

Salina Airport Authority Board of Directors Regular Meeting

April 19, 2023

# Call to order, determine that a quorum is present and confirm that the meeting notice has been published.

• • • • • • • • • • •

# Recognition of Guests

### • • • • • • • • • • •

# Additions to the agenda and agenda overview

Tim Rogers, A.A.E.

• • • • • • • • • • •

# Consent Agenda



### Minutes

March 15, 2023 Regular Board Meeting March 29, 2023 Special Board Meeting



4/1/23 - 4/30/23									
Flight #	Departure	From	То	Arrival					
ORD	11:00 a.m. C	ORD (Chicago)	HYS (Hays)	1:18 p.m.					
	1:55 p.m. H	IYS (Hays)	SLN (Salina)	2:38 p.m.					
5060	3:15 p.m. S	LN (Salina)	ORD (Chicago)	5:05 p.m.					
Flight #	Departure	From	То	Arrival					
DEN	2:28 p.m. D	DEN (Denver)	SLN (Salina)	4:51 p.m.					
	5:36 p.m. S	LN (Salina)	HYS (Hays)	6:17 p.m.					
5036	6:59 p.m. H	HYS (Hays)	DEN (Denver)	7:20 p.m.					

<mark>Arrivals</mark> Departures

### Salina Airport Authority

Strategic Planning

April 19, 2023

Dreiling Aviation Services & SAA Teams

Vision	EX Albany: The Authority's vision for Albany International Airport is to provide an exemplary airport in which to visit, travel, and work.	EX Tampa: To be a thriving aviation gateway for the Tampa Bay region, providing global access and economic opportunity for its stakeholders.	LEAD, CONNECT, ENABLE: Vision to be an industry leader, gateway to the world, enabling success in the community, and inspiring partnership.			Current: Develop & operate the premier airport in Kansas, provide citizen, Salina safe and efficient access, aviation center, jobs in payroll to benefit the region (economic dev)	Serving our community as a trusted global leader propelling aerospace, industry, air travel forward
Mission	EX MHK: Safe & Efficient Operation	EX MTAA: Primary focus is to provide safe, quality aviation facilities at the FOE and TOP that meet the needs of the users while limiting the financial impact on the community.	EX MCI: Provide outstanding airport services in a safe and cost-effective manner for the benefit of citizens, visitors, airlines and customers.	EX HUT: Provide a safe, efficient, dependable and attractive first class public facility that professionally serves the users and tenants.	EX Albany: Provide adequate, safe, secure and efficient aviation and transportation facilities at a reasonable cost to the people.	EX Tampa: Be a leading edge innovator to create global access and world class customer service to build prosperity for its stakeholders.	development, drive to make a difference for the community.
Values	EX MHK: Professionalism, Relationship Development, Regulatory Compliance, Standardization, Excellence	Ex Albany: Responsiveness, Integrity, Innovation, Teamwork	EX Appleton: Innovative Growth, Customers First, Seek the "Total Win", Accountability, Passion and Fun			Mission: To be a	Values:
Goals	EX Albany: To be widely recognized as the best airport of its size in the Northeast as well as an innovative model for a facility with vitality, enthusiasm, friendliness, compete				harting a burse for obal success	rusted global eader propelling economic growth in aerospace, business, ndustry, and military by strengthening	Integrity/Trust/ Community/Proactive/ Excellence/Success Driven: Rooted in community stewardship, citizens of Salina, Jobs/payroll impact,

Action

# Military Requirements

Tim Rogers, A.A.E.



FOL Activity	PLAN START	PLAN END	TYPE	1 2	3 4	4 5	56	7	89	10	11 12	13 1	14 15 1	16 17	7 18	19 20 :	21 22	23 24	25 26	27 2	8 29	30 31	32 33	34 35	36 3	7 38 39	9 40 41	1 42 4	43 44 4	46	47 48	49

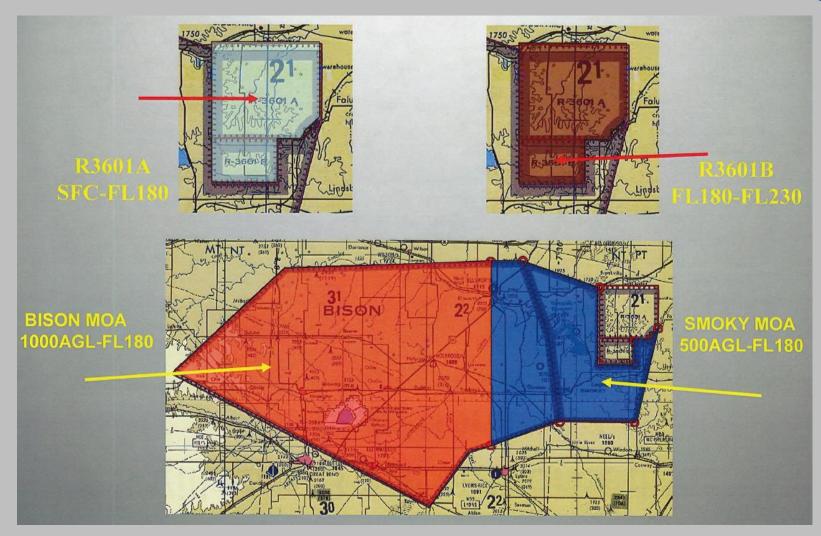
Blue Air Training - Australian JTAC course (pt 1 of 5	2/5/2023	2/17/2023	0	Hangar 600 (east side hangar bay) and 2nd floor conf. room
Nellis AFB 34th Weapons Squadron TE	3/10/2023	4/1/2023	0	Hangar 600
Top Aces	3/26/2023	4/1/2023		Hangar 409
Blue Air Training (OV-10 Broncos X2)	4/3/2023	4/14/2023	0	Hangar 600 (east side hangar bay) and 2nd floor conf. room
442nd - Whiteman AFB Ozark Lighting 23.1	4/3/2023	4/4/2023	Р	No hangar / office space needed.
KSU/NIST UAS 1st Responder Challenge 4.0	4/25/2023	5/6/2023	0	Hangar 600 - east offices and entire hangar bay
Blue Air Training - Australian (3 fixed-wing, 1 helo)	5/15/2023	5/26/2023	0	Hangar 600 (east side hangar bay) and 2nd floor conf. room
357 Fighter Squadron, Davis Monthan AFB A-10s	5/29/2023	6/9/2023	0	Hangar 600 (EAST side hangar bay) and EAST side offices, both floors
Jayhawk TALON Moffett - 190th ARW, tanker lift	6/3/2023	6/6/2023	Р	
Blue Air Training - Tentative	6/12/2023	6/16/2023	0	Hangar 600 (half of hangar bay) and 2nd floor conf. room
1 CAB - 1st ID - Fort Riley - Static Load Training	8/22/2023	8/25/2023	0	TENTATIVE - will need Eastside classroom, H600
Nellis AFB 34th Weapons Squadron TE	9/8/2023	9/30/2023	0	TENTATIVE
IAC/US Nationals	9/21/2023	9/30/2023	R	Hangar 509
Gunslinger 23	6/1/2024	6/30/2024	0	TENTATIVE - H600 (East 2/3 hangar; East 1st and 2nd floor offices)

## Why Salina? The best off-station location for JTAC, ALO, TACP, and CAS training

- Access to the Smoky Hill Weapons Range
- Team with resident ASOS units
- 12,300' runway
- DoD fuel and aircraft service contract
- On site ground equipment to support cargo aircraft
- Military hangars available



# **SMOKY AIRSPACE**



# **BMOC ASPC**



 DODGE:
 FL100-500

 DRIFTER:
 FL100-500

 HIGH PLAINS:
 FL100-500

 TWISTER:
 FL100-500

BMOC STIPULATIONS: NOV-APR ONLY 138<sup>TH</sup> FW ONLY ENTIRE BMOC 12 TIMES ANNUALLY TWISTER/HIGH PLAINS: 60 TIMES

Typical Airspace is Bison/Smoky/R3601 Only: SFC-FL230

# **Salina Regional Airport**

- 12,300-foot primary runway
- 6,510-foot crosswind runway
- 2.7 million square feet of ramp space
- Over 100,000 square feet of hangar space available for lease and occupancy



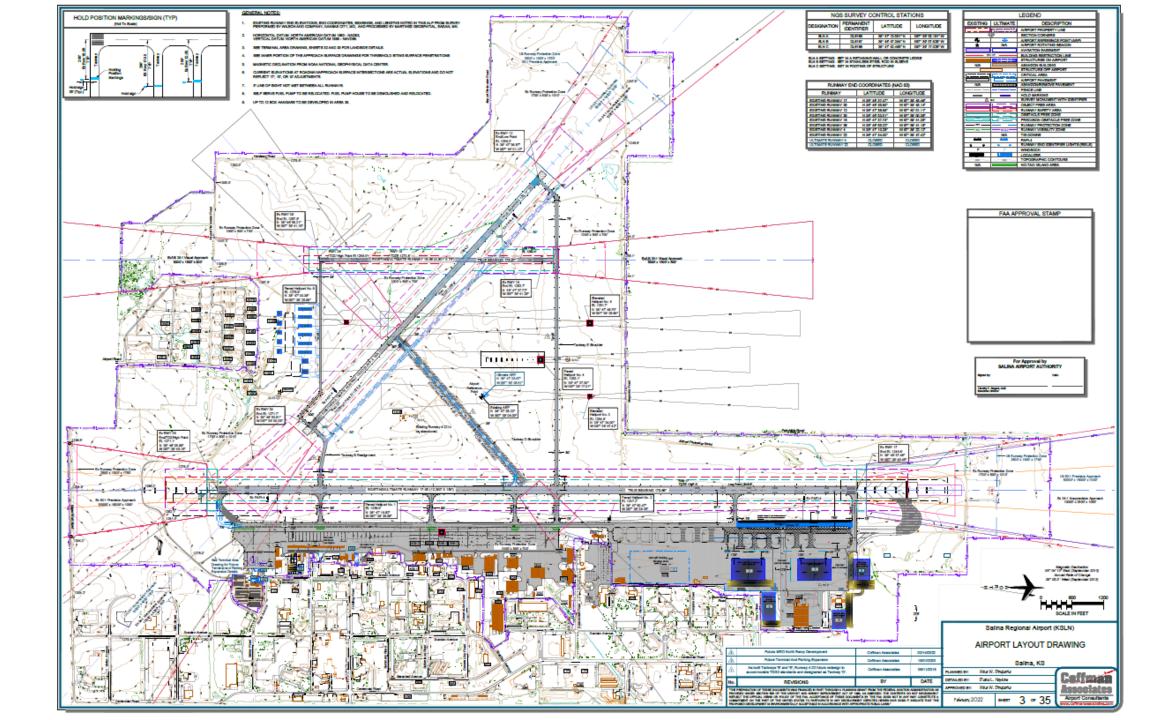












# Consideration and Approval of SAA Resolution No. 23-06

authorizing the offering for sale of taxable, non-taxable, and AMT General Obligation bonds, Series 2023-A, 2023-B, and 2023-C, of the Salina Airport Authority.

Shelli Swanson, C.M. David Arteberry Mitch Walter

### **RESOLUTION NO. 23-06**

### A RESOLUTION AUTHORIZING THE OFFERING FOR SALE OF GENERAL OBLIGATION BONDS OF THE SALINA AIRPORT AUTHORITY (SALINA, KANSAS).

WHEREAS, The Salina Airport Authority (Salina, Kansas) (the "Issuer" or "Authority"), pursuant to K.S.A. 27-315 to 27-326, inclusive, and the resolutions set forth below (collectively, the "Authorizing Resolutions") has previously authorized certain improvements described as follows (collectively the "Improvements"):

Project Description	Res. No.	Amount
Land Acquisition	20-04	\$2,200,000
General Aviation Hangar, Air Terminal Concourse and Building 595 Projects	21-08	3,500,000
Hangar 626 MRO Project & Aircraft Apron, Taxi & Parking Facilities	22-02	4,350,000
Aviation Fuel Facility, additional improvements to General Aviation Hangar, Hangar 626 MRO	23-04	10,235,000
Projects		
Total:		\$20,285,000

WHEREAS, the City Commission of the City of Salina, Kansas, pursuant to K.S.A. 27-323 and Ordinance Nos. 20-11038, 21-11078, 22-11103, and 23-11147 has approved the Authorizing Resolutions and unconditionally authorized the Issuer to issue general obligation bonds to pay the costs of the Improvements, as set forth in the Authorizing Resolutions; and

WHEREAS, the Authority desires to issue its general obligation bonds in order to permanently finance a portion of the costs of the Improvements and retire the following temporary notes of the Authority, which were issued to temporarily finance a portion of the costs of the Improvements (collectively the "Refunded Notes"):

	Dated	Maturity	Original	Redemption	Redemption
Series	Date	Date	Amount	Amount	Date
2020-1	09/01/2020	09/01/2023	\$2,100,000	\$2,100,000	06/08/2023
2021-1	11/10/2021	09/01/2023	3,545,000	3,545,000	06/08/2023
2022-1	07/07/2022	07/01/2023	1,000,000	1,000,000	06/08/2023

WHEREAS, the Authority has selected the firm of Stifel, Nicolaus & Company, Incorporated, (the "Financial Advisor"), as Financial Advisor for one or more series of general obligation bonds of the Authority to be issued in order to provide funds to permanently finance a portion of the costs of the Improvements and to retire the Refunded Notes; and

WHEREAS, one of the duties and responsibilities of the Authority is to prepare and distribute a preliminary official statement relating to said general obligation bonds; and



	A	В		С
1	SOURCES AND USES OF FUNDS			· ·
2	3001023 AND 0323 01 10103			
3	SALINA REGIONAL AIRPORT			
4	SALINA AIRPORT AUTHORITY			
5	SALINA, KANSAS			
6				
7	2023-A General Obligation Bonds			
8			_	
9				
10	March 13, 2023			
12				
13	SOURCES OF FUNDS			
14				
	2023-A GO Bond Funds		\$	16,725,000
16				
18	TOTAL	SOURCES =	5	16,725,000
19			Ē	
20				
21	USES OF FUNDS			
22				
_				
23	Redemption of Temporary Note Principal Series 2020-1			
24	(Schwan's Land Acquisition)	2,100,000		
	(ocimen's Lend Acquisitori)	2,100,000		
	Series 2021-1			
25	(Terminal Concourse, GA Public Restrooms, GA Hangar preliminary design & B595 warehouse) Series 2022-1	3,545,000		
26	Series 2022-1 (Hangar 626 design and Improvements)	1,000,000		
	Total Principal on Notes	1,000,000		6,645,000
28				0,010,000
	Hangar 626 Rehabilitation Costs	5,020,000		
	(Less balance of 2022-1 note proceeds)	(522,530)		
31 32	(Less FEMA grant)	(64,695)		4,432,775
	Aircraft Apron and Taxi Area Imps.			830,000
34	Alicial Aproliand Taxi Area imps.			000,000
	General Aviation Box Hangars Project Costs	2,912,809		
36	(Less FEMA grant)	(992,809)		1,920,000
37	Construction of Aviation Fuel Facility	0.447.505		
38 39	Construction of Aviation Fuel Facility (Less FAA grant)	8,417,585 (5,256,561)	-	
40	(Less SAA mill levy match)	(584,062)		2,576,962
41		(22,002)		-let eleve
	Issuance Costs			149,823
43	Underwriting discount			250,875
44	Loss Available Funds			
	Less Available Funds Balance of 2020-1 GO Temp Note Fund (after all 2023 interest is paid)			(82.098)
40	outained or 2020-1 or or reinp note if and (after an 2020 interest is paid)			(02,080)
48	Rounding			1,663
49				
49 50	Total Designated Use of Funds		\$	16,725,000
51				
52 53				
	Notes:		-	
55	11916.0.			
55 56				

### 2023 Bond Financing Plan

### Salina Airport Authority

### **Outstanding Temporary Notes**

Series	Principal Amount	Issue Date	Maturity Date	Rate	First Call Date
2020-1	2,100,000	09/01/20	09/01/23	0.48%	09/01/21
2021-1	3,545,000	11/10/21	09/01/23	0.45%	09/01/22
2022-1	1,000,000	07/07/22	07/01/23	2.25%	12/01/22
	6,645,000			0.73%	
				average	

### 2023 Bond Issue Overview

Scope of Issue: Estimated Issuance Date:	Redeem Outstanding Ter + General Aviation Box Hanga + Hangar 626 + Apron & Taxi Area + Aviation Fuel Facility I	r Construction Improvements Improvements
First Payment Due:		2024 2043
Final Payment Due:		2045
Redemption of Temporary Note Principal (1)		
Series 2020-1 (Schwan's Land Acquisition)		2,100,000
Series 2021-1 (Terminal Concourse; GA Public Restrooms; GA H	langar Prelim Design: B595 Warehouse Ra	3,545,000
Series 2022-1 (Hangar 626 Rehab Design and Improvements)		1,000,000
Total Principal Due on Notes	-	6,645,000
Add: Additional Project Costs to Bond (2)	9,679,303	
Add: Estimated Issuance Costs and Underwa	iting 400,698	
Total Principal Amount of 2023 Bonds		16,725,000

Assumes temporary notes are redeemed on June 8, 2023 and all interest due is paid with available cash.
 Borrowing amount will be based upon actual construction bids received.



### Series 2023-A Bonds

### Salina Airport Authority

### Estimated Debt Service Schedule

				Period	Annual
Date	Principal	Rate	Interest	Total	Total
3/1/2024			520,212.48	520,212.48	
9/1/2024			354,690.33	354,690.33	874,902.80
3/1/2025			354,690.33	354,690.33	
9/1/2025			354,690.33	354,690.33	709,380.65
3/1/2026			354,690.33	354,690.33	
9/1/2026			354,690.33	354,690.33	709,380.65
3/1/2027			354,690.33	354,690.33	
9/1/2027			354,690.33	354,690.33	709,380.65
3/1/2028			354,690.33	354,690.33	
9/1/2028			354,690.33	354,690.33	709,380.65
3/1/2029			354,690.33	354,690.33	
9/1/2029			354,690.33	354,690.33	709,380.65
3/1/2030			354,690.33	354,690.33	
9/1/2030			354,690.33	354,690.33	709,380.65
3/1/2031			354,690.33	354,690.33	
9/1/2031			354,690.33	354,690.33	709,380.65
3/1/2032			354,690.33	354,690.33	
9/1/2032	1,100,000.00	4.518%	354,690.33	1,454,690.33	1,809,380.65
3/1/2033	-		329,841.33	329,841.33	
9/1/2033	1,150,000.00	3.760%	329,841.33	1,479,841.33	1,809,682.65
3/1/2034	-		308,221.33	308,221.33	
9/1/2034	1,190,000.00	3.901%	308,221.33	1,498,221.33	1,806,442.65
3/1/2035	-		285,010.38	285,010.38	
9/1/2035	1,240,000.00	4.065%	285,010.38	1,525,010.38	1,810,020.75

Date	Principal	Rate	Interest	Period Total	Annual Total
3/1/2036	-		259,807.38	259,807.38	
9/1/2036	1,290,000.00	4.249%	259,807.38	1,549,807.38	1,809,614.75
3/1/2037	-		232,401.33	232,401.33	
9/1/2037	1,345,000.00	4.458%	232,401.33	1,577,401.33	1,809,802.65
3/1/2038	-		202,421.28	202,421.28	
9/1/2038	1,405,000.00	4.594%	202,421.28	1,607,421.28	1,809,842.55
3/1/2039	-		170,148.43	170,148.43	
9/1/2039	1,470,000.00	4.527%	170,148.43	1,640,148.43	1,810,296.85
3/1/2040	-		136,874.98	136,874.98	
9/1/2040	1,535,000.00	4.090%	136,874.98	1,671,874.98	1,808,749.95
3/1/2041	-		105,484.23	105,484.23	
9/1/2041	1,600,000.00	4.156%	105,484.23	1,705,484.23	1,810,968.45
3/1/2042	-		72,236.23	72,236.23	
9/1/2042	1,665,000.00	4.215%	72,236.23	1,737,236.23	1,809,472.45
3/1/2043	-		37,146.35	37,146.35	
9/1/2043	1,735,000.00	4.282%	37,146.35	1,772,146.35	1,809,292.70
	16,725,000.00		10,829,134.40	27,554,134.40	27,554,134.40

STIFEL Public Finance

04/17/23

### SUMMARY NOTICE OF BOND SALE SALINA AIRPORT AUTHORITY (SALINA, KANSAS)

Principal			
Amount	Description	Series	Reference
\$1,000,000*	Taxable General Obligation Bonds	2023-A	"Series 2023-A Bonds"
8,960,000*	General Obligation Bonds (Subject to AMT)	2023-В	"Series 2023-B Bonds"
6,765,000*	General Obligation Bonds	2023-С	"Series 2023-C Bonds"
*subject to cha	nge		

### (GENERAL OBLIGATION BONDS PAYABLE FROM UNLIMITED AD VALOREM TAXES)

**Bids.** Subject to the Official Notice of Bond Sale, dated April 19, 2023, separate bids for the purchase of each series of the above-referenced bonds (collectively, the "Bonds") of the Salina Airport Authority (Salina, Kansas) (the "Issuer") will be received on MAY 16, 2023 until 11:00 a.m., applicable Central Time. Bids may be emailed to <u>arterberryd@stifel.com</u> or submitted via *PARITY*<sup>®</sup>. No bid of less than 98.50% of the principal amount of each series of the Bonds and accrued interest thereon to the date of delivery will be considered.

**Bond Details**. The Bonds will consist of fully registered bonds in the denomination of \$5,000 or any integral multiple thereof. The Bonds will be dated June 7, 2023 (the "Dated Date"), and will become due in the years as follows:

Series 2023-A Bonds. The Series 2023-A Bonds will become due in principal installments as follows:

Payment Date	Principal
(September 1)	Amount*
2032	\$1,000,000

Series 2023-B Bonds. The Series 2023-B Bonds will become due in principal installments as

Bonds will become due in principal installments as Principal <u>Amount\*</u> \$1,000,000

follows: Payment Date Payment Date Principal Principal (September 1) Amount\* (September 1) Amount\* 2033 \$1,135,000 2037 \$1,325,000 2034 2038 1,175,000 1,385,000 1,220,000 1,450,000 2035 2039 2036 1,270,000 Series 2023-C Bonds. The Series 2023-C Bonds will become due in principal installments as follows:

Pa	wment Date	Principal	Payment Date	Principal	
	eptember 1)	Amount*	(September 1)	Amount*	
	2040	\$465,000	2042	\$1,080,000	
	2041	760,000	2043	1,120,000	
ject to change.	see the Notice.	The Issuer specifically	reserves the right to increase	the aggregate principal a	mou

\* Subject to change, see the Notice. The Issuer specifically reserves the right to increase the aggregate principal amount of the Series 2023-A Bonds in the event that other sources of funding for the projects financed by the Bonds is reduced. In no event will the aggregate principal amount of all Bonds be in excess of \$[18,000,000].



# Staff Reports

Tim Rogers, A.A.E.

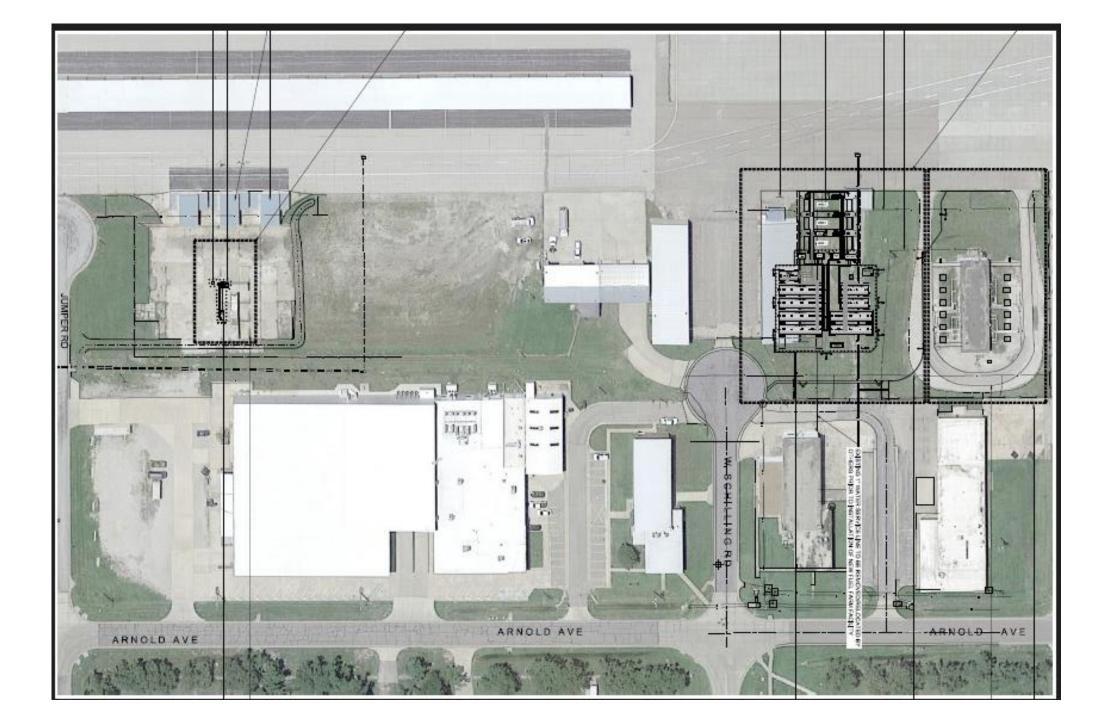


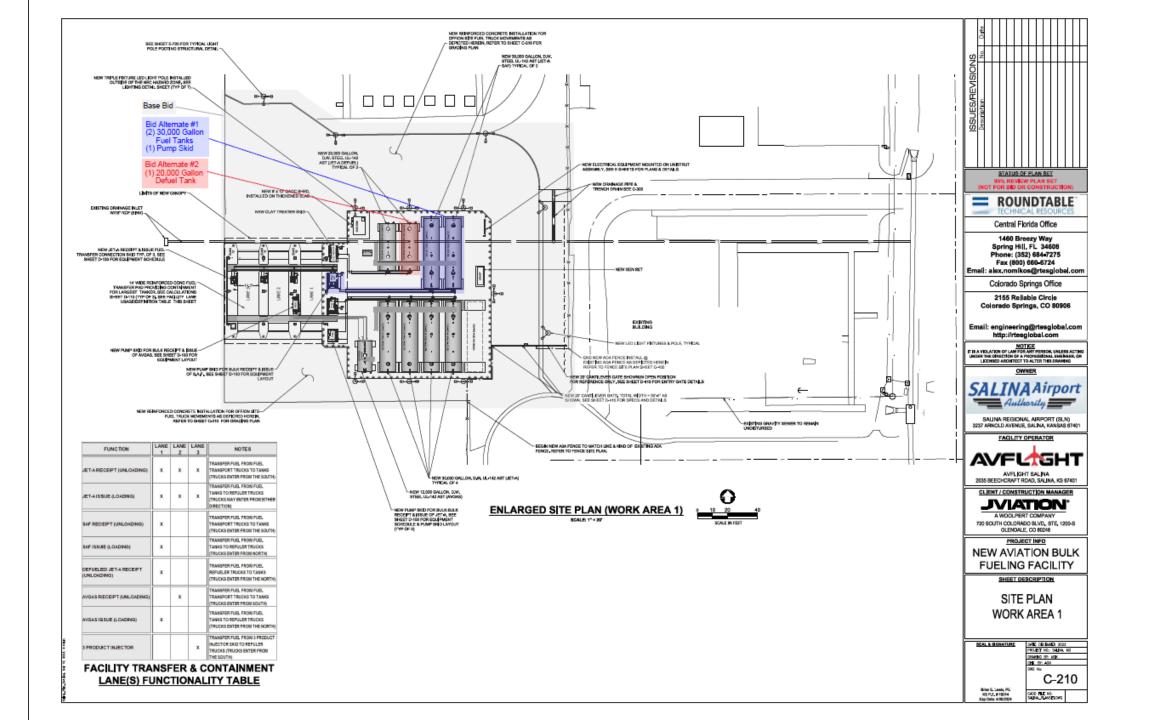
# Salina Airport fuel farm design, bid opening and financing update

Tim Rogers, A.A.E.



FUEL PUMPHOUSE TO BE DEMOLISHED







### PRELIMINARY PROJECT BUDGET

### SALINA REGIONAL AIRPORT SALINA AIRPORT AUTHORITY SALINA, KANSAS Reconstruct Aviation Fuel Facility (200,000 gallons) F.A.A. A.I.P. P.N 3-20-0072-049-2023

### (Revised 04-18-2023)

COSTS:				FUNDING			-	
		Sponsor (Mill Levy-Grant Match		FAA - 2023 MAP Funding	Other (TBD)	2023 GO Bond Financing (Planned)		Total
ADVERTISING AND ADMINISTRATION								
Advertisement Independent Fee Estimate (Construction Admin Addendum) Legal Advertising	Estimate Estimate Estimate and Adminstration Sub-Total =	750	5	900 6,750 <u>675</u> <b>8,325</b>		-	\$	1,000 7,500 750 9,250
ENGINEERING SERVICES								
Construction Observation (New fuel facility - Schedule I) Construction Observation (Self-Serve Relocation - Schedule II) Construction Observation (Existing Fuel Facility Demolition - Schedule III Construction Observation (Relocate Water Line Schedule IV) Construction Observation (SAF Fuel Tanks - Bid Alternate 1) Construction Observation (De-Fuel Tank - Bid Alternate 2)	Jviation estimate 4-3-2023 Jviation estimate 4-3-2023 Jviation estimate 4-3-2023 Jviation estimate 4-3-2023 Jviation estimate 4-3-2023 Jviation estimate 4-3-2023 agineering Services Sub-Total =	31,477 2,816 1,799 3,340 4,758 1,389 45,577	5 9 0 3 9	283,289 25,343 16,187 30,062 42,818 12,499 410,197	-			314,766 28,159 17,985 33,402 47,575 13,888 455,775
CONSTRUCTION Construction of 200,000 gallon fuel facility (Schedule I) Relocation of Self-Service (Schedule II) Existing Fuel Facility Demolition (Schedule III) Bid Alternate No. 1 (SAF Fuel Tanks) Bid Alternate No. 2 (De-fuel Tank) Contingency	Jviation estimate 4-3-2023 Jviation estimate 4-3-2023 Jviation estimate 4-3-2023 Jviation estimate 4-3-2023 Jviation estimate 4-3-2023 2.5% of construction total Construction Sub-Total =	538,498		2,127,603 95,875 <b>2,223,478</b>	0 373,443 299,750 951,500 277,750 <u>181,110</u> <b>2,083,554</b>	2,580,000		5,246,101 469,318 299,750 951,500 277,750 181,110 <b>7,425,52</b> 9
	TOTAL PROJECT COST =		-	<u>2,642,000</u> \$	2,083,554			7,890,554
		7.419	%	33.48%	26.41%	32.70%		100.00%

Programmed MAP	
2024	2,690,100
Total AIP FFY 23-25 \$	5,332,100

# Overview of the Airport Authority's ALOFT grant application

Tim Rogers, A.A.E. Lindsey Dreiling



Aviation Learning Opportunities & Funded Training (ALOFT) Grant Proposal

### Aviation Innovation and Maintenance Center of Excellence

The aviation maintenance industry is a vital part of our local economy, providing jobs and economic growth for our community. However, there is a shortage of skilled workers in this industry, which is hindering its growth and competitiveness. This grant proposal seeks funding through the Kansas Department of Commerce Aviation Learning Opportunities and Funded Training (ALOFT) grant program to establish the Aviation Innovation and Maintenance (AIM) Center of Excellence apprenticeship training program to address this skills gap and provide a skilled workforce for the aviation industry. To launch the program, the funds will be used for equipment and rehabilitation of an established hangar (H626) on the Salina Regional airport (SLN). The AIM Center of Excellence will provide a shared facility for local aviation businesses and education institutions to teach best practices, leadership, and training for the aviation industry. The initial program phase focuses of the apprenticeship program specifically focuses on aviation positions with the ONET SOC titles including "aircraft mechanics and service technicians" and "aircraft structure, surfaces, rigging and system assemblers". These include employee apprentice occupations such as airframe & powerplant mechanic, aircraft hydraulics, and electronics and avionics technician (ApprenticeshipUSA, 2022). While the initial phase focuses on aviation mechanic apprenticeships, by working with the Salina Chamber and the local salina educational institutions this framework will provide a foundation to expand additional apprenticeship pathways to meet the needs of the community.

# Directors' Forum



# Visitor's Questions and Comments



# Announcements

**N975SW** 

Kasey Windhorst



Regular Board Meeting May17, 2023, 8:00 a.m.

Regular Board Meeting June 21, 2023, 8:00 a.m.

Regular Board Meeting July 19, 2023, 8:00 a.mm.

# Adjournment



