



Budget Report And Operating Plan

2022



**2022 BUDGET REPORT and OPERATING PLAN
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SALINA Airport *Authority*

Mission Statement

Develop and operate the premier Airport and Airport Industrial Center in the State of Kansas. Provide the citizens of the City of Salina, Saline County and North Central Kansas with safe and efficient access to the national air transportation system. The SAA will also be proactive in providing the citizens of the City of Salina and Saline County with an aviation service center and industrial center that supports business and industry which, in turn, provides jobs and payroll that benefit the region. The Airport Authority's economic development efforts will be in partnership with the City of Salina, Saline County, the Salina Area Chamber of Commerce, Salina Community Economic Development Organization, K-State Polytechnic, Salina Area Technical College, and the State of Kansas.





Code of Ethics Statement

All members of the Salina Airport Authority Board of Directors and Staff are entrusted to ensure that all Salina Regional Airport and Salina Airport Industrial Center stakeholders' interests are appropriately balanced, protected and preserved. This Code of Ethics Statement provides the principles that Salina Airport Authority Board members and Staff are expected to adhere to and advocate. They embody rules regarding the responsibility of all Board members and employees to the Salina Airport Authority, the public and other stakeholders.

Members of the Salina Airport Authority Board of Directors and Staff will:

1. Act with honesty and integrity, avoiding actual or apparent conflicts of interest in personal and professional relationships.
2. Provide constituents with information that is accurate, complete, objective, relevant, timely, and understandable.
3. Comply with rules and regulations of federal, state and local governments, and other appropriate private and public regulatory agencies.
4. Act in good faith; responsibly; and with due care, competence, and diligence, without misrepresenting material facts or allowing one's independent judgment to be subordinated.
5. Respect the confidentiality of information acquired in the course of one's work except when authorized or otherwise legally obligated to disclose. Confidential information acquired in the course of one's work will not be used for personal advantage.
6. Share knowledge and maintain skills important and relevant to constituents' needs.
7. Proactively promote ethical behavior as a responsible partner among peers, in the work environment, and in the community.
8. Achieve responsible use of and control over all assets and resources employed or entrusted.
9. Salina Airport Authority executive management also acknowledge and adhere to the American Association of Airport Executives Code of Ethics in the performance of their duties.

M.J. Kennedy Air Terminal Bldg.

- Complete construction of Terminal Concourse expansion and restroom addition
- Install landscaping
- Negotiate Terminal Bldg. expansion and renovation design contract

Airport Operations

- Promote maximum air traffic through KSLN (UA, transients, military, etc.)
- Attract special events (aerobatic competition, etc.)
- Support scheduled 2022 FOL deployments
- In partnership with Avflight, continue fuel flowage stabilization and growth
- Continue enhancement of air service
- Support Kansas National Guard and Ft. Riley operations

Airfield

- Runway 17/35 rehabilitation construction
- Runway 17/35 upgrade to LED lighting
- Negotiate Runway 12/30 rehabilitation design contract
- Develop scope of work, complete design, and commence construction of Pumphouse 305 project
- General aviation aircraft storage hangars construction
- Negotiate snow removal equipment (SRE) specification development contract
- Hangar 606 design and construction upgrades to support aircraft paint operations
- Hangar 626 rehabilitation consultant engineering selection

Airport Industrial Center

- Drive for maximum occupancy in Airport Authority buildings
- Continued support of current Airport/Industrial center business and industry
- Airport & Industrial area operations, maintenance and development
- Market and lease available airport and airport industrial center buildings and space
- Promote SAA industrial center growth and job creation
- Complete platting and annexation for the development of 80 acres south of Water Well Rd.

Facilities Maintenance and Development

- Develop a systematic facilities maintenance and inspection program for the 1.6 million sq. ft. of building space, drainage structures, rail spur, and perimeter fencing. Key 2022 areas of focus in this plan include:
 - Hangar and building roof replacements
 - Hangar and building HVAC upgrades and replacements
 - Facility asbestos abatement and removal
 - Rehabilitate Bldg. 595 for light manufacturing/warehouse tenancy
 - Airport and Industrial Center deferred maintenance

Former Schilling Air Force Base Environmental Project

- KDHE approval of final work plans, bid remedial action work, and start-up operation of the pilot, ground water treatment plant.

Finance / Admin

- Hangar 626 rehabilitation EDA grant application
- Implement Cybersecurity Plans
- 2021 Audit/CAFR
- Compliance with new GASB 87 (Leases)
- Maintain \$1.8M operating cash/reserve fund balance
- Maintain Aa3 on GOULD
- Continued leasing activity to achieve an 85% building occupancy rate
- Reduce turnover rate ARFF crew
- Prepare to maximize available grant funding opportunities through the Federal Aviation Administration, Economic Development Administration and the Kansas Department of Transportation

Staffing

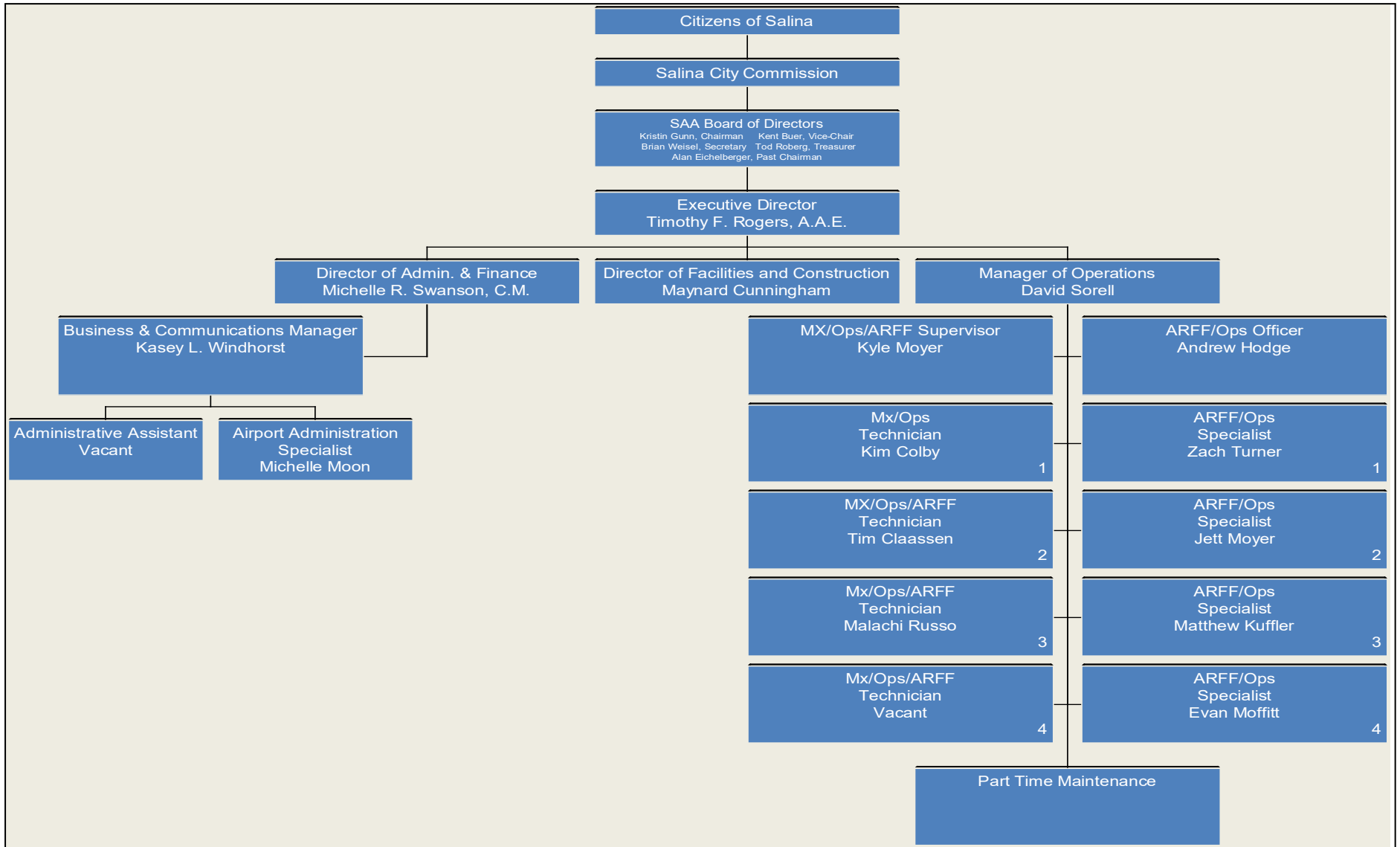
- Staff management and development and future replacements
- In-depth wage and benefits review
- Employee satisfaction analysis
- Implement employee morale and job satisfaction program

Partnerships

- Continue to be a lead partner and trusted advisor with Kansas State University Salina Aerospace and Technology Campus aviation programs as their future growth will be a catalyst for significant economic activity in Saline County
- Expand partnership with Salina Area Technical College in meeting business and industry labor requirements
- Continued relationships with City of Salina, Saline County, Salina Economic Dev. Organization, Salina Area Chamber of Commerce and the State of Kansas
- Contract with Salina Area Chamber of Commerce for services to meet aerospace workforce recruitment and housing needs
- Continue partnership with Kansas State University Salina Aerospace and Technology Campus to support the Kansas Simulation Center initiative
- Expand strategic partnership and support 1 Vision Aviation
- Continue alliance with Wichita State University's WERX division of the National Institute for Aviation Research (NIAR)

SALINA Airport Authority

January 2022



**Salina Airport Authority
2022
Budget Summary**

10/13/2021

	2019 Actual	2020 Budget	2020 Actual	2021 Budget	2021 Projected Actual	2022 Proposed Budget	2021/2022 +/-	2021/2022 %
Operating Income								
Airfield revenue								
Fuel Flowage Fees	\$ 185,249	\$ 202,000	\$ 190,668	\$ 185,000	\$ 177,600	\$ 180,000	\$ 2,400	1.4%
Hangar rent	652,896	645,000	634,594	660,000	800,000	815,000	15,000	1.9%
Landing fees	35,693	25,500	55,856	30,000	30,000	30,450	450	1.5%
Ramp rent	54,085	50,250	60,120	57,335	64,215	65,000	785	1.2%
Total Airfield revenue	927,923	922,750	941,238	932,335	1,071,815	1,090,450	18,635	1.7%
Building and land rent								
Agri land rent	72,673	56,000	67,683	66,760	66,760	67,000	240	0.4%
Building rents	1,045,989	1,100,000	1,221,999	1,121,750	1,334,883	1,350,000	15,118	1.1%
Land rent	217,490	230,593	240,100	242,010	265,000	270,000	5,000	1.9%
Tank rent	13,635	11,970	13,974	13,500	14,040	14,040	0	0.0%
Total Building and land rent	1,349,787	1,398,563	1,543,756	1,444,020	1,680,683	1,701,040	20,358	1.2%
Other revenue								
Airport Promotion	68,380	70,000	60,420	25,000	25,000	25,000	0	0.0%
Commissions	33,977	35,100	14,999	21,060	18,954	19,000	46	0.2%
Other income	52,892	65,000	91,933	77,000	73,150	74,000	850	1.2%
Total Other revenue	155,249	170,100	167,352	123,060	117,104	118,000	896	0.8%
Gross Operating Income	\$ 2,432,959	\$ 2,491,413	\$ 2,652,346	\$ 2,499,415	\$ 2,869,602	\$ 2,909,490	\$ 39,888	1.4%
Operating Expense								
Administrative expenses								
A/E, consultants, brokers	33,401	21,500	15,830	32,000	33,280	34,000	720	2.2%
Airport promotion	159,176	135,000	194,563	100,000	217,000	125,000	(92,000)	-42.4%
Bad Debt Expense	2,709	10,000	54,847	5,000	5,000	5,000	-	0.0%
Computer/Network Admin.	20,523	20,000	42,730	30,000	27,600	28,500	900	3.3%
Dues and subscriptions	25,432	24,000	26,388	25,000	26,250	27,500	1,250	4.8%
Employee retirement	62,632	84,500	100,855	85,345	78,517	80,088	1,570	2.0%
FICA and medicare tax expense	59,373	65,188	56,065	65,840	65,840	67,157	1,317	2.0%
Industrial development	31,071	43,000	28,000	43,500	43,500	60,000	16,500	37.9%
Insurance, property/liability	188,029	179,375	174,784	205,000	205,000	230,000	25,000	12.2%
Insurance, medical	172,412	228,375	172,253	215,000	208,550	220,000	11,450	5.5%
Kansas unemployment tax	818	1,000	802	1,000	8,490	1,000	(7,490)	-88.2%
Legal and accounting	47,346	35,000	32,810	37,000	45,000	45,900	900	2.0%
Office salaries	519,382	507,099	546,022	516,062	526,383	550,000	23,617	4.5%
Office Supplies	9,588	6,000	6,647	6,500	7,995	8,155	160	2.0%
Other administrative expense	11,192	10,875	14,607	15,000	17,700	18,000	300	1.7%
Postage	2,077	2,500	1,648	2,500	2,000	2,040	40	2.0%
Property appraisal expense	-	-	-	-	-	-	-	0.0%
Property tax expense	142,350	165,878	130,562	170,854	170,854	181,500	10,646	6.2%
Special Events	2,084	1,000	-	1,000	1,000	1,500	500	50.0%
Telephone	20,617	18,500	16,729	16,000	24,480	25,000	520	2.1%
Training	2,235	5,000	4,405	5,000	5,000	10,000	5,000	100.0%
Travel and meetings	12,450	12,000	9,473	10,000	9,800	10,000	200	2.0%
Total Administrative expenses	\$ 1,524,897	\$ 1,575,790	\$ 1,630,020	\$ 1,587,601	\$ 1,729,240	\$ 1,730,339	\$ 1,099	0.1%
Maintenance expenses								
Airfield maintenance	26,315	31,000	70,644	50,000	46,500	50,000	3,500	7.5%
Airport Security	3,892	4,000	666	2,500	7,775	8,000	225	2.9%
Building maintenance	76,461	50,000	118,472	75,000	145,000	150,000	5,000	3.4%
Equipment fuel and repairs	85,199	90,500	72,011	60,000	88,200	90,000	1,800	2.0%
Fire Services	16,108	18,500	21,936	25,500	31,110	31,750	640	2.1%
Grounds maintenance	6,405	4,500	10,960	7,500	13,350	15,000	1,650	12.4%
Maintenance salaries	323,608	381,032	299,035	380,187	330,763	350,000	19,237	5.8%
Other maintenance expenses	13,381	16,000	23,084	25,000	18,000	20,000	2,000	11.1%
Snow removal expense	22,580	20,000	4,599	20,000	3,600	20,000	16,400	455.6%
Utilities	256,587	230,000	220,298	220,000	321,200	300,000	(21,200)	-6.6%
Total Maintenance expenses	\$ 830,536	\$ 845,532	\$ 841,705	\$ 865,687	\$ 1,005,498	\$ 1,034,750	\$ 29,252	2.9%
Total Expense	\$ 2,355,433	\$ 2,421,322	\$ 2,471,725	\$ 2,453,288	\$ 2,734,738	\$ 2,765,089	\$ 30,352	1.1%
Total Operating Net Before Depreciation	\$ 77,526	\$ 70,091	\$ 180,621	\$ 46,127	\$ 134,864	\$ 144,401	\$ 9,537	7.1%

State and Federal Grant Funding Summary

Calendar Year	Project	Total Cost	Grant \$	Grant Status	Agency	SAA Local Share
2022	Runway 17/35, South 7,500 ft construction	\$ 4,321,531	\$ 4,200,979	Awarded 6-23-2021	FAA	\$ 120,552
2022	Runway 17/35, North 4,800 ft construction	1,691,185	1,352,948	Application in Process	KDOT	338,237
2022	PH 305 rehabilitation design	168,750	151,875	MAP Program Acceptance 8-12-2021	FAA	16,875
2022	Terminal Bldg. expansion & renovation design	562,500	506,250	Airport Terminal Program	FAA	56,250
2022	Runway 12/30 rehabilitation design	285,250	256,725	Airport Infrastructure Program	FAA	28,525
2023	Hangar 626 rehabilitation design and construction	4,000,000	3,200,000	Application in Development	EDA	800,000
2023	PH 305 rehab construction	1,121,275	1,009,148	MAP Program Acceptance 8-12-2021	FAA	112,128
2023	Runway 12/30 rehabilitation construction	3,750,000	3,375,000	Airport Infrastructure Program	FAA	375,000
2023	Snow blower with broom attachment & two snow plows	900,000	810,000	AIP Entitlement	FAA	90,000
2024	Terminal parking lot rehabilitation design	185,750	167,175	MAP Program Acceptance 8-12-2021	FAA	18,575
2025	Terminal parking lot rehabilitation construction	1,544,000	1,389,600	MAP Program Acceptance 8-12-2021	FAA	154,400
2025	Terminal building remodel & expansion phase's I, II & III constr	7,996,500	7,196,850	Airport Terminal Program	FAA	799,650
2025	T/W's A, B, C, D, E & from Rwy 35 to T/W G design	575,000	517,500	AIP Entitlement	FAA	57,500
2026	T/W's A, B, C, D, E & from Rwy 35 to T/W G construction	4,500,000	4,050,000	AIP Entitlement	FAA	450,000
2027	Upgrade Runways 17-35 & 12-30 lighting systems design	435,000	391,500	Airport Infrastructure Program	FAA	43,500
2028	Upgrade Runways 17-35 & 12-30 lighting systems construction	3,950,000	3,555,000	Airport Infrastructure Program	FAA	395,000
		<u>\$ 35,986,741</u>	<u>\$ 32,130,550</u>			<u>\$ 3,856,192</u>

Mill Levy / Matching Grant Funds

Funds

Balance as of 07/31/2021	\$ 313,206
Anticipated tax receipts through 12-31-2021	35,000
Reimbursement from AIP 42 grant (Rwy 17/35 A/E)	363,340
Total projected balance at 12-31-2021	<u>711,546</u>

Projected 2021 Mill Levy (Received in 2022)	420,000
Total available Mill Levy through 2022	<u>1,131,546</u>

2022 Projects

Runway 17/35, South 7,500 ft (FAA)	120,552
Runway 17/35, North 4,800 ft (KDOT)	338,237
Runway 17/35 LED lighting	175,000
PH 305 rehabilitation design	16,875
Terminal Bldg. expansion & renovation design	56,250
Rwy 12/30 pavement investigation	75,000
Runway 12/30 rehabilitation design	28,525
	<u>810,439</u>

Projected Balance at 12-31-2022	<u>\$ 321,107</u>
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HANGAR / MISSION OPERATING FACILITY PRICING January 1, 2022

Forward Operating Location (FOL) Activity

Facility	Hangar Floor SF	Door Height Clearance	Office / Multi-Use SF	Total SF	Rate/SF Office	Rate/SF Hangar	Total Facility Rate/SF	Daily Rate 100% Usage	Daily Rate 50% Usage	Daily Rate Hangar Only	Daily Rate Office Only
Hangar 509	27,673	19'10"	17,859	45,532	\$ 12.65	\$ 6.35	\$ 8.85	\$ 1,100	\$ 550	\$ 480	\$ 610
Hangar 606	34,932	34'4"	14,290	49,222	\$ 16.85	\$ 8.50	\$ 10.95	\$ 1,470	\$ 735	\$ 810	\$ 650
Hangar 600	42,052	28'	26,256	68,308	\$ 18.20	\$ 9.00	\$ 12.50	\$ 2,330	\$ 1,165	\$ 1,030	\$ 1,300
Hangar 703	25,882		0	25,882	NA	\$ 5.05	\$ 5.05	\$ 350	\$ 175	\$ 350	NA
Hangar 959	89,513	58'	40,220	129,733	\$ 13.00	\$ 9.85	\$ 10.50	\$ 3,730	\$ 1,865	\$ 2,410	\$ 1,430

The above hangar rental includes the following:

1. The use of SLN runways, taxiways and designated aircraft parking aprons. The SAA and mission planners will coordinate to designate ramp space to accommodate mission aircraft. As soon as possible, provide the SAA with the mission concept of operations and number/type of aircraft.
2. The use of up to 3 storage bunkers, and one building for the storage and assembly of practice ordnance. Upon receipt of the list of ordnance to be used, the SAA can assist the unit(s) in obtaining the appropriate explosives facility licenses.
3. 130 six ft. tables and 300 folding chairs. (Subject to availability; coordinate needs early with SAA to reserve tables and chairs).
4. 12 Flight gear lockers
5. All electricity, natural gas, water and trash services.
6. The use of hangar restrooms within the leased facilities; all consumables to be stocked and supplied by the SAA during the mission.
7. Two refrigerators and 2 microwaves; coordinate early to reserve appliances.
8. Issuance of building and airfield access keys and gate cards as per mission planner instructions.

Rates for missions not leasing 50% or more of an aircraft hangar facility

Rate for mission use of airfield including apron space and/or FARP locations - \$275 / day

Rate for mission use of ordnance storage bunkers, lockers and/or assembly building no.1080 - \$150 / day



HANGAR / MISSION OPERATING FACILITY PRICING

Forward Operating Location (FOL) Activity

Additional services available through the SAA

- Internet speed as follows (rate is per hangar, per month):
 - 20/20 - \$475
 - 100/100 - \$595
 - 500/500 - \$790
- Long distance telephone call capability (codes issued per unit's request and ease in tracking utilization) - \$.069/minute
- Telephone lines - \$75 per line per month.
30 Toshiba phones (Subject to availability; coordinate early to reserve phones)
- Printer/copier rental as follows (rate is per unit, per month, one month minimum, paper available for \$50/case):
 - 35/45 PPM, color copier/printer - \$900
 - 35/45 PPM, back/white copier/printer - \$825Add \$295 for hard drive removal and surrender to unit.
- Janitorial services - \$285 per day per facility for detail restroom cleaning and trash removal (can specify certain dates and times for services). For detail office / hangar cleaning services, please contact the SAA for pricing.
- Port-a-potties - \$185 per week (includes 1 service), Hand wash stations \$200 per week, Hand sanitizing stations (set of 2 per station) \$155 per week
- Utilization of SAA Logistics and Ground Services Support Equipment - \$195 per day (see separate GSE schedule for equipment listing detail).
- Handheld programmable portable UHF/VHF Radios - \$15 per day/per radio

Missions/deployments extending over 30 days may qualify for a price discount, please contact the Salina Airport Authority (SAA) for extended stay rate quotes.

In the event of partial occupancy, the SAA reserves the right to lease the remaining sq. ft. to other units, organizations and aircraft operators.

Facility and pricing structure subject to hangar availability. Contact the SAA in the early stages of mission planning to insure availability and reserve the facilities and dates.

Salina Regional Airport operated by:
Salina Airport Authority (SAA)
3237 Arnold Ave., Salina, KS 67401
Shelli Swanson, Director of Admin. & Finance
shellis@salair.org
785-827-3914 or 785-577-4647

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HANGAR / MISSION OPERATING FACILITY PRICING

Forward Operating Location (FOL) Activity

Services provided by other SAA partners and contact information:

Aircraft Fuel	SLN FBO and DoD contract fuel provider: Avflight Salina; Julie Yager-Zucker, Operations Manager 785-825-6739
Aircraft Support Equipment	Avflight Salina; Julie Yager-Zucker, Operations Manager 785-825-6739 - for all equipment not available on SAA equipment list.
Air Traffic Control	Salina Air Traffic Control Tower, 785-825-4806
Machine Shop Services	Scientific Engineering, Jim Pratt, 785-827-7071
Food Service; Catering	Kansas State University Food Service Provider; AmeriServ, Kate Chambers, 785-826-2922 or Avflight Salina; Julie Yager-Zucker, Operations Manager 785-825-6739
Recreation; Fitness	Kansas State University Recreation Center, Kyle Chamberlin, 785-826-2662
Rental Cars	Hertz, 785-827-7237; Enterprise, 785-825-1100
Lodging	KSARNG Billeting - Jennifer Short 785-646-3311/3312; Candlewood Suites, Taylor Munoz, 785-823-6939; Hilton Garden Inn, Dana Bronson, 785-309-0440, Ext. 7152, Baymont Inn and Suites, Kimberely or Cindi, 785-823-6900; Quality Inn and Suites, Tammy Surface, 785-825-2111; Courtyard by Marriott, Leslie Lawson, 785-309-1300; La Quinta Inn and Suites, Becky Senger, 785-827-9000; Holiday Inn, Nicholyn Strome, 785-404-6767; Hampton Inn, Monica Batazor, 785-823-9800; Comfort Suites, Bart Garrett, 785-404-6944; Fairfield Inn and Suites, 785-515-5333; Homewood Suites, Jenn Reitz, 785-515-2600. For large scale events, please contact Jo Ann McClure at the Salina Chamber's Convention and Visitors Bureau 785-827-9301
Gases	Airgas, 785-823-8100

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Salina Airport Authority

Other Income Fee Schedule

Effective January 1, 2022

Gate cards	\$ 20.00	per key (new or replacement)
Telephone service	\$ 0.085	per minute (long distance)
Facility keys	\$ 15.00	per key (new or replacement)
Lock change	\$ 50.00	per door
Finance Charge on overdue balances	\$75 or 6%	of the overdue balance
Air Terminal Conference Room (Wifi and TV Included)	\$ 125.00	per day
	\$ 25.00	per hour
Air Carrier Ramp / Background Check Fee		
Security Threat Assessment (STA)	\$ 20.00	per employee
Criminal History Record Check (CHRC)	\$ 45.00	per employee
Photocopies	\$ 0.15	per page
Fax Services		
Outgoing	\$ 5.00	for first page
	\$ 2.00	per page after first
Incoming	\$ 1.00	per page
Notary service	\$ 5.00	per signature
NSF Check	\$ 35.00	each
Self-fuel permit fee	\$ 650.00	
Fuel Spill Clean up		
Man hour	\$ 95.00	
Small Equip.	\$ 45.00	per hour
Large Equip.	\$ 75.00	per hour
Consumables		at cost
Ag Operator Fee	\$ 750.00	per year
Airfield Escort Fee	\$ 55.00	per hour (min. of 1 hr.)
AOA Driving Training	\$ 75.00	per class
Fuel Flowage Fee	\$ 0.0815	per gallon
Signatory Landing Fees	\$.65	<60,000lbs.
<i>(per 1,000 lbs. per landing)</i>	\$ 1.25	>60,000lbs.
Non-Signatory Landing Fees	\$ 1.95	
<i>(per 1,000 lbs. per landing)</i>		
ARFF Standby Fee	\$ 95.00	per hour
ARFF Index C/D/E Fee	\$ 950.00	per flight
Terminal Use Fee (Public Charter)	\$ 950.00	per flight
Terminal Security (Public Charter)	\$ 750.00	per flight (includes LEO)
Maintenance Service Fee	\$ 95.00	per hour plus supplies & equipment (for items the responsibility of tenant)
Other contract services	7.50%	plus cost

* Minimum of 1 hour for equipment rental



Hangar Rates and Charges - Transient Aircraft Storage

Hangar 600

Door Clearance 100' (W) and 28' (H)

Rates applicable for storage of aircraft only and do not include charges by FBOs for Aircraft handling.

As of January 1, 2022

Aircraft Type	Daily/Overnight Rate
Helicopters and single engine pistons	\$85
Single Engine turbo-props and piston twins	\$95
Twin engine turbo-prop	\$115
Large Turbo-Props/Business Jets	
Up to 2500 sq.ft.	\$165
<i>Beechjet 400, Premier I, CJ-1/2, Citation 500, Citation Jet</i>	
<i>Citation 550, Mustang, Falcon 10, Delfin L-29, Exlipse 500</i>	
<i>1124 Westwind, Learjet 24/25/28/29/31/35/36/55</i>	
<i>Diamond I, T-38 Talon, Hawker 400XP/700,</i>	
<i>Jet Commander 1121, Sabreliner 65</i>	
2500 to 5000 sq.ft.	\$195
<i>Challenger 300/600/601/604, Casa C-212-200, Gulfstream I</i>	
<i>Citation III/v/VI/VII/X, Excel, Sovereign, Falcon 20/50/900/2000</i>	
<i>Dornier 328 Turbo-prop/Jet, Brasilla, EMB 123/300, Hansa</i>	
<i>Galaxy, Astra, IAI G-150, Phenom 300/500, CJ-3,</i>	
<i>Learjet 45/60, Jetstar I/II, Hawker 800/800XP/850XP/1000/4000</i>	
5000 to 7500 sq.ft.	\$225
<i>Gulfstream II/III/IV, DC-3, Dash 8, Falcon 7X, Rockwell 2000</i>	
<i>Casa CN-235, Embraier ERJ 135-/145, Antonov AN-26</i>	
<i>ATR 42-500, Canadair Regional Jet, Fokker Fellowship</i>	
<i>British Aerospace BAE 146-200, HS 748</i>	
7500 and up sq.ft.	\$245
<i>Global Express, Convair 440/580, Dash 7</i>	
<i>Fokker 50/100, Fokker Frienship, Gulfstriem V</i>	
<i>British Aerospace BAC 111-500</i>	
Military Jets (small)	\$185
Military Jets (large)	\$250

Discounts available for longer-term storage



Hangar Rates and Charges - Transient Aircraft Storage

Hangar 606

Door Clearance 154' (W) and 34'4" (H)

Rates applicable for storage of aircraft only and do not include charges by FBOs for Aircraft handling.

As of January 1, 2022

Aircraft Type	Daily/Overnight Rate
Helicopters and single engine pistons	\$85
Single Engine turbo-props and piston twins	\$95
Twin engine turbo-prop	\$115
Large Turbo-Props/Business Jets	
<i>Up to 2500 sq.ft.</i>	\$165
<i>Beechjet 400, Premier I, CJ-I/2, Citation 500, Citation Jet</i>	
<i>Citation 550, Mustang, Falcon 10, Delfin L-29, Exlipse 500</i>	
<i>1124 Westwind, Learjet 24/25/28/29/31/35/36/55</i>	
<i>Diamond I, T-38 Talon, Hawker 400XP/700,</i>	
<i>Jet Commander 1121, Sabreliner 65</i>	
<i>2500 to 5000 sq.ft.</i>	\$195
<i>Challenger 300/600/601/604, Casa C-212-200, Gulfstream I</i>	
<i>Citation III/v/VI/VII/X, Excel, Sovereign, Falcon 20/50/900/2000</i>	
<i>Dornier 328 Turbo-prop/Jet, Brasilla, EMB 123/300, Hansa</i>	
<i>Galaxy, Astra, IAI G-150, Phenom 300/500, CJ-3,</i>	
<i>Learjet 45/60, Jetstar I/II, Hawker 800/800XP/850XP/1000/4000</i>	
<i>5000 to 7500 sq.ft.</i>	\$225
<i>Gulfstream II/III/IV, DC-3, Dash 8, Falcon 7X, Rockwell 2000</i>	
<i>Casa CN-235, Embraier ERJ 135-/145, Antonov AN-26</i>	
<i>ATR 42-500, Canadair Regional Jet, Fokker Fellowship</i>	
<i>British Aerospace BAE 146-200, HS 748</i>	
<i>7500 and up sq.ft.</i>	\$245
<i>Global Express, Convair 440/580, Dash 7</i>	
<i>Fokker 50/100, Fokker Frienship, Gulfstriem V</i>	
<i>British Aerospace BAC 111-500</i>	
Military Jets (small)	\$185
Military Jets (large)	\$250

Discounts available for longer-term storage



Hangar Rates and Charges - Transient Aircraft Storage

Hangar 703

Door Clearance 140' (W) and 30' (H)

Rates applicable for storage of aircraft only and do not include charges by FBOs for Aircraft handling.

As of January 1, 2022

Aircraft Type	Daily/Overnight Rate
Helicopters and single engine pistons	\$65
Single Engine turbo-props and piston twins	\$80
Twin engine turbo-prop	\$90
Large Turbo-Props/Business Jets	
<i>Up to 2500 sq.ft.</i>	\$145
<i>Beechjet 400, Premier I, CJ-I/2, Citation 500, Citation Jet</i>	
<i>Citation 550, Mustang, Falcon 10, Delfin L-29, Exlipse 500</i>	
<i>1124 Westwind, Learjet 24/25/28/29/31/35/36/55</i>	
<i>Diamond I, T-38 Talon, Hawker 400XP/700,</i>	
<i>Jet Commander 1121, Sabreliner 65</i>	
<i>2500 to 5000 sq.ft.</i>	\$165
<i>Challenger 300/600/601/604, Casa C-212-200, Gulfstream I</i>	
<i>Citation III/v/VII/VIII/X, Excel, Sovereign, Falcon 20/50/900/2000</i>	
<i>Dornier 328 Turbo-prop/Jet, Brasilla, EMB 123/300, Hansa</i>	
<i>Galaxy, Astra, IAI G-150, Phenom 300/500, CJ-3,</i>	
<i>Learjet 45/60, Jetstar I/II, Hawker 800/800XP/850XP/1000/4000</i>	
<i>5000 to 7500 sq.ft.</i>	\$175
<i>Gulfstream II/III/IV, DC-3, Dash 8, Falcon 7X, Rockwell 2000</i>	
<i>Casa CN-235, Embraier ERJ 135-/145, Antonov AN-26</i>	
<i>ATR 42-500, Canadair Regional Jet, Fokker Fellowship</i>	
<i>British Aerospace BAE 146-200, HS 748</i>	
<i>7500 and up sq.ft.</i>	\$195
<i>Global Express, Convair 440/580, Dash 7</i>	
<i>Fokker 50/100, Fokker Frienship, Gulfstriem V</i>	
<i>British Aerospace BAC 111-500</i>	
Military Jets (small)	\$140
Military Jets (large)	\$185

Discounts available for longer term storage



T-Hangar Rates and Charges

Rates applicable for storage of aircraft only and do not include charges by FBOs for Aircraft handling.

As of Jan. 1, 2022

Hangar Type	Monthly Rate
(A) T-hangars	\$97
(B) T-hangars	\$97
(D) Box hangars	\$120
- D5, D6, D7, D8	
(C) Box hangars	\$178
- C1	
(P) T-hangars	\$93
- P13 T-hangar	\$120
- P30, P31, P32	\$142



Hangar Rates and Charges - Transient Aircraft Storage

Hangar 509

Door Clearance 95' (W) and 23' (H)

Rates applicable for storage of aircraft only and do not include charges by FBOs for Aircraft handling.

As of January 1, 2022

Aircraft Type	Daily/Overnight Rate
Helicopters and single engine pistons	\$65
Single Engine turbo-props and piston twins	\$80
Twin engine turbo-prop	\$90
Large Turbo-Props/Business Jets	
Up to 2500 sq.ft.	\$145
<i>Beechjet 400, Premier I, CJ-I/2, Citation 500, Citation Jet</i>	
<i>Citation 550, Mustang, Falcon 10, Delfin L-29, Exlipse 500</i>	
<i>1124 Westwind, Learjet 24/25/28/29/31/35/36/55</i>	
<i>Diamond I, T-38 Talon, Hawker 400XP/700,</i>	
<i>Jet Commander 1121, Sabreliner 65</i>	
2500 to 5000 sq.ft.	\$165
<i>Challenger 300/600/601/604, Casa C-212-200, Gulfstream I</i>	
<i>Citation III/v/VII/VIII/X, Excel, Sovereign, Falcon 20/50/900/2000</i>	
<i>Dornier 328 Turbo-prop/Jet, Brasilla, EMB 123/300, Hansa</i>	
<i>Galaxy, Astra, IAI G-150, Phenom 300/500, CJ-3,</i>	
<i>Learjet 45/60, Jetstar I/II, Hawker 800/800XP/850XP/1000/4000</i>	
5000 to 7500 sq.ft.	\$175
<i>Gulfstream II/III/IV, DC-3, Dash 8, Falcon 7X, Rockwell 2000</i>	
<i>Casa CN-235, Embraier ERJ 135-/145, Antonov AN-26</i>	
<i>ATR 42-500, Canadair Regional Jet, Fokker Fellowship</i>	
<i>British Aerospace BAE 146-200, HS 748</i>	
7500 and up sq.ft.	\$195
<i>Global Express, Convair 440/580, Dash 7</i>	
<i>Fokker 50/100, Fokker Friendship, Gulfstriem V</i>	
<i>British Aerospace BAC 111-500</i>	
Military Jets (small)	\$145
Military Jets (large)	\$185

Discounts available for longer term storage

Ground Support Equipment & Logistics

As of January 1, 2022



**For questions, or to rent GSE or
Logistics Services, please contact
Shelli Swanson at
785-827-3914 or email
shellis@salair.org**



Vehicles and Storage

Description:
12 Passenger Van

Chevy



Description:
GMC Box Truck
L 23'9" W 7'9" H
8'6"



Description:
International Semi
Flatbed Truck



Description:
1986 International
Series Stake Bed Truck



Description:
10K All-Terrain Forklift
15' Height Range



Description:
Conex Box
Quantity: 2



Ground Support Equipment

Description:
PS1: F350, Self propelled,
Passenger Air Stair
See attachment for height range



Description:
PS4: Self-propelled,
Passenger Air Stair
See attachment for height range



Description:
Bucket Truck Lift,
52' Height range



Description:
S&S Tug, Mobile Belt
Loader, 11' Height Range



Description:
PS3: 150 Passenger Air Stair,
Towable
See attachment for height range

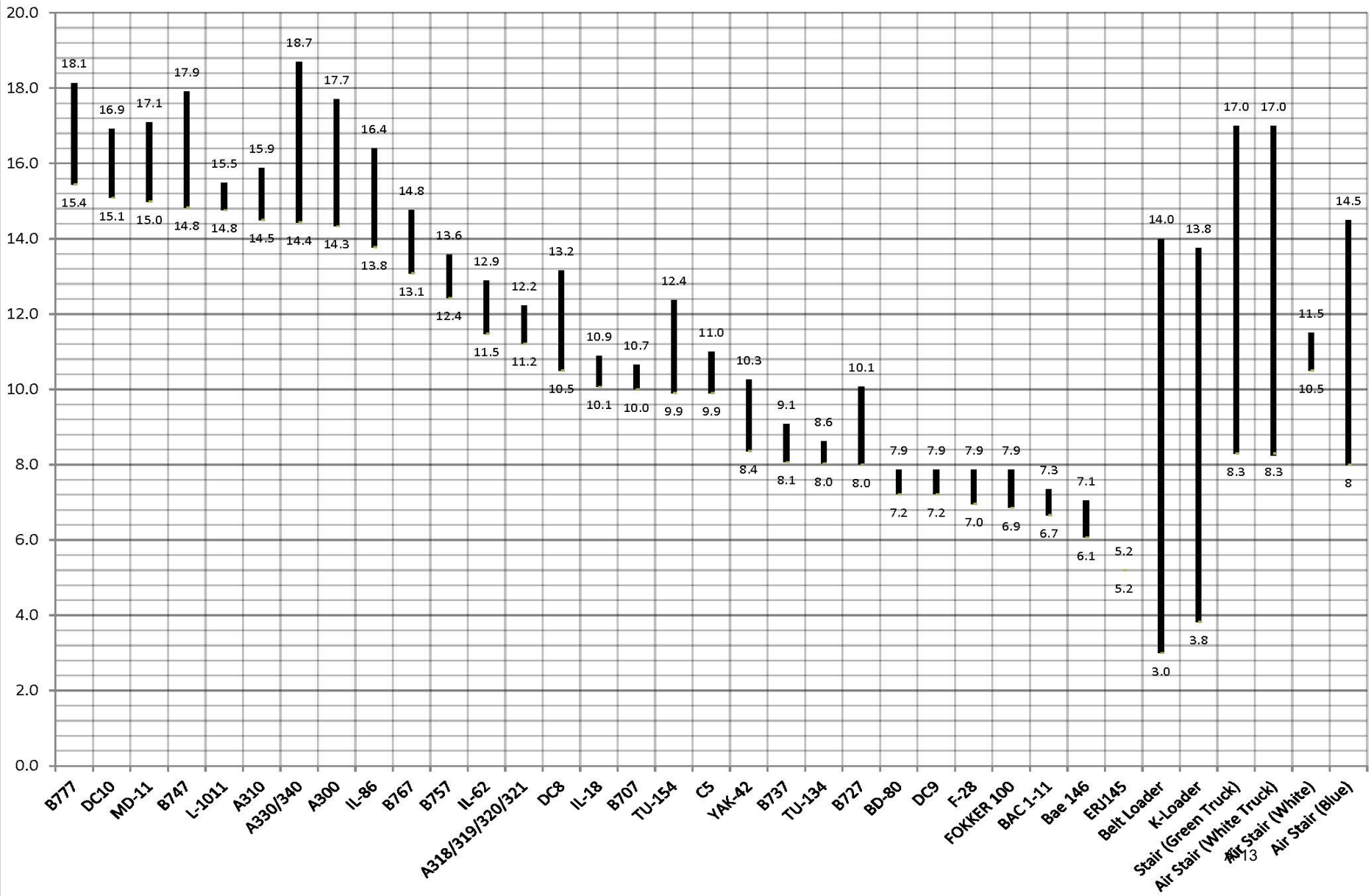


Description:
Portable Loading
Ramp
L 36' x W 7'



Height Range

Aircraft Door Sill Heights in Feet (Minimum to Maximum)



Ground Support Equipment

Description:

4K Forklift,
10.3' Height Range



Description:

10K Forklift,
12.6' Height Range



Description:

10K Forklift,
8.25' Height Range



Description:

Man Lift Cage
for fork lift



Description:

4K Forklift,
9.5' Height Range



Ground Support Equipment

Description: Hobart AC Ground Power Unit
400 Hz Solid State 460 VAC 50-60Hz
45 KVA



Description: 11, Tri-max wheeled fire extinguishers



Description: Hobart AC Ground Power Unit
28 VDC Solid State,
3ph/208-230-460V/60Hz



Description: Flood Lamp 30' tall



Description: 3 sets of Portable Flood Lamp
35' tall



Description: Jack up Work Stand,
10' Height Range



Ground Support Equipment



Description:

Aircraft Tug
4,000 lbs. Weight Limit



Description:

Bobtail tug
5,000 lbs. Weight Limit



Description:

Northwestern tug
4,000 lbs. Weight Limit

Ground Support Equipment and Logistics Fee Schedule

Equipment	Hourly Rate	Daily Rate
AC Ground Power Units	45	120
Air Stairs	n/a	155
Aircraft Tugs	50	200
Belt Loader	n/a	155
Boom Lift	65	155
Forklifts	65	160
Jack up Work Stand	60	150
K-Loaders	65	160
Man Lift Cage	25	70
Portable Flood Lights	65	190
Portable Loading Ramp	65	150
Tri-Max Wheeled Fire Extinguishers (12)	40	100
Vehicles	\$ 50	\$ 160

Multiple day FOL activities qualify for the \$195 per day logistics rate which includes access to all equipment on this schedule.

*Rates include delivery and return of equipment to any facility on the Airport.

*Equipment will be positioned fueled.

*Fuel included, with the exception of vehicles.

* Minimum of 1 hour for equipment rental



2022 CALENDAR OF EVENTS

January

Dec. 31	New Year's Day/ Holiday
17	Martin Luther King Junior Day
19	8 a.m. Board of Directors Meeting

February

16	8 a.m. Board of Directors Meeting
21	President's Day

March

16	8 a.m. Board of Directors Meeting
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April

15	Good Friday
20	8 a.m. Board of Directors Meeting

May

18	8 a.m. Board of Directors Meeting
30	Memorial Day

June

15	8 a.m. Board of Directors Meeting
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July

4	Independence Day
20	8 a.m. Board of Directors Meeting

August

17	8 a.m. Board of Directors Meeting
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September

5	Labor Day
21	8 a.m. Board of Directors Meeting

October

10	Columbus Day
19	8 a.m. Board of Directors Meeting

November

11	Veterans Day
16	8 a.m. Board of Directors Meeting
24	Thanksgiving Day
25	Thanksgiving Day Holiday

December

21	8 a.m. Board of Directors Meeting
23	Christmas Eve Holiday
26	Christmas Day Holiday



Salina Regional
SLN Airport

SALINA Airport
Industrial Center

Fly
SLN Airport

SALINA Airport
Authority

3237 Arnold Ave | Salina, Kansas | 785-827-3914
www.salinaairport.com | www.flysalina.com