Terms and Conditions for Essential Air Service

The air carrier understands that it may forfeit its compensation for any flights that it does not operate in conformance with the terms and stipulations of the rate Order, including the service plans outlined in the Order and any other significant elements of the required service, without prior approval. The air carrier understands that an aircraft take-off and landing at its scheduled destination constitutes a completed flight; absent an explanation supporting subsidy eligibility for a flight that has not been completed, such as certain weather cancellations, only completed flights are considered eligible for subsidy. In addition, if the air carrier does not schedule or operate its flights in full conformance with the Order for a significant period, it may jeopardize its entire subsidy claim for the period in question. If the air carrier contemplates any such changes beyond the scope of the Order during the applicable period of these rates, it must first notify the Office of Aviation Analysis in writing and receive written approval from the Department to be ensured of full compensation. Should circumstances warrant, the Department may locate and select a replacement air carrier to provide service on these routes. The air carrier must complete all flights that can be safely operated; flights that overfly points for lack of traffic will not be compensated. In determining whether subsidy payment for a deviating flight should be adjusted or disallowed, the Department will consider the extent to which the goals of the program are met and the extent of access to the national air transportation system provided to the community.

If the Department unilaterally, either partially or completely, terminates or reduces payments for service or changes service requirements at a specific location provided for under this Order, then, at the end of the period for which the Department does make payments in the stipulated amounts or at the stipulated service levels, the air carrier may cease to provide service to that specific location without regard to any requirement for notice of such cessation. Those adjustments in the levels of subsidy and/or service that are mutually agreed to in writing by the Department and air carrier do not constitute a total or partial reduction or cessation of payment.

Subsidy contracts are subject to, and incorporate by reference, relevant statutes and Department regulations, as they may be amended from time to time. However, any such statutes, regulations, or amendments thereto shall not operate to controvert the foregoing paragraph.

Funds may not be available for performance under this Order beyond [DATE]. The Government's obligation for performance under this Order beyond [DATE], is subject to the availability of funds from which payment for services can be made. No legal liability on the part of the Government for any payment may arise for performance under this Order beyond [DATE], until funds are made available to the Department for performance. If sufficient funds are not made available for performance beyond [DATE], the Department will provide notice in writing to the air carrier.

All claims for payment, including any amended claims, must be submitted within 90 days of the last day of the month for which compensation is being claimed. For example, claims for service provided in July must be filed by October 31st; August claims must be submitted by November 30th, and so on.

Essential Air Service to be Maintained at all 29 communities

Effective Period: June 9, 2022, through July 8, 2022

Frequency: 12 weekly round trips¹

Aircraft: 50-seat CRJ-200

		Currently		Number of
		Effective	Hub(s)	weekly
<u>State</u>	<u>EAS Community</u>	<u>Rate Order</u>	<u>Served</u>	<u>round trips</u>
CO	Alamosa	2020-7-18	DEN	12
MO	Cape Girardeau	2021-8-7	ORD	12
WV	Clarksburg	2021-9-14	IAD/ORD	12
IL	Decatur	2021-11-7	ORD	12
ND	Devils Lake	2020-7-1	DEN	12
KS	Dodge City	2019-12-9	DEN	12
WI	Eau Claire	2020-2-1	ORD	14
IA	Fort Dodge	2020-12-12	DEN/ORD	12
MO	Fort Leonard Wood	2021-7-14	ORD	12
MI	Hancock/Houghton	2020-2-1	ORD	14
MS	Hattiesburg/Laurel	2020-9-25	IAH	12
KS	Hays	2021-3-28	DEN	12
ND	Jamestown	2020-7-1	DEN	12
PA	Johnstown	2020-9-24	IAD/ORD	12
MO	Joplin	2021-3-2	DEN/ORD	12
NE	Kearney	2020-6-10	DEN/ORD	12
WV	Lewisburg (Greenbrier)	2021-6-16	IAD/ORD	12
KS	Liberal	2019-12-9	DEN	12
IA	Mason City	2020-12-12	ORD	12
MS	Meridian	2020-9-25	IAH	12
MI	Muskegon	2020-2-1	ORD	14
NE	North Platte	2019-10-15	DEN	12
KY	Paducah	2020-2-1	ORD	14
CO	Pueblo	2019-11-21	DEN	12
KS	Salina	2020-1-15	DEN/ORD	12
NE	Scottsbluff	2019-10-15	DEN	12
IA	Sioux City	2021-3-1	DEN/ORD	12
VA	Staunton	2020-3-11	IAD/ORD	12
TX	Victoria	2020-9-27	IAH	12

¹ Eau Claire, Houghton/Hancock, Muskegon, and Paducah may be served with 12 weekly round trips vs. the 14 weekly round trips contracted by the Department, in order to maintain basic EAS frequencies. 49 USC 41732(b)(1)(A).

Salina Regional Airport, Hangar H600 Conference Room, 2720 Arnold Court, Salina, KS				
February 18, 2022 - 2:00 p.m.				
Bid Tabulation				
Project:	Bldg. 595 Warehouse Rehabilitation			
Sponsor:	Salina Airport Authority			
Contractor:	Cheney	Hall	<div style="border: 1px solid black; background-color: yellow; padding: 5px;"> Bid was rejected due to failure of contractor to provide required 5% Bid Bond </div>	
Bid Security Enclosed:	Yes	No		
Insurance Certificate Enclosed				
Bid	\$ 1,957,000.00	\$ 1,899,809.00		
Rate / SF	\$ 97.85	\$ 94.99		
Acknowledgement Addendum No. 1	Yes	Yes		
Acknowledgement Addendum No. 2	Yes	Yes		
Acknowledgement Addendum No. 3	Yes	Yes		
Acknowledgement Addendum No. 4	Yes	Yes		
Alternate No. 1 Deduct	-700	-500		
Sub-contractors	210 calendar days from NTP	180 calendar days from NTP		
Concrete	T&R Dirt	Bar S		
Electrical	Accurate	Accurate		
Mechanical	Callabresi	Street		
Plumbing	Superior Plumbing	Street		
Fire sprinkler	Bamford	Bamford		

CONTRACT CHANGE ORDER NO. 1**AIRPORT** Salina Regional Airport (SLN) **DATE** March 4, 2022**LOCATION** N. Runway 17/35 Rehab.**CONTRACTOR** APAC-Kansas, Inc.
Shears Division, Salina
Branch

You are requested to perform the following described work upon receipt of an approved copy of this document or as directed by the engineer:

Item No.	Description	Unit	Unit Price Increase	Quantity	Amount
602	HMA Surface (PG 70-28)	TON	\$2.66	12,210	\$32,478.60
P-620a	Temporary Pavement Markings (Yellow)	SF	\$0.03	360	\$10.80
P-620b	Temporary Pavement Markings (White)	SF	\$0.03	72,090	\$2,162.70
P-620c	Permanent Pavement Markings (Yellow)	SF	\$0.04	360	\$14.40
P-620d	Permanent Pavement Markings (White)	SF	\$0.04	72,090	\$2,883.60
This Change Order Total				\$37,550.10	
Previous Change Order(s) Total				\$0	
Original Contract Total				\$1,622,848.95	
Revised Contract Total				\$1,660,399.05	

The time provided for completion in the contract is unchanged. This document shall become an amendment to the contract and all provisions of the contract will apply.

Recommended by:	_____	<u>3/4/2022</u>
	Engineer	Date
Approved by:	_____	_____
	Owner	Date
Accepted by:	_____	_____
	Contractor	Date

NOTE: Change Orders and Supplemental Agreements require approval prior to construction.

LOCATION **N. Runway 17/35 Rehab.** **CHANGE ORDER NO.** **1**

AIRPORT **Salina Regional Airport**

JUSTIFICATION FOR CHANGE

1. Brief description of the proposed contract change(s) and location(s).

Increase unit prices for HMA Surface (PG 70-28), Temporary Pavement Markings (Yellow), Temporary Pavement Markings (White), Permanent Pavement Markings (Yellow), Permanent Pavement Markings (White).

2. Reason(s) for the change(s) (*Continue on reverse if necessary*)

Unforeseen price increase in materials for asphalt oil and paint.

3. Justifications for unit prices or total cost.

Price increases for materials are being seen across the industry. This is in part due to material shortages and global price increases. The late contract award precluded the contractor from procuring materials before the price increases.

4. The sponsor's share of this cost is available from:

Local and State Funds.

	A	B	C
1	SOURCES AND USES OF FUNDS		
2			
3	SALINA REGIONAL AIRPORT		
4	SALINA AIRPORT AUTHORITY		
5	SALINA, KANSAS		
6			
7	Rehabilitate North Runway 17/35 (4,800' x 150')		
8	March 10, 2022		
9			
10			
11	SOURCES OF FUNDS		
12			
13	Salina Airport Authority	22%	\$ 375,787
14	KDOT	78%	1,352,948
15	TOTAL		
16	TOTAL SOURCES =		\$ 1,728,735
17			
18			
19	USES OF FUNDS		
20			
21	Project Development Costs		
22	Base Bid North Runway 17/35 (APAC - Bid)		\$ 1,622,849
23	CO No. 1 (price increase oil and pavement markings)		\$ 37,550
24	Construction Observation (Jviation - Lump Sum Fee)		68,336
25			
26			
27			
28	Total Designated Use of Funds		\$ 1,728,735
29			
30			
31			
32	Notes:		
33			
34			
35			
36			

State and Federal Grant Funding Summary								
Calendar Year	FAA ACIP Years 1- 5	Project	Estimated Total Project Cost	Grant \$	Agency	Grant Program	Grant Status	SAA Local Share
2022	1-5	Runway 17/35, South 7,500 ft construction	\$ 4,321,531	\$ 4,200,979	FAA	AIP Entitlement	Awarded 6-23-2021 Award notification	\$ 120,552
2022		Runway 17/35, North 4,800 ft construction	1,728,735	1,352,948	KDOT	KDOT Economic Developmen	received 2-14-2022	375,787
2022-2023	1-5	Construct/improve/repair fuel farm	2,800,750	2,520,675	FAA	AIP MAP	ACIP update submitted on 3-8-2022	280,075
2022-2025	1-5	Terminal Bldg. Expansion	8,559,000	8,131,050	FAA	BIL ATG	ACIP update submitted on 3-8-2022	427,950
2022-2024	1-5	Rehabilitate Runway 12/30	4,235,250	3,811,725	FAA	BIL ATG	ACIP update submitted on 3-8-2022	423,525
2023	1-5	Acquire snow removal equipment	1,430,000	1,287,000	FAA	AIP MAP	ACIP update submitted on 3-8-2022	143,000
2022-2023	1-5	Construct or improve Terminal Bldg. parking lot	2,989,000	2,690,100	FAA	AIP MAP	ACIP update submitted on 3-8-2022	298,900
2025-2026	1-5	Rehabilitate T/W's A, B, C, D, E & from Rwy 35 to T/W G	4,889,750	4,400,775	FAA	AIP Entitlement	ACIP update submitted on 3-8-2022	488,975
2027	6-11	Upgrade Runways 17-35 lighting systems	715,951	644,356	FAA	AIP Entitlement	ACIP update submitted on 3-8-2022	71,595
2027	6-11	Upgrade Runways 12-30 lighting systems	435,000	391,500	FAA	AIP Entitlement	ACIP update submitted on 3-8-2022	43,500
			\$ 32,104,967	\$ 29,431,108				\$ 2,673,859
Mill Levy / Matching Grant Funds								
Local Funds								
Balance as of 03/11/2022			\$ 951,355					
Anticipated tax receipts through 12-31-2022			175,620					
			1,126,975					
Expenditures								
2022		Runway 17/35, South 7,500 ft construction	120,552					
2022		Runway 17/35, North 4,800 ft construction	375,787					
2022		Construct/improve/repair fuel farm (design)	36,976					
2022		Terminal Bldg. Expansion (design)	69,665					
2022		Terminal Bldg. Parking south overflow (design)	18,500	Non participating costs				
2022		Terminal Bldg. Parking south overflow (construction)	150,000	Non participating costs				
2022		Construct or improve Terminal Bldg. parking lot (design)	23,400					
2022		Rehabilitate Runway 12/30 (design)	33,882					
2022		North Ramp MRO study (alternatives assessment and updated ALP)	7,500	Non participating costs				
2022		North Ramp MRO environmental evaluation (NEPA categorical exclusi	7,500	Non participating costs				
2022		Runways 17/35 and 12/30 LED lighting	175,000	Non participating costs				
2022		Pre-Tank Removal Environmental Site Assessment Work Plan	11,200	Non participating costs				
2022		Rwy 12/30 pavement investigation	75,000	Non participating costs				
		2022 Total Anticipated Match Required	1,104,962					
Projected Balance at 12-31-2022			22,013					
Anticipated 2023 tax receipts			455,000					
2023		Construct/improve/repair fuel farm	243,099					
2023		Terminal Bldg. construction phase 1	118,234					
2023		Construct or improve Terminal Bldg. parking lot - Phase 1 (construction)	137,750					
2022		Acquire snow removal equipment	143,000					
		2023 Total Anticipated Match Required	642,083					
Projected Balance at 12-31-2023			(165,070)					
		SAA Operating Cash Required	165,070					
Anticipated 2024 tax receipts			461,825					
2024		Terminal Bldg. construction phase 2	118,234					
2024		Construct or improve Terminal Bldg. parking lot - Phase 2 (construction)	137,750					
2024		Rehabilitate Runway 12/30 (construction)	389,643					
		2024 Total Anticipated Match Required	645,627					
Projected Balance at 12-31-2024			(183,802)					
		SAA Operating Cash Required	183,802					
Anticipated 2025 tax receipts			468,752					
2025		Terminal Bldg. construction phase 3	118,234					
2025		Rehabilitate T/W's A, B, C, D, E & from Rwy 35 to T/W G (Phase 1)	244,488					
		2025 Total Anticipated Match Required	362,722					
Projected Balance at 12-31-2025			106,031					
Anticipated 2026 tax receipts			475,784					
2026		Rehabilitate T/W's A, B, C, D, E & from Rwy 35 to T/W G (Phase 2)	244,488					
		2026 Total Anticipated Match Required	244,488					
Projected Balance at 12-31-2026			337,327					
Anticipated 2027 tax receipts			482,920					
2027		Upgrade Runways 17-35 lighting systems	71,595					
2027		Upgrade Runways 12-30 lighting systems	43,500					
		2027 Total Anticipated Match Required	115,095					
Projected Balance at 12-31-2027			705,152					

Terms Legend

Bipartisan Infrastructure Law (BIL)

Airports Terminal Program (ATP)
Airports Infrastructure Grants (AIG)

Federal Aviation Administration (FAA)

Airport Improvement Program (AIP)
Military Airport Program (MAP)

Airport Capital Improvement Program (ACIP)

Notes:

1. All costs are stated in 2022 dollars
2. Non-participating costs are grant ineligible components of the project

RESOLUTION NO. 22-02

A RESOLUTION PROVIDING STATUTORY AUTHORITY FOR THE ISSUANCE OF GENERAL OBLIGATION BONDS OF THE SALINA AIRPORT AUTHORITY FOR THE PURPOSE OF FINANCING THE COST OF CERTAIN CAPITAL IMPROVEMENTS AT THE SALINA REGIONAL AIRPORT AND AIRPORT INDUSTRIAL CENTER

WHEREAS, the Salina Airport Authority (Salina, Kansas) (the “Authority”) is a legally constituted public airport authority, duly created, organized and existing under the Constitution and laws of the State, including specifically K.S.A 27-315 to 27-236 *et seq.* (the “Act”); and

WHEREAS, the governing body of the Authority (the “Governing Body”) has considered the need for certain internal improvements as further described herein and found it necessary and advisable to construct such improvements; and

WHEREAS, the Governing Body further finds and determines that it is necessary and advisable to authorize the issuance of general obligation bonds of the Authority under the Act to provide funds to pay to pay for the costs of such improvements.

THEREFORE, BE IT RESOLVED BY THE BOARD OF DIRECTORS OF THE SALINA AIRPORT AUTHORITY AS FOLLOWS:

Section 1. Project Authorization. The construction of the following internal improvements is hereby authorized:

- The design, construction, acquisition, and installation of equipment necessary to construct an aircraft paint facility in Hangar 606 at the estimated cost of \$7,900,000 (the “Hangar 606 Paint Facility Project”)
- The design and construction of improvements to Hangar 626 to house aircraft modification, maintenance, repair and overhaul operations at the estimated cost of \$2,500,000 (the “Hangar 626 MRO Project”)
- The design and construction of improvements to the aircraft apron areas, taxi areas, and employee parking areas associated with Hangars 606 and 626 at the estimated cost of \$1,850,000 (the “Hangar 606 & 626 Pavement Project” and collectively with the Hangar 606 Paint Facility Project and Hangar 626 MRO Project, the “Project”)

Section 2. Bond Authorization. The issuance of general obligation bonds (the “Bonds”) of the Authority under the Act in an amount not to exceed \$12,250,000 to pay all or a portion of the costs of the Project is hereby authorized. Pending the issuance of the Bonds, the Authority may issue its temporary notes to provide financing for the Projects. The issuance of the general obligation bonds of the Authority is subject to further resolution of the Authority.

Section 3. Reimbursement. The Bonds may be issued to reimburse expenditures made on or after the date which is 60 days before the date of this Resolution, pursuant to Treasury Regulation § 1.150-2.

Section 4. The Executive Director, the Director of Administration and Finance, Stifel, Nicolaus & Company, the Authority’s Financial Advisor and Gilmore & Bell, P.C., the Authority’s Bond

Counsel, are hereby authorized and directed to take such other action as may be necessary to carry out the intent of this Resolution.

Section 5. This Resolution shall take effect immediately upon its adoption.

ADOPTED by the governing body of the Authority on March 16, 2022.

SALINA AIRPORT AUTHORITY

Name: Kristin Gunn
Chair

(SEAL)

ATTEST:

By: _____
Name: Alan Eichelberger
Secretary

Salina Airport Authority

Taxable General Obligation Temporary Notes

Series 2022-1

(Preliminary)

Total Issue Sources And Uses

Dated 06/08/2022 | Delivered 06/08/2022

	Hangar 606 Paint Facility	Hangar 626 MRO	Aprons Taxilanes Parking	Issue Summary
Sources Of Funds				
Par Amount of Bonds	\$7,605,000.00	\$2,410,000.00	\$1,785,000.00	\$11,800,000.00
Total Sources	\$7,605,000.00	\$2,410,000.00	\$1,785,000.00	\$11,800,000.00
Uses Of Funds				
Total Underwriter's Discount (0.500%)	38,025.00	12,050.00	8,925.00	\$59,000.00
Costs of Issuance	66,885.33	21,195.75	15,698.92	\$103,780.00
Deposit to Project Construction Fund	7,500,000.00	2,375,000.00	1,757,500.00	\$11,632,500.00
Rounding Amount	89.67	1,754.25	2,876.08	\$4,720.00
Total Uses	\$7,605,000.00	\$2,410,000.00	\$1,785,000.00	\$11,800,000.00
Estimated Long Term Bond Sizing				
Redemption of Temporary Note Principal	7,605,000.00	2,410,000.00	1,785,000.00	11,800,000.00
Interest Due on Temporary Notes (6 months @ 2.50%)*	95,062.50	30,125.00	22,312.50	147,500.00
Bond Issuance Costs	83,783.90	26,550.85	19,665.25	130,000.00
Underwriting Discount (1.00%, if permitted)	78,624.71	24,915.92	18,454.32	121,994.95
Total Principal Amount of Bonds	7,862,471.11	2,491,591.77	1,845,432.07	12,199,494.95
Maximum Project Authority	7,900,000.00	2,500,000.00	1,850,000.00	12,250,000.00

* Assumes Authority makes all semiannual interest payments on Notes except last payment, which would be paid with bond proceeds.

Salina Airport Authority
Taxable General Obligation Notes
Series 2022-1

Calendar of Events

<i>Date</i>	<i>Activity</i>	<i>Responsible Party</i>
<u>March</u>	9 Resolution authorizing projects ("Project Resolution") forwarded to Authority	BC
	16 Board reviews financing plan	I/MA/BC
	Board adopts Project Resolution	I
	Begin preliminary official statement ("POS") data collection	I/MA
	18 City Ordinance authorizing bonds forwarded to City	BC
	23 Draft resolution authorizing sale of note ("Sale Resolution") distributed	BC
	28 City Commission has first reading of City Ordinance	City
<u>April</u>	4 City Commission has second reading and adopts City Ordinance	City
	5 City Ordinance forwarded to local paper for publication	C/BC
	6 Draft POS distributed for comment	MA
	Information forwarded to rating agency	MA
	8 City Ordinance published in local paper	--
	13 Comments due on Sale Resolution	I/BC/MA
	Final Sale Resolution forward to Authority	BC
	20 Board adopts Sale Resolution	I
	22 Draft notice of sale ("NOS") distributed	BC
	CUSIP numbers applied for	MA
	29 Pre-rating and due diligence meeting (on or before this date)	I/MA
<u>May</u>	2 Rating conference call (on or before this date)	I/MA
	4 Draft resolution authorizing issuance of Notes ("Note Resolution") distributed	BC
	6 Comments due on POS	I/BC/MA
	Comments due on NOS	I/BC/MA
	NOS forwarded to Bloomberg and The Bond Buyer	MA
	9 Receive rating	I/MA
	POS distributed to potential bidders	MA
	17 Note sale date	I/BC/MA
	Final terms incorporated into Note Resolution	BC
	Comments due of draft Note Resolution	I/BC/MA
	Final Note Resolution Forwarded to Authority	BC
	18 Results of sale presented to Board	MA
	Board adopts Note Resolution	I
	Transcript assembly begins	BC
	23 Final Official Statement printed	MA
	31 Note printing complete - Notes forwarded to State Treasurer	BC
	Transcript completed and forwarded to Attorney General	BC
	Note registration instructions to State Treasurer	--
<u>June</u>	1 Closing arrangements distributed in writing	MA
	3 Transcript approved	--
	Notes registered and forwarded to DTC	--
	8 Closing and delivery of funds	I/BC/MA

March						
S	M	T	W	R	F	S
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	26
27	28	29	30	31		

April						
S	M	T	W	R	F	S
					1	2
3	4	5	6	7	8	9
10	11	12	13	14	15	16
17	18	19	20	21	22	23
24	25	26	27	28	29	30

May						
S	M	T	W	R	F	S
1	2	3	4	5	6	7
8	9	10	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31				

June						
S	M	T	W	R	F	S
			1	2	3	4
5	6	7	8	9	10	11
12	13	14	15	16	17	18
19	20	21	22	23	24	25
26	27	28	29	30		

I = Issuer, Salina Airport Authority
City = City of Salina
BC = Note Counsel, Gilmore & Bell
MA = Municipal Advisor, Stifel, Nicolaus & Company

SALINA AIRPORT AUTHORITY
RESOLUTION 22-03

**A RESOLUTION DESIGNATING THE DEPOSITORIES FOR FUNDS
OF THE SALINA AIRPORT AUTHORITY AND DESIGNATING THE INDIVIDUALS
AUTHORIZED TO SIGN CHECKS ON SAID ACCOUNTS AND
DIRECTING HOW SAID CHECKS ARE TO BE SIGNED:**

BE IT RESOLVED, that Sunflower Bank, N.A., UMB National Bank of America, First Bank Kansas, Bank of America, N.A., and Bennington State Bank, all of Salina, Kansas and State of Kansas Municipal Investment Pool be and are hereby designated depositories of the Salina Airport Authority and that funds so deposited may be withdrawn upon a check, draft, note or other order of the Authority.

BE IT FURTHER RESOLVED, that all checks, drafts, notes or orders drawn against said accounts be signed by either the Chairman, Vice-Chairman, Secretary, Treasurer, or Past Chairman, and either the Executive Director, Director of Administration and Finance, or Director of Facilities and Construction.

Kent D. Buer
Tod Roberg
Alan Eichelberger
Stephanie Klingzell Carlin
Kristin Gunn
Timothy F. Rogers, A.A.E.
Michelle R. Swanson, C.M.
Maynard Cunningham

Chair
Vice Chairman
Secretary
Treasurer
Past Chair
Executive Director
Director of Administration and Finance
Director of Facilities and Construction

BE IT FURTHER RESOLVED, that all of the above banks are authorized and directed to honor and charge to the account of the Authority all checks drawn against the account of the Authority which bear the actual signature of at least one of the above named persons and may bear the facsimile signatures of two of the other named persons, after specimens of such facsimile signatures have been filed with the above designated banks, unless such banks have been notified of the limitation or qualification upon the use of such specimen facsimile signatures by anyone of the aforesaid officers of the Authority.

BE IT FURTHER RESOLVED, that said banks are hereby authorized and directed to honor and pay all checks, drafts, notes or orders so drawn, whether such checks, drafts, notes or orders be payable to the order of any such person signing and/or countersigning said checks, drafts, notes or orders, or any of such persons in their individual capacities or not, and whether such checks, drafts, notes or orders are deposited to the individual credit of any of the other officers or not. This resolution shall continue in force and said banks may consider the facts concerning the holders of said office, respectively, and their signatures to be and continue as set forth in the certificate of the Secretary or Treasurer, accompanying a copy of this resolution when delivered to said banks or in any similar subsequent certificate, until written notice to the contrary is duly served on said banks.

Adopted by the Board of Directors of the Salina Airport Authority on this 16th day of March, 2022.

Kent Buer, Chair



CERTIFICATION OF SECRETARY

I, Alan Eichelberger, the duly appointed, qualified, Salina Airport Authority Secretary, Salina, Kansas, do hereby certify that the foregoing Resolution was duly adopted at a meeting of the Salina Airport Authority, Salina, Kansas held on the 16th day of March, 2022, and that said Resolution has been compared by me with the original thereof on file and of record in the office of the Airport Authority, and is a true copy of the whole of said original.

IN WITNESS WHEREOF, I have hereunto set my hand and the seal of the Salina Airport Authority, Salina, Kansas, this 16th of March, 2022.

Alan Eichelberger, Secretary

