



EXECUTIVE DIRECTOR

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DATE: June 10, 2016
TO: SAA Board of Directors
FROM: Tim Rogers and Shelli Swanson
SUBJECT: **June 15, 2016 Regular Board Meeting**

Enclosed are items for your review prior to Wednesday's meeting. Please note that at 7:30 AM the board will convene at the M. J. Kennedy Air Terminal to observe the departure of Great Lakes flight #3021 from Salina to the Denver International Airport. At 8:15 AM the board will reconvene in the **second floor conference room, Hangar 600, 2720 Arnold Ct.** for the regular board meeting. A map showing the location of Hangar 600 is enclosed in the board meeting packet.

Please note the following agenda comments.

50 Years Ago – June, 1966

The board of directors approved the purchase of 907 acres of surplus USAF land from the General Services Administration for \$690,000. The property was used by the Airport Authority to support the establishment of a variety of Airport Industrial Center businesses on the east side of Centennial Rd and north of Magnolia Rd. Current businesses include McIntyre Welding, Superior Plumbing and GE Oil & Gas.

Agenda Item #5 – Review of airport activity and financial reports for the month ending May 31, 2016 (Rogers and Swanson)

Airport Activity – Air Traffic (Rogers)

The May, 2016 air traffic count dropped 14% to 6,898 operations as compared to the May, 2015 total of 8,022. For the year to date a total of 34,383 operations have been recorded which is 13% less than the May, 2015 YTD total of 39,500. The decrease in operations is result of a drop in both local civilian and military operations. Total itinerant operations are down only 2% for the YTD.

Airport Activity – Fuel Flowage (Rogers)

As expected, fuel flowage started to trend upward. As a result of increased Bombardier flight test activity, May 2016 fuel flowage (153,410 gallons) increased by 20% as compared to the May 2015 total of 128,100 gallons. For the year to date fuel flowage (596,056 gallons) is down 35% as compared to the May 2015 YTD total of 916,264 gallons.

Bombardier now has two C-Series flight test aircraft operating out of H959 for the remainder of the year. The Ft. Riley APOE coordination meeting resulted in a firm schedule for Summer and Fall deployment flights.

Airport Activity – Passenger Enplanements (Rogers)

There were no scheduled or charter passenger enplanements reported during April, 2016.

Financial Reports – Comments and Notes (Swanson)

Total operating income for the month of May arrived 3% over budget and \$6,599 ahead of projections for the YTD target. Fuel flowage fees are tracking under budget \$18,926 with hangar rent \$13,440 over budget through May. As compared to 2015, operating income is tracking ahead 4% or \$27,602. Total administrative expenses at the end of the May are still tracking 2% under budget and total maintenances expenses 11% equating to total operating costs under budget by 5% or nearly \$42,176. As compared to 2015, operating costs are down 2%. Net ordinary income before depreciation equaled \$27,37 for the YTD.

During May 2016, the following distributions were made from the 2015-A General Obligation Bond Fund,

As of May 31, 2016								
Type	Date	Num	Name	Memo	Split	Amount	Balance	
Cash in Bank - Bond Funds							225,119.60	
UMB Series 2015-A Proj Fund							225,119.60	
Bill Pmt -Check	05/10/2016	1023	DMAArchitects, PA		Accounts pa...	-3,500.00	221,619.60	
Bill Pmt -Check	05/10/2016	1024	JMH Cleaning Service		Accounts pa...	-750.00	220,869.60	
Bill Pmt -Check	05/10/2016	1025	ServiceMaster Clean, Inc.		Accounts pa...	-3,060.00	217,809.60	
Bill Pmt -Check	05/11/2016	Wire...	Purple Wave Auction, Inc.	Passenger Board Ramp	Accounts pa...	-2,860.00	214,949.60	
Bill Pmt -Check	05/24/2016	1026	Glass Services, Inc.		Accounts pa...	-2,926.00	212,023.60	
Check	05/31/2016			Service Charge	Other adminis...	-12.00	212,011.60	
Deposit	05/31/2016			Interest	Interest income	9.38	212,020.98	
Total UMB Series 2015-A Proj Fund						-13,098.62	212,020.98	
Total Cash in Bank - Bond Funds						-13,098.62	212,020.98	
TOTAL						-13,098.62	212,020.98	

Financial Reports – May 2016 Significant Expenditures/Payables Report Enclosed (Swanson)

Financial Reports – Accounts Receivable Past Due 31 days or more as of June 10, 2016 (Swanson)

Account	Amount	Days	Comments
Terry Belcher	\$107	31-60	Hangar rental
Charter Matrix	\$1,425	31->90	Bldg. rental and fin. charges
KSARNG	\$7,834	>90	Ramp repair
Austin Downs	\$82	31-60	Hangar rental
Kenny's Body Shop	\$272	31-60	Storage igloo rental
Tischlerei	\$27,441	31->90	Bldg. rental and fin. charges

Agenda Item #6 – Review of the budgets for AIP Project No. 36 and Runway 17/35 Slurry Seal (Rogers, & Swanson)

Enclosed are budgets for both FAA AIP Project No.36 and the Runway 17/35 slurry seal project. The total cost of both projects is \$2,946,461. AIP Project No. 36 is eligible to receive 90% grant funding the FAA. The Runway 17/35 slurry seal project was eligible for KDOT AIP grant funding, but the Airport Authority's grant application was not selected by KDOT for FY 2017 funding.

The local funding required for both projects to be completed is \$648,395. The local funds would be allocated as follows:

FAA AIP Project No. 36, Taxiway Echo Rehab (10% local funds)	\$256,395
Runway 17/35 Slurry Seal (100% local funds)	<u>\$392,000</u>

Total Local Funds	\$648,395
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To complete both projects during 2016 and 2017 the Airport Authority has the option of issuing temporary general obligation bond notes. Temporary notes can be issued for a term not exceeding four (4) years. The source of repayment of the temporary notes would be a combination of SAA cash reserves and 2018/2019 mill levy funds. The deferral of temporary note repayment until 2018 and 2019 will provide the Airport Authority the time needed to build cash reserves and to calculate temporary note repayment into either the SAA's 2018 or 2019 mil levy.

Also enclosed is a copy of the current SAA mill levy work sheet that will be referred to during our discussion. We are waiting for the Saline County Clerk to certify this year's assessed valuation before finalizing 2016 and subsequent years' mill levy projections. Options/issues that we can discuss include:

- Completion of all or a portion of the Taxiway Echo and Runway 17/35 work
- The need for temporary note financing
- The outlook for future runway and taxiway capital improvement projects
- The use of a dedicated mill levy for local matching funds on federal grants projects

Staff Reports

- **Shelli Swanson**

FM Global Site Visit

On July 14 and 15, the SAA's property insurer, FM Global, will conduct their annual site visit and risk assessment analysis. FM's inspector and engineering specialist, Nick Minocha, will spend a full day visiting nearly all of the facilities listed on the SAA's statement of values, followed by a half day exit brief with SAA staff. As you may recall, the Authority purchases approximately \$65 million in property coverage to insure our facilities. Nick's visit will result in a risk assessment report that includes recommendations for mitigating and lowering exposure of property loss. FM's annual visit allows the SAA to keep up-to-date on best practices relating to reducing property loss and an independent review our practices.

- **Kenny Bieker**

Terminal Building

Both Shelli and I have moved out offices to the upstairs of the terminal building. The full SAA administration staff is now on the second floor of the M.J. Kennedy Terminal Building.

TSA

The Transportation Security Administration (TSA) has moved in their passenger screening equipment and set it in place for screening. The office equipment is not in yet but will be soon. After all the planning and modifications and adjustments needed for the assigned equipment in the screening room the delivery of the screening equipment was put in place without a glitch. Some small items are still coming and will be in place by mid following week.

GLA

Great Lakes Airlines (GLA) has occupied their office area and are training the new employees. Kim, our

maintenance keying person, is changing out any door keyways to allow TSA, SAA and GLA access to all assigned doors pertaining to their offices, screening and passenger routes affected by their allocated responsibilities.

- **Kasey Windhorst**

Based Aircraft Report

During the month, the SLN Based Aircraft Report was updated. As of May 2016, a total of 127 are based at the Salina Regional Airport and include the following aircraft types. The updated data count was submitted to the FAA National Based Aircraft Inventory Program.

Aircraft Type	Inventory
Single Engine	99
Multi Engine	12
Jet	6
Helicopter	10
TOTAL	127

SAA Staff

SAA part-time Administrative Assistant, Elizabeth Nelson has accepted a position with the Wichita Airport Authority as an Airport Operations Intern. Her last day with the Salina Airport Authority was Tuesday, June 7th. Jacob Spain, a junior in the Airport Management program at Kansas State Polytechnic has accepted the part-time Administrative Assistant position and will be a great addition to the SAA team.

Please contact me if you have any questions or comments.

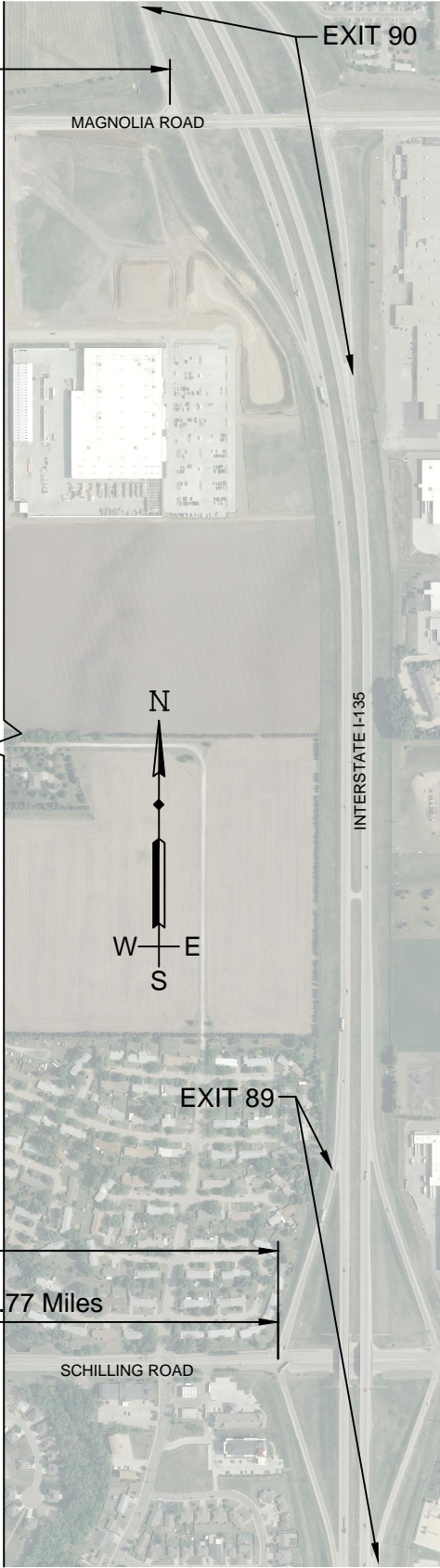
DIRECTIONS TO HANGAR 600 (2720 ARNOLD COURT)

EXIT OFF I-135 AT MAGNOLIA ROAD
WEST ON MAGNOLIA
LEFT ON CENTENNIAL
RIGHT ON SCANLAN
CONTINUE ON GENERAL JIM
RIGHT ON ARNOLD COURT
TO HANGAR 600

HANGAR
600



EXIT OFF I-135 AT SCHILLING ROAD
WEST ON SCHILLING
RIGHT ON ARNOLD AVENUE
LEFT ON ARNOLD COURT
TO HANGAR 600



SALINA AIRPORT AUTHORITY REGULAR BOARD MEETING

Wednesday, June 15, 2016

M. J. Kennedy Air Terminal, 3237 Arnold Avenue – 7:30 AM

And

**Hangar H600, 2720 Arnold Court
Second Floor Conference Room – 8:15 AM**

AGENDA

M. J. Kennedy Air Terminal – 7:30 AM

- The board of directors will convene at the Terminal Building to observe the departure of Great Lakes Airlines flight #3021 from Salina to the Denver International Airport.

Hangar H600, Second Floor Conference Room – 8:15 AM

Action Items

1. Call to order and determine a quorum is present. (Vancil)
2. Recognition of guests. (Vancil)
3. Additions to the agenda. (Rogers)
4. Approval of the minutes of the May 18, 2016 regular board meeting. (Vancil)
5. Review of airport activity and financial reports for the month ending May 31, 2016. (Rogers and Swanson)
6. Review and discussion of the budget and financing options for FAA AIP Project No. 36 – Taxiway Echo Rehabilitation and the Runway 17/35 slurry seal project. (Rogers & Swanson)

Directors' Forum (Vancil)

Visitor's Questions and Comments (Vancil)

Staff Reports

- Airport and Airport Industrial Center marketing and recruitment activity (Rogers & Swanson)

Announcements (Rogers)

Adjournment (Vancil)



**MINUTES OF THE REGULAR MEETING OF THE BOARD OF
DIRECTORS OF THE SALINA AIRPORT AUTHORITY
MAY 18, 2016
HANGAR 600 SECOND FLOOR CONFERENCE ROOM**

Call to Order

The meeting was called to order at 8:00 AM by Chairman Vancil.

Attendance

Attendance was taken. Chairman Vancil, Directors Maes, Neuschafer, Wiesel and Platten were present. Also present were Executive Director Tim Rogers; Director of Administration and Finance Shelli Swanson; Director of Facilities and Construction Kenny Bieker; Office Manager Kasey Windhorst; Administrative Assistant Catarino Porras and Board Attorney Greg Bengtson. Luci Larson, County Commission; Karl Ryan, Salina City Commission; Dave Hadel, Burns & McDonnell were guests.

Additions to the Agenda

Chairman Vancil asked if there were any additions to the agenda. Executive Director Rogers stated that there were no additions to the agenda.

Minutes

Chairman Vancil asked if the board members had additions or corrections to the minutes of the April 20, 2016 regular board meeting. Director Neuschafer moved, seconded by Director Weisel, to approve the minutes of the April 20, 2016 regular board meeting. Motion passed unanimously.

50 Years Ago

Executive Director Rogers stated that The Airport Authority board of directors approved an agreement with Wilson and Company to “prepare plans for the renovation of Building 120 so that the same will be suitable for use as an airport terminal.” Today the M. J. Kennedy Air Terminal remains suitable for use as an airline terminal building. The recently completed \$250,000 remodeling project will support the start of nonstop Denver flights by Great Lakes Airlines on June 15.

Airport Activity and Financial Reports

Executive Director Rogers reported on airport activity for the month of May 2016. Air traffic total operations for April 2016 dropped to 7,312 compared to 8,870 in April 2015. The 17.5% decrease was spread across the air carrier, air taxi, and local civil categories. The reduction in itinerant operations has contributed to lower fuel flowage for the year-to-date totals. Total fuel flowage for the month of April 2016 was 94,673 gallons which was a 28% decrease compared to

the April 2015 total of 132,543 gallons. Rogers anticipates an increase for 2016 due to upcoming Bombardier flight testing and Ft. Riley military operations.

Director of Administration and Finance Swanson reported on financials for the month ending April 30, 2016. Swanson reviewed the budget summary and status of progress payments for the Terminal Building Remodel project. Total operating income arrived 17% over budget. Total administrative expenses at the end April came in 2% under budget and total maintenances expenses arrived at 13% under budget. Net ordinary income before depreciation equaled \$3,440 for the year-to-date. Chairman Vancil directed the staff to file the financials for audit.

Executive Session

At 8:25 A.M. Director Maes moved to recess the open meeting until 8:35 A.M. for an executive session for the following:

Discussing matters relating to airport security for the reason that public discussion of that information would compromise the Salina Airport Authority's security measures for the Salina Regional Airport.

The open meeting shall resume in the Hangar 600 Second Floor Conference Room at 8:35 A.M. Director Platten seconded the motion. Motion carried unanimously.

The open meeting resumed at 8:35 A.M.

Law Enforcement Support Agreement

Rogers reported on the proposed City and County Law Enforcement Support Agreement. The agreement addresses the use of law enforcement support during passenger screening prior to the departure of an air carrier flight in accordance with TSA requirements. Both the SPD and the Sheriff's Office are willing to partner with the TSA and the Salina Airport Authority to provide law enforcement presence at the TSA security screening checkpoint. Rogers recommended approval of the proposed Salina Regional Airport law Enforcement Support Agreement with the City of Salina and Saline County. Director Maes moved, seconded by Director Neuschafer. Motion passed unanimously.

Terminal Bldg. Improvements and Remodeling Budget

Rogers presented and highlighted on the updated detailed budget summary for the terminal building remodeling project. Changes include additional glass partitions needed in the passenger screening area holding room and a passenger boarding ramp that meets ADA requirements. SAA staff was able to acquire a passenger boarding ramp at a cost of \$2,800. The board members had no objections to the proposed budget changes.

FAA AIP Project No. 36

Rogers briefed the board on the status of FAA AIP Project No. 36, Taxiway Echo Rehabilitation. The low bid was submitted by APAC-Kansas in the amount of \$2,344,672. The Aviation engineer's estimate for the project was \$2,406,946. The application deadline for the FAA AIP grant that would fund 90% of total project costs is May 27. The SAA cost share will be 10% of total project costs. Rogers anticipates the award to be announced in either July or August.

Staff Reports

- Rogers updated the board on real estate marketing and recruitment efforts at the Salina Regional Airport and Airport Industrial Center.
- Swanson reported on the United States Department of Transportation (USDOT) Small Community Air Service Development Grant application. A total of \$275,000 was applied for on May 2, 2016 and expects an award to be announced by the end of June. Rogers thanked the community for the support. SAA staff received over 40 letters of support that were included with the grant application.

Upon a motion duly made, the meeting adjourned at 9:18 A.M.

Minutes approved at the June 15, 2016 Board meeting.

Secretary

(SEAL)

SALINA AIRPORT AUTHORITY

AIRPORT ACTIVITY REPORT

2016

AIR TRAFFIC/ATCT

May, 2016	6,898 Operations
	732 Instrument Operations
	547 Peak Day
May, 2015	8,022 Operations
	865 Instrument Operations
	477 Peak Day
January 2016 - May 2016	34,383 Operations
January 2015 - May 2015	39,500 Operations
January 2014 - May 2014	37,332 Operations

FUEL FLOWAGE

May, 2016	153,410 Gallons
May, 2015	128,100 Gallons
January 2016 - May 2016	596,056 Gallons
January 2015 - May 2015	916,264 Gallons
January 2014 - May 2014	569,854 Gallons

		Avflight	
		Military/Gov't	Self-fuel
KSU-S	Avflight Salina	Portion	Station Portion
9,282	144,128	30,974	996
10,780	117,319	17,606	944
47,844	548,212	81,136	3,510
53,022	863,242	203,334	3,390
48,230	519,992	69,221	3,545

ENPLANEMENTS - SEAPORT

LOAD FACTOR

May, 2016	0 Passengers	0%
May, 2015	122 Passengers	26%
January 2016 - May 2016	36 Passengers	17%
January 2015 - May 2015	586 Passengers	22%
January 2014 - May 2014	704 Passengers	23%

TOTAL ENPLANEMENTS - Scheduled Flights & Charter Flights

May, 2016	0 Passengers
May, 2015	122 Passengers
January 2016 - May 2016	36 Passengers
January 2015 - May 2015	5,838 Passengers
January 2014 - May 2014	704 Passengers

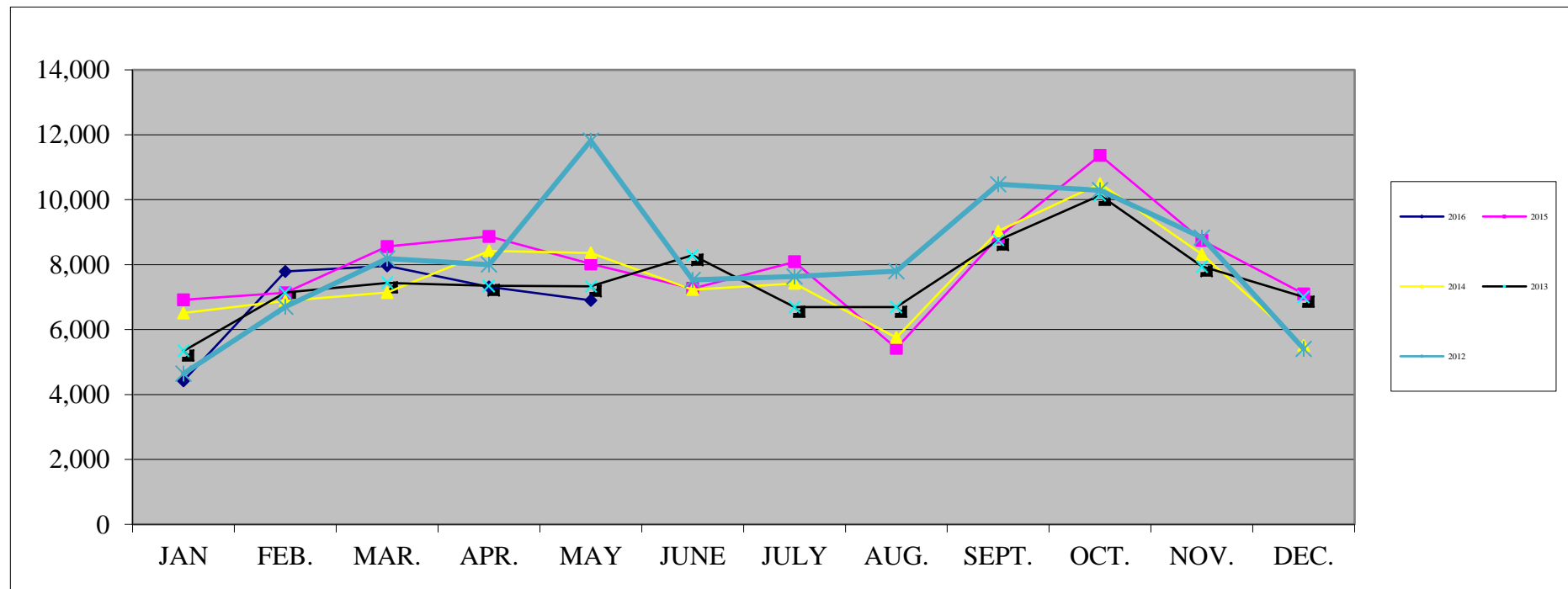
AIRPORT TRAFFIC RECORD

2015 - 2016

	ITINERANT					LOCAL			
	AC	AT	GA	MI	Total Itinerant	Civil	Military	Total Local	Total Operations
2016									
January, 16	5	941	676	88	1,710	2,502	210	2,712	4,422
February, 16	78	2,171	1,038	208	3,495	4,064	230	4,294	7,789
March, 16	21	1,830	869	234	2,954	4,644	364	5,008	7,962
April, 16	15	1,799	791	269	2,874	4,110	328	4,438	7,312
May, 16	106	1,610	980	325	3,021	3,473	404	3,877	6,898
June, 16									
July, 16									
August, 16									
September, 16									
October, 16									
November, 16									
December, 16									
Totals January - May	225	8,351	4,354	1,124	14,054	18,793	1,536	20,329	34,383
2015									
January, 15	7	1,543	723	138	2,411	4,243	264	4,507	6,918
February, 15	6	1,937	779	138	2,860	3,997	276	4,273	7,133
March, 15	68	2,086	814	176	3,144	5,079	334	5,413	8,557
April, 15	21	2,160	665	290	3,136	5,168	566	5,734	8,870
May, 15	72	1,774	733	207	2,786	4,790	446	5,236	8,022
June, 15									
July, 15									
August, 15									
September, 15									
October, 15									
November, 15									
December, 15									
Totals January - May	174	9,500	3,714	949	14,337	23,277	1,886	25,163	39,500
Difference	51	-1,149	640	175	-283	-4,484	-350	-4,834	-5,117
YTD % Change	29%	-12%	17%	18%	-2%	-19%	-19%	-19%	-13%

AIR TRAFFIC

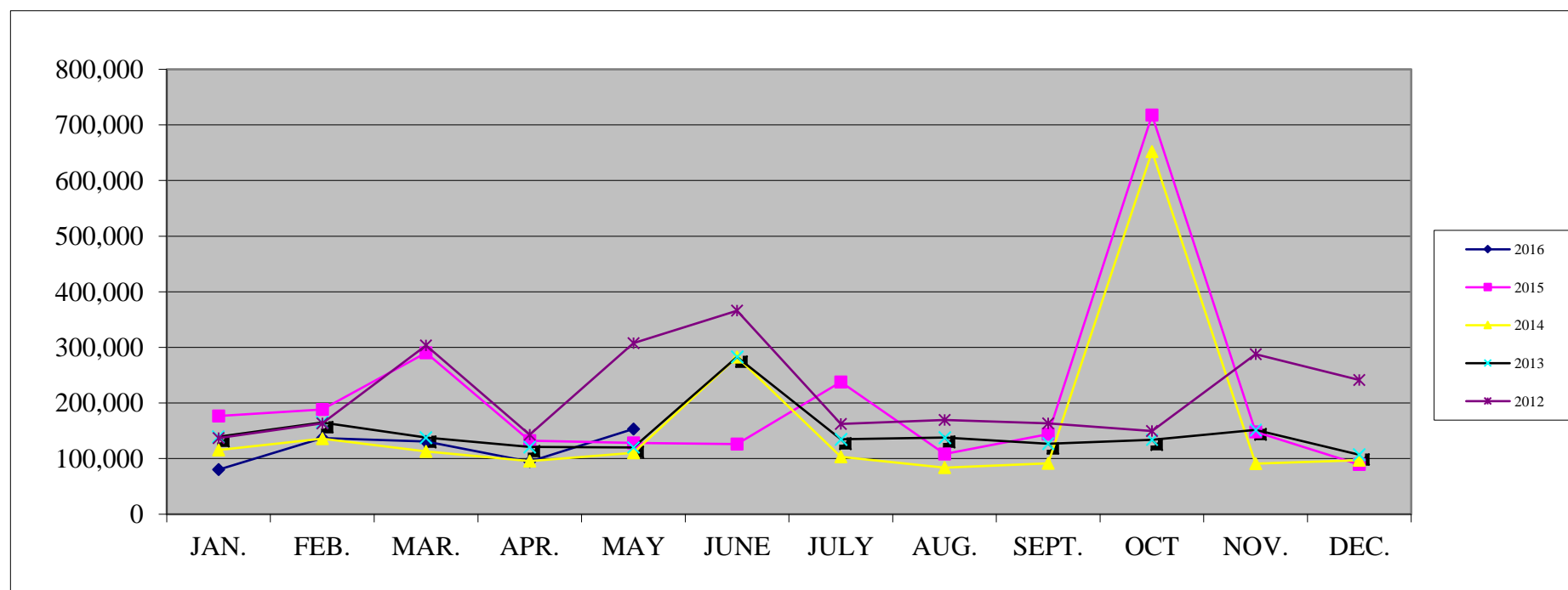
	<u>JAN</u>	<u>FEB.</u>	<u>MAR.</u>	<u>APR.</u>	<u>MAY</u>	<u>JUNE</u>	<u>JULY</u>	<u>AUG.</u>	<u>SEPT.</u>	<u>OCT.</u>	<u>NOV.</u>	<u>DEC.</u>	<u>TOTAL</u>
2016	4,422	7,789	7,962	7,312	6,898								34,383
2015	6,918	7,133	8,557	8,870	8,022	7,268	8,089	5,426	8,846	11,367	8,753	7,101	96,350
2014	6,511	6,887	7,143	8,426	8,365	7,234	7,423	5,756	9,035	10,496	8,316	5,509	91,101
2013	5,341	7,146	7,440	7,349	7,336	8,291	6,696	6,694	8,755	10,136	7,946	7,001	90,131
2012	4,642	6,700	8,189	8,002	11,819	7,532	7,635	7,802	10,478	10,292	8,838	5,409	97,338
2011	3,088	3,880	4,632	5,671	5,418	6,379	5,639	4,804	9,355	9,249	6,138	4,954	69,207
2010	2,760	4,430	5,743	5,964	4,611	4,572	4,364	4,009	6,816	7,653	5,100	4,429	60,451
2009	4,345	6,822	5,675	5,888	6,209	5,883	5,082	3,860	6,470	5,258	5,775	3,795	65,062
2008	4,233	6,749	6,063	6,291	5,530	6,345	5,356	4,112	7,425	8,125	6,571	4,775	71,575
2007	5,606	5,726	6,005	7,264	6,087	6,788	6,232	5,531	8,637	7,425	7,498	3,680	76,479
2006	5,660	6,886	6,468	6,719	6,958	6,411	5,074	6,370	8,692	9,410	6,894	5,922	81,464



FUEL FLOWAGE

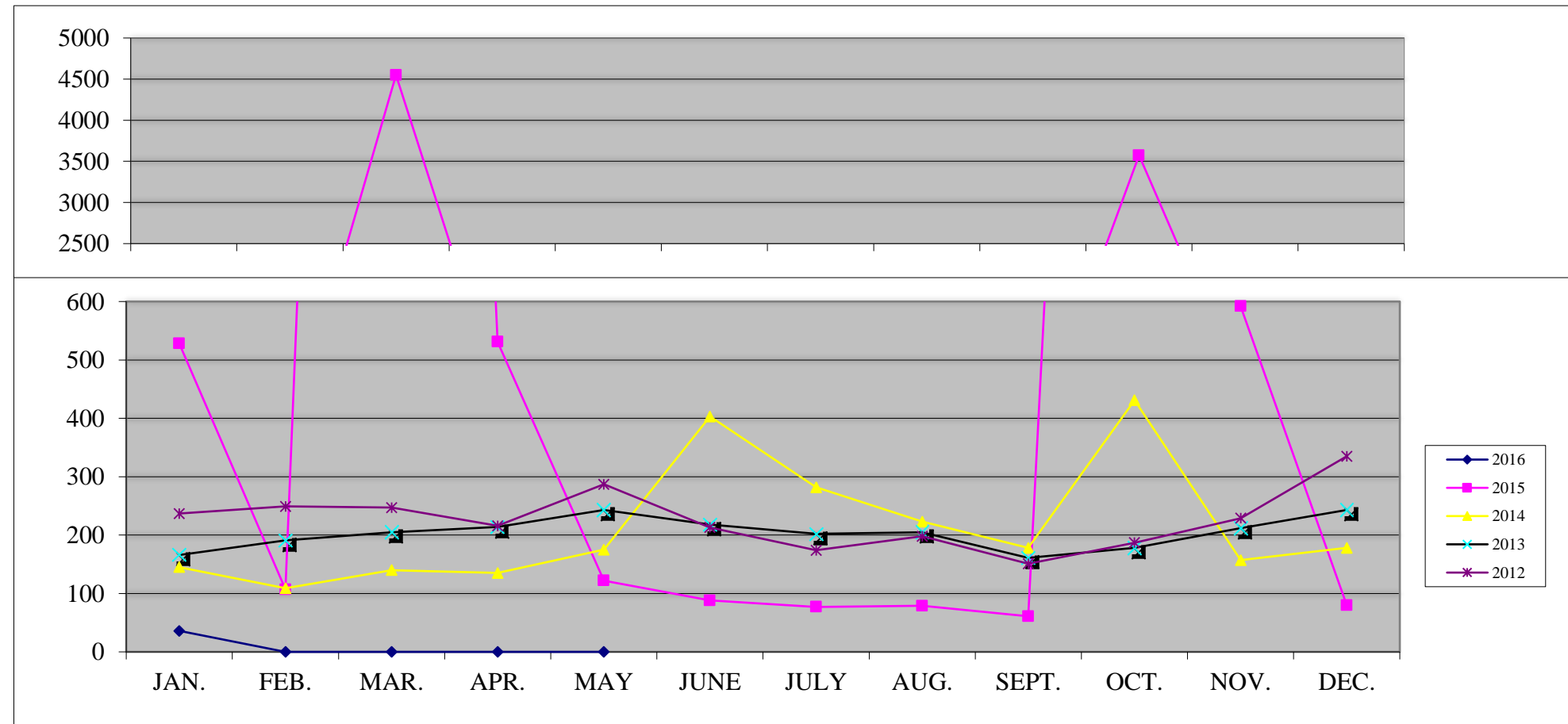
Gallons of Fuel Sold at SLN

	<u>JAN.</u>	<u>FEB.</u>	<u>MAR.</u>	<u>APR.</u>	<u>MAY</u>	<u>JUNE</u>	<u>JULY</u>	<u>AUG.</u>	<u>SEPT.</u>	<u>OCT</u>	<u>NOV.</u>	<u>DEC.</u>	<u>TOTAL</u>
2016	80,221	136,763	130,990	94,673	153,410								596,057
2015	176,746	188,406	290,470	132,543	128,100	126,428	237,782	108,581	143,816	717,601	147,853	89,277	2,487,603
2014	115,573	135,651	112,694	95,549	110,387	282,468	103,108	83,757	91,423	652,207	90,948	97,295	1,971,061
2013	139,227	165,167	138,056	121,295	120,083	282,743	134,677	137,840	126,523	134,024	151,427	106,917	1,757,981
2012	136,995	163,253	303,472	142,770	307,541	365,938	162,584	169,534	163,515	149,404	287,619	241,424	2,594,049
2011	158,199	175,703	311,254	168,490	141,986	261,097	246,687	202,390	178,133	172,586	203,684	166,461	2,386,670
2010	140,149	174,668	276,837	195,019	195,859	333,684	271,029	212,013	170,735	209,067	315,010	269,921	2,763,991
2009	202,765	239,649	182,205	183,738	192,029	306,421	222,991	145,268	171,251	216,190	256,904	162,174	2,481,585
2008	240,060	298,097	293,841	231,396	212,675	319,814	218,666	236,294	245,330	374,857	236,718	206,767	3,114,515
2007	301,504	331,456	315,827	300,209	306,483	433,448	292,410	317,909	323,365	294,420	327,122	234,641	3,778,794
2006	267,924	311,776	297,888	287,710	286,273	286,903	324,655	413,395	388,262	321,437	314,458	316,431	3,817,112



ENPLANEMENTS

	<u>JAN.</u>	<u>FEB.</u>	<u>MAR.</u>	<u>APR.</u>	<u>MAY</u>	<u>JUNE</u>	<u>JULY</u>	<u>AUG.</u>	<u>SEPT.</u>	<u>OCT.</u>	<u>NOV.</u>	<u>DEC.</u>	<u>FAA</u> <u>Adjustment</u>	<u>TOTAL</u>
2016	36	0	0	0	0									36
2015	528	107	4,550	531	122	88	77	79	61	3,574	592	80		10,389
2014	145	109	140	135	175	403	282	223	178	431	157	178	-158	2,398
2013	166	191	205	214	243	218	202	205	161	178	212	243	391	2,829
2012	237	249	247	216	287	213	174	198	151	187	229	335	803	3,526
2011	146	156	205	181	254	258	261	234	225	287	264	234	152	2,857
2010	81	97	139	116	668	166	162	154	178	436	234	510	203	3,144
2009	224	227	275	223	232	210	225	242	439	190	223	129	29	2,868
2008	228	147	224	283	372	396	393	450	524	930	309	398	516	5,170
2007	109	81	133	107	185	226	221	285	241	325	679	353	1,182	4,127
2006	163	140	230	121	176	179	161	150	161	147	293	108	848	2,877



****Adjustment based on Nonscheduled/On-Demand Air Carrier Filings FAA Form 1800-31**

Salina Airport Authority
Statement of Net Assets Prev Year Comparison
As of May 31, 2016

	May 31, 16	Apr 30, 16	\$ Change	May 31, 15	\$ Change	% Change
ASSETS						
Current Assets						
Checking/Savings						
Cash in Bank - Bond Funds	212,021	225,120	-13,099	0	212,021	100%
Cash in bank & Petty Cash-Op	1,564,677	955,384	609,294	587,240	977,437	167%
Total Checking/Savings	1,776,698	1,180,503	596,195	587,240	1,189,458	203%
Accounts Receivable						
Accounts Receivable	168,892	152,604	16,288	98,234	70,658	72%
Total Accounts Receivable	168,892	152,604	16,288	98,234	70,658	72%
Other Current Assets						
Agri Land Receivable	58,000	58,000	0	58,000	0	0%
Mill Levy receivable	179,879	887,891	-708,012	864,718	-684,840	-79%
Other current assets	141,924	137,521	4,403	148,606	-6,683	-5%
Undeposited Funds	0	2,100	-2,100	0	0	0%
Total Other Current Assets	379,802	1,085,512	-705,709	1,071,325	-691,522	-65%
Total Current Assets	2,325,393	2,418,619	-93,226	1,756,799	568,594	32%
Fixed Assets						
Fixed assets at cost	82,374,547	82,226,727	147,820	81,941,411	433,136	1%
Less accumulated depreciation	-37,865,010	-37,644,848	-220,163	-35,267,948	-2,597,063	-7%
Total Fixed Assets	44,509,536	44,581,879	-72,343	46,673,463	-2,163,927	-5%
Other Assets						
Other assets	3,325	3,775	-450	0	3,325	100%
Total Other Assets	3,325	3,775	-450	0	3,325	100%
TOTAL ASSETS	46,838,255	47,004,273	-166,019	48,430,262	-1,592,007	-3%
LIABILITIES & EQUITY						
Liabilities						
Current Liabilities						
Accounts Payable						
Accounts payable	199,989	79,338	120,651	43,206	156,783	363%
Total Accounts Payable	199,989	79,338	120,651	43,206	156,783	363%
Credit Cards						
Sam's Club Discover	0	2,370	-2,370	889	-889	-100%
Total Credit Cards	0	2,370	-2,370	889	-889	-100%
Other Current Liabilities						
Accrued debt interest payable	239,857	159,974	79,883	270,194	-30,336	-11%
Debt, current portion	1,109,894	1,109,894	0	1,025,674	84,220	8%
Deferred Agri Land Revenue	34,333	39,167	-4,833	33,833	500	2%
Deferred Mill Levy revenue	1,161,497	1,327,425	-165,928	1,161,571	-74	0%
Other current liabilities	152,390	240,911	-88,521	143,327	9,063	6%
Total Other Current Liabilities	2,697,971	2,877,371	-179,400	2,634,599	63,372	2%
Total Current Liabilities	2,897,960	2,959,079	-61,119	2,678,694	219,266	8%
Long Term Liabilities						
Capital Lease Payable	28,301	28,301	0	82,296	-53,995	-66%
Debt - Long Term	22,823,445	22,823,445	0	23,023,503	-200,057	-1%
Less current portion	-1,109,894	-1,109,894	0	-1,025,674	-84,220	-8%
Security Deposits Returnable	44,977	44,977	0	22,729	22,248	98%
Total Long Term Liabilities	21,786,829	21,786,829	0	22,102,854	-316,025	-1%
Total Liabilities	24,684,790	24,745,909	-61,119	24,781,548	-96,758	-0%
Equity						
Invested in Capital Assets net	21,657,790	21,729,792	-72,002	23,568,254	-1,910,464	-8%
Net assets, Designated	90,000	90,000	0	90,000	0	0%
Net assets, Unrestricted	1,033,881	961,879	72,002	589,266	444,615	76%
Net Income	-628,206	-523,307	-104,899	-598,806	-29,400	-5%
Total Equity	22,153,465	22,258,364	-104,899	23,648,714	-1,495,249	-6%
TOTAL LIABILITIES & EQUITY	46,838,255	47,004,273	-166,019	48,430,262	-1,592,007	-3%

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06/09/16

Accrual Basis

Salina Airport Authority
Profit & Loss Budget Performance
May 2016

	May 16	Budget	\$ Over Budget	% of Budget	Jan - May 16	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
Ordinary Income/Expense									
Income									
Airfield revenue									
Fuel Flowage Fees	11,644	13,063	-1,419	89%	46,387	65,313	-18,926	71%	156,750
Hangar rent	44,598	43,313	1,285	103%	220,006	206,565	13,440	107%	515,000
Landing fees	138	450	-313	31%	396	2,250	-1,854	18%	5,400
Ramp rent	4,084	4,155	-71	98%	22,590	20,777	1,813	109%	49,865
Total Airfield revenue	60,463	60,981	-518	99%	289,378	294,905	-5,527	98%	727,015
Building and land rent									
Agri land rent	4,833	4,833	0	100%	24,167	24,167	-0	100%	58,000
Building rents									
Short-term leasing	5,369	3,867	1,501	139%	22,898	19,337	3,561	118%	46,408
Building rents - Other	66,465	64,883	1,582	102%	326,740	324,413	2,327	101%	778,592
Total Building rents	71,833	68,750	3,083	104%	349,638	343,750	5,888	102%	825,000
Land rent									
Basic Land Rent	5,807	7,192	-1,385	81%	29,371	35,858	-6,487	82%	86,199
Property tax - tenant share	10,833	10,833	0	100%	54,165	54,165	0	100%	129,996
Total Land rent	16,640	18,025	-1,385	92%	83,536	90,023	-6,487	93%	216,195
Tank rent	808	742	66	109%	4,040	3,709	331	109%	8,900
Total Building and land rent	94,114	92,350	1,765	102%	461,380	461,648	-268	100%	1,108,095
Other revenue									
Commissions	0	1,667	-1,667	0%	6,287	8,333	-2,047	75%	20,000
Other income	8,340	3,417	4,923	244%	31,524	17,083	14,441	185%	41,000
Total Other revenue	8,340	5,083	3,257	164%	37,811	25,417	12,394	149%	61,000
Total Income	162,917	158,414	4,504	103%	788,569	781,970	6,599	101%	1,896,110
Gross Profit	162,917	158,414	4,504	103%	788,569	781,970	6,599	101%	1,896,110
Expense									
Administrative expenses									
A/E, consultants, brokers	4,135	1,993	2,142	207%	20,673	9,964	10,709	207%	23,913
Airport promotion	335	833	-498	40%	7,271	4,167	3,104	175%	10,000
Computer/Network Admin.	1,720	833	886	206%	6,524	4,167	2,358	157%	10,000
Dues and subscriptions	1,590	1,250	340	127%	9,520	6,250	3,270	152%	15,000
Employee retirement	4,374	4,951	-577	88%	26,146	27,231	-1,085	96%	66,840
FICA and medicare tax expense	3,815	4,051	-236	94%	21,365	22,281	-916	96%	54,690
Industrial development	0	0	0	0%	7,500	7,500	0	100%	15,000
Insurance, property	12,500	12,500	0	100%	56,454	62,500	-6,046	90%	150,000
Insurance, medical	13,884	15,750	-1,866	88%	70,101	78,750	-8,649	89%	189,000
Kansas unemployment tax	0	0	0	0%	178	250	-72	71%	1,000
Legal and accounting	0	2,583	-2,583	0%	9,281	12,917	-3,636	72%	31,000
Office salaries	30,900	31,650	-750	98%	170,436	174,079	-3,643	98%	427,281
Office Supplies	0	500	-500	0%	3,385	2,500	885	135%	6,000
Other administrative expense									
Merchant Processing Fees	92	57	35	161%	251	285	-34	88%	685
Other administrative expense - Other	348	256	92	136%	1,456	1,276	180	114%	3,065
Total Other administrative expense	440	313	127	141%	1,707	1,561	145	109%	3,750
Postage	15	250	-235	6%	617	1,250	-633	49%	3,000
Property tax expense	13,750	13,750	0	100%	68,750	68,750	0	100%	165,000
Special Events	0	83	-83	0%	0	417	-417	0%	1,000
Telephone	1,648	1,313	336	126%	6,993	6,563	430	107%	15,750
Training	0	667	-667	0%	75	3,333	-3,258	2%	8,000
Travel and meetings	171	667	-496	26%	2,737	3,333	-597	82%	8,000
Total Administrative expenses	89,277	93,937	-4,660	95%	489,711	497,762	-8,051	98%	1,204,224
Maintenance expenses									
Airfield maintenance	388	1,375	-987	28%	17,980	6,875	11,105	262%	16,500
Airport Security	0	42	-42	0%	0	208	-208	0%	500
Building maintenance	1,664	3,333	-1,669	50%	16,756	16,667	89	101%	40,000
Equipment fuel and repairs	4,956	4,417	539	112%	19,896	22,083	-2,188	90%	53,000
Fire Services	0	125	-125	0%	0	625	-625	0%	1,500
Grounds maintenance	0	292	-292	0%	1,602	1,458	144	110%	3,500
Maintenance salaries	19,767	23,065	-3,298	86%	112,210	126,860	-14,650	88%	311,384
Other maintenance expenses	1,561	1,542	19	101%	4,561	7,708	-3,148	59%	18,500

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06/09/16

Accrual Basis

Salina Airport Authority
Profit & Loss Budget Performance
May 2016

	May 16	Budget	\$ Over Budget	% of Budget	Jan - May 16	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
Snow removal expense	0	1,083	-1,083	0%	540	5,417	-4,877	10%	13,000
Utilities	16,125	15,000	1,125	108%	98,176	117,944	-19,768	83%	205,000
Total Maintenance expenses	44,461	50,274	-5,812	88%	271,721	305,846	-34,125	89%	662,884
Total Expense	133,738	144,211	-10,473	93%	761,432	803,608	-42,176	95%	1,867,108
Net Ordinary Income	29,179	14,203	14,976	205%	27,137	-21,639	48,775	-125%	29,002
Other Income/Expense									
Other Income									
Capital contributed	0	283,458	-283,458	0%	14,270	1,417,292	-1,403,022	1%	3,401,500
Gain on sale of assets	0	0	0	0%	0	5,000	-5,000	0%	15,000
Interest income									
Interest income on deposits	25	21	5	122%	180	104	76	173%	250
Total interest income	25	21	5	122%	180	104	76	173%	250
Mill levy income	165,928	165,928	0	100%	830,671	829,641	1,030	100%	1,991,138
Total Other Income	165,954	449,407	-283,454	37%	845,121	2,252,037	-1,406,916	38%	5,407,888
Other Expense									
Debt interest expense net									
Bond issue cost	0	3,750	-3,750	0%	0	18,750	-18,750	0%	45,000
Interest Expense on Debt	79,883	79,883	0	100%	399,665	399,417	248	100%	958,600
Total Debt interest expense net	79,883	83,633	-3,750	96%	399,665	418,167	-18,502	96%	1,003,600
Depreciation expense	220,163	220,163	0	100%	1,100,813	1,100,813	0	100%	2,641,950
Total Other Expense	300,046	303,796	-3,750	99%	1,500,477	1,518,979	-18,502	99%	3,645,550
Net Other Income	-134,092	145,612	-279,704	-92%	-655,357	733,058	-1,388,414	-89%	1,762,338
Net Income	-104,913	159,815	-264,728	-66%	-628,220	711,419	-1,339,639	-88%	1,791,340

Salina Airport Authority
Capital Additions Budget vs. Actual
As of May 31, 2016

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06/09/2016
Accrual Basis

	May 16	Jan - May 16	Annual Budget	+/- Annual Budget	% of Annual Budget
ASSETS					
Fixed Assets					
Fixed assets at cost					
Airfield					
AIP-36 Txy E Rehab Const. Ph 1		0	3,515,248	-3,515,248	0%
AIP-37 Txy B & E Rehab Design	9,005	36,405	50,497	-14,092	72%
AIP-38 Txy B Rehab Const. Ph 2		1,855	1	1,854	185,500%
Airfield Improvements					
AMP - Economic Impact Study		0	5,875	-5,875	0%
Airfield Improvements - Other	4,293	4,293	15,000	-10,707	29%
Total Airfield Improvements	13,298	4,293	20,875	-16,582	21%
KAIP - 17/35 Slurry Seal		0	392,000	-392,000	0%
Total Airfield	13,298	42,553	3,978,621	-3,936,068	1%
Buildings & Improvements					
Building improvements					
Bldg. 310 Enviro/Interior Demo		0	65,000	-65,000	0%
Bldg. 409-2 Imps.		18,682	21,500	-2,818	87%
Bldg. Imps. Other	3,750	3,750	20,000	-16,250	19%
Total Building improvements	3,750	22,432	106,500	-84,068	21%
Pumphouse 305		0	15,000	-15,000	0%
Terminal building improvements					
2015 Terminal Bldg. Remodel	124,432	231,610	259,553	-27,943	89%
2nd Floor Remodel-SAA Admin Ofc	3,366	5,106	15,000	-9,894	34%
Total Terminal building improvements	127,798	236,716	274,553	-37,837	86%
Total Buildings & Improvements	131,548	259,148	396,053	-136,905	65%
Equipment					
Communications equipment		0	2,000	-2,000	0%
Computer equipment	899	899	7,500	-6,601	12%
Other Equipment	2,076	8,297	15,000	-6,703	55%
Shop equipment		0	10,000	-10,000	0%
Vehicles		0	10,000	-10,000	0%
Total Equipment	2,975	9,196	44,500	-35,304	21%
Land					
Airport Indust. Cent. Imps.		0	15,000	-15,000	0%
Environmental					
Environmental - SAFB		2,819	15,000	-12,181	19%
Total Environmental	0	2,819	15,000	-12,181	19%
Nestle Site Imps.		0	18,500	-18,500	0%
Rail Spur Imps.		0	15,000	-15,000	0%
West Beechcraft Road Imps.		0	2,500	-2,500	0%
Total Land	0	2,819	66,000	-63,181	4%
Total Fixed assets at cost	147,821	313,716	4,485,174	-4,171,458	7%

Salina Airport Authority

Significant Capital Expenditures Detail

May 2016

Type	Date	Name	Memo	Amount	Balance
Fixed assets at cost					
Airfield					
AIP-37 Txy B & E Rehab Design					
Bill	05/13/2016	Jviation, Inc.	Inv. No. 10 - Txy B & E Rehab Design	9,004.55	9,004.55
		Total AIP-37 Txy B & E Rehab Design		9,004.55	9,004.55
Airfield Improvements					
Bill	05/01/2016	APAC-Kansas, Inc., Shears ...	1 - LS Mobilization	801.11	801.11
Bill	05/01/2016	APAC-Kansas, Inc., Shears ...	135.54 - SY 3" Asphalt Milling	733.27	1,534.38
Bill	05/01/2016	APAC-Kansas, Inc., Shears ...	26.39 - TN 3" Asphalt Paving	2,758.28	4,292.66
		Total Airfield Improvements		4,292.66	4,292.66
		Total Airfield		13,297.21	13,297.21
Buildings & Improvements					
Building Improvements					
Bldg. Imps. Other					
Bill	05/09/2016	T & R Dirt Construction, Inc.	Remove Sign Base - H409	3,750.00	3,750.00
		Total Bldg. Imps. Other		3,750.00	3,750.00
		Total Building improvements		3,750.00	3,750.00
Terminal building improvements					
2015 Terminal Bldg. Remodel					
Bill	05/03/2016	Busboom & Rauh Constructi...	Term. Bldg. remodel - Final progress pymnt no. 2	100,534.00	100,534.00
Bill	05/04/2016	Design Central, Inc.	Roller Shades for Terminal Building	1,188.00	101,722.00
Bill	05/11/2016	Purple Wave Auction, Inc.	Passenger boarding ramp 35'L x 38" W x 72" H(steel and al...	2,860.00	104,582.00
Bill	05/12/2016	Sam's Club	Passenger Secure Area TV	397.98	104,979.98
Bill	05/16/2016	Western Extralite Company	4" T-5 Fixtures w/bulbs and wire mesh cover	1,127.00	106,106.98
Bill	05/18/2016	Glass Services, Inc.	2nd Floor Office Partition	2,926.00	109,032.98
Bill	05/23/2016	Design Central, Inc.	4 roller shades - lobby area (B120)	1,079.82	110,112.80
Bill	05/25/2016	Gleason & Son Signs, Inc.	Remove exisiting vinyl from windows and apply new vinyl	3,195.00	113,307.80
Bill	05/31/2016	Glass Services, Inc.	Glass Partitions for new security area	11,124.00	124,431.80
		Total 2015 Terminal Bldg. Remodel		124,431.80	124,431.80
2nd Floor Remodel-SAA Admin Ofc					
Bill	05/23/2016	Design Central, Inc.	17 roller shades - 2nd floor admin offices (B120)	3,366.00	3,366.00
		Total 2nd Floor Remodel-SAA Admin Ofc		3,366.00	3,366.00
		Total Terminal building improvements		127,797.80	127,797.80
		Total Buildings & Improvements		131,547.80	131,547.80
Equipment					
Computer equipment					
Bill	05/09/2016	Wilson Security Solutions, L...		899.00	899.00
		Total Computer equipment		899.00	899.00
Other Equipment					
Bill	05/18/2016	Danko Emergency Equipment	PPE- Tony Bunker gear	2,075.93	2,075.93
		Total Other Equipment		2,075.93	2,075.93
		Total Equipment		2,974.93	2,974.93
		Total Fixed assets at cost		147,819.94	147,819.94
TOTAL				147,819.94	147,819.94

PROJECT BUDGET

**SALINA REGIONAL AIRPORT
SALINA AIRPORT AUTHORITY
SALINA, KANSAS**

**Rehabilitate Taxiway E and Relocate Taxiway A Holding Position at Runway 35
F.A.A. A.I.P. P.N 3-20-0072-36**

June 7, 2016

COSTS:

	Sponsor Funding		FAA Funding		TOTAL
ADVERTISING AND ADMINISTRATION					
Advertisement-Construction	\$	185.50	\$	1,669.50	\$1,855.00
Legal	\$	75.00	\$	675.00	\$750.00
Advertising and Adminstration Sub-Total =	\$	260.50	\$	2,344.50	\$2,605.00
ENGINEERING SERVICES					
Construction Admin. & Field Engineering	\$	20,950.90	\$	188,558.10	\$209,509.00
Special Services - Acceptance Testing	\$	767.50	\$	6,907.50	\$7,675.00
Engineering Services Sub-Total =	\$	21,718.40	\$	195,465.60	\$217,184.00
CONSTRUCTION COST					
SAA Insurance (Non-Federal)	\$	100.00		\$	100.00
Base Bid (Less SAA Insurance Above - DIV 5a)	\$	233,457.23	\$	2,101,115.07	\$ 2,334,572.30
Construction Cost Sub-Total =		\$233,557.23		\$2,101,115.07	\$2,334,672.30
TOTAL PROJECT COST =	\$	255,536.13	\$	2,298,925.17	\$2,554,461.30

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Kansas Airport Improvement Program

Application Form

Date 11/13/15

Indicate for which Fiscal Year (FY) the application is to be considered

FY 2016.....☐ July 1, 2015-June 30, 2016 (Applications due September 30, 2014)

FY 2017.....☒ July 1, 2016-June 30, 2017 (Applications due September 30, 2015)

Applicant/Sponsor: Salina Airport Authority

Airport Identifier: SLN

Project Category: ☒ Maintenance ☐ Geometric Improvement ☐ Facilities & Equipment

☐ Planning

Project Description: The south 7500 feet of runway 17-35 is now 12 years old. The pavement is showing signs of alligator cracking and is beyond a joint clean & seal maintenance item. I propose we apply a slurry seal coat on the center 50 feet of the runway by 7,331 feet long. This would prolong the life of this pavement until we can apply for a 2" asphalt mill and inlay project to replace this pavement. After the slurry seal the runway would be repainted full length.

Total Project Costs \$ 392,000.00

We understand that if the project is approved, the Kansas Department of Transportation will participate in the cost of construction and construction engineering at a rate of 90 percent for sponsors with a population less than 3,000, 75 percent for sponsors with a population less than 10,000 or 50 percent for sponsors with a population of 10,000 or greater, not to exceed \$500,000 of state funds (\$1,000,000 for new primary runways). The Sponsor will be responsible for letting the contract for bids and supervising construction. Construction engineering is eligible for KDOT funding.

Sponsor's Contact Person Kenny Bieker Title Manager of Facilities & Construction.

Address 3237 Arnold Avenue, Salina, KS 67401

Phone 785-827-3914 Fax 785-827-2221 e-mail kennyb@salair.org

Sponsor's Signature and Date _____
Title Executive Director

Additional information can be provided such as plans and specs.

Send Applications to:

Kansas Department of Transportation
Division of Aviation
700 SW Harrison
Topeka, KS 66603-3754
Phone 785-296-2553
Fax 785-296-3833
E-mail: kdotaviation@ksdot.org

SALINA AIRPORT AUTHORITY
Mill Levy Projections
2015-2024

Projections as of 7/6/15				2005-A GO DEBT SERVICE (Shown as Refunded in 2015-A Issue)		2007 GO DEBT SERVICE (Shown as Refunded in 2015-A Issue)		2009-A GO DEBT SERVICE		2009-B GO DEBT SERVICE		2011-A GO DEBT SERVICE		2011-B GO DEBT SERVICE		2015-A GO DEBT SERVICE (Estimated)		Less Estimated Motor Vehicle Tax Revenue		TOTAL MILL LEVY	
YEAR BUDGET PREPARED	FISCAL YEAR	ASSESSED VALUATION (1)	% +/-	Mills	\$	Mills	\$	Mills	\$	Mills	\$	Mills	\$	Mills	\$	Mills	\$			Mills	\$
2014	2015	\$ 407,875,142	0.02%	1.004	\$409,613	0.238	\$ 96,983	0.210	\$ 85,648	1.349	\$550,038	1.828	\$ 745,653	0.253	\$103,331	0.000	\$ -	-0.396	\$(161,500)	4.486	\$ 1,829,765
2015	2016	\$ 416,174,805	2.03%					0.206	\$ 85,647	1.318	\$548,662	1.793	\$ 746,363	0.248	\$103,331	1.219	\$ 507,135	-0.388	\$(161,524)	4.396	\$ 1,829,614
2016	2017	\$ 416,237,231	0.02%					0.206	\$ 85,647	1.310	\$545,262	1.803	\$ 750,665	0.248	\$103,331	1.209	\$ 503,110	-0.388	\$(161,548)	4.388	\$ 1,826,467
2017	2018	\$ 416,299,667	0.02%					0.206	\$ 85,648	1.313	\$546,462	1.787	\$ 743,927	0.248	\$103,331	1.230	\$ 511,950	-0.388	\$(161,572)	4.396	\$ 1,829,746
2018	2019	\$ 416,362,112	0.02%					0.206	\$ 85,648	1.312	\$546,162	1.779	\$ 740,815	0.248	\$103,331	1.498	\$ 623,533	-0.388	\$(161,597)	4.655	\$ 1,937,892
2019	2020	\$ 416,424,566	0.02%					0.206	\$ 85,648	1.319	\$549,287	1.757	\$ 731,855	0.248	\$103,331	1.504	\$ 625,883	-0.388	\$(161,621)	4.646	\$ 1,934,383
2020	2021	\$ 416,487,030	0.02%					0.206	\$ 85,647	1.319	\$549,537	2.777	\$1,156,775	0.248	\$103,331	0.483	\$ 200,838	-0.388	\$(161,645)	4.645	\$ 1,934,483
2021	2022	\$ 416,549,503	0.02%					0.206	\$ 85,647	1.317	\$548,787	2.772	\$1,154,605	0.248	\$103,331	0.494	\$ 205,708	-0.388	\$(161,669)	4.649	\$ 1,936,409
2022	2023	\$ 416,611,985	0.02%					0.206	\$ 85,648	1.313	\$547,037	3.013	\$1,255,375	0.248	\$103,331	0.252	\$ 104,818	-0.388	\$(161,694)	4.644	\$ 1,934,515
2023	2024	\$ 416,674,477	0.02%					0.206	\$ 85,648	1.316	\$548,150	3.022	\$1,259,270	0.248	\$103,331	0.244	\$ 101,730	-0.388	\$(161,718)	4.648	\$ 1,936,411
2024	2025	\$ 416,736,978	0.02%					0.206	\$ 85,647	1.313	\$547,349	3.023	\$1,259,684	0.248	\$103,333	0.249	\$ 103,500	-0.388	\$(161,742)	4.650	\$ 1,937,771

NOTES:

1. Estimated Assessed Valuation at July 1, 2015 as provided by the Saline County Clerk's Office.
Future Assessed Valuation assumed to grow annually at a rate of .02%

