

Salina Airport Authority Board of Directors Regular Meeting

AUGUST 18, 2021



Agenda Review

- Calendar year 2022 mill levy requirements.
- Salina Regional Airport and Airport Industrial Center capital improvements funding.
- COVID19 grant funding for Salina Regional Airport operating expenses.
- Airport Industrial Center building leasing.
- M.J. Kennedy Air Terminal passenger concourse improvements.
- General aviation hangar construction.

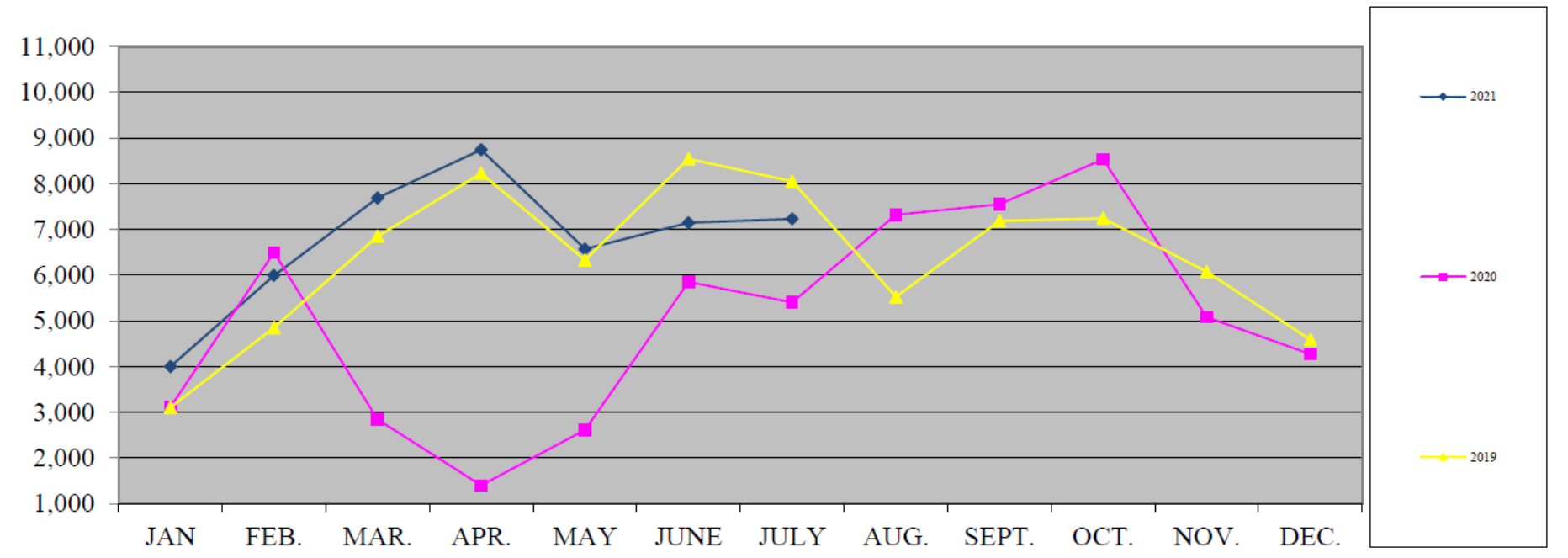
Review of Airport Activity and Financial Reports for the Month ending July 31, 2021

TIM ROGERS, A.A.E.

SHELLI SWANSON, C.M.

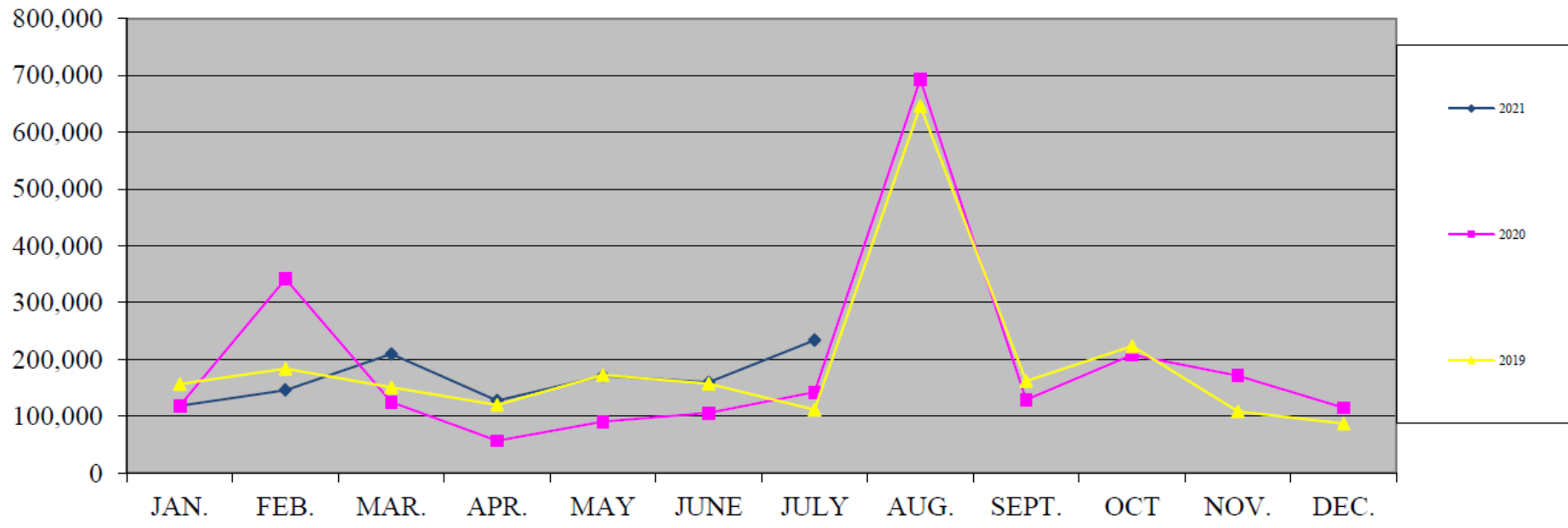


Air Traffic



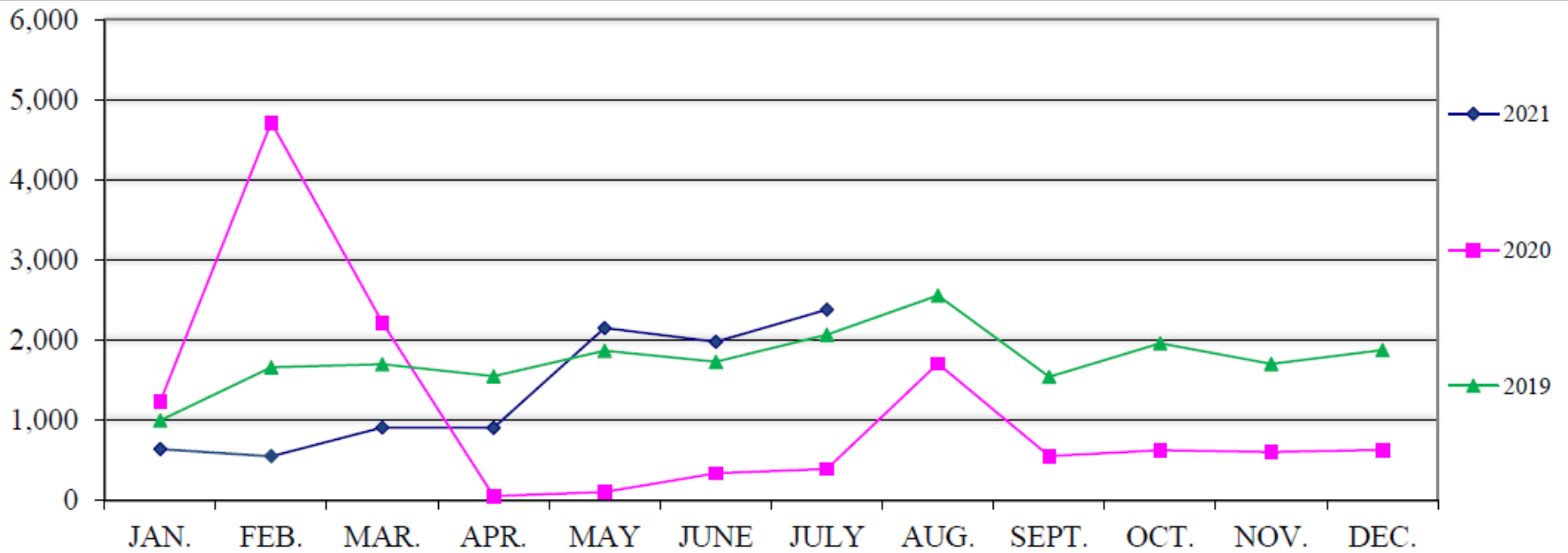


Fuel Flowage

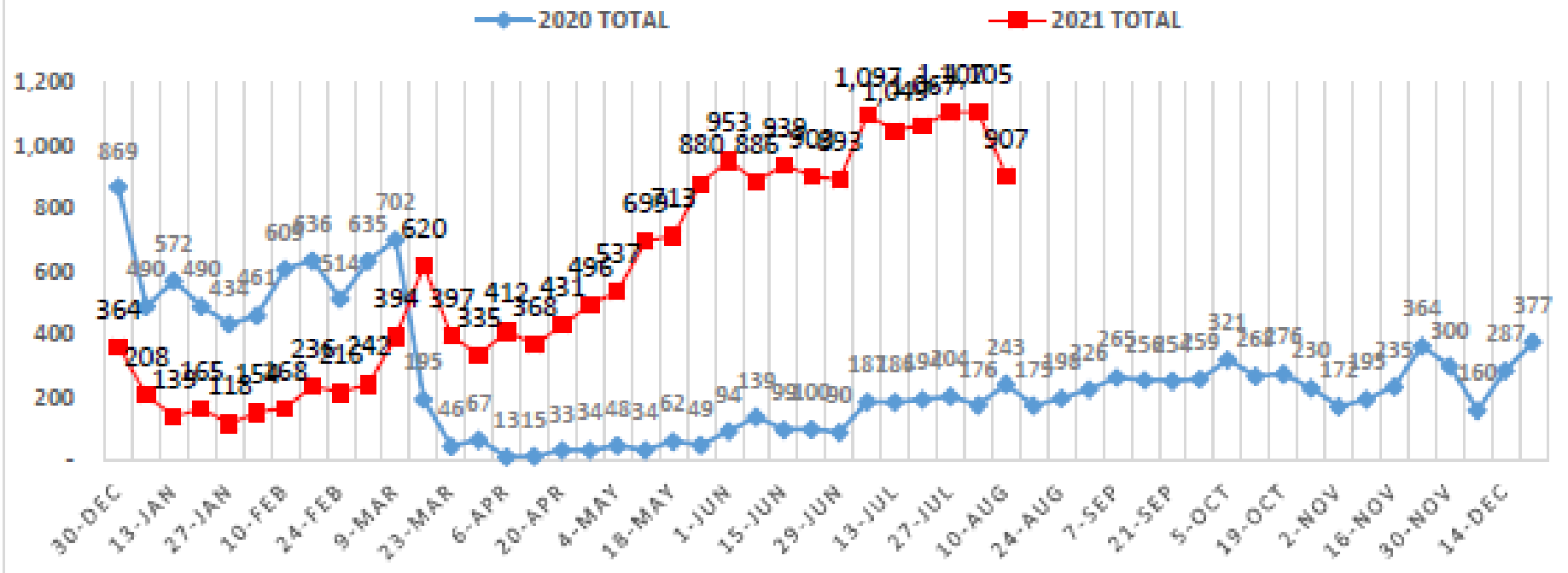




Enplanements

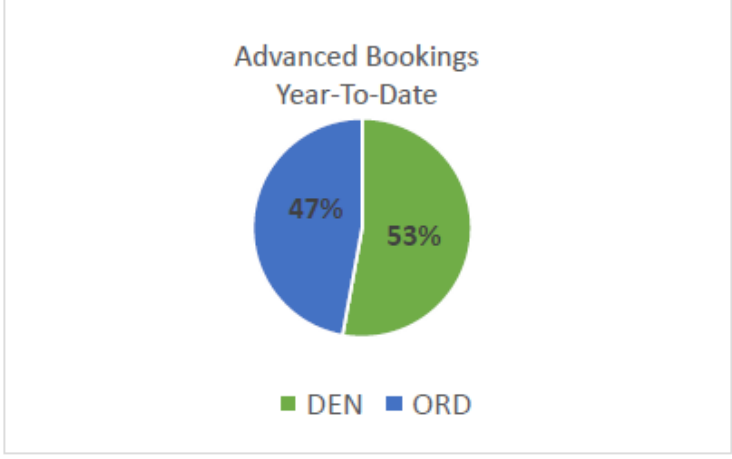
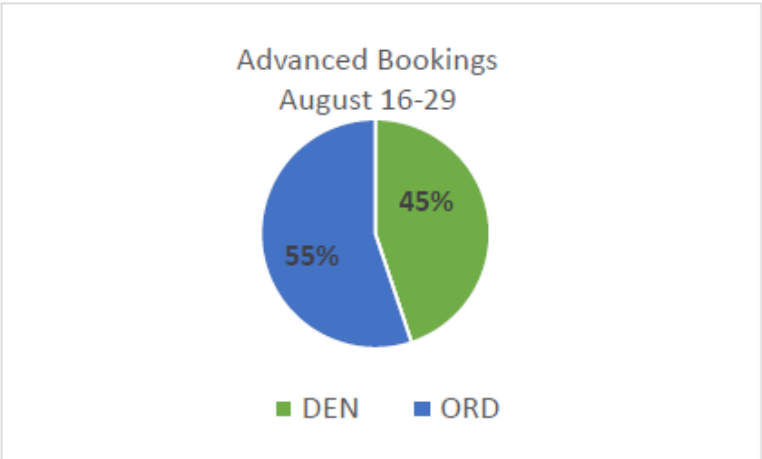
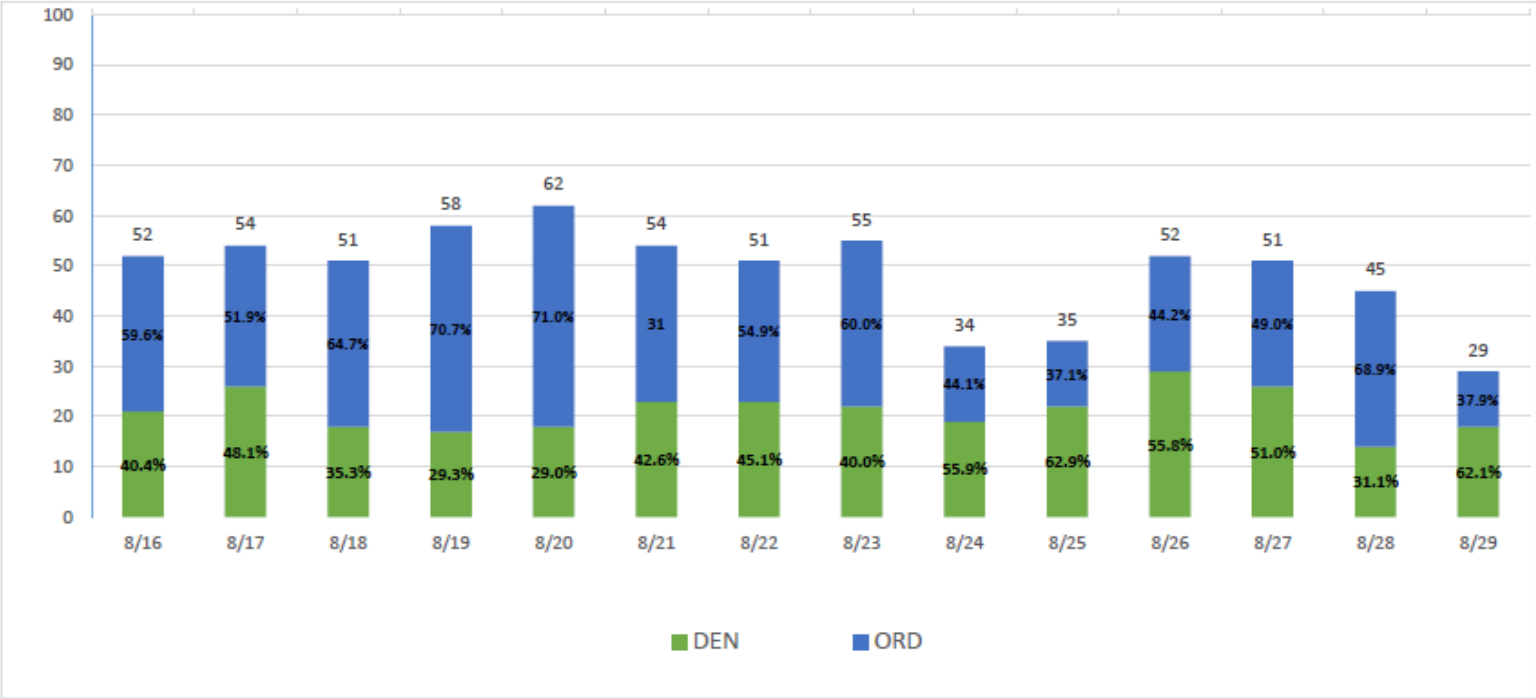


TOTAL SLN PASSENGERS - PER WEEK

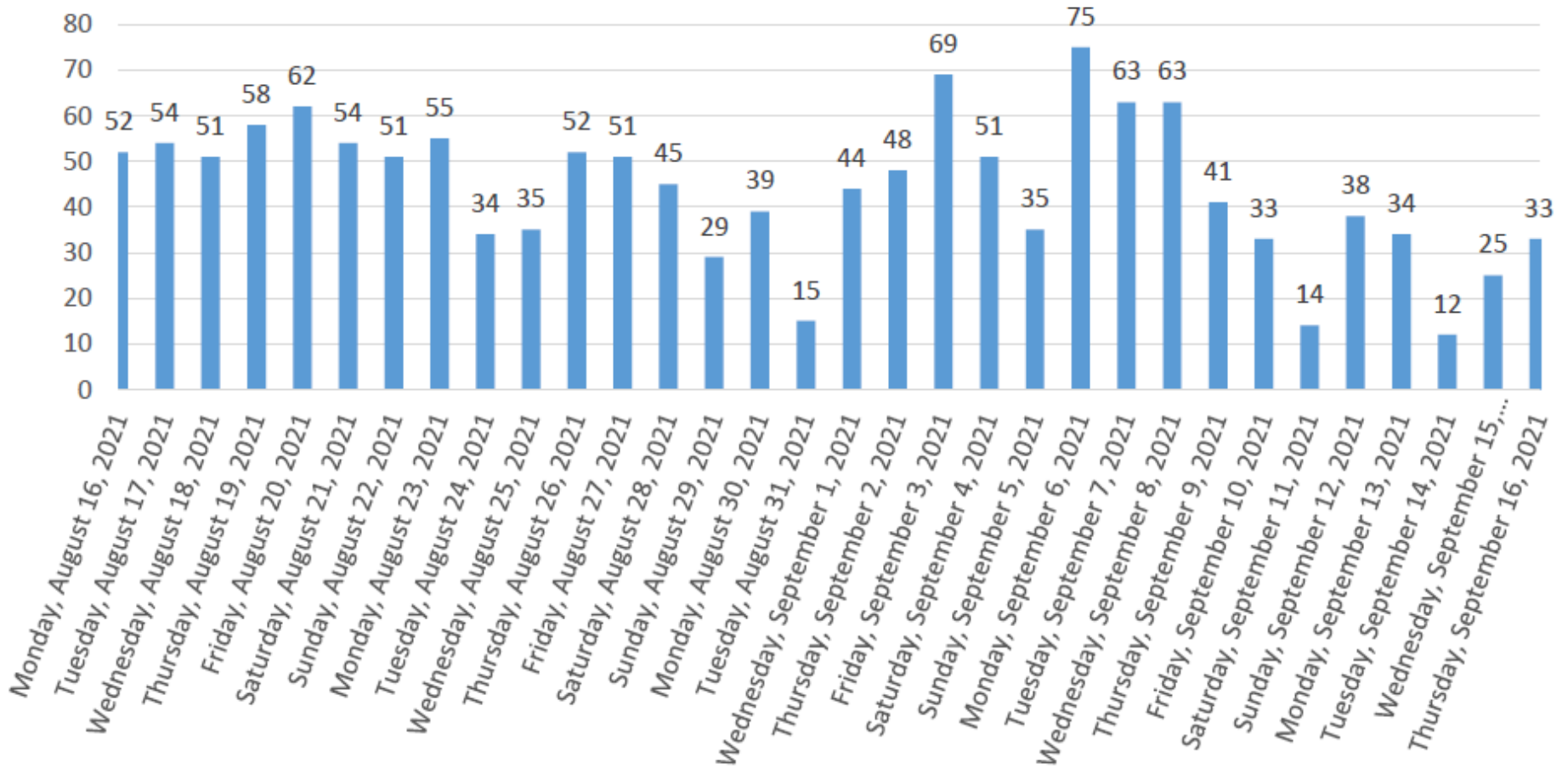


* Passenger numbers reported are unaudited by SKW and subject to change

Advanced Bookings



SLN Pax per day



Financial Reports

12:05 PM
08/17/21
Accrual Basis

Salina Airport Authority Profit & Loss Prev Year Comparison January through July 2021

	<u>Jan - Jul 21</u>	<u>Jan - Jul 20</u>	<u>\$ Change</u>
Ordinary Income/Expense			
Income			
Total Airfield revenue	598,287.92	437,760.02	160,527.90
Total Building and land rent	986,243.52	889,411.49	116,832.03
Total Other revenue	46,082.95	110,704.78	-64,621.81
Total Income	<u>1,630,614.39</u>	<u>1,417,876.27</u>	<u>212,738.12</u>
Gross Profit	1,630,614.39	1,417,876.27	212,738.12
Expense			
Total Administrative expenses	949,959.57	876,834.46	73,125.11
Total Maintenance expenses	611,926.02	458,804.71	153,121.31
Total Expense	<u>1,561,885.59</u>	<u>1,335,639.17</u>	<u>226,246.42</u>
Net Ordinary Income	68,728.80	82,237.10	-13,508.30
Total Other Income	2,713,732.28	2,574,279.20	139,453.08
Total Other Expense	2,106,592.32	2,002,555.35	104,036.97
Net Other Income	<u>607,139.94</u>	<u>571,723.85</u>	<u>35,416.09</u>
Net Income	<u>675,868.74</u>	<u>653,960.95</u>	<u>21,907.79</u>

Financial Reports

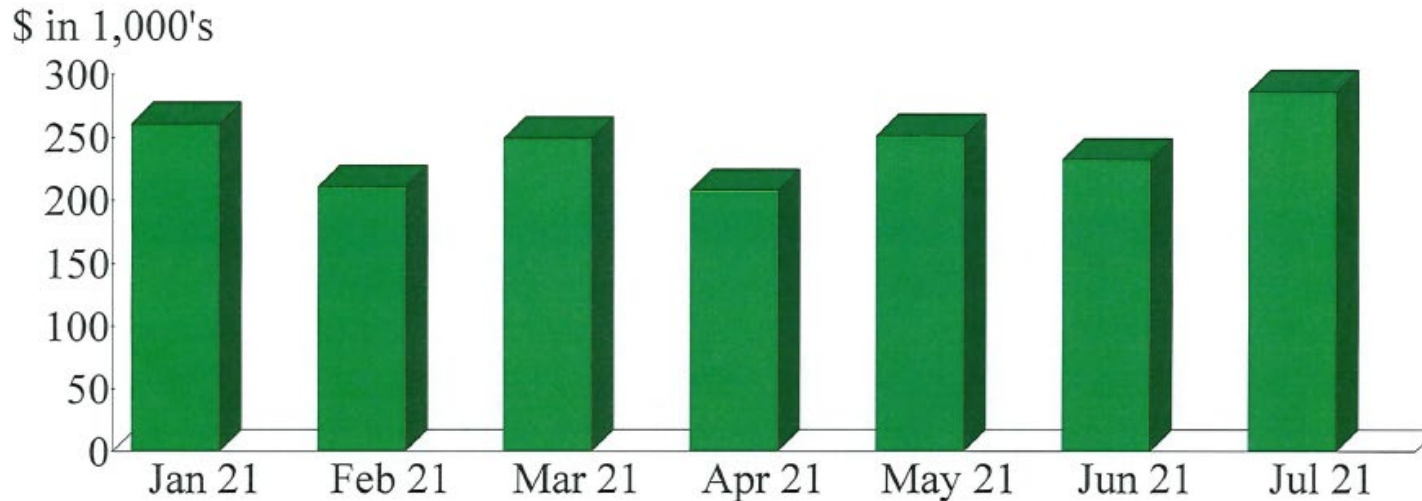
Salina Airport Authority
Capital Additions Budget vs. Actual
 As of July 31, 2021

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 08/16/2021
 Accrual Basis

	Jul 31, 21	Jan - Jul 21	Annual Budget	+/- Annual Budget	% of Annual Budget
ASSETS					
Fixed Assets					
Fixed assets at cost					
Total Airfeld	136,010	404,547	663,250	-258,703	61%
Total Buildings & Improvements	188,004	385,193	218,560	166,633	176%
Total Equipment	24,233	597,558	1,118,185	-520,627	53%
Total Land	0	46,198	25,000	21,198	185%
Total Fixed assets at cost	348,247	1,433,496	2,024,995	-591,499	71%

Sales by Month January through July 2021

■ Dollar Sales



Sales Summary January through July 2021

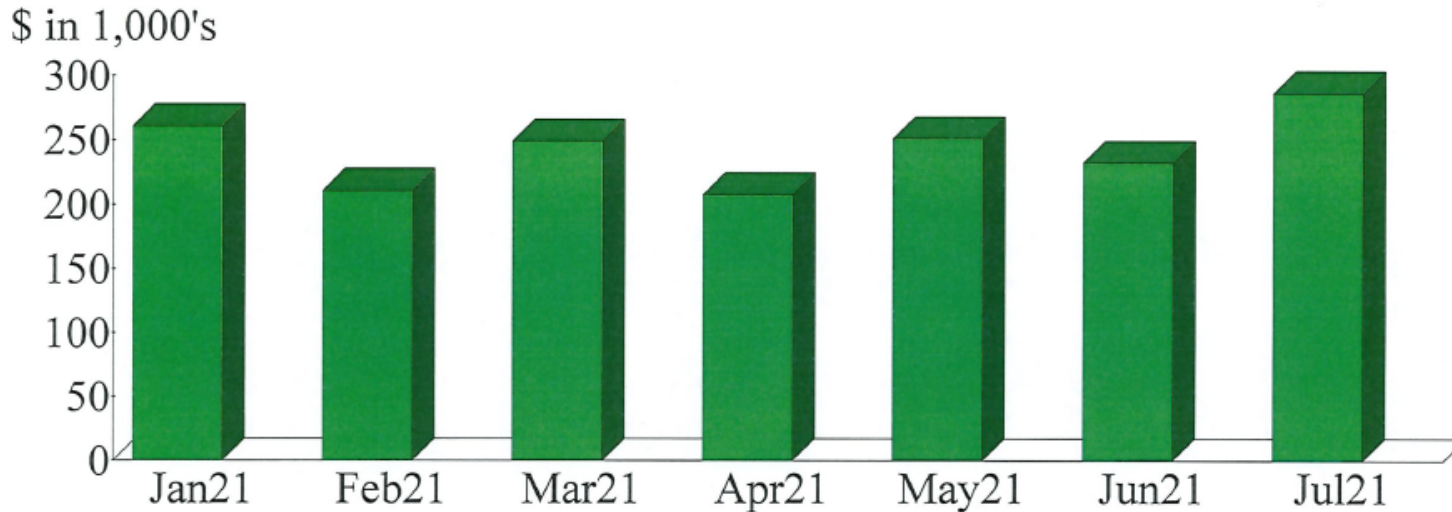


Kansas Erosion Products, LLC.	16.24%
1 Vision Aviation, PLLC	12.63
Avflight Salina	10.96
SFC Global Supply Chain	6.52
Stryten Salina, LLC	4.75
Universal Forest Products (UFP)	4.28
Kansas State Polytechnic - Salina	3.47
NASA	2.63
Durham School Service, L.P.	2.22
AGCO Corporation	2.16
Other	34.16
Total	\$1,699,230.97

By Customer

Sales by Month January through July 2021

■ Dollar Sales

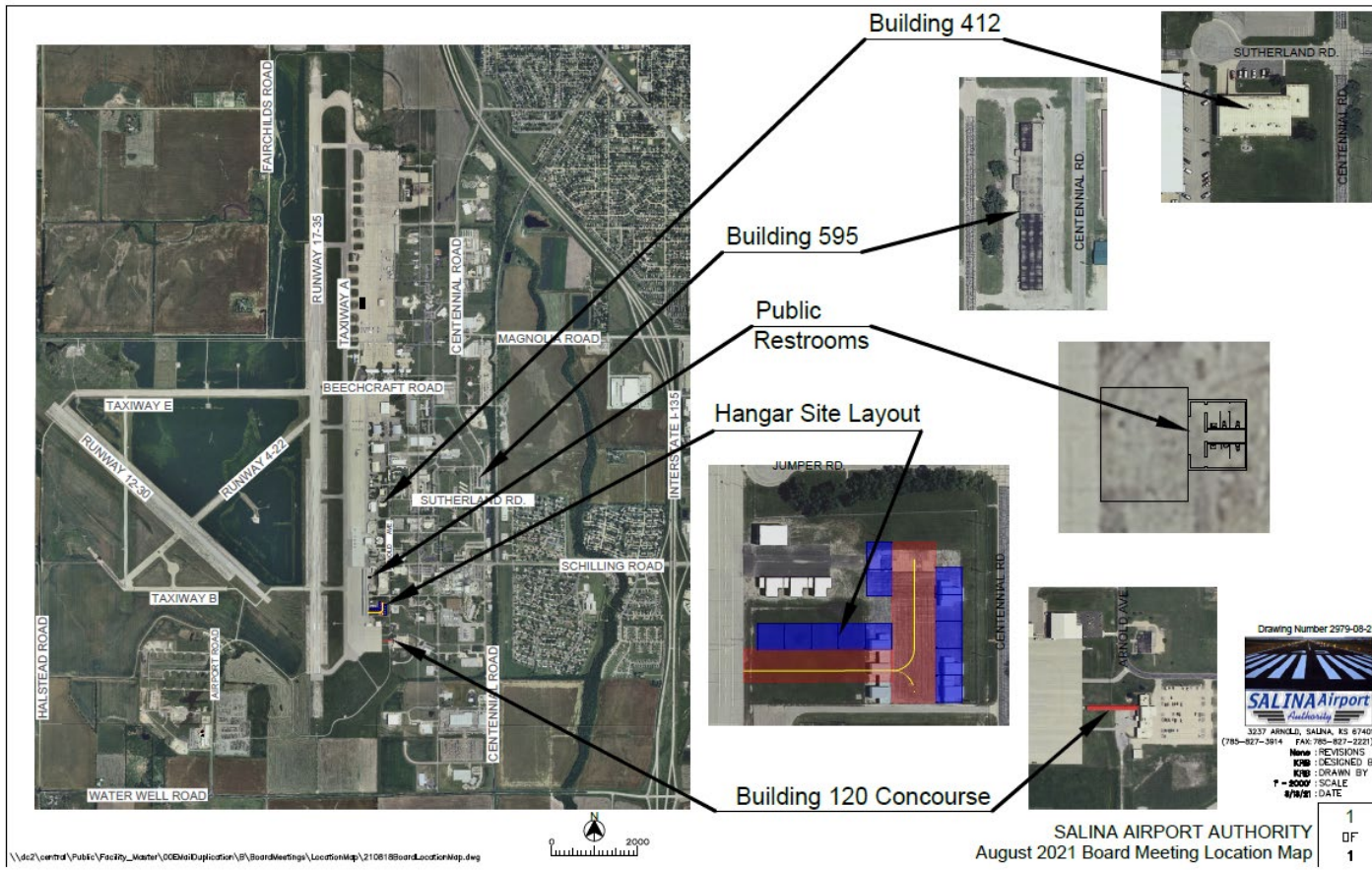


Sales Summary January through July 2021



■ H-00959-1 (Hangar Facility H959 - 2	9.76%
■ B-01021 (Building #1021 located at 36	5.68
■ Utility Reimbursement (Utility Reimbu	5.47
■ FFF-Avflight Salina (Fuel Flowage Fee	5.25
■ B-00655-3 (Bldg. #655 (56,961 SF) - 2	4.11
■ B-00620-1 (Building #620 (30,000 SF)	3.93
■ B-00626-1 (Manufacturing facility #62	3.33
■ H-0606-1 (Hangar 606 - 2630 Arnold C	3.30
■ Insurance(CP) (Insurance Reimburse	2.87
■ B-00655-4 (Bldg. #655 (33,992 SF) - 2	2.68
■ Other	53.61
Total	\$1,699,230.97

By Item



Review of the Salina Airport Authority's 2022 to 2026 Airport Capital Improvement Program as (ACIP) as submitted to the Federal Aviation Administration

SHELLI SWANSON, C.M.

ACIP Projects – 2022 to 2026

- **2022** - Runway 17/35 rehabilitation construction phase
- **2022** – Pumphouse 305 (fuel farm) rehabilitation design and construction
- **2023** – Terminal building parking lot rehabilitation and design and construction
- **2023** - Terminal building expansion and renovation, design phase
- **2024** - Terminal building expansion and renovation, construction phase
- **2025** – Runway 12/30 rehabilitation
- **2026** – Taxiway Alpha rehabilitation

Consideration of SAA Resolution No. 21-06 setting the Airport Authority's 2021 mill levy for matching funds required to obtain certain state and federal grants for improvements to the Salina Regional Airport during years 2022 to 2026

SHELLI SWANSON, C.M.

FAA and KDOT Grant Funding Summary

Calendar Year	Project	Total Cost	Grant \$	Agency	SAA Local Share
2022	Runway 17/35, South 7,500 ft	\$ 4,321,531	\$ 4,200,979	FAA	\$ 120,552
2022	Runway 17/35, North 4,800 ft	1,691,185	1,352,948	KDOT	338,237
2023	Design Terminal parking lot rehab	150,000	135,000	FAA	15,000
2024	Construct Terminal building parking	1,544,000	1,389,600	FAA	154,499
2024	Design PH 305 rehab	250,000	225,000	FAA	25,000
2025	Construct PH 305 rehab	1,348,011	123,209	FAA	134,802
		\$ 9,304,727	\$ 7,426,736		\$ 788,090

Mill Levy / Matching Grant Funds

Funds					
	Balance as of 07/31/2021	\$ 313,206			
	Anticipated tax receipts through 12-31-2021	35,000			
	Reimbursement from AIP 42 grant (Rwy 17/35 A/E)	363,340			
	Total projected balance at 12-31-2021	711,546			
	Projected 2021 Mill Levy (Received in 2022)	420,000			
	Total available Mill Levy through 2022	1,131,546			
Projects					
	Runway 17/35, South 7,500 ft (FAA)	120,552			
	Runway 17/35, North 4,800 ft (KDOT)	338,237			
	Design Terminal parking lot rehab	15,000			
	Construct Terminal building parking	154,499			
	Design PH 305 rehab	25,000			
	Construct PH 305 rehab	134,802			
		788,090			
	Projected Balance at 12-31-2022	\$ 343,456			

Review of the Salina Airport Authority's 2022 general obligation bond debt service requirements

SHELLI SWANSON, C.M.

Consideration of SAA Resolution No. 21-07 setting the Airport Authority's 2021 mill levy for the purpose of paying general obligation bond debt principal and interest in calendar year 2022

SHELLI SWANSON, C.M.

Consideration of SAA Resolution No. 21-08 approving the issuance of general obligation bonds of the Salina Airport Authority for the purpose of financing the cost of certain capital improvements at the Salina Regional Airport and Airport Industrial Center and authorizing the sale of taxable general obligation temporary notes, Series 2021-1, of the Salina Airport Authority

SHELLI SWANSON, C.M.

Option 1:

\$3,500,000.00
(total Temp Note Financing)

- General Aviation Box Hangars and Public Restroom

\$570,000.00



- M.J. Kennedy Air Terminal Concourse Expansion & Remodel

\$1,100,000.00



- Bldg. 595 Remodel

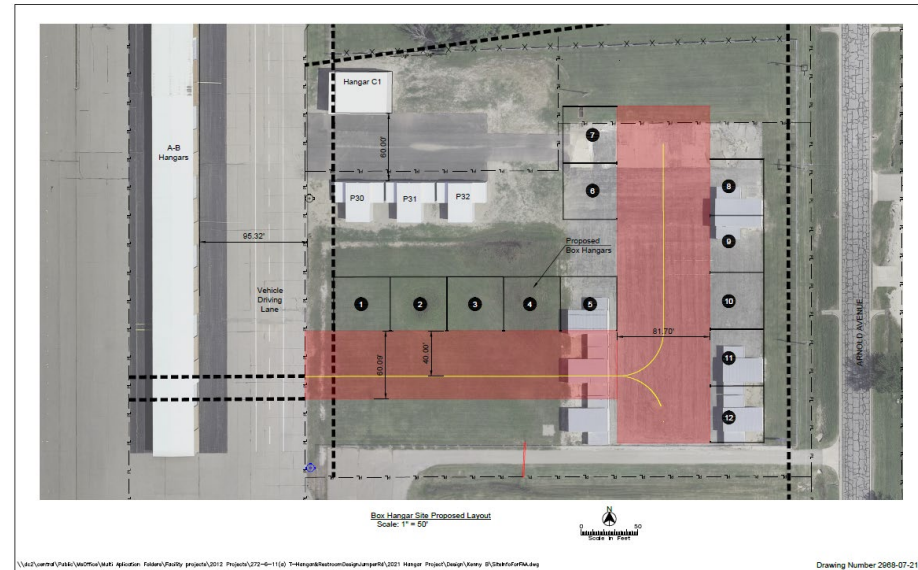
\$1,830,000.00



Option 2: **\$1,670,000.00**
(total Temp Note Financing)

- General Aviation Box Hangars and Public Restroom

\$570,000.00



- M.J. Kennedy Air Terminal Concourse Expansion & Remodel

\$1,100,000.00





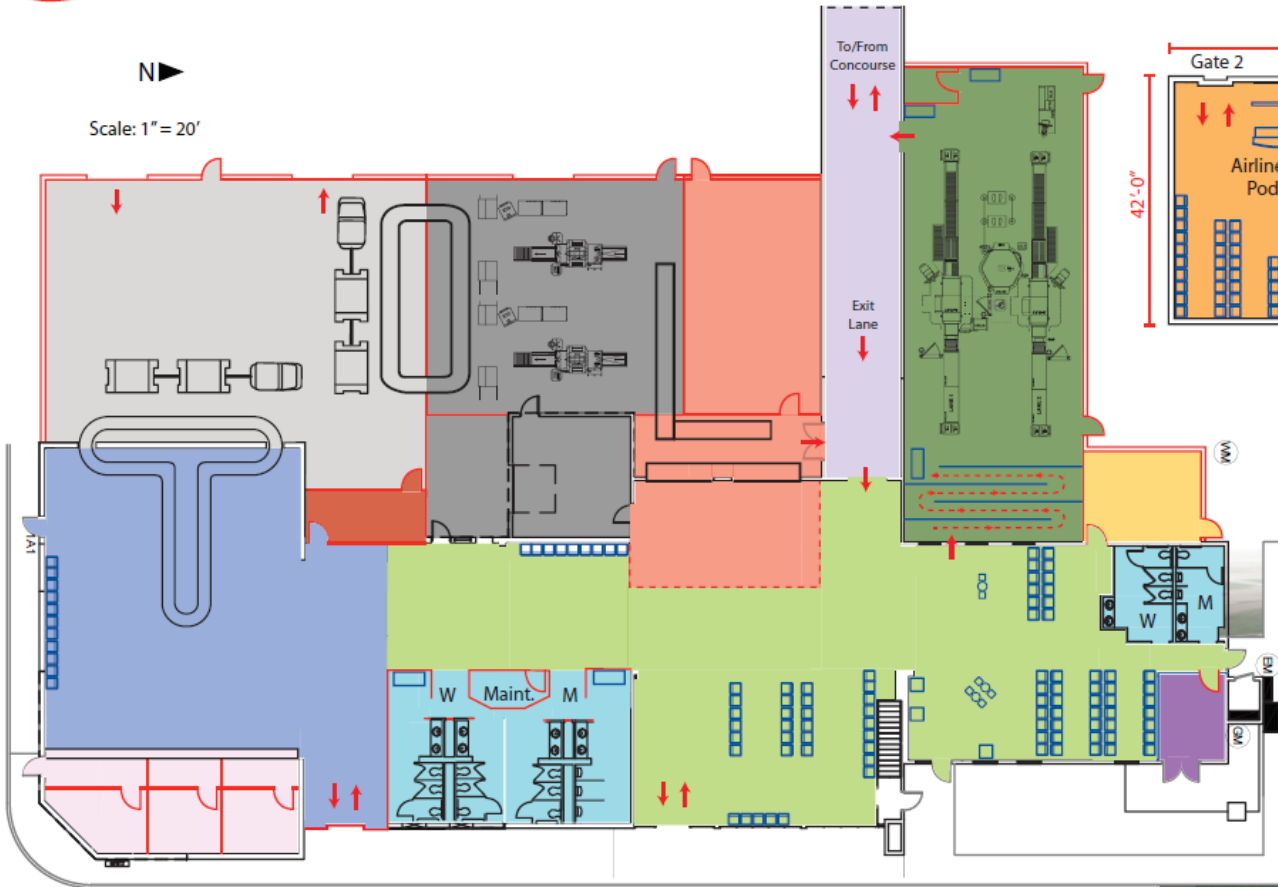
M.J. Kennedy Air Terminal building concourse and gate improvements update

TIM ROGERS, A.A.E.

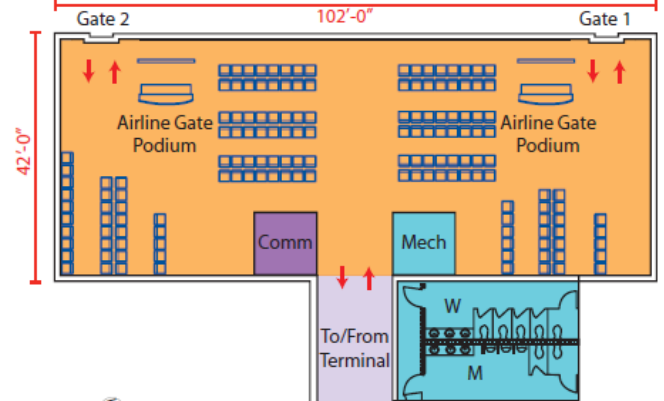
KENNY BIEKER



Scale: 1" = 20'



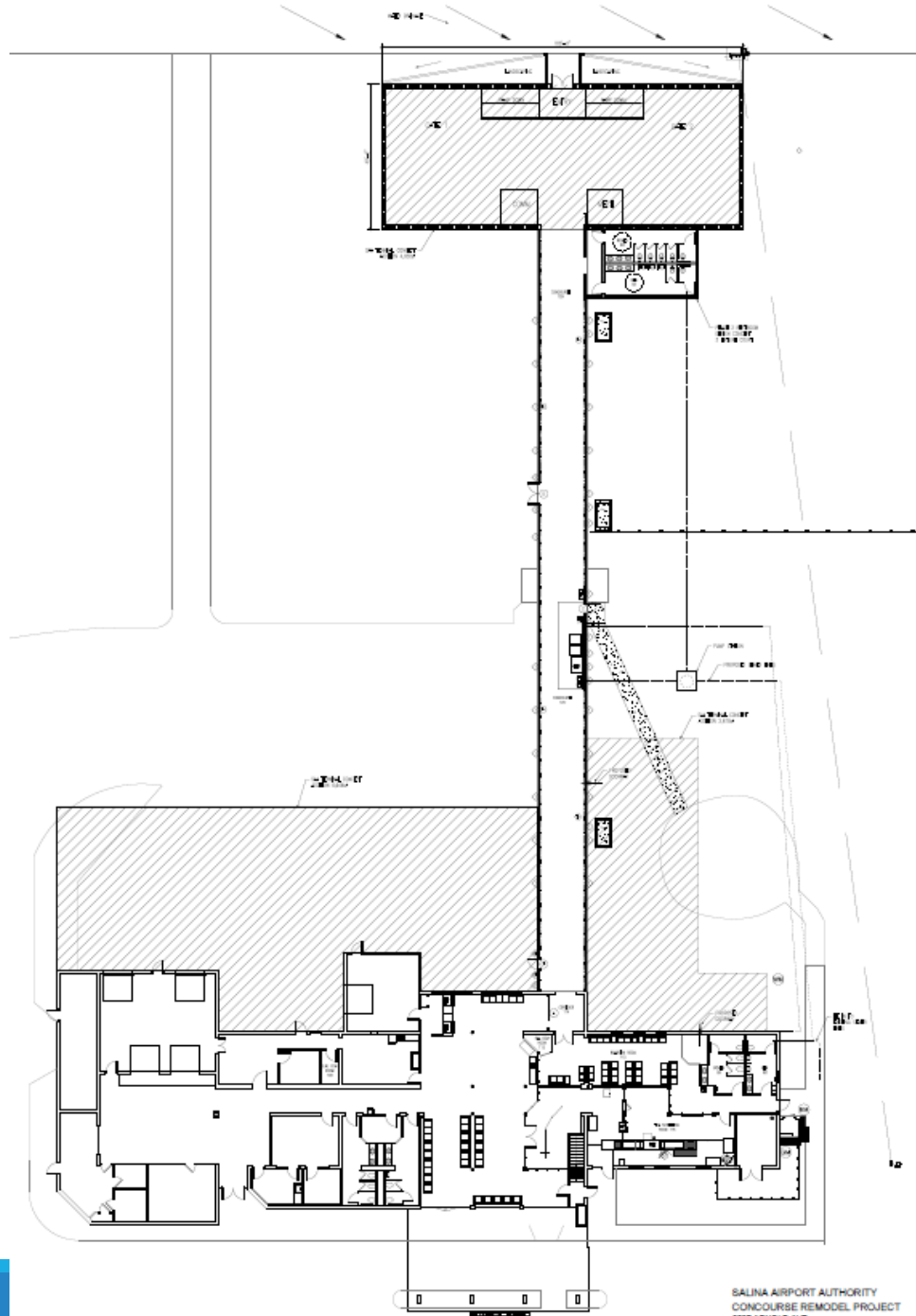
Arrival/Departure Concourse

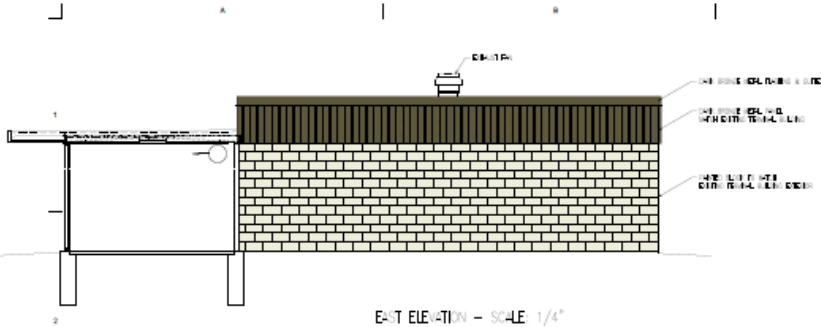


LEGEND

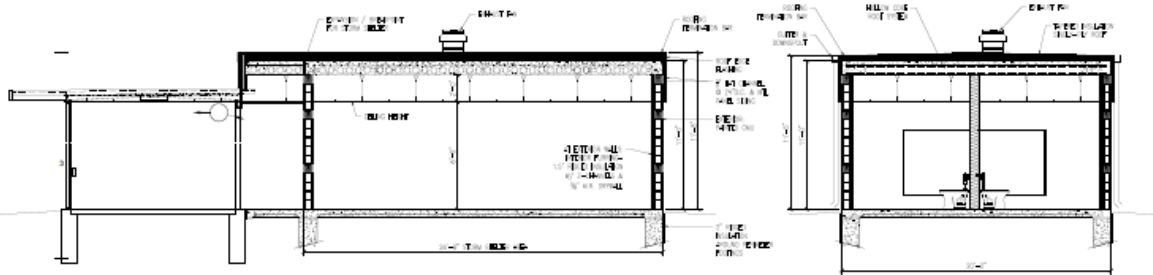
- | | | |
|--------------------------|---------------------------------------|--------------------------|
| Inbound/Outbound Baggage | ATO/Ticket Counter/ Ticket Queue Area | Conference Room |
| Bag Claim Area | Comm | TSA Security Checkpoint |
| Departure Lounge | Bag Service Office | TSA Bag Screening/Office |
| Restrooms | Waiting Lobby | RAC (Rent-a-Car) |





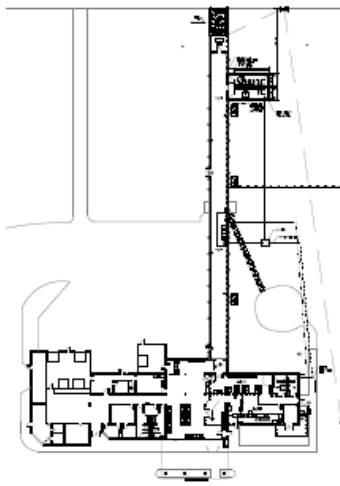


EAST ELEVATION - SCALE 1/4"



EAST ELEVATION - SCALE 1/4"

NORTH ELEVATION - SCALE 1/4"



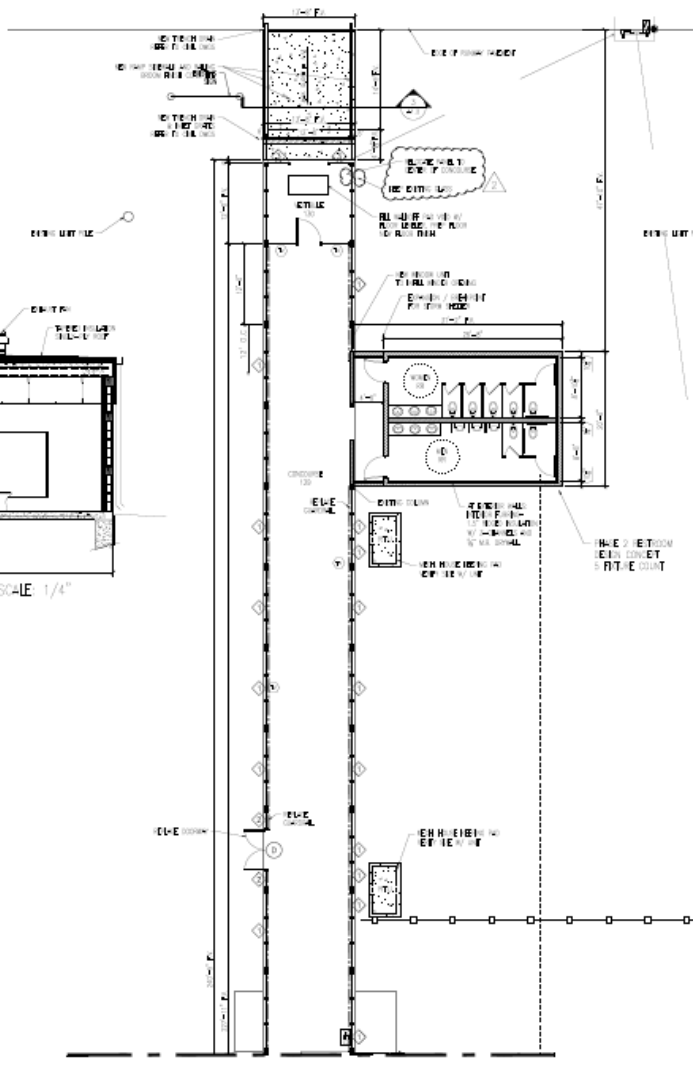
B KEY PLAN
1" = 40'

NEW RESTROOM & STORM SHELTER ADDITION

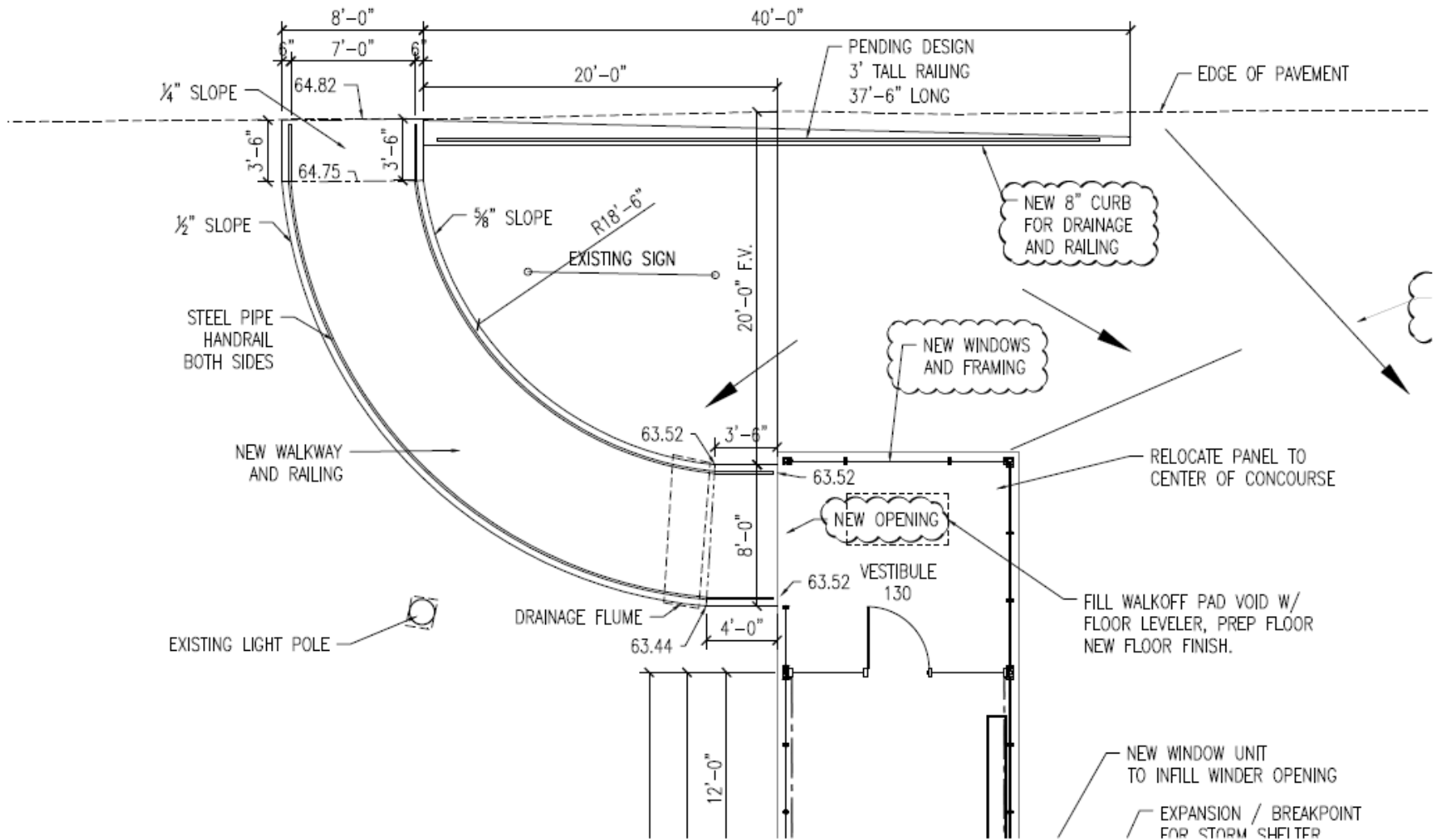
ROOM FINISH LEGEND

WOMEN'S RESTROOM:
 CEILING: 2X2 Armstrong Dura Beveled Tegular 1/2"
 FLOORING: POLISHED STAINED CONCRETE - DARK GRAY
 WALLS: FULL HEIGHT CERAMIC TILE
 TOILET PARTITIONS: HDPE MATERIAL
 COUNTERTOPS: PLASTIC LAMINATE OR SOLID SURFACE

MEN'S RESTROOM:
 CEILING: 2X2 Armstrong Dura Beveled Tegular 1/2"
 FLOORING: POLISHED STAINED CONCRETE - DARK GRAY
 WALLS: FULL HEIGHT CERAMIC TILE
 TOILET PARTITIONS: HDPE MATERIAL
 COUNTERTOPS: PLASTIC LAMINATE OR SOLID SURFACE



A FLOOR PLAN
1/8" = 1'-0"



A REVISED RAMP PLAN

1/8" = 1'-0"



RAILING DESIGN

NO CONCRETE CURB

Option 1:

\$3,500,000.00
(total Temp Note Financing)

- General Aviation Box Hangars and Public Restroom

\$570,000.00



- M.J. Kennedy Air Terminal Concourse Expansion & Remodel

\$1,100,000.00



- Bldg. 595 Remodel

\$1,830,000.00





Consideration and approval of a lease agreement with Dragun Corporation for office space at building B412 located at 2804 Arnold Ave.

SHELLI SWANSON, C.M.

Approval and acceptance of an American Rescue Plan Act (ARPA) grant offer from the Federal Aviation Administration for costs related to Salina Regional Airport operations and maintenance

SHELLI SWANSON, C.M.

TIM ROGERS, A.A.E.

Directors' Forum

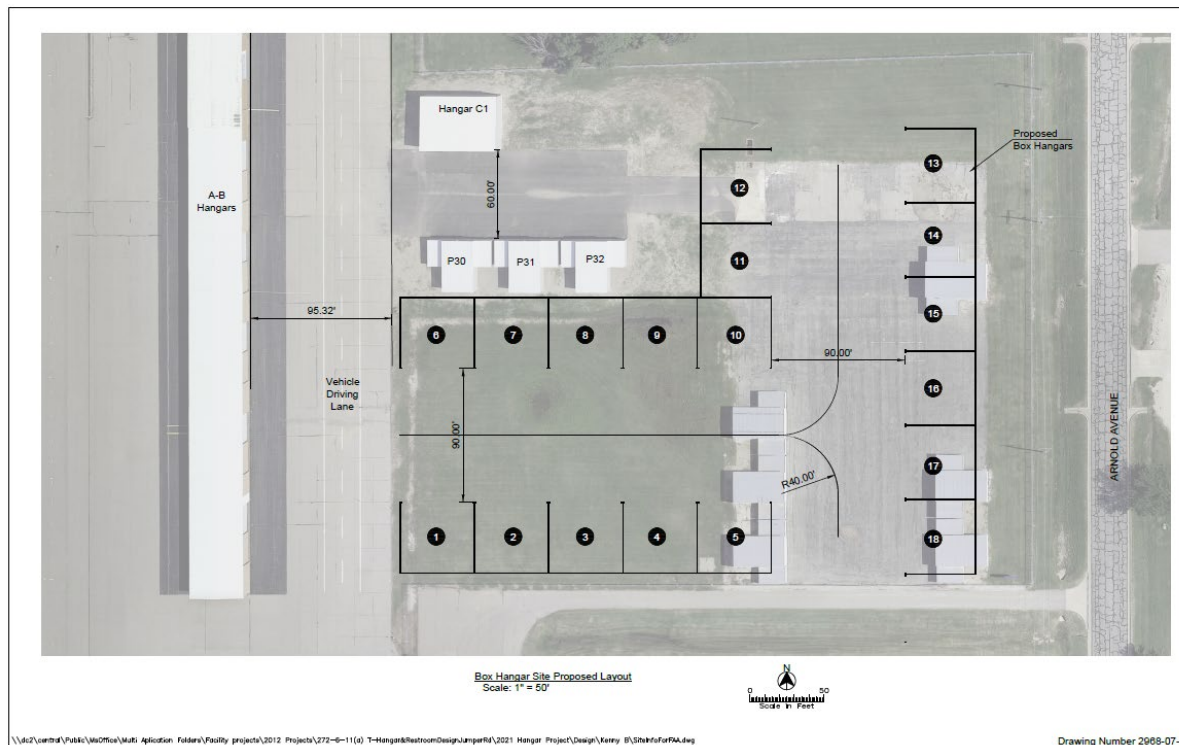
KRISTIN GUNN, CHAIR

Visitor's Questions & Comments



Staff Reports

TIM ROGERS, A.A.E.



An update on the five-unit, general aviation aircraft hangar construction project to included pending Federal Aviation Administration approval and revised construction cost

TIM ROGERS, A.A.E

KENNY BIEKER



Salina Community
Economic Development
Organization

CONTRIBUTIONS

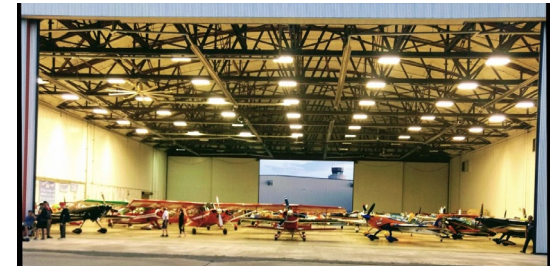
	2016	2017	2018	2019	2020	2021	2022 proposed	2023 proposed	2024 proposed
City of Salina	\$275,000	\$275,000	\$250,000	\$250,000	\$250,000	\$250,000 (-\$25,000)	\$275,000 ✓	\$275,000	\$275,000
Saline County	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$20,000	\$35,000 ✓	\$35,000	\$35,000
Salina Airport Authority	\$25,000	\$25,000	\$50,000	\$20,000	\$20,500	\$21,000	\$50,000	\$50,000	\$50,000
Salina Chamber of Commerce	(In-Kind)	(In-Kind)	(In-Kind)	(In-Kind)	(In-Kind)	(In-Kind)	(In-Kind)	(In-Kind)	(In-Kind)
Salina EDO General Fund	-----	-----	-----	\$30,000	\$29,500	29,000	-----	-----	-----
TOTAL	\$320,000	\$320,000	\$320,000	\$320,000	\$320,000	\$295,000	\$360,000	\$360,000	\$360,000

Salina Community Economic Development
Organization Funding 2022, 2023, 2024

TIM ROGERS, A.A.E

Announcements

- Sierra Nevada Corporation
 - August 29 – September 3
- NASA – ER-2 DCOTTS Deployment
 - July 5 – August 31
- U.S. National Aerobatic Championships
 - September 19 – 24
- Kansas Air Tour
 - September 24 -25





Adjournment