

Salina Airport Authority Board of Directors Regular Meeting

MAY 19, 2021



Agenda Review

- Attract new tenants to Airport Authority buildings and sites at the Salina Airport Industrial Center.
- Construction of new GA aircraft storage hangars.
- Reporting on the economic impact of the Salina Regional Airport and Airport Industrial Center.

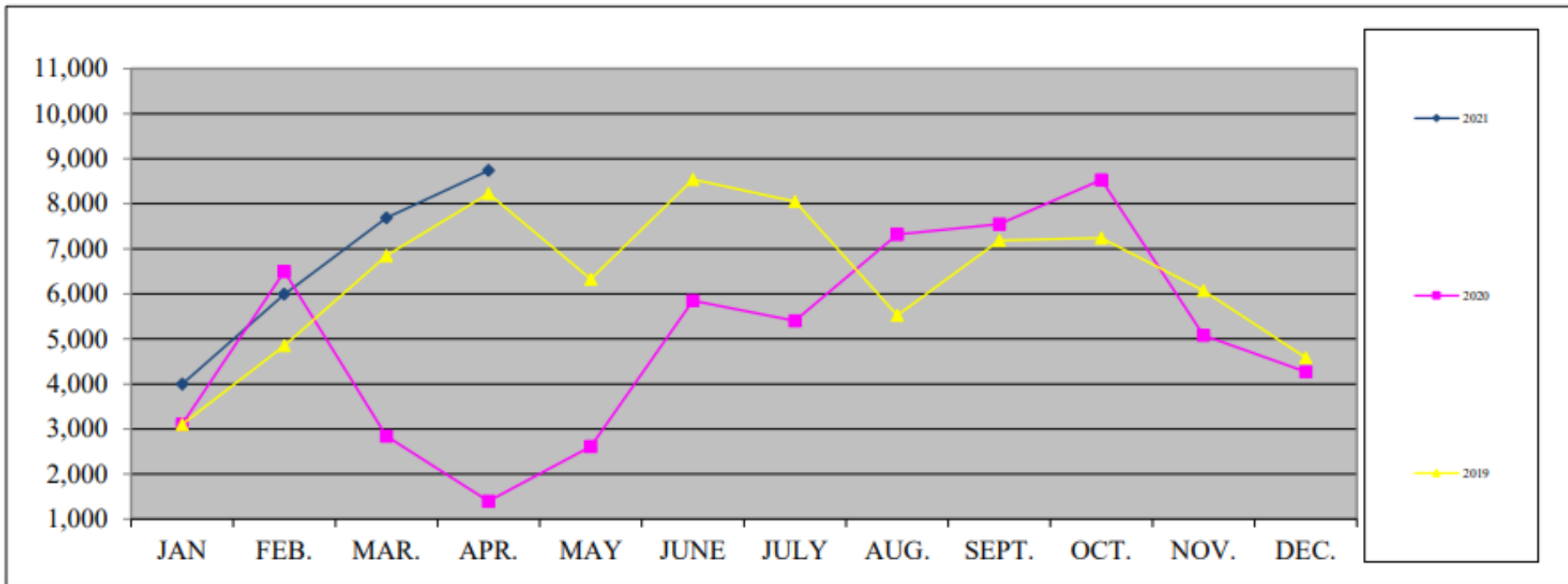
Review of Airport Activity and Financial Reports for the Month ending April 30, 2021

TIM ROGERS, A.A.E.

SHELLI SWANSON, C.M.

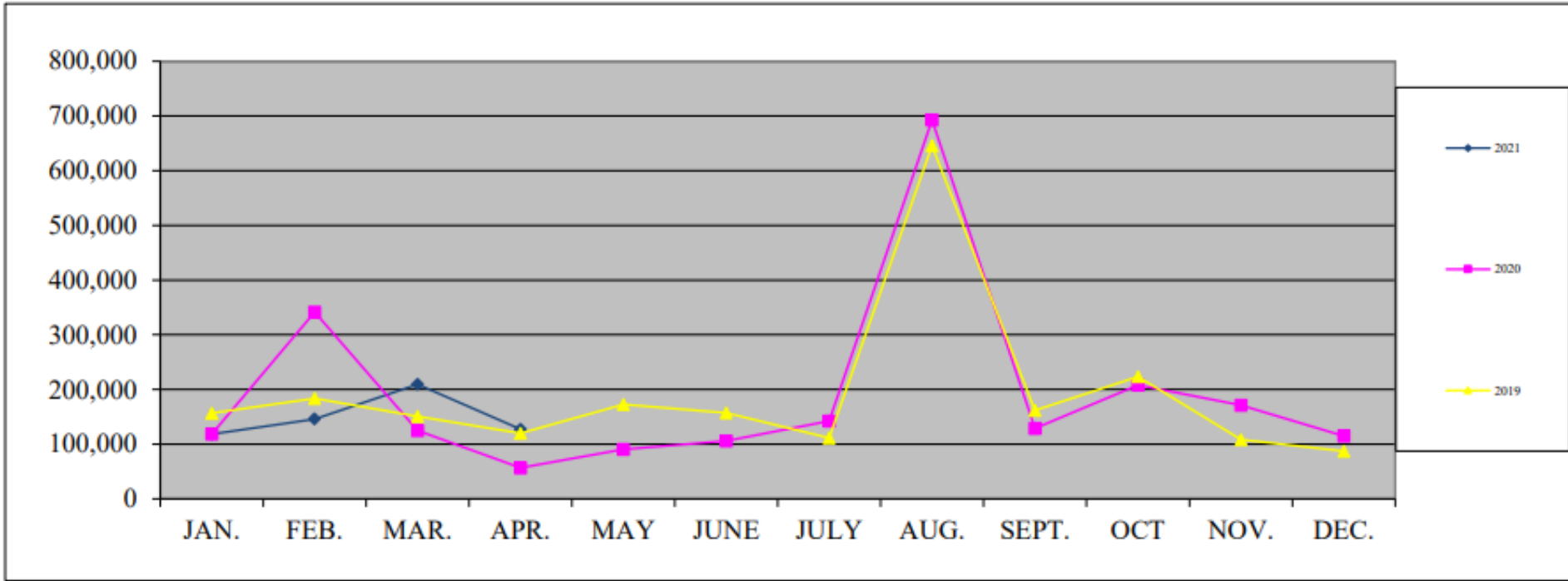


Air Traffic

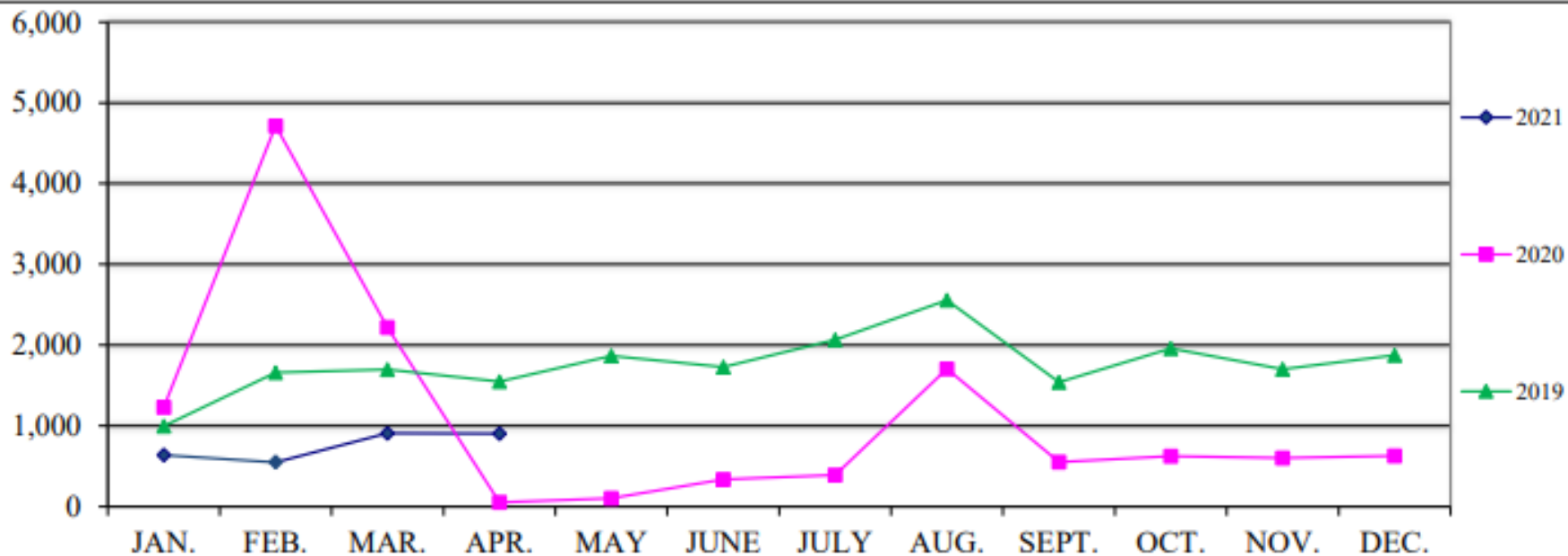




Fuel Flowage

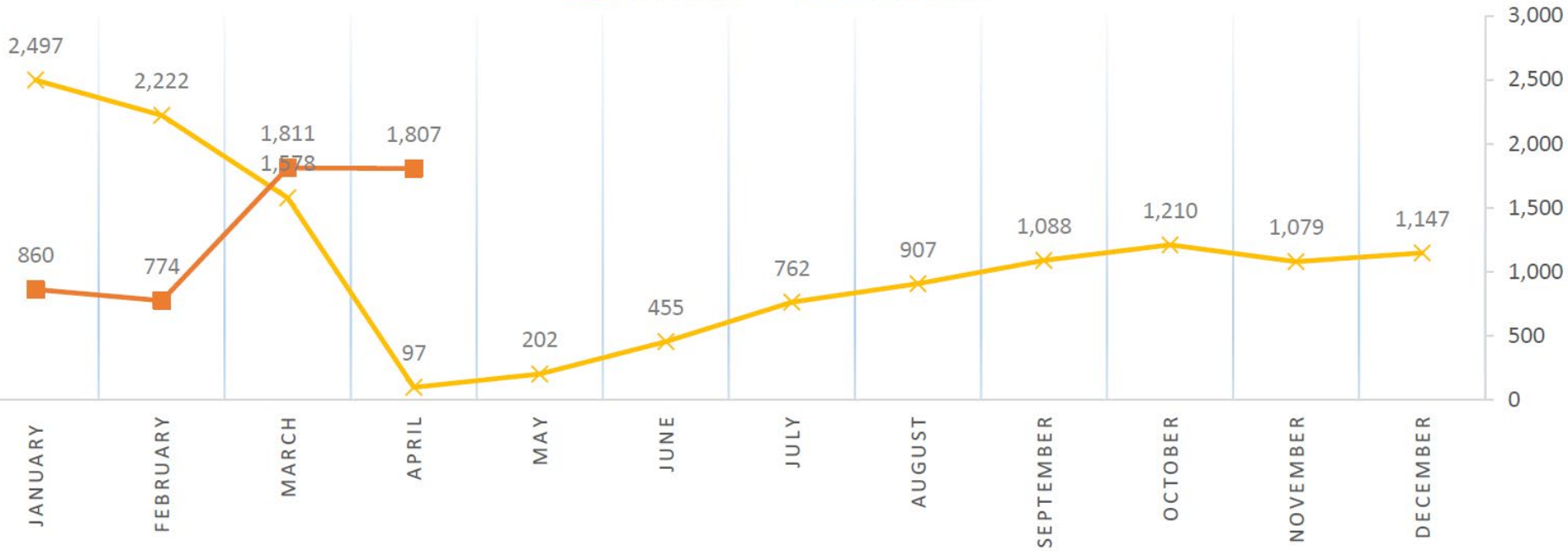


Enplanements



SLN PASSENGERS - PER MONTH

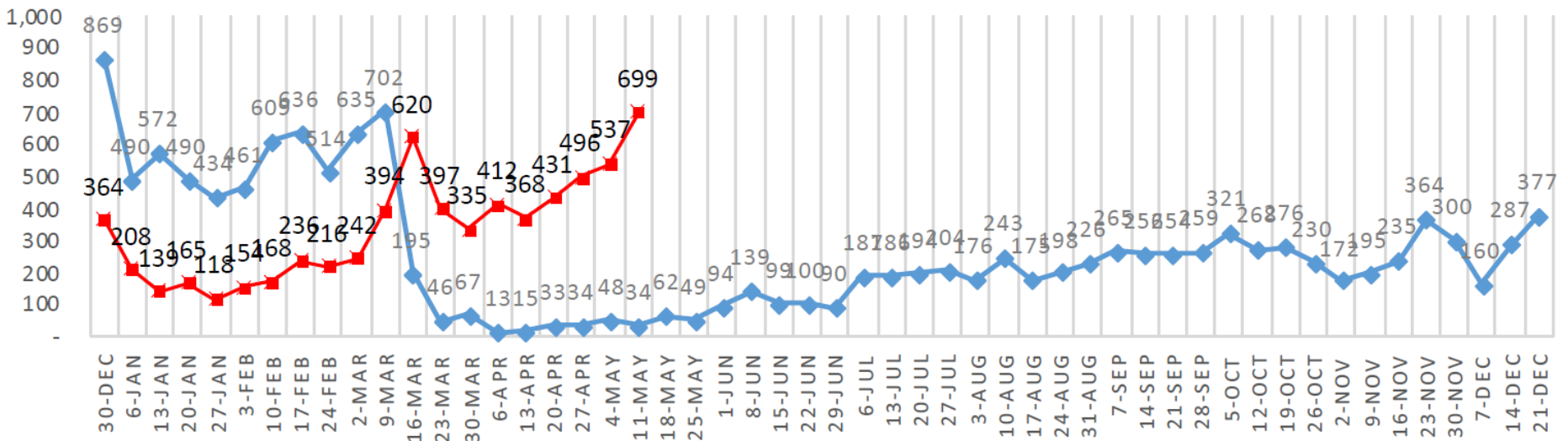
✕ 2020 TOTAL ■ 2021 TOTAL



TOTAL SLN PASSENGERS - PER WEEK

—◆— 2020 TOTAL

—◆— 2021 TOTAL



* Passenger numbers reported are unaudited by SKW and subject to change

Financial Reports

Salina Airport Authority Profit & Loss Prev Year Comparison January through April 2021

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05/13/2021

Accrual Basis

	Jan - Apr 21	Jan - Apr 20	\$ Change	% Change
Ordinary Income/Expense				
Income				
Total Airfield revenue	304,644.79	250,881.48	53,763.31	21.43%
Total Building and land rent	557,128.09	490,512.91	66,615.18	13.58%
Total Other revenue	19,112.50	74,515.01	-55,402.51	-74.35%
Total Income	880,885.38	815,909.40	64,975.98	7.96%
Gross Profit	880,885.38	815,909.40	64,975.98	7.96%
Expense				
Total Administrative expenses	539,408.43	494,313.72	45,094.71	9.12%
Total Maintenance expenses	399,859.11	265,195.24	134,663.87	50.78%
Total Expense	939,267.54	759,508.96	179,758.58	23.67%
Net Ordinary Income	-58,382.16	56,400.44	-114,782.60	-203.51%
Other Income/Expense				
Total Other Income	1,103,153.05	932,290.34	170,862.71	18.33%
Total Other Expense	1,232,174.39	1,142,793.00	89,381.39	7.82%
Net Other Income	-129,021.34	-210,502.66	81,481.32	38.71%
Net Income	-187,403.50	-154,102.22	-33,301.28	-21.61%

Financial Reports

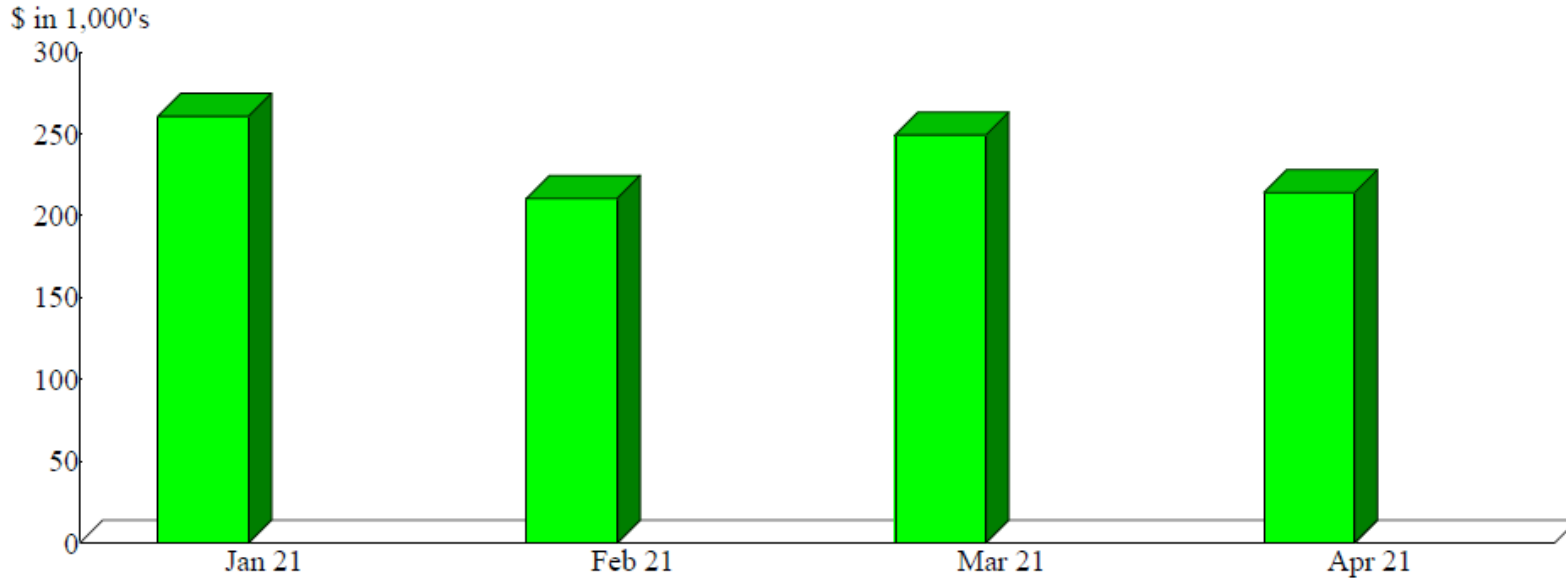
Salina Airport Authority
Capital Additions Budget vs. Actual
 As of April 30, 2021

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 05/13/2021
 Accrual Basis

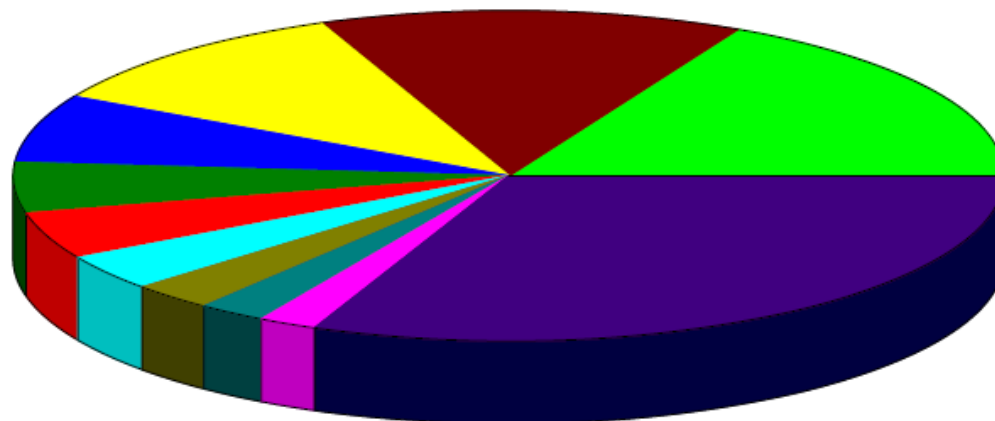
	Apr 21	Jan - Apr 21	Annual Budget	+/- Annual Budget	% of Annual Budget
ASSETS					
Fixed Assets					
Fixed assets at cost					
Total Airfeld	69,075	336,172	663,250	-327,078	51%
Total Buildings & Improvements	17,516	156,862	218,558	-61,696	72%
Total Equipment	67,557	536,411	1,118,185	-581,774	48%
Total Land	0	0	25,000	-25,000	0%
Total Fixed assets at cost	154,148	1,029,445	2,024,993	-995,548	51%
Total Fixed Assets	154,148	1,029,445	2,024,993	-995,548	51%

Sales by Month
January through April 2021

Dollar Sales



Sales Summary
January through April 2021

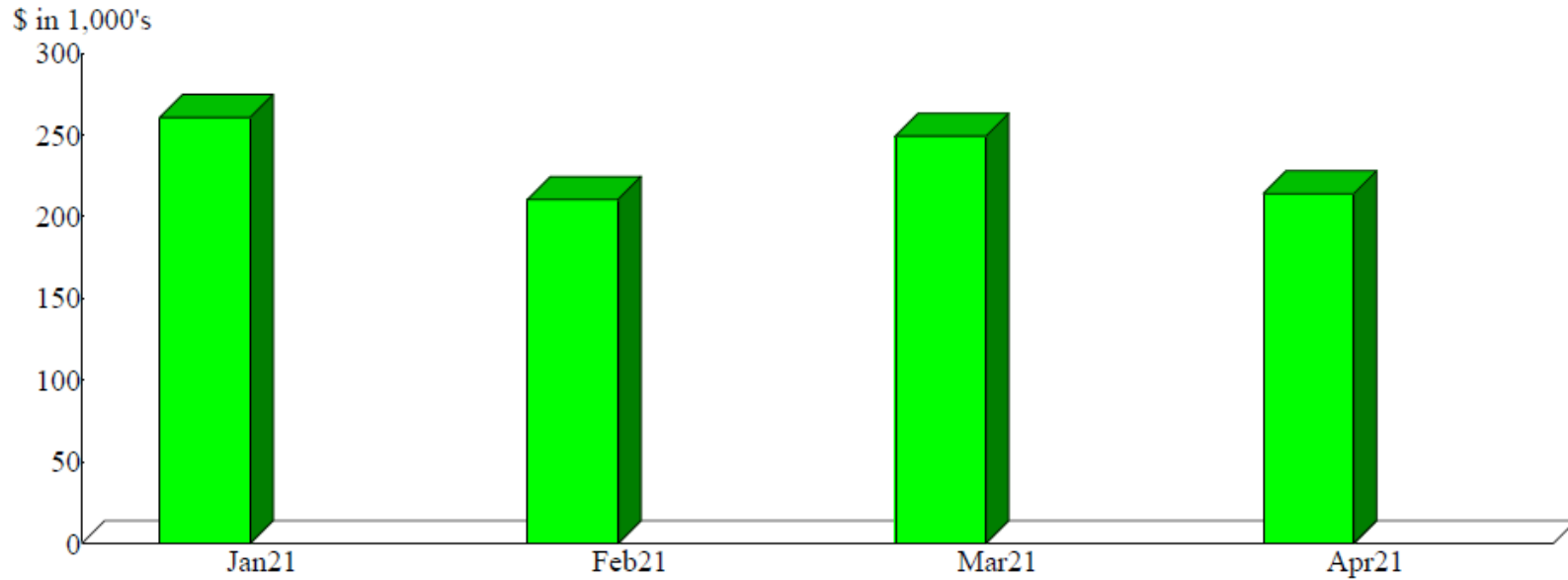


Kansas Erosion Products, LLC.	17.41%
1 Vision Aviation, PLLC	13.89
Avflight Salina	10.91
SFC Global Supply Chain	6.79
Stryten Salina, LLC	4.97
Universal Forest Products (UFP)	4.71
Kansas State Polytechnic - Salina	3.65
Nellis AFB	2.80
Durham School Service, L.P.	2.30
Federal Aviation Adminis.	1.98
Other	30.58
Total	\$935,252.13

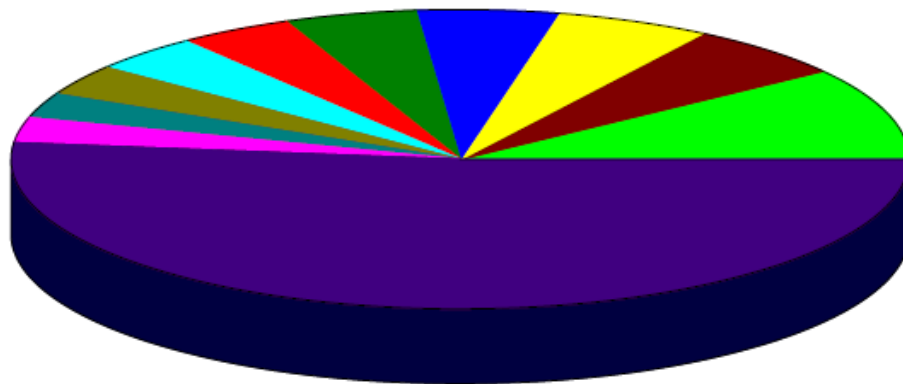
By Customer

Sales by Month
January through April 2021

Dollar Sales



Sales Summary
January through April 2021



H-00959-1 (Hangar Facility H959 - 2044 S	10.07%
B-01021 (Building #1021 located at 3600	5.90
Utility Reimbursement (Utility Reimburse	5.69
Insurance(CP) (Insurance Reimbursement)	5.22
FFF-Avflight Salina (Fuel Flowage Fee @	4.87
B-00655-3 (Bldg. #655 (56,961 SF) - 2656	4.26
B-00620-1 (Building #620 (30,000 SF) an	4.08
B-00626-1 (Manufacturing facility #626 (3.46
B-00655-4 (Bldg. #655 (33,992 SF) - 2656	2.79
H-0600-4 (Hangar 600 - 2720 Arnold Court	2.75
Other	50.91
Total	\$935,252.13

Consideration of a land lease with United Rentals Realty, LLC for 2 acres of equipment storage property at the Salina Airport Industrial Center

SHELLI SWANSON, C.M.

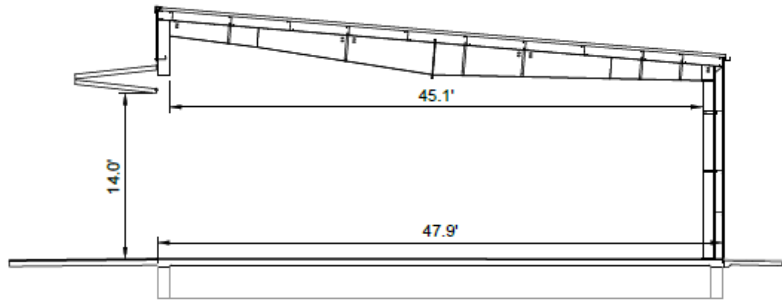
EXHIBIT A
Depiction of Premises



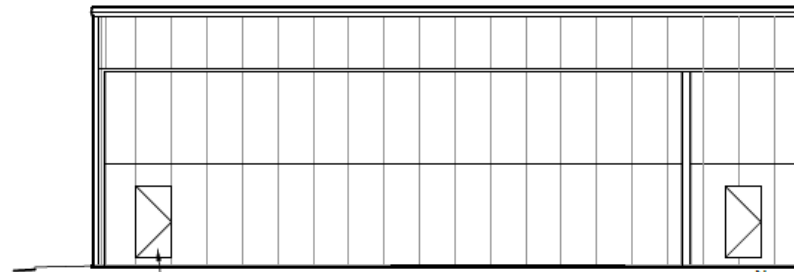
Consideration of signed leases for aircraft storage hangars C-2, C-3, and C-4 located at the Salina Regional Airport and authorization to issue a Notice to Proceed to Hutton for the start of construction

SHELLI SWANSON, C.M.

TIM ROGERS, A.A.E.

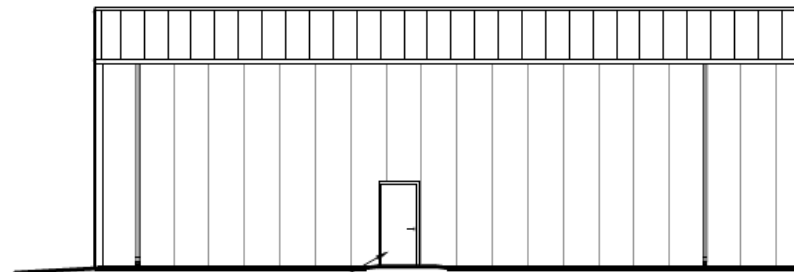


Hangar Side View
Scale: 1" = 10'



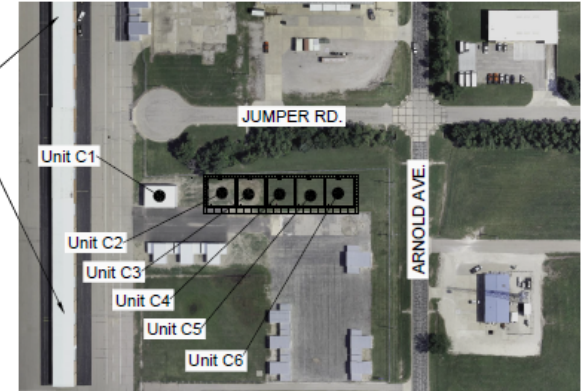
Pedestrian door in each bi-fold hangar door.

South / Front Hangar View
Scale: 1" = 10'



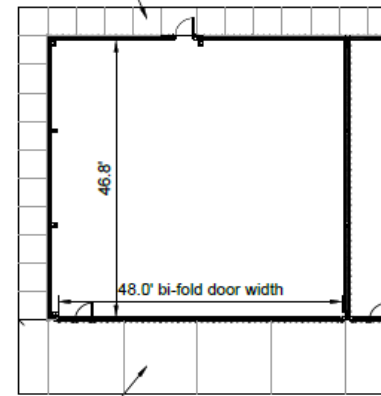
Pedestrian door in the rear of each hangar.

North / Rear Hangar View
Scale: 1" = 10'



Hangar Location Map
Scale: 1" = 200'

5' Sidewalk to access rear doors.



12.5' approach concrete from taxilane.

Hangar Floor Plan View
Unit C2
Scale: 1" = 20'

Drawing Number 2932-04-21
SALINA Airport Authority

3237 ARNOLD, SALINA, KS 67401
(785-827-3914 FAX: 785-827-2221)

None : REVISIONS
KRB : DESIGNED BY
KRB : DRAWN BY
As Shown : SCALE
4/22/21, 13:30 : DATE

SALINA AIRPORT AUTHORITY
C-Hangars Spec Sheet

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OF
1

Presentation of the results of the
2021 Salina Regional Airport and
Airport Industrial Center
Economic Impact Report as
prepared by the Docking Institute
of Public Affairs, Fort Hays State
University

SHELLI SWANSON, C.M.

TIM ROGERS, A.A.E.

Economic Impact Report Summary

Category	2019	2021	Percent Change
Total economic impact	\$1,168,468,360	\$1,297,934,889	+11%
Percent of Saline County GRP	41%	42%	+2.4%
Total Employment	5,996	7,005	+17%
Percent of Saline County Employment	14%	17.6%	+26%
Average Annual Salary/Wage	\$58,000	\$58,450	+1%
Average Hourly Wage	\$28.00	\$28.10	+1%

<https://www.salinaairport.com/media/36624/saa-2021-report-v6-51121.pdf>

Directors' Forum

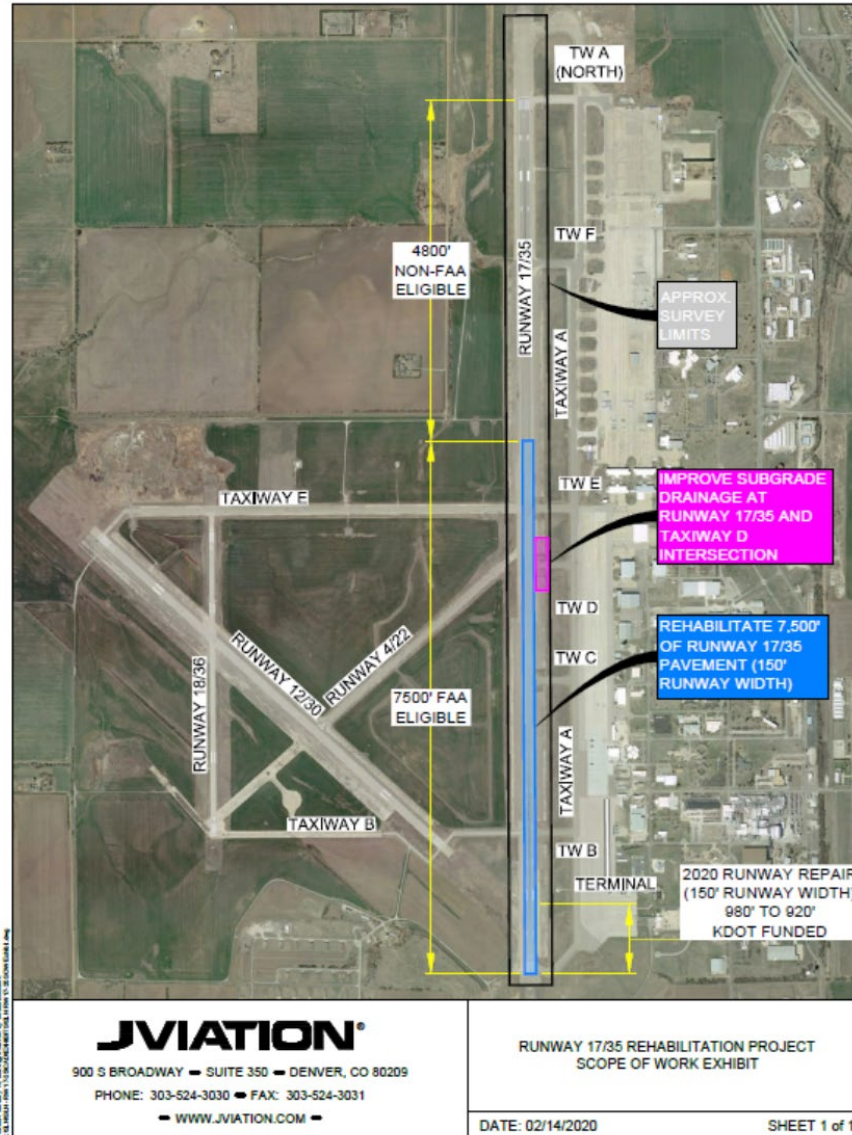
KRISTIN GUNN, CHAIR

Visitor's Questions & Comments

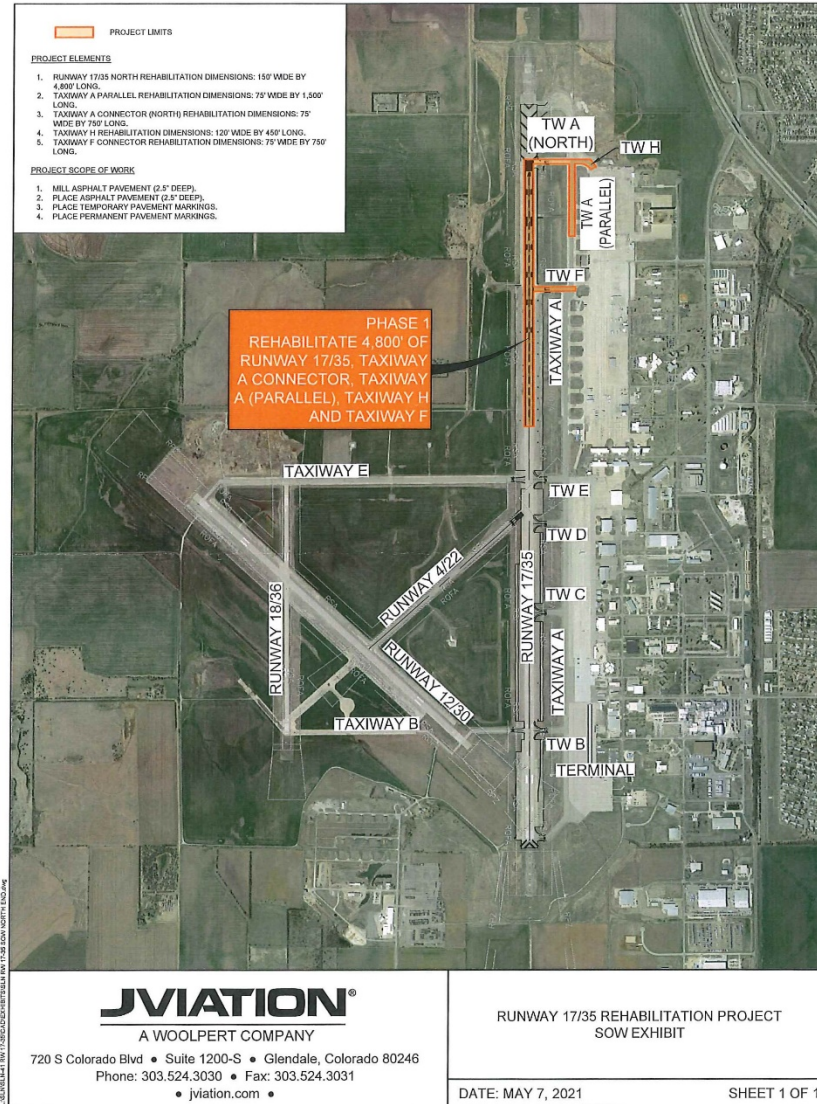
Staff Reports

TIM ROGERS, A.A.E.

Runway 17/35 Grant



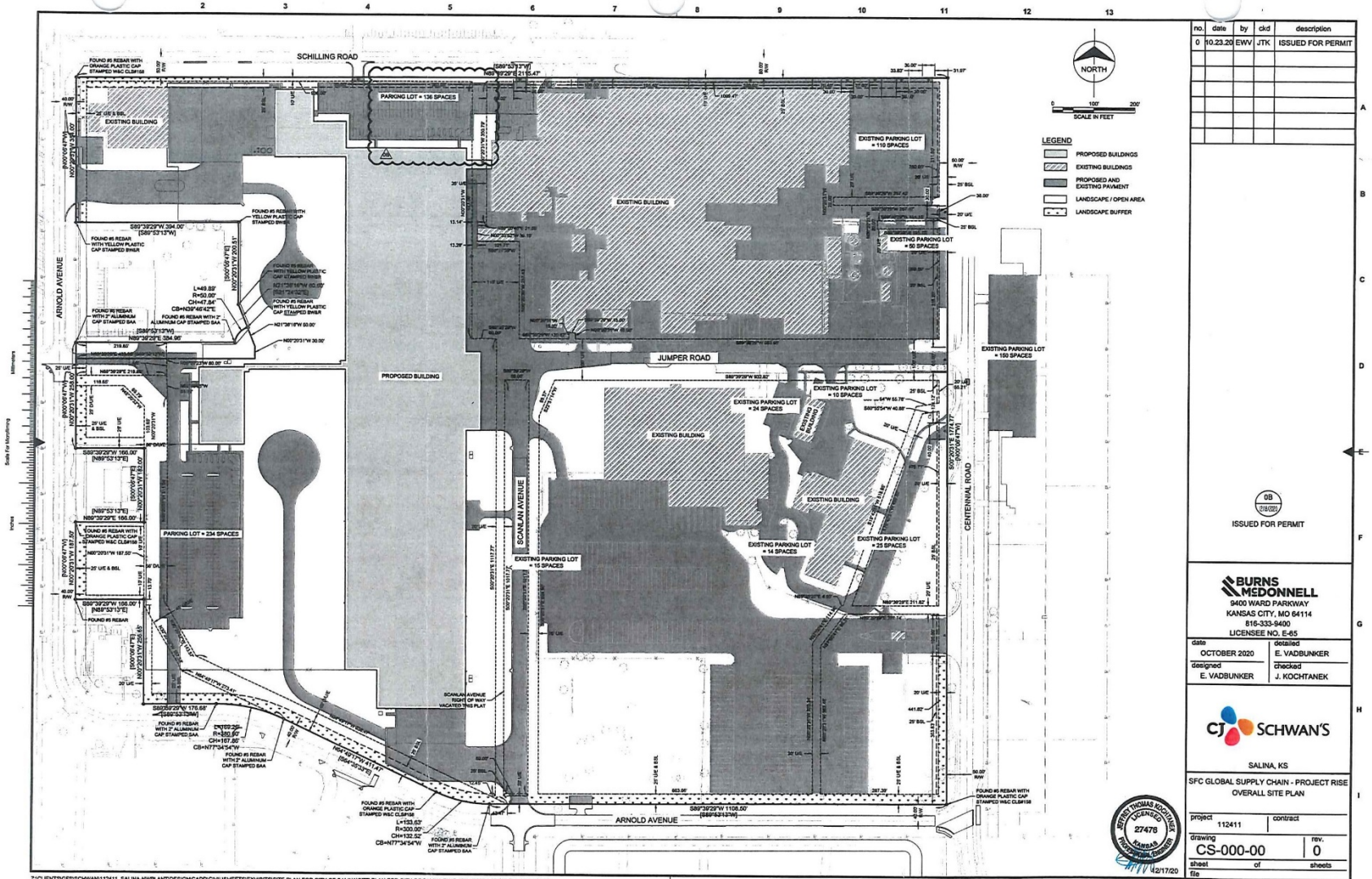
Runway 17/35 KDOT Grant



Schwan's Expansion Project



Schwan's Expansion Project



no.	date	by	chkd	description
0	10.23.20	EWV	JTK	ISSUED FOR PERMIT

LEGEND

- PROPOSED BUILDINGS
- EXISTING BUILDINGS
- PROPOSED AND EXISTING PAVEMENT
- LANDSCAPE / OPEN AREA
- LANDSCAPE BUFFER

ISSUED FOR PERMIT

BURNS MEDONNELL
 9400 WARD PARKWAY
 KANSAS CITY, MO 64114
 816-333-9400
 LICENSEE NO. E-45

date	OCTOBER 2020	detailed	E. VADBUNKER
designed	E. VADBUNKER	checked	J. KOCHTANEK

SCHWAN'S
 SALINA, KS

SFC GLOBAL SUPPLY CHAIN - PROJECT RISE
 OVERALL SITE PLAN

project	112411	contract	
drawing	CS-000-00	rev.	0
sheet		of	
file		of	



Z:\CLIENTS\SCHWAN\12411_SALINA\WP\PLANT\DESIGN\CADD\CIVIL\SITE\12411\SITE PLAN FOR CITY OF SALINA\DWG 12142020 125 PM EWV\DWG001

Announcements

- Sierra Nevada Corporation
 - Tentative – May 31-June 19
- Ft. Riley – Division Artillery
 - June 16 – 24
- 1st ABCT Brigade Ft. Riley
 - June 28 – July 10



Adjournment
