Salina Airport Authority Board of Directors Special Meeting

APRIL 7, 2021



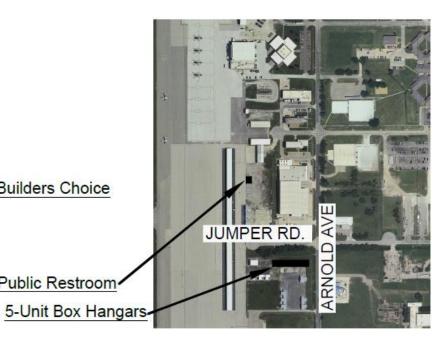
Agenda Review

- •Support the growth and development plans of Salina Airport Industrial Center businesses and organizations.
- Apply COIVD19 relief grant funds to the purchase of airfield, operations and ARFF equipment.
- •Complete the bidding phase for new GA aircraft storage hangars and a T-Hangar area public restroom.
- Attract and recruit new business activity to the Airport and Airport Industrial Center.



Builders Choice

Public Restroom



Drawing Number 2930-04-21



3237 ARNOLD, SALINA, KS 67401 (785-827-3914 FAX: 785-827-2221)

None : REVISIONS KPB : DESIGNED BY KPB : DESIGNED BY KPB : DRAWN BY 1 - 2000' : SCALE 4/1/21, 18:34 : DATE

SALINA AIRPORT AUTHORITY April 07, 2021 Board Meeting Location Map OF

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Consideration of the assignment of the current Salina Airport Authority land lease with Builder's Choice land lease to Midwest Concrete Materials, Inc.

SHELLI SWANSON, C.M.

Consideration of the approval of bids and quotes received for airfield maintenance, operations, and ARFF equipment to be purchased with Coronavirus Response and Relief Supplemental Appropriations Act (CRRSAA) grant funds.

Shelli Swanson, C.M.

Kasey Windhorst

GROUP 3					
	Supplier	<u>Budget</u>	Bid / Quote Received	<u>Actual</u>	<u>Difference</u>
Airfield Signage (LED Kits)	Lumacurve	\$ 80,000	√	\$ 77,753	\$ (2,247)
Airfield Perimeter Gate Openers	Cheney Door	25,000	√	20,340	(4,660)
Board Room Furniture	One Office Solutions	20,000		15,437	(4,563)
Wheel Loader	Murphey Tractor	200,000	$\sqrt{}$	179,198	(20,802)
(5) Wheel Loader Attachments	Multiple vendors	100,000	$\sqrt{}$	63,935	(36,065)
Wood/Brush Chipper	Fairbank Equipment	65,000	$\sqrt{}$	60,630	(4,370)
Term. Bldg. AEDs	Western First Aid	7,500	$\sqrt{}$	7,025	(475)
(2) Ford/Dodge SUV (surplus)	KHP Fleet Sales	60,000	$\sqrt{}$	57,700	(2,300)
3/4 T pickup (surplus)	KHP Fleet Sales	25,000		-	-
Bldg. 614 Roof (Mx Shop)	TBD	25,000		-	-
Bldg. 700 Roof (Avflight)	TBD	22,500		-	-
Vehicle Lift - 15,000 lb. capacity	Northern Tool & Equipment	10,000	√	9,435	(565)
Scissor Lift - 32 ft. (39 ft. working height) with trailer	United Rentals & K-Four Trailer	60,000	√	27,268	(32,732)
Concrete Saw	Ohio Power Tools	6,000	√	5,000	(1,000)
Equipment accessories / contingency		19,000		-	-
Total		\$ 725,000		\$ 523,720	\$ (109,780)

John Deere 554P Wheel Loader







Review of bids received for the construction of a new, five-unit aircraft storage hangar, extended aircraft taxi lane and T-Hangar area public restroom

TIM ROGERS, A.A.E.

KENNY BIEKER

SHELLI SWANSON, C.M.

	A B	Т		С		
1	SOURCES AND USES OF FUNDS	S				
3	SALINA REGIONAL AIRPORT					
4	SALINA AIRPORT AUTHORITY					
5	SALINA, KANSAS					
ь						
7	General Aviation Box Hangar and Public Restroom Project					
9	April 5, 2021					
11						
12	SOURCES OF FUNDS					
14	SAA Financing		s	807,000		
15	SAA Financing SAA Cash		4	272,157		
16	FINAL			212,131		
17	TOTAL SOURCE	CES =	\$	1,079,157		
18			_	.,,		
19						
	USES OF FUNDS					
21			_	0.000		
22	Advertising/Legal		\$	2,000		
24	Box Hangars					
25	5 Unit Box Hangar Construction			730,000		
26	Architectural / Engineering			39,783		
27	Total Box Hangar			769,783		
28	9			,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
29	Public Restroom					
30	Restroom Construction			150,768		
31	Architectural / Engineering			8,217		
32	Total Public Restroom			158,985		
33						
34	Taxiline			113,172		
35						
36	Contingency			-		
37	Parrawing Costs					
38	Borrowing Costs Financing Issuance Costs	-				
40	Temporary Note Interest	\rightarrow		35,000		
41	remperary Note interest			33,000		
	Rounding			217		
43	g					
44	Total Designated Use of Funds		\$	1,079,157		
45						
46						
47	Notes					
	Notes:	-				
49						

GA Hangar Financing / Leasing Alternatives

- <u>Alternative No. 1</u> Lease revenue backed financing, 10 years, 3.5% Interest, \$1,675 monthly rental
- <u>Alternative No. 2</u> Lease revenue backed financing, 15 years, 4.0% Interest, \$1,270 monthly rental
- <u>Alternative No. 3</u> Lease revenue backed financing, 20 years, 4.4% Interest, \$1,090 monthly rental
- Alternative No. 4 GO Bond financing, 15 years, 3.5% Interest, \$1,230 monthly rental
- Alternative No. 5 Funded with SAA cash, 7.5% ROI, \$1,030 monthly rental
- <u>Alternative No. 6</u> SAA temporarily finances, constructs and sells to aircraft owner Land lease (condominium hangars or long term, prepaid hangar leases)

***Above includes \$65 per month in rent for expenses including insurance, maintenance and operation costs

Directors' Forum

KRISTIN GUNN, CHAIR

Visitor's Questions & Comments

Staff Reports

TIM ROGERS, A.A.E.

Review of active Airport and Airport Industrial Center building, hangar, and development site prospects

TIM ROGERS, A.A.E.

Active KSLN Aeronautical Business & Development Projects

- Project Eagle (SAA)
 - General aviation MRO and avionics
 - H600 and H606
- Project Global (SAA)
 - DC-8 operations and MX
 - o H606
- Project Falcon (SAA)
 - Air cargo center
- Project Hawk (SAA)
 - Warehouse & logistics
- Project Icarus (SCEDO/KDC)
 - Helicopter assembly and flight test
- Project Heavy (SAA/NIAR)
 - Heavy jet MRO and air cargo conversions
- Project Cycle (SCEDO/KDC)
 - Narrow body jet MRO



- Project Falcon (SAA) Air Cargo Center
- Project Heavy (SAA/NIAR) Heavy Jet MRO & Air Cargo Conversions
- Project Hawk (SAA) Warehouse & Logistics
- Project Eagle (SAA) General Aviation MRO & Avionics H600
- Project Icarus (SCEDO/KDC) Helicopter Assembly & Flight Test H606
- Project Cycle (SCEDO/KDC) Narrow Body Jet MRO H606
- Project Global (SAA) DC-8 Operations & Mx H606

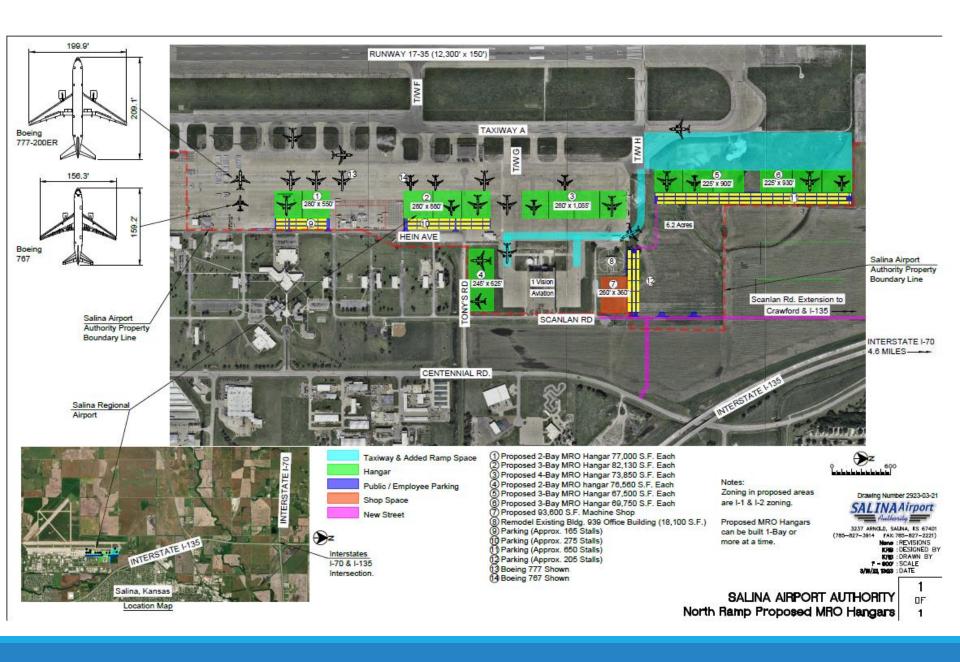


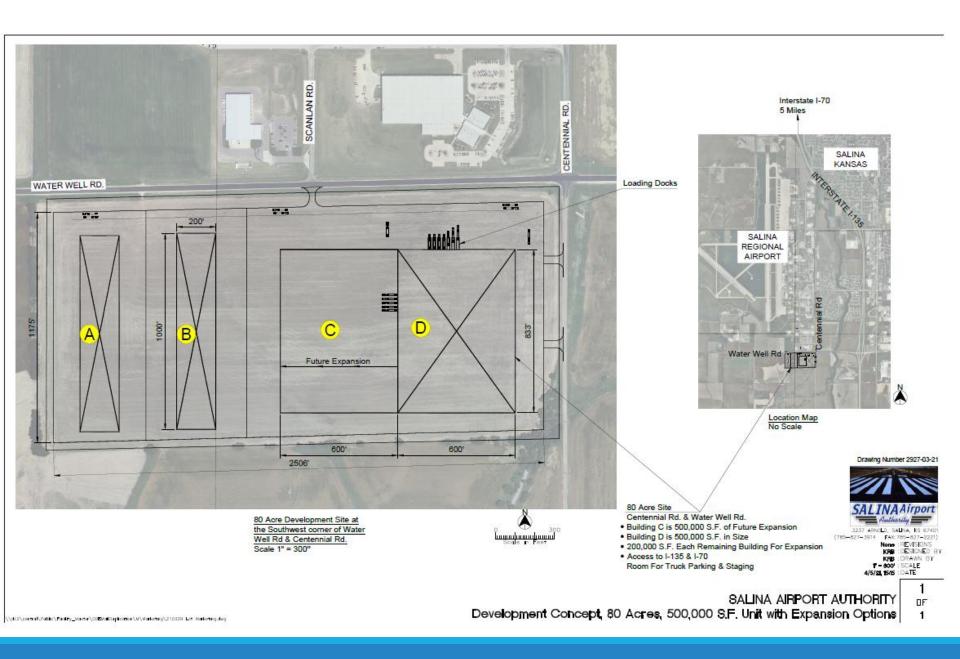


SALINA AIRPORT AUTHORITY

April 07, 2021 Board Meeting Location Map







Runway 17/35 rehabilitation project funding and schedule update

TIM ROGERS, A.A.E.
SHELLI SWANSON, C.M.



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RUNWAY 17/35 REHABILITATION PROJECT SCOPE OF WORK EXHIBIT

DATE: 02/14/2020

SHEET 1 of 1

Announcements



Adjournment