



**SALINA AIRPORT AUTHORITY
BOARD OF DIRECTORS
REGULAR MEETING**

DECEMBER 21, 2022

Call to order and determine
that a quorum is present and
confirm that the meeting
notice has been published

KENT BUER, CHAIR



Call to order and determine that a quorum is present and confirm that the meeting notice has been published

Kent Buer, Chair

Recognition of guests

KENT BUER, CHAIR

Additions to the agenda and agenda overview

TIM ROGERS, A.A.E.

Agenda Review

- Consideration of agricultural land leases

Persigehl

Lass

Breer

Came

Kejr

Wilson

- Approval of the SAA's Operating Plan and Budget

- Staff Reports

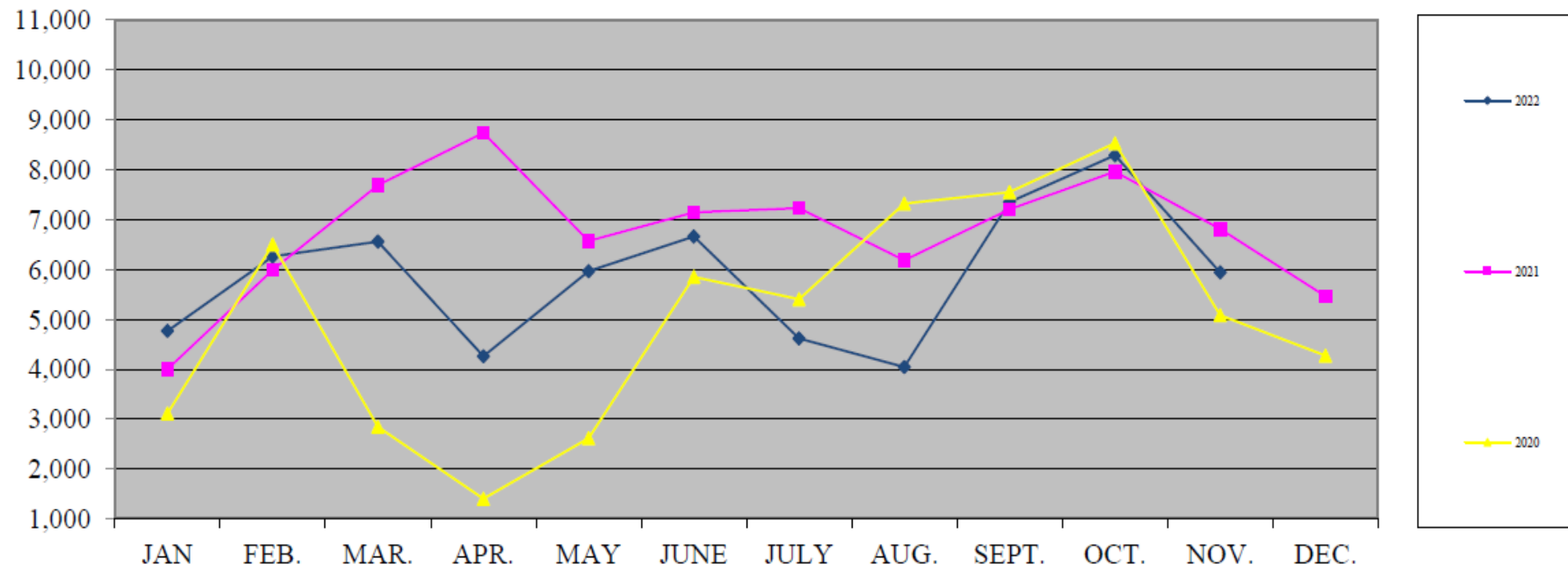
Approval of the minutes of the
November 16, 2022 regular board
meeting and minutes of the
December 5, 2022 special board
meeting.

KENT BUER, CHAIR

Review of Airport Activity and Financial Reports for the month ending November 30, 2022.

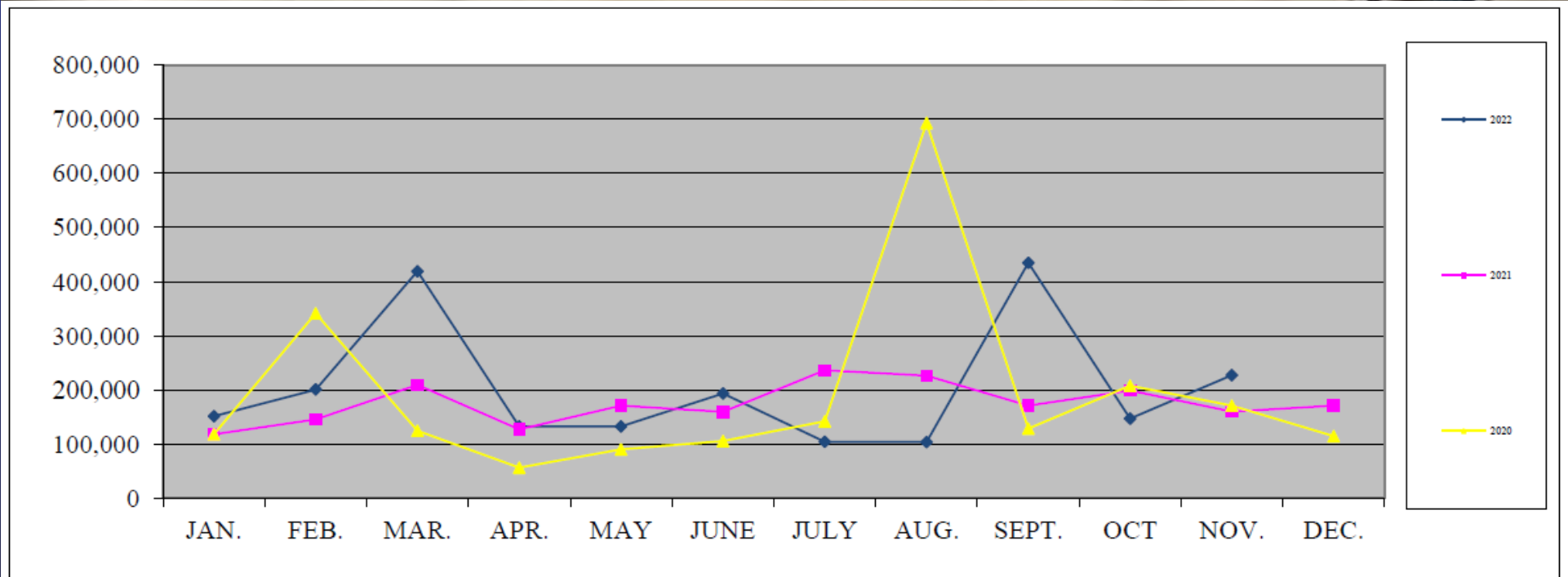
TIM ROGERS, A.A.E.
SHELLI SWANSON, C.M.

Air Traffic

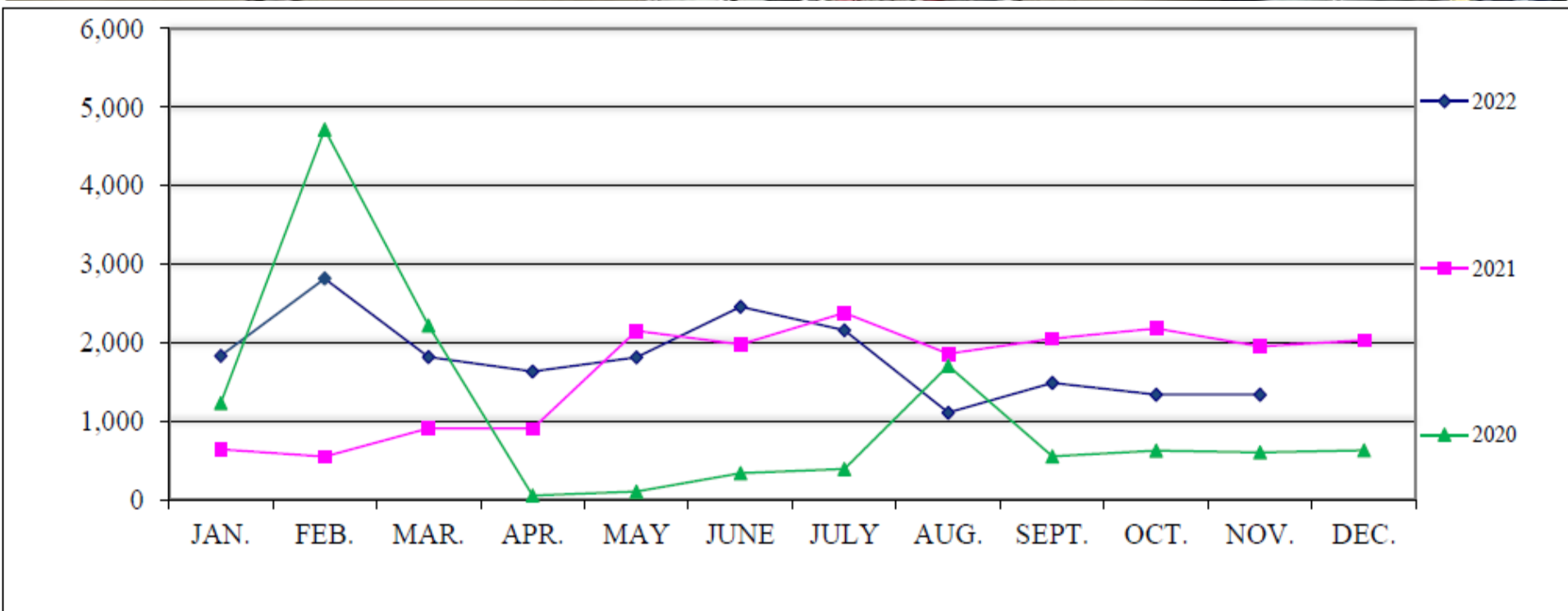
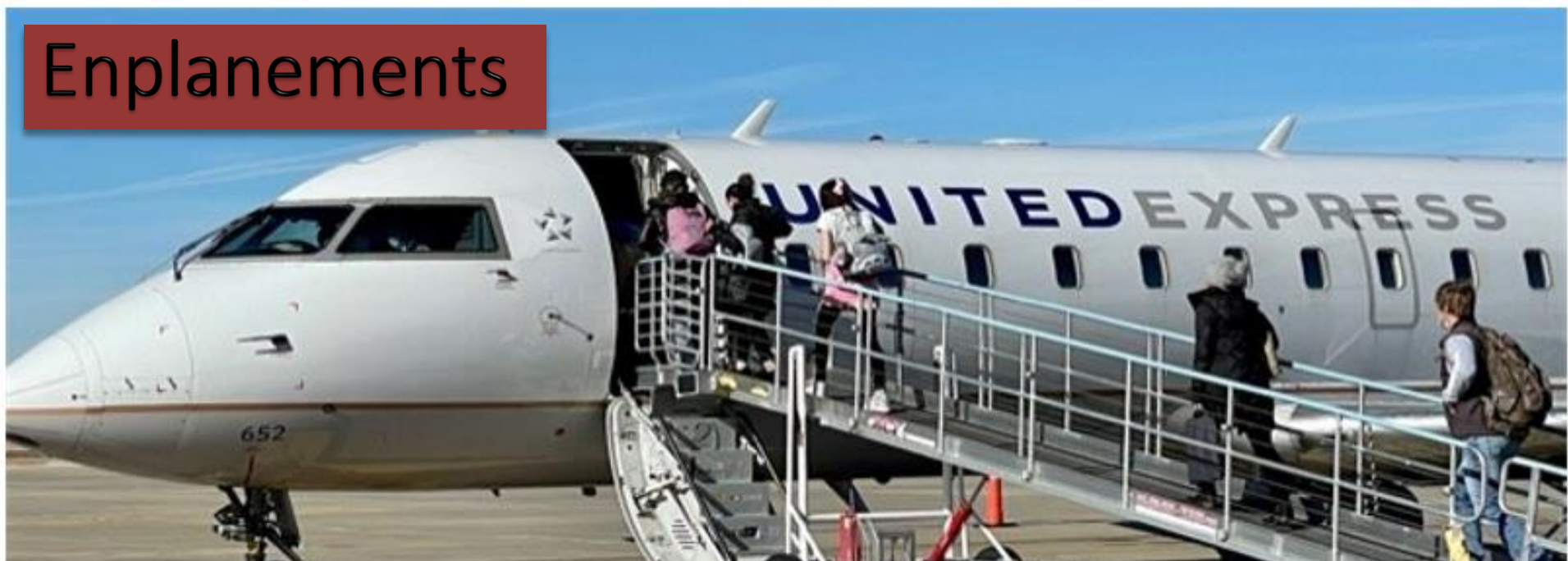




Fuel Flowage

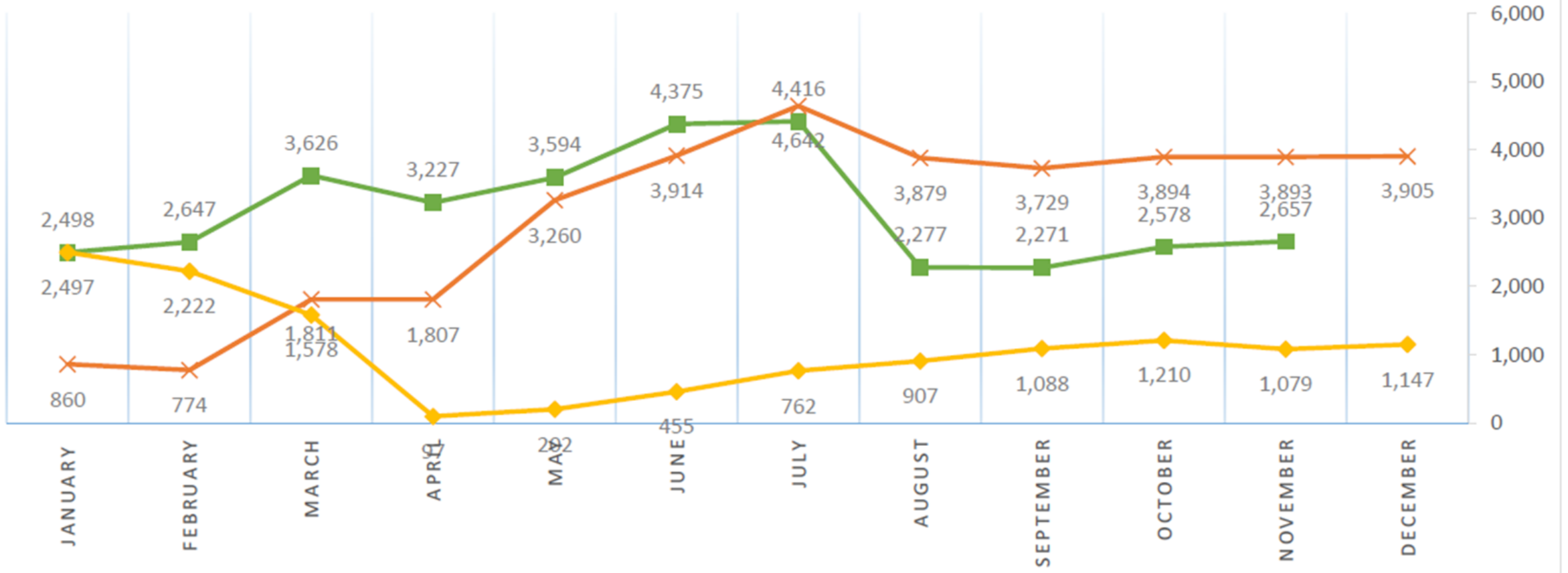


Enplanements



TOTAL SLN PASSENGERS - PER MONTH

■ 2022 TOTAL
 ✕ 2021 TOTAL
 ◆ 2019 TOTAL



* Per Pax subsidy based on prior 12 months

\$86.95

* Subsidy amount based on \$275,848/month

* Total passengers - the total of enplaned and deplaned passengers at SLN

* Passenger numbers reported are unaudited by SKW and subject to change

Salina Airport Flight Schedule

12/18/22 to 1/3/23

Flight #	Departure	From	To	Arrival	Ticket Counter
ORD 5039	11:55 a.m.	ORD (Chicago)	HYS (Hays)	2:15 p.m.	Open 2:15 p.m.
	2:43 p.m.	HYS (Hays)	SLN (Salina)	3:28 p.m.	
	3:58 p.m.	SLN (Salina)	ORD (Chicago)	5:50 p.m.	Close 4:30 p.m.
Flight #	Departure	From	To	Arrival	Ticket Counter
DEN 5055	2:15 p.m.	DEN (Denver)	SLN (Salina)	4:36 p.m.	Open 2:15 p.m.
	5:06 p.m.	SLN (Salina)	HYS (Hays)	5:50 p.m.	
	6:20 p.m.	HYS (Hays)	DEN (Denver)	6:41 p.m.	Close 4:30 p.m.

1/4/23 to 2/5/23

Flight #	Departure	From	To	Arrival	Ticket Counter
ORD 5036	11:55 a.m.	ORD (Chicago)	HYS (Hays)	2:15 p.m.	Open 2:15 p.m.
	2:43 p.m.	HYS (Hays)	SLN (Salina)	3:28 p.m.	
	3:58 p.m.	SLN (Salina)	ORD (Chicago)	5:50 p.m.	Close 4:30 p.m.
Flight #	Departure	From	To	Arrival	Ticket Counter
DEN 5077	2:15 p.m.	DEN (Denver)	SLN (Salina)	4:36 p.m.	Open 2:15 p.m.
	5:06 p.m.	SLN (Salina)	HYS (Hays)	5:50 p.m.	
	6:20 p.m.	HYS (Hays)	DEN (Denver)	6:41 p.m.	Close 4:30 p.m.

Arrivals
Departures



November
2022

FINANCIAL STATEMENTS

Financial Reports

Salina Airport Authority Statement of Net Position Prev Year Comparison

12/15/2022

As of November 30, 2022

	Nov 30, 22	Oct 31, 22	\$ Change	Nov 30, 21	\$ Change	% Change
ASSETS						
Current Assets						
Total Checking/Savings	3,720,590	4,049,653	-329,063	5,575,547	-1,854,957	-33%
Total Accounts Receivable	188,929	105,290	83,639	161,776	27,153	17%
Total Other Current Assets	38,839	139,669	-100,830	83,803	-44,964	-54%
Total Current Assets	3,948,358	4,294,612	-346,254	5,821,126	-1,872,768	-32%
Total Fixed Assets	48,667,551	48,365,539	302,012	42,280,481	6,387,070	15%
Total Other Assets	1,085,654	1,085,654	0	1,232,712	-147,058	-12%
TOTAL ASSETS	53,701,563	53,745,805	-44,242	49,334,319	4,367,244	9%
LIABILITIES & EQUITY						
Liabilities						
Total Current Liabilities	3,190,461	3,169,482	20,979	2,646,706	543,755	21%
Total Long Term Liabilities	24,097,757	24,097,757	0	24,858,924	-761,167	-3%
Total Liabilities	27,288,218	27,267,239	20,979	27,505,630	-217,412	-1%
Equity						
Total Equity	26,413,345	26,478,565	-65,220	21,828,691	4,584,654	21%
TOTAL LIABILITIES & EQUITY	53,701,563	53,745,804	-44,241	49,334,321	4,367,242	9%

Financial Reports

Salina Airport Authority Profit & Loss Prev Year Comparison January through November 2022

4:02 PM

12/15/2022

Accrual Basis

	Jan - Nov 22	Jan - Nov 21	\$ Change	% Change
Ordinary Income/Expense				
Income				
Total Airfield revenue	1,184,900.89	1,001,543.77	183,357.12	18.31%
Total Building and land rent	1,640,829.22	1,561,187.02	79,642.20	5.1%
Total Other revenue	124,335.09	111,796.71	12,538.38	11.22%
Total Income	2,950,065.20	2,674,527.50	275,537.70	10.3%
Gross Profit	2,950,065.20	2,674,527.50	275,537.70	10.3%
Expense				
Total Administrative expenses	1,753,938.98	1,582,699.93	171,239.05	10.82%
Total Maintenance expenses	1,016,855.81	993,408.90	23,446.91	2.36%
Total Expense	2,770,794.79	2,576,108.83	194,685.96	7.56%
Net Ordinary Income	179,270.41	98,418.67	80,851.74	82.15%
Mill levy income	2,235,125.21	2,359,434.59	-124,309.38	-5.27%
Total Other Income	6,591,526.39	3,817,755.45	2,773,770.94	72.65%
Total Other Expense	3,192,082.76	3,284,666.59	-92,583.83	-2.82%
Net Other Income	3,399,443.63	533,088.86	2,866,354.77	537.69%
Net Income	3,578,714.04	631,507.53	2,947,206.51	466.69%

Financial Reports

Salina Airport Authority Capital Additions Budget vs. Actual As of November 30, 2022

4:06 PM

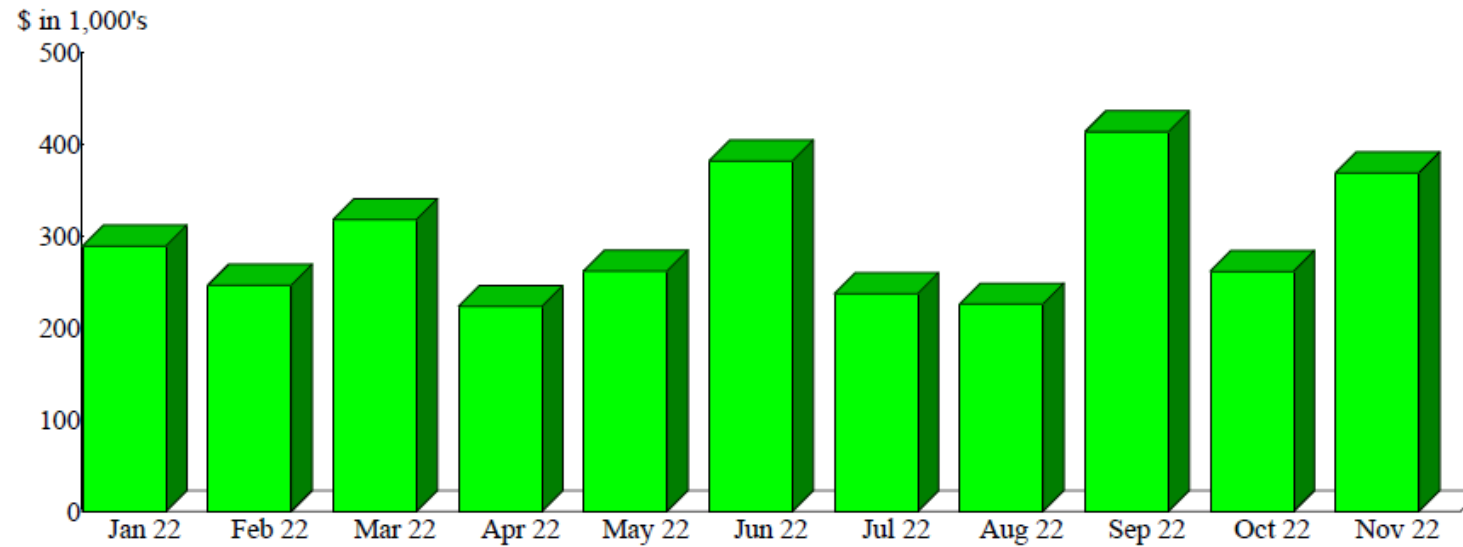
12/15/2022

Accrual Basis

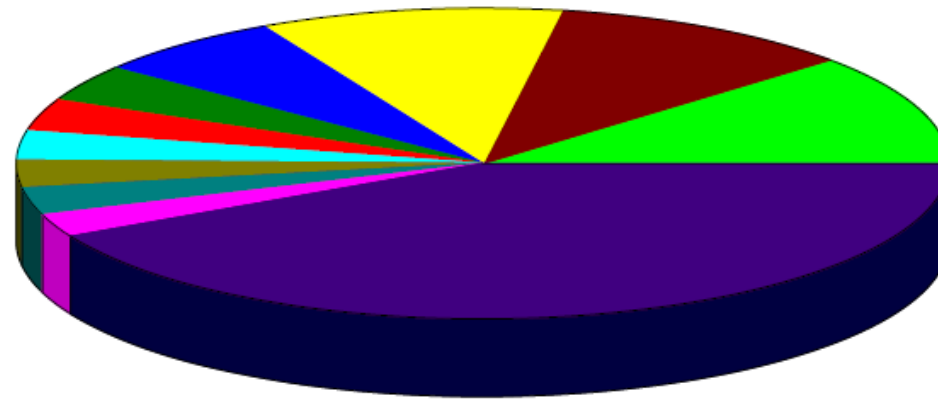
	<u>Nov 22</u>	<u>Jan - Nov 22</u>	<u>Annual Budget</u>	<u>+ - Annual Budget</u>	<u>% of Annual Budget</u>
ASSETS					
Fixed Assets					
Fixed assets at cost					
Total Airfeld	568,078	5,641,199	9,278,875	-3,637,676	61%
Total Buildings & Improvements	24,600	3,138,666	4,087,583	-948,917	77%
Total Equipment	26,009	23,124	167,500	-144,376	14%
Total Land	0	0	38,000	-38,000	0%
Total Fixed assets at cost	<u>618,687</u>	<u>8,802,989</u>	<u>13,571,958</u>	<u>-4,768,969</u>	<u>65%</u>

Sales by Month
January through November 2022

Dollar Sales



Sales Summary
January through November 2022

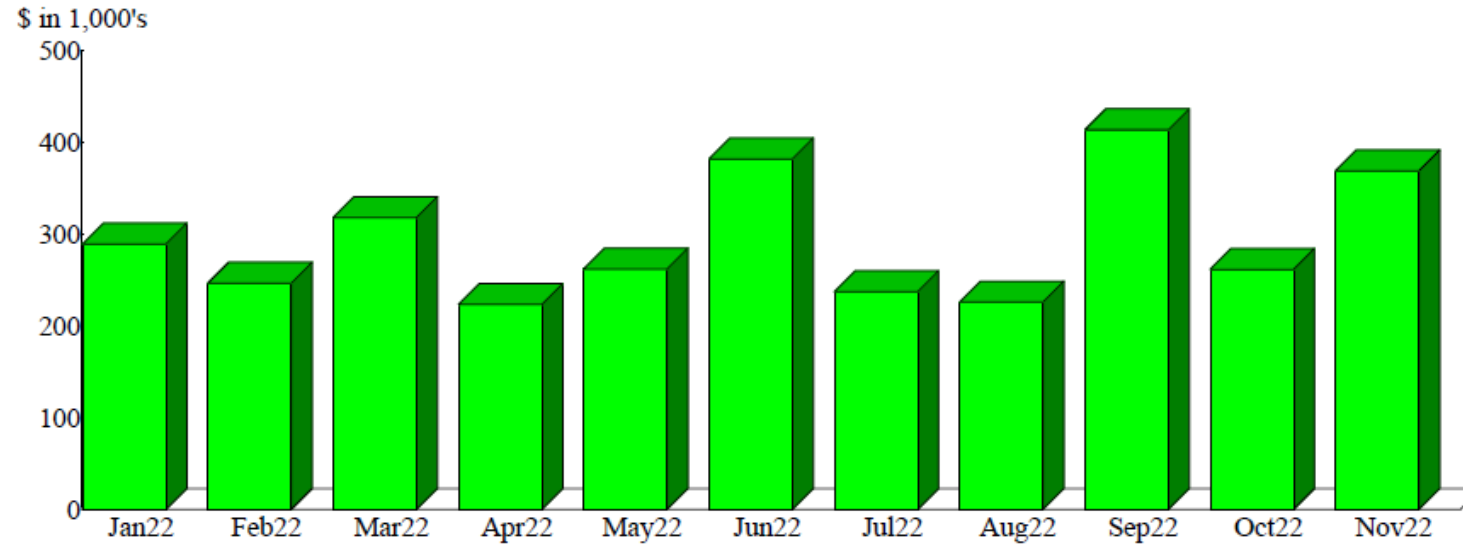


1 Vision Aviation, PLLC	11.64%
Kansas Erosion Products, LLC.	10.75
Avflight Salina	10.60
Stryten Salina, LLC	6.81
SFC Global Supply Chain	3.97
Universal Forest Products (UFP)	3.36
NASA	3.17
USSOCOM (Jaded Thunder)	2.98
K-State Salina	2.95
Marine Forces Reserve MAG-49	2.54
Other	41.22
Total	\$3,228,845.10

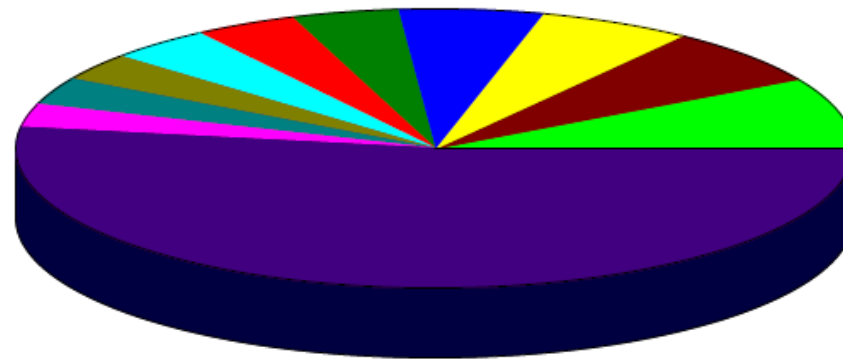
By Customer

Sales by Month
January through November 2022

Dollar Sales



Sales Summary
January through November 2022



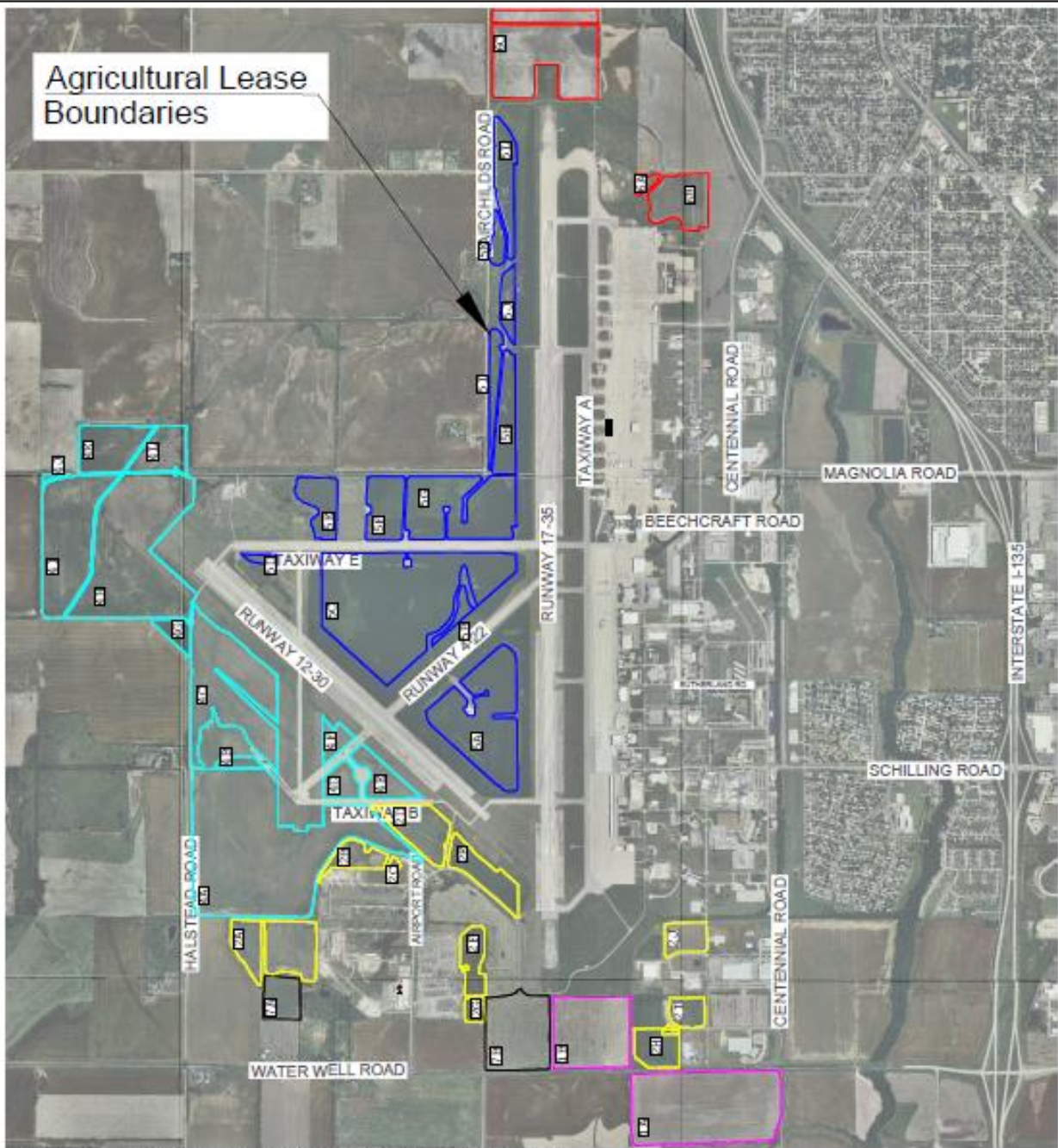
H-00959-1 (Hangar Facility H959 - 2044 S	8.35%
B-01021 (Building #1021 located at 3600	6.72
B-00655-3 (Bldg. #655 (96,611 SF) - 2656	5.99
FFF-Avflight Salina (Fuel Flowage Fee @	5.71
H-0606-1 (Hangar 606 - 2630 Arnold Ct.	4.19
Utility Reimbursement (Utility Reimburse	4.14
H-0600-1 (Hangar 600 - 20,217 sq. ft.)	4.05
B-00620-1 (Building #620 (30,000 SF) an	3.25
pptx (2022 Real Estate Taxes (see attach	3.21
B-00626-1 (Manufacturing facility #626 (2.76
Other	51.64
Total	\$3,228,845.10

By Item

Consideration of agricultural land leases

SHELLI SWANSON, C.M.

Agricultural Lease Boundaries



David Persigehl	Larry Breer	Joe Kejr
1A 76.17	2A 30.08	4A 141.23
1B 39.57	2B 9.07	4B 81.85
<u>115.74</u>	2C 1.08	4C 7.93
	2D 19.52	4D 8.95
	2E 23.33	4E 15.83
	2H 12.21	4F 12.78
	2I 6.73	4G 5.71
	2J 9.31	4H 93.42
	<u>111.33</u>	4I 49.05
		4J 0.71
		4K 20.67
		4L 14.95
		<u>453.08</u>

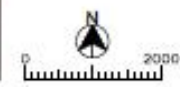
Brent Laas	Bill Came	Richard Wilson
5A 75.91	6A 2.74	7A 11.28
5B 136.31	6B 19.97	7B 34.87
5C 7.30	<u>6C 61.08</u>	<u>46.15</u>
5D 13.49	83.79	
5E 16.86		
5F 51.60		
5G 23.81		
5H 7.99		
5I 17.12		
5J 4.28		
5K 17.32		
<u>371.99</u>		

TOTAL = 1182.08 ACRES

Drawing Number 3115-12-22

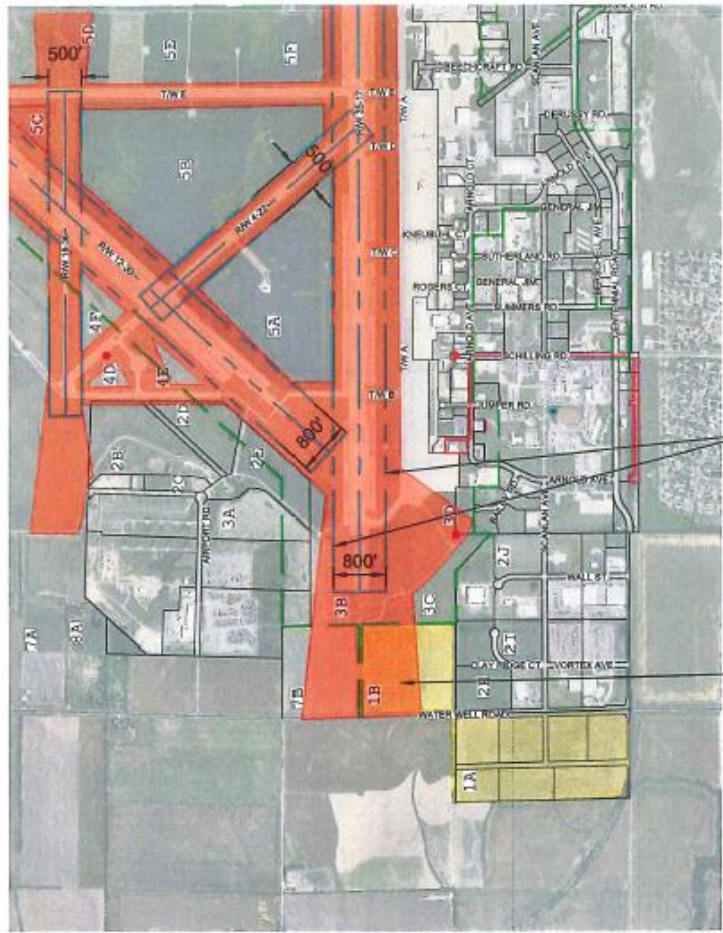


3237 ARNOLD, SALINA, KS 67401
 (785-827-3914 FAX 785-827-2221)
 None : REVISIONS
 MRC : DESIGNED BY
 MRC : DRAWN BY
 1" = 3000' : SCALE
 12/16/22, 9:00 : DATE



SALINA AIRPORT AUTHORITY
 December 2022 Board Meeting Location Map

1
 OF
 1



Crops cannot be planted within these limits.

David Persigehl
 1A 76.17
 1B 39.57
 115.74

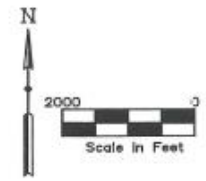
Note:
 Any crops cut within these safety areas shall be bailed and stored outside the safety area boundary's but remain within the leasehold boundary.

Unless you're passing through the gate do not leave any gates unlocked or in the open position at any time.

Crop Clearance From Runway Centerlines

- 17-35 & 12-30
 400' from center of Runway each way
 1,000' from each end of Runway
- 4-22 & 18-36
 250' from center of Runway each way
 300' from each end of Runway

Drawing Number 1510(3)-10-22



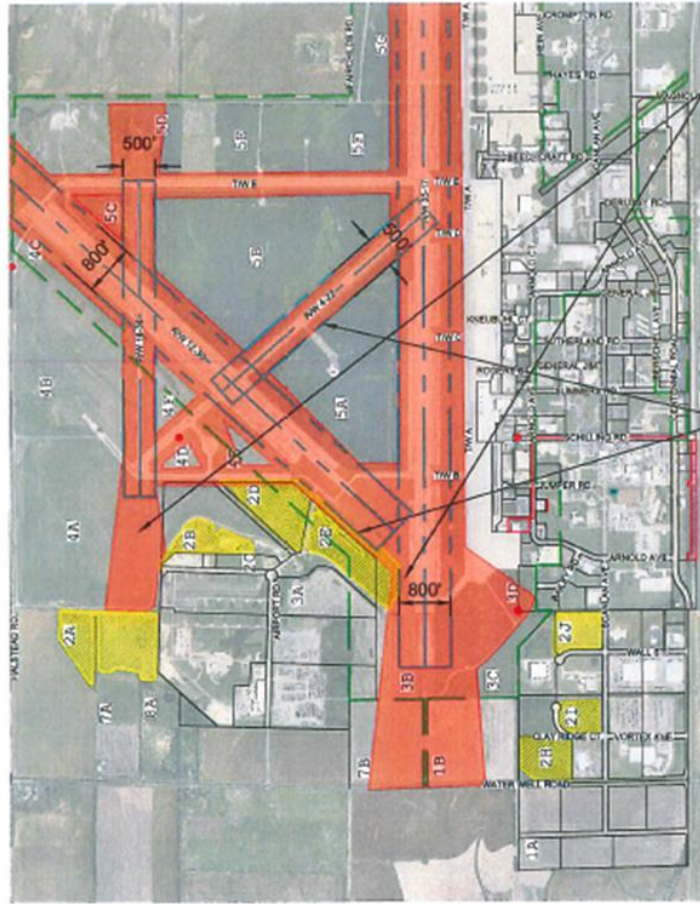
3237 ARNOLD, SALINA, KS 67401
 (785-827-3914 FAX: 785-827-2221)
 None : REVISIONS
 MWC : DESIGNED BY
 MWC : DRAWN BY
 1" = 2000' : SCALE
 10/16/22, 1682 : DATE

SALINA AIRPORT AUTHORITY
 David Persigehl Farm Grounds Exhibit A

1
 OF
 1

Persigehl

FSA Farm #4068 and FSA Farm #2155



Note:
Any crops cut within these safety areas shall be bailed and stored outside the safety area boundary's but remain within the leasehold boundary.

Unless you're passing through the gate do not leave any gates unlocked or in the open position at any time.

Crops cannot be planted within these limits.

Larry Breer

2A	30.08
2B	9.07
2C	1.08
2D	19.52
2E	23.33
2H	12.21
2I	6.73
2J	9.31
<hr/>	
	111.33

Crop Clearance From Runway Centerlines

17-35 & 12-30
400' from center of Runway each way
1,000' from each end of Runway

4-22 & 18-36
250' from center of Runway each way
300' from each end of Runway

Drawing Number 1499(3)-10-22



3237 ARNOLD, SALINA, KS 67401
(785-827-3914 FAX: 785-827-2221)

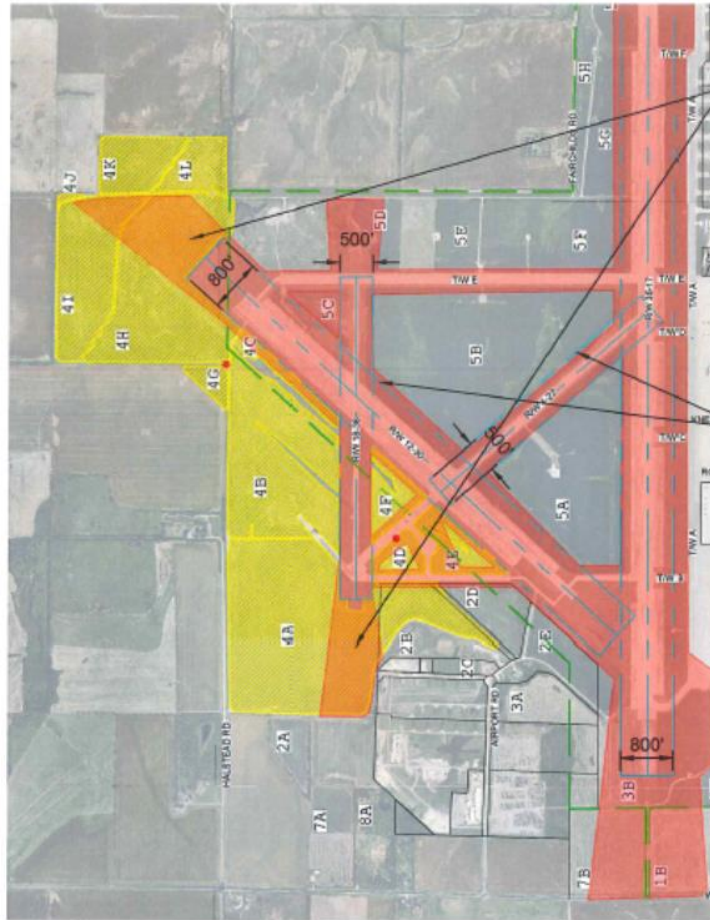
None : REVISIONS
MWC : DESIGNED BY
MWC : DRAWN BY
1" = 800' : SCALE
10/20/22, 0915 : DATE

SALINA AIRPORT AUTHORITY
Larry Breer Farm Grounds Exhibit A

1
OF
1

Breer

FSA Farm #3888



Note:
Any crops cut within these safety areas shall be bailed and stored outside the safety area boundary's but remain within the leasehold boundary.

Unless you're passing through the gate do not leave any gates unlocked or in the open position at any time.

Crops cannot be planted within these limits.

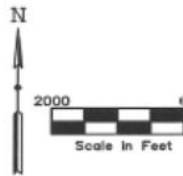
Joe Kejr

4A	141.23
4B	81.85
4C	7.93
4D	8.95
4E	15.83
4F	12.78
4G	5.71
4H	93.42
4I	49.05
4J	0.71
4K	20.67
4L	14.95
	<hr/>
	453.08

Crop Clearance From Runway Centerlines

17-35 & 12-30
400' from center of Runway each way
1,000' from each end of Runway

4-22 & 18-36
250' from center of Runway each way
300' from each end of Runway



Drawing Number 1481(3)-10-22



3237 ARNOLD, SALINA, KS 67401
(785-827-3914 FAX: 785-827-2221)

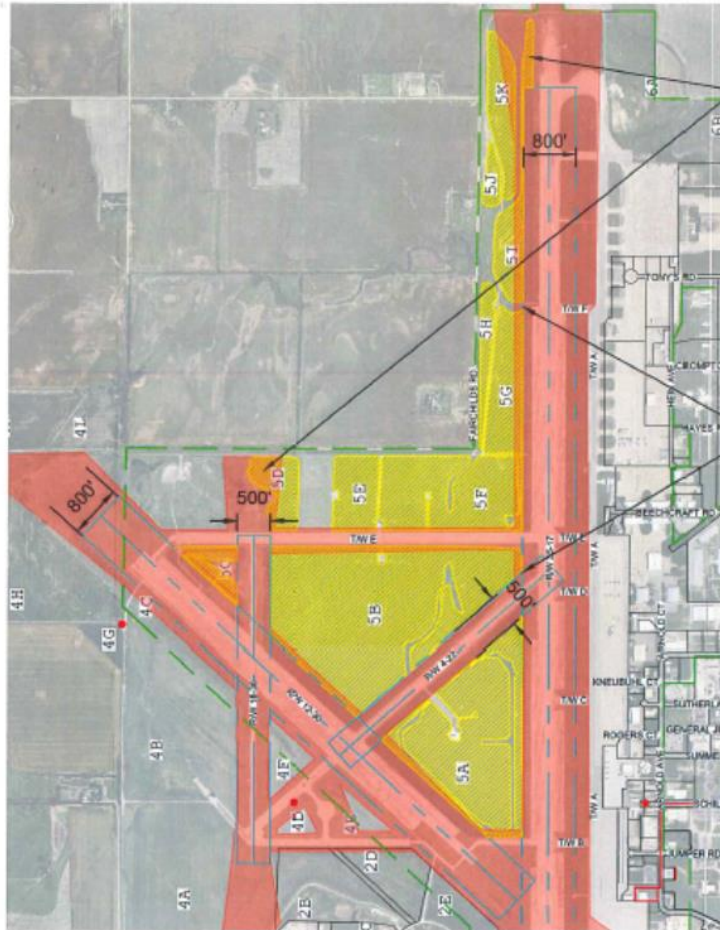
None : REVISIONS
MNC : DESIGNED BY
MNC : DRAWN BY
1" = 2000' : SCALE
10/19/22, 10-08 : DATE

SALINA AIRPORT AUTHORITY
Joe Kejr Farm Grounds Exhibit A

1
OF
1

Kejr

FSA Farm #3523



Note:
Any crops cut within these safety areas shall be bailed and stored outside the safety area boundary's but remain within the leasehold boundary.

Unless you're passing through the gate do not leave any gates unlocked or in the open position at any time.

Crops cannot be planted within these limits.

Brent Laas

5A	75.91
5B	136.31
5C	7.30
5D	13.49
5E	16.86
5F	51.60
5G	23.81
5H	7.99
5I	17.12
5J	4.28
5K	17.32
	<hr/>
	371.99

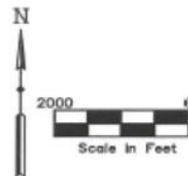
Crop Clearance From Runway Centerlines

17-35 & 12-30

400' from center of Runway each way
1,000' from each end of Runway

4-22 & 18-36

250' from center of Runway each way
300' from each end of Runway



Drawing Number 1482(3)-10-22



3237 ARNOLD, SALINA, KS 67401
(785-827-3914 FAX: 785-827-2221)

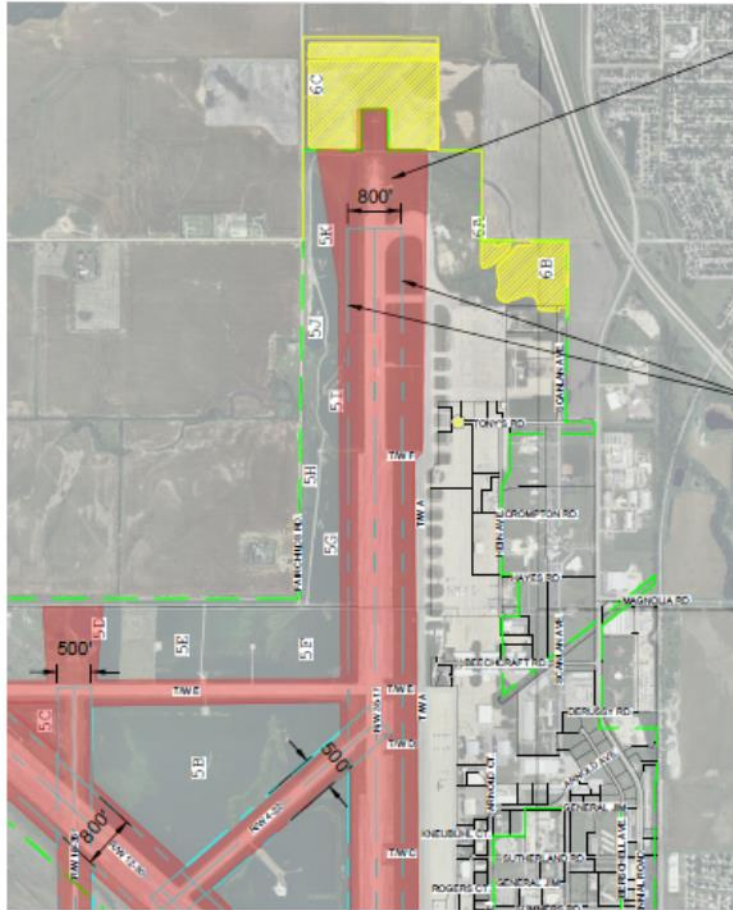
None : REVISIONS
MWC : DESIGNED BY
MWC : DRAWN BY
1" = 2000' : SCALE
10/19/22, 19:06 : DATE

SALINA AIRPORT AUTHORITY
Brent Laas Farm Grounds Exhibit A

1
OF
1

Laas

FSA Farm #3244



Note:
Any crops cut within these safety areas shall be bailed and stored outside the safety area boundary's but remain within the leasehold boundary.

Unless you're passing through the gate do not leave any gates unlocked or in the open position at any time.

Crops cannot be planted within these limits.

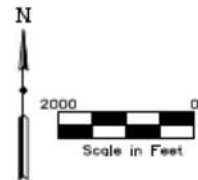
Bill
Came

6A	2.74
6B	19.97
6C	61.08
	<u>83.79</u>

Crop Clearance From Runway Centerlines

17-35 & 12-30
400' from center of Runway each way
1,000' from each end of Runway

4-22 & 18-36
250' from center of Runway each way
300' from each end of Runway



Drawing Number 1509(3)-10-22



3237 ARNOLD, SALINA, KS 67401
(785-827-3914 FAX: 785-827-2221)

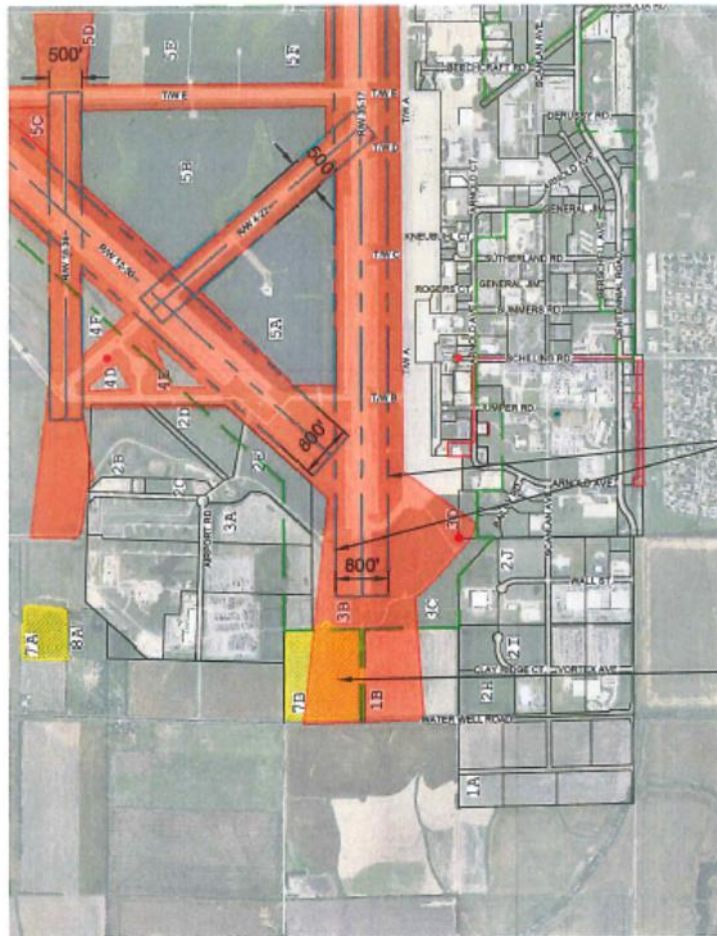
None : REMISIONS
MWC : DESIGNED BY
MWC : DRAWN BY
1" = 2000' : SCALE
10/10/22, 10-24 : DATE

SALINA AIRPORT AUTHORITY
Bill Came Farm Grounds Exhibit A

1
OF
1

Came

FSA Farm #4128



Crops cannot be planted within these limits.

Richard Wilson

7A	11.28
7B	34.87
	<u>46.15</u>

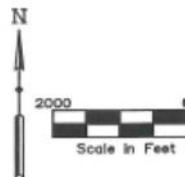
Note:
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Crop Clearance From Runway Centerlines

17-35 & 12-30
400' from center of Runway each way
1,000' from each end of Runway

4-22 & 18-36
250' from center of Runway each way
300' from each end of Runway



Drawing Number 1513(3)-10-22



3237 ARNOLD, SALINA, KS 67401
(765-827-3914 FAX:765-827-2221)
None : REVISIONS
MWC : DESIGNED BY
MWC : DRAWN BY
T = 2000' : SCALE
10/10/22, 1990 : DATE

SALINA AIRPORT AUTHORITY
Richard Wilson Farm Grounds Exhibit A

1
OF
1

Wilson

FSA Farm #4048 and FSA Farm #2947

Approval of the SAA's 2023 Operating Plan and Budget

TIM ROGERS, A.A.E.
SHELLI SWANSON, C.M.

SALINA Airport
Authority

Budget Report And Operating Plan

2023

As of 12-21-2022

3237 Arnold Ave | Salina, Kansas | 785-827-3914
www.salinaairport.com | www.flysalina.com

Directors' Forum

KENT BUER, CHAIR

Staff Reports

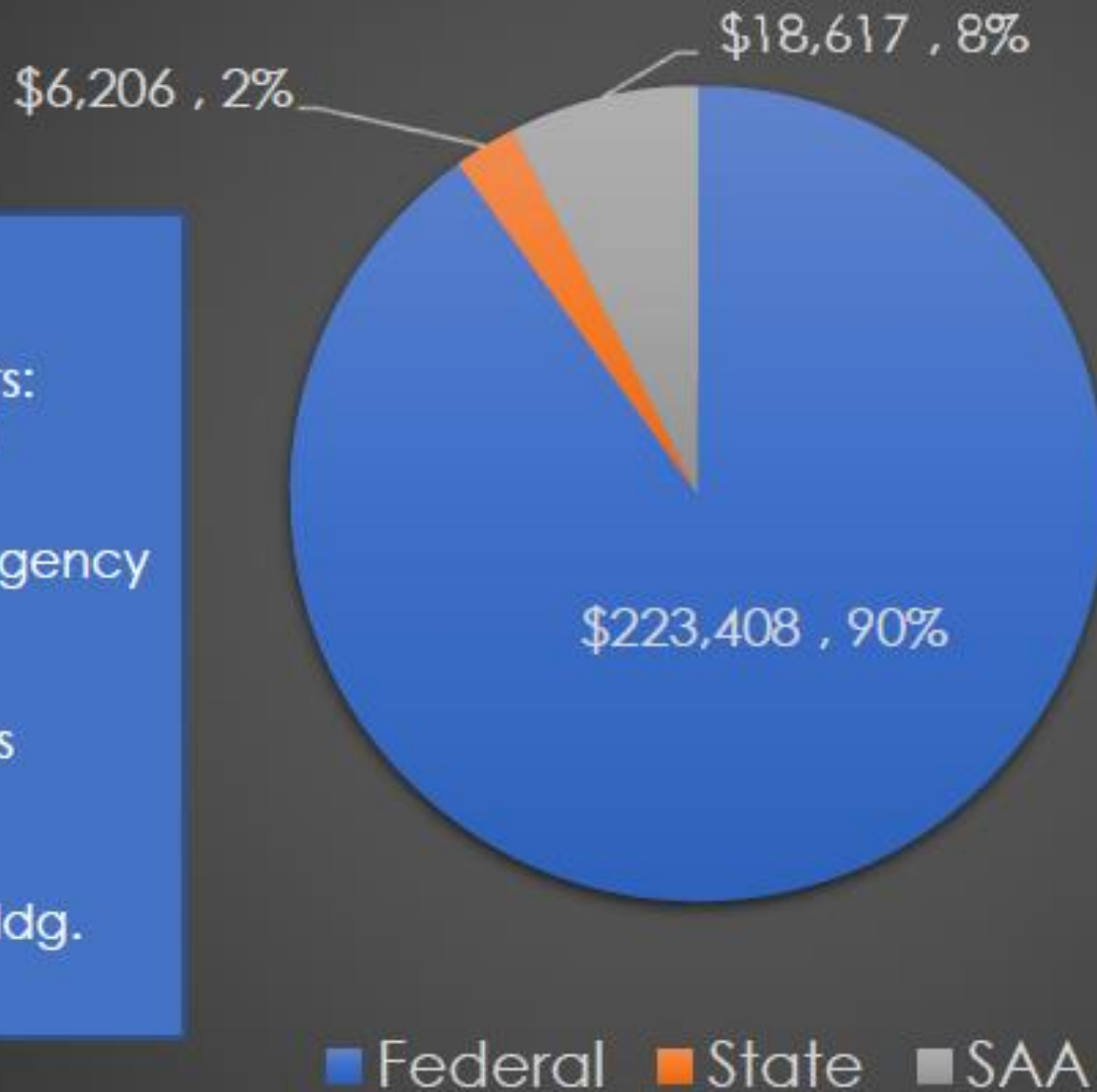
TIM ROGERS, A.A.E.



Review of the status of FEMA disaster recover and mitigation funding

SHELLI SWANSON, C.M.
MAYNARD CUNNINGHAM

FEMA Obligated Projects (4)



Projects:

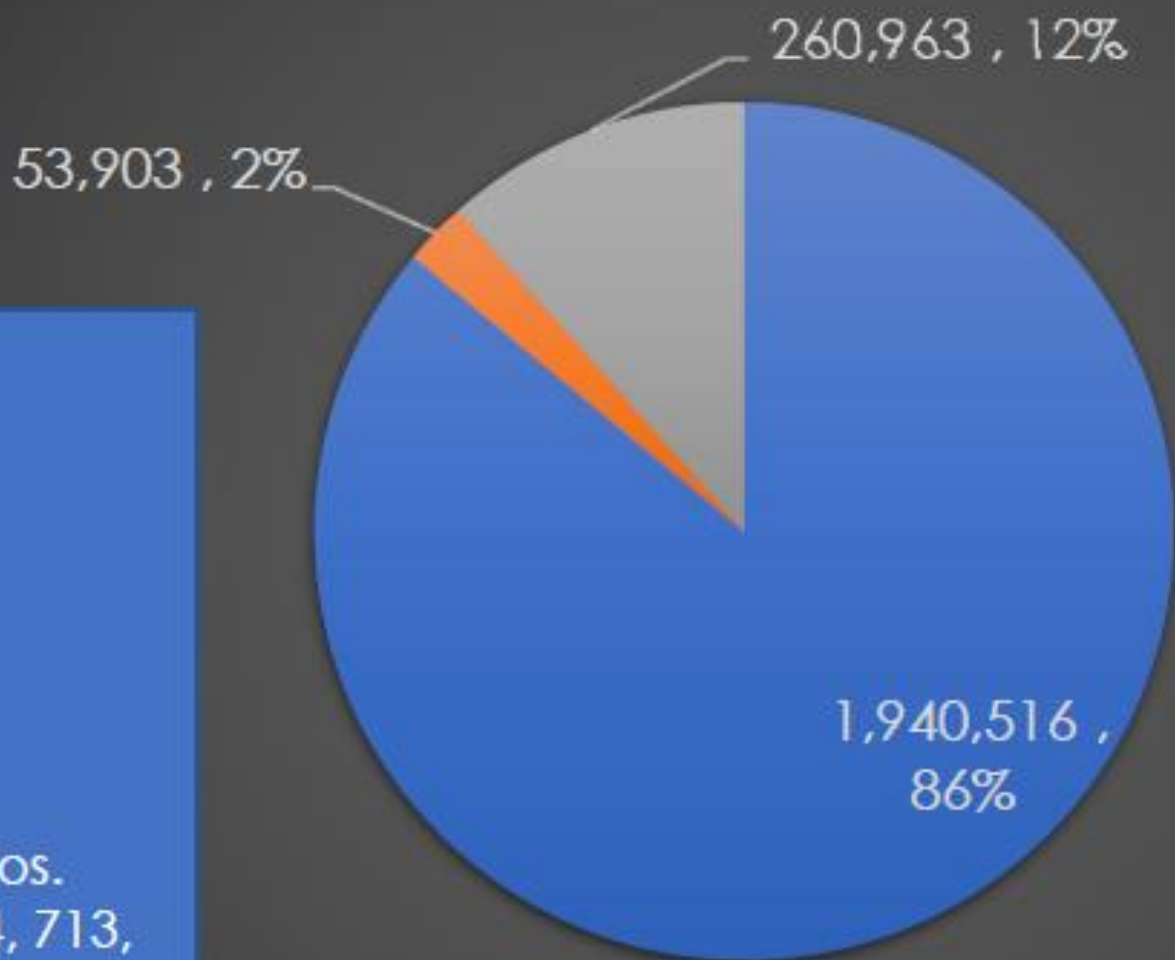
1.) Roof replacements:
Bldgs. 412, 517, & 939

2.) Facility wide emergency
protective measures

3.) Facility wide debris
removal

4.) Hangar 606 and Bldg.
655 repairs

Projects Pending FEMA Obligation (3)



Projects:

1.) Hangar 626 siding replacement

2.) Reconstruct 9 GA Hangars

3.) Repairs on Bldg. Nos. 120, 620, Hangars 504, 713, Rwy. 35 PAPI, airfield perimeter fencing and gates

■ Federal ■ State ■ SAA

Salina Mini-Storage lease assignments update

GREG BENGTON

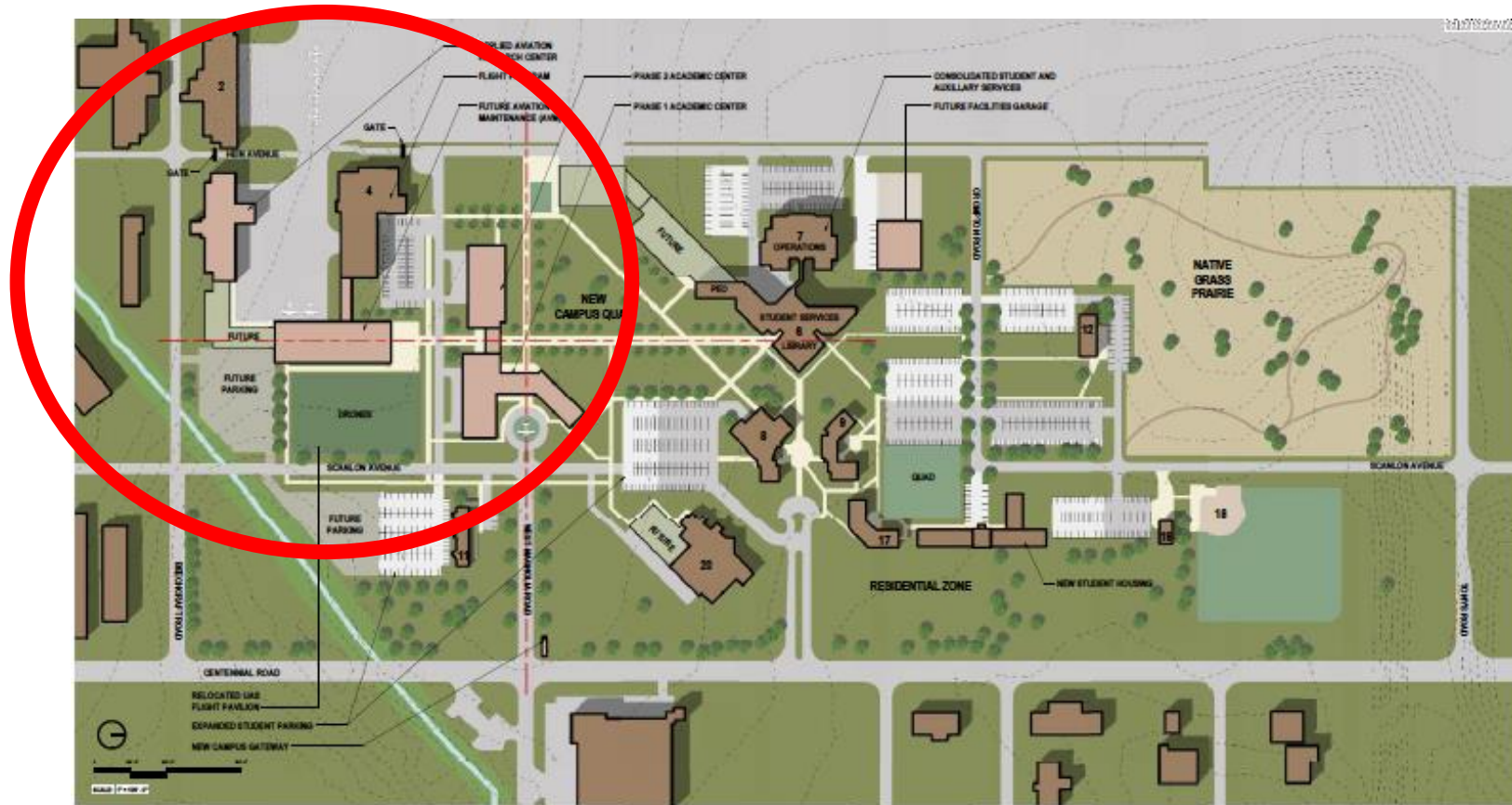
K-State Salina Kansas Advanced Immersive Research for Emergent Systems Center (K-AIRES)

TIM ROGERS, A.A.E.



BEECHCRAFT ROAD IMPROVEMENTS

JULY 14, 2017



K-STATE POLYTECHNIC CAMPUS SITE CONCEPT PLAN



**INNOVATION
RAMP**

- 1. KANSAS ADVANCED SIMULATION CENTER \$50M**
- 2. AVIATION TRAINING CENTER OF EXCELLENCE \$30M**
- 3. MODEL FACTORY TEACHING & RESEARCH CENTER \$28M**



Visitor's Questions & Comments

KENT BUER, CHAIR

Announcements

KAPA Award
Runway 17/35



Announcements



Regular Board Meeting January 18, 2023, 8:00 a.m.



Regular Board Meeting February 15, 2023, 8:00 a.m.



Annual Board Meeting March 15, 2023, 8:00 a.m.

Adjournment

