

DATE: November 13, 2015
TO: SAA Board of Directors
FROM: Tim Rogers and Shelli Swanson
SUBJECT: **November 18, 2015 SAA Regular Board Meeting**

Enclosed are items for your review prior to Wednesday's board meeting. Mike Hoppock and I will attend the Chamber board meeting scheduled for 7:00 AM on Wednesday to update the Chamber board members on options for improved scheduled air service.

Please note the following agenda comments.

50 Years Ago – November, 1965

November 19, 1965 marked the first anniversary of the Schilling AFB closure announcement. On November 18, 1965 the Salina Journal reported that "Salina is up to its ears in changing Schilling from a military role to a major asset to the civilian economy." Today the Salina Regional Airport and Airport Industrial Center in home to over 100 businesses and organizations that employ 4,000 people.

Agenda Item #5 – Review of airport activity and financial reports for the month ending October 31, 2015
(Rogers and Swanson)

Airport Activity – Air Traffic (Rogers)

The October air traffic count soared to 11,367 operations which was 8% more than the October 2014 total of 10,496. For the year to date, total operations are 80,496 operations which is 4% more than the October 2014 YTD total of 77,276. The October 2015 traffic count is consistent with historical activity during the month of October.

Airport Activity – Fuel Flowage (Rogers)

October 2015 fuel flowage set a new record high for the month of October. A total of 717,601 gallons of aviation fuel was delivered to a combination of general aviation aircraft, business jets, military aircraft and air carrier aircraft. The October 2015 total was 10% more than the October 2014 total of 652,207 gallons. The October 2015 year to date total is 2,250,473 gallons which is 26% more than the 2014 YTD total of 1,782,818. During October 2014 the Airport Authority and Avflight hosted JADED THUNDER 15.

Airport Activity – Passenger Enplanements (Rogers)

SeaPort continued to supplement its Salina schedule with Southern Airways flights. Passenger enplanements improved slightly over previous months. Total passenger enplanements climbed to 9,668 due to Ft. Riley charter flights during October. The remaining Ft. Riley charter flights scheduled for November will push total passenger enplanements above 10,000 which will reclassify KSLN as a primary, commercial service airport.

Financial Reports – Comments and Notes (Swanson)

For the month ending October 31, operating revenues arrived 5% over the YTD budget. As a result of the record fuel delivered, flowage fee revenues are exceeding budget projections by \$46,473 and tracking 26% ahead of the same period in 2014. Good performance by several other income categories including landing fees, building and land rents and other income has offset the hangar rent tracking 9% under budget.

Total operating expenses for October came in under budget by \$14,129 for the month and over budget by 1% for the YTD. As compared to 2014, total operating costs are tracking \$141,832 less or 8% for the YTD. The increased activity in October brought YTD net income before depreciation to a positive \$83,091.

The disbursements from the 2015-A Bond issue project fund during the month of October were bond issue costs. The disbursements and bond fund balance are as follows:

◊	Type	◊	Date	◊	Num	◊	Name	◊	Memo	◊	Split	◊	Amount	◊	Balance	◊
	Cash in Bank - Bond Funds														356,348.62	
	107 · UMB Series 2015-A Proj Fund														356,348.62	
▶	Bill Pmt -Check		10/09/2015		1008		Clark, Mize & Linv...				20 · Account...		-720.00		355,628.62	◀
	Bill Pmt -Check		10/23/2015		1009		First Bank of Miss...				20 · Account...		-1,250.00		354,378.62	
	Total 107 · UMB Series 2015-A Proj Fund												-1,970.00		354,378.62	
	Total Cash in Bank - Bond Funds												-1,970.00		354,378.62	

Financial Reports – October 2015 Significant Expenditures/Payables Report Enclosed

Financial Reports – Accounts Receivable Past Due 31 days or more as of November 13, 2015 (Swanson)

<u>Account</u>	<u>Amount</u>	<u>Days</u>	<u>Comments</u>
Terry Belcher	\$214	61-<90	Hangar rental
Builder's Choice	\$231	61<90	Fin. charges
Charter Matrix	\$2,450	31-60	Bldg. rental
KS Military Board	\$8,076	31-60	Bldg. rental
KSARNG	\$7,834	31-60	Ramp repair cost share

Agenda Item #6 – Presentation of 2016 schedule of insurance coverage (Swanson)

In August of this year SAA staff began the 2016 property/liability insurance renewal process. The Authority's statement of property values, automobile and equipment schedules were reviewed and updated. In early October, the SAA completed the insurance applications and information requests for submittal to the underwriters through our insurance broker, Lockton. Annually, Lockton negotiates with each incumbent insurer to assure a competitive renewal and also looks for options when appropriate. Special attention is given to developing positive working relationships with our key insurance partners including Affiliated FM (property) and Old Republic (general liability). In your board packet you'll find the results of the renewal. The SAA's risk manager, James Charlesworth, will attend the meeting to assist in answering any questions you may have.

Agenda Item #7 – Review and discussion of 2016 SAA budget (Rogers and Swanson)

At the meeting you will be presented the most recent version of the SAA's 2016 Budget Report. The report will include current projections for operating revenue and expense. Itemized work sheets will be included for all revenue and expense accounts.

Agenda Item #8 – Review and discussion of air carrier proposals submitted to USDOT (Rogers)

The deadline for proposals from air carriers seeking a 2016 - 2018 essential air service (EAS) contact to provide Salina scheduled air service in Monday, November 16. I expect to be able to receive copies of air carrier proposals from the USDOT prior to Wednesday's board meeting. My plan is to review the proposals with and provide you a summary of available options.

Agenda Item #9 – Appointments to the Salina Community EDO (Hoppock and Rogers)

This week I met with Jason Gage, Rita Deister and Don Weiser to determine the number of years the County, Airport Authority and Chamber EDO board appointments will be for. Per the EDO Members Agreement the County, Airport Authority and Chamber appoint two EDO board members each for staggered terms. We County, SAA & Chamber) drew lots to determine which entity makes appointments for individuals to serve staggered terms (one entity appoints members for 2 year/3year terms; one entity appoints members for 1 year/3 year terms and one entity appoints members for 1 year/2 year terms). The results of the draw were that the Airport Authority will make one appointment for a one (1) year term and one appointment for a two (2) year term. The SAA board appointments will be eligible for reappointment to full three (3) year terms.

Agenda Item #10 - Executive Session (Hoppock and Rogers)

The board of directors will recess the open meeting for the purpose of discussing the executive director's 2015 performance evaluation.

Please contact me if you have any questions or comments.

SALINA AIRPORT AUTHORITY REGULAR BOARD MEETING
M.J. KENNEDY AIR TERMINAL
November 18, 2015 – 8:00 AM

AGENDA

Action Items

1. Call to order and determine a quorum is present. (Hoppock)
2. Recognition of guests. (Hoppock)
3. Additions to the agenda. (Rogers)
4. Approval of the minutes of the October 21, 2015 regular board meeting. (Hoppock)
5. Review of airport activity and financial reports for the month ending October 31, 2015. (Rogers and Swanson)
6. Presentation of the Airport Authority's 2016 schedule of insurance coverage. (Swanson)
7. 2016 SAA Budget Summary review and discussion. (Rogers and Swanson)
8. Review and discussion of air carrier proposals submitted to the USDOT Essential Air Service (EAS) Program office. (Rogers)
9. Airport Authority appointments to the Salina Community Economic Development Organization board of directors. (Hoppock)

Directors' Forum (Hoppock)

Visitor's Questions and Comments (Hoppock)

Staff Reports (Rogers)

- Runway 17/35 shoulder repairs (Bieker)
- Building B313 marketing and recruiting (Swanson)
- Building B394 marketing & recruiting (Swanson)
- Hangar 600 marketing & recruiting, Project Guardian (Rogers)
- Hangar 506-2 marketing and recruiting, Project Pueblo (Swanson)
- 2015 annual ARFF training (Rogers)

Announcements (Rogers)

Executive Session

10. An executive session of the board of directors for the purpose of discussing matters of non-elected personnel. (Hoppock)

Adjournment (Hoppock)



**MINUTES OF THE REGULAR MEETING OF THE BOARD OF
DIRECTORS OF THE SALINA AIRPORT AUTHORITY
OCTOBER 21, 2015
M. J. KENNEDY AIR TERMINAL CONFERENCE ROOM**

Call to Order

The meeting was called to order at 8:00 AM by Chairman Hoppock.

Attendance

Attendance was taken. Chairman Hoppock, Directors Maes, Platten, and Vancil were present. Also present were Executive Director Tim Rogers; Director of Administration and Finance Shelli Swanson; Director of Facilities and Construction Kenny Bieker; Office Manager Kasey Windhorst; Administrative Assistant Elizabeth Nelson; and Board Attorney Greg Bengston. Tim Unruh, Salina Journal, and Luci Larson, County Commission were guests.

Additions to the Agenda

Chairman Hoppock asked if there were any additions to the agenda. Executive Director Rogers stated that there were no additions to the agenda.

Minutes

Chairman Hoppock asked if the board members had additions or corrections to the minutes of the September 16, 2015 regular board meeting. Director Platten moved, seconded by Director Maes, to approve the minutes of the September 16, 2015 regular board meeting. Motion passed unanimously.

50 Years Ago

In October of 1965, the SAA board of directors discussed remodeling the airport terminal building to meet the requirements for future scheduled air service. They also discussed the option of building a new terminal building or an option to using existing facilities.

Airport Activity and Financial Reports

Executive Director Rogers reported on airport activity for the month of September 2015. KSLN controllers recorded a total of 8,846 operations for the month which results in a 2% decrease as compared to the September 2014 total of 9,035 operations. Rogers noted that KSLN is 3.5% ahead on air traffic for the year and is on schedule to reach 92,000 operations by the end of the calendar year. Itinerant operations were up 4% for the year-to-date total. During September 2015, a total of 130,331 gallons of fuel were delivered on the airport which was 69% more than the September 2014 total of 76,963 gallons. Rogers attributed this increase to the continuation of Bombardier C-Series flight testing and Fort Riley APOE/D flights. Rogers expects the 2015 total fuel flowage to exceed 1.95 million gallons. Rogers also commented that the Fort Riley

embarkation flights are projected to continue for the next three calendar years. SeaPort has contracted with Southern Airways in order to add flights to the Salina schedule.

Director of Administration and Finance Swanson reported on financials for the month of September 2015. The project fund for the 2015 Bond Series has been established at UMB Bank. Swanson noted that the B655 rent has been brought current as of October 5th. Swanson noted that total operating income is 1% ahead of the monthly budget and slightly ahead of the year-to-date budget. Fuel flowage fees are tracking 35% above the year-to-date totals of September 2014. Administrative and maintenance operating expenses were both 2% over budget at the quarter's end, which is 8% less than September 2014. Swanson commented that the ten (10) year trend analysis showed no major changes. Swanson summarized the 2016 budget and stated that there will be an addition of more Fort Riley embarkation flights and an increase in air carrier flight landing fees which will amount to a \$30,399 net profit.

Nestle-Dryers Land Lease Agreement

Director of Administration and Finance reviewed the proposed land lease terms and conditions for Nestle-Dryers. The terms and conditions are as follows:

Premises:	310' x 280' located at 3651 Airport Road
Term:	5 year lease commencing Apr. 1, 2016 with an option for two additional 5 yr. terms
Early Termination:	Tenant's option at 36 months by providing 6 month notification
Rental:	\$1,700 per month
Operating Exp.:	Tenant is responsible for utilities and property taxes SAA is responsible for snow removal and maintenance of the lot

Executive Director Rogers requested approval for the proposed land lease terms and conditions and \$17,950 to improve and prepare the site for occupancy. Director Platten moved to approve the land lease agreement with Nestle-Dryers, seconded by Director Vancil. Motion passed unanimously.

USDOT Essential Air Service (EAS) Program

Executive Director Rogers discussed potential regional jet service to a top three hub and the necessary steps to achieve such goal. On October 8, 2015 the USDOT issued a request for proposals for essential air service at KSLN. Interested air carriers must submit proposals to the USDOT by November 16, 2015. The USDOT will send copies of the proposals received to the SAA and City for our review and allow community comments before a selection is made. Interviews with prospective air carriers can be a part of the community's review process.

Salina/Saline County Economic Development Organization

Board Attorney Greg Bengston distributed and reviewed the Articles of Incorporation, By-Laws, and Members Agreement to form a new Economic Development Organization. Bengston commented on each member's funding options. Executive Director Rogers recommended board

approval of the proposed EDO Articles of Incorporation, By-Laws, and Members Agreement with the addition of a 3% interest rate added to the Members Agreement, section 10.4. Director Maes moved to approve all required documents to form the EDO, seconded by Director Platten. Motion passed unanimously.

Staff Reports

- Director of Facilities and Construction Bieker gave an update on the Taxiway Bravo and Echo rehabilitation and design.
- Executive Director Rogers reported on the completion of updates to the KSLN airspace zoning ordinance by the City and County.
- Building B394 has been vacated by OCCK and will be available for lease on November 1, 2015.
- Rogers noted that TDM Aerotek will cease operations in Hangar H506-2 and the hangar will be available by the end of November 2015. Project Pueblo is interested in leasing the facility effective December 2015.

Executive Session

At 9:45 A.M. Director Vancil moved to recess the open meeting until 10:00 A.M. for an executive session for the following:

Discussing matters of non-elected personnel for the reason that public discussion would violate the individual's privacy rights. The subject to be discussed is the executive director's 2015 job performance and professional development review.

The open meeting shall resume in the M.J. Kennedy Air Terminal conference room at 10:00 A.M. Director Maes seconded the motion. Motion carried unanimously.

The open meeting resumed at 10:00 A.M.

Upon a motion duly made, the meeting adjourned at 10:01 A.M.

Minutes approved at the November 18, 2015 Board meeting.

Secretary

(SEAL)

SALINA AIRPORT AUTHORITY
AIRPORT ACTIVITY REPORT
2015

AIR TRAFFIC/ATCT

October, 2015	11,367 Operations
	889 Instrument Operations
	588 Peak Day
October, 2014	10,496 Operations
	865 Instrument Operations
	615 Peak Day
January 2015 - October 2015	80,496 Operations
January 2014 - October 2014	77,276 Operations
January 2013 - October 2013	75,184 Operations

FUEL FLOWAGE

October, 2015	717,601 Gallons
October, 2014	652,207 Gallons
January 2015 - October 2015	2,250,473 Gallons
January 2014 - October 2014	1,782,818 Gallons
January 2013 - October 2013	1,499,636 Gallons

		Avflight	
		Military/Gov't	Self-fuel
KSU-S	Avflight Salina	Portion	Station Portion
October, 2015	14,146	703,455	289,791 921
October, 2014	13,940	638,267	544,203 827
January 2015 - October 2015	111,097	2,139,376	696,907 8,553
January 2014 - October 2014	103,641	1,677,545	822,818 8,878
January 2013 - October 2013	111,381	1,381,415	246,879 6,840

ENPLANEMENTS - SEAPORT

**LOAD
FACTOR**

October, 2015	72 Passengers	21%
October, 2014	209 Passengers	22%
January 2015 - October 2015	963 Passengers	25%
January 2014 - October 2014	1,803 Passengers	24%
January 2013 - October 2013	1,906 Passengers	28%

TOTAL ENPLANEMENTS - Scheduled Flights & Charter Flights

October, 2015	3,574 Passengers
October, 2014	431 Passengers
January 2015 - October 2015	9,717 Passengers
January 2014 - October 2014	2,221 Passengers
January 2013 - October 2013	1,983 Passengers

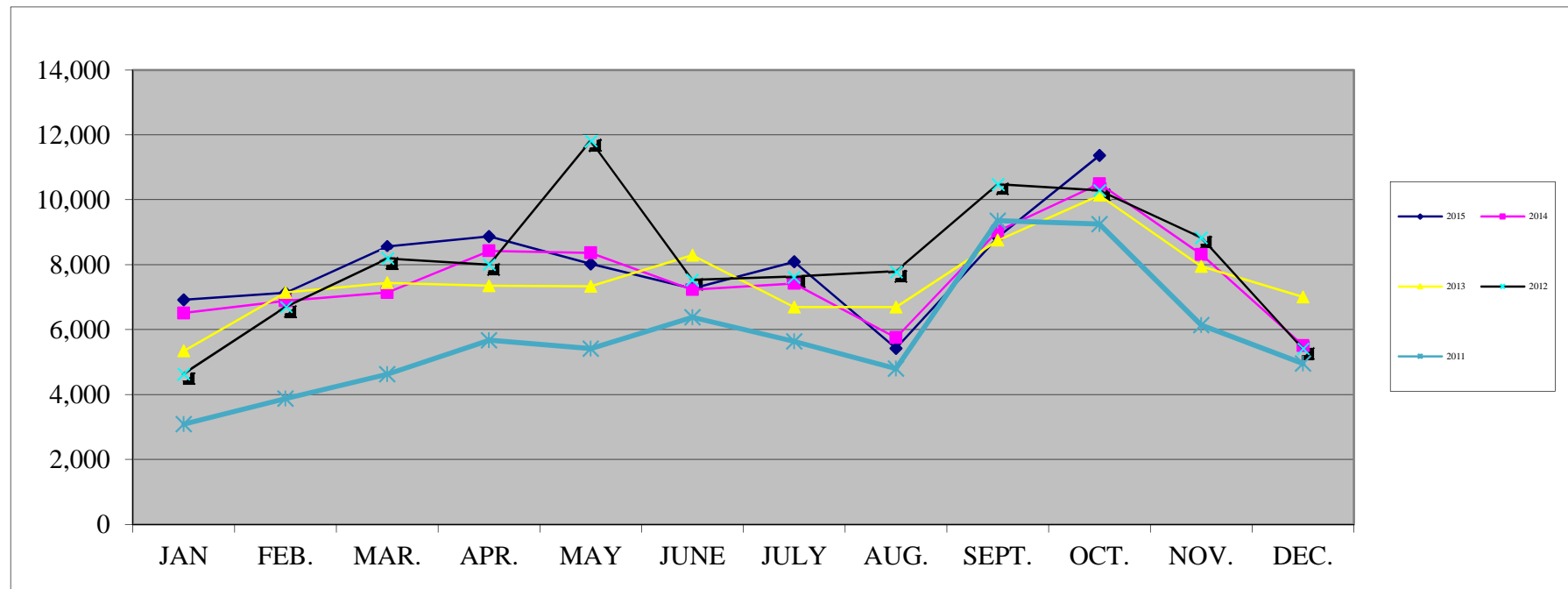
AIRPORT TRAFFIC RECORD

2014 - 2015

	ITINERANT					LOCAL			
	AC	AT	GA	MI	Total Itinerant	Civil	Military	Total Local	Total Operations
2015									
January, 15	7	1,543	723	138	2,411	4,243	264	4,507	6,918
February, 15	6	1,937	779	138	2,860	3,997	276	4,273	7,133
March, 15	68	2,086	814	176	3,144	5,079	334	5,413	8,557
April, 15	21	2,160	665	290	3,136	5,168	566	5,734	8,870
May, 15	72	1,774	733	207	2,786	4,790	446	5,236	8,022
June, 15	2	1,793	847	236	2,878	4,076	314	4,390	7,268
July, 15	169	1,771	786	102	2,828	5,050	211	5,261	8,089
August, 15	27	1,252	895	165	2,339	2,843	244	3,087	5,426
September, 15	185	2,428	881	163	3,657	4,921	268	5,189	8,846
October, 15	186	2,548	1,018	189	3,941	7,230	196	7,426	11,367
November, 15									
December, 15									
Totals January - October	743	19,292	8,141	1,804	29,980	47,397	3,119	50,516	80,496
2014									
January, 14	0	1,544	573	174	2,291	4,078	142	4,220	6,511
February, 14	0	1,752	558	153	2,463	4,260	164	4,424	6,887
March, 14	10	1,791	684	132	2,617	4,162	364	4,526	7,143
April, 14	0	1,974	681	196	2,851	5,148	427	5,575	8,426
May, 14	1	1,680	993	186	2,860	5,193	312	5,505	8,365
June, 14	6	1,601	791	549	2,947	4,017	270	4,287	7,234
July, 14	0	1,757	754	299	2,810	4,075	538	4,613	7,423
August, 14	2	1,464	780	259	2,505	2,975	276	3,251	5,756
September, 14	1	2,742	840	179	3,762	5,041	232	5,273	9,035
October, 14	28	2,469	775	718	3,990	6,218	288	6,506	10,496
November, 14									
December, 14									
Totals January - October	48	18,774	7,429	2,845	29,096	45,167	3,013	48,180	77,276
Difference	695	518	712	-1,041	884	2,230	106	2,336	3,220
YTD % Change	1448%	3%	10%	-37%	3%	5%	4%	5%	4%

AIR TRAFFIC

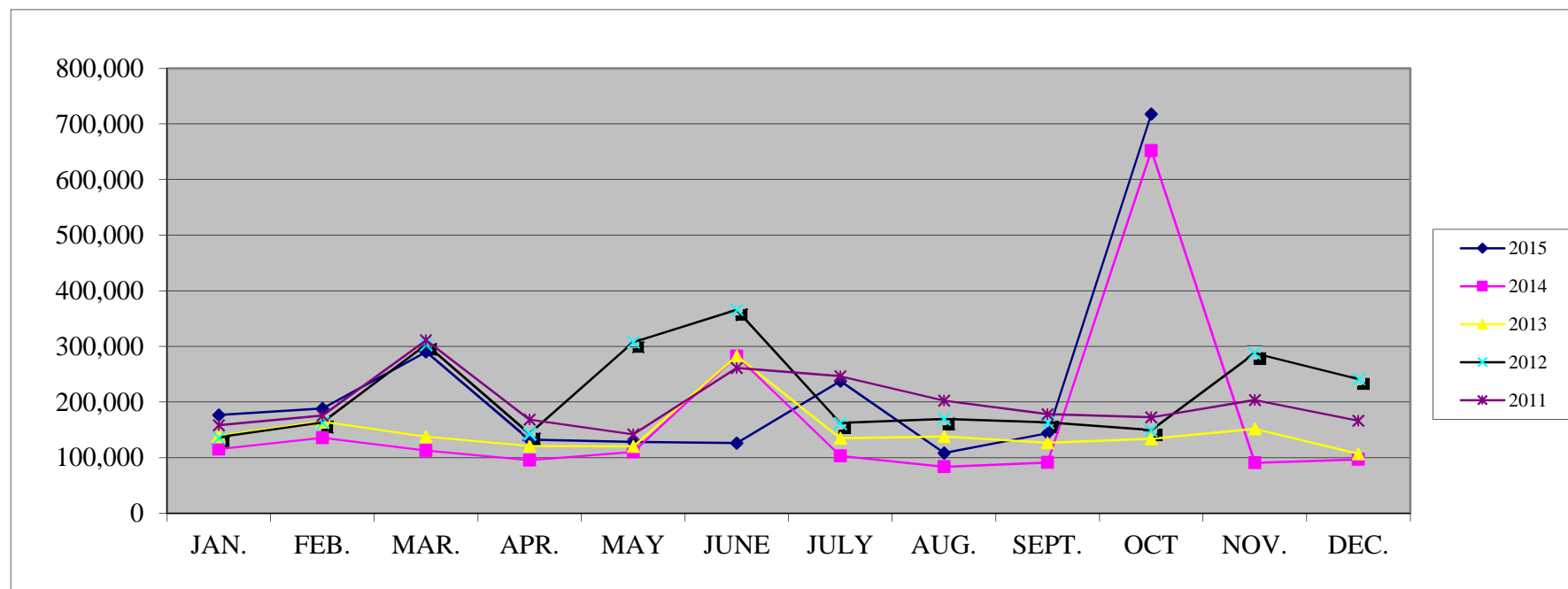
	<u>JAN</u>	<u>FEB.</u>	<u>MAR.</u>	<u>APR.</u>	<u>MAY</u>	<u>JUNE</u>	<u>JULY</u>	<u>AUG.</u>	<u>SEPT.</u>	<u>OCT.</u>	<u>NOV.</u>	<u>DEC.</u>	<u>TOTAL</u>
2015	6,918	7,133	8,557	8,870	8,022	7,268	8,089	5,426	8,846	11,367			80,496
2014	6,511	6,887	7,143	8,426	8,365	7,234	7,423	5,756	9,035	10,496	8,316	5,509	91,101
2013	5,341	7,146	7,440	7,349	7,336	8,291	6,696	6,694	8,755	10,136	7,946	7,001	90,131
2012	4,642	6,700	8,189	8,002	11,819	7,532	7,635	7,802	10,478	10,292	8,838	5,409	97,338
2011	3,088	3,880	4,632	5,671	5,418	6,379	5,639	4,804	9,355	9,249	6,138	4,954	69,207
2010	2,760	4,430	5,743	5,964	4,611	4,572	4,364	4,009	6,816	7,653	5,100	4,429	60,451
2009	4,345	6,822	5,675	5,888	6,209	5,883	5,082	3,860	6,470	5,258	5,775	3,795	65,062
2008	4,233	6,749	6,063	6,291	5,530	6,345	5,356	4,112	7,425	8,125	6,571	4,775	71,575
2007	5,606	5,726	6,005	7,264	6,087	6,788	6,232	5,531	8,637	7,425	7,498	3,680	76,479
2006	5,660	6,886	6,468	6,719	6,958	6,411	5,074	6,370	8,692	9,410	6,894	5,922	81,464
2005	4,504	6,931	7,125	11,801	6,358	5,969	5,664	6,224	9,925	8,949	6,953	5,889	86,292



FUEL FLOWAGE

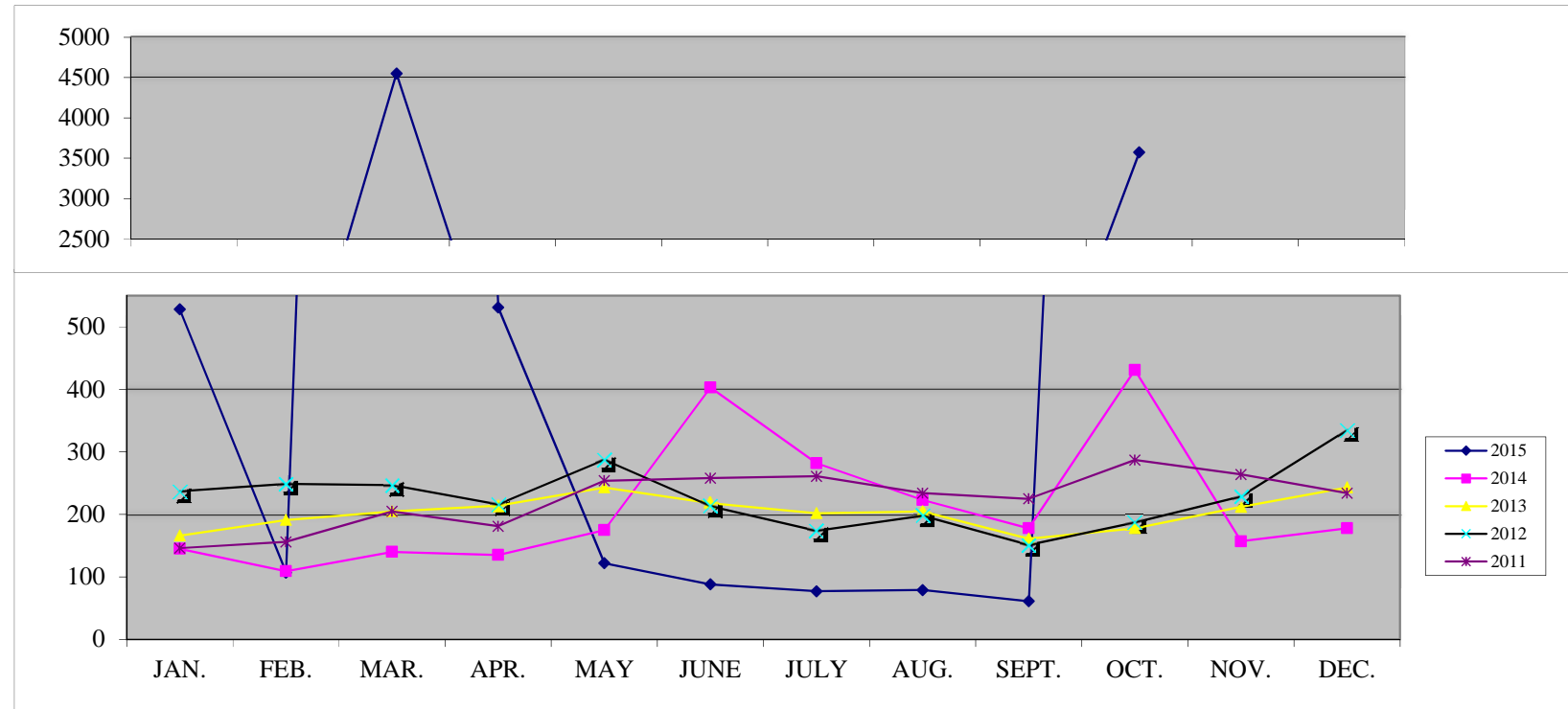
Gallons of Fuel Sold at SLN

	<u>JAN.</u>	<u>FEB.</u>	<u>MAR.</u>	<u>APR.</u>	<u>MAY</u>	<u>JUNE</u>	<u>JULY</u>	<u>AUG.</u>	<u>SEPT.</u>	<u>OCT</u>	<u>NOV.</u>	<u>DEC.</u>	<u>TOTAL</u>
2015	176,746	188,406	290,470	132,543	128,100	126,428	237,782	108,581	143,816	717,601			<u>2,250,473</u>
2014	115,573	135,651	112,694	95,549	110,387	282,468	103,108	83,757	91,423	652,207	90,948	97,295	1,971,061
2013	139,227	165,167	138,056	121,295	120,083	282,743	134,677	137,840	126,523	134,024	151,427	106,917	1,757,981
2012	136,995	163,253	303,472	142,770	307,541	365,938	162,584	169,534	163,515	149,404	287,619	241,424	2,594,049
2011	158,199	175,703	311,254	168,490	141,986	261,097	246,687	202,390	178,133	172,586	203,684	166,461	2,386,670
2010	140,149	174,668	276,837	195,019	195,859	333,684	271,029	212,013	170,735	209,067	315,010	269,921	2,763,991
2009	202,765	239,649	182,205	183,738	192,029	306,421	222,991	145,268	171,251	216,190	256,904	162,174	2,481,585
2008	240,060	298,097	293,841	231,396	212,675	319,814	218,666	236,294	245,330	374,857	236,718	206,767	3,114,515
2007	301,504	331,456	315,827	300,209	306,483	433,448	292,410	317,909	323,365	294,420	327,122	234,641	3,778,794
2006	267,924	311,776	297,888	287,710	286,273	286,903	324,655	413,395	388,262	321,437	314,458	316,431	3,817,112
2005	239,422	321,501	338,175	287,489	314,404	289,621	373,194	419,212	380,853	325,869	315,672	557,475	4,162,887



ENPLANEMENTS

	<u>JAN.</u>	<u>FEB.</u>	<u>MAR.</u>	<u>APR.</u>	<u>MAY</u>	<u>JUNE</u>	<u>JULY</u>	<u>AUG.</u>	<u>SEPT.</u>	<u>OCT.</u>	<u>NOV.</u>	<u>DEC.</u>	<u>FAA</u> <u>Adjustment</u>	<u>TOTAL</u>
2015	528	107	4,550	531	122	88	77	79	61	3,574				9,717
2014	145	109	140	135	175	403	282	223	178	431	157	178	-158	2,398
2013	166	191	205	214	243	218	202	205	161	178	212	243	391	2,829
2012	237	249	247	216	287	213	174	198	151	187	229	335	803	3,526
2011	146	156	205	181	254	258	261	234	225	287	264	234	152	2,857
2010	81	97	139	116	668	166	162	154	178	436	234	510	203	3,144
2009	224	227	275	223	232	210	225	242	439	190	223	129	29	2,868
2008	228	147	224	283	372	396	393	450	524	930	309	398	516	5,170
2007	109	81	133	107	185	226	221	285	241	325	679	353	1,182	4,127
2006	163	140	230	121	176	179	161	150	161	147	293	108	848	2,877
2005	267	257	258	186	150	218	162	134	225	135	192	155	466	2,805
2004	367	159	214	185	189	265	250	311	208	244	338	244	3,127	6,101



**Adjustment based on Nonscheduled/On-Demand Air Carrier Filings FAA Form 1800-31

Salina Airport Authority

Statement of Net Assets Prev Year Comparison

As of October 31, 2015

	<u>Oct 31, 15</u>	<u>Sep 30, 15</u>	<u>\$ Change</u>	<u>Oct 31, 14</u>	<u>\$ Change</u>	<u>% Change</u>
ASSETS						
Current Assets						
Checking/Savings						
Cash in Bank - Bond Funds	354,379	356,349	-1,970	0	354,379	100%
Cash in bank & Petty Cash-Op	<u>348,934</u>	<u>310,382</u>	<u>38,552</u>	<u>341,215</u>	<u>7,719</u>	<u>2%</u>
Total Checking/Savings	<u>703,313</u>	<u>666,731</u>	<u>36,582</u>	<u>341,215</u>	<u>362,098</u>	<u>106%</u>
Accounts Receivable						
Accounts Receivable	<u>184,654</u>	<u>83,600</u>	<u>101,054</u>	<u>213,235</u>	<u>-28,581</u>	<u>-13%</u>
Total Accounts Receivable	<u>184,654</u>	<u>83,600</u>	<u>101,054</u>	<u>213,235</u>	<u>-28,581</u>	<u>-13%</u>
Other Current Assets						
Agri Land Receivable	0	58,000	-58,000	0	0	0%
Mill Levy receivable	0	0	0	23,483	-23,483	-100%
Other current assets	154,077	150,103	3,974	141,346	12,731	9%
Undeposited Funds	<u>0</u>	<u>2,271</u>	<u>-2,271</u>	<u>0</u>	<u>0</u>	<u>0%</u>
Total Other Current Assets	<u>154,077</u>	<u>210,374</u>	<u>-56,297</u>	<u>164,829</u>	<u>-10,752</u>	<u>-7%</u>
Total Current Assets	<u>1,042,044</u>	<u>960,705</u>	<u>81,339</u>	<u>719,279</u>	<u>322,765</u>	<u>45%</u>
Fixed Assets						
Fixed assets at cost	82,033,487	82,007,280	26,207	81,702,108	331,379	0%
Less accumulated depreciation	<u>-36,336,698</u>	<u>-36,122,948</u>	<u>-213,750</u>	<u>-33,718,299</u>	<u>-2,618,399</u>	<u>-8%</u>
Total Fixed Assets	<u>45,696,789</u>	<u>45,884,332</u>	<u>-187,543</u>	<u>47,983,809</u>	<u>-2,287,020</u>	<u>-5%</u>
TOTAL ASSETS	<u>46,738,833</u>	<u>46,845,037</u>	<u>-106,204</u>	<u>48,703,088</u>	<u>-1,964,255</u>	<u>-4%</u>
LIABILITIES & EQUITY						
Liabilities						
Current Liabilities						
Accounts Payable						
Accounts payable	<u>54,347</u>	<u>48,063</u>	<u>6,284</u>	<u>669,550</u>	<u>-615,203</u>	<u>-92%</u>
Total Accounts Payable	<u>54,347</u>	<u>48,063</u>	<u>6,284</u>	<u>669,550</u>	<u>-615,203</u>	<u>-92%</u>
Total Credit Cards	0	-38	38	-633	633	100%
Other Current Liabilities						
Accrued debt interest payable	193,437	104,619	88,818	182,444	10,993	6%
Debt, current portion	1,499,894	1,025,674	474,220	991,702	508,192	51%
Deferred Agri Land Revenue	0	14,500	-14,500	0	0	0%
Deferred Mill Levy revenue	331,878	497,816	-165,938	332,144	-266	-0%
Other current liabilities	<u>214,208</u>	<u>217,695</u>	<u>-3,487</u>	<u>209,078</u>	<u>5,130</u>	<u>2%</u>
Total Other Current Liabilities	<u>2,239,417</u>	<u>1,860,304</u>	<u>379,113</u>	<u>1,715,368</u>	<u>524,049</u>	<u>31%</u>
Total Current Liabilities	<u>2,293,764</u>	<u>1,908,329</u>	<u>385,435</u>	<u>2,384,285</u>	<u>-90,521</u>	<u>-4%</u>
Long Term Liabilities						
Capital Lease Payable	55,777	55,777	0	107,967	-52,190	-48%
Debt - Long Term	22,790,664	22,790,664	0	23,022,408	-231,744	-1%
Less current portion	-1,499,894	-1,025,674	-474,220	-991,702	-508,192	-51%
Security Deposits Returnable	<u>39,152</u>	<u>38,980</u>	<u>172</u>	<u>17,174</u>	<u>21,978</u>	<u>128%</u>
Total Long Term Liabilities	<u>21,385,699</u>	<u>21,859,747</u>	<u>-474,048</u>	<u>22,155,847</u>	<u>-770,148</u>	<u>-3%</u>
Total Liabilities	<u>23,679,463</u>	<u>23,768,076</u>	<u>-88,613</u>	<u>24,540,132</u>	<u>-860,669</u>	<u>-4%</u>
Equity						
Invested in Capital Assets net	22,850,348	23,037,636	-187,288	24,693,077	-1,842,729	-7%
Net assets, Designated	90,000	90,000	0	90,000	0	0%
Net assets, Unrestricted	1,307,172	1,119,884	187,288	445,342	861,830	194%
Net Income	<u>-1,188,150</u>	<u>-1,170,559</u>	<u>-17,591</u>	<u>-1,065,463</u>	<u>-122,687</u>	<u>-12%</u>
Total Equity	<u>23,059,370</u>	<u>23,076,961</u>	<u>-17,591</u>	<u>24,162,956</u>	<u>-1,103,586</u>	<u>-5%</u>
TOTAL LIABILITIES & EQUITY	<u>46,738,833</u>	<u>46,845,037</u>	<u>-106,204</u>	<u>48,703,088</u>	<u>-1,964,255</u>	<u>-4%</u>

Salina Airport Authority

Profit & Loss Budget Performance

October 2015

	Oct 15	Budget	\$ Over Budget	% of Budget	Jan - Oct 15	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
Ordinary Income/Expense									
Income									
Airfield revenue									
Fuel Flowage Fees	55,558	12,500	43,058	444%	171,473	125,000	46,473	137%	150,000
Hangar rent	50,261	42,671	7,590	118%	404,986	446,297	-41,311	91%	531,639
Landing fees	2,709	276	2,433	982%	6,909	2,758	4,151	251%	3,310
Ramp rent	4,194	4,096	98	102%	41,463	40,960	503	101%	49,152
Total Airfield revenue	112,722	59,543	53,179	189%	624,831	615,015	9,816	102%	734,101
Building and land rent									
Agri land rent	10,378	4,833	5,545	215%	55,653	48,333	7,320	115%	58,000
Building rents									
Short-term leasing	8,100	3,967	4,133	204%	50,084	39,667	10,417	126%	47,600
Building rents - Other	70,714	61,508	9,206	115%	625,753	614,250	11,503	102%	732,400
Total Building rents	78,814	65,475	13,339	120%	675,837	653,917	21,920	103%	780,000
Land rent									
Basic Land Rent	5,628	5,530	98	102%	61,511	55,151	6,360	112%	66,210
Property tax - tenant share	13,000	13,000	0	100%	130,000	130,000	0	100%	156,000
Total Land rent	18,628	18,530	98	101%	191,511	185,151	6,360	103%	222,210
Tank rent	808	742	66	109%	7,924	7,417	507	107%	8,900
Total Building and land rent	108,628	89,580	19,048	121%	930,925	894,818	36,107	104%	1,069,110
Other revenue									
Commissions	0	1,750	-1,750	0%	14,442	17,500	-3,058	83%	21,000
Other income	4,793	2,500	2,293	192%	60,658	25,000	35,658	243%	30,000
Total Other revenue	4,793	4,250	543	113%	75,100	42,500	32,600	177%	51,000
Gross Income	226,143	153,373	72,770	147%	1,630,856	1,552,333	78,523	105%	1,854,211
Expense									
Administrative expenses									
A/E, consultants, brokers	4,135	4,135	0	100%	8,269	8,269	0	100%	16,538
Airport promotion	0	708	-708	0%	8,856	7,083	1,773	125%	8,500
Bad Debt Expense	0	0	0	0%	3,422	0	3,422	100%	0
Computer/Network Admin.	1,367	833	534	164%	8,627	8,333	294	104%	10,000
Dues and subscriptions	1,422	833	589	171%	16,704	8,333	8,371	200%	10,000
Employee retirement	5,219	5,396	-177	97%	59,288	59,356	-68	100%	70,148
FICA and medicare tax expense	3,306	4,111	-805	80%	43,020	45,218	-2,198	95%	53,440
Industrial development	0	0	0	0%	0	0	0	0%	0
Insurance , property	12,917	12,917	0	100%	129,474	129,167	307	100%	155,000
Insurance, medical	13,764	16,039	-2,275	86%	148,661	160,388	-11,727	93%	192,466
Kansas unemployment tax	183	0	183	100%	519	750	-231	69%	1,000
Legal and accounting	0	2,500	-2,500	0%	37,271	25,000	12,271	149%	30,000
Office salaries	26,520	31,172	-4,652	85%	339,353	342,888	-3,535	99%	405,231
Office Supplies	519	583	-64	89%	5,518	5,833	-315	95%	7,000

Salina Airport Authority
Profit & Loss Budget Performance
October 2015

	Oct 15	Budget	\$ Over Budget	% of Budget	Jan - Oct 15	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
Other administrative expense									
Merchant processing fees	44	35	9	126%	609	350	259	174%	420
Other admin. Exp.	23	278	-255	8%	3,380	2,775	605	122%	3,330
Total Other admin. Exp.	67	313	-246	21%	3,989	3,125	864	128%	3,750
Postage	0	267	-267	0%	1,467	2,667	-1,200	55%	3,200
Property appraisal expense	0	0	0	0%	0	0	0	0%	0
Property tax expense	12,917	12,917	0	100%	129,167	129,167	0	100%	155,000
Special Events	0	83	-83	0%	0	833	-833	0%	1,000
Telephone	1,363	1,375	-12	99%	13,743	13,750	-7	100%	16,500
Training	0	500	-500	0%	4,580	5,000	-420	92%	6,000
Travel and meetings	464	667	-203	70%	8,123	6,667	1,456	122%	8,000
Total Administrative expenses	84,163	95,349	-11,186	88%	970,051	961,827	8,224	101%	1,152,773
Maintenance expenses									
Airfield maintenance	1,529	1,292	237	118%	15,034	12,917	2,117	116%	15,500
Airport Security	0	42	-42	0%	793	417	376	190%	500
Building maintenance	939	3,333	-2,394	28%	28,277	33,333	-5,056	85%	40,000
Equipment fuel and repairs	4,156	4,167	-11	100%	55,086	41,667	13,419	132%	50,000
Fire Services	0	125	-125	0%	250	1,250	-1,000	20%	1,500
Grounds maintenance	151	292	-141	52%	1,895	2,917	-1,022	65%	3,500
Maintenance salaries	24,892	25,385	-493	98%	259,190	279,231	-20,041	93%	330,000
Other maintenance expenses	808	1,542	-734	52%	11,123	15,417	-4,294	72%	18,500
Snow removal expense	0	2,500	-2,500	0%	0	10,000	-10,000	0%	15,000
Utilities	14,532	11,272	3,260	129%	206,066	169,934	36,132	121%	215,000
Total Maintenance expenses	47,007	49,950	-2,943	94%	577,714	567,083	10,631	102%	689,500
Total Expense	131,170	145,299	-14,129	90%	1,547,765	1,528,910	18,855	101%	1,842,273
Net Ordinary Income	94,973	8,074	86,899	1,176%	83,091	23,423	59,668	355%	11,938
Other Income/Expense									
Other Income									
Capital contributed	0	11,174	-11,174	0%	92,414	111,745	-19,331	83%	134,093
Gain on sale of assets	0	4,000	-4,000	0%	8,371	15,000	-6,629	56%	15,000
Interest income									
Interest income on deposits	6	42	-36	14%	244	417	-173	59%	500
Total Interest income	6	42	-36	14%	244	417	-173	59%	500
Mill levy income	191,247	165,939	25,308	115%	1,696,196	1,659,388	36,808	102%	1,991,265
Total Other Income	191,253	181,155	10,098	106%	1,797,225	1,786,550	10,675	101%	2,140,858
Other Expense									
Debt interest expense net									
Amortization of bond issue cost	1,250				42,783				
Interest Expense on Debt	88,819	88,819	0	100%	888,185	888,185	0	100%	1,065,822
Total Debt interest expense net	90,069	88,819	1,250	101%	930,968	888,185	42,783	105%	1,065,822
Depreciation expense	213,750	213,750	0	100%	2,137,500	2,137,500	0	100%	2,565,000
Total Other Expense	303,819	302,569	1,250	100%	3,068,468	3,025,685	42,783	101%	3,630,822
Net Other Income	-112,566	-121,414	8,848	93%	-1,271,243	-1,239,135	-32,108	103%	-1,489,964
Net Income	-17,593	-113,340	95,747	16%	-1,188,152	-1,215,712	27,560	98%	-1,478,026

Salina Airport Authority

Capital Additions Budget vs. Actual

As of October 31, 2015

	<u>Oct 31, 15</u>	<u>Jan - Oct 15</u>	<u>Annual Budget</u>	<u>+/- Annual Budget</u>	<u>% of Annual Budget</u>
ASSETS					
Fixed Assets					
Fixed assets at cost					
Airfield					
AIP-37 Taxiway B & E Reconst.		47,568	92,077	-44,509	52%
Airfield Improvements					
AMP - Economic Impact Study		5,875	11,750	-5,875	50%
Airfield Improvements - Other		17,841	3,250	14,591	549%
Total Airfield Improvements	<u>0</u>	<u>23,716</u>	<u>15,000</u>	<u>8,716</u>	<u>158%</u>
Term., Public View, Museum Dev.		5,130	5,000	130	103%
Total Airfield	<u>0</u>	<u>76,414</u>	<u>112,077</u>	<u>-35,663</u>	<u>68%</u>
Buildings & Improvements					
Building improvements					
Bldg. Imps. Other	12,750	23,202	5,000	18,202	464%
Hangar 959 Rehabilitation	<u>0</u>	<u>28,986</u>	<u>10,000</u>	<u>18,986</u>	<u>290%</u>
Total Building improvements	<u>12,750</u>	<u>52,188</u>	<u>15,000</u>	<u>37,188</u>	<u>348%</u>
Pumphouse 305		0	5,000	-5,000	0%
Terminal building improvements					
2015 Terminal Bldg. Remodel	<u>7,500</u>	<u>7,500</u>	<u>275,000</u>	<u>-267,500</u>	<u>3%</u>
Total Terminal building improvements	<u>7,500</u>	<u>7,500</u>	<u>275,000</u>	<u>-267,500</u>	<u>3%</u>
Total Buildings & Improvements	<u>20,250</u>	<u>59,688</u>	<u>295,000</u>	<u>-235,312</u>	<u>20%</u>
Equipment					
Communications equipment		0	1,000	-1,000	0%
Computer equipment		0	1,000	-1,000	0%
Other Equipment	<u>4,781</u>	<u>10,960</u>	<u>5,000</u>	<u>5,960</u>	<u>219%</u>
Total Equipment	<u>4,781</u>	<u>10,960</u>	<u>7,000</u>	<u>3,960</u>	<u>157%</u>
Land					
Airport Indust. Cent. Imps.		5,354	1	5,353	535,400%
Environmental					
Environmental - SAFB	<u>1,176</u>	<u>19,400</u>	<u>15,455</u>	<u>3,945</u>	<u>126%</u>
Total Environmental	<u>1,176</u>	<u>19,400</u>	<u>15,455</u>	<u>3,945</u>	<u>126%</u>
Total Land	<u>1,176</u>	<u>24,754</u>	<u>15,456</u>	<u>9,298</u>	<u>160%</u>
Total Fixed assets at cost	<u>26,207</u>	<u>171,816</u>	<u>429,533</u>	<u>-257,717</u>	<u>40%</u>

Salina Airport Authority

Significant Capital Expenditures Detail

October 2015

Type	Date	Name	Memo	Amount	Balance
Fixed assets at cost					
Buildings & Improvements					
Building improvements					
Bldg. Imps. Other					
Bill	10/15/2015	Kansas Erosion Products, L...	Bldg. 1021 - remove and replace a 39' x 52' concrete appro...	12,750.00	12,750.00
		Total Bldg. Imps. Other		12,750.00	12,750.00
		Total Building improvements		12,750.00	12,750.00
Terminal building improvements					
2015 Terminal Bldg. Remodel					
Bill	10/30/2015	DMA Architects, PA	B120 remodel design and construction services	7,500.00	7,500.00
		Total 2015 Terminal Bldg. Remodel		7,500.00	7,500.00
		Total Terminal building improvements		7,500.00	7,500.00
		Total Buildings & Improvements		20,250.00	20,250.00
Equipment					
Other Equipment					
Bill	10/02/2015	Gleason & Son Signs, Inc.	50% down payment - Duty First Signage	1,175.50	1,175.50
Bill	10/07/2015	Gleason & Son Signs, Inc.	50% down payment - Schilling Aviation Services Signage	2,430.00	3,605.50
Bill	10/08/2015	Gleason & Son Signs, Inc.	Final progress pymnt - Duty First sign	1,175.50	4,781.00
		Total Other Equipment		4,781.00	4,781.00
		Total Equipment		4,781.00	4,781.00
Land					
Environmental					
Environmental - SAFB					
Bill	10/31/2015	Stinson Leonard Street, LLP	Professional services - October 2015	1,176.13	1,176.13
		Total Environmental - SAFB		1,176.13	1,176.13
		Total Environmental		1,176.13	1,176.13
		Total Land		1,176.13	1,176.13
		Total Fixed assets at cost		26,207.13	26,207.13
TOTAL				26,207.13	26,207.13

**SALINA AIRPORT AUTHORITY
RENEWAL COMPARISON**



Coverage	2015-2016	Expiring Rates at Renewal Exposures	2016-2017	% Change	Difference
Property	\$101,297	\$103,558	\$100,659	-2%	(\$2,899)
Total Insured Values	\$68,353,723	\$69,879,575	\$69,879,575	2%	
Average Rate/ \$100	0.1482	0.1482	0.1440	-3%	
Deductible	\$25,000	\$25,000	\$25,000		
General Liability - Airport	\$2,538		\$2,538	0%	\$0
Premises Liability each Occurrence	\$2,000,000		\$2,000,000		
Products and Completed Operation	\$2,000,000		\$2,000,000		
Automobile	\$15,610	\$15,610	\$16,326	5%	\$716
Total Vehicles	21	21	21	0%	
Average Rate/ Auto	743	743	777	5%	
Deductibles (Comp./Coll.)	\$1000/\$1000	\$1000/\$1000	\$1000/\$1000		
Contractors Equipment	\$2,907	\$2,878	\$3,028	5%	\$150
Equipment Coverage Limit	\$1,419,688	\$1,438,988	\$1,438,988		
Deductible	\$1,000	\$1,000	\$1,000		
Additionally Acquired Equipment	\$250,000	\$250,000	\$250,000		
No. of Days	60	60	60		
Average Rate/ \$100	\$0.20	\$0.20	\$0.21		
Workers' Compensation	\$8,982	\$7,791	\$7,356	-6%	(\$435)
Payroll	\$779,315	\$676,015	\$676,015	-13%	
Average Rate/ \$100	1.1525	1.1525	1.0881	-6%	
Experience Mod.	0.84		0.86		
Crime	\$1,121		\$1,085	-3%	(\$36)
Limit	\$250,000		\$250,000		
Deductible	\$1,250		\$2,500		
Public Officials	\$5,598		\$5,692	2%	\$94
Public Officials Management	\$2,000,000		\$2,000,000		
Employment Practices Limit	\$2,000,000		\$2,000,000		
Crisis Management	\$25,000		\$25,000		
Policy Aggregate Limit	\$2,000,000		\$2,000,000		
Underground Storage Tank	\$1,901		\$1,901	0%	\$0
Limit of Insurance	\$1,000,000		\$1,000,000		
Limit of Defense	\$100,000		\$1,000,000		
Deductible	\$5,000		\$5,000		
Total Premium	\$139,954	\$140,995	\$138,584	-2%	(\$2,411)

*Investigative Expense Option of \$50,000 provided for \$1,137. \$5,000 deductible on Investigative Expense

Commercial Property / Liability Insurance Expense Analysis 2012-2016

Revised 11-13-15

	2012 Actual	2013 Actual	2014 Actual	2015 Actual (10/27/15)	2016 Quoted (10/27/15)	+/- Expiring	% Expiring
Commercial Property							
Invoiced / Quoted	51,800.00	93,988.50	93,592.95	101,296.50	100,659.00	(637.50)	-0.6%
Inland Marine	4,435.00	2,605.00	3,020.00	2,907.00	3,028.00	121.00	4.2%
Inland Marine Audit		676.00					
Increase value at H606	182.00						
Amended property coverage credit	(629.00)						
Addition of Bldg. 702 (ARFF Station)	1,334.00						
¹ Addition \$26,637,145 (HBC vacated facilities)	39,955.83	7,991.17					
² Traveler's return premium							
Return premium (H713 & H724 move to ACV)				(2,797.35)	-		
Return commission from Lockton on property (terrorism) coverage		(750.00)					
Total Commercial Property Insurance Expense	97,077.83	104,510.67	96,612.95	101,406.15	103,687.00	2,280.85	2.2%
³ Auto Policy							
Invoiced / Quoted	7,290.00	15,927.00	16,155.00	15,610.00	16,326.00	716.00	4.6%
Commission Deleted			(2,389.05)				
Add DRMO Dump Truck				307.00			
Add vehicles to policy	1,153.00						
Delete sold vehicles	(398.00)						
Total Commercial Auto Policy Expense	8,045.00	15,927.00	13,765.95	15,917.00	16,326.00	409.00	2.6%
⁴ Commercial Aviation and General Liability (Airport & Industrial Center Liability), including hangarkeeper's							
Invoiced / Quoted	8,100.00	10,220.00	5,867.00	2,538.00	2,538.00	-	0.0%
Public Officials Errors and Omissions							
Invoiced / Quoted	3,474.00	4,775.58	5,586.78	5,598.30	5,692.00	93.70	1.7%
Worker's Compensation							
Invoiced / Quoted	12,697.00	9,101.00	10,556.00	9,774.60	7,356.00	(2,418.60)	-24.7%
Return of commission			(1,913.05)				
Workers' comp audit & mod rating credit	(2,392.00)	(2,094.00)	(1,556.00)	(1,609.20)		1,609.20	-100.0%
Workers Comp KS Rate Change				(792.90)	-	792.90	-100.0%
Total Worker's Compensation Expense	10,305.00	7,007.00	7,086.95	7,372.50	7,356.00	(16.50)	-0.2%
UST Liability							
Invoiced / Quoted	2,112.00	2,112.00	1,900.80	1,900.80	1,901.00	0.20	0.0%
(Commission Deletion)		(211.20)					
Crime							
Invoiced / Quoted	857.00	1,115.20	1,115.20	1,120.80	1,085.00	(35.80)	-3.2%
Above Ground Tank Liability (self-fuel station)							
⁵ Invoiced / Quoted	849.00	289.00	288.75	-	-	-	
Other							
Windhorst Notary		50.00					
Terrorism (all lines except Aviation / GL)							
Invoiced / Quoted	805.00						
Total Property/Liability Insurance Premiums	131,624.83	145,795.25	132,224.38	135,853.55	138,585.00	2,731.45	2.0%
⁶ Broker Fee (SIG 2010-2012; Lockton 2013-2016)	9,658.00	16,500.00	16,500.00	16,500.00	17,000.00	500.00	3.0%
Risk Manager Fee (Charlesworth)	6,600.00	6,600.00	6,600.00	6,600.00	6,600.00	-	0.0%
Total Property/Liability Insurance Premiums & Fees	147,882.83	168,895.25	155,324.38	158,953.55	162,185.00	3,231.45	2.0%
Commercial Property Insured Billed as Additional Tenant Rental	(13,763.29)	(9,443.09)	(10,175.77)	(12,950.86)	(14,253.95)	(1,303.09)	10.1%
Previous Year Adjustments/Credits							
Net Property/Liability Insurance Expense	134,119.54	159,452.16	145,148.61	146,002.69	147,931.05	1,928.36	1.3%

Commercial Property / Liability Insurance Expense Analysis 2012-2016

Revised 11-13-15

	2012 Actual	2013 Actual	2014 Actual	2015 Actual (10/27/15)	2016 Quoted (10/27/15)	+/- Expiring	% Expiring
Budget	150,000.00	155,000.00	155,000.00	155,000.00	158,100.00	-	0.0%
+/- Actual vs. Budget	(15,880.46)	4,452.16	(9,851.39)	(8,997.31)	(10,168.95)	(1,171.64)	13.0%
NATA Good Experience Return							
KS UST Policy Dividend		(524.10)	(907.20)			-	
Net Property/Liability Insurance Expense After Returns & Dividends	134,119.54	158,928.06	144,241.41	146,002.69	147,931.05	1,928.36	1.3%

Notes:

¹ The 10 HBC buildings have been added for a total limit of \$26,637,145 with a \$25,000 per occurrence deductible, subject to a 2% per loss (\$250,000 minimum) wind and hail deductible. The annual premium for the term March 1, 2012 – March 1, 2013 is \$47,947 (\$0.18 rate). The policy includes a 50% minimum earned premium. After 6-months the policy can be cancelled, but the return premium will be 90% of the unearned premium (10% short rate penalty). Premium allocation of 10 months of 2012 and 2 months of 2013.

² Actual return premium for cancelling Traveler's policy on 1/1/13 on vacated HBC properties which is set to expire 2/28/12. Short rate penalty of \$1,195.05

³ For 2012 coverage, shifted ARFF 1 and 2 from inland marine to auto schedule for both physical damage and liability.

⁴ Increased g/l from \$1 million to \$2 million in 2013

⁵ No amount shown in 2011 for AST policy. 2010 policy was written from 10-15-10 to 1/01/12 to transfer renewal policy to a Jan 1 renewal date with other policies.

⁶ In 2012, note that 15% commission was built in for Cincinnati option in premiums and broker contract was terminated as of October 14, 2012.

⁷ Additional hangarkeeper's procured for Learjet a direct passthrough and not included in totals above.

Additional Hangarkeepers (Learjet) - Premiums Paid	20,938.00	9,891.00
Hangarkeeper's billed as additional Rental (Learjet)	(20,938.00)	(9,891.00)



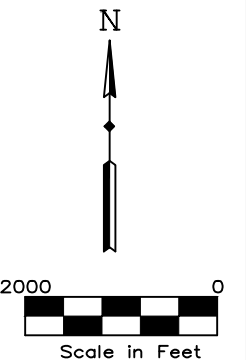
Hangar 600

Hangar 506-2

Building 394

Building 313

Runway 17-35
Shoulder Repair



Drawing Number 2110-11-15



3237 ARNOLD, SALINA, KS 67401
(785-827-3914 FAX: 785-827-2221)

None : REVISIONS
KRB : DESIGNED BY
KRB : DRAWN BY
1" = 2000' : SCALE
11/12/15, 1536 : DATE

SALINA AIRPORT AUTHORITY
Board Meeting Location Map November 2015

1
OF
1



Director of Facilities and Operations

3237 Arnold Ave.

Salina, Kansas 67401

Telephone (785) 827-3914 • FAX (785) 827-2221 • E-Mail kennyb@salair.org

DATE: 11/18/15
TO: SAA Board of Directors
FROM: Kenny Bieker
Director of Facilities and Operations
SUBJECT: Project Updates

AIP Project No. 37 – Taxiway Alpha, Bravo & Echo Design

A conference call with FAA, Aviation and SAA was very productive. This project will have less FAA Non-Eligible items than previously thought with the construction portion. The deadline for the construction bids has been moved back also to allow enough time to obtain bids. 90% review should be completed in November and Aviation can then complete the design plans to 100%.

KAIP 2017 Submittals

Tiffany Brown, KDOT director of aviation, visited the airport on November 10 and looked at runway 17-35. I submitted a request to place a slurry seal on the south 7500 feet of runway 17-35. After visiting with Tiffany and looking at the runway she said the request is reasonable but should be reduced in size to better the chances of receiving the grant. I'm going to reduce the size of the project by 60%. There are a number of airports competing for these monies and by reducing the request then chances of an approval go up significantly.

Airport Activity

The past month has been a busy month for the ARFF/Maintenance crews. Nearly 30 military flights occurred during this period with many of them in wee hours of the night. Good Job to David Sorell managing the staff schedules

A portion of the shoulder along runway 35 was repaired. David Sorell had the maintenance crew remove about 550' of asphalt shoulder. APAC then came in and milled a small depth of concrete below that asphalt to remove all the loose material and then placed a 2" to 3" asphalt lift.

**A MOTION TO RECESS FOR AN EXECUTIVE SESSION
OF THE BOARD OF DIRECTORS FOR THE SALINA AIRPORT AUTHORITY**

Mister Chairman, I move to recess the Open meeting for an Executive Session for fifteen (15) minutes for the purpose of

1. Discussing matters of non-elected personnel for the reason that public discussion would violate the individual's privacy rights. The subject to be discussed is the executive director's 2015 job performance and professional development review.

The Open meeting shall resume in the M.J. Kennedy Air Terminal conference room at _____a.m., (fifteen (15) minutes after the start of the Executive Session.)