

**DATE:** March 15, 2024  
**TO:** SAA Board of Directors  
**FROM:** Tim Rogers and Shelli Swanson  
**SUBJECT:** **March 20, 2024, SAA Annual Board Meeting**

Enclosed are items for your review prior to Wednesday's meeting. Please note that the meeting will be held in the **first-floor conference room, Hangar 600, 2720 Arnold Ct.** A map showing the location of Hangar 600 is enclosed in your board meeting packet. The meeting is also available via the following GoTo link.

<https://meet.goto.com/salinaairport/salina-airport-authority-board-meeting>

Wednesday's meeting features agenda items that support Airport Authority **STARS** objectives:

- Drive economic growth by adopting strategies and initiatives that attract new business, industries, and investments to the airports.
- Improved air service for Salina, Saline County, and North Central Kansas
- Maintain a healthy financial position by retaining existing Airport Authority tenants.
- AIM Center at SLN aircraft maintenance worker recruitment and training.

A tidal wave of change is poised to hit the aerospace and aviation industry within a few years. The concept of remotely piloted and autonomous aircraft carrying people and cargo will soon become an everyday occurrence. The airport operators and educational institutions that take steps to stay ahead of this wave of technology change will take advantage of the shift from crewed to uncrewed aircraft operations at airports.

K-State Salina has long been a leader in uncrewed aircraft operations. The Salina campus is well positioned to lead emerging aerospace technology changes and offer students the appropriate training and industry support.

Uncrewed, autonomous, and remotely piloted aircraft operations will not routinely occur at airports such as the Salina Regional Airport until it is determined how to provide the appropriate sense and avoid equipment and procedures. At our meeting we'll introduce the Airport Authority's Project AAERO initiative. AAERO is the acronym for **Advanced Aviation & Engineering Research Operations**. In partnership with K-State Salina we will pioneer the future of Uncrewed Aircraft Systems (UAS) and Advanced Air Mobility (AAM) operations at the Salina Regional Airport. Project AAERO findings will benefit K-State Salina and industry partners such as General Atomics.

Enclosed is a Project AAERO summary that provides more project details. A full funding project will be received in federal fiscal year 2025 by means of a \$1M USDOT Transportation Planning, Research, and Development (TRP&D) grant.

Please note the following agenda item comments.

**Agenda Item #6 – Airport Activity Reports and Financial Statement Reports for the Month Ending February 29, 2024** (Rogers and Swanson)

**Airport Activity – Air Traffic** (Rogers)

The Salina air traffic control tower (ATCT) recorded 7,466 operations during February 2024 which was a 2% increase as compared to the February 2023 total of 7,320. For the year-to-date, a total of 10,697 operations have occurred at Salina Airport which is 20% less than the February 2023 YTD total of 13,313.

**Airport Activity – Fuel Flowage** (Rogers)

The February 2024 fuel flowage came in at 145,336 gallons which was 2% less than the February 2023 total of 147,776 gallons. For the year-to-date, a total of 258,002 gallons have been delivered at the airport which is 9% less than the February 2023 YTD total of 282,730 gallons.

**Airport Activity – Passenger Enplanements** (Rogers)

During February 2024 SkyWest enplaned 814 passengers, which was a 5% decrease over the February 2023 total of 854 passengers. The February 2024 total passenger count was 1,528 which was a 13% decrease as compared to the February 2023 total of 1,766. Total YTD passenger enplanements on SkyWest flights totaled 1,576 which was a 7% decrease as compared to the February 2023 YTD total of 1,696.

**Financial Reports – Comments and Notes** (Swanson)

Highlights from the February financials include:

- The unrestricted cash in the bank at the end of February equaled \$1,253,006, calculated by deducting security deposits returnable from the total operating fund cash. It's worth noting the SAA has been carrying expenditures associated with the AIM center equipment acquisition and course development totaling \$514,316 through the end of February. On March 7, the first AIM Center ALOFT grant disbursement in the amount of \$1,662,500 was received and the March financials will reflect the receipt of the grant and the reimbursement to the SAA's unrestricted cash account for AIM expenditures to-date.
- Total year-to-date income is flat (within \$1,000) as compared to the same period in 2023. Airfield revenue is up by 8% or \$15,558 and other operating income is also up \$4,561 while building and land rentals are down comparatively.
- Total operating expenses are tracking 10% under budget and are tracking \$32,992 more than in 2023 primarily attributable to increased YOY maintenance salaries and the addition of the AIM center expenditures in 2024.
- Net operating income before depreciation amounted to \$10,562 for the month and \$44,503 year-to-date. As discussed at the February meeting and in line with our intentions, we have reclassified utility costs (natural gas, electricity, and water) related to the rehabilitation of Hangar 626 for 2023 and 2024 from operating costs to capitalizable expenditures associated with the project. This adjustment totaled \$13,207 for 2024 and \$3,162 for 2023.

The disbursements from the bond proceed project fund accounts during February 2024 are included as a separate report in the enclosed financial statements.

**Financial Reports – February 2024 Significant Capital Expenditures/Payables Report Enclosed**

**Financial Reports – Accounts Receivable Past Due 31 days or more as of March 15, 2024**

(Swanson)

<b>Account</b>	<b>Amount</b>	<b>Days</b>	<b>Comments</b>
AGCO Corporation	\$1,444	31>90	Utilities and Finance Charges
Enterprise Rent-A-Car	\$200	>90	Facility Fee
Kansas Highway Patrol	\$655	31-60	Land rent
Kansas Military Board	\$2,176	31>90	Building rent
STM Charters	\$1,254	31-60	Landing Fees and ARFF coverage
The Sherwin Williams Co.	\$4,406	31>90	Utilities and Finance charges

**Short-term Leasing Activity**

On March 8, 2024, the SAA entered into a 23-day agreement with the 34 Weapons Squadron (C130s) with Nellis, AFB for the leasing of a portion of Hangar 600. The 34<sup>th</sup> WPS is a regular FOL customer at SLN. This agreement will generate \$29,510 in hangar rental and equipment revenue.

**Agenda Item #7 – Consideration of the renewal of a lease agreement with Wichita Winwater Works Co. for Building B723 and 2.11 acres of land** (Swanson)

Wichita Winwater Works Co., is a prominent wholesaler supplier of waterworks equipment. Since April 1, 2014, they've have operated a distribution warehouse located at the Salina Airport Industrial Center. This facility, encompassing 9,359 square feet of warehouse space (Bldg. 723) and 2.11 acres of land at 1915 Beechcraft Road, sits between the Salina Tech and K-State campuses.

With their current lease expiring on March 31, 2024, Wichita Winwater Works Co. seeks to extend their occupancy of Bldg. 723 for an additional two years. The proposed terms of this agreement include:

1. **Term:** April 1, 2024, to March 31, 2026
2. **Basic Rental:** \$3,000 per month or \$36,000 per year
3. **Rate per Square Foot:** \$3.85
4. **Tenant Responsibility:** Commercial Property Insurance, Utilities, First \$500 per year in HVAC repairs/maintenance, and all routine building maintenance
5. **SAA Responsibility:** Structural maintenance and mechanical systems that are not repairable

**Recommendation:** Approval of the two-year Lease with Wichita Winwater Works Co., and authorize Chair Carlin to sign the agreement.

**Agenda Item #8 – Consideration and approval of a \$26,500 contract with Superior Plumbing for sewer line repairs at Hangar H509.** (Cunningham)

Hangar 509 restroom renovations were undertaken as per the request of the International Aerobatics Club (IAC). The International Aerobatics Club (IAC) has held the US National Aerobatics Championships at SLN since 2019 and the SAA has committed to hosting the event through 2026. Improvements to Hangar 509 were planned to better support the IAC in the upcoming years. These plans included restroom remodeling performed by SAA Maintenance staff and replacement sewer lines provided by an outside contractor.

Bids were received on March 3 from three contractors with Superior Plumbing/Borettec presenting the lowest responsive proposal for replumbing the northwest Hangar 509 restrooms and boring a new 340' sewer service line.

Project:	<b>H509 Plumbing (West Restrooms)</b>		
	Salina Airport Authority		
Contractor:	<b>Superior Plumbing/Borettec</b>	<b>Summit Plumbing</b>	<b>Smoky Hill</b>
Restroom Plumbing	\$13,100	\$15,666	n/a
Sewer Pipe Installation (Boring)	\$13,400	n/a	\$24,950
Sewer Pipe Restoration Lining	n/a	\$45,224	n/a
<b>Recommendation</b>	X		

**Recommendation:** Approval of the bid from Superior Plumbing/Borettec in the amount of \$26,500 and authorize the executive director to sign the contract.

**Agenda Item #9 – Aviation Innovation and Maintenance Center at SLN (AIM Center) update**  
(Miller and Swanson)

At Wednesday’s meeting you will receive an update on the success of the first AIM Center class and a look forward to enrollment for the second class.

**Agenda Item #10 – Election of Officers and Affiliated Board Liaison Assignments for 2024 - 2025**  
(Roberg)

The recommended slate of officers for 2024-2025 is as follows:

**Slate of Officers 2024 - 2025**

<b>Chair</b>	Stephanie Carlin
<b>Vice-Chair</b>	Donald Boos
<b>Secretary</b>	John O'Brien
<b>Treasurer</b>	Ryan Commerford
<b>Past Chair</b>	Tod Roberg

The recommended affiliated board liaison assignments for 2024-2025 are as follows:

**Affiliated Board Liaison Assignments**

<b>AIM Center Steering Committee</b> (SAA board liaison)	John O'Brien
<b>Salina Area Chamber of Commerce Board of Directors</b> (SAA board liaison)	Stephanie Carlin
<b>Schilling Project Executive Group</b> (SAA board liaison)	Donald Boos
<b>Salina Community Economic Development Organization</b> (SAA board liaison)	Ryan Commerford

**Agenda Item #11 - Consideration of SAA Resolution No. 24-02 designating the various bank depositories of the Salina Airport Authority.** (Roberg)

Enclosed is a copy of the 2024 resolution that designates the banks used by the Airport Authority. The resolution also specifies individuals authorized to sign SAA checks and defines the number of signatures required on each check.

**Recommendation:** Approval of SAA Resolution No. 24-02

**Agenda Item #12 - Presentation of the SAA's 2024 Chairman's Award for Excellence.** (Rogers and Roberg)

The **SAA Chairman's Award for Excellence** was established to recognize the consultant or consulting firm that assists the Airport Authority board and staff to successfully achieve Core Values goals and objectives. The Chairman's Award recognizes the fact that an outstanding consultant multiplies the effectiveness of the SAA board and staff efforts to successfully achieve Core Values goals. The 2023 recipient was air service consultant Gary Foss. The 2024 recipient will be announced at the board meeting.

**Agenda Item #13 - An Executive Session of the Board of Directors to Discuss Matters of Non-Elected Personnel.** (Roberg)

*I move that the Salina Airport Authority board of directors' recess into executive session for twenty (20) minutes to discuss the subject of administrative personnel matters relating to the terms of employment of the Executive Director and the Deputy Executive Director. The discussion of those administrative personnel matters affects the privacy interests of the individual employees and the need for executive session discussion is based upon the need to discuss personnel matters of non-elected personnel in executive session pursuant to K.S.A. 75-4319(b)(1). The open meeting will resume in this room at \_\_\_\_\_ AM.*

Airport Authority board action following the executive session is not expected.

Please note the Miller, Cunningham, Sorell and Windhorst staff reports that are enclosed. Let me know if you had any questions that you would like me to prepare for prior to the board meeting.

**SALINA AIRPORT AUTHORITY ANNUAL BOARD MEETING**  
**Hangar H600, First Floor Conference Room**  
**2720 Arnold Court**

**March 20, 2024 – 8:00 AM**

**AGENDA**

**Action Items:**

1. Call to order, determine that a quorum is present and confirm that the meeting notice has been published. (Roberg)
2. Recognition of guests. (Roberg)
3. Additions to the agenda and agenda overview. (Rogers)
4. Acceptance of Appointment and Oath and Office by Tod Roberg and Ryan Commerford. (Windhorst)
5. Approval of the minutes of the February 21, 2024, regular board meeting. (Roberg)
6. Review of airport activity and financial reports for the month ending February 29, 2024. (Rogers and Swanson)
7. Consideration of the renewal of a lease agreement with Wichita Winwater Works Co. for Building B723 and 2.11 acres of land. (Swanson)
8. Consideration and approval of a \$26,500 contract with Superior Plumbing for sewer line repairs at Hangar H509. (Cunningham)
9. Aviation Innovation and Maintenance Center at SLN (AIM Center) update. (Miller and Swanson)
10. Election of officers and affiliated board liaison assignments for 2024-2025. (Roberg)
11. Consideration of SAA Resolution 24-02 designating the various bank depositories of the Salina Airport Authority. (Swanson and Windhorst)
12. Project AAERO (Advanced Aviation & Engineering Research Operations) overview and discussion. (Rogers)

**Staff Reports:** (Rogers)

**Directors' Forum:** (Roberg)



13. Presentation of the 2024 Chairman's Award for Excellence

**Visitor's Questions and Comments:** (Roberg)

**Announcements:** (Windhorst)

**Executive Session** (Roberg)

14. An executive session of the board of directors to discuss matters of non-elected personnel.  
(Roberg)

*I move that the Salina Airport Authority board of directors' recess into executive session for twenty (20) minutes to discuss the subject of administrative personnel matters relating to the terms of employment of the Executive Director and the Deputy Executive Director. The discussion of those administrative personnel matters affects the privacy interests of the individual employees and the need for executive session discussion is based upon the need to discuss personnel matters of non-elected personnel in executive session pursuant to K.S.A. 75-4319(b)(1). The open meeting will resume in this room at \_\_\_\_\_ AM.*

Airport Authority board action following the executive session is not expected to occur.

**Adjournment:** (Roberg)



**ACCEPTANCE OF APPOINTMENT**

The Undersigned hereby certifies that he is qualified to accept the appointment and does hereby accept his appointment as a member of the Board of Directors of the Salina Airport Authority of the City of Salina, Kansas, for a term of three (3) years commencing on the 20<sup>th</sup> day of March, 2024 and ending on the 28<sup>th</sup> day of February, 2027 in accordance with and subject to the policies and standards governing the qualifications, appointments and conduct of the members of the aforesaid Board of Directors of the Salina Airport Authority of the City of Salina, Saline County, Kansas, all as provided for by the Ordinance of the City of Salina, Kansas, and the General Statutes of Kansas.

WITNESS my hand this 20<sup>th</sup> day of March, 2024.

\_\_\_\_\_  
Tod Roberg

**OATH OF OFFICE**

STATE OF KANSAS, SALINE COUNTY, ss:

I do solemnly swear (or I do solemnly, sincerely and truly declare and affirm) that I will support the Constitution of the United States and the Constitution of the State of Kansas and faithfully discharge the duties as a member of the Board of Directors of the Salina Airport Authority. So help me God (or, and this I do under the pains and penalties of perjury).

\_\_\_\_\_  
Tod Roberg

Subscribed and sworn (affirmed) to before me this 20<sup>th</sup> day of March, 2024.

\_\_\_\_\_  
Notary Public

My Appointment expires \_\_\_\_\_.

Filed with me this \_\_\_\_\_ day of \_\_\_\_\_, A.D., 2024.

\_\_\_\_\_  
City Clerk



**ACCEPTANCE OF APPOINTMENT**

The Undersigned hereby certifies that he is qualified to accept the appointment and does hereby accept his appointment as a member of the Board of Directors of the Salina Airport Authority of the City of Salina, Kansas, for a term of three (3) years commencing on the 20<sup>th</sup> day of March, 2024 and ending on the 28<sup>th</sup> day of February, 2027 in accordance with and subject to the policies and standards governing the qualifications, appointments and conduct of the members of the aforesaid Board of Directors of the Salina Airport Authority of the City of Salina, Saline County, Kansas, all as provided for by the Ordinance of the City of Salina, Kansas, and the General Statutes of Kansas.

WITNESS my hand this 20<sup>th</sup> day of March, 2024.

\_\_\_\_\_  
Ryan Commerford

**OATH OF OFFICE**

STATE OF KANSAS, SALINE COUNTY, ss:

I do solemnly swear (or I do solemnly, sincerely and truly declare and affirm) that I will support the Constitution of the United States and the Constitution of the State of Kansas and faithfully discharge the duties as a member of the Board of Directors of the Salina Airport Authority. So help me God (or, and this I do under the pains and penalties of perjury).

\_\_\_\_\_  
Ryan Commerford

Subscribed and sworn (affirmed) to before me this 20<sup>th</sup> day of March, 2024.

\_\_\_\_\_  
Notary Public

My Appointment expires \_\_\_\_\_.

Filed with me this \_\_\_\_\_ day of \_\_\_\_\_, A.D., 2024.

\_\_\_\_\_  
City Clerk

**MINUTES OF THE REGULAR MEETING OF THE BOARD  
OF DIRECTORS OF THE SALINA AIRPORT AUTHORITY  
FEBRUARY 21, 2024  
HANGAR 600, ROOM 100**

**Call to Order**

Chair Tod Roberg called the meeting to order at 8:00 A.M. and confirmed that a quorum was present. Business and Communications Manager Kasey Windhorst reported that staff published the meeting notice and board packet on Friday, February 16, 2024.

**Attendance**

Present were Directors Roberg, Carlin, Gunn, Boos and O'Brien. Executive Director Tim Rogers; Deputy Executive Director Pieter Miller; Director of Administration and Finance Shelli Swanson; Director of Facilities and Construction Maynard Cunningham; Business and Communications Manager Kasey Windhorst; Airport Administration Specialist Michelle Moon; and Attorney Greg Bengtson. Guests at the meeting were Julie Yager-Zucker, Avflight Salina; Mitch Robinson, Salina Community Economic Development Organization; Bob Vidricksen, Saline County Commissioner; Greg Lenkiewicz, City of Salina Commissioner; Brandon Walker, Midwest ATC Service, Inc.; Dan Reed, base pilot; and Eric Brown, Hutton.

**Agenda**

Executive Director Rogers reported no additions to the agenda and provided a review of the agenda, focusing on the STARS lines of effort.

## **Minutes**

Director Gunn moved to accept the minutes of the January 17, 2024 meeting as presented, motion seconded by Director Boos, motion passed 5 – 0.

## **Airport Activity**

Rogers provided a review of air traffic, fuel flowage and passenger enplanements for the month of January 2024. Severe winter weather limited aircraft operations resulting in a decrease of air traffic and fuel flowage. SkyWest boarded a total of 762 passengers which was a decrease of 9% compared to the same period last year. Rogers commented on the upcoming FOL activity scheduled for 2024.

## **Financial Review**

Swanson reviewed the financials for January 2024. Total income year-to-date surpassed the same period in 2023 by \$8,334, resulting in a 3% increase, but is currently tracking \$21,342 below the budget projections for 2024. Total operating expenses exceeded the budget by 2%, totaling \$50,249 more than the same period last year. Severe winter weather in January led to significantly higher energy costs, surpassing those of the same month in 2023 by \$15,000. Net operating income before depreciation incurred a loss of \$23,512 for the month. Swanson reviewed significant capital expenditures and highlighted on the disbursements from the bond proceeds project fund accounts for the month of January. Chair Roberg directed staff to file the financials for audit.

**Consideration of bids received for roofing repairs and spray on roofing applications for hangars H506-1 and H506.2**

Cunningham provided an overview of the H506-1 and H506-2 project and the bids received. Director Carlin moved to accept the bid submitted by Webcon, Inc, authorizing the completion of roofing repairs to Hangar H506-1 and H506-2, at a cost not to exceed \$29,284, including contingencies. Director O'Brien seconded the motion. Motion carried 5 – 0.

**Air service development and terminal building expansion updates**

Rogers presented the round-trip travel options effective April 2, 2024. A marketing campaign refresh is in progress and will debut in March 2024. Saline County approved the RON (remain overnight) flight agreement, and the City of Salina will address the proposed agreement at their February 26, 2024 meeting. The County's portion is payable in four installments.

Rogers reported that the airport authority received notice of selection of project consideration for the Bipartisan Infrastructure Law – Airport Terminal Program (BIL ATP) funding in the amount of \$7,041,832 for terminal expansion at SLN. Miller provided the project overview, noting that Woolpert was the engineer for the project and would be providing weekly updates until the grant application deadline of July 1, 2024. Construction is slated for late summer; completion targeted for 2025. A second project is also in design for the terminal building parking lot, with construction scheduled for summer of 2025.

**Schilling Project Update**

Rogers updated the board on the Schilling project and discussed the project's schedule for engineering design, KDHE approval and construction. Cunningham stated remedial action will

begin with Plume B. Soil excavation has started along Building B614, near the drainage ditch.

### **Consideration of bids received for the relocation of a City of Salina waterline.**

Cunningham briefed the board on the waterline relocation project and reviewed the scope of work. The project consists of installing approximately 336 feet of new waterline west of the site for new fuel farm construction, connecting to the existing waterline north and south of the fuel farm project site. The waterline relocation allows for site excavation to occur without risk of damaging a city waterline and the relocated waterline will not lie underneath the new fuel farm. The City of Salina and KDHE reviewed the plans for standard specifications and design requirements prior to Salina Airport Authority advertising for project bids. Salina Airport Authority received four bids for relocation of the City of Salina waterline at the new SLN Aviation Fuel Storage project site. Borettec, LLC provided the low bid. Director Boos moved to approve the Borettec, LLC contract for \$72,100 for the waterline relocation project and authorize the Executive Director to sign the contract documents. Director Gunn seconded the motion. Motion carried unanimously.

### **Review and Discussion of the proposed development plan for the Salina Airport's West 300**

#### **Acres**

Rogers commented on the future growth and expansion at the Salina Regional Airport. The proposed development plan, SLN West, would meet the needs and requirements for new facility construction by the military, DoD contractors and law enforcement agencies. Salina airport authority staff recommends that the board authorize Coffman and Associates to develop a Statement of Work, with amendment to the ALP. Director Gunn made the motion to authorize a contract with Coffman and Associates for an amount not to exceed \$30,000, seconded by Director Boos. Motion passed 5 – 0.

### **Executive Session**

At 9:15 a.m., Director Carlin moved that the Airport Authority board of directors recess into an executive session for fifteen (15) minutes to discuss the subject of a potential economic development expansion project based upon the need to discuss data relating to the financial affairs or trade secrets of corporations, partnerships, trusts and individual proprietorships pursuant to K.S.A. 75-4319(b)(4). The open meeting will resume in this room at 9:30 a.m.

Director Gunn seconded motion. The motion passed unanimously.

The open meeting resumed at 9:30 a.m.

### **Consideration of a proposed contract with Wilson and Company for platting, rezoning, and annexation engineering services**

Rogers discussed the 80-acre parcel located at the intersection of Water Well and Centennial Rd. The property is zoned agricultural, however for future growth, the lot must be annexed and rezoned. Cunningham noted proposals for platting, zoning, annexation, drainage detention analysis, conceptual layout of utilities and streets services were received from Wilson & Company and Kaw Valley Engineering. The low lump sum of \$39,500 was submitted by Wilson & Co.

Director Carlin moved that the board approve the proposed engineering services contract and authorize the executive director to sign the contract for \$39,500 with Wilson & Co. Director Boos seconded the motion. Motion passed 5 – 0.

### **Consideration of SAA Resolution No. 24-01 Recognizing Kristin Gunn for six years of service**

**as a member of the Salina Airport Authority Board of Directors**

Chair Roberg presented Resolution 24-01 to the board expressing gratitude and appreciation to Kristin Gunn for her six years of service rendered to the City of Salina and its citizens. Director Boos moved to approve SAA Resolution No. 24-01, seconded by Director O'Brien. Motion passed unanimously.

**Staff Reports**

Swanson and Rogers reported on Aviation Day at the Capital. Swanson commented on the senate bill, SB 272 increasing the transfer from the state highway fund to the public use general aviation airport development fund from \$5M annually for airports to \$15M/year.

**Announcements**

Windhorst provided the schedule for the next series of board meetings, including the Annual meeting in March.

**AIM Center Update / Tour**

Miller and Swanson gave an update of the activities of the first cohort of AIM Center students.

Miller led a tour through the AIM Center classroom, Room 214 and Hangar H600 lab.

Director Carlin moved to adjourn the meeting, seconded by Director O'Brien. The meeting adjourned at 10:04 a.m. following a unanimous vote.

Minutes approved at the March 20, 2024 board meeting.

---

Kasey L. Windhorst, Board Clerk

(SEAL)

DRAFT



**SALINA AIRPORT AUTHORITY  
AIRPORT ACTIVITY REPORT  
2024**

**AIR TRAFFIC/ATCT**

February, 2024	7,466 Operations 589 Instrument Operations 603 Peak Day
February, 2023	7,320 Operations 620 Instrument Operations 483 Peak Day
January 2024 - February 2024	10,697 Operations
January 2023 - February 2023	13,313 Operations
January 2022 - February 2022	11,024 Operations

**FUEL FLOWAGE**

February, 2024	145,336 Gallons
February, 2023	147,776 Gallons
January 2024 - February 2024	258,002 Gallons
January 2023 - February 2023	282,730 Gallons
January 2022 - February 2022	352,247 Gallons

KSU-S	Avflight Salina	Avflight	
		Military/Gov't Portion	Self-fuel Station Portion
10,079	135,257	28,606	84
13,603	134,173	18,546	157
15,609	242,393	54,649	129
21,846	260,884	46,317	470
21,363	330,884	47,607	642

**SkyWest Airlines**

**ENPLANEMENTS**

February, 2024	814 Passengers
February, 2023	854 Passengers
January 2024 - February 2024	1,576 Passengers
January 2023 - February 2023	1,696 Passengers
January 2022 - February 2022	2,583 Passengers

**DEPLANEMENTS**

**TOTAL**

714 Passengers	1,528
912 Passengers	1,766

**ENPLANEMENTS - Charter Flights**

February, 2024	510 Passengers
February, 2023	68 Passengers
January 2024 - February 2024	623 Passengers
January 2023 - February 2023	136 Passengers
January 2022 - February 2022	2,065 Passengers

**TOTAL ENPLANEMENTS - Scheduled Flights & Charter Flights**

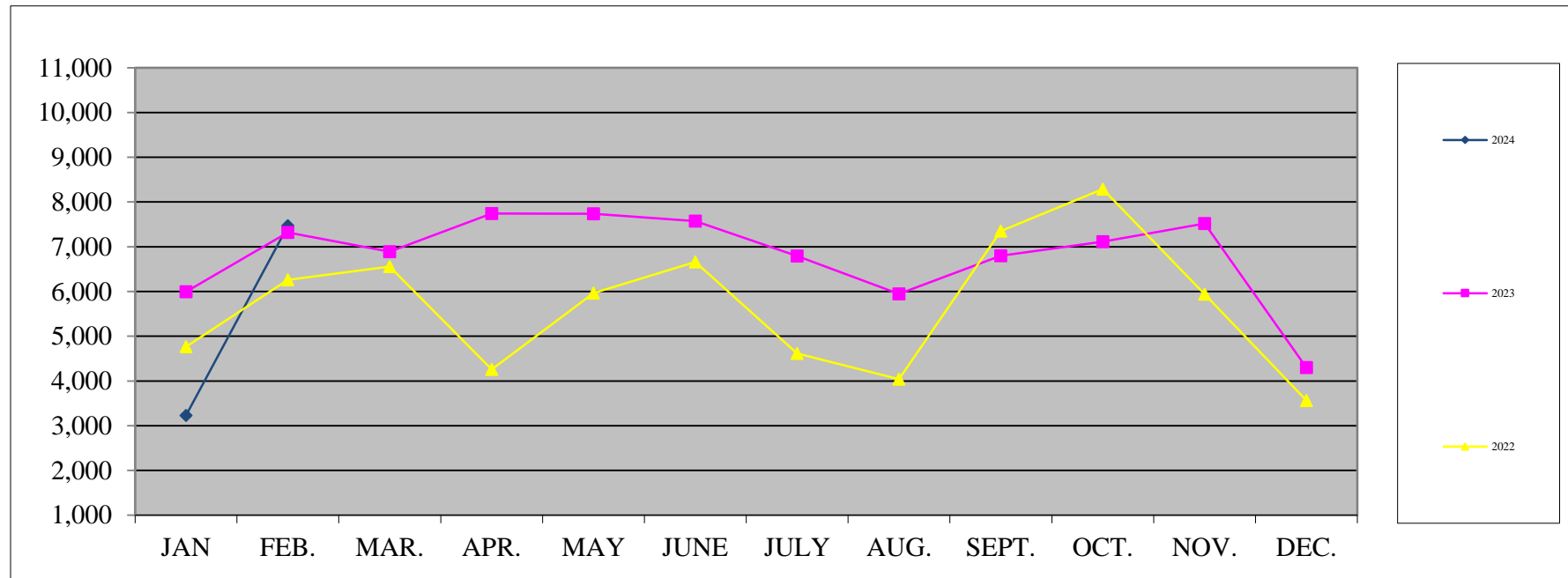
February, 2024	1,324 Passengers
February, 2023	922 Passengers
January 2024 - February 2024	2,199 Passengers
January 2023 - February 2023	1,832 Passengers
January 2022 - February 2022	4,648 Passengers

**AIRPORT TRAFFIC RECORD**  
**2023 - 2024**

	ITINERANT					LOCAL			Total Operations
	AC	AT	GA	MI	Total Itinerant	Civil	Military	Total Local	
<b>2024</b>									
January, 24	126	861	482	240	1,709	1,448	74	1,522	3,231
February, 24	138	1,905	818	182	3,043	4,166	257	4,423	7,466
March, 24									
April, 24									
May, 24									
June, 24									
July, 24									
August, 24									
September, 24									
October, 24									
November, 24									
December, 24									
<b>Totals January - February</b>	<b>264</b>	<b>2,766</b>	<b>1,300</b>	<b>422</b>	<b>4,752</b>	<b>5,614</b>	<b>331</b>	<b>5,945</b>	<b>10,697</b>
<b>2023</b>									
January, 23	125	1,650	655	267	2,697	3,018	278	3,296	5,993
February, 23	130	2,351	701	299	3,481	3,615	224	3,839	7,320
March, 23									
April, 23									
May, 23									
June, 23									
July, 23									
August, 23									
September, 23									
October, 23									
November, 23									
December, 23									
<b>Totals January - February</b>	<b>255</b>	<b>4,001</b>	<b>1,356</b>	<b>566</b>	<b>6,178</b>	<b>6,633</b>	<b>502</b>	<b>7,135</b>	<b>13,313</b>
<b>Difference</b>	<b>9</b>	<b>-1,235</b>	<b>-56</b>	<b>-144</b>	<b>-1,426</b>	<b>-1,019</b>	<b>-171</b>	<b>-1,190</b>	<b>-2,616</b>
<b>YTD % Change</b>	<b>4%</b>	<b>-31%</b>	<b>-4%</b>	<b>-25%</b>	<b>-23%</b>	<b>-15%</b>	<b>-34%</b>	<b>-17%</b>	<b>-20%</b>
<b>Legend:</b>	<b>AC: Air Carrier</b>			<b>AT: Air Taxi</b>					
	<b>GA: General Aviation</b>			<b>MI: Military</b>					

**AIR TRAFFIC**

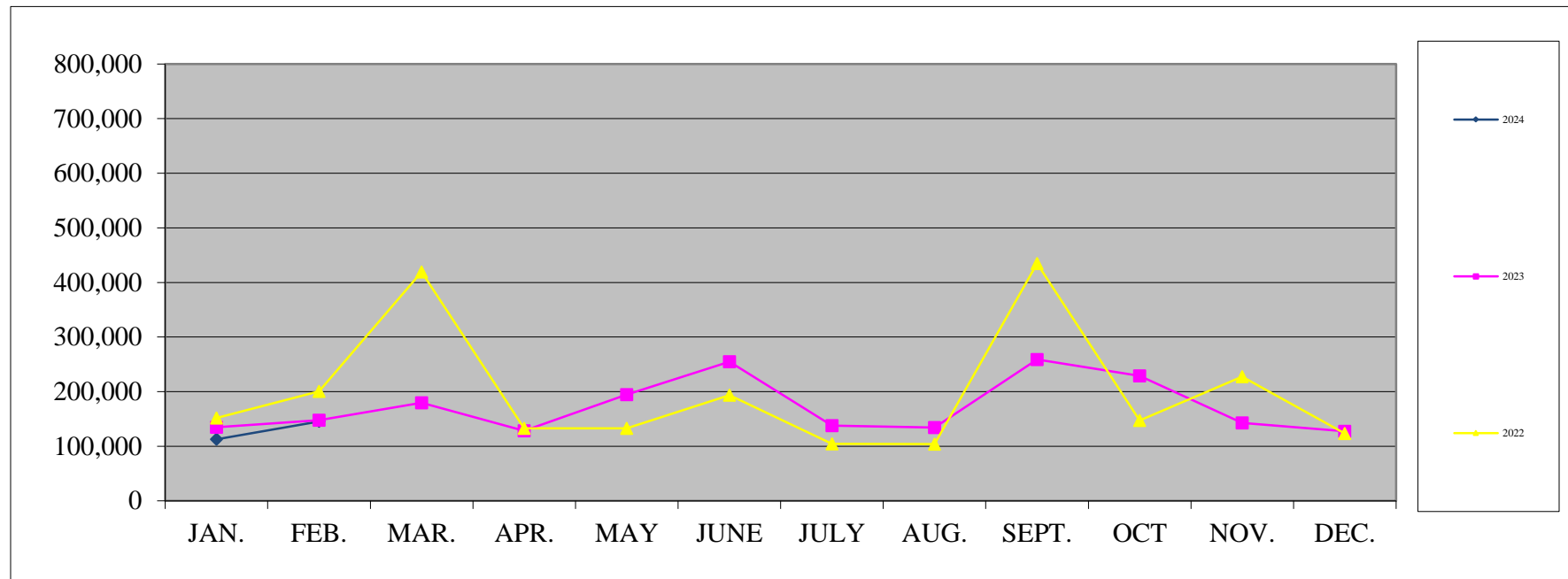
	<u>JAN</u>	<u>FEB.</u>	<u>MAR.</u>	<u>APR.</u>	<u>MAY</u>	<u>JUNE</u>	<u>JULY</u>	<u>AUG.</u>	<u>SEPT.</u>	<u>OCT.</u>	<u>NOV.</u>	<u>DEC.</u>	<u>TOTAL</u>
<b>2024</b>	3,231	<b>7,466</b>											<b>10,697</b>
<b>2023</b>	5,993	7,320	6,890	7,743	7,734	7,572	6,791	5,945	6,801	7,112	7,521	4,297	81,719
<b>2022</b>	4,764	6,260	6,557	4,258	5,965	6,660	4,613	4,040	7,352	8,289	5,940	3,564	68,262
<b>2021</b>	3,996	5,989	7,688	8,739	6,570	7,142	7,230	6,181	7,206	7,958	6,808	5,463	80,970
<b>2020</b>	3,109	6,494	2,841	1,398	2,614	5,846	5,399	7,318	7,550	8,532	5,078	4,269	60,448
<b>2019</b>	3,102	4,852	6,848	8,225	6,328	8,541	8,051	5,520	7,187	7,240	6,072	4,587	76,553
<b>2018</b>	3,418	4,601	6,312	5,510	5,094	6,865	6,865	4,910	6,336	9,974	5,317	4,091	69,293
<b>2017</b>	3,539	6,598	5,329	5,340	4,253	4,338	3,613	4,717	7,081	6,177	6,062	4,094	61,141
<b>2016</b>	4,422	7,789	7,962	7,312	6,898	8,011	5,877	4,789	7,593	6,052	5,458	4,948	77,111
<b>2015</b>	6,918	7,133	8,557	8,870	8,022	7,268	8,089	5,426	8,846	11,367	8,753	7,101	96,350
<b>2014</b>	6,511	6,887	7,143	8,426	8,365	7,234	7,423	5,756	9,035	10,496	8,316	5,509	91,101



**FUEL FLOWAGE**

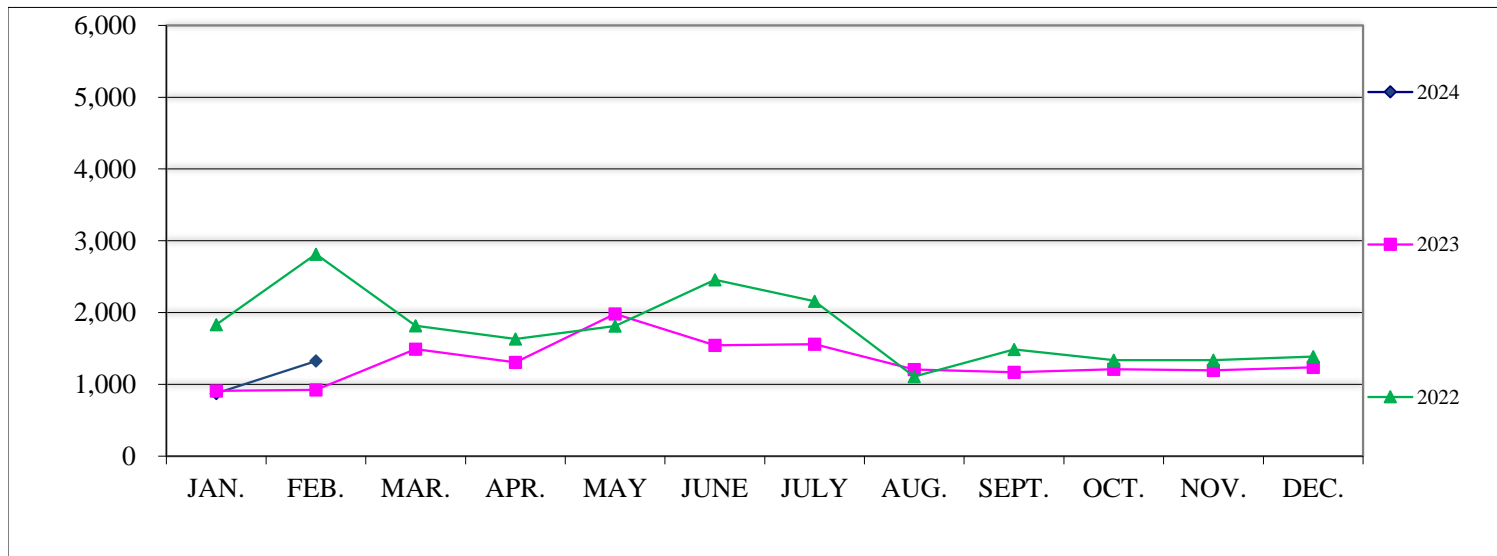
**Gallons of Fuel Sold at SLN**

	<u>JAN.</u>	<u>FEB.</u>	<u>MAR.</u>	<u>APR.</u>	<u>MAY</u>	<u>JUNE</u>	<u>JULY</u>	<u>AUG.</u>	<u>SEPT.</u>	<u>OCT</u>	<u>NOV.</u>	<u>DEC.</u>	<u>TOTAL</u>
<b>2024</b>	112,666	<b>145,336</b>											<b>258,002</b>
<b>2023</b>	134,955	147,775	179,414	128,122	194,746	254,599	137,603	134,249	258,893	228,702	142,909	127,411	2,069,378
<b>2022</b>	151,697	200,550	418,947	132,791	132,881	193,611	104,328	103,932	434,725	147,216	227,214	123,281	2,371,173
<b>2021</b>	118,269	145,726	209,376	127,107	171,289	159,725	236,452	226,367	171,259	199,197	160,279	171,150	2,096,198
<b>2020</b>	118,337	341,329	124,865	56,765	90,326	105,987	142,234	692,613	128,710	208,081	170,893	114,869	2,295,009
<b>2019</b>	156,531	183,334	150,881	119,745	172,835	157,376	111,147	645,834	161,888	223,382	108,525	87,182	2,278,659
<b>2018</b>	74,807	186,507	172,561	154,513	131,941	367,663	288,977	303,273	348,454	161,563	125,129	99,437	2,414,825
<b>2017</b>	115,075	588,072	203,387	149,134	143,801	211,351	160,134	126,751	418,616	172,614	200,050	133,173	2,622,158
<b>2016</b>	80,221	136,763	130,990	94,673	153,410	132,964	208,846	375,330	137,906	126,983	100,764	182,062	1,860,912
<b>2015</b>	176,746	188,406	290,470	132,543	128,100	126,428	237,782	108,581	143,816	717,601	147,853	89,277	2,487,603
<b>2014</b>	115,573	135,651	112,694	95,549	110,387	282,468	103,108	83,757	91,423	652,207	90,948	97,295	1,971,061



## ENPLANEMENTS

	<u>JAN.</u>	<u>FEB.</u>	<u>MAR.</u>	<u>APR.</u>	<u>MAY</u>	<u>JUNE</u>	<u>JULY</u>	<u>AUG.</u>	<u>SEPT.</u>	<u>OCT.</u>	<u>NOV.</u>	<u>DEC.</u>	<u>TOTAL</u>
<b>2024</b>	875	<b>1,324</b>											<b>2,199</b>
<b>2023</b>	910	922	1,489	1,307	1,982	1,544	1,558	1,209	1,167	1,212	1,195	1,239	15,734
<b>2022</b>	1,833	2,815	1,815	1,634	1,813	2,458	2,157	1,109	1,486	1,338	1,339	1,386	20,252
<b>2021</b>	638	548	909	904	2,151	1,979	2,379	1,859	2,050	2,182	1,949	2,032	19,407
<b>2020</b>	1,232	4,716	2,219	52	105	338	392	1,705	552	624	602	628	10,561
<b>2019</b>	996	1,659	1,698	1,548	1,865	1,727	2,065	2,556	1,540	1,958	1,703	1,874	21,189
<b>2018</b>	414	715	370	783	1,387	1,751	1,623	5,553	2,095	2,230	1,756	1,622	20,299
<b>2017</b>	720	1,344	731	756	761	852	793	746	3,874	946	1,229	1,207	13,959
<b>2016</b>	36	0	0	0	0	104	372	910	637	558	574	692	3,883
<b>2015</b>	528	107	4,550	531	122	88	77	79	61	3,574	592	80	10,389
<b>2014</b>	145	109	140	135	175	403	282	223	178	431	157	178	2,556



\*\*Adjustment based on Nonscheduled/On-Demand Air Carrier Filings FAA Form 1800-31

# *SALINA Airport*

*Authority*

FEBRUARY 2024

FINANCIAL STATEMENTS

Moody's Credit Opinion -  
Salina Airport Authority, KS /  
8 May 2023

**Salina Airport Authority**  
**Statement of Net Position Prev Year Comparison**  
As of February 29, 2024

03/14/2024

	<u>Feb 29, 24</u>	<u>Jan 31, 24</u>	<u>\$ Change</u>	<u>Feb 28, 23</u>	<u>\$ Change</u>	<u>% Change</u>
<b>ASSETS</b>						
<b>Current Assets</b>						
<b>Checking/Savings</b>						
Cash in Bank-Bond Funds	8,875,936	9,860,758	-984,822	915,588	7,960,348	869%
Cash in bank-Operating Funds	1,378,802	1,531,467	-152,665	1,614,814	-236,012	-15%
Cash in Bank - AIM Center	961	958	3	0	961	100%
Cash in Bank - Mill Levy	1,746,851	2,479,279	-732,428	1,725,064	21,787	1%
<b>Total Checking/Savings</b>	<u>12,002,550</u>	<u>13,872,462</u>	<u>-1,869,912</u>	<u>4,255,466</u>	<u>7,747,084</u>	<u>182%</u>
<b>Accounts Receivable</b>						
Accounts Receivable	154,037	177,557	-23,520	94,305	59,732	63%
<b>Total Accounts Receivable</b>	<u>154,037</u>	<u>177,557</u>	<u>-23,520</u>	<u>94,305</u>	<u>59,732</u>	<u>63%</u>
<b>Other Current Assets</b>						
Agri Land Receivable	71,000	71,000	0	71,000	0	0%
Mill Levy receivable	1,588,311	1,588,311	0	1,257,673	330,638	26%
Other current assets	2,524,535	2,542,343	-17,808	1,168,175	1,356,360	116%
Undeposited Funds	15,882	25,686	-9,804	13,026	2,856	22%
<b>Total Other Current Assets</b>	<u>4,199,728</u>	<u>4,227,340</u>	<u>-27,612</u>	<u>2,509,874</u>	<u>1,689,854</u>	<u>67%</u>
<b>Total Current Assets</b>	<u>16,356,315</u>	<u>18,277,359</u>	<u>-1,921,044</u>	<u>6,859,645</u>	<u>9,496,670</u>	<u>138%</u>
<b>Fixed Assets</b>						
Fixed assets at cost	110,823,280	110,336,411	486,869	102,154,090	8,669,190	8%
Less accumulated depreciation	-56,953,721	-56,703,721	-250,000	-53,953,721	-3,000,000	-6%
<b>Total Fixed Assets</b>	<u>53,869,559</u>	<u>53,632,690</u>	<u>236,869</u>	<u>48,200,369</u>	<u>5,669,190</u>	<u>12%</u>
<b>Other Assets</b>						
Deferred Outflow of Resources	1,020,668	1,020,668	0	1,147,779	-127,111	-11%
Other assets	3,009,970	3,009,970	0	3,009,970	0	0%
<b>Total Other Assets</b>	<u>4,030,638</u>	<u>4,030,638</u>	<u>0</u>	<u>4,157,749</u>	<u>-127,111</u>	<u>-3%</u>
<b>TOTAL ASSETS</b>	<u><b>74,256,512</b></u>	<u><b>75,940,687</b></u>	<u><b>-1,684,175</b></u>	<u><b>59,217,763</b></u>	<u><b>15,038,749</b></u>	<u><b>25%</b></u>
<b>LIABILITIES &amp; EQUITY</b>						
<b>Liabilities</b>						
<b>Current Liabilities</b>						
<b>Accounts Payable</b>						
Accounts payable	293,316	1,180,894	-887,578	375,103	-81,787	-22%
<b>Total Accounts Payable</b>	<u>293,316</u>	<u>1,180,894</u>	<u>-887,578</u>	<u>375,103</u>	<u>-81,787</u>	<u>-22%</u>
Total Credit Cards	0	2,375	-2,375	-107	107	100%
<b>Other Current Liabilities</b>						
Accrued debt interest payable	-5,039	606,586	-611,625	15,424	-20,463	-133%
Debt, current portion	6,803,560	6,803,560	0	8,397,157	-1,593,597	-19%
Deferred Agri Land Revenue	59,167	65,083	-5,916	59,167	0	0%
Deferred Mill Levy revenue	2,970,361	3,198,101	-227,740	2,277,393	692,968	30%
Other current liabilities	230,081	199,431	30,650	203,448	26,633	13%
<b>Total Other Current Liabilities</b>	<u>10,058,130</u>	<u>10,872,761</u>	<u>-814,631</u>	<u>10,952,589</u>	<u>-894,459</u>	<u>-8%</u>
<b>Total Current Liabilities</b>	<u>10,351,446</u>	<u>12,056,030</u>	<u>-1,704,584</u>	<u>11,327,585</u>	<u>-976,139</u>	<u>-9%</u>
<b>Long Term Liabilities</b>						
Debt - Long Term	38,024,017	38,024,017	0	24,909,083	13,114,934	53%
Deferred Inflows of Resources	3,621,787	3,621,787	0	3,621,787	0	0%
Less current portion	-6,803,560	-6,803,560	0	-8,397,157	1,593,597	19%
Net OPEB Liability (KPERs)	9,003	9,003	0	9,003	0	0%
Net Pension Liability	942,015	942,015	0	942,015	0	0%
Security Deposits Returnable	125,796	125,796	0	128,146	-2,350	-2%
<b>Total Long Term Liabilities</b>	<u>35,919,058</u>	<u>35,919,058</u>	<u>0</u>	<u>21,212,877</u>	<u>14,706,181</u>	<u>69%</u>
<b>Total Liabilities</b>	<u>46,270,504</u>	<u>47,975,088</u>	<u>-1,704,584</u>	<u>32,540,462</u>	<u>13,730,042</u>	<u>42%</u>
<b>Equity</b>						
Invested in Capital Assets net	24,823,357	25,246,216	-422,859	26,869,372	-2,046,015	-8%
Net assets, Designated	90,000	90,000	0	90,000	0	0%
Net assets, Unrestricted	3,095,247	2,672,388	422,859	-338,280	3,433,527	1,015%
Net Income	-22,596	-43,006	20,410	56,214	-78,810	-140%
<b>Total Equity</b>	<u>27,986,008</u>	<u>27,965,598</u>	<u>20,410</u>	<u>26,677,306</u>	<u>1,308,702</u>	<u>5%</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><b>74,256,512</b></u>	<u><b>75,940,686</b></u>	<u><b>-1,684,174</b></u>	<u><b>59,217,768</b></u>	<u><b>15,038,744</b></u>	<u><b>25%</b></u>

Salina Airport Authority  
**Profit & Loss Budget Performance**  
February 2024

1:55 PM  
03/14/2024  
Accrual Basis

	Feb 24	Jan - Feb 24	YTD Budget	\$ Over Budget	% of Budget	Annual Budget
<b>Ordinary Income/Expense</b>						
<b>Income</b>						
<b>Airfield revenue</b>						
Fuel Flowage Fees	13,851	25,311	34,167	-8,856	74%	205,000
Hangar rent	72,347	164,806	190,833	-26,027	86%	1,145,000
Landing fees	4,761	7,018	5,167	1,851	136%	31,000
Ramp rent	6,380	12,760	11,417	1,343	112%	68,500
<b>Total Airfield revenue</b>	<b>97,339</b>	<b>209,895</b>	<b>241,584</b>	<b>-31,689</b>	<b>87%</b>	<b>1,449,500</b>
<b>Building and land rent</b>						
Agri land rent	5,917	11,833	11,833	0	100%	71,000
<b>Building rents - Long Term</b>						
Short-term leasing	25,334	50,668	100,333	-49,665	51%	602,000
Building rents - Long Term - Other	91,362	183,311	150,500	32,811	122%	903,000
<b>Total Building rents - Long Term</b>	<b>116,696</b>	<b>233,979</b>	<b>250,833</b>	<b>-16,854</b>	<b>93%</b>	<b>1,505,000</b>
<b>Land rent</b>						
Basic Land Rent	11,444	22,898	18,883	4,015	121%	113,300
Property tax - tenant share	9,167	18,333	21,950	-3,617	84%	131,700
<b>Total Land rent</b>	<b>20,611</b>	<b>41,231</b>	<b>40,833</b>	<b>398</b>	<b>101%</b>	<b>245,000</b>
Tank rent	1,306	2,612	3,333	-721	78%	20,000
<b>Total Building and land rent</b>	<b>144,530</b>	<b>289,655</b>	<b>306,832</b>	<b>-17,177</b>	<b>94%</b>	<b>1,841,000</b>
<b>Other revenue</b>						
Airport Marketing	0	0	3,333	-3,333	0%	20,000
Commissions	0	1,837	4,167	-2,330	44%	25,000
Other income	6,310	11,494	12,500	-1,006	92%	75,000
<b>Total Other revenue</b>	<b>6,310</b>	<b>13,331</b>	<b>20,000</b>	<b>-6,669</b>	<b>67%</b>	<b>120,000</b>
<b>Total Income</b>	<b>248,179</b>	<b>512,881</b>	<b>568,416</b>	<b>-55,535</b>	<b>90%</b>	<b>3,410,500</b>
<b>Gross Income</b>	<b>248,179</b>	<b>512,881</b>	<b>568,416</b>	<b>-55,535</b>	<b>90%</b>	<b>3,410,500</b>
<b>Expense</b>						
<b>Administrative expenses</b>						
A/E, consultants, brokers	16,148	39,950	14,167	25,783	282%	85,000
Airport promotion	10,079	22,088	42,500	-20,412	52%	255,000
Bad Debt Expense	0	0	833	-833	0%	5,000
Computer/Network Admin.	3,622	7,756	9,167	-1,411	85%	55,000
Dues and subscriptions	1,478	3,085	5,000	-1,915	62%	30,000
Employee retirement	8,908	17,896	19,559	-1,663	91%	117,354
FICA and medicare tax expense	6,497	13,053	14,333	-1,280	91%	86,000
Industrial development	4,792	9,583	10,000	-417	96%	60,000
Insurance , property	18,750	37,500	40,000	-2,500	94%	240,000
Insurance, medical	777	21,567	40,667	-19,100	53%	244,000
Kansas unemployment tax	0	0	167	-167	0%	1,000
Legal and accounting	4,275	9,685	10,167	-482	95%	61,000
Office salaries	50,826	101,576	111,833	-10,257	91%	671,000
Office Supplies	11	853	1,750	-897	49%	10,500
Other administrative expense	856	1,055	2,500	-1,445	42%	15,000
Postage	4	404	333	71	121%	2,000
Property tax expense	12,083	24,167	25,000	-833	97%	150,000
Special Events	0	0	333	-333	0%	2,000
Telephone	1,372	2,755	4,750	-1,995	58%	28,500
Training	0	595	2,000	-1,405	30%	12,000
Travel and meetings	563	1,194	2,500	-1,306	48%	15,000
<b>Total Administrative expenses</b>	<b>141,041</b>	<b>314,762</b>	<b>357,559</b>	<b>-42,797</b>	<b>88%</b>	<b>2,145,354</b>



	<u>Feb 24</u>	<u>Jan - Feb 24</u>	<u>YTD Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>	<u>Annual Budget</u>
<b>Maintenance expenses</b>						
Airfield maintenance	2,088	2,635	8,750	-6,115	30%	52,500
Airport Security	0	134	433	-299	31%	2,600
Building maintenance	19,021	35,070	33,333	1,737	105%	200,000
Equipment fuel and repairs	12,257	17,963	15,000	2,963	120%	90,000
Fire Services	0	1,021	5,833	-4,812	18%	35,000
Grounds maintenance	0	0	3,833	-3,833	0%	23,000
Maintenance salaries	34,553	69,995	78,333	-8,338	89%	470,000
Other maintenance expenses	1,626	3,204	3,750	-546	85%	22,500
Snow removal expense	0	3,151	3,750	-599	84%	22,500
Utilities	17,187	54,383	48,333	6,050	113%	290,000
<b>Total Maintenance expenses</b>	<u>86,732</u>	<u>187,556</u>	<u>201,348</u>	<u>-13,792</u>	<u>93%</u>	<u>1,208,100</u>
<b>Total Expense</b>	<u>227,773</u>	<u>502,318</u>	<u>558,907</u>	<u>-56,589</u>	<u>90%</u>	<u>3,353,454</u>
<b>Net Ordinary Income</b>	20,406	10,563	9,509	1,054	111%	57,046
<b>Other Income/Expense</b>						
<b>Other Income</b>						
<b>Capital contributed</b>						
Air Service Grants	100,000	100,000	100,000	0	100%	800,000
Capital contributed - Other	0	0	1,325,000	-1,325,000	0%	13,825,000
<b>Total Capital contributed</b>	<u>100,000</u>	<u>100,000</u>	<u>1,425,000</u>	<u>-1,325,000</u>	<u>7%</u>	<u>14,625,000</u>
<b>Interest income</b>						
Int. Income -2023 Bond Proceeds	18,931	61,986	30,000	31,986	207%	180,000
Interest income on deposits	23,193	26,094	4,000	22,094	652%	24,000
<b>Total Interest income</b>	<u>42,124</u>	<u>88,080</u>	<u>34,000</u>	<u>54,080</u>	<u>259%</u>	<u>204,000</u>
Mill levy income	227,739	518,476	581,473	-62,997	89%	3,488,837
<b>Total Other Income</b>	<u>369,863</u>	<u>706,556</u>	<u>2,040,473</u>	<u>-1,333,917</u>	<u>35%</u>	<u>18,317,837</u>
<b>Other Expense</b>						
<b>Debt interest expense net</b>						
Bond issue cost	0	0	0	0	0%	50,000
Interest Expense on Debt	119,858	239,716	239,716	0	100%	1,438,296
<b>Total Debt interest expense net</b>	<u>119,858</u>	<u>239,716</u>	<u>239,716</u>	<u>0</u>	<u>100%</u>	<u>1,488,296</u>
Depreciation expense	250,000	500,000	540,000	-40,000	93%	3,240,000
<b>Total Other Expense</b>	<u>369,858</u>	<u>739,716</u>	<u>779,716</u>	<u>-40,000</u>	<u>95%</u>	<u>4,728,296</u>
<b>Net Other Income</b>	5	-33,160	1,260,757	-1,293,917	-3%	13,589,541
<b>Net Income</b>	<u>20,411</u>	<u>-22,597</u>	<u>1,270,266</u>	<u>-1,292,863</u>	<u>-2%</u>	<u>13,646,587</u>

**Salina Airport Authority**  
**Profit & Loss Prev Year Comparison**  
 January through February 2024

1:54 PM  
 03/14/2024  
 Accrual Basis

	<u>Jan - Feb 24</u>	<u>Jan - Feb 23</u>	<u>\$ Change</u>	<u>% Change</u>
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
<b>Airfield revenue</b>				
Fuel Flowage Fees	25,311	25,142	169	1%
Hangar rent	164,806	152,453	12,353	8%
Landing fees	7,018	4,158	2,860	69%
Ramp rent	12,760	12,584	176	1%
<b>Total Airfield revenue</b>	<b>209,895</b>	<b>194,337</b>	<b>15,558</b>	<b>8%</b>
<b>Building and land rent</b>				
Agri land rent	11,833	11,833	0	0%
<b>Building rents - Long Term</b>				
Short-term leasing	50,668	78,954	-28,286	-36%
Building rents - Long Term - Other	183,311	177,819	5,492	3%
<b>Total Building rents - Long Term</b>	<b>233,979</b>	<b>256,773</b>	<b>-22,794</b>	<b>-9%</b>
<b>Land rent</b>				
Basic Land Rent	22,898	21,344	1,554	7%
Property tax - tenant share	18,333	18,333	0	0%
<b>Total Land rent</b>	<b>41,231</b>	<b>39,677</b>	<b>1,554</b>	<b>4%</b>
Tank rent	2,612	2,440	172	7%
<b>Total Building and land rent</b>	<b>289,655</b>	<b>310,723</b>	<b>-21,068</b>	<b>-7%</b>
<b>Other revenue</b>				
Commissions	1,837	2,565	-728	-28%
Other income	11,494	6,205	5,289	85%
<b>Total Other revenue</b>	<b>13,331</b>	<b>8,770</b>	<b>4,561</b>	<b>52%</b>
<b>Total Income</b>	<b>512,881</b>	<b>513,830</b>	<b>-949</b>	<b>-0%</b>
<b>Gross Profit</b>	<b>512,881</b>	<b>513,830</b>	<b>-949</b>	<b>-0%</b>
<b>Expense</b>				
<b>Administrative expenses</b>				
A/E, consultants, brokers	39,950	7,482	32,468	434%
<b>Airport promotion</b>				
Air Serv. Mktg - SAA	20,888	36,114	-15,226	-42%
Airport promotion - Other	1,200	2,403	-1,203	-50%
<b>Total Airport promotion</b>	<b>22,088</b>	<b>38,517</b>	<b>-16,429</b>	<b>-43%</b>
Computer/Network Admin.	7,756	7,562	194	3%
Dues and subscriptions	3,085	4,154	-1,069	-26%
Employee retirement	17,896	13,120	4,776	36%
FICA and medicare tax expense	13,053	10,393	2,660	26%
Industrial development	9,583	9,583	0	0%
Insurance , property	37,500	37,917	-417	-1%
Insurance, medical	21,567	33,156	-11,589	-35%
Legal and accounting	9,685	10,712	-1,027	-10%
Office salaries	101,576	83,478	18,098	22%
Office Supplies	853	367	486	132%
<b>Other administrative expense</b>				
Merchant Processing Fees	1,049	825	224	27%
Other administrative expense - Other	7	600	-593	-99%
<b>Total Other administrative expense</b>	<b>1,056</b>	<b>1,425</b>	<b>-369</b>	<b>-26%</b>
Postage	404	161	243	151%
Property tax expense	24,167	24,167	0	0%
Telephone	2,755	3,364	-609	-18%
Training	595	0	595	100%
Travel and meetings	1,194	2,622	-1,428	-54%
<b>Total Administrative expenses</b>	<b>314,763</b>	<b>288,180</b>	<b>26,583</b>	<b>9%</b>

	<u>Jan - Feb 24</u>	<u>Jan - Feb 23</u>	<u>\$ Change</u>	<u>% Change</u>
<b>Maintenance expenses</b>				
Airfield maintenance	2,635	1,471	1,164	79%
Airport Security	134	0	134	100%
Building maintenance	35,070	47,771	-12,701	-27%
Equipment fuel and repairs	17,963	12,654	5,309	42%
Fire Services	1,021	1,091	-70	-6%
Grounds maintenance	0	619	-619	-100%
Maintenance salaries	69,995	52,840	17,155	32%
Other maintenance expenses	3,204	2,480	724	29%
Snow removal expense	3,151	413	2,738	663%
Utilities	54,383	61,808	-7,425	-12%
<b>Total Maintenance expenses</b>	<b>187,556</b>	<b>181,147</b>	<b>6,409</b>	<b>4%</b>
Uncategorized Expenses	0	0	0	0%
<b>Total Expense</b>	<b>502,319</b>	<b>469,327</b>	<b>32,992</b>	<b>7%</b>
<b>Net Ordinary Income</b>	<b>10,562</b>	<b>44,503</b>	<b>-33,941</b>	<b>-76%</b>
<b>Other Income/Expense</b>				
<b>Other Income</b>				
<b>Capital contributed</b>				
Air Service Grants	100,000	0	100,000	100%
Capital contributed - Other	0	128,636	-128,636	-100%
<b>Total Capital contributed</b>	<b>100,000</b>	<b>128,636</b>	<b>-28,636</b>	<b>-22%</b>
<b>Interest income</b>				
Int. Income -2023 Bond Proceeds	61,986	0	61,986	100%
Interest income on deposits	26,094	13,072	13,022	100%
<b>Total Interest income</b>	<b>88,080</b>	<b>13,072</b>	<b>75,008</b>	<b>574%</b>
Mill levy income	518,476	459,181	59,295	13%
<b>Total Other Income</b>	<b>706,556</b>	<b>600,889</b>	<b>105,667</b>	<b>18%</b>
<b>Other Expense</b>				
<b>Debt interest expense net</b>				
Interest Expense on Debt	239,716	89,181	150,535	169%
<b>Total Debt interest expense net</b>	<b>239,716</b>	<b>89,181</b>	<b>150,535</b>	<b>169%</b>
Depreciation expense	500,000	500,000	0	0%
<b>Total Other Expense</b>	<b>739,716</b>	<b>589,181</b>	<b>150,535</b>	<b>26%</b>
<b>Net Other Income</b>	<b>-33,160</b>	<b>11,708</b>	<b>-44,868</b>	<b>-383%</b>
<b>Net Income</b>	<b>-22,598</b>	<b>56,211</b>	<b>-78,809</b>	<b>-140%</b>

**Salina Airport Authority**  
**Capital Additions Budget vs. Actual**  
As of February 29, 2024

1:57 PM  
03/14/2024  
Accrual Basis

	<u>Feb 24</u>	<u>Jan - Feb 24</u>	<u>Annual Budget</u>	<u>+/- Annual Budget</u>	<u>% of Annual Budget</u>
<b>ASSETS</b>					
<b>Fixed Assets</b>					
<b>Fixed assets at cost</b>					
<b>Airfield</b>					
AIP-48 Rwy 12/30 Rehab Design		0	36,500	-36,500	0%
AIP-49 Fuel Farm Construction		0	5,969,226	-5,969,226	0%
AIP-50 SRE Equip A/E & Acq.		6,186	1,777,324	-1,771,138	0%
AIP-XX AFFF to F3 Transition		0	50,000	-50,000	0%
AIP-XX Rwy 12/30 Rehab Const.		0	7,177,810	-7,177,810	0%
AIP-XX Term. Bldg. Exp. Design		0	250,000	-250,000	0%
AIP-XX Term. Parking Lot Design		500	275,000	-274,500	0%
Airfield Improvements		0	50,000	-50,000	0%
Airfield Security		0	10,000	-10,000	0%
Fuel Farm Construction-Non Fed		0	1,065,042	-1,065,042	0%
GA Hangar Construction	112,456	129,096	700,000	-570,904	18%
<b>Total Airfield</b>	<b>112,456</b>	<b>135,782</b>	<b>17,360,902</b>	<b>-17,225,120</b>	<b>1%</b>
<b>Buildings &amp; Improvements</b>					
<b>Bldg. 120 Terminal building</b>					
Terminal Bldg. Other		0	20,000	-20,000	0%
<b>Total Bldg. 120 Terminal building</b>		<b>0</b>	<b>20,000</b>	<b>-20,000</b>	<b>0%</b>
<b>Building improvements</b>					
Bldg. #1021 Facility Imps.		0	35,000	-35,000	0%
Bldg. 394 Parking Lot Imps.		0	35,000	-35,000	0%
Bldg. 412 Imps.		9,503	10,000	-497	95%
Bldg. 520 Imps.		0	20,000	-20,000	0%
Bldg. Imps. Other	27,890	35,528	50,000	-14,472	71%
Hangar #509 Imps.	15,359	23,821	20,000	3,821	119%
Hangar 504 Improvements		5,963	15,000	-9,037	40%
Hangar 600 Improvements		0	20,000	-20,000	0%
Hangar 606 Rehabilitation		0	15,000	-15,000	0%
Hangar 626 AIM Classroom 111	20,400	20,400	760,000	-739,600	3%
Hangar 626 Rehabilitation	169,438	520,709	2,918,100	-2,397,391	18%
Hangar 959 Rehabilitation		0	25,000	-25,000	0%
<b>Total Building improvements</b>	<b>233,087</b>	<b>615,924</b>	<b>3,923,100</b>	<b>-3,307,176</b>	<b>16%</b>
<b>FBO Improvements</b>					
Bldg. 700 Imps. Avflight North	0	0	20,000	-20,000	0%
Hangar 409-1 Imps Avflight So.	0	0	15,000	-15,000	0%
<b>Total FBO Improvements</b>	<b>0</b>	<b>0</b>	<b>35,000</b>	<b>-35,000</b>	<b>0%</b>
Pumphouse 305	0	0	10,000	-10,000	0%
<b>Total Buildings &amp; Improvements</b>	<b>233,087</b>	<b>615,924</b>	<b>3,988,100</b>	<b>-3,372,176</b>	<b>15%</b>
<b>Equipment</b>					
Airfield Equipment		0	15,000	-15,000	0%
ARFF equipment		0	25,000	-25,000	0%
Communications equipment		0	20,000	-20,000	0%
Computer equipment		0	15,000	-15,000	0%
Industrial center equipment		0	25,000	-25,000	0%
Office equipment		0	7,500	-7,500	0%
Other Equipment	141,325	227,887	1,743,000	-1,515,113	13%
Shop equipment		0	15,000	-15,000	0%
Vehicles		0	15,000	-15,000	0%
<b>Total Equipment</b>	<b>141,325</b>	<b>227,887</b>	<b>1,880,500</b>	<b>-1,652,613</b>	<b>12%</b>
<b>Land</b>					
Airport Indust. Cent. Imps.	0	0	25,000	-25,000	0%
Rail Spur Imps.	0	0	25,000	-25,000	0%
<b>Total Land</b>	<b>0</b>	<b>0</b>	<b>50,000</b>	<b>-50,000</b>	<b>0%</b>
<b>Total Fixed assets at cost</b>	<b>486,868</b>	<b>979,593</b>	<b>23,279,502</b>	<b>-22,299,909</b>	<b>4%</b>

**Salina Airport Authority**  
**Significant Capital Expenditures Detail**  
**February 2024**

03/14/24

Type	Date	Name	Memo	Amount	Balance
<b>Fixed assets at cost</b>					
<b>Airfield</b>					
<b>GA Hangar Construction</b>					
Bill	02/22/20;	Prairie Landworks, Inc.	Progress Est. #3	112,456.14	112,456.14
Total GA Hangar Construction				112,456.14	112,456.14
Total Airfield				112,456.14	112,456.14
<b>Buildings &amp; Improvements</b>					
<b>Building improvements</b>					
<b>Bldg. Imps. Other</b>					
Bill	02/22/20;	Webcon, Inc.	Hangar H506-1/H506-2 Roof Repairs	2,789.00	2,789.00
Bill	02/23/20;	Webcon, Inc.	H506 roof repair completed	25,101.00	27,890.00
Total Bldg. Imps. Other				27,890.00	27,890.00
<b>Hangar #509 Imps.</b>					
Bill	02/02/20;	Salina Supply Compan...	Hangar H509 - west side restroom remodel pro pr...	1,221.54	1,221.54
Bill	02/02/20;	Salina Supply Compan...	H509 restroom remodel - fixtures	1,769.99	2,991.53
Bill	02/08/20;	Salina Supply Compan...	H509 restroom remodel - fixture	240.66	3,232.19
Bill	02/09/20;	Sherwin Williams Co., I...	H509 - west restrooms - epoxy, flakes to paint	172.35	3,404.54
Bill	02/13/20;	Superior Plumbing and ...	H509 RR Remodel - West Side - 6 powercoat stalls	7,084.00	10,488.54
Bill	02/13/20;	Construction Rental, Inc.	H509 West restrooms - tile stripper rental	96.71	10,585.25
Bill	02/13/20;	Salina Supply Compan...	Hangar H509 west side restroom remodeling - pr...	103.10	10,688.35
Bill	02/13/20;	Salina Supply Compan...	Hangar H509 - west bathroom - propress coupling	50.59	10,738.94
Bill	02/13/20;	Lowe's Business Accou...	H509 West side restrooms - PVC pipe	41.38	10,780.32
Bill	02/13/20;	Construction Rental, Inc.	H509 West - floor sander, mastic removal tool	412.50	11,192.82
Bill	02/14/20;	Lowe's Business Accou...	H509 West side restrooms - sanding tools/suppli...	254.48	11,447.30
Bill	02/14/20;	Sherwin Williams Co., I...	H509 west side - shld-crt kit clear	115.59	11,562.89
Bill	02/15/20;	Lowe's Business Accou...	H509 - west side bathroom remodeling - sheetroc...	2,605.26	14,168.15
Bill	02/15/20;	Lowe's Business Accou...	Tax applied incorrectly	240.99	14,409.14
Credit	02/15/20;	Lowe's Business Accou...	Tax - refund from ticket # 74591	-240.99	14,168.15
Bill	02/15/20;	Salina Supply Compan...	H509 restroom remodel - fixture	150.76	14,318.91
Bill	02/20/20;	Sherwin Williams Co., I...	H509 remodeling - epoxy paint, hallway and restr...	577.95	14,896.86
Bill	02/26/20;	Sherwin Williams Co., I...	Hangar 509 - SHLD-CRT kit clear	462.36	15,359.22
Total Hangar #509 Imps.				15,359.22	15,359.22
<b>Hangar 626 AIM Classroom 111</b>					
Bill	02/01/20;	Architect One, Inc.	Progress Payment 1 - AIM Center Classroom Arc...	20,400.00	20,400.00
Total Hangar 626 AIM Classroom 111				20,400.00	20,400.00
<b>Hangar 626 Rehabilitation</b>					
Bill	02/12/20;	City of Salina	H626 Cap. Exp. Water - Feb	56.96	56.96
Bill	02/27/20;	Evergy Inc	Electric - 2024 Feb	835.34	892.30
Bill	02/29/20;	Kansas Gas Service	gas svc - transport - 2024 Feb	1,076.88	1,969.18
Bill	02/29/20;	Hutton Corporation	H626 rehab - Prog. payment no. 11	167,469.22	169,438.40
Total Hangar 626 Rehabilitation				169,438.40	169,438.40
Total Building improvements				233,087.62	233,087.62
Total Buildings & Improvements				233,087.62	233,087.62
<b>Equipment</b>					
<b>Other Equipment</b>					
Bill	02/01/20;	Total Security Source I...	AIM Center - Lockbox	104.50	104.50
Bill	02/01/20;	Lowe's Business Accou...	AIM Center - Air compressor, hose, fittings, fire e...	1,164.12	1,268.62
Credit Card...	02/01/20;	Menard, Inc.	AIM Center - workshop vises	235.92	1,504.54
Credit Card...	02/01/20;	Menard, Inc.	AIM Center - screw drivers, pen lights, batteries, ...	233.61	1,738.15
Bill	02/02/20;	Western First Aid, Inc.	AIM center shop classroom in H600, first aid stati...	338.15	2,076.30
Bill	02/06/20;	Lowe's Business Accou...	AIM Center - blades, box cutters, drawer organiz...	184.59	2,260.89
Bill	02/07/20;	SHI, Corp.	AIM Center - Office 365 EntE1 User (25 ct)	2,334.75	4,595.64
Bill	02/09/20;	Nex-Tech Communicati...	AIM Center - SHI and Microsoft tech assistance - ...	281.66	4,877.30
Bill	02/12/20;	Nex-Tech Communicati...	AIM Center - Labor to install Deep Freeze on stu...	938.88	5,816.18
Bill	02/12/20;	Grainger Inc.	AIM Center - Downdraft tables	16,566.60	22,382.78
Bill	02/12/20;	Grainger Inc.	freight	47.43	22,430.21
Bill	02/12/20;	Digi-Key Electronics	AIM Center - Lamps Incand.	91.07	22,521.28
Bill	02/12/20;	Lowe's Business Accou...	AiM Center - air tool oil, broom, dustpan, pumice ...	347.69	22,868.97
Bill	02/21/20;	United Rentals (North ...	AIM Center - Scissor Lift (3), delivered	70,633.80	93,502.77
Bill	02/22/20;	Lift Solutions, Inc.	AIM Center Forklift - Unicarriers AF50N5	27,500.00	121,002.77
Bill	02/22/20;	Lift Solutions, Inc.	Freight	899.30	121,902.07
Bill	02/23/20;	Grainger Inc.	AIM Center - Dust Collectors	18,072.88	139,974.95
Bill	02/23/20;	Grainger Inc.	AIM Center - freight	81.57	140,056.52
Bill	02/28/20;	Tool Time	AIM - toolkits and wrench sets for Graduation	1,268.82	141,325.34
Total Other Equipment				141,325.34	141,325.34
Total Equipment				141,325.34	141,325.34
Total Fixed assets at cost				486,869.10	486,869.10
<b>Less accumulated depreciation</b>					
General Jo...	02/29/20;		recur	-150,000.00	-150,000.00
General Jo...	02/29/20;		recur	-100,000.00	-250,000.00
Total Less accumulated depreciation				-250,000.00	-250,000.00
<b>TOTAL</b>				<b>236,869.10</b>	<b>236,869.10</b>

**Salina Airport Authority**  
**Distributions from the Bond Project Funds**  
As of February 29, 2024

2:30 PM

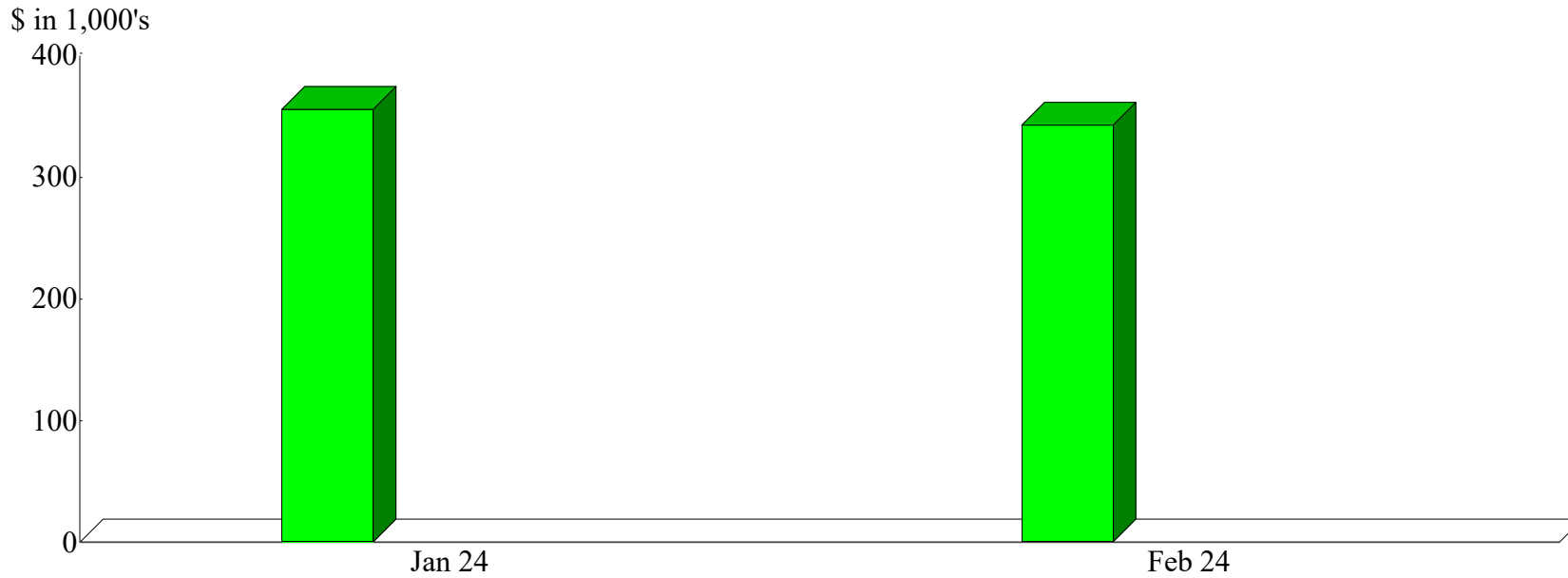
03/14/2024

Accrual Basis

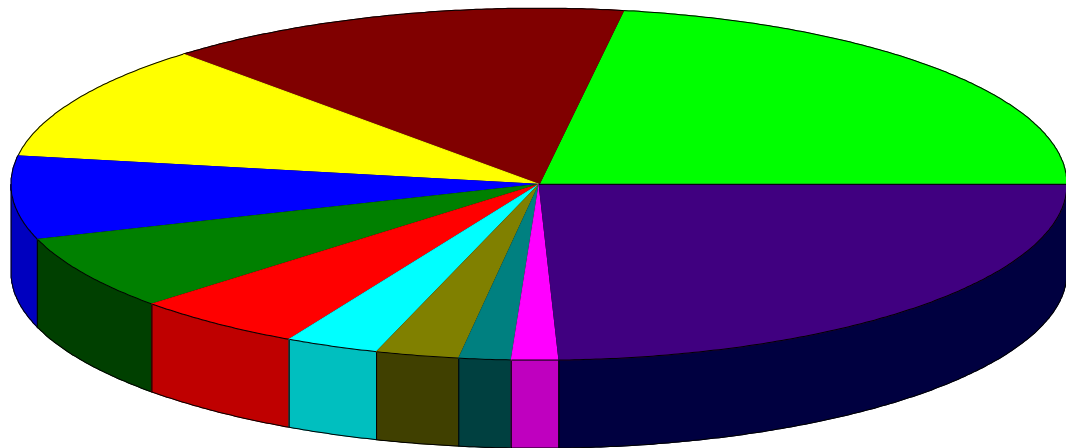
	<u>Type</u>	<u>Date</u>	<u>Name</u>	<u>Memo</u>	<u>Debit</u>	<u>Credit</u>	<u>Balance</u>
Cash in Bank-Bond Funds							9,859,779.79
BSB 2022-1 GO Temp Note (9668)							4,940.76
	Deposit	02/29/2024		Interest	4.51		4,945.27
Total BSB 2022-1 GO Temp Note (9668)					4.51	0.00	4,945.27
Equity- 2023 GO Bond (8824)							4,874,041.41
	Bill Pmt -Check	02/05/2024	Prairie Landworks	Progress Payment 2 - Site work GA Hangars		48,004.25	4,826,037.16
	Bill Pmt -Check	02/12/2024	Hutton Corporator	Progress Payment 10 - H626 Renovations		338,063.53	4,487,973.63
	Bill Pmt -Check	02/23/2024	American Environ	Progress Billing 2 - AIP-49 Fuel Facility		526,118.62	3,961,855.01
	Bill Pmt -Check	02/28/2024	Prairie Landworks	Progress billing 3 - GA Hangars site work		112,456.14	3,849,398.87
	Deposit	02/29/2024		Interest	18,927.61		3,868,326.48
Total Equity- 2023 GO Bond (8824)					18,927.61	1,024,642.54	3,868,326.48
SFB-2023-GOTN CD (8250)							4,980,797.62
	Deposit	02/29/2024		Interest	20,884.83		5,001,682.45
Total SFB-2023-GOTN CD (8250)					20,884.83	0.00	5,001,682.45
Total Cash in Bank-Bond Funds					39,816.95	1,024,642.54	8,874,954.20

Sales by Month  
January through February 2024

Dollar Sales



Sales Summary  
January through February 2024



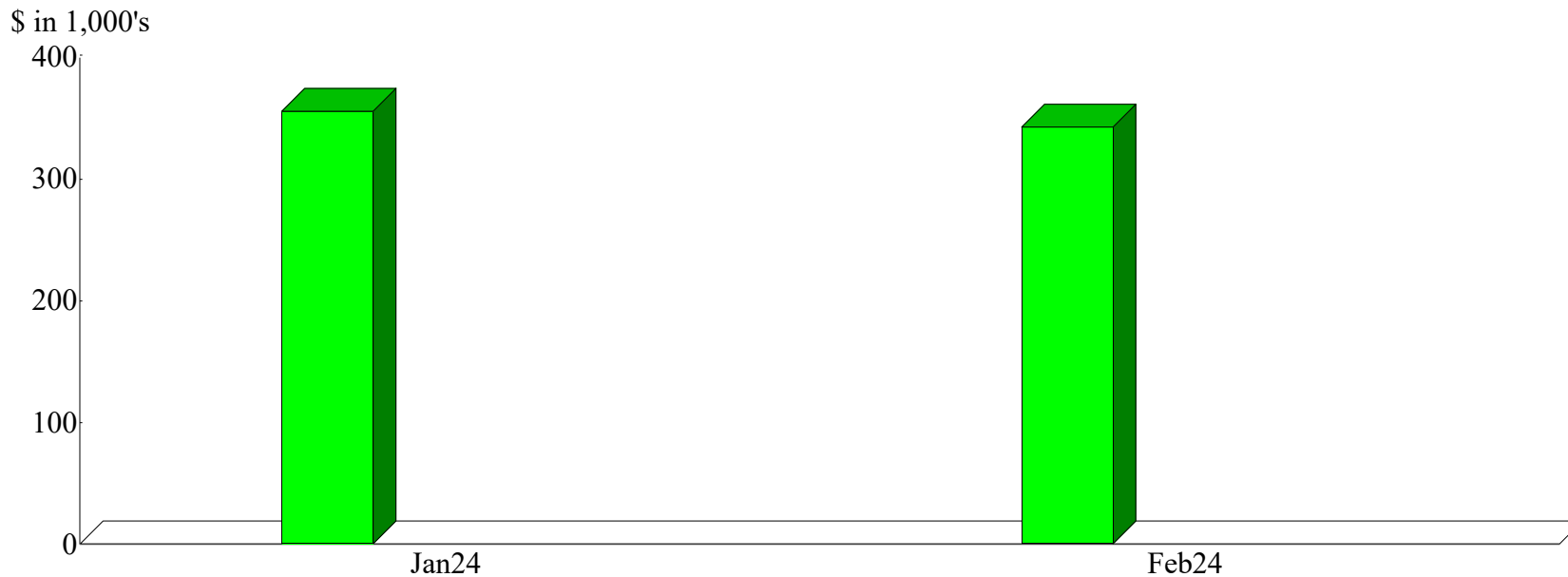
1 Vision Aviation, PLLC	22.48%
Saline County	14.35
Kansas Erosion Products, LLC.	10.78
Avflight Salina	7.78
Stryten Salina, LLC	6.85
Universal Forest Products (UFP)	5.28
AFSOC	2.88
K-State Salina	2.63
Durham School Service, L.P.	1.59
The Sherwin-Willams Company	1.52
Other	23.85
<b>Total</b>	<b>\$696,863.17</b>

1 - Air Service Development Grant

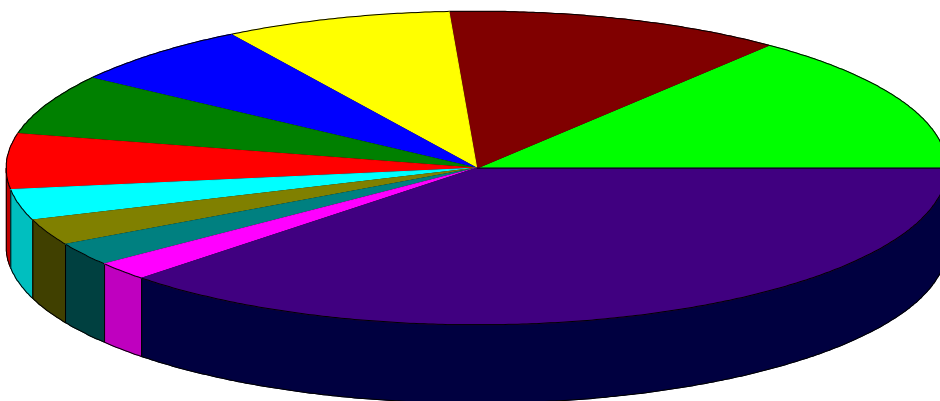
By Customer

Sales by Month  
January through February 2024

Dollar Sales



Sales Summary  
January through February 2024



Air Service Grant (Air Service Grant)	14.35%
Insurance(CP) (Insurance Reimbursement)	11.66
H-00959-1 (Hangar Facility H959 - 2044 S	7.86
H-0606-3 (Hangar 606, 2630 Arnold Court	6.65
B-01021 (Building #1021 located at 3600	6.28
B-00655-3 (Bldg. #655 (96,611 SF) - 2656	5.78
FFF-Avflight Salina (Fuel Flowage Fee @	3.31
B-00620-1 (Building #620 (30,000 SF) an	2.74
Utility Reimbursement (Utility Reimburse	2.53
H-0600-4 (Hangar 600 - 2720 Arnold Court	2.03
Other	36.80
<b>Total</b>	<b>\$696,863.17</b>

By Item



## LEASE AGREEMENT

This Lease Agreement (the “Lease”) is made and entered into this \_\_\_\_ day of March, 2024, by and between the **SALINA AIRPORT AUTHORITY**, a Kansas public corporation, of Salina, Saline County, Kansas, (the “Authority”), and **WICHITA WINWATER WORKS CO.**, a corporation authorized to do business in Kansas, with principal offices located at 3612 S. West St., Wichita, KS 67217, herein (the “Lessee”).

### RECITALS

- A. The Lease Agreement between Authority and Lessee commenced on March 21, 2014, covering Building No. 723 and 2.11 acres of land (the "Premises"). Subsequent renewals extended the Lease to March 31, 2024. Lessee has expressed interest in renewing the Lease Agreement.

NOW, THEREFORE, the parties hereby agree as follows:

1. Property Description.

- 1.1. Legal Description of Leased Tract. The Authority, in consideration of the rents, covenants, agreements, and conditions hereinafter agreed to be paid and performed by the Lessee, leases unto the Lessee the following described real estate:

Bldg. No. 723, containing 9,359 SF, more or less, including 2.11 acres of land, all situated on Lot 3 of Block 4 of the Schilling Subdivision No. 5 of the City of Salina, Saline County, Kansas, a/k/a (1915 Beechcraft Road),

together with any improvements constructed or to be constructed thereon and the appurtenances thereunto belonging, as depicted on the attached Exhibit A (the “Premises”).

2. Term, Effective Date and Holdover.

- 2.1. Term and Effective Date of Lease. This Lease shall be for a term of two (2) years commencing effective April 1, 2024 (“Effective Date”) and terminating on March 31, 2026 (“Primary Term”).

- 2.2. Holdover. If the Lessee remains in possession of all or any part of the Premises after the expiration of this Lease, without the express or implied consent of the Authority, such occupancy shall be considered to be a “Holdover Tenancy” from month-to-month only, and not a renewal or extension of this Lease for any further term. In such case, the Basic Rent for such Holdover Tenancy shall be payable in the amount of 150% of the amount specified in Section 4.1 herein. Such Holdover

Tenancy shall be subject to every other provision, covenant and agreement contained herein, including any applicable rental adjustments as per Section 3.1.1 herein. The foregoing provisions of this Subsection are in addition to and do not affect the right of re-entry or any right of the Authority hereunder or as otherwise provided by law and in no way shall such provisions affect any right which the Authority may have otherwise to recover damages, to the extent permissible by applicable law, from Lessee for loss or liability incurred by the Authority resulting from the failure by Lessee to surrender the Premises, or for any other reason. Nothing contained in this Subsection shall be construed as consent by Authority to any holding over by Lessee and the Authority expressly reserves the right to require Lessee to surrender possession of the Premises to Authority as provided in this Lease, and to the extent permissible by applicable law, upon the expiration of this Lease.

3. Option to Renew. Not Applicable

4. Rent.

4.1. Basic Rent. Lessee agrees to pay the Authority a Basic Rent for the leasing of the Premises the sum of three thousand dollars and no/100 (\$3,000) per month, the first of which shall be due on April 1, 2024. The rental shall be payable monthly in advance and shall be due on the first day of each month for that month.

4.2. Additional Rental. In addition to the Basic Rent, Lessee covenants and agrees that it will be responsible for Additional Rent, which shall include the following components:

4.2.1. Taxes. Lessee agrees to pay all real estate taxes, which may be levied against the Premises prorated to the Effective Date. Upon the Authority's receipt of a statement for taxes or assessments, the Authority will invoice the Lessee. When applicable, the Lessee may determine whether to exercise the option to pay only the first half or the entire obligation. Lessee agrees to make payment to the Authority of the full amount due under the chosen option, no later than December 15 for taxes or assessments due December 20 and no later than May 5 for taxes or assessments due May 10.

4.2.2. Late Charge. If the rental amount due hereunder is not received by the Authority within five (5) days of due date, a late charge of six percent (6%) of the total amount due and currently owing, or Seventy-Five Dollars (\$75.00), whichever is greater, will be assessed against the Lessee. Failure to pay the rent and the late charge within twenty (20) days shall be grounds for termination of this Lease, solely at the discretion of the Authority, and not as a termination right for Lessee, in addition to recovery of the unpaid rent and the late charge.

- 4.2.3. Security Deposit. Upon Lessee's execution and delivery of this Lease, Lessee agrees to pay a Security Deposit in the amount equal to the Basic Rent (\$3,000). The Security Deposit shall be held by the Authority without liability for interest, as security for the performance by Lessee of Lessee's covenants and obligations under this Lease; it being expressly understood that the Security Deposit shall not be considered an advance payment of rent or a measure of the Authority's damages in case of default by Lessee. The Authority may commingle the Security Deposit with the Authority's other funds. The Authority may, from time to time, without prejudice to any other remedy, use the Security Deposit to the extent necessary to make good any arrearages of rent or to satisfy any other covenant or obligation of Lessee hereunder. Following any such application of the Security Deposit, Lessee shall pay to the Authority on demand the amount so applied in order to restore the Security Deposit to its original amount. If Lessee is not in default at the termination of this Lease, the balance of the Security Deposit remaining after any such application shall be returned by the Authority to Lessee.
- 4.2.4. Keys. All keys issued to Lessee by the Authority must be returned to the Authority by 12:00 P.M., Noon, on the date this Lease expires or is terminated. If all keys are not returned or if Lessee loses a key during the term of the Lease or any extension thereof, a fee will be charged for each key lost and for each building interior and exterior lock change. The charge per key and lock change will be according to the current rates and charges schedule as adopted annually in the Authority's fiscal year budget.
- 4.2.5. Property Insurance. As per Section 5.10 below, the Authority agrees to notify Lessee on or before December 15 of each year as to the property insurance premium for the coming calendar year and Lessee agrees to reimburse the Authority on or before March 1 of each year for the commercial property insurance covering the Improvements located on the Premises.
- 4.3. Rental Renegotiations. Lessee acknowledges that as required by AAIA Section 511. (a)(9), the Authority must maintain a fee and rental structure for its facilities and services, which will make the Airport as self-sustaining as possible under the circumstances. In the event that an FAA and/or DOT audit should determine that the rentals provided for herein are inadequate, the parties agree to renegotiate the rentals.

## 5. Insurance.

- 5.1. Lessee's Liability Insurance. Lessee shall purchase from and maintain in a company or companies lawfully authorized to do business in the State of Kansas such insurance as will protect Lessee from claims set forth below which may arise out of or result from Lessee's operations and for which Lessee may be legally liable, whether such operations be by Lessee or by its independent contractors or

by anyone directly or indirectly employed by any of them, or by anyone for whose acts any of them may be liable.

- 5.1.1. Claims under workers' compensation, disability benefit and other similar employee benefit acts, which are applicable to Lessee's operations;
  - 5.1.2. Claims for damages because of bodily injury, occupational sickness or disease, or death of Lessee's employees;
  - 5.1.3. Claims for damages because of bodily injury, sickness or disease, or death of any person other than Lessee's employees;
  - 5.1.4. Claims for damages insured by usual personal injury liability coverage;
  - 5.1.5. Claims for damages, other than the leased property, because of injury to or destruction of tangible property, including loss of use resulting there from;
  - 5.1.6. Claims for damages because of bodily injury including death of a person, or property damage arising out of the ownership, maintenance or use of a motor vehicle;
  - 5.1.7. Claims for bodily injury or property damage arising out of products liability and/or completed operations; and
  - 5.1.8. Claims involving contractual liability insurance applicable to Lessee's obligations under Section 17.1 of this Lease.
- 5.2. The insurance required by Section 5.1 and Section 5.2 shall be written for not less than the limits of liability specified below or as required by law, whichever coverage is greater. Coverages, whether written on an occurrence or claims-made basis, shall be maintained without interruption from date of commencement of this Lease. All insurance policies must be issued by an insurance carrier which has a Best's general policyholder's rating (as published in the most recent issue of Best's Key Rating Guide, Property-Casualty) of not less than A- and a financial size category of V or greater (which equates to an adjusted policyholders' surplus of \$4-\$25 million). Coverage from Lloyd's of London and Industrial Risk Insurance (IRI) is also acceptable only if there is 100% reinsurance with an acceptably rated company. The reinsurance agreement must have a total value (100 percent) assumption of liability endorsement. In addition, reinsurance agreements must have at least 90-days prior notice of cancellation provisions.
- 5.2.1. Commercial General Liability, which is no more restrictive than ISO Form CG0001 1/96 or any revision thereof with minimum limits of liability of:

\$ 2,000,000      General Aggregate

\$ 2,000,000	Products-Completed Operations Aggregate
\$ 1,000,000	Personal & Advertising Injury
\$ 1,000,000	Each Occurrence
\$ 100,000	Fire Damage (Any one fire)
\$ 5,000	Medical Expense (Any one person)

The policy shall be endorsed to provide the required limits on a "per location" basis.

5.2.2. Comprehensive Auto Liability for owned, non-owned and hired vehicles with combined single limits of liability of \$1,000,000 per occurrence.

5.2.3. Workers' Compensation with statutory limits.

5.2.4. Employer's Liability coverage with limits of at least:

\$ 500,000	Each Accident
\$ 500,000	Disease-Policy Limit
\$ 500,000	Disease-Each Employee

5.2.5. Commercial Umbrella / Excess Liability providing excess coverage with limits no less than \$5,000,000 each occurrence / \$5,000,000 annual aggregate.

5.2.6. such other coverage as is appropriate to the operations of Lessee's business, e.g., hangarkeeper's legal liability, pollution liability, etc.

5.3. Certificates of Insurance acceptable to the Authority shall be filed with the Authority prior to commencement of this Lease. These certificates and the insurance policies required by this Section 5 shall contain a provision that coverages afforded under the policies will not be canceled or allowed to expire until at least 30 days' prior written notice has been given to the Authority. Information concerning reduction of coverage on account of revised limits or claims paid under the General Aggregate, or both, shall be furnished by Lessee with reasonable promptness in accordance with Lessee's information and belief.

5.4. Lessee agrees that its insurance policies will be amended to be primary without right of contribution from the Authority or its insurance policies, that Lessee's insurance policies will be amended to state that its insurer agrees to waive its right of subrogation against the Authority and that the above insurances will not be invalidated for the Authority by any action, inaction or negligence of the insured. All amounts of claims, losses or damages resulting from deductible clauses or self-insured retentions shall be for the account of the Lessee.

- 5.5. Lessee agrees that all liability policies, except workers' compensation, will be amended to name the Authority, its subsidiaries, parent, affiliates, executive officers, directors and employees as additional insureds.
- 5.6. All independent contractors hired by Lessee will be held to the same insurance requirements as the Lessee. The Authority will be named as an additional insured on independent contractors' policies, and Lessee will provide the Authority, upon request, with copies of such independent contractors' Certificates of Insurance.
- 5.7. The requirement of Lessee to purchase and maintain insurance shall not, in any manner, limit or qualify the liabilities and obligations otherwise assumed by Lessee under this Lease.

5.8. Claims Made Insurance

- 5.8.1. Lessee shall, to the extent reasonably possible, obtain the liability insurance required hereunder on an occurrence basis. If any insurance required herein is to be issued or renewed on a claims made basis, the retroactive date of such insurance shall be no later than the commencement date of this Lease and shall provide that in the event of cancellation or non-renewal of the insurance, the discovery period for insurance claims (tail coverage) shall be for a period of not less than two years.

5.9. Authority's Liability Insurance

- 5.9.1. The Authority shall be responsible for purchasing and maintaining the Authority's usual liability insurance.

5.10. Property Insurance

- 5.10.1. The Authority shall secure and maintain in force at all times during the term of this Lease or any extensions thereof, Commercial Property Insurance with Special Clause of Loss Perils coverage on the buildings and improvements owned by the Authority which are located on the Premises in an amount of not less than 100% of the full replacement cost of the Improvements, as determined by the Authority on an annual basis, using Boeckh, Marshall/Swift or another comparable commercial building cost estimating guide. Lessee agrees to reimburse the Authority annually for the premium paid by the Authority for such insurance. Authority will advise Lessee annually of the insurance premium on or before December 15 of each year and the premium, shall be paid in advance and due March 1. Should the Lease term result in a partial year occupancy, the Authority shall bill the Lessee on a pro-rata basis.

5.10.2. Loss of Use Insurance (rent loss/business income/extra expense).

5.10.2.1. The Authority, at the Authority's option, may purchase and maintain such insurance as will insure the Authority's property due to fire or other hazards, however caused, and the cost thereof shall be paid by the Authority. The Authority waives all rights of action against Lessee for loss of use of the Authority's property, including consequential losses due to fire, theft or other hazards however caused.

5.10.2.2. Lessee, at Lessee's option, may purchase and maintain such insurance as will insure Lessee against loss of use of the Leased Premises due to fire or other hazards, however caused, and the cost thereof shall be paid by Lessee. Lessee waives all rights of action against the Authority for loss of use of the leased Premises, including consequential losses due to fire, theft or other hazards however caused.

5.10.3. Waivers of Subrogation. The Authority and Lessee waive all rights against each other, for damages caused by fire or other causes of loss to the extent covered by property insurance required pursuant to this Section 5.10 or other property insurance applicable to the leased Premises, except such rights as they have to the proceeds of such insurance held by Lessee as fiduciary. The policies shall provide such waivers of subrogation by endorsement or otherwise. A waiver of subrogation shall be effective as to a person or entity even though (1) that person or entity would otherwise have a duty of indemnification, contractual or otherwise, (2) did not pay the insurance premium directly or indirectly, (3) and whether or not the person or entity had an insurable interest in the property damaged.

5.10.4. Damage to Building Contents Owned by Lessee. Lessee acknowledges that it shall be fully responsible for any loss or damage to its personal property located on or about the Premises, that it shall be solely responsible for such personal property, and Lessee releases the Authority and its current and former officers, directors, employees, and agents from any liability therefore, unless such damage is caused, in whole or in part, by the willful misconduct or gross negligence of the Authority or its current or former officers, directors, employees, or agents.

6. Use of Premises. Lessee agrees to use the Premises for the sole purpose of operating a wholesale distribution of waterworks pipe, valve, fittings, water meters, sanitary sewer pipe and fittings and other activities normally associated therewith. All activities will comply with all other applicable law or regulations.

6.1. Lessee agrees that the Premises shall not be used or occupied for any purpose that constitutes a nuisance or may be objectionable to adjacent property; that it will not allow the escape from the Premises of any fumes, odors, smoke, obnoxious gas,

gases or other substances which are offensive or which constitute a nuisance or interfere with the conduct of other business in the area. Lessee will provide adequate devices to control excessive noise, vibrations or electromagnetic emissions.

7. Environmental Concerns.

7.1. Defined Terms. The following terms are defined in the Lease Agreement and shall mean:

7.1.1. **“Environmental Law”** means any now-existing or hereafter enacted or promulgated federal, state, local, or other law, statute, ordinance, rule, regulation or court order pertaining to (i) environmental protection, regulation, contamination or clean-up, (ii) toxic waste, (iii) underground storage tanks, (iv) asbestos or asbestos-containing materials, or (v) the handling, treatment, storage, use or disposal of Hazardous Substances, including without limitation the Comprehensive Environmental Response, Compensation and Liability Act and The Resource Conservation Recovery Act, all as exist from time to time.

7.1.2. **“Hazardous Substances”** means all (i) “hazardous substances” (as defined in 42 U.S.C. §9601(14)) (ii) “chemicals” subject to regulation under Title III of the Superfund Amendments and Reauthorization Act of 1986, as amended from time to time (iii) natural gas liquids, liquefied natural gas or synthetic gas, (iv) any petroleum, petroleum-based products or crude oil or any fraction, or (v) any other hazardous or toxic substances, wastes or materials, pollutants, contaminants or any other substances or materials that are included under or regulated by any Environmental Law.

7.2. Authority’s Responsibility. The Authority is party to a settlement reached with the United States of America to complete the cleanup of environmental contamination caused by the Department of Defense at the Salina Regional Airport and Airport Industrial Center, formerly the Schilling Air Force Base. The Authority shall be responsible for the cleanup and removal of any Hazardous Substances which are determined to have been present on the Premises prior to April 1, 2014. Authority agrees to indemnify and hold Lessee harmless from and against all claims, expenses, loss or liability arising from the presence of any such contamination which occurred prior to April 1, 2014.

7.2.1. The Authority shall be responsible for any contamination caused by or during the performance of Authority’s work as landlord, even if it occurs after April 1, 2014.

7.3. Lessee Responsibility. The Lessee shall be responsible for the cleanup and removal of any Hazardous Substances, petroleum products, and petroleum additives released on the Premises at any time Lessee occupies the Premises from and after April 1, 2014. Lessee agrees to indemnify and hold the Authority harmless from and against all claims, expenses, loss, or liability arising from any



such contamination which occurs at any time Lessee occupies the Premises from and after April 1, 2014.

7.3.1. Lessee agrees to comply with all storm water and waste collection requirements of any federal, state, or local governmental laws, rules and regulations.

7.3.2. Lessee agrees that it will comply with all federal, state, and local regulations regarding the handling, storage, and dispensing of Hazardous Substances, including petroleum products, on the Premises.

7.3.3. Lessee agrees that it will immediately notify the Authority in the event of any spills or leaks of Hazardous Substances, including any liquid hydrocarbon materials, on the Premises, and to clean up the affected area in accordance with Kansas Department of Health and Environment standards.

7.4. Non-waiver. Any acknowledgement or undertaking of responsibility by either party to this Lease in relation to the other party, as set forth above, shall not be regarded as a release or waiver of any right by the responsible party to seek recovery against or contribution from any person or entity not a party to this Lease.

8. Improvements to Premises. Lessee may, with the written consent of the Authority, which consent shall not be unreasonably withheld, build and construct improvements on the Premises; provided, however, that prior to commencement of any such work the Lessee shall submit construction and site plans thereof to the Authority for its approval and secure the necessary building permits from the City of Salina. Any repairs, improvements or new construction shall conform to the following:

8.1. Any improvements on the Premises shall be restricted to commercial, industrial or warehouse use.

8.2. All construction shall conform to the applicable Building Code.

9. Ownership of Fixtures. It is understood and agreed by and between the parties hereto that any fixtures attached to the Premises or placed on or about Premises by Lessee shall be considered personal property and shall remain the property of the Lessee, who shall have the right to remove the same from the Premises upon the expiration of this Lease so long as such removal does not impair the structural feature of the improvements presently on the Premises. Provided, however, in the event of termination of this Lease due to a breach of covenant by the Lessee, then all fixtures and improvements shall become the property of the Authority and may not be removed from the Premises.

10. Removal of Fixtures. On or before the date of expiration or termination of this Lease, or any extension thereof, the Lessee shall vacate the Premises, remove its personal

property and movable fixtures therefrom and restore the Premises to as good an order and condition as that existing upon the commencement of the term of this Lease, damages beyond the control of the Lessee and due to normal wear and tear excepted. If, however, the Lessee fails to remove the personal property and movable fixtures and/or to restore the Premises to substantially the same condition as existed at commencement of the Lease, then the Authority may remove the personal property and movable fixtures and restore the Premises and may retain the fixtures until such time as Lessee reimburses the Authority for all its expenses connected therewith.

11. Default.

11.1. Lessee shall be in default of this Lease if it:

- 11.1.1. Fails to pay the Basic Rent or Additional Rental when due or to comply with any substantial term, condition or covenant of this Lease within ten (10) days after written notice;
- 11.1.2. Abandons or surrenders the Premises or the leasehold estate;
- 11.1.3. Attempts to assign or sublease the Premises other than in accordance with the terms of the Lease;
- 11.1.4. Is adjudicated bankrupt or insolvent, makes a general assignment for the benefit of creditors takes the benefit of any insolvency act, or is unable to meet its obligations as they become due; or
- 11.1.5. Violates any of the other terms and conditions of this Lease.

11.2. In the event of default by Lessee, the Authority shall have the following cumulative remedies:

- 11.2.1. Terminate the Lease;
- 11.2.2. Reenter and repossess the Premises;
- 11.2.3. Relet the Premises or any part thereof;
- 11.2.4. Accelerate and collect rentals remaining to be paid under the Lease;
- 11.2.5. Seize and hold Lessee's onsite property for the satisfaction of the deficiency;
- 11.2.6. Bring a suit for damages against Lessee; or
- 11.2.7. Pursue any other remedy available to the Authority under Kansas law.

11.3. Waiver by the Authority of any breach of this Lease shall not be construed as a continuing waiver of a subsequent breach nor imply further indulgence.

12. Attorney Fees. In the event legal action must be taken because of the breach of any agreement or obligation contained in this Lease on the part of the Lessee or Authority to be kept or performed, and a breach shall be established, the prevailing party shall be entitled to recover all expenses incurred thereof, including reasonably attorney fees.

13. Repairs to Improvements on Premises. During the term of the Lease, Authority will keep roof and exterior of the Premises in a good state of repair. Lessee covenants that

during the term of this Lease it will properly care for the demised Premises and appurtenances and suffer no waste or injury, make all interior repairs in and about the demised Premises and fixtures and appurtenances, necessary to preserve the same in good order and condition, which repairs shall be in a class equal to the original work.

13.1. Lessee shall be responsible for all routine maintenance and repairs necessary to keep the heating and/or cooling system, in a good state of repair and in good working condition. In addition, the Lessee shall be responsible for the first \$500.00 per year in the costs and expenses of repairing any portion of the HVAC system. The Authority shall be responsible for the replacement of any fixtures, appliances or other portions of the heating, air conditioning which are not repairable and which must be replaced to keep the systems in good working condition. In addition, Lessee will pay for a semi-annual maintenance contract on the HVAC system with a reputable HVAC contractor approved by the Authority during the entire term of this Lease. Should the Lessee fail to maintain the semi-annual maintenance contract at all times during the term of this Lease then the Lessee shall automatically be fully liable for ALL maintenance, major repair including up to replacement of the HVAC system at the sole discretion of the Authority.

13.2. Lessee shall be responsible for all routine maintenance and repairs necessary to keep the plumbing, electrical systems and doors in a good state of repair and in good working condition. Maintenance to be performed by the Lessee includes but is not limited to janitorial services, supply and replacement of lighting fixtures including light bulb and ballast replacement, cleaning of stoppages in plumbing fixtures, drain line and septic systems, replacement of floor covering, building interior painting, repairing and replacing building and overhead door motors, chains and belts and landscaping as originally approved and installed. The Authority shall be responsible for the replacement of any fixtures, appliances or other portions of the plumbing and/or electrical systems which are not repairable and which must be replaced to keep the systems in good working. The Authority shall provide and install the initial supply of hand fire extinguishers as required by applicable building code for the interior of the Premises and the Lessee shall maintain and replace the extinguishers as necessary to comply with applicable building code including annual inspections. Lessee is responsible for maintaining electric loads within the design capacity of the system. The Lessee shall be responsible for maintaining the outside storage yard, including fencing, and the parking lot including pavement, striping and signage.

13.3. In the event Lessee fails to keep said Premises in good order and repair then the Authority may perform all repairs which may be necessary in about the demised Premises and the cost of such repairs shall be and constitute additional rental.

14. Utilities and HVAC System. The Lessee shall, at its own expense, obtain and pay for all electricity, water, gas, sewer use fees, or other utilities used by Lessee during the

term of this Lease, including the cost of maintenance and operation of the HVAC system for the Premises.

15. Liens. The Lessee shall pay, satisfy and discharge all liens and obligations of any nature and kind whatsoever created by or the obligations of the Lessee which shall attach to or be imposed upon the Premises and shall indemnify, save and hold harmless the Authority from such payment and from all resulting damages and expenses.

16. Assignment of Lease. The Lessee shall not assign this Lease or any interest therein and shall not sublet the Premises or any part thereof, or allow any person to occupy or use the Premises or any portion thereof, without the prior written consent of the Authority. A consent to one assignment or subletting for use by any other person shall not be deemed to be a consent to any subsequent assignment.

17. Indemnification and Hold Harmless.

17.1. To the fullest extent permitted by law, the Lessee shall indemnify and hold harmless the Authority, its affiliates and its officers, directors, employees, agents, representatives, guests and invitees (“Authority Indemnitees”) from and against all claims, damages, losses, liabilities, fines, penalties, costs, and expenses (including attorney’s fees, consultant costs, environmental investigation, remedial or removal costs and natural resource damages) arising out of, relating to or resulting from (i) Lessee’s occupancy and or use of the Premises; (ii) any breach of this Lease by the Lessee; (iii) any leak, spill or other release or disposal of or exposure to (A) any goods while being transported or delivered by Lessee or (B) any other materials, substances or chemicals that Lessee or any of its independent contractors bring onto the Premises; and/or (iv) the acts, omissions, negligence or willful misconduct of any persons used or employed directly or indirectly by the Lessee or any independent contractor. The indemnification obligations under this Subparagraph shall not be limited in any way by the limits of any insurance coverage or limitations on the amount or type of damages, compensation or benefits payable by, for or to the Lessee, any independent contractor, or any other person under any insurance policy, worker’s compensation acts, disability acts or other employee benefit acts.

17.2. In claims against any person or entity indemnified under this Section 17 by an employee of Lessee, an independent contractor of the Lessee’s, or anyone directly or indirectly employed by them or anyone for whose acts they may be liable, the indemnification obligation under Section 17.1 shall not be limited by limitation or amount or type of damages, compensation or benefits payable by or for Lessee, or an independent contractor under workers’ compensation acts, disability benefit acts or other employee benefit acts.

18. Inspection of Premises. The Lessee agrees that the Authority, the Federal Aviation Administration, or its agents may, at all reasonable times, have free access to the Premises for the purpose of examining or inspecting the condition of the Premises and

any improvements thereon, or exercising any right or power reserved to the Authority or Federal Aviation Administration under the terms and provisions of this agreement.

19. Notices. All notices to be given pursuant to this Lease shall be addressed to the parties as follows:

<b>Authority</b>	Salina Airport Authority Salina Airport Terminal Building 3237 Arnold Salina, KS 67401
<b>Lessee</b>	Wichita Winwater Works Co. 3612 S. West Street Wichita, KS 67217

20. Damage by Casualty.

20.1. If the Premises are destroyed or damaged by fire or other casualty, the Lessee may, at its sole option terminate this Lease. If this Lease is so cancelled, rent shall be paid only to the date of cancellation and the Lessee shall surrender the Premises to the Authority after being allowed a reasonable time to locate a substitute site, remove its personal property and otherwise conclude its affairs at the Premises

20.2. If the Lessee does not elect to terminate this Lease in case of destruction or damage by casualty, this Lease shall continue in full force and effect and the Authority shall restore the Premises to at least its previous condition, and to Lessee's satisfaction, within a reasonable time. For that purpose, the Authority and its agents and contractors may enter the Premises. Rent shall totally abate during the period of such restoration. The Authority's obligation to restore the Premises shall be absolute, and shall not be limited by the amount of available insurance proceeds.

21. General Clauses.

21.1. The Lessee shall comply with all applicable laws, ordinances and regulations of the state, county and municipality in which the Premises are located with regard to construction, sanitation, licenses or permits to do business and all other matters.

21.2. The Lessee shall pay to the proper governmental agencies and as they become due and payable, all taxes, assessments, and similar charges, which at any time during the term of this Lease may be taxed, except those which the Authority has in this Lease agreed to pay.

- 21.3. Any property of the Authority damaged or destroyed by the Lessee, incident to the Lessee's use and occupation of the Premises, shall be promptly repaired or replaced by the Lessee to the satisfaction of the Authority or in lieu of repair or replacement, the Lessee shall, if so required by the Authority, pay to the Authority money in the amount sufficient to compensate for the loss sustained by the Authority by reason of damage or destruction of the property.
- 21.4. The Lessee acknowledges that it has inspected and knows the condition of the Premises and it is understood that the Premises is leased without any representation or warranty by the Authority whatsoever and without obligation on the part of the Authority to make any alterations, repairs, or additions to the Premises.
- 21.5. The Lessee shall not use, or permit to be used, any portion of the Premises under its control for signs, billboards, or displays, other than those connected with its own operations on the Premises. Advertising signs must be located on the buildings on the Premises and shall not contain more than 120 square feet in the area. Flashing or illuminated signs in which the light is not maintained constant and stationary in intensity and color are prohibited.
- 21.6. All loading docks for buildings or warehouses located on the Premises shall be maintained only on the side or rear of the building or warehouse.
- 21.7. The Lessee shall not be the agent of the Authority in making repairs or other improvements to the Premises and no materialman's liens or claims thereunder shall be valid against the Authority or against the interest of the Authority in the Premises.
- 21.8. All materials, supplies, or equipment stored outside of the buildings located on the Premises shall be stored in an orderly manner so as not to create a nuisance or fire hazard and shall be in compliance with all applicable governmental regulations.
- 21.9. The Lessee must at all times keep the Premises and buildings in a safe, clean, wholesome condition and comply in all respects with all government, health, and police requirements. The Lessee will remove at its own expense any rubbish which may accumulate on the property.
- 21.10. The Lessee shall be responsible for snow removal on the Premises as required by Lessee's occupancy and shall keep unpaved areas grassed and landscaped to present a pleasing appearance. Such grass and landscaping shall be kept reasonably mowed and trimmed.
- 21.11. The Authority reserves the right (but shall not be obligated to Lessee) to maintain and keep in repair the landing area of the Airport and all publicly-owned air navigational facilities of the Airport, together with the right to direct and control all activities of the Lessee in this regard.

- 21.12. The Authority reserves the right to further develop or improve the landing area and all publicly-owned air navigation facilities of the Airport as it sees fit, regardless of the desires or view of Lessee, and without interference or hindrance.
- 21.13. The Authority reserves the right to take any action it considers necessary to protect the aerial approaches of the Airport against obstruction, together with the right to prevent Lessee from erecting, or permitting to be erected, any building or other structure on the Airport which in the opinion of the Authority would limit the usefulness of the Airport or constitute a hazard to aircraft.
- 21.14. During time of war or national emergency the Authority shall have the right to enter into an agreement with the United States Government for military or naval use of part or all of the landing area, the publicly owned air navigation facilities, and/or other area or facilities of the Airport. If any such agreement is executed, the provisions of this Lease, insofar as they are inconsistent with the provisions of the agreement with the Government, shall be suspended.
- 21.15. It is understood and agreed that the rights granted by this Lease will not be exercised in such a way to interfere with or adversely affect the use, operation, maintenance, or development of the Airport.
- 21.16. There is hereby reserved to the Authority, its successors and assigns, for the use and benefit of the public, a free and unrestricted right of flight for the passage of aircraft in the airspace above the surface of the Premises together with the right to cause in the airspace such noise as may be inherent in the operation of aircraft, now known or hereafter used for navigation of or flight in the air, using the airspace or landing at, taking off from, or operating on or about the Airport.
- 21.17. This Lease shall be subordinate to provisions of any existing or future agreement between the Authority and the United States of America or any agency thereof relative to the operation, development or maintenance of the Airport, the execution of which has been or may be required as a condition precedent to the expenditure of federal funds for the development of the Airport.
- 21.18. If Lessee defaults in its payment of rent or fails to substantially comply with any of the other items of this Lease then, if requested by the Authority, the Lessee agrees to provide the Authority with a financial statement covering Lessee's latest fiscal or calendar year, which financial statement shall be in such form as accurately discloses the assets, liabilities, and net worth of the Lessee. If, in the opinion of the Authority, the financial statement provided is incomplete or fails to accurately indicate the financial condition of the Lessee, the Lessee agrees to provide the Authority such further financial information as the Authority may in writing request.

## 22. Nondiscrimination Assurances.

- 22.1. The Lessee, for itself, its personal representatives, successors in interest, and assigns, as a part of the consideration hereof, covenant's and agrees as a covenant running with the land that in the event facilities are constructed, maintained, or otherwise operated on the Premises, for a purpose for which a Department of Transportation program or activity is extended or for another purpose involving the provision of similar services or benefits, the Lessee shall maintain and operate such facilities or benefits and services in compliance with all other requirements imposed pursuant to 49 CFR, Part 21, Nondiscrimination in Federally Assisted Programs of the Department of Transportation, and as the regulations may be amended.
- 22.2. The Lessee, for itself, its personal representatives, successors in interest, and assigns, as a part of the consideration hereof, covenants and agrees as a covenant running with the land that (i) no person on the grounds of race, color, or national origin shall be excluded from participation in, denied the benefits of, or be otherwise subjected to discrimination in the use of the facilities; (ii) that in construction of any improvements on, over or under such land and the furnishing of services thereon, no person on the grounds of race, color, or national origin shall be excluded from participation in, denied the benefits of, or otherwise be subjected to discrimination; and (iii) that the Lessee shall use the Premises in compliance with all other requirements imposed by or pursuant to 49 CFR, Part 21, Non-discrimination in Federally Assisted Programs of the Department of Transportation, and as the regulations may be amended.
- 22.3. The Lessee assures that it will undertake an affirmative action program as required by 14 CFR, Part 152, Subpart E, to insure that no person shall on the grounds of race, creed, color, national origin or sex be excluded from participation in any employment activities covered in 14 CFR, Part 152, Subpart E. The Lessee assures that no person shall be excluded on these grounds from participating in or receiving the services or benefits of any program or activity covered by this subpart. The Lessee assures that it will require that its covered sub organizations provide assurances to the Lessee that they similarly will undertake affirmative action programs and that they will require assurances from their sub organizations, as required by 14 CFR, Part 152, Subpart E, to the same effect.
- 22.4. It is understood and agreed that nothing herein contained shall be construed to grant or authorize the granting of an exclusive right within the meaning of Section 308 of the Federal Aviation Act of 1958.
- 22.5. The Lessee agrees to furnish service on a fair, equal and not unjustly discriminatory basis to all users thereof, and to charge fair, reasonable and not unjustly discriminatory prices for each unit or service; provided that the Lessee may make reasonable and nondiscriminatory discounts, rebates or other similar types of price reductions to volume purchasers.



23. Binding Effect. This Lease shall be binding upon the heirs, beneficiaries, personal representatives, successors, and assigns of the Authority and the Lessee.

The Authority and the Lessee have each caused this Lease to be executed by its duly authorized officers on the date shown.

**SALINA AIRPORT AUTHORITY**

Date \_\_\_\_\_

By: \_\_\_\_\_  
Chairman of the Board of Directors

**ATTEST**

Date \_\_\_\_\_

By: \_\_\_\_\_  
Board Clerk

**LESSEE**

Date \_\_\_\_\_

By: \_\_\_\_\_  
\_\_\_\_\_[Name]

\_\_\_\_\_[Title]

**ATTEST**

Date \_\_\_\_\_

By: \_\_\_\_\_  
\_\_\_\_\_[Name]

\_\_\_\_\_[Title]

SALINA AIRPORT AUTHORITY  
RESOLUTION 24-02

**A RESOLUTION DESIGNATING THE DEPOSITORIES FOR FUNDS  
OF THE SALINA AIRPORT AUTHORITY AND DESIGNATING THE INDIVIDUALS  
AUTHORIZED TO SIGN CHECKS ON SAID ACCOUNTS AND  
DIRECTING HOW SAID CHECKS ARE TO BE SIGNED:**

BE IT RESOLVED, that Sunflower Bank, N.A., UMB National Bank of America, First Bank Kansas, Bank of America, N.A., Equity Bank, and Bennington State Bank, all of Salina, Kansas and State of Kansas Municipal Investment Pool be and are hereby designated depositories of the Salina Airport Authority and that funds so deposited may be withdrawn upon a check, draft, note or other order of the Authority.

BE IT FURTHER RESOLVED, that all checks, drafts, notes or orders drawn against said accounts be signed by either the Chair, Vice-Chair, Secretary, Treasurer, or Past Chair, and either the, Deputy Executive Director, Director of Administration and Finance, or Director of Facilities and Construction.

Stephanie Klingzell Carlin	Chair
Donald Boos	Vice-Chair
John O'Brien	Secretary
Ryan Commerford	Treasurer
Tod Roberg	Past Chair
Pieter Miller, C.M.	Deputy Executive Director
Michelle R. Swanson, C.M.	Director of Administration and Finance
Maynard Cunningham	Director of Facilities and Construction

BE IT FURTHER RESOLVED, that all of the above banks are authorized and directed to honor and charge to the account of the Authority all checks drawn against the account of the Authority which bear the actual signature of at least one of the above named persons and may bear the facsimile signatures of two of the other named persons, after specimens of such facsimile signatures have been filed with the above designated banks, unless such banks have been notified of the limitation or qualification upon the use of such specimen facsimile signatures by anyone of the aforesaid officers of the Authority.

BE IT FURTHER RESOLVED, that said banks are hereby authorized and directed to honor and pay all checks, drafts, notes or orders so drawn, whether such checks, drafts, notes or orders be payable to the order of any such person signing and/or countersigning said checks, drafts, notes or orders, or any of such persons in their individual capacities or not, and whether such checks, drafts, notes or orders are deposited to the individual credit of any of the other officers or not. This resolution shall continue in force and said banks may consider the facts concerning the holders of said office, respectively, and their signatures to be and continue as set forth in the certificate of the Secretary or Treasurer, accompanying a copy of this resolution when delivered to said banks or in any similar subsequent certificate, until written notice to the contrary is duly served on said banks.

Adopted by the Board of Directors of the Salina Airport Authority on this 20<sup>th</sup> day of March, 2024.

By: \_\_\_\_\_  
Stephanie Klingzell Carlin, Chair

Attest: \_\_\_\_\_  
Kasey Windhorst, Board Clerk



# SLN Airspace - UAS & AAM Ops

Transportation Planning: Regional Research and Development

## Project Name

**Advanced Aviation & Engineering Research Operations (AAERO):** Enhancing UAS & AAM Safety & Integration at SLN

## Project Recipient

Salina Airport Authority  
Timothy F. Rogers  
Executive Director

## Project Purpose

AAERO seeks to pioneer the future of Uncrewed Aircraft Systems (UAS) and Advanced Air Mobility (AAM) operations at Salina Regional Airport (SLN) and its surrounding airspace. This forward-looking study is aimed at identifying the most effective approaches for Air Traffic Control (ATC) surveillance and the implementation of sense and avoid technologies. By focusing on SLN's Class D airspace and beyond, the project will produce actionable recommendations for the integration of procedures and equipment essential for routine UAS & AAM operations. Serving as a model for similar initiatives, AAERO is poised to propel the UAS & AAM industry forward, bolster Kansas's aerospace sector, and support burgeoning UAS & AAM endeavors at SLN, including those of GA-ASI.

## Project Detail

AAERO is a comprehensive study designed to augment existing efforts to meet the ATC surveillance and sense and avoid requirements for UAS & AAM within and around SLN. The study is anticipated to deliver a set of guidelines on the necessary procedures and technologies, such as systems offered by Raytheon, Saab, SRC, uAvionix or others to facilitate regular UAS & AAM operations. This initiative will not only serve as a benchmark for future projects but also support the growth of the UAS & AAM industry, enhance the capabilities of Kansas aerospace firms, and foster new developments in UAS & AAM at SLN.

## Member Request: \$1M

### Infrastructure: \$843,111

Surveillance Sensors, Command and Control Radios, Ground Based Radar Station, Communication Network System.

### Operations: \$268,000

Airborne Detect and Avoid, Ground Control Station, Maintenance Monitoring, Research & Technical Services.

## Location of Activity

The study will focus on Salina, Kansas, specifically linking the Smoky Hill Air National Guard Range Military Operations Area (MOA) with the Salina Regional Airport (SLN) Class D Airspace.



**DATE:** March 20th, 2024

**TO:** Salina Airport Authority Board of Directors

**CC:** Tim Rogers, A.A.E, Executive Director

**FROM:** Pieter Miller, C.M.

**SUBJECT:** **Deputy Executive Director Report March 20th, 2024, for SAA Regular Board Meeting**

The following is an update of the projects and airport operations I have actively been a part of since my last report to the Salina Airport Authority in February.

**\*\*AIM (Aviation Innovation & Maintenance) Center of Excellence\*\*:** Since my last update, several milestones have been achieved by the Aircraft Innovation and Maintenance (AIM) Center. Notably, the completion and graduation of the inaugural cohort of nine students successfully completing the comprehensive curriculum covering aviation maintenance fundamentals, including sheet metal, aircraft electricals, avionics, composites, and aircraft paint preparation and painting techniques. Progress continues on the development of our permanent classroom facilities, with a 50% review of plans completed for Classroom 111 in Hangar 626, designed to serve as a dedicated learning space for future AIM Center cohorts. Collaboration with our design firm, Architects One, is ongoing. We are in the process of developing a dedicated paint booth and composites area in Hangar 626, which will enhance our capabilities and further reflect the real-world MRO industry expectations and work spaces. The bid plans for construction are expected to be finalized in March, with construction scheduled for completion by July 2024. Furthermore, we have received the first reimbursement from the Kansas Department of Commerce under the ALOFT grant program. This grant, coupled with the resumption of procurement activities for classroom and MRO hangar equipment and supplies, ensures the continued success of the AIM Center at SLN. I personally witnessed the sense of pride that the AIM Center development team shared while watching the first cohort of students graduate. It was a special occasion not only for the students and how the AIM program can and will affect their professional lives, but also for all the AIM Center team members watching all our efforts culminate with such a positive result.

**\*\*North Hangar MRO (Maintenance, Repair, and Overhaul) Development\*\*:** We recently concluded a pre-design meeting, during which we established a statement of work and began developing a design fee with Woolpert/Ghafari and McCownGordon as the design/build partners for the North MRO Hangar project. We believe this team understands the project's challenges, budgets, needs, and timeline. We will continue to collaborate closely to ensure efficient project design and cost planning. In support of the North MRO hangar project, other local aviation projects and State of Kansas aviation programs, the Executive Director and I visited our elected officials in Topeka as part of an office call request to demonstrate support and provide more detailed information about these lines of effort. The Executive Director and I came away from the

meetings feeling that the Salina Regional Airport as well as other State Aviation programs have solid support in the legislature this session

**\*\*In Process/Construction Airfield Projects\*\*** Other airport and industrial center projects that I am involved with:

- M.J. Kennedy Air Terminal Building Expansion is nearing 30% design review
- Project 80 Platting and Lot Development south of Water Well Road
- Salina West Development planning with Coffman Associates and Saline County officials
- Schilling Project Injection/Extraction well and waterline placement

**\*\*Conclusion\*\***

March marks six months as Deputy Executive Director. It is hard to believe that this much time has passed since I first walked up the stairs to the administrative offices in the terminal building. While at times, I have found my role in many of these projects challenging, I also believe that the challenging projects provide the most pay off, personally, professionally and can provide the largest positive impact on the community. I still feel like I have a lot to learn, however I am adapting to the expectations, accepted practices, results oriented project undertakings as well as the pace at which things happen at the Salina Regional Airport. Finally, I would also like to share that my family and I have toured Salina South Junior & Senior High school with our kids and have also made an offer and are under contract for a home in Salina. Our closing date is May 15<sup>th</sup>.

**DATE:** March 15, 2024  
**TO:** Tim Rogers  
**FROM:** Maynard Cunningham  
**SUBJECT:** **March 20, 2024, SAA Regular Board Meeting**

## **Facilities and Construction Notes**

### **New Projects**

- **Lavatory Cart Station (Avflight & Skywest) Design** – SAA received two proposals for design of a new lavatory cart station. The existing station is located near Hangar 509. The new site for the lavatory cart station will be located adjacent to the general aviation restrooms. Earles Engineering surveyors were on site March 14, 2024.
- **Hangar 606/626 (1Vision Aviation & AIM) Parking Lot Design** - SAA received two proposals for design of a new parking area and fencing south of the Hangar 626 apron. The parking area will provide parking for 1 Vision and AIM Center personnel and allow access through secure pedestrian gate entrances. Earles Engineering was selected for the parking area design.

### **Current Projects**

- **M.J. Kennedy Air Terminal Building Renovation & Expansion** – SAA received the announcement February 15, 2024, of the Notice of Intent to Fund the Terminal Building Renovation & Expansion project selected under the FY 2024 Bipartisan Infrastructure Law (BIL) Airport Terminal Program (ATP). Design is in process with weekly design progress meetings and 30% plans scheduled for SAA review this week. The grant application is due July 31, 2024.
- **M.J. Kennedy Air Terminal Parking Lot Rehabilitation & Expansion AIP 54 (Design)** – Salina Airport Authority received a Project Initiation Letter from the FAA for the M.J. Kennedy Air Terminal Parking Lot Rehabilitation & Expansion Thursday, January 11, 2024. An updated engineering contract and independent fee estimates have been submitted to the FAA for review. The grant application for design will be submitted by June 1, 2024. The grant application for construction will be submitted in June 2025.
- **H409 and B412 (FAA)** – Lease clauses with the FAA include requirements for SAA to provide the FAA with a Radon Evaluation Report and ensure that FAA personnel are protected from asbestos hazards. No bids were received from the request for bids issued February 12, 2024, seeking contractors to perform radon and asbestos containing material inspections in the FAA leased and common use spaces in Hangar 409 and Building 412. We will continue seeking bids.
- **Building 620 (Universal Forrest Products)** – Cheney Construction was selected for concrete storage area expansion and fencing at Building 620. The tenant has started repositioning some of the materials and product to allow access to the work areas.
- **Hangar 509 (Short Term Lease Space)** – SAA maintenance personnel started working in the west restrooms and determined additional plumbing improvements would be required before renovations could proceed. SAA received proposals from three contractors for plumbing and sewer line improvements that include replacing the existing sewer line from the west restrooms to the city sewer main.

- **Aviation Innovation & Maintenance (AIM) Center of Excellence at SLN (Hangar 626, Room 111)** – Plans for Room 111 and AIM associated areas are approximately 50% complete. Architect One continues to work on plans to issue for bids and start construction scheduled for completion by July 2024.
- **B394 (Driver’s License Office)** – Hutton Construction is preparing plans for exterior drainage and concrete rehabilitation improvements at B394. SAA personnel are scheduled to repaint the parking lot striping.
- **PH305 (SLN Fuel Facility Construction) AIP-49** – Boretac, LLC began working on relocation of the City of Salina waterline in the new SLN Aviation Fuel Facility project site. Boretac is scheduled to complete the project this week. American Environmental is scheduled to resume work at the new fuel facility site April 1, 2024.
- **H626 (Hangar Rehabilitation) – Rehabilitation Construction** – The design of the clean agent system is complete, and submittals have been submitted to the City of Salina Fire Marshal’s office. A temporary occupancy permit has been requested for storage of equipment until the new clean agent system is complete in June.
- **General Aviation Hangars (C-Hangars) –**



Prairie Landworks Inc. has completed the concrete foundations and slabs for three hangars. PLI will pour the last concrete slab this week. Bret Givens Construction has erected steel for two buildings and will start the third this week. PLI has completed much of the clearing and grading for the Jumper Rd ditch adjacent to the C-Hangars site.

- **Runway 12/30 AIP-48** – Design of the rehabilitation of Runway 12/30 includes asphalt mill and overlay, edge lighting, lighted guidance signs, and removal of portions of excess pavement. 90% plans and specifications were submitted to the FAA for review January 5, 2024. Discussions with the FAA are in-process to determine the schedule for bidding and grant application.

### Special Projects

- **Schilling Project Environmental Remediation**
  - **Plume B Excavation** – The City of Salina has received bids for excavation of a site near Building 614 as part of the Schilling environmental remediation project.
- **H959 (1 Vision Aviation) – Air Discharge Analysis** – Dragun and partner Environmental Partners continue to review the latest painting project information provided by 1 Vision. Material calculations indicate that 1 Vision’s annual usage is below the state regulation thresholds. Dragun has recommended approaching the state air permitting authority to discuss options for registering the minor source activities.

### Completed Projects

- **H506-1(Belcher) and H506-2(RMA Engineering)** – Webcon Inc. completed restoration coating on the metal panel roofs at Hangars 506-1 and 506-2. The roof restoration included cleaning the surface; replacing fasteners as needed; sealing seams, fasteners, and roof protrusions; and coating the entire roof.
- **Schilling Project Environmental Remediation**
  - **Pilot Study** - Flotation Technologies performed a pilot study to test ground water treatment technology at one of the existing monitoring well sites located on K-State Salina property. Equipment has been removed from the site.

**DATE:** March 7, 2024  
**TO:** Tim Rogers, Executive Director  
**FROM:** David Sorell  
**SUBJECT:** March Board Meeting Update

### Operations

- SAA annual part 139 airport certification and safety inspection was conducted on the 21<sup>st</sup>. Daytime runway and taxiway inspection focused on safety areas, painted markings, and proper number of fasteners on objects in the Runway Safety Areas (RSA). Night inspection focused on lights, signs and reflectivity of painted markings. High marks were given to the Aircraft Recue Firefighters for their knowledge of trucks and equipment. ARFF also excelled in their three-minute response time to the intersection of runway 4 and 12-30 with a mark of 2.14.
- Preparation are being made for the 34<sup>th</sup> weapons squadrons arrival on the 15<sup>th</sup>, aircraft will include six C-130's and be based out of Hangar 600.
- In April Brandon Walker ATCT manager will be conducting a Runway Safety Action Team (RSAT) meeting. The purpose is to unite individuals and organizations that are actively involved in air traffic operations to discuss incursions and movement area safety.
- Runway 17-35 will be closed for FAA and SAA maintenance on April 15<sup>th</sup> to the 29<sup>th</sup> to do repairs on runway lighting systems and safety area item for part 139 compliance.

### Maintenance

- Maintenance has been working on the remodel of bathrooms and hallways of hangar 509 which includes removal of all fixtures, FRP, carpet etc. to modernize the hangar facilities and offices.
- Extensive work was performed on runway 12-30 safety area and temporary fixes to light cans to keep in compliance with part 139 till construction can begin.

### ARFF

- Controlled grass burns were conducted on parts of the airport this month burning off overgrowth foliage to control weeds and eliminate areas wildlife can dwell.
- The FEMA Safer Grant application for ARFF equipment was completed and submitted.



**DATE:** March 15, 2024  
**TO:** Tim Rogers, Executive Director  
**FROM:** Kasey L. Windhorst  
**SUBJECT:** March Board Meeting Update

### **FEMA AFG Grant**

Salina Airport Authority (SAA) staff recently applied for the Federal Emergency Management Agency (FEMA) Assistance to Firefighters Grant (AFG) to bolster emergency response capabilities at the Salina Regional Airport.

The AFG program, administered by FEMA, provides crucial funding to support fire departments and other eligible organizations in enhancing their ability to protect the health and safety of the public and firefighting personnel. SAA's application focuses on fortifying emergency preparedness measures and improving firefighting capabilities at the airport.

Securing funding through the FEMA AFG grant will enable us to invest in vital resources and infrastructure to better serve our community and ensure the highest standards of safety and security at the Salina Regional Airport.

Staff anticipate that our total costs to support firefighting equipment, training and personal protective equipment (PPE) will amount to \$229,587. This request is allocated as follows: \$154,890 (67%) for equipment, \$20,000 (9%) for training, and \$54,697 (24%) for PPE.

### **Board Reference Manual**

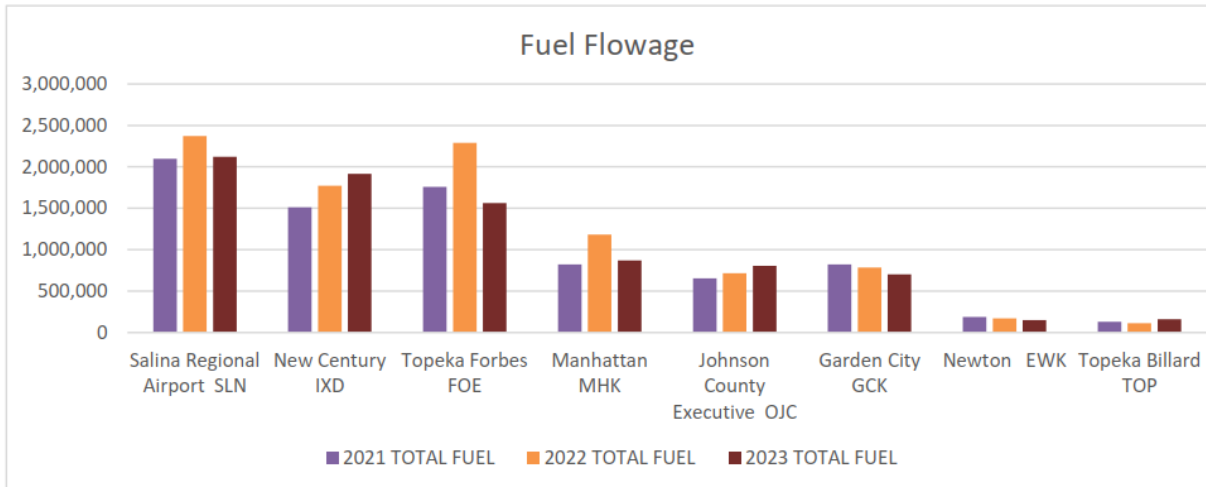
SAA staff recently updated the board reference manual. The 2024 board reference manual may be viewed online at the link below.

[https://www.salinaairport.com/media/37254/board-reference-manual\\_2024\\_web.pdf](https://www.salinaairport.com/media/37254/board-reference-manual_2024_web.pdf)

### **2023 Year-End Airport Activity Reports**

As part of our annual review of airport activity, SAA staff collects data from surrounding airports to compare prior year-to-date total operations and fuel flowage at selected airports. Below is the comparison report for total fuel sold (gallons) from 2021 – 2023. During CY2023 a total of 2,121,949 gallons of fuel was sold on the airfield.

		2021 TOTAL FUEL	2022 TOTAL FUEL	2023 TOTAL FUEL	2022 ~ 2023 % Change
<b>FUEL FLOWAGE</b>	Salina Regional Airport SLN	2,096,198	2,371,173	2,121,949	-11%
	New Century IXD	1,510,786	1,772,612	1,915,782	8%
	Topeka Forbes FOE	1,757,161	2,290,333	1,561,307	-32%
	Manhattan MHK	823,603	1,181,150	869,202	-26%
	Johnson County Executive OJC	654,988	715,937	806,091	13%
	Garden City GCK	823,166	784,410	703,674	-10%
	Newton EWK	186,835	170,766	150,980	-12%
	Topeka Billard TOP	130,033	112,822	160,405	42%
	<b>TOTALS</b>	<b>7,982,770</b>	<b>9,399,203</b>	<b>8,289,390</b>	<b>-12%</b>



In addition to the comparison report with surrounding airports, SAA staff also prepares a report comparing military and civilian fuel at SLN. The 5-year average for civilian fuel sold is 67% while military came in at 33%.

**SLN Fuel Flowage Analysis  
Civilian and Military 10 year Comparative**

Prepared: March 12, 2024

	Gallons			Percentage	
	Total	Civilian	Military	Civilian	Military
Jan-23	134,955	107,184	27,771	79%	21%
Feb-23	155,370	136,824	18,546	88%	12%
Mar-23	186,966	145,963	41,003	78%	22%
Apr-23	135,632	110,051	25,581	81%	19%
May-23	202,208	143,263	58,945	71%	29%
Jun-23	254,599	127,000	127,599	50%	50%
Jul-23	137,603	108,495	29,108	79%	21%
Aug-23	134,249	110,275	23,974	82%	18%
Sep-23	266,340	131,700	134,640	49%	51%
Oct-23	236,193	143,280	92,913	61%	39%
Nov-23	150,423	107,098	43,325	71%	29%
Dec-23	127,411	118,155	9,256	93%	7%
<b>Annual Total</b>	<b>2,121,949</b>	<b>1,489,288</b>	<b>632,661</b>	<b>70%</b>	<b>30%</b>
<b>5 - year annual average</b>	<b>2,266,194</b>	<b>1,515,810</b>	<b>750,384</b>	<b>67%</b>	<b>33%</b>

## Events

### AIM Center Graduation

The Salina Regional Airport recently hosted a momentous event to celebrate the graduation of students from the AIM Center of Excellence. The ceremony marked a significant milestone for the graduates, highlighting their dedication and achievement in completing a rigorous 6-week training program.

The AIM Center of Excellence, located at Salina Regional Airport, provides students with hands-on experience and specialized instruction in aviation maintenance. The recent graduation ceremony honored the hard work and determination of these individuals who completed various programs, including sheet metal, paint, composites, and electronics.

Attendees at the graduation ceremony included aviation industry professionals, educators, families, and supporters who gathered to applaud the graduates' accomplishments and celebrate their transition into the workforce or future education. Keynote speakers underscored the importance of aviation maintenance training in meeting the evolving needs of the aviation industry and emphasized the graduates' role in shaping the future of aerospace technology. The ceremony also provided an opportunity for graduates to showcase their skills through demonstrations and displays of projects completed during their training.

As graduates embark on their careers in aviation maintenance, they carry with them the knowledge, skills, and values instilled by the AIM Center of Excellence. With a strong foundation in aerospace technology and a commitment to excellence, these individuals are poised to make significant contributions to the aviation industry and uphold the highest standards of safety and professionalism.

The Salina Regional Airport extends its congratulations to the recent graduates of the AIM Center of Excellence and wishes them continued success in their future endeavors. For more information about the AIM Center of Excellence and its programs, please visit [aimcenter.aero](http://aimcenter.aero).



### KSU Flight Fest

Salina Airport Authority staff is working with K-State Salina's women's air race and flight team for their upcoming K-State Flight Fest. This dynamic aviation experience features an FAA WINGS program seminar and an exclusive tour of KSU's flight center. This event is in conjunction with the K-State Salina Open House and will be held on the KSU ramp at KSLN. The public is welcome to attend the pancake breakfast prior to the seminar on Saturday April 6<sup>th</sup> from 9:00a.m. – 1:00p.m.

### Announcements

Below are the upcoming scheduled board meetings. All board meetings will be held at Hangar H600, Room 100.

**Wednesday, March 20, 2024, 8:00 a.m.**

**Wednesday, April 17, 2024, 8:00 a.m.**

**Wednesday, May 15, 2024, 8:00 a.m.**

**Wednesday, June 19, 2024, 8:00 a.m.**

**Annual Board Meeting**

**Regular Board Meeting**

**Regular Board Meeting**

**Regular Board Meeting**