

Salina Airport Authority Board of Directors Special Meeting

MAY 6, 2020



Consideration of a \$1,836,078 CARES Act Grant Offer received from the Federal Aviation Administration

TIM ROGERS, A.A.E.

SHELLI SWANSON, C.M.

CARES Act Grant Reimbursement

January 20, 2020 – April 30, 2020

Operating Expenses

493,771

Prepays

11,562

Equipment & Large Repairs

44,980

Total Reimbursement

\$550,313

Salina Airport Authority
CARES Act - Airport Expenditures

January 20 through April 30, 2020

12:40 PM

05/05/2020

Accrual Basis

Jan 20 - Apr 30, 20

Ordinary Income/Expense

Expense

| | | |
|--|----|--------------------------|
| 50 - Administrative expenses | | |
| 502 - Airport promotion | \$ | 26,826.31 |
| 510 - Computer/Network Admin. | | 4,671.81 |
| 515 - Dues and subscriptions | | 3,354.40 |
| 520 - Employee retirement | | 19,785.72 |
| 523 - FICA and medicare tax expense | | 15,681.37 |
| 525 - Industrial development | | 5,125.00 |
| 530 - Insurance, medical | | 57,355.83 |
| 535 - Insurance , property | | 1,100.00 |
| 545 - Legal and accounting | | 18,515.80 |
| 550 - Office salaries | | 129,270.52 |
| 555 - Office Supplies | | 1,745.66 |
| 560 - Other administrative expense | | |
| 560-1 - Merchant Processing Fees | | 2,086.38 |
| 560 - Other administrative expense - Other | | 456.18 |
| Total 560 - Other administrative expense | | <u>2,542.54</u> |
| 565 - Postage | | 88.62 |
| 585 - Telephone | | 3,801.32 |
| 595 - Travel and meetings | | 772.55 |
| Total 50 - Administrative expenses | | <u>290,637.45</u> |
| 60 - Maintenance expenses | | |
| 600 - Airfield maintenance | | 25,704.02 |
| 610 - Airport Security | | 71.71 |
| 620 - Building maintenance | | 9,460.72 |
| 630 - Equipment fuel and repairs | | 18,636.19 |
| 640 - Fire Services | | 2,065.55 |
| 650 - Grounds maintenance | | 2,591.64 |
| 660 - Maintenance salaries | | 79,791.62 |
| 670 - Other maintenance expenses | | 2,525.22 |
| 680 - Snow removal expense | | 1,447.88 |
| 690 - Utilities | | 60,839.03 |
| Total 60 - Maintenance expenses | | <u>203,133.58</u> |
| Sub Total | | 493,771.03 |
| Prepays | | 11,562.00 |
| Large Repairs/Equipment | | 44,980.00 |
| | \$ | <u><u>550,313.03</u></u> |

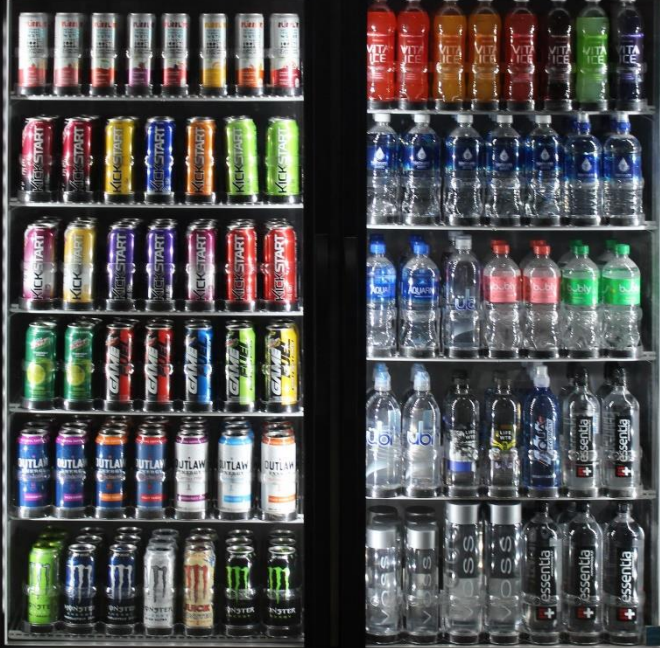
Consideration of a M.J. Kennedy Air Terminal food and beverage concession agreement with JOMAST, Inc. d/b/a MAHASKA Snack Salina

SHELLI SWANSON, C.M.

Salina Regional
SLN Airport



Salina Regional
SLN Airport



CHECKOUT

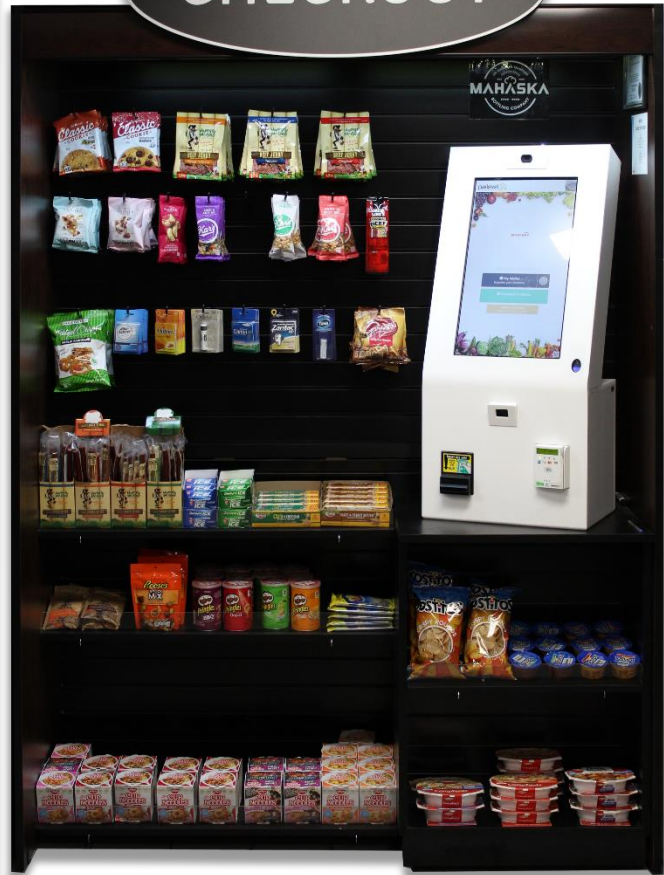
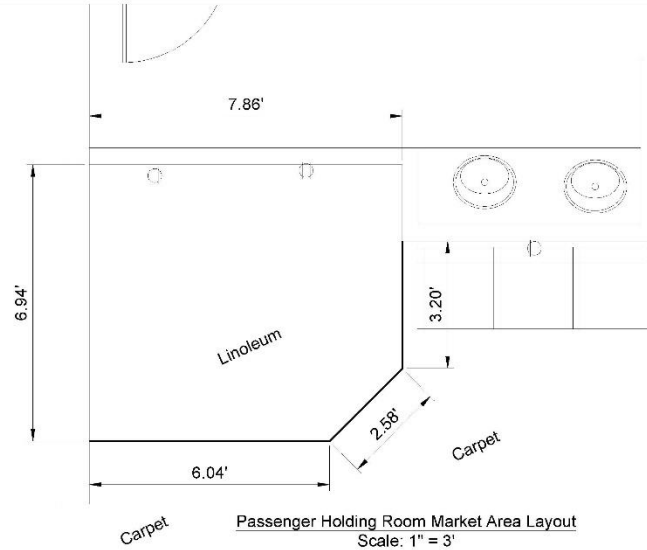
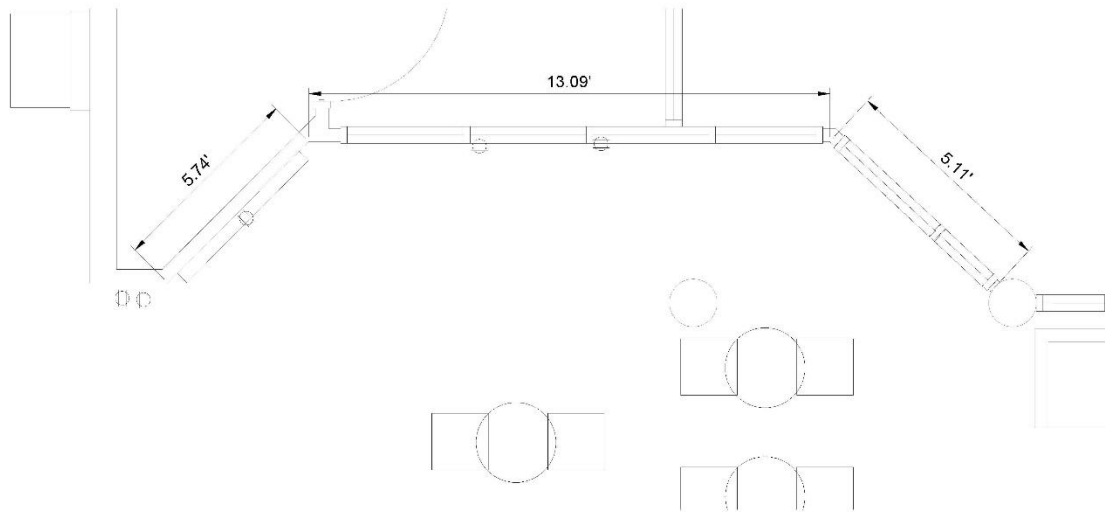


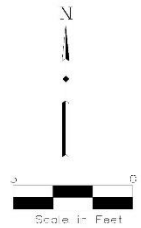
EXHIBIT A



Passenger Holding Room Market Area Layout
Scale: 1" = 3'



Passenger Main Lobby Room Market Area Layout
Scale: 1" = 3'



Drawing Number 2705b-12-19



3237 AVENUE D, SALINA, KS 67401
(785-827-3914 FAX: 785-827-2571)

Addendum 1 :REVISIONS
KRB :DESIGNED BY
KRB :DRAWN BY
1" = 3' :SCALE
1/16/20, 16.23 :DATE

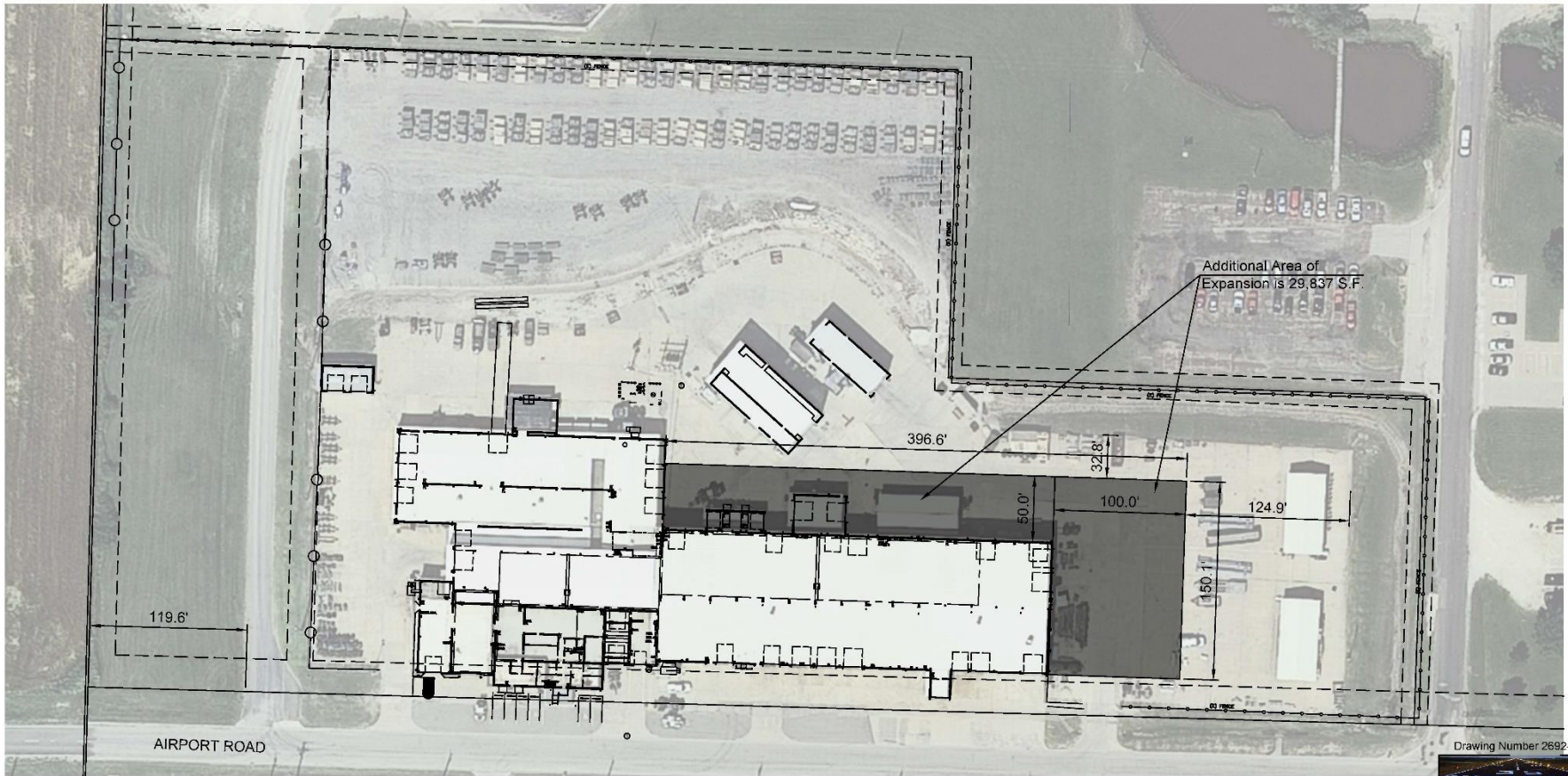
SALINA AIRPORT AUTHORITY

MJ Kennedy Air Terminal Lobby and Passenger Gate Micro-Market Area Layouts

Review of Preliminary Plans to expand building B1021 located at 3600 Airport Road for Kansas Erosion, LLC.

SHELLI SWANSON, C.M.

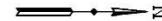
TIM ROGERS, A.A.E.



Drawing Number 2692-10-19



3237 ARNOLD, SALINA, KS 67401
 (785-827-3914 FAX: 785-827-2221)
 None : REVISIONS
 KFB : DESIGNED BY
 KFB : DRAWN BY
 1" = 90' : SCALE
 12/16/16, 10:23 : DATE



SALINA AIRPORT AUTHORITY
Building 1021 Expansion Options

1
 OF
 1

Kansas Erosion, LLC

- Tenant of SAA since 2015
- Currently leasing over 100,000 sq. ft.
- Principal customer of SAA

❖ Opportunity

- ❖ Historically low financing rates
- ❖ Viable existing tenant-not speculative
- ❖ Constructing a long-term, revenue producing asset
- ❖ Anchoring an existing SAIC business in the community
- ❖ Local bank interest in project



Directors' Forum

ALAN EICHELBERGER, CHAIRMAN

Visitor's Forum

ALAN EICHELBERGER, CHAIRMAN

Staff Reports

TIM ROGERS, A.A.E.

Announcements

KASEY WINDHORST

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Adjournment